

Local Market Update

Single Family Homes

January 2017



January 2017		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Jan-17	Jan-16	Change	Jan-17	Jan-16	Change	Jan-17	Jan-16	Change	Jan-17	Jan-16	Change	Jan-17	Jan-16	Change	Jan-17	Jan-16	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	10	13	-23%	5	5	0%	\$1,154,250	\$819,000	41%	92.3%	100.0%	-8%	67	5	1240%	47	42	12%
Ala Moana - Kakaako	1-2-3	2	1	100%	0	2	-	\$0	\$795,000	-	0.0%	91.0%	-	0	49	-	3	4	-25%
Downtown - Nuuanu	1-1-8 to 1-2-2	19	14	36%	10	4	150%	\$809,225	\$1,047,500	-23%	93.6%	88.8%	5%	32	54	-41%	36	28	29%
Ewa Plain	1-9-1	74	82	-10%	57	39	46%	\$631,000	\$620,000	2%	97.8%	98.4%	-1%	19	12	58%	133	137	-3%
Hawaii Kai	1-3-9	29	21	38%	11	12	-8%	\$955,000	\$1,092,500	-13%	97.6%	93.5%	4%	31	69	-55%	59	65	-9%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	25	25	0%	20	19	5%	\$1,077,450	\$900,000	20%	100.3%	94.7%	6%	67	9	644%	92	100	-8%
Kalihi - Palama	1-1-2 to 1-1-7	19	14	36%	9	4	125%	\$830,000	\$825,000	1%	97.9%	91.7%	7%	17	28	-39%	47	33	42%
Kaneohe	Selected 1-4-4 to 1-4-7	32	22	45%	14	11	27%	\$945,000	\$760,000	24%	101.7%	95.1%	7%	33	38	-13%	60	63	-5%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	26	25	4%	9	16	-44%	\$835,000	\$928,000	-10%	92.9%	96.7%	-4%	27	54	-50%	63	68	-7%
Makaha - Nanakuli	1-8-1 to 1-8-9	39	44	-11%	11	20	-45%	\$445,000	\$363,450	22%	96.7%	100.0%	-3%	40	18	122%	64	92	-30%
Makakilo	1-9-2 to 1-9-3	18	19	-5%	10	8	25%	\$640,000	\$733,500	-13%	97.6%	99.0%	-1%	19	35	-46%	32	42	-24%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	15	11	36%	11	12	-8%	\$1,050,000	\$1,145,000	-8%	91.3%	97.4%	-6%	28	48	-42%	36	51	-29%
Milliani	Selected 1-9-4 to 1-9-5	15	19	-21%	12	27	-56%	\$720,000	\$700,000	3%	93.0%	96.0%	-3%	43	31	39%	27	51	-47%
Moanalua - Salt Lake	1-1-1	2	5	-60%	1	3	-67%	\$800,000	\$815,000	-2%	95.4%	82.5%	16%	9	43	-79%	8	10	-20%
North Shore	1-5-6 to 1-6-9	20	21	-5%	14	4	250%	\$767,500	\$745,000	3%	94.5%	102.8%	-8%	10	9	11%	76	76	0%
Pearl City - Aiea	1-9-6 to 1-9-9	36	29	24%	21	18	17%	\$703,800	\$757,000	-7%	100.8%	95.6%	5%	13	19	-32%	70	52	35%
Wahiawa	1-7-1 to 1-7-7	5	8	-38%	8	3	167%	\$610,000	\$555,000	10%	96.9%	101.1%	-4%	14	15	-7%	23	15	53%
Waialae - Kahala	1-3-5	24	18	33%	7	10	-30%	\$1,985,000	\$2,125,000	-7%	88.7%	92.8%	-4%	146	16	813%	78	83	-6%
Waikiki	1-2-6	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	1	0	-
Waipahu	1-9-4	27	16	69%	12	10	20%	\$672,500	\$631,000	7%	101.6%	98.7%	3%	12	14	-14%	37	40	-8%
Windward Coast	1-4-8 to 1-5-5	9	13	-31%	5	5	0%	\$580,000	\$550,000	5%	97.5%	86.6%	13%	79	33	139%	43	38	13%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Jan-17	Jan-16	Change	Jan-17	Jan-16	Change	Jan-17	Jan-16	Change	Jan-17	Jan-16	Change	Jan-17	Jan-16	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	10	13	-23%	5	5	0%	\$1,154,250	\$819,000	41%	92.3%	100.0%	-8%	67	5	1240%
Ala Moana - Kakaako	1-2-3	2	1	100%	0	2	-	\$0	\$795,000	-	0.0%	91.0%	-	0	49	-
Downtown - Nuuanu	1-1-8 to 1-2-2	19	14	36%	10	4	150%	\$809,225	\$1,047,500	-23%	93.6%	88.8%	5%	32	54	-41%
Ewa Plain	1-9-1	74	82	-10%	57	39	46%	\$631,000	\$620,000	2%	97.8%	98.4%	-1%	19	12	58%
Hawaii Kai	1-3-9	29	21	38%	11	12	-8%	\$955,000	\$1,092,500	-13%	97.6%	93.5%	4%	31	69	-55%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	25	25	0%	20	19	5%	\$1,077,450	\$900,000	20%	100.3%	94.7%	6%	67	9	644%
Kalihi - Palama	1-1-2 to 1-1-7	19	14	36%	9	4	125%	\$830,000	\$825,000	1%	97.9%	91.7%	7%	17	28	-39%
Kaneohe	Selected 1-4-4 to 1-4-7	32	22	45%	14	11	27%	\$945,000	\$760,000	24%	101.7%	95.1%	7%	33	38	-13%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	26	25	4%	9	16	-44%	\$835,000	\$928,000	-10%	92.9%	96.7%	-4%	27	54	-50%
Makaha - Nanakuli	1-8-1 to 1-8-9	39	44	-11%	11	20	-45%	\$445,000	\$363,450	22%	96.7%	100.0%	-3%	40	18	122%
Makakilo	1-9-2 to 1-9-3	18	19	-5%	10	8	25%	\$640,000	\$733,500	-13%	97.6%	99.0%	-1%	19	35	-46%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	15	11	36%	11	12	-8%	\$1,050,000	\$1,145,000	-8%	91.3%	97.4%	-6%	28	48	-42%
Milliani	Selected 1-9-4 to 1-9-5	15	19	-21%	12	27	-56%	\$720,000	\$700,000	3%	93.0%	96.0%	-3%	43	31	39%
Moanalua - Salt Lake	1-1-1	2	5	-60%	1	3	-67%	\$800,000	\$815,000	-2%	95.4%	82.5%	16%	9	43	-79%
North Shore	1-5-6 to 1-6-9	20	21	-5%	14	4	250%	\$767,500	\$745,000	3%	94.5%	102.8%	-8%	10	9	11%
Pearl City - Aiea	1-9-6 to 1-9-9	36	29	24%	21	18	17%	\$703,800	\$757,000	-7%	100.8%	95.6%	5%	13	19	-32%
Wahiawa	1-7-1 to 1-7-7	5	8	-38%	8	3	167%	\$610,000	\$555,000	10%	96.9%	101.1%	-4%	14	15	-7%
Waialae - Kahala	1-3-5	24	18	33%	7	10	-30%	\$1,985,000	\$2,125,000	-7%	88.7%	92.8%	-4%	146	16	813%
Waikiki	1-2-6	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-
Waipahu	1-9-4	27	16	69%	12	10	20%	\$672,500	\$631,000	7%	101.6%	98.7%	3%	12	14	-14%
Windward Coast	1-4-8 to 1-5-5	9	13	-31%	5	5	0%	\$580,000	\$550,000	5%	97.5%	86.6%	13%	79	33	139%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

Condos

January 2017



January 2017		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Jan-17	Jan-16	Change	Jan-17	Jan-16	Change	Jan-17	Jan-16	Change	Jan-17	Jan-16	Change	Jan-17	Jan-16	Change	Jan-17	Jan-16	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	0	0	-
Ala Moana - Kakaako	1-2-3	75	52	44%	42	26	62%	\$613,500	\$392,500	56%	100.7%	103.3%	-3%	29	32	-9%	228	231	-1%
Downtown - Nuuanu	1-1-8 to 1-2-2	47	46	2%	22	21	5%	\$361,250	\$353,000	2%	99.0%	95.4%	4%	43	30	43%	114	119	-4%
Ewa Plain	1-9-1	41	55	-25%	30	31	-3%	\$453,000	\$428,000	6%	100.7%	98.6%	2%	12	22	-45%	82	99	-17%
Hawaii Kai	1-3-9	23	22	5%	14	10	40%	\$712,500	\$748,500	-5%	99.7%	100.6%	-1%	51	81	-37%	52	53	-2%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	6	10	-40%	5	4	25%	\$539,000	\$625,500	-14%	100.0%	103.0%	-3%	28	16	75%	13	15	-13%
Kalihi - Palama	1-1-2 to 1-1-7	13	12	8%	10	6	67%	\$426,750	\$235,000	82%	97.5%	100.2%	-3%	32	24	33%	32	21	52%
Kaneohe	Selected 1-4-4 to 1-4-7	16	13	23%	11	16	-31%	\$440,000	\$455,000	-3%	95.9%	100.6%	-5%	12	13	-8%	32	33	-3%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	10	16	-38%	8	3	167%	\$637,500	\$699,000	-9%	99.0%	100.0%	-1%	73	19	284%	46	56	-18%
Makaha - Nanakuli	1-8-1 to 1-8-9	26	27	-4%	13	13	0%	\$149,900	\$125,000	20%	100.0%	86.3%	16%	81	53	53%	60	62	-3%
Makakilo	1-9-2 to 1-9-3	16	15	7%	19	7	171%	\$339,874	\$449,000	-24%	101.2%	100.0%	1%	18	22	-18%	29	27	7%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	101	54	87%	48	50	-4%	\$369,000	\$375,000	-2%	99.1%	97.7%	1%	28	19	47%	189	166	14%
Mililani	Selected 1-9-4 to 1-9-5	42	22	91%	23	22	5%	\$334,800	\$360,250	-7%	101.5%	100.9%	1%	11	8	38%	50	41	22%
Moanalua - Salt Lake	1-1-1	18	17	6%	13	20	-35%	\$462,500	\$305,000	52%	99.5%	99.2%	0%	29	9	222%	36	44	-18%
North Shore	1-5-6 to 1-6-9	5	6	-17%	2	6	-67%	\$331,500	\$402,500	-18%	97.5%	97.7%	0%	5	24	-79%	9	23	-61%
Pearl City - Aiea	1-9-6 to 1-9-9	36	30	20%	24	25	-4%	\$344,500	\$335,000	3%	100.2%	91.3%	10%	15	11	36%	57	62	-8%
Wahiawa	1-7-1 to 1-7-7	1	4	-75%	1	1	0%	\$222,000	\$190,000	17%	96.9%	106.1%	-9%	61	9	578%	4	8	-50%
Waialae - Kahala	1-3-5	3	7	-57%	7	4	75%	\$568,000	\$565,000	1%	97.1%	101.5%	-4%	60	15	300%	23	19	21%
Waikiki	1-2-6	137	135	1%	71	63	13%	\$330,000	\$335,000	-1%	96.8%	95.7%	1%	42	39	8%	419	517	-19%
Waipahu	1-9-4	23	22	5%	14	8	75%	\$386,500	\$401,450	-4%	98.1%	99.8%	-2%	9	21	-57%	33	30	10%
Windward Coast	1-4-8 to 1-5-5	2	1	100%	1	2	-50%	\$59,000	\$215,000	-73%	100.0%	96.2%	4%	219	7	3029%	14	16	-13%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Jan-17	Jan-16	Change	Jan-17	Jan-16	Change	Jan-17	Jan-16	Change	Jan-17	Jan-16	Change	Jan-17	Jan-16	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-
Ala Moana - Kakaako	1-2-3	75	52	44%	42	26	62%	\$613,500	\$392,500	56%	100.7%	103.3%	-3%	29	32	-9%
Downtown - Nuuanu	1-1-8 to 1-2-2	47	46	2%	22	21	5%	\$361,250	\$353,000	2%	99.0%	95.4%	4%	43	30	43%
Ewa Plain	1-9-1	41	55	-25%	30	31	-3%	\$453,000	\$428,000	6%	100.7%	98.6%	2%	12	22	-45%
Hawaii Kai	1-3-9	23	22	5%	14	10	40%	\$712,500	\$748,500	-5%	99.7%	100.6%	-1%	51	81	-37%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	6	10	-40%	5	4	25%	\$539,000	\$625,500	-14%	100.0%	103.0%	-3%	28	16	75%
Kalihi - Palama	1-1-2 to 1-1-7	13	12	8%	10	6	67%	\$426,750	\$235,000	82%	97.5%	100.2%	-3%	32	24	33%
Kaneohe	Selected 1-4-4 to 1-4-7	16	13	23%	11	16	-31%	\$440,000	\$455,000	-3%	95.9%	100.6%	-5%	12	13	-8%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	10	16	-38%	8	3	167%	\$637,500	\$699,000	-9%	99.0%	100.0%	-1%	73	19	284%
Makaha - Nanakuli	1-8-1 to 1-8-9	26	27	-4%	13	13	0%	\$149,900	\$125,000	20%	100.0%	86.3%	16%	81	53	53%
Makakilo	1-9-2 to 1-9-3	16	15	7%	19	7	171%	\$339,874	\$449,000	-24%	101.2%	100.0%	1%	18	22	-18%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	101	54	87%	48	50	-4%	\$369,000	\$375,000	-2%	99.1%	97.7%	1%	28	19	47%
Mililani	Selected 1-9-4 to 1-9-5	42	22	91%	23	22	5%	\$334,800	\$360,250	-7%	101.5%	100.9%	1%	11	8	38%
Moanalua - Salt Lake	1-1-1	18	17	6%	13	20	-35%	\$462,500	\$305,000	52%	99.5%	99.2%	0%	29	9	222%
North Shore	1-5-6 to 1-6-9	5	6	-17%	2	6	-67%	\$331,500	\$402,500	-18%	97.5%	97.7%	0%	5	24	-79%
Pearl City - Aiea	1-9-6 to 1-9-9	36	30	20%	24	25	-4%	\$344,500	\$335,000	3%	100.2%	91.3%	10%	15	11	36%
Wahiawa	1-7-1 to 1-7-7	1	4	-75%	1	1	0%	\$222,000	\$190,000	17%	96.9%	106.1%	-9%	61	9	578%
Waialae - Kahala	1-3-5	3	7	-57%	7	4	75%	\$568,000	\$565,000	1%	97.1%	101.5%	-4%	60	15	300%
Waikiki	1-2-6	137	135	1%	71	63	13%	\$330,000	\$335,000	-1%	96.8%	95.7%	1%	42	39	8%
Waipahu	1-9-4	23	22	5%	14	8	75%	\$386,500	\$401,450	-4%	98.1%	99.8%	-2%	9	21	-57%
Windward Coast	1-4-8 to 1-5-5	2	1	100%	1	2	-50%	\$59,000	\$215,000	-73%	100.0%	96.2%	4%	219	7	3029%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

January 2017

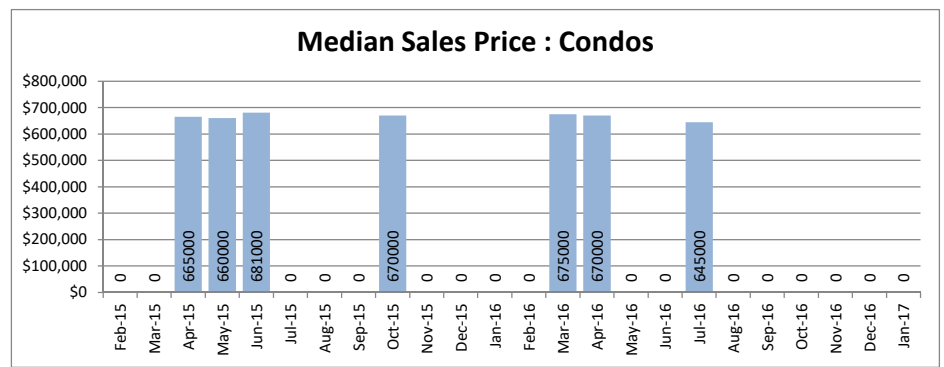
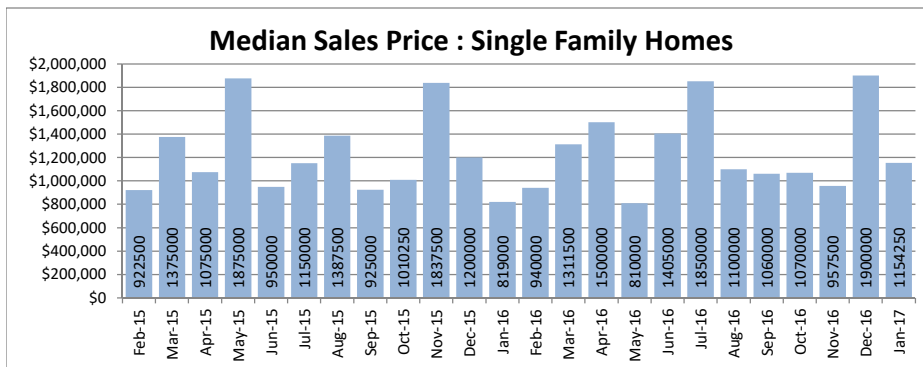
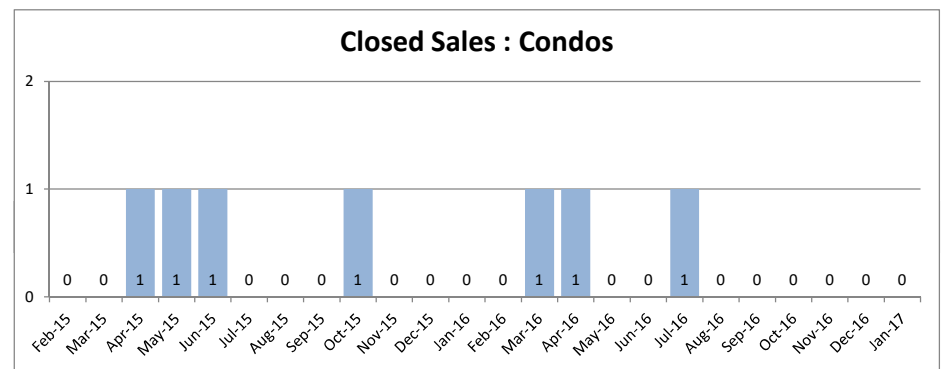
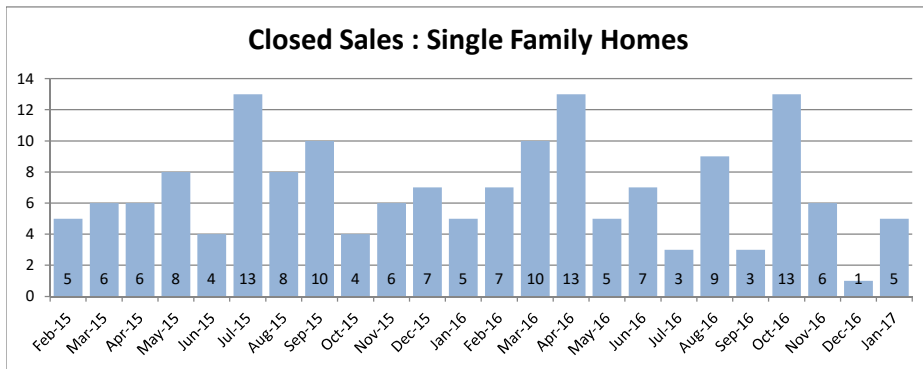


Aina Haina - Kuliouou
1-3-6 to 1-3-8

January 2017

Single Family Homes	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	10	13	-23%	10	13	-23%
Closed Sales	5	5	0%	5	5	0%
Median Sales Price	\$1,154,250	\$819,000	41%	\$1,154,250	\$819,000	41%
Percent of Original List Price Received	92.3%	100.0%	-8%	92.3%	100.0%	-8%
Median Days on Market Until Sale	67	5	1240%	67	5	1240%
Inventory of Homes for Sale	47	42	12%	-	-	-

Condos	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	0	0	-	0	0	-
Closed Sales	0	0	-	0	0	-
Median Sales Price	\$0	\$0	-	\$0	\$0	-
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	0.0%	-
Median Days on Market Until Sale	0	0	-	0	0	-
Inventory of Homes for Sale	0	0	-	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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January 2017

