

# MONTHLY STATS REPORT APRIL 2025

Both single-family home and condo sales declined in April. Single-family home sales fell 8.0% year-over-year with 241 closed sales, while condo transactions dropped 8.4% to 395. Year-to-date, sales volume remains behind 2024 levels, down 5.3% for single-family homes and 2.3% for condos.

The median sales price for a single-family home rose 6.4% year-over-year to \$1,170,000, a 0.9% uptick from March. Meanwhile, the condo median price dipped 4.4% to \$505,000 year-over-year, up 1.0% month-over-month. Properties also spent more time on the market in April. The median days on market for single-family homes increased to 29 days, up from 17 a year ago, while condos rose to 43 days, up from 29.

In the single-family market, sales declined across most price points, with the \$700,000 to \$999,999 range experiencing the sharpest drop, falling 28.1% from 96 to 69 transactions. Condos saw the largest decrease in the \$400,000 to \$499,999 range, down 33.3% from 78 to 52 sales. In contrast, the \$200,000 to \$399,999 condo range was one of the few to see an increase, rising 31.0% from 84 to 110 transactions.

Affordability remains top of mind for many condo buyers, who continue to weigh financing and rising monthly maintenance fees alongside listing prices. The 30-year fixed-rate mortgage averaged 6.76% as of May 1, while the first quarter average stood at 6.83%, according to Freddie Mac.

Buyers faced a growing selection of listings in April as new listing volume continued to climb across both markets. In the single-family home segment, 366 new listings were added, up 4.9% year-over-year. Of these new listings, homes priced in the \$600,000 to \$999,999 range increased 26.8% year-over-year to 123 listings. In contrast, new listings in the \$1,000,000 to \$1,299,999 range declined 20.9%, falling from 91 to 72. New condo listings rose more significantly, with 851 units in April—a 29.7% year-over-year increase. Nearly 60% of those condo listings were priced at \$599,999 and below.

Active inventory grew in both markets, ending the month with 805 single-family homes and 2,512 condos available for sale—up 30.3% and 59.4%, respectively, compared to April 2024.

Fewer properties closed above the original asking price in April, reflecting a shift in buyer and seller dynamics. Among single-family home sales, 27% closed above asking, down from 33% in April 2024. In the condo market, just 9% of transactions sold above the original asking price, compared to 15% a year ago.

# **Oahu Monthly Housing Statistics**

**April 2025** 



### **SINGLE-FAMILY HOMES**

Median Sales Price	YoY %chg	
\$1,170,000	+6.4%	
Closed Sales	YoY %chg	
241	-8.0%	
Average Sales Price	YoY %chg	
\$1,399,728	-0.7%	

#### **CONDOS**

Median Sales Price	YoY %chg
\$505,000	-4.4%
Closed Sales	YoY %chg
395	-8.4%
Average Sales Price	YoY %chg
\$608,762	-1.4%

YoY % chg = year-over-year percent change comparing current month to the same month last year.

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# **Monthly Indicators**

OAHU, HAWAII



		Single	-Family H	omes					Condos		
April 2025	Apr-25	Apr-24	YoY %chg	Mar-25	MoM %chg		Apr-25	Apr-24	YoY %chg	Mar-25	MoM %chg
Closed Sales	241	262	-8.0%	206	17.0%		395	431	-8.4%	369	7.0%
Median Sales Price	\$1,170,000	\$1,100,000	6.4%	\$1,160,000	0.9%		\$505,000	\$528,000	-4.4%	\$500,000	1.0%
Average Sales Price	\$1,399,728	\$1,408,991	-0.7%	\$1,819,326	-23.1%		\$608,762	\$617,664	-1.4%	\$614,751	-1.0%
Median Days on Market	29	17	70.6%	15	93.3%		43	29	48.3%	40	7.5%
Percent of Orig. List Price Received	97.8%	99.0%	-1.2%	99.0%	-1.2%		96.3%	97.8%	-1.5%	97.1%	-0.8%
New Listings	366	349	4.9%	377	-2.9%		851	656	29.7%	789	7.9%
Pending Sales*	264	269	-1.9%	265	-0.4%		375	443	-15.3%	420	-10.7%
Active Inventory*	805	618	30.3%	773	4.1%		2,512	1,576	59.4%	2,302	9.1%
Total Inventory in Escrow*	447	445	0.4%	439	1.8%		582	647	-10.0%	619	-6.0%
Months Supply of Active Inventory∗	3.5	2.8	25.0%	3.3	6.1%		6.8	4.2	61.9%	6.2	9.7%
*see footnotes on pages 9-12 regarding methodology updates	YoY % chg = year-o	ver-vear percent c	hange comparin	a current month to	the same month I	ast vear.					

	Single-Family Homes				
Year-to-Date	YTD-2025	YTD-2024	1-yr %chg	YTD-2023	2-yr %chg
Closed Sales	810	855	-5.3%	767	5.6%
Median Sales Price	\$1,158,000	\$1,072,500	8.0%	\$1,010,000	14.7%
Average Sales Price	\$1,491,831	\$1,387,325	7.5%	\$1,306,551	14.2%
Median Days on Market	23	25	-8.0%	32	-28.1%
Percent of Orig. List Price Received	98.2%	98.4%	-0.2%	97.1%	1.1%
New Listings	1,360	1,220	11.5%	1,086	25.2%
Pending Sales*	971	1,038	-6.5%	1,013	-4.1%

YoY % chg = year-over-year percent change comparing current month to the same month last year. MoM% chg = month-over-month percent change comparing current month to the previous month.

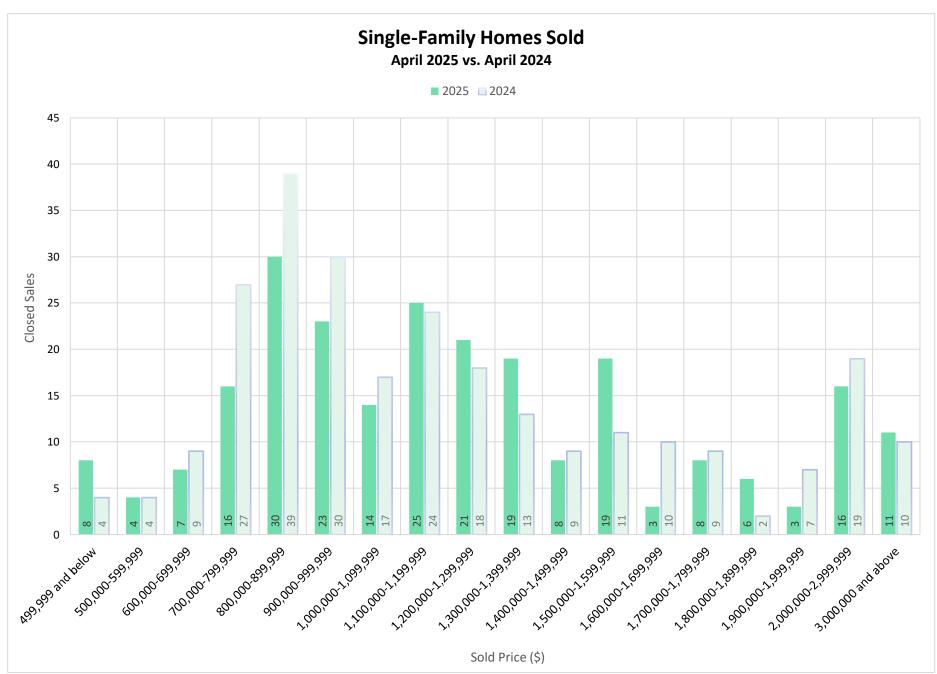
**Condos** YTD-2025 YTD-2024 1-yr %chg YTD-2023 2-yr %chg 1,369 1,401 -2.3% 1,464 -6.5% \$510,000 \$510,000 0.0% \$500,000 2.0% \$621,155 \$594,685 4.5% \$620,319 0.1% 79.2% 38.7% 24 43 31 96.8% 97.9% 98.4% -1.6% -1.1% 3,020 2,417 24.9% 2,048 47.5% 1,533 1,648 -7.0% 1,659 -7.6%

