

# Local Market Update

## Single Family Homes

### April 2018



April 2018		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Apr-18	Apr-17	Change	Apr-18	Apr-17	Change	Apr-18	Apr-17	Change	Apr-18	Apr-17	Change	Apr-18	Apr-17	Change	Apr-18	Apr-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	12	9	33%	6	6	0%	\$1,954,500	\$986,750	98%	88.3%	92.0%	-4%	34	59	-42%	45	39	15%
Ala Moana - Kakaako	1-2-3	1	1	0%	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	2	1	100%
Downtown - Nuuanu	1-1-8 to 1-2-2	19	12	58%	8	5	60%	\$883,000	\$850,000	4%	98.2%	94.5%	4%	55	52	6%	38	32	19%
Ewa Plain	1-9-1	105	92	14%	58	65	-11%	\$671,500	\$611,000	10%	100.5%	97.8%	3%	18	13	38%	192	163	18%
Hawaii Kai	1-3-9	27	21	29%	22	18	22%	\$985,000	\$1,092,000	-10%	96.2%	93.5%	3%	19	18	6%	75	71	6%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	42	38	11%	25	14	79%	\$1,311,088	\$1,177,500	11%	94.7%	98.2%	-4%	16	10	60%	107	94	14%
Kalihi - Palama	1-1-2 to 1-1-7	17	11	55%	8	8	0%	\$722,500	\$825,500	-12%	90.4%	100.1%	-10%	22	37	-41%	44	41	7%
Kaneohe	Selected 1-4-4 to 1-4-7	34	27	26%	16	18	-11%	\$1,032,500	\$845,500	22%	96.6%	101.6%	-5%	12	12	0%	71	60	18%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	29	22	32%	16	17	-6%	\$976,000	\$1,040,000	-6%	97.9%	94.5%	4%	19	19	0%	78	77	1%
Makaha - Nanakuli	1-8-1 to 1-8-9	54	38	42%	31	31	0%	\$463,000	\$431,000	7%	98.7%	100.2%	-1%	21	11	91%	122	96	27%
Makakilo	1-9-2 to 1-9-3	26	20	30%	14	13	8%	\$814,500	\$680,000	20%	97.7%	98.6%	-1%	21	10	110%	51	56	-9%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	13	15	-13%	5	7	-29%	\$1,260,000	\$1,090,000	16%	95.0%	103.8%	-8%	10	13	-23%	45	42	7%
Milliani	Selected 1-9-4 to 1-9-5	25	23	9%	15	10	50%	\$790,000	\$747,500	6%	98.9%	99.5%	-1%	9	13	-31%	37	40	-8%
Moanalua - Salt Lake	1-1-1	7	5	40%	3	1	200%	\$1,075,000	\$708,000	52%	97.7%	94.4%	3%	12	21	-43%	14	11	27%
North Shore	1-5-6 to 1-6-9	22	19	16%	5	10	-50%	\$750,000	\$1,135,000	-34%	94.9%	93.0%	2%	69	44	57%	53	71	-25%
Pearl City - Aiea	1-9-6 to 1-9-9	23	27	-15%	18	20	-10%	\$815,125	\$752,500	8%	95.3%	97.7%	-2%	13	26	-50%	51	59	-14%
Wahiawa	1-7-1 to 1-7-7	10	13	-23%	5	5	0%	\$800,000	\$595,000	34%	92.5%	100.0%	-8%	38	91	-58%	23	23	0%
Waialae - Kahala	1-3-5	14	23	-39%	10	8	25%	\$2,212,500	\$1,712,000	29%	96.3%	92.8%	4%	12	49	-76%	61	69	-12%
Waikiki	1-2-6	0	1	-100%	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	1	1	0%
Waipahu	1-9-4	21	26	-19%	19	17	12%	\$715,000	\$650,000	10%	99.3%	99.2%	0%	16	19	-16%	46	41	12%
Windward Coast	1-4-8 to 1-5-5	5	4	25%	5	7	-29%	\$670,000	\$585,000	15%	92.4%	106.4%	-13%	64	50	28%	35	35	0%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Apr-18	Apr-17	Change	Apr-18	Apr-17	Change	Apr-18	Apr-17	Change	Apr-18	Apr-17	Change	Apr-18	Apr-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	50	47	6%	27	27	0%	\$1,371,500	\$1,175,000	17%	93.1%	92.2%	1%	33	27	22%
Ala Moana - Kakaako	1-2-3	3	3	0%	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-
Downtown - Nuuanu	1-1-8 to 1-2-2	40	53	-25%	22	23	-4%	\$900,000	\$845,000	7%	96.2%	96.6%	0%	21	22	-5%
Ewa Plain	1-9-1	348	344	1%	216	227	-5%	\$664,000	\$625,000	6%	100.2%	99.2%	1%	12	14	-14%
Hawaii Kai	1-3-9	95	97	-2%	55	55	0%	\$1,075,000	\$1,070,000	0%	90.5%	93.9%	-4%	19	22	-14%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	142	136	4%	105	77	36%	\$1,100,000	\$1,031,000	7%	91.7%	93.7%	-2%	20	31	-35%
Kalihi - Palama	1-1-2 to 1-1-7	60	57	5%	36	35	3%	\$715,000	\$800,000	-11%	92.3%	100.1%	-8%	16	23	-30%
Kaneohe	Selected 1-4-4 to 1-4-7	106	103	3%	64	72	-11%	\$867,500	\$852,500	2%	99.1%	98.9%	0%	13	18	-28%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	99	101	-2%	52	57	-9%	\$1,075,000	\$977,500	10%	95.6%	98.0%	-2%	28	18	56%
Makaha - Nanakuli	1-8-1 to 1-8-9	169	171	-1%	107	97	10%	\$469,000	\$428,000	10%	94.7%	100.0%	-5%	23	21	10%
Makakilo	1-9-2 to 1-9-3	78	77	1%	44	37	19%	\$749,000	\$726,000	3%	100.3%	100.1%	0%	19	15	27%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	50	60	-17%	29	32	-9%	\$1,176,500	\$1,050,000	12%	93.1%	91.3%	2%	31	16	94%
Milliani	Selected 1-9-4 to 1-9-5	84	79	6%	52	50	4%	\$791,000	\$710,000	11%	99.0%	97.9%	1%	14	14	0%
Moanalua - Salt Lake	1-1-1	22	12	83%	13	7	86%	\$900,000	\$800,000	13%	100.0%	95.4%	5%	9	20	-55%
North Shore	1-5-6 to 1-6-9	50	73	-32%	24	35	-31%	\$821,500	\$795,000	3%	97.0%	91.5%	6%	21	23	-9%
Pearl City - Aiea	1-9-6 to 1-9-9	97	111	-13%	74	83	-11%	\$793,175	\$747,500	6%	99.1%	98.4%	1%	16	13	23%
Wahiawa	1-7-1 to 1-7-7	43	35	23%	34	25	36%	\$611,000	\$590,000	4%	101.1%	98.3%	3%	13	32	-59%
Waialae - Kahala	1-3-5	60	73	-18%	29	38	-24%	\$1,850,000	\$1,848,556	0%	102.8%	92.8%	11%	44	49	-10%
Waikiki	1-2-6	3	3	0%	1	1	0%	\$397,000	\$1,103,000	-64%	94.5%	84.8%	11%	0	120	-
Waipahu	1-9-4	96	89	8%	64	59	8%	\$699,000	\$652,000	7%	97.1%	100.3%	-3%	16	13	23%
Windward Coast	1-4-8 to 1-5-5	29	33	-12%	15	20	-25%	\$799,000	\$645,000	24%	94.0%	98.9%	-5%	39	47	-17%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## Condos April 2018



April 2018		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Apr-18	Apr-17	Change	Apr-18	Apr-17	Change	Apr-18	Apr-17	Change	Apr-18	Apr-17	Change	Apr-18	Apr-17	Change	Apr-18	Apr-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	2	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	1	0	-
Ala Moana - Kakaako	1-2-3	83	81	2%	51	39	31%	\$690,000	\$456,500	51%	100.0%	95.3%	5%	37	33	12%	293	247	19%
Downtown - Nuuanu	1-1-8 to 1-2-2	49	33	48%	41	35	17%	\$508,000	\$540,000	-6%	99.6%	97.3%	2%	21	34	-38%	167	124	35%
Ewa Plain	1-9-1	62	59	5%	50	49	2%	\$536,250	\$475,000	13%	98.9%	101.1%	-2%	12	8	50%	114	121	-6%
Hawaii Kai	1-3-9	17	31	-45%	22	13	69%	\$731,250	\$705,000	4%	99.2%	99.0%	0%	12	13	-8%	53	53	0%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	17	15	13%	10	8	25%	\$749,500	\$552,500	36%	96.8%	99.5%	-3%	26	13	100%	26	23	13%
Kalihi - Palama	1-1-2 to 1-1-7	11	11	0%	11	12	-8%	\$349,000	\$392,000	-11%	94.3%	100.9%	-7%	29	21	38%	32	43	-26%
Kaneohe	Selected 1-4-4 to 1-4-7	26	27	-4%	12	21	-43%	\$569,500	\$549,000	4%	99.8%	98.2%	2%	9	9	0%	32	41	-22%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	14	17	-18%	11	8	38%	\$1,130,000	\$456,500	148%	94.3%	100.3%	-6%	21	30	-30%	60	53	13%
Makaha - Nanakuli	1-8-1 to 1-8-9	29	20	45%	18	14	29%	\$169,500	\$161,250	5%	96.9%	92.1%	5%	16	31	-48%	76	83	-8%
Makakilo	1-9-2 to 1-9-3	20	13	54%	15	11	36%	\$385,000	\$399,999	-4%	102.7%	100.3%	2%	8	10	-20%	35	18	94%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	68	62	10%	51	55	-7%	\$390,000	\$365,500	7%	99.0%	96.2%	3%	15	27	-44%	168	201	-16%
Mililani	Selected 1-9-4 to 1-9-5	62	45	38%	38	38	0%	\$154,588	\$362,500	-57%	94.1%	99.3%	-5%	2	11	-82%	94	75	25%
Moanalua - Salt Lake	1-1-1	34	19	79%	25	17	47%	\$370,000	\$390,000	-5%	97.9%	100.0%	-2%	30	16	88%	53	41	29%
North Shore	1-5-6 to 1-6-9	13	12	8%	4	10	-60%	\$406,550	\$465,250	-13%	109.0%	99.6%	9%	9	6	50%	22	30	-27%
Pearl City - Aiea	1-9-6 to 1-9-9	34	28	21%	36	31	16%	\$364,000	\$365,000	0%	97.1%	98.9%	-2%	8	8	0%	96	58	66%
Wahiawa	1-7-1 to 1-7-7	4	8	-50%	3	3	0%	\$185,000	\$215,000	-14%	100.0%	95.6%	5%	12	6	100%	10	8	25%
Waialae - Kahala	1-3-5	5	10	-50%	4	7	-43%	\$592,000	\$480,000	23%	100.8%	97.0%	4%	7	18	-61%	20	23	-13%
Waikiki	1-2-6	169	159	6%	114	88	30%	\$399,000	\$359,000	11%	95.6%	94.7%	1%	35	19	84%	623	457	36%
Waipahu	1-9-4	27	17	59%	26	24	8%	\$382,500	\$394,250	-3%	99.0%	99.2%	0%	16	8	100%	55	41	34%
Windward Coast	1-4-8 to 1-5-5	2	5	-60%	5	3	67%	\$252,000	\$282,500	-11%	97.3%	94.5%	3%	96	35	174%	15	17	-12%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Apr-18	Apr-17	Change	Apr-18	Apr-17	Change	Apr-18	Apr-17	Change	Apr-18	Apr-17	Change	Apr-18	Apr-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	2	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-
Ala Moana - Kakaako	1-2-3	312	284	10%	163	156	4%	\$638,000	\$474,000	35%	98.2%	94.1%	4%	43	28	54%
Downtown - Nuuanu	1-1-8 to 1-2-2	197	161	22%	124	105	18%	\$500,000	\$434,500	15%	98.0%	95.5%	3%	24	27	-11%
Ewa Plain	1-9-1	237	210	13%	172	153	12%	\$507,500	\$461,000	10%	99.5%	102.4%	-3%	12	10	20%
Hawaii Kai	1-3-9	87	99	-12%	68	55	24%	\$660,500	\$675,000	-2%	99.0%	98.5%	1%	15	17	-12%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	46	46	0%	32	25	28%	\$636,000	\$528,000	20%	94.7%	99.6%	-5%	26	22	18%
Kalihi - Palama	1-1-2 to 1-1-7	51	58	-12%	34	34	0%	\$403,000	\$405,000	0%	98.3%	101.5%	-3%	35	27	30%
Kaneohe	Selected 1-4-4 to 1-4-7	75	89	-16%	50	65	-23%	\$524,500	\$525,000	0%	97.9%	101.0%	-3%	13	9	44%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	57	48	19%	23	35	-34%	\$595,000	\$455,000	31%	99.3%	95.8%	4%	19	53	-64%
Makaha - Nanakuli	1-8-1 to 1-8-9	112	108	4%	73	57	28%	\$160,000	\$144,000	11%	100.0%	96.4%	4%	41	31	32%
Makakilo	1-9-2 to 1-9-3	65	60	8%	41	55	-25%	\$390,000	\$362,000	8%	100.3%	95.9%	5%	10	12	-17%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	275	310	-11%	193	210	-8%	\$380,000	\$370,000	3%	97.7%	98.7%	-1%	18	26	-31%
Mililani	Selected 1-9-4 to 1-9-5	206	171	20%	121	117	3%	\$390,000	\$345,000	13%	100.0%	98.9%	1%	11	10	10%
Moanalua - Salt Lake	1-1-1	95	81	17%	66	64	3%	\$380,000	\$367,000	4%	97.4%	100.5%	-3%	10	20	-50%
North Shore	1-5-6 to 1-6-9	26	38	-32%	10	20	-50%	\$442,050	\$419,000	6%	106.8%	91.0%	17%	9	9	0%
Pearl City - Aiea	1-9-6 to 1-9-9	158	132	20%	116	115	1%	\$381,000	\$363,000	5%	99.3%	99.0%	0%	12	11	9%
Wahiawa	1-7-1 to 1-7-7	18	17	6%	10	9	11%	\$200,000	\$215,000	-7%	100.5%	95.6%	5%	12	7	71%
Waialae - Kahala	1-3-5	15	33	-55%	19	21	-10%	\$550,000	\$565,000	-3%	100.2%	101.1%	-1%	27	32	-16%
Waikiki	1-2-6	686	576	19%	397	348	14%	\$437,500	\$380,000	15%	97.3%	95.2%	2%	32	32	0%
Waipahu	1-9-4	99	92	8%	68	70	-3%	\$382,500	\$393,000	-3%	101.1%	100.3%	1%	10	8	25%
Windward Coast	1-4-8 to 1-5-5	13	19	-32%	11	7	57%	\$252,000	\$282,500	-11%	97.3%	94.5%	3%	36	68	-47%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

April 2018

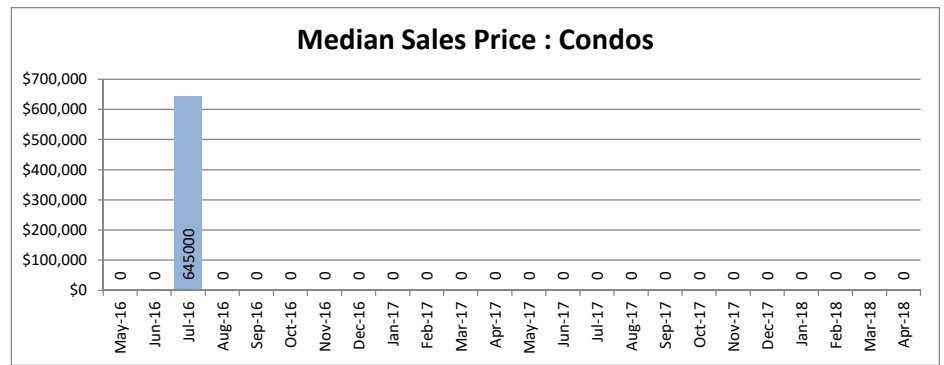
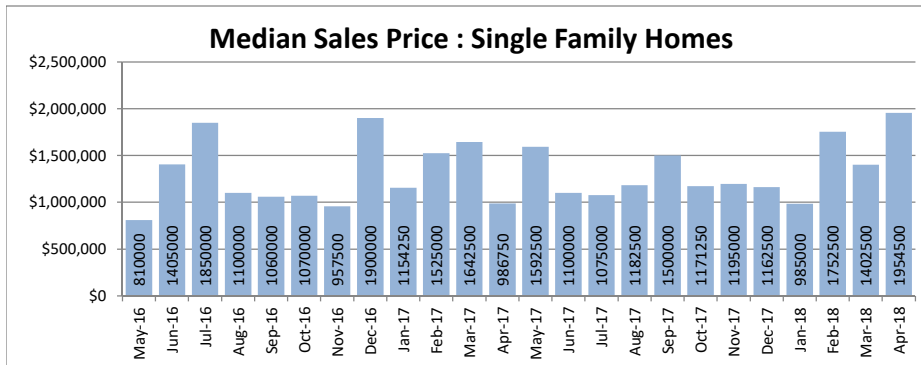
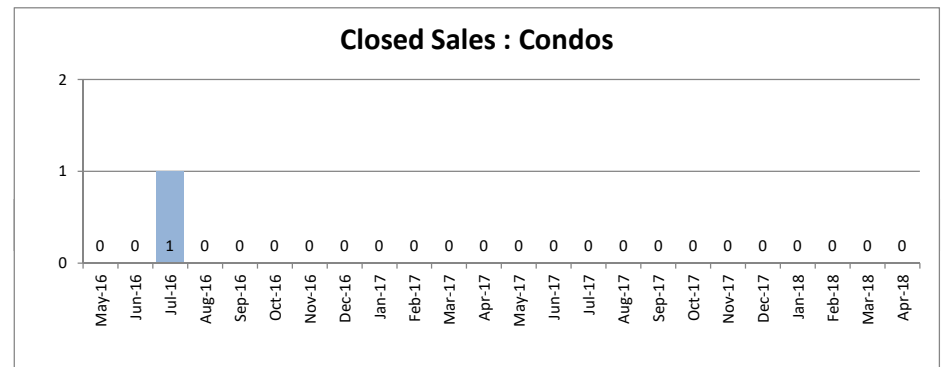
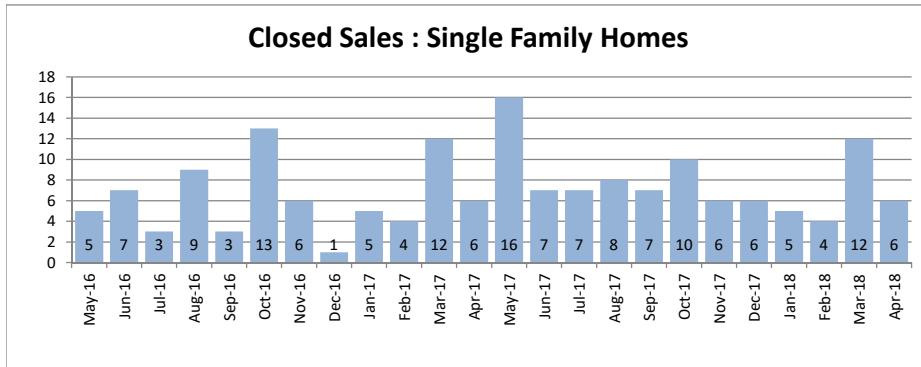


**Aina Haina - Kuliouou**  
1-3-6 to 1-3-8

April 2018

Single Family Homes	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	12	9	33%	50	47	6%
Closed Sales	6	6	0%	27	27	0%
Median Sales Price	\$1,954,500	\$986,750	98%	\$1,371,500	\$1,175,000	17%
Percent of Original List Price Received	88.3%	92.0%	-4%	93.1%	92.2%	1%
Median Days on Market Until Sale	34	59	-42%	33	27	22%
Inventory of Homes for Sale	45	39	15%	-	-	-

Condos	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	2	0	-	2	0	-
Closed Sales	0	0	-	0	0	-
Median Sales Price	\$0	\$0	-	\$0	\$0	-
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	0.0%	-
Median Days on Market Until Sale	0	0	-	0	0	-
Inventory of Homes for Sale	1	0	-	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