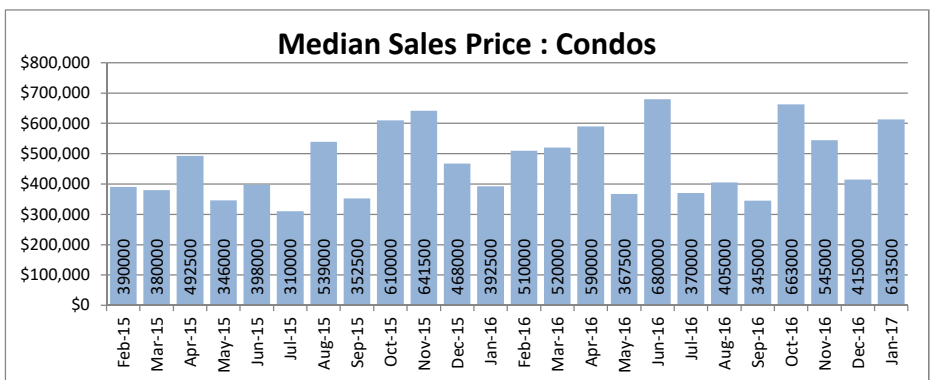
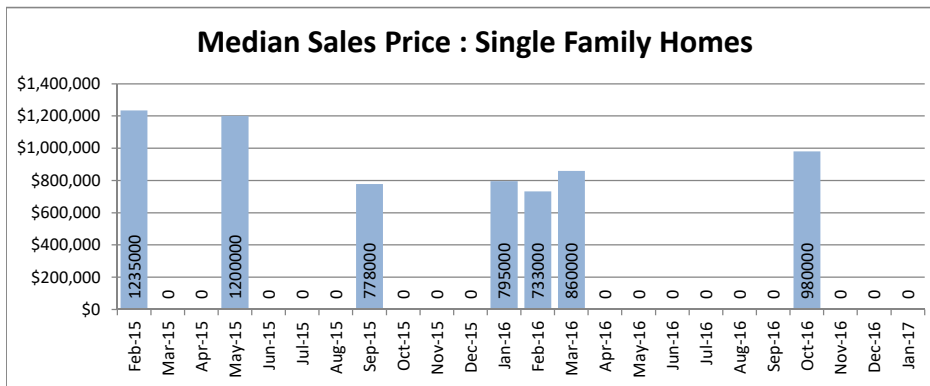
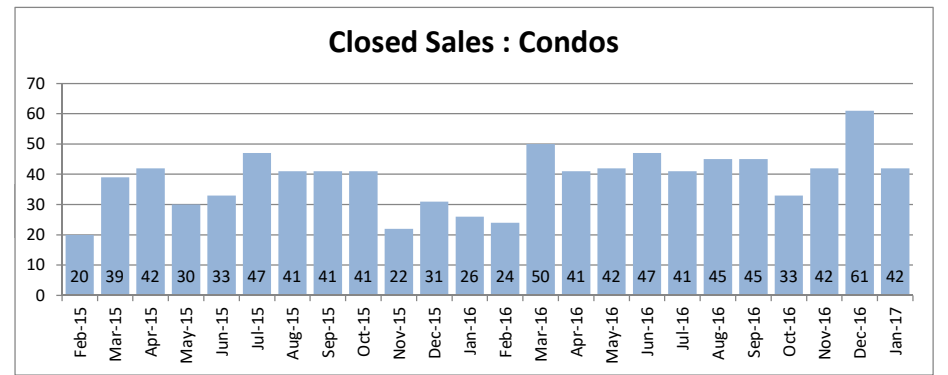
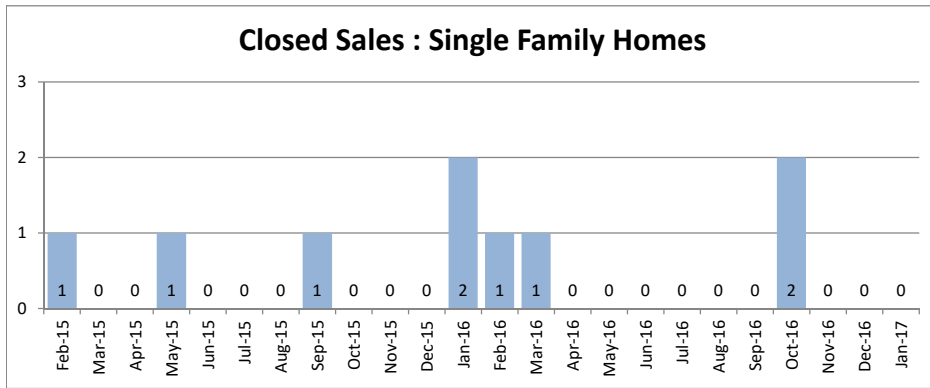


Ala Moana - Kakaako
1-2-3

January 2017

Single Family Homes	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	2	1	100%	2	1	100%
Closed Sales	0	2	-	0	2	-
Median Sales Price	\$0	\$795,000	-	\$0	\$795,000	-
Percent of Original List Price Received	0.0%	91.0%	-	0.0%	91.0%	-
Median Days on Market Until Sale	0	49	-	0	49	-
Inventory of Homes for Sale	3	4	-25%	-	-	-

Condos	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	75	52	44%	75	52	44%
Closed Sales	42	26	62%	42	26	62%
Median Sales Price	\$613,500	\$392,500	56%	\$613,500	\$392,500	56%
Percent of Original List Price Received	100.7%	103.3%	-3%	100.7%	103.3%	-3%
Median Days on Market Until Sale	29	32	-9%	29	32	-9%
Inventory of Homes for Sale	228	231	-1%	-	-	-



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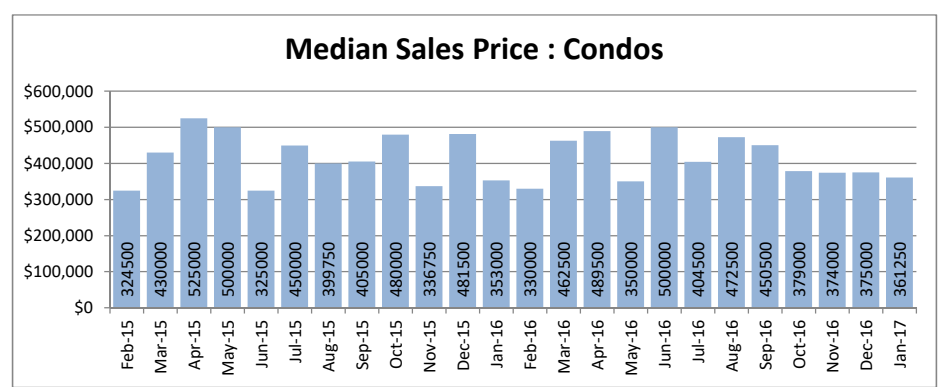
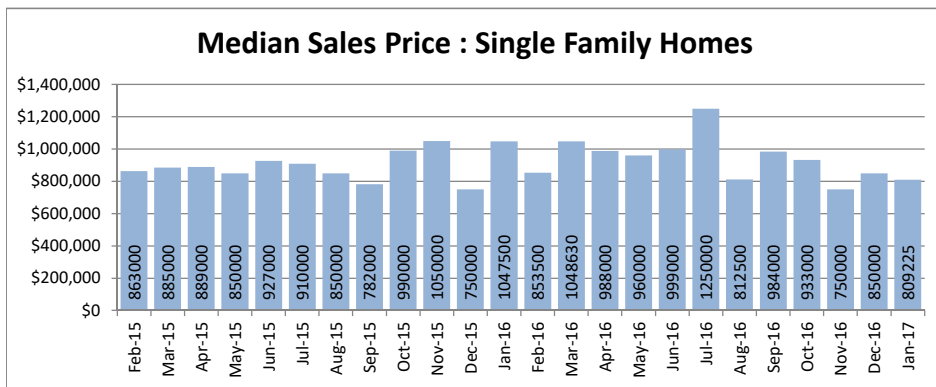
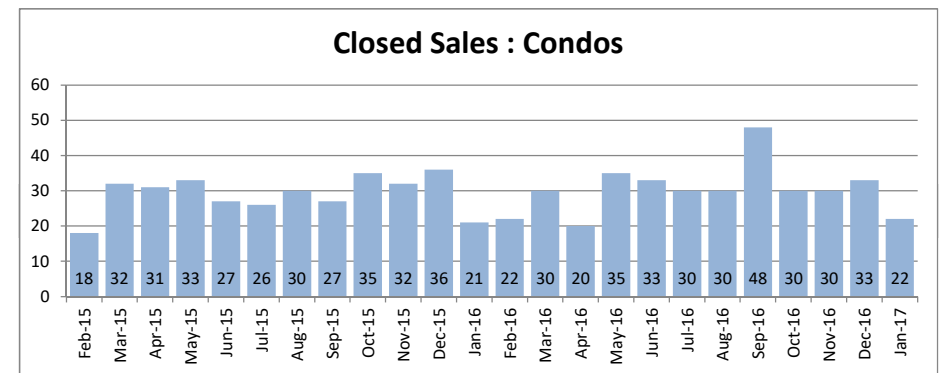
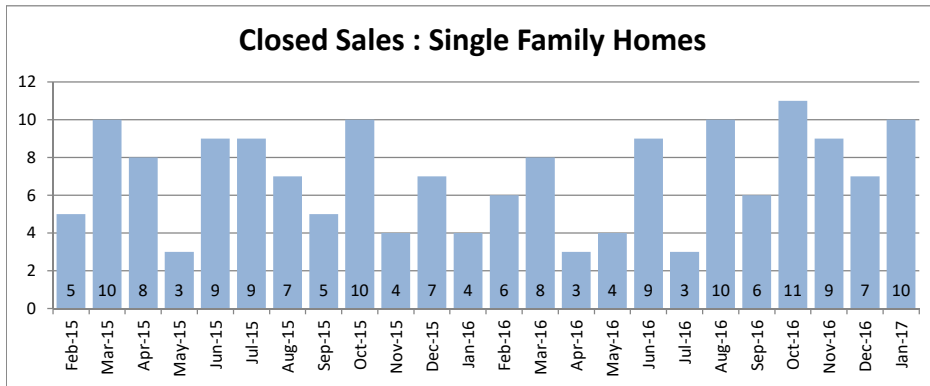


Downtown - Nuuanu
1-1-8 to 1-2-2

January 2017

Single Family Homes	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	19	14	36%	19	14	36%
Closed Sales	10	4	150%	10	4	150%
Median Sales Price	\$809,222	\$1,047,500	-23%	\$809,222	\$1,047,500	-23%
Percent of Original List Price Received	93.6%	88.8%	5%	93.6%	88.8%	5%
Median Days on Market Until Sale	32	54	-41%	32	54	-41%
Inventory of Homes for Sale	36	28	29%	-	-	-

Condos	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	47	46	2%	47	46	2%
Closed Sales	22	21	5%	22	21	5%
Median Sales Price	\$361,250	\$353,000	2%	\$361,250	\$353,000	2%
Percent of Original List Price Received	99.0%	95.4%	4%	99.0%	95.4%	4%
Median Days on Market Until Sale	43	30	43%	43	30	43%
Inventory of Homes for Sale	114	119	-4%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

January 2017

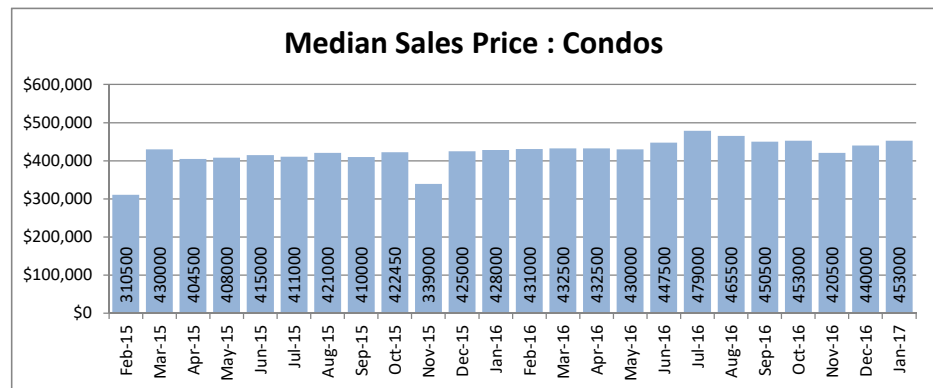
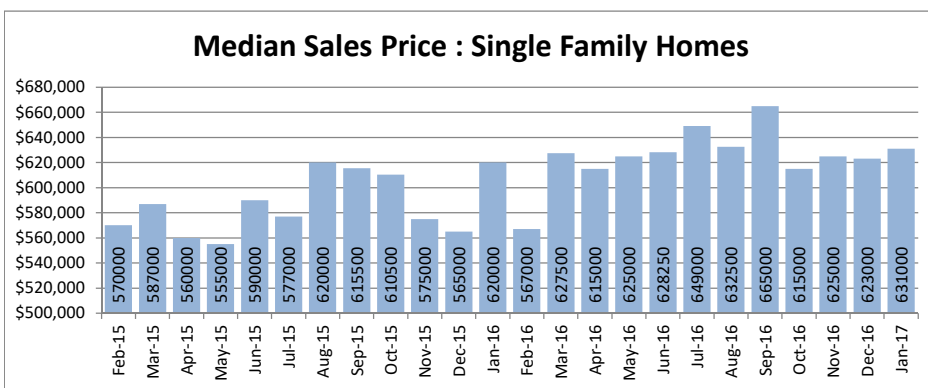
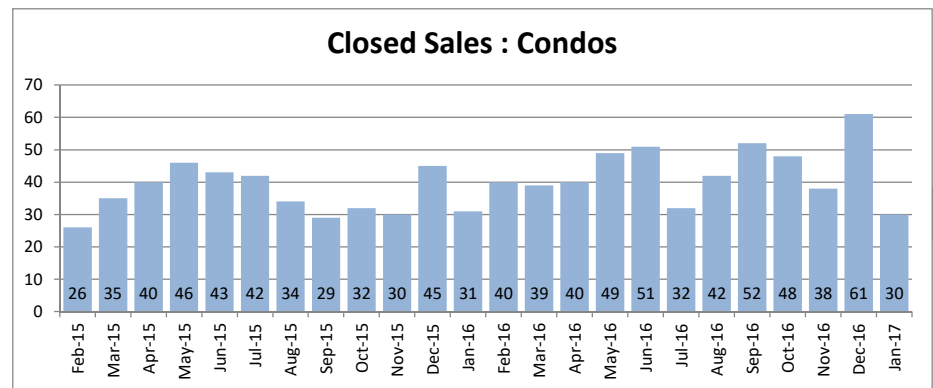
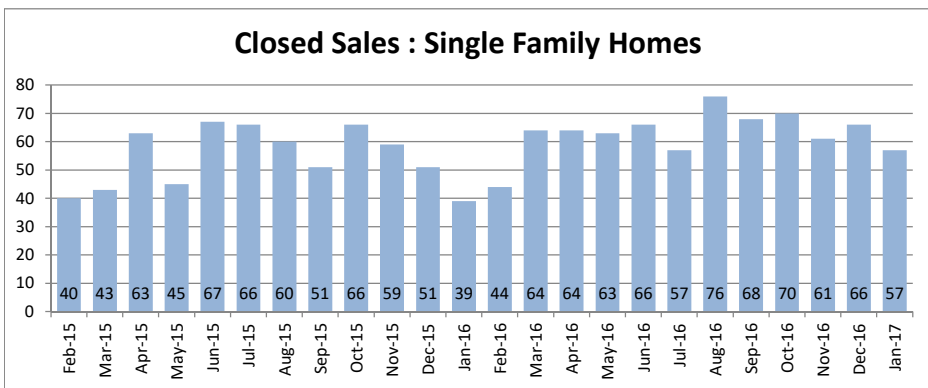


Ewa Plain
1-9-1

January 2017

Single Family Homes	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	74	82	-10%	74	82	-10%
Closed Sales	57	39	46%	57	39	46%
Median Sales Price	\$631,000	\$620,000	2%	\$631,000	\$620,000	2%
Percent of Original List Price Received	97.8%	98.4%	-1%	97.8%	98.4%	-1%
Median Days on Market Until Sale	19	12	58%	19	12	58%
Inventory of Homes for Sale	133	137	-3%	-	-	-

Condos	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	41	55	-25%	41	55	-25%
Closed Sales	30	31	-3%	30	31	-3%
Median Sales Price	\$453,000	\$428,000	6%	\$453,000	\$428,000	6%
Percent of Original List Price Received	100.7%	98.6%	2%	100.7%	98.6%	2%
Median Days on Market Until Sale	12	22	-45%	12	22	-45%
Inventory of Homes for Sale	82	99	-17%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

January 2017

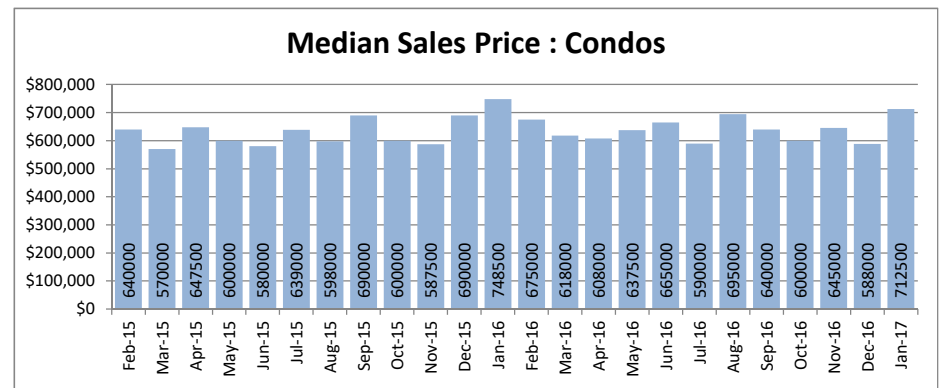
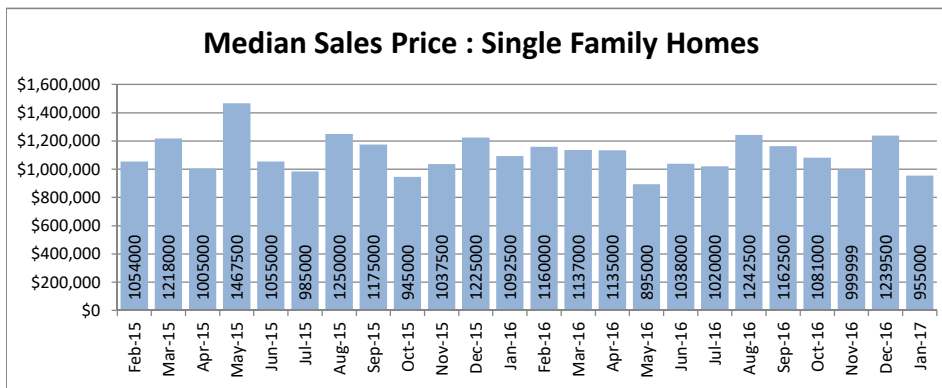
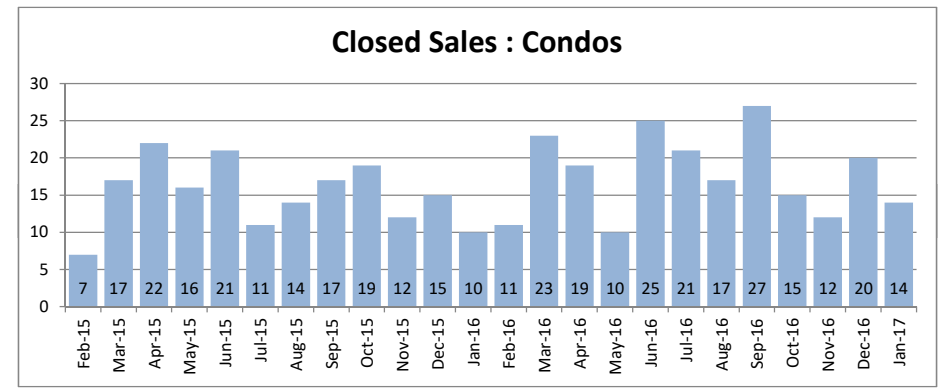
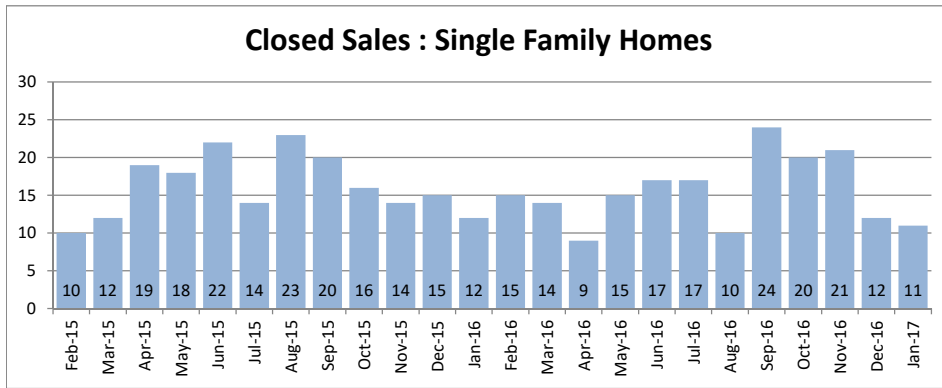