<sup>\*</sup>see footnotes on pages 9-12 regarding methodology updates

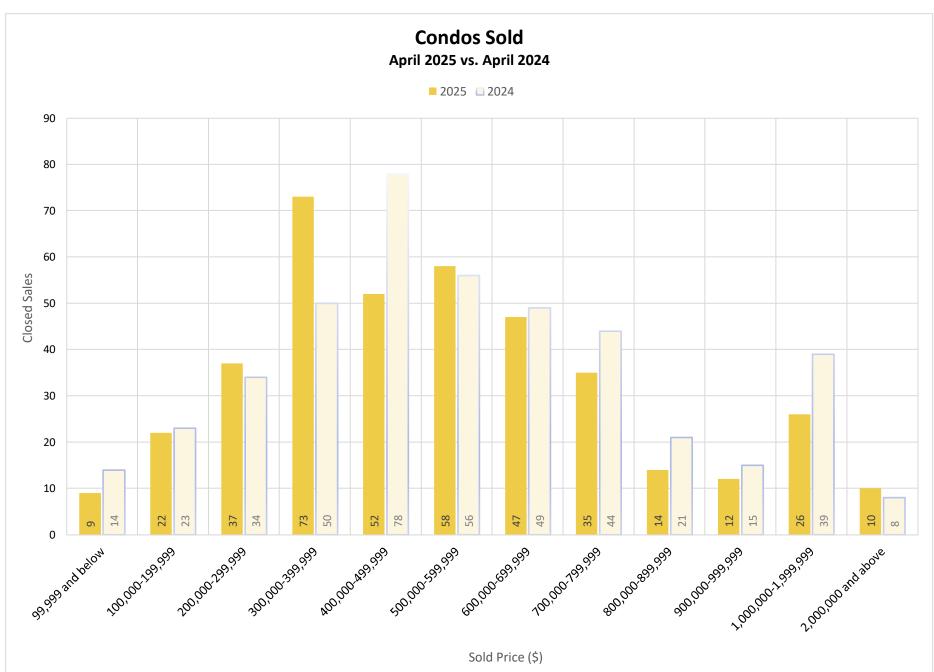
<sup>1-</sup>yr % chg = percent change comparing the current YTD time period to the same YTD time period one year ago.

<sup>2-</sup>yr % chg = percent change comparing the current YTD time period to the same YTD time period two years ago.









### **Closed Sales**

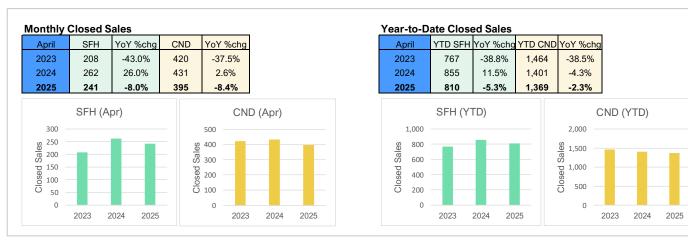
#### **April 2025**

#### OAHU, HAWAII

(A count of properties that have closed in a given month)

Mo-Yr	Single-Family Homes	Condos	Total
Apr-22	365	672	1,037
May-22	344	688	1,032
Jun-22	357	626	983
Jul-22	312	518	830
Aug-22	314	508	822
Sep-22	278	496	774
Oct-22	222	435	657
Nov-22	192	340	532
Dec-22	202	360	562
Jan-23	150	275	425
Feb-23	173	325	498
Mar-23	236	444	680
Apr-23	208	420	628
May-23	262	438	700
Jun-23	248	470	718
Jul-23	224	422	646
Aug-23	252	422	674
Sep-23	232	376	608
Oct-23	213	399	612
Nov-23	180	310	490
Dec-23	182	272	454
Jan-24	184	292	476
Feb-24	179	334	513
Mar-24	230	344	574
Apr-24	262	431	693
May-24	249	478	727
Jun-24	258	355	613
Jul-24	269	389	658
Aug-24	253	401	654
Sep-24	217	366	583
Oct-24	261	405	666
Nov-24	203	341	544
Dec-24	228	323	551
Jan-25	196	312	508
Feb-25	167	293	460
Mar-25	206	369	575
Apr-25	241	395	636





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### **Median Sales Price**

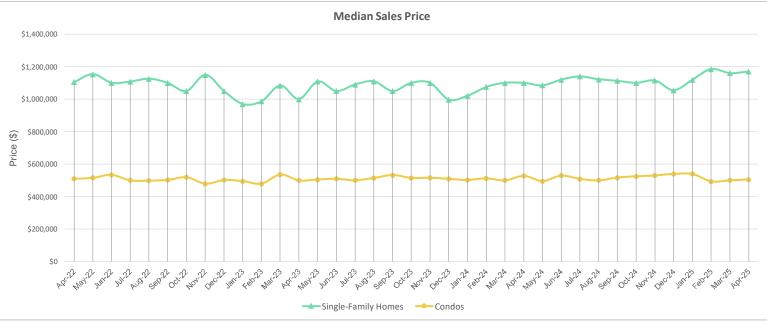
#### **April 2025**

#### OAHU, HAWAII

(The median sales price of all closed properties in a given month)

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Mo/Yr	Single-Family Homes	Condos
Apr-22	\$1,105,000	\$510,000
May-22	\$1,153,500	\$516,500
Jun-22	\$1,100,000	\$534,000
Jul-22	\$1,107,944	\$500,000
Aug-22	\$1,125,500	\$498,500
Sep-22	\$1,100,000	\$502,500
Oct-22	\$1,050,000	\$520,000
Nov-22	\$1,149,500	\$480,000
Dec-22	\$1,049,500	\$502,500
Jan-23	\$970,000	\$495,000
Feb-23	\$987,000	\$480,000
Mar-23	\$1,083,750	\$536,000
Apr-23	\$999,995	\$500,000
May-23	\$1,109,000	\$505,000
Jun-23	\$1,050,000	\$510,000
Jul-23	\$1,090,000	\$500,000
Aug-23	\$1,110,000	\$515,000
Sep-23	\$1,050,000	\$532,500
Oct-23	\$1,100,000	\$515,000
Nov-23	\$1,100,055	\$516,179
Dec-23	\$996,500	\$510,000
Jan-24	\$1,021,016	\$502,500
Feb-24	\$1,075,000	\$512,500
Mar-24	\$1,100,000	\$500,000
Apr-24	\$1,100,000	\$528,000
May-24	\$1,085,000	\$495,000
Jun-24	\$1,120,000	\$530,000
Jul-24	\$1,140,000	\$509,000
Aug-24	\$1,122,000	\$500,000
Sep-24	\$1,112,722	\$517,500
Oct-24	\$1,100,000	\$525,000
Nov-24	\$1,115,000	\$530,000
Dec-24	\$1,054,500	\$540,000
Jan-25	\$1,120,000	\$539,500
Feb-25	\$1,185,000	\$494,000
Mar-25	\$1,160,000	\$500,000
Apr-25	\$1,170,000	\$505,000









# **Average Sales Price**

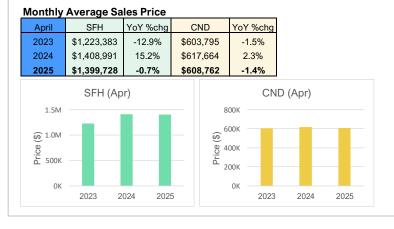


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(The average sales price of all closed properties in a given month)

