

# Local Market Update

## Single Family Homes

### December 2017



December 2017		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Dec-17	Dec-16	Change	Dec-17	Dec-16	Change	Dec-17	Dec-16	Change	Dec-17	Dec-16	Change	Dec-17	Dec-16	Change	Dec-17	Dec-16	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	8	10	-20%	6	1	500%	\$1,162,500	\$1,900,000	-39%	94.9%	81.6%	16%	68	97	-30%	39	39	0%
Ala Moana - Kakaako	1-2-3	2	0	-	1	0	-	\$1,050,000	\$0	-	116.9%	0.0%	-	7	0	-	4	1	300%
Downtown - Nuuanu	1-1-8 to 1-2-2	7	6	17%	8	7	14%	\$882,000	\$850,000	4%	95.6%	97.1%	-2%	88	13	577%	32	20	60%
Ewa Plain	1-9-1	54	37	46%	85	66	29%	\$645,000	\$623,000	4%	99.9%	100.1%	0%	17	13	31%	166	136	22%
Hawaii Kai	1-3-9	9	13	-31%	12	12	0%	\$1,047,000	\$1,239,500	-16%	96.3%	96.3%	0%	29	20	45%	57	60	-5%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	29	16	81%	22	23	-4%	\$955,000	\$1,225,000	-22%	88.4%	102.5%	-14%	29	19	53%	106	95	12%
Kalihi - Palama	1-1-2 to 1-1-7	16	6	167%	16	11	45%	\$750,000	\$637,500	18%	93.9%	91.2%	3%	24	17	41%	53	39	36%
Kaneohe	Selected 1-4-4 to 1-4-7	11	15	-27%	28	22	27%	\$839,500	\$835,000	1%	96.7%	96.3%	0%	35	59	-41%	69	67	3%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	9	7	29%	23	28	-18%	\$960,000	\$962,500	0%	91.4%	100.8%	-9%	15	14	7%	69	83	-17%
Makaha - Nanakuli	1-8-1 to 1-8-9	25	20	25%	26	22	18%	\$465,000	\$447,500	4%	92.9%	100.6%	-8%	11	14	-21%	103	90	14%
Makakilo	1-9-2 to 1-9-3	6	7	-14%	14	13	8%	\$667,500	\$715,000	-7%	99.6%	100.0%	0%	19	12	58%	38	28	36%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	10	11	-9%	9	10	-10%	\$1,260,000	\$1,100,000	15%	100.9%	94.0%	7%	1	25	-96%	42	32	31%
Milliani	Selected 1-9-4 to 1-9-5	5	6	-17%	25	18	39%	\$783,000	\$763,000	3%	101.4%	99.4%	2%	19	32	-41%	35	35	0%
Moanalua - Salt Lake	1-1-1	2	5	-60%	10	7	43%	\$913,888	\$907,000	1%	101.6%	101.9%	0%	15	9	67%	17	16	6%
North Shore	1-5-6 to 1-6-9	8	9	-11%	7	5	40%	\$775,000	\$850,000	-9%	93.9%	95.0%	-1%	37	37	0%	51	58	-12%
Pearl City - Aiea	1-9-6 to 1-9-9	8	17	-53%	30	40	-25%	\$741,500	\$729,500	2%	96.0%	100.7%	-5%	21	11	91%	56	77	-27%
Wahiawa	1-7-1 to 1-7-7	5	13	-62%	10	5	100%	\$620,000	\$540,000	15%	100.5%	91.5%	10%	9	62	-85%	22	26	-15%
Waialae - Kahala	1-3-5	8	11	-27%	8	16	-50%	\$1,455,250	\$1,611,000	-10%	85.6%	89.5%	-4%	41	26	58%	55	86	-36%
Waikiki	1-2-6	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	1	2	-50%
Waipahu	1-9-4	10	14	-29%	21	29	-28%	\$660,000	\$650,000	2%	98.9%	98.5%	0%	17	29	-41%	42	50	-16%
Windward Coast	1-4-8 to 1-5-5	2	5	-60%	0	6	-100%	\$0	\$619,500	-100%	0.0%	92.8%	-100%	0	94	-100%	22	42	-48%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Dec-17	Dec-16	Change	Dec-17	Dec-16	Change	Dec-17	Dec-16	Change	Dec-17	Dec-16	Change	Dec-17	Dec-16	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	138	143	-3%	94	82	15%	\$1,240,000	\$1,100,000	13%	99.2%	91.7%	8%	24	20	20%
Ala Moana - Kakaako	1-2-3	11	8	38%	7	6	17%	\$975,000	\$795,000	23%	100.0%	92.3%	8%	42	34	24%
Downtown - Nuuanu	1-1-8 to 1-2-2	134	121	11%	91	80	14%	\$895,000	\$910,000	-2%	99.6%	91.5%	9%	25	23	9%
Ewa Plain	1-9-1	989	848	17%	857	738	16%	\$659,000	\$625,000	5%	99.8%	99.4%	0%	15	13	15%
Hawaii Kai	1-3-9	253	271	-7%	177	186	-5%	\$1,225,000	\$1,072,500	14%	98.2%	95.3%	3%	22	23	-4%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	428	414	3%	313	313	0%	\$1,125,000	\$1,070,000	5%	97.2%	97.4%	0%	15	18	-17%
Kalihi - Palama	1-1-2 to 1-1-7	173	158	9%	121	109	11%	\$749,450	\$700,000	7%	99.9%	98.9%	1%	19	13	46%
Kaneohe	Selected 1-4-4 to 1-4-7	336	303	11%	265	224	18%	\$875,000	\$810,000	8%	99.4%	99.4%	0%	12	18	-33%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	275	298	-8%	203	210	-3%	\$1,000,000	\$950,000	5%	97.1%	100.0%	-3%	16	18	-11%
Makaha - Nanakuli	1-8-1 to 1-8-9	478	393	22%	339	278	22%	\$463,000	\$430,000	8%	100.0%	97.8%	2%	20	22	-9%
Makakilo	1-9-2 to 1-9-3	222	199	12%	160	167	-4%	\$723,025	\$686,500	5%	99.5%	98.9%	1%	19	25	-24%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	170	142	20%	109	116	-6%	\$1,200,000	\$1,101,000	9%	96.5%	93.7%	3%	16	30	-47%
Milliani	Selected 1-9-4 to 1-9-5	263	256	3%	232	250	-7%	\$773,500	\$750,000	3%	99.5%	98.7%	1%	10	17	-41%
Moanalua - Salt Lake	1-1-1	55	54	2%	48	42	14%	\$898,500	\$887,000	1%	99.9%	99.4%	1%	18	18	0%
North Shore	1-5-6 to 1-6-9	169	172	-2%	107	105	2%	\$880,000	\$800,000	10%	98.6%	90.9%	8%	28	37	-24%
Pearl City - Aiea	1-9-6 to 1-9-9	294	337	-13%	265	292	-9%	\$756,000	\$730,000	4%	98.2%	99.3%	-1%	14	12	17%
Wahiawa	1-7-1 to 1-7-7	125	107	17%	108	74	46%	\$599,000	\$565,000	6%	99.9%	98.3%	2%	12	14	-14%
Waialae - Kahala	1-3-5	185	223	-17%	124	107	16%	\$1,750,000	\$1,830,000	-4%	97.8%	93.8%	4%	47	36	31%
Waikiki	1-2-6	4	4	0%	3	1	200%	\$1,159,000	\$390,000	197%	89.2%	100.0%	-11%	120	0	-
Waipahu	1-9-4	258	246	5%	219	229	-4%	\$675,000	\$633,000	7%	99.6%	98.9%	1%	13	16	-19%
Windward Coast	1-4-8 to 1-5-5	94	123	-24%	66	69	-4%	\$757,500	\$650,000	17%	99.7%	98.6%	1%	40	29	38%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## Condos

### December 2017



December 2017		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Dec-17	Dec-16	Change	Dec-17	Dec-16	Change	Dec-17	Dec-16	Change	Dec-17	Dec-16	Change	Dec-17	Dec-16	Change	Dec-17	Dec-16	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	0	1	-
Ala Moana - Kakaako	1-2-3	35	47	-26%	47	61	-23%	\$510,000	\$415,000	23%	91.1%	92.2%	-1%	28	28	0%	225	241	-7%
Downtown - Nuuanu	1-1-8 to 1-2-2	35	23	52%	31	33	-6%	\$370,000	\$375,000	-1%	100.3%	98.9%	1%	36	24	50%	136	121	12%
Ewa Plain	1-9-1	24	38	-37%	56	61	-8%	\$470,000	\$440,000	7%	102.2%	102.3%	0%	8	10	-20%	97	113	-14%
Hawaii Kai	1-3-9	10	16	-38%	13	20	-35%	\$825,000	\$588,000	40%	103.4%	98.5%	5%	28	35	-20%	41	52	-21%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	3	7	-57%	7	9	-22%	\$620,000	\$560,000	11%	94.1%	102.2%	-8%	25	17	47%	26	17	53%
Kalihi - Palama	1-1-2 to 1-1-7	2	4	-50%	10	12	-17%	\$495,000	\$365,000	36%	96.6%	97.0%	0%	26	17	53%	27	23	17%
Kaneohe	Selected 1-4-4 to 1-4-7	9	9	0%	16	21	-24%	\$570,000	\$500,000	14%	99.1%	101.0%	-2%	7	10	-30%	27	38	-29%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	9	8	13%	13	5	160%	\$469,000	\$420,000	12%	100.0%	91.5%	9%	17	92	-82%	57	52	10%
Makaha - Nanakuli	1-8-1 to 1-8-9	8	12	-33%	13	22	-41%	\$169,000	\$153,250	10%	98.3%	96.4%	2%	28	20	40%	63	62	2%
Makakilo	1-9-2 to 1-9-3	2	11	-82%	16	14	14%	\$392,000	\$380,000	3%	98.2%	100.8%	-3%	11	11	0%	23	23	0%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	44	46	-4%	50	54	-7%	\$358,500	\$357,500	0%	95.6%	99.7%	-4%	24	34	-29%	162	189	-14%
Mililani	Selected 1-9-4 to 1-9-5	25	24	4%	35	38	-8%	\$420,000	\$396,000	6%	98.1%	101.0%	-3%	11	10	10%	56	55	2%
Moanalua - Salt Lake	1-1-1	16	11	45%	15	16	-6%	\$407,500	\$434,000	-6%	97.0%	96.8%	0%	33	30	10%	43	37	16%
North Shore	1-5-6 to 1-6-9	0	6	-100%	5	3	67%	\$525,000	\$169,000	211%	92.9%	77.2%	20%	50	113	-56%	19	13	46%
Pearl City - Aiea	1-9-6 to 1-9-9	24	21	14%	24	27	-11%	\$319,000	\$375,000	-15%	98.9%	99.2%	0%	14	16	-13%	63	55	15%
Wahiawa	1-7-1 to 1-7-7	5	0	-	5	9	-44%	\$212,000	\$165,000	28%	96.8%	94.3%	3%	18	25	-28%	11	11	0%
Waialae - Kahala	1-3-5	3	1	200%	3	4	-25%	\$575,000	\$607,500	-5%	100.0%	100.5%	0%	75	19	295%	20	23	-13%
Waikiki	1-2-6	132	100	32%	83	92	-10%	\$360,000	\$375,000	-4%	96.0%	98.8%	-3%	21	37	-43%	544	444	23%
Waipahu	1-9-4	9	15	-40%	17	24	-29%	\$385,000	\$325,500	18%	100.0%	101.4%	-1%	11	11	0%	35	39	-10%
Windward Coast	1-4-8 to 1-5-5	4	3	33%	2	0	-	\$265,500	\$0	-	97.8%	0.0%	-	15	0	-	17	16	6%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Dec-17	Dec-16	Change	Dec-17	Dec-16	Change	Dec-17	Dec-16	Change	Dec-17	Dec-16	Change	Dec-17	Dec-16	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	1	4	-75%	0	3	-	\$0	\$670,000	-	0.0%	95.9%	-	0	65	-
Ala Moana - Kakaako	1-2-3	816	721	13%	561	497	13%	\$545,000	\$499,000	9%	98.2%	99.4%	-1%	27	36	-25%
Downtown - Nuuanu	1-1-8 to 1-2-2	545	495	10%	385	362	6%	\$450,000	\$396,500	13%	98.1%	95.7%	3%	22	21	5%
Ewa Plain	1-9-1	630	593	6%	555	523	6%	\$480,000	\$443,000	8%	100.0%	99.6%	0%	10	11	-9%
Hawaii Kai	1-3-9	249	262	-5%	194	210	-8%	\$650,000	\$625,000	4%	98.9%	98.4%	1%	18	26	-31%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	144	116	24%	112	103	9%	\$560,000	\$550,000	2%	100.0%	100.1%	0%	18	12	50%
Kalihi - Palama	1-1-2 to 1-1-7	168	151	11%	123	119	3%	\$376,000	\$375,000	0%	96.7%	94.9%	2%	23	20	15%
Kaneohe	Selected 1-4-4 to 1-4-7	229	224	2%	226	203	11%	\$545,000	\$532,500	2%	101.9%	100.2%	2%	9	11	-18%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	146	127	15%	104	73	42%	\$495,000	\$485,000	2%	98.1%	91.7%	7%	40	51	-22%
Makaha - Nanakuli	1-8-1 to 1-8-9	261	230	13%	176	181	-3%	\$155,000	\$135,500	14%	97.1%	95.9%	1%	31	28	11%
Makakilo	1-9-2 to 1-9-3	160	165	-3%	170	145	17%	\$379,000	\$350,000	8%	98.4%	100.3%	-2%	12	11	9%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	862	853	1%	662	646	2%	\$370,000	\$370,000	0%	98.7%	97.9%	1%	23	21	10%
Mililani	Selected 1-9-4 to 1-9-5	486	417	17%	447	397	13%	\$380,000	\$360,000	6%	100.0%	100.0%	0%	9	9	0%
Moanalua - Salt Lake	1-1-1	226	233	-3%	209	205	2%	\$372,000	\$361,000	3%	99.2%	97.8%	1%	18	11	64%
North Shore	1-5-6 to 1-6-9	73	68	7%	57	50	14%	\$435,500	\$427,500	2%	93.6%	98.4%	-5%	31	37	-16%
Pearl City - Aiea	1-9-6 to 1-9-9	413	376	10%	349	330	6%	\$365,000	\$355,000	3%	98.7%	98.6%	0%	10	11	-9%
Wahiawa	1-7-1 to 1-7-7	62	35	77%	45	36	25%	\$210,000	\$171,700	22%	100.0%	99.0%	1%	14	16	-13%
Waialae - Kahala	1-3-5	79	81	-2%	56	51	10%	\$568,000	\$568,000	0%	98.8%	98.8%	0%	32	23	39%
Waikiki	1-2-6	1720	1503	14%	1121	1065	5%	\$389,000	\$370,888	5%	97.3%	96.3%	1%	31	39	-21%
Waipahu	1-9-4	270	247	9%	236	228	4%	\$371,500	\$329,000	13%	100.7%	100.2%	0%	9	11	-18%
Windward Coast	1-4-8 to 1-5-5	53	40	33%	36	22	64%	\$267,500	\$222,500	20%	94.2%	97.2%	-3%	53	49	8%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

December 2017

Aina Haina - Kuliouou

1-3-6 to 1-3-8

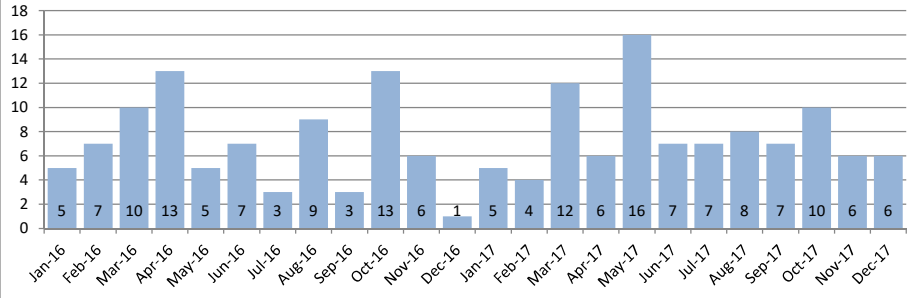


December 2017

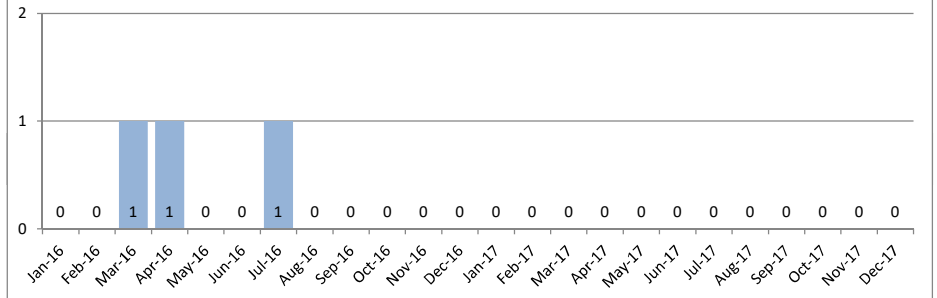
Single Family Homes	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	8	10	-20%	138	143	-3%
Closed Sales	6	1	500%	94	82	15%
Median Sales Price	\$1,162,500	\$1,900,000	-39%	\$1,240,000	\$1,100,000	13%
Percent of Original List Price Received	94.9%	81.6%	16%	99.2%	91.7%	8%
Median Days on Market Until Sale	68	97	-30%	24	20	20%
Inventory of Homes for Sale	39	39	0%	-	-	-

Condos	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	0	0	-	1	4	-75%
Closed Sales	0	0	-	0	3	-
Median Sales Price	\$0	\$0	-	\$0	\$670,000	-
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	95.9%	-
Median Days on Market Until Sale	0	0	-	0	65	-
Inventory of Homes for Sale	0	1	-	-	-	-

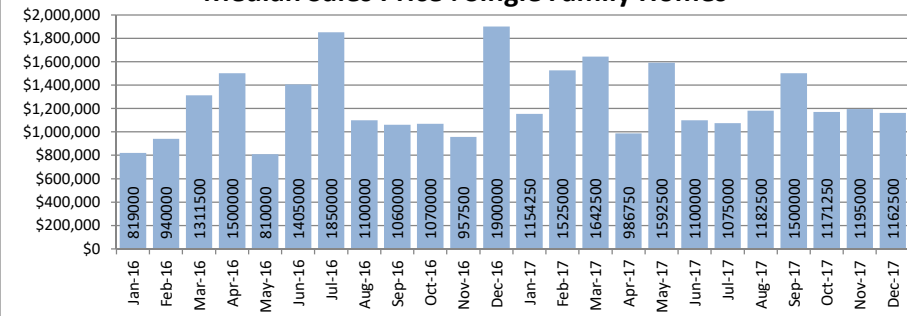
Closed Sales : Single Family Homes



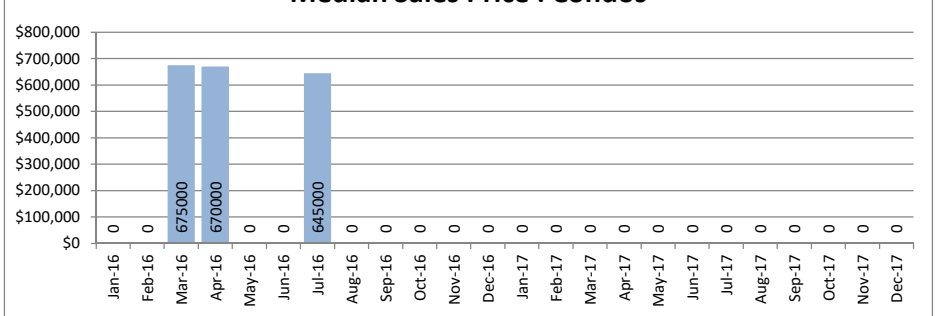
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

