

Local Market Update

Single Family Homes

June 2016



June 2016		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Jun-16	Jun-15	Change	Jun-16	Jun-15	Change	Jun-16	Jun-15	Change	Jun-16	Jun-15	Change	Jun-16	Jun-15	Change	Jun-16	Jun-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	14	10	40%	7	4	75%	\$1,405,000	\$950,000	48%	104.1%	106.2%	-2%	9	16	-44%	48	53	-9%
Ala Moana - Kakaako	1-2-3	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	1	0	-
Downtown - Nuuanu	1-1-8 to 1-2-2	14	16	-13%	9	9	0%	\$999,000	\$927,000	8%	100.0%	85.9%	16%	9	24	-63%	37	38	-3%
Ewa Plain	1-9-1	89	91	-2%	66	67	-1%	\$628,250	\$590,000	6%	98.5%	100.0%	-2%	12	12	0%	164	172	-5%
Hawaii Kai	1-3-9	26	33	-21%	17	22	-23%	\$1,038,000	\$1,055,000	-2%	94.4%	97.5%	-3%	21	34	-38%	87	93	-6%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	50	44	14%	31	31	0%	\$1,280,000	\$930,000	38%	96.6%	94.1%	3%	14	15	-7%	134	112	20%
Kalihi - Palama	1-1-2 to 1-1-7	15	16	-6%	11	10	10%	\$615,000	\$680,000	-10%	98.4%	100.6%	-2%	7	16	-56%	38	38	0%
Kaneohe	Selected 1-4-4 to 1-4-7	36	31	16%	20	17	18%	\$885,250	\$747,500	18%	100.6%	94.0%	7%	16	17	-6%	79	83	-5%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	20	30	-33%	18	23	-22%	\$985,250	\$935,000	5%	98.9%	100.0%	-1%	38	23	65%	86	91	-5%
Makaha - Nanakuli	1-8-1 to 1-8-9	36	26	38%	14	16	-13%	\$507,500	\$362,500	40%	97.1%	96.9%	0%	17	52	-67%	100	77	30%
Makakilo	1-9-2 to 1-9-3	13	18	-28%	16	7	129%	\$668,750	\$585,000	14%	102.1%	100.0%	2%	11	14	-21%	47	53	-11%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	15	11	36%	11	9	22%	\$1,285,000	\$1,320,000	-3%	99.2%	89.5%	11%	34	14	143%	45	47	-4%
Milliani	Selected 1-9-4 to 1-9-5	29	29	0%	21	22	-5%	\$825,000	\$692,500	19%	98.3%	100.1%	-2%	9	27	-67%	48	73	-34%
Moanalua - Salt Lake	1-1-1	10	11	-9%	4	3	33%	\$932,000	\$865,000	8%	100.8%	98.9%	2%	17	17	0%	11	14	-21%
North Shore	1-5-6 to 1-6-9	13	12	8%	9	12	-25%	\$760,000	\$776,750	-2%	95.1%	97.9%	-3%	43	71	-39%	52	70	-26%
Pearl City - Aiea	1-9-6 to 1-9-9	28	24	17%	25	20	25%	\$724,000	\$662,500	9%	96.7%	97.9%	-1%	11	13	-15%	64	68	-6%
Wahiawa	1-7-1 to 1-7-7	9	12	-25%	5	9	-44%	\$580,000	\$525,000	10%	100.9%	106.1%	-5%	20	8	150%	18	27	-33%
Waialae - Kahala	1-3-5	23	19	21%	15	9	67%	\$1,970,000	\$1,630,000	21%	93.8%	97.3%	-4%	46	33	39%	93	81	15%
Waikiki	1-2-6	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	0	0	-
Waipahu	1-9-4	24	20	20%	23	18	28%	\$620,000	\$614,750	1%	99.2%	97.8%	1%	23	20	15%	49	56	-13%
Windward Coast	1-4-8 to 1-5-5	13	5	160%	2	6	-67%	\$715,000	\$509,750	40%	97.3%	97.7%	0%	71	58	22%	42	32	31%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Jun-16	Jun-15	Change	Jun-16	Jun-15	Change	Jun-16	Jun-15	Change	Jun-16	Jun-15	Change	Jun-16	Jun-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	76	74	3%	47	37	27%	\$1,227,500	\$1,060,000	16%	96.3%	96.4%	0%	15	24	-38%
Ala Moana - Kakaako	1-2-3	4	6	-33%	4	4	0%	\$795,000	\$1,217,500	-35%	92.3%	95.5%	-3%	49	43	14%
Downtown - Nuuanu	1-1-8 to 1-2-2	70	63	11%	34	40	-15%	\$999,000	\$874,000	14%	91.0%	99.5%	-9%	22	23	-4%
Ewa Plain	1-9-1	456	422	8%	340	298	14%	\$616,000	\$579,500	6%	98.6%	99.9%	-1%	12	16	-25%
Hawaii Kai	1-3-9	147	151	-3%	82	94	-13%	\$1,060,000	\$1,050,000	1%	94.2%	97.4%	-3%	23	22	5%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	238	217	10%	150	146	3%	\$1,070,000	\$1,005,000	6%	99.1%	99.8%	-1%	17	18	-6%
Kalihi - Palama	1-1-2 to 1-1-7	75	73	3%	50	53	-6%	\$670,000	\$695,000	-4%	98.7%	95.9%	3%	13	18	-28%
Kaneohe	Selected 1-4-4 to 1-4-7	163	151	8%	95	84	13%	\$785,000	\$740,000	6%	98.2%	98.7%	-1%	16	33	-52%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	159	165	-4%	94	117	-20%	\$938,000	\$870,000	8%	98.8%	96.8%	2%	20	22	-9%
Makaha - Nanakuli	1-8-1 to 1-8-9	227	191	19%	121	111	9%	\$432,500	\$350,000	24%	96.3%	95.9%	0%	22	33	-33%
Makakilo	1-9-2 to 1-9-3	115	118	-3%	74	79	-6%	\$680,000	\$595,900	14%	98.8%	95.3%	4%	25	25	0%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	77	88	-13%	56	46	22%	\$1,088,000	\$1,175,000	-7%	101.2%	96.0%	5%	29	22	32%
Milliani	Selected 1-9-4 to 1-9-5	146	167	-13%	120	103	17%	\$746,250	\$680,000	10%	98.8%	97.2%	2%	18	21	-14%
Moanalua - Salt Lake	1-1-1	28	35	-20%	18	21	-14%	\$932,000	\$750,000	24%	96.2%	98.7%	-3%	26	14	86%
North Shore	1-5-6 to 1-6-9	81	97	-16%	56	51	10%	\$879,000	\$745,000	18%	92.5%	95.5%	-3%	65	25	160%
Pearl City - Aiea	1-9-6 to 1-9-9	165	146	13%	132	107	23%	\$733,000	\$645,000	14%	97.9%	98.5%	-1%	13	18	-28%
Wahiawa	1-7-1 to 1-7-7	52	51	2%	39	30	30%	\$540,000	\$502,500	7%	98.4%	100.6%	-2%	16	23	-30%
Waialae - Kahala	1-3-5	117	103	14%	52	38	37%	\$1,830,000	\$1,780,000	3%	92.4%	98.2%	-6%	36	16	125%
Waikiki	1-2-6	1	1	0%	1	0	-	\$390,000	\$0	-	100.0%	0.0%	-	0	0	-
Waipahu	1-9-4	135	135	0%	119	106	12%	\$615,000	\$590,500	4%	98.4%	98.4%	0%	16	24	-33%
Windward Coast	1-4-8 to 1-5-5	65	36	81%	29	22	32%	\$630,000	\$637,250	-1%	99.2%	94.5%	5%	19	57	-67%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

