

# Local Market Update

## Single Family Homes

### February 2019



February 2019		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Feb-19	Feb-18	Change	Feb-19	Feb-18	Change	Feb-19	Feb-18	Change	Feb-19	Feb-18	Change	Feb-19	Feb-18	Change	Feb-19	Feb-18	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	10	11	-9%	6	4	50%	\$1,225,000	\$1,752,500	-30%	102.1%	93.7%	9%	18	35	-49%	51	49	4%
Ala Moana - Kakaako	1-2-3	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	3	2	50%
Downtown - Nuuanu	1-1-8 to 1-2-2	14	5	180%	5	4	25%	\$890,000	\$937,500	-5%	96.2%	101.4%	-5%	45	8	463%	47	27	74%
Ewa Plain	1-9-1	76	75	1%	45	50	-10%	\$650,000	\$653,000	0%	97.0%	100.1%	-3%	38	14	171%	217	155	40%
Hawaii Kai	1-3-9	18	12	50%	11	8	38%	\$1,357,500	\$1,040,000	31%	97.1%	96.6%	1%	23	8	188%	78	55	42%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	31	31	0%	19	22	-14%	\$1,150,000	\$1,155,000	0%	96.6%	93.4%	3%	11	19	-42%	122	99	23%
Kalihi - Palama	1-1-2 to 1-1-7	14	13	8%	5	2	150%	\$805,000	\$685,000	18%	92.0%	100.1%	-8%	25	55	-55%	66	38	74%
Kaneohe	Selected 1-4-4 to 1-4-7	26	21	24%	21	12	75%	\$880,000	\$880,250	0%	97.8%	102.5%	-5%	14	18	-22%	77	60	28%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	22	27	-19%	8	14	-43%	\$1,110,000	\$1,107,500	0%	94.9%	92.9%	2%	36	50	-28%	92	70	31%
Makaha - Nanakuli	1-8-1 to 1-8-9	32	40	-20%	18	21	-14%	\$491,250	\$465,000	6%	96.4%	93.9%	3%	58	30	93%	132	96	38%
Makakilo	1-9-2 to 1-9-3	16	17	-6%	5	10	-50%	\$579,999	\$742,500	-22%	94.3%	99.8%	-6%	88	13	577%	55	34	62%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	15	12	25%	11	5	120%	\$1,160,000	\$1,300,000	-11%	96.7%	93.2%	4%	41	48	-15%	66	47	40%
Milliani	Selected 1-9-4 to 1-9-5	20	16	25%	7	8	-13%	\$750,000	\$760,000	-1%	96.8%	97.6%	-1%	12	31	-61%	58	26	123%
Moanalua - Salt Lake	1-1-1	2	5	-60%	4	4	0%	\$696,000	\$845,000	-18%	95.2%	88.3%	8%	29	9	222%	12	11	9%
North Shore	1-5-6 to 1-6-9	12	10	20%	6	7	-14%	\$1,415,000	\$1,000,000	42%	92.9%	71.4%	30%	23	7	229%	67	53	26%
Pearl City - Aiea	1-9-6 to 1-9-9	26	23	13%	15	14	7%	\$825,000	\$796,050	4%	100.7%	100.8%	0%	6	15	-60%	82	44	86%
Wahiawa	1-7-1 to 1-7-7	4	9	-56%	5	10	-50%	\$608,000	\$615,000	-1%	98.2%	101.7%	-3%	8	10	-20%	25	16	56%
Waialae - Kahala	1-3-5	14	14	0%	3	6	-50%	\$4,550,000	\$1,675,000	172%	95.8%	96.7%	-1%	227	93	144%	64	52	23%
Waikiki	1-2-6	0	1	-100%	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	2	1	100%
Waipahu	1-9-4	25	26	-4%	11	14	-21%	\$695,000	\$688,500	1%	99.4%	99.1%	0%	14	28	-50%	76	46	65%
Windward Coast	1-4-8 to 1-5-5	6	9	-33%	3	2	50%	\$1,550,000	\$925,000	68%	86.6%	87.3%	-1%	5	107	-95%	44	33	33%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Feb-19	Feb-18	Change	Feb-19	Feb-18	Change	Feb-19	Feb-18	Change	Feb-19	Feb-18	Change	Feb-19	Feb-18	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	33	31	6%	7	9	-22%	\$950,000	\$1,045,000	-9%	95.0%	97.2%	-2%	21	30	-30%
Ala Moana - Kakaako	1-2-3	1	2	-50%	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-
Downtown - Nuuanu	1-1-8 to 1-2-2	28	16	75%	9	8	13%	\$1,000,000	\$872,500	15%	93.5%	101.2%	-8%	45	11	309%
Ewa Plain	1-9-1	159	156	2%	89	91	-2%	\$675,000	\$657,000	3%	96.7%	100.3%	-4%	42	12	250%
Hawaii Kai	1-3-9	46	42	10%	17	19	-11%	\$1,100,000	\$1,062,500	4%	89.5%	90.1%	-1%	30	23	30%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	68	65	5%	41	44	-7%	\$999,398	\$961,500	4%	95.2%	96.3%	-1%	14	22	-36%
Kalihi - Palama	1-1-2 to 1-1-7	32	29	10%	20	18	11%	\$805,000	\$690,000	17%	93.4%	101.6%	-8%	20	35	-43%
Kaneohe	Selected 1-4-4 to 1-4-7	59	50	18%	40	30	33%	\$867,500	\$867,500	0%	96.5%	101.2%	-5%	14	18	-22%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	61	46	33%	26	22	18%	\$1,212,500	\$1,200,000	1%	95.7%	100.0%	-4%	20	40	-50%
Makaha - Nanakuli	1-8-1 to 1-8-9	81	81	0%	42	47	-11%	\$447,000	\$450,000	-1%	99.6%	96.8%	3%	40	39	3%
Makakilo	1-9-2 to 1-9-3	32	31	3%	17	20	-15%	\$664,000	\$759,000	-13%	95.5%	100.3%	-5%	53	19	179%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	38	24	58%	20	16	25%	\$1,133,750	\$1,217,700	-7%	94.7%	92.8%	2%	37	40	-8%
Milliani	Selected 1-9-4 to 1-9-5	42	31	35%	21	25	-16%	\$750,000	\$790,000	-5%	96.8%	98.9%	-2%	19	19	0%
Moanalua - Salt Lake	1-1-1	5	10	-50%	8	5	60%	\$752,600	\$780,000	-4%	94.7%	87.8%	8%	35	9	289%
North Shore	1-5-6 to 1-6-9	36	21	71%	8	14	-43%	\$1,161,000	\$920,000	26%	91.2%	88.1%	4%	19	18	6%
Pearl City - Aiea	1-9-6 to 1-9-9	58	44	32%	35	35	0%	\$779,000	\$850,000	-8%	97.5%	100.1%	-3%	16	17	-6%
Wahiawa	1-7-1 to 1-7-7	16	23	-30%	16	16	0%	\$626,000	\$615,000	2%	99.5%	99.2%	0%	25	14	79%
Waialae - Kahala	1-3-5	32	31	3%	11	13	-15%	\$2,050,000	\$1,700,000	21%	69.5%	96.2%	-28%	119	91	31%
Waikiki	1-2-6	1	1	0%	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-
Waipahu	1-9-4	53	53	0%	23	29	-21%	\$710,000	\$699,000	2%	96.6%	99.9%	-3%	17	20	-15%
Windward Coast	1-4-8 to 1-5-5	21	16	31%	4	8	-50%	\$1,205,000	\$812,000	48%	88.0%	94.7%	-7%	14	32	-56%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## Condos

### February 2019



February 2019		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Feb-19	Feb-18	Change	Feb-19	Feb-18	Change	Feb-19	Feb-18	Change	Feb-19	Feb-18	Change	Feb-19	Feb-18	Change	Feb-19	Feb-18	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	1	0	-
Ala Moana - Kakaako	1-2-3	84	75	12%	31	39	-21%	\$420,000	\$650,000	-35%	98.8%	100.0%	-1%	37	46	-20%	354	238	49%
Downtown - Nuuanu	1-1-8 to 1-2-2	69	60	15%	21	23	-9%	\$655,000	\$535,000	22%	97.9%	97.3%	1%	24	13	85%	227	146	55%
Ewa Plain	1-9-1	54	65	-17%	27	39	-31%	\$510,000	\$510,000	0%	97.1%	98.1%	-1%	19	10	90%	156	98	59%
Hawaii Kai	1-3-9	17	26	-35%	10	7	43%	\$671,250	\$655,000	2%	93.4%	95.3%	-2%	51	11	364%	67	42	60%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	17	8	113%	3	7	-57%	\$552,500	\$687,000	-20%	100.5%	100.0%	0%	9	26	-65%	36	21	71%
Kalihi - Palama	1-1-2 to 1-1-7	13	8	63%	8	6	33%	\$364,500	\$456,500	-20%	99.2%	99.3%	0%	36	54	-33%	47	32	47%
Kaneohe	Selected 1-4-4 to 1-4-7	10	14	-29%	7	9	-22%	\$580,000	\$485,000	20%	95.1%	100.0%	-5%	17	15	13%	50	24	108%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	12	18	-33%	9	5	80%	\$540,000	\$485,000	11%	94.9%	96.0%	-1%	34	19	79%	52	54	-4%
Makaha - Nanakuli	1-8-1 to 1-8-9	21	26	-19%	10	22	-55%	\$184,150	\$158,000	17%	96.9%	96.8%	0%	32	58	-45%	70	65	8%
Makalo	1-9-2 to 1-9-3	12	13	-8%	13	1	1200%	\$410,000	\$350,000	17%	95.8%	97.2%	-1%	29	46	-37%	37	9	311%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	73	77	-5%	35	38	-8%	\$340,000	\$376,444	-10%	96.1%	100.4%	-4%	16	25	-36%	205	172	19%
Mililani	Selected 1-9-4 to 1-9-5	27	37	-27%	20	22	-9%	\$422,500	\$361,000	17%	100.0%	96.9%	3%	10	10	0%	81	76	7%
Moanalua - Salt Lake	1-1-1	19	21	-10%	7	22	-68%	\$420,000	\$357,500	17%	98.8%	96.9%	2%	66	9	633%	51	50	2%
North Shore	1-5-6 to 1-6-9	10	2	400%	3	2	50%	\$545,000	\$430,000	27%	95.7%	95.6%	0%	44	200	-78%	23	12	92%
Pearl City - Aiea	1-9-6 to 1-9-9	38	33	15%	26	26	0%	\$430,000	\$382,500	12%	97.8%	98.5%	-1%	23	21	10%	87	92	-5%
Wahiawa	1-7-1 to 1-7-7	3	4	-25%	1	3	-67%	\$200,000	\$229,000	-13%	100.1%	100.0%	0%	56	12	367%	12	8	50%
Waialae - Kahala	1-3-5	4	2	100%	2	3	-33%	\$505,000	\$635,000	-20%	91.4%	96.2%	-5%	47	69	-32%	23	17	35%
Waikiki	1-2-6	154	150	3%	70	102	-31%	\$367,000	\$438,750	-16%	90.6%	94.0%	-4%	28	40	-30%	676	585	16%
Waipahu	1-9-4	26	25	4%	15	6	150%	\$375,000	\$316,500	18%	101.4%	101.4%	0%	10	7	43%	70	37	89%
Windward Coast	1-4-8 to 1-5-5	0	3	-100%	3	3	0%	\$235,000	\$258,800	-9%	94.0%	99.6%	-6%	74	19	289%	17	11	55%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Feb-19	Feb-18	Change	Feb-19	Feb-18	Change	Feb-19	Feb-18	Change	Feb-19	Feb-18	Change	Feb-19	Feb-18	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	0	-	1	0	-	\$685,000	\$0	-	96.6%	0.0%	-	25	0	-
Ala Moana - Kakaako	1-2-3	174	145	20%	64	67	-4%	\$545,000	\$708,450	-23%	100.9%	97.5%	3%	38	50	-24%
Downtown - Nuuanu	1-1-8 to 1-2-2	159	100	59%	45	56	-20%	\$655,000	\$530,000	24%	97.9%	95.9%	2%	24	23	4%
Ewa Plain	1-9-1	129	123	5%	50	72	-31%	\$517,500	\$499,000	4%	98.1%	99.6%	-2%	24	14	71%
Hawaii Kai	1-3-9	46	51	-10%	20	26	-23%	\$739,000	\$644,250	15%	98.7%	99.3%	-1%	55	19	189%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	30	22	36%	17	13	31%	\$649,000	\$582,500	11%	96.9%	94.0%	3%	26	14	86%
Kalihi - Palama	1-1-2 to 1-1-7	29	28	4%	14	15	-7%	\$392,000	\$475,000	-17%	99.2%	95.2%	4%	22	47	-53%
Kaneohe	Selected 1-4-4 to 1-4-7	47	30	57%	17	21	-19%	\$580,000	\$508,000	14%	96.8%	97.9%	-1%	17	15	13%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	23	31	-26%	15	6	150%	\$399,900	\$550,000	-27%	88.9%	99.6%	-11%	29	21	38%
Makaha - Nanakuli	1-8-1 to 1-8-9	55	56	-2%	25	28	-11%	\$175,000	\$158,000	11%	97.6%	96.8%	1%	31	62	-50%
Makalo	1-9-2 to 1-9-3	34	26	31%	23	13	77%	\$400,000	\$449,000	-11%	97.6%	100.0%	-2%	27	12	125%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	154	143	8%	66	88	-25%	\$355,000	\$376,000	-6%	96.2%	96.7%	-1%	27	25	8%
Mililani	Selected 1-9-4 to 1-9-5	73	94	-22%	44	50	-12%	\$416,000	\$401,000	4%	99.3%	101.3%	-2%	23	11	109%
Moanalua - Salt Lake	1-1-1	46	42	10%	24	28	-14%	\$404,250	\$372,500	9%	95.1%	96.3%	-1%	24	10	140%
North Shore	1-5-6 to 1-6-9	15	8	88%	6	6	0%	\$549,720	\$518,000	6%	90.0%	98.9%	-9%	47	58	-19%
Pearl City - Aiea	1-9-6 to 1-9-9	77	92	-16%	48	49	-2%	\$390,000	\$382,000	2%	97.0%	100.5%	-3%	24	16	50%
Wahiawa	1-7-1 to 1-7-7	10	8	25%	5	5	0%	\$215,000	\$214,500	0%	98.2%	100.2%	-2%	8	13	-38%
Waialae - Kahala	1-3-5	10	7	43%	5	9	-44%	\$585,000	\$493,000	19%	98.3%	95.0%	3%	7	27	-74%
Waikiki	1-2-6	355	340	4%	123	177	-31%	\$357,500	\$447,500	-20%	90.5%	97.5%	-7%	30	31	-3%
Waipahu	1-9-4	64	44	45%	31	24	29%	\$375,000	\$375,500	0%	97.7%	101.8%	-4%	11	9	22%
Windward Coast	1-4-8 to 1-5-5	0	7	-100%	4	6	-33%	\$295,000	\$251,900	17%	99.2%	97.1%	2%	67	10	570%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

February 2019

Aina Haina - Kuliouou

1-3-6 to 1-3-8

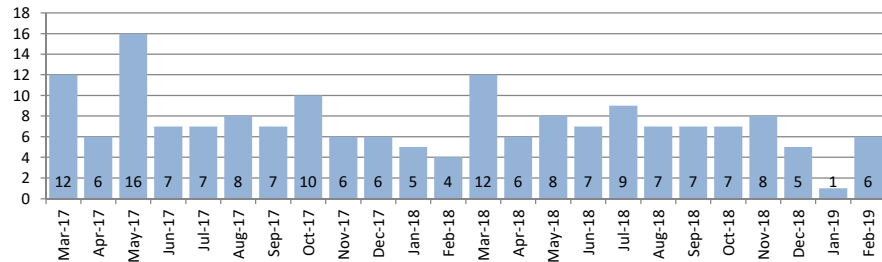


February 2019

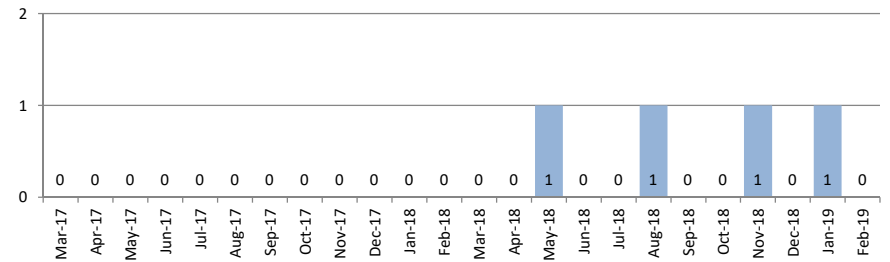
Single Family Homes	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	10	11	-9%	33	31	6%
Closed Sales	6	4	50%	7	9	-22%
Median Sales Price	\$1,225,000	\$1,752,500	-30%	\$950,000	\$1,045,000	-9%
Percent of Original List Price Received	102.1%	93.7%	9%	95.0%	97.2%	-2%
Median Days on Market Until Sale	18	35	-49%	21	30	-30%
Inventory of Homes for Sale	51	49	4%	-	-	-

Condos	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	0	0	-	0	0	-
Closed Sales	0	0	-	1	0	-
Median Sales Price	\$0	\$0	-	\$685,000	\$0	-
Percent of Original List Price Received	0.0%	0.0%	-	96.6%	0.0%	-
Median Days on Market Until Sale	0	0	-	25	0	-
Inventory of Homes for Sale	1	0	-	-	-	-

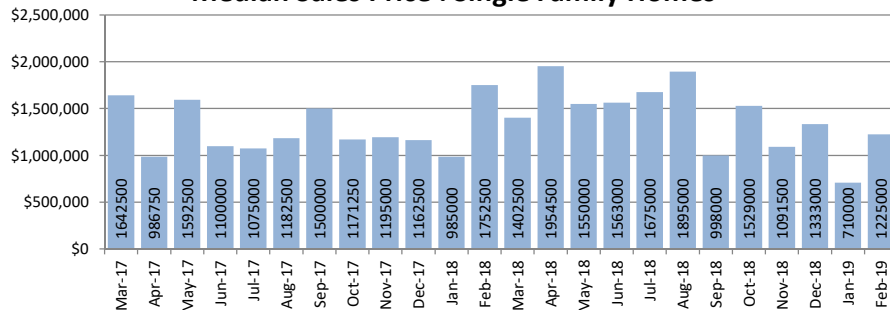
Closed Sales : Single Family Homes



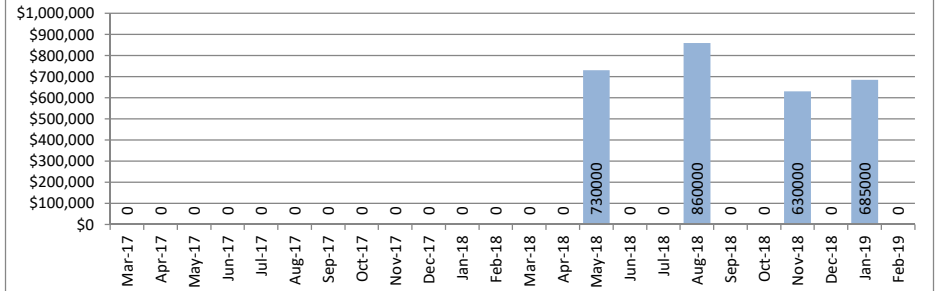
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