December 2017

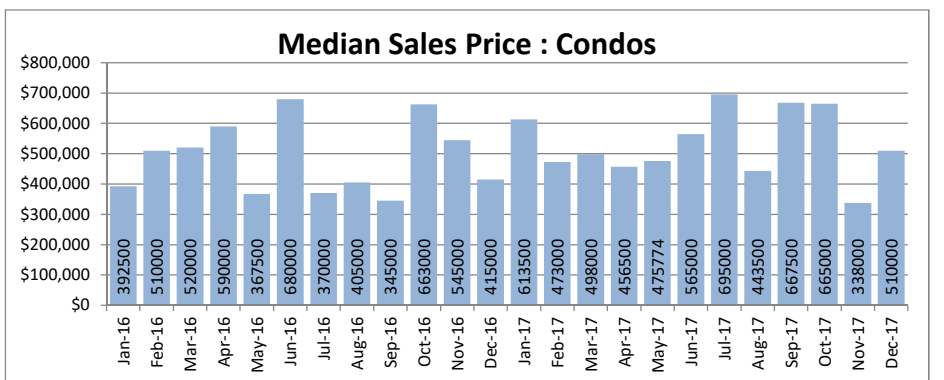
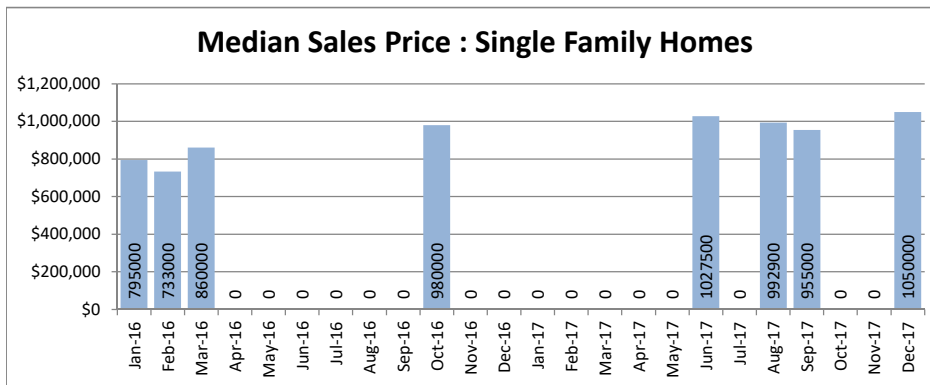
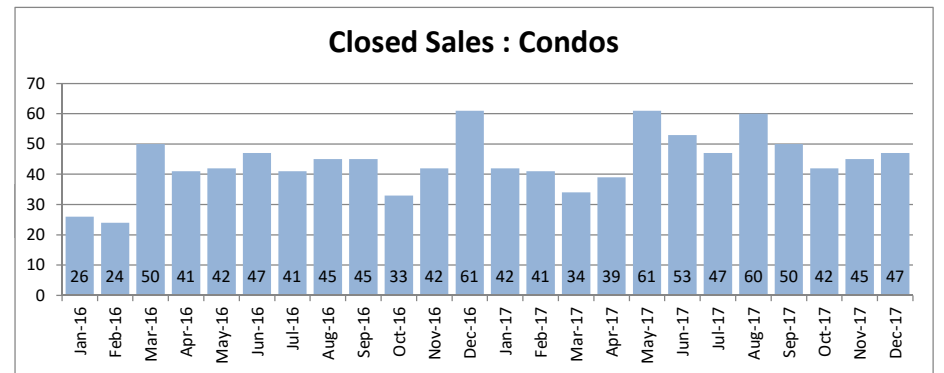
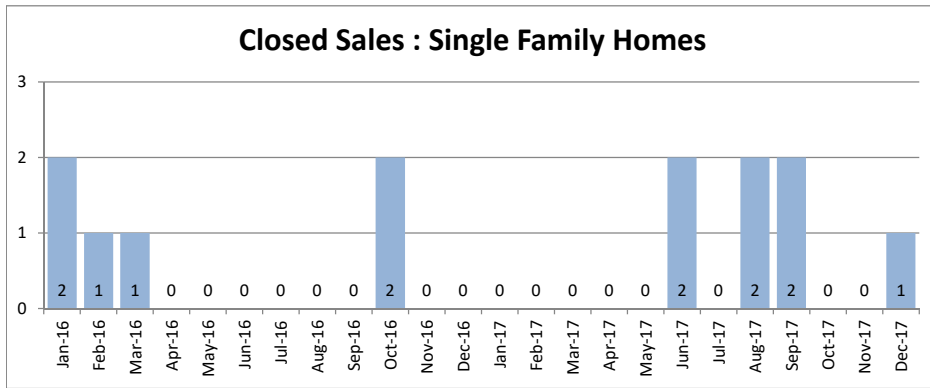


**Ala Moana - Kakaako**  
1-2-3

December 2017

Single Family Homes	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	2	0	-	11	8	38%
Closed Sales	1	0	-	7	6	17%
Median Sales Price	\$1,050,000	\$0	-	\$975,000	\$795,000	23%
Percent of Original List Price Received	116.9%	0.0%	-	100.0%	92.3%	8%
Median Days on Market Until Sale	7	0	-	42	34	24%
Inventory of Homes for Sale	4	1	300%	-	-	-

Condos	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	35	47	-26%	816	721	13%
Closed Sales	47	61	-23%	561	497	13%
Median Sales Price	\$510,000	\$415,000	23%	\$545,000	\$499,000	9%
Percent of Original List Price Received	91.1%	92.2%	-1%	98.2%	99.4%	-1%
Median Days on Market Until Sale	28	28	0%	27	36	-25%
Inventory of Homes for Sale	225	241	-7%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

December 2017

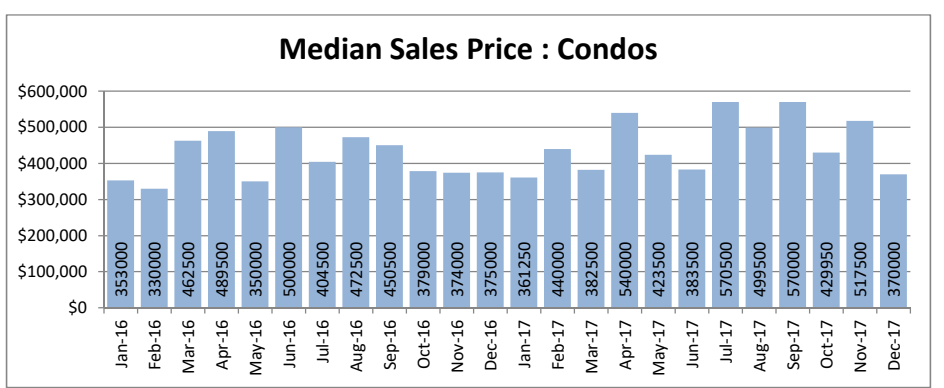
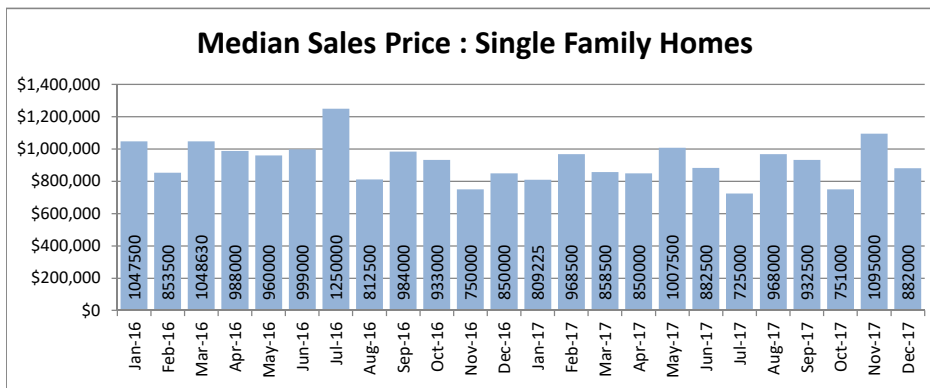
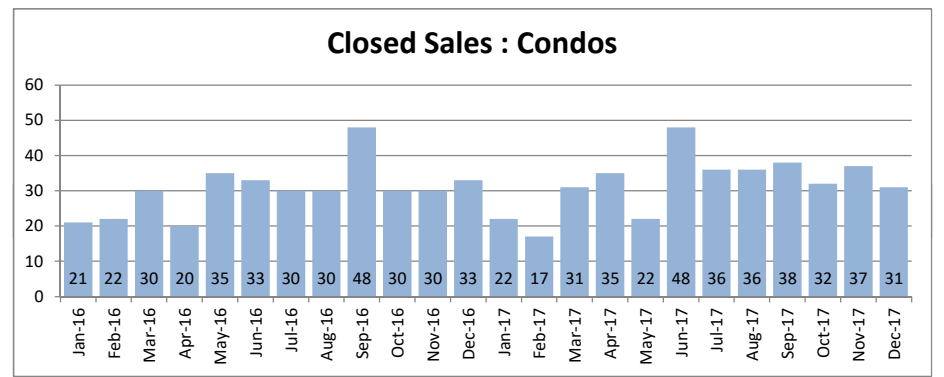
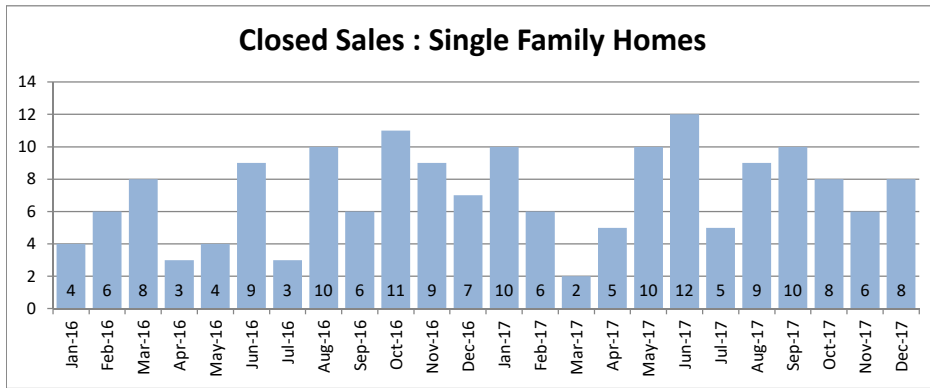


**Downtown - Nuuanu**  
1-1-8 to 1-2-2

December 2017

Single Family Homes	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	7	6	17%	134	121	11%
Closed Sales	8	7	14%	91	80	14%
Median Sales Price	\$882,000	\$850,000	4%	\$895,000	\$910,000	-2%
Percent of Original List Price Received	95.6%	97.1%	-2%	99.6%	91.5%	9%
Median Days on Market Until Sale	88	13	577%	25	23	9%
Inventory of Homes for Sale	32	20	60%	-	-	-

Condos	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	35	23	52%	545	495	10%
Closed Sales	31	33	-6%	385	362	6%
Median Sales Price	\$370,000	\$375,000	-1%	\$450,000	\$396,500	13%
Percent of Original List Price Received	100.3%	98.9%	1%	98.1%	95.7%	3%
Median Days on Market Until Sale	36	24	50%	22	21	5%
Inventory of Homes for Sale	136	121	12%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

December 2017

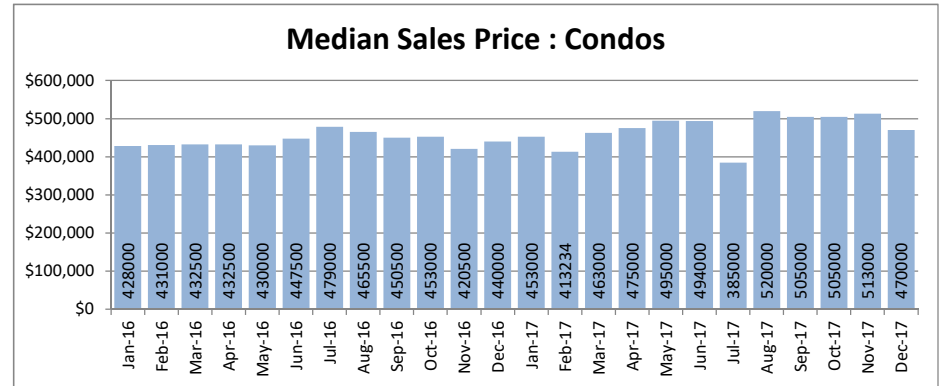
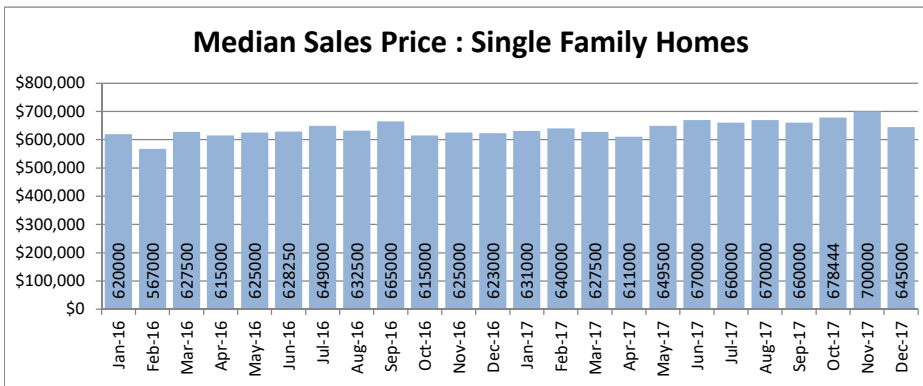
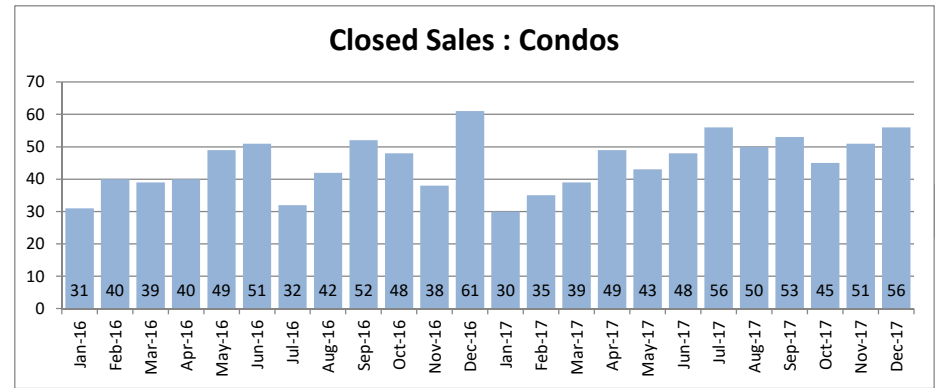
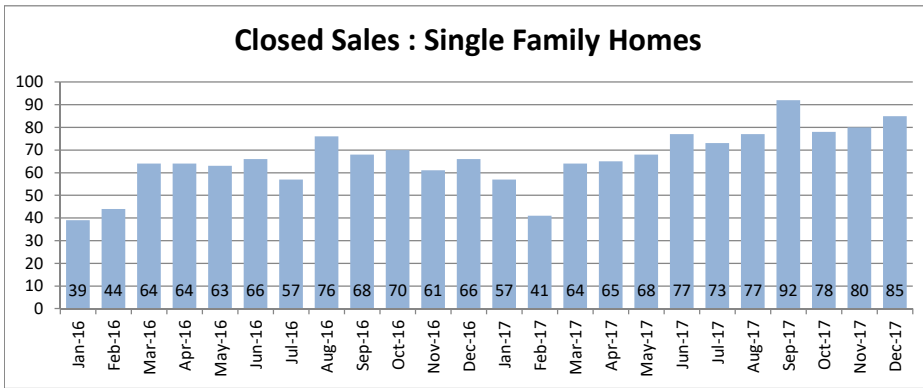


<b>Ewa Plain</b>
<b>1-9-1</b>

December 2017

Single Family Homes	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	54	37	46%	989	848	17%
Closed Sales	85	66	29%	857	738	16%
Median Sales Price	\$645,000	\$623,000	4%	\$659,000	\$625,000	5%
Percent of Original List Price Received	99.9%	100.1%	0%	99.8%	99.4%	0%
Median Days on Market Until Sale	17	13	31%	15	13	15%
Inventory of Homes for Sale	166	136	22%	-	-	-

Condos	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	24	38	-37%	630	593	6%
Closed Sales	56	61	-8%	555	523	6%
Median Sales Price	\$470,000	\$440,000	7%	\$480,000	\$443,000	8%
Percent of Original List Price Received	102.2%	102.3%	0%	100.0%	99.6%	0%
Median Days on Market Until Sale	8	10	-20%	10	11	-9%
Inventory of Homes for Sale	97	113	-14%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

December 2017

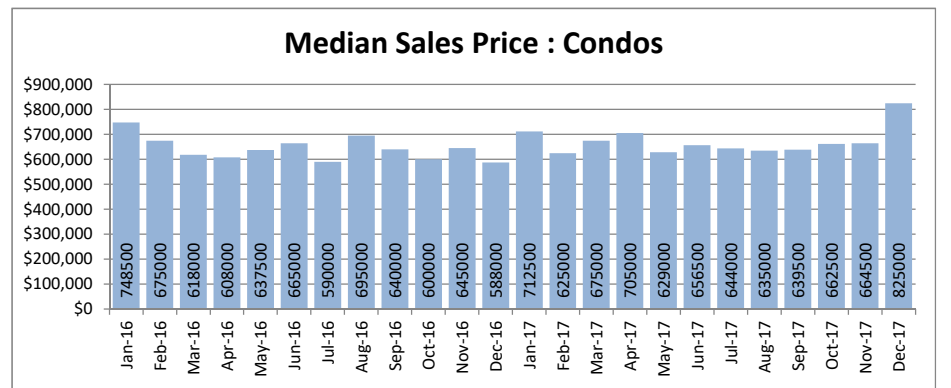
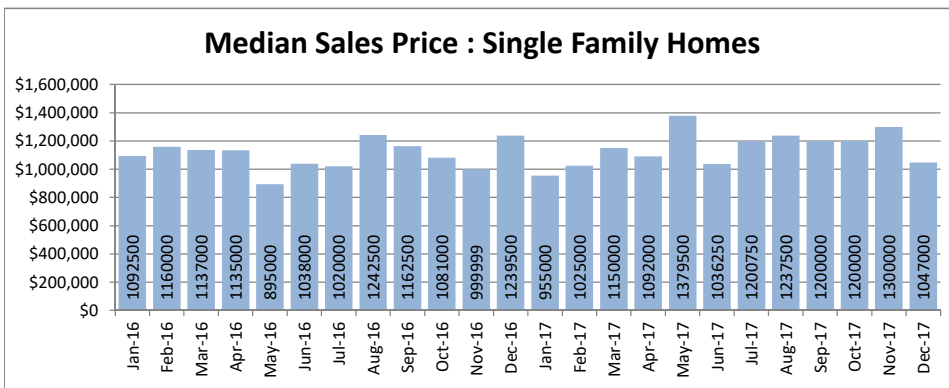
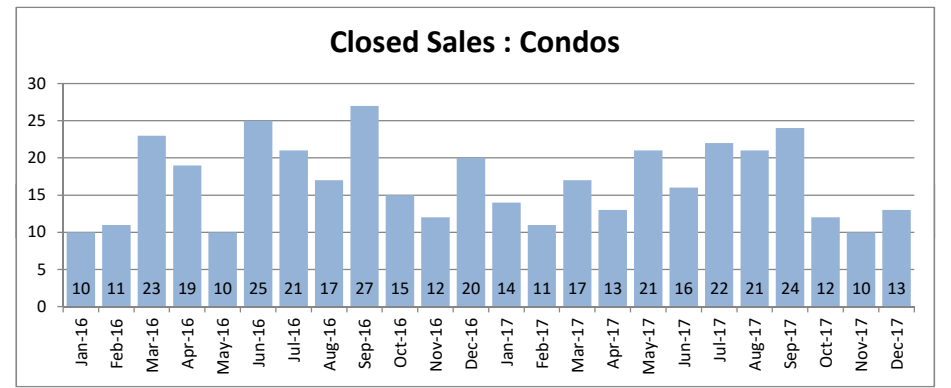
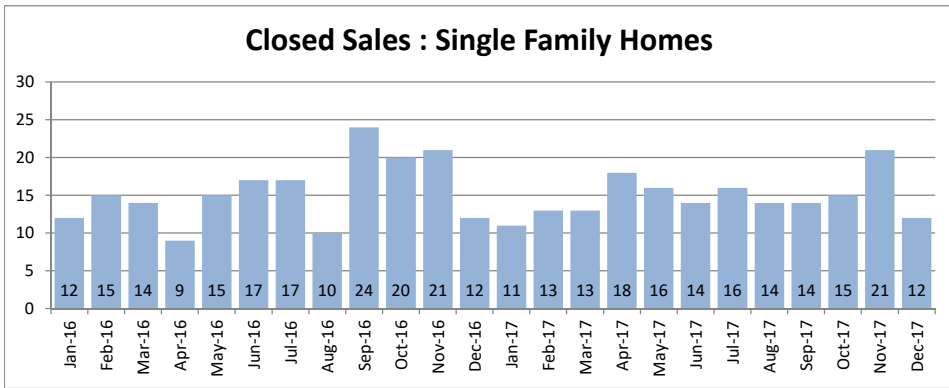


<b>Hawaii Kai</b>
<b>1-3-9</b>

December 2017

Single Family Homes	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	9	13	-31%	253	271	-7%
Closed Sales	12	12	0%	177	186	-5%
Median Sales Price	\$1,047,000	\$1,239,500	-16%	\$1,225,000	\$1,072,500	14%
Percent of Original List Price Received	96.3%	96.3%	0%	98.2%	95.3%	3%
Median Days on Market Until Sale	29	20	45%	22	23	-4%
Inventory of Homes for Sale	57	60	-5%	-	-	-

Condos	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	10	16	-38%	249	262	-5%
Closed Sales	13	20	-35%	194	210	-8%
Median Sales Price	\$825,000	\$588,000	40%	\$650,000	\$625,000	4%
Percent of Original List Price Received	103.4%	98.5%	5%	98.9%	98.4%	1%
Median Days on Market Until Sale	28	35	-20%	18	26	-31%
Inventory of Homes for Sale	41	52	-21%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