Condos June 2016



June 2016		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Jun-16	Jun-15	Change	Jun-16	Jun-15	Change	Jun-16	Jun-15	Change	Jun-16	Jun-15	Change	Jun-16	Jun-15	Change	Jun-16	Jun-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	0	-	0	1	-	\$0	\$681,000	-	0.0%	104.8%	-	0	8	-	1	1	0%
Ala Moana - Kakaako	1-2-3	65	65	0%	47	33	42%	\$680,000	\$398,000	71%	98.7%	99.7%	-1%	56	18	211%	243	256	-5%
Downtown - Nuuanu	1-1-8 to 1-2-2	48	47	2%	33	27	22%	\$500,000	\$325,000	54%	93.5%	97.0%	-4%	31	17	82%	137	159	-14%
Ewa Plain	1-9-1	47	39	21%	51	43	19%	\$447,500	\$415,000	8%	99.4%	100.0%	-1%	10	20	-50%	118	107	10%
Hawaii Kai	1-3-9	23	21	10%	25	21	19%	\$665,000	\$580,000	15%	98.5%	100.0%	-2%	28	15	87%	79	53	49%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	7	12	-42%	16	9	78%	\$548,500	\$470,000	17%	99.8%	98.9%	1%	23	11	109%	27	17	59%
Kalihi - Palama	1-1-2 to 1-1-7	17	6	183%	12	15	-20%	\$400,250	\$339,000	18%	88.5%	99.1%	-11%	29	10	190%	32	26	23%
Kaneohe	Selected 1-4-4 to 1-4-7	17	15	13%	17	25	-32%	\$535,000	\$478,000	12%	101.3%	98.0%	3%	13	17	-24%	36	43	-16%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	6	17	-65%	1	10	-90%	\$170,000	\$511,000	-67%	94.8%	95.2%	0%	13	31	-58%	52	64	-19%
Makaha - Nanakuli	1-8-1 to 1-8-9	20	17	18%	19	18	6%	\$128,000	\$149,000	-14%	92.8%	91.7%	1%	45	37	22%	58	69	-16%
Makakilo	1-9-2 to 1-9-3	12	27	-56%	13	14	-7%	\$340,000	\$301,000	13%	100.0%	98.4%	2%	16	55	-71%	25	40	-38%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	67	77	-13%	76	56	36%	\$377,500	\$339,500	11%	96.4%	101.6%	-5%	24	21	14%	232	199	17%
Mililani	Selected 1-9-4 to 1-9-5	37	33	12%	39	36	8%	\$365,000	\$334,000	9%	101.4%	101.5%	0%	9	25	-64%	65	77	-16%
Moanalua - Salt Lake	1-1-1	17	30	-43%	21	31	-32%	\$407,000	\$350,000	16%	102.1%	102.9%	-1%	14	13	8%	38	67	-43%
North Shore	1-5-6 to 1-6-9	6	5	20%	2	6	-67%	\$192,825	\$371,500	-48%	89.7%	95.5%	-6%	31	18	72%	17	21	-19%
Pearl City - Aiea	1-9-6 to 1-9-9	36	36	0%	29	24	21%	\$351,500	\$317,500	11%	92.5%	97.7%	-5%	13	41	-68%	72	75	-4%
Wahiawa	1-7-1 to 1-7-7	0	1	-100%	2	3	-33%	\$215,000	\$195,000	10%	98.9%	97.5%	1%	16	18	-11%	3	9	-67%
Waialae - Kahala	1-3-5	8	5	60%	6	2	200%	\$525,053	\$776,500	-32%	92.1%	97.8%	-6%	69	49	41%	19	12	58%
Waikiki	1-2-6	129	135	-4%	119	101	18%	\$359,000	\$305,000	18%	97.2%	101.7%	-4%	34	44	-23%	554	565	-2%
Waipahu	1-9-4	20	18	11%	17	22	-23%	\$327,000	\$299,400	9%	97.3%	99.0%	-2%	8	22	-64%	34	54	-37%
Windward Coast	1-4-8 to 1-5-5	2	0	-	3	3	0%	\$140,000	\$180,000	-22%	98.2%	87.8%	12%	78	105	-26%	17	20	-15%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Jun-16	Jun-15	Change	Jun-16	Jun-15	Change	Jun-16	Jun-15	Change	Jun-16	Jun-15	Change	Jun-16	Jun-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	3	4	-25%	2	5	-60%	\$672,500	\$660,000	2%	98.2%	100.2%	-2%	59	25	136%
Ala Moana - Kakaako	1-2-3	357	403	-11%	230	224	3%	\$554,000	\$325,000	70%	97.3%	97.2%	0%	44	33	33%
Downtown - Nuuanu	1-1-8 to 1-2-2	256	293	-13%	161	161	0%	\$408,750	\$409,000	0%	97.9%	97.8%	0%	23	23	0%
Ewa Plain	1-9-1	303	286	6%	250	224	12%	\$435,000	\$400,000	9%	99.0%	98.8%	0%	12	17	-29%
Hawaii Kai	1-3-9	157	124	27%	98	97	1%	\$632,500	\$598,000	6%	99.6%	98.0%	2%	23	21	10%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	65	90	-28%	53	36	47%	\$536,000	\$567,750	-6%	99.7%	99.7%	0%	14	10	40%
Kalihi - Palama	1-1-2 to 1-1-7	78	61	28%	54	50	8%	\$377,500	\$375,000	1%	95.1%	100.1%	-5%	24	19	26%
Kaneohe	Selected 1-4-4 to 1-4-7	107	125	-14%	87	102	-15%	\$520,000	\$481,750	8%	101.0%	99.8%	1%	10	13	-23%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	73	80	-9%	41	49	-16%	\$554,500	\$549,000	1%	100.1%	93.8%	7%	49	30	63%
Makaha - Nanakuli	1-8-1 to 1-8-9	126	115	10%	96	67	43%	\$133,000	\$137,500	-3%	97.8%	91.7%	7%	30	39	-23%
Makakilo	1-9-2 to 1-9-3	82	110	-25%	72	71	1%	\$367,500	\$308,500	19%	102.2%	99.0%	3%	13	18	-28%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	444	403	10%	325	277	17%	\$375,000	\$345,000	9%	98.7%	98.9%	0%	20	21	-5%
Mililani	Selected 1-9-4 to 1-9-5	206	218	-6%	173	167	4%	\$355,000	\$336,000	6%	101.6%	99.4%	2%	8	13	-38%
Moanalua - Salt Lake	1-1-1	121	155	-22%	112	110	2%	\$340,000	\$323,500	5%	98.6%	97.3%	1%	10	15	-33%
North Shore	1-5-6 to 1-6-9	35	37	-5%	22	28	-21%	\$380,000	\$398,500	-5%	97.4%	98.4%	-1%	17	48	-65%
Pearl City - Aiea	1-9-6 to 1-9-9	193	187	3%	163	139	17%	\$350,000	\$329,000	6%	95.6%	97.1%	-2%	12	22	-45%
Wahiawa	1-7-1 to 1-7-7	15	23	-35%	16	22	-27%	\$165,700	\$146,250	13%	100.8%	98.2%	3%	14	19	-26%
Waialae - Kahala	1-3-5	45	32	41%	23	18	28%	\$562,000	\$532,500	6%	100.7%	100.5%	0%	23	13	77%
Waikiki	1-2-6	844	851	-1%	543	464	17%	\$369,500	\$350,000	6%	97.2%	94.7%	3%	36	40	-10%
Waipahu	1-9-4	134	139	-4%	104	113	-8%	\$323,500	\$310,000	4%	100.3%	98.4%	2%	9	18	-50%
Windward Coast	1-4-8 to 1-5-5	23	21	10%	13	10	30%	\$200,000	\$193,500	3%	83.3%	96.3%	-13%	29	78	-63%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

June 2016

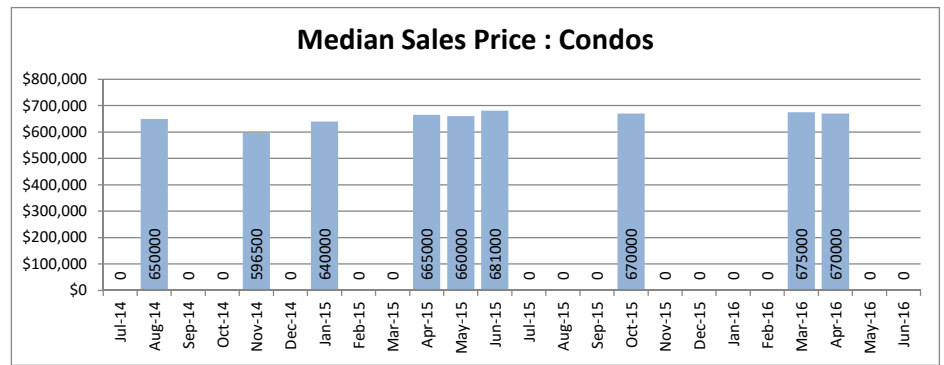
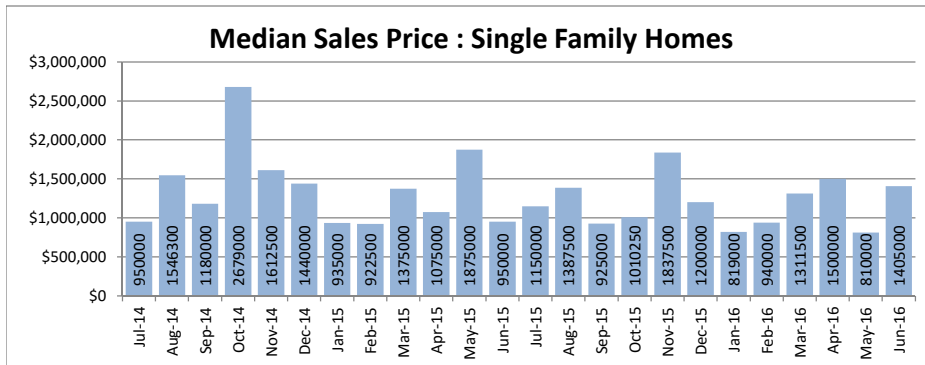
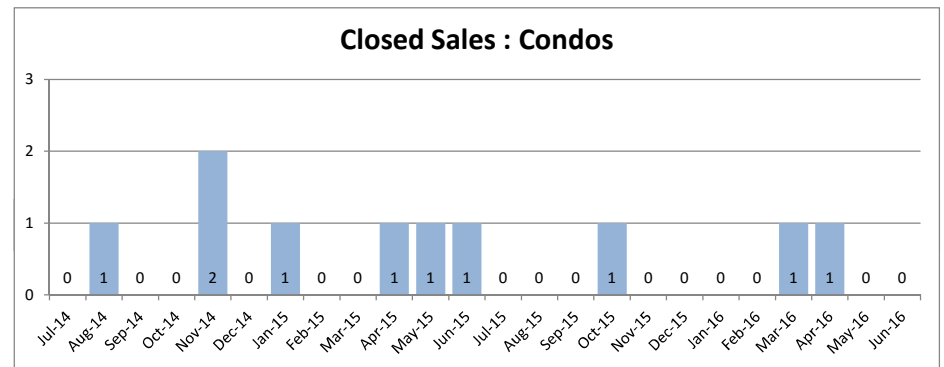
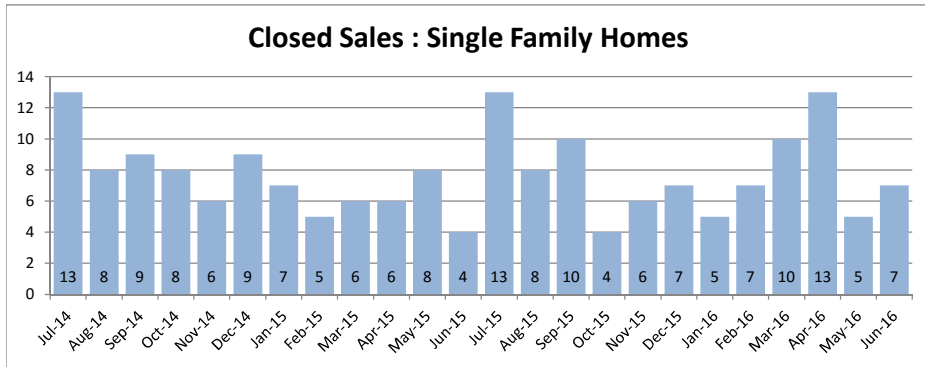


Aina Haina - Kuliouou
1-3-6 to 1-3-8

June 2016

Single Family Homes	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	14	10	40%	76	74	3%
Closed Sales	7	4	75%	47	37	27%
Median Sales Price	\$1,405,000	\$950,000	48%	\$1,227,500	\$1,060,000	16%
Percent of Original List Price Received	104.1%	106.2%	-2%	96.3%	96.4%	0%
Median Days on Market Until Sale	9	16	-44%	15	24	-38%
Inventory of Homes for Sale	48	53	-9%	-	-	-

