

Local Market Update

Single Family Homes

July 2016



July 2016		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Jul-16	Jul-15	Change	Jul-16	Jul-15	Change	Jul-16	Jul-15	Change	Jul-16	Jul-15	Change	Jul-16	Jul-15	Change	Jul-16	Jul-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	15	11	36%	3	13	-77%	\$1,850,000	\$1,150,000	61%	74.6%	115.2%	-35%	65	46	41%	43	61	-30%
Ala Moana - Kakaako	1-2-3	1	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	2	0	-
Downtown - Nuuanu	1-1-8 to 1-2-2	7	11	-36%	3	9	-67%	\$1,250,000	\$910,000	37%	119.0%	102.8%	16%	11	15	-27%	28	37	-24%
Ewa Plain	1-9-1	77	76	1%	57	66	-14%	\$649,000	\$577,000	12%	100.0%	102.3%	-2%	14	9	56%	159	174	-9%
Hawaii Kai	1-3-9	25	23	9%	17	14	21%	\$1,020,000	\$985,000	4%	93.8%	100.3%	-6%	22	13	69%	98	84	17%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	36	34	6%	36	35	3%	\$1,092,500	\$1,008,000	8%	100.5%	101.3%	-1%	22	12	83%	135	118	14%
Kalihi - Palama	1-1-2 to 1-1-7	11	21	-48%	7	6	17%	\$815,000	\$737,000	11%	118.3%	96.8%	22%	11	20	-45%	31	40	-23%
Kaneohe	Selected 1-4-4 to 1-4-7	28	37	-24%	25	17	47%	\$850,000	\$791,000	7%	100.0%	99.5%	1%	19	27	-30%	90	87	3%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	32	24	33%	10	18	-44%	\$893,000	\$832,500	7%	94.0%	99.8%	-6%	20	28	-29%	86	85	1%
Makaha - Nanakuli	1-8-1 to 1-8-9	30	42	-29%	25	24	4%	\$445,000	\$383,500	16%	103.5%	97.2%	6%	25	20	25%	112	90	24%
Makakilo	1-9-2 to 1-9-3	24	21	14%	21	17	24%	\$680,000	\$668,000	2%	98.7%	98.2%	1%	14	31	-55%	58	57	2%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	12	22	-45%	13	10	30%	\$1,110,000	\$1,087,500	2%	92.5%	96.8%	-4%	38	35	9%	39	60	-35%
Milliani	Selected 1-9-4 to 1-9-5	24	40	-40%	27	24	13%	\$729,000	\$710,750	3%	93.5%	98.4%	-5%	15	15	0%	55	80	-31%
Moanalua - Salt Lake	1-1-1	4	6	-33%	3	5	-40%	\$855,000	\$651,000	31%	93.1%	86.8%	7%	10	48	-79%	11	12	-8%
North Shore	1-5-6 to 1-6-9	11	8	38%	10	8	25%	\$756,000	\$810,000	-7%	97.4%	97.1%	0%	36	22	64%	51	71	-28%
Pearl City - Aiea	1-9-6 to 1-9-9	28	32	-13%	26	20	30%	\$740,750	\$645,000	15%	99.8%	99.2%	1%	13	16	-19%	63	68	-7%
Wahiawa	1-7-1 to 1-7-7	7	13	-46%	7	6	17%	\$575,000	\$472,500	22%	98.3%	99.7%	-1%	12	32	-63%	20	25	-20%
Waialae - Kahala	1-3-5	24	17	41%	10	11	-9%	\$1,716,000	\$1,900,000	-10%	92.8%	95.2%	-3%	56	50	12%	98	83	18%
Waikiki	1-2-6	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	0	0	-
Waipahu	1-9-4	22	31	-29%	17	21	-19%	\$640,000	\$620,000	3%	100.0%	100.0%	0%	13	11	18%	47	63	-25%
Windward Coast	1-4-8 to 1-5-5	10	17	-41%	5	3	67%	\$735,000	\$685,000	7%	98.4%	97.2%	1%	12	33	-64%	46	32	44%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Jul-16	Jul-15	Change	Jul-16	Jul-15	Change	Jul-16	Jul-15	Change	Jul-16	Jul-15	Change	Jul-16	Jul-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	91	85	7%	50	50	0%	\$1,230,000	\$1,082,500	14%	94.6%	100.2%	-6%	15	25	-40%
Ala Moana - Kakaako	1-2-3	5	6	-17%	4	4	0%	\$795,000	\$1,217,500	-35%	92.3%	95.5%	-3%	49	43	14%
Downtown - Nuuanu	1-1-8 to 1-2-2	77	74	4%	37	49	-24%	\$999,500	\$878,000	14%	93.1%	99.9%	-7%	21	15	40%
Ewa Plain	1-9-1	533	498	7%	397	366	8%	\$620,000	\$578,500	7%	99.0%	99.9%	-1%	13	13	0%
Hawaii Kai	1-3-9	172	174	-1%	99	108	-8%	\$1,045,000	\$1,045,000	0%	93.3%	97.5%	-4%	22	22	0%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	274	251	9%	186	181	3%	\$1,070,000	\$1,005,000	6%	99.1%	100.7%	-2%	18	17	6%
Kalihi - Palama	1-1-2 to 1-1-7	86	94	-9%	57	58	-2%	\$682,000	\$695,000	-2%	99.7%	95.6%	4%	13	18	-28%
Kaneohe	Selected 1-4-4 to 1-4-7	191	188	2%	120	111	8%	\$790,500	\$750,000	5%	98.9%	97.7%	1%	16	28	-43%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	191	189	1%	104	136	-24%	\$930,000	\$865,000	8%	97.9%	96.8%	1%	20	24	-17%
Makaha - Nanakuli	1-8-1 to 1-8-9	257	233	10%	146	136	7%	\$435,000	\$367,500	18%	98.3%	98.0%	0%	22	30	-27%
Makakilo	1-9-2 to 1-9-3	139	139	0%	95	96	-1%	\$680,000	\$625,000	9%	98.8%	99.3%	-1%	22	27	-19%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	89	110	-19%	69	56	23%	\$1,095,000	\$1,157,500	-5%	100.0%	96.6%	4%	34	25	36%
Milliani	Selected 1-9-4 to 1-9-5	170	207	-18%	147	127	16%	\$745,000	\$688,000	8%	98.0%	98.3%	0%	16	18	-11%
Moanalua - Salt Lake	1-1-1	32	41	-22%	21	26	-19%	\$925,000	\$732,500	26%	97.4%	97.0%	0%	24	15	60%
North Shore	1-5-6 to 1-6-9	92	105	-12%	66	59	12%	\$830,000	\$760,000	9%	87.5%	95.1%	-8%	62	25	148%
Pearl City - Aiea	1-9-6 to 1-9-9	193	178	8%	158	127	24%	\$733,000	\$645,000	14%	97.9%	99.2%	-1%	13	18	-28%
Wahiawa	1-7-1 to 1-7-7	59	64	-8%	46	36	28%	\$552,450	\$502,500	10%	100.5%	100.6%	0%	15	23	-35%
Waialae - Kahala	1-3-5	141	120	18%	62	49	27%	\$1,808,125	\$1,850,000	-2%	91.7%	100.0%	-8%	43	19	126%
Waikiki	1-2-6	1	1	0%	1	0	-	\$390,000	\$0	-	100.0%	0.0%	-	0	0	-
Waipahu	1-9-4	157	166	-5%	136	127	7%	\$615,000	\$596,000	3%	98.4%	99.3%	-1%	15	21	-29%
Windward Coast	1-4-8 to 1-5-5	75	53	42%	34	25	36%	\$650,000	\$645,000	1%	100.0%	92.1%	9%	18	56	-68%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

Condos

July 2016



July 2016		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Jul-16	Jul-15	Change	Jul-16	Jul-15	Change	Jul-16	Jul-15	Change	Jul-16	Jul-15	Change	Jul-16	Jul-15	Change	Jul-16	Jul-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	1	-	1	0	-	\$645,000	\$0	-	92.3%	0.0%	-	65	0	-	1	1	0%
Ala Moana - Kakaako	1-2-3	63	74	-15%	41	47	-13%	\$370,000	\$310,000	19%	98.7%	99.4%	-1%	19	42	-55%	249	273	-9%
Downtown - Nuuanu	1-1-8 to 1-2-2	52	52	0%	30	26	15%	\$404,500	\$450,000	-10%	93.1%	97.5%	-5%	14	28	-50%	135	168	-20%
Ewa Plain	1-9-1	50	38	32%	32	42	-24%	\$479,000	\$411,000	17%	98.7%	100.4%	-2%	11	19	-42%	106	110	-4%
Hawaii Kai	1-3-9	21	28	-25%	21	11	91%	\$590,000	\$639,000	-8%	97.0%	100.0%	-3%	12	13	-8%	74	53	40%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	7	11	-36%	9	6	50%	\$550,000	\$452,000	22%	100.1%	101.8%	-2%	12	6	100%	19	10	90%
Kalihi - Palama	1-1-2 to 1-1-7	23	22	5%	10	9	11%	\$358,500	\$255,000	41%	97.7%	91.1%	7%	21	50	-58%	31	31	0%
Kaneohe	Selected 1-4-4 to 1-4-7	21	24	-13%	20	26	-23%	\$546,000	\$473,000	15%	100.3%	100.9%	-1%	18	17	6%	45	44	2%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	14	12	17%	4	11	-64%	\$516,000	\$575,000	-10%	94.6%	98.3%	-4%	41	14	193%	63	59	7%
Makaha - Nanakuli	1-8-1 to 1-8-9	18	17	6%	8	23	-65%	\$137,500	\$135,000	2%	98.2%	96.4%	2%	24	26	-8%	55	78	-29%
Makakilo	1-9-2 to 1-9-3	18	7	157%	10	20	-50%	\$326,000	\$322,758	1%	104.5%	98.6%	6%	10	14	-29%	23	35	-34%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	74	104	-29%	50	54	-7%	\$361,000	\$322,500	12%	98.2%	92.9%	6%	23	29	-21%	213	270	-21%
Mililani	Selected 1-9-4 to 1-9-5	47	47	0%	33	39	-15%	\$367,000	\$349,000	5%	99.5%	97.2%	2%	12	17	-29%	66	80	-18%
Moanalua - Salt Lake	1-1-1	24	29	-17%	18	28	-36%	\$412,500	\$327,500	26%	102.1%	96.3%	6%	10	8	25%	40	58	-31%
North Shore	1-5-6 to 1-6-9	8	9	-11%	3	3	0%	\$277,000	\$310,000	-11%	100.7%	97.2%	4%	97	54	80%	20	22	-9%
Pearl City - Aiea	1-9-6 to 1-9-9	28	40	-30%	18	34	-47%	\$331,000	\$321,000	3%	96.1%	96.7%	-1%	20	17	18%	60	90	-33%
Wahiawa	1-7-1 to 1-7-7	3	3	0%	2	5	-60%	\$93,702	\$135,000	-31%	72.1%	96.4%	-25%	151	52	190%	6	13	-54%
Waialae - Kahala	1-3-5	5	9	-44%	7	3	133%	\$915,000	\$495,000	85%	91.7%	100.0%	-8%	26	12	117%	20	17	18%
Waikiki	1-2-6	103	149	-31%	99	93	6%	\$390,000	\$350,000	11%	97.5%	95.9%	2%	39	38	3%	520	604	-14%
Waipahu	1-9-4	24	25	-4%	24	21	14%	\$389,500	\$338,900	15%	100.6%	100.0%	1%	15	10	50%	40	51	-22%
Windward Coast	1-4-8 to 1-5-5	2	2	0%	4	0	-	\$172,500	\$0	-	93.2%	0.0%	-	89	0	-	17	14	21%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Jul-16	Jul-15	Change	Jul-16	Jul-15	Change	Jul-16	Jul-15	Change	Jul-16	Jul-15	Change	Jul-16	Jul-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	3	5	-40%	3	5	-40%	\$670,000	\$660,000	2%	95.9%	100.2%	-4%	65	25	160%
Ala Moana - Kakaako	1-2-3	420	477	-12%	271	242	12%	\$520,000	\$377,500	38%	97.4%	99.3%	-2%	40	34	18%
Downtown - Nuuanu	1-1-8 to 1-2-2	308	345	-11%	191	190	1%	\$400,000	\$445,000	-10%	95.2%	97.9%	-3%	18	25	-28%
Ewa Plain	1-9-1	353	324	9%	282	268	5%	\$435,000	\$400,250	9%	98.9%	98.8%	0%	12	17	-29%
Hawaii Kai	1-3-9	178	152	17%	119	109	9%	\$625,000	\$600,000	4%	98.4%	96.8%	2%	21	18	17%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	72	101	-29%	62	43	44%	\$547,000	\$535,500	2%	101.3%	99.4%	2%	13	9	44%
Kalihi - Palama	1-1-2 to 1-1-7	101	83	22%	64	59	8%	\$375,000	\$349,000	7%	94.9%	97.5%	-3%	24	23	4%
Kaneohe	Selected 1-4-4 to 1-4-7	128	149	-14%	107	129	-17%	\$520,000	\$484,000	7%	99.2%	99.2%	0%	11	14	-21%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	87	92	-5%	45	60	-25%	\$550,000	\$557,000	-1%	99.3%	96.0%	3%	42	28	50%
Makaha - Nanakuli	1-8-1 to 1-8-9	144	132	9%	104	91	14%	\$133,000	\$135,000	-1%	97.8%	91.8%	7%	29	37	-22%
Makakilo	1-9-2 to 1-9-3	100	117	-15%	82	92	-11%	\$359,000	\$311,500	15%	100.0%	98.9%	1%	11	17	-35%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	518	507	2%	375	331	13%	\$370,000	\$342,000	8%	97.6%	99.1%	-2%	21	22	-5%
Mililani	Selected 1-9-4 to 1-9-5	253	265	-5%	206	206	0%	\$356,000	\$342,500	4%	101.1%	100.3%	1%	8	14	-43%
Moanalua - Salt Lake	1-1-1	145	184	-21%	130	138	-6%	\$351,000	\$325,000	8%	100.3%	97.0%	3%	11	13	-15%
North Shore	1-5-6 to 1-6-9	43	46	-7%	25	31	-19%	\$375,000	\$396,000	-5%	100.0%	99.0%	1%	19	54	-65%
Pearl City - Aiea	1-9-6 to 1-9-9	221	227	-3%	181	173	5%	\$348,000	\$325,000	7%	96.0%	95.9%	0%	12	20	-40%
Wahiawa	1-7-1 to 1-7-7	18	26	-31%	18	27	-33%	\$160,000	\$144,000	11%	100.1%	97.0%	3%	17	23	-26%
Waialae - Kahala	1-3-5	50	41	22%	30	21	43%	\$571,500	\$530,000	8%	98.1%	101.0%	-3%	24	12	100%
Waikiki	1-2-6	947	1000	-5%	642	561	14%	\$370,444	\$350,000	6%	96.2%	94.9%	1%	36	39	-8%
Waipahu	1-9-4	158	164	-4%	128	135	-5%	\$325,000	\$310,000	5%	100.0%	96.9%	3%	10	16	-38%
Windward Coast	1-4-8 to 1-5-5	25	23	9%	17	10	70%	\$200,000	\$193,500	3%	83.3%	96.3%	-13%	65	78	-17%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

July 2016

Aina Haina - Kuliouou

1-3-6 to 1-3-8

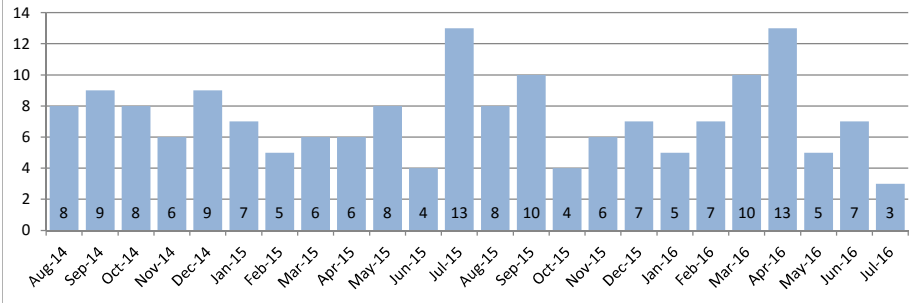


July 2016

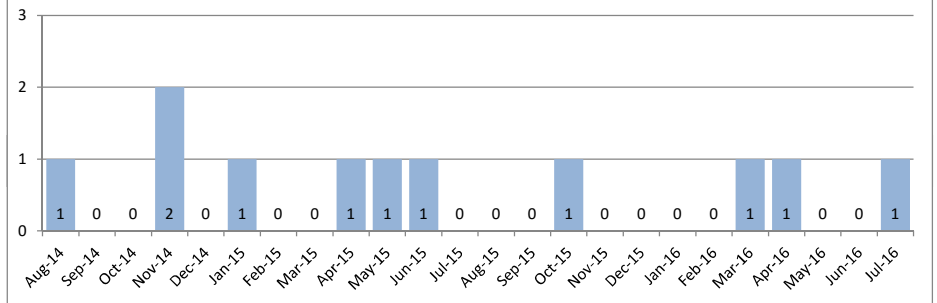
Single Family Homes	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	15	11	36%	91	85	7%
Closed Sales	3	13	-77%	50	50	0%
Median Sales Price	\$1,850,000	\$1,150,000	61%	\$1,230,000	\$1,082,500	14%
Percent of Original List Price Received	74.6%	115.2%	-35%	94.6%	100.2%	-6%
Median Days on Market Until Sale	65	46	41%	15	25	-40%
Inventory of Homes for Sale	43	61	-30%	-	-	-

Condos	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	0	1	-	3	5	-40%
Closed Sales	1	0	-	3	5	-40%
Median Sales Price	\$645,000	\$0	-	\$670,000	\$660,000	2%
Percent of Original List Price Received	92.3%	0.0%	-	95.9%	100.2%	-4%
Median Days on Market Until Sale	65	0	-	65	25	160%
Inventory of Homes for Sale	1	1	0%	-	-	-

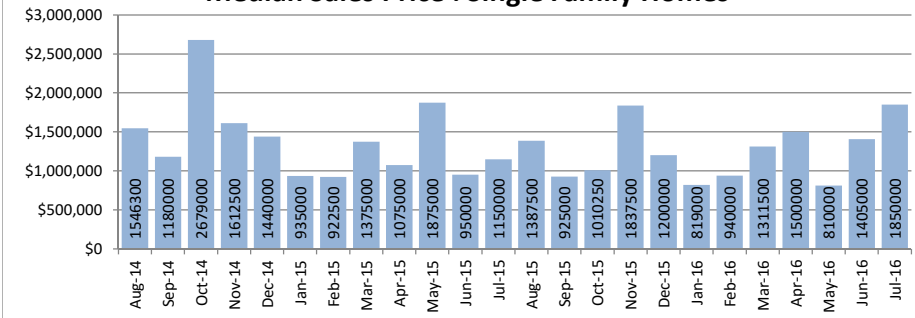
Closed Sales : Single Family Homes



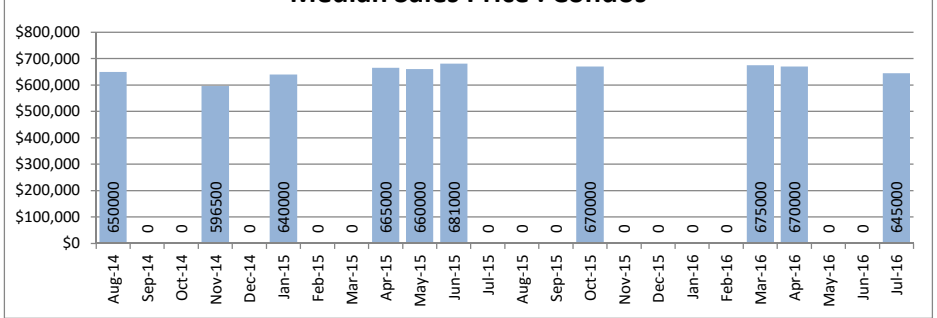
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