December 2017

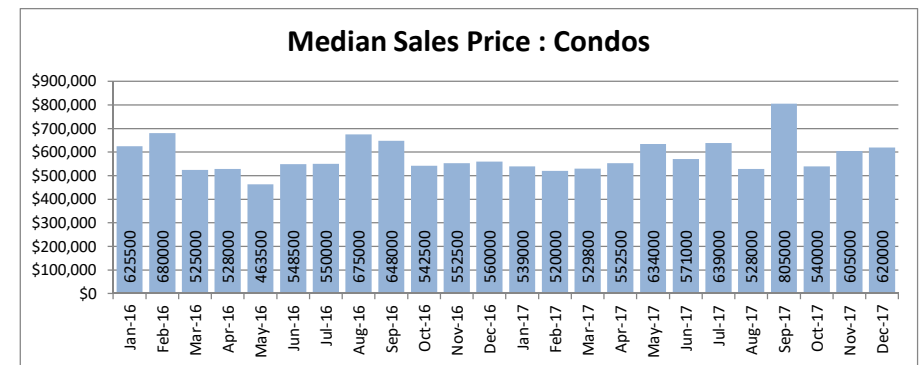
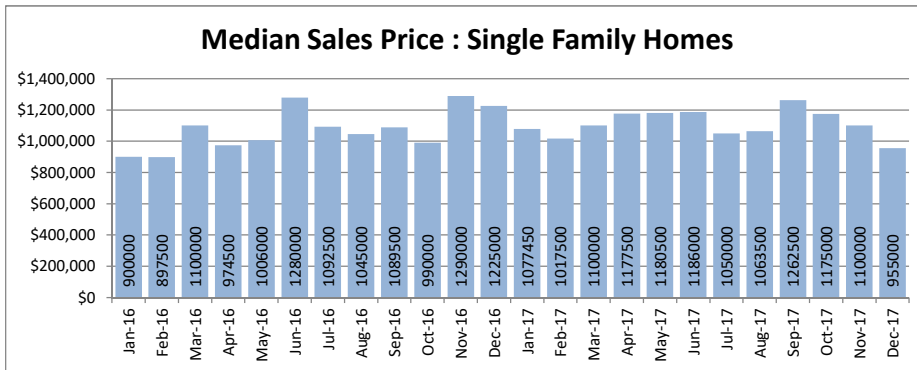
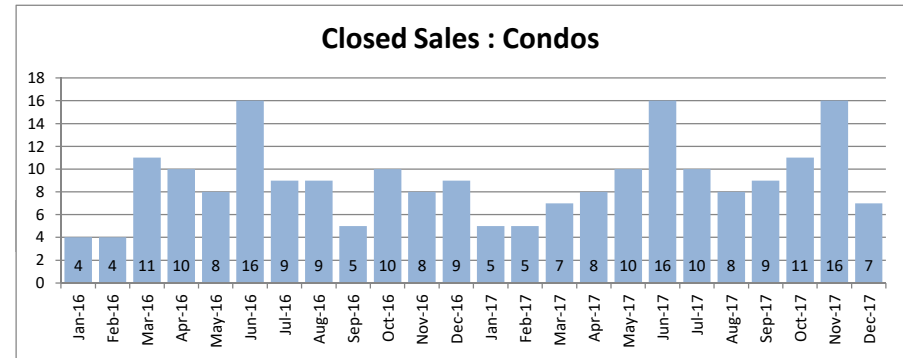
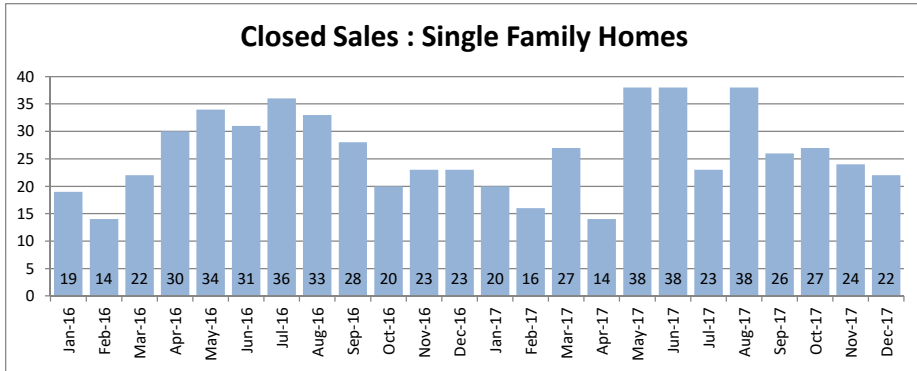


**Kailua - Waimanalo**  
1-4-1 to Selected 1-4-4

December 2017

Single Family Homes	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	29	6	383%	428	414	3%
Closed Sales	22	11	100%	313	313	0%
Median Sales Price	\$955,000	\$637,500	50%	\$1,125,000	\$1,070,000	5%
Percent of Original List Price Received	88.4%	91.2%	-3%	97.2%	97.4%	0%
Median Days on Market Until Sale	29	17	71%	15	18	-17%
Inventory of Homes for Sale	106	39	172%	-	-	-

Condos	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	3	7	-57%	144	116	24%
Closed Sales	7	9	-22%	112	103	9%
Median Sales Price	\$620,000	\$560,000	11%	\$560,000	\$550,000	2%
Percent of Original List Price Received	94.1%	102.2%	-8%	100.0%	100.1%	0%
Median Days on Market Until Sale	25	17	47%	18	12	50%
Inventory of Homes for Sale	26	17	53%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.



# Local Market Update

December 2017

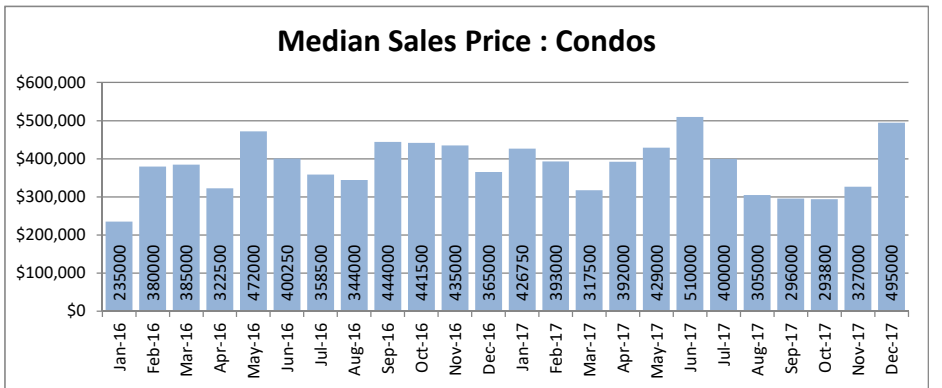
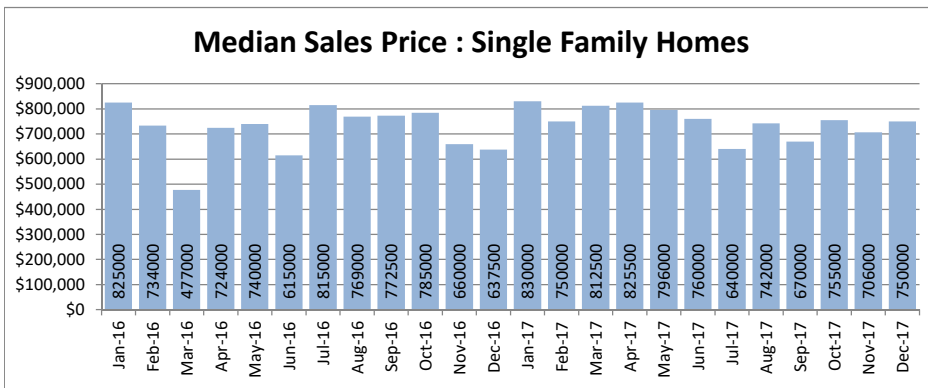
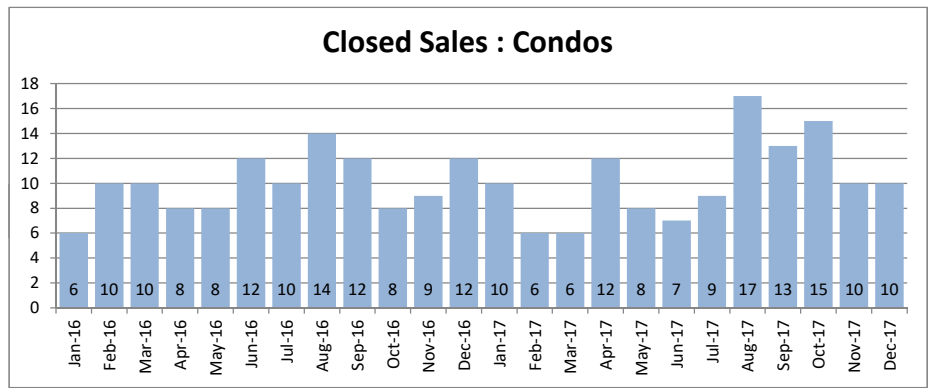
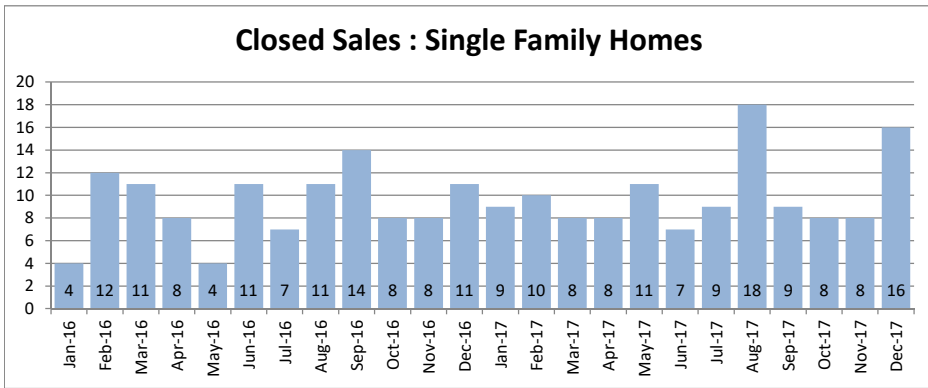


**Kalihi - Palama**  
1-1-2 to 1-1-7

December 2017

Single Family Homes	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	16	6	167%	173	158	9%
Closed Sales	16	11	45%	121	109	11%
Median Sales Price	\$750,000	\$637,500	18%	\$749,450	\$700,000	7%
Percent of Original List Price Received	93.9%	91.2%	3%	99.9%	98.9%	1%
Median Days on Market Until Sale	24	17	41%	19	13	46%
Inventory of Homes for Sale	53	39	36%	-	-	-

Condos	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	2	4	-50%	168	151	11%
Closed Sales	10	12	-17%	123	119	3%
Median Sales Price	\$495,000	\$365,000	36%	\$376,000	\$375,000	0%
Percent of Original List Price Received	96.6%	97.0%	0%	96.7%	94.9%	2%
Median Days on Market Until Sale	26	17	53%	23	20	15%
Inventory of Homes for Sale	27	23	17%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

December 2017

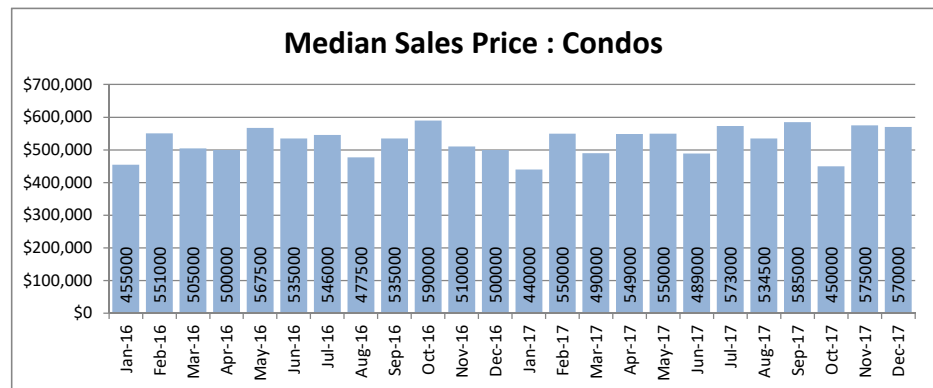
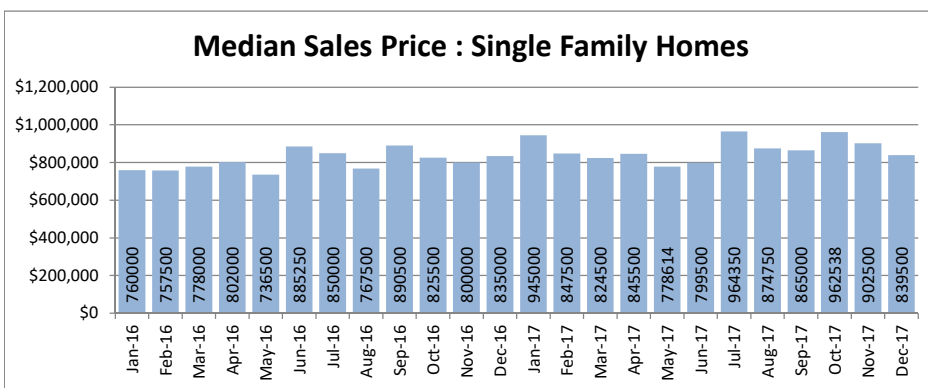
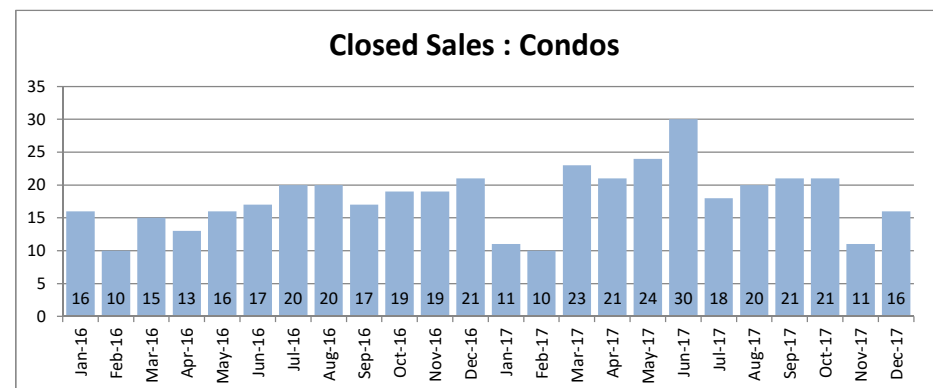
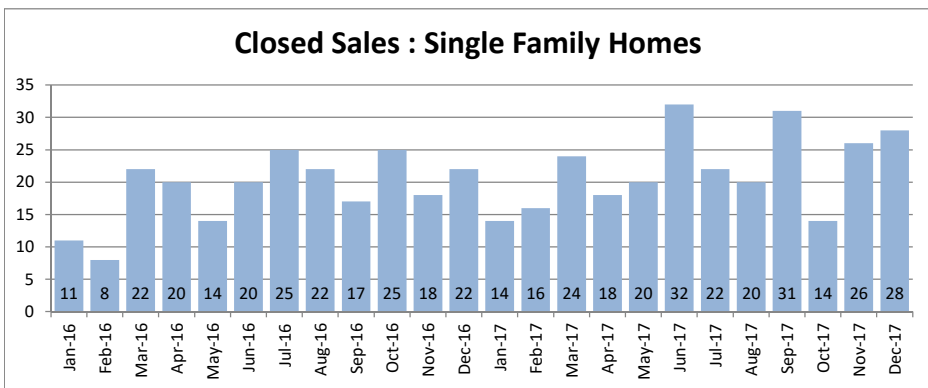


<b>Kaneohe</b>
Selected 1-4-4 to 1-4-7

December 2017

Single Family Homes	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	11	15	-27%	336	303	11%
Closed Sales	28	22	27%	265	224	18%
Median Sales Price	\$839,500	\$835,000	1%	\$875,000	\$810,000	8%
Percent of Original List Price Received	96.7%	96.3%	0%	99.4%	99.4%	0%
Median Days on Market Until Sale	35	59	-41%	12	18	-33%
Inventory of Homes for Sale	69	67	3%	-	-	-

Condos	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	9	9	0%	229	224	2%
Closed Sales	16	21	-24%	226	203	11%
Median Sales Price	\$570,000	\$500,000	14%	\$545,000	\$532,500	2%
Percent of Original List Price Received	99.1%	101.0%	-2%	101.9%	100.2%	2%
Median Days on Market Until Sale	7	10	-30%	9	11	-18%
Inventory of Homes for Sale	27	38	-29%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

December 2017

## Kapahulu - Diamond Head

1-3-1 to 1-3-4

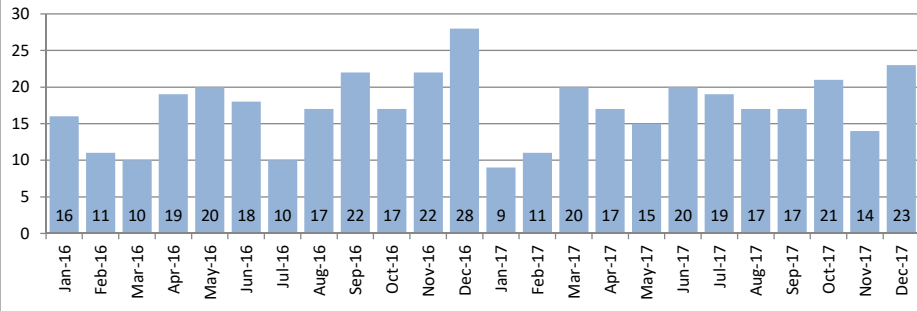


December 2017

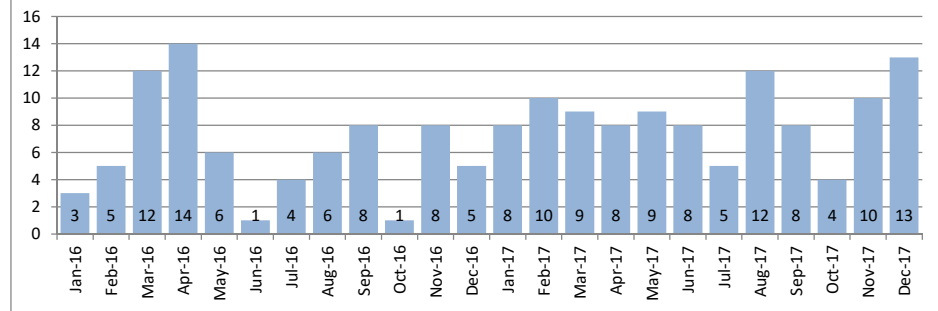
Single Family Homes	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	9	7	29%	275	298	-8%
Closed Sales	23	28	-18%	203	210	-3%
Median Sales Price	\$960,000	\$962,500	0%	\$1,000,000	\$950,000	5%
Percent of Original List Price Received	91.4%	100.8%	-9%	97.1%	100.0%	-3%
Median Days on Market Until Sale	15	14	7%	16	18	-11%
Inventory of Homes for Sale	69	83	-17%	-	-	-

Condos	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	9	8	13%	146	127	15%
Closed Sales	13	5	160%	104	73	42%
Median Sales Price	\$469,000	\$420,000	12%	\$495,000	\$485,000	2%
Percent of Original List Price Received	100.0%	91.5%	9%	98.1%	91.7%	7%
Median Days on Market Until Sale	17	92	-82%	40	51	-22%
Inventory of Homes for Sale	57	52	10%	-	-	-

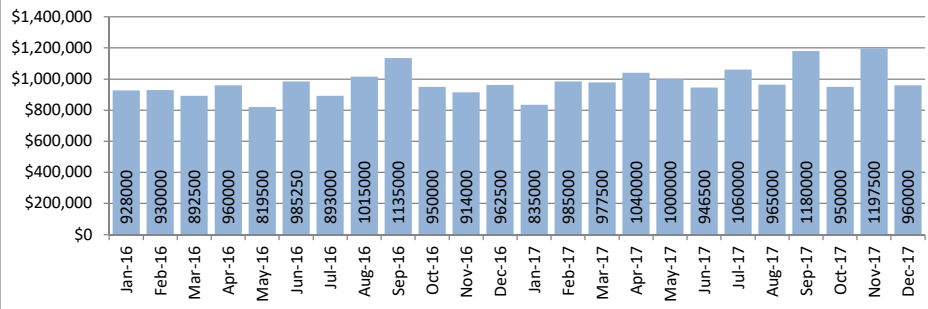
Closed Sales : Single Family Homes



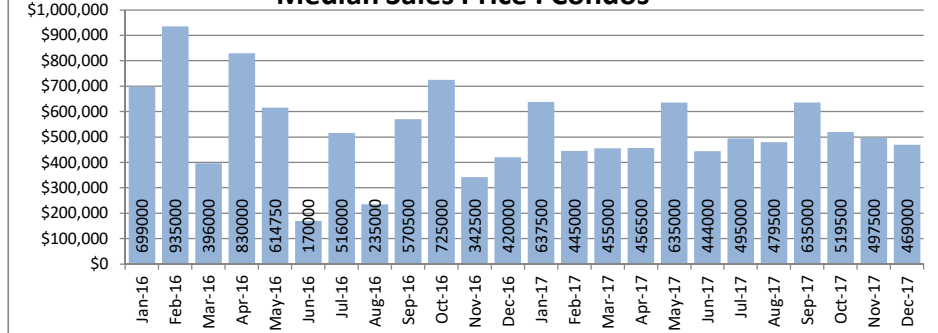
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