	Single-Family	
Mo/Yr	Homes	Condos
Apr-22	\$1,404,481	\$613,189
May-22	\$1,450,008	\$625,327
Jun-22	\$1,382,559	\$631,822
Jul-22	\$1,329,023	\$590,934
Aug-22	\$1,341,958	\$547,319
Sep-22	\$1,307,249	\$607,502
Oct-22	\$1,243,960	\$676,988
Nov-22	\$1,387,685	\$594,444
Dec-22	\$1,325,156	\$576,689
Jan-23	\$1,139,294	\$633,441
Feb-23	\$1,427,864	\$592,131
Mar-23	\$1,391,538	\$651,630
Apr-23	\$1,223,383	\$603,795
May-23	\$1,355,804	\$623,748
Jun-23	\$1,300,456	\$589,597
Jul-23	\$1,270,421	\$617,683
Aug-23	\$1,427,996	\$628,127
Sep-23	\$1,357,981	\$608,222
Oct-23	\$1,304,757	\$670,805
Nov-23	\$1,434,999	\$676,625
Dec-23	\$1,207,793	\$602,535
Jan-24	\$1,323,172	\$593,630
Feb-24	\$1,437,693	\$580,274
Mar-24	\$1,380,838	\$579,500
Apr-24	\$1,408,991	\$617,664
May-24	\$1,419,039	\$592,964
Jun-24	\$1,282,503	\$690,803
Jul-24	\$1,360,415	\$616,302
Aug-24	\$1,387,740	\$590,171
Sep-24	\$1,307,833	\$625,154
Oct-24	\$1,304,557	\$647,091
Nov-24	\$1,351,976	\$635,715
Dec-24	\$1,236,689	\$639,866
Jan-25	\$1,344,122	\$654,915
Feb-25	\$1,400,996	\$610,108
Mar-25	\$1,819,326	\$614,751
Apr-25	\$1,399,728	\$608,762







**Year-to-Date Average Sales Price** 

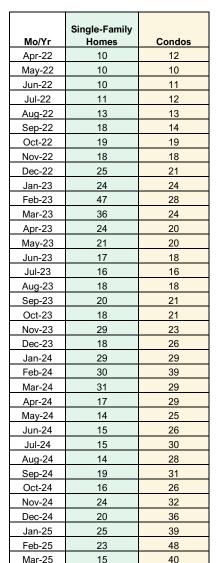
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# **Median Days on Market**



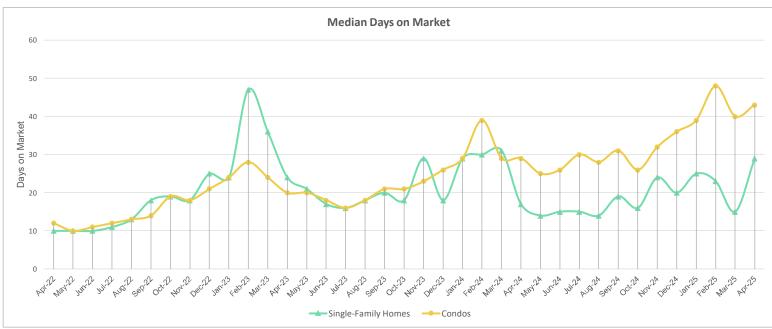
OAHU, HAWAII

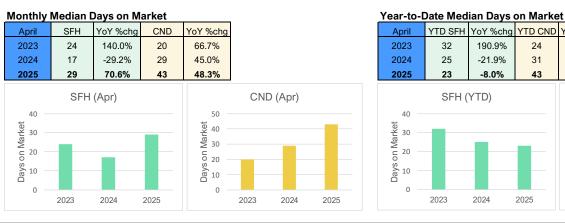
(Days on Market represents the number of days from when a property is first listed to when an offer is accepted; the Median Days on Market represents the median of all sales in a given month)



29

Apr-25







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# **Percent of Original List Price Received**



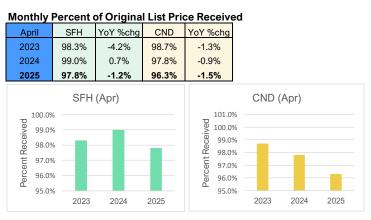
OAHU, HAWAII

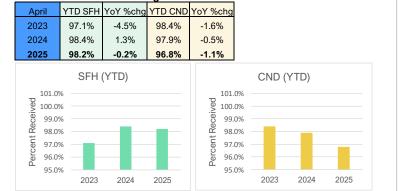
(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period indicated)



	Single-Family	
Mo/Yr	Homes	Condos
Apr-22	102.6%	100.0%
May-22	102.2%	100.0%
Jun-22	102.0%	100.0%
Jul-22	100.0%	100.0%
Aug-22	100.0%	100.0%
Sep-22	99.2%	100.0%
Oct-22	99.8%	99.0%
Nov-22	98.4%	98.8%
Dec-22	96.7%	98.5%
Jan-23	95.9%	98.4%
Feb-23	96.0%	98.0%
Mar-23	96.7%	98.5%
Apr-23	98.3%	98.7%
May-23	98.7%	99.0%
Jun-23	99.5%	98.9%
Jul-23	100.0%	98.8%
Aug-23	99.1%	99.6%
Sep-23	99.0%	98.8%
Oct-23	98.0%	98.7%
Nov-23	97.1%	98.0%
Dec-23	98.3%	97.9%
Jan-24	98.3%	97.5%
Feb-24	97.8%	97.9%
Mar-24	98.3%	98.3%
Apr-24	99.0%	97.8%
May-24	100.0%	98.3%
Jun-24	99.6%	98.2%
Jul-24	99.0%	98.1%
Aug-24	99.5%	98.3%
Sep-24	99.0%	97.7%
Oct-24	99.3%	98.0%
Nov-24	97.8%	98.0%
Dec-24	99.2%	97.2%
Jan-25	97.9%	97.0%
Feb-25	98.0%	96.5%
Mar-25	99.0%	97.1%
Apr-25	97.8%	96.3%







Year-to-Date Percent of Original List Price Received

# **New Listings**

### **April 2025**

#### OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)

Mo-Yr	Single-Family Homes	Condos	Total
Apr-22	424	Condos 722	1,146
May-22	445	687	1,132
	391	686	,
Jun-22 Jul-22	386	616	1,077 1,002
	381	608	
Aug-22 Sep-22	304	601	989 905
Oct-22	285	532	817
Nov-22	289	526	815
Dec-22	164	371	535
Jan-23	268	523	791
Feb-23	233	463	696
Mar-23	293	530	823
Apr-23	292	532	824
May-23	309	582	891
Jun-23	324	535	859
Jul-23	275	521	796
Aug-23	330	549	879
Sep-23	281	516	797
Oct-23	272	566	838
Nov-23	267	457	724
Dec-23	180	349	529
Jan-24	285	581	866
Feb-24	295	533	828
Mar-24	291	647	938
Apr-24	349	656	1,005
May-24	345	658	1,003
Jun-24	334	622	956
Jul-24	363	676	1,039
Aug-24	346	629	975
Sep-24	351	631	982
Oct-24	298	597	895
Nov-24	297	598	895
Dec-24	202	451	653
Jan-25	336	739	1,075
Feb-25	281	641	922
Mar-25	377	789	1,166
Apr-25	366	851	1,217







### **Pending Sales\***

#### **April 2025**

#### OAHU, HAWAII

Apr-24

May-24

Jun-24

Jul-24

Aug-24

Sep-24

Oct-24

Nov-24

Dec-24

Jan-25

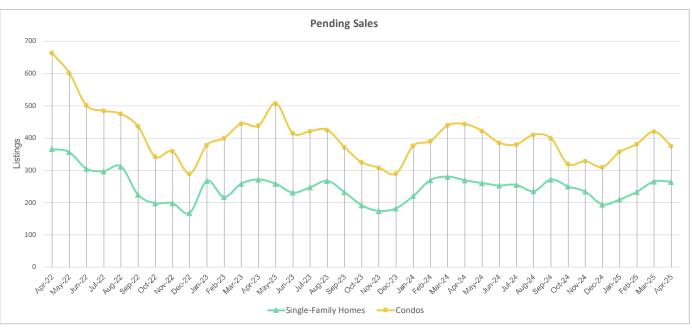
Feb-25

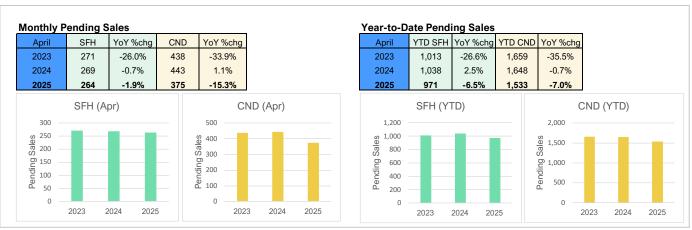
Mar-25

Apr-25

(A measure of contract activity represented by a count of properties that have had offers accepted on them during a given month)







Methodology updated as of 2021 to reflect a count of properties that entered contract within the given month and remain in escrow status at the end of the month (also applied to historical data shown above).