February 2019

Ala Moana - Kakaako

1-2-3

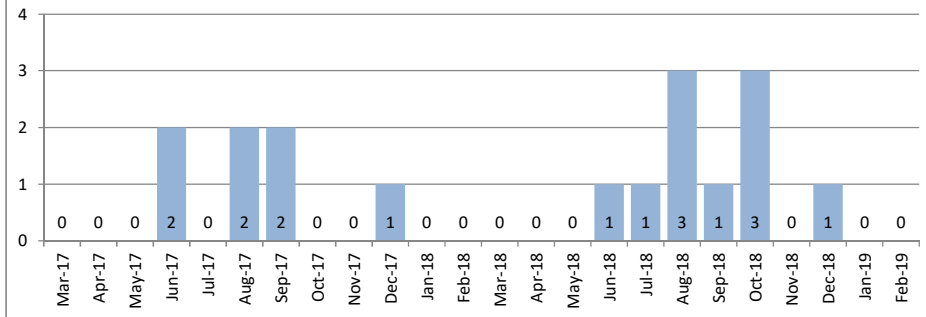


February 2019

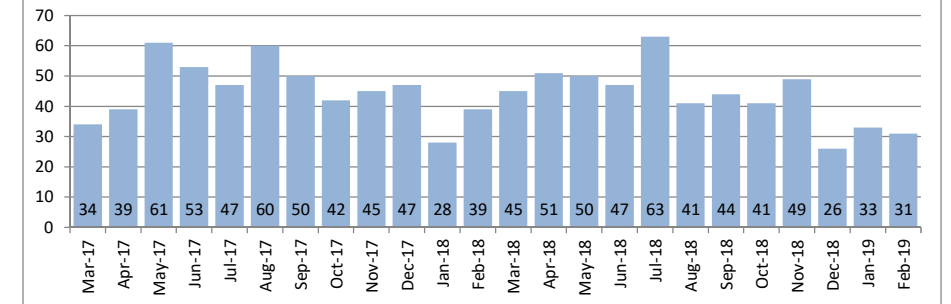
Single Family Homes	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	0	0	-	1	2	-50%
Closed Sales	0	0	-	0	0	-
Median Sales Price	\$0	\$0	-	\$0	\$0	-
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	0.0%	-
Median Days on Market Until Sale	0	0	-	0	0	-
Inventory of Homes for Sale	3	2	50%	-	-	-

Condos	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	84	75	12%	174	145	20%
Closed Sales	31	39	-21%	64	67	-4%
Median Sales Price	\$420,000	\$650,000	-35%	\$545,000	\$708,450	-23%
Percent of Original List Price Received	98.8%	100.0%	-1%	100.9%	97.5%	3%
Median Days on Market Until Sale	37	46	-20%	38	50	-24%
Inventory of Homes for Sale	354	238	49%	-	-	-

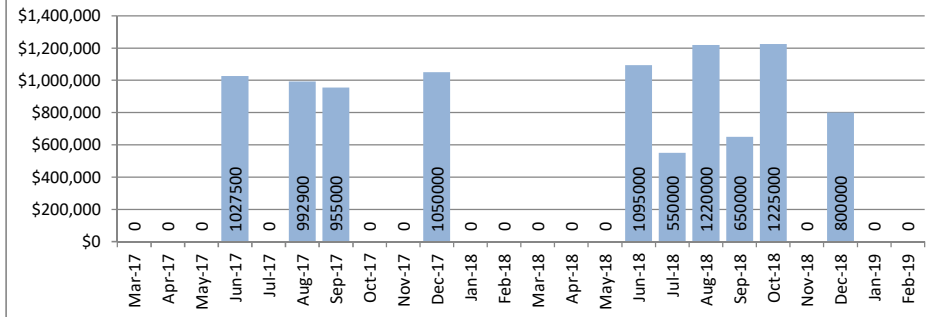
Closed Sales : Single Family Homes



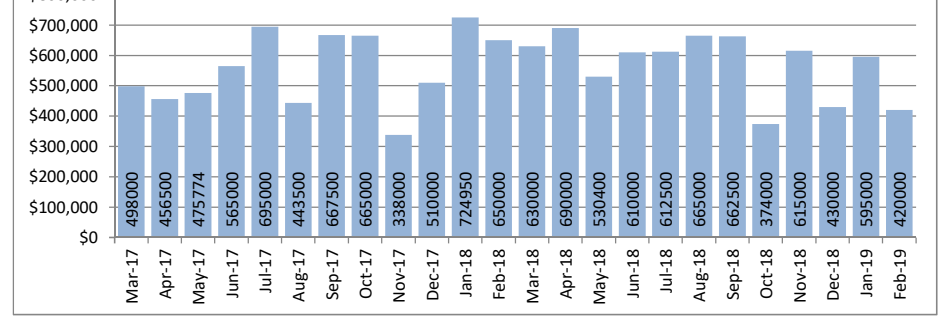
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

February 2019

## Downtown - Nuuanu

1-1-8 to 1-2-2

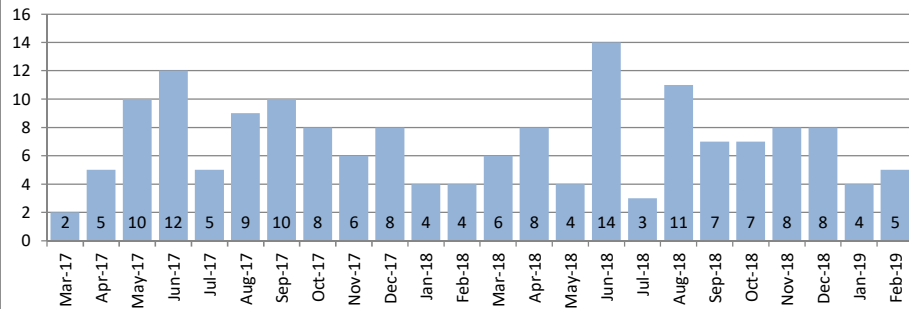


February 2019

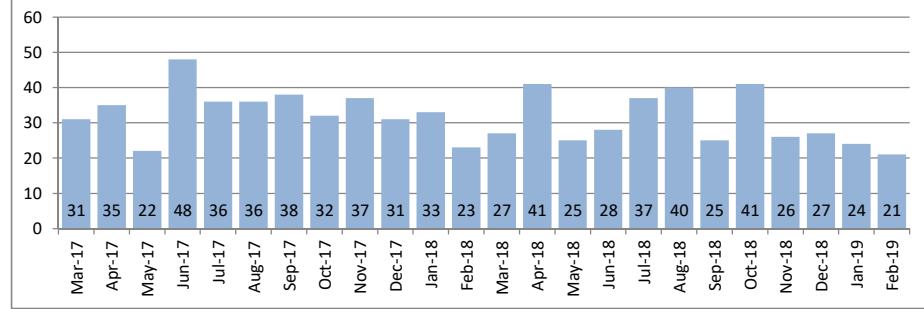
Single Family Homes	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	14	5	180%	28	16	75%
Closed Sales	5	4	25%	9	8	13%
Median Sales Price	\$890,000	\$937,500	-5%	\$1,000,000	\$872,500	15%
Percent of Original List Price Received	96.2%	101.4%	-5%	93.5%	101.2%	-8%
Median Days on Market Until Sale	45	8	463%	45	11	309%
Inventory of Homes for Sale	47	27	74%	-	-	-

Condos	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	69	60	15%	159	100	59%
Closed Sales	21	23	-9%	45	56	-20%
Median Sales Price	\$655,000	\$535,000	22%	\$655,000	\$530,000	24%
Percent of Original List Price Received	97.9%	97.3%	1%	97.9%	95.9%	2%
Median Days on Market Until Sale	24	13	85%	24	23	4%
Inventory of Homes for Sale	227	146	55%	-	-	-

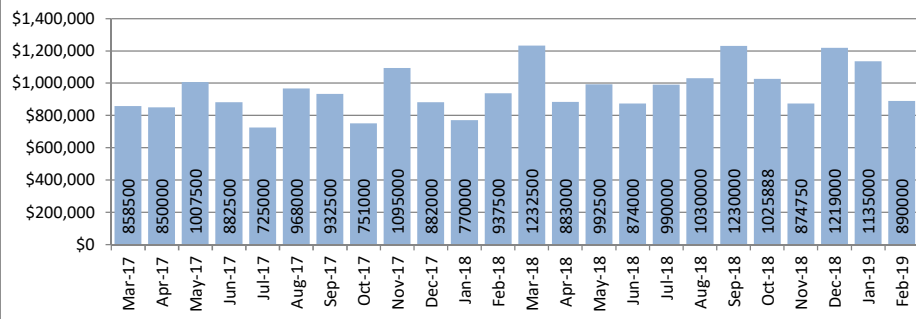
Closed Sales : Single Family Homes



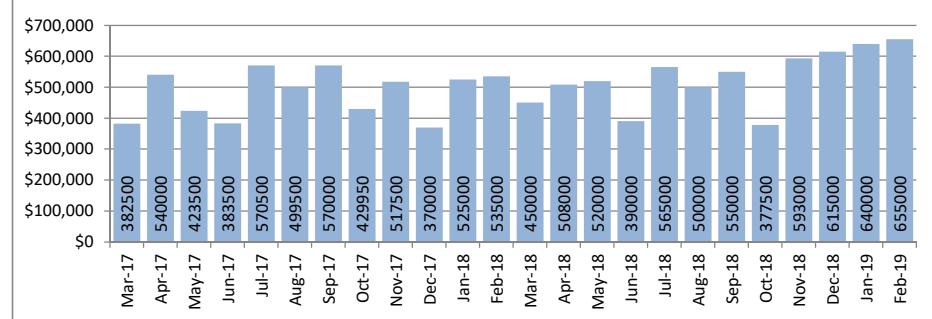
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

February 2019



Ewa Plain

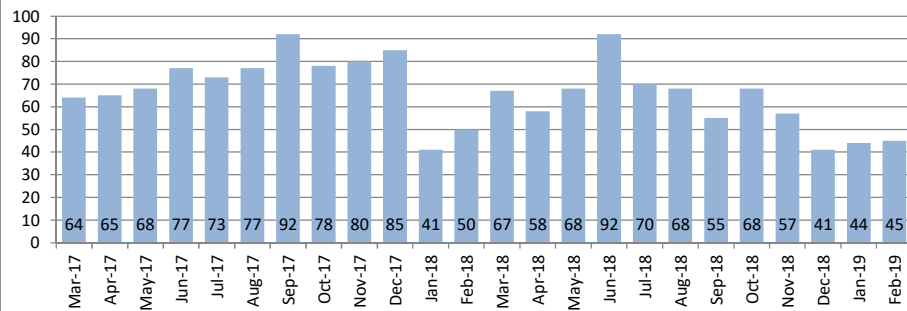
1-9-1

February 2019

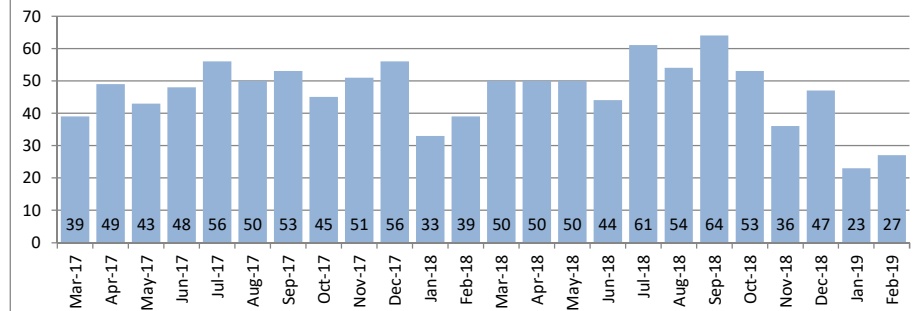
Single Family Homes	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	76	75	1%	159	156	2%
Closed Sales	45	50	-10%	89	91	-2%
Median Sales Price	\$650,000	\$653,000	0%	\$675,000	\$657,000	3%
Percent of Original List Price Received	97.0%	100.1%	-3%	96.7%	100.3%	-4%
Median Days on Market Until Sale	38	14	171%	42	12	250%
Inventory of Homes for Sale	217	155	40%	-	-	-

Condos	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	54	65	-17%	129	123	5%
Closed Sales	27	39	-31%	50	72	-31%
Median Sales Price	\$510,000	\$510,000	0%	\$517,500	\$499,000	4%
Percent of Original List Price Received	97.1%	98.1%	-1%	98.1%	99.6%	-2%
Median Days on Market Until Sale	19	10	90%	24	14	71%
Inventory of Homes for Sale	156	98	59%	-	-	-

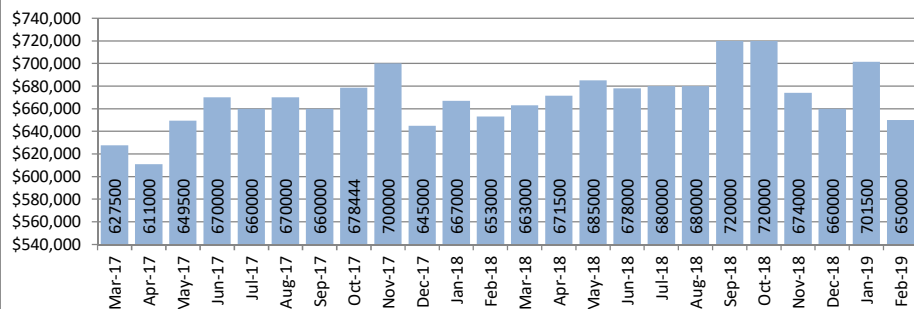
Closed Sales : Single Family Homes



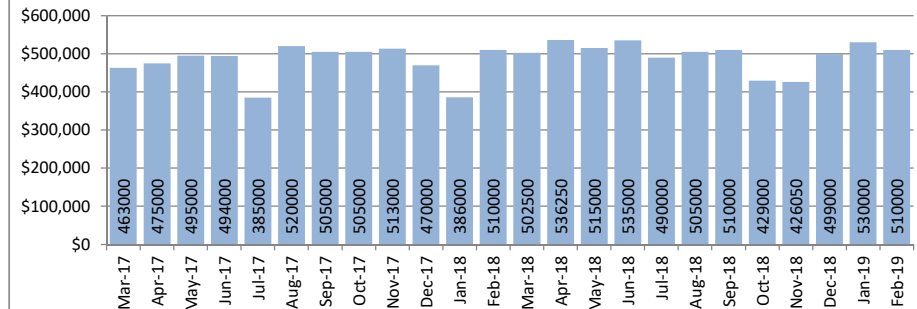
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

February 2019



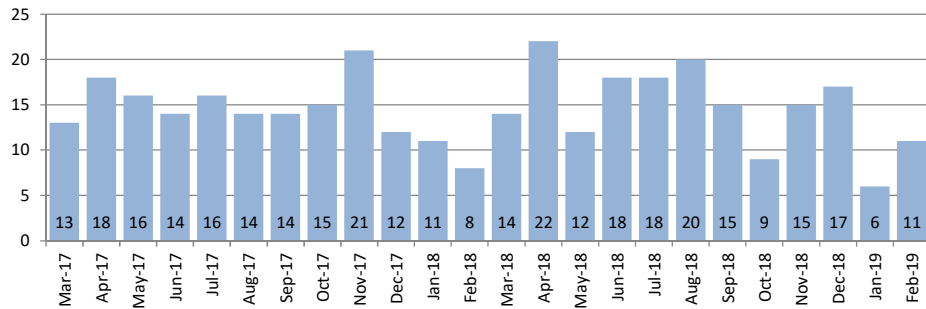
<b>Hawaii Kai</b>
<b>1-3-9</b>

February 2019

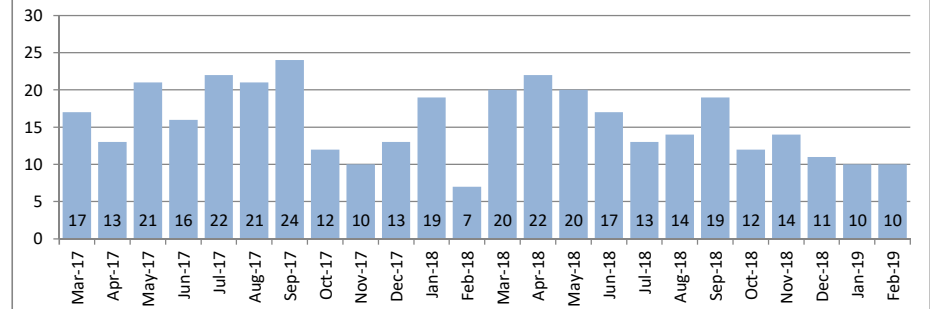
Single Family Homes	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	18	12	50%	46	42	10%
Closed Sales	11	8	38%	17	19	-11%
Median Sales Price	\$1,357,500	\$1,040,000	31%	\$1,100,000	\$1,062,500	4%
Percent of Original List Price Received	97.1%	96.6%	1%	89.5%	90.1%	-1%
Median Days on Market Until Sale	23	8	188%	30	23	30%
Inventory of Homes for Sale	78	55	42%	-	-	-

Condos	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	17	26	-35%	46	51	-10%
Closed Sales	10	7	43%	20	26	-23%
Median Sales Price	\$671,250	\$655,000	2%	\$739,000	\$644,250	15%
Percent of Original List Price Received	93.4%	95.3%	-2%	98.7%	99.3%	-1%
Median Days on Market Until Sale	51	11	364%	55	19	189%
Inventory of Homes for Sale	67	42	60%	-	-	-

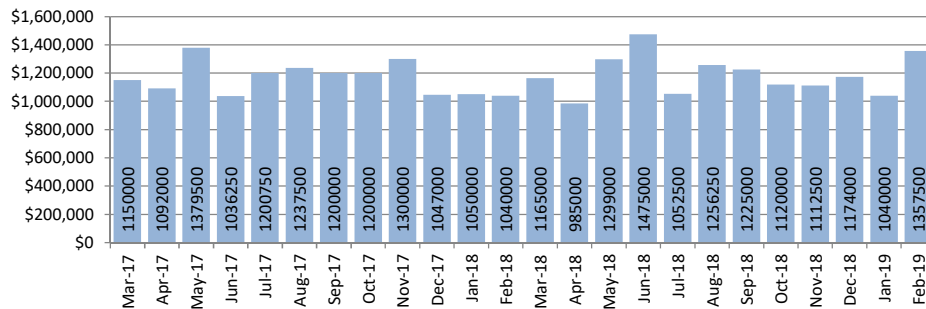
**Closed Sales : Single Family Homes**



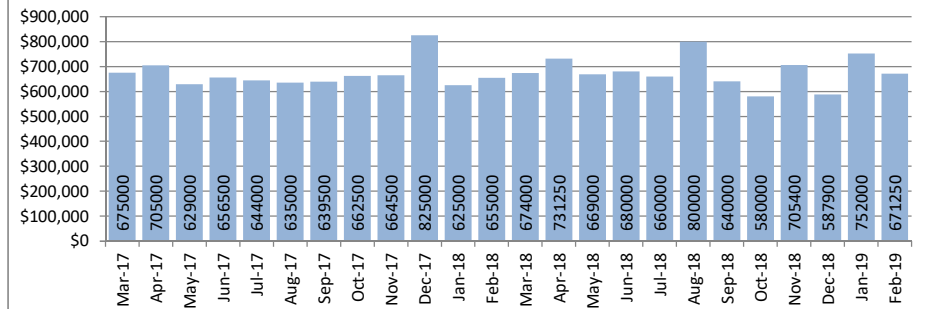
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

