

Local Market Update

Single Family Homes

December 2018



December 2018		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Dec-18	Dec-17	Change	Dec-18	Dec-17	Change	Dec-18	Dec-17	Change	Dec-18	Dec-17	Change	Dec-18	Dec-17	Change	Dec-18	Dec-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	5	8	-38%	5	6	-17%	\$1,333,000	\$1,162,500	15%	98.7%	94.9%	4%	20	68	-71%	43	39	10%
Ala Moana - Kakaako	1-2-3	0	2	-	1	1	0%	\$800,000	\$1,050,000	-24%	83.0%	116.9%	-29%	91	7	1200%	2	4	-50%
Downtown - Nuuanu	1-1-8 to 1-2-2	9	7	29%	8	8	0%	\$1,219,000	\$882,000	38%	84.7%	95.6%	-11%	43	88	-51%	36	32	13%
Ewa Plain	1-9-1	37	54	-31%	41	85	-52%	\$660,000	\$645,000	2%	97.8%	99.9%	-2%	40	17	135%	189	166	14%
Hawaii Kai	1-3-9	14	9	56%	17	12	42%	\$1,174,000	\$1,047,000	12%	91.7%	96.3%	-5%	62	29	114%	71	57	25%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	23	29	-21%	20	22	-9%	\$957,500	\$955,000	0%	92.7%	88.4%	5%	49	29	69%	123	106	16%
Kalihi - Palama	1-1-2 to 1-1-7	14	16	-13%	11	16	-31%	\$795,000	\$750,000	6%	100.0%	93.9%	6%	16	24	-33%	65	53	23%
Kaneohe	Selected 1-4-4 to 1-4-7	10	11	-9%	27	28	-4%	\$850,000	\$839,500	1%	97.8%	96.7%	1%	24	35	-31%	70	69	1%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	19	9	111%	10	23	-57%	\$1,035,000	\$960,000	8%	88.5%	91.4%	-3%	28	15	87%	83	69	20%
Makaha - Nanakuli	1-8-1 to 1-8-9	18	25	-28%	22	26	-15%	\$474,500	\$465,000	2%	95.1%	92.9%	2%	19	11	73%	110	103	7%
Makakilo	1-9-2 to 1-9-3	18	6	200%	6	14	-57%	\$686,500	\$667,500	3%	101.2%	99.6%	2%	7	19	-63%	53	38	39%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	15	10	50%	9	9	0%	\$1,210,000	\$1,260,000	-4%	93.1%	100.9%	-8%	36	1	3500%	64	42	52%
Mililani	Selected 1-9-4 to 1-9-5	5	5	0%	15	25	-40%	\$798,000	\$783,000	2%	98.3%	101.4%	-3%	34	19	79%	42	35	20%
Moanalua - Salt Lake	1-1-1	6	2	200%	3	10	-70%	\$800,000	\$913,888	-12%	100.6%	101.6%	-1%	13	15	-13%	17	17	0%
North Shore	1-5-6 to 1-6-9	10	8	25%	9	7	29%	\$1,025,000	\$775,000	32%	97.6%	93.9%	4%	54	37	46%	59	51	16%
Pearl City - Aiea	1-9-6 to 1-9-9	16	8	100%	26	30	-13%	\$794,500	\$741,500	7%	99.4%	96.0%	4%	27	21	29%	62	56	11%
Wahiawa	1-7-1 to 1-7-7	8	5	60%	4	10	-60%	\$562,500	\$620,000	-9%	85.7%	100.5%	-15%	40	9	344%	27	22	23%
Waialae - Kahala	1-3-5	6	8	-25%	4	8	-50%	\$2,065,000	\$1,455,250	42%	102.6%	85.6%	20%	39	41	-5%	56	55	2%
Waikiki	1-2-6	0	0	-	1	0	-	\$850,000	\$0	-	56.7%	0.0%	-	92	0	-	0	1	-
Waipahu	1-9-4	11	10	10%	15	21	-29%	\$685,000	\$660,000	4%	97.9%	98.9%	-1%	11	17	-35%	63	42	50%
Windward Coast	1-4-8 to 1-5-5	9	2	350%	5	0	-	\$820,000	\$0	-	86.8%	0.0%	-	47	0	-	31	22	41%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Dec-18	Dec-17	Change	Dec-18	Dec-17	Change	Dec-18	Dec-17	Change	Dec-18	Dec-17	Change	Dec-18	Dec-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	130	138	-6%	85	94	-10%	\$1,450,000	\$1,240,000	17%	94.2%	99.2%	-5%	35	24	46%
Ala Moana - Kakaako	1-2-3	14	11	27%	10	7	43%	\$947,500	\$975,000	-3%	87.9%	100.0%	-12%	13	42	-69%
Downtown - Nuuanu	1-1-8 to 1-2-2	134	134	0%	84	91	-8%	\$952,500	\$895,000	6%	97.0%	99.6%	-3%	22	25	-12%
Ewa Plain	1-9-1	1016	989	3%	735	857	-14%	\$680,000	\$659,000	3%	98.7%	99.8%	-1%	18	15	20%
Hawaii Kai	1-3-9	266	253	5%	179	177	1%	\$1,175,000	\$1,225,000	-4%	97.9%	98.2%	0%	17	22	-23%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	456	428	7%	337	313	8%	\$1,150,000	\$1,125,000	2%	95.8%	97.2%	-1%	17	15	13%
Kalihi - Palama	1-1-2 to 1-1-7	205	173	18%	126	121	4%	\$758,750	\$749,450	1%	96.2%	99.9%	-4%	21	19	11%
Kaneohe	Selected 1-4-4 to 1-4-7	334	336	-1%	244	265	-8%	\$879,000	\$875,000	0%	97.8%	99.4%	-2%	18	12	50%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	296	275	8%	178	203	-12%	\$1,063,000	\$1,000,000	6%	97.5%	97.1%	0%	16	16	0%
Makaha - Nanakuli	1-8-1 to 1-8-9	444	478	-7%	316	339	-7%	\$480,000	\$463,000	4%	96.2%	100.0%	-4%	23	20	15%
Makakilo	1-9-2 to 1-9-3	237	222	7%	155	160	-3%	\$735,000	\$723,025	2%	98.7%	99.5%	-1%	16	19	-16%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	188	170	11%	104	109	-5%	\$1,249,900	\$1,200,000	4%	96.2%	96.5%	0%	22	16	38%
Mililani	Selected 1-9-4 to 1-9-5	276	263	5%	211	232	-9%	\$800,000	\$773,500	3%	99.2%	99.5%	0%	12	10	20%
Moanalua - Salt Lake	1-1-1	67	55	22%	51	48	6%	\$900,000	\$898,500	0%	100.1%	99.9%	0%	11	18	-39%
North Shore	1-5-6 to 1-6-9	163	169	-4%	96	107	-10%	\$973,250	\$880,000	11%	97.4%	98.6%	-1%	26	28	-7%
Pearl City - Aiea	1-9-6 to 1-9-9	319	294	9%	256	265	-3%	\$790,000	\$756,000	4%	98.8%	98.2%	1%	13	14	-7%
Wahiawa	1-7-1 to 1-7-7	119	125	-5%	81	108	-25%	\$615,000	\$599,000	3%	98.4%	99.9%	-2%	14	12	17%
Waialae - Kahala	1-3-5	156	185	-16%	86	124	-31%	\$1,882,500	\$1,750,000	8%	100.1%	97.8%	2%	27	47	-43%
Waikiki	1-2-6	6	4	50%	2	3	-33%	\$623,500	\$1,159,000	-46%	64.9%	89.2%	-27%	46	120	-62%
Waipahu	1-9-4	279	258	8%	215	219	-2%	\$700,000	\$675,000	4%	100.0%	99.6%	0%	17	13	31%
Windward Coast	1-4-8 to 1-5-5	94	94	0%	54	66	-18%	\$797,000	\$757,500	5%	96.6%	99.7%	-3%	35	40	-13%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

Condos December 2018



December 2018		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Dec-18	Dec-17	Change	Dec-18	Dec-17	Change	Dec-18	Dec-17	Change	Dec-18	Dec-17	Change	Dec-18	Dec-17	Change	Dec-18	Dec-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	1	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	2	0	-
Ala Moana - Kakaako	1-2-3	58	35	66%	26	47	-45%	\$430,000	\$510,000	-16%	93.1%	91.1%	2%	43	28	54%	261	225	16%
Downtown - Nuuanu	1-1-8 to 1-2-2	36	35	3%	27	31	-13%	\$615,000	\$370,000	66%	96.1%	100.3%	-4%	34	36	-6%	157	136	15%
Ewa Plain	1-9-1	24	24	0%	47	56	-16%	\$499,000	\$470,000	6%	98.0%	102.2%	-4%	25	8	213%	101	97	4%
Hawaii Kai	1-3-9	9	10	-10%	11	13	-15%	\$587,900	\$825,000	-29%	94.8%	103.4%	-8%	21	28	-25%	61	41	49%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	9	3	200%	8	7	14%	\$643,250	\$620,000	4%	98.7%	94.1%	5%	9	25	-64%	34	26	31%
Kalihi - Palama	1-1-2 to 1-1-7	9	2	350%	10	10	0%	\$406,500	\$495,000	-18%	93.4%	96.6%	-3%	36	26	38%	43	27	59%
Kaneohe	Selected 1-4-4 to 1-4-7	15	9	67%	22	16	38%	\$546,500	\$570,000	-4%	95.1%	99.1%	-4%	31	7	343%	39	27	44%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	12	9	33%	1	13	-92%	\$1,330,000	\$469,000	184%	85.8%	100.0%	-14%	114	17	571%	55	57	-4%
Makaha - Nanakuli	1-8-1 to 1-8-9	13	8	63%	19	13	46%	\$185,000	\$169,000	9%	97.4%	98.3%	-1%	50	28	79%	64	63	2%
Makakilo	1-9-2 to 1-9-3	13	2	550%	18	16	13%	\$400,000	\$392,000	2%	100.0%	98.2%	2%	17	11	55%	32	23	39%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	44	44	0%	40	50	-20%	\$351,500	\$358,500	-2%	95.8%	95.6%	0%	22	24	-8%	170	162	5%
Mililani	Selected 1-9-4 to 1-9-5	17	25	-32%	32	35	-9%	\$381,500	\$420,000	-9%	99.2%	98.1%	1%	23	11	109%	67	56	20%
Moanalua - Salt Lake	1-1-1	10	16	-38%	12	15	-20%	\$354,500	\$407,500	-13%	99.3%	97.0%	2%	19	33	-42%	32	43	-26%
North Shore	1-5-6 to 1-6-9	5	0	-	4	5	-20%	\$496,500	\$525,000	-5%	100.0%	92.9%	8%	21	50	-58%	22	19	16%
Pearl City - Aiea	1-9-6 to 1-9-9	22	24	-8%	31	24	29%	\$365,000	\$319,000	14%	98.9%	98.9%	0%	11	14	-21%	72	63	14%
Wahiawa	1-7-1 to 1-7-7	3	5	-40%	6	5	20%	\$230,000	\$212,000	8%	97.7%	96.8%	1%	33	18	83%	10	11	-9%
Waialae - Kahala	1-3-5	9	3	200%	3	3	0%	\$135,000	\$575,000	-77%	73.0%	100.0%	-27%	85	75	13%	26	20	30%
Waikiki	1-2-6	132	132	0%	99	83	19%	\$350,000	\$360,000	-3%	95.9%	96.0%	0%	30	21	43%	591	544	9%
Waipahu	1-9-4	23	9	156%	24	17	41%	\$350,000	\$385,000	-9%	96.6%	100.0%	-3%	20	11	82%	51	35	46%
Windward Coast	1-4-8 to 1-5-5	5	4	25%	0	2	-100%	\$0	\$265,500	-	0.0%	97.8%	-	0	15	-	20	17	18%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Dec-18	Dec-17	Change	Dec-18	Dec-17	Change	Dec-18	Dec-17	Change	Dec-18	Dec-17	Change	Dec-18	Dec-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	8	1	700%	3	0	-	\$730,000	\$0	-	102.8%	0.0%	-	25	0	-
Ala Moana - Kakaako	1-2-3	814	816	0%	524	561	-7%	\$605,000	\$545,000	11%	97.6%	98.2%	-1%	38	27	41%
Downtown - Nuuanu	1-1-8 to 1-2-2	614	545	13%	373	385	-3%	\$530,000	\$450,000	18%	96.5%	98.1%	-2%	24	22	9%
Ewa Plain	1-9-1	698	630	11%	581	555	5%	\$500,000	\$480,000	4%	98.2%	100.0%	-2%	13	10	30%
Hawaii Kai	1-3-9	251	249	1%	188	194	-3%	\$666,667	\$650,000	3%	97.0%	98.9%	-2%	17	18	-6%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	138	144	-4%	109	112	-3%	\$640,000	\$560,000	14%	97.3%	100.0%	-3%	14	18	-22%
Kalihi - Palama	1-1-2 to 1-1-7	160	168	-5%	109	123	-11%	\$403,000	\$376,000	7%	97.7%	96.7%	1%	24	23	4%
Kaneohe	Selected 1-4-4 to 1-4-7	246	229	7%	196	226	-13%	\$570,000	\$545,000	5%	99.0%	101.9%	-3%	14	9	56%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	139	146	-5%	78	104	-25%	\$555,000	\$495,000	12%	99.3%	98.1%	1%	23	40	-43%
Makaha - Nanakuli	1-8-1 to 1-8-9	281	261	8%	191	176	9%	\$169,900	\$155,000	10%	96.5%	97.1%	-1%	34	31	10%
Makakilo	1-9-2 to 1-9-3	208	160	30%	163	170	-4%	\$400,000	\$379,000	6%	98.8%	98.4%	0%	12	12	0%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	749	862	-13%	582	662	-12%	\$375,000	\$370,000	1%	98.7%	98.7%	0%	19	23	-17%
Mililani	Selected 1-9-4 to 1-9-5	535	486	10%	451	447	1%	\$395,000	\$380,000	4%	99.6%	100.0%	0%	12	9	33%
Moanalua - Salt Lake	1-1-1	250	226	11%	211	209	1%	\$388,000	\$372,000	4%	98.2%	99.2%	-1%	12	18	-33%
North Shore	1-5-6 to 1-6-9	81	73	11%	55	57	-4%	\$460,000	\$435,500	6%	88.5%	93.6%	-5%	22	31	-29%
Pearl City - Aiea	1-9-6 to 1-9-9	435	413	5%	346	349	-1%	\$390,000	\$365,000	7%	98.7%	98.7%	0%	13	10	30%
Wahiawa	1-7-1 to 1-7-7	45	62	-27%	36	45	-20%	\$220,000	\$210,000	5%	96.1%	100.0%	-4%	12	14	-14%
Waialae - Kahala	1-3-5	65	79	-18%	40	56	-29%	\$573,000	\$568,000	1%	99.7%	98.8%	1%	22	32	-31%
Waikiki	1-2-6	1900	1720	10%	1183	1121	6%	\$398,000	\$389,000	2%	95.9%	97.3%	-1%	34	31	10%
Waipahu	1-9-4	286	270	6%	233	236	-1%	\$380,000	\$371,500	2%	97.9%	100.7%	-3%	12	9	33%
Windward Coast	1-4-8 to 1-5-5	43	53	-19%	27	36	-25%	\$253,000	\$267,500	-5%	97.7%	94.2%	4%	27	53	-49%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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December 2018

Aina Haina - Kuliouou
1-3-6 to 1-3-8

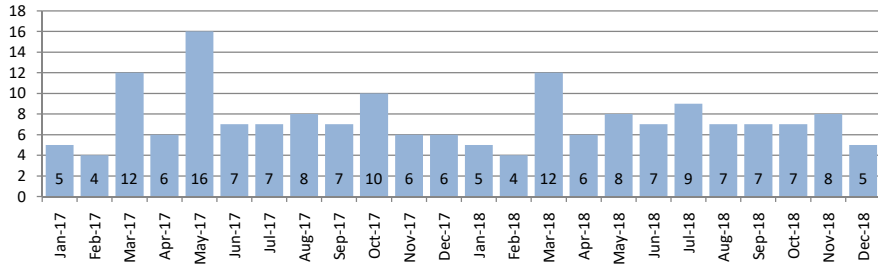


December 2018

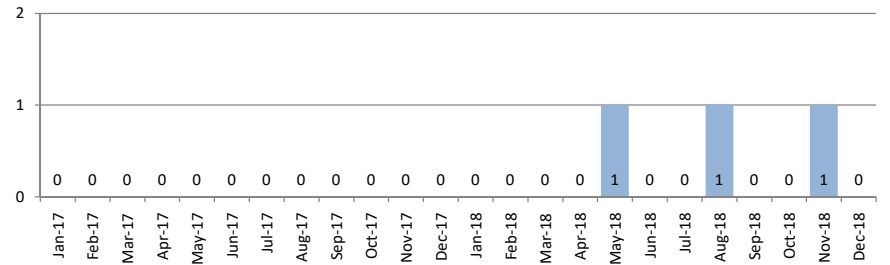
Single Family Homes	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	5	8	-38%	130	138	-6%
Closed Sales	5	6	-17%	85	94	-10%
Median Sales Price	\$1,333,000	\$1,162,500	15%	\$1,450,000	\$1,240,000	17%
Percent of Original List Price Received	98.7%	94.9%	4%	94.2%	99.2%	-5%
Median Days on Market Until Sale	20	68	-71%	35	24	46%
Inventory of Homes for Sale	43	39	10%	-	-	-

Condos	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	1	0	-	8	1	700%
Closed Sales	0	0	-	3	0	-
Median Sales Price	\$0	\$0	-	\$730,000	\$0	-
Percent of Original List Price Received	0.0%	0.0%	-	102.8%	0.0%	-
Median Days on Market Until Sale	0	0	-	25	0	-
Inventory of Homes for Sale	2	0	-	-	-	-

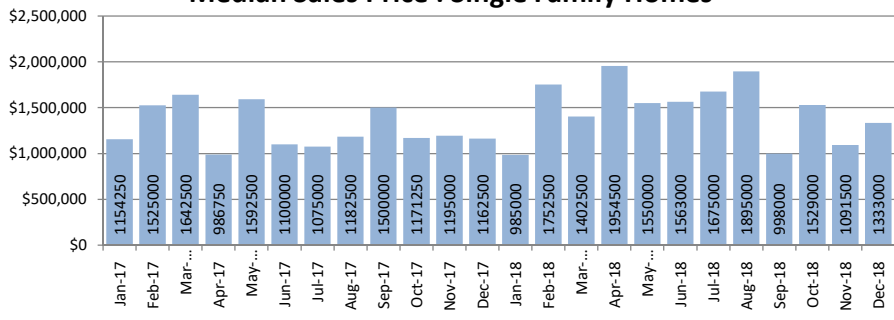
Closed Sales : Single Family Homes



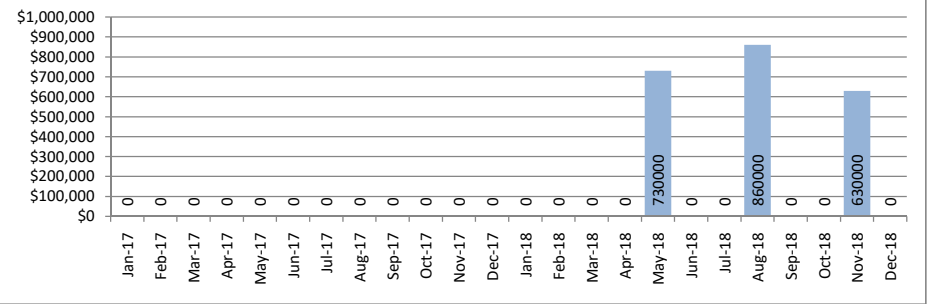
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