Hawaii Kai
1-3-9

January 2017

Single Family Homes	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	29	21	38%	29	21	38%
Closed Sales	11	12	-8%	11	12	-8%
Median Sales Price	\$955,000	\$1,092,500	-13%	\$955,000	\$1,092,500	-13%
Percent of Original List Price Received	97.6%	93.5%	4%	97.6%	93.5%	4%
Median Days on Market Until Sale	31	69	-55%	31	69	-55%
Inventory of Homes for Sale	59	65	-9%	-	-	-

Condos	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	23	22	5%	23	22	5%
Closed Sales	14	10	40%	14	10	40%
Median Sales Price	\$712,500	\$748,500	-5%	\$712,500	\$748,500	-5%
Percent of Original List Price Received	99.7%	100.6%	-1%	99.7%	100.6%	-1%
Median Days on Market Until Sale	51	81	-37%	51	81	-37%
Inventory of Homes for Sale	52	53	-2%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

January 2017

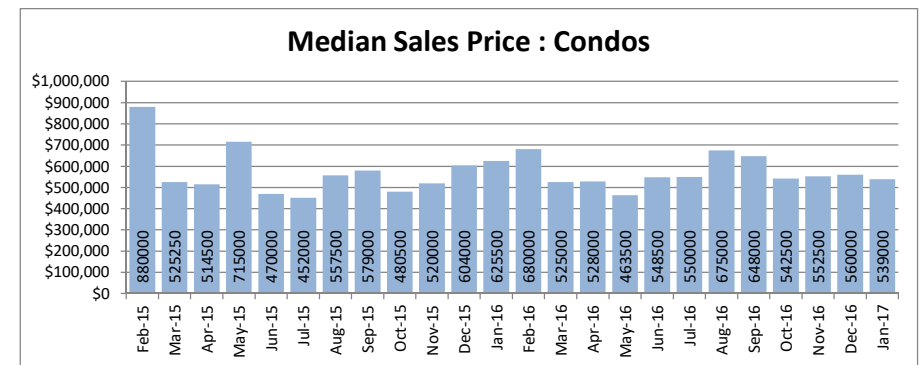
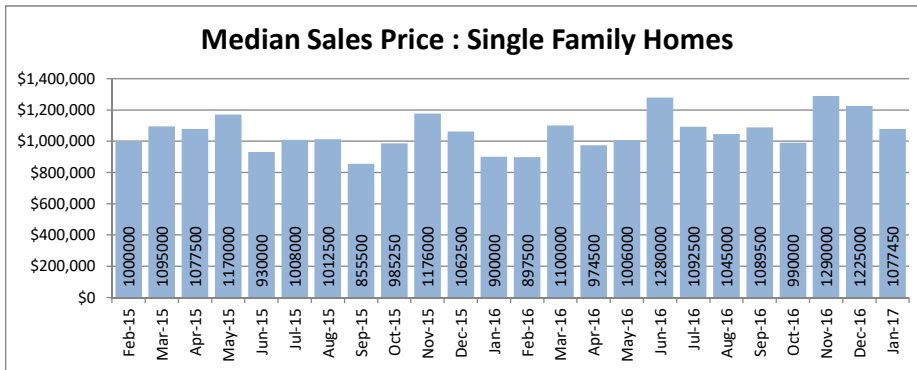
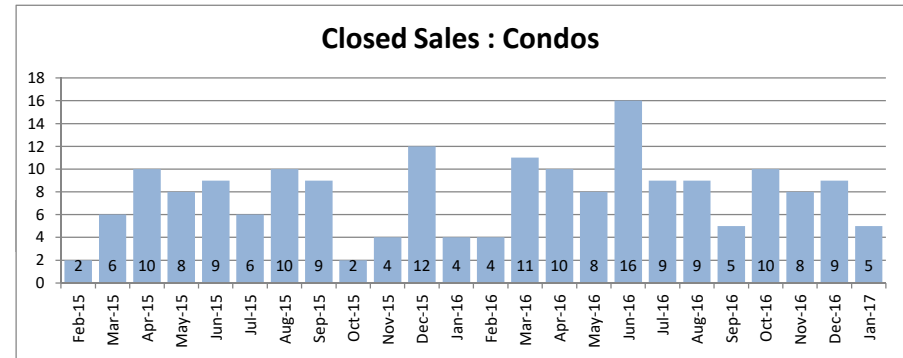
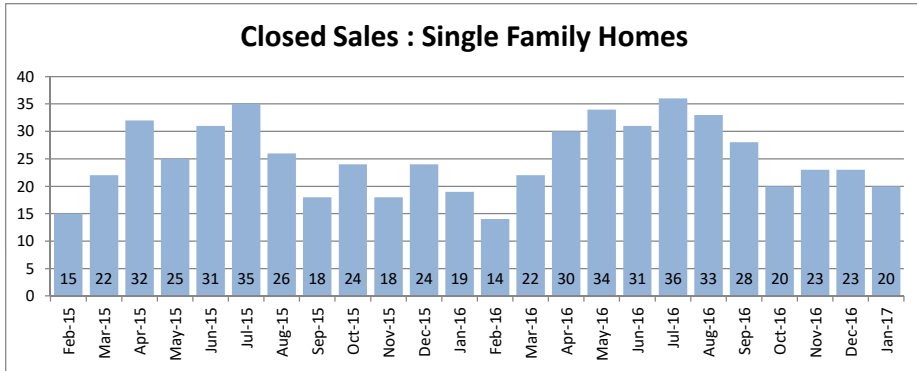


Kailua - Waimanalo
1-4-1 to Selected 1-4-4

January 2017

Single Family Homes	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	25	25	0%	25	25	0%
Closed Sales	20	19	5%	20	19	5%
Median Sales Price	\$1,077,450	\$900,000	20%	\$1,077,450	\$900,000	20%
Percent of Original List Price Received	100.3%	94.7%	6%	100.3%	94.7%	6%
Median Days on Market Until Sale	67	9	644%	67	9	644%
Inventory of Homes for Sale	92	100	-8%	-	-	-

Condos	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	6	10	-40%	6	10	-40%
Closed Sales	5	4	25%	5	4	25%
Median Sales Price	\$539,000	\$625,500	-14%	\$539,000	\$625,500	-14%
Percent of Original List Price Received	100.0%	103.0%	-3%	100.0%	103.0%	-3%
Median Days on Market Until Sale	28	16	75%	28	16	75%
Inventory of Homes for Sale	13	15	-13%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

January 2017

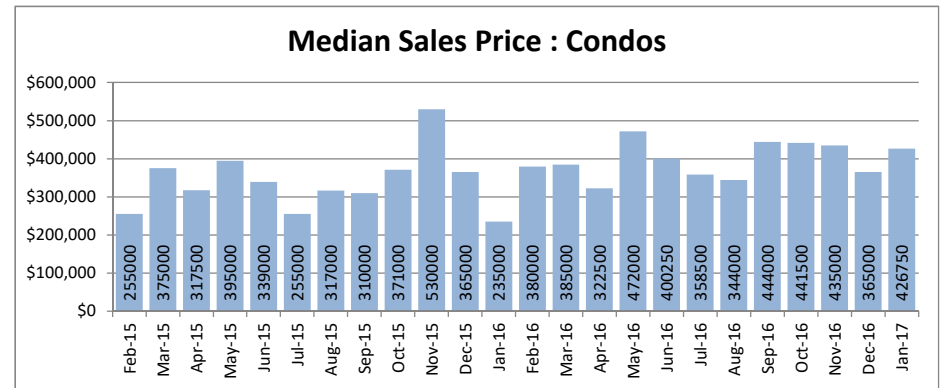
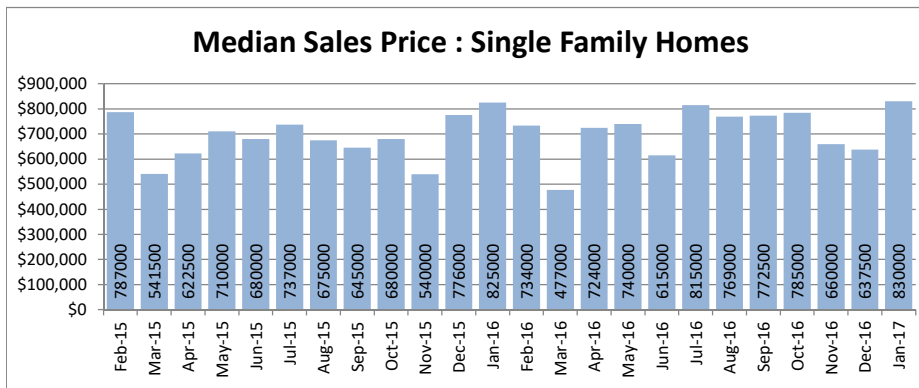
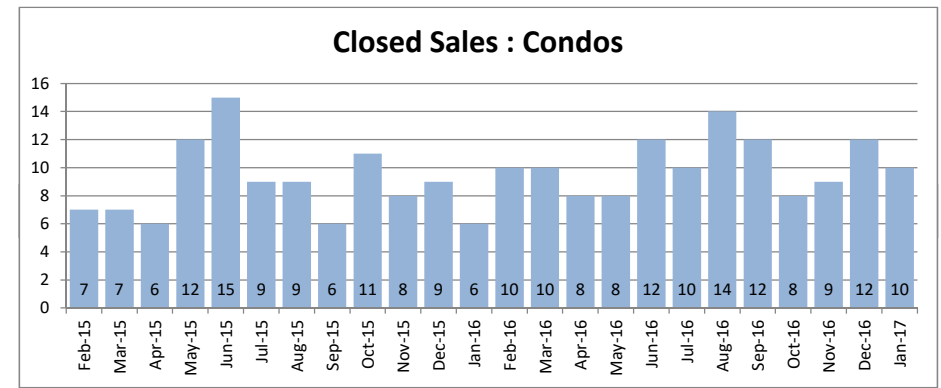
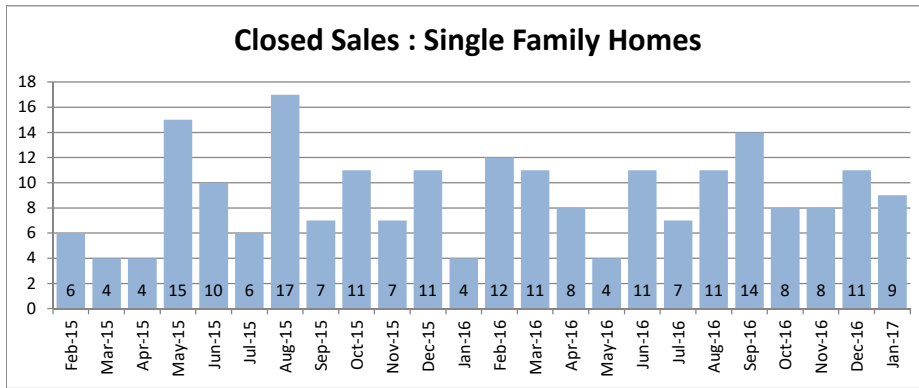


Kalihi - Palama
1-1-2 to 1-1-7

January 2017

Single Family Homes	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	19	14	36%	19	14	36%
Closed Sales	9	4	125%	9	4	125%
Median Sales Price	\$830,000	\$825,000	1%	\$830,000	\$825,000	1%
Percent of Original List Price Received	97.9%	91.7%	7%	97.9%	91.7%	7%
Median Days on Market Until Sale	17	28	-39%	17	28	-39%
Inventory of Homes for Sale	47	33	42%	-	-	-

Condos	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	13	12	8%	13	12	8%
Closed Sales	10	6	67%	10	6	67%
Median Sales Price	\$426,750	\$235,000	82%	\$426,750	\$235,000	82%
Percent of Original List Price Received	97.5%	100.2%	-3%	97.5%	100.2%	-3%
Median Days on Market Until Sale	32	24	33%	32	24	33%
Inventory of Homes for Sale	32	21	52%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

January 2017

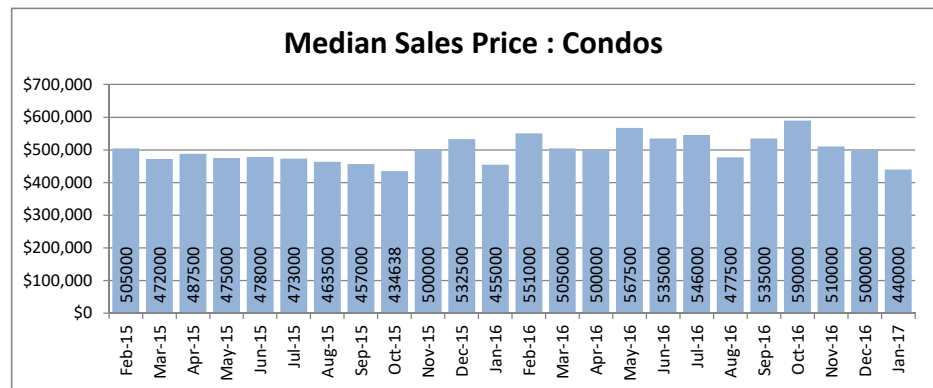
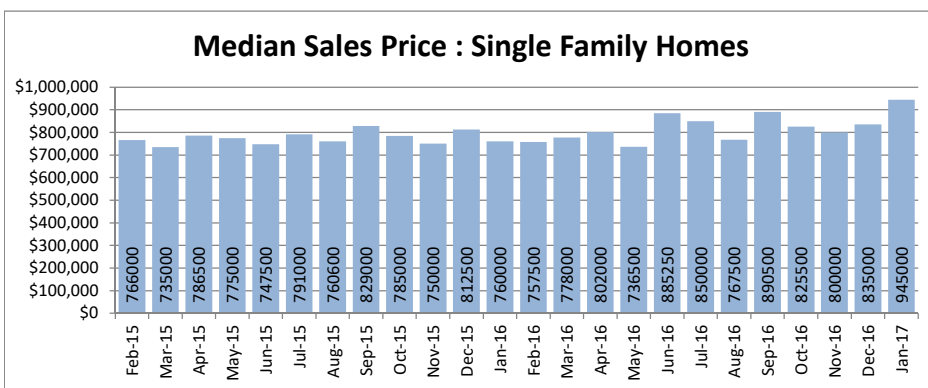
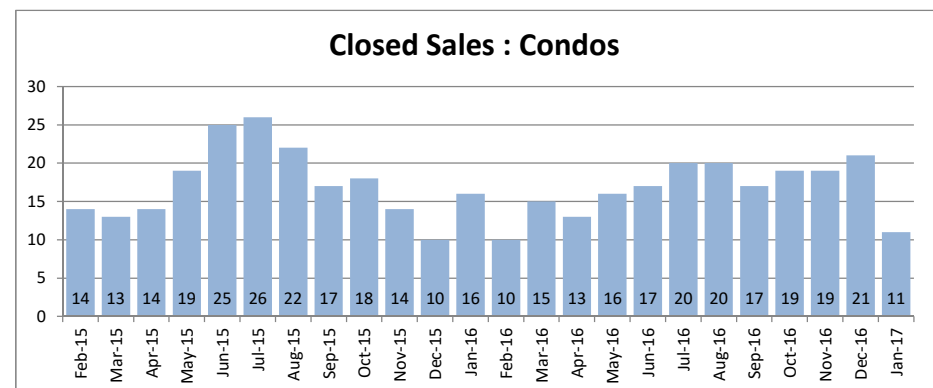
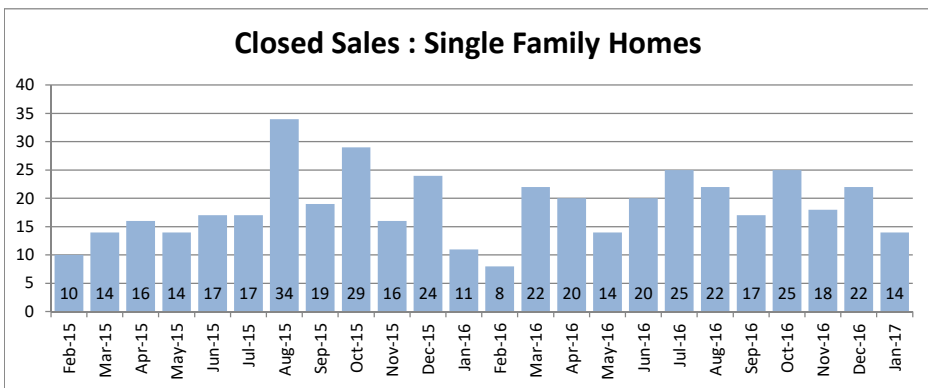


Kaneohe
Selected 1-4-4 to 1-4-7

January 2017

Single Family Homes	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	32	22	45%	32	22	45%
Closed Sales	14	11	27%	14	11	27%
Median Sales Price	\$945,000	\$760,000	24%	\$945,000	\$760,000	24%
Percent of Original List Price Received	101.7%	95.1%	7%	101.7%	95.1%	7%
Median Days on Market Until Sale	33	38	-13%	33	38	-13%
Inventory of Homes for Sale	60	63	-5%	-	-	-

Condos	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	16	13	23%	16	13	23%
Closed Sales	11	16	-31%	11	16	-31%
Median Sales Price	\$440,000	\$455,000	-3%	\$440,000	\$455,000	-3%
Percent of Original List Price Received	95.9%	100.6%	-5%	95.9%	100.6%	-5%
Median Days on Market Until Sale	32	13	146%	32	13	146%
Inventory of Homes for Sale	32	33	-3%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