April 2018

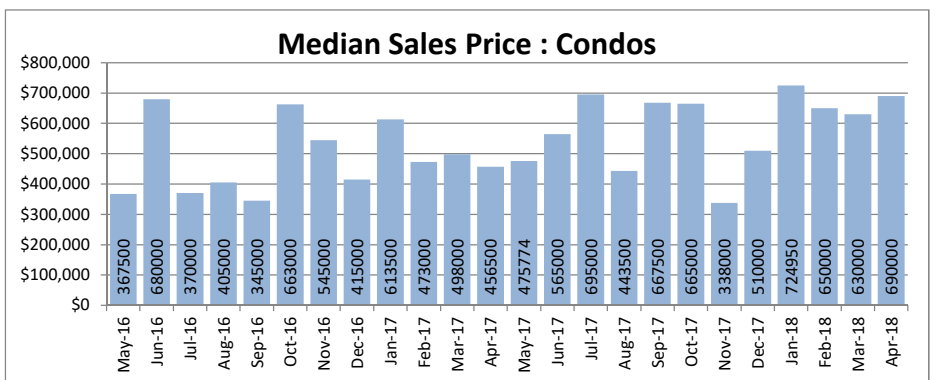
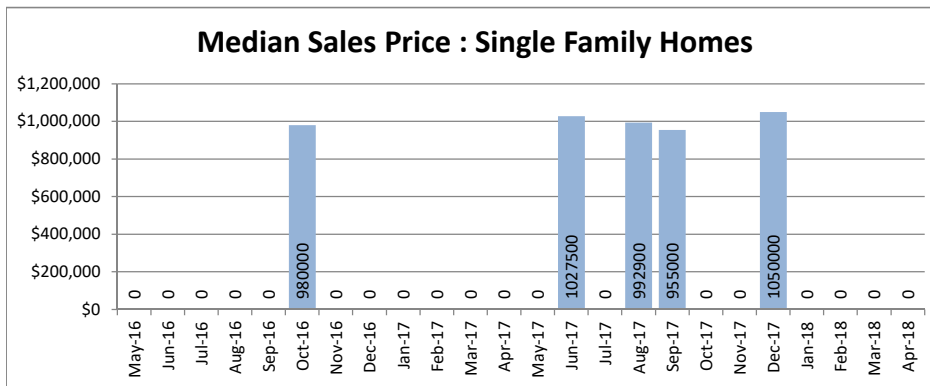
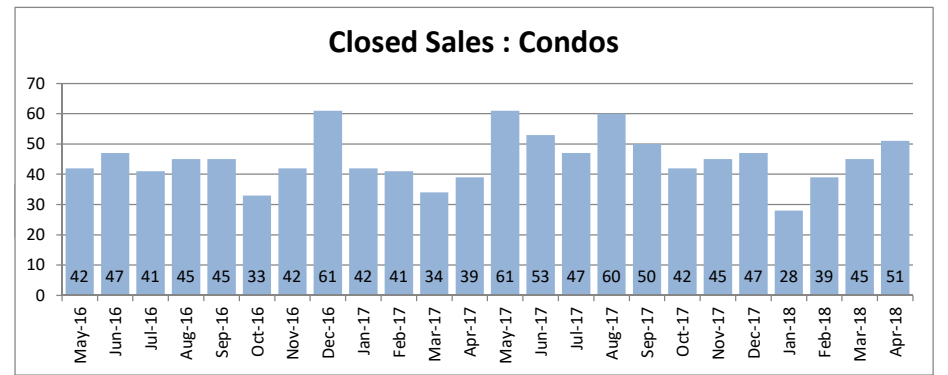
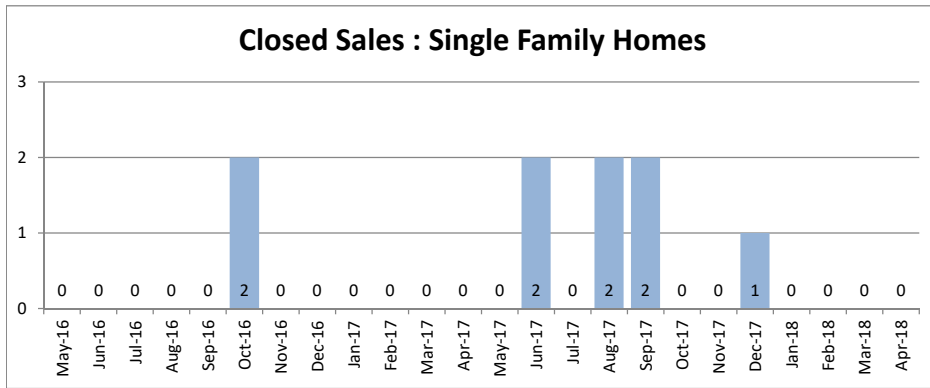


**Ala Moana - Kakaako**  
1-2-3

April 2018

Single Family Homes	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	1	1	0%	3	3	0%
Closed Sales	0	0	-	0	0	-
Median Sales Price	\$0	\$0	-	\$0	\$0	-
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	0.0%	-
Median Days on Market Until Sale	0	0	-	0	0	-
Inventory of Homes for Sale	2	1	100%	-	-	-

Condos	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	83	81	2%	312	284	10%
Closed Sales	51	39	31%	163	156	4%
Median Sales Price	\$690,000	\$456,500	51%	\$638,000	\$474,000	35%
Percent of Original List Price Received	100.0%	95.3%	5%	98.2%	94.1%	4%
Median Days on Market Until Sale	37	33	12%	43	28	54%
Inventory of Homes for Sale	293	247	19%	-	-	-



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# Local Market Update

April 2018

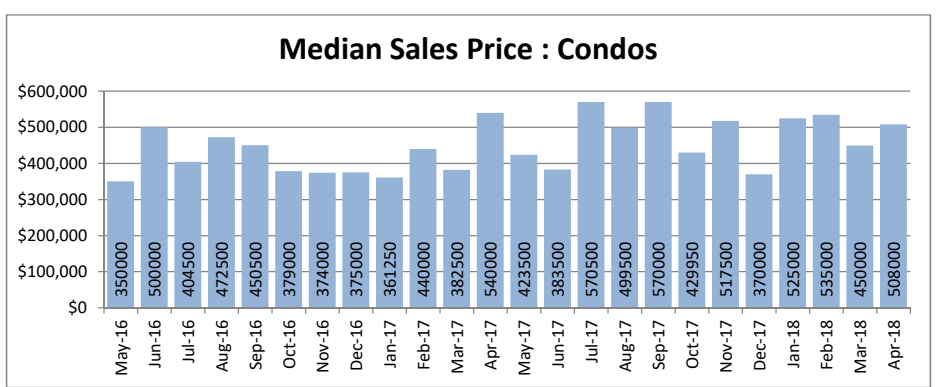
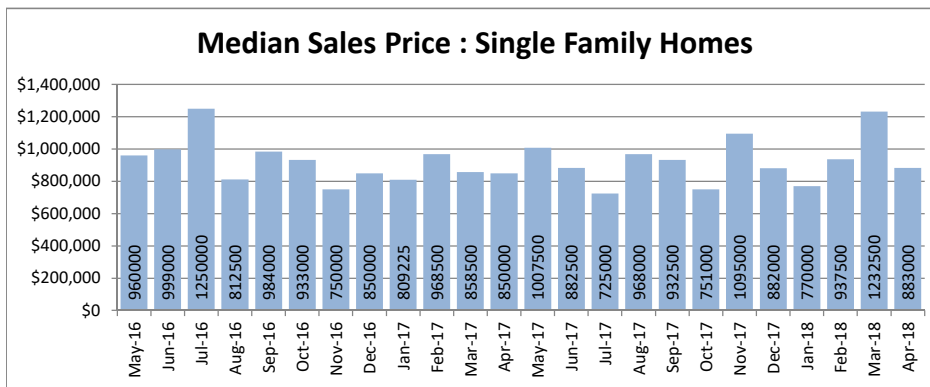
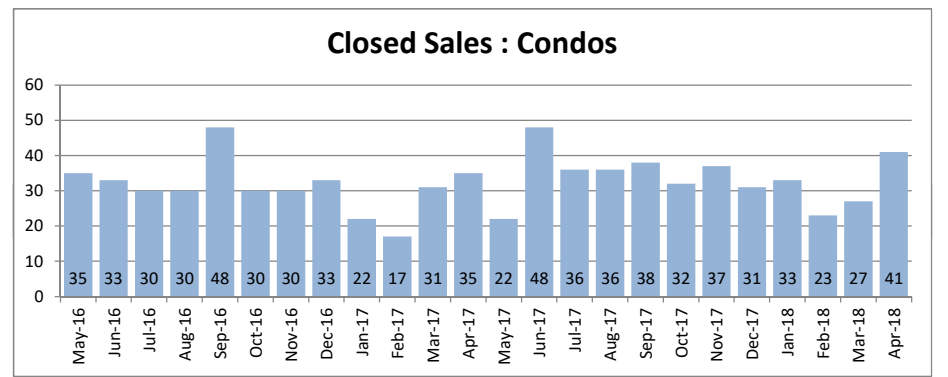
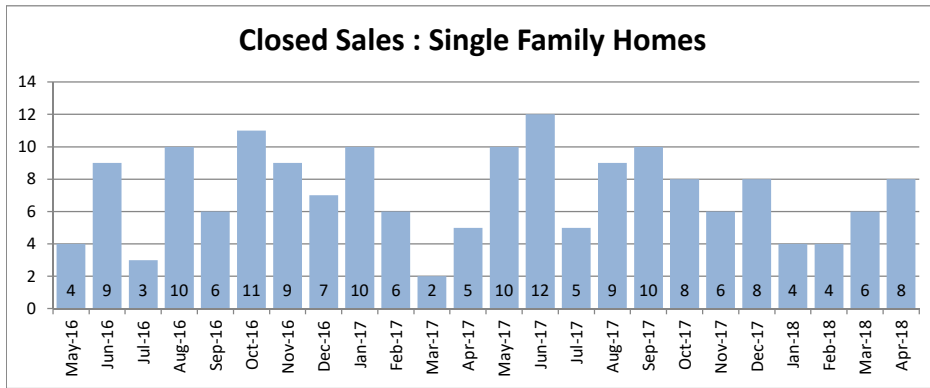


**Downtown - Nuuanu**  
1-1-8 to 1-2-2

April 2018

Single Family Homes	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	19	12	58%	40	53	-25%
Closed Sales	8	5	60%	22	23	-4%
Median Sales Price	\$883,000	\$850,000	4%	\$900,000	\$845,000	7%
Percent of Original List Price Received	98.2%	94.5%	4%	96.2%	96.6%	0%
Median Days on Market Until Sale	55	52	6%	21	22	-5%
Inventory of Homes for Sale	38	32	19%	-	-	-

Condos	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	49	33	48%	197	161	22%
Closed Sales	41	35	17%	124	105	18%
Median Sales Price	\$508,000	\$540,000	-6%	\$500,000	\$434,500	15%
Percent of Original List Price Received	99.6%	97.3%	2%	98.0%	95.5%	3%
Median Days on Market Until Sale	21	34	-38%	24	27	-11%
Inventory of Homes for Sale	167	124	35%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

April 2018

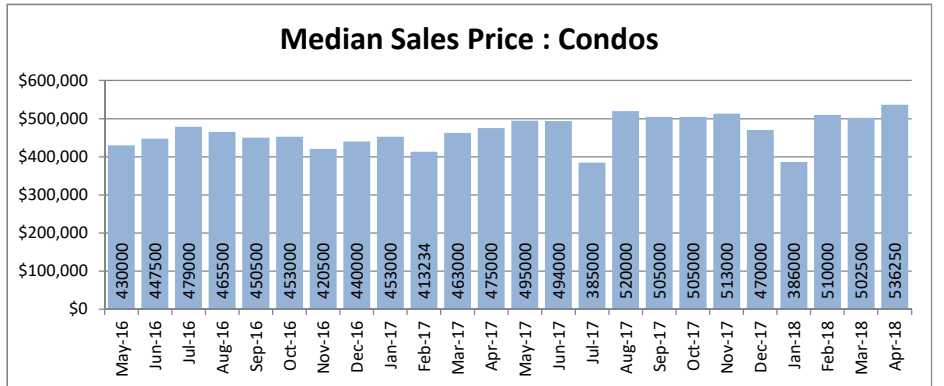
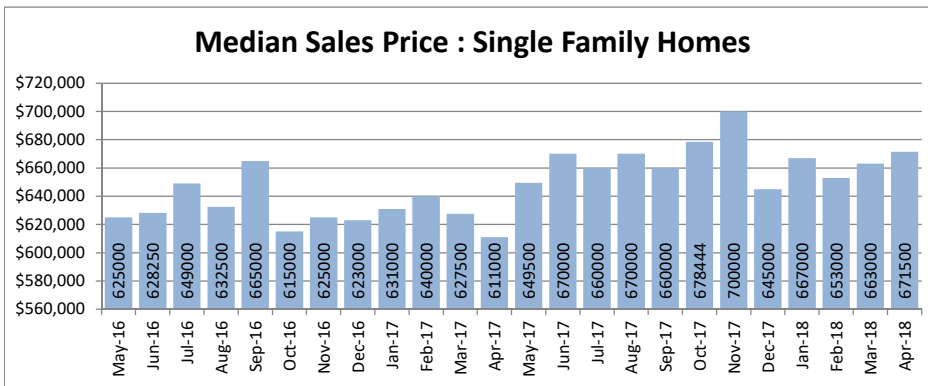
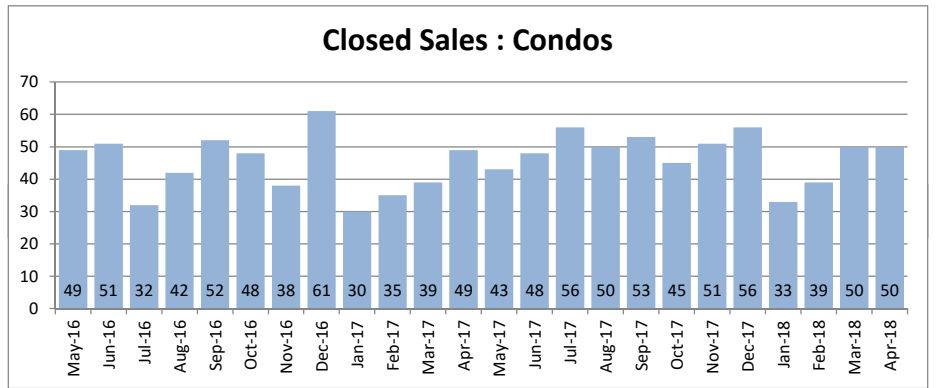
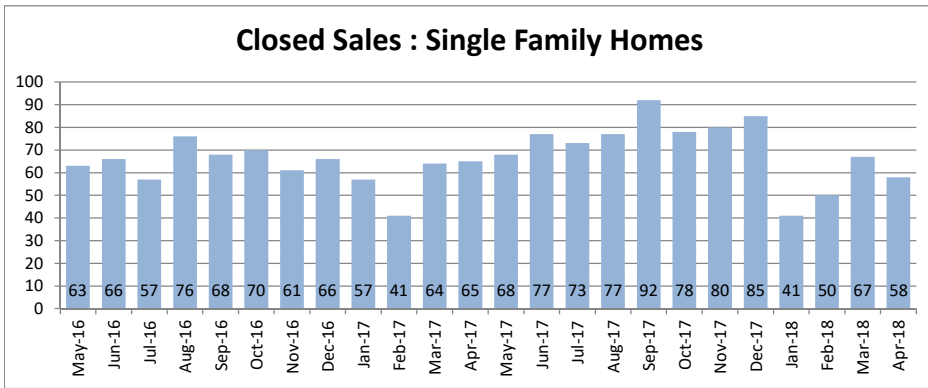


<b>Ewa Plain</b>
<b>1-9-1</b>

April 2018

Single Family Homes	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	105	92	14%	348	344	1%
Closed Sales	58	65	-11%	216	227	-5%
Median Sales Price	\$671,500	\$611,000	10%	\$1,075,000	\$625,000	72%
Percent of Original List Price Received	100.5%	97.8%	3%	90.5%	99.2%	-9%
Median Days on Market Until Sale	18	13	38%	19	14	36%
Inventory of Homes for Sale	192	163	18%	-	-	-

Condos	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	62	59	5%	237	210	13%
Closed Sales	50	49	2%	172	153	12%
Median Sales Price	\$536,250	\$475,000	13%	\$507,500	\$461,000	10%
Percent of Original List Price Received	98.9%	101.1%	-2%	99.5%	102.4%	-3%
Median Days on Market Until Sale	12	8	50%	12	10	20%
Inventory of Homes for Sale	114	121	-6%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

April 2018

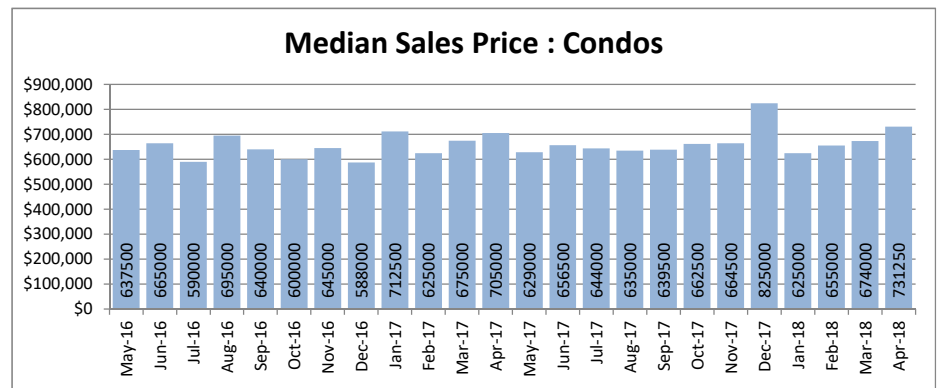
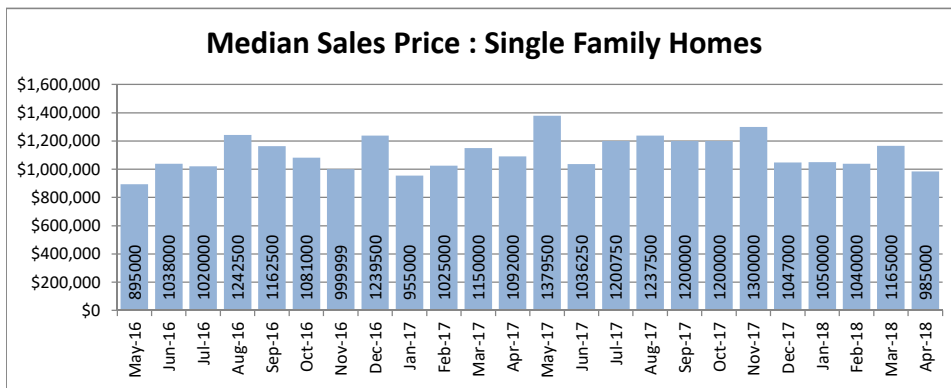
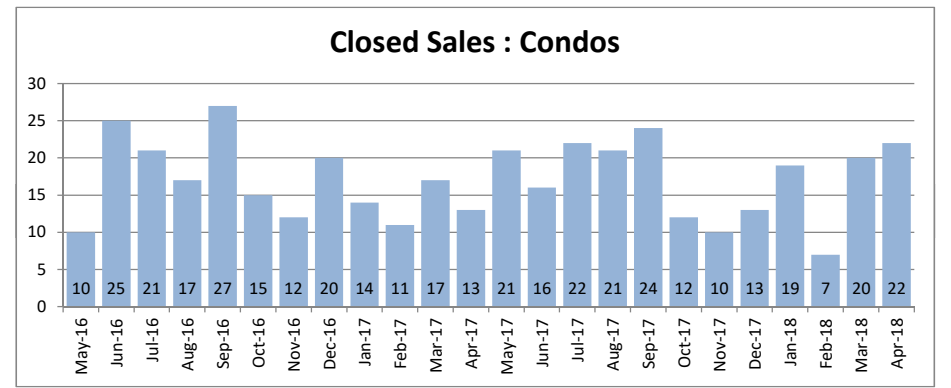
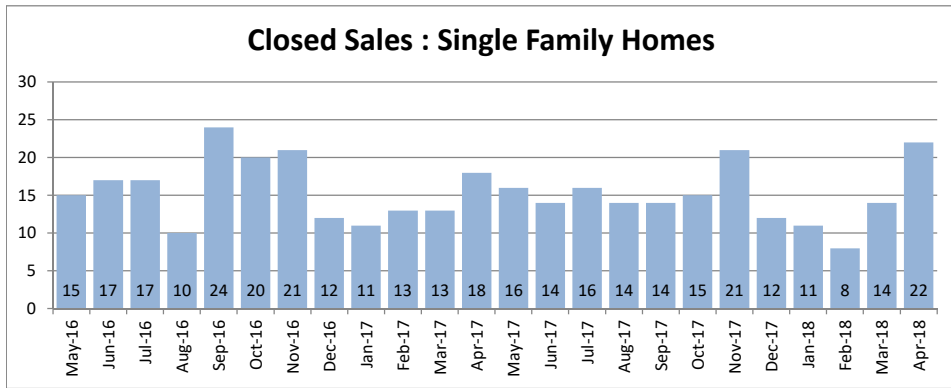