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Pending Sales, in reports prior to 2021, reflect a count of all listings that held a Pending (P) status throughout the given month.

### **Active Inventory\***

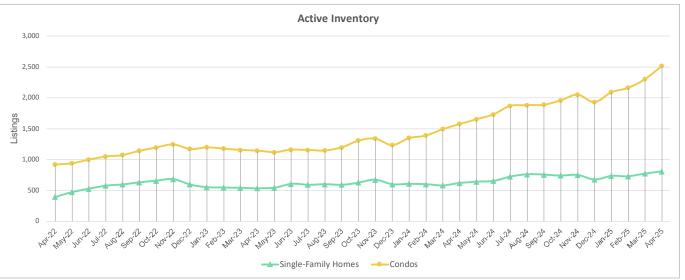
#### **April 2025**

OAHU, HAWAII

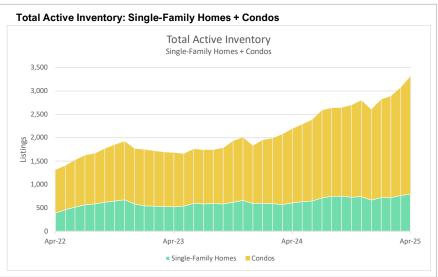
(The number of properties in Active (A) status at the end of the given month)



	Single-Family		
Mo/Yr	Homes	Condos	Total
Apr-22	395	917	1,312
May-22	471	939	1,410
Jun-22	527	998	1,525
Jul-22	576	1,050	1,626
Aug-22	596	1,073	1,669
Sep-22	629	1,141	1,770
Oct-22	656	1,194	1,850
Nov-22	682	1,244	1,926
Dec-22	597	1,170	1,767
Jan-23	551	1,196	1,747
Feb-23	547	1,177	1,724
Mar-23	541	1,152	1,693
Apr-23	535	1,144	1,679
May-23	543	1,118	1,661
Jun-23	605	1,159	1,764
Jul-23	591	1,154	1,745
Aug-23	598	1,146	1,744
Sep-23	592	1,194	1,786
Oct-23	626	1,306	1,932
Nov-23	672	1,337	2,009
Dec-23	600	1,234	1,834
Jan-24	607	1,348	1,955
Feb-24	599	1,388	1,987
Mar-24	581	1,493	2,074
Apr-24	618	1,576	2,194
May-24	640	1,651	2,291
Jun-24	653	1,729	2,382
Jul-24	722	1,867	2,589
Aug-24	760	1,879	2,639
Sep-24	755	1,887	2,642
Oct-24	741	1,957	2,698
Nov-24	749	2,049	2,798
Dec-24	675	1,928	2,603
Jan-25	734	2,088	2,822
Feb-25	728	2,160	2,888
Mar-25	773	2,302	3,075
Apr-25	805	2,512	3,317







\*Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and C status.

# **Total Inventory In Escrow\***

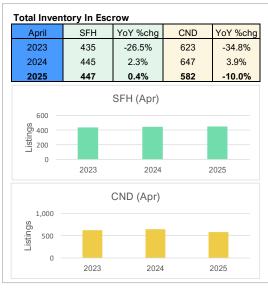


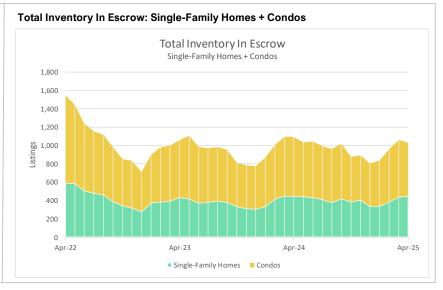
OAHU, HAWAII

(The number of properties under contract at the end of the given month / combined listings in C and P status)

	Single-Family		
Mo/Yr	Homes	Condos	Total
Apr-22	592	956	1,548
May-22	583	856	1,439
Jun-22	509	728	1,237
Jul-22	479	676	1,155
Aug-22	462	654	1,116
Sep-22	388	590	978
Oct-22	345	506	851
Nov-22	319	512	831
Dec-22	278	430	708
Jan-23	376	523	899
Feb-23	386	592	978
Mar-23	393	602	995
Apr-23	435	623	1,058
May-23	418	686	1,104
Jun-23	370	612	982
Jul-23	383	586	969
Aug-23	391	590	981
Sep-23	383	569	952
Oct-23	333	475	808
Nov-23	312	473	785
Dec-23	305	468	773
Jan-24	334	532	866
Feb-24	416	586	1,002
Mar-24	448	647	1,095
Apr-24	445	647	1,092
May-24	440	593	1,033
Jun-24	433	607	1,040
Jul-24	409	580	989
Aug-24	380	581	961
Sep-24	421	598	1,019
Oct-24	384	490	874
Nov-24	405	488	893
Dec-24	338	462	800
Jan-25	335	500	835
Feb-25	385	573	958
Mar-25	439	619	1,058
Apr-25	447	582	1,029







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<sup>\*</sup>New indicator added to reports as of 2021, including applicable historical data

# **Months Supply of Active Inventory\***

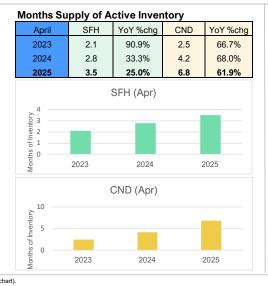


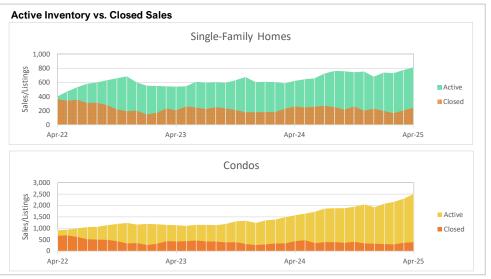
OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Mo/Yr	Single-Family Homes	Condos					
Apr-22	1.1	1.5					
May-22	1.3	1.5					
Jun-22	1.5	1.6					
Jul-22	1.6	1.7					
Aug-22	1.7	1.8					
Sep-22	1.9	2.0					
Oct-22	2.1	2.1					
Nov-22	2.2	2.3					
Dec-22	2.1	2.2					
Jan-23	2.0	2.4					
Feb-23	2.0	2.4					
Mar-23	2.1	2.4					
Apr-23	2.1	2.5					
May-23	2.2	2.6					
Jun-23	2.6	2.8					
Jul-23	2.6	2.8					
Aug-23	2.7	2.8					
Sep-23	2.7	3.0					
Oct-23	2.9	3.3					
Nov-23	3.1	3.4					
Dec-23	2.8	3.2					
Jan-24	2.8	3.5					
Feb-24	2.8	3.6					
Mar-24	2.7	4.0					
Apr-24	2.8	4.2					
May-24	2.9	4.4					
Jun-24	3.0	4.7					
Jul-24	3.2	5.1					
Aug-24	3.4	5.1					
Sep-24	3.4	5.2					
Oct-24	3.3	5.4					
Nov-24	3.3	5.6					
Dec-24	2.9	5.2					
Jan-25	3.1	5.6					
Feb-25	3.1	5.8					
Mar-25	3.3	6.2					







3.5

Apr-25

Months of Inventory, in reports prior to 2021, reflect a comparison of active listings to average pending sales.

6.8

Honolulu Board of REALTORS®

<sup>\*</sup>Methodology updated as of 2021 (also applied to historical data shown on this chart).