January 2017

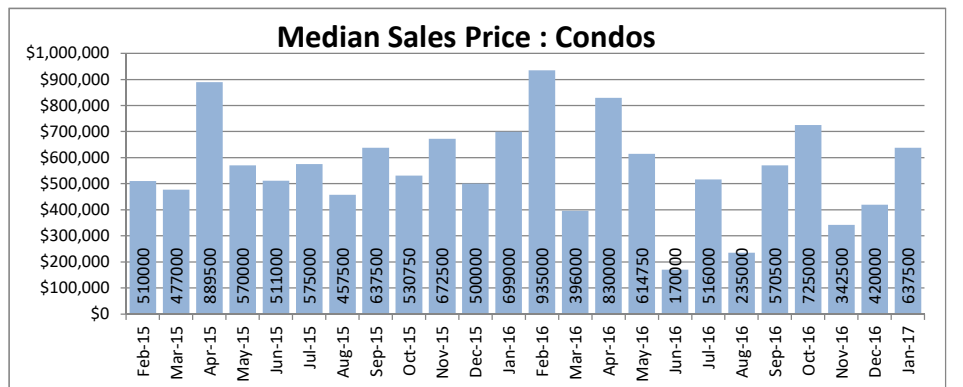
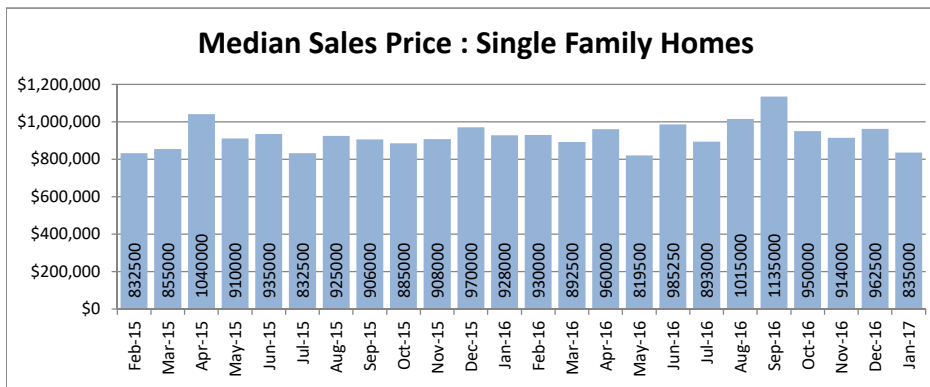
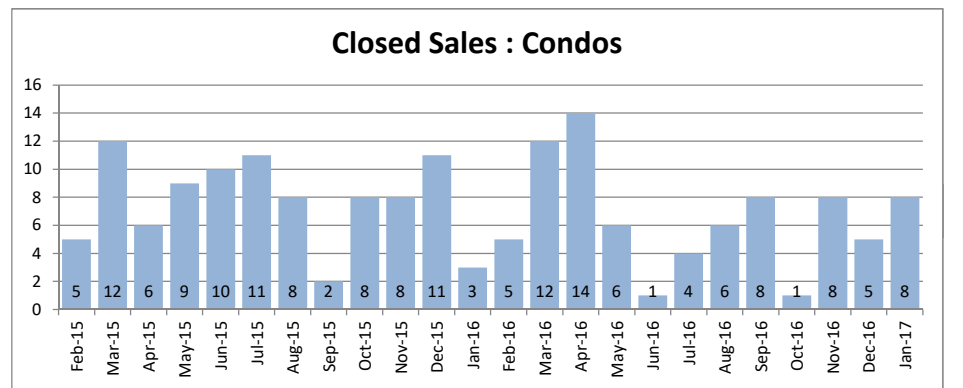
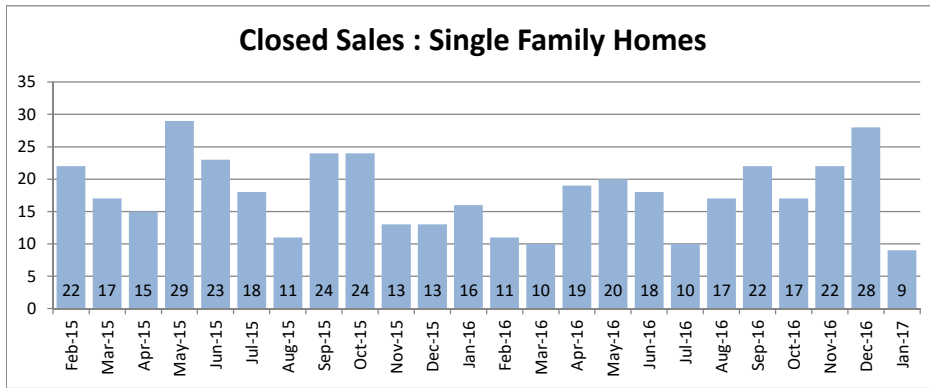


Kapahulu - Diamond Head
1-3-1 to 1-3-4

January 2017

Single Family Homes	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	26	25	4%	26	25	4%
Closed Sales	9	16	-44%	9	16	-44%
Median Sales Price	\$835,000	\$928,000	-10%	\$835,000	\$928,000	-10%
Percent of Original List Price Received	92.9%	96.7%	-4%	92.9%	96.7%	-4%
Median Days on Market Until Sale	27	54	-50%	27	54	-50%
Inventory of Homes for Sale	63	68	-7%	-	-	-

Condos	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	10	16	-38%	10	16	-38%
Closed Sales	8	3	167%	8	3	167%
Median Sales Price	\$637,500	\$699,000	-9%	\$637,500	\$699,000	-9%
Percent of Original List Price Received	99.0%	100.0%	-1%	99.0%	100.0%	-1%
Median Days on Market Until Sale	73	19	284%	73	19	284%
Inventory of Homes for Sale	46	56	-18%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

January 2017

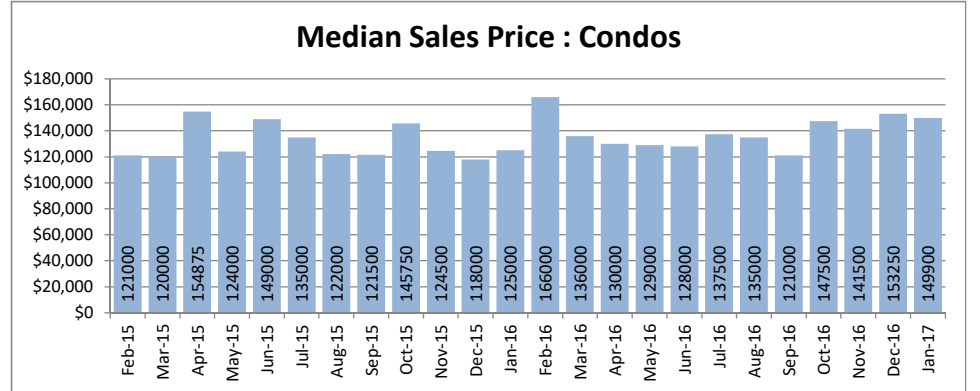
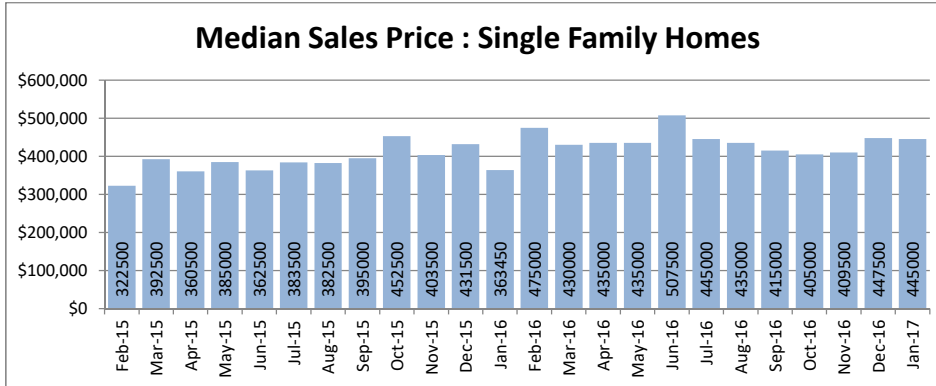
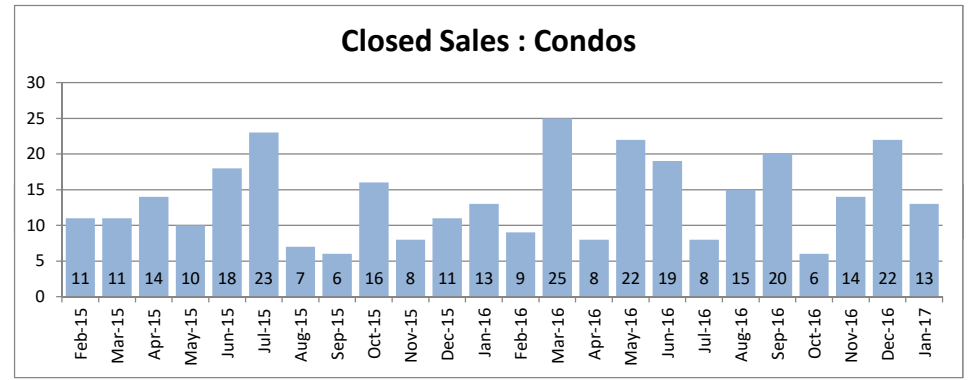
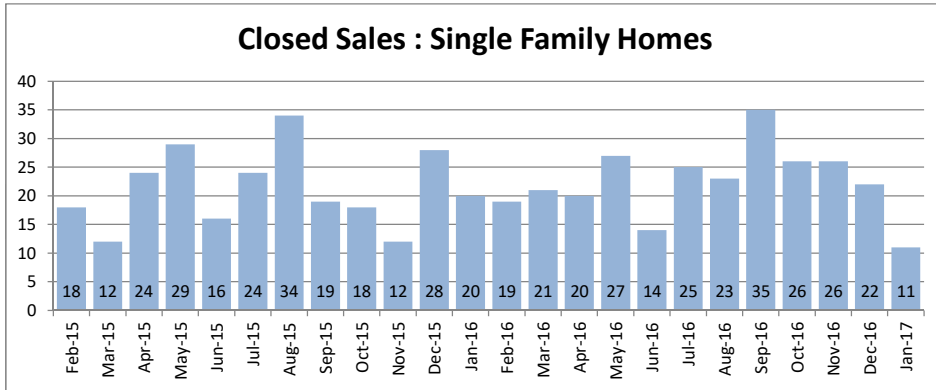


Makaha - Nanakuli
1-8-1 to 1-8-9

January 2017

Single Family Homes	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	39	44	-11%	39	44	-11%
Closed Sales	11	20	-45%	11	20	-45%
Median Sales Price	\$445,000	\$363,450	22%	\$445,000	\$363,450	22%
Percent of Original List Price Received	96.7%	100.0%	-3%	96.7%	100.0%	-3%
Median Days on Market Until Sale	40	18	122%	40	18	122%
Inventory of Homes for Sale	64	92	-30%	-	-	-

Condos	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	26	27	-4%	26	27	-4%
Closed Sales	13	13	0%	13	13	0%
Median Sales Price	\$149,900	\$125,000	20%	\$149,900	\$125,000	20%
Percent of Original List Price Received	100.0%	86.3%	16%	100.0%	86.3%	16%
Median Days on Market Until Sale	81	53	53%	81	53	53%
Inventory of Homes for Sale	60	62	-3%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

January 2017

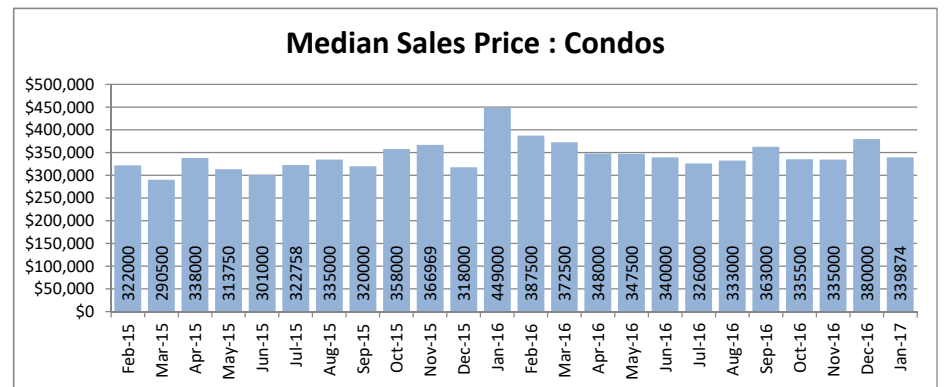
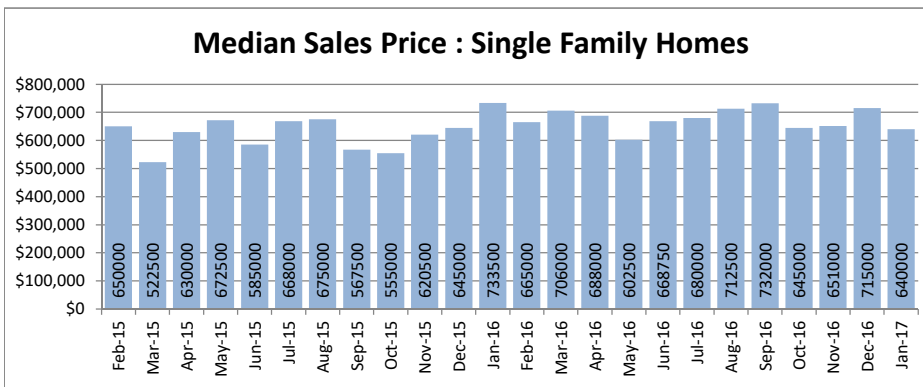
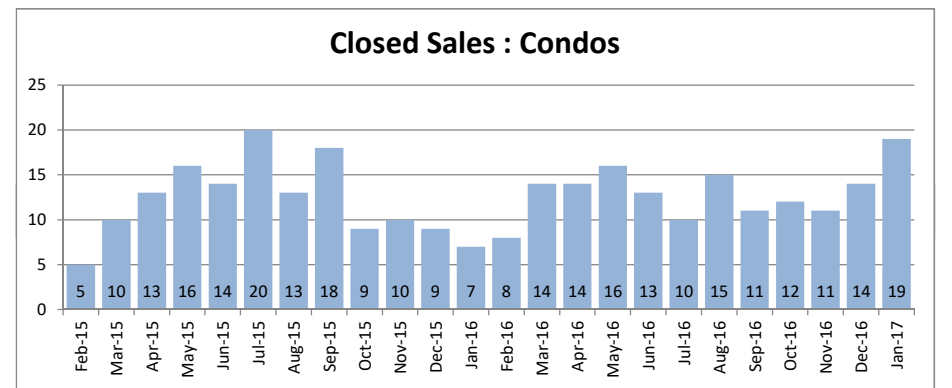
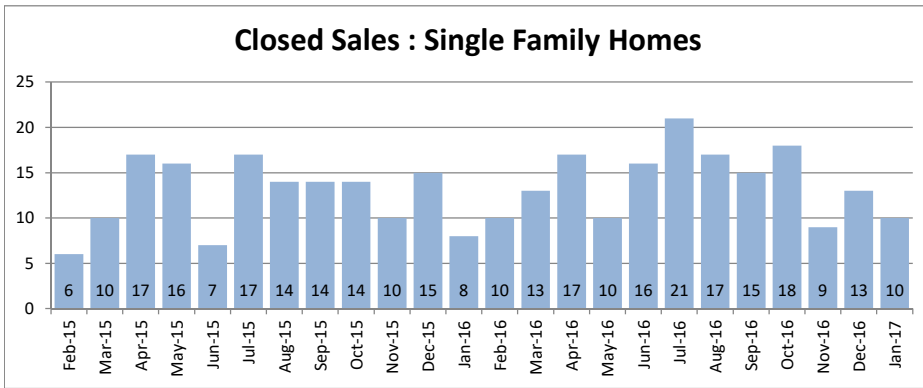


Makakilo
1-9-2 to 1-9-3

January 2017

Single Family Homes	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	18	19	-5%	18	19	-5%
Closed Sales	10	8	25%	10	8	25%
Median Sales Price	\$640,000	\$733,500	-13%	\$640,000	\$733,500	-13%
Percent of Original List Price Received	97.6%	99.0%	-1%	97.6%	99.0%	-1%
Median Days on Market Until Sale	19	35	-46%	19	35	-46%
Inventory of Homes for Sale	32	42	-24%	-	-	-

Condos	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	16	15	7%	16	15	7%
Closed Sales	19	7	171%	19	7	171%
Median Sales Price	\$339,874	\$449,000	-24%	\$339,874	\$449,000	-24%
Percent of Original List Price Received	101.2%	100.0%	1%	101.2%	100.0%	1%
Median Days on Market Until Sale	18	22	-18%	18	22	-18%
Inventory of Homes for Sale	29	27	7%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

January 2017



Makiki - Moiliili

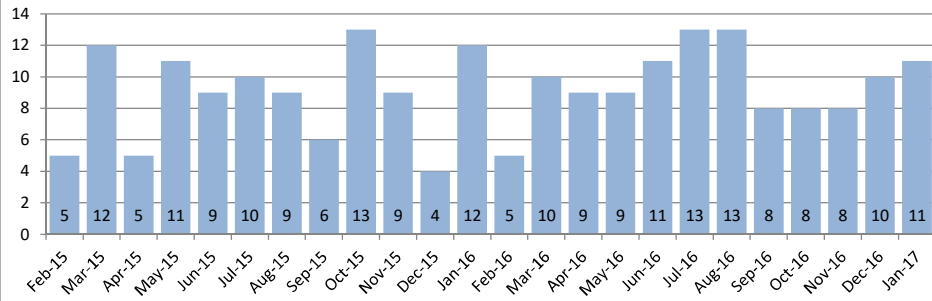
1-2-4 to 1-2-9 (except 1-2-6)

January 2017

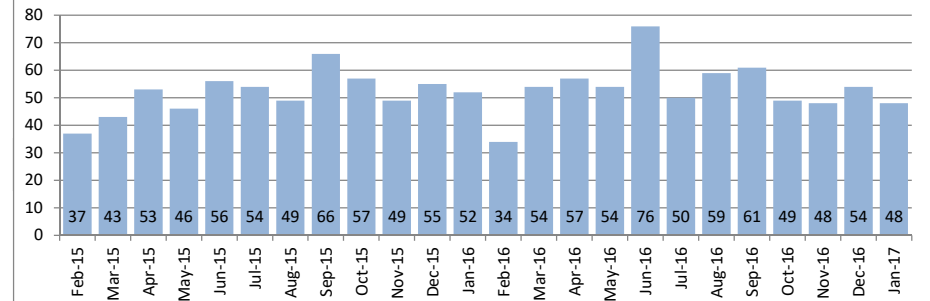
Single Family Homes	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	15	11	36%	15	11	36%
Closed Sales	11	12	-8%	11	12	-8%
Median Sales Price	\$1,050,000	\$1,145,000	-8%	\$1,050,000	\$1,145,000	-8%
Percent of Original List Price Received	91.3%	97.4%	-6%	91.3%	97.4%	-6%
Median Days on Market Until Sale	28	48	-42%	28	48	-42%
Inventory of Homes for Sale	36	51	-29%	-	-	-

Condos	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	101	54	87%	101	54	87%
Closed Sales	48	50	-4%	48	50	-4%
Median Sales Price	\$369,000	\$375,000	-2%	\$369,000	\$375,000	-2%
Percent of Original List Price Received	99.1%	97.7%	1%	99.1%	97.7%	1%
Median Days on Market Until Sale	28	19	47%	28	19	47%
Inventory of Homes for Sale	189	166	14%	-	-	-

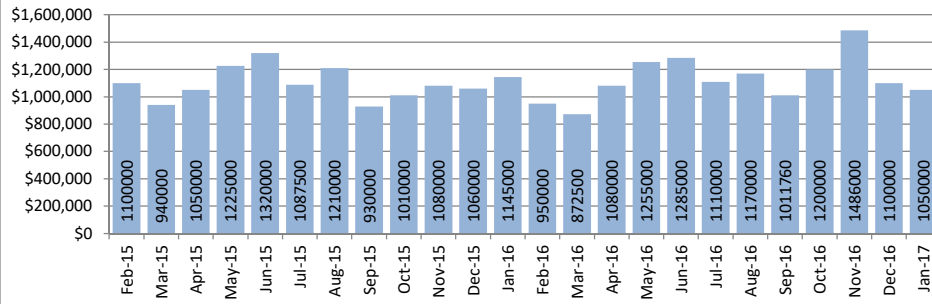
Closed Sales : Single Family Homes



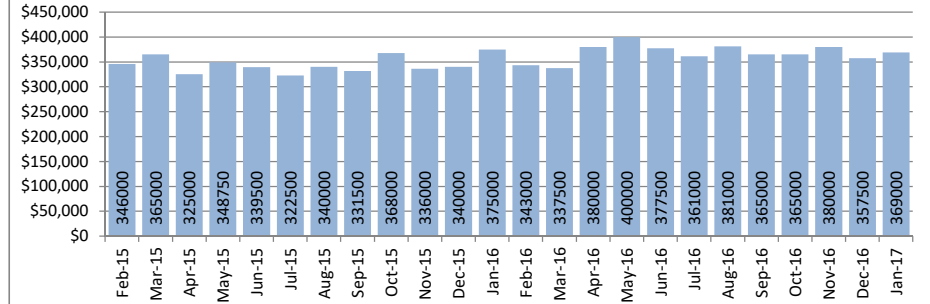
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