<b>Hawaii Kai</b>
<b>1-3-9</b>

April 2018

Single Family Homes	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	27	21	29%	95	97	-2%
Closed Sales	22	18	22%	55	55	0%
Median Sales Price	\$985,000	\$1,092,000	-10%	\$1,100,000	\$1,070,000	3%
Percent of Original List Price Received	96.2%	93.5%	3%	91.7%	93.9%	-2%
Median Days on Market Until Sale	19	18	6%	20	22	-9%
Inventory of Homes for Sale	75	71	6%	-	-	-

Condos	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	17	31	-45%	87	99	-12%
Closed Sales	22	13	69%	68	55	24%
Median Sales Price	\$731,250	\$705,000	4%	\$660,500	\$675,000	-2%
Percent of Original List Price Received	99.2%	99.0%	0%	99.0%	98.5%	1%
Median Days on Market Until Sale	12	13	-8%	15	17	-12%
Inventory of Homes for Sale	53	53	0%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

April 2018

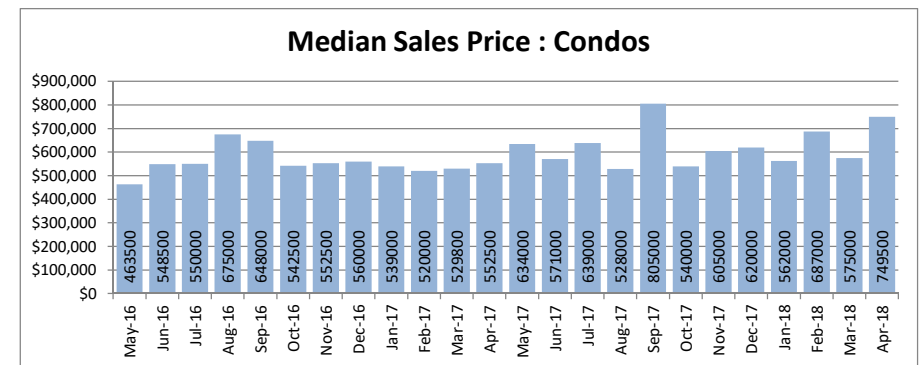
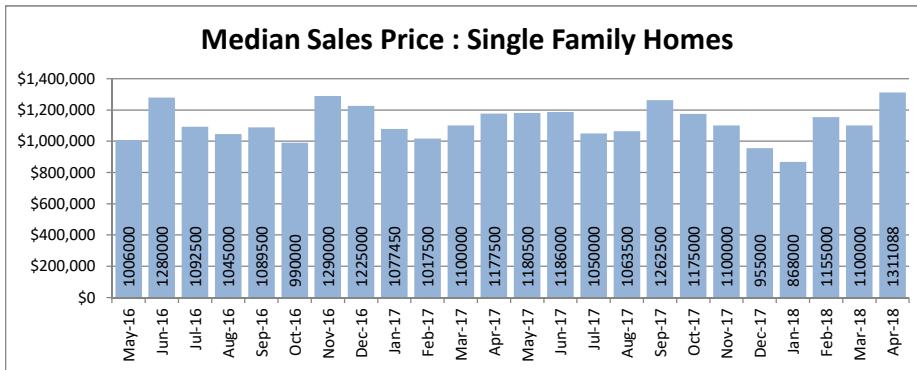
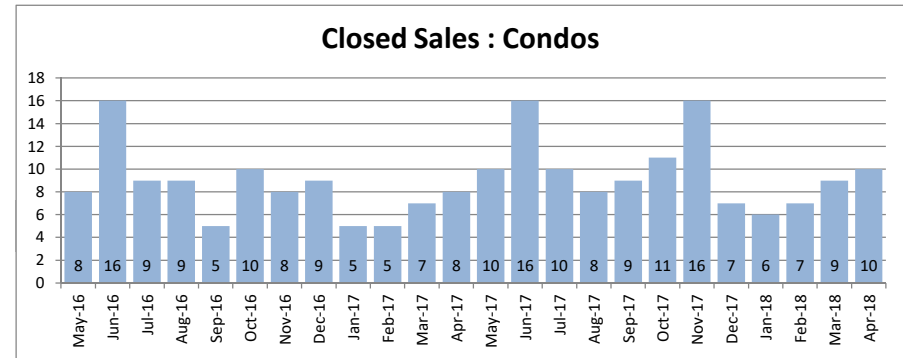
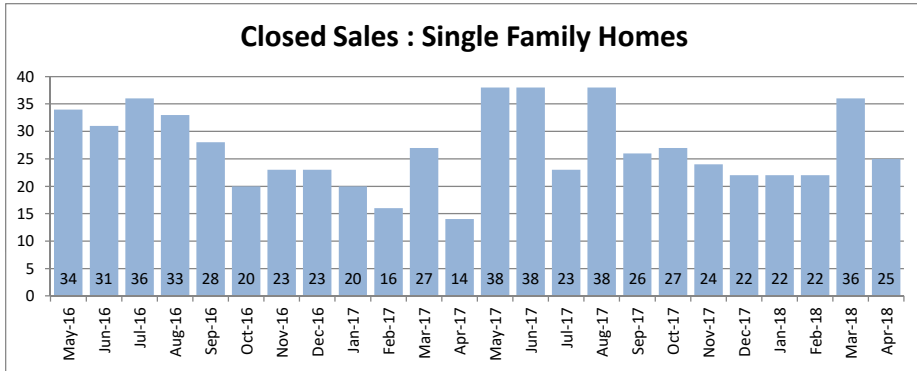


**Kailua - Waimanalo**  
1-4-1 to Selected 1-4-4

April 2018

Single Family Homes	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	42	38	11%	142	136	4%
Closed Sales	25	14	79%	105	77	36%
Median Sales Price	\$1,311,088	\$1,177,500	11%	\$1,100,000	\$1,031,000	7%
Percent of Original List Price Received	94.7%	98.2%	-4%	91.7%	93.7%	-2%
Median Days on Market Until Sale	16	10	60%	20	31	-35%
Inventory of Homes for Sale	107	94	14%	-	-	-

Condos	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	17	15	13%	46	46	0%
Closed Sales	10	8	25%	32	25	28%
Median Sales Price	\$749,500	\$552,500	36%	\$636,000	\$528,000	20%
Percent of Original List Price Received	96.8%	99.5%	-3%	94.7%	99.6%	-5%
Median Days on Market Until Sale	26	13	100%	26	22	18%
Inventory of Homes for Sale	26	23	13%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.



# Local Market Update

April 2018

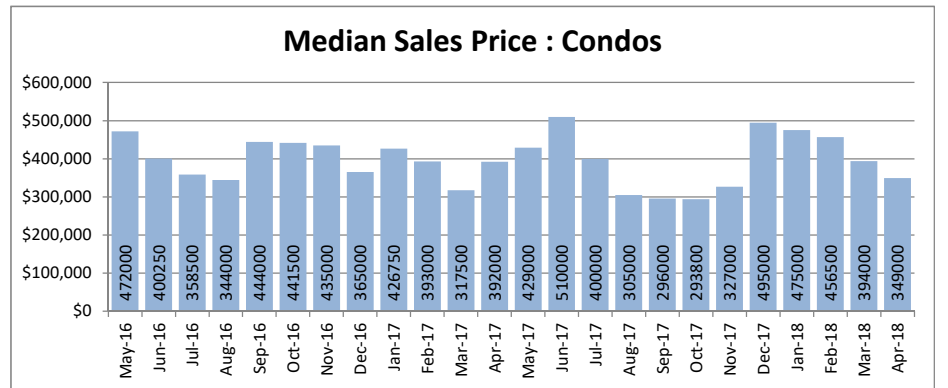
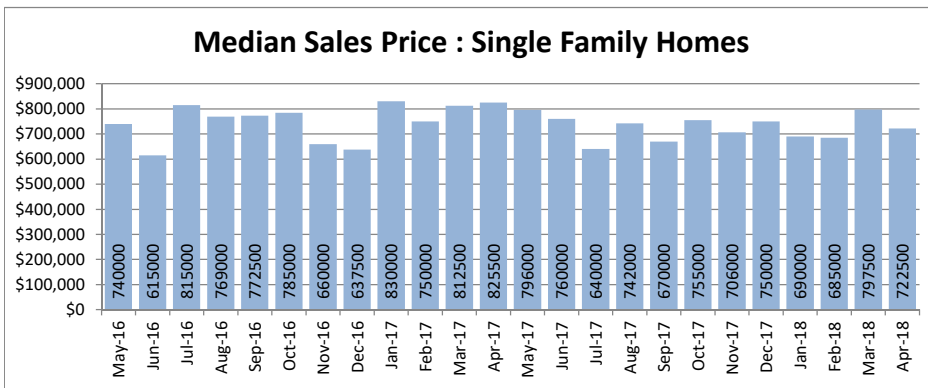
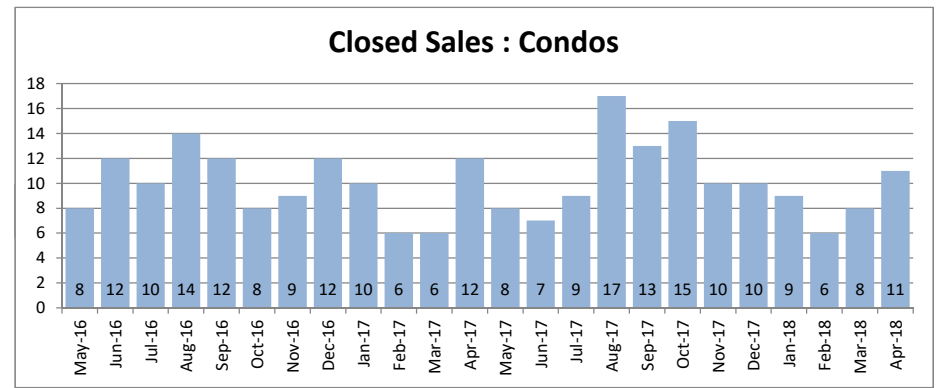
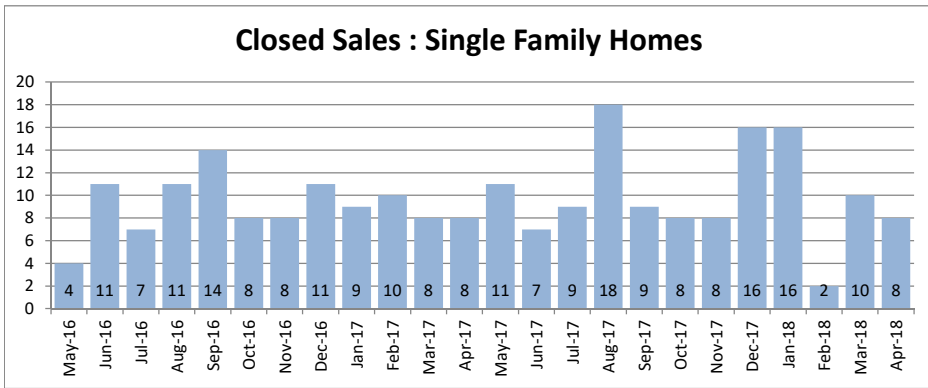


**Kalihi - Palama**  
1-1-2 to 1-1-7

April 2018

Single Family Homes	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	17	11	55%	60	52	15%
Closed Sales	8	8	0%	36	35	3%
Median Sales Price	\$722,500	\$825,500	-12%	\$715,000	\$800,000	-11%
Percent of Original List Price Received	90.4%	100.1%	-10%	92.3%	100.1%	-8%
Median Days on Market Until Sale	22	37	-41%	16	23	-30%
Inventory of Homes for Sale	44	41	7%	-	-	-

Condos	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	11	11	0%	51	58	-12%
Closed Sales	11	12	-8%	34	34	0%
Median Sales Price	\$349,000	\$392,000	-11%	\$403,000	\$405,000	0%
Percent of Original List Price Received	94.3%	100.9%	-7%	98.3%	101.5%	-3%
Median Days on Market Until Sale	29	21	38%	35	27	30%
Inventory of Homes for Sale	32	43	-26%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

April 2018

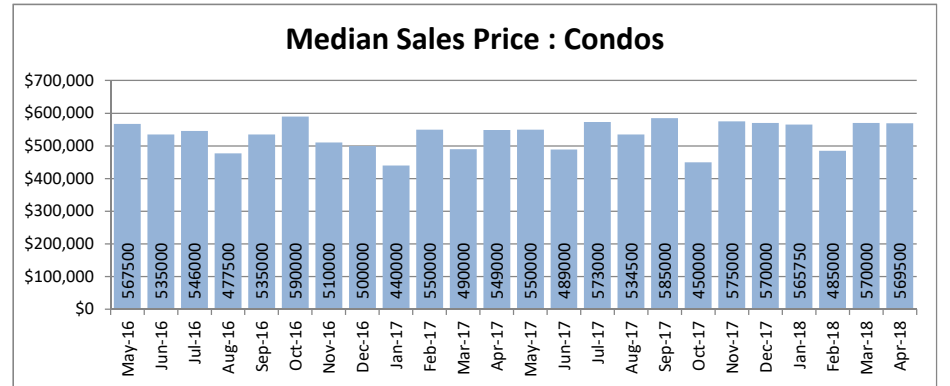
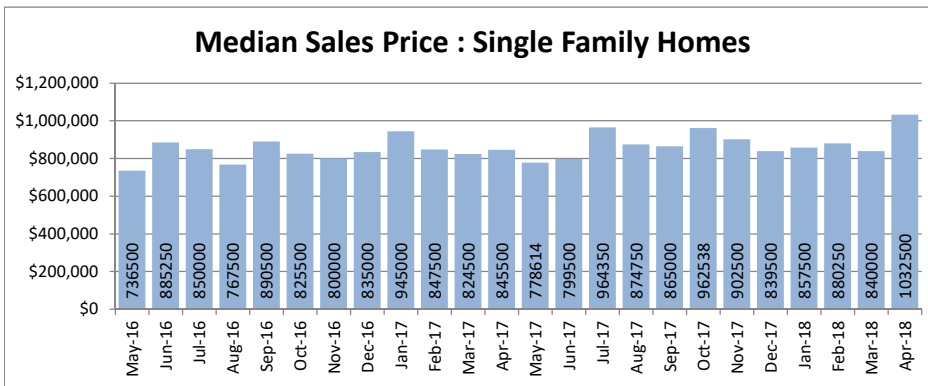
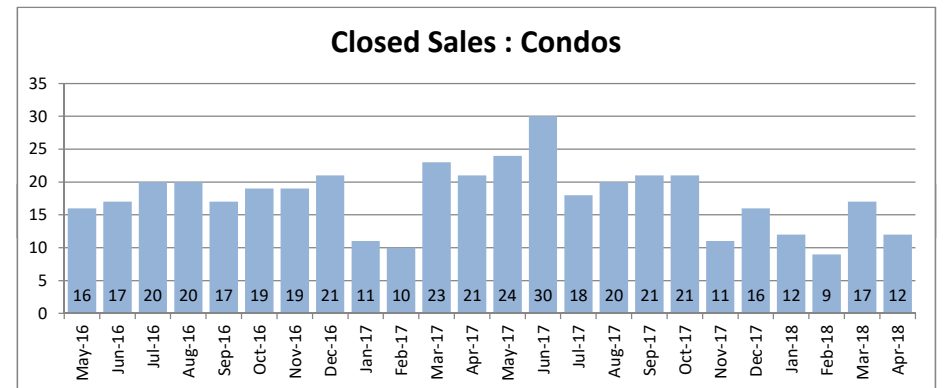
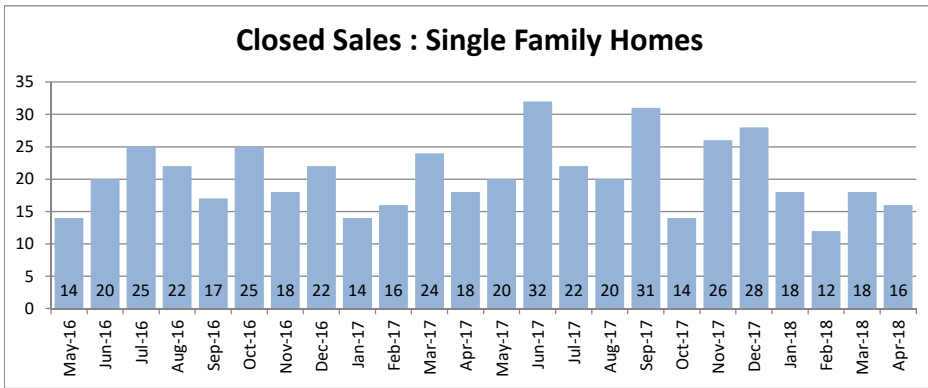


<b>Kaneohe</b>
Selected 1-4-4 to 1-4-7

April 2018

Single Family Homes	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	34	27	26%	106	103	3%
Closed Sales	16	18	-11%	64	72	-11%
Median Sales Price	\$1,032,500	\$845,500	22%	\$867,500	\$852,500	2%
Percent of Original List Price Received	96.6%	101.6%	-5%	99.1%	98.9%	0%
Median Days on Market Until Sale	12	12	0%	13	18	-28%
Inventory of Homes for Sale	71	60	18%	-	-	-

Condos	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	26	27	-4%	75	89	-16%
Closed Sales	12	21	-43%	50	65	-23%
Median Sales Price	\$569,500	\$549,000	4%	\$524,500	\$525,000	0%
Percent of Original List Price Received	99.8%	98.2%	2%	97.9%	101.0%	-3%
Median Days on Market Until Sale	9	9	0%	13	9	44%
Inventory of Homes for Sale	32	41	-22%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

April 2018

## Kapahulu - Diamond Head

1-3-1 to 1-3-4

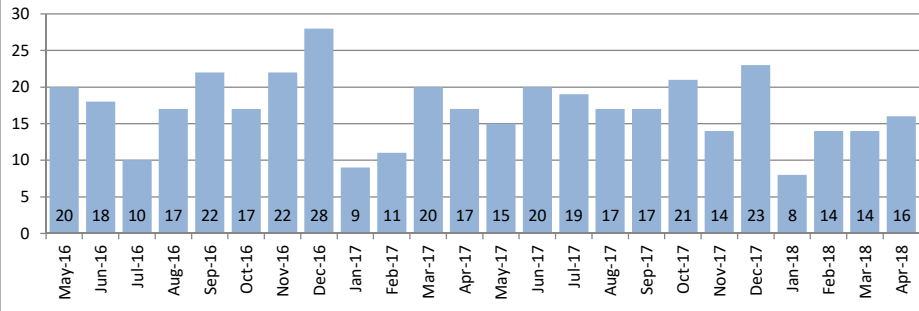


April 2018

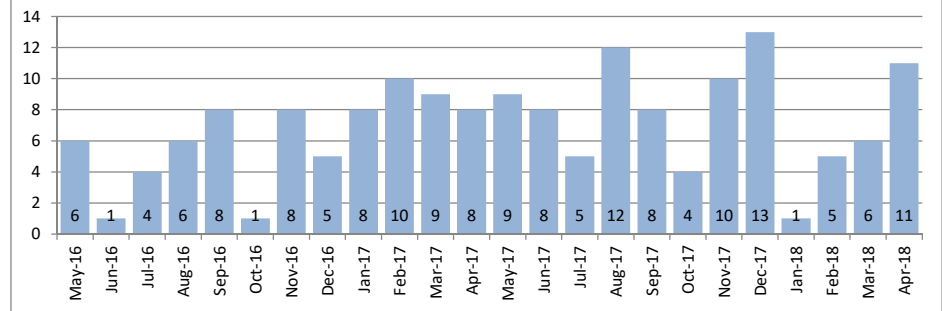
Single Family Homes	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	29	22	32%	99	101	-2%
Closed Sales	16	17	-6%	52	57	-9%
Median Sales Price	\$976,000	\$1,040,000	-6%	\$1,075,000	\$977,500	10%
Percent of Original List Price Received	97.9%	94.5%	4%	95.6%	98.0%	-2%
Median Days on Market Until Sale	19	19	0%	28	18	56%
Inventory of Homes for Sale	78	77	1%	-	-	-

Condos	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	14	17	-18%	57	48	19%
Closed Sales	11	8	38%	23	35	-34%
Median Sales Price	\$1,130,000	\$456,500	148%	\$595,000	\$455,000	31%
Percent of Original List Price Received	94.3%	100.3%	-6%	99.3%	95.8%	4%
Median Days on Market Until Sale	21	30	-30%	19	53	-64%
Inventory of Homes for Sale	60	53	13%	-	-	-