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Local Market Update

December 2018

Ala Moana - Kakaako

1-2-3

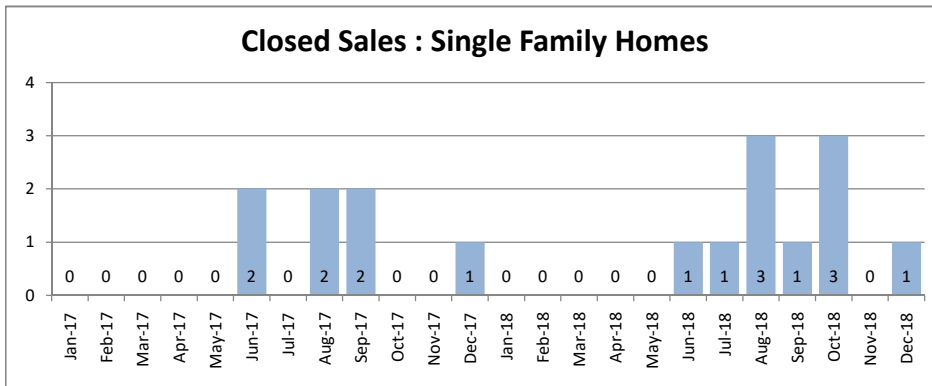


December 2018

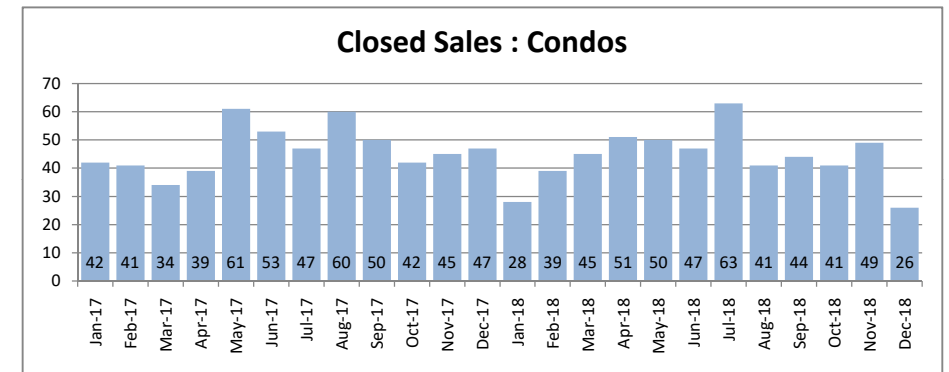
Single Family Homes	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	0	2	-	14	11	27%
Closed Sales	1	1	0%	10	7	43%
Median Sales Price	\$800,000	\$1,050,000	-24%	\$947,500	\$975,000	-3%
Percent of Original List Price Received	83.0%	116.9%	-29%	87.9%	100.0%	-12%
Median Days on Market Until Sale	91	7	1200%	13	42	-69%
Inventory of Homes for Sale	2	4	-50%	-	-	-

Condos	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	58	35	66%	814	816	0%
Closed Sales	26	47	-45%	524	561	-7%
Median Sales Price	\$430,000	\$510,000	-16%	\$605,000	\$545,000	11%
Percent of Original List Price Received	93.1%	91.1%	2%	97.6%	98.2%	-1%
Median Days on Market Until Sale	0	28	-100%	38	27	41%
Inventory of Homes for Sale	2	225	-99%	-	-	-

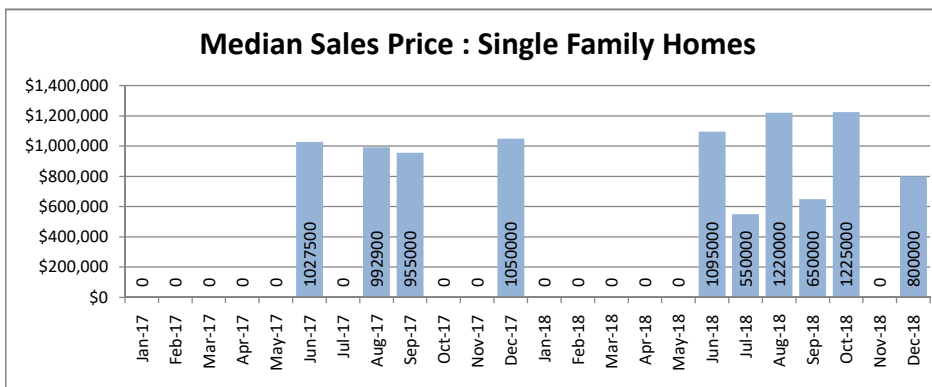
Closed Sales : Single Family Homes



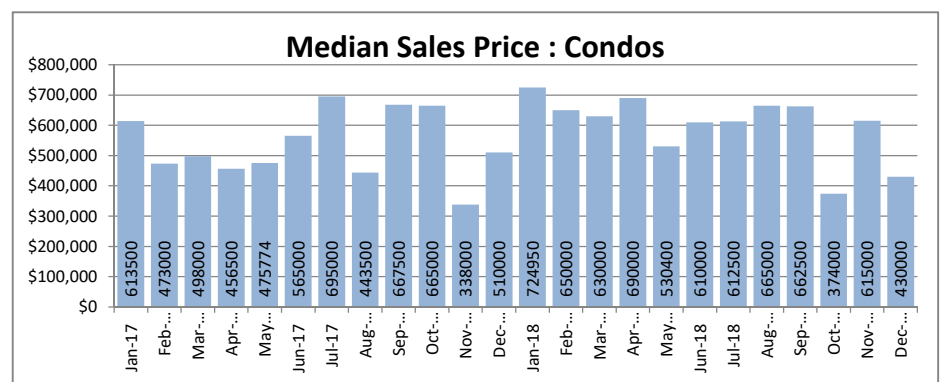
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



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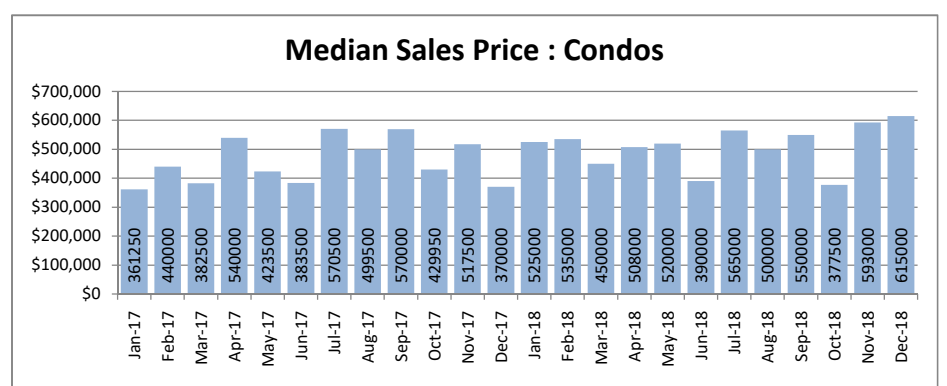
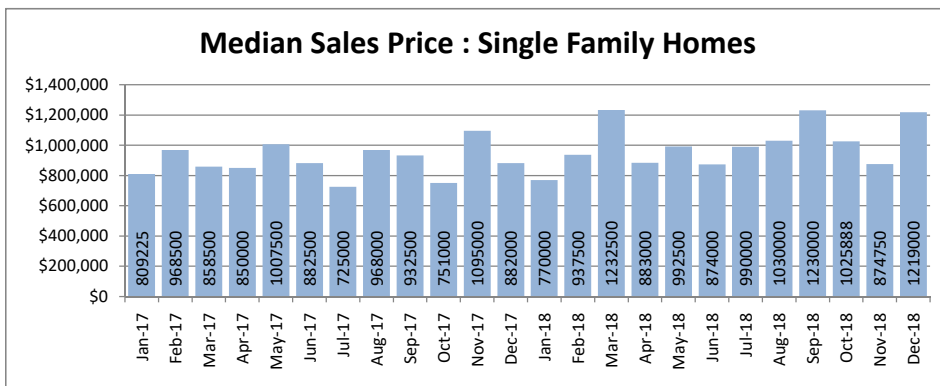
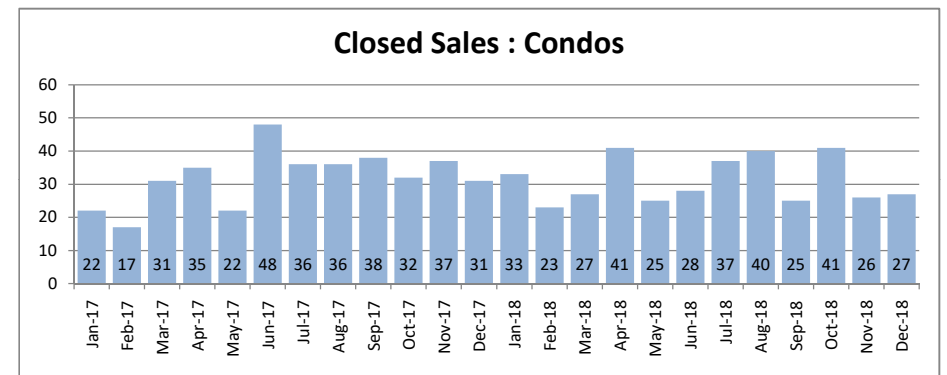
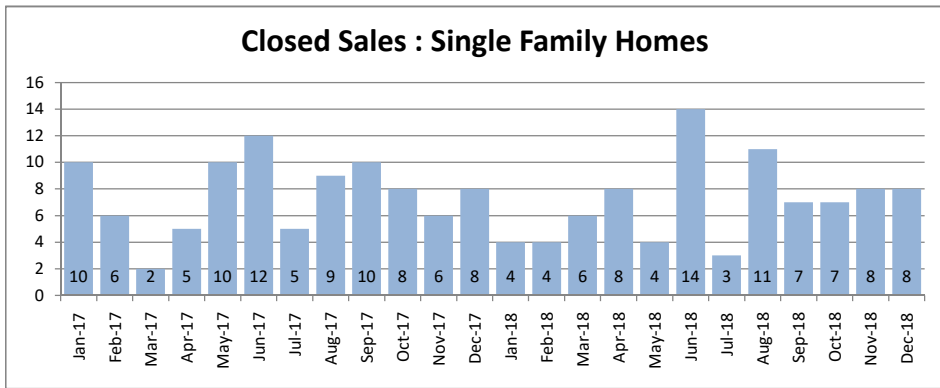


Downtown - Nuuanu
1-1-8 to 1-2-2

December 2018

Single Family Homes	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	9	7	29%	134	134	0%
Closed Sales	8	8	0%	84	91	-8%
Median Sales Price	\$1,219,000	\$882,000	38%	\$952,500	\$895,000	6%
Percent of Original List Price Received	84.7%	95.6%	-11%	97.0%	99.6%	-3%
Median Days on Market Until Sale	43	88	-51%	22	25	-12%
Inventory of Homes for Sale	36	32	13%	-	-	-

Condos	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	36	35	3%	614	545	13%
Closed Sales	27	31	-13%	373	385	-3%
Median Sales Price	\$615,000	\$370,000	66%	\$530,000	\$450,000	18%
Percent of Original List Price Received	96.1%	100.3%	-4%	96.5%	98.1%	-2%
Median Days on Market Until Sale	34	36	-6%	24	22	9%
Inventory of Homes for Sale	157	136	15%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

December 2018



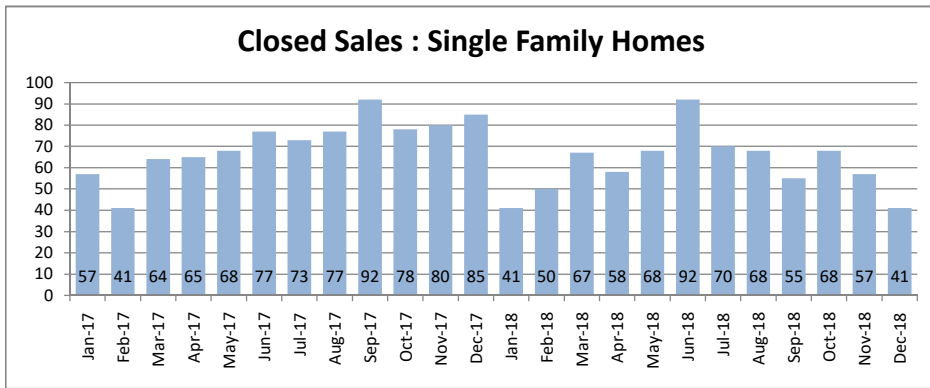
Ewa Plain
1-9-1

December 2018

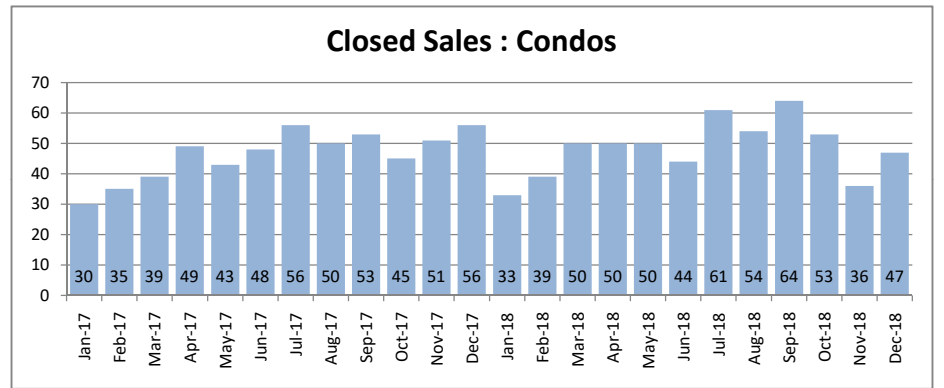
Single Family Homes	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	37	54	-31%	1016	989	3%
Closed Sales	41	85	-52%	735	857	-14%
Median Sales Price	\$660,000	\$645,000	2%	\$680,000	\$659,000	3%
Percent of Original List Price Received	97.8%	99.9%	-2%	98.7%	99.8%	-1%
Median Days on Market Until Sale	40	17	135%	18	15	20%
Inventory of Homes for Sale	189	166	14%	-	-	-

Condos	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	24	24	0%	698	630	11%
Closed Sales	47	56	-16%	581	555	5%
Median Sales Price	\$499,000	\$470,000	6%	\$500,000	\$480,000	4%
Percent of Original List Price Received	98.0%	102.2%	-4%	98.2%	100.0%	-2%
Median Days on Market Until Sale	25	8	213%	13	10	30%
Inventory of Homes for Sale	101	97	4%	-	-	-

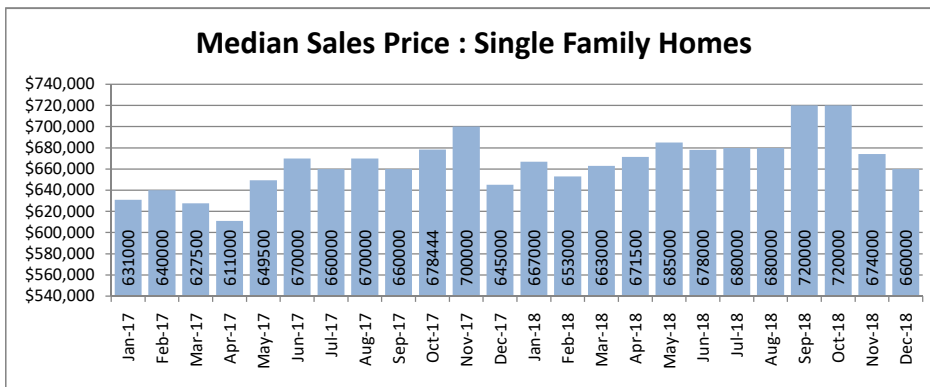
Closed Sales : Single Family Homes



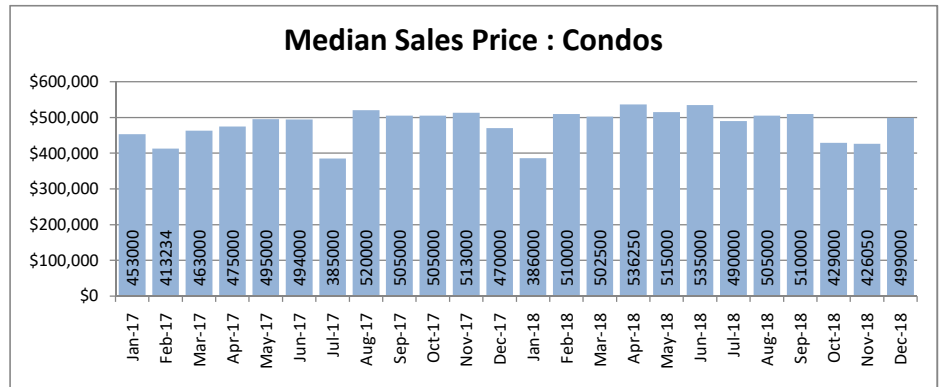
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

December 2018

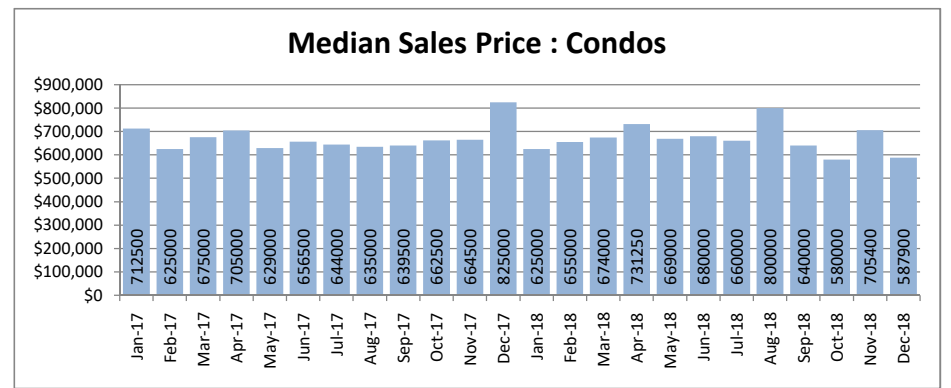
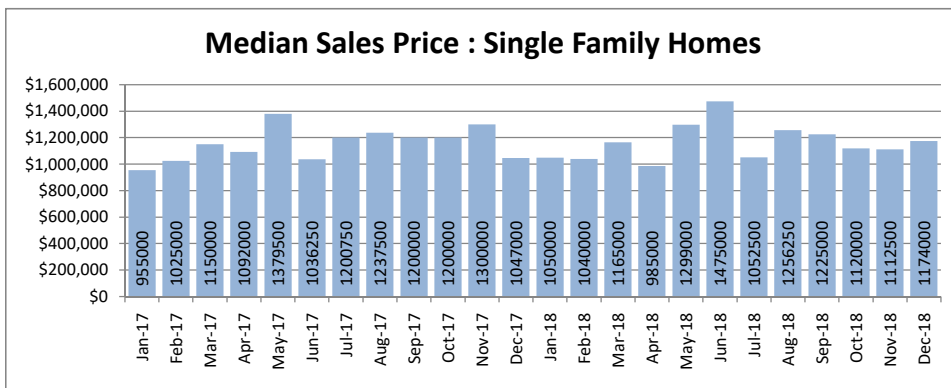
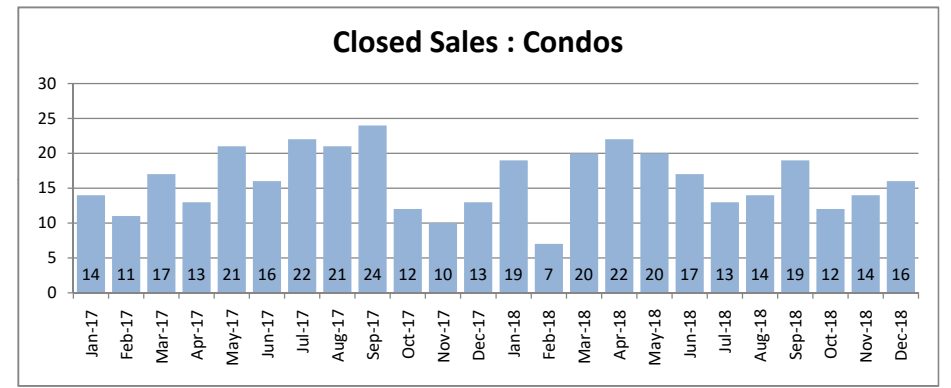
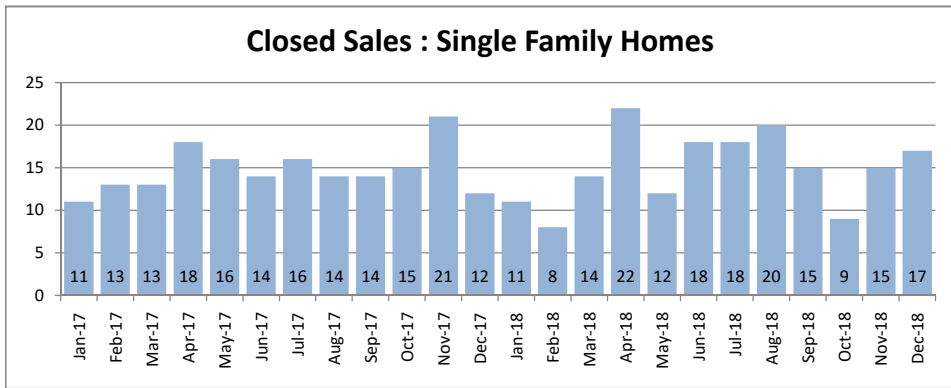
Hawaii Kai
1-3-9