January 2017

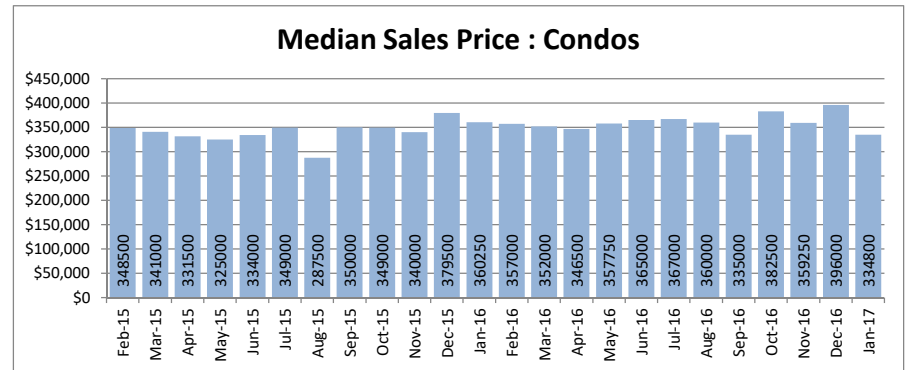
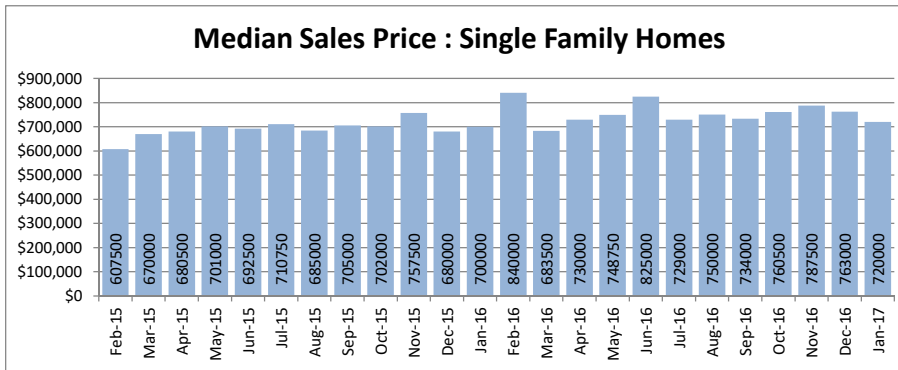
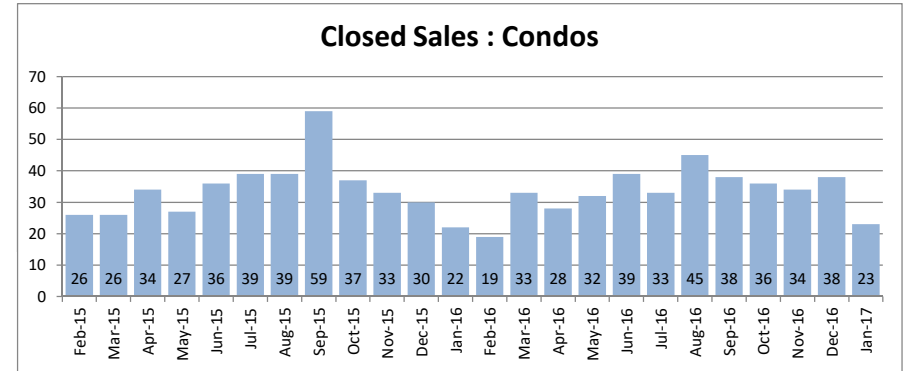
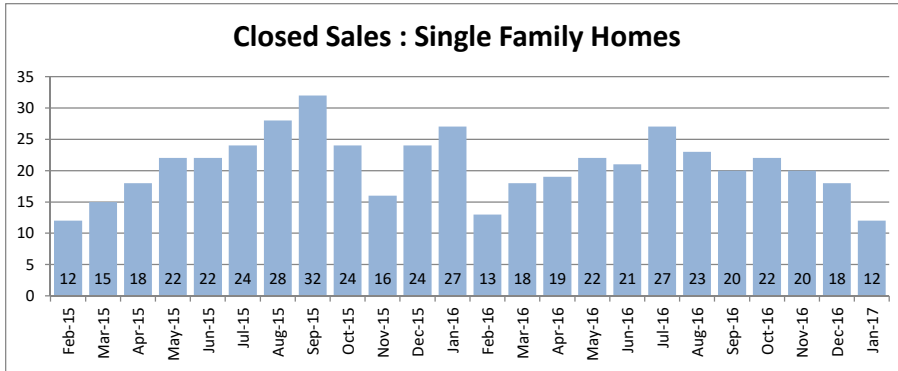


Mililani
Selected 1-9-4 to 1-9-5

January 2017

Single Family Homes	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	15	19	-21%	15	19	-21%
Closed Sales	12	27	-56%	12	27	-56%
Median Sales Price	\$720,000	\$700,000	3%	\$720,000	\$700,000	3%
Percent of Original List Price Received	93.0%	96.0%	-3%	93.0%	96.0%	-3%
Median Days on Market Until Sale	43	31	39%	43	31	39%
Inventory of Homes for Sale	27	51	-47%	-	-	-

Condos	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	42	22	91%	42	22	91%
Closed Sales	23	22	5%	23	22	5%
Median Sales Price	\$334,800	\$360,250	-7%	\$334,800	\$360,250	-7%
Percent of Original List Price Received	101.5%	100.9%	1%	101.5%	100.9%	1%
Median Days on Market Until Sale	11	8	38%	11	8	38%
Inventory of Homes for Sale	50	41	22%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

January 2017

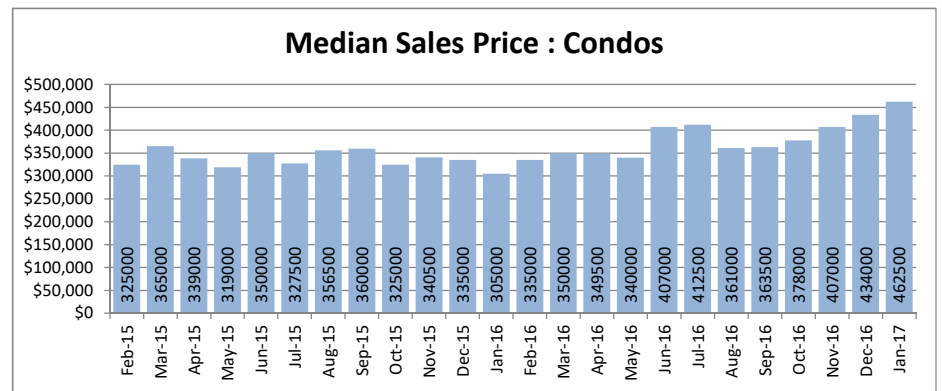
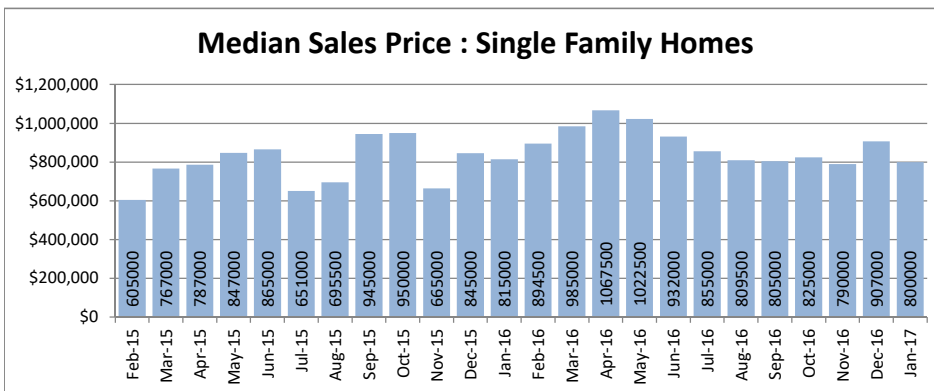
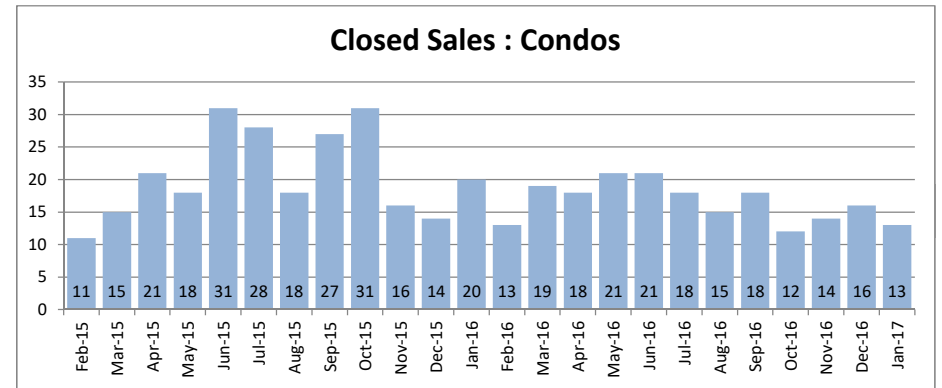
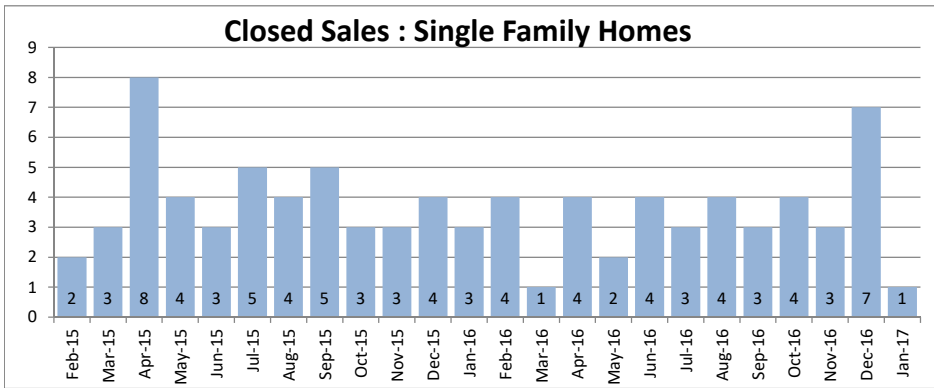


Moanalua - Salt Lake
1-1-1

January 2017

Single Family Homes	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	2	5	-60%	2	5	-60%
Closed Sales	1	3	-67%	1	3	-67%
Median Sales Price	\$800,000	\$815,000	-2%	\$800,000	\$815,000	-2%
Percent of Original List Price Received	95.4%	82.5%	16%	95.4%	82.5%	16%
Median Days on Market Until Sale	9	43	-79%	9	43	-79%
Inventory of Homes for Sale	8	10	-20%	-	-	-

Condos	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	18	17	6%	18	17	6%
Closed Sales	13	20	-35%	13	20	-35%
Median Sales Price	\$462,500	\$305,000	52%	\$462,500	\$305,000	52%
Percent of Original List Price Received	99.5%	99.2%	0%	99.5%	99.2%	0%
Median Days on Market Until Sale	29	9	222%	29	9	222%
Inventory of Homes for Sale	36	44	-18%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

January 2017

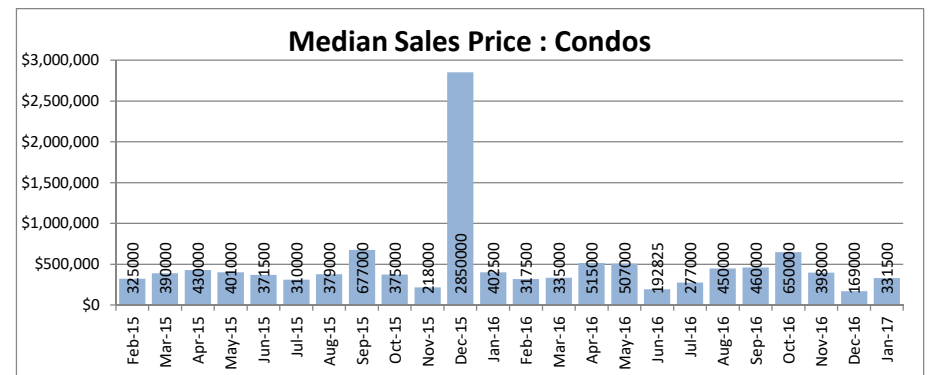
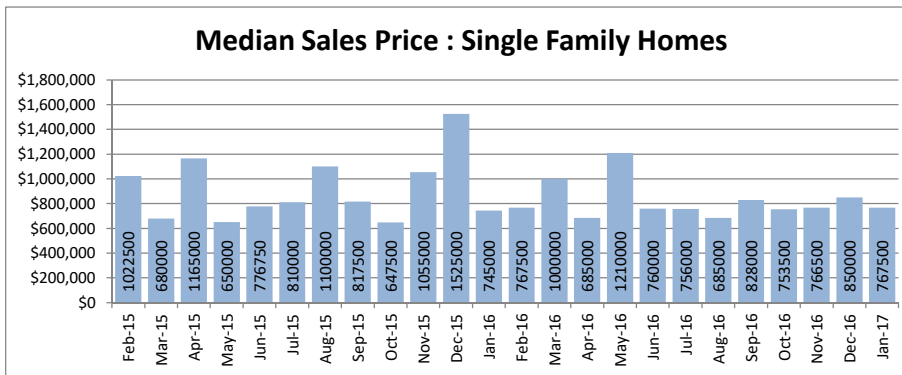
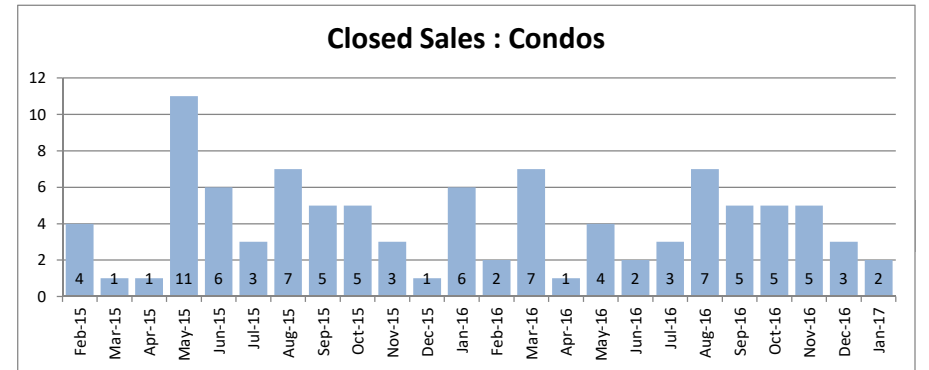
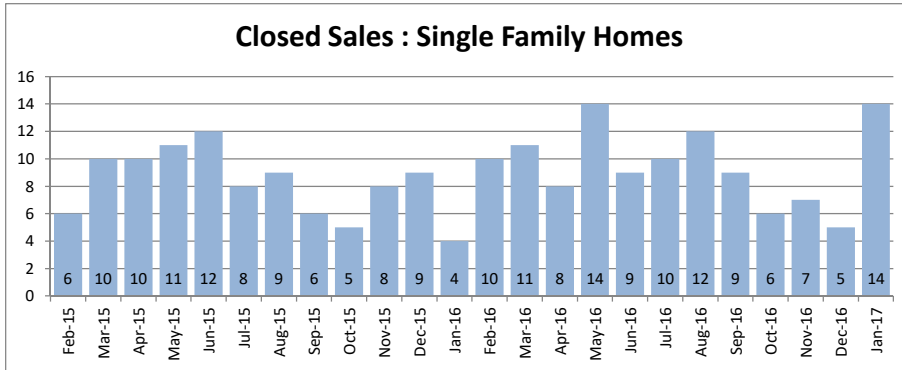


North Shore
1-5-6 to 1-6-9

January 2017

Single Family Homes	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	20	21	-5%	20	21	-5%
Closed Sales	14	4	250%	14	4	250%
Median Sales Price	\$767,500	\$745,000	3%	\$767,500	\$745,000	3%
Percent of Original List Price Received	94.5%	102.8%	-8%	94.5%	102.8%	-8%
Median Days on Market Until Sale	10	9	11%	10	9	11%
Inventory of Homes for Sale	76	76	0%	-	-	-

Condos	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	5	6	-17%	5	6	-17%
Closed Sales	2	6	-67%	2	6	-67%
Median Sales Price	\$331,500	\$402,500	-18%	\$331,500	\$402,500	-18%
Percent of Original List Price Received	97.5%	97.7%	0%	97.5%	97.7%	0%
Median Days on Market Until Sale	5	24	-79%	5	24	-79%
Inventory of Homes for Sale	9	23	-61%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

January 2017

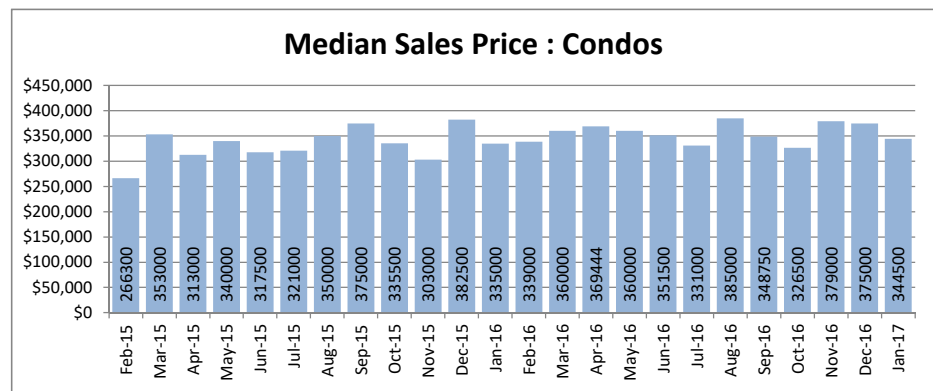
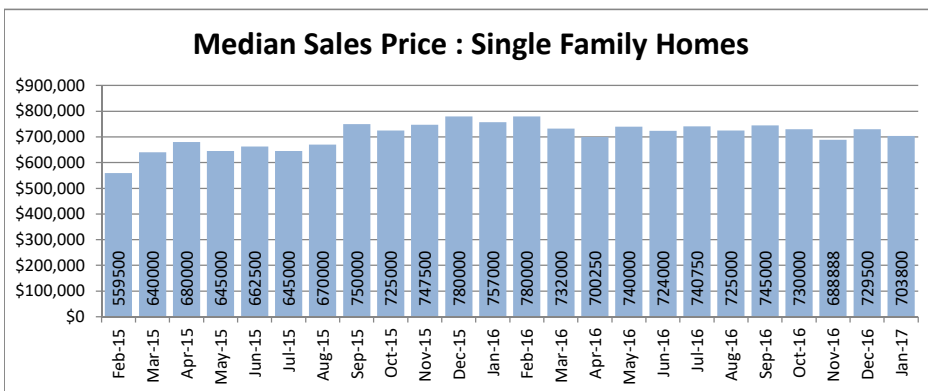
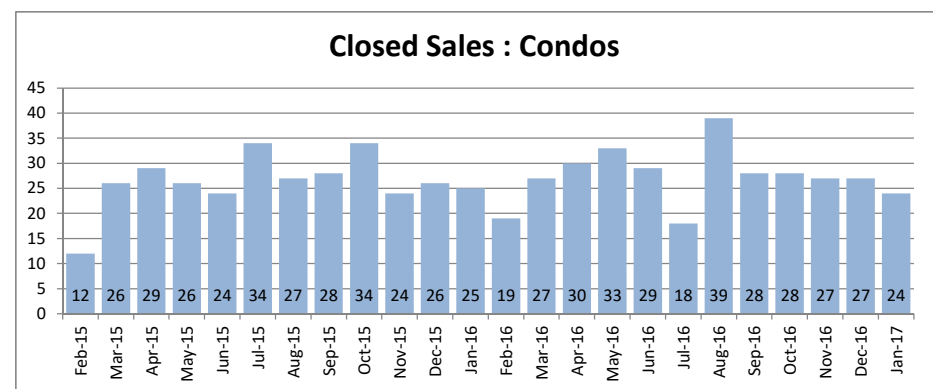
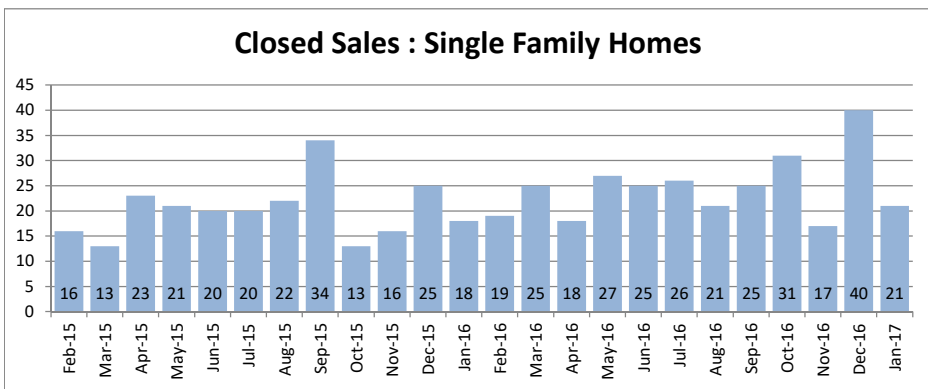