December 2017

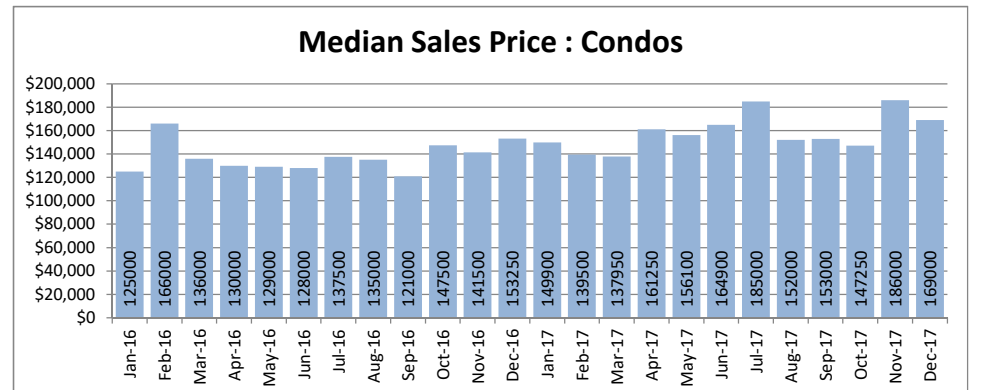
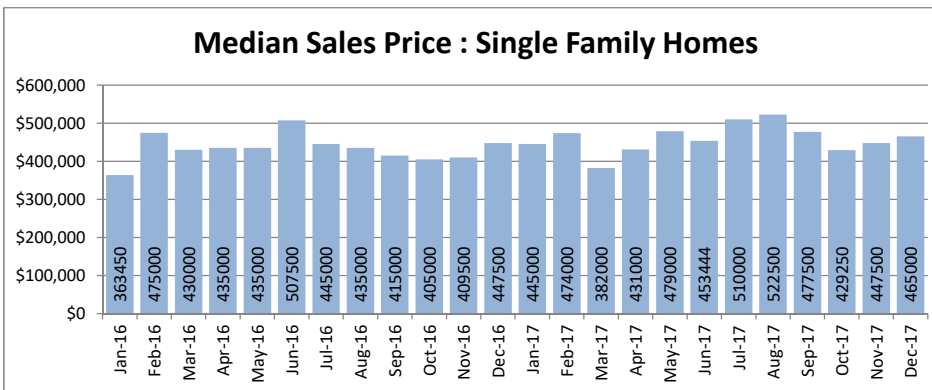
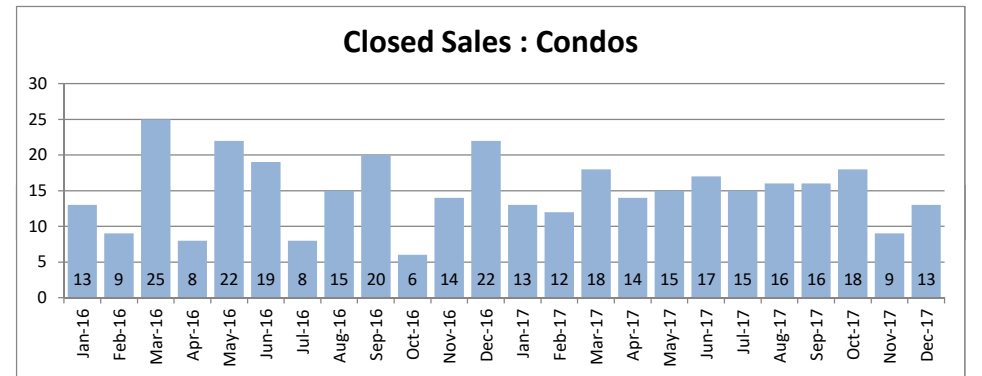
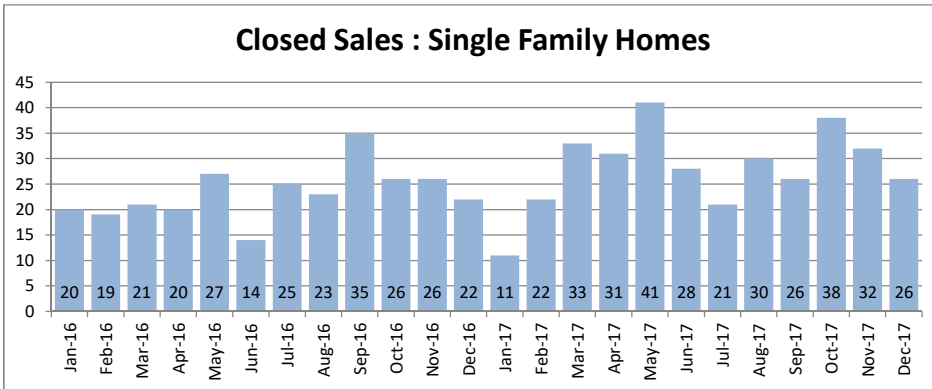


**Makaha - Nanakuli**  
1-8-1 to 1-8-9

December 2017

Single Family Homes	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	25	20	25%	478	393	22%
Closed Sales	26	22	18%	339	278	22%
Median Sales Price	\$465,000	\$447,500	4%	\$463,000	\$430,000	8%
Percent of Original List Price Received	92.9%	100.6%	-8%	100.0%	97.8%	2%
Median Days on Market Until Sale	11	14	-21%	20	22	-9%
Inventory of Homes for Sale	103	90	14%	-	-	-

Condos	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	8	12	-33%	261	230	13%
Closed Sales	13	22	-41%	176	181	-3%
Median Sales Price	\$169,000	\$153,250	10%	\$155,000	\$135,500	14%
Percent of Original List Price Received	98.3%	96.4%	2%	97.1%	95.9%	1%
Median Days on Market Until Sale	28	20	40%	31	28	11%
Inventory of Homes for Sale	63	62	2%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

December 2017

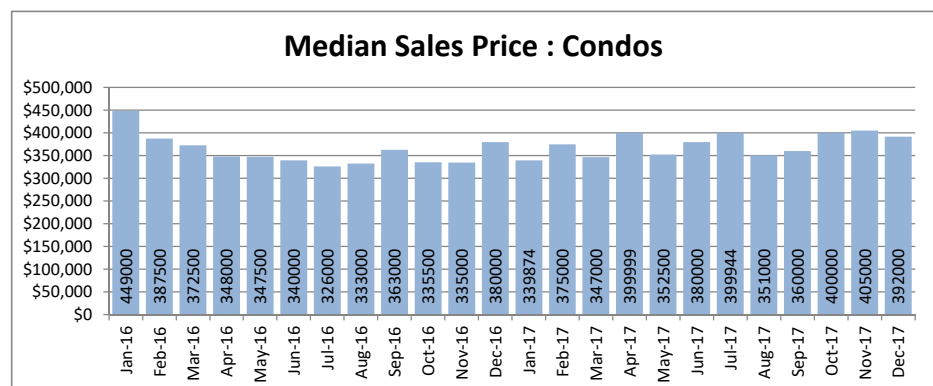
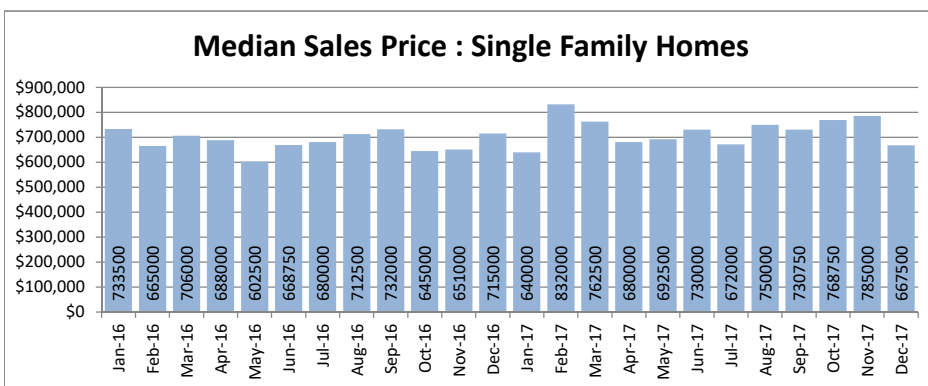
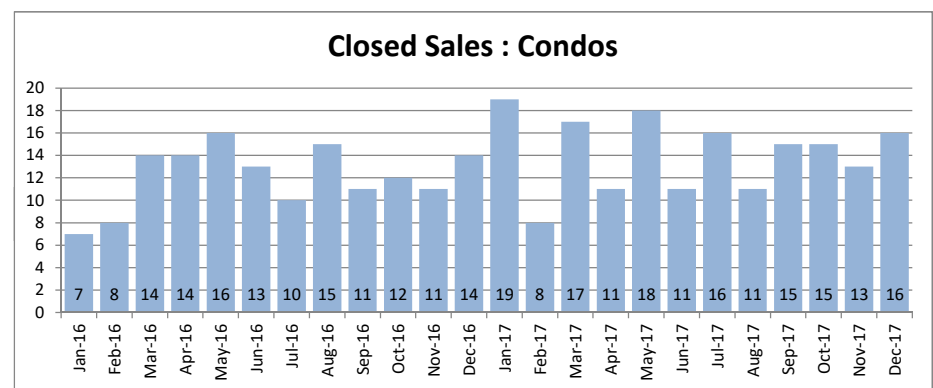
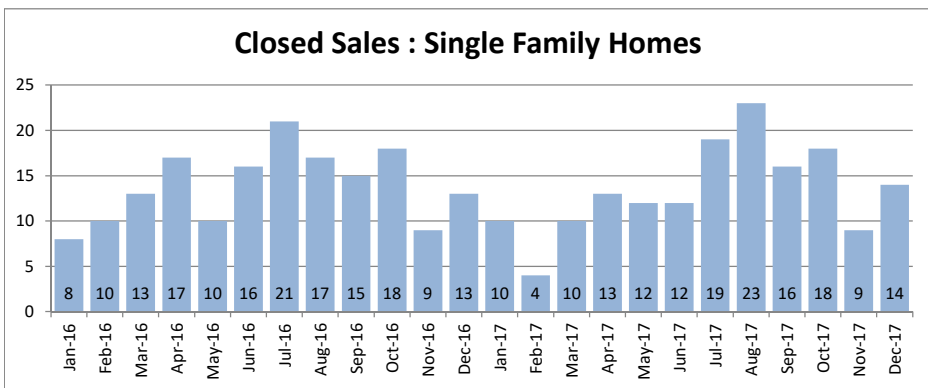


<b>Makakilo</b>
<b>1-9-2 to 1-9-3</b>

December 2017

Single Family Homes	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	6	7	-14%	222	199	12%
Closed Sales	14	13	8%	160	167	-4%
Median Sales Price	\$667,500	\$715,000	-7%	\$723,025	\$686,500	5%
Percent of Original List Price Received	99.6%	100.0%	0%	99.5%	98.9%	1%
Median Days on Market Until Sale	19	12	58%	19	25	-24%
Inventory of Homes for Sale	38	28	36%	-	-	-

Condos	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	2	11	-82%	160	165	-3%
Closed Sales	16	14	14%	170	145	17%
Median Sales Price	\$392,000	\$380,000	3%	\$379,000	\$350,000	8%
Percent of Original List Price Received	98.2%	100.8%	-3%	98.4%	100.3%	-2%
Median Days on Market Until Sale	11	11	0%	12	11	9%
Inventory of Homes for Sale	23	23	0%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

December 2017

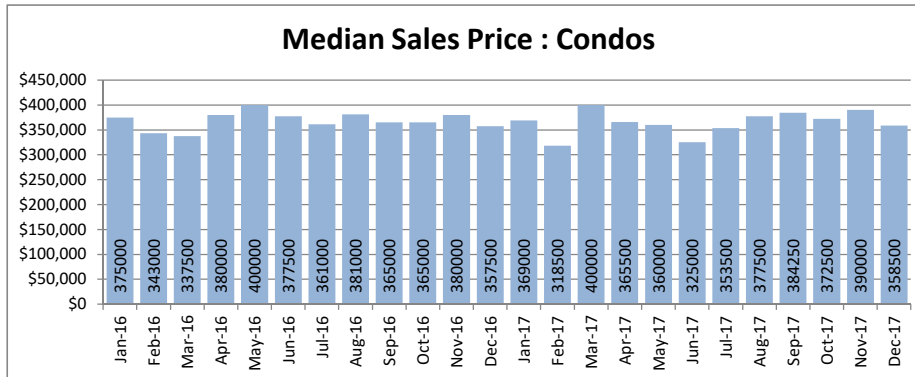
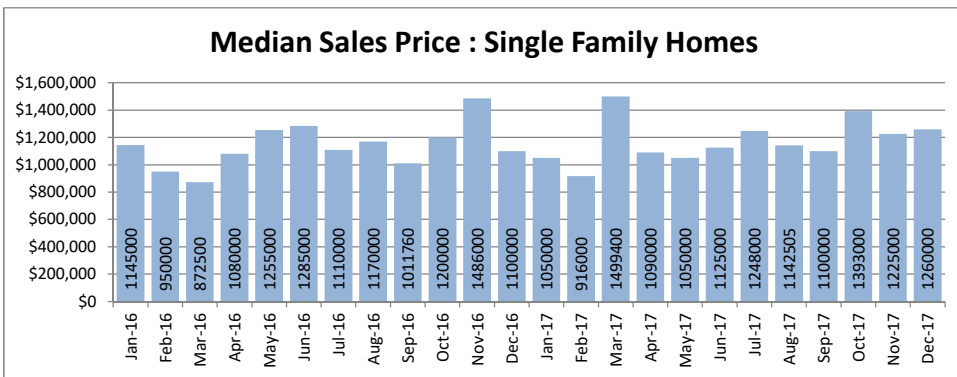
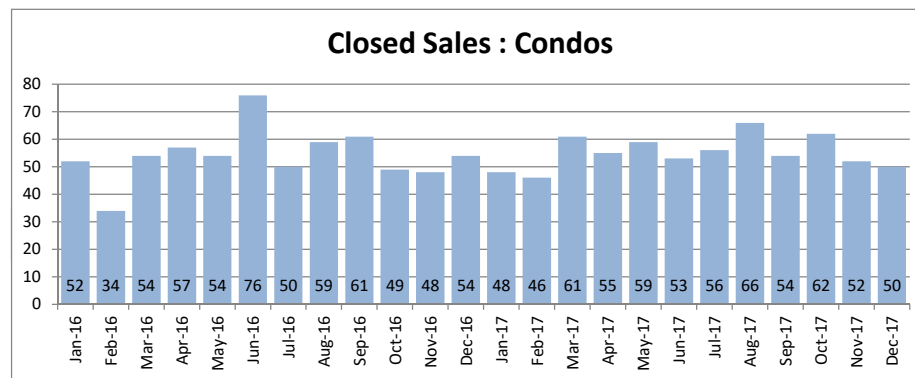
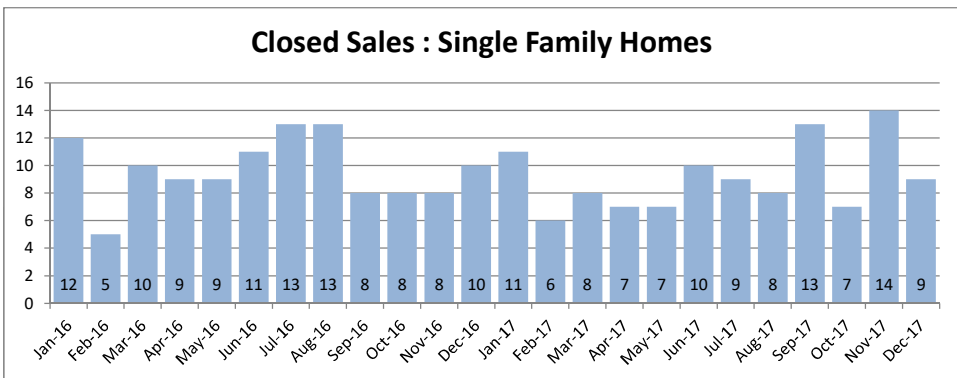


**Makiki - Moiliili**  
1-2-4 to 1-2-9 (except 1-2-6)

December 2017

Single Family Homes	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	10	11	-9%	170	142	20%
Closed Sales	9	10	-10%	109	116	-6%
Median Sales Price	\$1,260,000	\$1,100,000	15%	\$1,200,000	\$1,101,000	9%
Percent of Original List Price Received	100.9%	94.0%	7%	96.5%	93.7%	3%
Median Days on Market Until Sale	1	25	-96%	16	30	-47%
Inventory of Homes for Sale	42	32	31%	-	-	-

Condos	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	44	46	-4%	862	853	1%
Closed Sales	50	54	-7%	662	646	2%
Median Sales Price	\$358,500	\$357,500	0%	\$370,000	\$370,000	0%
Percent of Original List Price Received	95.6%	99.7%	-4%	98.7%	97.9%	1%
Median Days on Market Until Sale	24	34	-29%	23	21	10%
Inventory of Homes for Sale	162	189	-14%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

December 2017

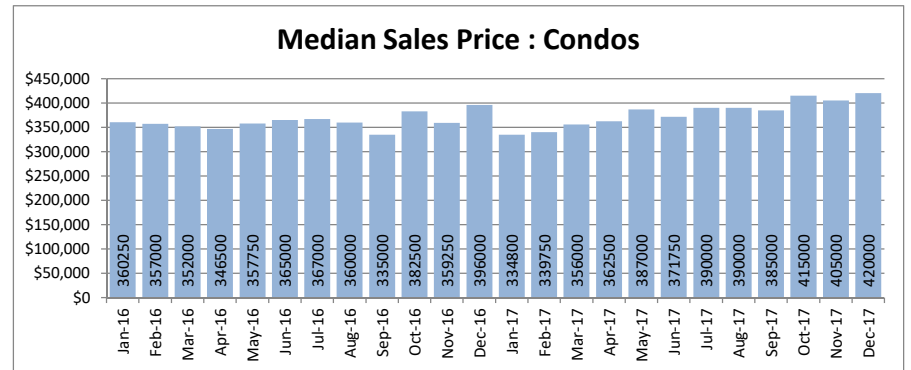
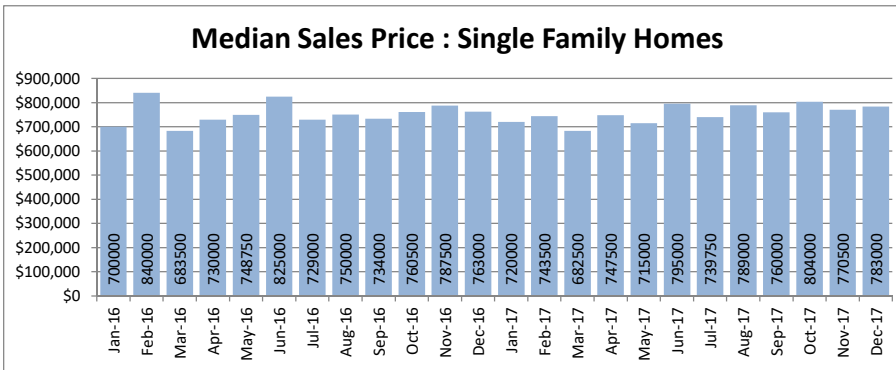
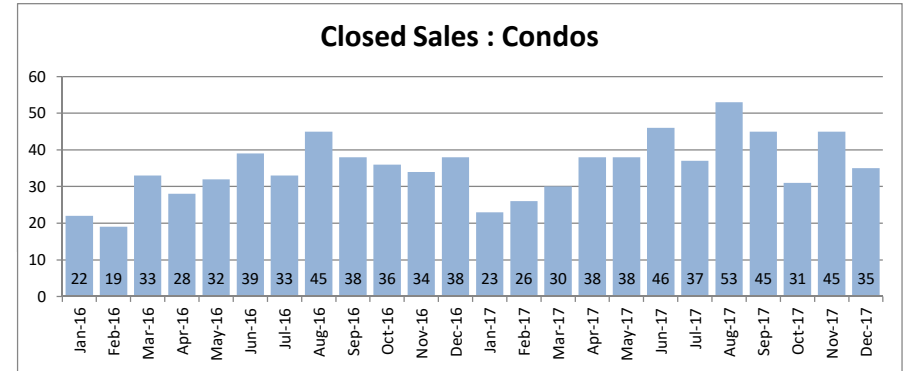
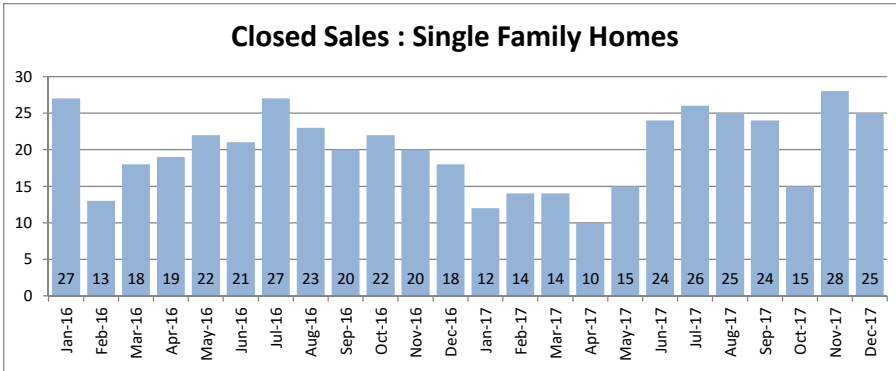