December 2018

Single Family Homes	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	14	9	56%	266	253	5%
Closed Sales	17	12	42%	179	177	1%
Median Sales Price	\$1,174,000	\$1,047,000	12%	\$1,175,000	\$1,225,000	-4%
Percent of Original List Price Received	91.7%	96.3%	-5%	97.9%	98.2%	0%
Median Days on Market Until Sale	62	29	114%	17	22	-23%
Inventory of Homes for Sale	71	57	25%	-	-	-

Condos	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	9	10	-10%	251	249	1%
Closed Sales	11	13	-15%	188	194	-3%
Median Sales Price	\$587,900	\$825,000	-29%	\$666,667	\$650,000	3%
Percent of Original List Price Received	94.8%	103.4%	-8%	97.0%	98.9%	-2%
Median Days on Market Until Sale	21	28	-25%	17	18	-6%
Inventory of Homes for Sale	61	41	49%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

December 2018

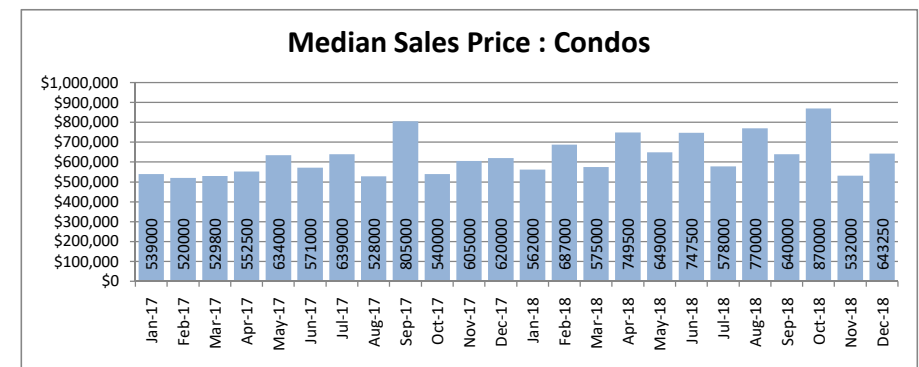
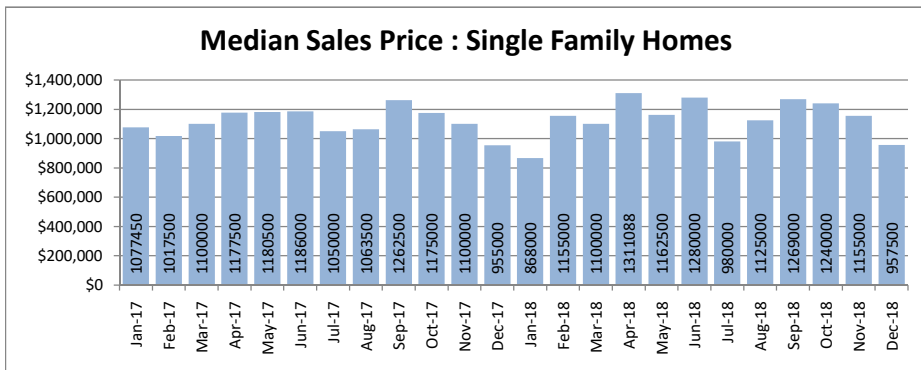
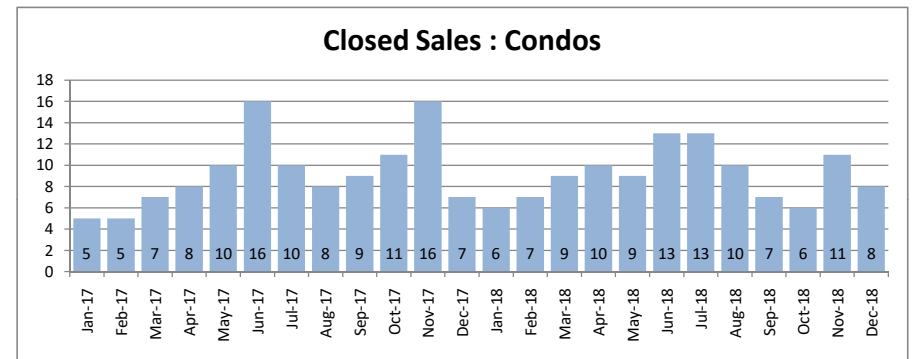
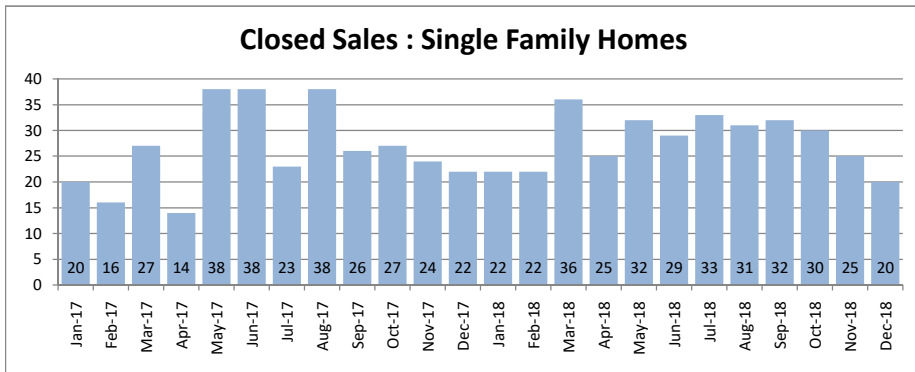


Kailua - Waimanalo
1-4-1 to Selected 1-4-4

December 2018

Single Family Homes	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	23	29	-21%	456	428	7%
Closed Sales	20	22	-9%	337	313	8%
Median Sales Price	\$957,500	\$955,000	0%	\$1,150,000	\$1,125,000	2%
Percent of Original List Price Received	92.7%	88.4%	5%	95.8%	97.2%	-1%
Median Days on Market Until Sale	49	29	69%	17	15	13%
Inventory of Homes for Sale	123	106	16%	-	-	-

Condos	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	9	3	200%	138	144	-4%
Closed Sales	8	7	14%	109	112	-3%
Median Sales Price	\$643,250	\$620,000	4%	\$640,000	\$560,000	14%
Percent of Original List Price Received	98.7%	94.1%	5%	97.3%	100.0%	-3%
Median Days on Market Until Sale	9	25	-64%	14	18	-22%
Inventory of Homes for Sale	34	26	31%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

December 2018

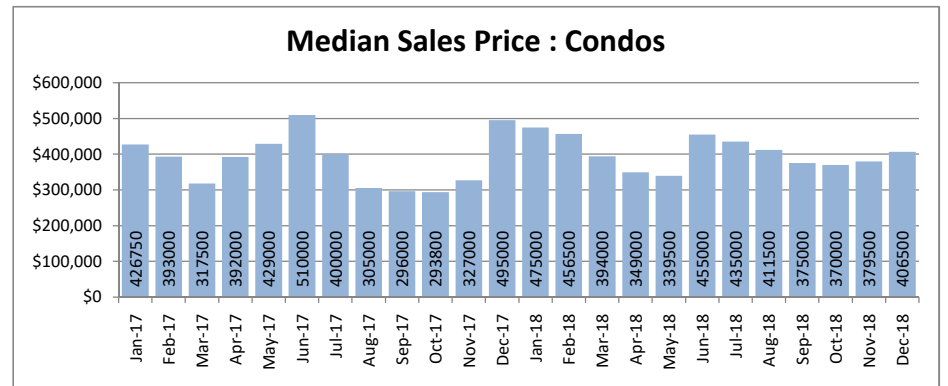
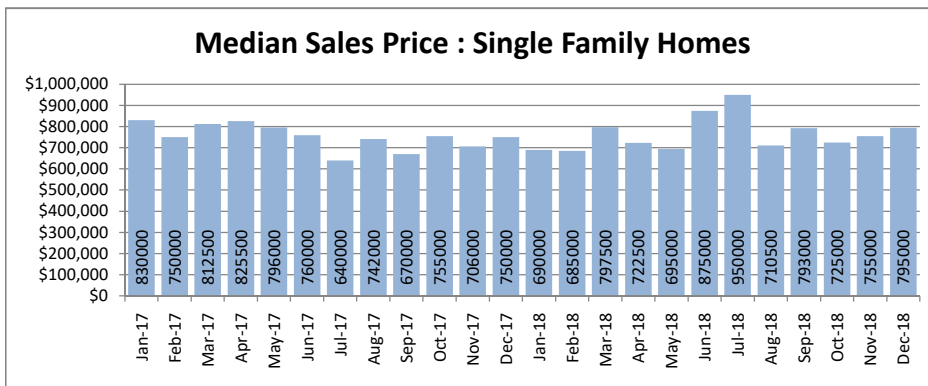
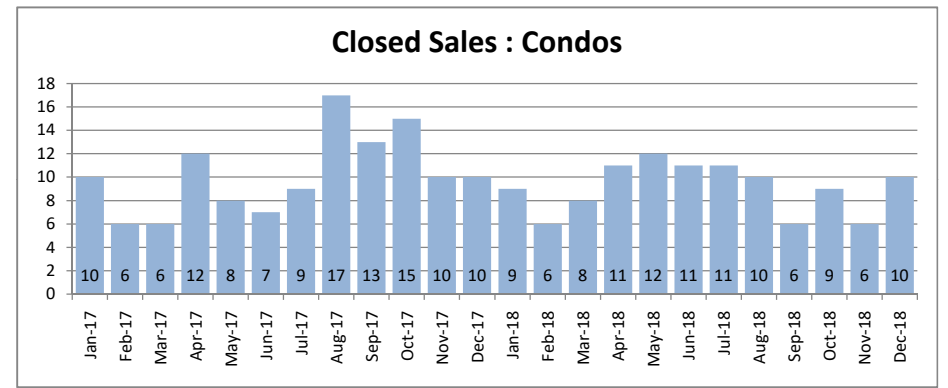
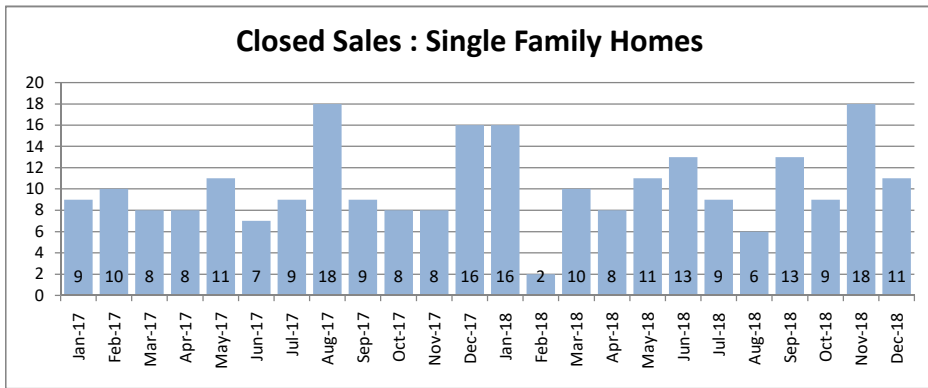


Kalihi - Palama
1-1-2 to 1-1-7

December 2018

Single Family Homes	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	14	16	-13%	205	173	18%
Closed Sales	11	16	-31%	126	121	4%
Median Sales Price	\$795,000	\$750,000	6%	\$758,750	\$749,450	1%
Percent of Original List Price Received	100.0%	93.9%	6%	96.2%	99.9%	-4%
Median Days on Market Until Sale	16	24	-33%	21	19	11%
Inventory of Homes for Sale	65	53	23%	-	-	-

Condos	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	9	2	350%	160	168	-5%
Closed Sales	10	10	0%	109	123	-11%
Median Sales Price	\$406,500	\$495,000	-18%	\$403,000	\$376,000	7%
Percent of Original List Price Received	93.4%	96.6%	-3%	97.7%	96.7%	1%
Median Days on Market Until Sale	36	26	38%	24	23	4%
Inventory of Homes for Sale	43	27	59%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

December 2018

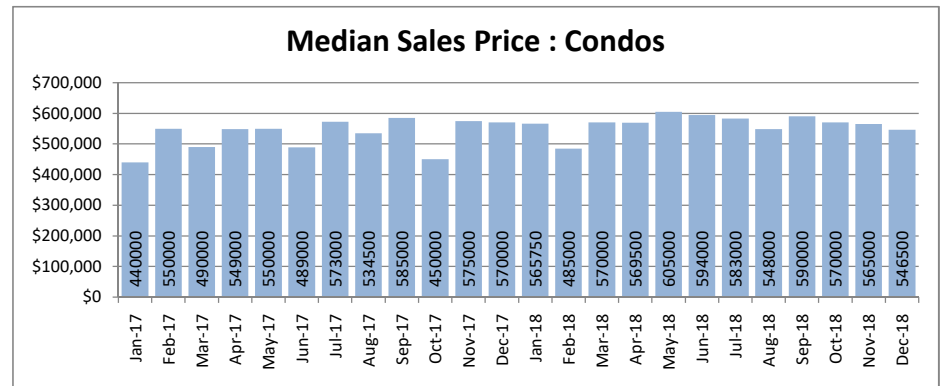
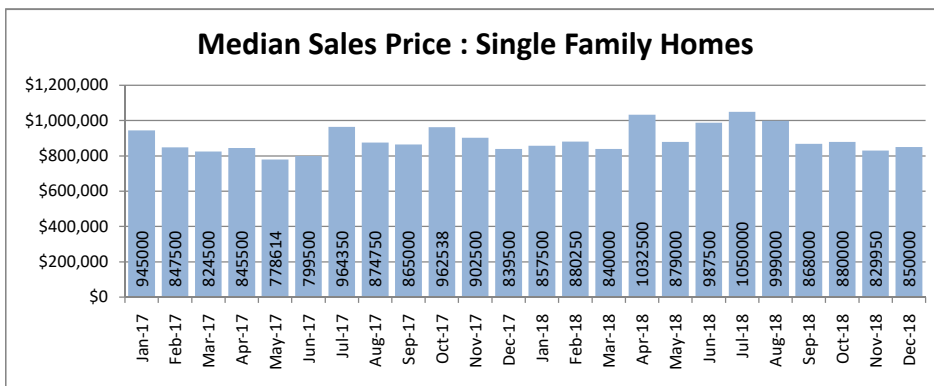
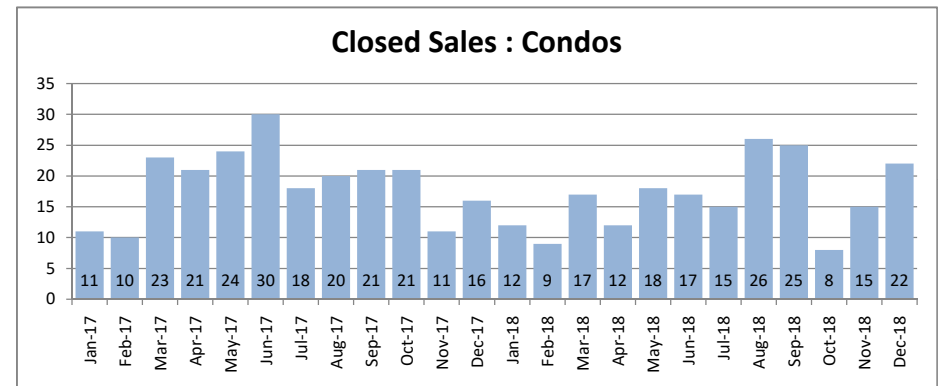
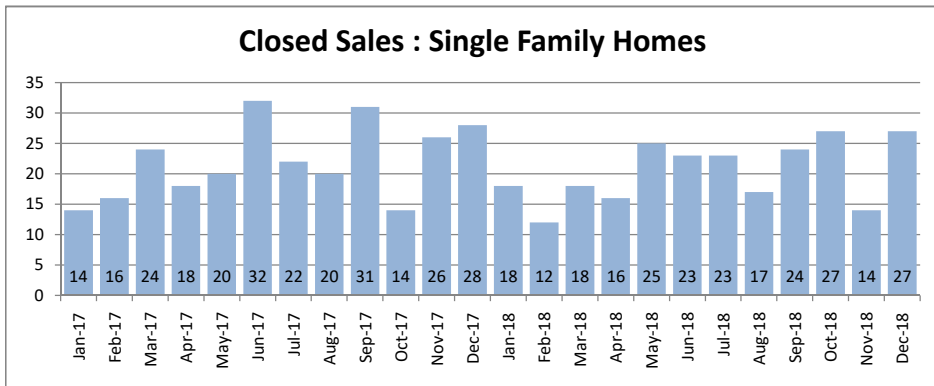


Kaneohe
Selected 1-4-4 to 1-4-7

December 2018

Single Family Homes	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	10	11	-9%	334	336	-1%
Closed Sales	27	28	-4%	244	265	-8%
Median Sales Price	\$850,000	\$839,500	1%	\$879,000	\$875,000	0%
Percent of Original List Price Received	97.8%	96.7%	1%	97.8%	99.4%	-2%
Median Days on Market Until Sale	24	35	-31%	18	12	50%
Inventory of Homes for Sale	70	69	1%	-	-	-

Condos	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	15	9	67%	246	229	7%
Closed Sales	22	16	38%	196	226	-13%
Median Sales Price	\$546,500	\$570,000	-4%	\$570,000	\$545,000	5%
Percent of Original List Price Received	95.1%	99.1%	-4%	99.0%	101.9%	-3%
Median Days on Market Until Sale	31	7	343%	14	9	56%
Inventory of Homes for Sale	39	27	44%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

December 2018

Kapahulu - Diamond Head

1-3-1 to 1-3-4

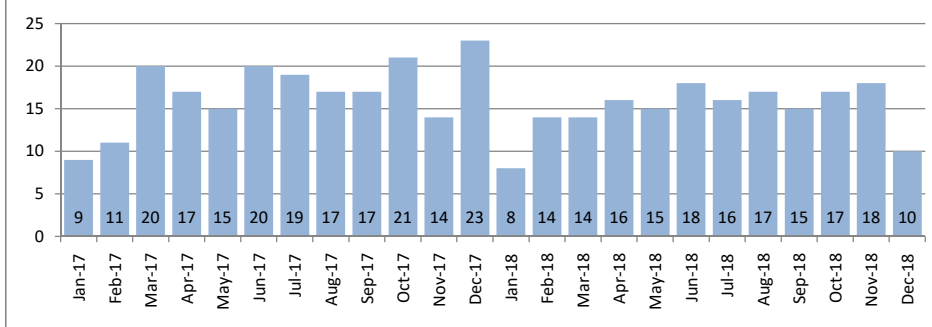


December 2018

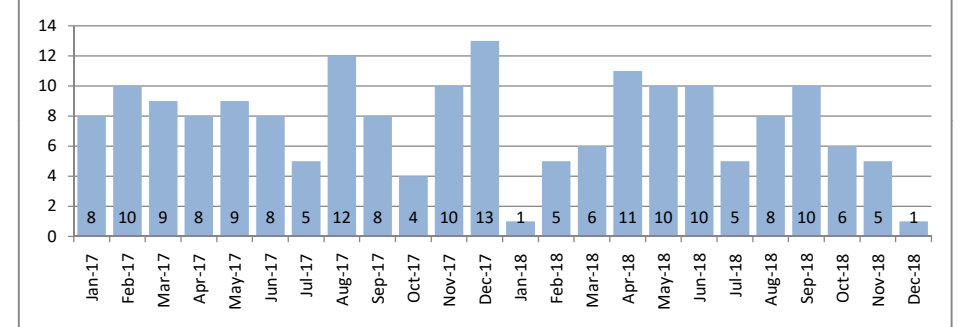
Single Family Homes	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	19	9	111%	296	275	8%
Closed Sales	10	23	-57%	178	203	-12%
Median Sales Price	\$1,035,000	\$960,000	8%	\$1,063,000	\$1,000,000	6%
Percent of Original List Price Received	88.5%	91.4%	-3%	97.5%	97.1%	0%
Median Days on Market Until Sale	28	15	87%	16	16	0%
Inventory of Homes for Sale	83	69	20%	-	-	-

Condos	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	12	9	33%	139	146	-5%
Closed Sales	1	13	-92%	78	104	-25%
Median Sales Price	\$1,330,000	\$469,000	184%	\$555,000	\$495,000	12%
Percent of Original List Price Received	85.8%	100.0%	-14%	99.3%	98.1%	1%
Median Days on Market Until Sale	114	17	571%	23	40	-43%
Inventory of Homes for Sale	55	57	-4%	-	-	-