# **Housing Supply Overview**



(A year-over-year overview of the availability and sales of properties in a given month, by price range)



	Cl	osed Sa	les	Median	Days on	Market		of Origi ce Receiv		Ne	ew Listin	gs	Pe	nding Sa	les	Activ	ve Inver	itory		al Inven In Escro			ths Supp ve Inven	-
Single-Family Homes	Apr-25	Apr-24	%chg	Apr-25	Apr-24	%chg	Apr-25	Apr-24	%chg	Apr-25	Apr-24	%chg	Apr-25	Apr-24	%chg	Apr-25	Apr-24	%chg	Apr-25	Apr-24	%chg	Apr-25	Apr-24	%chg
\$449,999 and below	4	1	300.0%	14	9	55.6%	106.5%	123.0%	-13.4%	2	4	-50.0%	3	6	-50.0%	5	4	25.0%	14	12	16.7%	2.5	1.3	92.3%
\$450,000 - \$599,999	8	7	14.3%	80	35	128.6%	88.8%	94.3%	-5.8%	4	11	-63.6%	6	2	200.0%	25	25	0.0%	13	12	8.3%	3.6	5.0	-28.0%
\$600,000 - \$699,999	7	9	-22.2%	61	20	205.0%	98.6%	100.0%	-1.4%	15	10	50.0%	13	10	30.0%	45	19	136.8%	22	17	29.4%	5.6	2.1	166.7%
\$700,000 - \$799,999	16	27	-40.7%	58	20	190.0%	96.5%	100.0%	-3.5%	31	17	82.4%	17	22	-22.7%	53	44	20.5%	32	31	3.2%	3.3	2.2	50.0%
\$800,000 - \$899,999	30	39	-23.1%	19	19	0.0%	98.6%	97.8%	0.8%	36	40	-10.0%	38	37	2.7%	74	57	29.8%	67	66	1.5%	2.6	1.8	44.4%
\$900,000 - \$999,999	23	30	-23.3%	32	12	166.7%	100.0%	100.2%	-0.2%	42	30	40.0%	31	30	3.3%	72	48	50.0%	47	53	-11.3%	2.8	1.8	55.6%
\$1,000,000 - \$1,499,999	87	81	7.4%	20	16	25.0%	100.0%	98.9%	1.1%	117	135	-13.3%	85	99	-14.1%	222	164	35.4%	144	158	-8.9%	2.6	2.2	18.2%
\$1,500,000 - 1,999,999	39	39	0.0%	22	25	-12.0%	97.4%	98.8%	-1.4%	58	43	34.9%	37	32	15.6%	102	89	14.6%	57	47	21.3%	3.2	3.3	-3.0%
\$2,000,000 - \$2,999,999	16	19	-15.8%	38	12	216.7%	95.8%	100.0%	-4.2%	35	32	9.4%	22	20	10.0%	81	68	19.1%	29	32	-9.4%	5.4	4.5	20.0%
\$3,000,000 and above	11	10	10.0%	62	14	342.9%	94.4%	94.1%	0.3%	26	27	-3.7%	12	11	9.1%	126	100	26.0%	22	17	29.4%	12.6	11.1	13.5%
All Single-Family Homes	241	262	-8.0%	29	17	70.6%	97.8%	99.0%	-1.2%	366	349	4.9%	264	269	-1.9%	805	618	30.3%	447	445	0.4%	3.5	2.8	25.0%

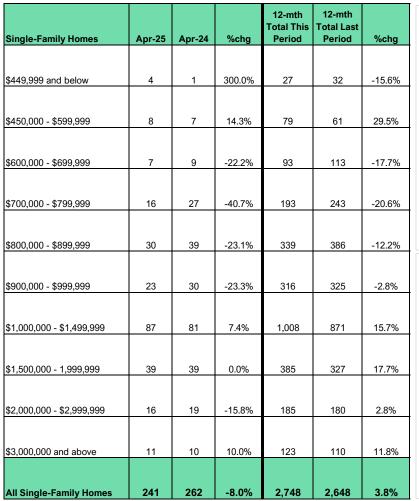
	CI	osed Sal	06	Median	Days on	Market		t of Origi ce Receiv		Na	ew Listin	ae	Po	nding Sa	alas	Δcti	ve Inven	tory		al Invent	•		ths Supp ve Inven	•
Condos	Apr-25	Apr-24	%chg	Apr-25	Apr-24	%chg	Apr-25	Apr-24	%chg	Apr-25	Apr-24	%chg	Apr-25	Apr-24	%chg	Apr-25	Apr-24	%chg	Apr-25	Apr-24	%chg	Apr-25	Apr-24	
\$149,999 and below	20	21	-4.8%	63	27	133.3%	92.1%	94.9%	-3.0%	24	17	41.2%	20	19	5.3%	55	34	61.8%	28	30	-6.7%	4.2	2.8	50.0%
\$150,000 - \$299,999	48	50	-4.0%	52	43	20.9%	91.0%	96.2%	-5.4%	87	74	17.6%	44	44	0.0%	271	176	54.0%	65	67	-3.0%	6.6	4.0	65.0%
\$300,000 - \$399,999	73	50	46.0%	36	23	56.5%	96.9%	97.3%	-0.4%	131	90	45.6%	65	72	-9.7%	404	239	69.0%	95	111	-14.4%	6.6	4.1	61.0%
\$400,000 - \$499,999	52	78	-33.3%	40	22	81.8%	97.8%	98.9%	-1.1%	141	105	34.3%	58	72	-19.4%	402	258	55.8%	89	103	-13.6%	6.5	4.0	62.5%
\$500,000 - \$599,999	58	56	3.6%	35	23	52.2%	98.1%	98.2%	-0.1%	125	96	30.2%	52	59	-11.9%	334	178	87.6%	78	90	-13.3%	6.1	3.1	96.8%
\$600,000 - \$699,999	47	49	-4.1%	34	37	-8.1%	97.6%	98.5%	-0.9%	104	83	25.3%	37	61	-39.3%	248	132	87.9%	66	79	-16.5%	6.5	2.9	124.1%
\$700,000 - \$999,999	61	80	-23.8%	35	26	34.6%	98.3%	99.1%	-0.8%	138	110	25.5%	56	81	-30.9%	393	232	69.4%	98	115	-14.8%	6.3	3.8	65.8%
\$1,000,000 - \$1,499,999	16	30	-46.7%	46	33	39.4%	95.6%	96.2%	-0.6%	56	47	19.1%	29	21	38.1%	184	145	26.9%	41	32	28.1%	8.4	7.6	10.5%
\$1,500,000 - \$1,999,999	10	9	11.1%	131	69	89.9%	83.3%	94.6%	-11.9%	22	21	4.8%	7	8	-12.5%	92	81	13.6%	11	10	10.0%	11.5	11.6	-0.9%
\$2,000,000 and above	10	8	25.0%	59	146	-59.6%	91.0%	90.0%	1.1%	23	13	76.9%	7	6	16.7%	129	101	27.7%	11	10	10.0%	16.1	14.4	11.8%
All Condos	395	431	-8.4%	43	29	48.3%	96.3%	97.8%	-1.5%	851	656	29.7%	375	443	-15.3%	2,512	1,576	59.4%	582	647	-10.0%	6.8	4.2	61.9%

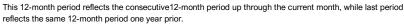
# **Closed Sales by Price Range: Single-Family Homes**

#### **April 2025**

OAHU, HAWAII

(A count of properties that have closed in a given month)









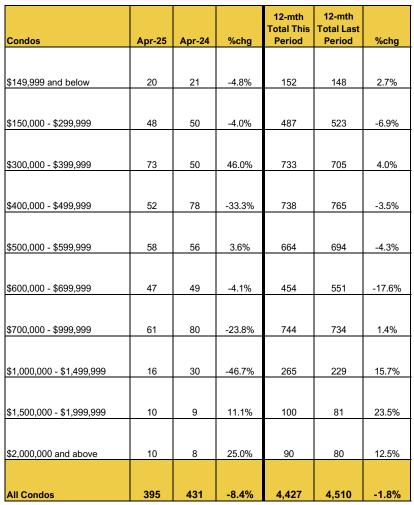


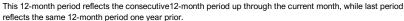
### **Closed Sales by Price Range: Condos**

#### **April 2025**

#### OAHU, HAWAII

(A count of properties that have closed in a given month)











### Median Days on Market by Price Range: Single-Family Homes



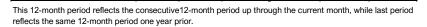
OAHU, HAWAII

\$3,000,000 and above

All Single-Family Homes

(The median number of days from when a property is first listed to when an offer is accepted)