July 2016

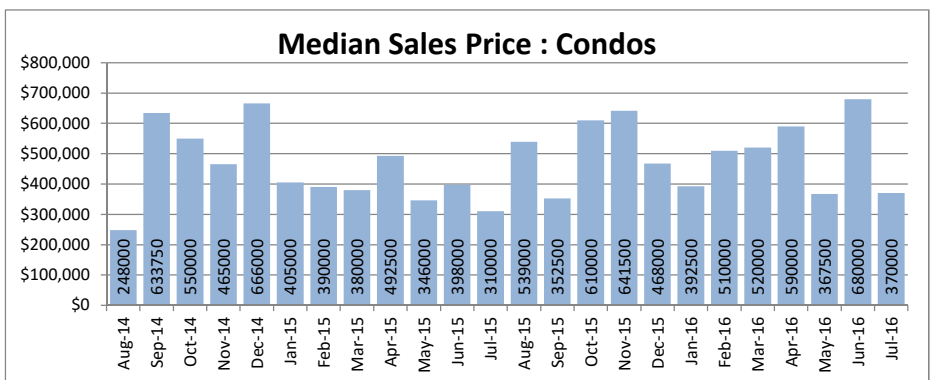
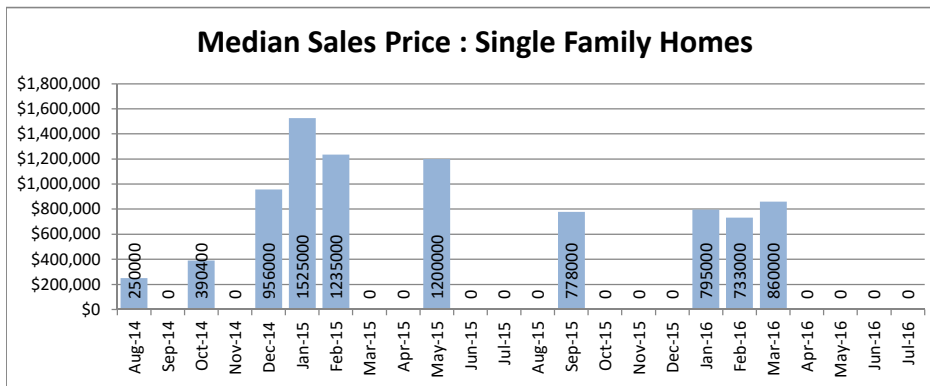
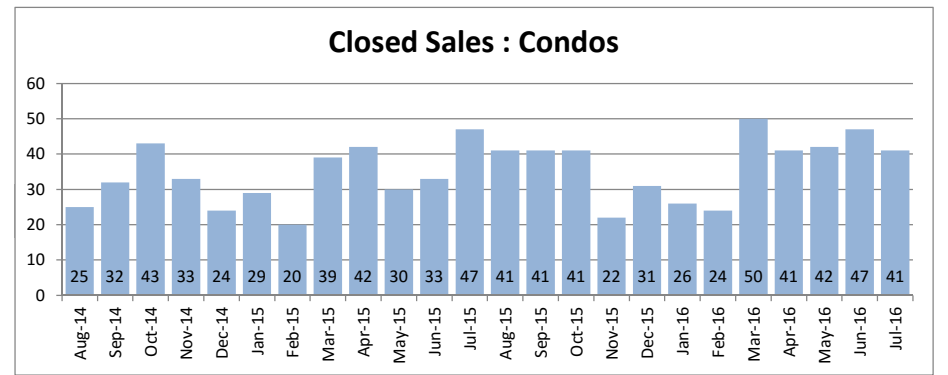
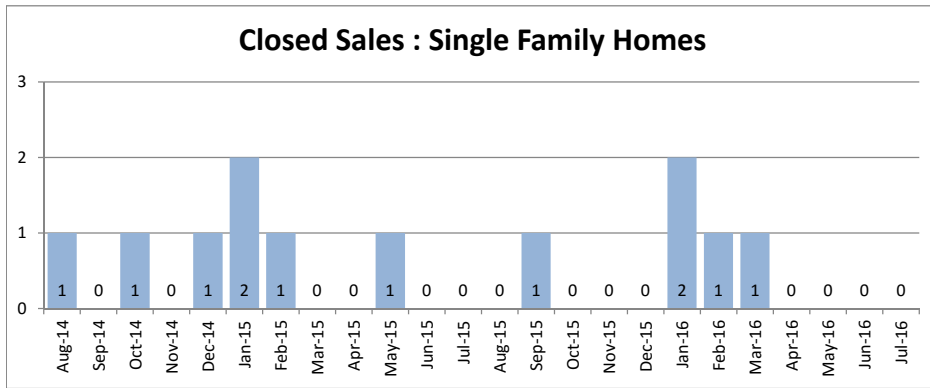


Ala Moana - Kakaako
1-2-3

July 2016

Single Family Homes	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	1	0	-	5	6	-17%
Closed Sales	0	0	-	4	4	0%
Median Sales Price	\$0	\$0	-	\$795,000	\$1,217,500	-35%
Percent of Original List Price Received	0.0%	0.0%	-	92.3%	95.5%	-3%
Median Days on Market Until Sale	0	0	-	49	43	14%
Inventory of Homes for Sale	2	0	-	-	-	-

Condos	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	63	74	-15%	420	477	-12%
Closed Sales	41	47	-13%	271	242	12%
Median Sales Price	\$370,000	\$310,000	19%	\$520,000	\$377,500	38%
Percent of Original List Price Received	98.7%	99.4%	-1%	97.4%	99.3%	-2%
Median Days on Market Until Sale	19	42	-55%	40	34	18%
Inventory of Homes for Sale	249	273	-9%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

July 2016

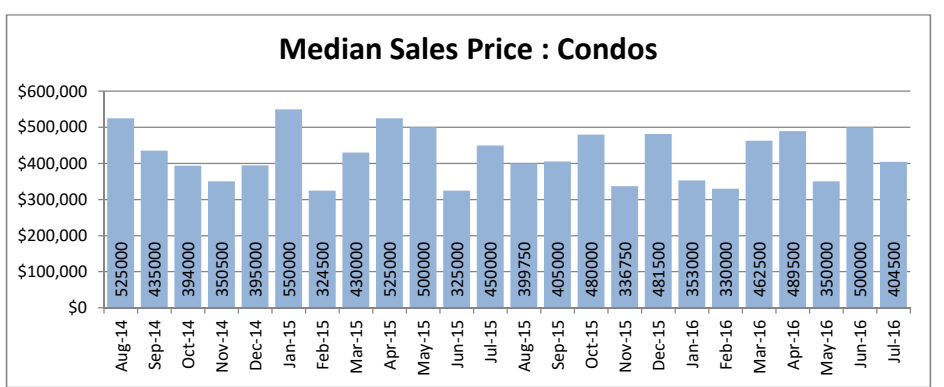
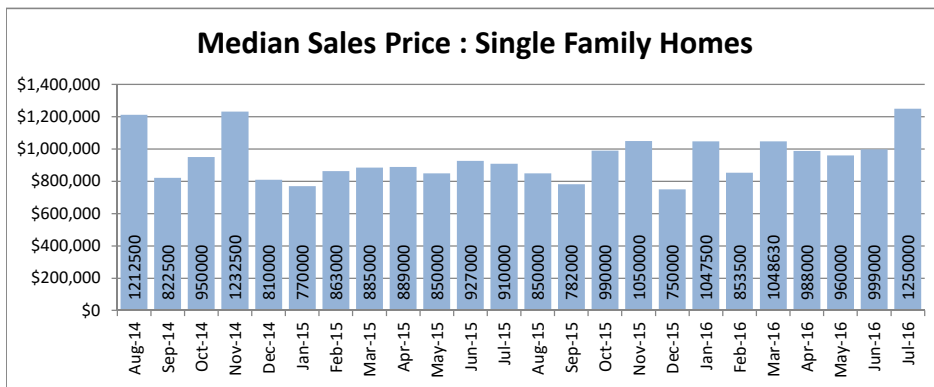
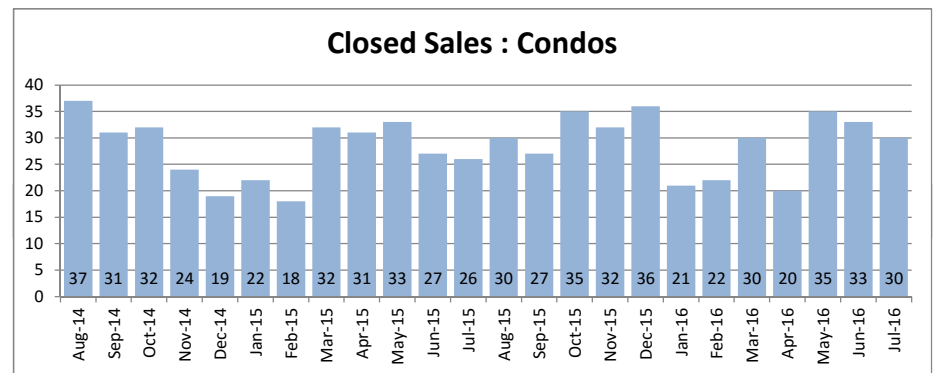
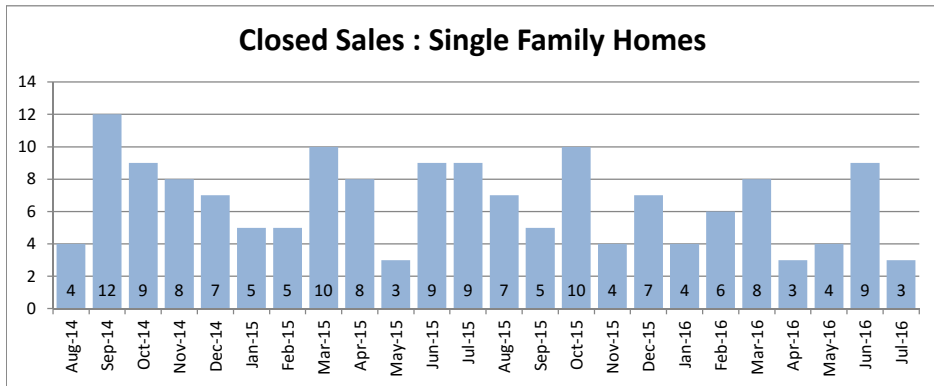


Downtown - Nuuanu
1-1-8 to 1-2-2

July 2016

Single Family Homes	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	7	11	-36%	77	74	4%
Closed Sales	3	9	-67%	37	49	-24%
Median Sales Price	\$1,250,000	\$910,000	37%	\$999,500	\$878,000	14%
Percent of Original List Price Received	119.0%	102.8%	16%	93.1%	99.9%	-7%
Median Days on Market Until Sale	11	15	-27%	21	15	40%
Inventory of Homes for Sale	28	37	-24%	-	-	-

Condos	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	52	52	0%	308	345	-11%
Closed Sales	30	26	15%	191	190	1%
Median Sales Price	\$404,500	\$450,000	-10%	\$400,000	\$445,000	-10%
Percent of Original List Price Received	93.1%	97.5%	-5%	95.2%	97.9%	-3%
Median Days on Market Until Sale	14	28	-50%	18	25	-28%
Inventory of Homes for Sale	135	168	-20%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

July 2016

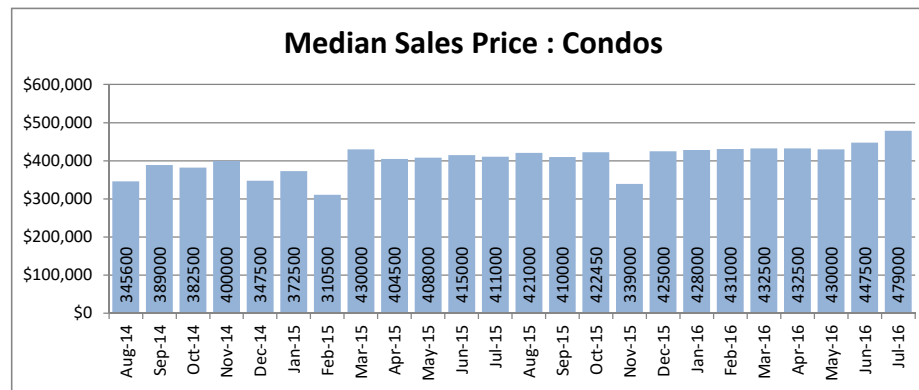
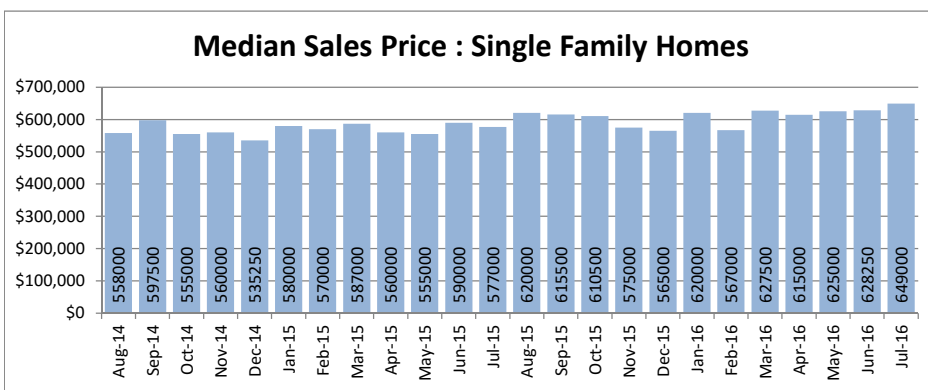
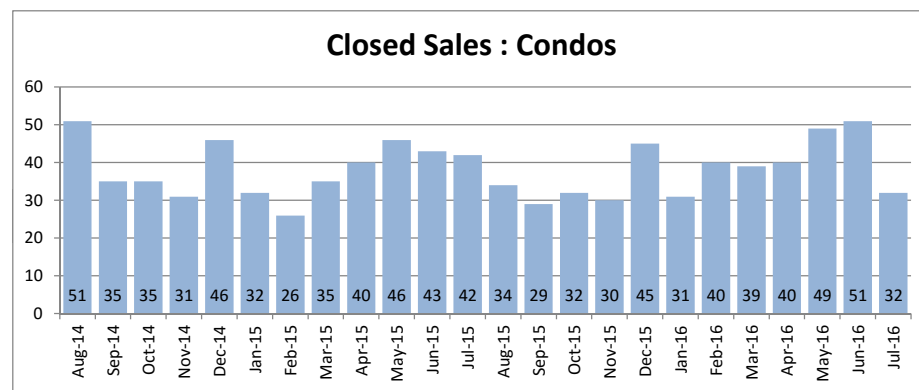
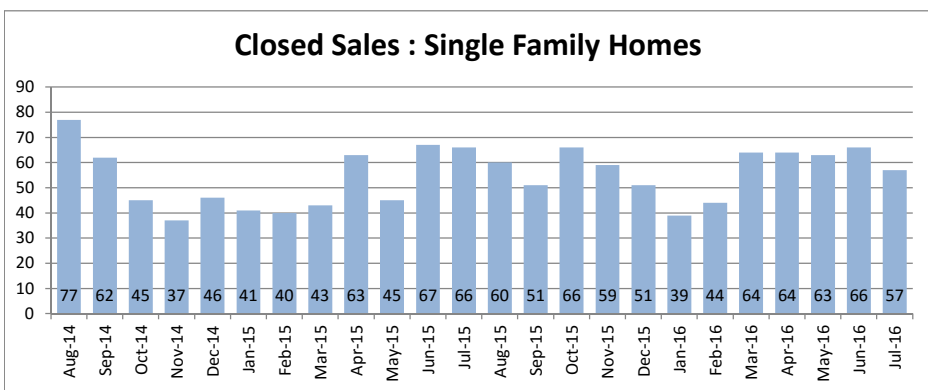


Ewa Plain
1-9-1

July 2016

Single Family Homes	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	77	76	1%	533	498	7%
Closed Sales	57	66	-14%	397	366	8%
Median Sales Price	\$649,000	\$577,000	12%	\$620,000	\$578,500	7%
Percent of Original List Price Received	100.0%	102.3%	-2%	99.0%	99.9%	-1%
Median Days on Market Until Sale	14	9	56%	13	13	0%
Inventory of Homes for Sale	159	174	-9%	-	-	-

Condos	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	50	38	32%	353	324	9%
Closed Sales	32	42	-24%	282	268	5%
Median Sales Price	\$479,000	\$411,000	17%	\$435,000	\$400,250	9%
Percent of Original List Price Received	98.7%	100.4%	-2%	98.9%	98.8%	0%
Median Days on Market Until Sale	11	19	-42%	12	17	-29%
Inventory of Homes for Sale	106	110	-4%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

July 2016

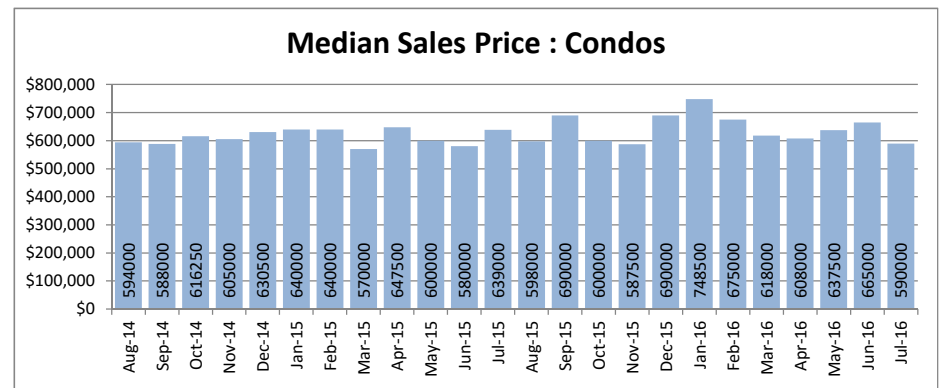
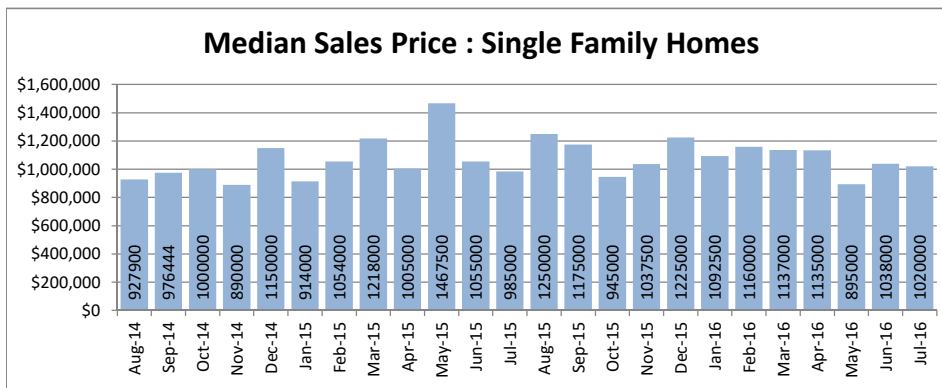
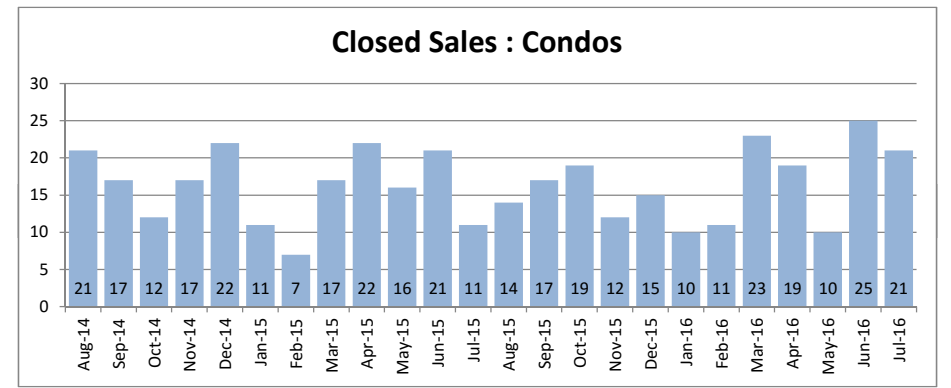
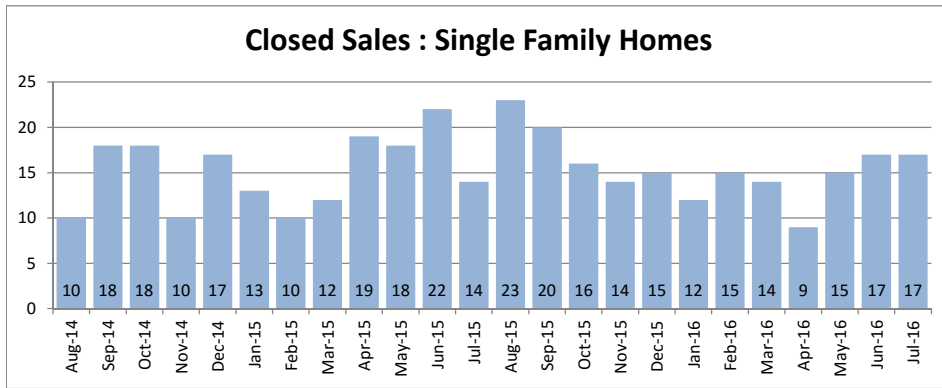