February 2019



## Kailua - Waimanalo

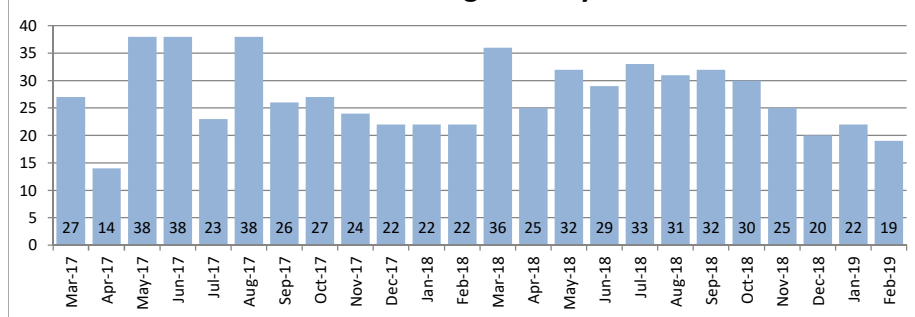
1-4-1 to Selected 1-4-4

February 2019

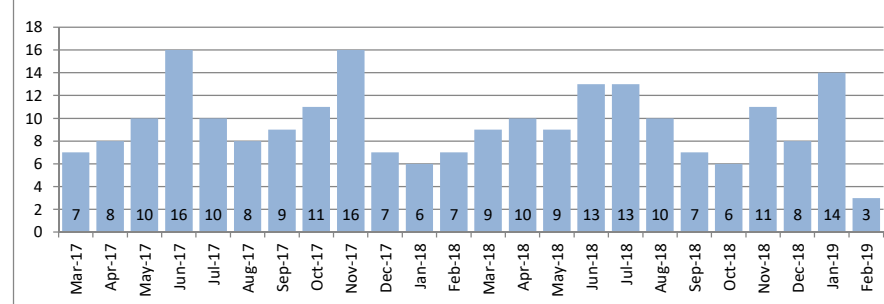
Single Family Homes	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	31	31	0%	68	65	5%
Closed Sales	19	22	-14%	41	44	-7%
Median Sales Price	\$1,150,000	\$1,155,000	0%	\$999,398	\$961,500	4%
Percent of Original List Price Received	96.6%	93.4%	3%	95.2%	96.3%	-1%
Median Days on Market Until Sale	11	19	-42%	14	22	-36%
Inventory of Homes for Sale	122	99	23%	-	-	-

Condos	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	17	8	113%	30	22	36%
Closed Sales	3	7	-57%	17	13	31%
Median Sales Price	\$552,500	\$687,000	-20%	\$649,000	\$582,500	11%
Percent of Original List Price Received	100.5%	100.0%	0%	96.9%	94.0%	3%
Median Days on Market Until Sale	9	26	-65%	26	14	86%
Inventory of Homes for Sale	36	21	71%	-	-	-

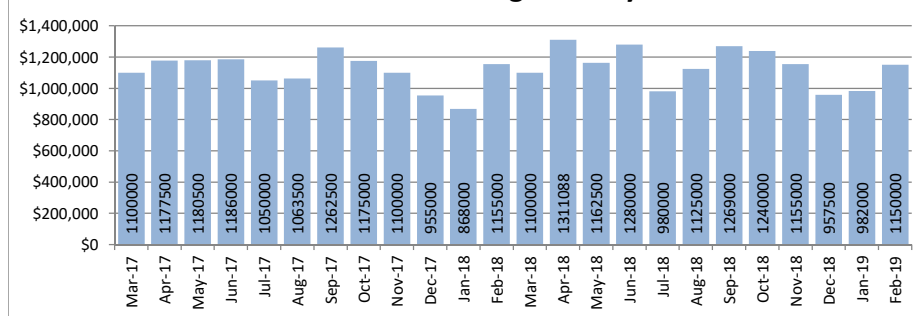
Closed Sales : Single Family Homes



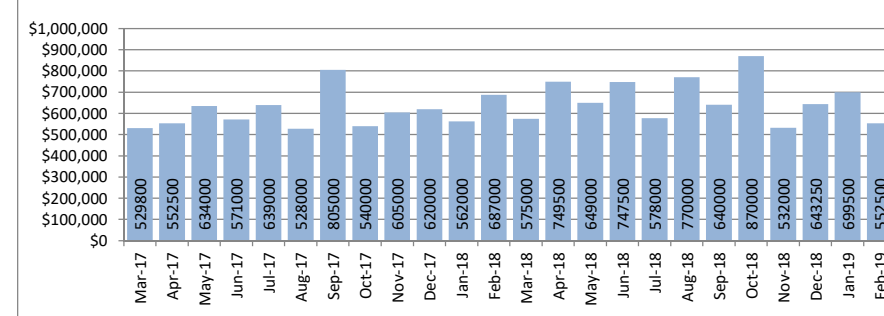
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

February 2019



**Kalihi - Palama**

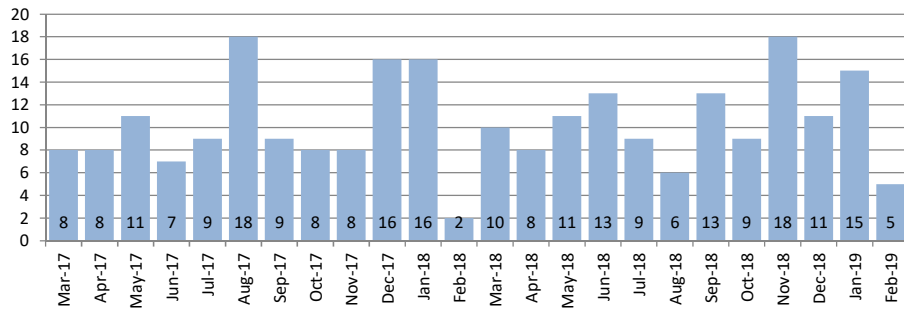
**1-1-2 to 1-1-7**

February 2019

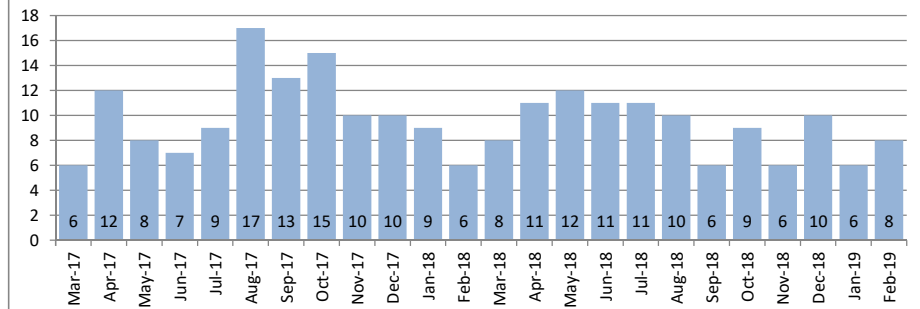
Single Family Homes	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	14	13	8%	32	29	10%
Closed Sales	5	2	150%	20	18	11%
Median Sales Price	\$805,000	\$685,000	18%	\$805,000	\$690,000	17%
Percent of Original List Price Received	92.0%	100.1%	-8%	93.4%	101.6%	-8%
Median Days on Market Until Sale	25	55	-55%	20	35	-43%
Inventory of Homes for Sale	66	38	74%	-	-	-

Condos	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	13	8	63%	29	28	4%
Closed Sales	8	6	33%	14	15	-7%
Median Sales Price	\$364,500	\$456,500	-20%	\$392,000	\$475,000	-17%
Percent of Original List Price Received	99.2%	99.3%	0%	99.2%	95.2%	4%
Median Days on Market Until Sale	36	54	-33%	22	47	-53%
Inventory of Homes for Sale	47	32	47%	-	-	-

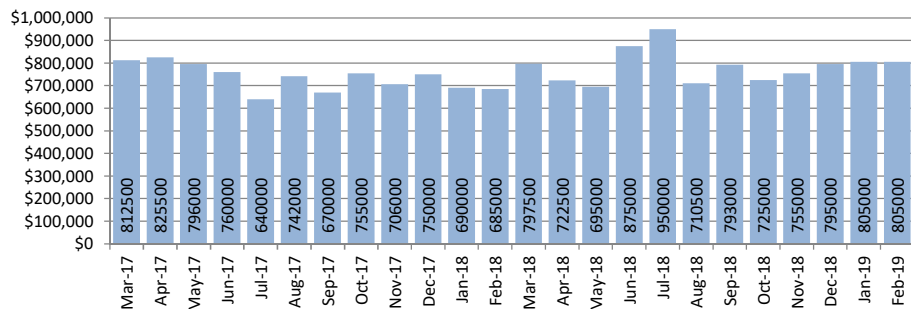
**Closed Sales : Single Family Homes**



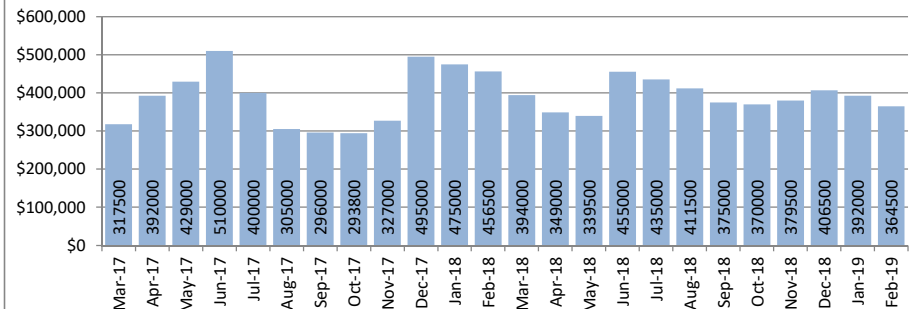
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



**SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.**

# Local Market Update

February 2019

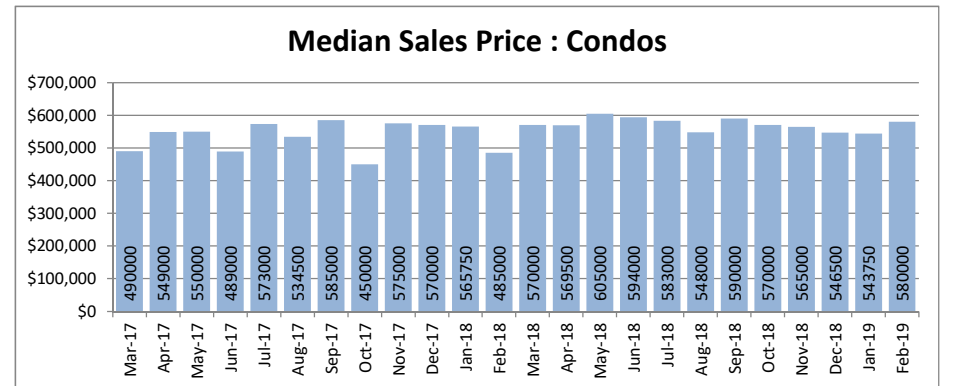
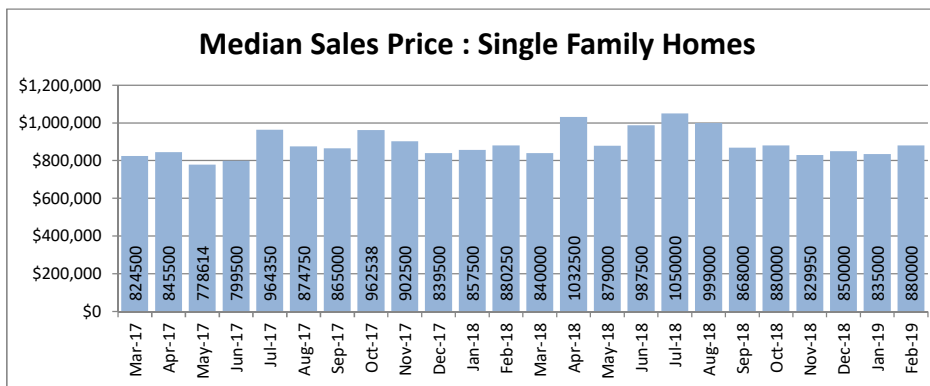
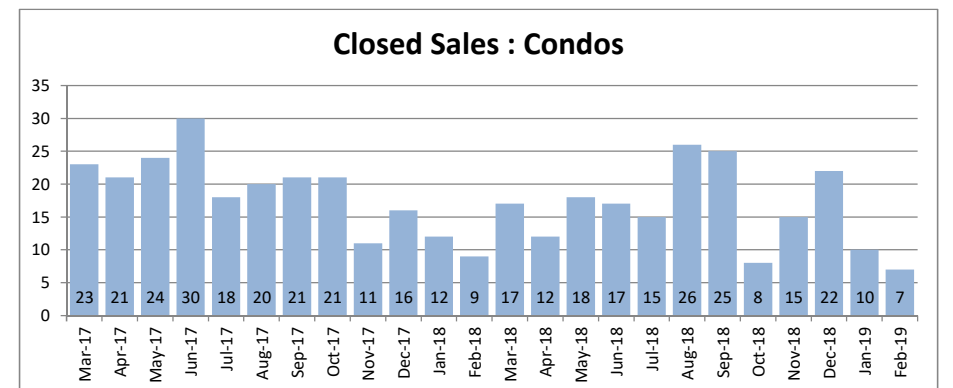
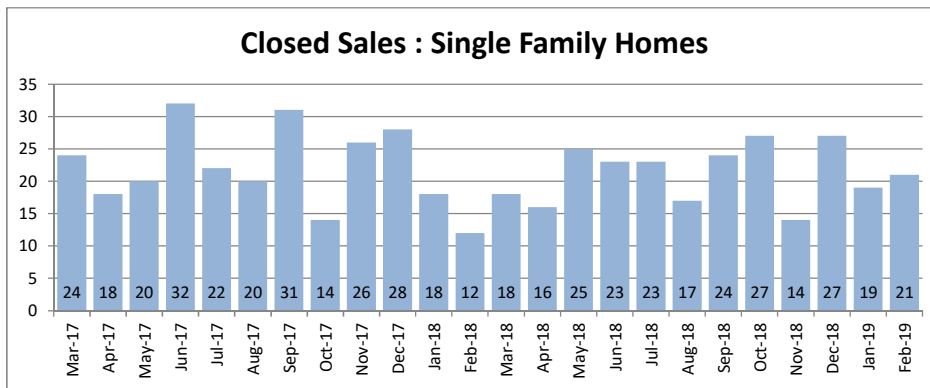


Kaneohe
Selected 1-4-4 to 1-4-7

February 2019

Single Family Homes	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	26	21	24%	59	50	18%
Closed Sales	21	12	75%	40	30	33%
Median Sales Price	\$880,000	\$880,250	0%	\$867,500	\$867,500	0%
Percent of Original List Price Received	97.8%	102.5%	-5%	96.5%	101.2%	-5%
Median Days on Market Until Sale	14	18	-22%	14	18	-22%
Inventory of Homes for Sale	77	60	28%	-	-	-

Condos	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	10	14	-29%	47	30	57%
Closed Sales	7	9	-22%	17	21	-19%
Median Sales Price	\$580,000	\$485,000	20%	\$580,000	\$508,000	14%
Percent of Original List Price Received	95.1%	100.0%	-5%	96.8%	97.9%	-1%
Median Days on Market Until Sale	17	15	13%	17	15	13%
Inventory of Homes for Sale	50	24	108%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

February 2019

## Kapahulu - Diamond Head

1-3-1 to 1-3-4

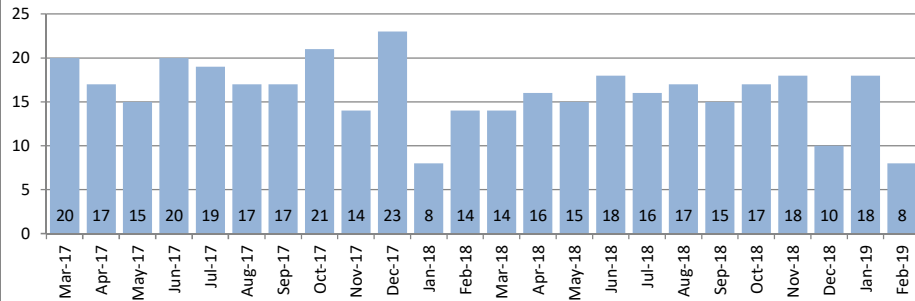


February 2019

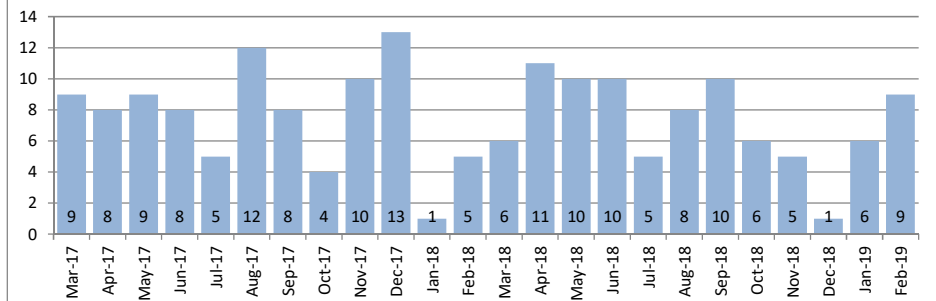
Single Family Homes	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	22	27	-19%	61	46	33%
Closed Sales	8	14	-43%	26	22	18%
Median Sales Price	\$1,110,000	\$1,107,500	0%	\$1,212,500	\$1,200,000	1%
Percent of Original List Price Received	94.9%	92.9%	2%	95.7%	100.0%	-4%
Median Days on Market Until Sale	36	50	-28%	20	40	-50%
Inventory of Homes for Sale	92	70	31%	-	-	-

Condos	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	12	18	-33%	23	31	-26%
Closed Sales	9	5	80%	15	6	150%
Median Sales Price	\$540,000	\$485,000	11%	\$399,900	\$550,000	-27%
Percent of Original List Price Received	94.9%	96.0%	-1%	88.9%	99.6%	-11%
Median Days on Market Until Sale	34	19	79%	29	21	38%
Inventory of Homes for Sale	52	54	-4%	-	-	-