14

17

342.9%

70.6%

33

18

39

20

-15.4%

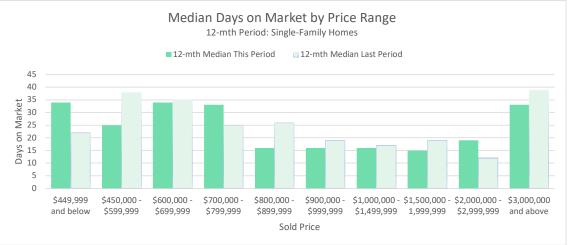
-10.0%

62

29





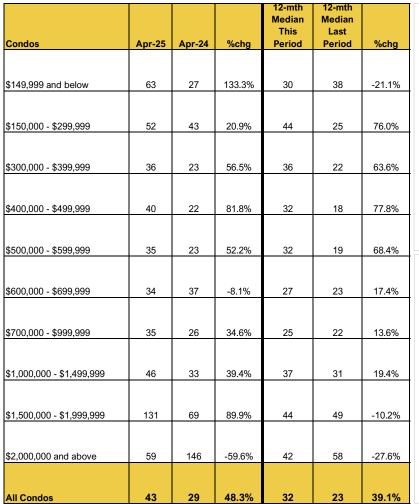


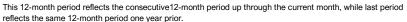
# Median Days on Market by Price Range: Condos

#### **April 2025**

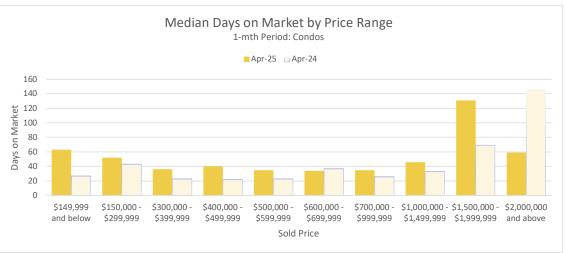
#### OAHU, HAWAII

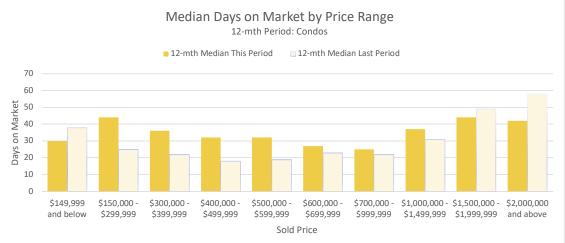
(The median number of days from when a property is first listed to when an offer is accepted)











### Median Percent of Original List Price Received by Price Range: Single-Family Homes

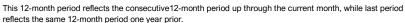


**April 2025** 

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period and price range indicated)

				12-mth Median	12-mth Median	
			٠, .	This	Last	0/ 1
Single-Family Homes	Apr-25	Apr-24	%chg	Period	Period	%chg
\$449,999 and below	106.5%	123.0%	-13.4%	89.8%	92.4%	-2.8%
<b>\$450,000 \$500,000</b>	00.00/	0.4.00/	F 00/	07.00/	00.00/	0.40/
\$450,000 - \$599,999	88.8%	94.3%	-5.8%	97.2%	96.8%	0.4%
\$600,000 - \$699,999	98.6%	100.0%	-1.4%	97.2%	97.2%	0.0%
\$700,000 - \$799,999	96.5%	100.0%	-3.5%	97.6%	98.4%	-0.8%
7700,000 - \$799,999	90.5%	100.0%	-3.5%	97.0%	90.4%	-0.0%
\$800,000 - \$899,999	98.6%	97.8%	0.8%	99.6%	98.8%	0.8%
\$900,000 - \$999,999	100.0%	100.2%	-0.2%	100.0%	99.0%	1.0%
4000,000 4000,000	1001070	.00.270	0.270	1001070	00.070	11070
\$1,000,000 - \$1,499,999	100.0%	98.9%	1.1%	99.2%	98.8%	0.4%
\$1,500,000 - 1,999,999	97.4%	98.8%	-1.4%	99.2%	98.9%	0.3%
\$2,000,000 - \$2,999,999	95.8%	100.0%	-4.2%	97.5%	99.6%	-2.1%
\$3,000,000 and above	94.4%	94.1%	0.3%	96.2%	95.8%	0.4%
AU 0: 1 5 U U	07.00/	00.00/	4.00/	00.00/	00.5%	0.50/
All Single-Family Homes  This 12 month period reflects the	97.8%	99.0%	-1.2%	99.0%	98.5%	0.5%







# Median Percent of Original List Price Received by Price Range: Condos

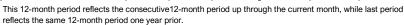


**April 2025** 

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period and price range indicated)

				10 (1	40 (	
				12-mth	12-mth	
				Median This	Median	
Condos	A 25	A 24	0/ alaa		Last	0/ a b a
Condos	Apr-25	Apr-24	%chg	Period	Period	%chg
\$149,999 and below	92.1%	94.9%	-3.0%	93.9%	93.2%	0.8%
\$150,000 - \$299,999	91.0%	96.2%	-5.4%	94.9%	97.5%	-2.7%
\$300,000 - \$399,999	96.9%	97.3%	-0.4%	97.0%	98.5%	-1.5%
7						
\$400,000 - \$499,999	97.8%	98.9%	-1.1%	98.0%	99.0%	-1.0%
\$400,000 - \$499,999	91.0%	90.970	-1.170	90.0%	99.0%	-1.0%
\$500,000 - \$599,999	98.1%	98.2%	-0.1%	98.3%	99.1%	-0.8%
\$600,000 - \$699,999	97.6%	98.5%	-0.9%	98.5%	98.7%	-0.2%
\$700,000 - \$999,999	98.3%	99.1%	-0.8%	98.8%	98.8%	0.0%
\$1,000,000 - \$1,499,999	95.6%	96.2%	-0.6%	96.0%	96.2%	-0.2%
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,						
\$1,500,000 - \$1,999,999	83.3%	94.6%	-11.9%	97.0%	96.3%	0.7%
Ψ1,000,000	00.070	57.070	11.070	37.070	30.070	0.1 /0
\$2,000,000 and above	91.0%	90.0%	1.1%	95.3%	94.6%	0.7%
φ∠,υυυ,υυυ and above	91.0%	90.0%	1.1%	90.5%	94.0%	U.1%
			4 =0/		00.40/	0.70/
All Condos	96.3%	97.8%	-1.5%	97.7%	98.4%	-0.7%







### **New Listings by Price Range: Single-Family Homes**

%chg

-15.2%

2.2%

21.4%

0.0%

-9.4%

6.3%

20.7%

21.8%

11.8%

29.9%

12.7%

### **April 2025**

#### OAHU, HAWAII

\$449,999 and below

\$450,000 - \$599,999

\$600.000 - \$699.999

\$700,000 - \$799,999

\$800,000 - \$899,999

\$900,000 - \$999,999

\$1,000,000 - \$1,499,999

\$1,500,000 - 1,999,999

\$2,000,000 - \$2,999,999

\$3.000.000 and above

All Single-Family Homes



4

11

10

17

40

30

135

43

32

27

349

-50.0%

-63.6%

50.0%

82.4%

-10.0%

40.0%

-13.3%

34.9%

9.4%

-3.7%

4.9%

28

91

159

275

405

454

1,300

576

304

304

3,896

33

89

131

275

447

427

1,077

473

272

234

3,458

2

4

15

31

36

42

117

58

35

26

366





This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.

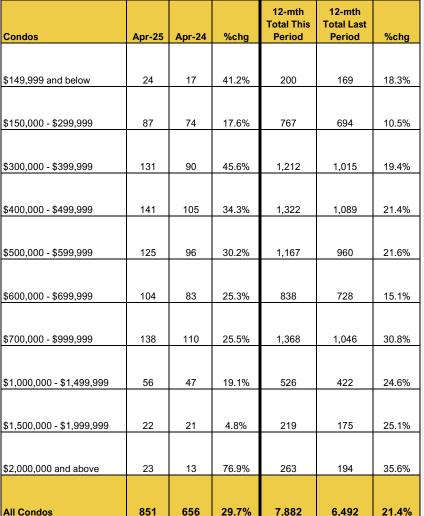
Honolulu Board

### **New Listings by Price Range: Condos**

### **April 2025**

#### OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)





reflects the same 12-month period one year prior.