Hawaii Kai
1-3-9

July 2016

Single Family Homes	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	25	23	9%	172	174	-1%
Closed Sales	17	14	21%	99	108	-8%
Median Sales Price	\$1,020,000	\$985,000	4%	\$1,045,000	\$1,045,000	0%
Percent of Original List Price Received	93.8%	100.3%	-6%	93.3%	97.5%	-4%
Median Days on Market Until Sale	22	13	69%	22	22	0%
Inventory of Homes for Sale	98	84	17%	-	-	-

Condos	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	21	28	-25%	178	152	17%
Closed Sales	21	11	91%	119	109	9%
Median Sales Price	\$590,000	\$639,000	-8%	\$625,000	\$600,000	4%
Percent of Original List Price Received	97.0%	100.0%	-3%	98.4%	96.8%	2%
Median Days on Market Until Sale	12	13	-8%	21	18	17%
Inventory of Homes for Sale	74	53	40%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

July 2016

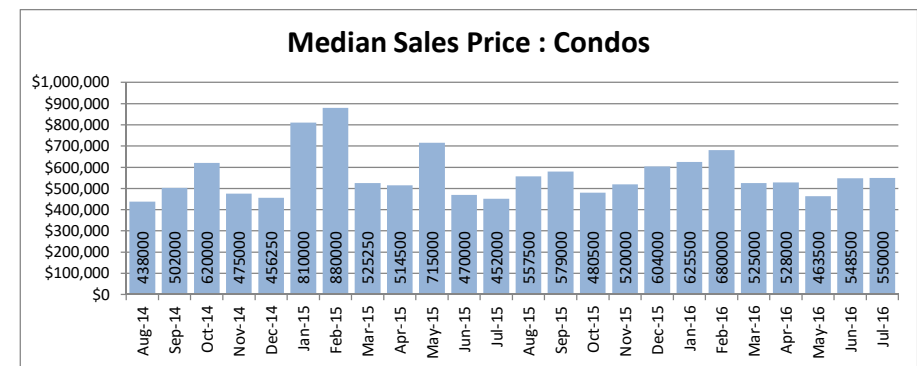
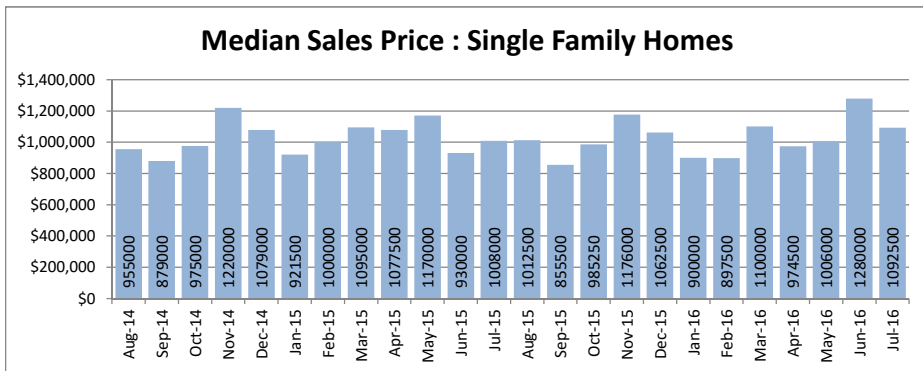
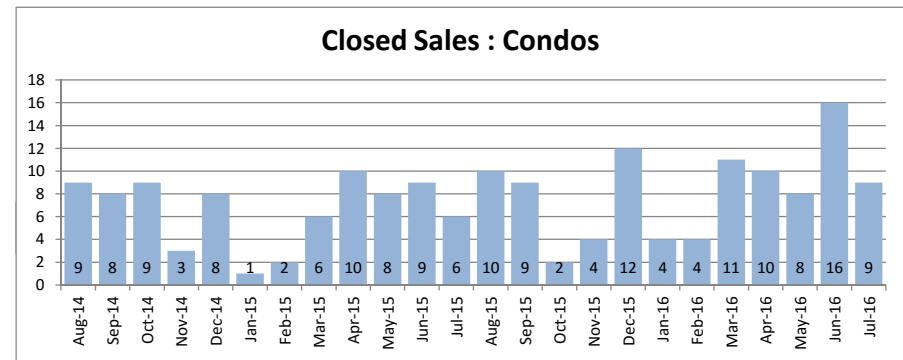
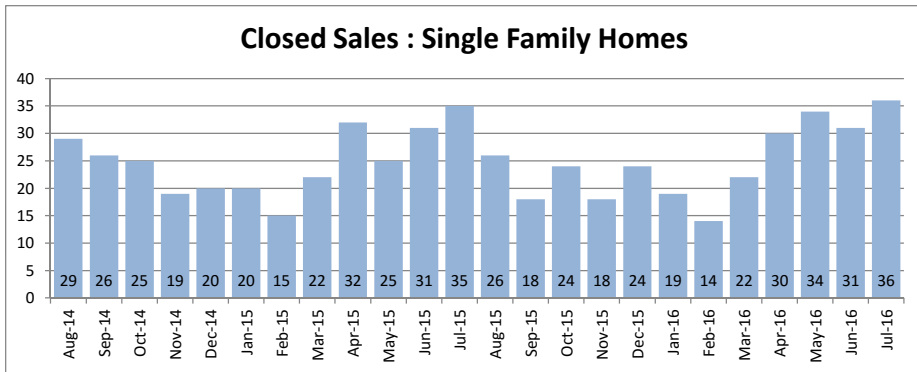


Kailua - Waimanalo
1-4-1 to Selected 1-4-4

July 2016

Single Family Homes	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	36	34	6%	274	251	9%
Closed Sales	36	35	3%	186	181	3%
Median Sales Price	\$1,092,500	\$1,008,000	8%	\$1,070,000	\$1,005,000	6%
Percent of Original List Price Received	100.5%	101.3%	-1%	99.1%	100.7%	-2%
Median Days on Market Until Sale	22	12	83%	18	17	6%
Inventory of Homes for Sale	135	118	14%	-	-	-

Condos	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	7	11	-36%	72	101	-29%
Closed Sales	9	6	50%	62	43	44%
Median Sales Price	\$550,000	\$452,000	22%	\$547,000	\$535,500	2%
Percent of Original List Price Received	100.1%	101.8%	-2%	101.3%	99.4%	2%
Median Days on Market Until Sale	12	6	100%	13	9	44%
Inventory of Homes for Sale	19	10	90%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

July 2016

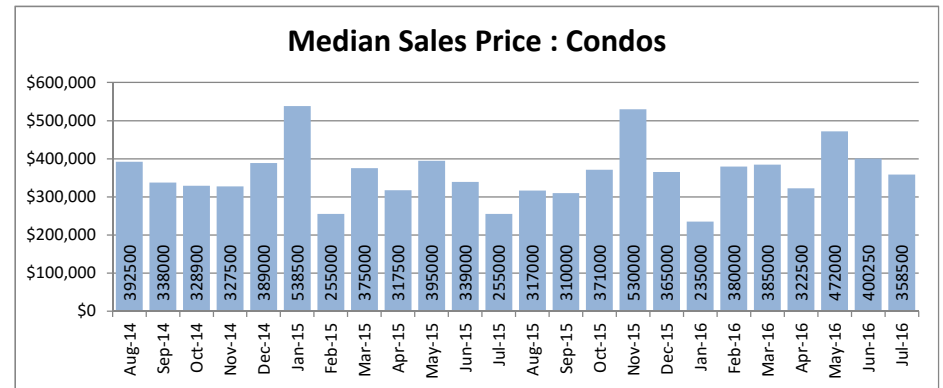
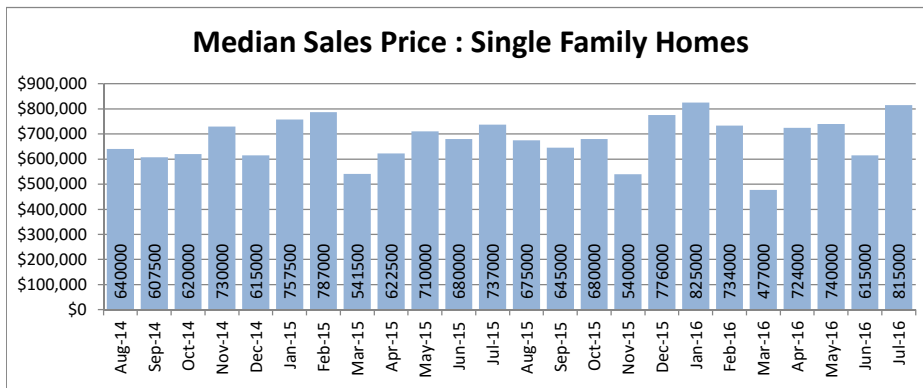
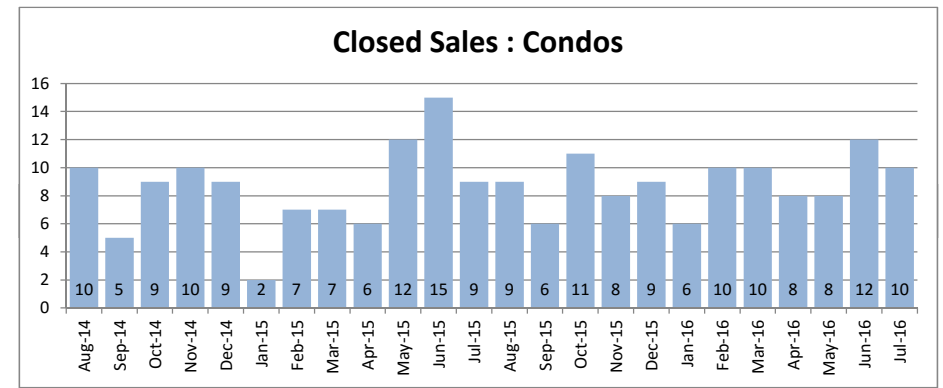
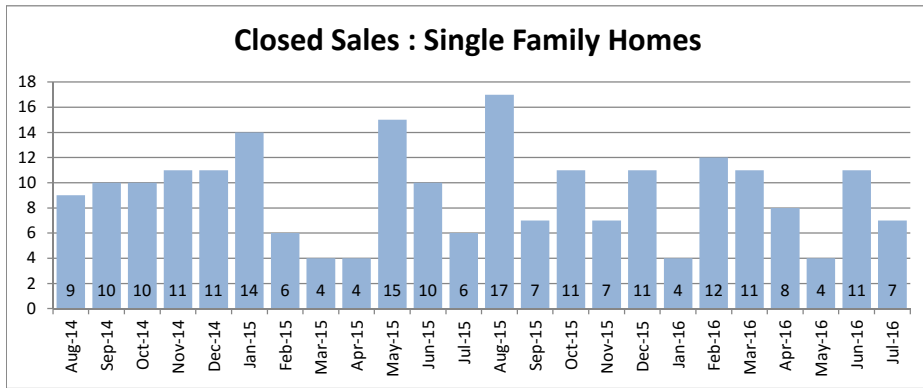


Kalihi - Palama
1-1-2 to 1-1-7

July 2016

Single Family Homes	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	11	21	-48%	86	94	-9%
Closed Sales	7	6	17%	57	58	-2%
Median Sales Price	\$815,000	\$737,000	11%	\$682,000	\$695,000	-2%
Percent of Original List Price Received	118.3%	96.8%	22%	99.7%	95.6%	4%
Median Days on Market Until Sale	11	20	-45%	13	18	-28%
Inventory of Homes for Sale	31	40	-23%	-	-	-

Condos	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	23	22	5%	101	83	22%
Closed Sales	10	9	11%	64	59	8%
Median Sales Price	\$358,500	\$255,000	41%	\$375,000	\$349,000	7%
Percent of Original List Price Received	97.7%	91.1%	7%	94.9%	97.5%	-3%
Median Days on Market Until Sale	21	50	-58%	24	23	4%
Inventory of Homes for Sale	31	31	0%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

July 2016

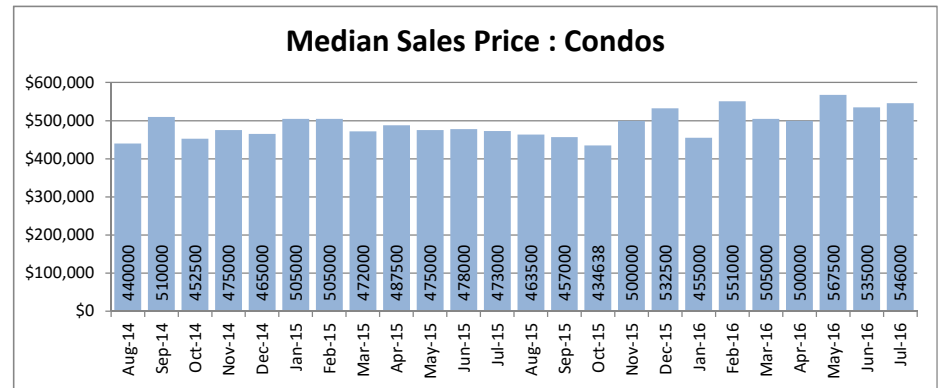
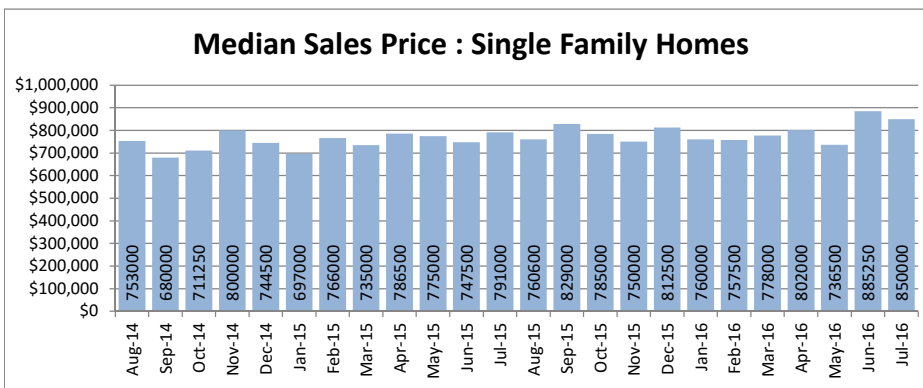
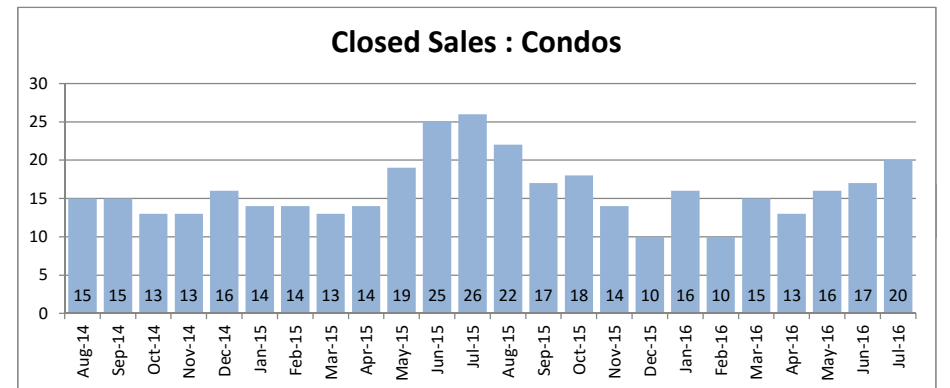
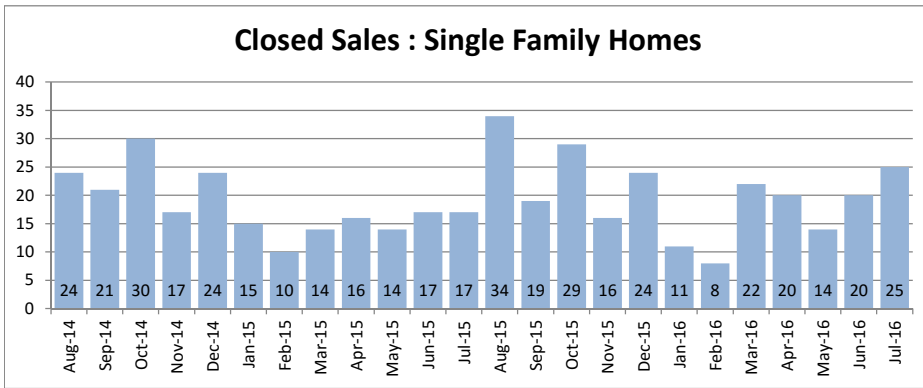


Kaneohe
Selected 1-4-4 to 1-4-7

July 2016

Single Family Homes	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	28	37	-24%	191	188	2%
Closed Sales	25	17	47%	120	111	8%
Median Sales Price	\$850,000	\$791,000	7%	\$790,500	\$750,000	5%
Percent of Original List Price Received	100.0%	99.5%	1%	98.9%	97.7%	1%
Median Days on Market Until Sale	19	27	-30%	16	28	-43%
Inventory of Homes for Sale	90	87	3%	-	-	-

Condos	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	21	24	-13%	128	149	-14%
Closed Sales	20	26	-23%	107	129	-17%
Median Sales Price	\$546,000	\$473,000	15%	\$520,000	\$484,000	7%
Percent of Original List Price Received	100.3%	100.9%	-1%	99.2%	99.2%	0%
Median Days on Market Until Sale	18	17	6%	11	14	-21%
Inventory of Homes for Sale	45	44	2%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

July 2016

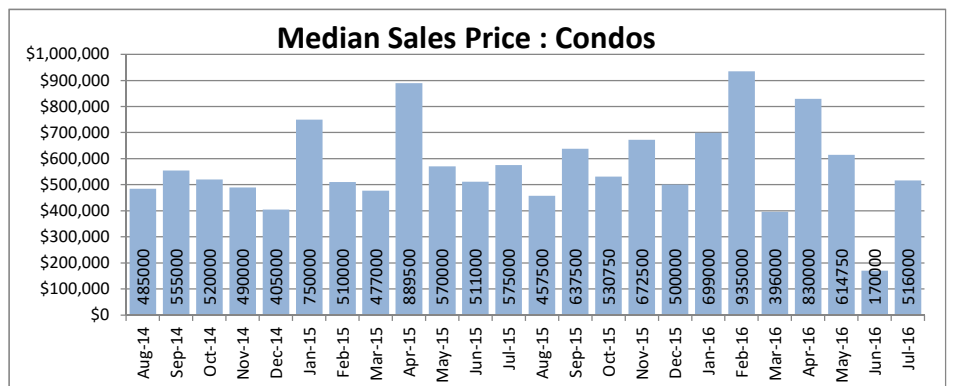
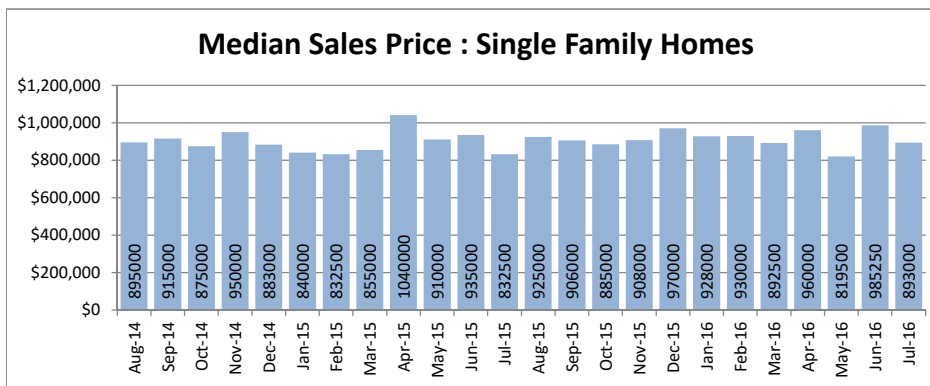
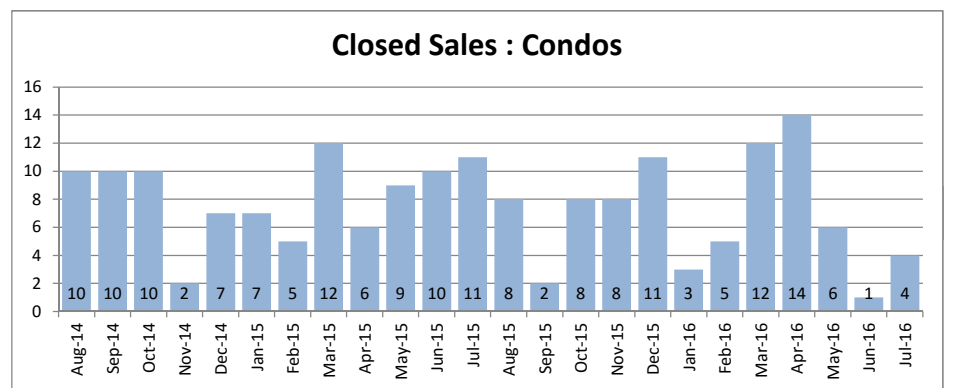
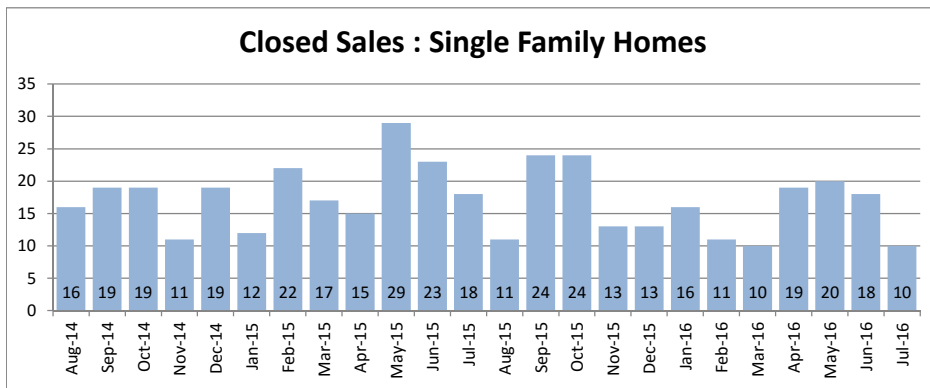