Pearl City - Aiea
1-9-6 to 1-9-9

January 2017

Single Family Homes	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	36	29	24%	36	29	24%
Closed Sales	21	18	17%	21	18	17%
Median Sales Price	\$703,800	\$757,000	-7%	\$703,800	\$757,000	-7%
Percent of Original List Price Received	100.8%	95.6%	5%	100.8%	95.6%	5%
Median Days on Market Until Sale	13	19	-32%	13	19	-32%
Inventory of Homes for Sale	70	52	35%	-	-	-

Condos	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	36	30	20%	36	30	20%
Closed Sales	24	25	-4%	24	25	-4%
Median Sales Price	\$344,500	\$335,000	3%	\$344,500	\$335,000	3%
Percent of Original List Price Received	100.2%	91.3%	10%	100.2%	91.3%	10%
Median Days on Market Until Sale	15	11	36%	15	11	36%
Inventory of Homes for Sale	57	62	-8%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

January 2017

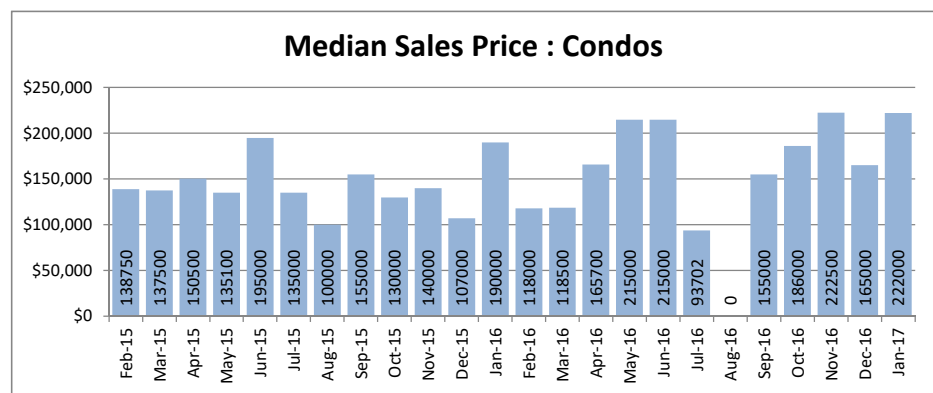
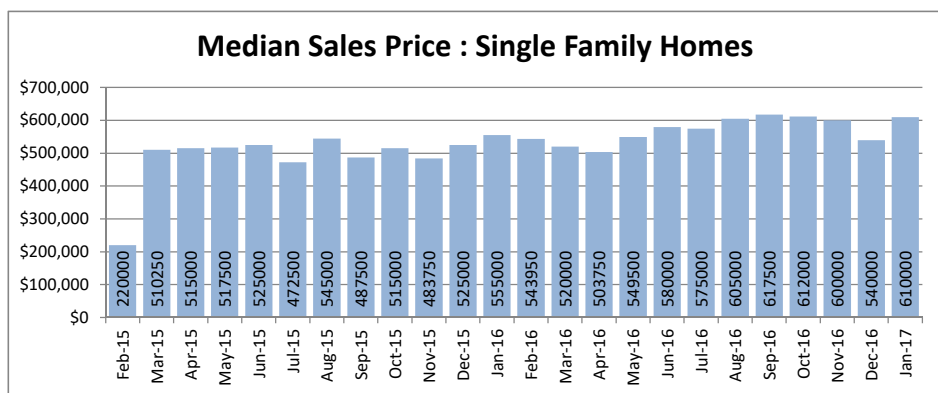
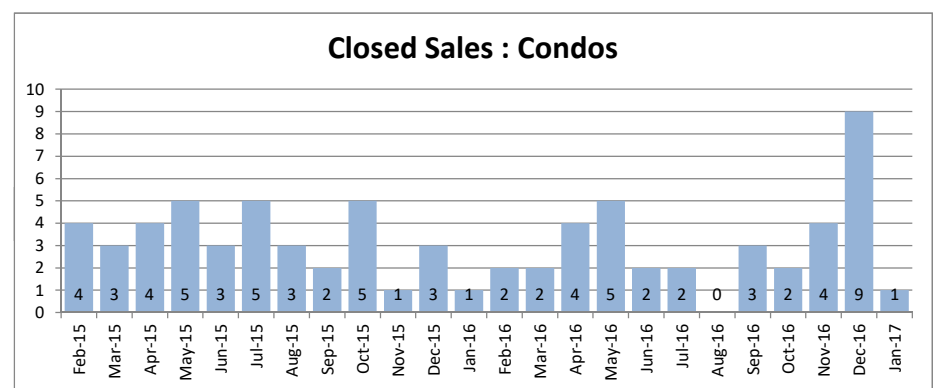
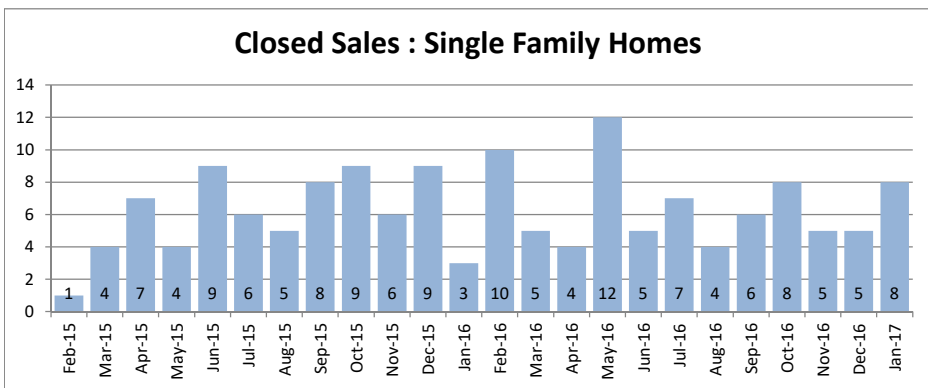


Wahiawa
1-7-1 to 1-7-7

January 2017

Single Family Homes	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	5	8	-38%	5	8	-38%
Closed Sales	8	3	167%	8	3	167%
Median Sales Price	\$610,000	\$555,000	10%	\$610,000	\$555,000	10%
Percent of Original List Price Received	96.9%	101.1%	-4%	96.9%	101.1%	-4%
Median Days on Market Until Sale	14	15	-7%	14	15	-7%
Inventory of Homes for Sale	23	15	53%	-	-	-

Condos	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	1	4	-75%	1	4	-75%
Closed Sales	1	1	0%	1	1	0%
Median Sales Price	\$222,000	\$190,000	17%	\$222,000	\$190,000	17%
Percent of Original List Price Received	96.9%	106.1%	-9%	96.9%	106.1%	-9%
Median Days on Market Until Sale	61	9	578%	61	9	578%
Inventory of Homes for Sale	4	8	-50%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

January 2017

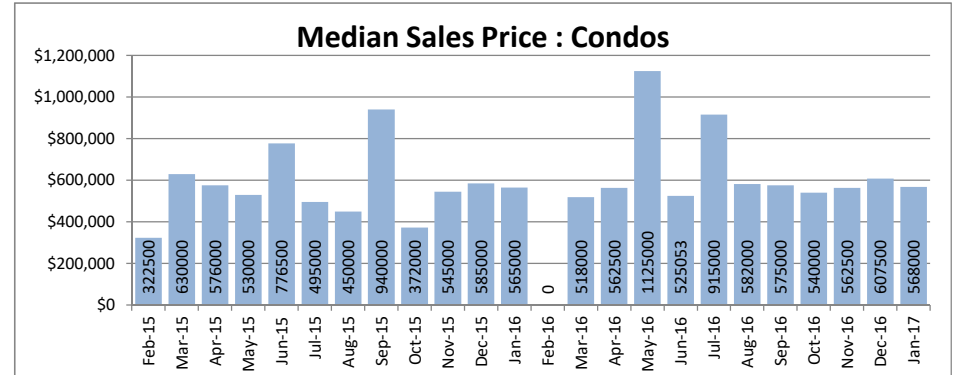
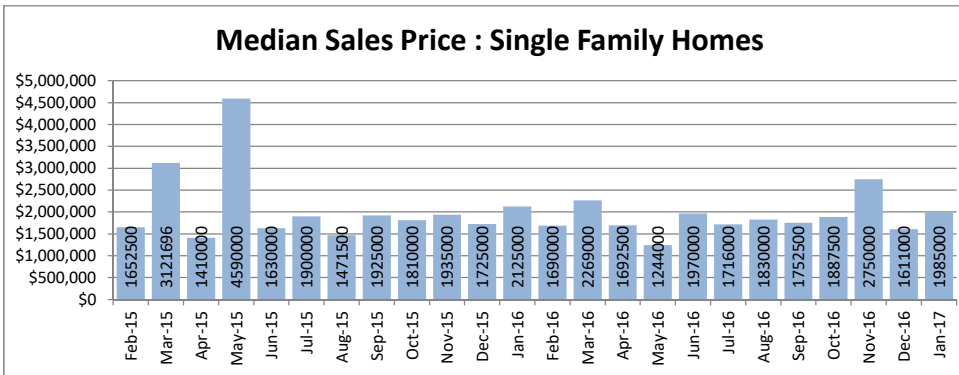
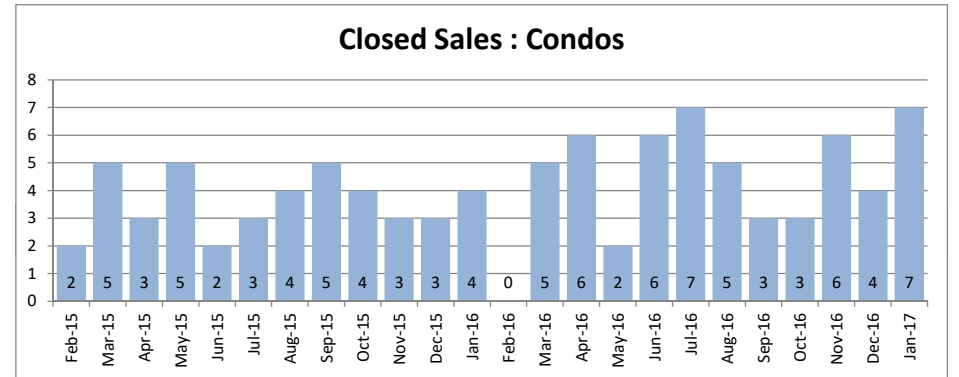
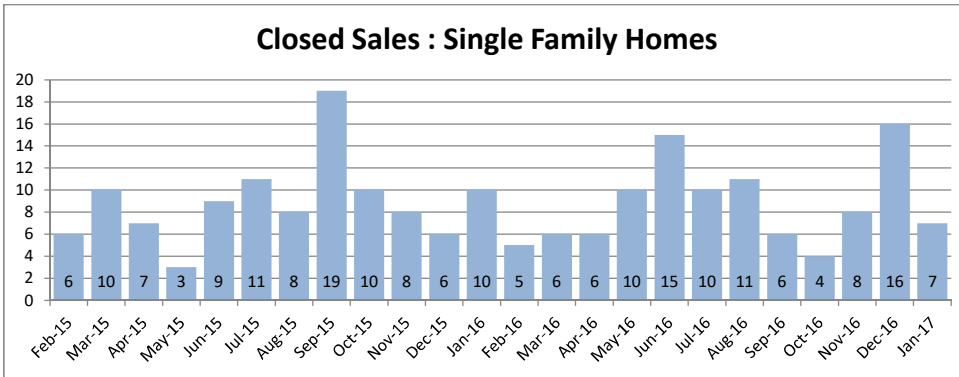


Waialae - Kahala
1-3-5

January 2017

Single Family Homes	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	24	18	33%	24	18	33%
Closed Sales	7	10	-30%	7	10	-30%
Median Sales Price	\$1,985,000	\$2,125,000	-7%	\$1,985,000	\$2,125,000	-7%
Percent of Original List Price Received	88.7%	92.8%	-4%	88.7%	92.8%	-4%
Median Days on Market Until Sale	146	16	813%	146	16	813%
Inventory of Homes for Sale	78	83	-6%	-	-	-

Condos	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	3	7	-57%	3	7	-57%
Closed Sales	7	4	75%	7	4	75%
Median Sales Price	\$568,000	\$565,000	1%	\$568,000	\$565,000	1%
Percent of Original List Price Received	97.1%	101.5%	-4%	97.1%	101.5%	-4%
Median Days on Market Until Sale	60	15	300%	60	15	300%
Inventory of Homes for Sale	23	19	21%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

January 2017

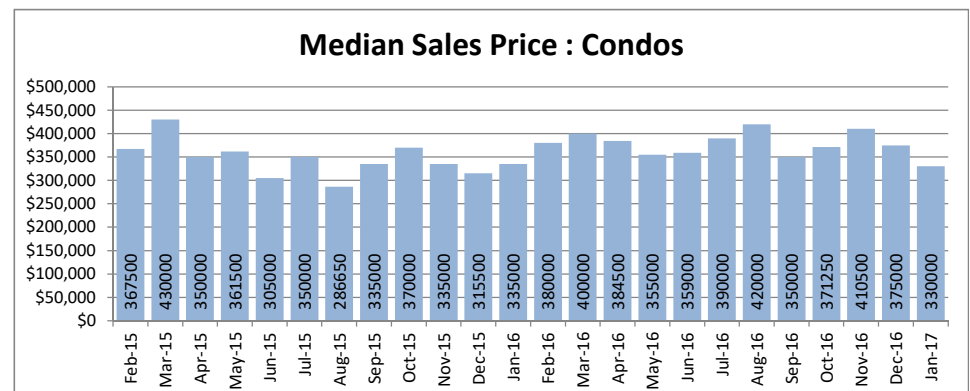
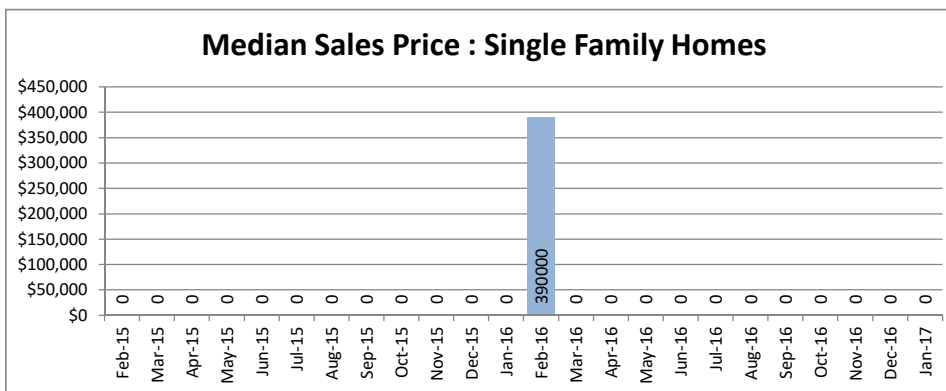
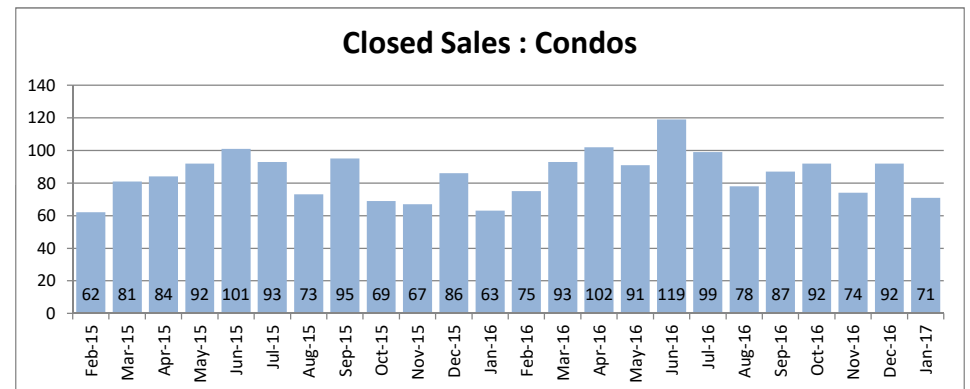
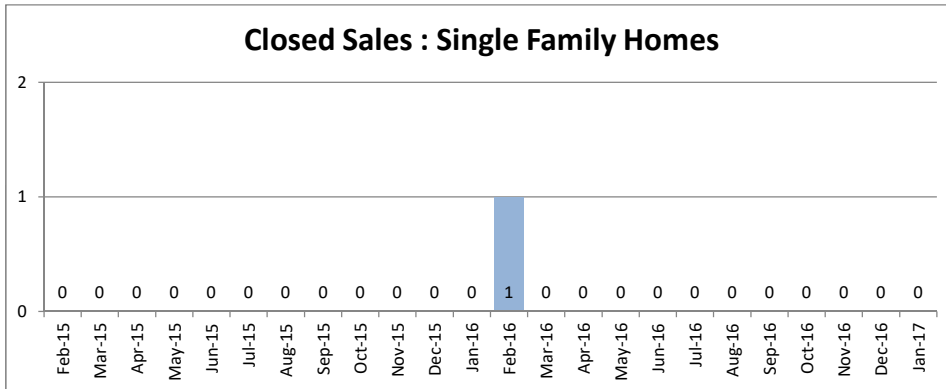


Waikiki
1-2-6

January 2017

Single Family Homes	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	0	0	-	0	0	-
Closed Sales	0	0	-	0	0	-
Median Sales Price	\$0	\$0	-	\$0	\$0	-
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	0.0%	-
Median Days on Market Until Sale	0	0	-	0	0	-
Inventory of Homes for Sale	1	0	-	-	-	-

Condos	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	137	135	1%	137	135	1%
Closed Sales	71	63	13%	71	63	13%
Median Sales Price	\$330,000	\$335,000	-1%	\$330,000	\$335,000	-1%
Percent of Original List Price Received	96.8%	95.7%	1%	96.8%	95.7%	1%
Median Days on Market Until Sale	42	39	8%	42	39	8%
Inventory of Homes for Sale	419	517	-19%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

January 2017

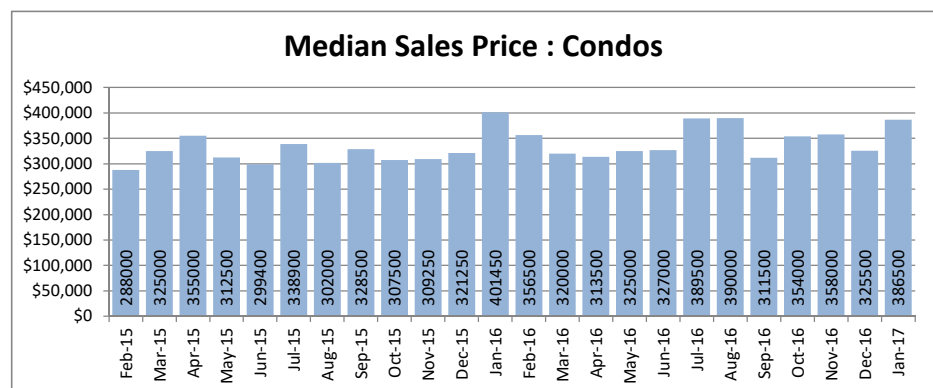
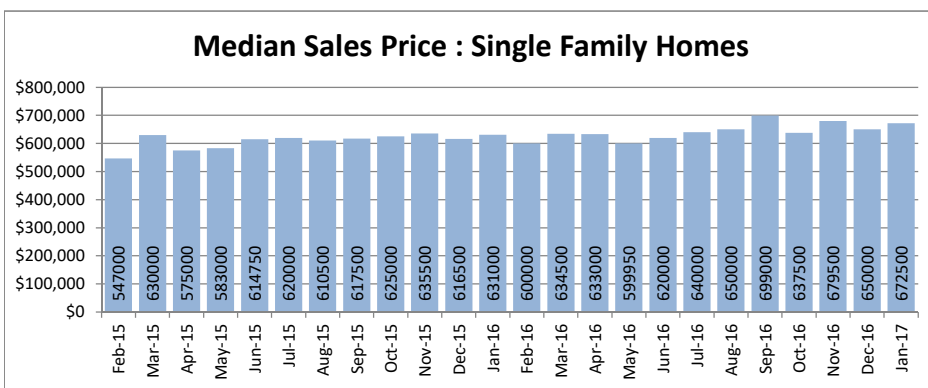
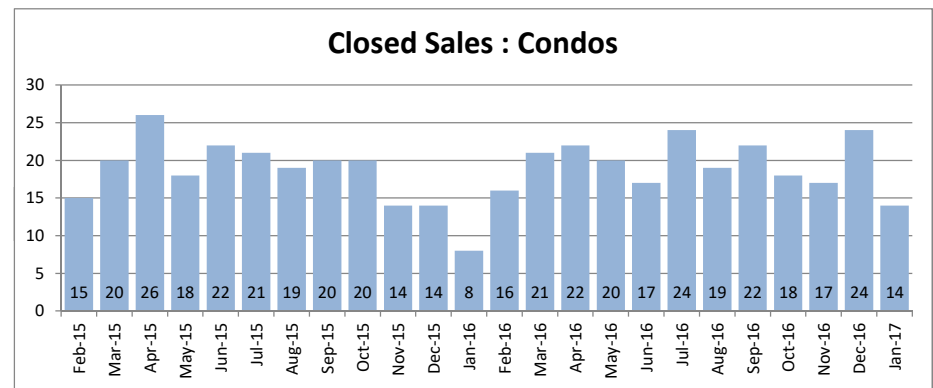
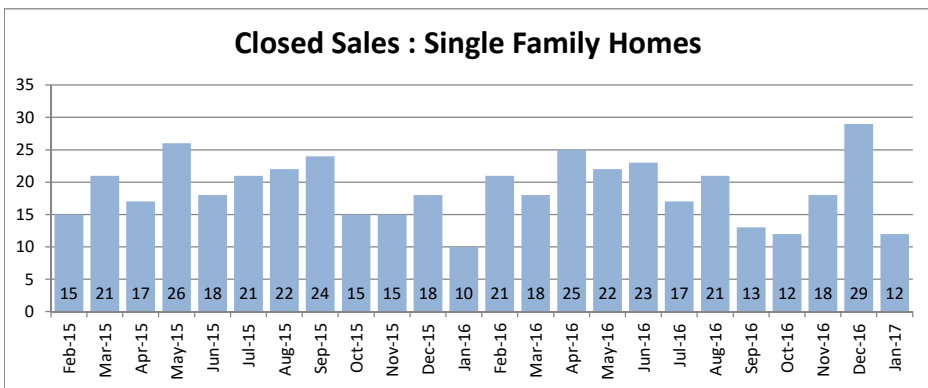