Condos	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	0	0	-	3	4	-25%
Closed Sales	0	1	-	2	5	-60%
Median Sales Price	\$0	\$681,000	-	\$672,500	\$660,000	2%
Percent of Original List Price Received	0.0%	104.8%	-	98.2%	100.2%	-2%
Median Days on Market Until Sale	0	8	-	59	25	136%
Inventory of Homes for Sale	1	1	0%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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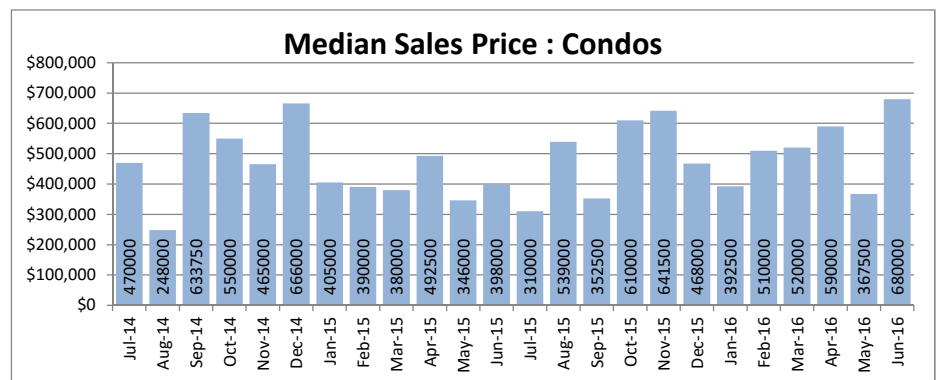
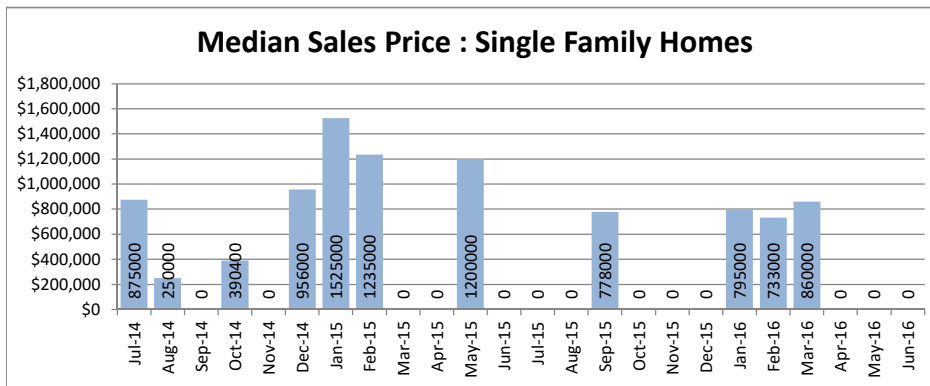
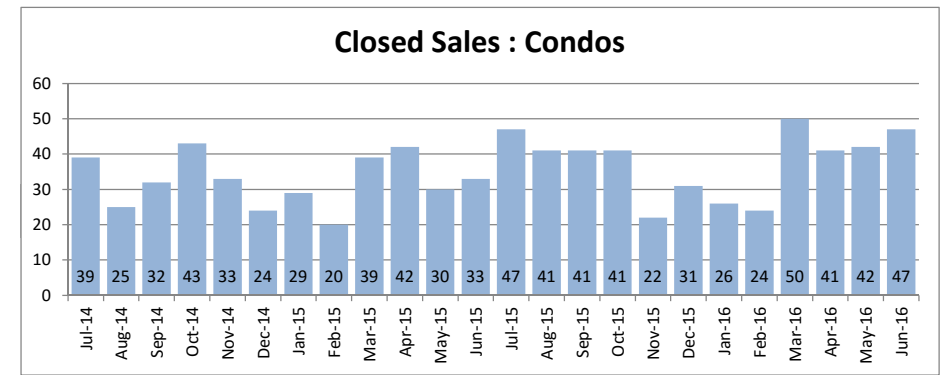
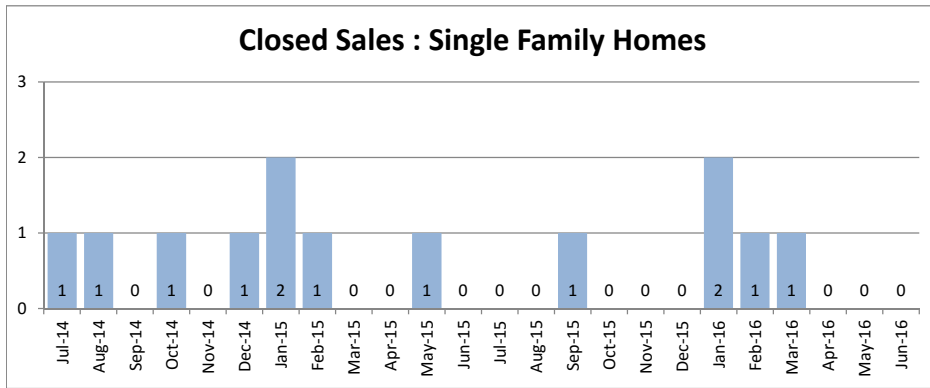


Ala Moana - Kakaako
1-2-3

June 2016

Single Family Homes	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	0	0	-	4	6	-33%
Closed Sales	0	0	-	4	4	0%
Median Sales Price	\$0	\$0	-	\$795,000	\$1,217,500	-35%
Percent of Original List Price Received	0.0%	0.0%	-	92.3%	95.5%	-3%
Median Days on Market Until Sale	0	0	-	49	43	14%
Inventory of Homes for Sale	1	0	-	-	-	-

Condos	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	65	65	0%	357	403	-11%
Closed Sales	47	33	42%	230	224	3%
Median Sales Price	\$680,000	\$398,000	71%	\$554,000	\$325,000	70%
Percent of Original List Price Received	98.7%	99.7%	-1%	97.3%	97.2%	0%
Median Days on Market Until Sale	56	18	211%	44	33	33%
Inventory of Homes for Sale	243	256	-5%	-	-	-



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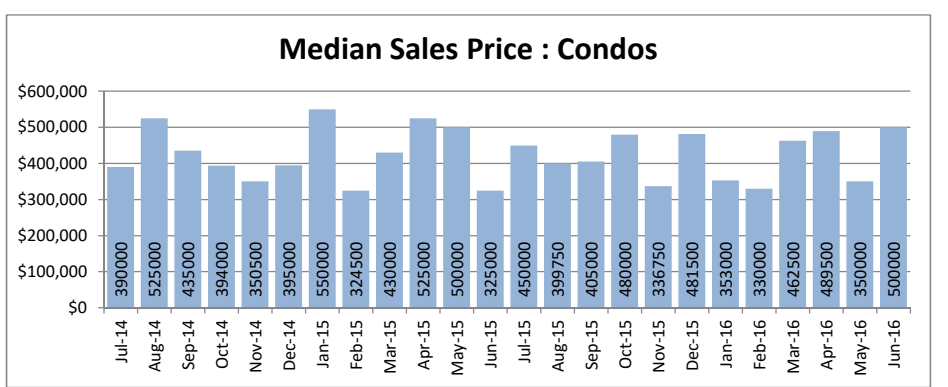
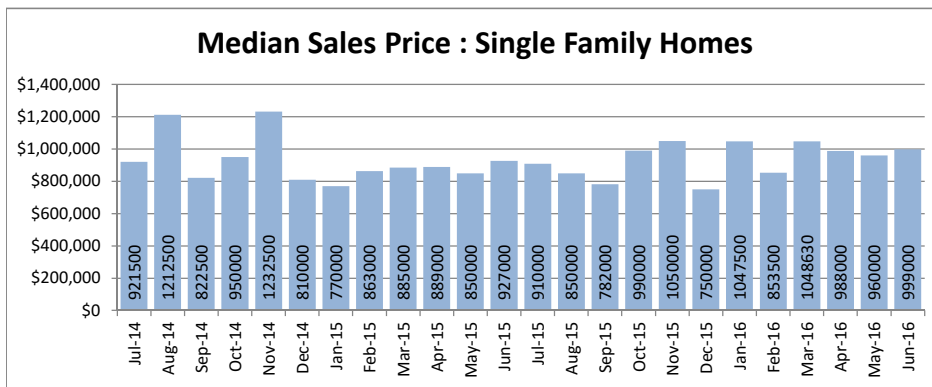
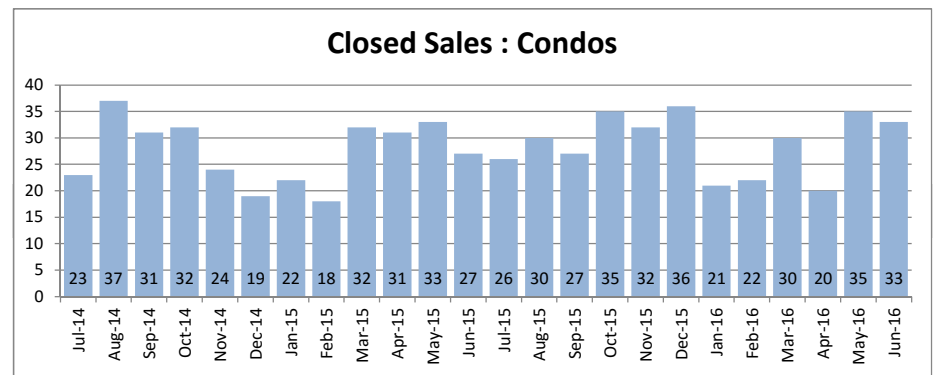
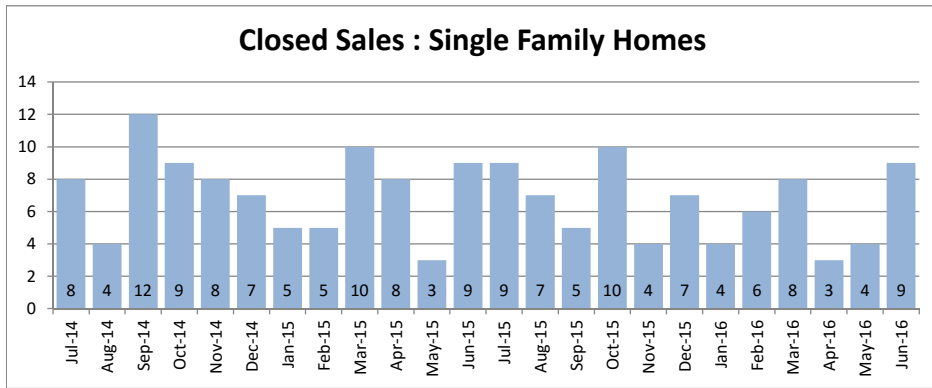