Kapahulu - Diamond Head
1-3-1 to 1-3-4

July 2016

Single Family Homes	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	32	24	33%	191	189	1%
Closed Sales	10	18	-44%	104	136	-24%
Median Sales Price	\$893,000	\$832,500	7%	\$930,000	\$865,000	8%
Percent of Original List Price Received	94.0%	99.8%	-6%	97.9%	96.8%	1%
Median Days on Market Until Sale	20	28	-29%	20	24	-17%
Inventory of Homes for Sale	86	85	1%	-	-	-

Condos	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	14	12	17%	87	92	-5%
Closed Sales	4	11	-64%	45	60	-25%
Median Sales Price	\$516,000	\$575,000	-10%	\$550,000	\$557,000	-1%
Percent of Original List Price Received	94.6%	98.3%	-4%	99.3%	96.0%	3%
Median Days on Market Until Sale	41	14	193%	42	28	50%
Inventory of Homes for Sale	63	59	7%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

July 2016

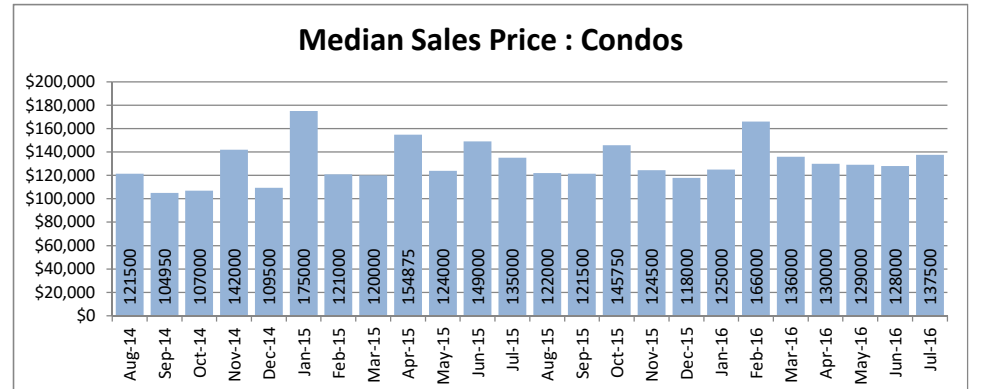
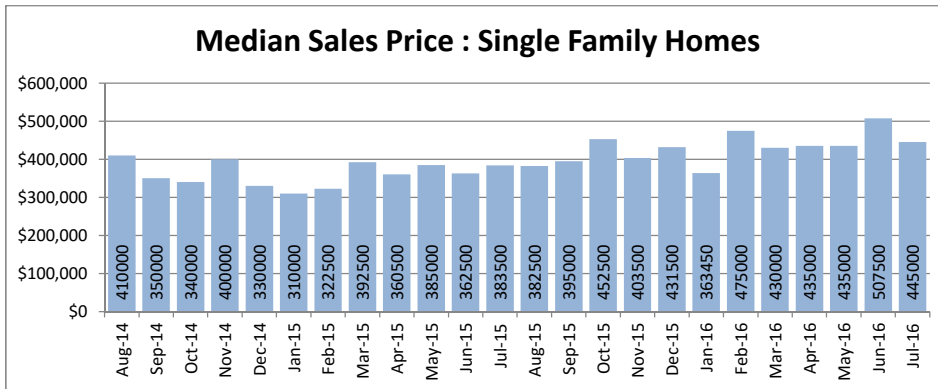
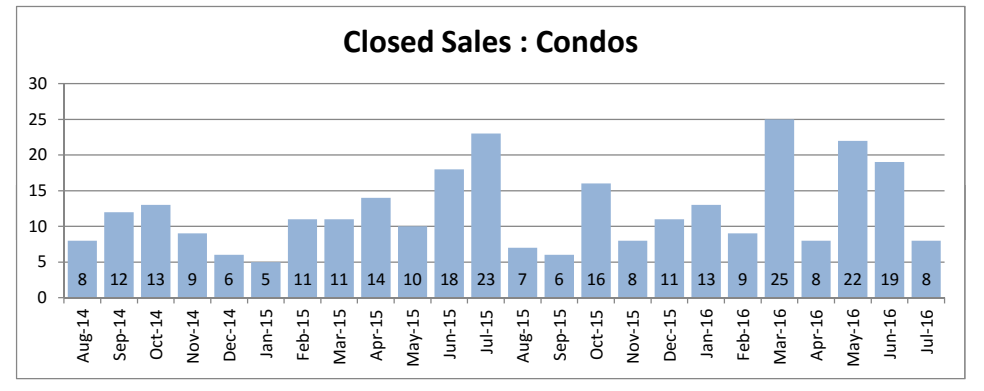
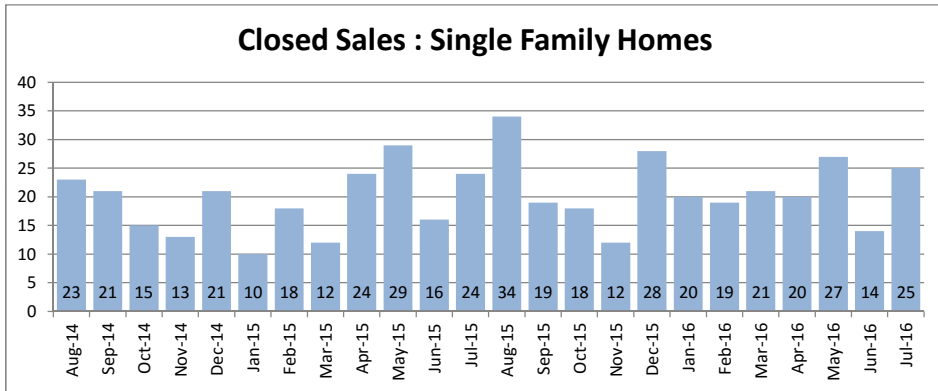


Makaha - Nanakuli
1-8-1 to 1-8-9

July 2016

Single Family Homes	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	30	42	-29%	257	233	10%
Closed Sales	25	24	4%	146	136	7%
Median Sales Price	\$445,000	\$383,500	16%	\$435,000	\$367,500	18%
Percent of Original List Price Received	103.5%	97.2%	6%	98.3%	98.0%	0%
Median Days on Market Until Sale	25	20	25%	22	30	-27%
Inventory of Homes for Sale	112	90	24%	-	-	-

Condos	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	18	17	6%	144	132	9%
Closed Sales	8	23	-65%	104	91	14%
Median Sales Price	\$137,500	\$135,000	2%	\$133,000	\$135,000	-1%
Percent of Original List Price Received	98.2%	96.4%	2%	97.8%	91.8%	7%
Median Days on Market Until Sale	24	26	-8%	29	37	-22%
Inventory of Homes for Sale	55	78	-29%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

July 2016

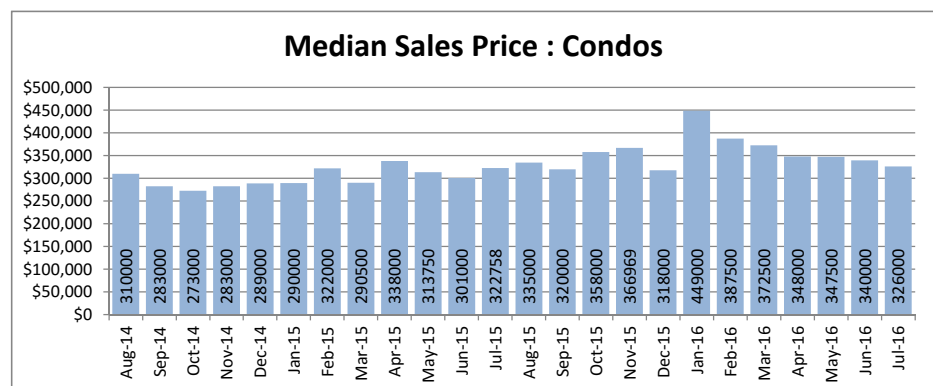
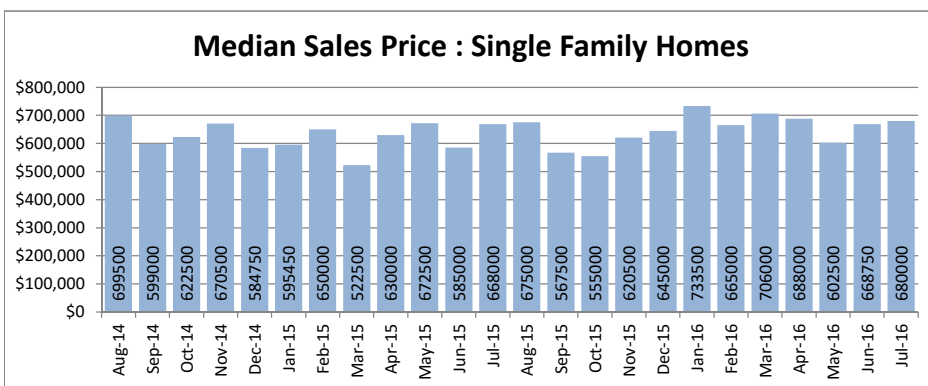
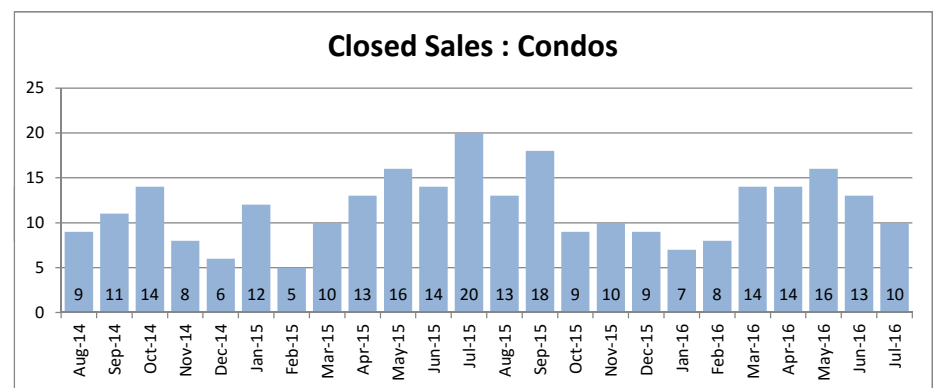
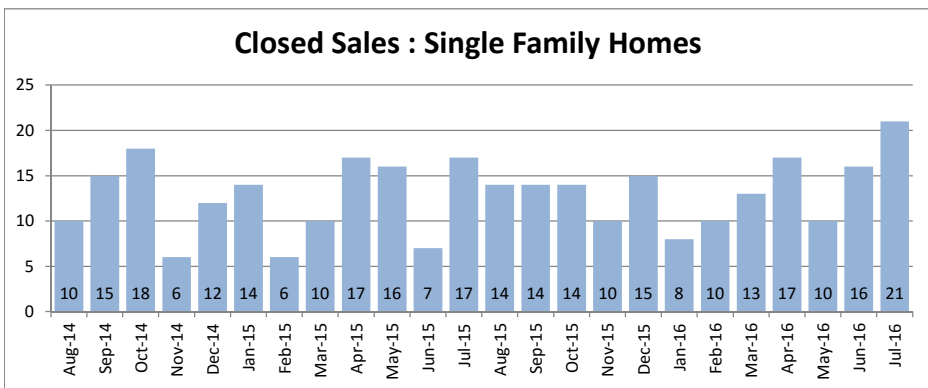


Makakilo
1-9-2 to 1-9-3

July 2016

Single Family Homes	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	24	21	14%	139	139	0%
Closed Sales	21	17	24%	95	96	-1%
Median Sales Price	\$680,000	\$668,000	2%	\$680,000	\$625,000	9%
Percent of Original List Price Received	98.7%	98.2%	1%	98.8%	99.3%	-1%
Median Days on Market Until Sale	14	31	-55%	22	27	-19%
Inventory of Homes for Sale	58	57	2%	-	-	-

Condos	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	18	7	157%	100	117	-15%
Closed Sales	10	20	-50%	82	92	-11%
Median Sales Price	\$326,000	\$322,758	1%	\$359,000	\$311,500	15%
Percent of Original List Price Received	104.5%	98.6%	6%	100.0%	98.9%	1%
Median Days on Market Until Sale	10	14	-29%	11	17	-35%
Inventory of Homes for Sale	23	35	-34%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

July 2016

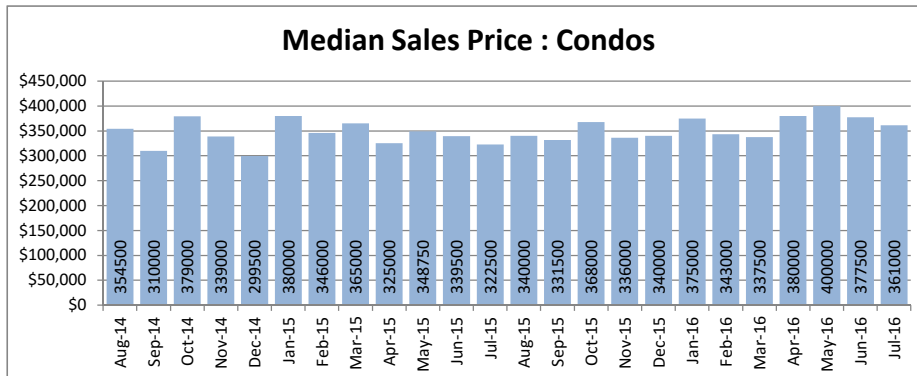
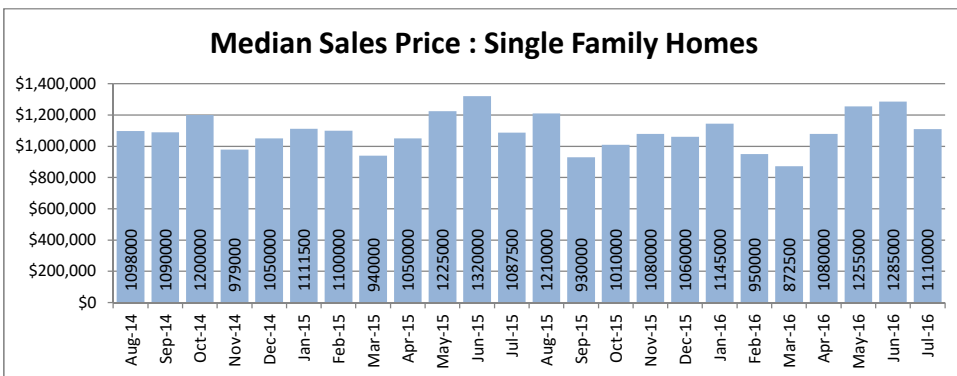
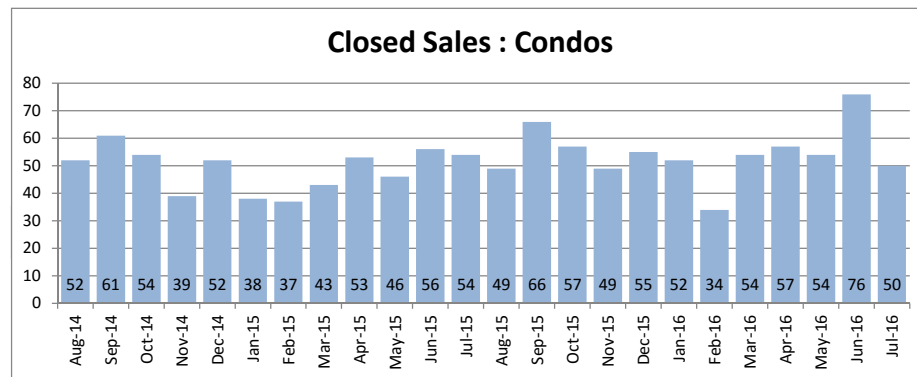
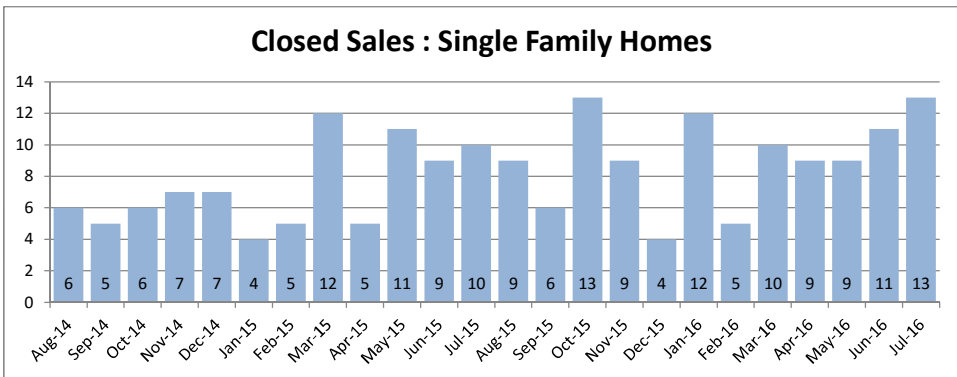


Makiki - Moiliili
1-2-4 to 1-2-9 (except 1-2-6)

July 2016

Single Family Homes	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	12	22	-45%	89	110	-19%
Closed Sales	13	10	30%	69	56	23%
Median Sales Price	\$1,110,000	\$1,087,500	2%	\$1,095,000	\$1,157,500	-5%
Percent of Original List Price Received	92.5%	96.8%	-4%	100.0%	96.6%	4%
Median Days on Market Until Sale	38	35	9%	34	25	36%
Inventory of Homes for Sale	39	60	-35%	-	-	-

Condos	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	74	104	-29%	518	507	2%
Closed Sales	50	54	-7%	375	331	13%
Median Sales Price	\$361,000	\$322,500	12%	\$370,000	\$342,000	8%
Percent of Original List Price Received	98.2%	92.9%	6%	97.6%	99.1%	-2%
Median Days on Market Until Sale	23	29	-21%	21	22	-5%
Inventory of Homes for Sale	213	27	689%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