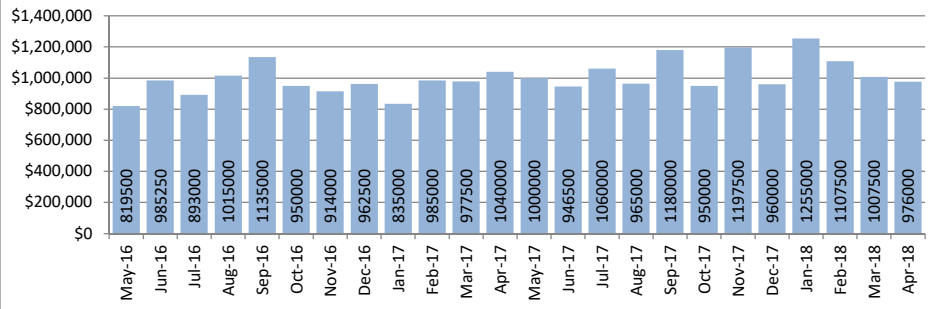
Closed Sales : Single Family Homes



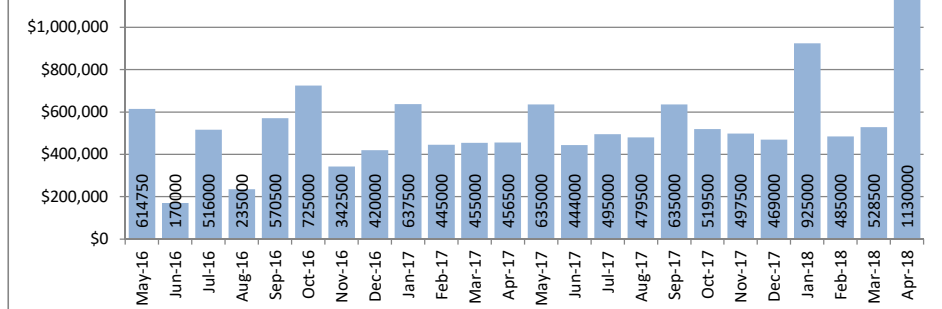
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

April 2018

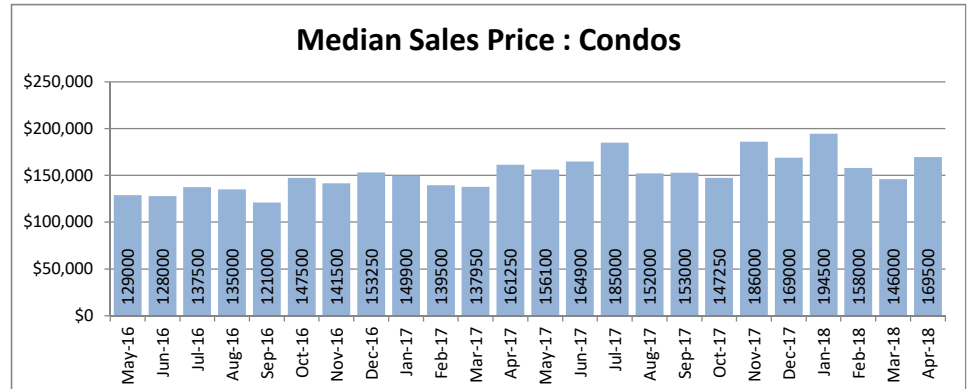
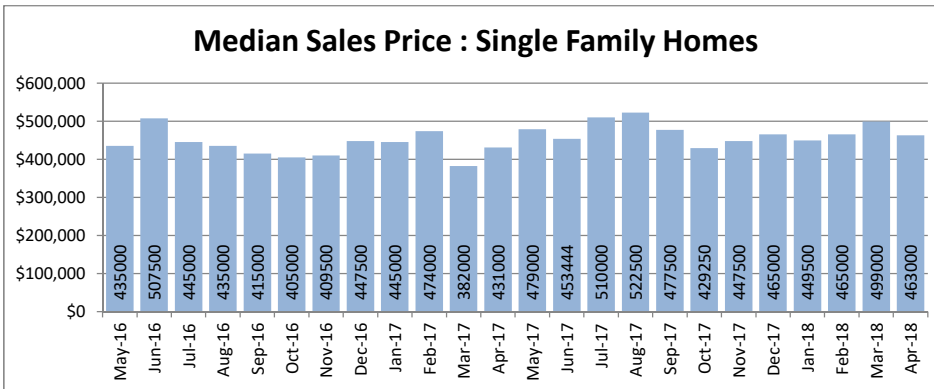
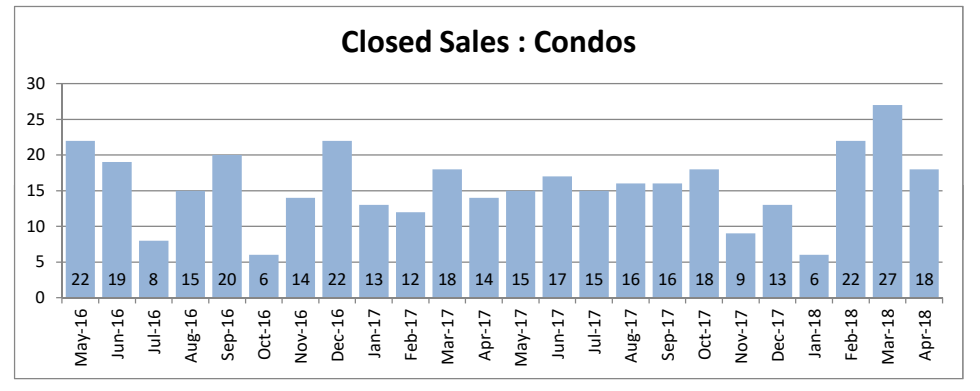
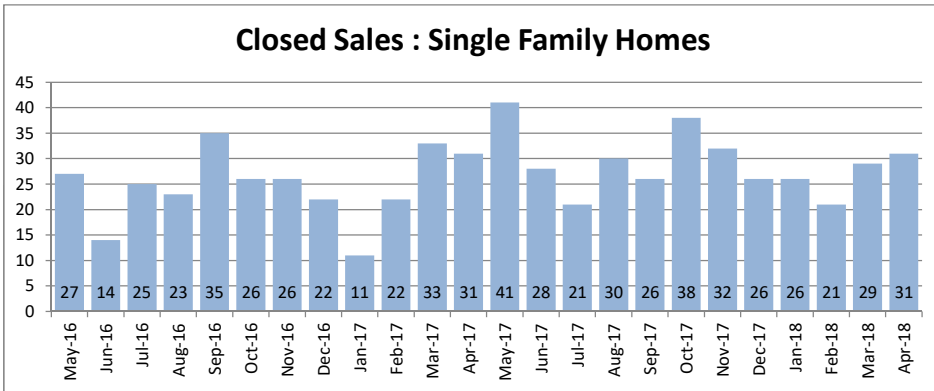


**Makaha - Nanakuli**  
1-8-1 to 1-8-9

April 2018

Single Family Homes	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	54	38	42%	169	171	-1%
Closed Sales	31	31	0%	107	97	10%
Median Sales Price	\$463,000	\$431,000	7%	\$469,000	\$428,000	10%
Percent of Original List Price Received	98.7%	100.2%	-1%	94.7%	100.0%	-5%
Median Days on Market Until Sale	21	11	91%	23	21	10%
Inventory of Homes for Sale	122	96	27%	-	-	-

Condos	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	29	20	45%	112	108	4%
Closed Sales	18	14	29%	73	57	28%
Median Sales Price	\$169,500	\$161,250	5%	\$160,000	\$144,000	11%
Percent of Original List Price Received	96.9%	92.1%	5%	100.0%	96.4%	4%
Median Days on Market Until Sale	16	31	-48%	41	31	32%
Inventory of Homes for Sale	76	83	-8%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

April 2018

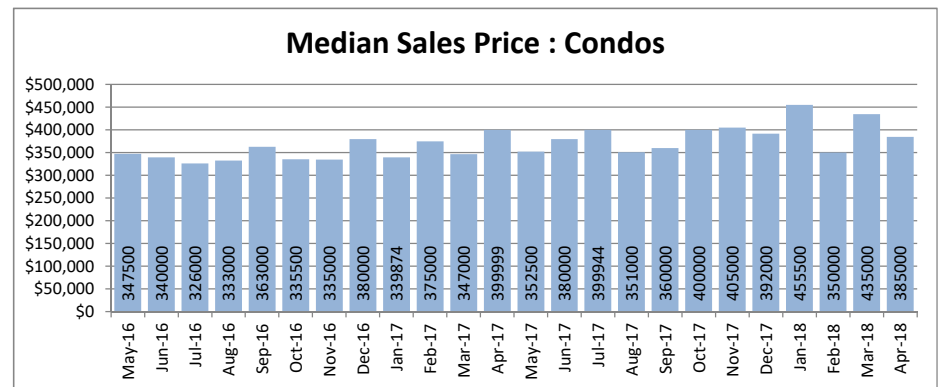
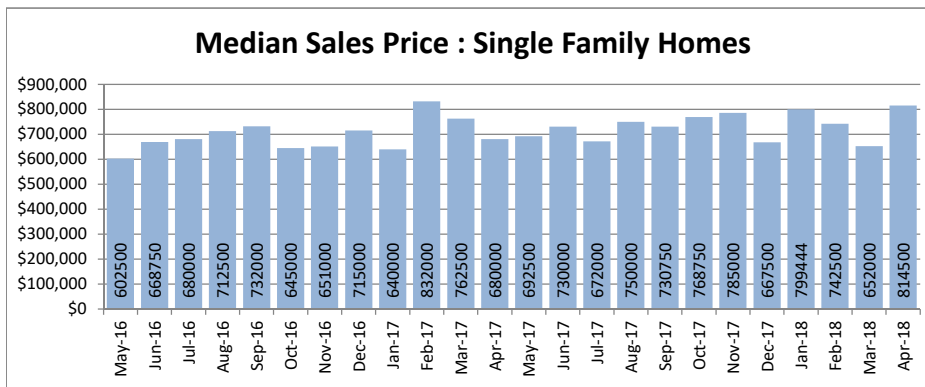
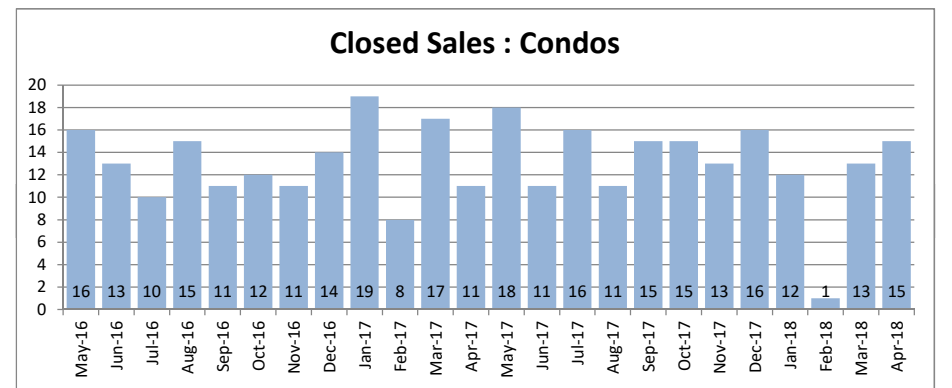
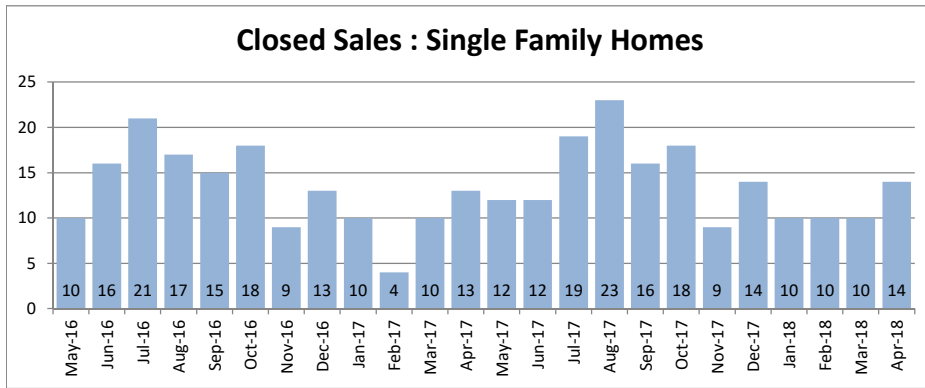


<b>Makakilo</b>
<b>1-9-2 to 1-9-3</b>

April 2018

Single Family Homes	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	26	20	30%	78	77	1%
Closed Sales	14	13	8%	44	37	19%
Median Sales Price	\$814,500	\$680,000	20%	\$749,000	\$726,000	3%
Percent of Original List Price Received	97.7%	98.6%	-1%	100.3%	100.1%	0%
Median Days on Market Until Sale	21	10	110%	19	15	27%
Inventory of Homes for Sale	51	56	-9%	-	-	-

Condos	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	20	13	54%	65	60	8%
Closed Sales	15	11	36%	41	55	-25%
Median Sales Price	\$385,000	\$399,999	-4%	\$390,000	\$362,000	8%
Percent of Original List Price Received	102.7%	100.3%	2%	100.3%	95.9%	5%
Median Days on Market Until Sale	8	10	-20%	10	12	-17%
Inventory of Homes for Sale	35	18	94%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

April 2018

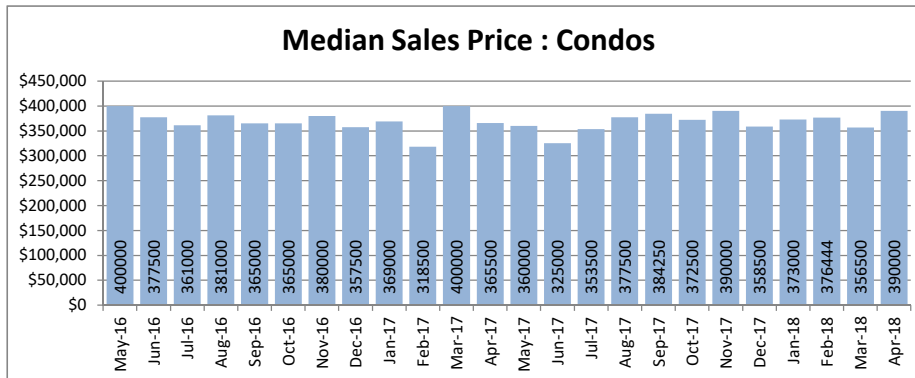
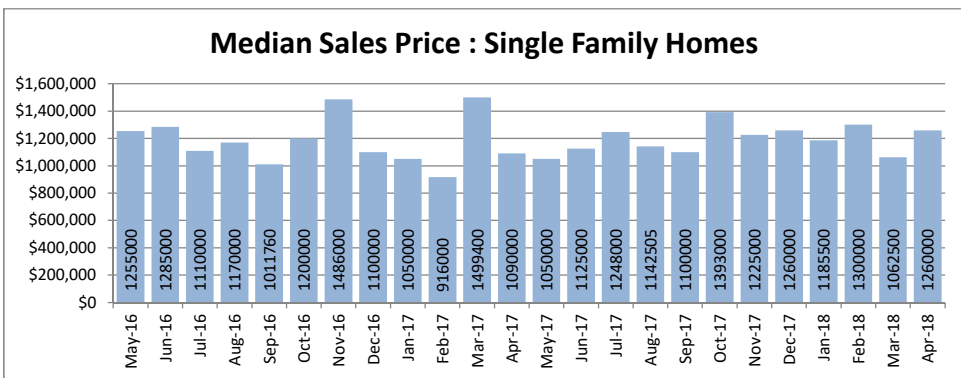
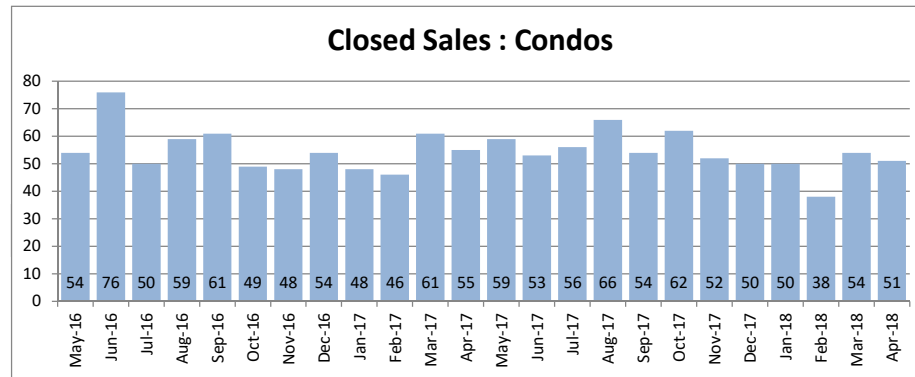
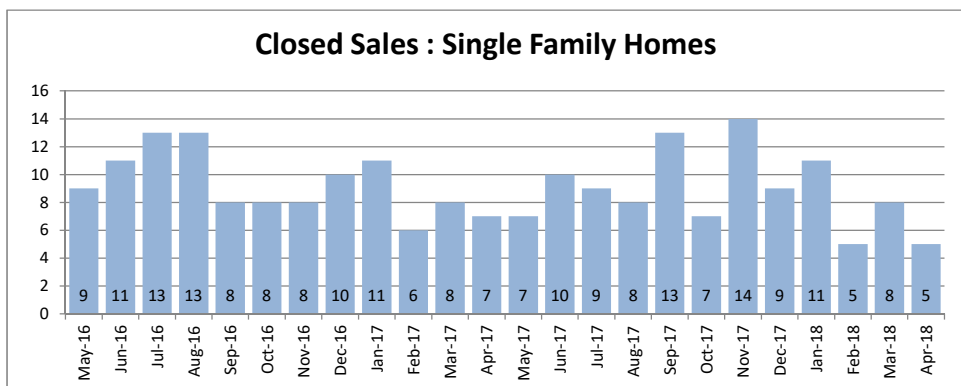


**Makiki - Moiliili**  
1-2-4 to 1-2-9 (except 1-2-6)

April 2018

Single Family Homes	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	13	15	-13%	50	60	-17%
Closed Sales	5	7	-29%	29	32	-9%
Median Sales Price	\$1,260,000	\$1,090,000	16%	\$1,176,500	\$1,050,000	12%
Percent of Original List Price Received	95.0%	103.8%	-8%	93.1%	91.3%	2%
Median Days on Market Until Sale	10	13	-23%	31	16	94%
Inventory of Homes for Sale	45	42	7%	-	-	-

Condos	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	68	62	10%	275	310	-11%
Closed Sales	51	55	-7%	193	210	-8%
Median Sales Price	\$390,000	\$365,500	7%	\$380,000	\$370,000	3%
Percent of Original List Price Received	99.0%	96.2%	3%	97.7%	98.7%	-1%
Median Days on Market Until Sale	15	27	-44%	18	26	-31%
Inventory of Homes for Sale	168	201	-16%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

April 2018

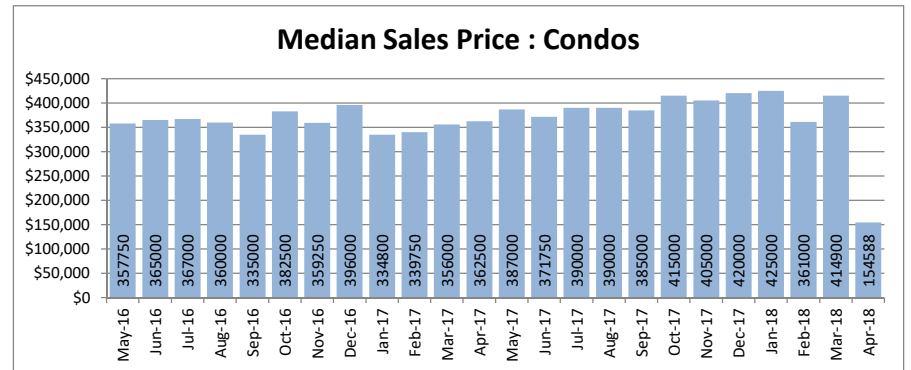
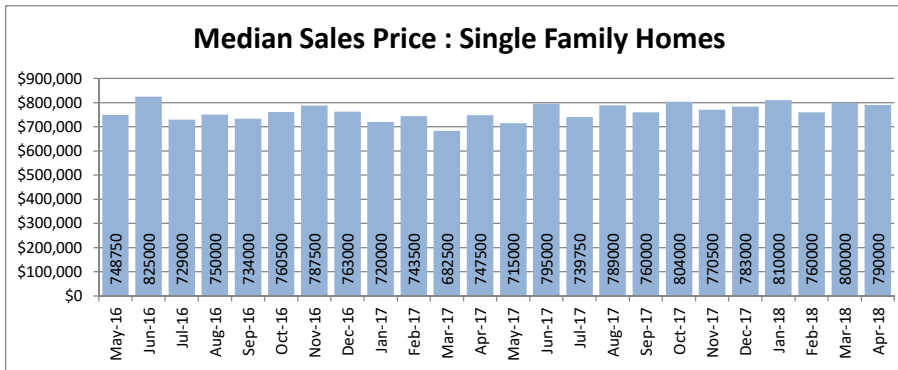
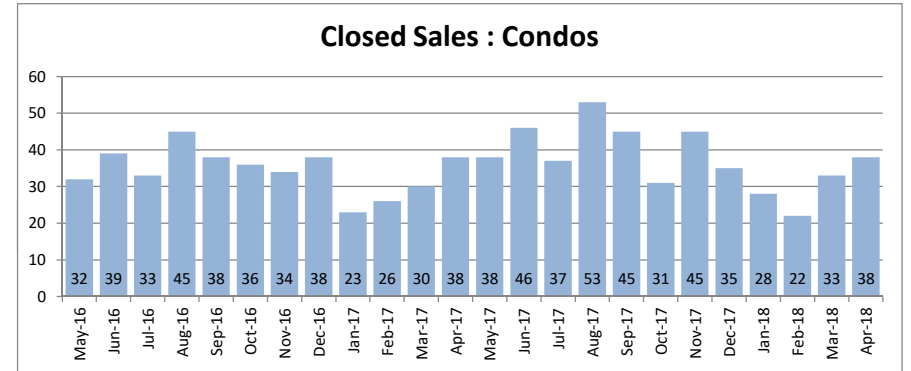
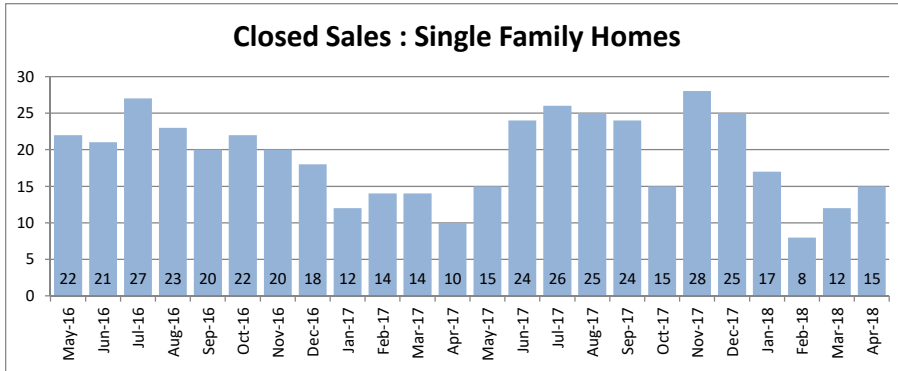