Downtown - Nuuanu
1-1-8 to 1-2-2

June 2016

Single Family Homes	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	14	16	-13%	70	63	11%
Closed Sales	9	9	0%	34	40	-15%
Median Sales Price	\$999,000	\$927,000	8%	\$999,000	\$874,000	14%
Percent of Original List Price Received	100.0%	85.9%	16%	91.0%	99.5%	-9%
Median Days on Market Until Sale	9	24	-63%	22	23	-4%
Inventory of Homes for Sale	37	38	-3%	-	-	-

Condos	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	48	47	2%	256	293	-13%
Closed Sales	33	27	22%	161	161	0%
Median Sales Price	\$500,000	\$325,000	54%	\$408,750	\$409,000	0%
Percent of Original List Price Received	93.5%	97.0%	-4%	97.9%	97.8%	0%
Median Days on Market Until Sale	31	17	82%	23	23	0%
Inventory of Homes for Sale	137	159	-14%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

June 2016

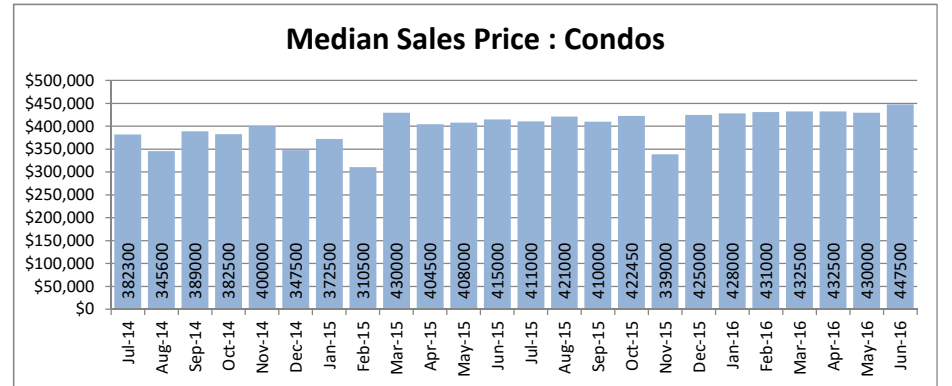
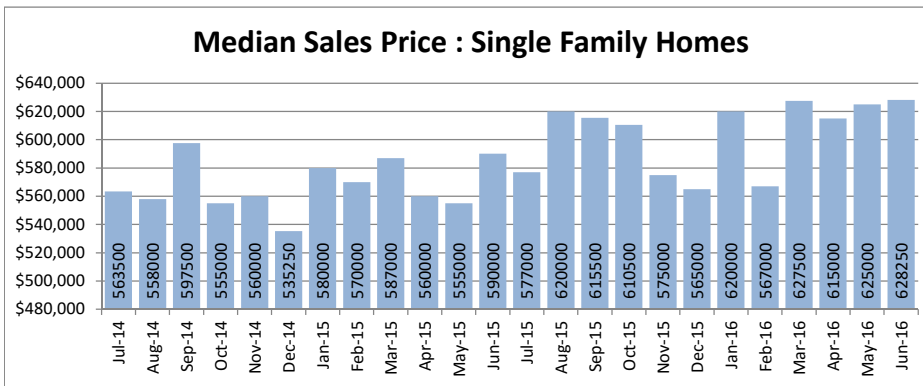
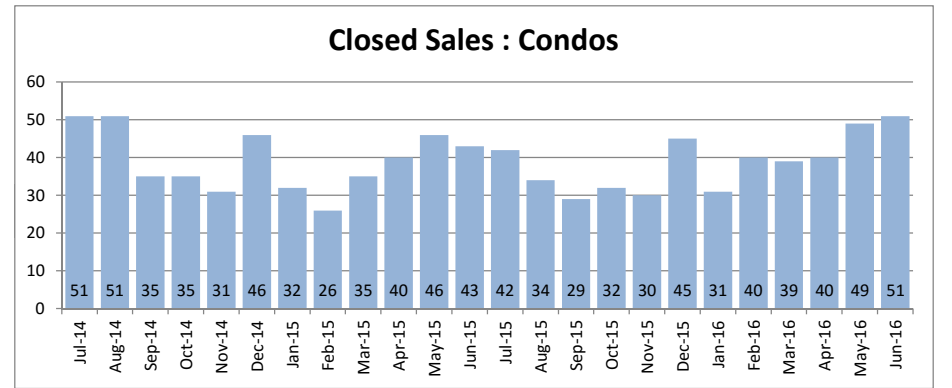
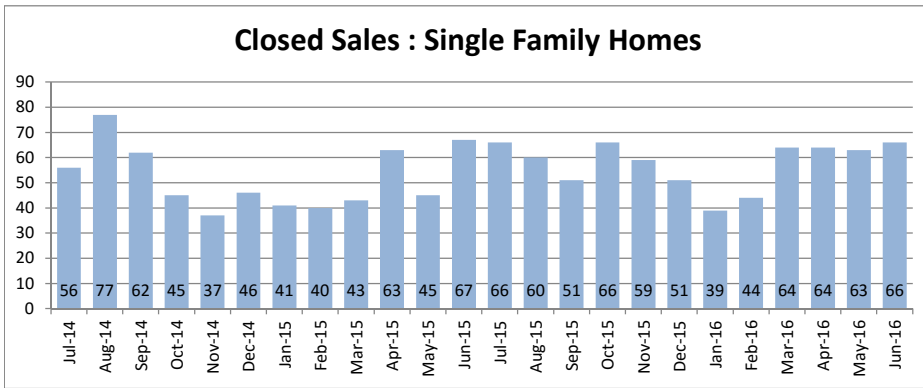


Ewa Plain
1-9-1

June 2016

Single Family Homes	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	89	91	-2%	456	422	8%
Closed Sales	66	67	-1%	340	298	14%
Median Sales Price	\$628,250	\$590,000	6%	\$616,000	\$579,500	6%
Percent of Original List Price Received	98.5%	100.0%	-2%	98.6%	99.9%	-1%
Median Days on Market Until Sale	12	12	0%	12	16	-25%
Inventory of Homes for Sale	164	172	-5%	-	-	-

Condos	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	47	39	21%	303	286	6%
Closed Sales	51	43	19%	250	224	12%
Median Sales Price	\$447,500	\$415,000	8%	\$435,000	\$400,000	9%
Percent of Original List Price Received	99.4%	100.0%	-1%	99.0%	98.8%	0%
Median Days on Market Until Sale	10	20	-50%	12	17	-29%
Inventory of Homes for Sale	118	107	10%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

June 2016

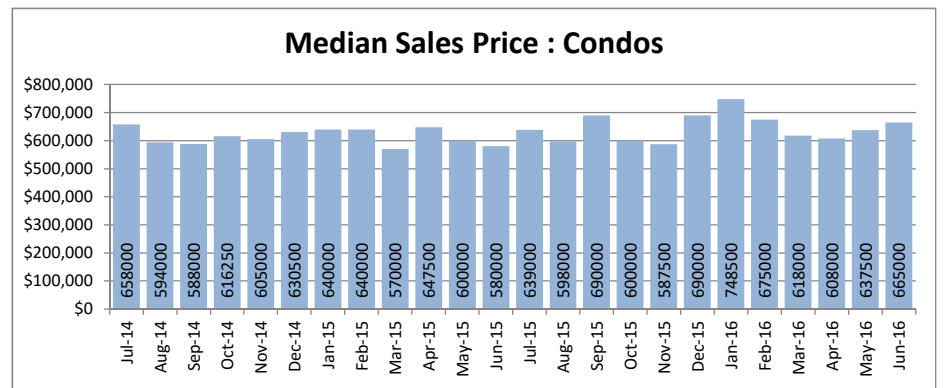
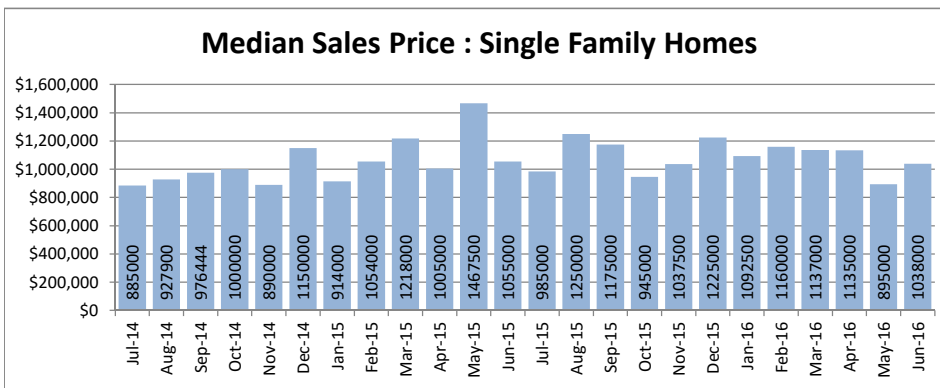
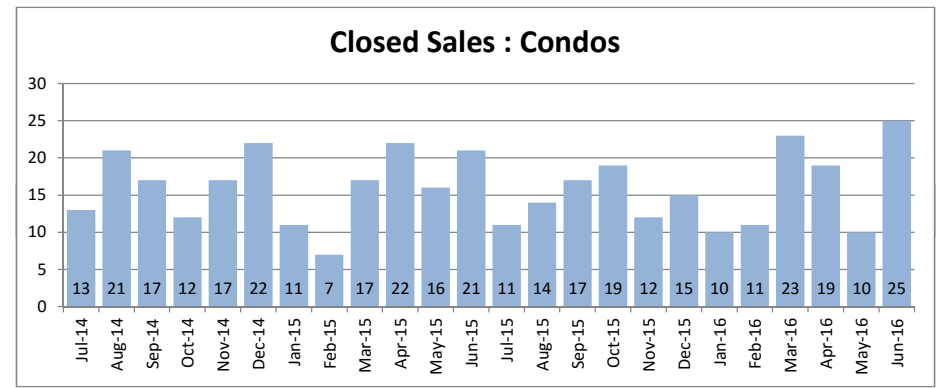
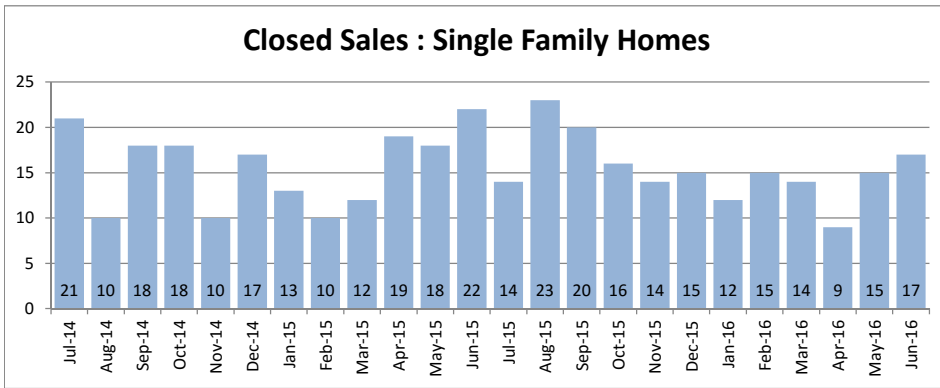