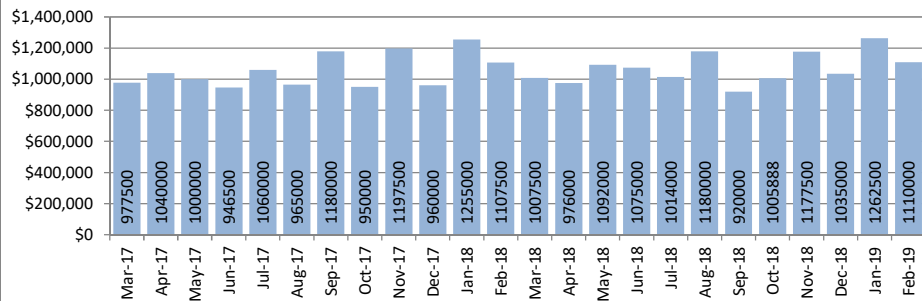
Closed Sales : Single Family Homes



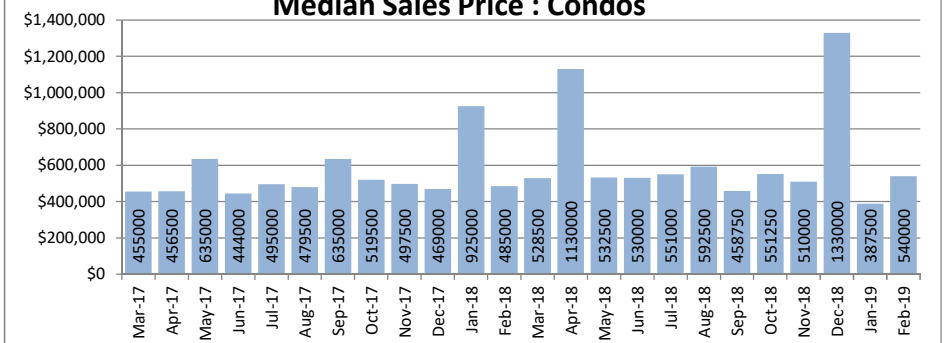
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

February 2019



**Makaha - Nanakuli**

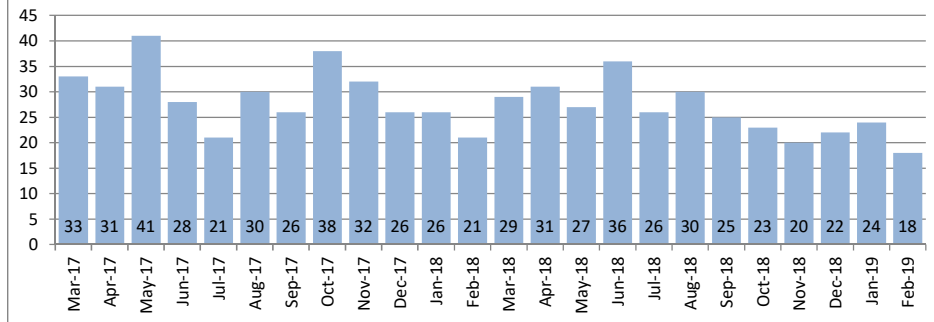
**1-8-1 to 1-8-9**

February 2019

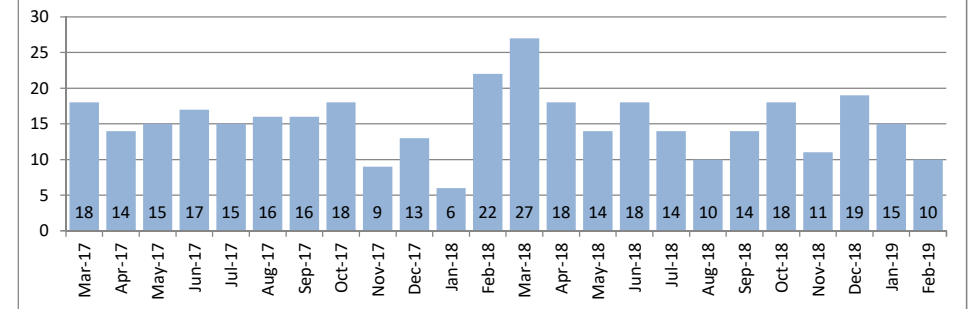
Single Family Homes	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	32	40	-20%	81	81	0%
Closed Sales	18	21	-14%	42	47	-11%
Median Sales Price	\$491,250	\$465,000	6%	\$447,000	\$450,000	-1%
Percent of Original List Price Received	96.4%	93.9%	3%	99.6%	96.8%	3%
Median Days on Market Until Sale	58	30	93%	40	39	3%
Inventory of Homes for Sale	132	96	38%	-	-	-

Condos	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	21	26	-19%	55	56	-2%
Closed Sales	10	22	-55%	25	28	-11%
Median Sales Price	\$184,150	\$158,000	17%	\$175,000	\$158,000	11%
Percent of Original List Price Received	96.9%	96.8%	0%	97.6%	96.8%	1%
Median Days on Market Until Sale	32	58	-45%	31	62	-50%
Inventory of Homes for Sale	70	65	8%	-	-	-

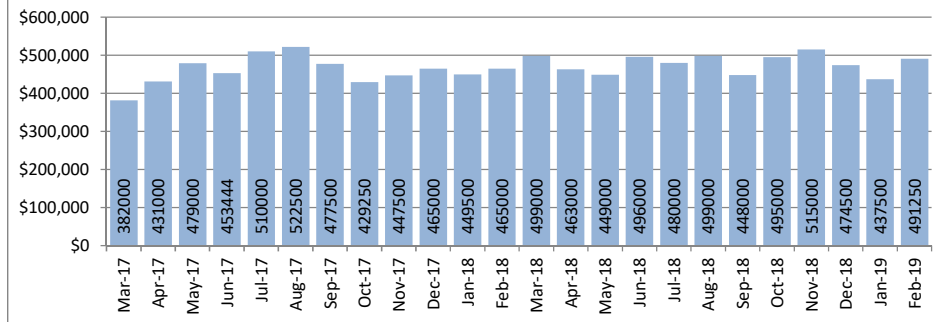
**Closed Sales : Single Family Homes**



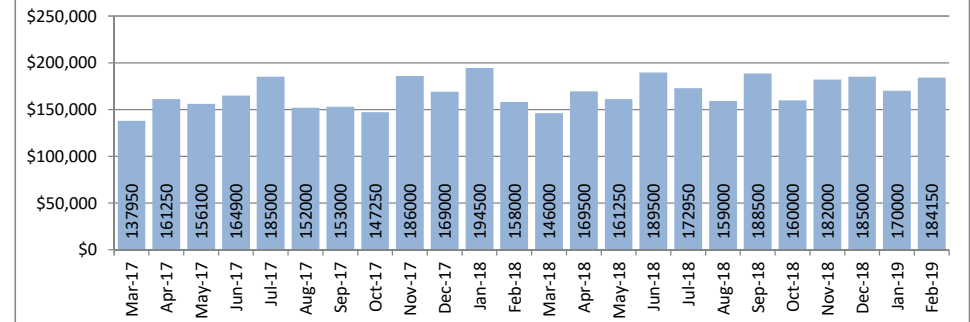
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

February 2019



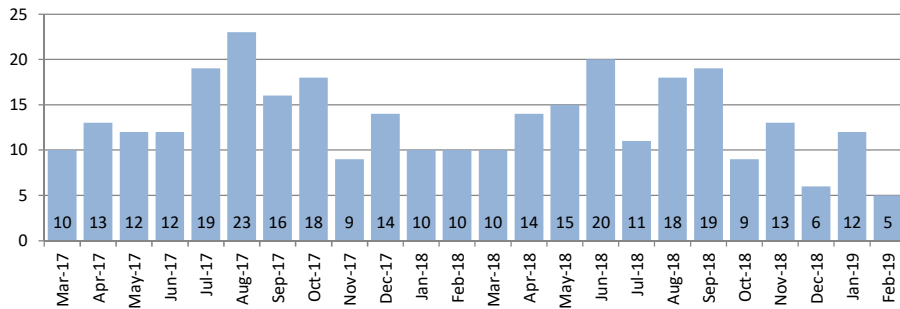
Makakilo
1-9-2 to 1-9-3

February 2019

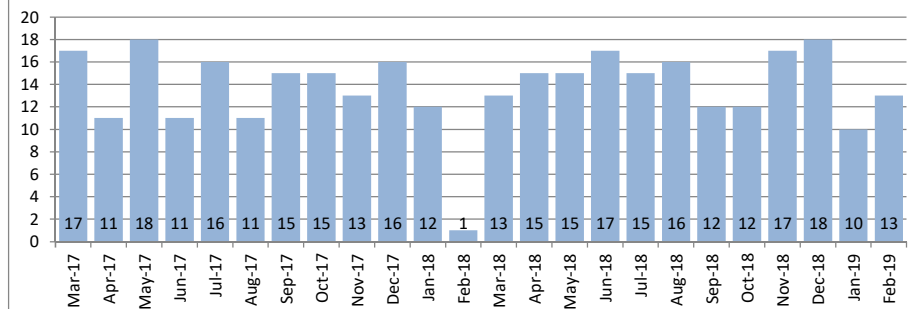
Single Family Homes	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	16	17	-6%	32	31	3%
Closed Sales	5	10	-50%	17	20	-15%
Median Sales Price	\$579,999	\$742,500	-22%	\$664,000	\$759,000	-13%
Percent of Original List Price Received	94.3%	99.8%	-6%	95.5%	100.3%	-5%
Median Days on Market Until Sale	88	13	577%	53	19	179%
Inventory of Homes for Sale	55	34	62%	-	-	-

Condos	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	12	13	-8%	34	26	31%
Closed Sales	13	1	1200%	23	13	77%
Median Sales Price	\$410,000	\$350,000	17%	\$400,000	\$449,000	-11%
Percent of Original List Price Received	95.8%	97.2%	-1%	97.6%	100.0%	-2%
Median Days on Market Until Sale	29	46	-37%	27	12	125%
Inventory of Homes for Sale	37	9	311%	-	-	-

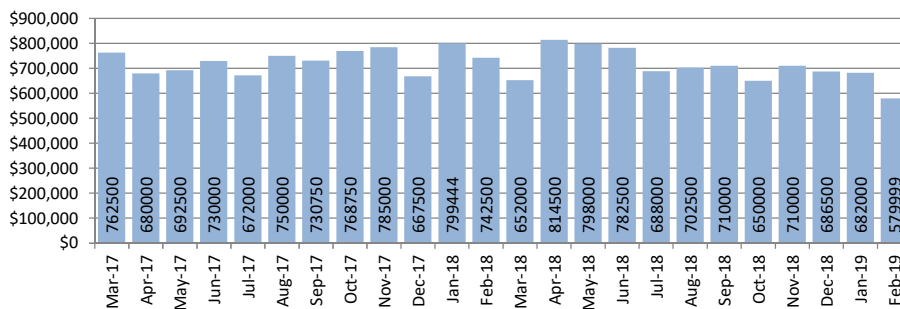
Closed Sales : Single Family Homes



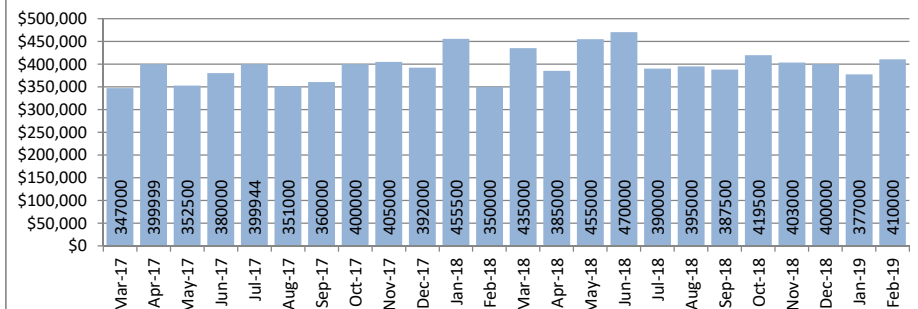
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

February 2019

**Makiki - Moiliili**

1-2-4 to 1-2-9 (except 1-2-6)

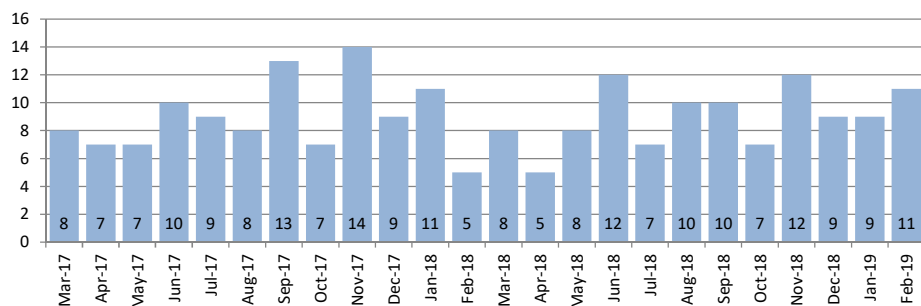


February 2019

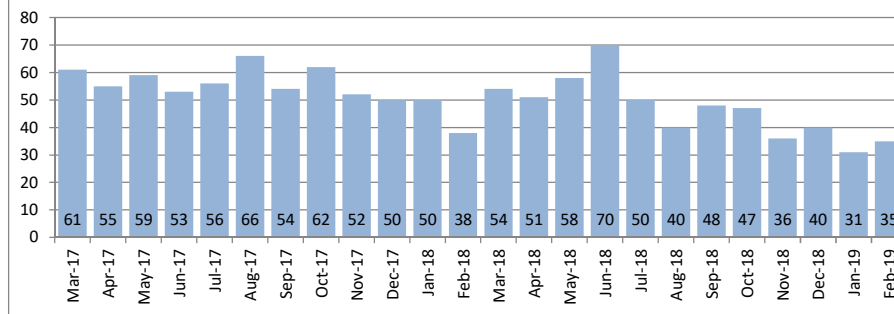
Single Family Homes	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	15	12	25%	38	24	58%
Closed Sales	11	5	120%	20	16	25%
Median Sales Price	\$1,160,000	\$1,300,000	-11%	\$1,133,750	\$1,217,700	-7%
Percent of Original List Price Received	96.7%	93.2%	4%	94.7%	92.8%	2%
Median Days on Market Until Sale	41	48	-15%	37	40	-8%
Inventory of Homes for Sale	66	47	40%	-	-	-

Condos	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	73	77	-5%	154	143	8%
Closed Sales	35	38	-8%	66	88	-25%
Median Sales Price	\$340,000	\$376,444	-10%	\$355,000	\$376,000	-6%
Percent of Original List Price Received	96.1%	100.4%	-4%	96.2%	96.7%	-1%
Median Days on Market Until Sale	16	25	-36%	27	25	8%
Inventory of Homes for Sale	205	172	19%	-	-	-

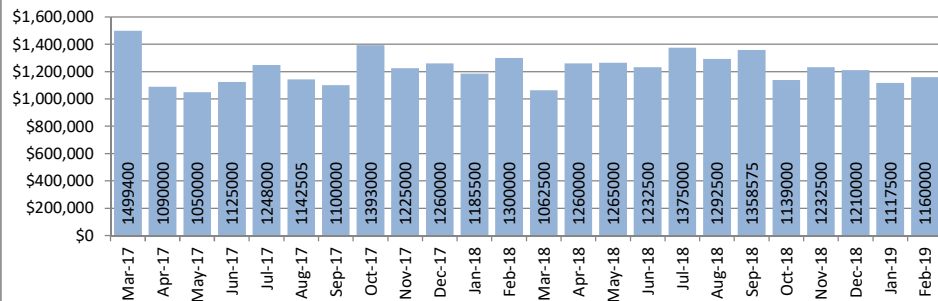
**Closed Sales : Single Family Homes**



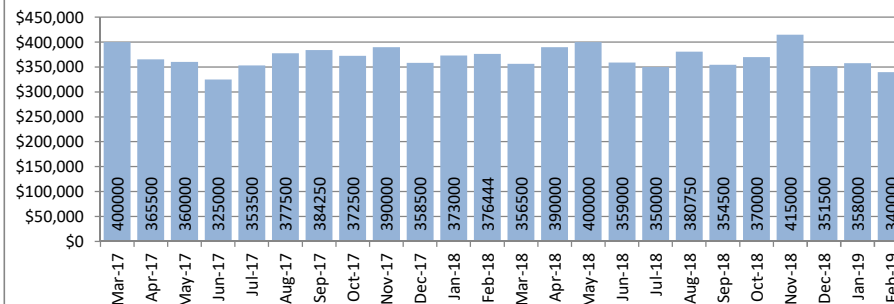
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

February 2019



Mililani

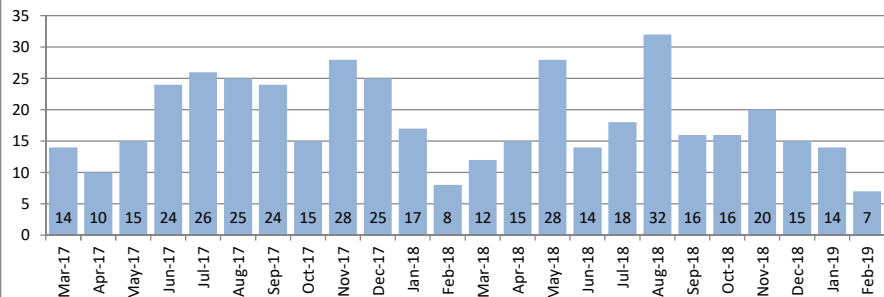
Selected 1-9-4 to 1-9-5

February 2019

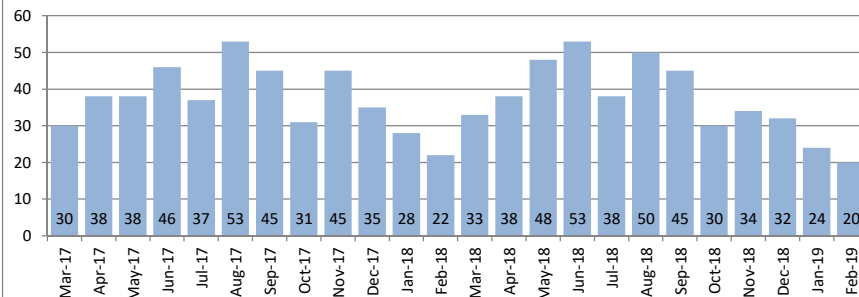
Single Family Homes	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	20	16	25%	42	31	35%
Closed Sales	7	8	-13%	21	25	-16%
Median Sales Price	\$750,000	\$760,000	-1%	\$750,000	\$790,000	-5%
Percent of Original List Price Received	96.8%	97.6%	-1%	96.8%	98.9%	-2%
Median Days on Market Until Sale	12	31	-61%	19	19	0%
Inventory of Homes for Sale	58	26	123%	-	-	-

Condos	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	27	37	-27%	73	94	-22%
Closed Sales	20	22	-9%	44	50	-12%
Median Sales Price	\$422,500	\$361,000	17%	\$416,000	\$401,000	4%
Percent of Original List Price Received	100.0%	96.9%	3%	99.3%	101.3%	-2%
Median Days on Market Until Sale	10	10	0%	23	11	109%
Inventory of Homes for Sale	81	76	7%	-	-	-