<b>Mililani</b>
Selected 1-9-4 to 1-9-5

April 2018

Single Family Homes	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	25	23	9%	84	79	6%
Closed Sales	15	10	50%	52	50	4%
Median Sales Price	\$790,000	\$747,500	6%	\$791,000	\$710,000	11%
Percent of Original List Price Received	98.9%	99.5%	-1%	99.0%	97.9%	1%
Median Days on Market Until Sale	9	13	-31%	14	14	0%
Inventory of Homes for Sale	37	40	-8%	-	-	-

Condos	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	62	45	38%	206	171	20%
Closed Sales	38	38	0%	121	117	3%
Median Sales Price	\$154,588	\$362,500	-57%	\$390,000	\$345,000	13%
Percent of Original List Price Received	94.1%	99.3%	-5%	100.0%	98.9%	1%
Median Days on Market Until Sale	2	11	-82%	11	10	10%
Inventory of Homes for Sale	94	75	25%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

April 2018

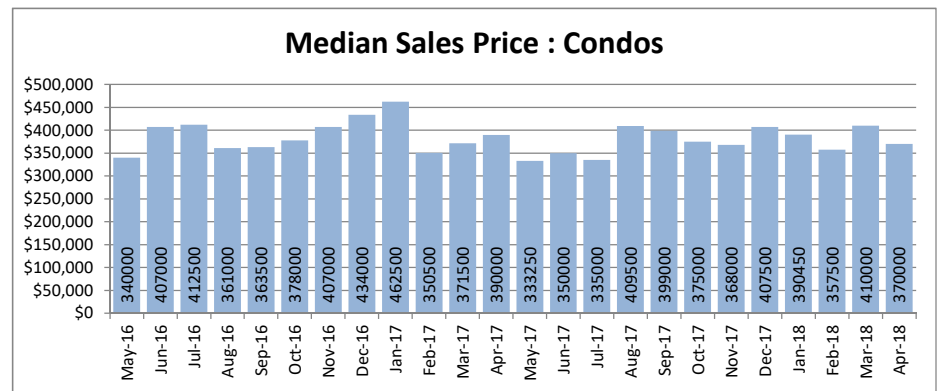
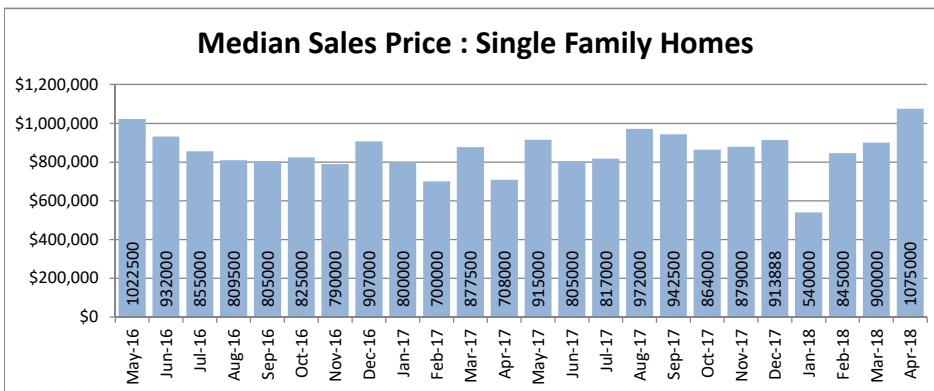
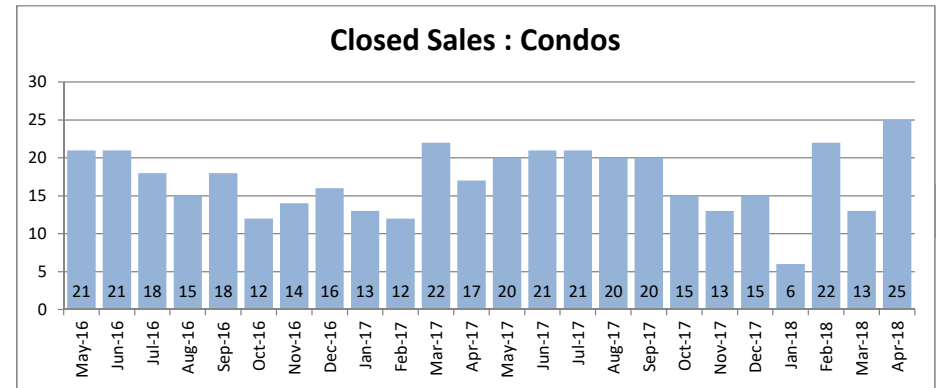
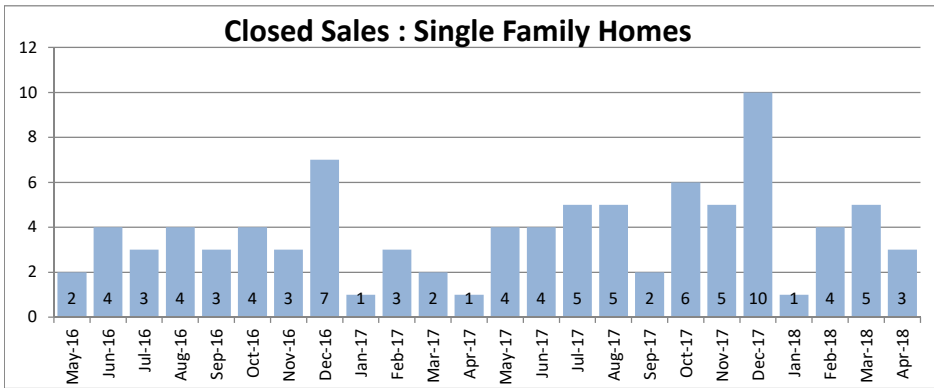


<b>Moanalua - Salt Lake</b>
<b>1-1-1</b>

April 2018

Single Family Homes	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	7	5	40%	22	12	83%
Closed Sales	3	1	200%	13	7	86%
Median Sales Price	\$1,075,000	\$708,000	52%	\$900,000	\$800,000	13%
Percent of Original List Price Received	97.7%	94.4%	3%	100.0%	95.4%	5%
Median Days on Market Until Sale	12	21	-43%	9	20	-55%
Inventory of Homes for Sale	14	11	27%	-	-	-

Condos	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	34	19	79%	95	81	17%
Closed Sales	25	17	47%	66	64	3%
Median Sales Price	\$370,000	\$390,000	-5%	\$380,000	\$367,000	4%
Percent of Original List Price Received	97.9%	100.0%	-2%	97.4%	100.5%	-3%
Median Days on Market Until Sale	30	16	88%	10	20	-50%
Inventory of Homes for Sale	53	41	29%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.



# Local Market Update

April 2018

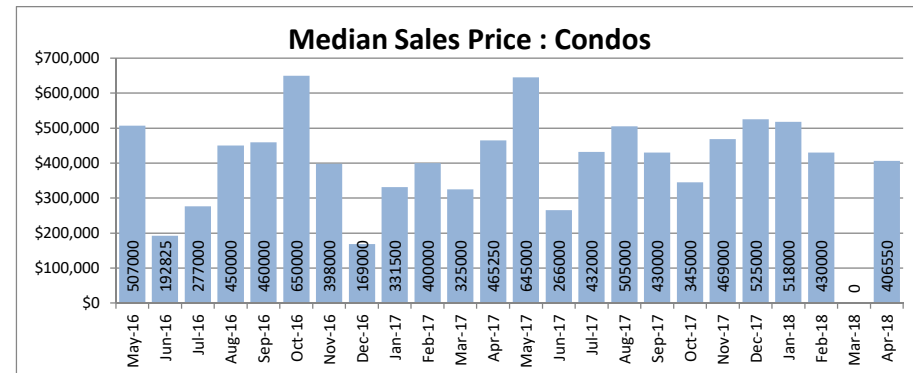
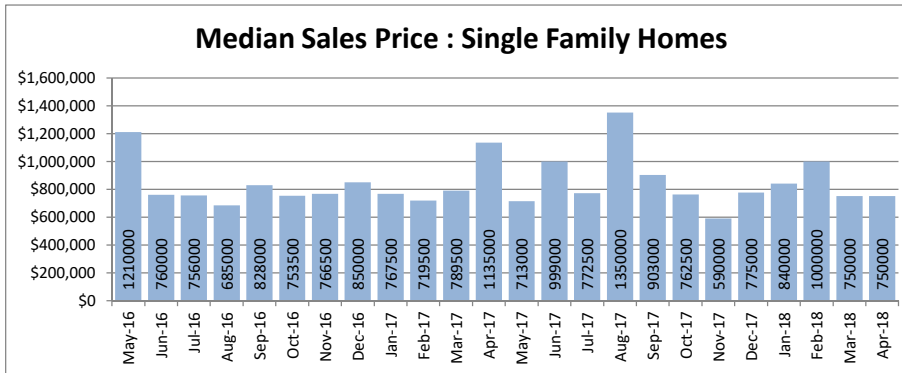
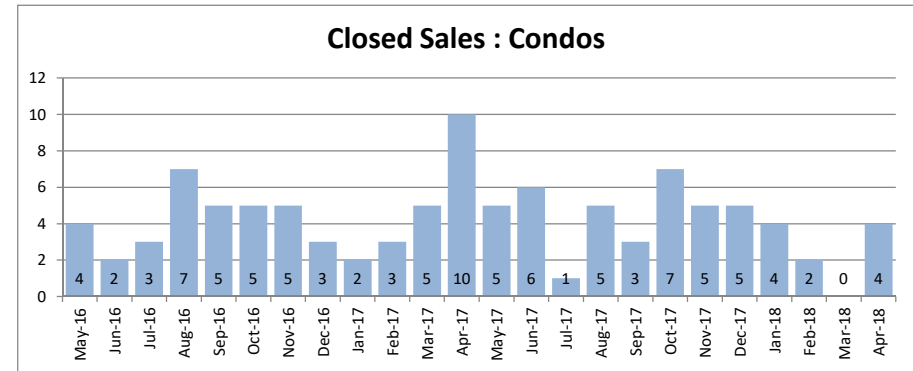
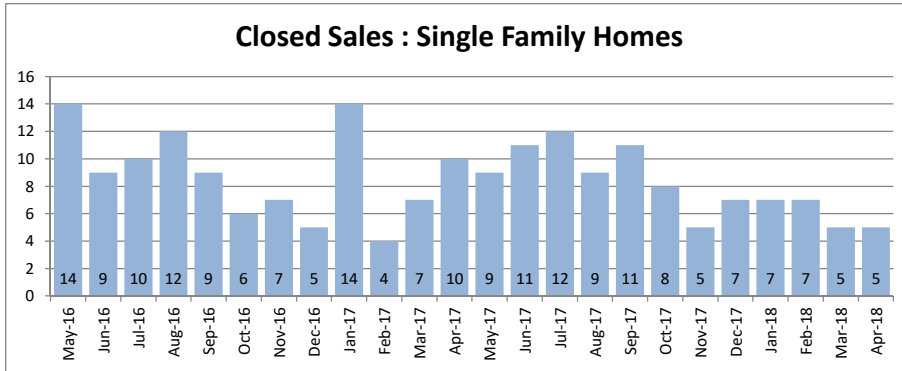


**North Shore**  
1-5-6 to 1-6-9

April 2018

Single Family Homes	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	22	19	16%	50	73	-32%
Closed Sales	5	10	-50%	24	35	-31%
Median Sales Price	\$750,000	\$1,135,000	-34%	\$821,500	\$795,000	3%
Percent of Original List Price Received	94.9%	93.0%	2%	97.0%	91.5%	6%
Median Days on Market Until Sale	69	44	57%	21	23	-9%
Inventory of Homes for Sale	53	71	-25%	-	-	-

Condos	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	13	12	8%	26	38	-32%
Closed Sales	4	10	-60%	10	20	-50%
Median Sales Price	\$406,550	\$465,250	-13%	\$442,050	\$419,000	6%
Percent of Original List Price Received	109.0%	99.6%	9%	106.8%	91.0%	17%
Median Days on Market Until Sale	9	6	50%	9	9	0%
Inventory of Homes for Sale	22	30	-27%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

April 2018

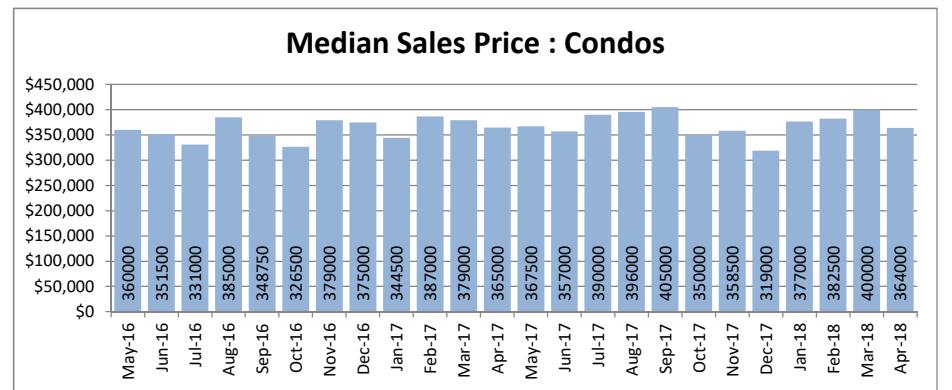
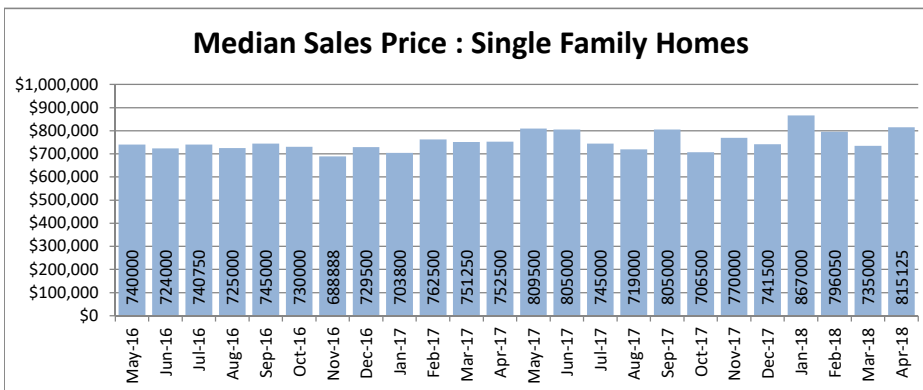
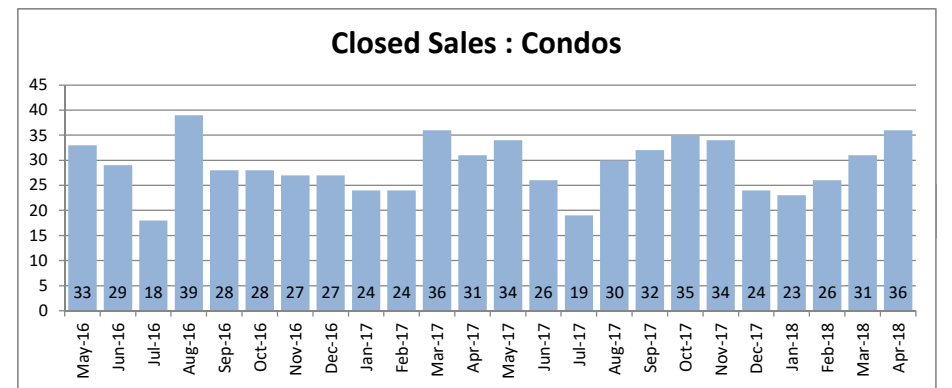
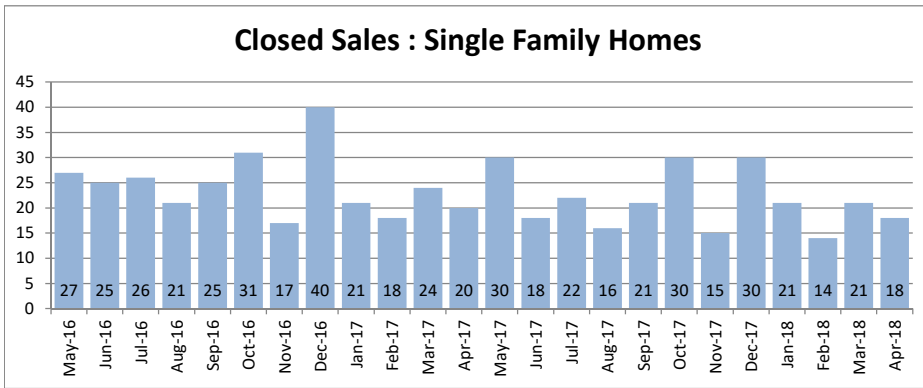


**Pearl City - Aiea**  
1-9-6 to 1-9-9

April 2018

Single Family Homes	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	23	27	-15%	97	111	-13%
Closed Sales	18	20	-10%	74	83	-11%
Median Sales Price	\$815,125	\$752,500	8%	\$793,175	\$747,500	6%
Percent of Original List Price Received	95.3%	97.7%	-2%	99.1%	98.4%	1%
Median Days on Market Until Sale	13	26	-50%	16	13	23%
Inventory of Homes for Sale	51	59	-14%	-	-	-

Condos	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	34	28	21%	158	132	20%
Closed Sales	36	31	16%	116	115	1%
Median Sales Price	\$364,000	\$365,000	0%	\$381,000	\$363,000	5%
Percent of Original List Price Received	97.1%	98.9%	-2%	99.3%	99.0%	0%
Median Days on Market Until Sale	8	8	0%	12	11	9%
Inventory of Homes for Sale	96	58	66%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