July 2016

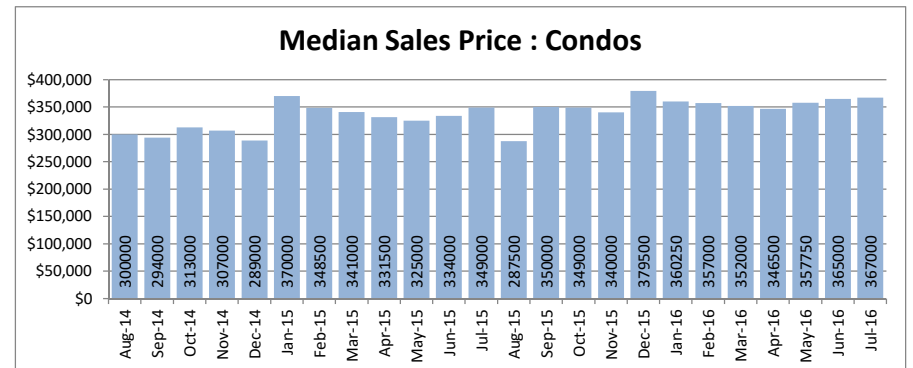
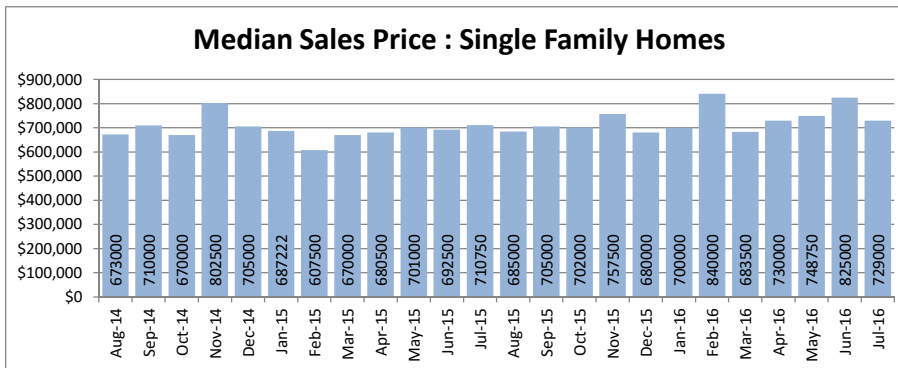
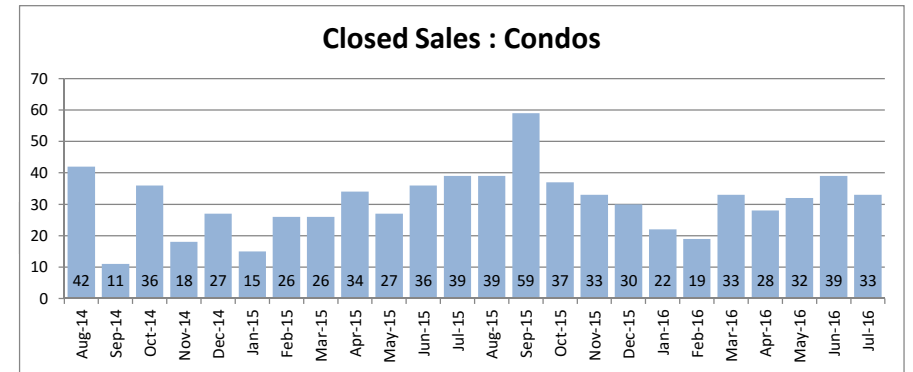
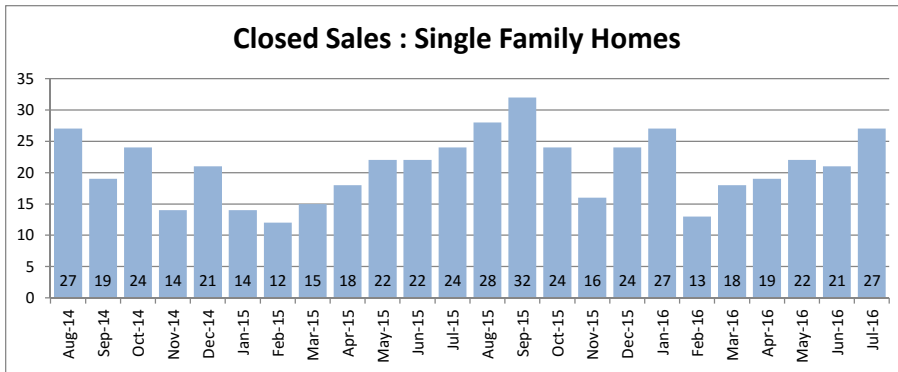


Mililani
Selected 1-9-4 to 1-9-5

July 2016

Single Family Homes	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	24	40	-40%	170	207	-18%
Closed Sales	27	24	13%	147	127	16%
Median Sales Price	\$729,000	\$710,750	3%	\$745,000	\$688,000	8%
Percent of Original List Price Received	93.5%	98.4%	-5%	98.0%	98.3%	0%
Median Days on Market Until Sale	15	15	0%	16	18	-11%
Inventory of Homes for Sale	55	80	-31%	-	-	-

Condos	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	47	47	0%	253	265	-5%
Closed Sales	33	39	-15%	206	206	0%
Median Sales Price	\$367,000	\$349,000	5%	\$356,000	\$342,500	4%
Percent of Original List Price Received	99.5%	97.2%	2%	101.1%	100.3%	1%
Median Days on Market Until Sale	12	17	-29%	8	14	-43%
Inventory of Homes for Sale	66	80	-18%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

July 2016

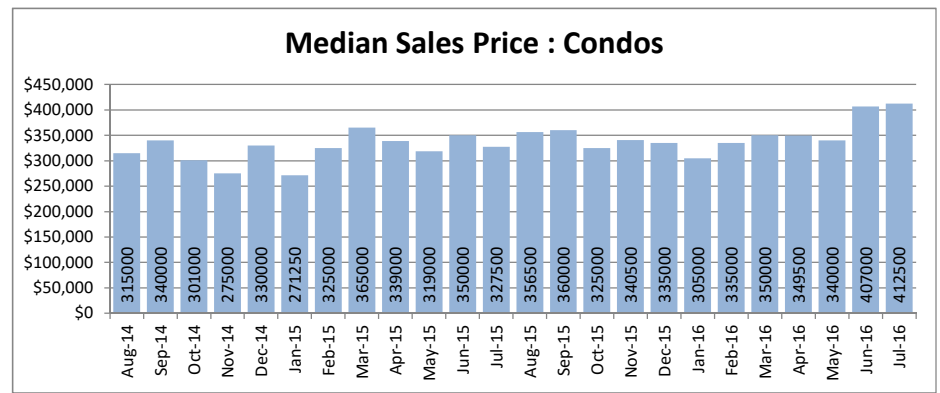
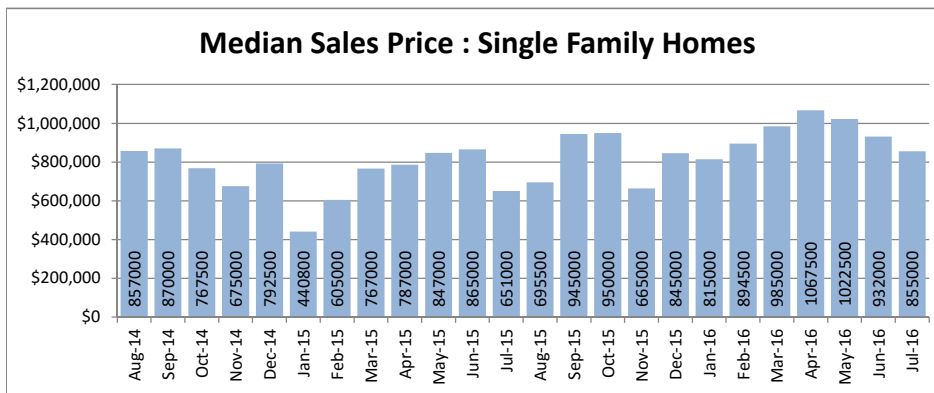
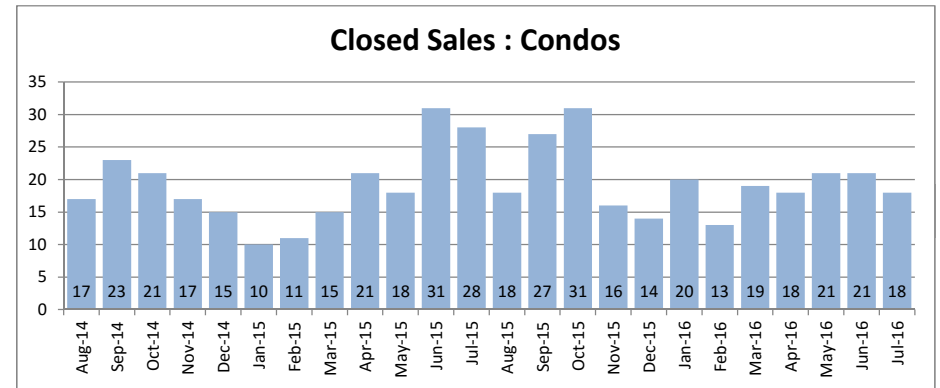
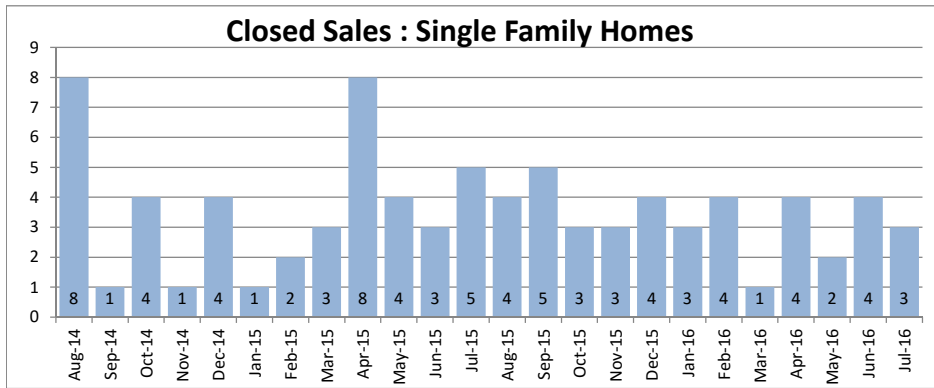


Moanalua - Salt Lake
1-1-1

July 2016

Single Family Homes	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	4	6	-33%	32	41	-22%
Closed Sales	3	5	-40%	21	26	-19%
Median Sales Price	\$855,000	\$651,000	31%	\$925,000	\$732,500	26%
Percent of Original List Price Received	97.4%	86.8%	12%	97.4%	97.0%	0%
Median Days on Market Until Sale	10	48	-79%	24	15	60%
Inventory of Homes for Sale	51	12	325%	-	-	-

Condos	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	24	29	-17%	145	184	-21%
Closed Sales	18	28	-36%	130	138	-6%
Median Sales Price	\$412,500	\$327,500	26%	\$351,000	\$325,000	8%
Percent of Original List Price Received	102.1%	96.3%	6%	100.3%	97.0%	3%
Median Days on Market Until Sale	10	8	25%	11	13	-15%
Inventory of Homes for Sale	40	58	-31%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

July 2016

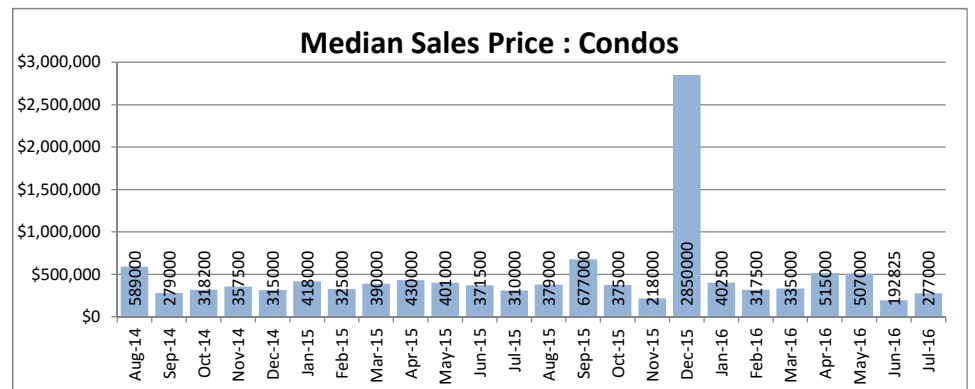
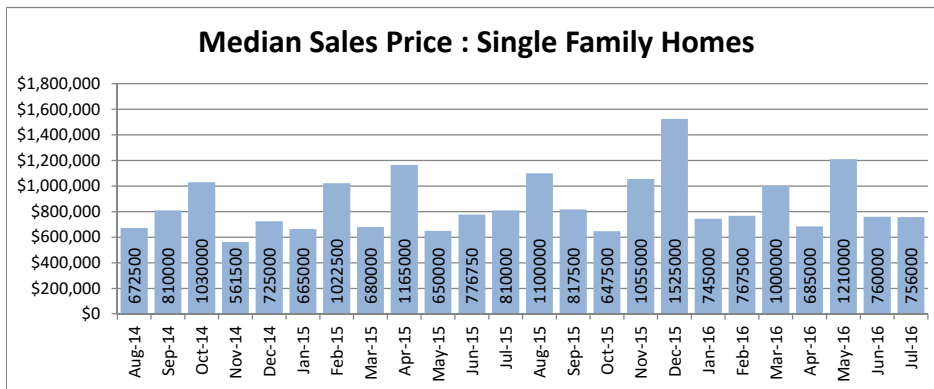
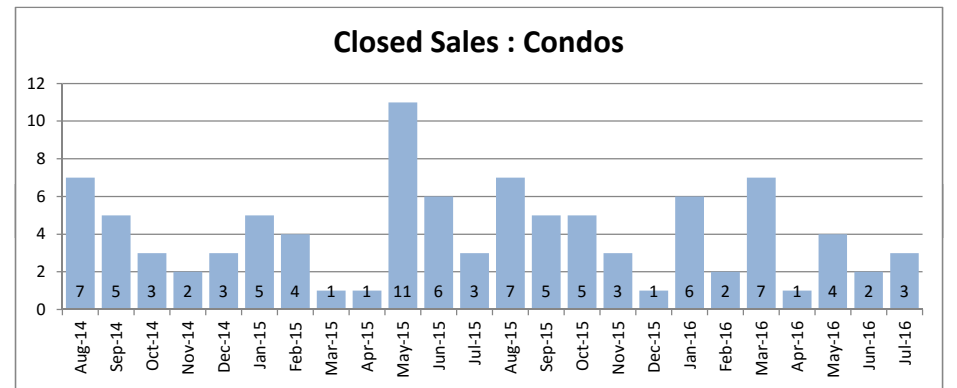
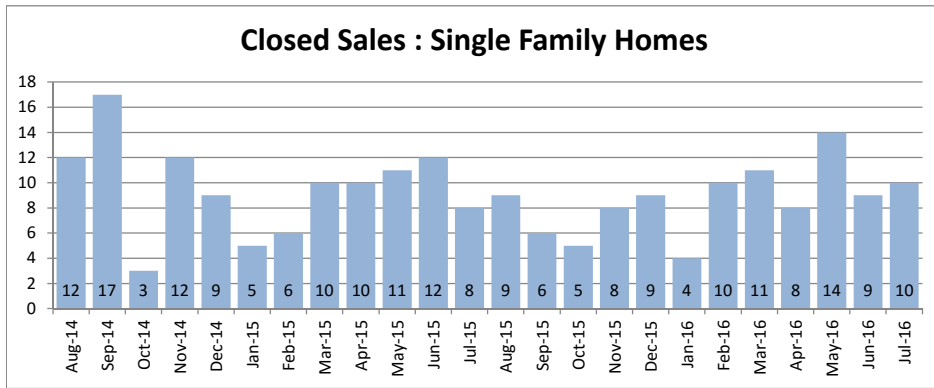


North Shore
1-5-6 to 1-6-9

July 2016

Single Family Homes	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	11	8	38%	92	105	-12%
Closed Sales	10	8	25%	66	59	12%
Median Sales Price	\$756,000	\$810,000	-7%	\$830,000	\$760,000	9%
Percent of Original List Price Received	93.1%	97.1%	-4%	87.5%	95.1%	-8%
Median Days on Market Until Sale	36	22	64%	62	25	148%
Inventory of Homes for Sale	51	71	-28%	-	-	-

Condos	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	8	9	-11%	43	46	-7%
Closed Sales	3	3	0%	25	31	-19%
Median Sales Price	\$277,000	\$310,000	-11%	\$375,000	\$396,000	-5%
Percent of Original List Price Received	100.7%	97.2%	4%	100.0%	99.0%	1%
Median Days on Market Until Sale	97	54	80%	19	54	-65%
Inventory of Homes for Sale	20	22	-9%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

July 2016

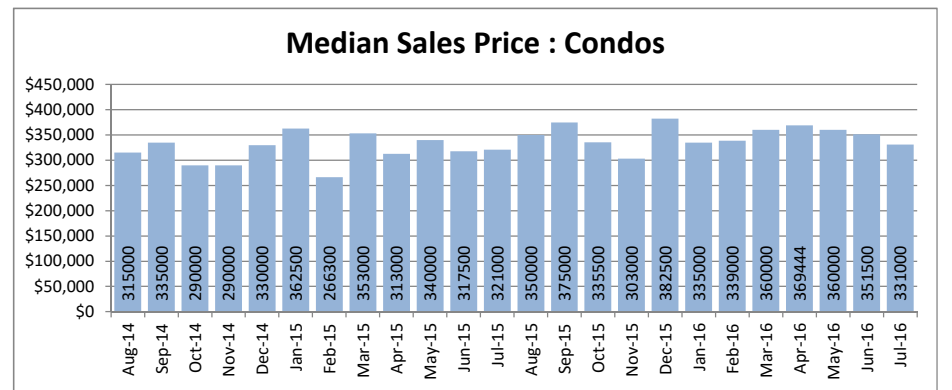
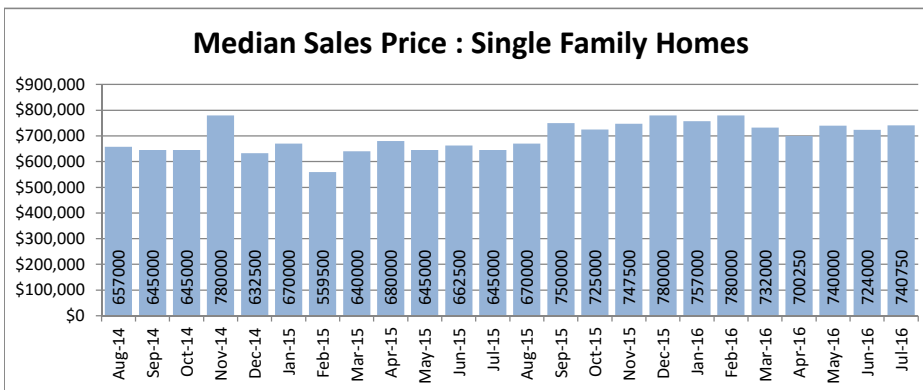
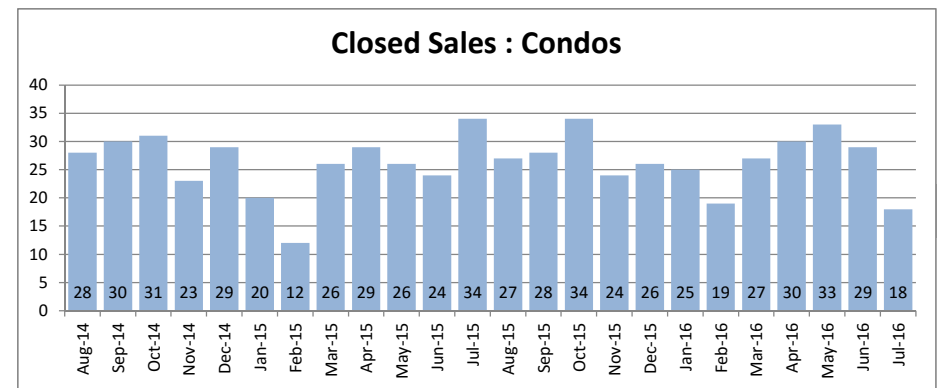
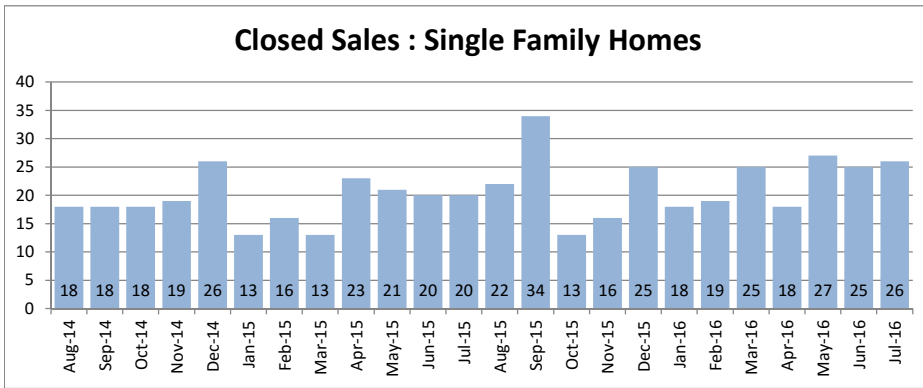


Pearl City - Aiea
1-9-6 to 1-9-9

July 2016

Single Family Homes	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	28	32	-13%	193	178	8%
Closed Sales	26	20	30%	158	127	24%
Median Sales Price	\$740,750	\$645,000	15%	\$733,000	\$645,000	14%
Percent of Original List Price Received	99.8%	99.2%	1%	97.9%	99.2%	-1%
Median Days on Market Until Sale	13	16	-19%	13	18	-28%
Inventory of Homes for Sale	62	68	-9%	-	-	-