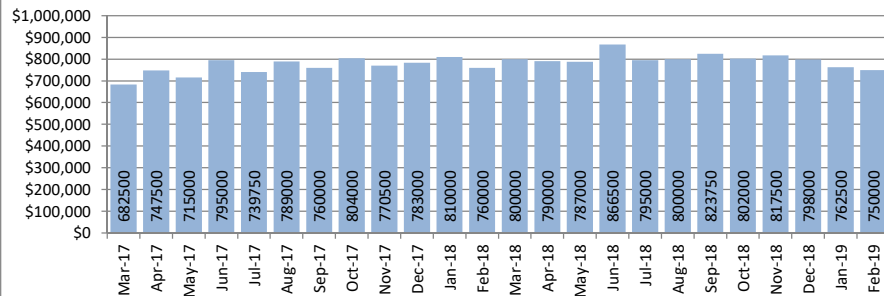
Closed Sales : Single Family Homes



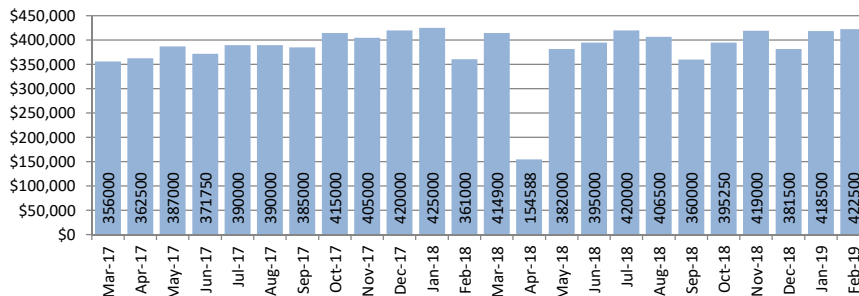
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

February 2019



Moanalua - Salt Lake

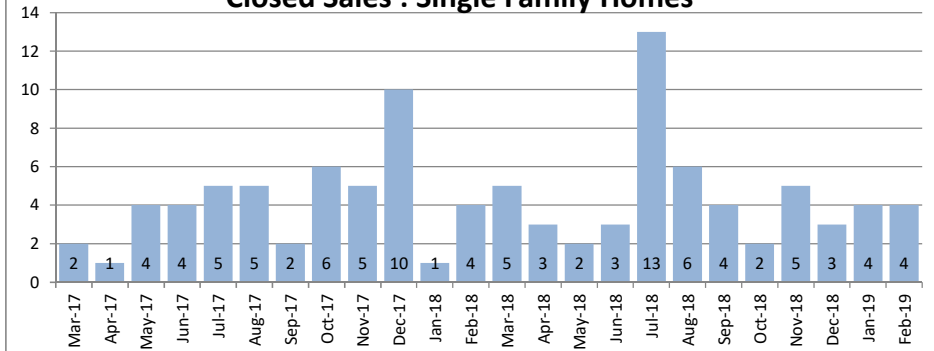
1-1-1

February 2019

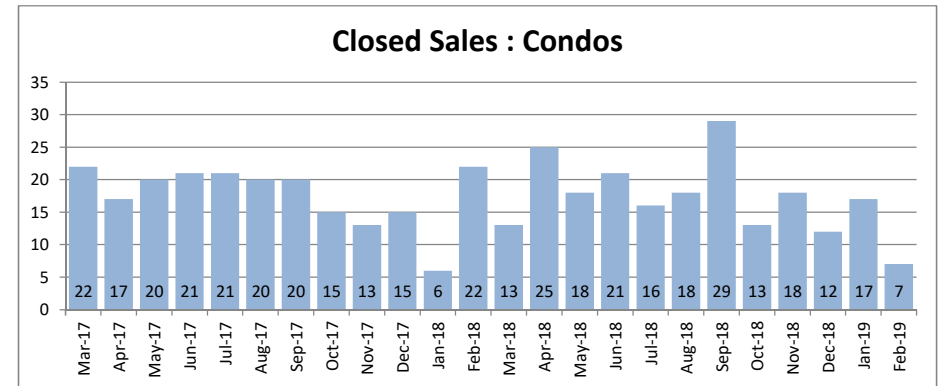
Single Family Homes	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	2	5	-60%	5	10	-50%
Closed Sales	4	4	0%	8	5	60%
Median Sales Price	\$696,000	\$845,000	-18%	\$752,600	\$780,000	-4%
Percent of Original List Price Received	95.2%	88.3%	8%	94.7%	87.8%	8%
Median Days on Market Until Sale	29	9	222%	35	9	289%
Inventory of Homes for Sale	12	11	9%	-	-	-

Condos	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	19	21	-10%	46	42	10%
Closed Sales	7	22	-68%	24	28	-14%
Median Sales Price	\$420,000	\$357,500	17%	\$404,250	\$372,500	9%
Percent of Original List Price Received	98.9%	96.9%	2%	95.1%	96.3%	-1%
Median Days on Market Until Sale	66	9	633%	24	10	140%
Inventory of Homes for Sale	51	50	2%	-	-	-

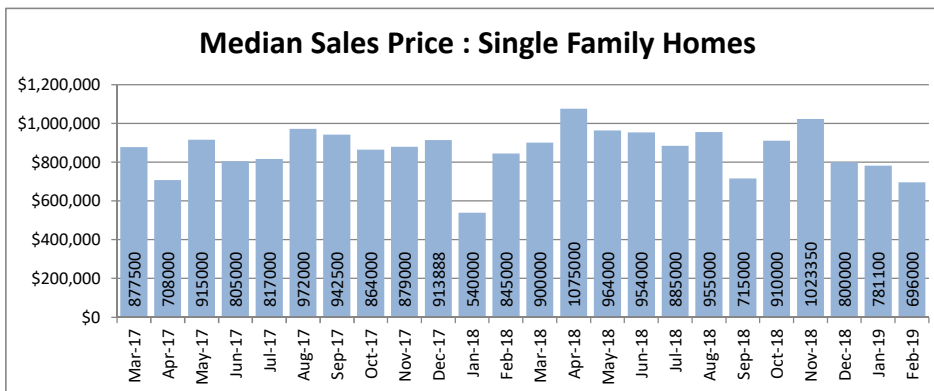
Closed Sales : Single Family Homes



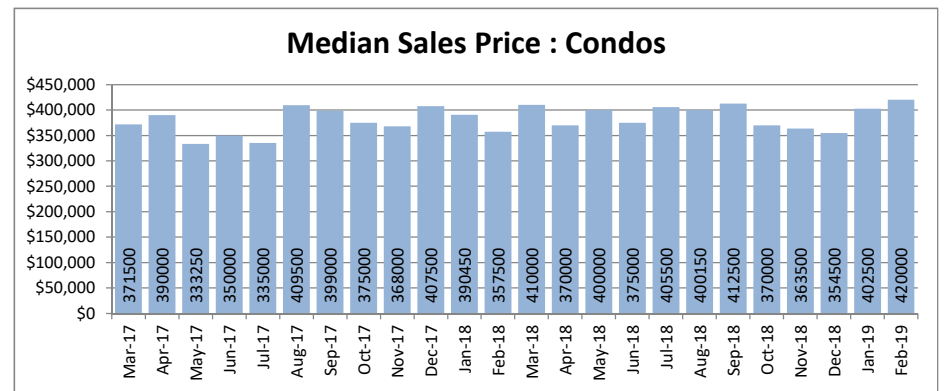
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

February 2019



## North Shore

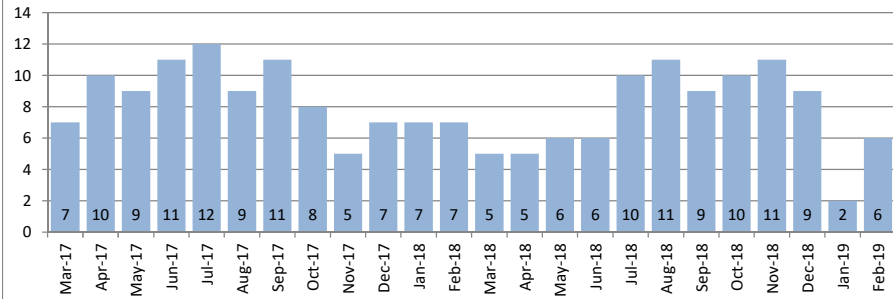
1-5-6 to 1-6-9

February 2019

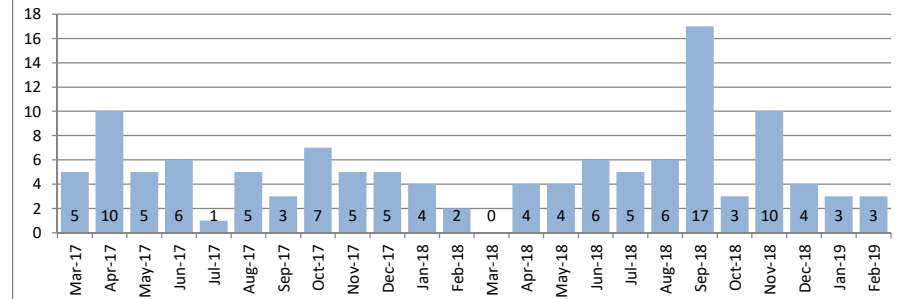
Single Family Homes	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	12	10	20%	36	21	71%
Closed Sales	6	7	-14%	8	14	-43%
Median Sales Price	\$1,415,000	\$1,000,000	42%	\$1,161,000	\$920,000	26%
Percent of Original List Price Received	92.9%	71.4%	30%	91.2%	88.1%	4%
Median Days on Market Until Sale	23	7	229%	19	18	6%
Inventory of Homes for Sale	67	53	26%	-	-	-

Condos	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	10	2	-	15	8	88%
Closed Sales	3	2	50%	6	6	0%
Median Sales Price	\$545,000	\$430,000	27%	\$549,720	\$518,000	6%
Percent of Original List Price Received	95.7%	95.6%	0%	90.0%	98.9%	-9%
Median Days on Market Until Sale	44	200	-78%	47	58	-19%
Inventory of Homes for Sale	23	12	92%	-	-	-

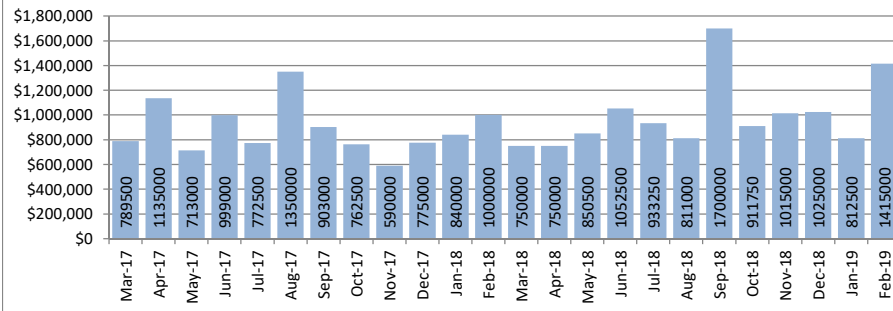
Closed Sales : Single Family Homes



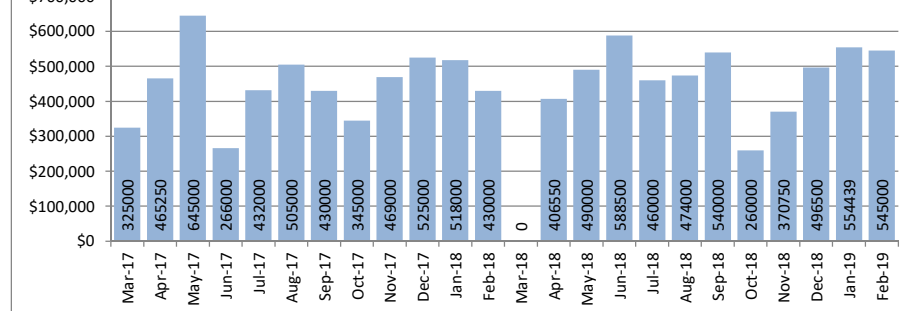
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

February 2019

## Pearl City - Aiea

1-9-6 to 1-9-9

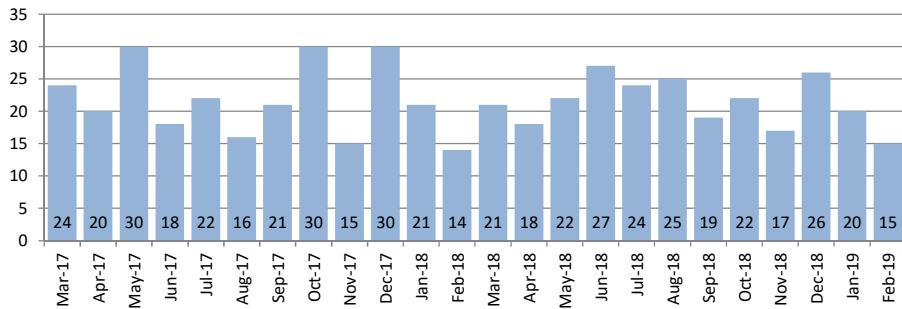


February 2019

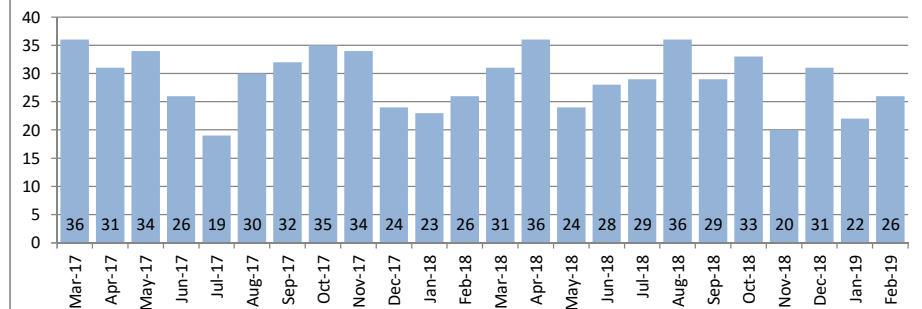
Single Family Homes	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	26	23	13%	58	44	32%
Closed Sales	15	14	7%	35	35	0%
Median Sales Price	\$825,000	\$796,050	4%	\$779,000	\$850,000	-8%
Percent of Original List Price Received	100.7%	100.8%	0%	97.5%	100.1%	-3%
Median Days on Market Until Sale	6	15	-60%	16	17	-6%
Inventory of Homes for Sale	82	44	86%	-	-	-

Condos	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	38	33	15%	77	92	-16%
Closed Sales	26	26	0%	48	49	-2%
Median Sales Price	\$430,000	\$382,500	12%	\$390,000	\$382,000	2%
Percent of Original List Price Received	97.8%	98.5%	-1%	97.0%	100.5%	-3%
Median Days on Market Until Sale	23	21	10%	24	16	50%
Inventory of Homes for Sale	87	92	-5%	-	-	-

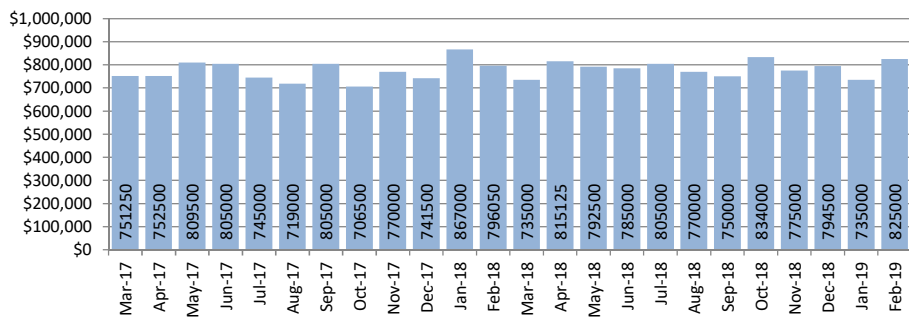
Closed Sales : Single Family Homes



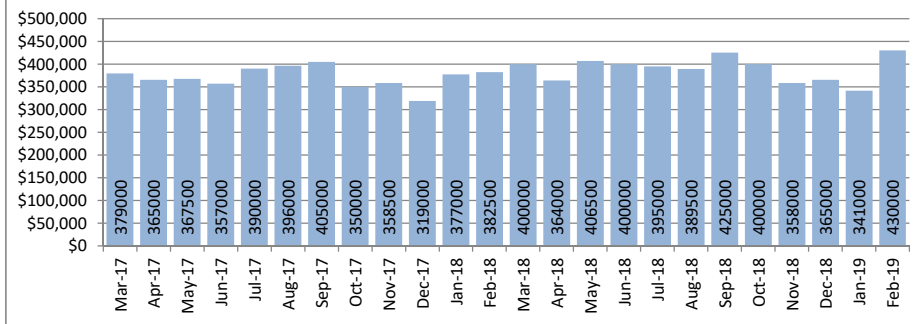
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

February 2019



**Wahiawa**

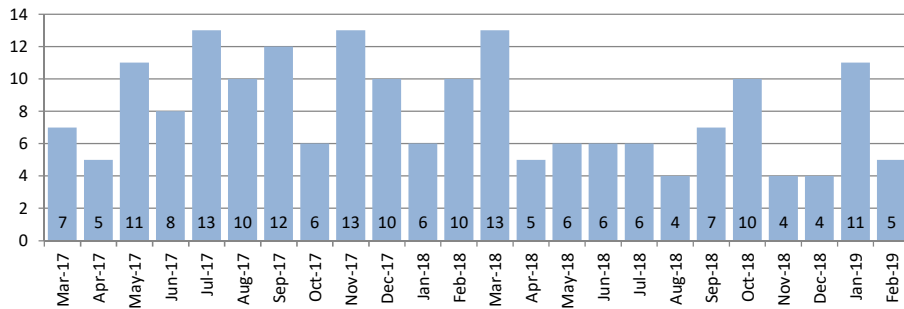
**1-7-1 to 1-7-7**

February 2019

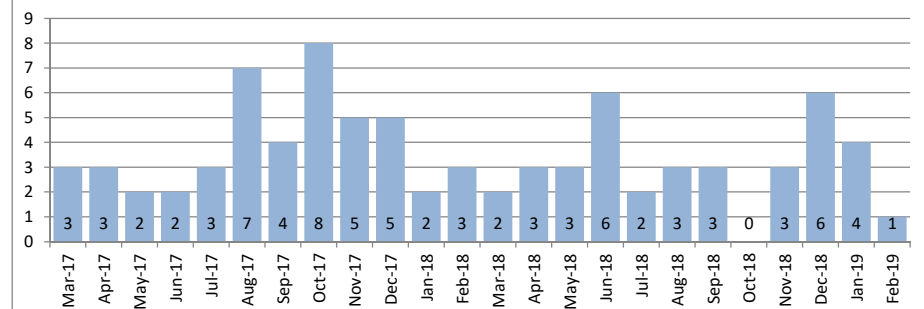
Single Family Homes	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	4	9	-56%	16	23	-30%
Closed Sales	5	10	-50%	16	16	0%
Median Sales Price	\$608,000	\$615,000	-1%	\$626,000	\$615,000	2%
Percent of Original List Price Received	98.2%	101.7%	-3%	99.5%	99.2%	0%
Median Days on Market Until Sale	8	10	-20%	25	14	79%
Inventory of Homes for Sale	25	16	56%	-	-	-