April 2018

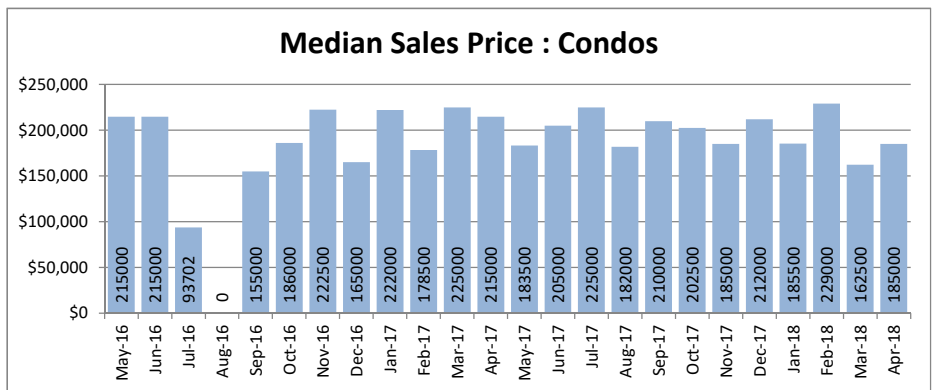
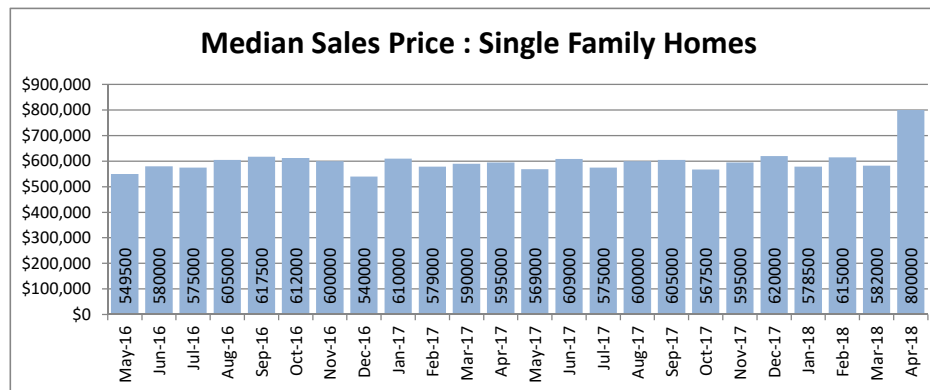
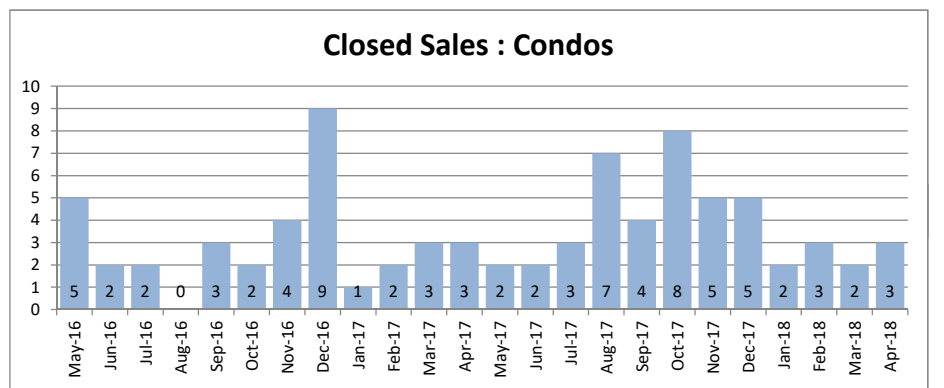
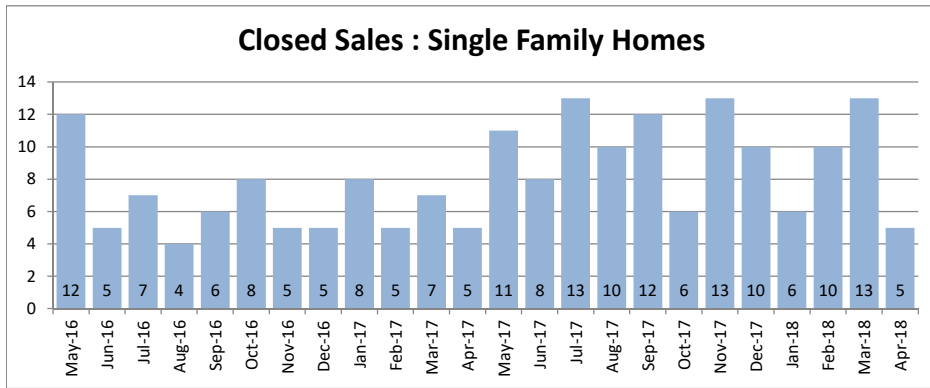


**Wahiawa**  
1-7-1 to 1-7-7

April 2018

Single Family Homes	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	10	13	-23%	43	35	23%
Closed Sales	5	5	0%	34	25	36%
Median Sales Price	\$800,000	\$595,000	34%	\$611,000	\$590,000	4%
Percent of Original List Price Received	92.5%	100.0%	-8%	101.1%	98.3%	3%
Median Days on Market Until Sale	38	91	-58%	13	32	-59%
Inventory of Homes for Sale	23	23	0%	-	-	-

Condos	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	4	8	-50%	18	17	6%
Closed Sales	3	3	0%	10	9	11%
Median Sales Price	\$185,000	\$215,000	-14%	\$200,000	\$215,000	-7%
Percent of Original List Price Received	100.0%	95.6%	5%	100.5%	95.6%	5%
Median Days on Market Until Sale	12	6	100%	12	7	71%
Inventory of Homes for Sale	10	8	25%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

April 2018

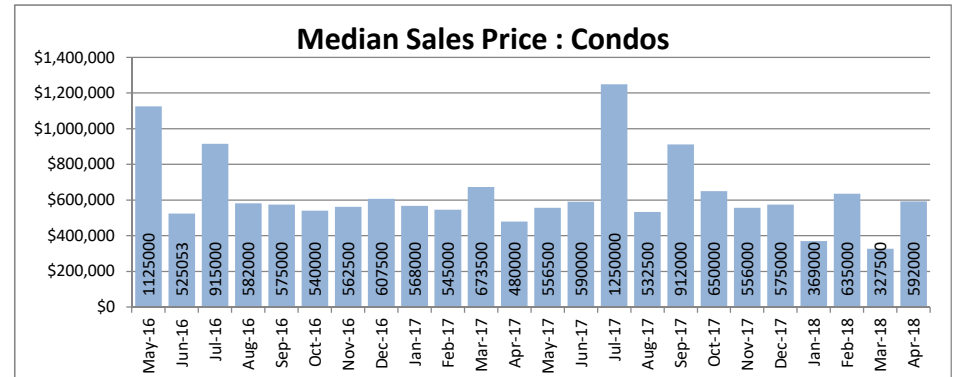
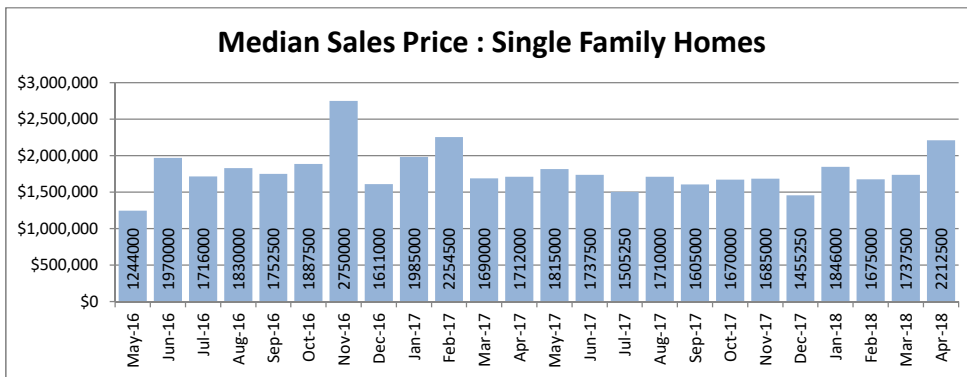
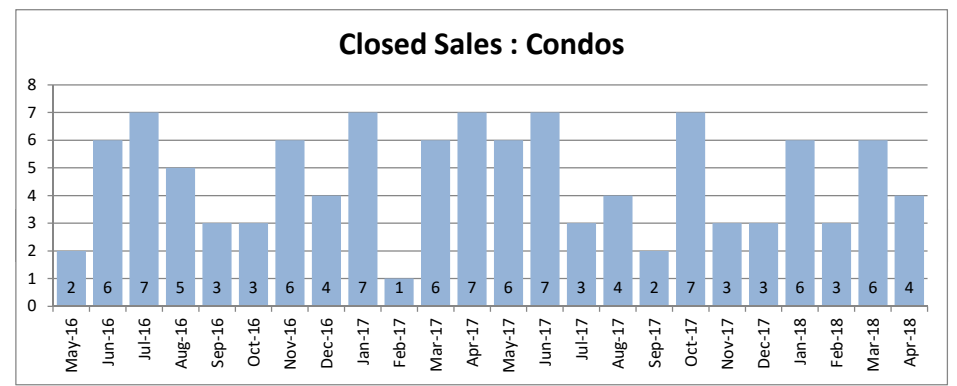
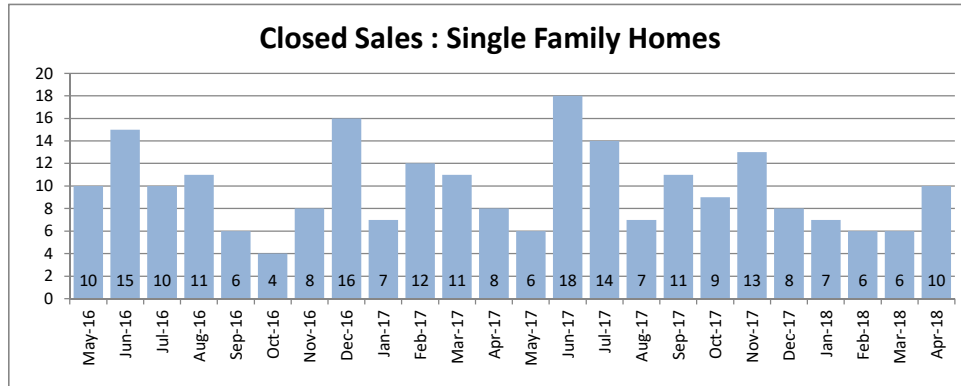


**Waialae - Kahala**  
1-3-5

April 2018

Single Family Homes	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	14	23	-39%	60	73	-18%
Closed Sales	10	8	25%	29	38	-24%
Median Sales Price	\$2,212,500	\$1,712,000	29%	\$1,850,000	\$1,848,556	0%
Percent of Original List Price Received	96.3%	92.8%	4%	102.8%	92.8%	11%
Median Days on Market Until Sale	12	49	-76%	44	49	-10%
Inventory of Homes for Sale	61	69	-12%	-	-	-

Condos	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	5	10	-50%	15	33	-55%
Closed Sales	4	7	-43%	19	21	-10%
Median Sales Price	\$592,000	\$480,000	23%	\$550,000	\$565,000	-3%
Percent of Original List Price Received	100.8%	97.0%	4%	100.2%	101.1%	-1%
Median Days on Market Until Sale	7	18	-61%	27	32	-16%
Inventory of Homes for Sale	20	23	-13%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

April 2018

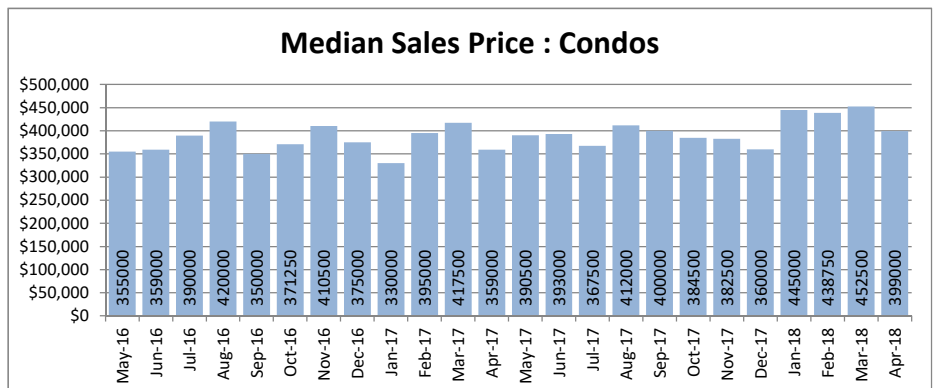
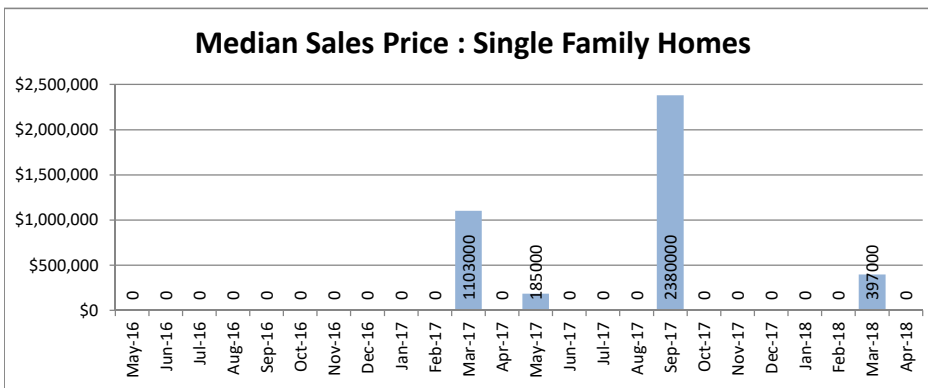
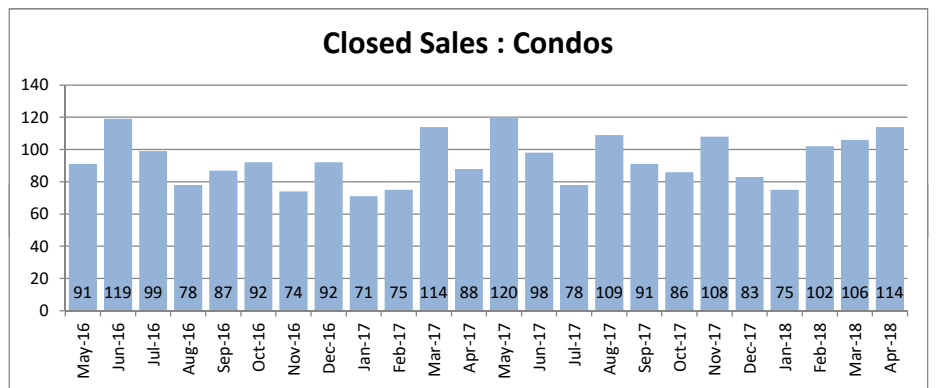
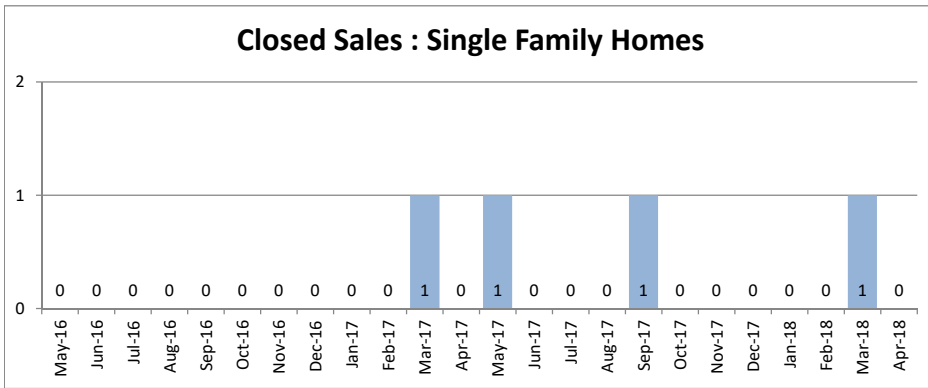


<b>Waikiki</b>
<b>1-2-6</b>

April 2018

Single Family Homes	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	0	1	-100%	3	3	0%
Closed Sales	0	0	-	1	1	0%
Median Sales Price	\$0	\$0	-	\$397,000	\$1,103,000	-64%
Percent of Original List Price Received	0.0%	0.0%	-	94.5%	84.8%	11%
Median Days on Market Until Sale	0	0	-	0	120	-
Inventory of Homes for Sale	1	1	0%	-	-	-

Condos	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	169	159	6%	686	576	19%
Closed Sales	114	88	30%	397	348	14%
Median Sales Price	\$399,000	\$359,000	11%	\$437,500	\$380,000	15%
Percent of Original List Price Received	95.6%	94.7%	1%	97.3%	95.2%	2%
Median Days on Market Until Sale	35	19	84%	32	32	0%
Inventory of Homes for Sale	623	457	36%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

April 2018

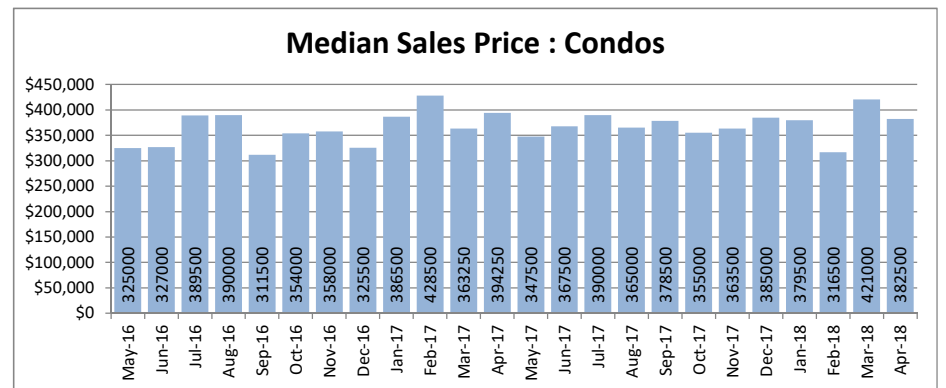
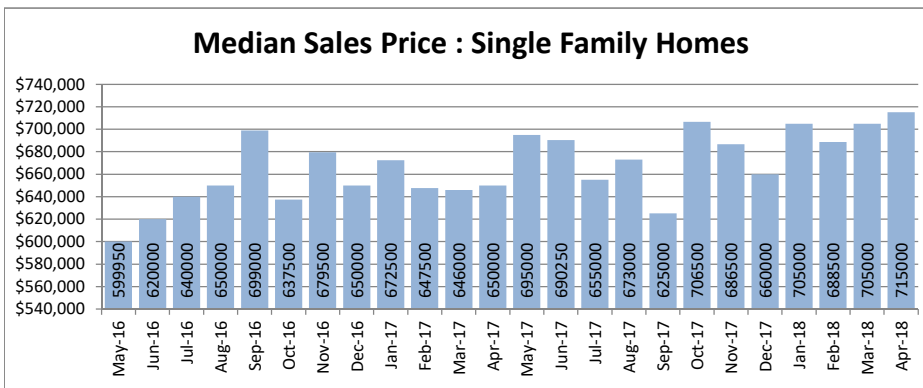
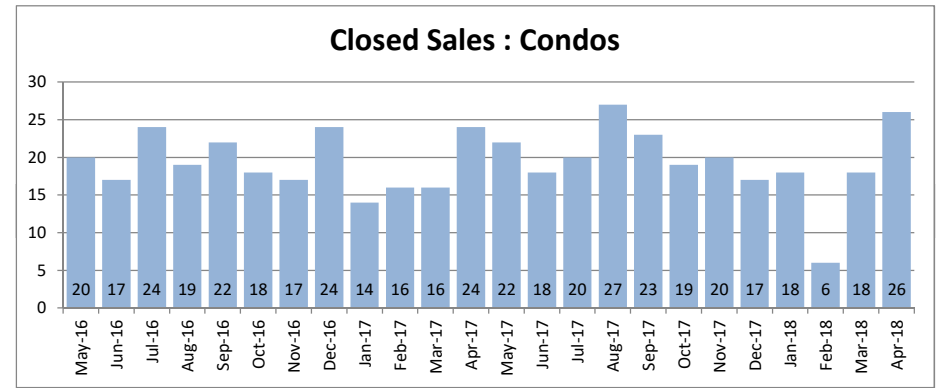
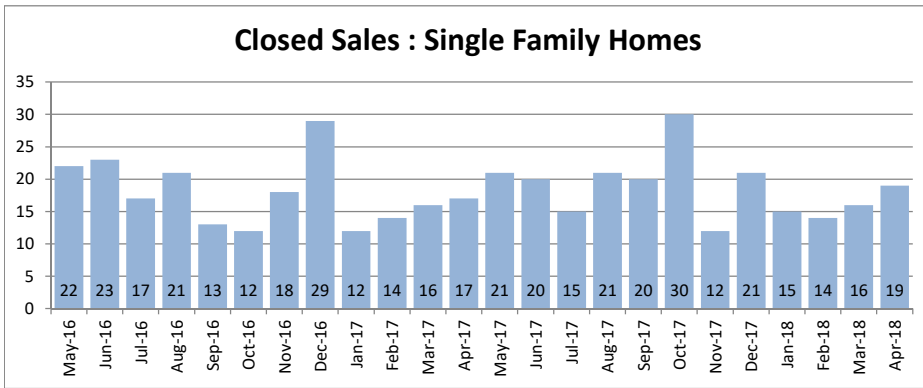


<b>Waipahu</b>
<b>1-9-4</b>

April 2018

Single Family Homes	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	21	26	-19%	96	89	8%
Closed Sales	19	17	12%	64	59	8%
Median Sales Price	\$715,000	\$650,000	10%	\$699,000	\$652,000	7%
Percent of Original List Price Received	99.3%	99.2%	0%	97.1%	100.3%	-3%
Median Days on Market Until Sale	16	19	-16%	16	13	23%
Inventory of Homes for Sale	46	41	12%	-	-	-

Condos	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	27	17	59%	99	92	8%
Closed Sales	26	24	8%	68	70	-3%
Median Sales Price	\$382,500	\$394,250	-3%	\$382,500	\$393,000	-3%
Percent of Original List Price Received	99.0%	99.2%	0%	101.1%	100.3%	1%
Median Days on Market Until Sale	16	8	100%	10	8	25%
Inventory of Homes for Sale	55	41	34%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