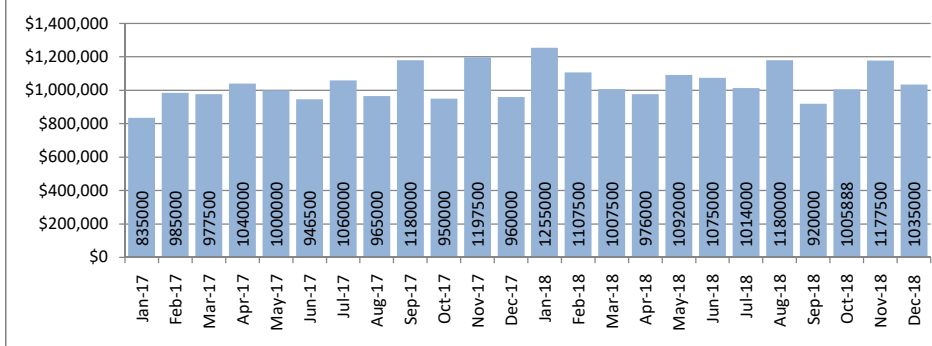
Closed Sales : Single Family Homes



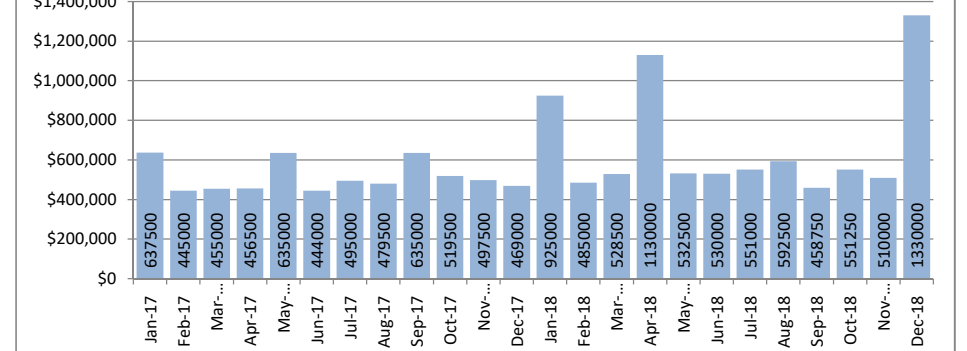
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

December 2018

Makaha - Nanakuli

1-8-1 to 1-8-9

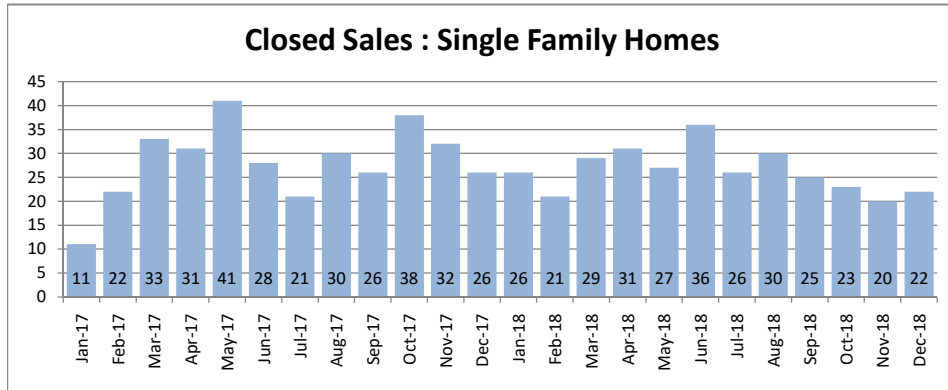


December 2018

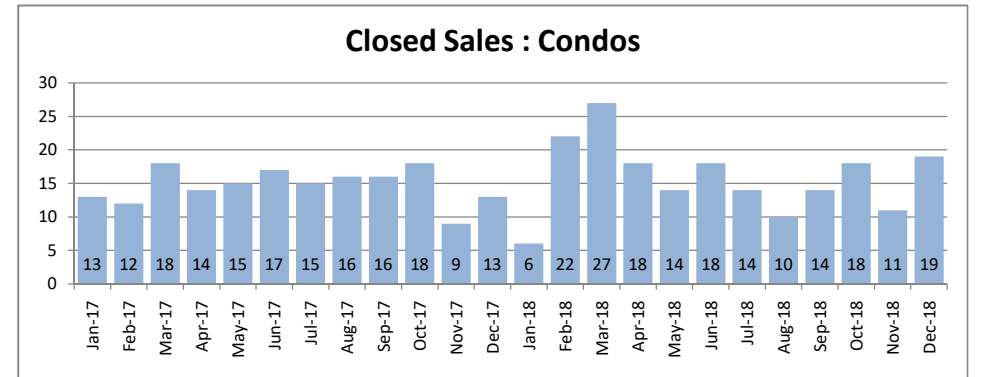
Single Family Homes	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	18	25	-28%	444	478	-7%
Closed Sales	22	26	-15%	316	339	-7%
Median Sales Price	\$474,500	\$465,000	2%	\$480,000	\$463,000	4%
Percent of Original List Price Received	95.1%	92.9%	2%	96.2%	100.0%	-4%
Median Days on Market Until Sale	19	11	73%	23	20	15%
Inventory of Homes for Sale	110	103	7%	-	-	-

Condos	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	13	8	63%	281	261	8%
Closed Sales	19	13	46%	191	176	9%
Median Sales Price	\$185,000	\$169,000	9%	\$169,900	\$155,000	10%
Percent of Original List Price Received	97.4%	98.3%	-1%	96.5%	97.1%	-1%
Median Days on Market Until Sale	50	28	79%	34	31	10%
Inventory of Homes for Sale	64	63	2%	-	-	-

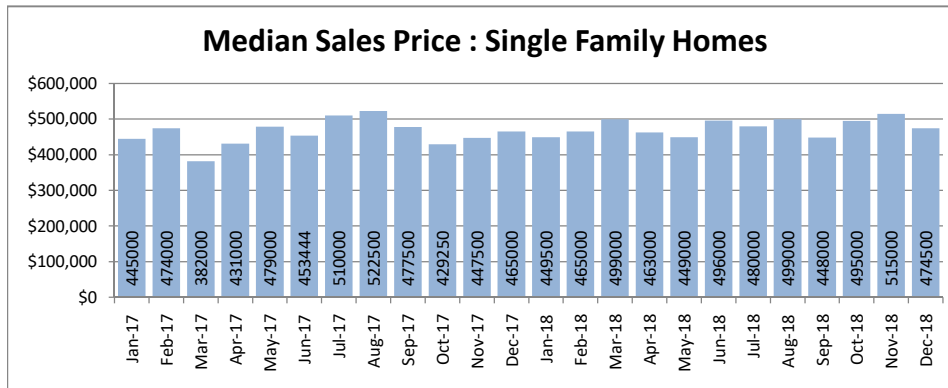
Closed Sales : Single Family Homes



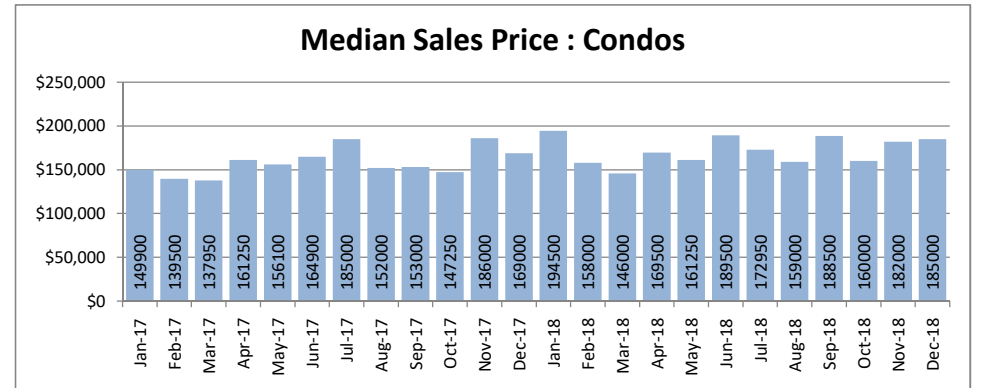
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

December 2018

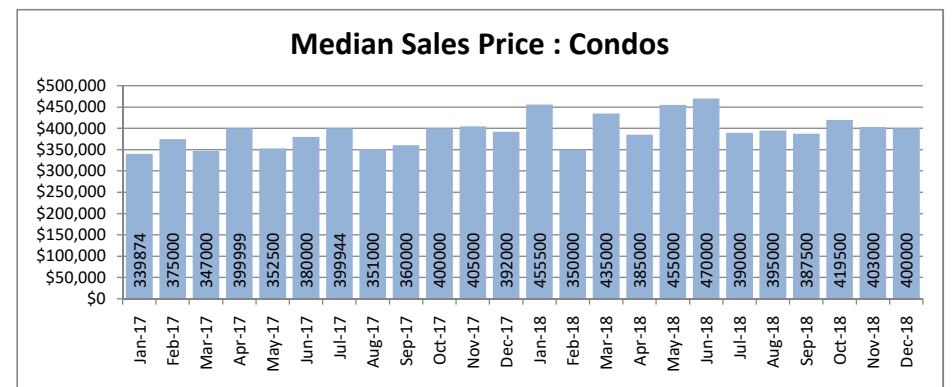
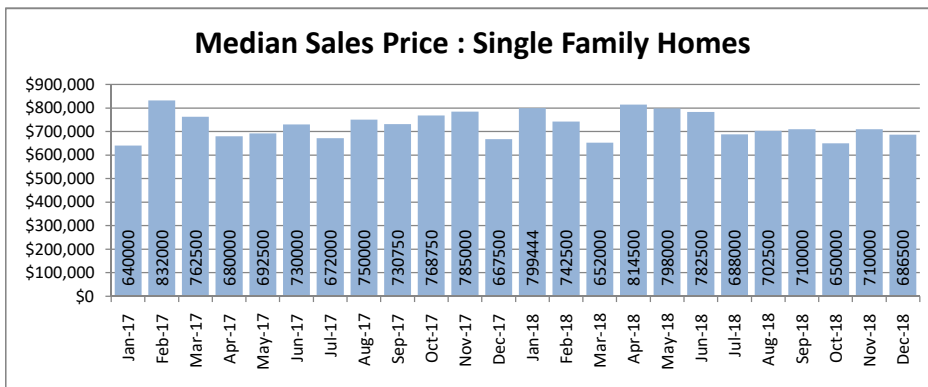
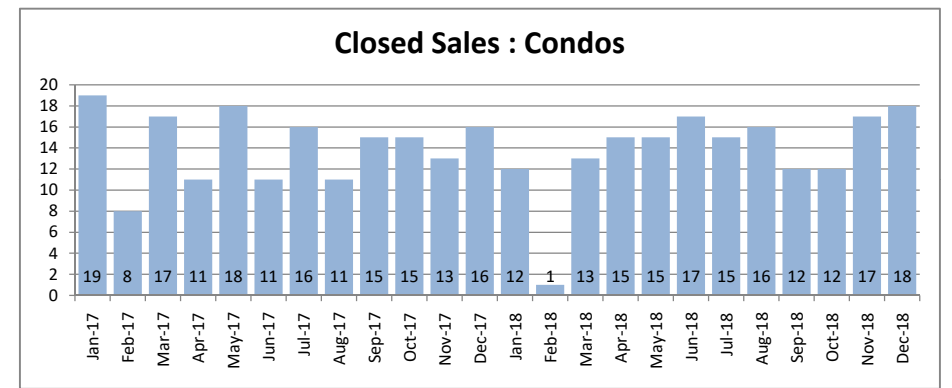
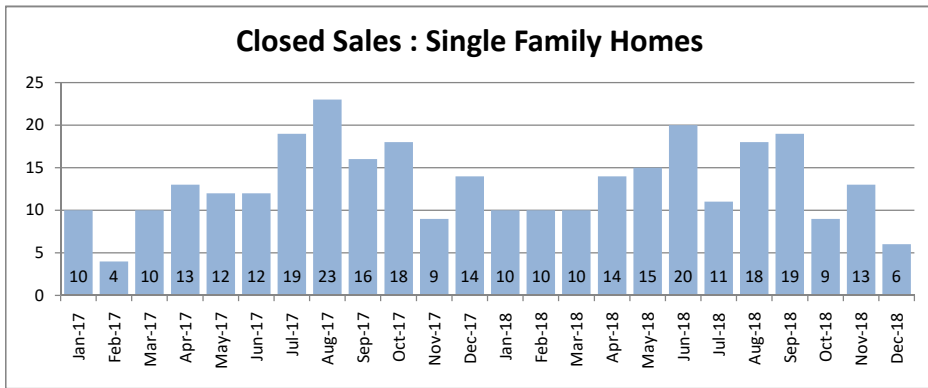


Makakilo
1-9-2 to 1-9-3

December 2018

Single Family Homes	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	18	6	200%	237	222	7%
Closed Sales	6	14	-57%	155	160	-3%
Median Sales Price	\$686,500	\$667,500	3%	\$735,000	\$723,025	2%
Percent of Original List Price Received	101.2%	99.6%	2%	98.7%	99.5%	-1%
Median Days on Market Until Sale	7	19	-63%	16	19	-16%
Inventory of Homes for Sale	53	38	39%	-	-	-

Condos	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	13	2	550%	208	160	30%
Closed Sales	18	16	13%	163	170	-4%
Median Sales Price	\$400,000	\$392,000	2%	\$400,000	\$379,000	6%
Percent of Original List Price Received	100.0%	98.2%	2%	98.8%	98.4%	0%
Median Days on Market Until Sale	17	11	55%	12	12	0%
Inventory of Homes for Sale	32	23	39%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

December 2018

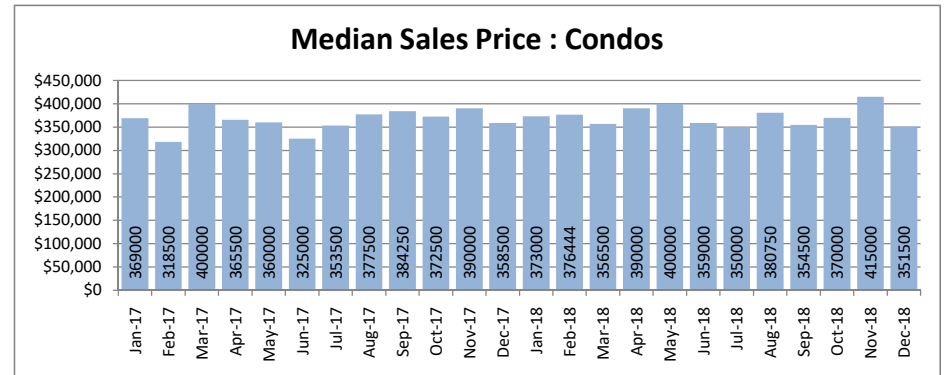
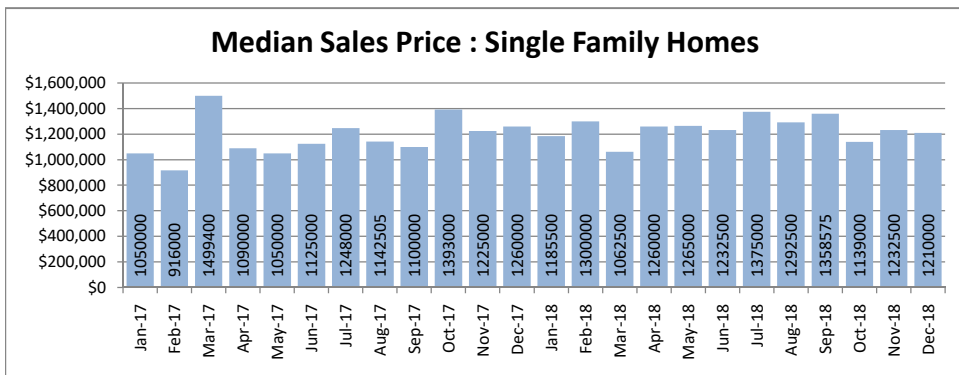
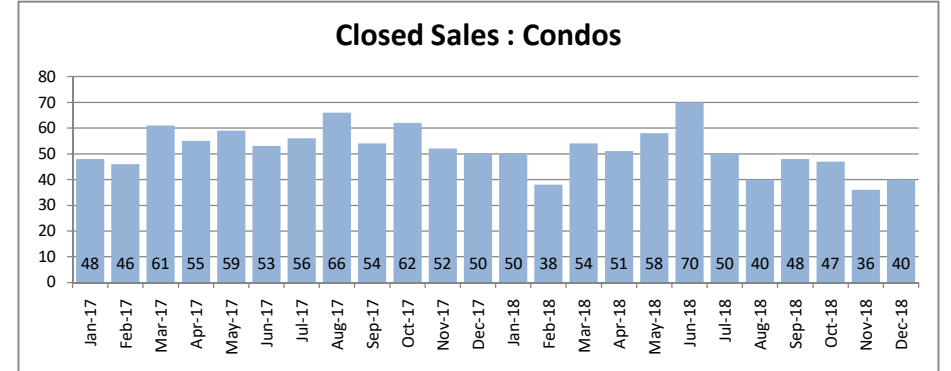
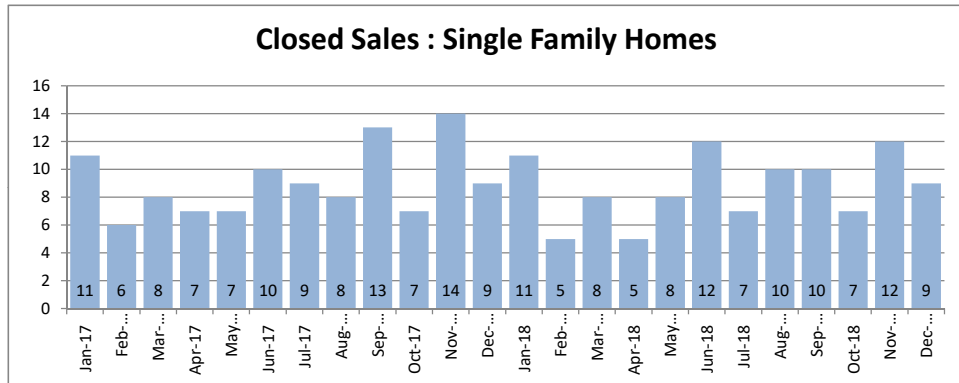


Makiki - Moiliili
1-2-4 to 1-2-9 (except 1-2-6)

December 2018

Single Family Homes	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	15	10	50%	188	170	11%
Closed Sales	9	9	0%	104	109	-5%
Median Sales Price	\$1,210,000	\$1,260,000	-4%	\$1,249,900	\$1,200,000	4%
Percent of Original List Price Received	93.1%	100.9%	-8%	96.2%	96.5%	0%
Median Days on Market Until Sale	36	1	3500%	22	16	38%
Inventory of Homes for Sale	64	42	52%	-	-	-

Condos	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	44	44	0%	749	862	-13%
Closed Sales	40	50	-20%	582	662	-12%
Median Sales Price	\$351,500	\$358,500	-2%	\$375,000	\$370,000	1%
Percent of Original List Price Received	95.8%	95.6%	0%	98.7%	98.7%	0%
Median Days on Market Until Sale	22	24	-8%	19	23	-17%
Inventory of Homes for Sale	170	162	5%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