Condos	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	28	40	-30%	221	227	-3%
Closed Sales	18	34	-47%	181	173	5%
Median Sales Price	\$331,000	\$321,000	3%	\$348,000	\$325,000	7%
Percent of Original List Price Received	96.1%	96.7%	-1%	96.0%	95.9%	0%
Median Days on Market Until Sale	20	17	18%	12	20	-40%
Inventory of Homes for Sale	60	90	-33%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

July 2016

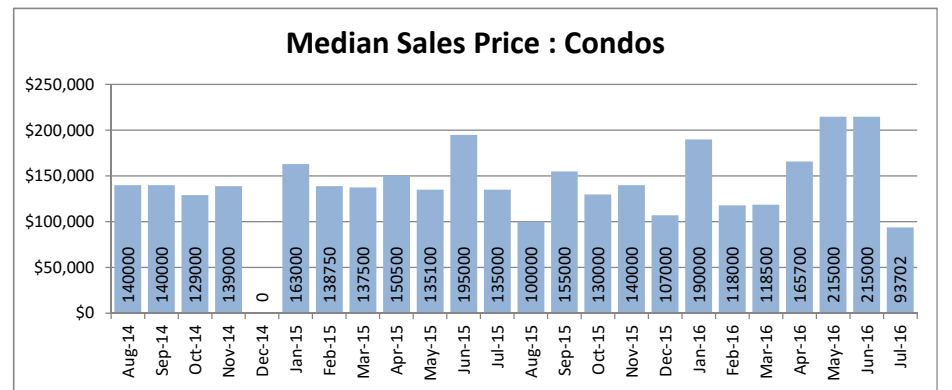
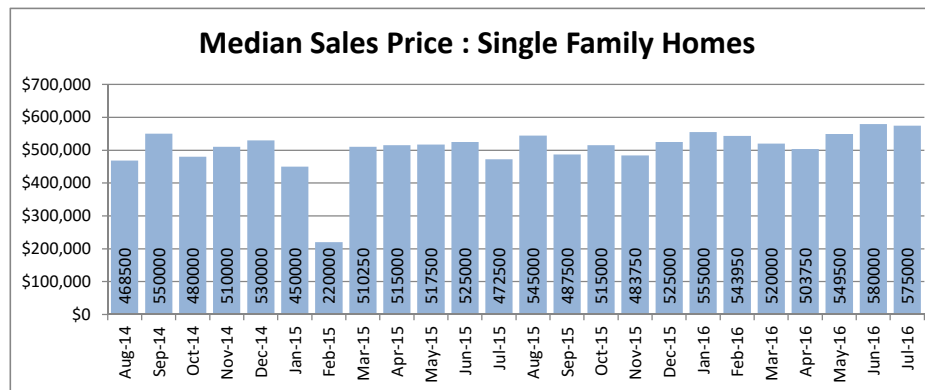
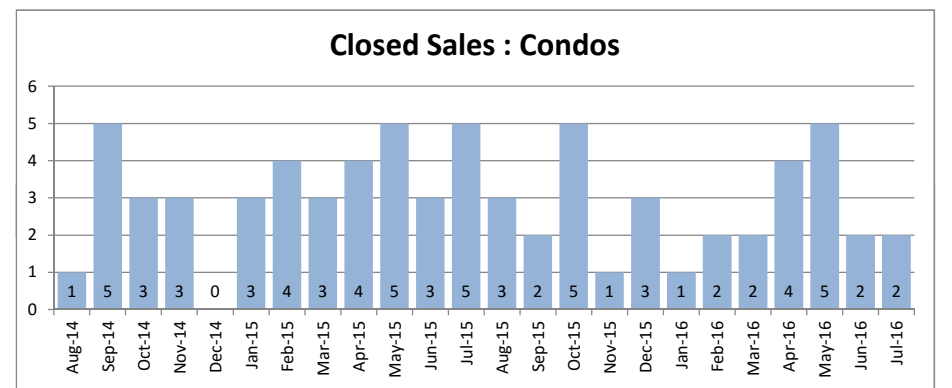
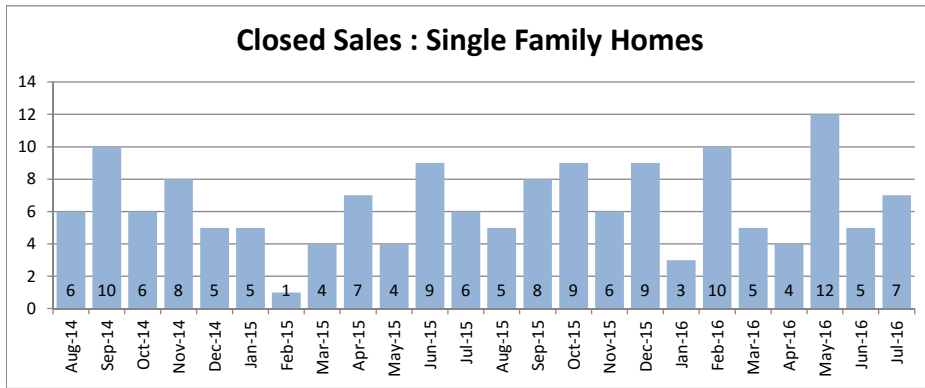


Wahiawa
1-7-1 to 1-7-7

July 2016

Single Family Homes	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	7	13	-46%	59	64	-8%
Closed Sales	7	6	17%	46	36	28%
Median Sales Price	\$575,000	\$472,500	22%	\$552,450	\$502,500	10%
Percent of Original List Price Received	98.3%	99.7%	-1%	100.5%	100.6%	0%
Median Days on Market Until Sale	12	32	-63%	15	23	-35%
Inventory of Homes for Sale	20	25	-20%	-	-	-

Condos	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	3	3	0%	18	26	-31%
Closed Sales	2	5	-60%	18	27	-33%
Median Sales Price	\$93,702	\$135,000	-31%	\$160,000	\$144,000	11%
Percent of Original List Price Received	72.1%	96.4%	-25%	100.1%	97.0%	3%
Median Days on Market Until Sale	151	52	190%	17	23	-26%
Inventory of Homes for Sale	6	13	-54%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

July 2016

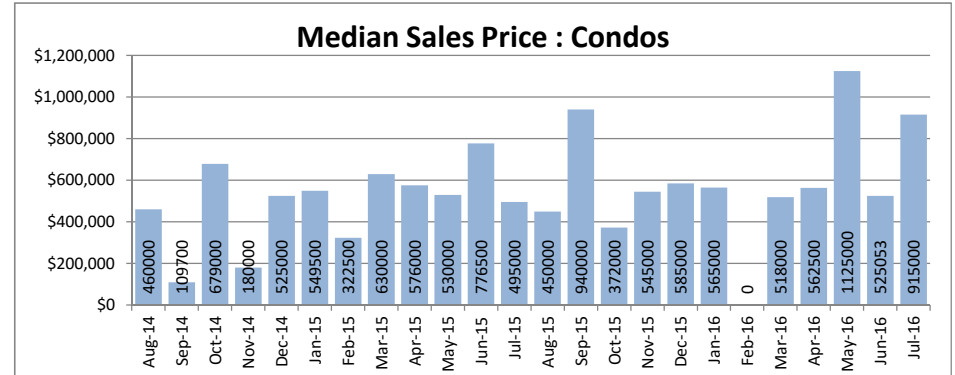
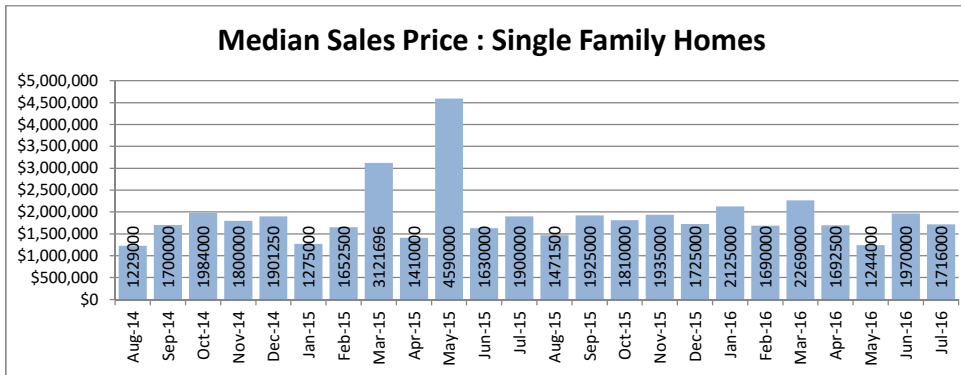
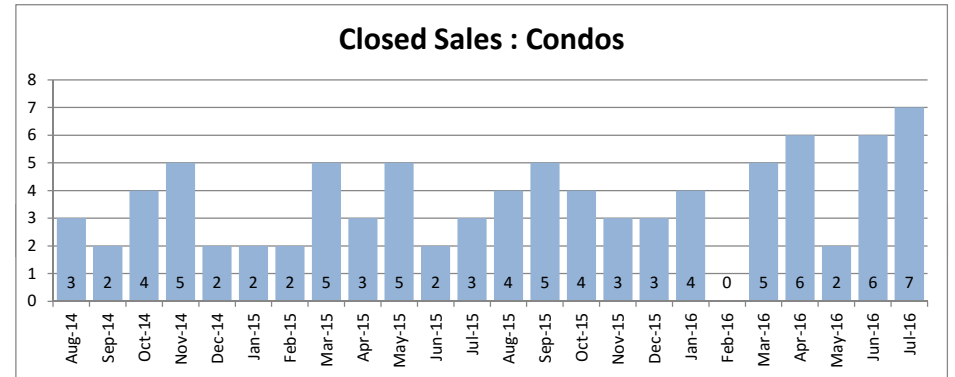
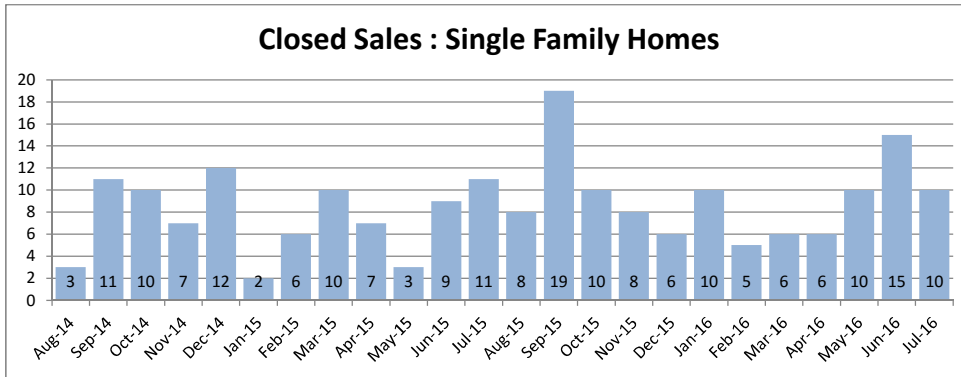


Waialae - Kahala
1-3-5

July 2016

Single Family Homes	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	24	17	41%	141	120	18%
Closed Sales	10	11	-9%	62	49	27%
Median Sales Price	\$1,716,000	\$1,900,000	-10%	\$1,808,125	\$1,850,000	-2%
Percent of Original List Price Received	92.8%	95.2%	-3%	91.7%	100.0%	-8%
Median Days on Market Until Sale	56	50	12%	43	19	126%
Inventory of Homes for Sale	98	83	18%	-	-	-

Condos	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	5	9	-44%	50	41	22%
Closed Sales	7	3	133%	30	21	43%
Median Sales Price	\$915,000	\$495,000	85%	\$571,500	\$530,000	8%
Percent of Original List Price Received	91.7%	100.0%	-8%	98.1%	101.0%	-3%
Median Days on Market Until Sale	26	12	117%	24	12	100%
Inventory of Homes for Sale	20	17	18%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

July 2016

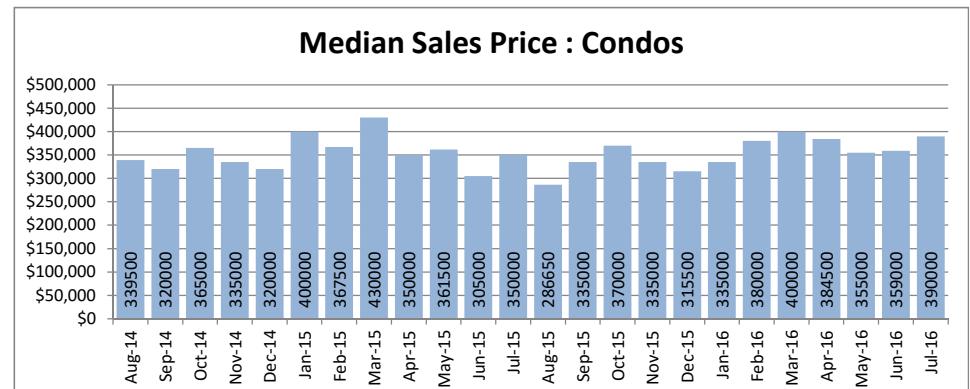
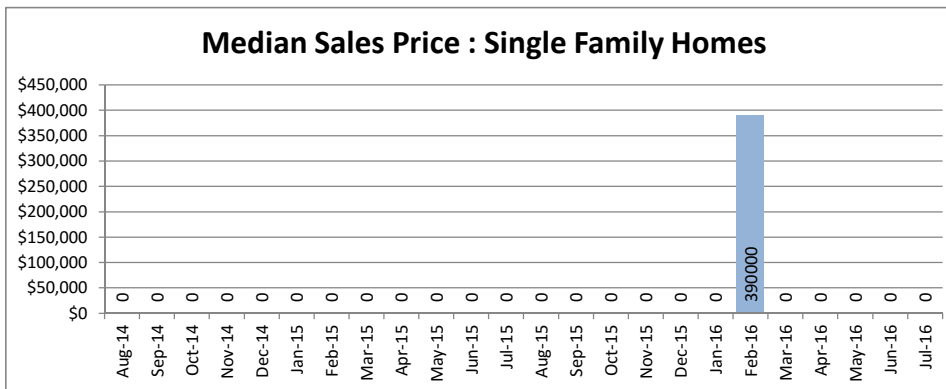
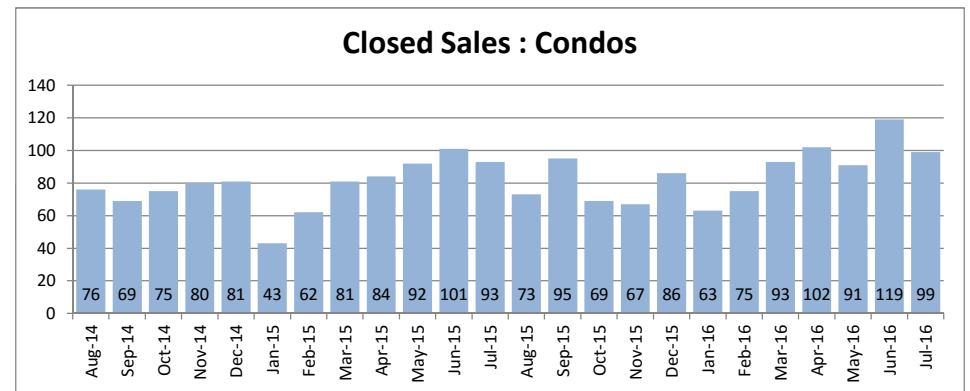
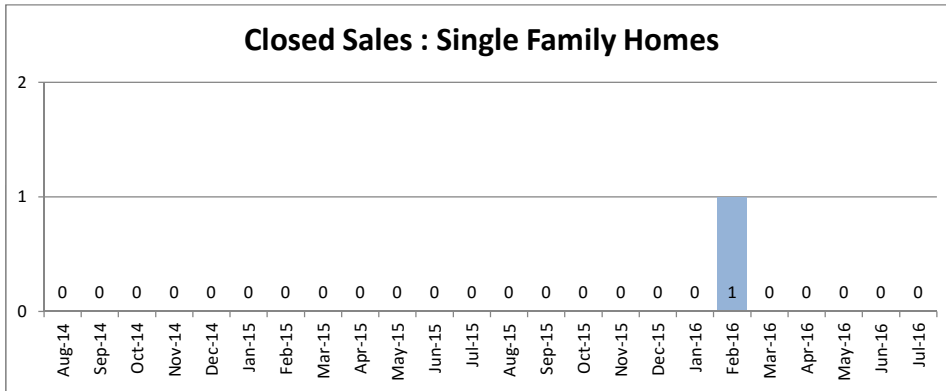


Waikiki
1-2-6

July 2016

Single Family Homes	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	0	0	-	1	1	-
Closed Sales	0	0	-	1	0	-
Median Sales Price	\$0	\$0	-	\$390,000	\$0	-
Percent of Original List Price Received	0.0%	0.0%	-	100.0%	0.0%	-
Median Days on Market Until Sale	0	0	-	0	0	-
Inventory of Homes for Sale	0	0	-	-	-	-

Condos	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	103	149	-31%	947	1000	-5%
Closed Sales	99	93	6%	642	561	14%
Median Sales Price	\$390,000	\$350,000	11%	\$370,444	\$350,000	6%
Percent of Original List Price Received	97.5%	95.9%	2%	96.2%	94.9%	1%
Median Days on Market Until Sale	39	38	3%	36	39	-8%
Inventory of Homes for Sale	520	604	-14%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

July 2016

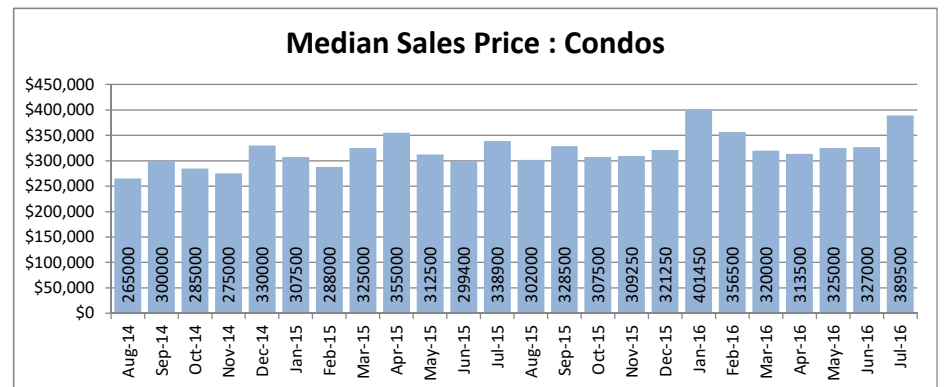
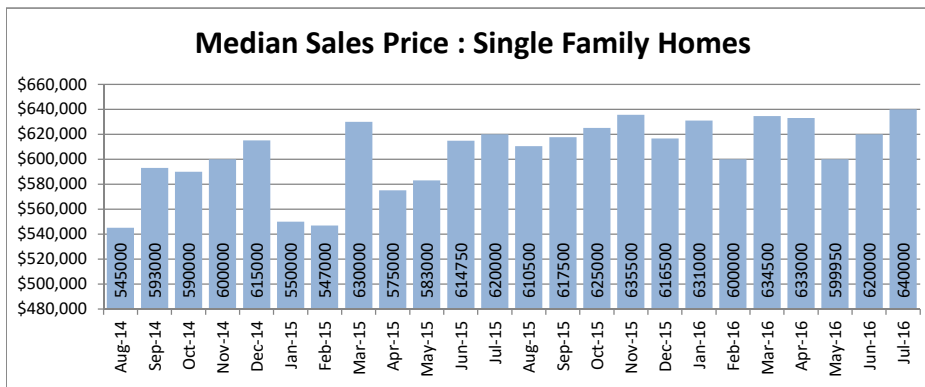
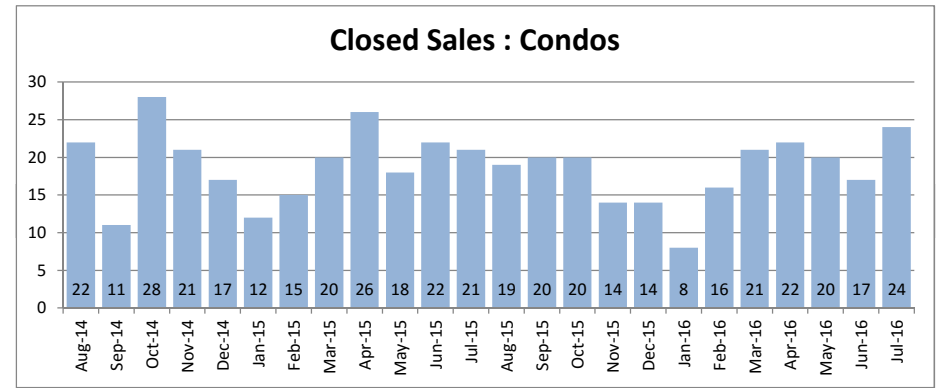
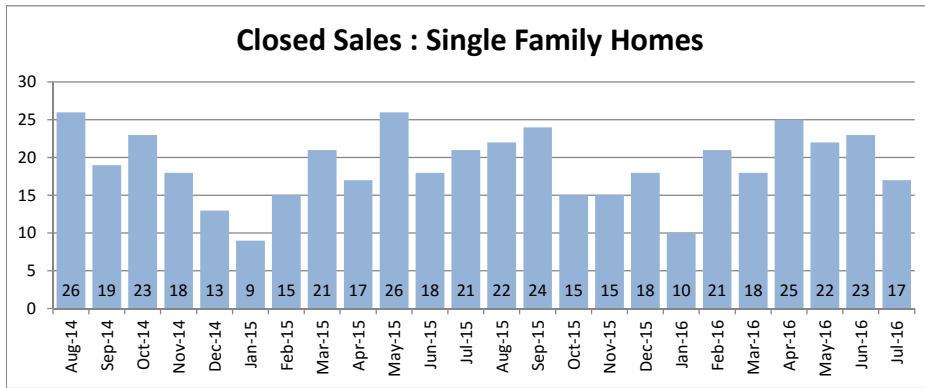