April 2018

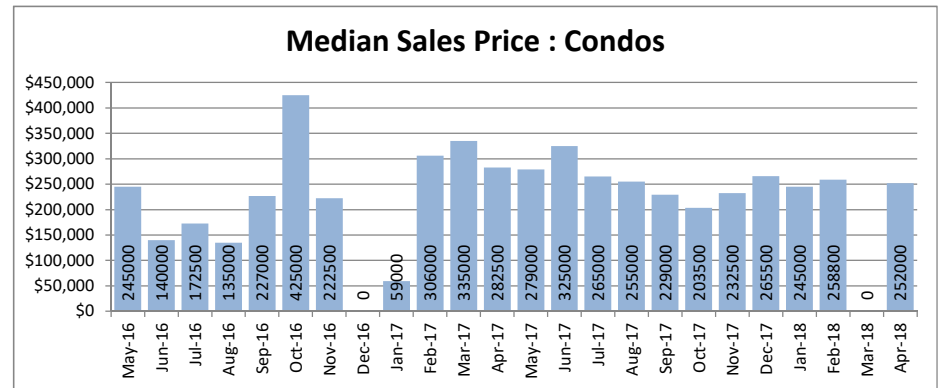
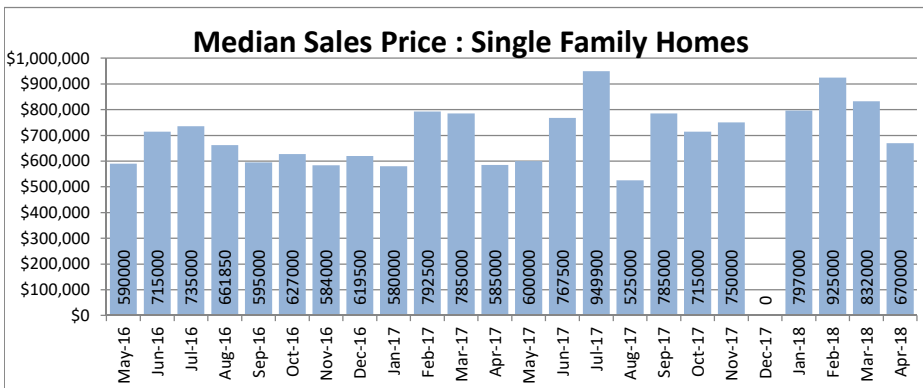
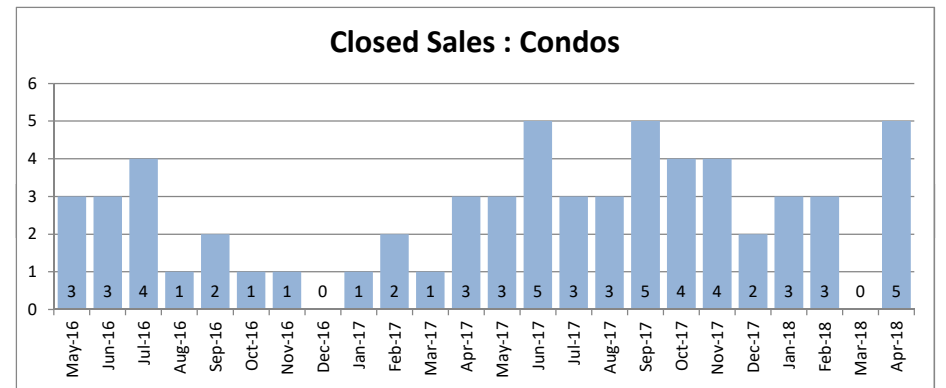
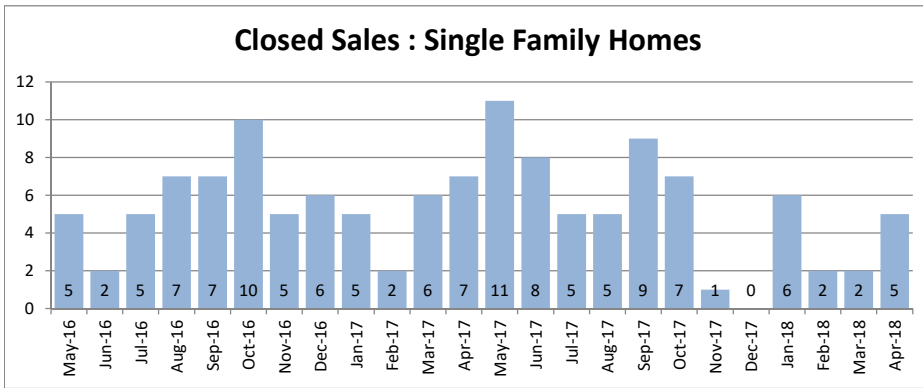


**Windward Coast**  
1-4-8 to 1-5-5

April 2018

Single Family Homes	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	5	4	25%	29	33	-12%
Closed Sales	5	7	-29%	15	20	-25%
Median Sales Price	\$670,000	\$585,000	15%	\$799,000	\$645,000	24%
Percent of Original List Price Received	92.4%	106.4%	-13%	94.0%	98.9%	-5%
Median Days on Market Until Sale	64	50	28%	39	47	-17%
Inventory of Homes for Sale	35	35	0%	-	-	-

Condos	April			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	2	5	-60%	13	19	-32%
Closed Sales	5	3	67%	11	7	57%
Median Sales Price	\$252,000	\$282,500	-11%	\$252,000	\$282,500	-11%
Percent of Original List Price Received	97.3%	94.5%	3%	97.3%	94.5%	3%
Median Days on Market Until Sale	96	35	174%	36	68	-47%
Inventory of Homes for Sale	15	17	-12%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Single Family Solds - April 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 4

Central Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
LAUNANI VALLEY	-	\$ 740,000	-	-	-	1	-	-
MILILANI AREA	\$ 710,000	\$ 786,000	10.7%	\$76,000	7	8	14.3%	1
MILILANI MAUKA	\$ 785,000	\$ 870,000	10.8%	\$85,000	1	4	300.0%	3
WAHIAWA AREA	\$ 585,000	\$ 819,750	40.1%	\$234,750	4	2	-50.0%	-2
WHITMORE VILLAGE	-	\$ 479,000	-	-	-	1	-	-
WAIPIO ACRES/WAIKALANI WOOD	\$ 760,000	\$ 717,500	-5.6%	-\$42,500	2	2	0.0%	0
WILIKINA	\$ 825,000	-	-	-	1	-	-	-
WAHIAWA HEIGHTS	-	\$ 876,500	-	-	-	2	-	-
<b>Central Region</b>	<b>\$ 697,000</b>	<b>\$ 791,000</b>	<b>13.5%</b>	<b>\$94,000</b>	<b>15</b>	<b>20</b>	<b>33.3%</b>	<b>5</b>
Diamond Hd Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AINA HAINA AREA	\$ 750,000	\$ 1,367,000	82.3%	\$617,000	1	2	100.0%	1
DIAMOND HEAD	\$ 2,262,500	\$ 555,000	-75.5%	-\$1,707,500	3	1	-66.7%	-2
HAWAII LOA RIDGE	\$ 2,340,000	\$ 2,380,000	1.7%	\$40,000	1	2	100.0%	1
KAHALA AREA	\$ 1,800,000	\$ 2,937,500	63.2%	\$1,137,500	2	2	0.0%	0
KAHALA-BLACK POINT	-	\$ 2,500,000	-	-	-	1	-	-
KAIMUKI	\$ 1,262,625	\$ 1,046,000	-17.2%	-\$216,625	5	4	-20.0%	-1
KAPAHULU	-	\$ 1,270,000	-	-	-	4	-	-
KALANI IKI	\$ 983,000	-	-	-	1	-	-	-
KULIOUOU	\$ 923,500	-	-	-	3	-	-	-
MAUNALANI HEIGHTS	\$ 1,350,000	-	-	-	1	-	-	-
NIU VALLEY	-	\$ 1,388,000	-	-	-	1	-	-
PALOLO	\$ 760,000	\$ 792,500	4.3%	\$32,500	5	2	-60.0%	-3
PAIKO LAGOON	-	\$ 5,800,000	-	-	-	1	-	-
ST. LOUIS	-	\$ 1,025,000	-	-	-	2	-	-
WAIALAE G/C	-	\$ 4,095,000	-	-	-	1	-	-
WAIALAE IKI	\$ 1,712,000	\$ 1,865,000	8.9%	\$153,000	4	3	-25.0%	-1
WAIALAE NUI RDGE	\$ 1,490,000	\$ 1,075,000	-27.9%	-\$415,000	1	1	0.0%	0
WAIALAE NUI VLY	-	\$ 1,004,000	-	-	-	1	-	-
WAILUPE BCH	-	\$ 3,200,000	-	-	-	1	-	-
WAILUPE AREA	\$ 6,210,000	-	-	-	1	-	-	-
WILHELMINA	\$ 1,040,000	\$ 1,300,000	25.0%	\$260,000	3	3	0.0%	0
<b>Diamond Hd Region</b>	<b>\$ 1,262,625</b>	<b>\$ 1,344,000</b>	<b>6.4%</b>	<b>\$81,375</b>	<b>31</b>	<b>32</b>	<b>3.2%</b>	<b>1</b>
Hawaii Kai Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
HAAHIONE-UPPER	\$ 1,025,000	-	-	-	1	-	-	-
KALAMA VALLEY	\$ 950,000	\$ 932,000	-1.9%	-\$18,000	3	5	66.7%	2
KAMEHAME RIDGE	\$ 945,000	-	-	-	1	-	-	-
KAMILOIKI	\$ 968,000	\$ 840,000	-13.2%	-\$128,000	1	1	0.0%	0
KOKO HEAD TERRAC	\$ 885,000	\$ 941,000	6.3%	\$56,000	1	5	400.0%	4
KOKO VILLAS	\$ 1,249,000	\$ 1,500,000	20.1%	\$251,000	1	1	0.0%	0
KOKO KAI	-	\$ 2,050,000	-	-	-	1	-	-
LAULIMA	-	\$ 1,215,000	-	-	-	1	-	-
LUNA KAI	-	\$ 2,200,000	-	-	-	1	-	-
PORTLOCK	-	\$ 1,525,000	-	-	-	1	-	-
MARINERS COVE	\$ 1,225,000	-	-	-	2	-	-	-
MARINERS RIDGE	\$ 1,084,500	\$ 1,172,500	8.1%	\$88,000	2	2	0.0%	0
MARINERS VALLEY	\$ 870,000	\$ 1,091,000	25.4%	\$221,000	1	2	100.0%	1
NAPALI HAWEO	\$ 1,750,000	-	-	-	1	-	-	-
QUEENS GATE	\$ 1,263,750	-	-	-	2	-	-	-
WEST MARINA	\$ 1,224,444	\$ 925,000	-24.5%	-\$299,444	2	1	-50.0%	-1
TRIANGLE	-	\$ 975,000	-	-	-	1	-	-
<b>Hawaii Kai Region</b>	<b>\$ 1,092,000</b>	<b>\$ 985,000</b>	<b>-9.8%</b>	<b>-\$107,000</b>	<b>18</b>	<b>22</b>	<b>22.2%</b>	<b>4</b>



Single Family Solds - April 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

Leeward Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
LUALUALEI	\$ 431,000	\$ 469,000	8.8%	\$38,000	5	7	40.0%	2
MAILI	\$ 378,500	\$ 409,000	8.1%	\$30,500	13	13	0.0%	0
MAILI SEA-NOHOKAI	\$ 529,000	\$ 557,000	5.3%	\$28,000	3	1	-66.7%	-2
MAILI SEA-MAKALAE 1	\$ 542,750	\$ 625,000	15.2%	\$82,250	2	1	-50.0%	-1
MAILI SEA-MAKALAE 2	\$ 565,000	\$ 575,000	1.8%	\$10,000	1	1	0.0%	0
MAKAHA OCEANVIEW ESTATES	-	\$ 685,000	-	-	-	1	-	-
MAKAHA	\$ 322,850	\$ 333,500	3.3%	\$10,650	6	4	-33.3%	-2
WAIANAEE	\$ 309,000	\$ 399,000	29.1%	\$90,000	1	3	200.0%	2
<b>Leeward Region</b>	<b>\$ 431,000</b>	<b>\$ 463,000</b>	<b>7.4%</b>	<b>\$32,000</b>	<b>31</b>	<b>31</b>	<b>0.0%</b>	<b>0</b>
Ewa Plain Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
EWA BEACH	\$ 650,000	\$ 562,500	-13.5%	-\$87,500	3	6	100.0%	3
EWA GEN ALII COVE	\$ 427,000	-	-	-	2	-	-	-
EWA GEN LAULANI-TRADES	\$ 600,000	-	-	-	3	-	-	-
EWA GEN CORTEBELLA	\$ 482,000	\$ 542,000	12.4%	\$60,000	1	2	100.0%	1
EWA GEN HALEAKEA	-	\$ 937,500	-	-	-	1	-	-
EWA GEN LAULANI-TIDES	\$ 602,500	\$ 610,000	1.2%	\$7,500	2	3	50.0%	1
EWA GEN LAS BRISAS	\$ 587,500	\$ 475,000	-19.1%	-\$112,500	2	1	-50.0%	-1
EWA GEN LOMBARD WAY	-	\$ 460,000	-	-	-	1	-	-
EWA GEN MONTECITO/TUSCANY	\$ 582,500	\$ 585,000	0.4%	\$2,500	6	1	-83.3%	-5
EWA GEN PRESCOTT	\$ 680,000	\$ 715,000	5.1%	\$35,000	1	1	0.0%	0
EWA GEN SANDALWOOD	\$ 760,000	-	-	-	1	-	-	-
EWA GEN SEA BREEZE	\$ 651,000	-	-	-	1	-	-	-
EWA GEN SODA CREEK	\$ 568,500	\$ 602,000	5.9%	\$33,500	2	3	50.0%	1
EWA GEN TERRAZZA	\$ 593,000	-	-	-	2	-	-	-
EWA GEN SUN TERRA	-	\$ 660,000	-	-	-	1	-	-
EWA GEN SUN TERRA ON THE PARK	\$ 647,500	\$ 668,000	3.2%	\$20,500	2	1	-50.0%	-1
EWA GEN SUN TERRA SOUTH	\$ 585,720	\$ 630,000	7.6%	\$44,280	1	2	100.0%	1
EWA GEN SUMMERHILL	\$ 611,000	-	-	-	1	-	-	-
EWA GEN TIBURON	-	\$ 630,000	-	-	-	1	-	-
EWA GEN TUSCANY II	-	\$ 649,999	-	-	-	1	-	-
EWA GEN PARKSIDE	\$ 595,000	-	-	-	1	-	-	-
EWA VILLAGES	\$ 600,000	\$ 635,000	5.8%	\$35,000	2	1	-50.0%	-1
HOAKALEI-KA MAKANA	\$ 725,500	\$ 800,000	10.3%	\$74,500	4	7	75.0%	3
HOAKALEI-KIPUKA	\$ 915,000	-	-	-	1	-	-	-
HOAKALEI-KUAPAPA	-	\$ 817,500	-	-	-	2	-	-
HUELANI	\$ 640,000	\$ 648,500	1.3%	\$8,500	3	2	-33.3%	-1
KAPOLEI	\$ 641,200	\$ 688,000	7.3%	\$46,800	2	3	50.0%	1
KAPOLEI-AELOA	\$ 635,000	-	-	-	1	-	-	-
KAPOLEI-KNOLLS	\$ 745,000	\$ 815,000	9.4%	\$70,000	1	2	100.0%	1
KO OLINA	-	\$ 1,699,000	-	-	-	1	-	-
KAPOLEI-KAI	\$ 675,500	-	-	-	2	-	-	-
KAPOLEI-MALANAI	\$ 830,000	-	-	-	1	-	-	-
LEEWARD ESTATES	\$ 450,000	\$ 570,000	26.7%	\$120,000	3	1	-66.7%	-2
NANAKAI GARDENS	-	\$ 644,500	-	-	-	2	-	-
OCEAN POINTE	\$ 670,000	\$ 705,000	5.2%	\$35,000	9	11	22.2%	2
WESTLOCH ESTATES	-	\$ 605,000	-	-	-	1	-	-
WESTLOCH FAIRWAY	\$ 590,000	\$ 642,500	8.9%	\$52,500	5	2	-60.0%	-3
<b>Ewa Plain Region</b>	<b>\$ 611,000</b>	<b>\$ 671,500</b>	<b>9.9%</b>	<b>\$60,500</b>	<b>65</b>	<b>60</b>	<b>-7.7%</b>	<b>-5</b>
Makakilo Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
MAKAKILO-ANUHEA	\$ 726,000	-	-	-	1	-	-	-
MAKAKILO-HIGHLANDS	-	\$ 830,000	-	-	-	1	-	-
MAKAKILO-KAHIWELO	\$ 880,000	\$ 815,000	-7.4%	-\$65,000	1	3	200.0%	2
MAKAKILO-KUMULANI	-	\$ 875,000	-	-	-	1	-	-
MAKAKILO-UPPER	-	\$ 581,165	-	-	-	1	-	-
MAKAKILO-LOWER	\$ 610,000	\$ 647,500	6.1%	\$37,500	2	2	0.0%	0
MAKAKILO-PALEHUA HGTS	-	\$ 875,000	-	-	-	1	-	-
MAKAKILO-ROYAL RIDGE	\$ 730,000	-	-	-	1	-	-	-
MAKAKILO-STARSEDGE	\$ 836,250	\$ 841,250	0.6%	\$5,000	2	2	0.0%	0
MAKAKILO-UPPER	\$ 611,444	-	-	-	4	1	-75.0%	-3
MAKAKILO-WAI KALOI	-	\$ 814,000	-	-	-	1	-	-
MAKAKILO-WEST HILLS	\$ 707,500	-	-	-	2	-	-	-
<b>Makakilo Region</b>	<b>\$ 680,000</b>	<b>\$ 816,250</b>	<b>20.0%</b>	<b>\$136,250</b>	<b>13</b>	<b>13</b>	<b>0.0%</b>	<b>0</b>

Single Family Solds - April 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 4