Hawaii Kai
1-3-9

June 2016

Single Family Homes	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	26	33	-21%	147	151	-3%
Closed Sales	17	22	-23%	82	94	-13%
Median Sales Price	\$1,038,000	\$1,055,000	-2%	\$1,060,000	\$1,050,000	1%
Percent of Original List Price Received	94.4%	97.5%	-3%	94.2%	97.4%	-3%
Median Days on Market Until Sale	21	34	-38%	23	22	5%
Inventory of Homes for Sale	87	93	-6%	-	-	-

Condos	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	23	21	10%	157	124	27%
Closed Sales	25	21	19%	98	97	1%
Median Sales Price	\$665,000	\$580,000	15%	\$632,500	\$598,000	6%
Percent of Original List Price Received	98.5%	100.0%	-2%	99.6%	98.0%	2%
Median Days on Market Until Sale	28	15	87%	23	21	10%
Inventory of Homes for Sale	79	53	49%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

June 2016

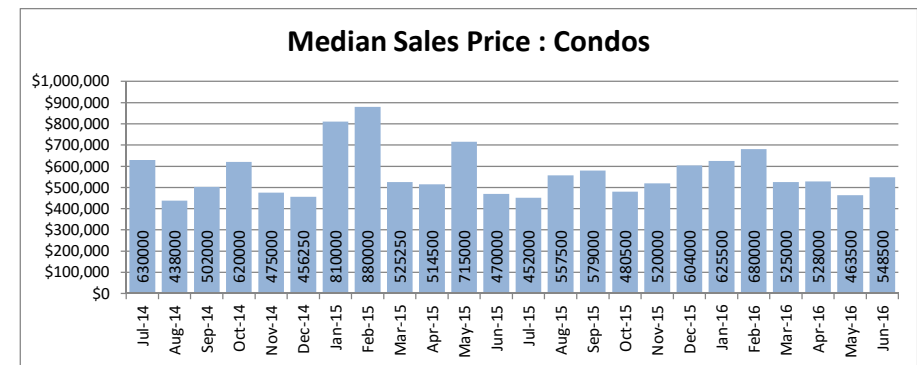
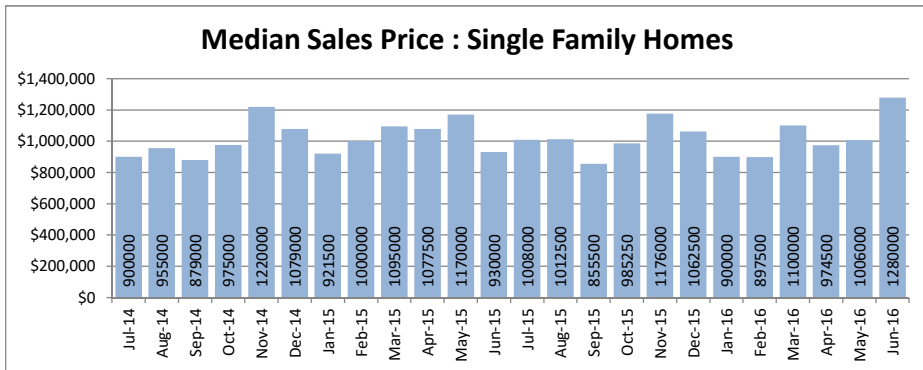
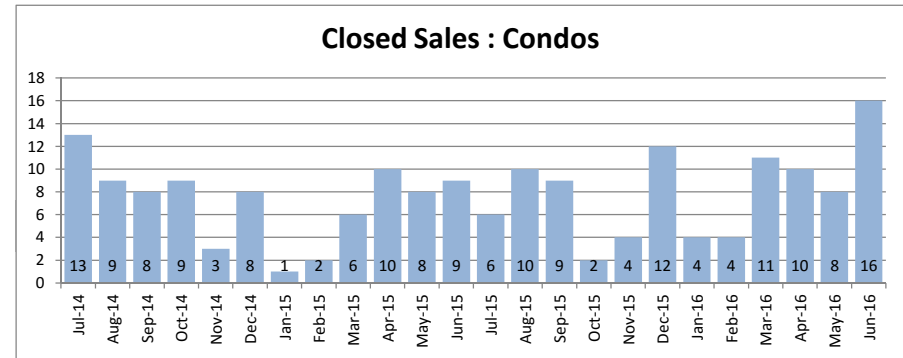
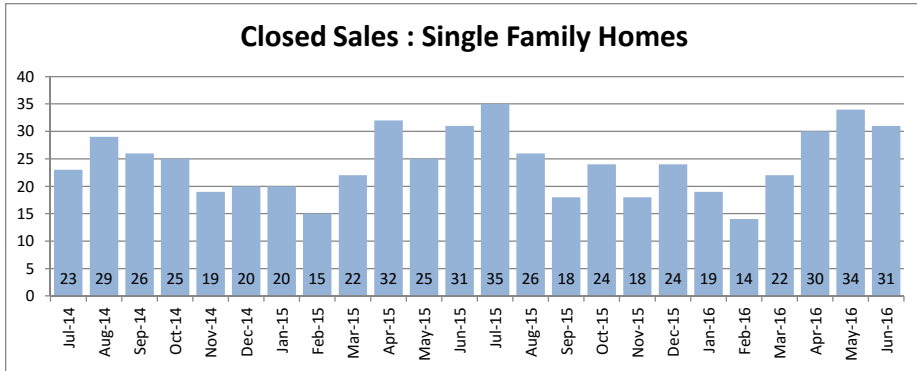


Kailua - Waimanalo
1-4-1 to Selected 1-4-4

June 2016

Single Family Homes	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	50	44	14%	238	217	10%
Closed Sales	31	31	0%	150	146	3%
Median Sales Price	\$1,280,000	\$930,000	38%	\$1,070,000	\$1,005,000	6%
Percent of Original List Price Received	94.4%	94.1%	0%	99.1%	99.8%	-1%
Median Days on Market Until Sale	21	15	40%	17	18	-6%
Inventory of Homes for Sale	87	112	-22%	-	-	-

Condos	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	7	12	-42%	65	90	-28%
Closed Sales	16	9	78%	53	36	47%
Median Sales Price	\$548,500	\$470,000	17%	\$536,000	\$567,750	-6%
Percent of Original List Price Received	99.8%	98.9%	1%	99.7%	99.7%	0%
Median Days on Market Until Sale	23	11	109%	14	10	40%
Inventory of Homes for Sale	27	17	59%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

June 2016

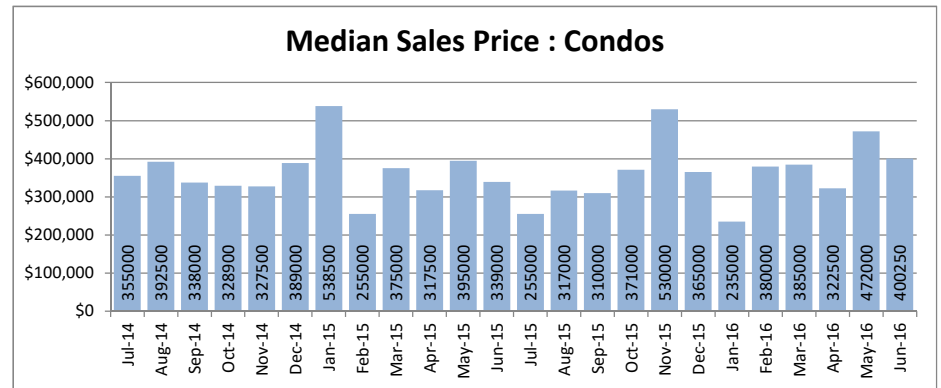
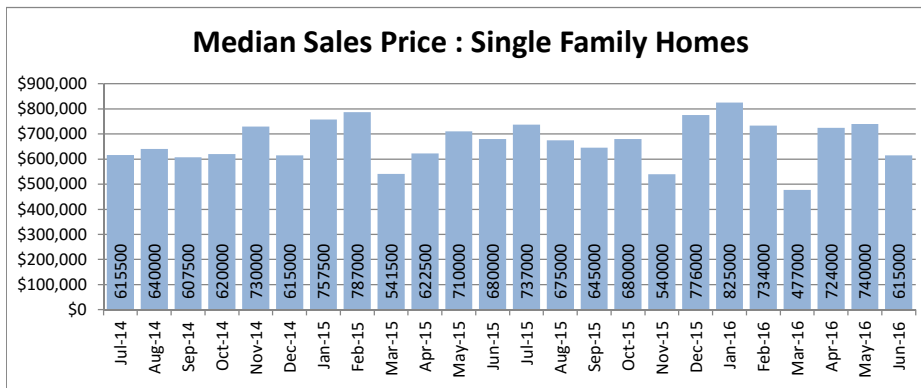
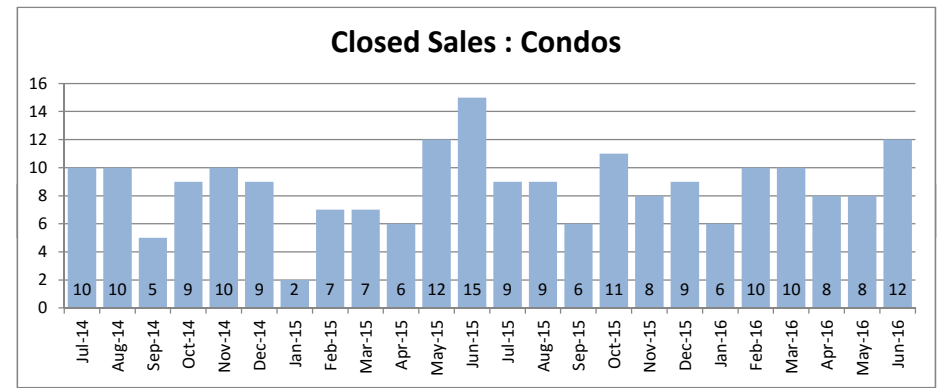
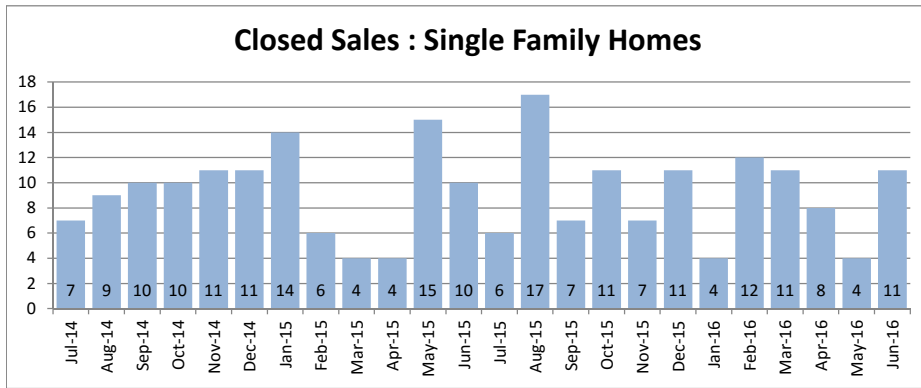