<b>Mililani</b>
Selected 1-9-4 to 1-9-5

December 2017

Single Family Homes	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	5	6	-17%	263	256	3%
Closed Sales	25	18	39%	232	250	-7%
Median Sales Price	\$783,000	\$763,000	3%	\$773,500	\$750,000	3%
Percent of Original List Price Received	101.4%	99.4%	2%	99.5%	98.7%	1%
Median Days on Market Until Sale	19	32	-41%	10	17	-41%
Inventory of Homes for Sale	35	35	0%	-	-	-

Condos	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	25	24	4%	486	417	17%
Closed Sales	35	38	-8%	447	397	13%
Median Sales Price	\$420,000	\$396,000	6%	\$380,000	\$360,000	6%
Percent of Original List Price Received	98.1%	101.0%	-3%	100.0%	100.0%	0%
Median Days on Market Until Sale	11	10	10%	9	9	0%
Inventory of Homes for Sale	56	55	2%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

December 2017

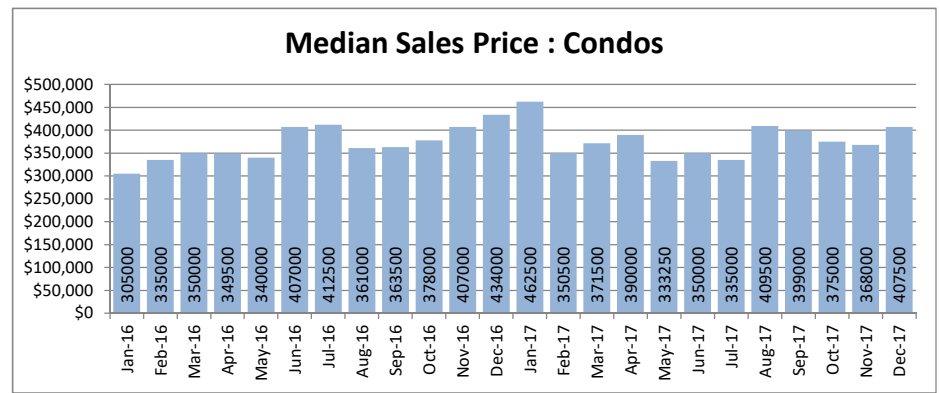
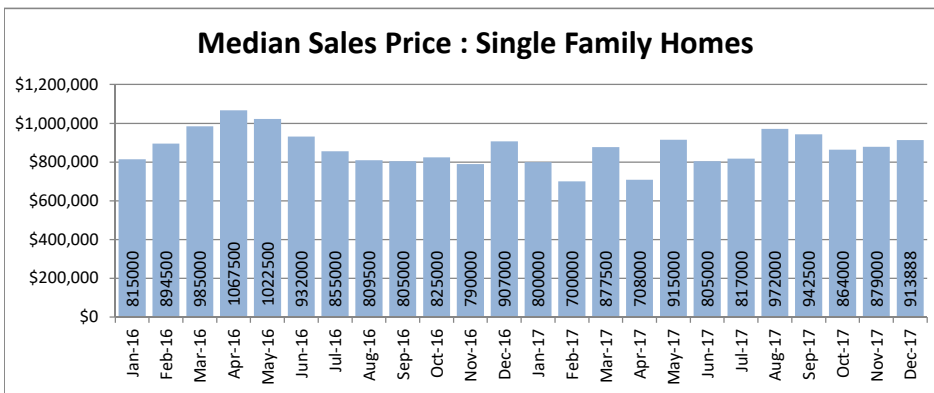
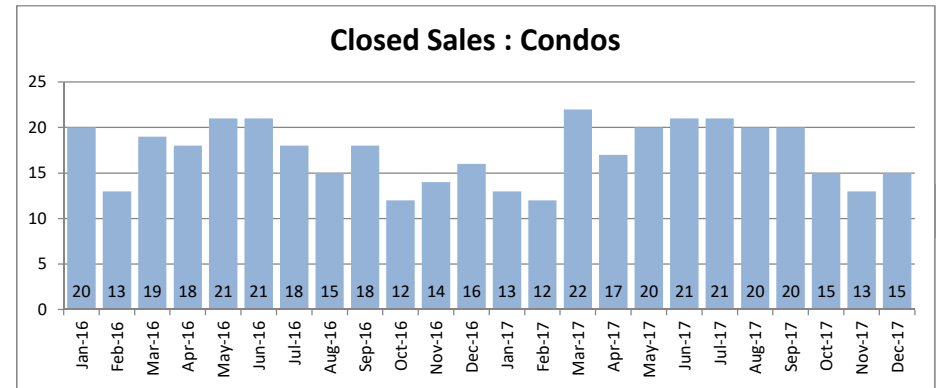
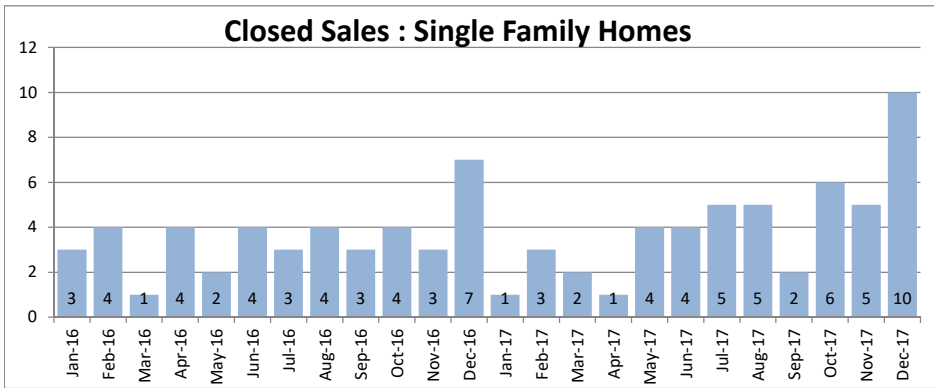


**Moanalua - Salt Lake**  
1-1-1

December 2017

Single Family Homes	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	2	5	-60%	55	54	2%
Closed Sales	10	7	43%	48	42	14%
Median Sales Price	\$913,888	\$907,000	1%	\$898,500	\$887,000	1%
Percent of Original List Price Received	101.6%	101.9%	0%	99.9%	99.4%	1%
Median Days on Market Until Sale	15	9	67%	18	18	0%
Inventory of Homes for Sale	17	16	6%	-	-	-

Condos	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	16	11	45%	226	233	-3%
Closed Sales	15	16	-6%	209	205	2%
Median Sales Price	\$407,500	\$434,000	-6%	\$372,000	\$361,000	3%
Percent of Original List Price Received	97.0%	96.8%	0%	99.2%	97.8%	1%
Median Days on Market Until Sale	33	30	10%	18	11	64%
Inventory of Homes for Sale	43	37	16%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.



# Local Market Update

December 2017

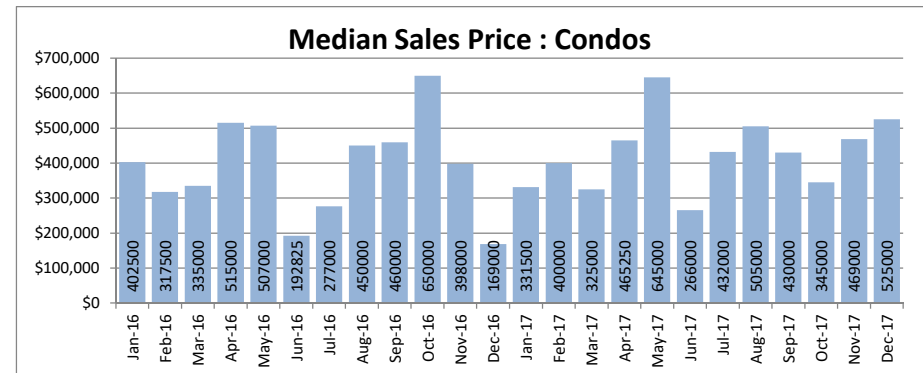
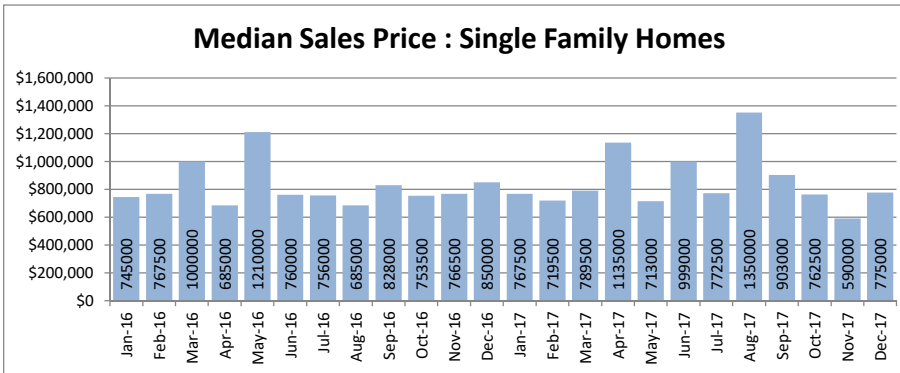
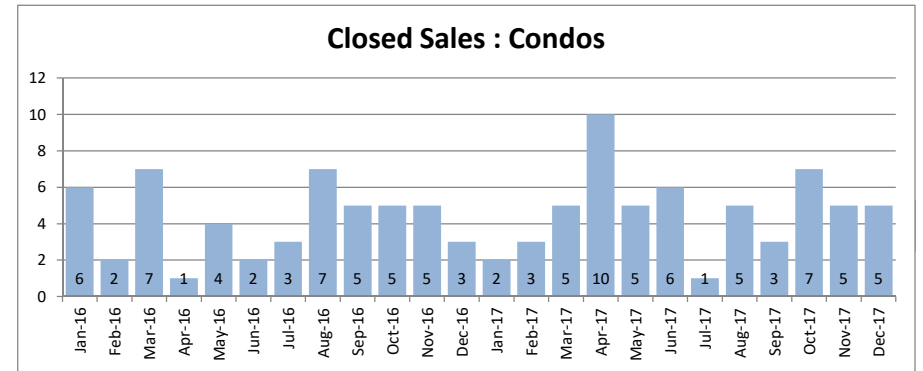
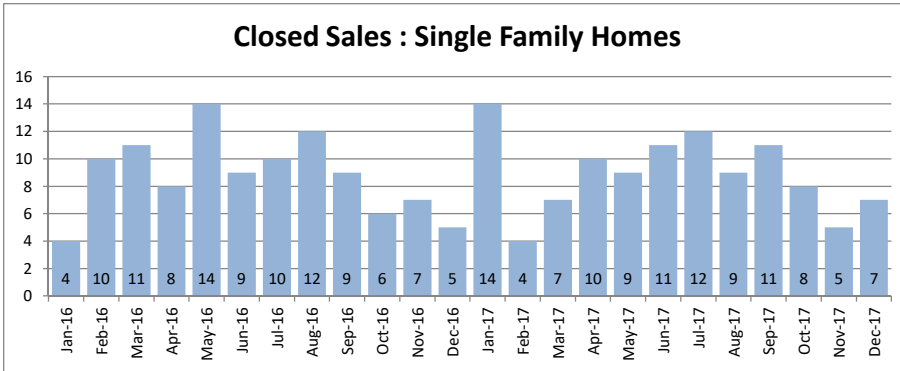


**North Shore**  
1-5-6 to 1-6-9

December 2017

Single Family Homes	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	8	9	-11%	169	172	-2%
Closed Sales	7	5	40%	107	105	2%
Median Sales Price	\$775,000	\$850,000	-9%	\$880,000	\$800,000	10%
Percent of Original List Price Received	93.9%	95.0%	-1%	98.6%	90.9%	8%
Median Days on Market Until Sale	37	37	0%	28	37	-24%
Inventory of Homes for Sale	51	58	-12%	-	-	-

Condos	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	0	6	-100%	73	68	7%
Closed Sales	5	3	67%	57	50	14%
Median Sales Price	\$525,000	\$169,000	211%	\$435,500	\$427,500	2%
Percent of Original List Price Received	92.9%	77.2%	20%	93.6%	98.4%	-5%
Median Days on Market Until Sale	50	113	-56%	31	37	-16%
Inventory of Homes for Sale	19	13	46%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

December 2017

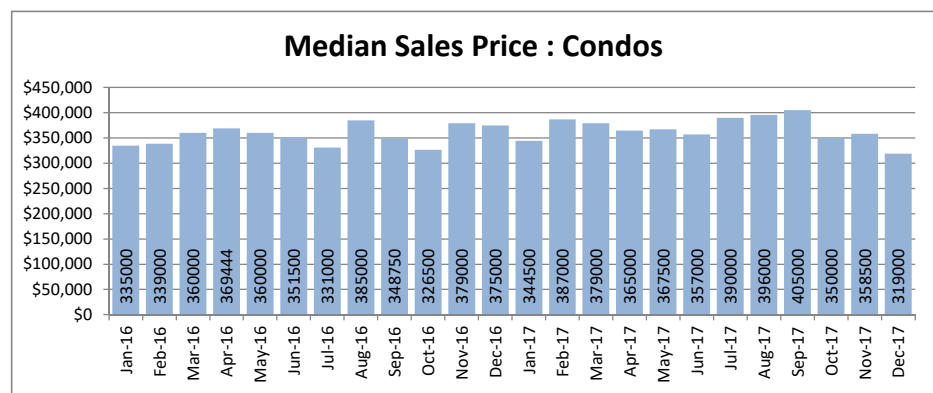
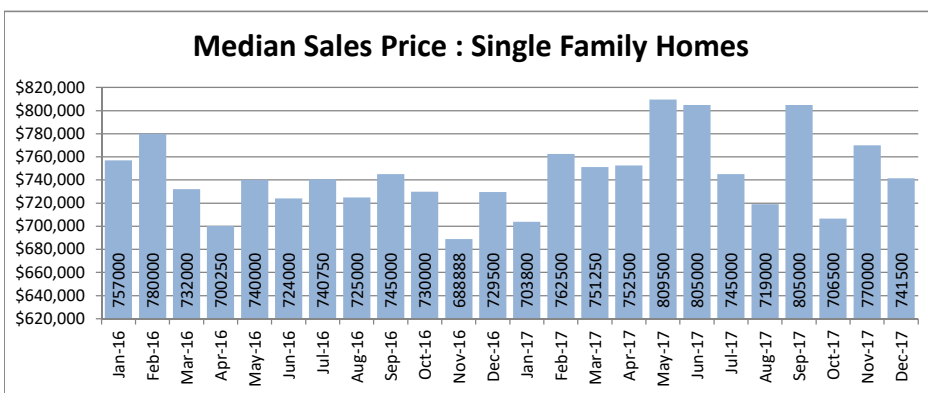
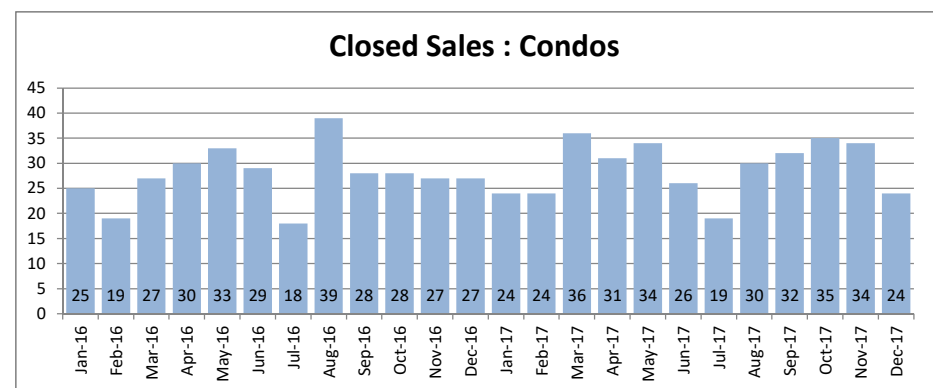
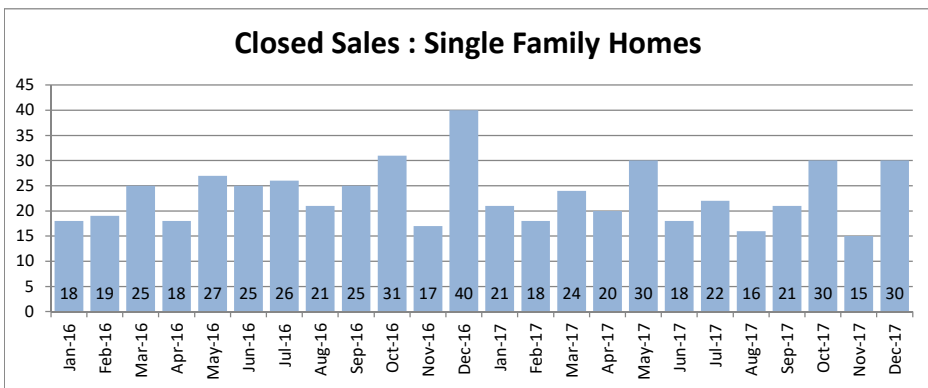


**Pearl City - Aiea**  
1-9-6 to 1-9-9

December 2017

Single Family Homes	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	8	17	-53%	294	337	-13%
Closed Sales	30	40	-25%	265	292	-9%
Median Sales Price	\$741,500	\$729,500	2%	\$756,000	\$730,000	4%
Percent of Original List Price Received	96.0%	100.7%	-5%	98.2%	99.3%	-1%
Median Days on Market Until Sale	21	11	91%	14	12	17%
Inventory of Homes for Sale	56	77	-27%	-	-	-

Condos	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	24	21	14%	413	376	10%
Closed Sales	24	27	-11%	349	330	6%
Median Sales Price	\$319,000	\$375,000	-15%	\$365,000	\$355,000	3%
Percent of Original List Price Received	98.9%	99.2%	0%	98.7%	98.6%	0%
Median Days on Market Until Sale	14	16	-13%	10	11	-9%
Inventory of Homes for Sale	63	55	15%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

December 2017

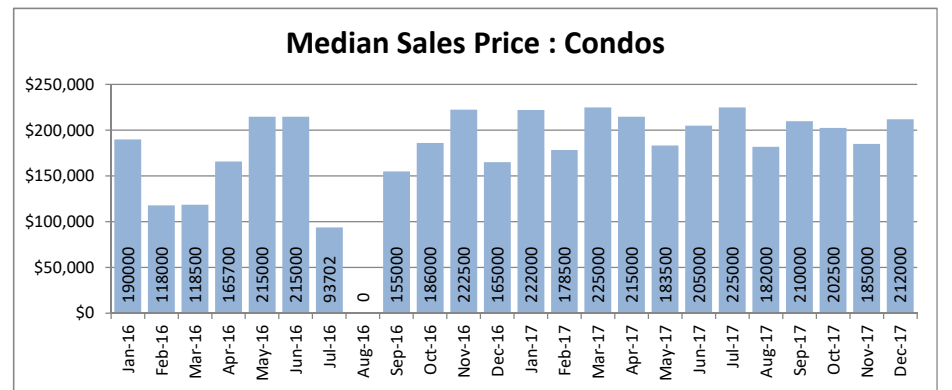
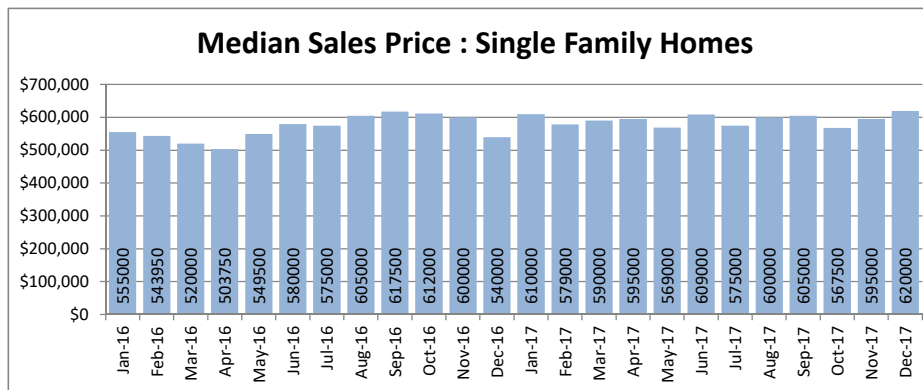
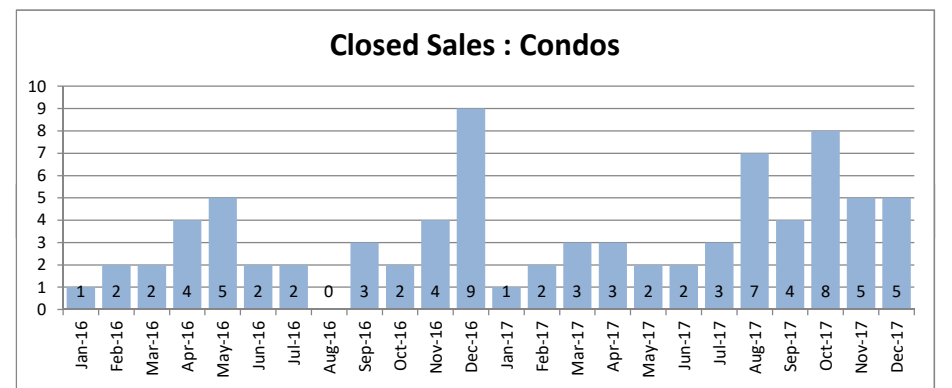
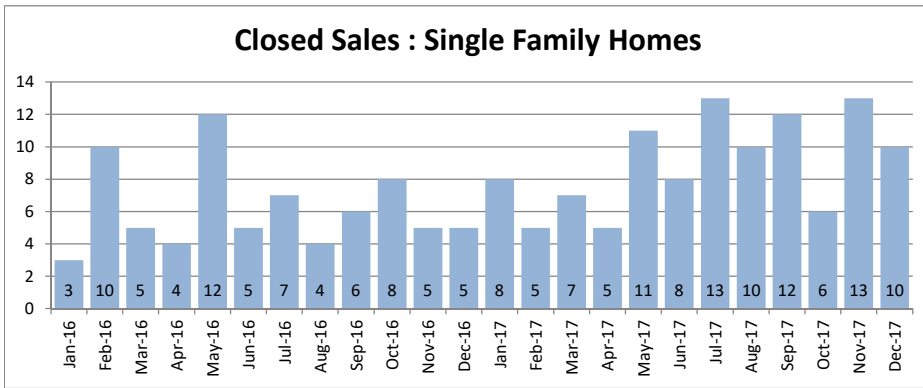