Kailua Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AIKAHI PARK	\$ 1,520,000	-	-	-	1	-	-	-
CNTRY CLUB KNOLL	-	\$ 1,595,544	-	-	-	2	-	-
COCONUT GROVE	\$ 775,000	\$ 835,000	7.7%	\$60,000	1	3	200.0%	2
ENCHANTED LAKE	\$ 1,005,500	\$ 1,237,000	23.0%	\$231,500	4	5	25.0%	1
KAILUA ESTATES	-	\$ 1,795,000	-	-	-	1	-	-
KAIMALINO	-	\$ 1,949,000	-	-	-	1	-	-
KALAMA/CNUT GROV	\$ 1,160,000	-	-	-	1	-	-	-
KALAHEO HILLSIDE	\$ 1,365,000	\$ 1,450,000	6.2%	\$85,000	2	1	-50.0%	-1
KALAMA TRACT	-	\$ 1,598,000	-	-	-	1	-	-
KEOLU HILLS	\$ 999,000	-	-	-	1	-	-	-
KOOLAUPOKO	\$ 1,200,000	\$ 1,425,000	18.8%	\$225,000	1	1	0.0%	0
KUULEI TRACT	\$ 1,300,000	\$ 1,829,000	40.7%	\$529,000	1	2	100.0%	1
LANIKAI	\$ 1,775,000	\$ 2,374,500	33.8%	\$599,500	1	2	100.0%	1
KUKANONO	-	\$ 897,000	-	-	-	1	-	-
OLOMANA	-	\$ 1,040,000	-	-	-	2	-	-
MAUNAWILI	\$ 940,000	\$ 1,472,500	56.6%	\$532,500	1	1	0.0%	0
<b>Kailua Region</b>	<b>\$ 1,177,500</b>	<b>\$ 1,311,088</b>	<b>11.3%</b>	<b>\$133,588</b>	<b>14</b>	<b>23</b>	<b>64.3%</b>	<b>9</b>
<b>Pearl City Region</b>	<b>2017 Median</b>	<b>2018 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2017 Sold</b>	<b>2018 Sold</b>	<b>+/-</b>	<b>+/-</b>
AIEA HEIGHTS	\$ 850,000	\$ 795,250	-6.4%	-\$54,750	5	5	0.0%	0
FOSTER VILLAGE	\$ 771,500	-	-	-	2	-	-	-
HALAWA	\$ 787,500	\$ 1,000,000	27.0%	\$212,500	2	2	0.0%	0
MOMILANI	\$ 793,000	\$ 875,000	10.3%	\$82,000	1	1	0.0%	0
NEWTOWN	\$ 910,500	\$ 930,000	2.1%	\$19,500	2	1	-50.0%	-1
PACIFIC PALISADES	\$ 595,000	\$ 429,999	-27.7%	-\$165,001	1	1	0.0%	0
PEARL CITY-UPPER	\$ 670,000	\$ 835,000	24.6%	\$165,000	4	3	-25.0%	-1
PEARLRIDGE	\$ 685,000	-	-	-	1	-	-	-
WAIMALU	\$ 835,000	\$ 740,000	-11.4%	-\$95,000	1	3	200.0%	2
WAILUNA	\$ 725,000	\$ 685,000	-5.5%	-\$40,000	1	2	100.0%	1
<b>Pearl City Region</b>	<b>\$ 752,500</b>	<b>\$ 835,000</b>	<b>11.0%</b>	<b>\$82,500</b>	<b>20</b>	<b>18</b>	<b>-10.0%</b>	<b>-2</b>
<b>Kaneohe Region</b>	<b>2017 Median</b>	<b>2018 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2017 Sold</b>	<b>2018 Sold</b>	<b>+/-</b>	<b>+/-</b>
AHUIMANU AREA	\$ 740,000	\$ 1,221,000	65.0%	\$481,000	1	2	100.0%	1
BAY VIEW GARDEN	\$ 1,440,863	-	-	-	2	-	-	-
HALE KOU	\$ 807,500	\$ 763,000	-5.5%	-\$44,500	2	1	-50.0%	-1
HAIKU VILLAGE	-	\$ 1,161,600	-	-	-	1	-	-
HAIKU PLANTATION	\$ 1,500,000	\$ 1,410,000	-6.0%	-\$90,000	1	2	100.0%	1
HAUULA	\$ 550,000	\$ 575,000	4.5%	\$25,000	3	3	0.0%	0
HALEKAUWILA	-	\$ 625,000	-	-	-	1	-	-
KAAAWA	\$ 1,000,000	-	-	-	1	-	-	-
KAPUNA HALA	\$ 620,000	-	-	-	2	-	-	-
KAHANAHOU	-	\$ 675,000	-	-	-	1	-	-
KEAPUKA	\$ 800,000	-	-	-	1	-	-	-
KOKOKAHI	\$ 841,000	-	-	-	1	-	-	-
KAALAEA	-	\$ 1,125,000	-	-	-	1	-	-
KANEOHE BAY	-	\$ 1,200,000	-	-	-	1	-	-
KANEOHE HEIGHTS	-	\$ 835,000	-	-	-	1	-	-
LILIPUNA	\$ 1,190,000	-	-	-	1	-	-	-
LULANI OCEAN	-	\$ 830,500	-	-	-	2	-	-
MAHINUI	\$ 2,567,000	-	-	-	1	-	-	-
PARKWAY	\$ 790,000	-	-	-	1	-	-	-
PIKOILOA	\$ 850,000	\$ 955,000	12.4%	\$105,000	3	1	-66.7%	-2
PUNALUU	\$ 449,900	\$ 1,060,000	135.6%	\$610,100	1	1	0.0%	0
PUUALII	\$ 695,000	-	-	-	1	-	-	-
PUOHALA VILLAGE	-	\$ 754,000	-	-	-	1	-	-
TEMPLE VALLEY	\$ 867,189	-	-	-	1	-	-	-
VALLEY ESTATES	-	\$ 615,000	-	-	-	1	-	-
<b>Kaneohe Region</b>	<b>\$ 800,000</b>	<b>\$ 895,000</b>	<b>11.9%</b>	<b>\$95,000</b>	<b>23</b>	<b>20</b>	<b>-13.0%</b>	<b>-3</b>

Single Family Solds - April 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 4

North Shore Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
KAHUKU	\$ 700,000	-	-	-	1	-	-	-
KAWAIOLOA-NORTH SHORE	-	\$ 12,000,000	-	-	-	1	-	-
PAALAAKAI	-	\$ 700,000	-	-	-	1	-	-
HALEIWA	\$ 877,500	-	-	-	2	-	-	-
MALAEKAHANA	\$ 3,900,000	-	-	-	1	-	-	-
MOKULEIA	\$ 2,250,000	-	-	-	1	-	-	-
LAIE	\$ 825,000	\$ 1,125,000	36.4%	\$300,000	2	1	-50.0%	-1
PUPUKEA	\$ 1,317,500	-	-	-	2	-	-	-
SUNSET AREA	\$ 1,275,000	\$ 959,000	-24.8%	-\$316,000	3	1	-66.7%	-2
WAIALUA	-	\$ 660,000	-	-	-	2	-	-
<b>North Shore Region</b>	<b>\$ 1,022,500</b>	<b>\$ 854,500</b>	<b>-16.4%</b>	<b>-\$168,000</b>	<b>12</b>	<b>6</b>	<b>-50.0%</b>	<b>-6</b>
Waipahu Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
ROYAL KUNIA	\$ 665,000	\$ 720,000	8.3%	\$55,000	3	5	66.7%	2
VILLAGE PARK	\$ 643,500	\$ 665,000	3.3%	\$21,500	2	3	50.0%	1
WAIKELE	\$ 686,000	\$ 831,500	21.2%	\$145,500	4	2	-50.0%	-2
WAIPAHU ESTATES	\$ 688,000	-	-	-	1	-	-	-
WAIPAHU GARDENS	\$ 507,000	\$ 657,500	29.7%	\$150,500	1	4	300.0%	3
WAIPAHU TRIANGLE	-	\$ 720,000	-	-	-	1	-	-
WAIPAHU-LOWER	\$ 595,000	\$ 720,000	21.0%	\$125,000	5	4	-20.0%	-1
WAIPIO GENTRY	\$ 720,000	-	-	-	1	-	-	-
<b>Waipahu Region</b>	<b>\$ 650,000</b>	<b>\$ 720,000</b>	<b>10.8%</b>	<b>\$70,000</b>	<b>17</b>	<b>19</b>	<b>11.8%</b>	<b>2</b>
Metro Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
ALEWA HEIGHTS	\$ 1,550,000	\$ 874,000	-43.6%	-\$676,000	1	3	200.0%	2
ALIAMANU	-	\$ 720,000	-	-	-	1	-	-
KALIHI-LOWER	\$ 990,000	\$ 720,000	-27.3%	-\$270,000	1	1	0.0%	0
KALIHI-UPPER	\$ 878,000	\$ 840,000	-4.3%	-\$38,000	1	3	200.0%	2
KALIHI UKA	-	\$ 625,000	-	-	-	1	-	-
KALIHI VALLEY	-	\$ 655,000	-	-	-	1	-	-
KAM HEIGHTS	\$ 602,500	\$ 839,000	39.3%	\$236,500	2	1	-50.0%	-1
KAPALAMA	\$ 825,500	\$ 660,000	-20.0%	-\$165,500	2	1	-50.0%	-1
LILIHA	\$ 899,000	-	-	-	2	-	-	-
MAKIKI AREA	\$ 720,000	-	-	-	1	-	-	-
MANOA AREA	\$ 1,240,000	\$ 1,572,500	26.8%	\$332,500	1	2	100.0%	1
MANOA-UPPER	\$ 1,222,500	-	-	-	2	-	-	-
MANOA-WOODLAWN	\$ 1,400,000	-	-	-	1	-	-	-
MOANALUA GARDENS	-	\$ 1,125,000	-	-	-	1	-	-
MOIILILI	\$ 978,000	\$ 824,444	-15.7%	-\$153,556	1	2	100.0%	1
MOANALUA VALLEY	\$ 708,000	-	-	-	1	-	-	-
NUUANU AREA	-	\$ 1,500,000	-	-	-	1	-	-
NUUANU LOWER	\$ 860,000	-	-	-	2	-	-	-
PAUOA VALLEY	\$ 765,000	\$ 720,000	-5.9%	-\$45,000	2	2	0.0%	0
UNIVERSITY	\$ 775,000	-	-	-	1	-	-	-
PACIFIC HEIGHTS	-	\$ 920,000	-	-	-	1	-	-
PUUNUI	-	\$ 892,000	-	-	-	1	-	-
SALT LAKE	-	\$ 1,075,000	-	-	-	1	-	-
TANTALUS	-	\$ 1,326,000	-	-	-	1	-	-
<b>Metro Region</b>	<b>\$ 875,000</b>	<b>\$ 857,000</b>	<b>-2.1%</b>	<b>-\$18,000</b>	<b>21</b>	<b>24</b>	<b>14.3%</b>	<b>3</b>

Condo Solds - April 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 3

Central Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
LAUNANI VALLEY	\$ 424,500	\$ 369,500	-13.0%	-\$55,000	4	6	50.0%	2
MILILANI AREA	\$ 440,000	\$ 457,000	3.9%	\$17,000	14	9	-35.7%	-5
MILILANI MAUKA	\$ 455,000	\$ 436,250	-4.1%	-\$18,750	6	10	66.7%	4
WAHIAWA HEIGHTS	-	\$ 211,250	-	-	-	2	-	-
WILIKINA	\$ 221,000	-	-	-	3	-	-	-
WHITMORE VILLAGE	\$ 175,000	\$ 185,000	5.7%	\$10,000	1	1	0.0%	0
WAIPIO ACRES/WAIKALANI WOOD	\$ 248,732	\$ 285,000	14.6%	\$36,268	14	13	-7.1%	-1
<b>Central Region</b>	<b>\$ 352,500</b>	<b>\$ 357,000</b>	<b>1.3%</b>	<b>\$4,500</b>	<b>42</b>	<b>41</b>	<b>-2.4%</b>	<b>-1</b>

Diamond Hd Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
DIAMOND HEAD	\$ 431,500	\$ 1,164,444	169.9%	\$732,944	6	10	66.7%	4
KAIMUKI	\$ 475,000	-	-	-	1	-	-	-
KALANI IKI	-	\$ 1,050,000	-	-	-	1	-	-
ST LOUIS	\$ 619,250	\$ 670,000	8.2%	\$50,750	1	1	0.0%	0
WAIALAE G/C	\$ 180,000	-	-	-	3	-	-	-
WAIALAE NUI VLY	\$ 544,500	\$ 581,000	6.7%	\$36,500	4	3	-25.0%	-1
<b>Diamond Hd Region</b>	<b>\$ 475,000</b>	<b>\$ 670,000</b>	<b>41.1%</b>	<b>\$195,000</b>	<b>15</b>	<b>15</b>	<b>0.0%</b>	<b>0</b>

Ewa Plain Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AG/INDL/NAVY	\$ 240,000	\$ 385,000	60.4%	\$145,000	1	1	0.0%	0
EWA	\$ 328,500	\$ 375,000	14.2%	\$46,500	14	11	-21.4%	-3
EWA GEN	-	\$ 374,000	-	-	-	2	-	-
EWA GEN SUN TERRA ON THE PARK	\$ 310,000	\$ 347,500	12.1%	\$37,500	3	2	-33.3%	-1
EWA GEN SODA CREEK	\$ 317,500	\$ 360,000	13.4%	\$42,500	4	1	-75.0%	-3
HOAKALEI-KA MAKANA	\$ 565,000	\$ 579,000	2.5%	\$14,000	1	1	0.0%	0
KAPOLEI-MEHANA-AWAKEA	-	\$ 598,000	-	-	-	1	-	-
KAPOLEI-MEHANA-OLINO	-	\$ 595,000	-	-	-	3	-	-
KAPOLEI	\$ 371,500	\$ 540,500	45.5%	\$169,000	4	4	0.0%	0
KO OLINA	\$ 616,500	\$ 647,500	5.0%	\$31,000	8	5	-37.5%	-3
WESTLOCK FAIRWAY	-	\$ 426,000	-	-	-	1	-	-
OCEAN POINTE	\$ 515,000	\$ 547,500	6.3%	\$32,500	14	18	28.6%	4
<b>Ewa Plain Region</b>	<b>\$ 475,000</b>	<b>\$ 536,250</b>	<b>12.9%</b>	<b>\$61,250</b>	<b>49</b>	<b>50</b>	<b>2.0%</b>	<b>1</b>

Hawaii Kai Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
HAHAIONE-LOWER	\$ 439,500	\$ 495,000	12.6%	\$55,500	3	6	100.0%	3
MARINERS VALLEY	\$ 615,000	-	-	-	1	-	-	-
NAPUA POINT	\$ 1,090,000	-	-	-	2	-	-	-
WEST MARINA	\$ 720,000	\$ 757,500	5.2%	\$37,500	7	16	128.6%	9
<b>Hawaii Kai Region</b>	<b>\$ 705,000</b>	<b>\$ 731,250</b>	<b>3.7%</b>	<b>\$26,250</b>	<b>13</b>	<b>22</b>	<b>69.2%</b>	<b>9</b>

Kailua Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AIKAHI PARK	\$ 520,000	\$ 600,000	15.4%	\$80,000	1	2	100.0%	1
BLUESTONE	-	\$ 1,105,500	-	-	-	2	-	-
KAILUA TOWN	\$ 552,500	\$ 675,000	22.2%	\$122,500	6	5	-16.7%	-1
KUKILAKILA	\$ 855,000	\$ 899,000	5.1%	\$44,000	1	1	0.0%	0
<b>Kailua Region</b>	<b>\$ 552,500</b>	<b>\$ 749,500</b>	<b>35.7%</b>	<b>\$197,000</b>	<b>8</b>	<b>10</b>	<b>25.0%</b>	<b>2</b>

Kaneohe Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
HAIKU PLANTATION	\$ 575,000	-	-	-	2	-	-	-
COUNTRY CLUB	-	\$ 705,000	-	-	-	1	-	-
HAIKU VILLAGE	\$ 640,000	\$ 587,000	-8.3%	-\$53,000	1	2	100.0%	1
KAAAWA	\$ 453,500	\$ 252,000	-44.4%	-\$201,500	1	1	0.0%	0
LILIPUNA	\$ 569,000	-	-	-	3	-	-	-
PUNALUU	\$ 165,750	\$ 174,000	5.0%	\$8,250	2	4	100.0%	2
PUUALII	\$ 563,000	\$ 605,000	7.5%	\$42,000	4	2	-50.0%	-2
TEMPLE VALLEY	\$ 431,000	\$ 554,000	28.5%	\$123,000	3	4	33.3%	1
WAIKALUA	\$ 569,000	-	-	-	1	-	-	-
WINDWARD ESTATES	\$ 450,000	\$ 422,500	-6.1%	-\$27,500	7	3	-57.1%	-4
<b>Kaneohe Region</b>	<b>\$ 505,000</b>	<b>\$ 484,050</b>	<b>-4.1%</b>	<b>-\$20,950</b>	<b>24</b>	<b>17</b>	<b>-29.2%</b>	<b>-7</b>

Condo Solds - April 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 3

Leeward Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
MAILI	\$ 171,250	\$ 255,000	48.9%	\$83,750	4	4	0.0%	0
WAIANAE	\$ 143,000	\$ 128,000	-10.5%	-\$15,000	3	5	66.7%	2
MAKAHA	\$ 165,000	\$ 175,000	6.1%	\$10,000	7	9	28.6%	2
<b>Leeward Region</b>	<b>\$ 161,250</b>	<b>\$ 169,500</b>	<b>5.1%</b>	<b>\$8,250</b>	<b>14</b>	<b>18</b>	<b>28.6%</b>	<b>4</b>
Makakilo Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
MAKAKILO-UPPER	\$ 399,999	\$ 385,000	-3.7%	-\$14,999	11	15	36.4%	4
<b>Makakilo Region</b>	<b>\$ 399,999</b>	<b>\$ 385,000</b>	<b>-3.7%</b>	<b>-\$14,999</b>	<b>11</b>	<b>15</b>	<b>36.4%</b>	<b>4</b>
Metro Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
ALA MOANA	\$ 302,500	\$ 458,000	51.4%	\$155,500	10	16	60.0%	6
CHINATOWN	\$ 427,500	\$ 491,000	14.9%	\$63,500	6	3	-50.0%	-3
DILLINGHAM	\$ 568,000	\$ 388,888	-31.5%	-\$179,112	1	1	0.0%	0
DOWNTOWN	\$ 519,500	\$ 351,000	-32.4%	-\$168,500	16	19	18.8%	3
HOLIDAY MART	\$ 360,000	\$ 299,950	-16.7%	-\$60,050	3	6	100.0%	3
KAKAAKO	\$ 835,000	\$ 865,000	3.6%	\$30,000	27	39	44.4%	12
KAPAHULU	\$ 334,000	\$ 397,500	19.0%	\$63,500	1	4	300.0%	3
KALIHI AREA	\$ 280,000	\$ 349,000	24.6%	\$69,000	2	1	-50.0%	-1
KALIHI LOWER	-	\$ 240,000	-	-	-	3	-	-
KAPALAMA	\$ 315,000	\$ 282,500	-10.3%	-\$32,500	3	2	-33.3%	-1
KAPIOLANI	\$ 492,500	\$ 540,000	9.6%	\$47,500	10	7	-30.0%	-3
KAPIO/KINAU/WARD	\$ 259,000	-	-	-	1	-	-	-
LILIHA	-	\$ 380,000	-	-	-	1	-	-
MAKIKI	\$ 322,500	\$ 290,000	-10.1%	-\$32,500	2	1	-50.0%	-1
MAKIKI AREA	\$ 315,000	\$ 390,000	23.8%	\$75,000	19	17	-10.5%	-2
MANOA-LOWER	-	\$ 335,000	-	-	-	1	-	-
MCCULLY	\$ 272,500	-	-	-	4	-	-	-
MOANALUA VALLEY	\$ 678,500	\$ 798,000	17.6%	\$119,500	2	1	-50.0%	-1
MOIILILI	\$ 353,000	\$ 365,000	3.4%	\$12,000	16	13	-18.8%	-3
NUUANU-LOWER	\$ 328,000	\$ 374,000	14.0%	\$46,000	2	3	50.0%	1
PAWAA	\$ 264,500	\$ 332,000	25.5%	\$67,500	8	4	-50.0%	-4
PUNAHOU	\$ 400,500	\$ 370,000	-7.6%	-\$30,500	2	3	50.0%	1
PUNCHBOWL AREA	\$ 427,500	\$ 447,500	4.7%	\$20,000	9	6	-33.3%	-3
PUNCHBOWL-LOWER	\$ 268,500	\$ 330,000	22.9%	\$61,500	2	4	100.0%	2
SALT LAKE	\$ 389,900	\$ 367,500	-5.7%	-\$22,400	15	24	60.0%	9
WAIKIKI	\$ 359,000	\$ 399,000	11.1%	\$40,000	88	114	29.5%	26
<b>Metro Region</b>	<b>\$ 401,500</b>	<b>\$ 401,500</b>	<b>0.0%</b>	<b>\$0</b>	<b>249</b>	<b>293</b>	<b>17.7%</b>	<b>44</b>
North Shore Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
MOKULEIA	\$ 470,000	-	-	-	1	-	-	-
WAIALUA	\$ 265,000	\$ 323,500	22.1%	\$58,500	3	2	-33.3%	-1
KUILIMA	\$ 500,000	\$ 514,050	2.8%	\$14,050	6	2	-66.7%	-4
<b>North Shore Region</b>	<b>\$ 465,250</b>	<b>\$ 406,550</b>	<b>-12.6%</b>	<b>-\$58,700</b>	<b>10</b>	<b>4</b>	<b>-60.0%</b>	<b>-6</b>
Pearl City Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
HALAWA	\$ 422,000	\$ 450,000	6.6%	\$28,000	4	3	-25.0%	-1
MANANA	\$ 290,500	\$ 315,000	8.4%	\$24,500	2	5	150.0%	3
NAVY/FEDERAL	-	\$ 365,000	-	-	-	1	-	-
NEWTOWN	\$ 506,000	-	-	-	3	-	-	-
PEARL CITY-LOWER	\$ 354,000	-	-	-	1	-	-	-
PEARL CITY-UPPER	-	\$ 300,000	-	-	-	1	-	-
PEARLRIDGE	\$ 357,500	\$ 350,000	-2.1%	-\$7,500	16	17	6.3%	1
WAIU	\$ 352,500	\$ 416,000	18.0%	\$63,500	4	6	50.0%	2
WAILUNA	-	\$ 644,000	-	-	-	3	-	-
WAIMALU	\$ 280,000	-	-	-	1	-	-	-
<b>Pearl City Region</b>	<b>\$ 365,000</b>	<b>\$ 364,000</b>	<b>-0.3%</b>	<b>-\$1,000</b>	<b>31</b>	<b>36</b>	<b>16.1%</b>	<b>5</b>

**Condo Solds - April 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3**

<b>Waipahu Region</b>	<b>2017 Median</b>	<b>2018 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2017 Sold</b>	<b>2018 Sold</b>	<b>+/-</b>	<b>+/-</b>
ROYAL KUNIA	\$ 392,500	\$ 362,000	-7.8%	-\$30,500	1	2	100.0%	1
WAIKELE	\$ 450,000	\$ 430,000	-4.4%	-\$20,000	13	9	-30.8%	-4
WAIPAHU-LOWER	\$ 205,000	\$ 237,000	15.6%	\$32,000	5	8	60.0%	3
WAIPIO GENTRY	\$ 365,000	\$ 385,000	5.5%	\$20,000	5	7	40.0%	2
<b>Waipahu Region</b>	<b>\$ 394,250</b>	<b>\$ 382,500</b>	<b>-3.0%</b>	<b>-\$11,750</b>	<b>24</b>	<b>26</b>	<b>8.3%</b>	<b>2</b>