Waipahu
1-9-4

January 2017

Single Family Homes	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	27	16	69%	27	16	69%
Closed Sales	12	10	20%	12	10	20%
Median Sales Price	\$672,500	\$631,000	7%	\$672,500	\$631,000	7%
Percent of Original List Price Received	101.6%	98.7%	3%	101.6%	98.7%	3%
Median Days on Market Until Sale	12	14	-14%	12	14	-14%
Inventory of Homes for Sale	37	40	-8%	-	-	-

Condos	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	23	22	5%	23	22	5%
Closed Sales	14	8	75%	14	8	75%
Median Sales Price	\$386,500	\$401,450	-4%	\$386,500	\$401,450	-4%
Percent of Original List Price Received	98.1%	99.8%	-2%	98.1%	99.8%	-2%
Median Days on Market Until Sale	9	21	-57%	9	21	-57%
Inventory of Homes for Sale	33	30	10%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

January 2017

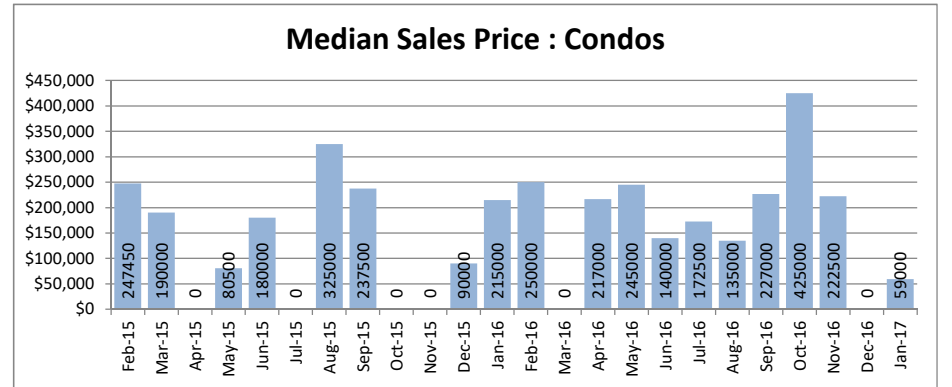
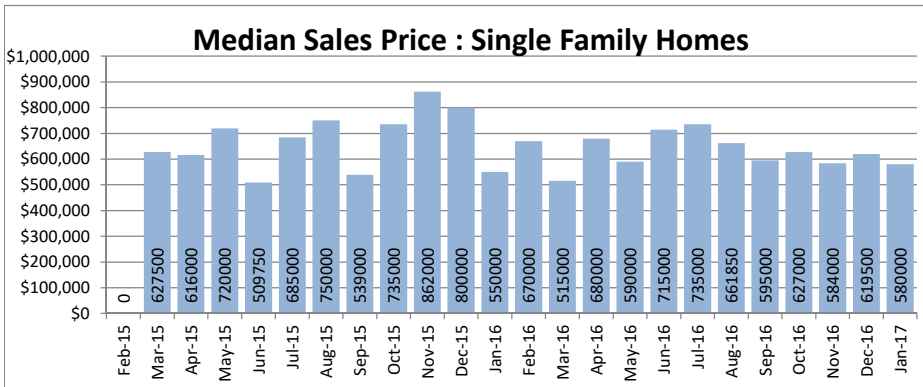
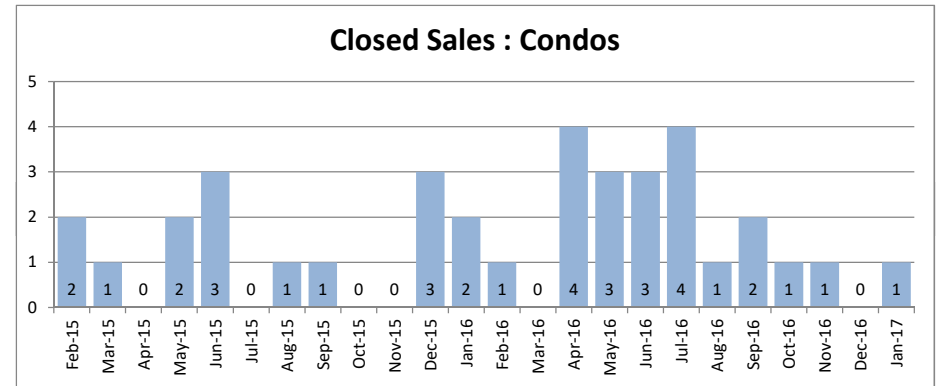
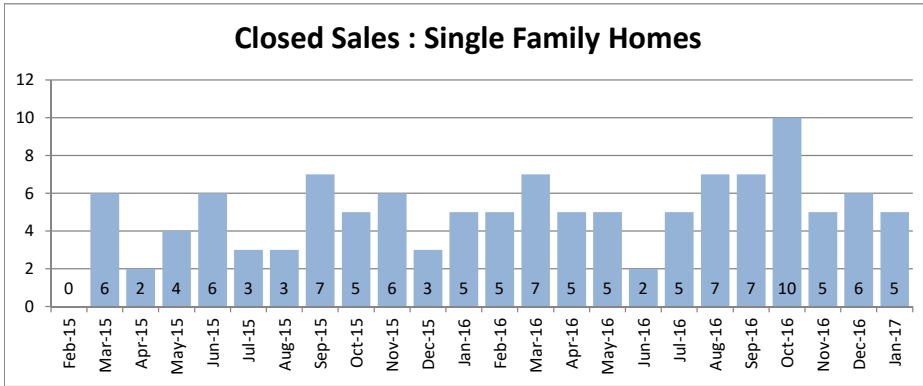


Windward Coast
1-4-8 to 1-5-5

January 2017

Single Family Homes	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	9	13	-31%	9	13	-31%
Closed Sales	5	5	0%	5	5	0%
Median Sales Price	\$580,000	\$550,000	5%	\$580,000	\$550,000	5%
Percent of Original List Price Received	97.5%	86.6%	13%	97.5%	86.6%	13%
Median Days on Market Until Sale	79	33	139%	79	33	139%
Inventory of Homes for Sale	43	38	13%	-	-	-

Condos	January			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	2	1	100%	2	1	100%
Closed Sales	1	2	-50%	1	2	-50%
Median Sales Price	\$59,000	\$215,000	-73%	\$59,000	\$215,000	-73%
Percent of Original List Price Received	100.0%	96.2%	4%	100.0%	96.2%	4%
Median Days on Market Until Sale	219	7	3029%	219	7	3029%
Inventory of Homes for Sale	14	16	-13%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Single Family Solds - January 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 4

Central Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
LAUNANI VALLEY	-	\$ 687,500	-	-	-	1	-	-
MILILANI AREA	\$ 741,270	\$ 717,500	-3.2%	-\$23,770	8	8	0.0%	0
MILILANI MAUKA	\$ 784,000	\$ 825,000	5.2%	\$41,000	9	3	-66.7%	-6
WAHIAWA AREA	\$ 540,000	\$ 1,010,000	87.0%	\$470,000	5	2	-60.0%	-3
WAHIAWA HEIGHTS	-	\$ 600,000	-	-	-	3	-	-
WHITMORE VILLAGE	-	\$ 514,700	-	-	-	3	-	-
WAIPIO ACRES/WAIKALANI WOODL	\$ 460,000	-	-	-	1	-	-	-
Central Region	\$ 732,539	\$ 696,250	-5.0%	-\$36,289	23	20	-13.0%	-3
Diamond Hd Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
AINA HAINA AREA	-	\$ 736,000	-	-	-	3	-	-
DIAMOND HEAD	\$ 4,488,888	-	-	-	1	-	-	-
HAWAII LOA RIDGE	\$ 1,900,000	\$ 2,360,000	24.2%	\$460,000	1	1	0.0%	0
KAHALA AREA	\$ 1,800,000	\$ 1,985,000	10.3%	\$185,000	7	3	-57.1%	-4
KAI NANI	-	\$ 2,900,000	-	-	-	1	-	-
KAIMUKI	\$ 995,000	\$ 915,000	-8.0%	-\$80,000	9	4	-55.6%	-5
KAHALA BLACK POINT	\$ 4,710,000	-	-	-	1	-	-	-
KAPAHULU	\$ 824,500	\$ 757,500	-8.1%	-\$67,000	4	2	-50.0%	-2
KULIOUOU	-	\$ 1,154,250	-	-	-	1	-	-
MAUNALANI HEIGHTS	\$ 2,000,000	-	-	-	1	-	-	-
PALOLO	\$ 722,000	\$ 750,000	3.9%	\$28,000	6	2	-66.7%	-4
ST. LOUIS	\$ 1,042,500	\$ 827,000	-20.7%	-\$215,500	4	1	-75.0%	-3
WAIALAE IKI	\$ 1,507,500	\$ 1,670,000	10.8%	\$162,500	3	2	-33.3%	-1
WAIALAE G/C	\$ 2,200,000	\$ 3,165,000	43.9%	\$965,000	1	1	0.0%	0
WAIALAE NUI RDGE	\$ 1,505,000	-	-	-	2	-	-	-
WAIALAE NUI VLY	\$ 1,435,000	-	-	-	1	-	-	-
WAIALAE NUI LWR	\$ 925,000	-	-	-	1	-	-	-
WILHELMINA	\$ 1,040,000	-	-	-	3	-	-	-
Diamond Hd Region	\$ 1,125,000	\$ 1,154,250	2.6%	\$29,250	45	21	-53.3%	-24
Hawaii Kai Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
KALAMA VALLEY	\$ 810,000	\$ 807,500	-0.3%	-\$2,500	1	2	100.0%	1
HAHAIONE-LOWER	\$ 860,000	-	-	-	1	-	-	-
KAMILOIKI	-	\$ 955,000	-	-	-	1	-	-
KOKO HEAD TERRAC	\$ 930,000	\$ 880,000	-5.4%	-\$50,000	3	1	-66.7%	-2
MARINERS VALLEY	-	\$ 856,500	-	-	-	2	-	-
KOKO VILLAS	\$ 1,648,000	\$ 1,367,000	-17.1%	-\$281,000	1	1	0.0%	0
MARINA WEST	\$ 1,300,000	-	-	-	1	-	-	-
NAPALI HAWEO	-	\$ 1,875,000	-	-	-	1	-	-
PORTLOCK	-	\$ 2,465,000	-	-	-	2	-	-
MARINERS RIDGE	\$ 1,179,000	-	-	-	1	-	-	-
MARINERS COVE	-	\$ 1,125,000	-	-	-	1	-	-
TRIANGLE	\$ 2,100,000	-	-	-	3	-	-	-
QUEENS GATE	\$ 1,350,000	-	-	-	1	-	-	-
Hawaii Kai Region	\$ 1,239,500	\$ 955,000	-23.0%	-\$284,500	12	11	-8.3%	-1

Single Family Solds - January 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

Leeward Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
LUALUALEI	\$ 444,500	\$ 499,000	12.3%	\$54,500	2	1	-50.0%	-1
MAILI	\$ 445,000	\$ 410,000	-7.9%	-\$35,000	7	4	-42.9%	-3
MALI SEA-MAKALAE 1	\$ 553,500	\$ 565,000	2.1%	\$11,500	2	1	-50.0%	-1
MALI SEA-NOHOKAI	\$ 565,500	-	-	-	2	-	-	-
MAKAHA	\$ 310,000	-	-	-	7	-	-	-
MALI SEA-MAKALAE 2	-	\$ 445,000	-	-	-	1	-	-
WAIANAE	\$ 352,000	\$ 432,500	22.9%	\$80,500	2	4	100.0%	2
Leeward Region	\$ 447,500	\$ 445,000	-0.6%	-\$2,500	22	11	-50.0%	-11

Ewa Plain Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
EWA BEACH	\$ 645,000	\$ 560,000	-13.2%	-\$85,000	5	5	0.0%	0
EWA GEN ALII COURT	\$ 544,000	\$ 556,500	2.3%	\$12,500	2	2	0.0%	0
EWA GEN BREAKERS	-	\$ 679,999	-	-	-	1	-	-
EWA GEN CORTEBELLA	\$ 467,500	\$ 495,000	5.9%	\$27,500	2	3	50.0%	1
EWA GEN CYPRESS POINT	-	\$ 1,210,000	-	-	-	1	-	-
EWA GEN HALEAKEA	\$ 875,000	-	-	-	1	-	-	-
EWA GEN LAULANI	-	\$ 625,000	-	-	-	1	-	-
EWA GEN LAULANI-TIDES	\$ 581,000	\$ 600,000	3.3%	\$19,000	2	1	-50.0%	-1
EWA GEN LAS BRISAS	\$ 559,000	-	-	-	3	-	-	-
EWA GEN LAULANI-TRADES	\$ 592,500	-	-	-	2	-	-	-
EWA GEN LOFTS	\$ 417,500	-	-	-	1	-	-	-
EWA GEN LOMBARD WAY	\$ 480,250	\$ 467,500	-2.7%	-\$12,750	2	2	0.0%	0
EWA GEN MONTECITO/TUSCANY	\$ 555,000	\$ 581,000	4.7%	\$26,000	3	2	-33.3%	-1
EWA GEN PARKSIDE	\$ 622,500	\$ 625,000	0.4%	\$2,500	2	2	0.0%	0
EWA GEN PRESCOTT	\$ 707,000	\$ 750,000	6.1%	\$43,000	2	1	-50.0%	-1
EWA GEN SUN TERRA	-	\$ 595,000	-	-	-	1	-	-
EWA GEN SANDALWOOD	\$ 750,000	\$ 725,000	-3.3%	-\$25,000	1	1	0.0%	0
EWA GEN SUN TERRA SOUTH	\$ 535,500	\$ 605,000	13.0%	\$69,500	2	1	-50.0%	-1
EWA GEN SUMMERHILL	\$ 620,000	-	-	-	1	-	-	-
EWA GEN SUN TERRA ON THE PARK	\$ 650,000	-	-	-	1	-	-	-
EWA GEN SODA CREEK	\$ 628,500	-	-	-	2	-	-	-
EWA GEN SONOMA	-	\$ 759,000	-	-	-	1	-	-
EWA GEN TUSCANY II	-	\$ 596,500	-	-	-	2	-	-
EWA GEN TERRAZZA	\$ 563,000	-	-	-	2	-	-	-
EWA GEN TIBURON	\$ 592,500	\$ 581,000	-1.9%	-\$11,500	2	3	50.0%	1
EWA GEN TROVARE	\$ 720,500	\$ 699,888	-2.9%	-\$20,612	2	1	-50.0%	-1
EWA VILLAGES	\$ 540,000	\$ 569,000	5.4%	\$29,000	3	1	-66.7%	-2
EWA GEN WOODBRIDGE	-	\$ 785,000	-	-	-	1	-	-
HAWAIIAN HOMES LAND	\$ 485,000	\$ 395,000	-18.6%	-\$90,000	1	2	100.0%	1
HUELANI	\$ 685,000	-	-	-	1	-	-	-
HOAKALEI-KA MAKANA	\$ 735,000	\$ 725,000	-1.4%	-\$10,000	1	6	500.0%	5
HOAKALEI-KIPUKA	-	\$ 725,000	-	-	-	2	-	-
KAPOLEI	-	\$ 653,000	-	-	-	2	-	-
KAPOLEI KNOLLS	\$ 820,000	\$ 806,250	-1.7%	-\$13,750	3	2	-33.3%	-1
KAPOLEI-AELOA	\$ 785,000	-	-	-	1	-	-	-
KAPOLEI-KAI	\$ 680,000	\$ 668,000	-1.8%	-\$12,000	1	2	100.0%	1
KAPOLEI-IWALANI	\$ 625,000	\$ 718,500	15.0%	\$93,500	1	1	0.0%	0
KAPOLEI-MEHANA-KUKUNA	\$ 631,000	-	-	-	1	-	-	-
KAPOLEI-MEHANA-LA HIKI	\$ 698,500	-	-	-	2	-	-	-
KAPOLEI-KEKUILANI	\$ 570,000	\$ 425,245	-25.4%	-\$144,755	1	1	0.0%	0
LEEWARD ESTATES	\$ 625,000	\$ 550,000	-12.0%	-\$75,000	1	1	0.0%	0
NANAKAI GARDENS	\$ 402,000	-	-	-	1	-	-	-
OCEAN POINTE	\$ 712,950	\$ 740,500	3.9%	\$27,550	6	3	-50.0%	-3
WESTLOCH ESTATES	-	\$ 577,000	-	-	-	1	-	-
WESTLOCH FAIRWAY	\$ 653,000	\$ 676,000	3.5%	\$23,000	3	1	-66.7%	-2
Ewa Plain Region	\$ 621,000	\$ 631,000	1.6%	\$10,000	67	57	-14.9%	-10

Makakilo Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
MAKAKILO-ANUHEA	\$ 732,000	-	-	-	2	-	-	-
MAKAKILO-HIGHLANDS	\$ 1,050,000	-	-	-	1	-	-	-
MAKAKILO-KAHIWELO	-	\$ 792,500	-	-	-	2	-	-
MAKAKILO-KUMULANI	\$ 1,357,000	-	-	-	1	-	-	-
MAKAKILO-WEST HILLS	\$ 751,500	-	-	-	2	-	-	-
MAKAKILO-PALEHUA HGTS	-	\$ 650,000	-	-	-	1	-	-
MAKAKILO-UPPER	\$ 570,000	\$ 630,000	10.5%	\$60,000	5	4	-20.0%	-1
MAKAKILO-ROYAL RIDGE	-	\$ 845,000	-	-	-	1	-	-
MAKAKILO-LOWER	\$ 775,000	\$ 600,500	-22.5%	-\$174,500	1	2	100.0%	1
Makakilo Region	\$ 715,000	\$ 640,000	-10.5%	-\$75,000	12	10	-16.7%	-2

