KEAUHOU PLACE

KEAUHOU PLACE SALES LAUNCH – NON-OWNER OCCUPANT (UNRESTRICTED) UNITS

FREQUENTLY ASKED QUESTIONS

If I am planning to live at Keauhou Place, can I register for an "unrestricted" unit now?
Yes, owner occupants are able to purchase unrestricted units and will not need to fill out an owner occupant affidavit. **The owner occupant and reserved housing releases will be at a later date.**

How do I register for unit selection?
You will need to register at the Keauhou Place Sales Launch page (EventBrite.com) to receive a chronologically distributed registration number. Within 48 hours of registration, you will receive an email with your appointment date and time for unit selection from the Keauhou Place Sales Team. Please see the Sales Launch Guidelines for additional information.

Should I be pre-qualified?
Yes, you should be pre-qualified with one of Keauhou Place's lead lenders. If you are purchasing with cash, please bring a letter from your Financial Institution reflecting your proof of funds. Purchasers may secure financing from lenders other than the lead lenders.

Who are the lead lenders?
Bank of America, Bank of Hawaii, Compass Home Loans, Primelending, Honolulu Home Loans, and American Savings Bank. If you need a list of lead lender contact information, please contact our Sales Gallery at (808) 439-8300.

What if I want to purchase more than one unit?
Each registration allows you one appointment time for one unit selection. If you wish to purchase more than one unit, you will need to submit an online registration for each additional unit. You may only select one unit at each appointment time. You may purchase more than one unit as long as you qualify with one of the lead lenders or you are able to show proof of funds for multiple units.

What is the deposit schedule for Unrestricted units?
A total of 20% of the purchase price is required as a deposit, per the following schedule:

- Initial Deposit: $10,000 is due upon signing the Purchase Agreement.
- Second Deposit: 10% of the purchase price less the initial $10,000 is due at 30 days after signing the Purchase Agreement.
- Third Deposit: 10% of purchase price is due at 60 days after signing the Purchase Agreement. Deposit checks should be made payable to Premier Escrow.

Am I permitted to select a unit if I am out of State?
Yes. If you are going to be out of town during your appointment date, you may designate someone to select a unit on your behalf. The designee will need to provide an email from the Prospective Purchaser that includes the address, phone number, and email for the Prospective Purchaser with their desired unit type, price range and the name of the designated person who is selecting the unit on your behalf.