December 2018

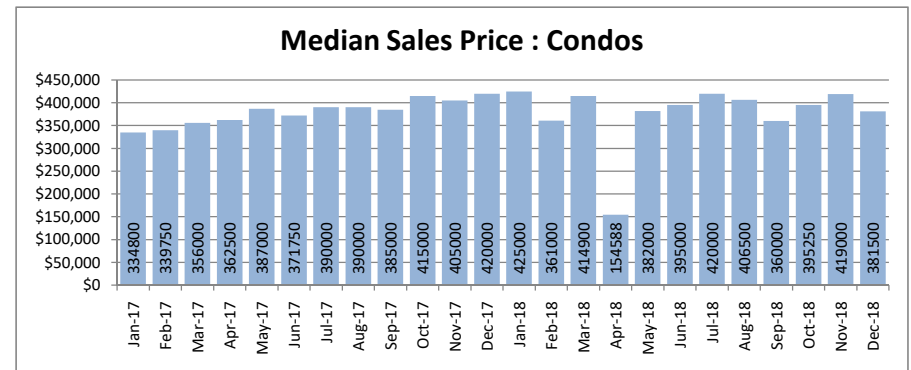
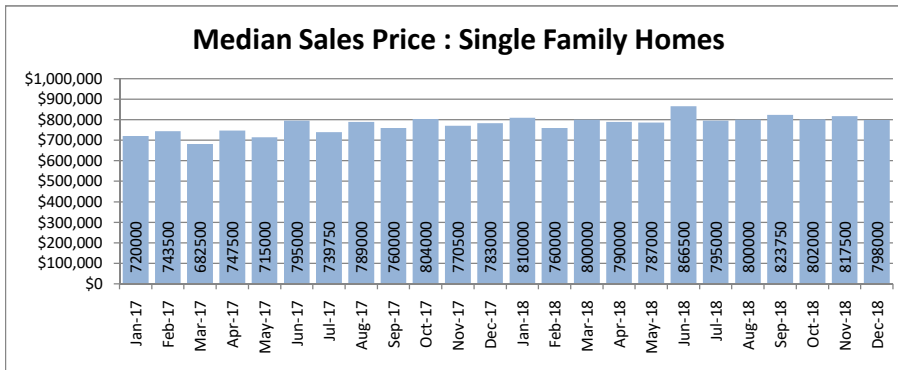
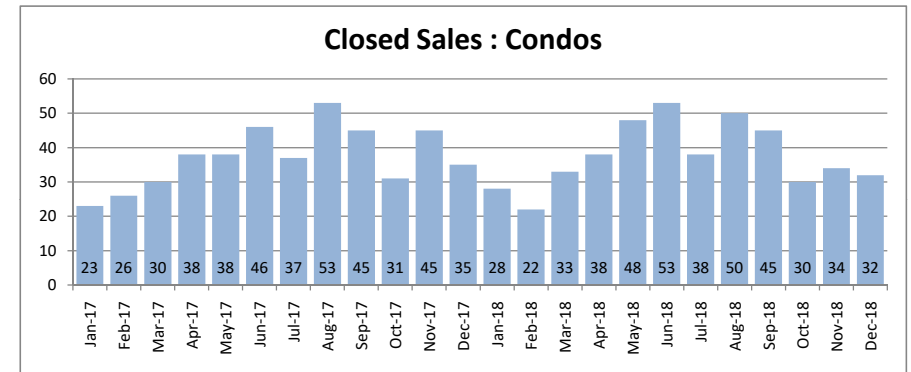
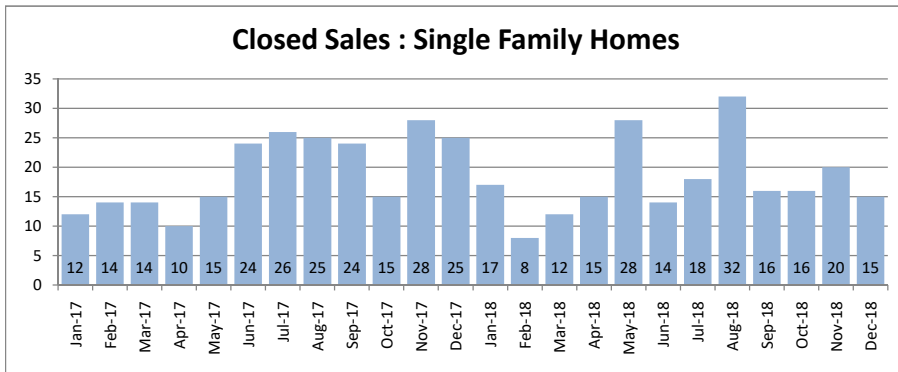


Mililani
Selected 1-9-4 to 1-9-5

December 2018

Single Family Homes	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	5	5	0%	276	263	5%
Closed Sales	15	25	-40%	211	232	-9%
Median Sales Price	\$798,000	\$783,000	2%	\$800,000	\$773,500	3%
Percent of Original List Price Received	98.3%	101.4%	-3%	99.2%	99.5%	0%
Median Days on Market Until Sale	34	19	79%	12	10	20%
Inventory of Homes for Sale	42	35	20%	-	-	-

Condos	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	17	25	-32%	535	486	10%
Closed Sales	32	35	-9%	451	447	1%
Median Sales Price	\$381,500	\$420,000	-9%	\$395,000	\$380,000	4%
Percent of Original List Price Received	99.2%	98.1%	1%	99.6%	100.0%	0%
Median Days on Market Until Sale	23	11	109%	12	9	33%
Inventory of Homes for Sale	67	56	20%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

December 2018

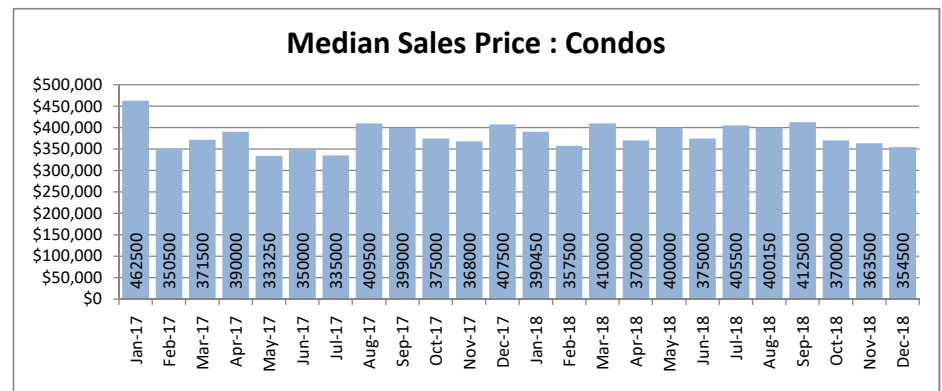
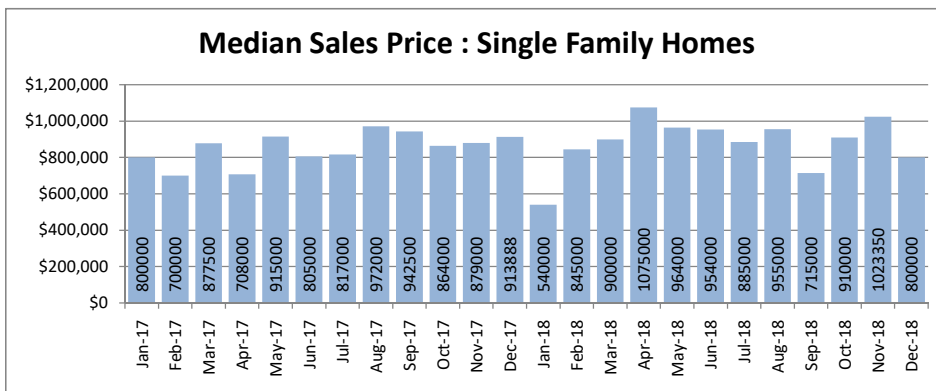
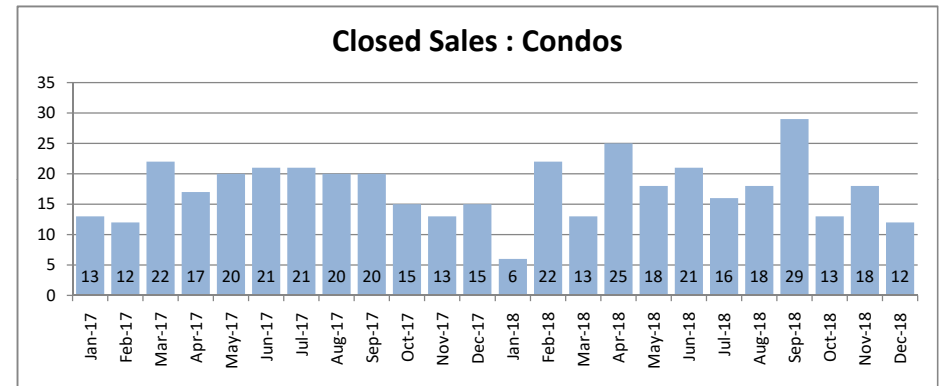
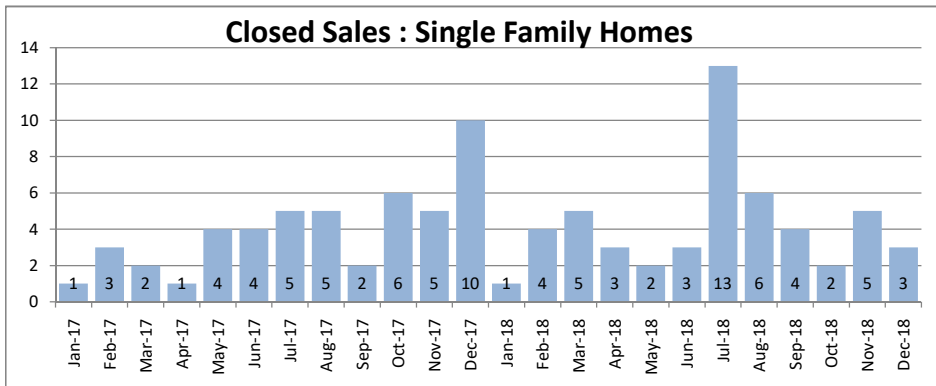


Moanalua - Salt Lake
1-1-1

December 2018

Single Family Homes	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	6	2	200%	67	55	22%
Closed Sales	3	10	-70%	51	48	6%
Median Sales Price	\$800,000	\$913,888	-12%	\$900,000	\$898,500	0%
Percent of Original List Price Received	100.6%	101.6%	-1%	100.1%	99.9%	0%
Median Days on Market Until Sale	13	15	-13%	11	18	-39%
Inventory of Homes for Sale	17	17	0%	-	-	-

Condos	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	10	16	-38%	250	226	11%
Closed Sales	12	15	-20%	211	209	1%
Median Sales Price	\$354,500	\$407,500	-13%	\$388,000	\$372,000	4%
Percent of Original List Price Received	99.3%	97.0%	2%	98.2%	99.2%	-1%
Median Days on Market Until Sale	19	33	-42%	12	18	-33%
Inventory of Homes for Sale	32	43	-26%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

December 2018

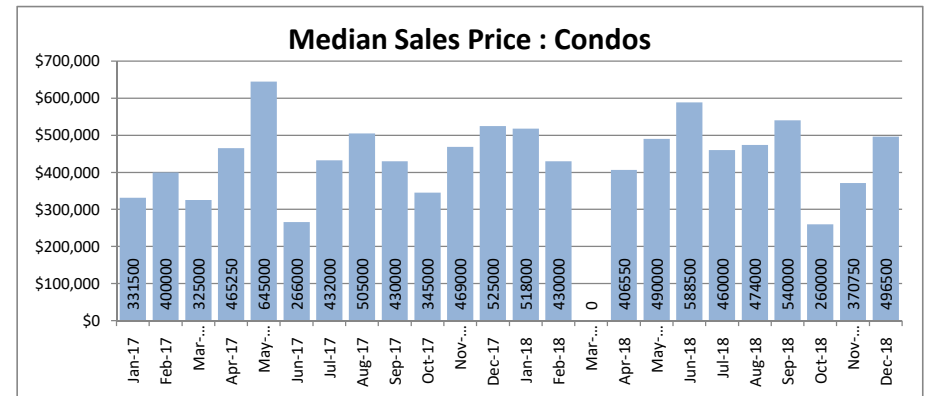
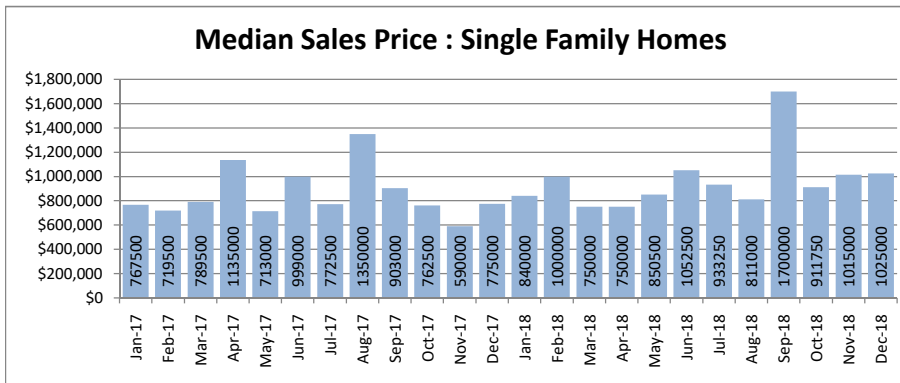
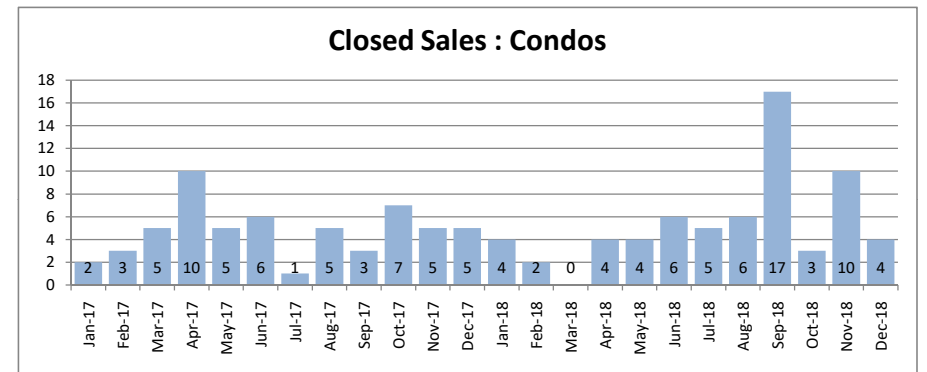
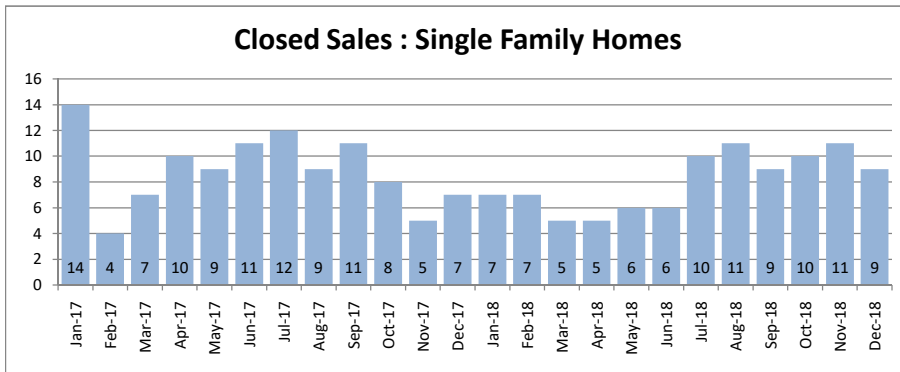


North Shore
1-5-6 to 1-6-9

December 2018

Single Family Homes	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	10	8	25%	163	169	-4%
Closed Sales	9	7	29%	96	107	-10%
Median Sales Price	\$1,025,000	\$775,000	32%	\$973,250	\$880,000	11%
Percent of Original List Price Received	97.6%	93.9%	4%	97.4%	98.6%	-1%
Median Days on Market Until Sale	54	37	46%	26	28	-7%
Inventory of Homes for Sale	59	51	16%	-	-	-

Condos	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	5	0	-	81	73	11%
Closed Sales	4	5	-20%	55	57	-4%
Median Sales Price	\$496,500	\$525,000	-5%	\$460,000	\$435,500	6%
Percent of Original List Price Received	100.0%	92.9%	8%	88.5%	93.6%	-5%
Median Days on Market Until Sale	21	50	-58%	22	31	-29%
Inventory of Homes for Sale	22	19	16%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

December 2018



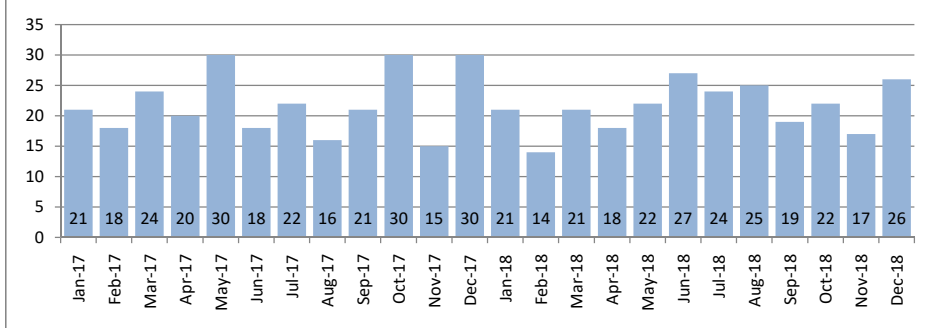
Pearl City - Aiea
1-9-6 to 1-9-9

December 2018

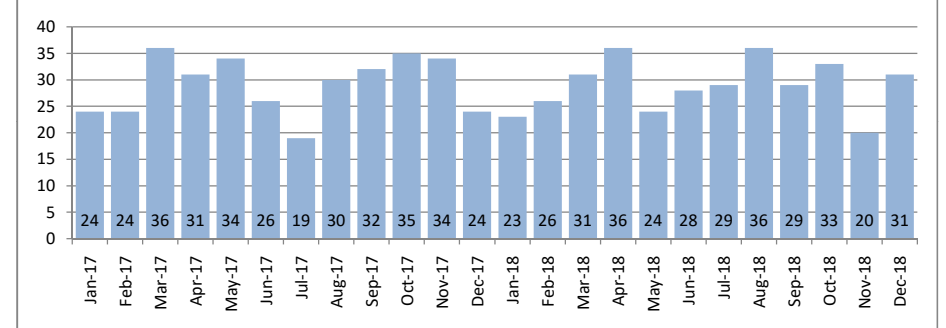
Single Family Homes	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	16	8	100%	319	294	9%
Closed Sales	26	30	-13%	256	265	-3%
Median Sales Price	\$794,500	\$741,500	7%	\$790,000	\$756,000	4%
Percent of Original List Price Received	99.4%	96.0%	4%	98.8%	98.2%	1%
Median Days on Market Until Sale	27	21	29%	13	14	-7%
Inventory of Homes for Sale	62	56	11%	-	-	-

Condos	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	22	24	-8%	435	413	5%
Closed Sales	31	24	29%	346	349	-1%
Median Sales Price	\$365,000	\$319,000	14%	\$390,000	\$365,000	7%
Percent of Original List Price Received	98.9%	98.9%	0%	98.7%	98.7%	0%
Median Days on Market Until Sale	11	14	-21%	13	10	30%
Inventory of Homes for Sale	72	63	14%	-	-	-

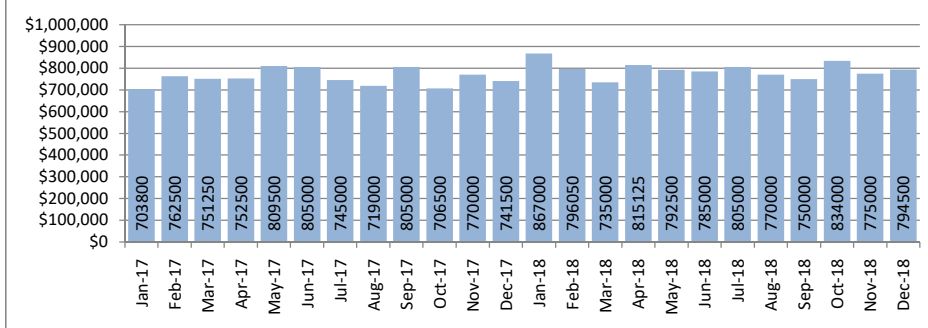
Closed Sales : Single Family Homes



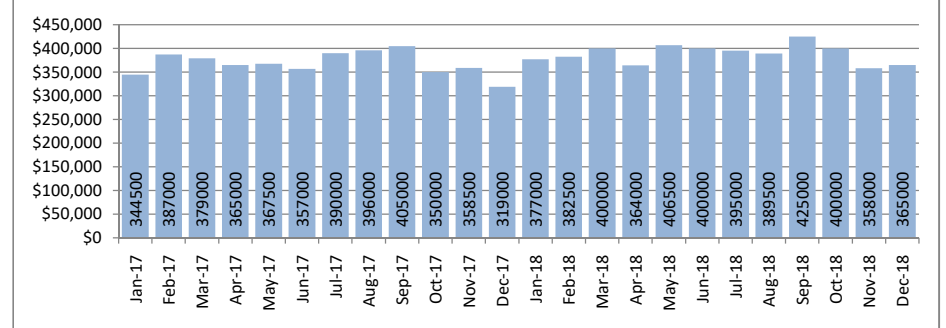
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