Waipahu
1-9-4

July 2016

Single Family Homes	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	22	31	-29%	157	166	-5%
Closed Sales	17	21	-19%	136	127	7%
Median Sales Price	\$640,000	\$620,000	3%	\$615,000	\$596,000	3%
Percent of Original List Price Received	100.0%	100.0%	0%	98.4%	99.3%	-1%
Median Days on Market Until Sale	13	11	18%	15	21	-29%
Inventory of Homes for Sale	47	63	-25%	-	-	-

Condos	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	24	25	-4%	158	164	-4%
Closed Sales	24	21	14%	128	135	-5%
Median Sales Price	\$389,500	\$338,900	15%	\$325,000	\$310,000	5%
Percent of Original List Price Received	100.6%	100.0%	1%	100.0%	96.9%	3%
Median Days on Market Until Sale	15	10	50%	10	16	-38%
Inventory of Homes for Sale	40	51	-22%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

July 2016

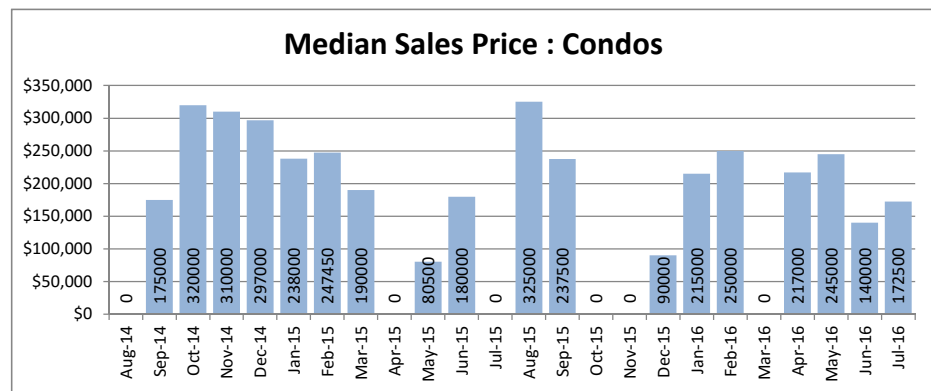
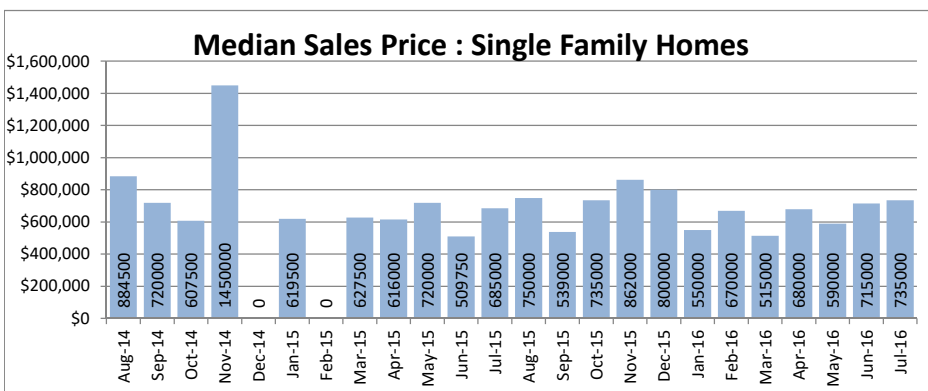
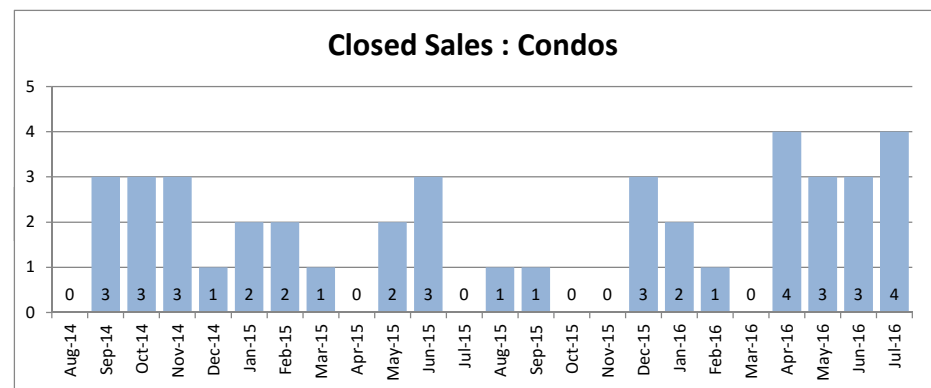
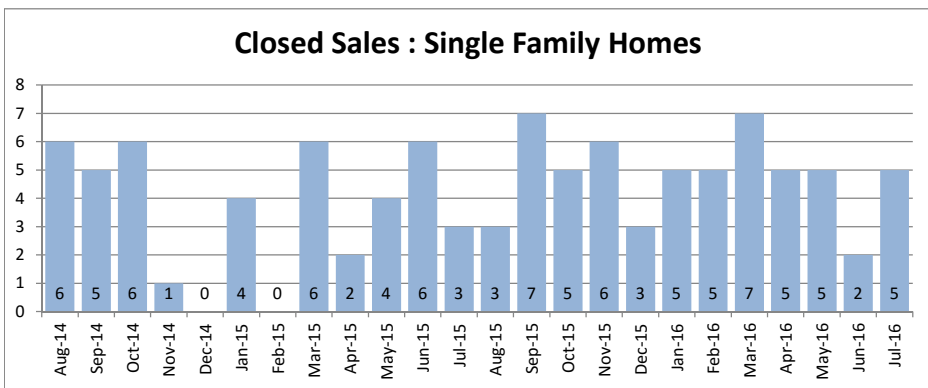


Windward Coast
1-4-8 to 1-5-5

July 2016

Single Family Homes	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	10	17	-41%	75	53	42%
Closed Sales	5	3	67%	34	25	36%
Median Sales Price	\$735,000	\$685,000	7%	\$650,000	\$645,000	1%
Percent of Original List Price Received	98.4%	97.2%	1%	100.0%	92.1%	9%
Median Days on Market Until Sale	12	33	-64%	18	56	-68%
Inventory of Homes for Sale	46	32	44%	-	-	-

Condos	July			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	2	2	0%	25	23	9%
Closed Sales	4	0	-	17	10	70%
Median Sales Price	\$172,500	\$0	-	\$200,000	\$193,500	3%
Percent of Original List Price Received	93.2%	0.0%	-	83.3%	96.3%	-13%
Median Days on Market Until Sale	89	0	-	65	78	-17%
Inventory of Homes for Sale	17	14	21%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Single Family Solds - July 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 4

Central Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
MILILANI AREA	\$ 710,750	\$ 710,000	-0.1%	-\$750	12	17	41.7%	5
MILILANI MAUKA	\$ 835,000	\$ 830,000	-0.6%	-\$5,000	11	9	-18.2%	-2
WAHIAWA AREA	\$ 429,000	\$ 575,000	34.0%	\$146,000	4	2	-50.0%	-2
WAHIAWA HEIGHTS	\$ 515,000	\$ 615,000	19.4%	\$100,000	1	5	400.0%	4
WAIPIO ACRES/WAIKALANI WOOD	\$ 675,000	\$ 825,000	22.2%	\$150,000	1	1	0.0%	0
WHITMORE VILLAGE	\$ 600,000	-	-	-	1	-	-	-
Central Region	\$ 695,000	\$ 712,500	2.5%	\$17,500	30	34	13.3%	4
Diamond Hd Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AINA HAINA AREA	\$ 875,000	-	-	-	6	-	-	-
AINA HAINA BEACH	-	\$ 1,200,000	-	-	-	1	-	-
DIAMOND HEAD	\$ 2,495,000	-	-	-	1	-	-	-
HAWAII LOA RIDGE	\$ 1,999,000	\$ 2,175,000	8.8%	\$176,000	2	2	0.0%	0
KAHALA AREA	\$ 1,850,000	\$ 3,125,000	68.9%	\$1,275,000	3	2	-33.3%	-1
KAHALA BLACK POINT	\$ 1,900,000	-	-	-	1	-	-	-
KAIMUKI	-	\$ 775,000	-	-	-	1	-	-
KAPAHULU	\$ 909,000	\$ 1,015,000	11.7%	\$106,000	4	2	-50.0%	-2
KULIOUOU	\$ 1,065,000	-	-	-	1	-	-	-
MAUNALANI HEIGHTS	\$ 910,000	-	-	-	1	-	-	-
NIU BEACH	\$ 3,340,000	-	-	-	1	-	-	-
NIU VALLEY	\$ 1,079,000	-	-	-	2	-	-	-
PALOLO	\$ 745,000	\$ 855,000	14.8%	\$110,000	6	1	-83.3%	-5
ST. LOUIS	\$ 850,000	\$ 1,075,000	26.5%	\$225,000	5	2	-60.0%	-3
WAIALAE IKI	\$ 1,794,500	\$ 1,595,000	-11.1%	-\$199,500	4	4	0.0%	0
WAIALAE NUI RDGE	-	\$ 1,725,000	-	-	-	1	-	-
WAIALAE NUI VLY	\$ 1,000,000	-	-	-	1	-	-	-
WAIALAE NUI-LWR	-	\$ 880,000	-	-	-	1	-	-
WAIALAE G/C	\$ 2,100,000	\$ 1,566,000	-25.4%	-\$534,000	1	2	100.0%	1
WAILUPE AREA	\$ 1,825,000	-	-	-	1	-	-	-
WAILUPE BCH	\$ 2,150,000	-	-	-	1	-	-	-
WILHELMINA	\$ 835,000	\$ 890,500	6.6%	\$55,500	1	4	300.0%	3
Diamond Hd Region	\$ 1,036,500	\$ 1,290,000	24.5%	\$253,500	42	23	-45.2%	-19
Hawaii Kai Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
ANCHORAGE	-	\$ 1,370,000	-	-	-	1	-	-
KAMEHAMEHA RIDGE	-	\$ 1,900,000	-	-	-	1	-	-
KALAMA VALLEY	\$ 960,000	\$ 765,000	-20.3%	-\$195,000	4	3	-25.0%	-1
LAULIMA	\$ 840,000	-	-	-	1	-	-	-
KOKO KAI	\$ 1,450,000	\$ 2,271,500	56.7%	\$821,500	1	1	0.0%	0
KOKO HEAD TERRAC	\$ 883,500	\$ 920,000	4.1%	\$36,500	2	1	-50.0%	-1
MARINERS RIDGE	-	\$ 1,072,500	-	-	-	4	-	-
MARINERS VALLEY	\$ 935,000	\$ 889,500	-4.9%	-\$45,500	1	2	100.0%	1
PORTLOCK	\$ 3,246,300	-	-	-	1	-	-	-
QUEENS GATE	\$ 1,100,000	\$ 1,150,000	4.5%	\$50,000	1	1	0.0%	0
TRIANGLE	\$ 2,450,000	\$ 1,425,000	-41.8%	-\$1,025,000	1	1	0.0%	0
WEST MARINA	\$ 1,090,250	\$ 1,010,000	-7.4%	-\$80,250	2	2	0.0%	0
Hawaii Kai Region	\$ 985,000	\$ 1,020,000	3.6%	\$35,000	14	17	21.4%	3
Leeward Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
LUALUALEI	\$ 370,000	\$ 467,500	26.4%	\$97,500	4	4	0.0%	0
MAILI	\$ 382,000	\$ 430,000	12.6%	\$48,000	13	13	0.0%	0
MAILI SEA-KAIMALINO	\$ 480,000	-	-	-	1	-	-	-
MAILI SEA-MAKALAE 1	\$ 500,000	\$ 554,000	10.8%	\$54,000	1	2	100.0%	1
MAILI SEA-NOHOKAI	\$ 500,000	-	-	-	2	-	-	-
MAKAHA	\$ 240,000	\$ 395,000	64.6%	\$155,000	1	4	300.0%	3
NANAKULI	\$ 425,000	-	-	-	1	-	-	-
WAIANAE	\$ 350,000	\$ 245,950	-29.7%	-\$104,050	1	2	100.0%	1
Leeward Region	\$ 383,500	\$ 445,000	16.0%	\$61,500	24	25	4.2%	1

Single Family Solds - July 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

Ewa Plain Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
EWA BEACH	\$ 452,750	\$ 497,500	9.9%	\$44,750	6	4	-33.3%	-2
EWA GEN BREAKERS	\$ 645,000	\$ 695,000	7.8%	\$50,000	1	1	0.0%	0
EWA GEN ALII COVE	\$ 445,000	-	-	-	1	-	-	-
EWA GEN ALII COURT	\$ 445,000	-	-	-	1	-	-	-
EWA GEN HALEAKEA	\$ 780,000	-	-	-	3	-	-	-
EWA GEN KULA LEI	-	\$ 697,000	-	-	-	1	-	-
EWA GEN LAS BRISAS	\$ 477,500	-	-	-	4	-	-	-
EWA GEN LOMBARD WAY	\$ 418,000	\$ 460,000	10.0%	\$42,000	3	1	-66.7%	-2
EWA GEN LAULANI	\$ 549,000	\$ 569,250	3.7%	\$20,250	1	2	100.0%	1
EWA GEN LAULANI-TIDES	\$ 520,500	\$ 564,500	8.5%	\$44,000	2	4	100.0%	2
EWA GEN PRESCOTT	\$ 649,000	-	-	-	1	-	-	-
EWA GEN MONTECITO/TUSCANY	\$ 499,000	\$ 550,000	10.2%	\$51,000	4	4	0.0%	0
EWA GEN SEA BREEZE	\$ 550,000	-	-	-	1	-	-	-
EWA GEN SONOMA	\$ 690,000	-	-	-	2	-	-	-
EWA GEN SODA CREEK	-	\$ 567,000	-	-	-	3	-	-
EWA GEN SUN TERRA	\$ 538,000	-	-	-	1	-	-	-
EWA GEN SUN TERRA SOUTH	\$ 553,500	\$ 700,000	26.5%	\$146,500	2	1	-50.0%	-1
EWA GEN TERRAZZA	\$ 535,000	-	-	-	1	-	-	-
EWA GEN TIBURON	\$ 530,000	\$ 575,000	8.5%	\$45,000	1	1	0.0%	0
EWA GEN TUSCANY II	-	\$ 585,000	-	-	-	1	-	-
EWA GEN WOODBRIDGE	-	\$ 763,000	-	-	-	1	-	-
EWA VILLAGES	\$ 506,000	-	-	-	2	-	-	-
HOAKALEI-KA MAKANA	\$ 750,000	\$ 780,000	4.0%	\$30,000	6	9	50.0%	3
HOAKALEI-KIPUKA	-	\$ 685,000	-	-	-	1	-	-
KAPOLEI	\$ 350,000	\$ 529,000	51.1%	\$179,000	1	1	0.0%	0
KAPOLEI KNOLLS	\$ 767,000	\$ 786,250	2.5%	\$19,250	1	2	100.0%	1
HUELANI	\$ 662,000	-	-	-	1	-	-	-
KAPOLEI-IWALANI	\$ 651,000	\$ 649,000	-0.3%	-\$2,000	1	1	0.0%	0
KAPOLEI-MEHANA-LA HIKI	\$ 620,000	-	-	-	1	-	-	-
KAPOLEI-KEKUILANI	-	\$ 580,000	-	-	-	2	-	-
KAPOLEI-MALANAI	-	\$ 820,000	-	-	-	1	-	-
NANAKAI GARDENS	\$ 455,000	\$ 511,500	12.4%	\$56,500	1	2	100.0%	1
LEEWARD ESTATES	-	\$ 640,000	-	-	-	1	-	-
OCEAN POINTE	\$ 619,000	\$ 667,500	7.8%	\$48,500	13	12	-7.7%	-1
WESTLOCH ESTATES	\$ 505,000	\$ 670,000	32.7%	\$165,000	1	3	200.0%	2
WESTLOCH FAIRWAY	\$ 587,500	-	-	-	4	-	-	-
Ewa Plain Region	\$ 576,000	\$ 646,000	12.2%	\$70,000	67	59	-11.9%	-8
Makakilo Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
MAKAKILO-ANUHEA	\$ 647,500	-	-	-	2	-	-	-
MAKAKILO-HIGHPOINTE	\$ 715,000	\$ 770,000	7.7%	\$55,000	1	1	0.0%	0
MAKAKILO-HIGHLANDS	\$ 615,000	\$ 674,500	9.7%	\$59,500	1	4	300.0%	3
MAKAKILO-LOWER	\$ 677,000	\$ 504,000	-25.6%	-\$173,000	1	3	200.0%	2
MAKAKILO-KAHIWELO	\$ 765,000	\$ 780,000	2.0%	\$15,000	1	1	0.0%	0
MAKAKILO-PALEHUA HGTS	\$ 694,000	-	-	-	2	-	-	-
MAKAKILO-ROYAL RIDGE	\$ 710,000	-	-	-	1	-	-	-
MAKAKILO-STARSEDGE	\$ 769,000	-	-	-	2	-	-	-
MAKAKILO-UPPER	\$ 585,000	\$ 595,000	1.7%	\$10,000	5	3	-40.0%	-2
MAKAKILO-WAI KALOI	-	\$ 762,500	-	-	-	4	-	-
MAKAKILO-WEST HILLS	-	\$ 720,000	-	-	-	3	-	-
Makakilo Region	\$ 672,500	\$ 715,000	6.3%	\$42,500	16	19	18.8%	3

Single Family Solds - July 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 4