**Wahiawa**  
1-7-1 to 1-7-7

December 2017

Single Family Homes	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	5	13	-62%	125	107	17%
Closed Sales	10	5	100%	108	74	46%
Median Sales Price	\$620,000	\$540,000	15%	\$599,000	\$565,000	6%
Percent of Original List Price Received	100.5%	91.5%	10%	99.9%	98.3%	2%
Median Days on Market Until Sale	9	62	-85%	12	14	-14%
Inventory of Homes for Sale	22	26	-15%	-	-	-

Condos	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	5	0	-	62	35	77%
Closed Sales	5	9	-44%	45	36	25%
Median Sales Price	\$212,000	\$165,000	28%	\$210,000	\$171,700	22%
Percent of Original List Price Received	96.8%	94.3%	3%	100.0%	99.0%	1%
Median Days on Market Until Sale	18	25	-28%	14	16	-13%
Inventory of Homes for Sale	11	11	0%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

December 2017

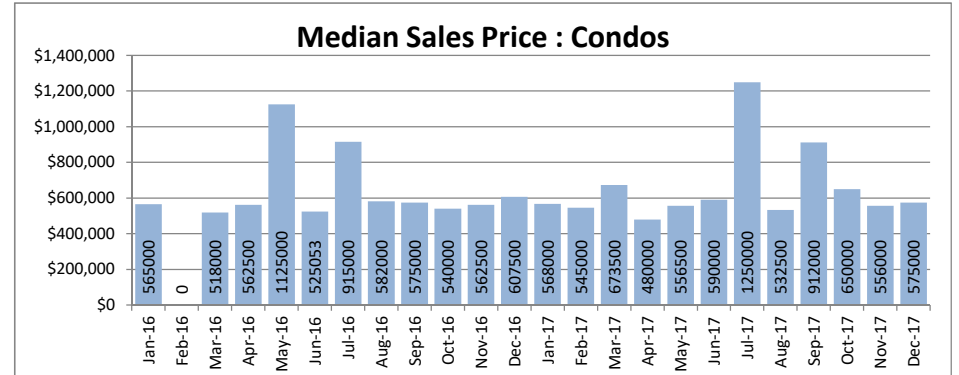
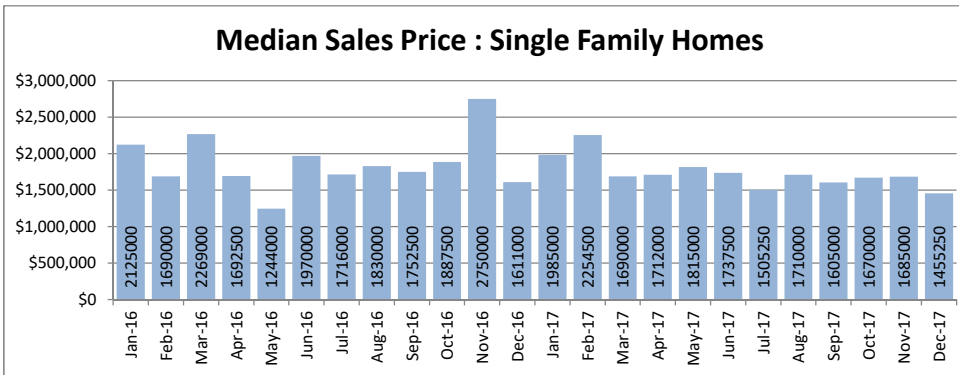
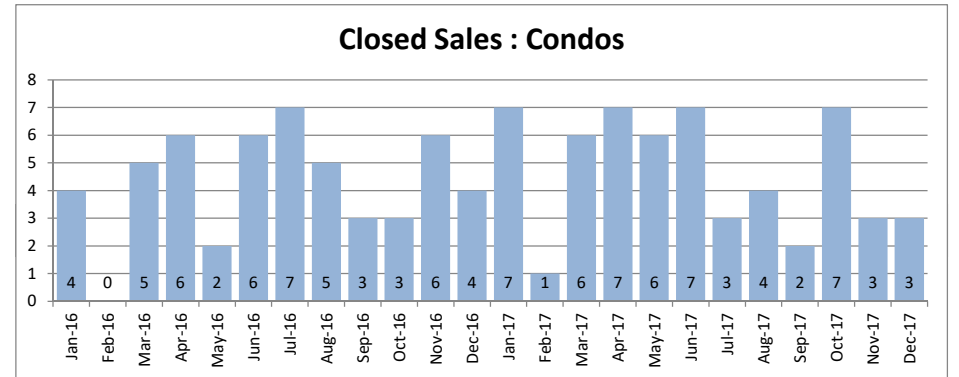
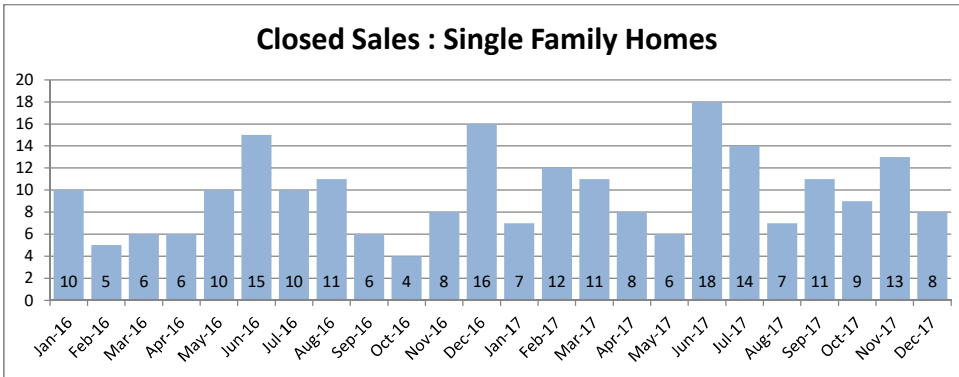


<b>Waialae - Kahala</b>
<b>1-3-5</b>

December 2017

Single Family Homes	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	8	11	-27%	185	223	-17%
Closed Sales	8	16	-50%	124	107	16%
Median Sales Price	\$1,455,250	\$1,611,000	-10%	\$1,750,000	\$1,830,000	-4%
Percent of Original List Price Received	85.6%	89.5%	-4%	97.8%	93.8%	4%
Median Days on Market Until Sale	41	26	58%	47	36	31%
Inventory of Homes for Sale	55	86	-36%	-	-	-

Condos	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	3	1	200%	79	81	-2%
Closed Sales	3	4	-25%	56	51	10%
Median Sales Price	\$575,000	\$607,500	-5%	\$568,000	\$568,000	0%
Percent of Original List Price Received	100.0%	100.5%	0%	98.8%	98.8%	0%
Median Days on Market Until Sale	75	19	295%	32	23	39%
Inventory of Homes for Sale	20	23	-13%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

December 2017

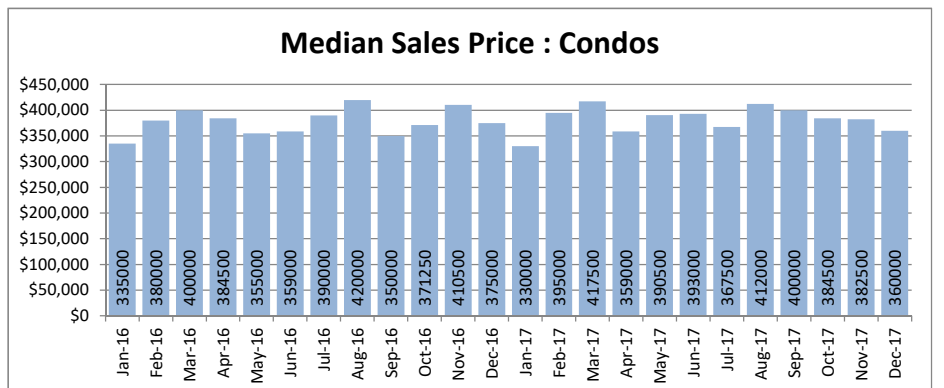
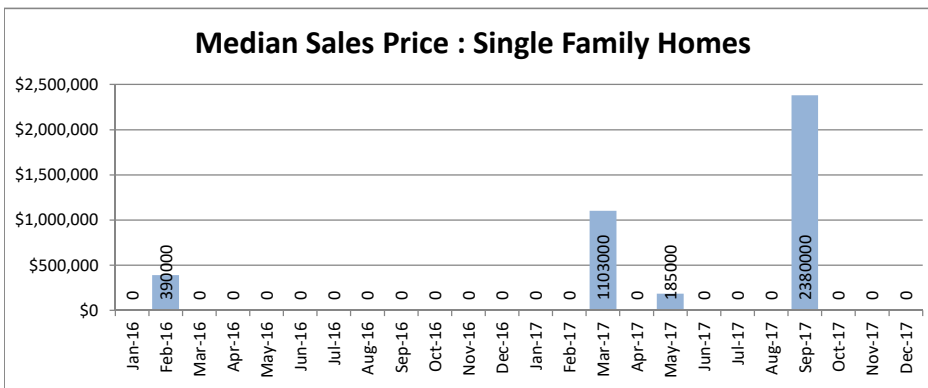
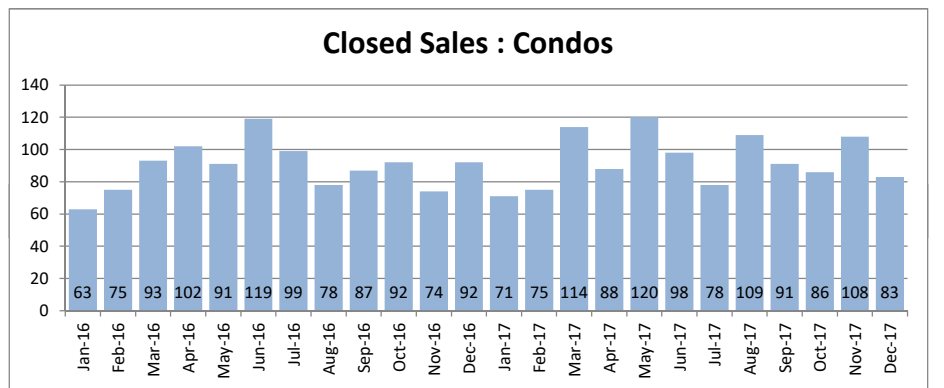
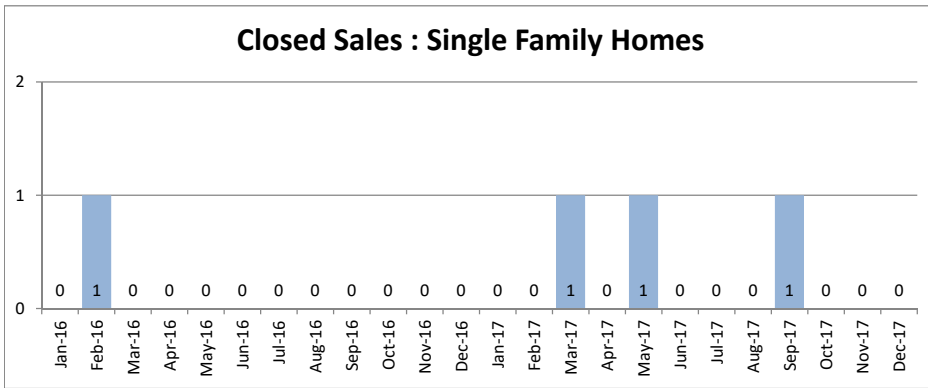


<b>Waikiki</b>
<b>1-2-6</b>

December 2017

Single Family Homes	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	0	0	-	4	4	0%
Closed Sales	0	0	-	3	1	200%
Median Sales Price	\$0	\$0	-	\$1,159,000	\$390,000	197%
Percent of Original List Price Received	0.0%	0.0%	-	89.2%	100.0%	-11%
Median Days on Market Until Sale	0	0	-	120	0	-
Inventory of Homes for Sale	1	2	-50%	-	-	-

Condos	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	132	100	32%	1720	1503	14%
Closed Sales	83	92	-10%	1121	1065	5%
Median Sales Price	\$360,000	\$375,000	-4%	\$389,000	\$370,888	5%
Percent of Original List Price Received	96.0%	98.8%	-3%	97.3%	96.3%	1%
Median Days on Market Until Sale	21	37	-43%	31	39	-21%
Inventory of Homes for Sale	544	444	23%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

December 2017

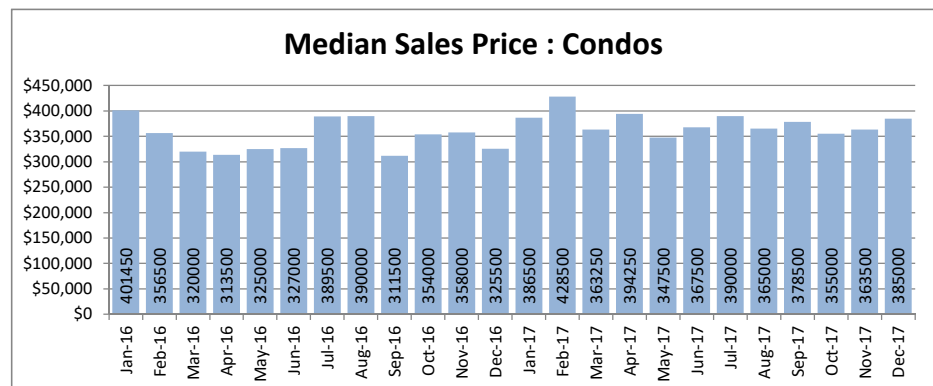
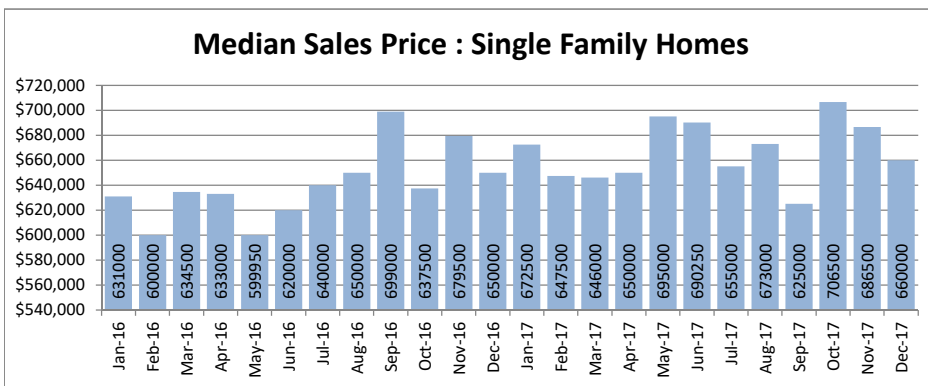
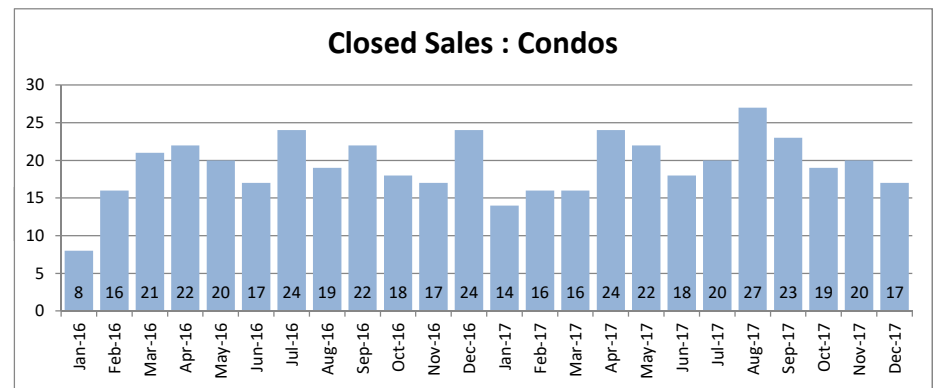
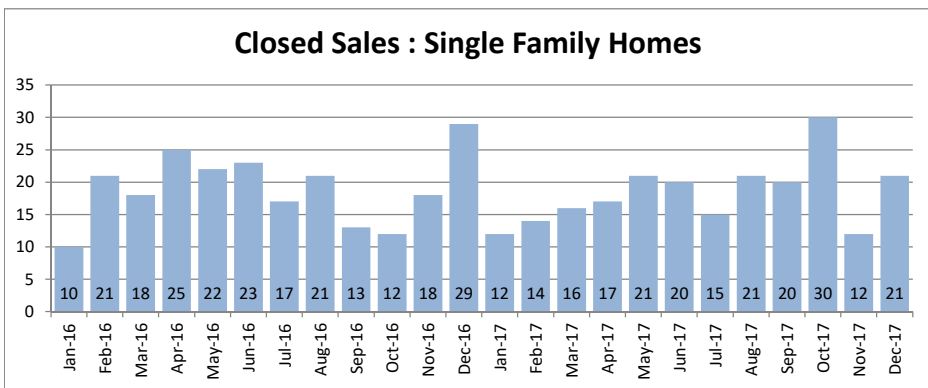


<b>Waipahu</b>
<b>1-9-4</b>

December 2017

Single Family Homes	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	10	14	-29%	258	246	5%
Closed Sales	21	29	-28%	219	229	-4%
Median Sales Price	\$660,000	\$650,000	2%	\$675,000	\$633,000	7%
Percent of Original List Price Received	98.8%	98.5%	0%	99.6%	98.9%	1%
Median Days on Market Until Sale	17	29	-41%	13	16	-19%
Inventory of Homes for Sale	42	50	-16%	-	-	-

Condos	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	9	15	-40%	270	247	9%
Closed Sales	17	24	-29%	236	228	4%
Median Sales Price	\$385,000	\$325,500	18%	\$371,500	\$329,000	13%
Percent of Original List Price Received	100.0%	101.4%	-1%	100.7%	100.2%	0%
Median Days on Market Until Sale	11	11	0%	9	11	-18%
Inventory of Homes for Sale	35	39	-10%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