Kalihi - Palama
1-1-2 to 1-1-7

June 2016

Single Family Homes	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	15	16	-6%	75	73	3%
Closed Sales	11	10	10%	50	53	-6%
Median Sales Price	\$615,000	\$680,000	-10%	\$670,000	\$695,000	-4%
Percent of Original List Price Received	98.4%	100.6%	-2%	98.7%	95.9%	3%
Median Days on Market Until Sale	7	16	-56%	13	18	-28%
Inventory of Homes for Sale	38	38	0%	-	-	-

Condos	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	17	6	183%	78	61	28%
Closed Sales	12	15	-20%	54	50	8%
Median Sales Price	\$400,250	\$339,000	18%	\$377,500	\$375,000	1%
Percent of Original List Price Received	88.5%	99.1%	-11%	95.1%	100.1%	-5%
Median Days on Market Until Sale	29	10	190%	24	19	26%
Inventory of Homes for Sale	32	26	23%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

June 2016

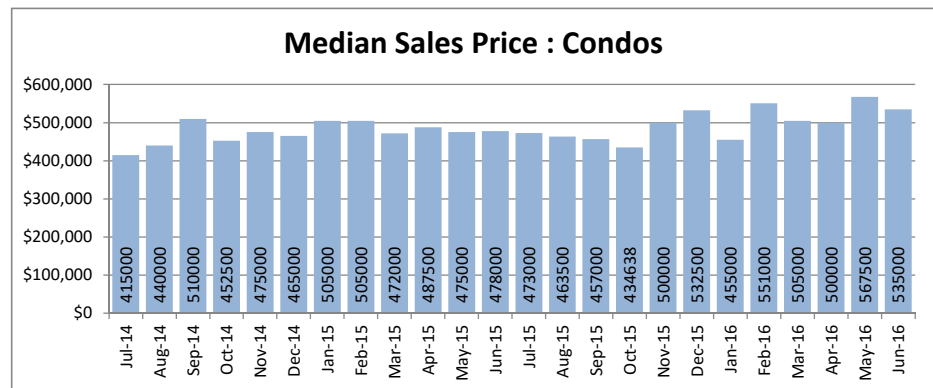
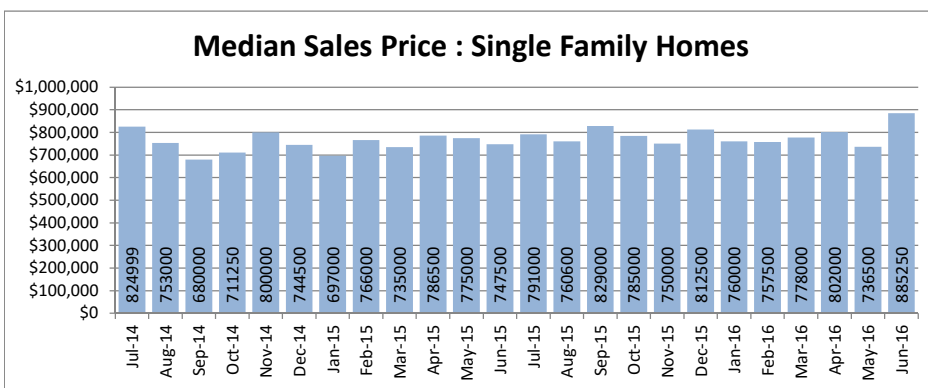
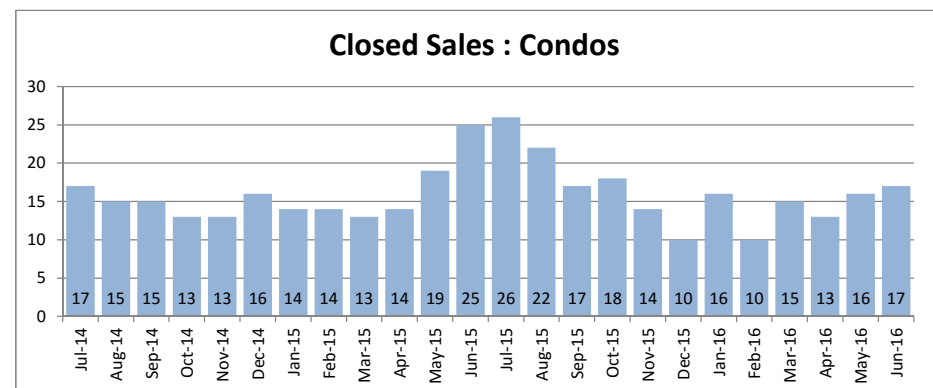
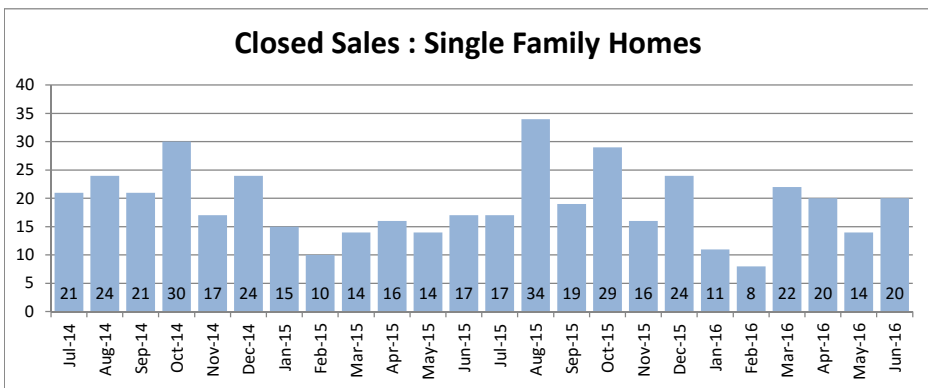


Kaneohe
Selected 1-4-4 to 1-4-7

June 2016

Single Family Homes	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	36	31	16%	163	151	8%
Closed Sales	20	17	18%	95	84	13%
Median Sales Price	\$885,250	\$747,500	18%	\$785,000	\$740,000	6%
Percent of Original List Price Received	100.6%	94.0%	7%	98.2%	98.7%	-1%
Median Days on Market Until Sale	16	17	-6%	16	33	-52%
Inventory of Homes for Sale	79	83	-5%	-	-	-

Condos	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	17	15	13%	107	125	-14%
Closed Sales	17	25	-32%	87	102	-15%
Median Sales Price	\$535,000	\$478,000	12%	\$520,000	\$481,750	8%
Percent of Original List Price Received	101.3%	98.0%	3%	101.0%	99.8%	1%
Median Days on Market Until Sale	13	17	-24%	10	13	-23%
Inventory of Homes for Sale	36	43	-16%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