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Kailua Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
BEACHSIDE	\$ 2,200,000	\$ 3,518,500	59.9%	\$1,318,500	1	2	100.0%	1
COCONUT GROVE	\$ 941,000	\$ 697,500	-25.9%	-\$243,500	2	4	100.0%	2
ENCHANTED LAKE	\$ 1,106,500	\$ 1,125,000	1.7%	\$18,500	2	1	-50.0%	-1
HILLCREST	\$ 1,295,000	-	-	-	1	-	-	-
KAILUA BLUFFS	\$ 905,000	-	-	-	3	-	-	-
KAWAIOLOA-KAILUA	-	\$ 798,000	-	-	-	1	-	-
KAOPA	\$ 984,500	-	-	-	2	-	-	-
KALAHEO HILLSIDE	\$ 1,875,000	-	-	-	1	-	-	-
KAIMALINO	-	\$ 1,800,000	-	-	-	1	-	-
KALAMA TRACT	\$ 1,390,000	-	-	-	2	-	-	-
KEOLU HILLS	-	\$ 1,029,900	-	-	-	1	-	-
KALAMA/CNUT GROV	\$ 850,000	-	-	-	2	-	-	-
LANIKAI	\$ 7,300,000	\$ 1,865,000	-74.5%	-\$5,435,000	3	3	0.0%	0
POHAKUPU	-	\$ 950,500	-	-	-	2	-	-
KOOLAUPOKO	\$ 1,138,000	\$ 1,195,000	5.0%	\$57,000	2	3	50.0%	1
WAIMANALO	\$ 962,500	\$ 729,850	-24.2%	-\$232,650	2	2	0.0%	0
Kailua Region	\$ 1,225,000	\$ 1,077,450	-12.0%	-\$147,550	23	20	-13.0%	-3
Pearl City Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
AIEA AREA	\$ 890,000	\$ 638,000	-28.3%	-\$252,000	1	1	0.0%	0
AIEA HEIGHTS	\$ 864,500	\$ 720,000	-16.7%	-\$144,500	4	3	-25.0%	-1
FOSTER VILLAGE	\$ 888,000	\$ 869,000	-2.1%	-\$19,000	5	3	-40.0%	-2
HALAWA	\$ 840,500	\$ 880,000	4.7%	\$39,500	2	1	-50.0%	-1
MOMILANI	\$ 705,000	\$ 451,853	-35.9%	-\$253,147	6	1	-83.3%	-5
NEWTOWN	\$ 892,500	-	-	-	2	-	-	-
PACIFIC PALISADES	\$ 685,000	\$ 700,000	2.2%	\$15,000	5	3	-40.0%	-2
PEARL CITY-UPPER	\$ 635,000	\$ 687,750	8.3%	\$52,750	8	4	-50.0%	-4
WAIU	-	\$ 820,000	-	-	-	1	-	-
ROYAL SUMMIT	\$ 1,110,000	-	-	-	1	-	-	-
WAILUNA	\$ 730,000	\$ 691,250	-5.3%	-\$38,750	2	2	0.0%	0
WAIMALU	\$ 622,500	\$ 749,400	20.4%	\$126,900	4	2	-50.0%	-2
Pearl City Region	\$ 729,500	\$ 703,800	-3.5%	-\$25,700	40	21	-47.5%	-19
Kaneohe Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
AHUIMANU AREA	\$ 732,500	\$ 927,500	26.6%	\$195,000	4	2	-50.0%	-2
ALII SHORES	\$ 1,087,000	\$ 1,100,000	1.2%	\$13,000	1	1	0.0%	0
ALII BLUFFS	\$ 775,000	-	-	-	1	-	-	-
BAY VIEW ESTATES	-	\$ 825,000	-	-	-	1	-	-
CLUB VIEW ESTATE	\$ 937,500	-	-	-	2	-	-	-
CROWN TERRACE	\$ 850,000	-	-	-	1	-	-	-
HAIKU VILLAGE	\$ 915,000	-	-	-	1	-	-	-
HALE KOU	\$ 1,250,000	\$ 799,000	-36.1%	-\$451,000	1	1	0.0%	0
HALEKAUWILA	-	\$ 960,000	-	-	-	1	-	-
KANEOHE TOWN	-	\$ 959,000	-	-	-	1	-	-
HAUULA	\$ 550,000	\$ 517,000	-6.0%	-\$33,000	5	2	-60.0%	-3
KAATAWA	\$ 1,075,000	\$ 1,185,000	10.2%	\$110,000	1	1	0.0%	0
PUUALII	\$ 475,000	-	-	-	1	-	-	-
KAALAEA	\$ 817,500	-	-	-	2	-	-	-
KEAPUKA	-	\$ 999,000	-	-	-	1	-	-
LULANI OCEAN	-	\$ 1,000,000	-	-	-	3	-	-
LILIPUNA	\$ 1,395,000	-	-	-	1	-	-	-
TEMPLE VALLEY	\$ 1,009,944	\$ 710,000	-29.7%	-\$299,944	2	1	-50.0%	-1
WAIKALUA	\$ 681,000	-	-	-	3	-	-	-
VALLEY ESTATES	-	\$ 695,000	-	-	-	1	-	-
PIKOILOA	\$ 809,500	-	-	-	2	-	-	-
PUOHALA VILLAGE	-	\$ 931,000	-	-	-	1	-	-
PUNALUU	-	\$ 580,000	-	-	-	1	-	-
Kaneohe Region	\$ 819,944	\$ 910,500	11.0%	\$90,556	28	18	-35.7%	-10

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North Shore Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
HALEIWA	-	\$ 699,500	-	-	-	2	-	-
LAIE	-	\$ 950,000	-	-	-	1	-	-
KAHUKU	-	\$ 612,500	-	-	-	2	-	-
MOKULEIA	-	\$ 1,688,000	-	-	-	1	-	-
PUPUKEA	\$ 1,495,000	\$ 1,360,000	-9.0%	-\$135,000	1	2	100.0%	1
SUNSET AREA	-	\$ 2,450,000	-	-	-	1	-	-
SUNSET/VELZY	-	\$ 727,500	-	-	-	2	-	-
WAIALUA	\$ 818,944	\$ 760,000	-7.2%	-\$58,944	4	4	0.0%	0
North Shore Region	\$ 850,000	\$ 790,000	-7.1%	-\$60,000	5	15	200.0%	10
Waipahu Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
CRESTVIEW	\$ 675,000	\$ 625,000	-7.4%	-\$50,000	1	1	0.0%	0
HARBOR VIEW	\$ 848,000	\$ 680,000	-19.8%	-\$168,000	1	1	0.0%	0
ROYAL KUNIA	\$ 640,000	\$ 725,000	13.3%	\$85,000	9	1	-88.9%	-8
ROBINSON HEIGHTS	-	\$ 599,000	-	-	-	1	-	-
VILLAGE PARK	\$ 644,500	\$ 665,000	3.2%	\$20,500	6	1	-83.3%	-5
WAIKELE	\$ 674,950	\$ 840,000	24.5%	\$165,050	4	1	-75.0%	-3
WAIPAHU-GARDENS	\$ 654,500	-	-	-	2	-	-	-
WAIPAHU-TRIANGLE	-	\$ 540,000	-	-	-	1	-	-
WAIPAHU-LOWER	\$ 510,000	\$ 560,000	9.8%	\$50,000	3	3	0.0%	0
WAIPIO GENTRY	\$ 685,000	\$ 713,250	4.1%	\$28,250	3	2	-33.3%	-1
Waipahu Region	\$ 650,000	\$ 672,500	3.5%	\$22,500	29	12	-58.6%	-17
Metro Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
ALEWA HEIGHTS	-	\$ 800,000	-	-	-	1	-	-
DOWSETT	-	\$ 2,175,000	-	-	-	2	-	-
KALIHI-UKA	\$ 800,000	\$ 587,500	-26.6%	-\$212,500	1	2	100.0%	1
KALIHI VALLEY	\$ 500,000	\$ 997,500	99.5%	\$497,500	3	2	-33.3%	-1
KAM HEIGHTS	\$ 637,500	\$ 625,000	-2.0%	-\$12,500	3	1	-66.7%	-2
KALIHI UPPER	\$ 1,350,000	-	-	-	1	-	-	-
KAPALAMA	\$ 700,000	\$ 841,000	20.1%	\$141,000	1	3	200.0%	2
LILIHA	\$ 560,000	\$ 830,000	48.2%	\$270,000	2	1	-50.0%	-1
MAKIKI AREA	\$ 980,000	-	-	-	1	-	-	-
MAKIKI HEIGHTS	\$ 945,000	\$ 1,950,500	106.4%	\$1,005,500	3	2	-33.3%	-1
MANOA AREA	\$ 1,230,000	\$ 1,160,500	-5.7%	-\$69,500	3	4	33.3%	1
MANOA UPPER	\$ 1,100,000	\$ 1,175,000	6.8%	\$75,000	2	1	-50.0%	-1
MANOA LOWER	-	\$ 1,050,000	-	-	-	1	-	-
MOANALUA GARDENS	\$ 875,000	-	-	-	3	-	-	-
MOANALUA VALLEY	\$ 800,000	\$ 800,000	0.0%	\$0	1	1	0.0%	0
NUUANU AREA	\$ 959,500	\$ 1,050,000	9.4%	\$90,500	2	3	50.0%	1
NUUANU-LOWER	\$ 845,500	\$ 685,000	-19.0%	-\$160,500	4	1	-75.0%	-3
PUNCHBOWL-AREA	\$ 850,000	\$ 788,000	-7.3%	-\$62,000	1	1	0.0%	0
MOIILILI	-	\$ 945,000	-	-	-	1	-	-
PAPAKOLEA	-	\$ 180,000	-	-	-	1	-	-
PUNAHOU	-	\$ 675,000	-	-	-	1	-	-
PUUNUI	-	\$ 719,225	-	-	-	2	-	-
SALT LAKE	\$ 950,000	-	-	-	3	-	-	-
UNIVERSITY	\$ 700,000	-	-	-	1	-	-	-
Metro Region	\$ 850,000	\$ 875,000	2.9%	\$25,000	35	31	-11.4%	-4

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Central Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
LAUNANI VALLEY	\$ 386,000	\$ 379,000	-1.8%	-\$7,000	5	5	0.0%	0
MILILANI AREA	\$ 413,000	\$ 410,000	-0.7%	-\$3,000	14	7	-50.0%	-7
MILILANI MAUKA	\$ 455,500	\$ 275,500	-39.5%	-\$180,000	8	2	-75.0%	-6
WAHIAWA HEIGHTS	\$ 227,000	\$ 222,000	-2.2%	-\$5,000	2	1	-50.0%	-1
WHITMORE VILLAGE	\$ 160,000	-	-	-	4	-	-	-
WILKINA	\$ 145,000	-	-	-	3	-	-	-
WAIPIO ACRES/WAIKALANI WOOD	\$ 299,000	\$ 239,000	-20.1%	-\$60,000	11	9	-18.2%	-2
Central Region	\$ 345,000	\$ 332,900	-3.5%	-\$12,100	47	24	-48.9%	-23
Diamond Hd Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
DIAMOND HEAD	\$ 420,000	\$ 705,000	67.9%	\$285,000	3	7	133.3%	4
KAHALA AREA	-	\$ 1,400,000	-	-	-	1	-	-
KALANI IKI	\$ 980,000	-	-	-	1	-	-	-
PALOLO	\$ 250,000	\$ 185,000	-26.0%	-\$65,000	1	1	0.0%	0
ST LOUIS	\$ 695,000	-	-	-	1	-	-	-
WAIALAE G/C	-	\$ 105,000	-	-	-	1	-	-
WAIALAE NUI VLY	\$ 555,000	\$ 568,000	2.3%	\$13,000	3	5	66.7%	2
Diamond Hd Region	\$ 555,000	\$ 570,000	2.7%	\$15,000	9	15	66.7%	6
Ewa Plain Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
AG/INDL/NAVY	\$ 291,500	\$ 225,000	-22.8%	-\$66,500	2	1	-50.0%	-1
EWA	\$ 310,000	\$ 312,500	0.8%	\$2,500	13	6	-53.8%	-7
EWA GEN	\$ 375,000	-	-	-	1	-	-	-
EWA GEN SODA CREEK	\$ 295,000	\$ 321,000	8.8%	\$26,000	3	3	0.0%	0
EWA GEN SUN TERRA ON THE PARK	\$ 306,000	\$ 295,000	-3.6%	-\$11,000	3	1	-66.7%	-2
HOAKALEI-KA MAKANA	\$ 557,500	\$ 560,000	0.4%	\$2,500	2	1	-50.0%	-1
KAPOLEI	\$ 347,710	\$ 340,000	-2.2%	-\$7,710	7	1	-85.7%	-6
KAPOLEI-MEHANA-AWAKEA	-	\$ 415,000	-	-	-	1	-	-
KAPOLEI-MALANAI	\$ 328,000	-	-	-	1	-	-	-
KAPOLEI-MEHANA-OLINO	\$ 523,809	-	-	-	2	-	-	-
KO OLINA	\$ 601,500	\$ 669,000	11.2%	\$67,500	10	9	-10.0%	-1
WESTLOCH FAIRWAY	-	\$ 270,000	-	-	-	1	-	-
OCEAN POINTE	\$ 495,000	\$ 471,500	-4.7%	-\$23,500	17	6	-64.7%	-11
Ewa Plain Region	\$ 440,000	\$ 453,000	3.0%	\$13,000	61	30	-50.8%	-31
Hawaii Kai Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
HAAHAIONE-LOWER	\$ 481,000	\$ 607,500	26.3%	\$126,500	6	6	0.0%	0
WEST MARINA	\$ 665,000	\$ 799,000	20.2%	\$134,000	14	8	-42.9%	-6
Hawaii Kai Region	\$ 588,000	\$ 712,500	21.2%	\$124,500	20	14	-30.0%	-6
Kailua Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
AIKAHI PARK	\$ 560,000	-	-	-	1	-	-	-
BLUESTONE	\$ 900,000	-	-	-	1	-	-	-
KAILUA TOWN	\$ 524,000	\$ 527,000	0.6%	\$3,000	6	4	-33.3%	-2
KUKILAKILA	\$ 620,000	\$ 799,000	28.9%	\$179,000	1	1	0.0%	0
Kailua Region	\$ 560,000	\$ 539,000	-3.8%	-\$21,000	9	5	-44.4%	-4
Kaneohe Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
COUNTRY CLUB	\$ 645,000	\$ 599,900	-7.0%	-\$45,100	1	1	0.0%	0
HAIKU VILLAGE	\$ 460,000	-	-	-	1	-	-	-
KANEOHE TOWN	\$ 325,000	-	-	-	1	-	-	-
LILIPUNA	\$ 588,000	\$ 588,000	0.0%	\$0	3	1	-66.7%	-2
GOVERNMENT	-	\$ 525,000	-	-	-	1	-	-
HAIKU PLANTATION	-	\$ 625,000	-	-	-	1	-	-
PUNALUU	-	\$ 59,000	-	-	-	1	-	-
PUUALII	\$ 503,000	\$ 440,000	-12.5%	-\$63,000	7	3	-57.1%	-4
TEMPLE VALLEY	\$ 575,000	-	-	-	2	-	-	-
WINDWARD ESTATES	\$ 482,900	\$ 359,725	-25.5%	-\$123,175	6	4	-33.3%	-2
Kaneohe Region	\$ 500,000	\$ 439,500	-12.1%	-\$60,500	21	12	-42.9%	-9

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Leeward Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
MAILI	\$ 174,500	\$ 208,500	19.5%	\$34,000	6	6	0.0%	0
WAIANA	\$ 68,500	\$ 85,000	24.1%	\$16,500	5	1	-80.0%	-4
MAKAHA	\$ 155,000	\$ 154,950	0.0%	-\$50	11	6	-45.5%	-5
Leeward Region	\$ 153,250	\$ 149,900	-2.2%	-\$3,350	22	13	-40.9%	-9

Makakilo Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
MAKAKILO-UPPER	\$ 380,000	\$ 339,874	-10.6%	-\$40,126	14	19	35.7%	5
Makakilo Region	\$ 380,000	\$ 339,874	-10.6%	-\$40,126	14	19	35.7%	5

Metro Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
ALA MOANA	\$ 225,000	\$ 395,000	75.6%	\$170,000	24	15	-37.5%	-9
CHINATOWN	\$ 440,000	\$ 625,000	42.0%	\$185,000	1	5	400.0%	4
DILLINGHAM	\$ 413,000	-	-	-	1	-	-	-
DOWNTOWN	\$ 347,500	\$ 344,750	-0.8%	-\$2,750	12	12	0.0%	0
HOLIDAY MART	\$ 325,000	\$ 325,000	0.0%	\$0	5	3	-40.0%	-2
KAKAAKO	\$ 780,000	\$ 815,750	4.6%	\$35,750	33	24	-27.3%	-9
KALIHI AREA	\$ 325,000	-	-	-	1	-	-	-
KALIHI LOWER	\$ 260,000	\$ 250,000	-3.8%	-\$10,000	2	1	-50.0%	-1
KAPAHULU	\$ 330,000	\$ 429,500	30.2%	\$99,500	1	2	100.0%	1
KAPALAMA	\$ 317,500	\$ 155,900	-	-	2	1	-	-
KAPIOLANI	\$ 499,000	\$ 435,000	-12.8%	-\$64,000	6	7	16.7%	1
KAPIO/KINAU/WARD	\$ 269,000	\$ 210,000	-	-	1	1	-	-
KUAKINI	\$ 390,000	-	-	-	1	-	-	-
LILIHA	\$ 435,000	\$ 368,500	-	-	1	1	-	-
MAKIKI	\$ 2,725,000	\$ 260,000	-90.5%	-\$2,465,000	1	3	200.0%	2
MAKIKI AREA	\$ 320,000	\$ 373,250	16.6%	\$53,250	27	16	-40.7%	-11
MANOA-LOWER	-	\$ 335,000	-	-	-	1	-	-
MCCULLY	\$ 107,500	\$ 209,000	-	-	2	2	-	-
MOANALUA VALLEY	\$ 720,000	-	-	-	1	-	-	-
MOIILILI	\$ 295,000	\$ 357,500	21.2%	\$62,500	7	8	14.3%	1
NUUANU-LOWER	\$ 358,500	\$ 405,000	13.0%	\$46,500	8	3	-62.5%	-5
PALAMA	\$ 272,000	-	-	-	1	-	-	-
PAWAA	\$ 255,000	\$ 208,000	-18.4%	-\$47,000	5	3	-40.0%	-2
PUNAHOU	\$ 408,000	\$ 361,000	-11.5%	-\$47,000	7	4	-42.9%	-3
PUNCHBOWL AREA	\$ 492,500	\$ 435,000	-11.7%	-\$57,500	6	8	33.3%	2
PUNCHBOWL-LOWER	\$ 330,000	\$ 284,000	-13.9%	-\$46,000	5	2	-60.0%	-3
SALT LAKE	\$ 418,000	\$ 462,500	10.6%	\$44,500	15	13	-13.3%	-2
WAIKIKI	\$ 375,000	\$ 330,000	-12.0%	-\$45,000	92	71	-22.8%	-21
Metro Region	\$ 380,000	\$ 377,250	-0.7%	-\$2,750	268	206	-23.1%	-62

North Shore Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
KUILIMA	\$ 460,000	-	-	-	1	-	-	-
WAIALUA	\$ 165,637	\$ 331,500	100.1%	\$165,863	2	2	0.0%	0
North Shore Region	\$ 169,000	\$ 331,500	96.2%	\$162,500	3	2	-33.3%	-1

Pearl City Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
HALAWA	\$ 469,500	\$ 377,500	-19.6%	-\$92,000	4	2	-50.0%	-2
MANANA	-	\$ 339,000	-	-	-	1	-	-
PEARLRIDGE	\$ 376,500	\$ 340,000	-9.7%	-\$36,500	14	15	7.1%	1
NAVY/FEDERAL	\$ 285,000	-	-	-	1	-	-	-
NEWTOWN	-	\$ 495,000	-	-	-	1	-	-
WAIU	\$ 339,000	\$ 344,500	1.6%	\$5,500	5	5	0.0%	0
WAIMALU	\$ 292,500	-	-	-	2	-	-	-
WAILUNA	\$ 585,000	-	-	-	1	-	-	-
Pearl City Region	\$ 375,000	\$ 344,500	-8.1%	-\$30,500	27	24	-11.1%	-3

Condo Solds - January 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3

Waipahu Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
WAIKELE	\$ 400,000	\$ 427,500	6.9%	\$27,500	7	8	14.3%	1
ROYAL KUNIA	\$ 342,000	\$ 375,000	9.6%	\$33,000	1	1	0.0%	0
WAIPAHU-LOWER	\$ 231,500	\$ 242,500	4.8%	\$11,000	6	2	-66.7%	-4
WAIPIO GENTRY	\$ 314,000	\$ 335,000	6.7%	\$21,000	10	3	-70.0%	-7
Waipahu Region	\$ 325,500	\$ 386,500	18.7%	\$61,000	24	14	-41.7%	-10