December 2017

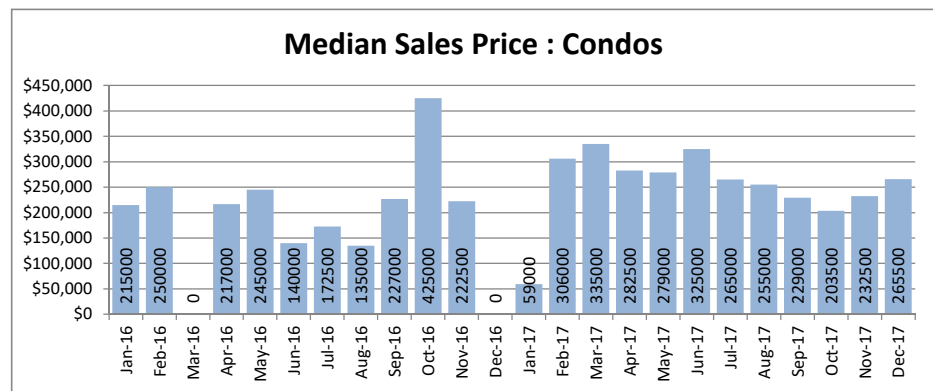
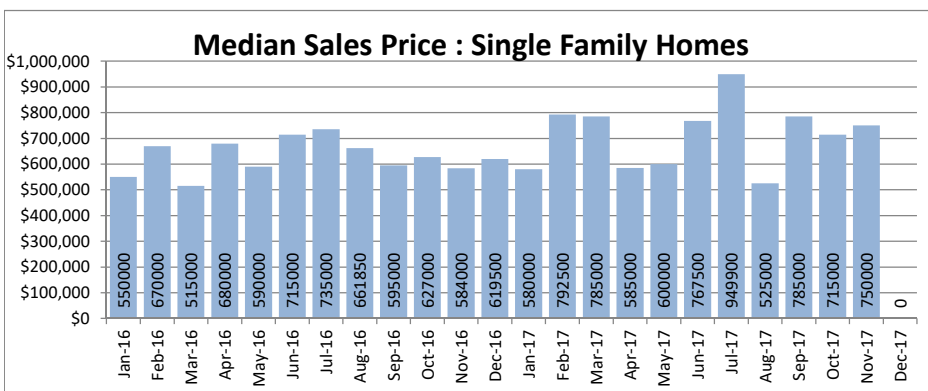
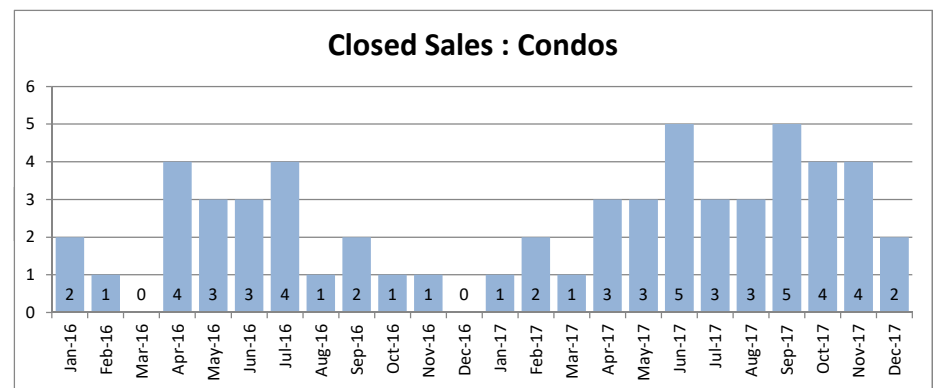
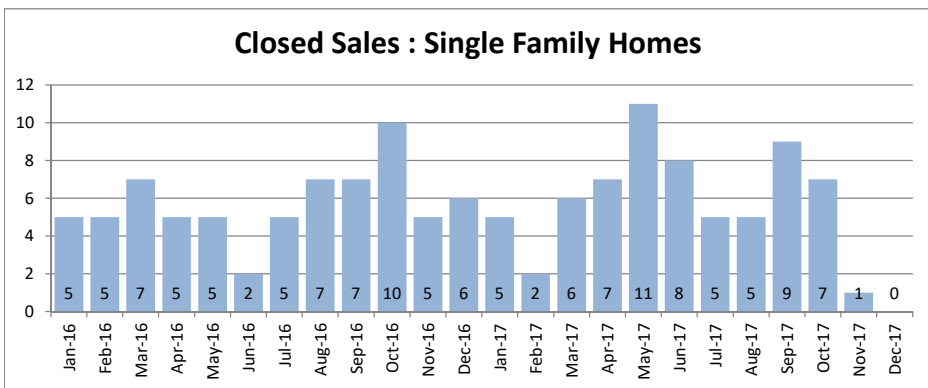


**Windward Coast**  
1-4-8 to 1-5-5

December 2017

Single Family Homes	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	2	5	-60%	94	123	-24%
Closed Sales	0	6	-	66	69	-4%
Median Sales Price	\$0	\$619,500	-	\$757,500	\$650,000	17%
Percent of Original List Price Received	0.0%	92.8%	-	99.7%	98.6%	1%
Median Days on Market Until Sale	0	94	-	40	29	38%
Inventory of Homes for Sale	22	42	-48%	-	-	-

Condos	December			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	4	3	33%	53	40	33%
Closed Sales	2	0	-	36	22	64%
Median Sales Price	\$265,500	\$0	-	\$267,500	\$222,500	20%
Percent of Original List Price Received	97.8%	0.0%	-	94.2%	97.2%	-3%
Median Days on Market Until Sale	15	0	-	53	49	8%
Inventory of Homes for Sale	17	16	6%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Single Family Solds - December 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 4

Central Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
LAUNANI VALLEY	-	\$ 610,000	-	-	-	1	-	-
MILILANI AREA	\$ 741,270	\$ 736,000	-0.7%	-\$5,270	8	11	37.5%	3
MILILANI MAUKA	\$ 784,000	\$ 810,000	3.3%	\$26,000	9	12	33.3%	3
WAHIAWA AREA	\$ 540,000	\$ 687,500	27.3%	\$147,500	5	4	-20.0%	-1
WAHIAWA HEIGHTS	-	\$ 510,000	-	-	-	3	-	-
WAHIAWA PARK	-	\$ 720,000	-	-	-	1	-	-
WHITMORE VILLAGE	-	\$ 585,000	-	-	-	2	-	-
WAIPIO ACRES/WAIKALANI WOODL	\$ 460,000	\$ 638,750	38.9%	\$178,750	1	1	0.0%	0
<b>Central Region</b>	<b>\$ 732,539</b>	<b>\$ 735,000</b>	<b>0.3%</b>	<b>\$2,461</b>	<b>23</b>	<b>35</b>	<b>52.2%</b>	<b>12</b>
Diamond Hd Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
AINA HAINA AREA	-	\$ 1,087,500	-	-	-	2	-	-
DIAMOND HEAD	\$ 4,488,888	\$ 1,655,600	-63.1%	-\$2,833,288	1	1	0.0%	0
HAWAII LOA RIDGE	\$ 1,900,000	\$ 2,068,300	8.9%	\$168,300	1	2	100.0%	1
KAHALA AREA	\$ 1,800,000	\$ 1,437,500	-20.1%	-\$362,500	7	3	-57.1%	-4
KAIMUKI	\$ 995,000	\$ 1,022,500	2.8%	\$27,500	9	8	-11.1%	-1
KAHALA BLACK POINT	\$ 4,710,000	-	-	-	1	-	-	-
KAPAHULU	\$ 824,500	\$ 1,067,500	29.5%	\$243,000	4	4	0.0%	0
KAHALA KUA	-	\$ 1,260,000	-	-	-	1	-	-
KAHALA PUUPANINI	-	\$ 8,250,000	-	-	-	1	-	-
KALANI IKI	-	\$ 825,000	-	-	-	1	-	-
MAUNALANI HEIGHTS	\$ 2,000,000	-	-	-	1	-	-	-
NIU VALLEY	-	\$ 1,117,500	-	-	-	1	-	-
PAIKO LAGOON	-	\$ 1,150,000	-	-	-	1	-	-
PALOLO	\$ 722,000	\$ 820,000	13.6%	\$98,000	6	5	-16.7%	-1
ST. LOUIS	\$ 1,042,500	\$ 1,107,500	6.2%	\$65,000	4	2	-50.0%	-2
WAIALAE IKI	\$ 1,507,500	\$ 1,873,000	24.2%	\$365,500	3	3	0.0%	0
WAIALAE G/C	\$ 2,200,000	-	-	-	1	-	-	-
WAIALAE NUI RDGE	\$ 1,505,000	-	-	-	2	-	-	-
WAIALAE NUI VLY	\$ 1,435,000	-	-	-	1	-	-	-
WAIALAE NUI LWR	\$ 925,000	-	-	-	1	-	-	-
WILHELMINA	\$ 1,040,000	\$ 1,147,500	10.3%	\$107,500	3	2	-33.3%	-1
<b>Diamond Hd Region</b>	<b>\$ 1,125,000</b>	<b>\$ 1,117,500</b>	<b>-0.7%</b>	<b>-\$7,500</b>	<b>45</b>	<b>37</b>	<b>-17.8%</b>	<b>-8</b>
Hawaii Kai Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
ANCHORAGE	-	\$ 1,705,000	-	-	-	1	-	-
KALAMA VALLEY	\$ 810,000	\$ 659,500	-18.6%	-\$150,500	1	2	100.0%	1
HAAHIONE-LOWER	\$ 860,000	\$ 750,000	-12.8%	-\$110,000	1	1	0.0%	0
KOKO HEAD TERRAC	\$ 930,000	-	-	-	3	-	-	-
KOKO VILLAS	\$ 1,648,000	\$ 1,215,000	-26.3%	-\$433,000	1	1	0.0%	0
MARINA WEST	\$ 1,300,000	-	-	-	1	-	-	-
MARINERS RIDGE	\$ 1,179,000	\$ 1,093,750	-7.2%	-\$85,250	1	2	100.0%	1
MARINERS VALLEY	-	\$ 995,000	-	-	-	3	-	-
WEST MARINA	-	\$ 1,200,000	-	-	-	1	-	-
TRIANGLE	\$ 2,100,000	\$ 1,230,000	-41.4%	-\$870,000	3	1	-66.7%	-2
QUEENS GATE	\$ 1,350,000	-	-	-	1	-	-	-
<b>Hawaii Kai Region</b>	<b>\$ 1,239,500</b>	<b>\$ 1,047,000</b>	<b>-15.5%</b>	<b>-\$192,500</b>	<b>12</b>	<b>12</b>	<b>0.0%</b>	<b>0</b>



## Single Family Solds - December 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

Leeward Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
LUALUALEI	\$ 444,500	-	-	-	2	-	-	-
MAILI	\$ 445,000	\$ 460,000	3.4%	\$15,000	7	12	71.4%	5
MALI SEA-MAKALAE 1	\$ 553,500	\$ 510,000	-7.9%	-\$43,500	2	2	0.0%	0
MALI SEA-NOHOKAI	\$ 565,500	\$ 565,000	-0.1%	-\$500	2	1	-50.0%	-1
MALI SEA-KAIMALINO	-	\$ 525,000	-	-	-	1	-	-
MAKAHA	\$ 310,000	\$ 340,000	9.7%	\$30,000	7	3	-57.1%	-4
MAKAHA OCEANVIEW	-	\$ 750,000	-	-	-	1	-	-
MALI SEA-MAKALAE 2	-	\$ 535,000	-	-	-	2	-	-
WAIANA	\$ 352,000	\$ 337,500	-4.1%	-\$14,500	2	4	100.0%	2
<b>Leeward Region</b>	<b>\$ 447,500</b>	<b>\$ 465,000</b>	<b>3.9%</b>	<b>\$17,500</b>	<b>22</b>	<b>26</b>	<b>18.2%</b>	<b>4</b>
Ewa Plain Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
EWA BEACH	\$ 645,000	\$ 554,500	-14.0%	-\$90,500	5	4	-20.0%	-1
EWA GEN ALII COURT	\$ 544,000	\$ 595,000	9.4%	\$51,000	2	1	-50.0%	-1
EWA GEN ALII COVE	-	\$ 556,500	-	-	-	1	-	-
EWA GEN CORTEBELLA	\$ 467,500	\$ 540,000	15.5%	\$72,500	2	1	-50.0%	-1
EWA GEN HALEAKEA	\$ 875,000	-	-	-	1	-	-	-
EWA GEN LAULANI-TIDES	\$ 581,000	\$ 610,000	5.0%	\$29,000	2	4	100.0%	2
EWA GEN LAS BRISAS	\$ 559,000	\$ 553,500	-1.0%	-\$5,500	3	6	100.0%	3
EWA GEN LATITUDES	-	\$ 765,000	-	-	-	1	-	-
EWA GEN LAULANI	-	\$ 640,500	-	-	-	4	-	-
EWA GEN LAULANI-TRADES	\$ 592,500	\$ 638,000	7.7%	\$45,500	2	3	50.0%	1
EWA GEN LOFTS	\$ 417,500	-	-	-	1	-	-	-
EWA GEN LOMBARD WAY	\$ 480,250	\$ 483,750	0.7%	\$3,500	2	2	0.0%	0
EWA GEN MONTECITO/TUSCANY	\$ 555,000	\$ 575,500	3.7%	\$20,500	3	2	-33.3%	-1
EWA GEN PARKSIDE	\$ 622,500	\$ 660,000	6.0%	\$37,500	2	1	-50.0%	-1
EWA GEN PRESCOTT	\$ 707,000	\$ 699,999	-1.0%	-\$7,001	2	1	-50.0%	-1
EWA GEN SANDALWOOD	\$ 750,000	\$ 765,000	2.0%	\$15,000	1	1	0.0%	0
EWA GEN SUN TERRA SOUTH	\$ 535,500	-	-	-	2	-	-	-
EWA GEN SUMMERHILL	\$ 620,000	-	-	-	1	-	-	-
EWA GEN SUN TERRA	-	\$ 620,000	-	-	-	1	-	-
EWA GEN SUN TERRA ON THE PARK	\$ 650,000	\$ 600,000	-7.7%	-\$50,000	1	1	0.0%	0
EWA GEN SODA CREEK	\$ 628,500	\$ 590,500	-6.0%	-\$38,000	2	6	200.0%	4
EWA GEN SONOMA	-	\$ 773,000	-	-	-	1	-	-
EWA GEN TUSCANY II	-	\$ 632,000	-	-	-	1	-	-
EWA GEN TERRAZZA	\$ 563,000	-	-	-	2	-	-	-
EWA GEN TIBURON	\$ 592,500	\$ 590,000	-0.4%	-\$2,500	2	1	-50.0%	-1
EWA GEN TROVARE	\$ 720,500	-	-	-	2	-	-	-
EWA GEN WOODBRIDGE	-	\$ 866,000	-	-	-	2	-	-
EWA VILLAGES	\$ 540,000	\$ 670,000	24.1%	\$130,000	3	2	-33.3%	-1
HAWAIIAN HOMES LAND	\$ 485,000	-	-	-	1	-	-	-
HUELANI	\$ 685,000	-	-	-	1	-	-	-
HOAKALEI-KA MAKANA	\$ 735,000	\$ 750,000	2.0%	\$15,000	1	5	400.0%	4
HOAKALEI-KIPUKA	-	\$ 949,000	-	-	-	2	-	-
KAPOLEI	-	\$ 530,000	-	-	-	3	-	-
KAPOLEI KNOLLS	\$ 820,000	\$ 826,000	0.7%	\$6,000	3	2	-33.3%	-1
KAPOLEI-AELOA	\$ 785,000	\$ 1,250,000	59.2%	\$465,000	1	1	0.0%	0
KAPOLEI-KAI	\$ 680,000	\$ 705,000	3.7%	\$25,000	1	1	0.0%	0
KAPOLEI-IWALANI	\$ 625,000	\$ 645,000	3.2%	\$20,000	1	1	0.0%	0
KAPOLEI-MALANAI	-	\$ 829,000	-	-	-	1	-	-
KAPOLEI-MEHANA-KUKUNA	\$ 631,000	\$ 670,000	6.2%	\$39,000	1	1	0.0%	0
KAPOLEI-MEHANA-LA HIKI	\$ 698,500	\$ 720,500	3.1%	\$22,000	2	2	0.0%	0
KAPOLEI-KEKUILANI	\$ 570,000	\$ 652,000	14.4%	\$82,000	1	1	0.0%	0
LEEWARD ESTATES	\$ 625,000	\$ 620,000	-0.8%	-\$5,000	1	3	200.0%	2
NANAKAI GARDENS	\$ 402,000	-	-	-	1	-	-	-
KO OLINA	-	\$ 1,385,000	-	-	-	1	-	-
OCEAN POINTE	\$ 712,950	\$ 796,000	11.6%	\$83,050	6	8	33.3%	2
VILLAGES OF MOA'E KU	-	\$ 667,000	-	-	-	1	-	-
WESTLOCH ESTATES	-	\$ 635,000	-	-	-	1	-	-
WESTLOCH FAIRWAY	\$ 653,000	\$ 689,500	5.6%	\$36,500	3	4	33.3%	1
<b>Ewa Plain Region</b>	<b>\$ 621,000</b>	<b>\$ 645,000</b>	<b>3.9%</b>	<b>\$24,000</b>	<b>67</b>	<b>85</b>	<b>26.9%</b>	<b>18</b>
Makakilo Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
MAKAKILO-ANUHEA	\$ 732,000	\$ 725,000	-1.0%	-\$7,000	2	1	-50.0%	-1
MAKAKILO-HIGHLANDS	\$ 1,050,000	\$ 665,000	-36.7%	-\$385,000	1	1	0.0%	0
MAKAKILO-KAHIWELO	-	\$ 807,500	-	-	-	1	-	-
MAKAKILO-HIGHPOINTE	-	\$ 780,000	-	-	-	1	-	-
MAKAKILO-KUMULANI	\$ 1,357,000	\$ 865,000	-36.3%	-\$492,000	1	1	0.0%	0
MAKAKILO-WEST HILLS	\$ 751,500	-	-	-	2	-	-	-
MAKAKILO-PALEHUA HGTS	-	\$ 645,000	-	-	-	1	-	-
MAKAKILO-UPPER	\$ 570,000	\$ 670,000	17.5%	\$100,000	5	3	-40.0%	-2
MAKAKILO-WAI KALOI	-	\$ 780,000	-	-	-	1	-	-
MAKAKILO-LOWER	\$ 775,000	\$ 621,000	-19.9%	-\$154,000	1	4	300.0%	3
<b>Makakilo Region</b>	<b>\$ 715,000</b>	<b>\$ 667,500</b>	<b>-6.6%</b>	<b>-\$47,500</b>	<b>12</b>	<b>14</b>	<b>16.7%</b>	<b>2</b>

Single Family Solds - December 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 4

Kailua Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
BEACHSIDE	\$ 2,200,000	\$ 2,372,500	7.8%	\$172,500	1	2	100.0%	1
COCONUT GROVE	\$ 941,000	\$ 940,000	-0.1%	-\$1,000	2	3	50.0%	1
ENCHANTED LAKE	\$ 1,106,500	\$ 1,068,000	-3.5%	-\$38,500	2	2	0.0%	0
HILLCREST	\$ 1,295,000	-	-	-	1	-	-	-
KAILUA BLUFFS	\$ 905,000	\$ 700,000	-22.7%	-\$205,000	3	1	-66.7%	-2
KUKANONO	-	\$ 1,186,000	-	-	-	1	-	-
KAOPA	\$ 984,500	\$ 1,100,000	11.7%	\$115,500	2	1	-50.0%	-1
KALAHEO HILLSIDE	\$ 1,875,000	\$ 970,000	-48.3%	-\$905,000	1	1	0.0%	0
OLOMANA	-	\$ 910,000	-	-	-	1	-	-
KALAMA TRACT	\$ 1,390,000	\$ 1,130,000	-18.7%	-\$260,000	2	2	0.0%	0
KEOLU HILLS	-	\$ 786,000	-	-	-	2	-	-
POHAKUPU	-	\$ 894,000	-	-	-	2	-	-
KALAMA/CNUT GROV	\$ 850,000	-	-	-	2	-	-	-
LANIKAI	\$ 7,300,000	\$ 1,875,000	-74.3%	-\$5,425,000	3	2	-33.3%	-1
MAUNAWILI	-	\$ 1,092,500	-	-	-	1	-	-
KOOLAUPOKO	\$ 1,138,000	-	-	-	2	-	-	-
WAIMANALO	\$ 962,500	\$ 505,000	-47.5%	-\$457,500	2	1	-50.0%	-1
<b>Kailua Region</b>	<b>\$ 1,225,000</b>	<b>\$ 955,000</b>	<b>-22.0%</b>	<b>-\$270,000</b>	<b>23</b>	<b>22</b>	<b>-4.3%</b>	<b>-1</b>

Pearl City Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
AIEA AREA	\$ 890,000	\$ 1,275,000	43.3%	\$385,000	1	1	0.0%	0
AIEA HEIGHTS	\$ 864,500	\$ 747,500	-13.5%	-\$117,000	4	8	100.0%	4
FOSTER VILLAGE	\$ 888,000	\$ 855,000	-3.7%	-\$33,000	5	1	-80.0%	-4
HALAWA	\$ 840,500	\$ 725,000	-13.7%	-\$115,500	2	3	50.0%	1
MOMILANI	\$ 705,000	\$ 713,500	1.2%	\$8,500	6	2	-66.7%	-4
NEWTOWN	\$ 892,500	\$ 910,000	2.0%	\$17,500	2	1	-50.0%	-1
PACIFIC PALISADES	\$ 685,000	\$ 639,000	-6.7%	-\$46,000	5	1	-80.0%	-4
PEARL CITY-UPPER	\$ 635,000	\$ 733,000	15.4%	\$98,000	8	7	-12.5%	-1
ROYAL SUMMIT	\$ 1,110,000	\$ 2,200,000	98.2%	\$1,090,000	1	1	0.0%	0
WAILUNA	\$ 730,000	\$ 750,000	2.7%	\$20,000	2	1	-50.0%	-1
WAIMALU	\$ 622,500	\$ 738,000	18.6%	\$115,500	4	4	0.0%	0
<b>Pearl City Region</b>	<b>\$ 729,500</b>	<b>\$ 741,500</b>	<b>1.6%</b>	<b>\$12,000</b>	<b>40</b>	<b>30</b>	<b>-25.0%</b>	<b>-10</b>