June 2016

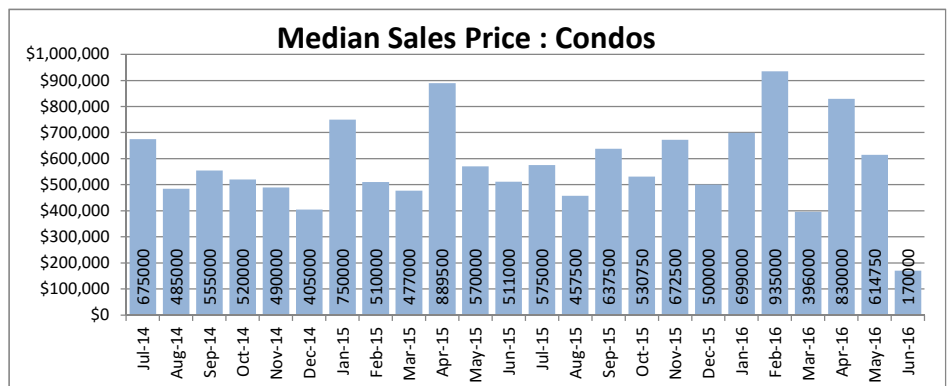
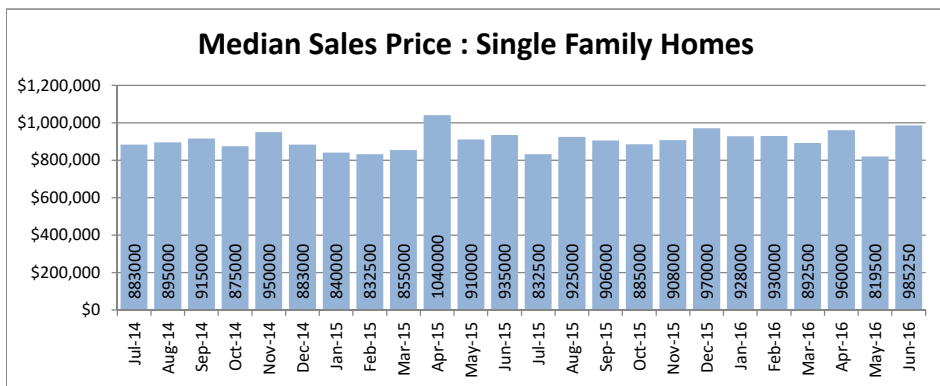
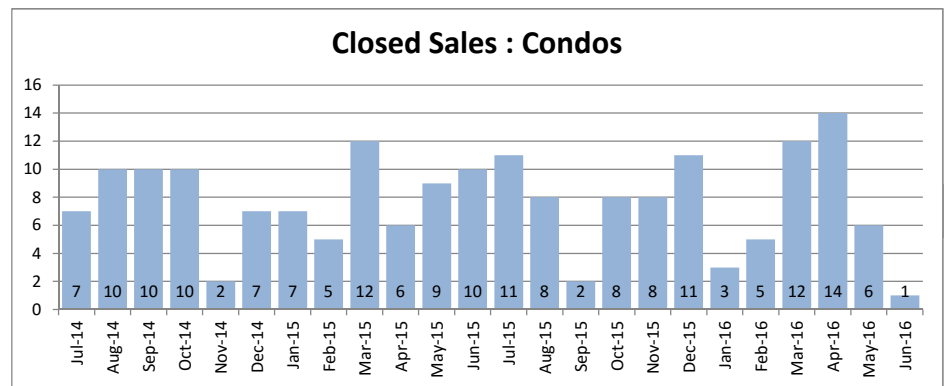
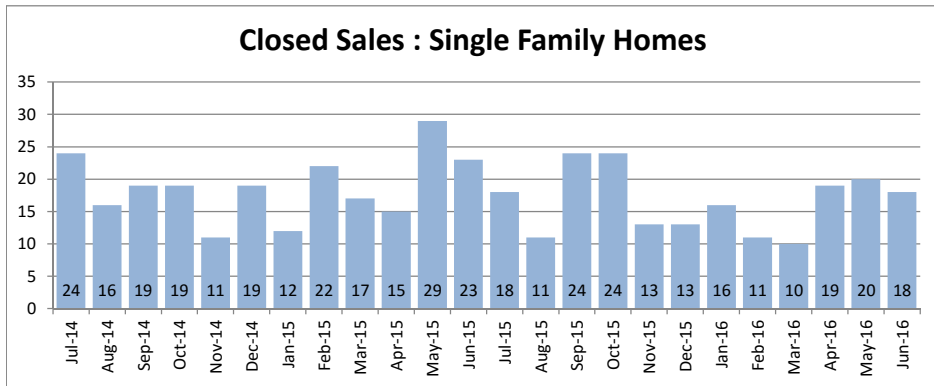


Kapahulu - Diamond Head
1-3-1 to 1-3-4

June 2016

Single Family Homes	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	20	30	-33%	159	165	-4%
Closed Sales	18	23	-22%	94	117	-20%
Median Sales Price	\$985,250	\$935,000	5%	\$938,000	\$870,000	8%
Percent of Original List Price Received	98.9%	100.0%	-1%	98.8%	96.8%	2%
Median Days on Market Until Sale	38	23	65%	20	22	-9%
Inventory of Homes for Sale	86	91	-5%	-	-	-

Condos	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	6	17	-65%	73	80	-9%
Closed Sales	1	10	-90%	41	49	-16%
Median Sales Price	\$170,000	\$511,000	-67%	\$554,500	\$549,000	1%
Percent of Original List Price Received	94.8%	95.2%	0%	100.1%	93.8%	7%
Median Days on Market Until Sale	13	31	-58%	49	30	63%
Inventory of Homes for Sale	52	64	-19%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

June 2016

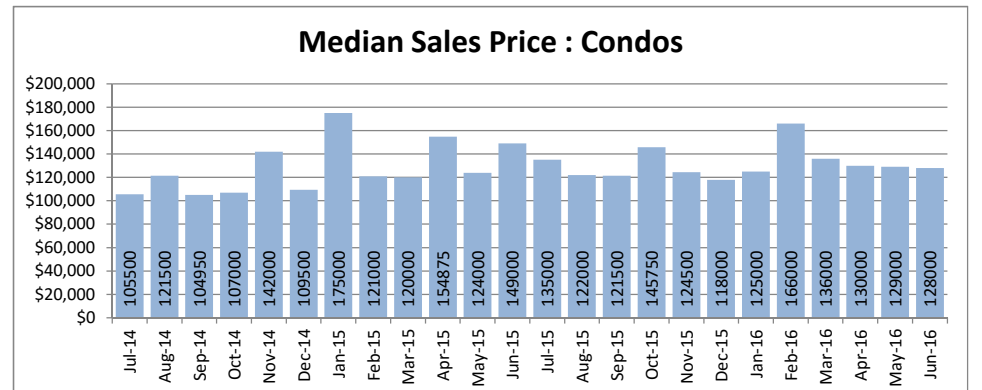
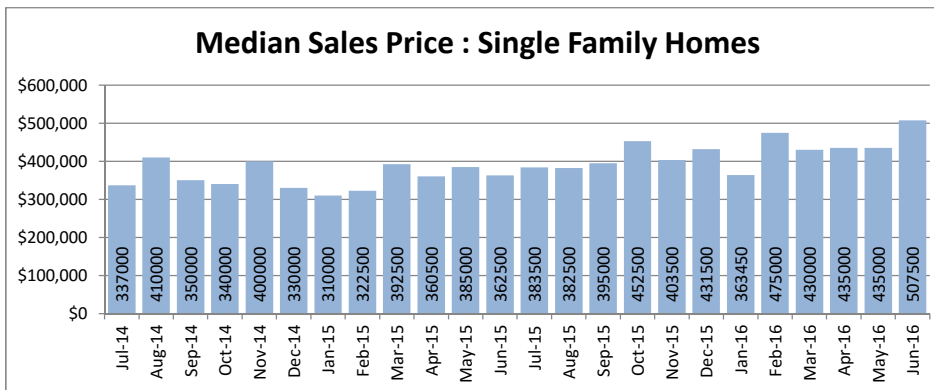
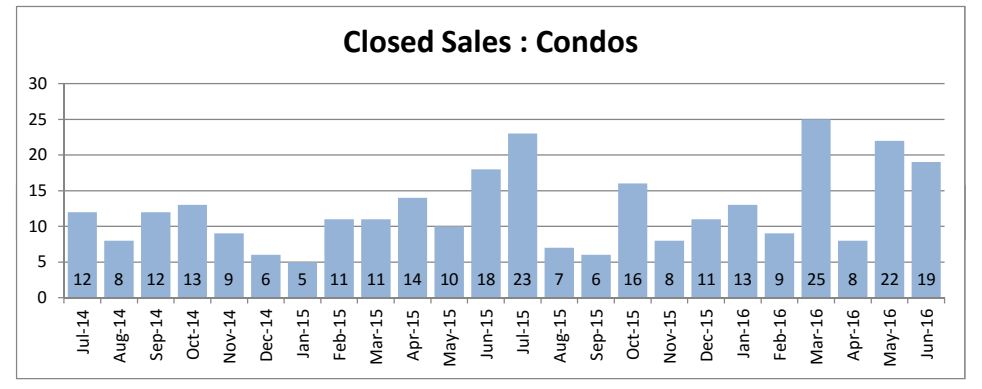
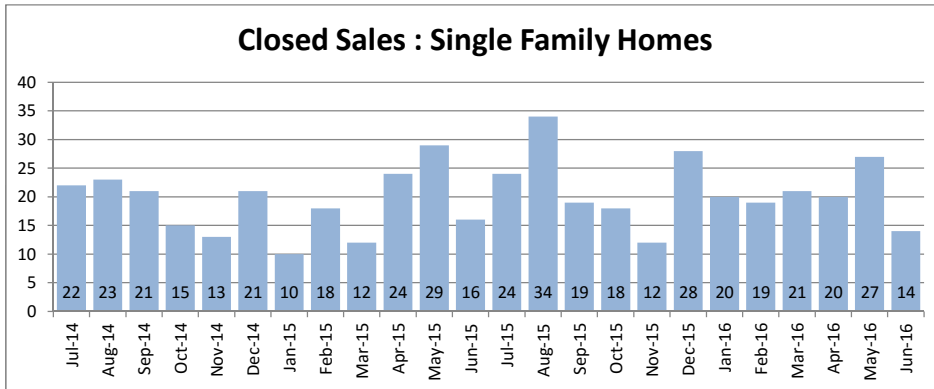


Makaha - Nanakuli
1-8-1 to 1-8-9

June 2016

Single Family Homes	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	36	26	38%	227	191	19%
Closed Sales	14	16	-13%	121	111	9%
Median Sales Price	\$507,500	\$362,500	40%	\$432,500	\$350,000	24%
Percent of Original List Price Received	97.1%	96.9%	0%	96.3%	95.9%	0%
Median Days on Market Until Sale	17	52	-67%	22	33	-33%
Inventory of Homes for Sale	100	77	30%	-	-	-

Condos	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	20	17	18%	126	115	10%
Closed Sales	19	18	6%	96	67	43%
Median Sales Price	\$128,000	\$149,000	-14%	\$133,000	\$137,500	-3%
Percent of Original List Price Received	92.8%	91.7%	1%	97.8%	91.7%	7%
Median Days on Market Until Sale	45	37	22%	30	39	-23%
Inventory of Homes for Sale	58	69	-16%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