December 2018

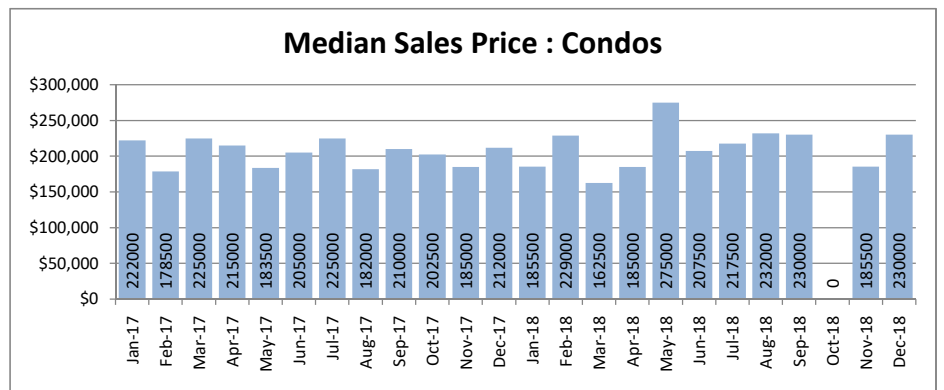
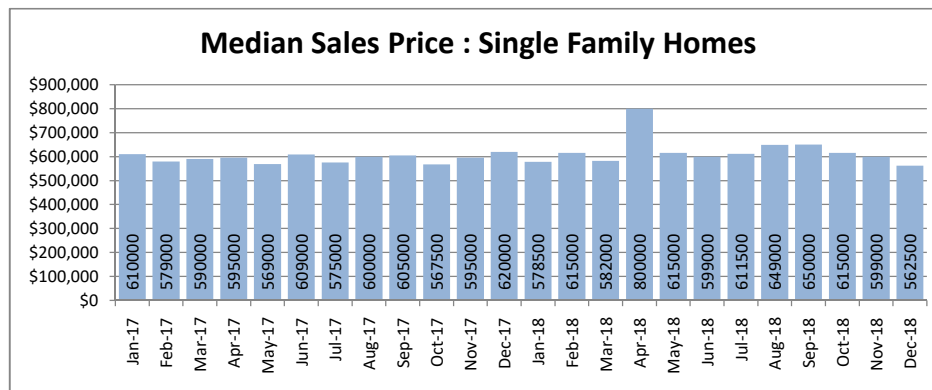
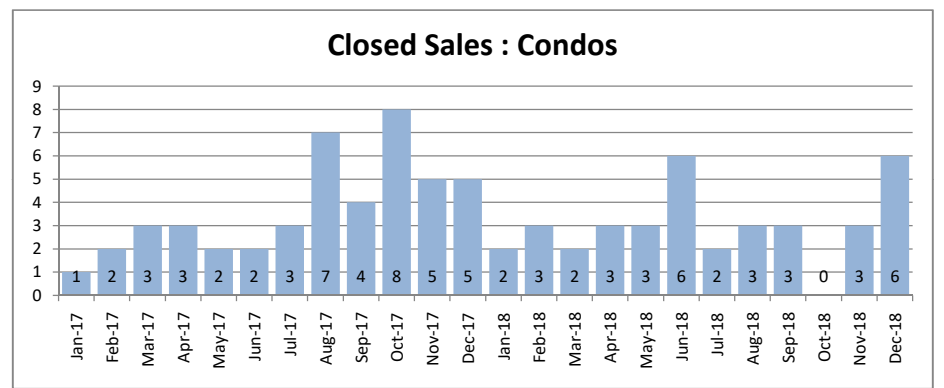
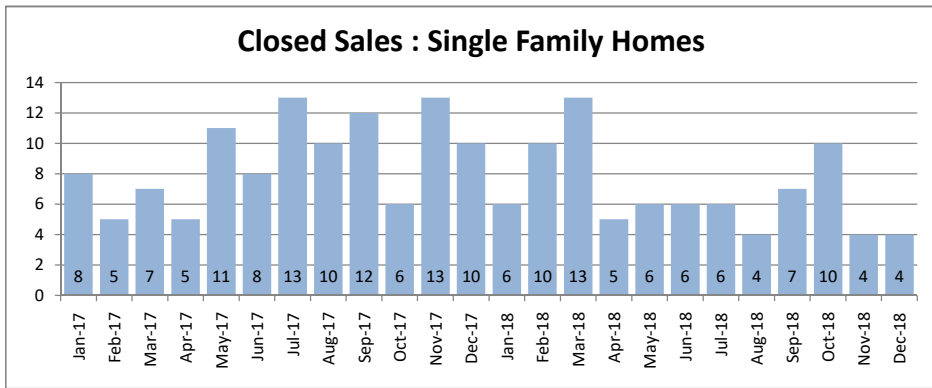


Wahiawa
1-7-1 to 1-7-7

December 2018

Single Family Homes	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	8	5	60%	119	125	-5%
Closed Sales	4	10	-60%	81	108	-25%
Median Sales Price	\$562,500	\$620,000	-9%	\$615,000	\$599,000	3%
Percent of Original List Price Received	85.7%	100.5%	-15%	98.4%	99.9%	-2%
Median Days on Market Until Sale	40	9	344%	14	12	17%
Inventory of Homes for Sale	27	22	23%	-	-	-

Condos	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	3	5	-40%	45	62	-27%
Closed Sales	6	5	20%	36	45	-20%
Median Sales Price	\$230,000	\$212,000	8%	\$220,000	\$210,000	5%
Percent of Original List Price Received	97.7%	96.8%	1%	96.1%	100.0%	-4%
Median Days on Market Until Sale	33	18	83%	12	14	-14%
Inventory of Homes for Sale	10	11	-9%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

December 2018

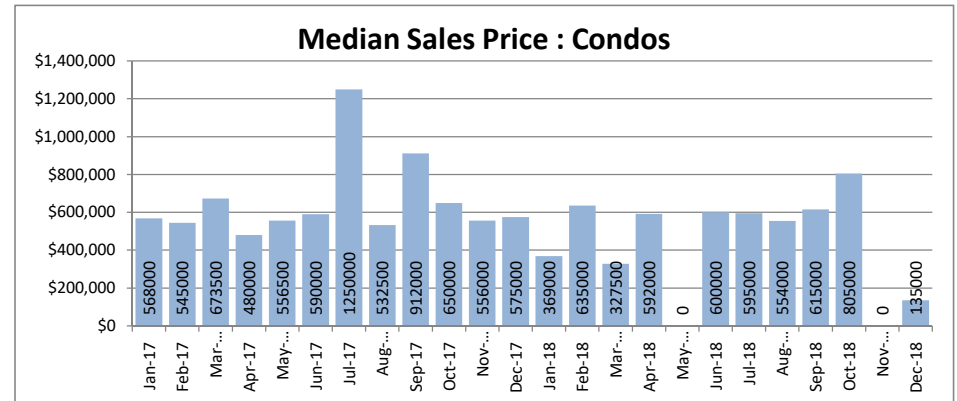
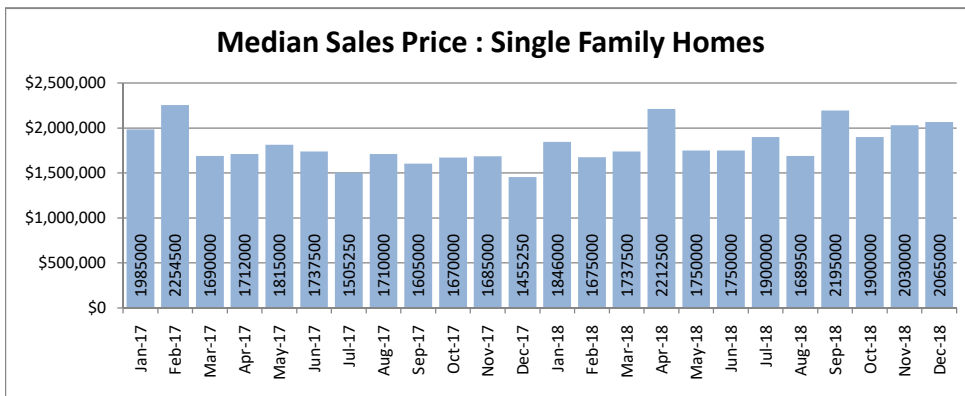
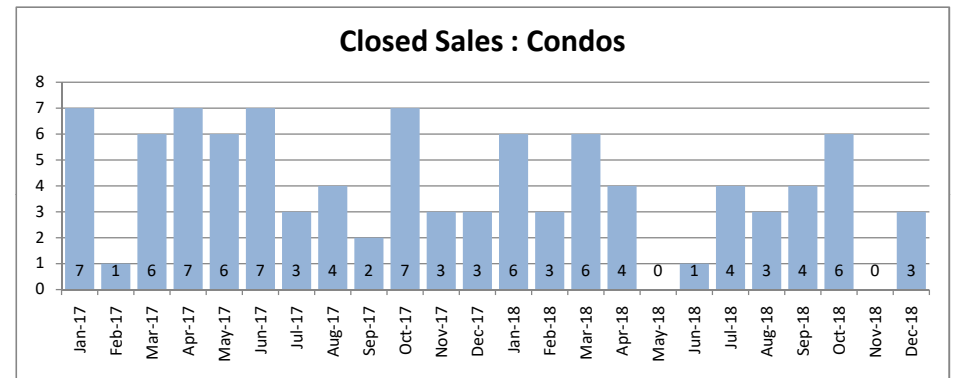
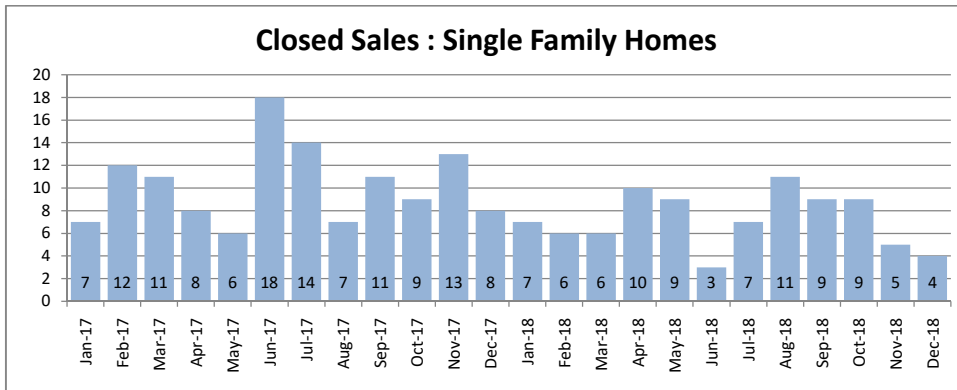


Waialae - Kahala
1-3-5

December 2018

Single Family Homes	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	6	8	-25%	156	185	-16%
Closed Sales	4	8	-50%	86	124	-31%
Median Sales Price	\$2,065,000	\$1,455,250	42%	\$1,882,500	\$1,750,000	8%
Percent of Original List Price Received	102.6%	85.6%	20%	100.1%	97.8%	2%
Median Days on Market Until Sale	39	41	-5%	27	47	-43%
Inventory of Homes for Sale	56	55	2%	-	-	-

Condos	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	9	3	200%	65	79	-18%
Closed Sales	3	3	0%	40	56	-29%
Median Sales Price	\$135,000	\$575,000	-77%	\$573,000	\$568,000	1%
Percent of Original List Price Received	73.0%	100.0%	-27%	99.7%	98.8%	1%
Median Days on Market Until Sale	85	75	13%	22	32	-31%
Inventory of Homes for Sale	26	20	30%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

December 2018

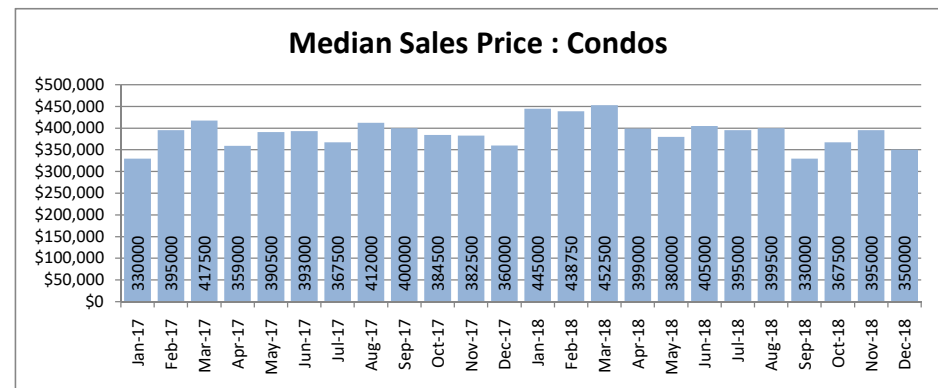
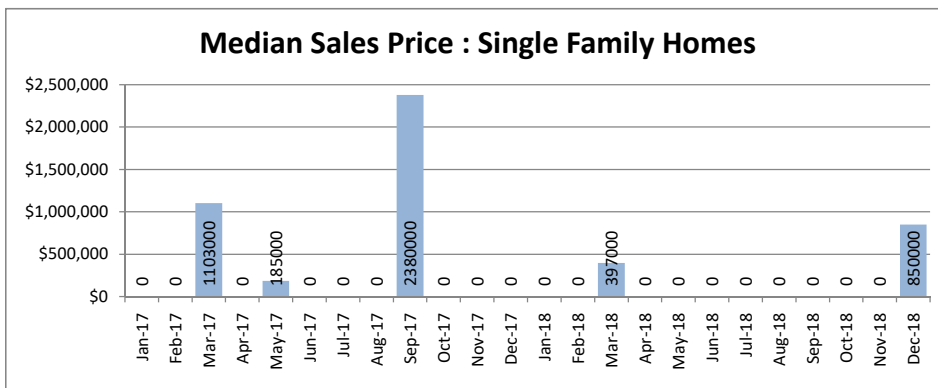
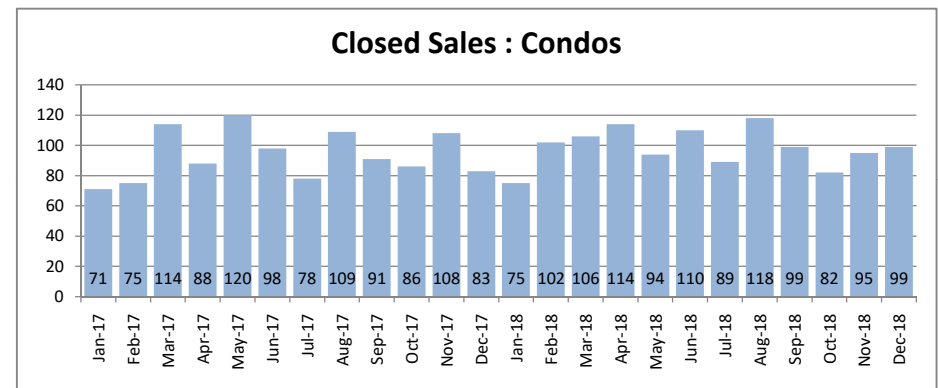
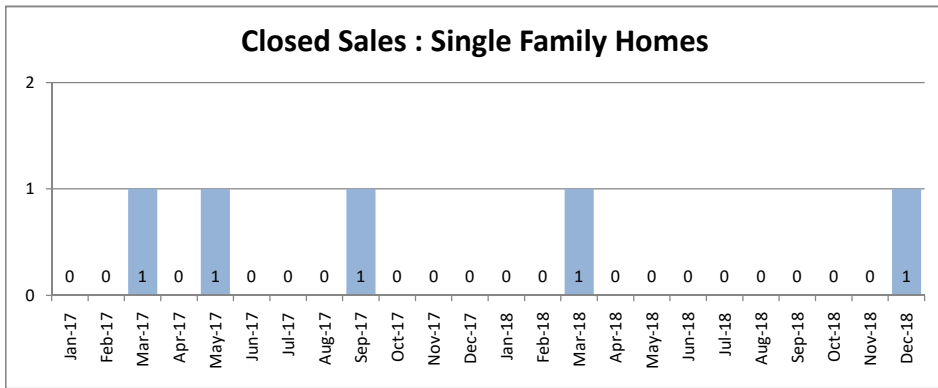


Waikiki
1-2-6

December 2018

Single Family Homes	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	0	0	-	6	4	50%
Closed Sales	1	0	-	2	3	-33%
Median Sales Price	\$850,000	\$0	-	\$623,500	\$1,159,000	-46%
Percent of Original List Price Received	56.7%	0.0%	-	64.9%	89.2%	-27%
Median Days on Market Until Sale	92	0	-	46	120	-62%
Inventory of Homes for Sale	0	1	-	-	-	-

Condos	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	132	132	0%	1900	1720	10%
Closed Sales	99	83	19%	1183	1121	6%
Median Sales Price	\$350,000	\$360,000	-3%	\$398,000	\$389,000	2%
Percent of Original List Price Received	95.9%	96.0%	0%	95.9%	97.3%	-1%
Median Days on Market Until Sale	30	21	43%	34	31	10%
Inventory of Homes for Sale	591	544	9%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

December 2018



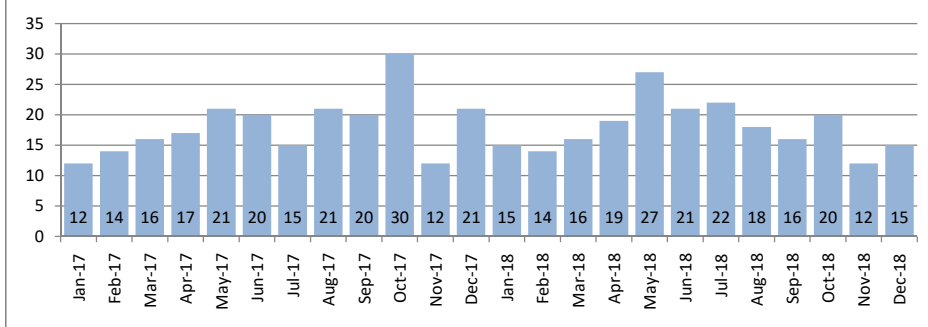
Waipahu
1-9-4

December 2018

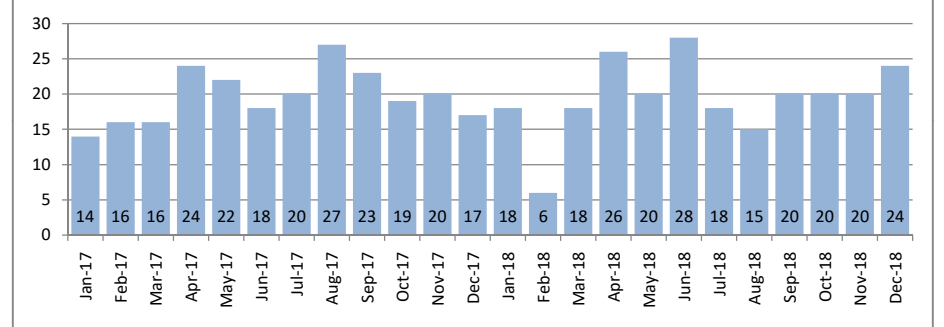
Single Family Homes	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	11	10	10%	279	258	8%
Closed Sales	15	21	-29%	215	219	-2%
Median Sales Price	\$685,000	\$660,000	4%	\$700,000	\$675,000	4%
Percent of Original List Price Received	97.9%	98.9%	-1%	100.0%	99.6%	0%
Median Days on Market Until Sale	11	17	-35%	17	13	31%
Inventory of Homes for Sale	63	42	50%	-	-	-

Condos	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	23	9	156%	286	270	6%
Closed Sales	24	17	41%	233	236	-1%
Median Sales Price	\$350,000	\$385,000	-9%	\$380,000	\$371,500	2%
Percent of Original List Price Received	96.6%	100.0%	-3%	97.9%	100.7%	-3%
Median Days on Market Until Sale	20	11	82%	12	9	33%
Inventory of Homes for Sale	51	35	46%	-	-	-