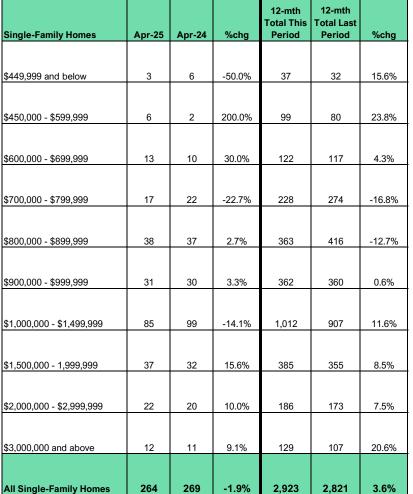


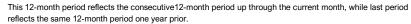
# Pending Sales by Price Range: Single-Family Homes

### **April 2025**

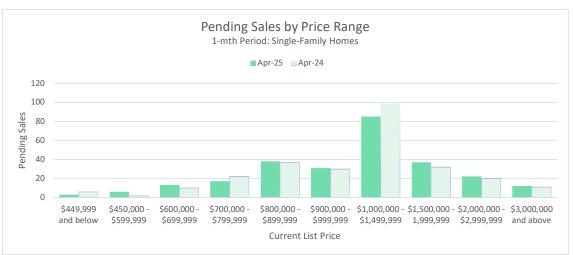
OAHU, HAWAII

(A measure of contract activity / a count of properties that have had offers accepted on them in a given month)









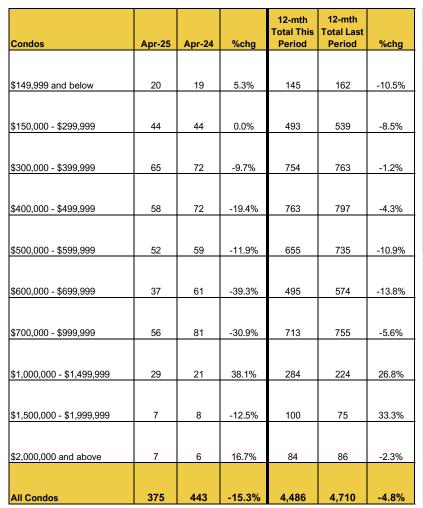


# **Pending Sales by Price Range: Condos**

### **April 2025**

#### OAHU, HAWAII

(A measure of contract activity / a count of properties that have had offers accepted on them in a given month)



This 12-month period reflects the consecutive12-month period up through the current month, while last period reflects the same 12-month period one year prior.







### **Active Inventory\* by Price Range: Single-Family Homes**

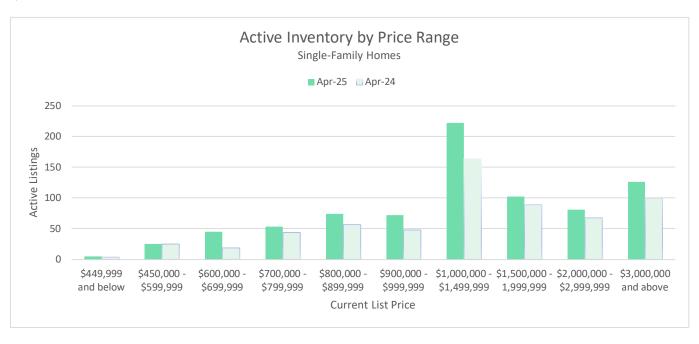


### **April 2025**

#### OAHU, HAWAII

(The number of properties active on market at the end of a given month)

Single-Family Homes	Apr-25	Apr-24	YOY chg
\$449,999 and below	5	4	25.0%
\$450,000 - \$599,999	25	25	0.0%
\$600,000 - \$699,999	45	19	136.8%
\$700,000 - \$799,999	53	44	20.5%
\$800,000 - \$899,999	74	57	29.8%
\$900,000 - \$999,999	72	48	50.0%
<b>#4</b> 000 000 <b>#4</b> 400 000	200	404	25.40/
\$1,000,000 - \$1,499,999	222	164	35.4%
\$1,500,000 - 1,999,999	102	89	14.6%
\$2,000,000 - \$2,999,999	81	68	19.1%
\$3,000,000 and above	126	100	26.0%
All Single-Family Homes	805	618	30.3%



### Active Inventory - Percent Share by Price Range (portion of total active status listings represented by a given price range)



<sup>\*</sup>Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and C status.

# **Active Inventory\* by Price Range: Condos**



### **April 2025**

#### OAHU, HAWAII

(The number of properties active on market at the end of a given month)

Condos	Apr-25	Apr-24	YOY chg
<b>*</b>		0.4	0.4.00/
\$149,999 and below	55	34	61.8%
\$150,000 - \$299,999	271	176	54.0%
\$300,000 - \$399,999	404	239	69.0%
\$400,000 - \$499,999	402	258	55.8%
\$500,000 - \$599,999	334	178	87.6%
\$600,000 - \$699,999	248	132	87.9%
<b>4700 000 4000 000</b>	000	000	00.40/
\$700,000 - \$999,999	393	232	69.4%
\$1,000,000 - \$1,499,999	184	145	26.9%
Φ4 F00 000 Φ4 000 C00	00	04	40.00/
\$1,500,000 - \$1,999,999	92	81	13.6%
\$2,000,000 and above	129	101	27.7%
All Condo	2.540	4 570	EO 40/
All Condos	2,512	1,576	59.4%



### Active Inventory - Percent Share by Price Range (portion of total active status listings represented by a given price range)



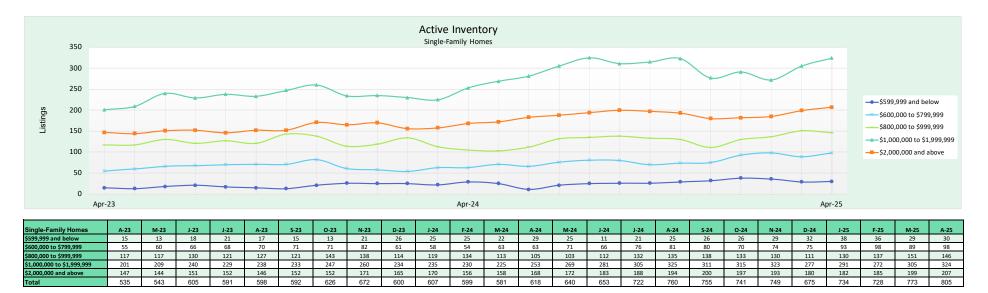


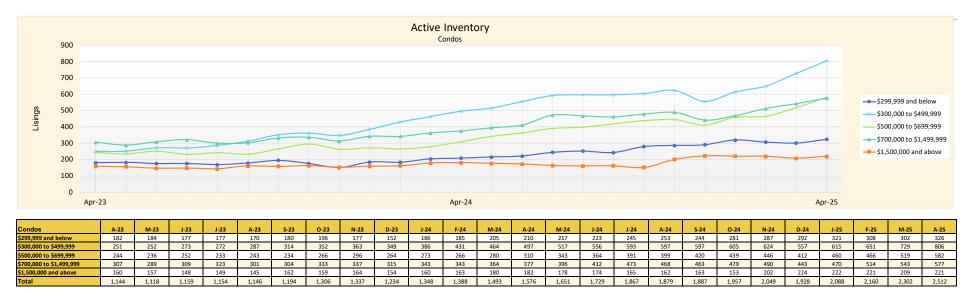
<sup>\*</sup>Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and C status.

### **Active Inventory\*: Single-Family Homes and Condos**

April 2025 OAHU, HAWAII







<sup>\*</sup>Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and C status.