Kailua Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AIAHAI PARK	-	\$ 1,200,000	-	-	-	3	-	-
BEACHSIDE	\$ 2,590,000	\$ 2,085,000	-19.5%	-\$505,000	1	1	0.0%	0
COCONUT GROVE	\$ 783,001	\$ 798,000	1.9%	\$14,999	6	4	-33.3%	-2
ENCHANTED LAKE	\$ 995,000	\$ 944,000	-5.1%	-\$51,000	9	6	-33.3%	-3
HILLCREST	\$ 818,000	-	-	-	1	-	-	-
KAILUA ESTATES	\$ 2,300,000	\$ 1,440,000	-37.4%	-\$860,000	1	2	100.0%	1
KALAHEO HILLSIDE	\$ 905,000	\$ 830,000	-8.3%	-\$75,000	1	1	0.0%	0
KALAMA/CNUT GROV	\$ 1,470,000	-	-	-	1	-	-	-
KOOLAUPOKO	\$ 1,722,500	\$ 897,500	-47.9%	-\$825,000	2	2	0.0%	0
KALAMA TRACT	-	\$ 1,225,000	-	-	-	2	-	-
KAOPA	-	\$ 824,090	-	-	-	1	-	-
KEOLU HILLS	\$ 800,000	\$ 900,000	12.5%	\$100,000	1	5	400.0%	4
KUULEI TRACT	\$ 1,499,000	-	-	-	1	-	-	-
LANIKAI	\$ 1,950,000	\$ 2,450,000	25.6%	\$500,000	3	3	0.0%	0
MAUNAWILI	\$ 1,104,000	\$ 1,337,500	21.2%	\$233,500	3	2	-33.3%	-1
OLOMANA	\$ 790,000	\$ 890,000	12.7%	\$100,000	1	1	0.0%	0
POHAKUPU	\$ 1,150,000	-	-	-	1	-	-	-
WAIMANALO	\$ 750,000	\$ 1,264,400	68.6%	\$514,400	3	3	0.0%	0
Kailua Region	\$ 1,008,000	\$ 1,092,500	8.4%	\$84,500	35	36	2.9%	1
Kaneohe Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AHUIMANU AREA	-	\$ 630,000	-	-	-	1	-	-
AHUIMANU HILLS	\$ 817,000	\$ 910,000	11.4%	\$93,000	1	1	0.0%	0
ALII SHORES	-	\$ 1,225,000	-	-	-	2	-	-
COUNTRY CLUB	\$ 1,208,000	-	-	-	1	-	-	-
BAYVIEW ESTATES	\$ 785,000	-	-	-	1	-	-	-
BAYVIEW GARDEN	-	\$ 1,355,000	-	-	-	1	-	-
CLUB VIEW ESTATE	\$ 613,000	\$ 807,500	31.7%	\$194,500	1	4	300.0%	3
HALE KOU	\$ 830,000	\$ 959,750	15.6%	\$129,750	1	2	100.0%	1
HAIKU PLANTATION	\$ 1,283,000	\$ 1,500,000	16.9%	\$217,000	1	2	100.0%	1
HALEKAUWILA	\$ 860,000	-	-	-	1	-	-	-
HAUULA	\$ 425,000	\$ 600,500	41.3%	\$175,500	1	2	100.0%	1
KAAAWA	\$ 685,000	\$ 861,000	25.7%	\$176,000	1	2	100.0%	1
KAALAEA	-	\$ 735,000	-	-	-	1	-	-
KAMOALII	\$ 741,000	-	-	-	2	-	-	-
KANEOHE WOODS	\$ 791,000	\$ 1,100,000	39.1%	\$309,000	1	1	0.0%	0
KANEOHE TOWN	-	\$ 568,500	-	-	-	2	-	-
KAPUNA HALA	\$ 600,000	-	-	-	1	-	-	-
KEAPUKA	\$ 725,000	\$ 750,000	3.4%	\$25,000	2	1	-50.0%	-1
KOKOKAHI	\$ 1,140,000	-	-	-	1	-	-	-
LILIPUNA	\$ 1,940,000	-	-	-	2	-	-	-
LULANI OCEAN	\$ 2,100,000	-	-	-	1	-	-	-
MAHALANI	-	\$ 1,080,000	-	-	-	1	-	-
MAHINUI	\$ 1,200,000	\$ 660,000	-45.0%	-\$540,000	1	1	0.0%	0
MIKIOLA	-	\$ 839,000	-	-	-	2	-	-
PARKWAY	-	\$ 729,000	-	-	-	1	-	-
PIKOILOA	\$ 805,000	-	-	-	2	-	-	-
WOODRIDGE	-	\$ 620,000	-	-	-	1	-	-
PUOHALA VILLAGE	\$ 685,000	\$ 830,000	21.2%	\$145,000	2	1	-50.0%	-1
TEMPLE VALLEY	\$ 709,000	-	-	-	2	-	-	-
VALLEY ESTATES	\$ 825,000	-	-	-	1	-	-	-
WAIKALUA	\$ 605,000	-	-	-	2	-	-	-
Kaneohe Region	\$ 785,000	\$ 830,000	5.7%	\$45,000	29	29	0.0%	0
Pearl City Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AIEA AREA	-	\$ 646,000	-	-	-	1	-	-
AIEA HEIGHTS	\$ 700,000	\$ 900,000	28.6%	\$200,000	1	5	400.0%	4
FOSTER VILLAGE	\$ 794,000	\$ 875,000	10.2%	\$81,000	2	2	0.0%	0
HALAWA	\$ 675,000	\$ 880,000	30.4%	\$205,000	1	1	0.0%	0
MOMILANI	-	\$ 682,000	-	-	-	2	-	-
NEWTOWN	\$ 780,000	\$ 831,000	6.5%	\$51,000	3	3	0.0%	0
PACIFIC PALISADES	\$ 625,500	\$ 640,000	2.3%	\$14,500	4	3	-25.0%	-1
PEARL CITY-UPPER	\$ 639,000	\$ 641,000	0.3%	\$2,000	3	7	133.3%	4
ROYAL SUMMIT	-	\$ 1,550,000	-	-	-	1	-	-
WAIU	\$ 618,000	-	-	-	1	-	-	-
WAILUNA	-	\$ 690,000	-	-	-	1	-	-
WAIMALU	\$ 615,000	-	-	-	5	-	-	-
Pearl City Region	\$ 645,000	\$ 740,750	14.8%	\$95,750	20	26	30.0%	6

Single Family Solds - July 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 4

Metro Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
ALIAMANU	\$ 599,500	-	-	-	2	-	-	-
DOWSETT	\$ 910,000	\$ 1,350,000	48.4%	\$440,000	1	1	0.0%	0
KALIHI-LOWER	\$ 786,500	\$ 770,250	-2.1%	-\$16,250	2	2	0.0%	0
KALIHI VALLEY	\$ 825,000	\$ 771,500	-6.5%	-\$53,500	1	2	100.0%	1
KAM HEIGHTS	\$ 729,000	\$ 835,000	14.5%	\$106,000	1	3	200.0%	2
KAPAHULU	\$ 875,000	-	-	-	1	-	-	-
KAPALAMA	\$ 611,500	-	-	-	1	-	-	-
KAPIOLANI	\$ 928,888	-	-	-	1	-	-	-
LILIHA	\$ 660,000	-	-	-	1	-	-	-
MAKIKI AREA	-	\$ 940,000	-	-	-	2	-	-
MAKIKI HEIGHTS	\$ 1,800,000	\$ 1,380,000	-23.3%	-\$420,000	1	1	0.0%	0
MANOA AREA	\$ 1,035,000	\$ 1,155,000	11.6%	\$120,000	1	2	100.0%	1
MANOA UPPER	-	\$ 1,252,500	-	-	-	2	-	-
MANOA-WOODLAWN	\$ 1,140,000	\$ 1,241,000	8.9%	\$101,000	3	3	0.0%	0
MOANALUA GARDENS	-	\$ 855,000	-	-	-	3	-	-
MOANALUA VALLEY	\$ 825,000	-	-	-	1	-	-	-
MOIILILI	\$ 1,230,000	\$ 755,000	-38.6%	-\$475,000	1	2	100.0%	1
NUUANU AREA	\$ 810,000	-	-	-	1	-	-	-
NUUANU LOWER	\$ 498,000	-	-	-	1	-	-	-
PACIFIC HEIGHTS	\$ 987,500	-	-	-	2	-	-	-
PAUOA VALLEY	\$ 925,000	\$ 855,000	-7.6%	-\$70,000	3	1	-66.7%	-2
PUNCHBOWL AREA	\$ 785,000	-	-	-	1	-	-	-
PUUNUI	\$ 1,300,000	\$ 1,250,000	-3.8%	-\$50,000	1	1	0.0%	0
SALT LAKE	\$ 825,500	-	-	-	2	-	-	-
UNIVERSITY	\$ 1,400,000	\$ 880,000	-37.1%	-\$520,000	1	1	0.0%	0
Metro Region	\$ 875,000	\$ 980,000	12.0%	\$105,000	30	26	-13.3%	-4

North Shore Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
KAHUKU	\$ 474,500	\$ 652,500	37.5%	\$178,000	2	2	0.0%	0
LAIE	\$ 1,050,000	\$ 1,033,000	-1.6%	-\$17,000	1	1	0.0%	0
MOKULEIA	-	\$ 2,780,000	-	-	-	1	-	-
PAALAAKAI	\$ 500,000	\$ 670,000	34.0%	\$170,000	1	3	200.0%	2
PUPUKEA	\$ 1,075,000	-	-	-	1	-	-	-
SUNSET AREA	-	\$ 3,700,000	-	-	-	2	-	-
SUNSET/VELZY	-	\$ 3,500,000	-	-	-	1	-	-
WAIALUA	\$ 845,000	\$ 792,000	-6.3%	-\$53,000	4	1	-75.0%	-3
North Shore Region	\$ 840,000	\$ 792,000	-5.7%	-\$48,000	9	11	22.2%	2

Waipahu Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
CRESTVIEW	-	\$ 777,000	-	-	-	1	-	-
HARBOR VIEW	-	\$ 632,500	-	-	-	2	-	-
SEAVIEW	\$ 549,250	-	-	-	2	-	-	-
ROYAL KUNIA	\$ 550,000	\$ 658,500	19.7%	\$108,500	3	6	100.0%	3
ROBINSON HEIGHTS	-	\$ 605,000	-	-	-	1	-	-
VILLAGE PARK	\$ 585,000	\$ 674,000	15.2%	\$89,000	4	1	-75.0%	-3
WAIKELE	\$ 615,000	\$ 640,500	4.1%	\$25,500	4	2	-50.0%	-2
WAIPAHU GARDENS	\$ 560,000	-	-	-	1	-	-	-
WAIPAHU TRIANGLE	\$ 650,000	\$ 595,000	-8.5%	-\$55,000	1	1	0.0%	0
WAIPAHU-LOWER	\$ 655,000	\$ 590,000	-9.9%	-\$65,000	3	2	-33.3%	-1
WAIPIO GENTRY	\$ 660,000	\$ 600,000	-9.1%	-\$60,000	3	1	-66.7%	-2
Waipahu Region	\$ 620,000	\$ 640,000	3.2%	\$20,000	21	17	-19.0%	-4

Condo Solds - July 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 3

Central Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
LAUNANI VALLEY	\$ 320,250	\$ 310,000	-3.2%	-\$10,250	6	3	-50.0%	-3
MILILANI AREA	\$ 357,500	\$ 373,000	4.3%	\$15,500	12	14	16.7%	2
MILILANI MAUKA	\$ 420,000	\$ 417,500	-0.6%	-\$2,500	13	10	-23.1%	-3
WAHIAWA AREA	\$ 114,000	-	-	-	4	-	-	-
WILIKINA	\$ 159,000	-	-	-	1	-	-	-
WAHIAWA HEIGHTS	-	\$ 93,702	-	-	-	2	-	-
WAIPIO ACRES/WAIKALANI WOOD	\$ 247,500	\$ 271,500	9.7%	\$24,000	8	6	-25.0%	-2
Central Region	\$ 338,500	\$ 360,000	6.4%	\$21,500	44	35	-20.5%	-9
Diamond Hd Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
DIAMOND HEAD	\$ 1,220,000	\$ 516,000	-57.7%	-\$704,000	5	4	-20.0%	-1
KAIMUKI	\$ 363,500	-	-	-	4	-	-	-
ST. LOUIS	\$ 604,000	-	-	-	2	-	-	-
KALANI IKI	-	\$ 1,049,000	-	-	-	2	-	-
KAHALA AREA	-	\$ 1,269,500	-	-	-	2	-	-
PAIKO LAGOON	-	\$ 645,000	-	-	-	1	-	-
WAIALAE G/C	-	\$ 180,000	-	-	-	2	-	-
WAIALAE NUI VLY	\$ 495,000	\$ 580,000	17.2%	\$85,000	3	1	-66.7%	-2
Diamond Hd Region	\$ 524,000	\$ 612,500	16.9%	\$88,500	14	12	-14.3%	-2
Ewa Plain Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AG/INDL/NAVY	\$ 197,500	\$ 238,000	20.5%	\$40,500	2	1	-50.0%	-1
EWA	\$ 307,250	\$ 288,000	-6.3%	-\$19,250	8	3	-62.5%	-5
EWA BEACH	\$ 302,000	\$ 205,000	-32.1%	-\$97,000	2	1	-50.0%	-1
EWA GEN SODA CREEK	\$ 286,250	\$ 250,000	-12.7%	-\$36,250	2	3	50.0%	1
EWA GEN	-	\$ 280,000	-	-	-	1	-	-
EWA GEN SUN TERRA ON THE PARK	\$ 260,000	-	-	-	1	-	-	-
HOAKALEI-KA MAKANA	\$ 539,000	\$ 553,000	2.6%	\$14,000	1	1	0.0%	0
KAPOLEI	\$ 400,000	\$ 428,000	7.0%	\$28,000	5	7	40.0%	2
KAPOLEI-MALANAI	\$ 534,000	-	-	-	1	-	-	-
KO OLINA	\$ 591,500	\$ 617,500	4.4%	\$26,000	6	6	0.0%	0
OCEAN POINTE	\$ 435,000	\$ 482,000	10.8%	\$47,000	13	9	-30.8%	-4
WESTLOCH FAIRWAY	\$ 310,000	-	-	-	1	-	-	-
Ewa Plain Region	\$ 411,000	\$ 479,000	16.5%	\$68,000	42	32	-23.8%	-10
Hawaii Kai Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
HAAHAIONE-LOWER	\$ 570,000	\$ 541,500	-5.0%	-\$28,500	2	8	300.0%	6
MARINERS VALLEY	-	\$ 556,000	-	-	-	1	-	-
WEST MARINA	\$ 640,000	\$ 670,000	4.7%	\$30,000	9	12	33.3%	3
Hawaii Kai Region	\$ 639,000	\$ 590,000	-7.7%	-\$49,000	11	21	90.9%	10
Kailua Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
KAILUA TOWN	\$ 452,000	\$ 550,000	21.7%	\$98,000	6	9	50.0%	3
Kailua Region	\$ 452,000	\$ 550,000	21.7%	\$98,000	6	9	50.0%	3
Kaneohe Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
PARKWAY	\$ 520,500	-	-	-	1	-	-	-
COUNTRY CLUB	\$ 600,000	\$ 658,000	9.7%	\$58,000	3	3	0.0%	0
GOVERNMENT	-	\$ 498,000	-	-	-	1	-	-
MAHINUI	\$ 441,000	-	-	-	1	-	-	-
HAIKU VILLAGE	-	\$ 600,000	-	-	-	1	-	-
HALE KOU	\$ 320,000	\$ 347,000	8.4%	\$27,000	2	2	0.0%	0
KAAWA	-	\$ 400,000	-	-	-	1	-	-
LILIPUNA	\$ 555,500	\$ 589,000	6.0%	\$33,500	2	1	-50.0%	-1
PUNALUU	-	\$ 65,000	-	-	-	3	-	-
PUUALII	\$ 505,000	\$ 450,000	-10.9%	-\$55,000	7	3	-57.1%	-4
TEMPLE VALLEY	\$ 472,500	\$ 540,000	14.3%	\$67,500	4	7	75.0%	3
WINDWARD ESTATES	\$ 351,900	\$ 489,750	39.2%	\$137,850	6	2	-66.7%	-4
Kaneohe Region	\$ 473,000	\$ 512,500	8.4%	\$39,500	26	24	-7.7%	-2

Condo Solds - July 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 3

Leeward Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
MAILI	\$ 184,500	\$ 125,000	-32.2%	-\$59,500	2	1	-50.0%	-1
MAKAHA	\$ 148,500	\$ 153,500	3.4%	\$5,000	18	4	-77.8%	-14
WAIANAE	\$ 95,000	\$ 130,000	36.8%	\$35,000	3	3	0.0%	0
Leeward Region	\$ 135,000	\$ 137,500	1.9%	\$2,500	23	8	-65.2%	-15
Makakilo Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
MAKAKILO-UPPER	\$ 322,758	\$ 326,000	1.0%	\$3,242	20	10	-50.0%	-10
Makakilo Region	\$ 322,758	\$ 326,000	1.0%	\$3,242	20	10	-50.0%	-10
Metro Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
ALA MOANA	\$ 200,000	\$ 210,000	5.0%	\$10,000	9	14	55.6%	5
CHINATOWN	\$ 483,000	\$ 590,000	22.2%	\$107,000	2	3	50.0%	1
DILLINGHAM	\$ 345,000	\$ 510,000	47.8%	\$165,000	1	1	0.0%	0
DOWNTOWN	\$ 394,500	\$ 420,000	6.5%	\$25,500	9	15	66.7%	6
HOLIDAY MART	\$ 274,000	\$ 320,000	16.8%	\$46,000	14	9	-35.7%	-5
KAKAAKO	\$ 694,500	\$ 705,000	1.5%	\$10,500	24	17	-29.2%	-7
KALIHI AREA	\$ 252,500	\$ 280,000	10.9%	\$27,500	2	1	-50.0%	-1
KALIHI LOWER	-	\$ 264,000	-	-	-	1	-	-
KAPAHULU	\$ 355,000	\$ 279,000	-21.4%	-\$76,000	1	2	100.0%	1
KAPIOLANI	\$ 516,500	\$ 345,000	-33.2%	-\$171,500	8	7	-12.5%	-1
KAPIO/KINAU/WARD	\$ 238,000	-	-	-	1	-	-	-
KAPALAMA	\$ 185,000	\$ 270,000	45.9%	\$85,000	2	2	0.0%	0
LILIHA	-	\$ 368,000	-	-	-	1	-	-
MAKIKI	\$ 298,500	\$ 362,500	21.4%	\$64,000	4	1	-75.0%	-3
MAKIKI AREA	\$ 280,000	\$ 363,500	29.8%	\$83,500	21	20	-4.8%	-1
MANOA-LOWER	-	\$ 335,000	-	-	-	1	-	-
MCCULLY	\$ 183,500	\$ 179,500	-2.2%	-\$4,000	4	2	-50.0%	-2
MOANALUA VALLEY	-	\$ 628,000	-	-	-	1	-	-
PALAMA	\$ 360,000	-	-	-	1	-	-	-
MOIILILI	\$ 327,000	\$ 353,000	8.0%	\$26,000	6	6	0.0%	0
NUUANU-LOWER	\$ 387,000	\$ 337,000	-12.9%	-\$50,000	4	2	-50.0%	-2
PAUOA VALLEY	-	\$ 310,000	-	-	-	1	-	-
PAWAA	\$ 360,000	\$ 312,500	-13.2%	-\$47,500	5	4	-20.0%	-1
PUNAHOU	\$ 307,400	\$ 415,000	35.0%	\$107,600	6	6	0.0%	0
PUNCHBOWL AREA	\$ 417,500	\$ 419,000	0.4%	\$1,500	8	10	25.0%	2
PUNCHBOWL-LOWER	\$ 275,801	\$ 385,000	39.6%	\$109,199	4	5	25.0%	1
SALT LAKE	\$ 327,500	\$ 405,000	23.7%	\$77,500	28	17	-39.3%	-11
WAIKIKI	\$ 350,000	\$ 390,000	11.4%	\$40,000	93	99	6.5%	6
Metro Region	\$ 339,000	\$ 381,900	12.7%	\$42,900	257	248	-3.5%	-9
North Shore Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
KUILIMA	\$ 310,000	\$ 495,000	59.7%	\$185,000	1	1	0.0%	0
BEACH PARKS	\$ 510,000	-	-	-	1	-	-	-
WAIALUA	\$ 203,000	\$ 269,500	32.8%	\$66,500	1	2	100.0%	1
North Shore Region	\$ 310,000	\$ 277,000	-10.6%	-\$33,000	3	3	0.0%	0
Pearl City Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
HALAWA	\$ 415,000	\$ 477,500	15.1%	\$62,500	4	2	-50.0%	-2
MANANA	\$ 216,000	\$ 250,000	15.7%	\$34,000	2	3	50.0%	1
MILITARY	\$ 318,000	\$ 337,000	6.0%	\$19,000	1	1	0.0%	0
WAIMALU	\$ 252,000	-	-	-	1	-	-	-
NEWTOWN	\$ 395,500	\$ 430,000	8.7%	\$34,500	2	3	50.0%	1
PEARL CITY-UPPER	\$ 235,000	-	-	-	3	-	-	-
PEARL CITY-LOWER	\$ 275,000	-	-	-	1	-	-	-
PEARLRIDGE	\$ 315,000	\$ 306,000	-2.9%	-\$9,000	15	9	-40.0%	-6
WAIU	\$ 340,000	-	-	-	4	-	-	-
WAILUNA	\$ 530,000	-	-	-	1	-	-	-
Pearl City Region	\$ 321,000	\$ 331,000	3.1%	\$10,000	34	18	-47.1%	-16

Condo Solds - July 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3

Waipahu Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
ROYAL KUNIA	\$ 354,000	-	-	-	2	-	-	-
VILLAGE PARK	-	\$ 319,333	-	-	-	1	-	-
WAIKELE	\$ 395,000	\$ 412,000	4.3%	\$17,000	9	13	44.4%	4
WAIPAHU-LOWER	\$ 205,500	\$ 204,938	-0.3%	-\$562	2	4	100.0%	2
WAIPIO GENTRY	\$ 300,500	\$ 329,500	9.7%	\$29,000	8	6	-25.0%	-2
Waipahu Region	\$ 338,900	\$ 389,500	14.9%	\$50,600	21	24	14.3%	3