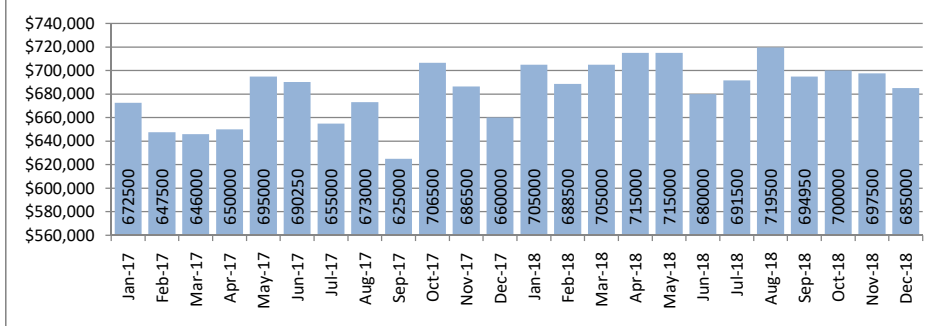
Closed Sales : Single Family Homes



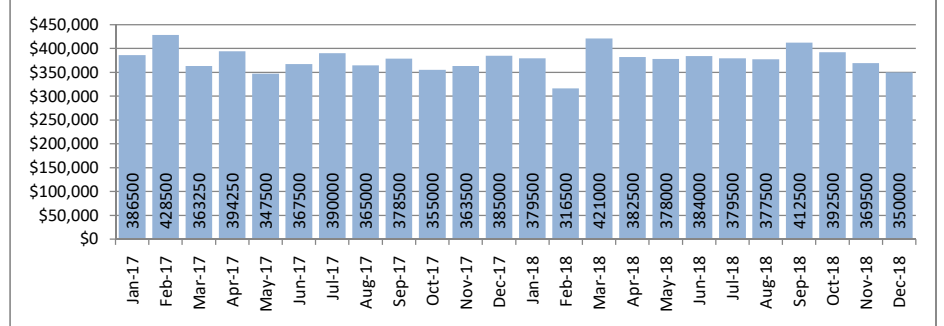
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

December 2018



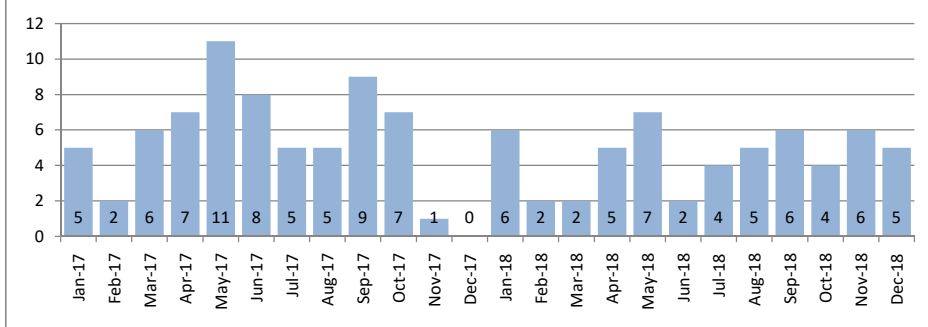
Windward Coast
1-4-8 to 1-5-5

December 2018

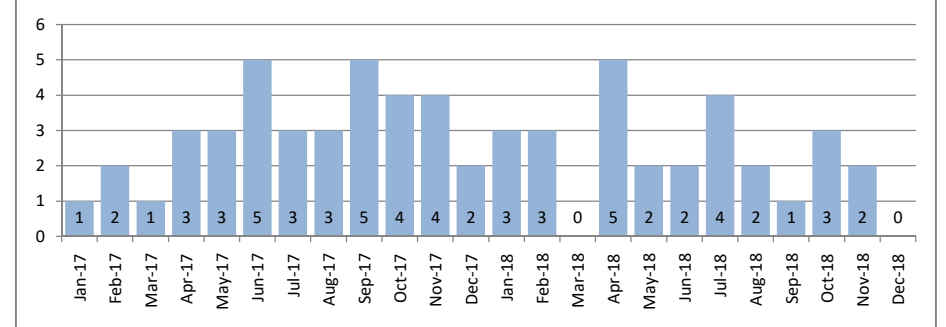
Single Family Homes	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	9	2	350%	94	94	0%
Closed Sales	5	0	-	54	66	-18%
Median Sales Price	\$820,000	\$0	-	\$797,000	\$757,500	5%
Percent of Original List Price Received	86.8%	0.0%	-	96.6%	99.7%	-3%
Median Days on Market Until Sale	47	0	-	35	40	-13%
Inventory of Homes for Sale	31	22	41%	-	-	-

Condos	December			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	5	4	25%	43	53	-19%
Closed Sales	0	2	-	27	36	-25%
Median Sales Price	\$0	\$265,500	-	\$253,000	\$267,500	-5%
Percent of Original List Price Received	0.0%	97.8%	-	97.7%	94.2%	4%
Median Days on Market Until Sale	0	15	-	27	53	-49%
Inventory of Homes for Sale	20	17	18%	-	-	-

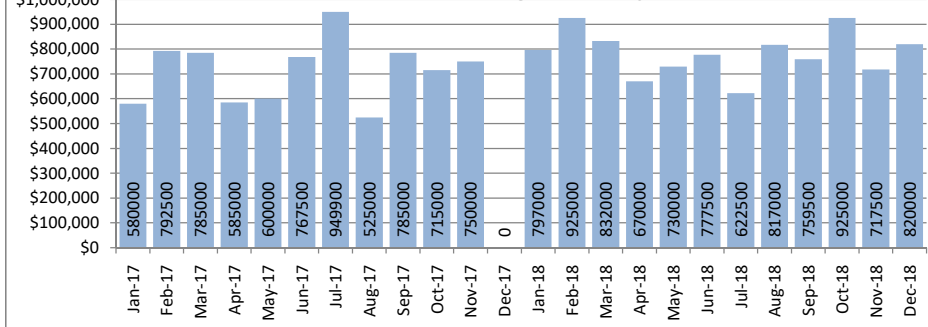
Closed Sales : Single Family Homes



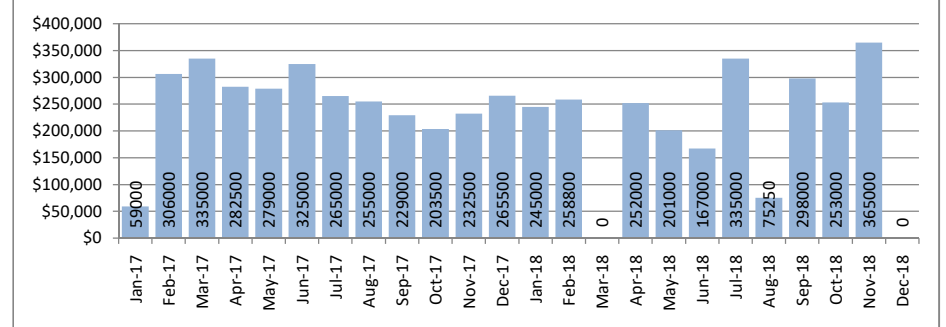
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Single Family Solds - December 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 4

Central Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
LAUNANI VALLEY	\$ 610,000	-	-	-	1	-	-	-
MILILANI AREA	\$ 736,000	\$ 780,000	6.0%	\$44,000	11	8	-27.3%	-3
MILILANI MAUKA	\$ 810,000	\$ 829,000	2.3%	\$19,000	12	6	-50.0%	-6
WAHIAWA AREA	\$ 687,500	\$ 604,250	-12.1%	-\$83,250	4	2	-50.0%	-2
WAHIAWA HEIGHTS	\$ 510,000	-	-	-	3	-	-	-
WAHIAWA PARK	\$ 720,000	\$ 625,000	-13.2%	-\$95,000	1	1	0.0%	0
WHITMORE VILLAGE	\$ 585,000	\$ 500,000	-14.5%	-\$85,000	2	1	-50.0%	-1
WAIPIO ACRES/WAIKALANI WOODL	\$ 638,750	\$ 500,000	-21.7%	-\$138,750	1	1	0.0%	0
Central Region	\$ 735,000	\$ 760,000	3.4%	\$25,000	35	19	-45.7%	-16
Diamond Hd Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AINA HAINA AREA	\$ 1,087,500	-	-	-	2	1	-50.0%	-1
AINA HAINA BEACH	-	\$ 15,845,000	-	-	-	1	-	-
DIAMOND HEAD	\$ 1,655,600	-	-	-	1	-	-	-
HAWAII LOA RIDGE	\$ 2,068,300	\$ 1,654,000	-20.0%	-\$414,300	2	2	0.0%	0
KAHALA AREA	\$ 1,437,500	\$ 2,065,000	43.7%	\$627,500	3	2	-33.3%	-1
KAIMUKI	\$ 1,022,500	\$ 1,225,000	19.8%	\$202,500	8	4	-50.0%	-4
KAPAHULU	\$ 1,067,500	-	-	-	4	-	-	-
KAHALA KUA	\$ 1,260,000	\$ 2,380,000	88.9%	\$1,120,000	1	1	0.0%	0
KAHALA PUUPANINI	\$ 8,250,000	\$ 3,375,000	-59.1%	-\$4,875,000	1	1	0.0%	0
KALANI IKI	\$ 825,000	-	-	-	1	-	-	-
KULIOUOU	-	\$ 765,000	-	-	-	1	-	-
NIU VALLEY	\$ 1,117,500	-	-	-	1	-	-	-
PAIKO LAGOON	\$ 1,150,000	-	-	-	1	-	-	-
PALOLO	\$ 820,000	\$ 788,000	-3.9%	-\$32,000	5	3	-40.0%	-2
ST. LOUIS	\$ 1,107,500	\$ 825,000	-25.5%	-\$282,500	2	1	-50.0%	-1
WAIALAE IKI	\$ 1,873,000	-	-	-	3	-	-	-
WAIALAE NUI VLY	-	\$ 1,600,000	-	-	-	1	-	-
WILHELMINA	\$ 1,147,500	\$ 1,525,000	32.9%	\$377,500	2	1	-50.0%	-1
Diamond Hd Region	\$ 1,117,500	\$ 1,333,000	19.3%	\$215,500	37	19	-48.6%	-18
Hawaii Kai Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
ANCHORAGE	\$ 1,705,000	-	-	-	1	-	-	-
KALAMA VALLEY	\$ 659,500	\$ 1,142,500	73.2%	\$483,000	2	2	0.0%	0
HAAHIONE-LOWER	\$ 750,000	\$ 1,087,500	45.0%	\$337,500	1	2	100.0%	1
HAAHIONE-UPPER	-	\$ 926,250	-	-	-	1	-	-
KAMILOIKI	-	\$ 854,000	-	-	-	2	-	-
KOKO HEAD TERRACE	-	\$ 940,000	-	-	-	1	-	-
KOKO KAI	-	\$ 1,710,000	-	-	-	3	-	-
KOKO VILLAS	\$ 1,215,000	-	-	-	1	-	-	-
LAULIMA	-	\$ 1,038,000	-	-	-	1	-	-
MARINERS RIDGE	\$ 1,093,750	\$ 1,440,000	31.7%	\$346,250	2	1	-50.0%	-1
MARINERS VALLEY	\$ 995,000	-	-	-	3	-	-	-
PORTLOCK	-	\$ 3,100,000	-	-	-	1	-	-
WEST MARINA	\$ 1,200,000	\$ 1,550,000	29.2%	\$350,000	1	1	0.0%	0
TRIANGLE	\$ 1,230,000	-	-	-	1	-	-	-
QUEENS GATE	-	\$ 1,184,500	-	-	-	2	-	-
Hawaii Kai Region	\$ 1,047,000	\$ 1,174,000	12.1%	\$127,000	12	17	41.7%	5

Single Family Solds - December 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

Leeward Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
LUALUALEI	-	\$ 490,000	-	-	-	5	-	-
MAILI	\$ 460,000	\$ 525,000	14.1%	\$65,000	12	6	-50.0%	-6
MALI SEA-MAKALAE 1	\$ 510,000	\$ 607,000	19.0%	\$97,000	2	1	-50.0%	-1
MALI SEA-NOHOKAI	\$ 565,000	-	-	-	1	-	-	-
MALI SEA-KAIMALINO	\$ 525,000	-	-	-	1	-	-	-
MAKAHA	\$ 340,000	\$ 372,500	9.6%	\$32,500	3	6	100.0%	3
MAKAHA OCEANVIEW	\$ 750,000	\$ 677,000	-9.7%	-\$73,000	1	1	0.0%	0
MALI SEA-MAKALAE 2	\$ 535,000	-	-	-	2	-	-	-
WAIANA E	\$ 337,500	\$ 440,000	30.4%	\$102,500	4	3	-25.0%	-1
Leeward Region	\$ 465,000	\$ 474,500	2.0%	\$9,500	26	22	-15.4%	-4

Ewa Plain Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
EWA BEACH	\$ 554,500	\$ 663,000	19.6%	\$108,500	4	3	-25.0%	-1
EWA GEN ALII COURT	\$ 595,000	\$ 528,000	-11.3%	-\$67,000	1	1	0.0%	0
EWA GEN ALII COVE	\$ 556,500	-	-	-	1	-	-	-
EWA GEN CORTEBELLA	\$ 540,000	\$ 545,000	0.9%	\$5,000	1	1	0.0%	0
EWA GEN KULA LEI	-	\$ 670,000	-	-	-	1	-	-
EWA GEN LAULANI-TIDES	\$ 610,000	\$ 595,000	-2.5%	-\$15,000	4	1	-75.0%	-3
EWA GEN LAS BRISAS	\$ 553,500	\$ 590,000	6.6%	\$36,500	6	1	-83.3%	-5
EWA GEN LATITUDES	\$ 765,000	-	-	-	1	-	-	-
EWA GEN LAULANI	\$ 640,500	-	-	-	4	-	-	-
EWA GEN LAULANI-TRADES	\$ 638,000	\$ 650,000	1.9%	\$12,000	3	1	-66.7%	-2
EWA GEN LOMBARD WAY	\$ 483,750	\$ 506,500	4.7%	\$22,750	2	1	-50.0%	-1
EWA GEN MONTECITO/TUSCANY	\$ 575,500	\$ 628,500	9.2%	\$53,000	2	2	0.0%	0
EWA GEN PARKSIDE	\$ 660,000	-	-	-	1	-	-	-
EWA GEN PRESCOTT	\$ 699,999	-	-	-	1	-	-	-
EWA GEN SANDALWOOD	\$ 765,000	-	-	-	1	-	-	-
EWA GEN SUMMERHILL	-	\$ 660,000	-	-	-	1	-	-
EWA GEN SUN TERRA	\$ 620,000	\$ 695,000	12.1%	\$75,000	1	1	0.0%	0
EWA GEN SUN TERRA ON THE PARK	\$ 600,000	-	-	-	1	-	-	-
EWA GEN SODA CREEK	\$ 590,500	\$ 639,000	8.2%	\$48,500	6	1	-83.3%	-5
EWA GEN SONOMA	\$ 773,000	-	-	-	1	-	-	-
EWA GEN TUSCANY II	\$ 632,000	-	-	-	1	-	-	-
EWA GEN TIBURON	\$ 590,000	\$ 595,500	0.9%	\$5,500	1	2	100.0%	1
EWA GEN WOODBRIDGE	\$ 866,000	\$ 811,000	-6.4%	-\$55,000	2	1	-50.0%	-1
EWA VILLAGES	\$ 670,000	\$ 662,500	-1.1%	-\$7,500	2	4	100.0%	2
HOAKALEI-KA MAKANA	\$ 750,000	\$ 832,888	11.1%	\$82,888	5	3	-40.0%	-2
HOAKALEI-KIPUKA	\$ 949,000	\$ 770,000	-18.9%	-\$179,000	2	1	-50.0%	-1
KAPOLEI	\$ 530,000	\$ 640,000	20.8%	\$110,000	3	1	-66.7%	-2
KAPOLEI KNOLLS	\$ 826,000	\$ 735,000	-11.0%	-\$91,000	2	1	-50.0%	-1
KAPOLEI-AELOA	\$ 1,250,000	-	-	-	1	-	-	-
KAPOLEI-KAI	\$ 705,000	\$ 615,000	-12.8%	-\$90,000	1	1	0.0%	0
KAPOLEI-IWALANI	\$ 645,000	-	-	-	1	-	-	-
KAPOLEI-MALANAI	\$ 829,000	-	-	-	1	-	-	-
KAPOLEI-MEHANA-KUKUNA	\$ 670,000	-	-	-	1	-	-	-
KAPOLEI-MEHANA-LA HIKI	\$ 720,500	-	-	-	2	-	-	-
KAPOLEI-KEKULANI	\$ 652,000	\$ 632,000	-3.1%	-\$20,000	1	2	100.0%	1
LEEWARD ESTATES	\$ 620,000	\$ 692,000	11.6%	\$72,000	3	1	-66.7%	-2
KO OLINA	\$ 1,385,000	-	-	-	1	-	-	-
OCEAN POINTE	\$ 796,000	\$ 677,500	-14.9%	-\$118,500	8	6	-25.0%	-2
VILLAGES OF MOA'E KU	\$ 667,000	-	-	-	1	-	-	-
WESTLOCH ESTATES	\$ 635,000	\$ 694,500	9.4%	\$59,500	1	2	100.0%	1
WESTLOCH FAIRWAY	\$ 689,500	\$ 585,000	-15.2%	-\$104,500	4	1	-75.0%	-3
Ewa Plain Region	\$ 645,000	\$ 660,000	2.3%	\$15,000	85	41	-51.8%	-44

Makakilo Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
MAKAKILO-ANUHEA	\$ 725,000	-	-	-	1	-	-	-
MAKAKILO-HIGHLANDS	\$ 665,000	-	-	-	1	-	-	-
MAKAKILO-KAHIWELO	\$ 807,500	-	-	-	1	-	-	-
MAKAKILO-HIGHPOINTE	\$ 780,000	-	-	-	1	-	-	-
MAKAKILO-KUMULANI	\$ 865,000	-	-	-	1	-	-	-
MAKAKILO-WEST HILLS	-	\$ 760,000	-	-	-	1	-	-
MAKAKILO-PALEHUA HGTS	\$ 645,000	-	-	-	1	-	-	-
MAKAKILO-UPPER	\$ 670,000	\$ 665,000	-0.7%	-\$5,000	3	4	33.3%	1
MAKAKILO-STARSEDGE	-	\$ 698,000	-	-	-	1	-	-
MAKAKILO-WAI KALO I	\$ 780,000	-	-	-	1	-	-	-
MAKAKILO-LOWER	\$ 621,000	-	-	-	4	-	-	-
Makakilo Region	\$ 667,500	\$ 686,500	2.8%	\$19,000	14	6	-57.1%	-8

Single Family Solds - December 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 4

Kailua Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
BEACHSIDE	\$ 2,372,500	\$ 1,900,000	-19.9%	-\$472,500	2	3	50.0%	1
COCONUT GROVE	\$ 940,000	\$ 832,500	-11.4%	-\$107,500	3	4	33.3%	1
ENCHANTED LAKE	\$ 1,068,000	\$ 937,500	-12.2%	-\$130,500	2	2	0.0%	0
HILLCREST	-	\$ 1,250,000	-	-	-	1	-	-
KAILUA BLUFFS	\$ 700,000	\$ 945,000	35.0%	\$245,000	1	1	0.0%	0
KAIMALINO	-	\$ 1,385,000	-	-	-	1	-	-
KUKANONO	\$ 1,186,000	-	-	-	1	-	-	-
KAOPA	\$ 1,100,000	-	-	-	1	-	-	-
KALAHEO HILLSIDE	\$ 970,000	\$ 660,000	-32.0%	-\$310,000	1	1	0.0%	0
OLOMANA	\$ 910,000	\$ 900,000	-1.1%	-\$10,000	1	1	0.0%	0
KALAMA TRACT	\$ 1,130,000	-	-	-	2	-	-	-
KAWAILOA-KAILUA	-	\$ 1,250,000	-	-	-	1	-	-
KEOLU HILLS	\$ 786,000	\$ 825,000	5.0%	\$39,000	2	1	-50.0%	-1
POHAKUPU	\$ 894,000	-	-	-	2	-	-	-
LANIKAI	\$ 1,875,000	\$ 1,595,000	-14.9%	-\$280,000	2	1	-50.0%	-1
MAUNAWILI	\$ 1,092,500	-	-	-	1	-	-	-
WAIMANALO	\$ 505,000	\$ 652,000	29.1%	\$147,000	1	3	200.0%	2
Kailua Region	\$ 955,000	\$ 957,500	0.3%	\$2,500	22	20	-9.1%	-2