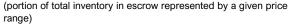
#### OAHU, HAWAII

(The number of properties in an escrow status at the end of a given month)

Single-Family Homes	Apr-25	Apr-24	YOY chg
, , , , , , , , , , , , , , , , , , ,			
\$449,999 and below	14	12	16.7%
\$450,000 - \$599,999	13	12	8.3%
\$600,000 - \$699,999	22	17	29.4%
\$700,000 - \$799,999	32	31	3.2%
,, ,,		-	
\$800,000 - \$899,999	67	66	1.5%
\$900,000 - \$999,999	47	53	-11.3%
\$1,000,000 - \$1,499,999	144	158	-8.9%
\$1,500,000 - 1,999,999	57	47	21.3%
\$2,000,000 - \$2,999,999	29	32	-9.4%
\$3,000,000 and above	22	17	29.4%
All Single-Family Homes	447	445	0.4%



### Total Inventory In Escrow - Percent Share by Price Range







<sup>\*</sup>New indicator added to reports as of 2021, including applicable historical data.





#### OAHU, HAWAII

(The number of properties in an escrow status at the end of a given month)

Condos	Apr-25	Apr-24	YOY chg
\$149,999 and below	28	30	-6.7%
\$450,000, \$200,000	05	67	2.00/
\$150,000 - \$299,999	65	67	-3.0%
\$300,000 - \$399,999	95	111	-14.4%
\$400,000 - \$499,999	89	103	-13.6%
\$500,000 - \$599,999	78	90	-13.3%
\$600,000 - \$699,999	66	79	-16.5%
\$700,000 - \$999,999	98	115	-14.8%
\$1,000,000 - \$1,499,999	41	32	28.1%
\$1,500,000 - \$1,999,999	11	10	10.0%
\$2,000,000 and above	11	10	10.0%
All Condos	582	647	-10.0%



### **Total Inventory In Escrow - Percent Share by Price Range**



(portion of total inventory in escrow represented by a given price range)



<sup>\*</sup>New indicator added to reports as of 2021, including applicable historical data.

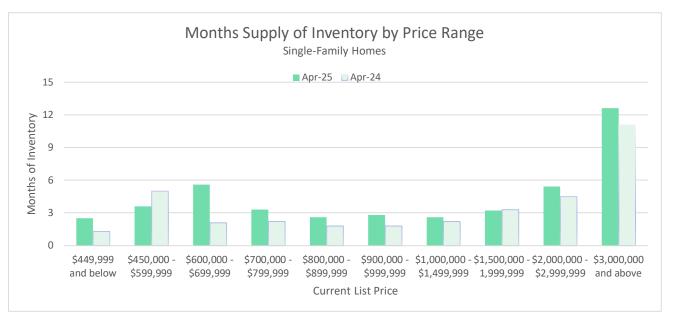


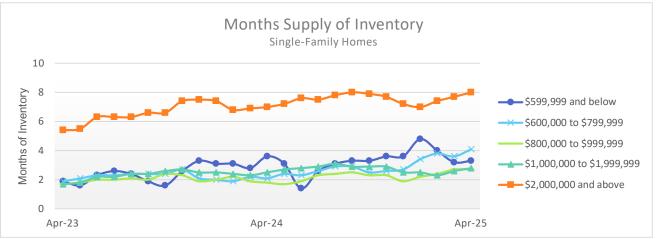


OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Single-Family Homes	Apr-25	Apr-24	YOY chg
\$449,999 and below	2.5	1.3	92.3%
V 10,000 and 20.011			02.070
4			00.00/
\$450,000 - \$599,999	3.6	5.0	-28.0%
\$600,000 - \$699,999	5.6	2.1	166.7%
\$700,000 - \$799,999	3.3	2.2	50.0%
ψ. σο,σσσ ψ. σο,σσσ	0.0		00.070
			4.4.407
\$800,000 - \$899,999	2.6	1.8	44.4%
\$900,000 - \$999,999	2.8	1.8	55.6%
\$1,000,000 - \$1,499,999	2.6	2.2	18.2%
¥ 1,1000,000 ¥ 1,100,000			701270
44 500 000 4 000 000	0.0	0.0	0.00/
\$1,500,000 - 1,999,999	3.2	3.3	-3.0%
\$2,000,000 - \$2,999,999	5.4	4.5	20.0%
\$3,000,000 and above	12.6	11.1	13.5%
	0.5	0.0	05.00
All Single-Family Homes	3.5	2.8	25.0%







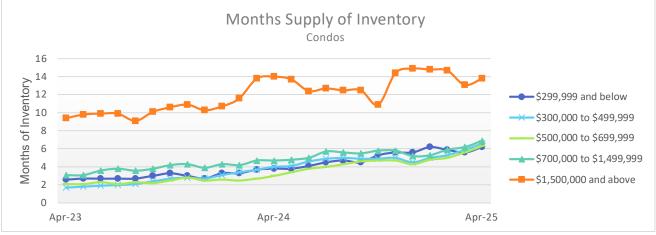


#### OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Condos	Apr-25	Apr-24	YOY chg
04.40.000	4.0	0.0	50.00/
\$149,999 and below	4.2	2.8	50.0%
\$150,000 - \$299,999	6.6	4.0	65.0%
\$300,000 - \$399,999	6.6	4.1	61.0%
\$300,000 <b>-</b> \$399,999	0.0	4.1	01.076
\$400,000 - \$499,999	6.5	4.0	62.5%
\$500,000 - \$599,999	6.1	3.1	96.8%
+000,000 +000,000	<u> </u>	<b></b>	00.070
\$600,000 - \$699,999	6.5	2.9	124.1%
\$700,000 - \$999,999	6.3	3.8	65.8%
£4 000 000   £4 400 000	8.4	7.6	10.50/
\$1,000,000 - \$1,499,999	8.4	7.6	10.5%
\$1,500,000 - \$1,999,999	11.5	11.6	-0.9%
\$2,000,000 and above	16.1	14.4	11.8%
	. 3. 1		
All Condos	6.8	4.2	61.9%

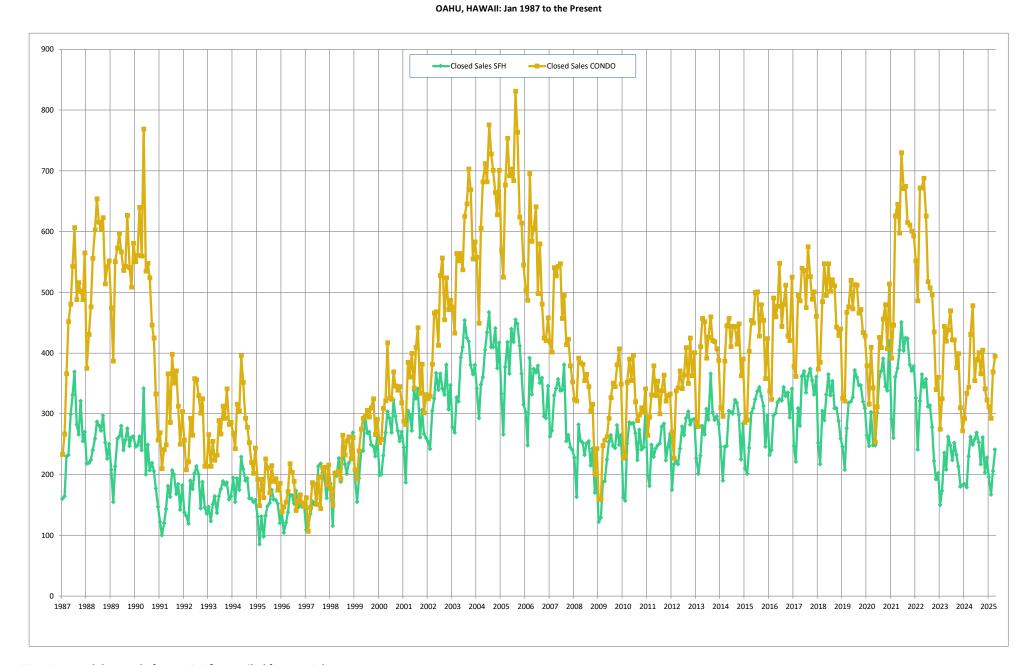








**Single-Family Homes and Condos** 



# **Median Sales Price**



**Single-Family Homes and Condos** 

OAHU, HAWAII: Jan 1987 to the Present