Kaneohe Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
AHUIMANU AREA	\$ 732,500	\$ 1,600,000	118.4%	\$867,500	4	1	-75.0%	-3
AHUIMANU HILLS	-	\$ 1,028,000	-	-	-	1	-	-
ALII SHORES	\$ 1,087,000	\$ 1,168,000	7.5%	\$81,000	1	2	100.0%	1
ALII BLUFFS	\$ 775,000	\$ 1,080,000	39.4%	\$305,000	1	1	0.0%	0
BAY VIEW GARDEN	-	\$ 1,950,000	-	-	-	1	-	-
CLUB VIEW ESTATE	\$ 937,500	-	-	-	2	-	-	-
CROWN TERRACE	\$ 850,000	\$ 936,000	10.1%	\$86,000	1	1	0.0%	0
HAIKU PLANTATION	-	\$ 1,800,000	-	-	-	1	-	-
HAIKU VILLAGE	\$ 915,000	-	-	-	1	-	-	-
HALE KOU	\$ 1,250,000	\$ 985,000	-21.2%	-\$265,000	1	1	0.0%	0
HALEKAUWILA	-	\$ 670,000	-	-	-	3	-	-
HALEPUU	-	\$ 649,500	-	-	-	2	-	-
HAUULA	\$ 550,000	-	-	-	5	-	-	-
KAAAWA	\$ 1,075,000	-	-	-	1	-	-	-
KAPUNA HALA	-	\$ 850,000	-	-	-	1	-	-
PUUALII	\$ 475,000	-	-	-	1	-	-	-
KAALAEA	\$ 817,500	-	-	-	2	-	-	-
KEAPUKA	-	\$ 750,000	-	-	-	1	-	-
LILIPUNA	\$ 1,395,000	\$ 880,000	-36.9%	-\$515,000	1	3	200.0%	2
TEMPLE VALLEY	\$ 1,009,944	-	-	-	2	-	-	-
WAIKALUA	\$ 681,000	\$ 772,500	13.4%	\$91,500	3	1	-66.7%	-2
VALLEY ESTATES	-	\$ 761,000	-	-	-	1	-	-
MAHINUI	-	\$ 829,000	-	-	-	3	-	-
MIKIOLA	-	\$ 1,210,000	-	-	-	1	-	-
WAIHEE	-	\$ 790,000	-	-	-	1	-	-
PIKOILOA	\$ 809,500	-	-	-	2	-	-	-
PUOHALA VILLAGE	-	\$ 780,000	-	-	-	1	-	-
WOODRIDGE	-	\$ 645,000	-	-	-	1	-	-
<b>Kaneohe Region</b>	<b>\$ 819,944</b>	<b>\$ 839,500</b>	<b>2.4%</b>	<b>\$19,556</b>	<b>28</b>	<b>28</b>	<b>0.0%</b>	<b>0</b>

Single Family Solds - December 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 4

North Shore Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
HALEIWA	-	\$ 775,000	-	-	-	1	-	-
KAWAIILOA-NORTH SHORE	-	\$ 3,550,000	-	-	-	1	-	-
PUPUKEA	\$ 1,495,000	\$ 1,025,000	-31.4%	-\$470,000	1	1	0.0%	0
WAIALUA	\$ 818,944	\$ 741,000	-9.5%	-\$77,944	4	4	0.0%	0
<b>North Shore Region</b>	<b>\$ 850,000</b>	<b>\$ 775,000</b>	<b>-8.8%</b>	<b>-\$75,000</b>	<b>5</b>	<b>7</b>	<b>40.0%</b>	<b>2</b>
Waipahu Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
CRESTVIEW	\$ 675,000	-	-	-	1	-	-	-
HARBOR VIEW	\$ 848,000	\$ 675,000	-20.4%	-\$173,000	1	1	0.0%	0
ROYAL KUNIA	\$ 640,000	\$ 678,500	6.0%	\$38,500	9	6	-33.3%	-3
ROBINSON HEIGHTS	-	\$ 638,000	-	-	-	2	-	-
SEAVIEW	-	\$ 660,000	-	-	-	1	-	-
VILLAGE PARK	\$ 644,500	\$ 630,000	-2.2%	-\$14,500	6	5	-16.7%	-1
WAIKELE	\$ 674,950	\$ 675,000	0.0%	\$50	4	1	-75.0%	-3
WAIPAHU ESTATES	-	\$ 700,000	-	-	-	1	-	-
WAIPAHU-GARDENS	\$ 654,500	-	-	-	2	-	-	-
WAIPAHU-TRIANGLE	-	\$ 835,000	-	-	-	1	-	-
WAIPAHU-LOWER	\$ 510,000	\$ 664,000	30.2%	\$154,000	3	3	0.0%	0
WAIPIO GENTRY	\$ 685,000	-	-	-	3	-	-	-
<b>Waipahu Region</b>	<b>\$ 650,000</b>	<b>\$ 660,000</b>	<b>1.5%</b>	<b>\$10,000</b>	<b>29</b>	<b>21</b>	<b>-27.6%</b>	<b>-8</b>
Metro Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
ALEWA HEIGHTS	-	\$ 869,000	-	-	-	1	-	-
ALIAMANU	-	\$ 605,000	-	-	-	2	-	-
KAKAAKO	-	\$ 1,050,000	-	-	-	1	-	-
KALIHI-UKA	\$ 800,000	-	-	-	1	-	-	-
KALIHI VALLEY	\$ 500,000	\$ 800,000	60.0%	\$300,000	3	3	0.0%	0
KAM HEIGHTS	\$ 637,500	\$ 755,000	18.4%	\$117,500	3	3	0.0%	0
KALIHI LOWER	-	\$ 815,000	-	-	-	4	-	-
KALIHI UPPER	\$ 1,350,000	\$ 675,000	-50.0%	-\$675,000	1	3	200.0%	2
KAPAHULU	-	\$ 890,000	-	-	-	1	-	-
KAPALAMA	\$ 700,000	\$ 910,000	30.0%	\$210,000	1	1	0.0%	0
KUAKINI	-	\$ 530,000	-	-	-	1	-	-
LAKESIDE	-	\$ 990,000	-	-	-	1	-	-
LILIHA	\$ 560,000	\$ 730,000	30.4%	\$170,000	2	1	-50.0%	-1
MAKIKI AREA	\$ 980,000	\$ 1,111,000	13.4%	\$131,000	1	1	0.0%	0
MAKIKI HEIGHTS	\$ 945,000	-	-	-	3	-	-	-
MANOA AREA	\$ 1,230,000	\$ 1,508,750	22.7%	\$278,750	3	2	-33.3%	-1
MANOA UPPER	\$ 1,100,000	\$ 1,050,000	-4.5%	-\$50,000	2	1	-50.0%	-1
MANOA LOWER	-	\$ 1,260,000	-	-	-	1	-	-
MANOA WOODLAWN	-	\$ 1,300,000	-	-	-	1	-	-
MOANALUA GARDENS	\$ 875,000	-	-	-	3	-	-	-
MOANALUA VALLEY	\$ 800,000	\$ 959,000	19.9%	\$159,000	1	3	200.0%	2
MOILILI	-	\$ 725,000	-	-	-	1	-	-
NUUANU AREA	\$ 959,500	\$ 770,000	-19.7%	-\$189,500	2	1	-50.0%	-1
NUUANU-LOWER	\$ 845,500	-	-	-	4	-	-	-
OLD PALI	-	\$ 1,361,500	-	-	-	2	-	-
PAUOA VALLEY	-	\$ 700,000	-	-	-	1	-	-
PUNCHBOWL-AREA	\$ 850,000	\$ 912,000	7.3%	\$62,000	1	1	0.0%	0
TANTALUS	-	\$ 1,450,000	-	-	-	1	-	-
PUUNUI	-	\$ 1,230,000	-	-	-	2	-	-
SALT LAKE	\$ 950,000	\$ 913,888	-3.8%	-\$36,112	3	4	33.3%	1
UNIVERSITY	\$ 700,000	-	-	-	1	-	-	-
<b>Metro Region</b>	<b>\$ 850,000</b>	<b>\$ 878,944</b>	<b>3.4%</b>	<b>\$28,944</b>	<b>35</b>	<b>44</b>	<b>25.7%</b>	<b>9</b>

**Condo Solds - December 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 3**

<b>Central Region</b>	<b>2016 Median</b>	<b>2017 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2016 Sold</b>	<b>2017 Sold</b>	<b>+/-</b>	<b>+/-</b>
LAUNANI VALLEY	\$ 386,000	\$ 355,000	-8.0%	-\$31,000	5	6	20.0%	1
MILILANI AREA	\$ 413,000	\$ 437,500	5.9%	\$24,500	14	9	-35.7%	-5
MILILANI MAUKA	\$ 455,500	\$ 460,000	1.0%	\$4,500	8	15	87.5%	7
WAHIAWA HEIGHTS	\$ 227,000	-	-	-	2	-	-	-
WHITMORE VILLAGE	\$ 160,000	\$ 191,500	19.7%	\$31,500	4	2	-50.0%	-2
WILKINA	\$ 145,000	\$ 221,000	52.4%	\$76,000	3	3	0.0%	0
WAIPIO ACRES/WAIKALANI WOOD	\$ 299,000	\$ 280,000	-6.4%	-\$19,000	11	5	-54.5%	-6
<b>Central Region</b>	<b>\$ 345,000</b>	<b>\$ 412,500</b>	<b>19.6%</b>	<b>\$67,500</b>	<b>47</b>	<b>40</b>	<b>-14.9%</b>	<b>-7</b>
<b>Diamond Hd Region</b>	<b>2016 Median</b>	<b>2017 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2016 Sold</b>	<b>2017 Sold</b>	<b>+/-</b>	<b>+/-</b>
DIAMOND HEAD	\$ 420,000	\$ 505,000	20.2%	\$85,000	3	9	200.0%	6
KAHALA AREA	-	\$ 1,176,500	-	-	-	1	-	-
KALANI IKI	\$ 980,000	-	-	-	1	-	-	-
KAIMUKI	-	\$ 152,750	-	-	-	3	-	-
PALOLO	\$ 250,000	\$ 198,888	-20.4%	-\$51,112	1	1	0.0%	0
ST LOUIS	\$ 695,000	-	-	-	1	-	-	-
WAIALAE NUI VLY	\$ 555,000	\$ 570,000	2.7%	\$15,000	3	2	-33.3%	-1
<b>Diamond Hd Region</b>	<b>\$ 555,000</b>	<b>\$ 495,000</b>	<b>-10.8%</b>	<b>-\$60,000</b>	<b>9</b>	<b>16</b>	<b>77.8%</b>	<b>7</b>
<b>Ewa Plain Region</b>	<b>2016 Median</b>	<b>2017 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2016 Sold</b>	<b>2017 Sold</b>	<b>+/-</b>	<b>+/-</b>
AG/INDL/NAVY	\$ 291,500	\$ 185,000	-36.5%	-\$106,500	2	1	-50.0%	-1
EWA	\$ 310,000	\$ 360,000	16.1%	\$50,000	13	9	-30.8%	-4
EWA BEACH	-	\$ 265,000	-	-	-	1	-	-
EWA GEN	\$ 375,000	\$ 355,000	-5.3%	-\$20,000	1	3	200.0%	2
EWA GEN MONTECITO/TUSCANY	-	\$ 565,000	-	-	-	1	-	-
EWA GEN SODA CREEK	\$ 295,000	\$ 367,000	24.4%	\$72,000	3	6	100.0%	3
EWA GEN SUN TERRA ON THE PARK	\$ 306,000	\$ 321,000	4.9%	\$15,000	3	2	-33.3%	-1
HOAKALEI-KA MAKANA	\$ 557,500	\$ 580,000	4.0%	\$22,500	2	1	-50.0%	-1
KAPOLEI	\$ 347,710	\$ 379,000	9.0%	\$31,290	7	11	57.1%	4
KAPOLEI-MALANAI	\$ 328,000	-	-	-	1	-	-	-
KAPOLEI MEHANA AWAKEA	-	\$ 561,750	-	-	-	2	-	-
KAPOLEI-MEHANA-OLINO	\$ 523,809	-	-	-	2	-	-	-
KO OLINA	\$ 601,500	\$ 606,000	0.7%	\$4,500	10	7	-30.0%	-3
OCEAN POINTE	\$ 495,000	\$ 526,500	6.4%	\$31,500	17	12	-29.4%	-5
<b>Ewa Plain Region</b>	<b>\$ 440,000</b>	<b>\$ 470,000</b>	<b>6.8%</b>	<b>\$30,000</b>	<b>61</b>	<b>56</b>	<b>-8.2%</b>	<b>-5</b>
<b>Hawaii Kai Region</b>	<b>2016 Median</b>	<b>2017 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2016 Sold</b>	<b>2017 Sold</b>	<b>+/-</b>	<b>+/-</b>
HAHAIONE-LOWER	\$ 481,000	\$ 598,000	24.3%	\$117,000	6	3	-50.0%	-3
WEST MARINA	\$ 665,000	\$ 859,500	29.2%	\$194,500	14	10	-28.6%	-4
<b>Hawaii Kai Region</b>	<b>\$ 588,000</b>	<b>\$ 825,000</b>	<b>40.3%</b>	<b>\$237,000</b>	<b>20</b>	<b>13</b>	<b>-35.0%</b>	<b>-7</b>
<b>Kailua Region</b>	<b>2016 Median</b>	<b>2017 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2016 Sold</b>	<b>2017 Sold</b>	<b>+/-</b>	<b>+/-</b>
AIKAHI PARK	\$ 560,000	\$ 615,000	9.8%	\$55,000	1	1	0.0%	0
BLUESTONE	\$ 900,000	-	-	-	1	-	-	-
KAILUA TOWN	\$ 524,000	\$ 627,500	19.8%	\$103,500	6	6	0.0%	0
KUKILAKILA	\$ 620,000	-	-	-	1	-	-	-
<b>Kailua Region</b>	<b>\$ 560,000</b>	<b>\$ 620,000</b>	<b>10.7%</b>	<b>\$60,000</b>	<b>9</b>	<b>7</b>	<b>-22.2%</b>	<b>-2</b>
<b>Kaneohe Region</b>	<b>2016 Median</b>	<b>2017 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2016 Sold</b>	<b>2017 Sold</b>	<b>+/-</b>	<b>+/-</b>
COUNTRY CLUB	\$ 645,000	\$ 575,000	-10.9%	-\$70,000	1	1	0.0%	0
HAIKU PLANTATION	-	\$ 595,000	-	-	-	1	-	-
HAIKU VILLAGE	\$ 460,000	\$ 535,000	16.3%	\$75,000	1	2	100.0%	1
KANEOHE TOWN	\$ 325,000	-	-	-	1	-	-	-
LILIPUNA	\$ 588,000	\$ 585,000	-0.5%	-\$3,000	3	1	-66.7%	-2
KAAAWA	-	\$ 240,000	-	-	-	1	-	-
PUNALUU	-	\$ 545,000	-	-	-	1	-	-
PUUALII	\$ 503,000	\$ 545,000	8.3%	\$42,000	7	3	-57.1%	-4
TEMPLE VALLEY	\$ 575,000	\$ 590,000	2.6%	\$15,000	2	1	-50.0%	-1
WINDWARD ESTATES	\$ 482,900	\$ 565,000	17.0%	\$82,100	6	7	16.7%	1
<b>Kaneohe Region</b>	<b>\$ 500,000</b>	<b>\$ 500,000</b>	<b>-100.0%</b>	<b>-\$500,000</b>	<b>21</b>	<b>18</b>	<b>-14.3%</b>	<b>-3</b>

Condo Solds - December 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 3

Leeward Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
MAILI	\$ 174,500	\$ 154,000	-11.7%	-\$20,500	6	3	-50.0%	-3
WAIANAE	\$ 68,500	-	-	-	5	-	-	-
MAKAHA	\$ 155,000	\$ 169,500	9.4%	\$14,500	11	10	-9.1%	-1
<b>Leeward Region</b>	<b>\$ 153,250</b>	<b>\$ 169,000</b>	<b>10.3%</b>	<b>\$15,750</b>	<b>22</b>	<b>13</b>	<b>-40.9%</b>	<b>-9</b>

Makakilo Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
MAKAKILO-UPPER	\$ 380,000	\$ 392,000	3.2%	\$12,000	14	16	14.3%	2
<b>Makakilo Region</b>	<b>\$ 380,000</b>	<b>\$ 392,000</b>	<b>3.2%</b>	<b>\$12,000</b>	<b>14</b>	<b>16</b>	<b>14.3%</b>	<b>2</b>

Metro Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
ALA MOANA	\$ 225,000	\$ 394,150	75.2%	\$169,150	24	16	-33.3%	-8
CHINATOWN	\$ 440,000	\$ 550,000	25.0%	\$110,000	1	5	400.0%	4
DILLINGHAM	\$ 413,000	\$ 370,000	-10.4%	-\$43,000	1	3	200.0%	2
DOWNTOWN	\$ 347,500	\$ 344,000	-1.0%	-\$3,500	12	12	0.0%	0
HOLIDAY MART	\$ 325,000	\$ 274,000	-15.7%	-\$51,000	5	10	100.0%	5
KAKAAKO	\$ 780,000	\$ 818,000	4.9%	\$38,000	33	29	-12.1%	-4
KALIHI AREA	\$ 325,000	-	-	-	1	-	-	-
KALIHI LOWER	\$ 260,000	-	-	-	2	-	-	-
KAPAHULU	\$ 330,000	-	-	-	1	-	-	-
KAPALAMA	\$ 317,500	\$ 249,000	-21.6%	-\$68,500	2	1	-50.0%	-1
KAPIOLANI	\$ 499,000	\$ 379,000	-24.0%	-\$120,000	6	5	-16.7%	-1
KAPIO/KINAU/WARD	\$ 269,000	\$ 295,000	9.7%	\$26,000	1	1	0.0%	0
KUAKINI	\$ 390,000	-	-	-	1	-	-	-
LILIHA	\$ 435,000	-	-	-	1	-	-	-
MAKIKI	\$ 2,725,000	\$ 280,000	-89.7%	-\$2,445,000	1	4	300.0%	3
MAKIKI AREA	\$ 320,000	\$ 355,000	10.9%	\$35,000	27	19	-29.6%	-8
MCCULLY	\$ 107,500	\$ 267,500	148.8%	\$160,000	2	2	0.0%	0
MOANALUA VALLEY	\$ 720,000	-	-	-	1	-	-	-
MOIILILI	\$ 295,000	\$ 347,500	17.8%	\$52,500	7	14	100.0%	7
NUUANU-LOWER	\$ 358,500	\$ 463,000	29.1%	\$104,500	8	2	-75.0%	-6
PALAMA	\$ 272,000	-	-	-	1	-	-	-
PAWAA	\$ 255,000	\$ 237,250	-7.0%	-\$17,750	5	1	-80.0%	-4
PUNAHOU	\$ 408,000	\$ 474,250	16.2%	\$66,250	7	4	-42.9%	-3
PUNCHBOWL AREA	\$ 492,500	\$ 310,000	-37.1%	-\$182,500	5	5	0.0%	0
PUNCHBOWL-LOWER	\$ 330,000	\$ 240,000	-27.3%	-\$90,000	5	5	0.0%	0
SALT LAKE	\$ 418,000	\$ 407,500	-2.5%	-\$10,500	15	15	0.0%	0
WAIKIKI	\$ 375,000	\$ 360,000	-4.0%	-\$15,000	92	83	-9.8%	-9
<b>Metro Region</b>	<b>\$ 380,000</b>	<b>\$ 383,500</b>	<b>0.9%</b>	<b>\$3,500</b>	<b>268</b>	<b>236</b>	<b>-11.9%</b>	<b>-32</b>

North Shore Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
KUILIMA	\$ 460,000	\$ 615,000	33.7%	\$155,000	1	2	100.0%	1
WAIALUA	\$ 165,637	\$ 440,000	-	-	2	3	-	-
<b>North Shore Region</b>	<b>\$ 169,000</b>	<b>\$ 525,000</b>	<b>210.7%</b>	<b>\$356,000</b>	<b>3</b>	<b>5</b>	<b>66.7%</b>	<b>2</b>

Pearl City Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
HALAWA	\$ 469,500	\$ 400,000	-14.8%	-\$69,500	4	1	-75.0%	-3
PEARL CITY-UPPER	-	\$ 230,000	-	-	-	2	-	-
PEARLRIDGE	\$ 376,500	\$ 323,000	-14.2%	-\$53,500	14	15	7.1%	1
NAVY/FEDERAL	\$ 285,000	\$ 362,000	27.0%	\$77,000	1	1	0.0%	0
MANANA	-	\$ 226,500	-	-	-	2	-	-
WAI AU	\$ 339,000	\$ 435,000	28.3%	\$96,000	5	3	-40.0%	-2
WAIMALU	\$ 292,500	-	-	-	2	-	-	-
WAILUNA	\$ 585,000	-	-	-	1	-	-	-
<b>Pearl City Region</b>	<b>\$ 375,000</b>	<b>\$ 319,000</b>	<b>-14.9%</b>	<b>-\$56,000</b>	<b>27</b>	<b>24</b>	<b>-11.1%</b>	<b>-3</b>

**Condo Solds - December 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3**

<b>Waipahu Region</b>	<b>2016 Median</b>	<b>2017 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2016 Sold</b>	<b>2017 Sold</b>	<b>+/-</b>	<b>+/-</b>
WAIKELE	\$ 400,000	\$ 425,000	6.3%	\$25,000	7	6	-14.3%	-1
ROYAL KUNIA	\$ 342,000	\$ 410,000	19.9%	\$68,000	1	1	0.0%	0
VILLAGE PARK	-	\$ 345,000	-	-	-	3	-	-
WAIPAHU-LOWER	\$ 231,500	\$ 240,000	3.7%	\$8,500	6	1	-83.3%	-5
WAIPIO GENTRY	\$ 314,000	\$ 370,000	17.8%	\$56,000	10	6	-40.0%	-4
<b>Waipahu Region</b>	<b>\$ 325,500</b>	<b>\$ 385,000</b>	<b>18.3%</b>	<b>\$59,500</b>	<b>24</b>	<b>17</b>	<b>-29.2%</b>	<b>-7</b>