Condos	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	3	4	-25%	10	8	25%
Closed Sales	1	3	-67%	5	5	0%
Median Sales Price	\$200,000	\$229,000	-13%	\$215,000	\$214,500	0%
Percent of Original List Price Received	100.1%	100.0%	0%	98.2%	100.2%	-2%
Median Days on Market Until Sale	56	12	367%	8	13	-38%
Inventory of Homes for Sale	12	8	50%	-	-	-

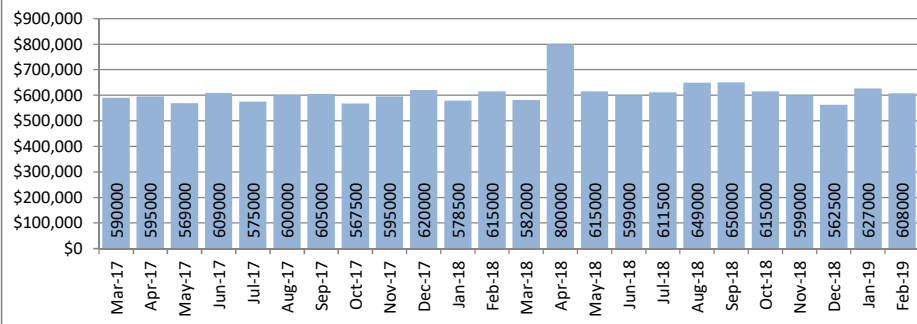
**Closed Sales : Single Family Homes**



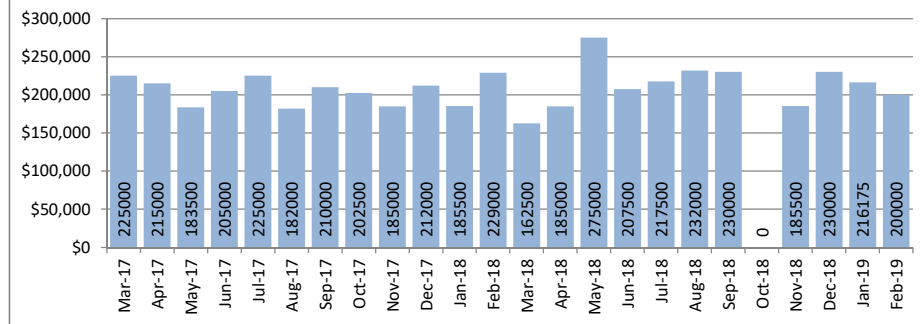
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



**SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.**

# Local Market Update

February 2019



Waialae - Kahala

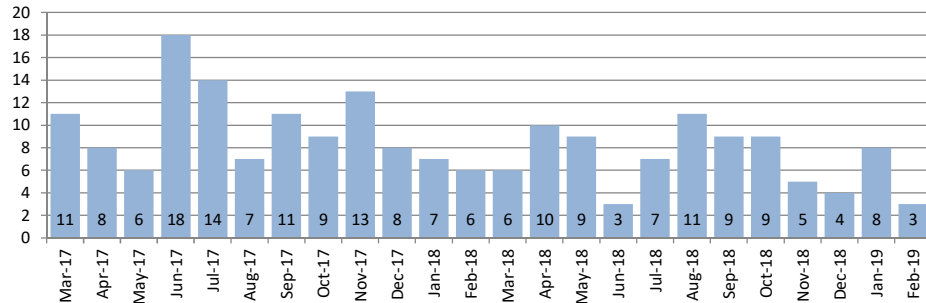
1-3-5

February 2019

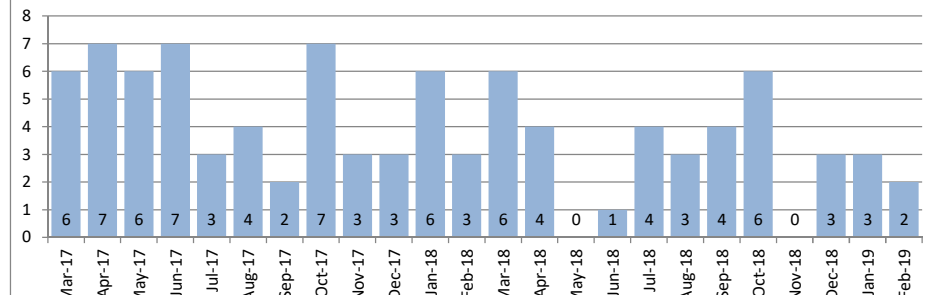
Single Family Homes	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	14	14	0%	32	31	3%
Closed Sales	3	6	-50%	11	13	-15%
Median Sales Price	\$4,550,000	\$1,675,000	172%	\$2,050,000	\$1,700,000	21%
Percent of Original List Price Received	95.8%	96.7%	-1%	69.5%	96.2%	-28%
Median Days on Market Until Sale	227	93	144%	119	91	31%
Inventory of Homes for Sale	64	52	23%	-	-	-

Condos	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	4	2	100%	10	7	43%
Closed Sales	2	3	-33%	5	9	-44%
Median Sales Price	\$505,000	\$635,000	-20%	\$585,000	\$493,000	19%
Percent of Original List Price Received	91.4%	96.2%	-5%	98.3%	95.0%	3%
Median Days on Market Until Sale	47	69	-32%	7	27	-74%
Inventory of Homes for Sale	23	17	35%	-	-	-

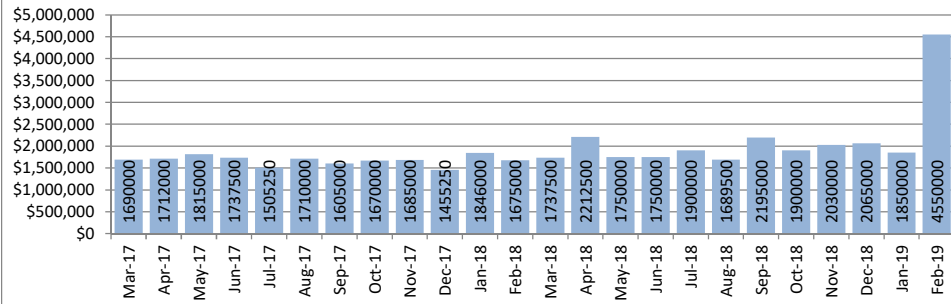
Closed Sales : Single Family Homes



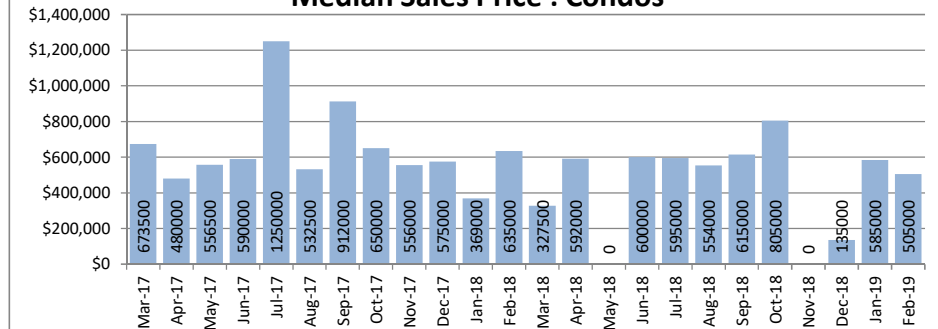
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

February 2019



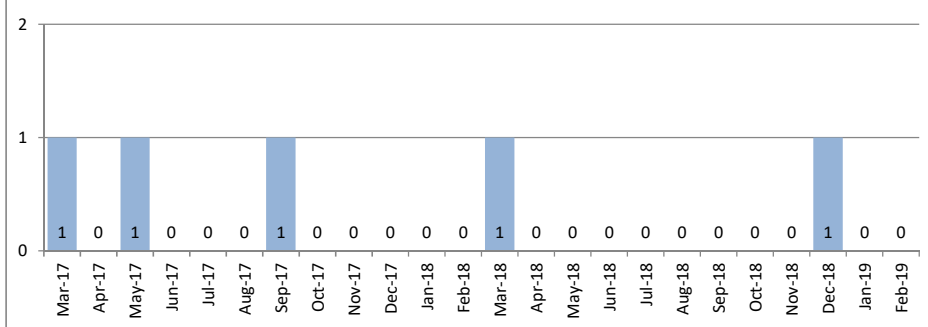
Waikiki
1-2-6

February 2019

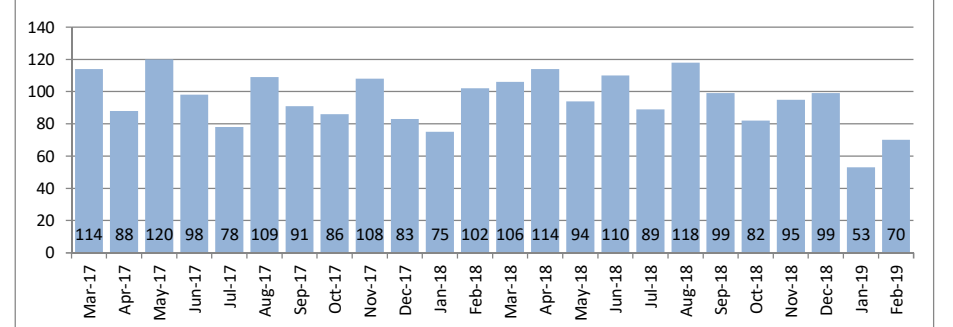
Single Family Homes	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	0	1	-100%	1	1	0%
Closed Sales	0	0	-	0	0	-
Median Sales Price	\$0	\$0	-	\$0	\$0	-
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	0.0%	-
Median Days on Market Until Sale	0	0	-	0	0	-
Inventory of Homes for Sale	2	1	100%	-	-	-

Condos	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	154	150	3%	355	340	4%
Closed Sales	70	102	-31%	123	177	-31%
Median Sales Price	\$367,000	\$438,750	-16%	\$357,500	\$447,500	-20%
Percent of Original List Price Received	90.6%	94.0%	-4%	90.5%	97.5%	-7%
Median Days on Market Until Sale	28	40	-30%	30	31	-3%
Inventory of Homes for Sale	676	585	16%	-	-	-

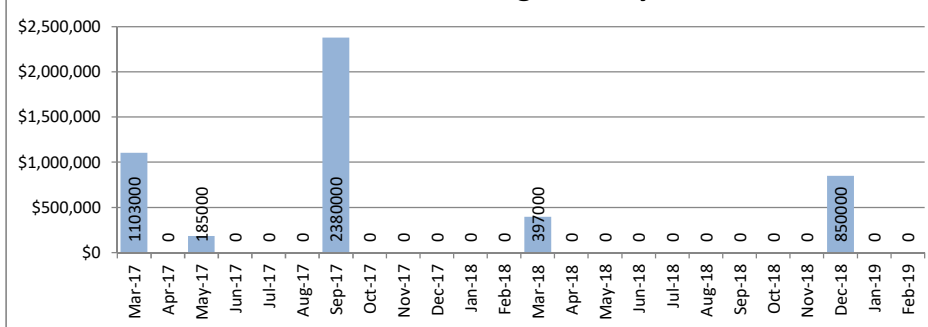
Closed Sales : Single Family Homes



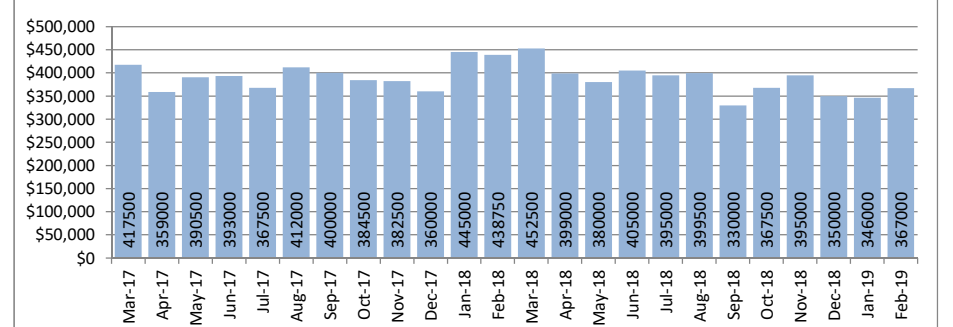
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

February 2019



**Waipahu**

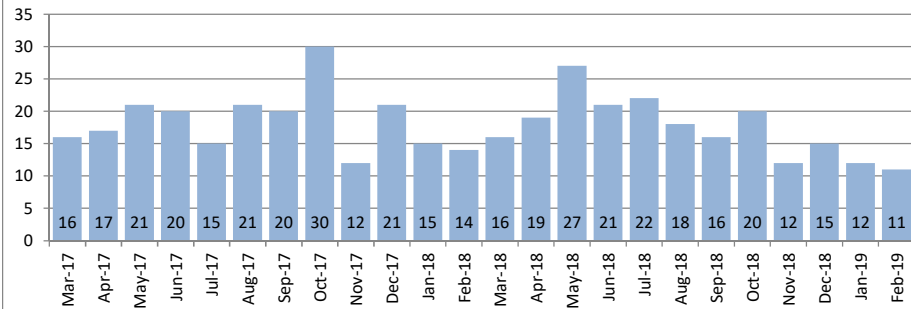
**1-9-4**

February 2019

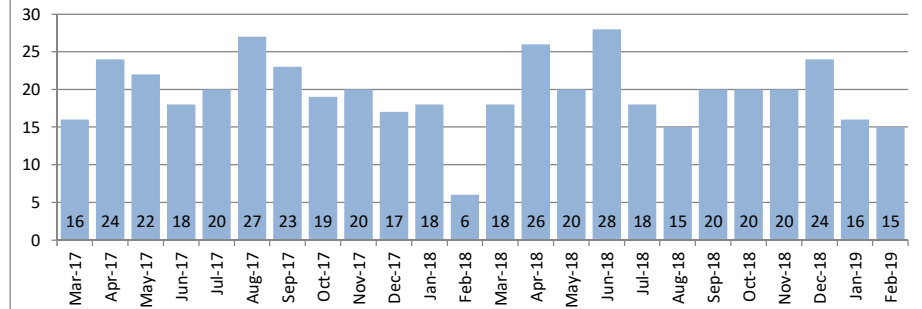
Single Family Homes	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	25	26	-4%	53	53	0%
Closed Sales	11	14	-21%	23	29	-21%
Median Sales Price	\$695,000	\$688,500	1%	\$710,000	\$699,000	2%
Percent of Original List Price Received	99.4%	99.1%	0%	96.6%	99.9%	-3%
Median Days on Market Until Sale	14	28	-50%	17	20	-15%
Inventory of Homes for Sale	76	46	65%	-	-	-

Condos	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	26	25	4%	64	44	45%
Closed Sales	15	6	150%	31	24	29%
Median Sales Price	\$375,000	\$316,500	18%	\$375,000	\$375,500	0%
Percent of Original List Price Received	101.4%	101.4%	0%	97.7%	101.8%	-4%
Median Days on Market Until Sale	10	7	43%	11	9	22%
Inventory of Homes for Sale	70	37	89%	-	-	-

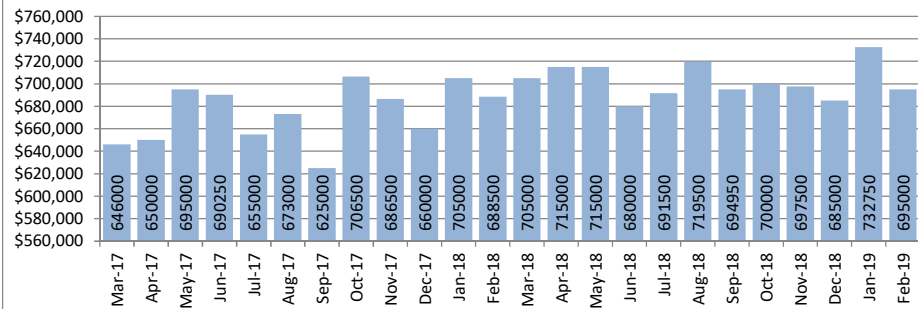
**Closed Sales : Single Family Homes**



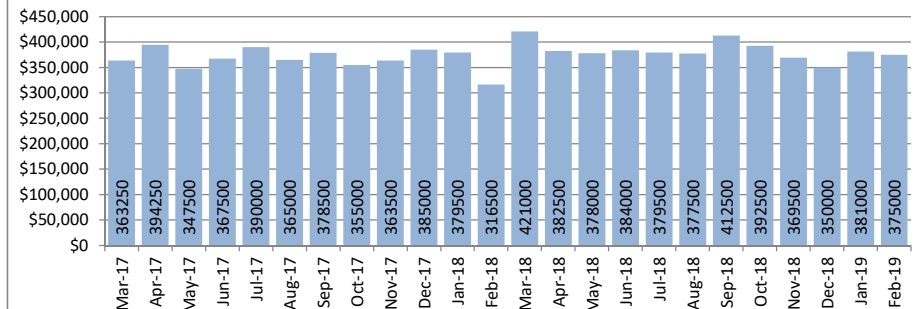
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



**SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.**

# Local Market Update

February 2019

## Windward Coast

1-4-8 to 1-5-5

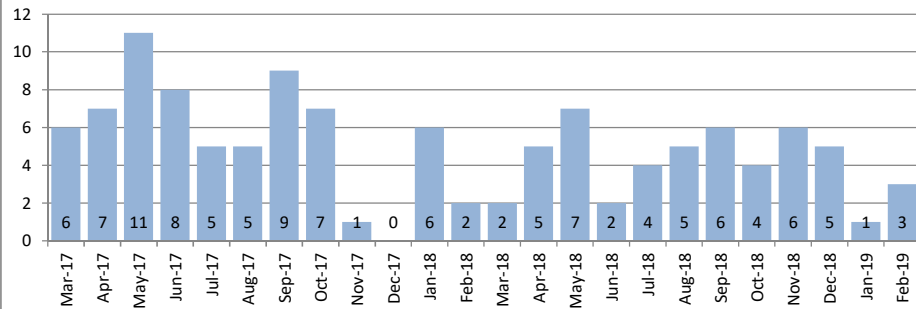


February 2019

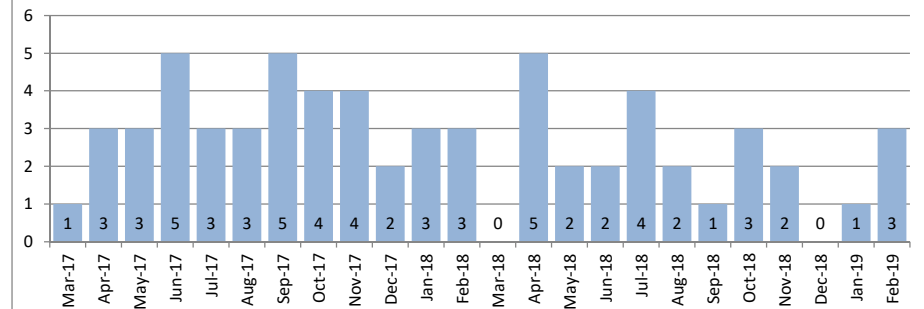
Single Family Homes	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	6	9	-33%	21	16	31%
Closed Sales	3	2	50%	4	8	-50%
Median Sales Price	\$1,550,000	\$925,000	68%	\$1,205,000	\$812,000	48%
Percent of Original List Price Received	86.6%	87.3%	-1%	88.0%	94.7%	-7%
Median Days on Market Until Sale	5	107	-95%	14	32	-56%
Inventory of Homes for Sale	44	33	33%	-	-	-