Pearl City Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AIEA AREA	\$ 1,275,000	\$ 760,000	-40.4%	-\$515,000	1	2	100.0%	1
AIEA HEIGHTS	\$ 747,500	\$ 794,000	6.2%	\$46,500	8	1	-87.5%	-7
FOSTER VILLAGE	\$ 855,000	-	-	-	1	-	-	-
HALAWA	\$ 725,000	\$ 845,000	16.6%	\$120,000	3	3	0.0%	0
MOMILANI	\$ 713,500	\$ 982,500	37.7%	\$269,000	2	2	0.0%	0
NEWTOWN	\$ 910,000	\$ 1,015,000	11.5%	\$105,000	1	2	100.0%	1
PACIFIC PALISADES	\$ 639,000	\$ 750,000	17.4%	\$111,000	1	5	400.0%	4
PEARL CITY-UPPER	\$ 733,000	\$ 774,000	5.6%	\$41,000	7	5	-28.6%	-2
PEARLRIDGE	-	\$ 1,003,750	-	-	-	4	-	-
ROYAL SUMMIT	\$ 2,200,000	-	-	-	1	-	-	-
WAILUNA	\$ 750,000	-	-	-	1	-	-	-
WAI'IAU	-	\$ 779,500	-	-	-	2	-	-
WAIMALU	\$ 738,000	-	-	-	4	-	-	-
Pearl City Region	\$ 741,500	\$ 794,500	7.1%	\$53,000	30	26	-13.3%	-4

Kaneohe Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AHUIMANU AREA	\$ 1,600,000	-	-	-	1	-	-	-
AHUIMANU HILLS	\$ 1,028,000	-	-	-	1	-	-	-
ALII SHORES	\$ 1,168,000	\$ 950,000	-18.7%	-\$218,000	2	1	-50.0%	-1
ALII BLUFFS	\$ 1,080,000	-	-	-	1	-	-	-
BAY VIEW GARDEN	\$ 1,950,000	\$ 1,100,000	-43.6%	-\$850,000	1	1	0.0%	0
CASTLE HILL	-	\$ 850,000	-	-	-	1	-	-
CLUB VIEW ESTATE	-	\$ 785,000	-	-	-	1	-	-
CROWN TERRACE	\$ 936,000	\$ 1,051,500	12.3%	\$115,500	1	2	100.0%	1
HAIKU PLANTATION	\$ 1,800,000	-	-	-	1	-	-	-
HAIKU VILLAGE	-	\$ 859,000	-	-	-	1	-	-
HALE KOU	\$ 985,000	-	-	-	1	-	-	-
HALEKAUWILA	\$ 670,000	\$ 720,000	7.5%	\$50,000	3	1	-66.7%	-2
HALEPUU	\$ 649,500	-	-	-	2	-	-	-
HAUULA	-	\$ 740,000	-	-	-	3	-	-
KAAAWA	-	\$ 820,000	-	-	-	1	-	-
KAPUNA HALA	\$ 850,000	-	-	-	1	-	-	-
KAHANAHOU	-	\$ 1,100,000	-	-	-	1	-	-
KAALAEA	-	\$ 375,000	-	-	-	1	-	-
KANEOHE TOWN	-	\$ 734,000	-	-	-	2	-	-
KEAPUKA	\$ 750,000	\$ 765,000	2.0%	\$15,000	1	1	0.0%	0
KOKOKAHI	-	\$ 1,145,000	-	-	-	1	-	-
LILIPUNA	\$ 880,000	-	-	-	3	-	-	-
LULANI OCEAN	-	\$ 780,000	-	-	-	3	-	-
WAIKALUA	\$ 772,500	\$ 780,000	1.0%	\$7,500	1	1	0.0%	0
VALLEY ESTATES	\$ 761,000	\$ 675,000	-11.3%	-\$86,000	1	1	0.0%	0
MAHALANI	-	\$ 1,225,000	-	-	-	1	-	-
MAHINUI	\$ 829,000	\$ 935,000	12.8%	\$106,000	3	1	-66.7%	-2
MIKIOLA	\$ 1,210,000	\$ 880,000	-27.3%	-\$330,000	1	1	0.0%	0
MIOMIO	-	\$ 1,300,000	-	-	-	1	-	-
MOKULELE	-	\$ 815,500	-	-	-	2	-	-
WAIHEE	\$ 790,000	-	-	-	1	-	-	-
PUOHALA VILLAGE	\$ 780,000	\$ 850,000	9.0%	\$70,000	1	1	0.0%	0
WOODRIDGE	\$ 645,000	\$ 626,000	-2.9%	-\$19,000	1	1	0.0%	0
Kaneohe Region	\$ 839,500	\$ 841,000	0.2%	\$1,500	28	31	10.7%	3

Single Family Solds - December 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 4

North Shore Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
HALEIWA	\$ 775,000	\$ 925,000	19.4%	\$150,000	1	1	0.0%	0
KAWAIILOA-NORTH SHORE	\$ 3,550,000	-	-	-	1	-	-	-
KAWELA BAY	-	\$ 1,650,000	-	-	-	1	-	-
LAIE	-	\$ 1,205,000	-	-	-	1	-	-
PAALAAKAI	-	\$ 609,500	-	-	-	2	-	-
PUPUKEA	\$ 1,025,000	\$ 1,255,000	22.4%	\$230,000	1	1	0.0%	0
SUNSET/VELZY	-	\$ 1,240,000	-	-	-	1	-	-
WAIALUA	\$ 741,000	\$ 1,025,000	38.3%	\$284,000	4	3	-25.0%	-1
North Shore Region	\$ 775,000	\$ 1,062,500	37.1%	\$287,500	7	10	42.9%	3
Waipahu Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
HARBOR VIEW	\$ 675,000	-	-	-	1	-	-	-
ROYAL KUNIA	\$ 678,500	\$ 757,500	11.6%	\$79,000	6	4	-33.3%	-2
ROBINSON HEIGHTS	\$ 638,000	-	-	-	2	-	-	-
SEAVIEW	\$ 660,000	-	-	-	1	-	-	-
VILLAGE PARK	\$ 630,000	\$ 683,000	8.4%	\$53,000	5	3	-40.0%	-2
WAIKELE	\$ 675,000	\$ 867,500	28.5%	\$192,500	1	4	300.0%	3
WAIPAHU ESTATES	\$ 700,000	-	-	-	1	-	-	-
WAIPAHU-TRIANGLE	\$ 835,000	\$ 525,000	-37.1%	-\$310,000	1	1	0.0%	0
WAIPAHU-LOWER	\$ 664,000	\$ 490,000	-26.2%	-\$174,000	3	1	-66.7%	-2
WAIPIO GENTRY	-	\$ 657,500	-	-	-	2	-	-
Waipahu Region	\$ 660,000	\$ 685,000	3.8%	\$25,000	21	15	-28.6%	-6
Metro Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
ALEWA HEIGHTS	\$ 869,000	-	-	-	1	-	-	-
ALIAMANU	\$ 605,000	\$ 720,000	19.0%	\$115,000	2	2	0.0%	0
KAKAAKO	\$ 1,050,000	-	-	-	1	-	-	-
DOWSETT	-	\$ 1,900,000	-	-	-	3	-	-
KALIHI VALLEY	\$ 800,000	\$ 320,000	-60.0%	-\$480,000	3	1	-66.7%	-2
KAM HEIGHTS	\$ 755,000	\$ 1,247,000	65.2%	\$492,000	3	3	0.0%	0
KALIHI LOWER	\$ 815,000	\$ 762,500	-6.4%	-\$52,500	4	2	-50.0%	-2
KALIHI UPPER	\$ 675,000	\$ 798,000	18.2%	\$123,000	3	3	0.0%	0
KAPAHULU	\$ 890,000	-	-	-	1	-	-	-
KAPALAMA	\$ 910,000	\$ 1,150,000	26.4%	\$240,000	1	1	0.0%	0
KUAKINI	\$ 530,000	-	-	-	1	-	-	-
LAKESIDE	\$ 990,000	-	-	-	1	-	-	-
LILIHA	\$ 730,000	\$ 715,000	-2.1%	-\$15,000	1	1	0.0%	0
MAKIKI AREA	\$ 1,111,000	-	-	-	1	-	-	-
MANOA AREA	\$ 1,508,750	\$ 1,315,000	-12.8%	-\$193,750	2	4	100.0%	2
MANOA UPPER	\$ 1,050,000	-	-	-	1	-	-	-
MANOA LOWER	\$ 1,260,000	\$ 1,380,000	9.5%	\$120,000	1	1	0.0%	0
MANOA WOODLAWN	\$ 1,300,000	\$ 1,275,000	-1.9%	-\$25,000	1	1	0.0%	0
MOANALUA VALLEY	\$ 959,000	\$ 1,186,000	23.7%	\$227,000	3	1	-66.7%	-2
MOIILILI	\$ 725,000	\$ 1,046,500	44.3%	\$321,500	1	2	100.0%	1
NUUANU AREA	\$ 770,000	\$ 750,000	-2.6%	-\$20,000	1	1	0.0%	0
NUUANU PALI	-	\$ 4,100,000	-	-	-	1	-	-
NUUANU-LOWER	-	\$ 338,000	-	-	-	1	-	-
PACIFIC HEIGHTS	-	\$ 938,000	-	-	-	1	-	-
OLD PALI	\$ 1,361,500	-	-	-	2	-	-	-
PAUOA VALLEY	\$ 700,000	\$ 720,000	2.9%	\$20,000	1	1	0.0%	0
PAWAA	-	\$ 800,000	-	-	-	1	-	-
PUNAHOU	-	\$ 1,111,000	-	-	-	1	-	-
PUNCHBOWL-AREA	\$ 912,000	-	-	-	1	-	-	-
TANTALUS	\$ 1,450,000	-	-	-	1	-	-	-
PUUNUI	\$ 1,230,000	-	-	-	2	-	-	-
SALT LAKE	\$ 913,888	-	-	-	4	-	-	-
WAIKIKI	-	\$ 850,000	-	-	-	1	-	-
Metro Region	\$ 878,944	\$ 950,000	8.1%	\$71,056	44	33	-25.0%	-11

Condo Solds - December 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 3

Central Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
LAUNANI VALLEY	\$ 355,000	\$ 388,500	9.4%	\$33,500	6	2	-66.7%	-4
MILILANI AREA	\$ 437,500	\$ 405,000	-7.4%	-\$32,500	9	10	11.1%	1
MILILANI MAUKA	\$ 460,000	\$ 450,000	-2.2%	-\$10,000	15	9	-40.0%	-6
WHITMORE VILLAGE	\$ 191,500	\$ 235,000	22.7%	\$43,500	2	3	50.0%	1
WILKINA	\$ 221,000	\$ 180,000	-18.6%	-\$41,000	3	3	0.0%	0
WAIPIO ACRES/WAIKALANI WOOD	\$ 280,000	\$ 281,000	0.4%	\$1,000	5	11	120.0%	6
Central Region	\$ 412,500	\$ 353,500	-14.3%	-\$59,000	40	38	-5.0%	-2
Diamond Hd Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
DIAMOND HEAD	\$ 505,000	\$ 1,330,000	163.4%	\$825,000	9	1	-88.9%	-8
KAHALA AREA	\$ 1,176,500	-	-	-	1	-	-	-
KAIMUKI	\$ 152,750	-	-	-	3	-	-	-
PALOLO	\$ 198,888	-	-	-	1	-	-	-
WAIALAE G/C	-	\$ 120,000	-	-	-	2	-	-
WAIALAE NUI VLY	\$ 570,000	\$ 640,000	12.3%	\$70,000	2	1	-50.0%	-1
Diamond Hd Region	\$ 495,000	\$ 387,500	-21.7%	-\$107,500	16	4	-75.0%	-12
Ewa Plain Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AG/INDL/NAVY	\$ 185,000	\$ 290,000	56.8%	\$105,000	1	1	0.0%	0
EWA	\$ 360,000	\$ 407,000	13.1%	\$47,000	9	8	-11.1%	-1
EWA BEACH	\$ 265,000	-	-	-	1	-	-	-
EWA GEN	\$ 355,000	\$ 355,000	0.0%	\$0	3	1	-66.7%	-2
EWA GEN MONTECITO/TUSCANY	\$ 565,000	-	-	-	1	-	-	-
EWA GEN SODA CREEK	\$ 367,000	\$ 375,000	2.2%	\$8,000	6	6	0.0%	0
EWA GEN SUN TERRA ON THE PARK	\$ 321,000	\$ 360,000	12.1%	\$39,000	2	1	-50.0%	-1
HOAKALEI-KA MAKANA	\$ 580,000	\$ 583,750	0.6%	\$3,750	1	2	100.0%	1
KAPOLEI	\$ 379,000	\$ 475,000	25.3%	\$96,000	11	6	-45.5%	-5
KAPOLEI-KAHIKU AT MEHANA	-	\$ 550,000	-	-	-	1	-	-
KAPOLEI-MALANAI	-	\$ 360,000	-	-	-	1	-	-
KAPOLEI MEHANA AWAKEA	\$ 561,750	\$ 720,000	28.2%	\$158,250	2	1	-50.0%	-1
KAPOLEI-MEHANA-OLINO	-	\$ 583,000	-	-	-	2	-	-
KO OLINA	\$ 606,000	\$ 580,000	-4.3%	-\$26,000	7	7	0.0%	0
KAPOLEI-MEHANA-MANAWA	-	\$ 529,000	-	-	-	1	-	-
WESTLOCK FAIRWAY	-	\$ 315,000	-	-	-	1	-	-
OCEAN POINTE	\$ 526,500	\$ 506,250	-3.8%	-\$20,250	12	8	-33.3%	-4
Ewa Plain Region	\$ 470,000	\$ 499,000	6.2%	\$29,000	56	47	-16.1%	-9
Hawaii Kai Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
HAHAIONE-LOWER	\$ 598,000	\$ 559,500	-6.4%	-\$38,500	3	6	100.0%	3
MARINERS VALLEY	-	\$ 585,000	-	-	-	1	-	-
WEST MARINA	\$ 859,500	\$ 885,500	3.0%	\$26,000	10	4	-60.0%	-6
Hawaii Kai Region	\$ 825,000	\$ 587,900	-28.7%	-\$237,100	13	11	-15.4%	-2
Kailua Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AIKAHI PARK	\$ 615,000	-	-	-	1	-	-	-
KAILUA TOWN	\$ 627,500	\$ 643,250	2.5%	\$15,750	6	8	33.3%	2
Kailua Region	\$ 620,000	\$ 643,250	3.8%	\$23,250	7	8	14.3%	1
Kaneohe Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
COUNTRY CLUB	\$ 575,000	\$ 747,000	29.9%	\$172,000	1	1	0.0%	0
GOVERNMENT	-	\$ 510,000	-	-	-	1	-	-
HAIKU PLANTATION	\$ 595,000	\$ 619,000	4.0%	\$24,000	1	1	0.0%	0
HAIKU VILLAGE	\$ 535,000	-	-	-	2	-	-	-
HALE KOU	-	\$ 406,000	-	-	-	1	-	-
LULANI OCEAN	-	\$ 780,000	-	-	-	1	-	-
MAHINUI	-	\$ 499,000	-	-	-	1	-	-
LILIPUNA	\$ 585,000	-	-	-	1	-	-	-
KAAAWA	\$ 240,000	-	-	-	1	-	-	-
PUNALUU	\$ 545,000	-	-	-	1	-	-	-
PUUALII	\$ 545,000	\$ 620,000	13.8%	\$75,000	3	5	66.7%	2
TEMPLE VALLEY	\$ 590,000	\$ 575,000	-2.5%	-\$15,000	1	3	200.0%	2
WINDWARD ESTATES	\$ 565,000	\$ 435,000	-23.0%	-\$130,000	7	8	14.3%	1
Kaneohe Region	\$ 562,500	\$ 546,500	-2.8%	-\$16,000	18	22	22.2%	4

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Leeward Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
MAILI	\$ 154,000	\$ 349,000	126.6%	\$195,000	3	5	66.7%	2
WAIANA	-	\$ 142,500	-	-	-	7	-	-
MAKAHA	\$ 169,500	\$ 192,000	13.3%	\$22,500	10	7	-30.0%	-3
Leeward Region	\$ 169,000	\$ 185,000	9.5%	\$16,000	13	19	46.2%	6
Makakilo Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
MAKAKILO-UPPER	\$ 392,000	\$ 400,000	2.0%	\$8,000	16	18	12.5%	2
Makakilo Region	\$ 392,000	\$ 400,000	2.0%	\$8,000	16	18	12.5%	2
Metro Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
ALA MOANA	\$ 394,150	\$ 272,000	-31.0%	-\$122,150	16	7	-56.3%	-9
CHINATOWN	\$ 550,000	\$ 505,000	-8.2%	-\$45,000	5	3	-40.0%	-2
DILLINGHAM	\$ 370,000	\$ 486,250	31.4%	\$116,250	3	2	-33.3%	-1
DOWNTOWN	\$ 344,000	\$ 550,000	59.9%	\$206,000	12	9	-25.0%	-3
HOLIDAY MART	\$ 274,000	\$ 299,500	9.3%	\$25,500	10	2	-80.0%	-8
KAKAOKO	\$ 818,000	\$ 729,000	-10.9%	-\$89,000	29	21	-27.6%	-8
KALIHI LOWER	-	\$ 270,500	-	-	-	2	-	-
KAPAHULU	-	\$ 429,000	-	-	-	2	-	-
KAPALAMA	\$ 249,000	\$ 225,000	-9.6%	-\$24,000	1	2	100.0%	1
KAPIOLANI	\$ 379,000	\$ 540,000	42.5%	\$161,000	5	7	40.0%	2
KAPIO/KINAU/WARD	\$ 295,000	-	-	-	1	-	-	-
MAKIKI	\$ 280,000	\$ 148,000	-47.1%	-\$132,000	4	3	-25.0%	-1
MAKIKI AREA	\$ 355,000	\$ 322,500	-9.2%	-\$32,500	19	18	-5.3%	-1
MCCULLY	\$ 267,500	\$ 150,000	-43.9%	-\$117,500	2	1	-50.0%	-1
MOIILILI	\$ 347,500	\$ 343,000	-1.3%	-\$4,500	14	5	-64.3%	-9
NUJUANU-LOWER	\$ 463,000	\$ 383,000	-17.3%	-\$80,000	2	5	150.0%	3
PAWAA	\$ 237,250	\$ 380,000	60.2%	\$142,750	1	7	600.0%	6
PUNAHOU	\$ 474,250	\$ 350,000	-26.2%	-\$124,250	4	3	-25.0%	-1
PUNCHBOWL AREA	\$ 310,000	\$ 355,000	14.5%	\$45,000	5	2	-60.0%	-3
PUNCHBOWL-LOWER	\$ 240,000	\$ 342,500	42.7%	\$102,500	5	2	-60.0%	-3
SALT LAKE	\$ 407,500	\$ 354,500	-13.0%	-\$53,000	15	12	-20.0%	-3
WAIKIKI	\$ 360,000	\$ 350,000	-2.8%	-\$10,000	83	99	19.3%	16
Metro Region	\$ 383,500	\$ 379,500	-1.0%	-\$4,000	236	214	-9.3%	-22
North Shore Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
KUILIMA	\$ 615,000	\$ 633,500	3.0%	\$18,500	2	2	0.0%	0
WAIALUA	\$ 440,000	\$ 371,500	-15.6%	-\$68,500	3	2	-33.3%	-1
North Shore Region	\$ 525,000	\$ 496,500	-5.4%	-\$28,500	5	4	-20.0%	-1
Pearl City Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
HALAWA	\$ 400,000	\$ 275,000	-31.3%	-\$125,000	1	1	0.0%	0
PEARL CITY-LOWER	-	\$ 365,000	-	-	-	1	-	-
PEARL CITY-UPPER	\$ 230,000	\$ 181,250	-21.2%	-\$48,750	2	2	0.0%	0
PEARLRIDGE	\$ 323,000	\$ 391,000	21.1%	\$68,000	15	18	20.0%	3
NAVY/FEDERAL	\$ 362,000	-	-	-	1	-	-	-
MANANA	\$ 226,500	\$ 326,450	44.1%	\$99,950	2	4	100.0%	2
WAIIAU	\$ 435,000	\$ 445,000	2.3%	\$10,000	3	4	33.3%	1
WAIMALU	-	\$ 340,000	-	-	-	1	-	-
Pearl City Region	\$ 319,000	\$ 365,000	14.4%	\$46,000	24	31	29.2%	7

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Waipahu Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
WAIKELE	\$ 425,000	\$ 427,500	0.6%	\$2,500	6	8	33.3%	2
ROYAL KUNIA	\$ 410,000	\$ 407,000	-0.7%	-\$3,000	1	1	0.0%	0
VILLAGE PARK	\$ 345,000	-	-	-	3	-	-	-
WAIPAHU-LOWER	\$ 240,000	\$ 242,500	1.0%	\$2,500	1	9	800.0%	8
WAIPIO GENTRY	\$ 370,000	\$ 350,000	-5.4%	-\$20,000	6	6	0.0%	0
Waipahu Region	\$ 385,000	\$ 350,000	-9.1%	-\$35,000	17	24	41.2%	7