Condos	February			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	0	3	-100%	0	7	-100%
Closed Sales	3	3	0%	4	6	-33%
Median Sales Price	\$235,000	\$258,800	-9%	\$295,000	\$251,900	17%
Percent of Original List Price Received	94.0%	99.6%	-6%	99.2%	97.1%	2%
Median Days on Market Until Sale	74	19	289%	67	10	570%
Inventory of Homes for Sale	17	11	55%	-	-	-

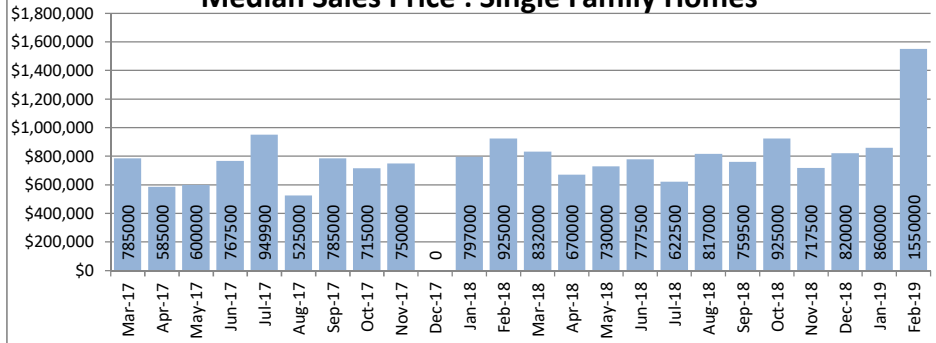
Closed Sales : Single Family Homes



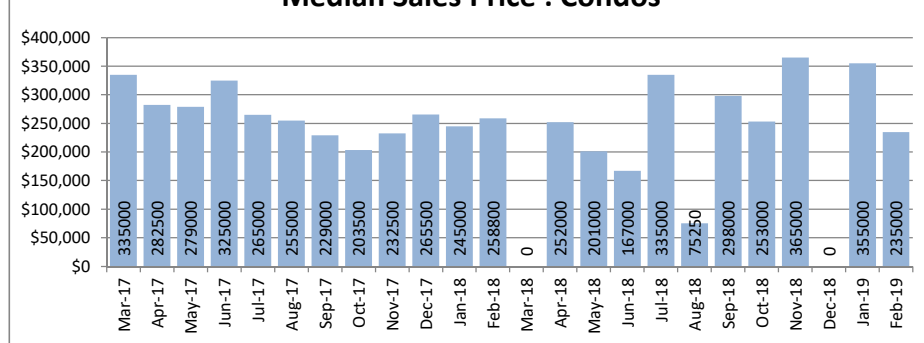
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Single Family Solds - February 2019 vs 2018 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 4

Central Region	2018 Median	2019 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
MILILANI AREA	\$ 760,000	\$ 740,000	-2.6%	-\$20,000	5	3	-40.0%	-2
MILILANI MAUKA	\$ 825,000	\$ 760,000	-7.9%	-\$65,000	3	4	33.3%	1
WAHIAWA AREA	\$ 655,000	\$ 685,000	4.6%	\$30,000	3	1	-66.7%	-2
WAHIAWA HEIGHTS	\$ 615,000	\$ 575,000	-6.5%	-\$40,000	6	3	-50.0%	-3
WHITMORE VILLAGE	\$ 475,000	\$ 608,000	28.0%	\$133,000	1	1	0.0%	0
<b>Central Region</b>	<b>\$ 710,000</b>	<b>\$ 725,000</b>	<b>2.1%</b>	<b>\$15,000</b>	<b>18</b>	<b>12</b>	<b>-33.3%</b>	<b>-6</b>
Diamond Hd Region	2018 Median	2019 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
AINA HAINA AREA	\$ 910,000	\$ 1,372,500	50.8%	\$462,500	1	2	100.0%	1
DIAMOND HEAD	\$ 1,700,000	-	-	-	2	-	-	-
HAWAII LOA RIDGE	\$ 2,867,500	\$ 2,220,000	-22.6%	-\$647,500	2	1	-50.0%	-1
KAHALA AREA	\$ 2,675,000	\$ 4,850,000	81.3%	\$2,175,000	2	2	0.0%	0
KAI NANI	\$ 2,525,000	-	-	-	1	-	-	-
KAIMUKI	-	\$ 1,100,000	-	-	-	5	-	-
KALANI IKI	\$ 1,017,500	-	-	-	1	-	-	-
KAPAHULU	\$ 887,500	\$ 1,120,000	26.2%	\$232,500	4	1	-75.0%	-3
KULIOUOU	\$ 1,130,000	\$ 880,000	-22.1%	-\$250,000	1	2	100.0%	1
MAUNALANI HEIGHTS	\$ 1,248,000	\$ 1,225,000	-1.8%	-\$23,000	3	1	-66.7%	-2
NIU VALLEY	-	\$ 1,500,000	-	-	-	1	-	-
PALOLO	\$ 1,870,000	-	-	-	1	-	-	-
ST. LOUIS	-	\$ 1,025,000	-	-	-	1	-	-
WAIALAE IKI	\$ 1,630,000	\$ 1,825,000	12.0%	\$195,000	2	1	-50.0%	-1
WILHELMINA	\$ 1,057,500	-	-	-	4	-	-	-
<b>Diamond Hd Region</b>	<b>\$ 1,274,000</b>	<b>\$ 1,225,000</b>	<b>-3.8%</b>	<b>-\$49,000</b>	<b>24</b>	<b>17</b>	<b>-29.2%</b>	<b>-7</b>
Ewa Plain Region	2018 Median	2019 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
EWA	\$ 410,000	-	-	-	1	-	-	-
EWA BEACH	\$ 490,000	\$ 516,500	5.4%	\$26,500	3	4	33.3%	1
EWA GEN ALII COURT	\$ 550,000	-	-	-	1	-	-	-
EWA GEN BREAKERS	\$ 720,000	-	-	-	1	-	-	-
EWA GEN CARRIAGES	-	\$ 760,000	-	-	-	1	-	-
EWA GEN CORTEBELLA	-	\$ 515,000	-	-	-	1	-	-
EWA GEN HALEAKEA	\$ 897,500	-	-	-	2	-	-	-
EWA GEN LAS BRISAS	\$ 643,000	\$ 576,350	-10.4%	-\$66,650	1	2	100.0%	1
EWA GEN LATITUDES	\$ 717,550	-	-	-	1	-	-	-
EWA GEN LAULANI-TIDES	\$ 653,000	\$ 585,000	-10.4%	-\$68,000	2	1	-50.0%	-1
EWA GEN LOFTS	\$ 521,000	\$ 530,000	1.7%	\$9,000	1	1	0.0%	0
EWA GEN LOMBARD WAY	\$ 505,000	-	-	-	1	-	-	-
EWA GEN MONTECITO/TUSCANY	\$ 630,000	\$ 615,000	-2.4%	-\$15,000	1	4	300.0%	3
EWA GEN PARKSIDE	\$ 650,000	-	-	-	1	-	-	-
EWA GEN PRESCOTT	\$ 757,750	-	-	-	2	-	-	-
EWA GEN SODA CREEK	-	\$ 610,000	-	-	-	1	-	-
EWA GEN SUMMERHILL	-	\$ 640,000	-	-	-	1	-	-
EWA GEN SUN TERRA SOUTH	\$ 525,000	\$ 620,000	18.1%	\$95,000	1	1	0.0%	0
EWA GEN TERRAZZA	\$ 565,000	-	-	-	1	-	-	-
EWA GEN TIBURON	-	\$ 587,000	-	-	-	2	-	-
EWA GEN TROVARE	-	\$ 625,000	-	-	-	1	-	-
EWA GEN TUSCANY II	\$ 650,000	\$ 623,000	-4.2%	-\$27,000	1	1	0.0%	0
EWA VILLAGES	\$ 588,500	\$ 520,000	-11.6%	-\$68,500	4	1	-75.0%	-3
HOAKALEI-KA MAKANA	\$ 795,000	\$ 763,000	-4.0%	-\$32,000	3	5	66.7%	2
HOOPILI-HAAKEA	-	\$ 660,000	-	-	-	1	-	-
HUELANI	\$ 700,000	-	-	-	1	-	-	-
KAPOLEI KAI	\$ 636,000	-	-	-	1	-	-	-
KAPOLEI KNOLLS	\$ 772,500	\$ 738,000	-4.5%	-\$34,500	1	1	0.0%	0
KAPOLEI-AELOA	\$ 850,000	\$ 799,000	-6.0%	-\$51,000	1	1	0.0%	0
KAPOLEI-KEKUILANI	\$ 660,000	-	-	-	2	-	-	-
KAPOLEI-MALANAI	\$ 604,000	-	-	-	1	-	-	-
KAPOLEI-MEHANA-KUKUNA	-	\$ 677,000	-	-	-	2	-	-
KAPOLEI-MEHANA-LA HIKI	-	\$ 725,000	-	-	-	1	-	-
KO OLINA	\$ 1,332,500	-	-	-	2	-	-	-
LEEWARD ESTATES	\$ 517,500	\$ 625,000	20.8%	\$107,500	2	1	-50.0%	-1
NANAKAI GARDENS	-	\$ 575,000	-	-	-	1	-	-
OCEAN POINTE	\$ 697,500	\$ 720,500	3.3%	\$23,000	8	9	12.5%	1
WESTLOCH ESTATES	\$ 661,000	\$ 612,000	-	-	2	1	-	-
WESTLOCH FAIRWAY	\$ 640,000	\$ 677,000	5.8%	\$37,000	1	1	0.0%	0
<b>Ewa Plain Region</b>	<b>\$ 653,000</b>	<b>\$ 645,000</b>	<b>-1.2%</b>	<b>-\$8,000</b>	<b>50</b>	<b>46</b>	<b>-8.0%</b>	<b>-4</b>

Single Family Solds - February 2019 vs 2018 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

Hawaii Kai Region	2018 Median	2019 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
ANCHORAGE	\$ 1,870,000	\$ 1,088,000	-41.8%	-\$782,000	1	1	0.0%	0
HAAHIONE-LOWER	-	\$ 1,357,500	-	-	-	1	-	-
KALAMA VALLEY	\$ 1,255,000	\$ 908,000	-27.6%	-\$347,000	2	1	-50.0%	-1
KAMILOIKI	\$ 847,000	-	-	-	2	-	-	-
KAMILO NUI	-	\$ 1,650,000	-	-	-	1	-	-
KOKO HEAD TERRAC	\$ 820,000	\$ 959,500	17.0%	\$139,500	1	2	100.0%	1
KOKO KAI	-	\$ 2,485,000	-	-	-	1	-	-
KOKO VILLAS	\$ 1,310,000	-	-	-	1	-	-	-
PORTLOCK	-	\$ 3,500,000	-	-	-	1	-	-
QUEENS GATE	-	\$ 1,100,000	-	-	-	1	-	-
SPINNAKER ISLE	-	\$ 1,500,000	-	-	-	1	-	-
WEST MARINA	\$ 880,000	\$ 1,370,000	55.7%	\$490,000	1	1	0.0%	0
<b>Hawaii Kai Region</b>	<b>\$ 1,040,000</b>	<b>\$ 1,357,500</b>	<b>30.5%</b>	<b>\$317,500</b>	<b>8</b>	<b>11</b>	<b>37.5%</b>	<b>3</b>
Kailua Region	2018 Median	2019 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
AIKAHI PARK	-	\$ 1,300,000	-	-	-	1	-	-
BEACHSIDE	\$ 4,400,000	-	-	-	3	-	-	-
COCONUT GROVE	\$ 998,000	\$ 850,000	-14.8%	-\$148,000	5	3	-40.0%	-2
ENCHANTED LAKE	\$ 850,000	\$ 1,075,000	26.5%	\$225,000	1	4	300.0%	3
HILLCREST	\$ 1,585,000	-	-	-	1	-	-	-
KAILUA BLUFFS	-	\$ 1,047,000	-	-	-	1	-	-
KAILUA ESTATES	-	\$ 1,633,000	-	-	-	1	-	-
KAIMALINO	\$ 3,300,000	-	-	-	1	-	-	-
KALAHEO HILLSIDE	\$ 1,600,000	\$ 1,390,000	-13.1%	-\$210,000	1	1	0.0%	0
KALAMA TRACT	\$ 1,400,000	-	-	-	1	-	-	-
KAOPA	-	\$ 920,000	-	-	-	1	-	-
KEOLU HILLS	\$ 835,000	-	-	-	1	-	-	-
KOOLAUPOKU	\$ 1,225,000	\$ 1,147,500	-6.3%	-\$77,500	1	2	100.0%	1
KUULEI TRACT	-	\$ 2,300,000	-	-	-	1	-	-
LANIKAI	\$ 5,240,000	\$ 6,424,500	22.6%	\$1,184,500	2	2	0.0%	0
MAUNAWILI	\$ 925,000	-	-	-	1	-	-	-
OLOMANA	\$ 1,085,000	\$ 1,150,000	6.0%	\$65,000	1	1	0.0%	0
POKAKUPU	\$ 690,000	-	-	-	1	-	-	-
WAIMANALO	\$ 1,132,500	\$ 543,000	-52.1%	-\$589,500	2	1	-50.0%	-1
<b>Kailua Region</b>	<b>\$ 1,155,000</b>	<b>\$ 1,150,000</b>	<b>-0.4%</b>	<b>-\$5,000</b>	<b>22</b>	<b>19</b>	<b>-13.6%</b>	<b>-3</b>
Kaneohe Region	2018 Median	2019 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
AHUIMANU AREA	\$ 937,500	-	-	-	2	-	-	-
ALII SHORES	-	\$ 1,065,000	-	-	-	1	-	-
BAY VIEW GARDEN	-	\$ 959,750	-	-	-	2	-	-
CLUB VIEW ESTATE	\$ 715,000	-	-	-	1	-	-	-
CROWN TERRACE	\$ 1,005,000	\$ 880,000	-12.4%	-\$125,000	1	1	0.0%	0
HAIKU KNOLLS	-	\$ 1,205,000	-	-	-	1	-	-
HAIKU PLANTATION	-	\$ 2,300,000	-	-	-	1	-	-
HAIKU VILLAGE	\$ 885,500	-	-	-	1	-	-	-
HALE KOU	-	\$ 976,000	-	-	-	1	-	-
HALEKAUWILA	\$ 500,000	\$ 960,000	92.0%	\$460,000	1	1	0.0%	0
KAAAWA	\$ 825,000	\$ 690,000	-16.4%	-\$135,000	1	1	0.0%	0
KAHALUU TOWN	-	\$ 945,000	-	-	-	1	-	-
KAMOOALII	-	\$ 729,000	-	-	-	2	-	-
KANEOHE BAY	\$ 1,300,000	-	-	-	1	-	-	-
KANEOHE TOWN	-	\$ 802,000	-	-	-	2	-	-
KEAPUKA	\$ 725,000	-	-	-	1	-	-	-
KOKOKAHI	\$ 820,000	\$ 800,000	-2.4%	-\$20,000	1	1	0.0%	0
MAHINUI	\$ 945,000	\$ 1,052,500	11.4%	\$107,500	1	2	100.0%	1
MATSON POINT	-	\$ 995,000	-	-	-	1	-	-
PARKWAY	-	\$ 789,000	-	-	-	1	-	-
PIKOILOA	-	\$ 850,000	-	-	-	1	-	-
PUOHALA VILLAGE	\$ 900,000	-	-	-	1	-	-	-
VALLEY ESTATES	-	\$ 635,000	-	-	-	1	-	-
WAIKALUA	\$ 807,000	\$ 1,030,000	27.6%	\$223,000	1	1	0.0%	0
<b>Kaneohe Region</b>	<b>\$ 875,000</b>	<b>\$ 867,500</b>	<b>-0.9%</b>	<b>-\$7,500</b>	<b>13</b>	<b>22</b>	<b>69.2%</b>	<b>9</b>

Single Family Solds - February 2019 vs 2018 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 4

Leeward Region	2018 Median	2019 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
LUALUALEI	\$ 505,000	\$ 481,000	-4.8%	-\$24,000	1	2	100.0%	1
MAILI	\$ 427,500	\$ 496,750	16.2%	\$69,250	13	12	-7.7%	-1
MAILI SEA-KAIMALINO	\$ 510,000	-	-	-	1	-	-	-
MAILI SEA-MAKALAE 1	\$ 508,500	-	-	-	2	-	-	-
MAILI SEA-MAKALAE 2	\$ 425,725	-	-	-	1	-	-	-
MAKAHA	-	\$ 397,500	-	-	-	2	-	-
MAKAHA OCEANVIEW ESTATES	\$ 699,000	-	-	-	2	-	-	-
WAIANAE	\$ 120,000	\$ 412,034	243.4%	\$292,034	1	2	100.0%	1
<b>Leeward Region</b>	<b>\$ 465,000</b>	<b>\$ 491,250</b>	<b>5.6%</b>	<b>\$26,250</b>	<b>21</b>	<b>18</b>	<b>-14.3%</b>	<b>-3</b>
Makakilo Region	2018 Median	2019 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
MAKAKILO-ANUHEA	\$ 765,000	-	-	-	1	-	-	-
MAKAKILO-HIGHPOINTE	\$ 825,000	-	-	-	1	-	-	-
MAKAKILO-LOWER	\$ 705,000	\$ 570,000	-19.1%	-\$135,000	2	1	-50.0%	-1
MAKAKILO-ROYAL RIDGE	-	\$ 735,000	-	-	-	1	-	-
MAKAKILO-UPPER	\$ 663,000	\$ 579,999	-12.5%	-\$83,001	3	1	-66.7%	-2
MAKAKILO-WAI KALOI	\$ 777,000	\$ 1,084,000	39.5%	\$307,000	2	1	-50.0%	-1
MAKAKILO-WEST HILLS	\$ 810,000	-	-	-	1	-	-	-
<b>Makakilo Region</b>	<b>\$ 742,500</b>	<b>\$ 657,500</b>	<b>-11.4%</b>	<b>-\$85,000</b>	<b>10</b>	<b>4</b>	<b>-60.0%</b>	<b>-6</b>
Metro Region	2018 Median	2019 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
ALEWA HEIGHTS	\$ 900,000	\$ 890,000	-1.1%	-\$10,000	1	1	0.0%	0
ALIAMANU	\$ 700,000	\$ 650,000	-7.1%	-\$50,000	1	3	200.0%	2
KALIHI-LOWER	-	\$ 867,500	-	-	-	4	-	-
KAM HEIGHTS	\$ 685,000	-	-	-	2	-	-	-
KAPALAMA	-	\$ 775,000	-	-	-	1	-	-
MAKIKI AREA	\$ 1,150,000	\$ 1,160,000	0.9%	\$10,000	1	1	0.0%	0
MANOA AREA	\$ 1,390,000	\$ 1,600,000	15.1%	\$210,000	1	5	400.0%	4
MANOA-LOWER	-	\$ 1,590,000	-	-	-	1	-	-
MANOA-UPPER	-	\$ 1,050,000	-	-	-	2	-	-
MANOA-WOODLAWN	\$ 1,322,500	-	-	-	2	-	-	-
MOANALUA GARDEN	\$ 845,000	-	-	-	2	-	-	-
MOANALUA VALLEY	\$ 1,015,000	-	-	-	1	-	-	-
NUUANU AREA	\$ 975,000	-	-	-	1	-	-	-
PACIFIC HEIGHTS	\$ 845,000	-	-	-	1	-	-	-
PAUOA VALLEY	\$ 1,125,000	\$ 946,250	-15.9%	-\$178,750	1	2	100.0%	1
PUNCHBOWL AREA	-	\$ 850,000	-	-	-	3	-	-
PUUNUI	-	\$ 890,000	-	-	-	1	-	-
SALT LAKE	-	\$ 960,000	-	-	-	1	-	-
UNIVERSITY	\$ 796,000	-	-	-	1	-	-	-
<b>Metro Region</b>	<b>\$ 910,000</b>	<b>\$ 940,000</b>	<b>3.3%</b>	<b>\$30,000</b>	<b>15</b>	<b>25</b>	<b>66.7%</b>	<b>10</b>
North Shore Region	2018 Median	2019 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
KAWAILOA-NORTH SHORE	\$ 1,700,000	\$ 1,580,000	-7.1%	-\$120,000	1	1	0.0%	0
LAIE	\$ 1,025,000	\$ 1,675,000	63.4%	\$650,000	1	2	100.0%	1
MOKULEIA	\$ 1,000,000	\$ 1,850,000	85.0%	\$850,000	1	1	0.0%	0
PUPUKEA	-	\$ 1,072,000	-	-	-	1	-	-
SUNSET AREA	\$ 3,125,000	\$ 1,900,000	-39.2%	-\$1,225,000	2	1	-50.0%	-1
SUNSET/VELZY	-	\$ 1,250,000	-	-	-	1	-	-
WAIALUA	\$ 795,000	\$ 900,000	13.2%	\$105,000	3	1	-66.7%	-2
<b>North Shore Region</b>	<b>\$ 1,012,500</b>	<b>\$ 1,565,000</b>	<b>54.6%</b>	<b>\$552,500</b>	<b>8</b>	<b>8</b>	<b>0.0%</b>	<b>0</b>
Pearl City Region	2018 Median	2019 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
AIEA AREA	-	\$ 775,000	-	-	-	1	-	-
AIEA HEIGHTS	\$ 925,000	\$ 960,000	-	-	3	3	-	-
FOSTER VILLAGE	\$ 845,000	\$ 849,500	0.5%	\$4,500	3	1	-66.7%	-2
HALAWA	\$ 804,000	\$ 830,000	3.2%	\$26,000	1	1	0.0%	0
MOMILANI	-	\$ 705,000	-	-	-	1	-	-
NEWTOWN	-	\$ 1,100,000	-	-	-	1	-	-
PACIFIC PALISADES	\$ 670,000	\$ 819,000	22.2%	\$149,000	2	1	-50.0%	-1
PEARL CITY-UPPER	\$ 787,500	\$ 911,944	15.8%	\$124,444	4	2	-50.0%	-2
WAILUNA	-	\$ 730,000	-	-	-	2	-	-
WAIMALU	\$ 750,000	\$ 702,900	-6.3%	-\$47,100	1	2	100.0%	1
<b>Pearl City Region</b>	<b>\$ 796,050</b>	<b>\$ 825,000</b>	<b>3.6%</b>	<b>\$28,950</b>	<b>14</b>	<b>15</b>	<b>7.1%</b>	<b>1</b>

**Single Family Solds - February 2019 vs 2018 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 4**

<b>Waipahu Region</b>	<b>2018 Median</b>	<b>2019 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2018 Sold</b>	<b>2019 Sold</b>	<b>+/-</b>	<b>+/-</b>
HARBOR VIEW	\$ 727,500	-	-	-	2	-	-	-
ROYAL KUNIA	\$ 718,000	\$ 710,750	-1.0%	-\$7,250	6	2	-66.7%	-4
VILLAGE PARK	\$ 645,000	-	-	-	1	-	-	-
WAIKELE	\$ 686,000	-	-	-	1	-	-	-
WAIPAHU ESTATES	-	\$ 768,000	-	-	-	1	-	-
WAIPAHU-LOWER	\$ 517,500	\$ 710,000	37.2%	\$192,500	4	3	-25.0%	-1
WAIPIO GENTRY	-	\$ 640,000	-	-	-	5	-	-
<b>Waipahu Region</b>	<b>\$ 688,500</b>	<b>\$ 695,000</b>	<b>0.9%</b>	<b>\$6,500</b>	<b>14</b>	<b>11</b>	<b>-21.4%</b>	<b>-3</b>

**Condo Solds - February 2019 vs 2018 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 3**

<b>Central Region</b>	<b>2018 Median</b>	<b>2019 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2018 Sold</b>	<b>2019 Sold</b>	<b>+/-</b>	<b>+/-</b>
LAUNANI VALLEY	\$ 362,000	\$ 425,000	17.4%	\$63,000	3	5	66.7%	2
MILILANI AREA	\$ 376,000	\$ 482,000	28.2%	\$106,000	10	3	-70.0%	-7
MILILANI MAUKA	\$ 454,000	\$ 435,000	-4.2%	-\$19,000	5	7	40.0%	2
WAHIAWA HEIGHTS	\$ 270,000	-	-	-	1	-	-	-
WAIPIO ACRES/WAIKALANI WOOD	\$ 289,500	\$ 315,000	8.8%	\$25,500	4	5	25.0%	1
WHITMORE VILLAGE	-	\$ 200,000	-	-	-	1	-	-
WILIKINA	\$ 214,500	-	-	-	2	-	-	-
<b>Central Region</b>	<b>\$ 360,000</b>	<b>\$ 420,000</b>	<b>16.7%</b>	<b>\$60,000</b>	<b>25</b>	<b>21</b>	<b>-16.0%</b>	<b>-4</b>
<b>Diamond Hd Region</b>	<b>2018 Median</b>	<b>2019 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2018 Sold</b>	<b>2019 Sold</b>	<b>+/-</b>	<b>+/-</b>
DIAMOND HEAD	\$ 550,000	\$ 530,000	-3.6%	-\$20,000	4	7	75.0%	3
KAHALA AREA	\$ 900,000	\$ 900,000	0.0%	\$0	1	1	0.0%	0
PALOLO	\$ 275,000	-	-	-	1	-	-	-
ST. LOUIS	-	\$ 554,500	-	-	-	2	-	-
WAIALAE G/C	\$ 205,000	\$ 110,000	-46.3%	-\$95,000	1	1	0.0%	0
WAIALAE NUI VLY	\$ 635,000	-	-	-	1	-	-	-
<b>Diamond Hd Region</b>	<b>\$ 550,000</b>	<b>\$ 540,000</b>	<b>-1.8%</b>	<b>-\$10,000</b>	<b>8</b>	<b>11</b>	<b>37.5%</b>	<b>3</b>
<b>Ewa Plain Region</b>	<b>2018 Median</b>	<b>2019 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2018 Sold</b>	<b>2019 Sold</b>	<b>+/-</b>	<b>+/-</b>
AG/INDL/NAVY	\$ 265,000	-	-	-	1	-	-	-
EWA	\$ 360,000	\$ 369,900	2.8%	\$9,900	7	3	-57.1%	-4
EWA GEN	-	\$ 436,500	-	-	-	2	-	-
EWA GEN SODA CREEK	\$ 377,500	-	-	-	2	-	-	-
EWA GEN SUN TERRA ON THE PARK	-	\$ 360,500	-	-	-	2	-	-
HOAKALEI-KA MAKANA	\$ 600,000	-	-	-	1	-	-	-
KAPOLEI	\$ 395,000	\$ 397,000	0.5%	\$2,000	5	5	0.0%	0
KAPOLEI MALANAI	\$ 392,500	-	-	-	1	-	-	-
KAPOLEI-MEHANA-AWAKEA	\$ 549,000	-	-	-	1	-	-	-
KAPOLEI-MEHANA-MANAWA	-	\$ 499,250	-	-	-	2	-	-
KAPOLEI-MEHANA-OLINO	-	\$ 610,000	-	-	-	1	-	-
KO OLINA	\$ 560,000	\$ 574,000	2.5%	\$14,000	9	4	-55.6%	-5
OCEAN POINTE	\$ 540,000	\$ 526,500	-2.5%	-\$13,500	11	8	-27.3%	-3
<b>Ewa Plain Region</b>	<b>\$ 510,000</b>	<b>\$ 510,000</b>	<b>0.0%</b>	<b>\$0</b>	<b>39</b>	<b>27</b>	<b>-30.8%</b>	<b>-12</b>
<b>Hawaii Kai Region</b>	<b>2018 Median</b>	<b>2019 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2018 Sold</b>	<b>2019 Sold</b>	<b>+/-</b>	<b>+/-</b>
HAHAIONE-LOWER	\$ 541,000	\$ 535,000	-1.1%	-\$6,000	2	1	-50.0%	-1
MARINERS VALLEY	-	\$ 572,500	-	-	-	3	-	-
WEST MARINA	\$ 798,000	\$ 749,500	-6.1%	-\$48,500	5	6	20.0%	1
<b>Hawaii Kai Region</b>	<b>\$ 655,000</b>	<b>\$ 671,250</b>	<b>2.5%</b>	<b>\$16,250</b>	<b>7</b>	<b>10</b>	<b>42.9%</b>	<b>3</b>
<b>Kailua Region</b>	<b>2018 Median</b>	<b>2019 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2018 Sold</b>	<b>2019 Sold</b>	<b>+/-</b>	<b>+/-</b>
AIKAHI PARK	-	\$ 552,500	-	-	-	1	-	-
BLUESTONE	\$ 1,060,000	\$ 1,200,000	13.2%	\$140,000	1	1	0.0%	0
KAILUA TOWN	\$ 599,750	\$ 525,000	-12.5%	-\$74,750	4	1	-75.0%	-3
KUKILAKILA	\$ 807,500	-	-	-	2	-	-	-
<b>Kailua Region</b>	<b>\$ 687,000</b>	<b>\$ 552,500</b>	<b>-19.6%</b>	<b>-\$134,500</b>	<b>7</b>	<b>3</b>	<b>-57.1%</b>	<b>-4</b>

**Condo Solds - February 2019 vs 2018 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 3**

<b>Kaneohe Region</b>	<b>2018 Median</b>	<b>2019 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2018 Sold</b>	<b>2019 Sold</b>	<b>+/-</b>	<b>+/-</b>
COUNTRY CLUB	-	\$ 680,000	-	-	-	1	-	-
HAIKU VILLAGE	-	\$ 610,000	-	-	-	1	-	-
HAUULA	-	\$ 510,000	-	-	-	1	-	-
KAAAWA	\$ 331,900	-	-	-	2	-	-	-
LILIPUNA	\$ 667,500	\$ 560,000	-16.1%	-\$107,500	1	1	0.0%	0
MAHINUI	\$ 508,000	-	-	-	1	-	-	-
PUNALUU	\$ 245,000	\$ 153,000	-37.6%	-\$92,000	1	2	100.0%	1
PUOHALA VILLAGE	\$ 263,000	-	-	-	1	-	-	-
PUUALII	\$ 500,000	\$ 625,000	25.0%	\$125,000	2	1	-50.0%	-1
TEMPLE VALLEY	-	\$ 528,750	-	-	-	2	-	-
WINDWARD ESTATES	\$ 413,000	\$ 580,000	40.4%	\$167,000	4	1	-75.0%	-3
<b>Kaneohe Region</b>	<b>\$ 425,500</b>	<b>\$ 570,000</b>	<b>34.0%</b>	<b>\$144,500</b>	<b>12</b>	<b>10</b>	<b>-16.7%</b>	<b>-2</b>

<b>Leeward Region</b>	<b>2018 Median</b>	<b>2019 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2018 Sold</b>	<b>2019 Sold</b>	<b>+/-</b>	<b>+/-</b>
MAILI	\$ 114,750	\$ 265,000	130.9%	\$150,250	4	2	-50.0%	-2
MAKAHA	\$ 173,500	\$ 184,150	6.1%	\$10,650	14	6	-57.1%	-8
WAIANAE	\$ 112,500	\$ 103,000	-8.4%	-\$9,500	4	2	-50.0%	-2
<b>Leeward Region</b>	<b>\$ 158,000</b>	<b>\$ 184,150</b>	<b>16.6%</b>	<b>\$26,150</b>	<b>22</b>	<b>10</b>	<b>-54.5%</b>	<b>-12</b>

<b>Makakilo Region</b>	<b>2018 Median</b>	<b>2019 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2018 Sold</b>	<b>2019 Sold</b>	<b>+/-</b>	<b>+/-</b>
MAKAKILO-UPPER	\$ 350,000	\$ 410,000	17.1%	\$60,000	1	13	1200.0%	12
<b>Makakilo Region</b>	<b>\$ 350,000</b>	<b>\$ 410,000</b>	<b>17.1%</b>	<b>\$60,000</b>	<b>1</b>	<b>13</b>	<b>1200.0%</b>	<b>12</b>

<b>Metro Region</b>	<b>2018 Median</b>	<b>2019 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2018 Sold</b>	<b>2019 Sold</b>	<b>+/-</b>	<b>+/-</b>
ALA MOANA	\$ 409,000	\$ 342,500	-16.3%	-\$66,500	15	8	-46.7%	-7
CHINATOWN	\$ 529,000	-	-	-	2	-	-	-
DILLINGHAM	\$ 467,500	\$ 400,000	-14.4%	-\$67,500	2	1	-50.0%	-1
DOWNTOWN	\$ 340,000	\$ 560,000	64.7%	\$220,000	7	11	57.1%	4
HOLIDAY MART	\$ 354,000	\$ 345,000	-2.5%	-\$9,000	3	4	33.3%	1
KAKAAKO	\$ 857,500	\$ 746,500	-12.9%	-\$111,000	26	20	-23.1%	-6
KALIHI AREA	\$ 305,800	\$ 280,000	-8.4%	-\$25,800	1	1	0.0%	0
KALIHI-LOWER	-	\$ 285,000	-	-	-	1	-	-
KAPAHULU	\$ 514,000	\$ 518,000	0.8%	\$4,000	1	1	0.0%	0
KAPALAMA	-	\$ 276,000	-	-	-	2	-	-
KAPIO/KINAU/WARD	\$ 295,000	-	-	-	1	-	-	-
KAPIOLANI	\$ 590,000	\$ 367,500	-37.7%	-\$222,500	5	4	-20.0%	-1
LILIHA	-	\$ 411,000	-	-	-	2	#DIV/0!	2
MAKIKI	\$ 240,000	\$ 237,500	-1.0%	-\$2,500	1	2	100.0%	1
MAKIKI AREA	\$ 313,000	\$ 330,000	5.4%	\$17,000	14	16	14.3%	2
MCCULLY	\$ 203,500	\$ 236,000	16.0%	\$32,500	2	5	150.0%	3
MOANALUA VALLEY	\$ 715,000	-	-	-	1	-	-	-
MOIILILI	\$ 396,444	\$ 330,000	-16.8%	-\$66,444	6	5	-16.7%	-1
NUUANU-LOWER	\$ 555,000	\$ 449,000	-19.1%	-\$106,000	3	1	-66.7%	-2
PAWAA	\$ 389,000	\$ 215,000	-44.7%	-\$174,000	2	3	50.0%	1
PUNAHOU	\$ 425,000	\$ 378,500	-10.9%	-\$46,500	6	2	-66.7%	-4
PUNCHBOWL AREA	\$ 317,500	\$ 449,500	41.6%	\$132,000	6	6	0.0%	0
PUNCHBOWL-LOWER	\$ 235,000	-	-	-	3	-	-	-
SALT LAKE	\$ 335,000	\$ 420,000	25.4%	\$85,000	21	7	-66.7%	-14
WAIKIKI	\$ 438,750	\$ 367,000	-16.4%	-\$71,750	102	70	-31.4%	-32
<b>Metro Region</b>	<b>\$ 426,250</b>	<b>\$ 391,500</b>	<b>-8.2%</b>	<b>-\$34,750</b>	<b>230</b>	<b>172</b>	<b>-25.2%</b>	<b>-58</b>

Condo Solds - February 2019 vs 2018 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3

North Shore Region	2018 Median	2019 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
KUILIMA	-	\$ 617,000	-	-	-	2	-	-
WAIALUA	\$ 430,000	\$ 250,000	-41.9%	-\$180,000	2	1	-50.0%	-1
<b>North Shore Region</b>	<b>\$ 430,000</b>	<b>\$ 545,000</b>	<b>26.7%</b>	<b>\$115,000</b>	<b>2</b>	<b>3</b>	<b>50.0%</b>	<b>1</b>
Pearl City Region	2018 Median	2019 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
AIEA AREA	\$ 290,000	-	-	-	1	-	-	-
HALAWA	\$ 430,000	\$ 472,000	9.8%	\$42,000	1	4	300.0%	3
MANANA	\$ 352,500	\$ 300,000	-14.9%	-\$52,500	2	3	50.0%	1
NAVY/FEDERAL	\$ 290,000	-	-	-	1	-	-	-
NEWTOWN	-	\$ 505,000	-	-	-	2	-	-
PEARLRIDGE	\$ 405,000	\$ 435,000	7.4%	\$30,000	13	15	15.4%	2
WAIU	\$ 381,500	\$ 267,188	-30.0%	-\$114,312	6	2	-66.7%	-4
<b>Pearl City Region</b>	<b>\$ 382,500</b>	<b>\$ 430,000</b>	<b>12.4%</b>	<b>\$47,500</b>	<b>26</b>	<b>26</b>	<b>0.0%</b>	<b>0</b>
Waipahu Region	2018 Median	2019 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
WAIKELE	\$ 441,500	\$ 415,000	-6.0%	-\$26,500	2	5	150.0%	3
WAIPAHU-LOWER	\$ 210,000	\$ 277,500	32.1%	\$67,500	1	2	100.0%	1
WAIPIO GENTRY	\$ 261,000	\$ 365,000	39.8%	\$104,000	3	8	166.7%	5
<b>Waipahu Region</b>	<b>\$ 316,500</b>	<b>\$ 375,000</b>	<b>18.5%</b>	<b>\$58,500</b>	<b>6</b>	<b>15</b>	<b>150.0%</b>	<b>9</b>