June 2016

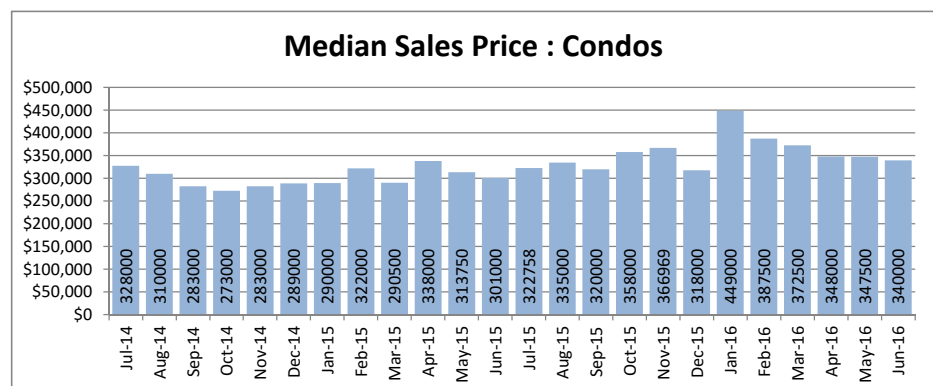
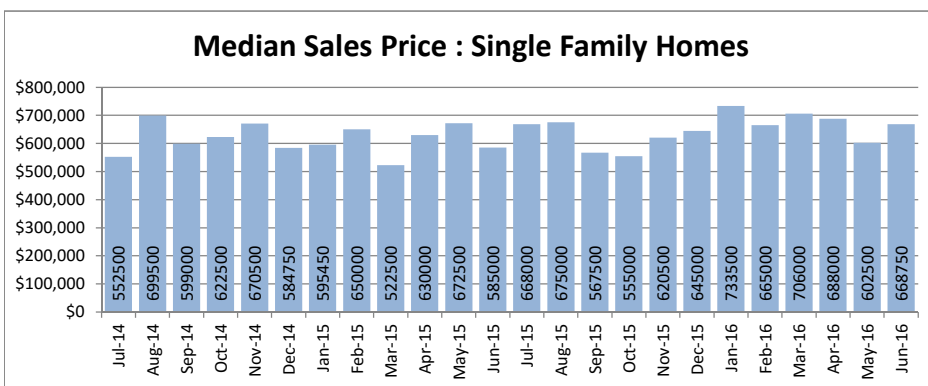
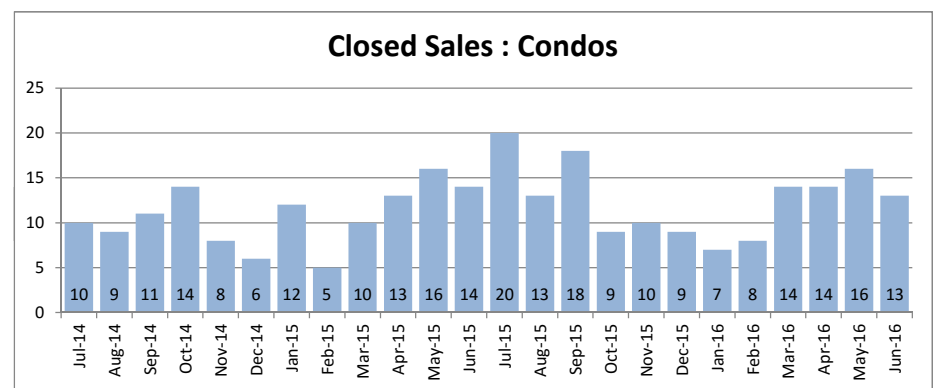
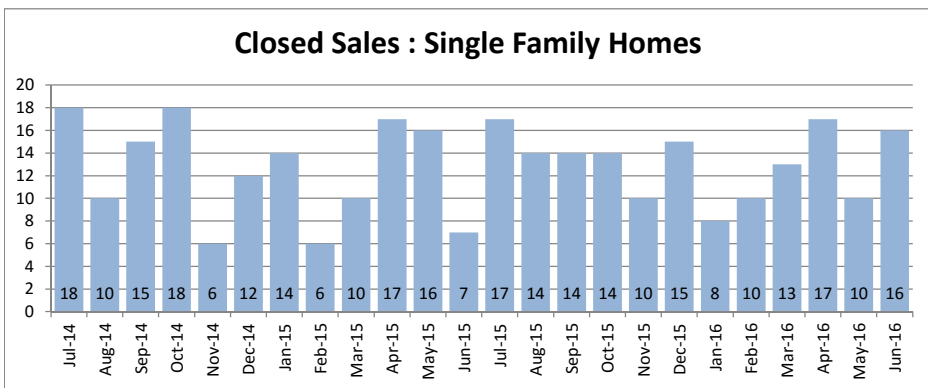


Makakilo
1-9-2 to 1-9-3

June 2016

Single Family Homes	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	13	18	-28%	115	118	-3%
Closed Sales	16	7	129%	74	79	-6%
Median Sales Price	\$668,750	\$585,000	14%	\$680,000	\$595,900	14%
Percent of Original List Price Received	102.1%	100.0%	2%	98.8%	95.3%	4%
Median Days on Market Until Sale	11	14	-21%	25	25	0%
Inventory of Homes for Sale	47	53	-11%	-	-	-

Condos	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	12	27	-56%	82	110	-25%
Closed Sales	13	14	-7%	72	71	1%
Median Sales Price	\$340,000	\$301,000	13%	\$367,500	\$308,500	19%
Percent of Original List Price Received	100.0%	98.4%	2%	102.2%	99.0%	3%
Median Days on Market Until Sale	16	55	-71%	13	18	-28%
Inventory of Homes for Sale	25	40	-38%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

June 2016

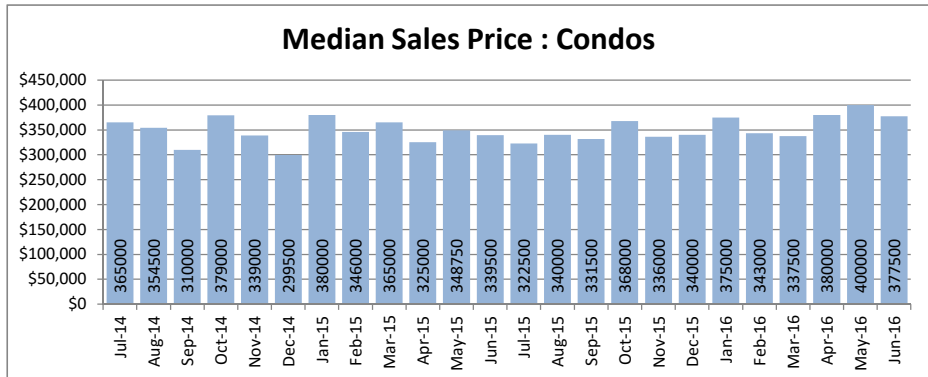
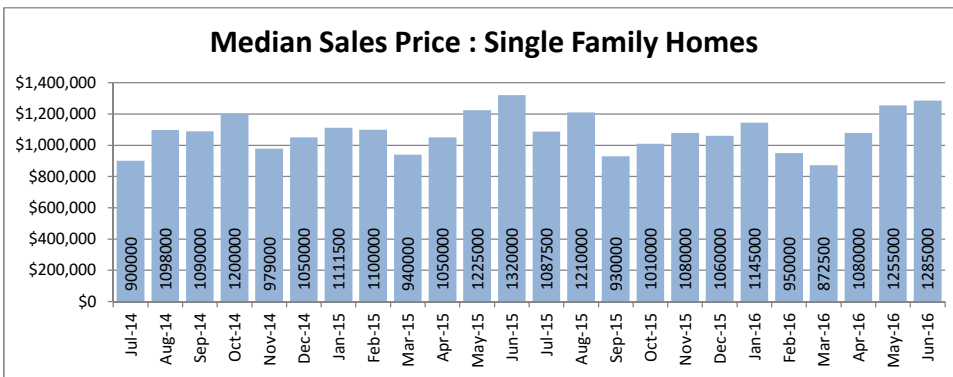
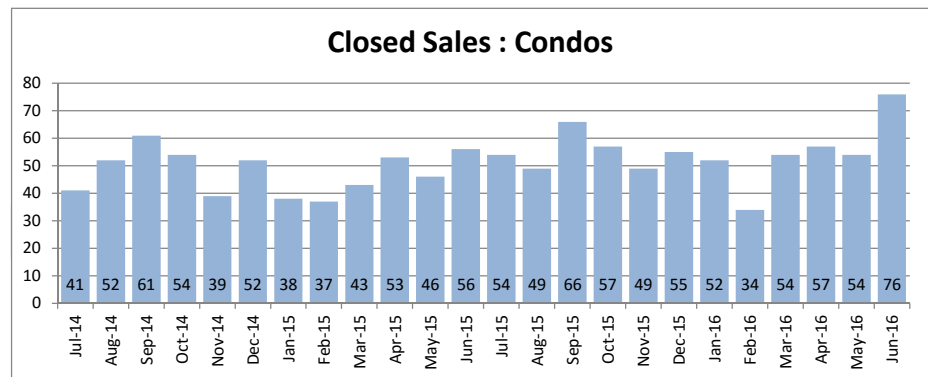
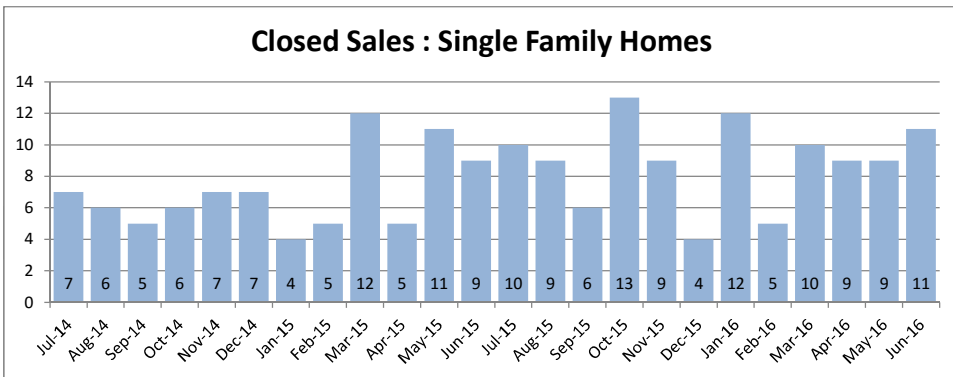


Makiki - Moiliili
1-2-4 to 1-2-9 (except 1-2-6)

June 2016

Single Family Homes	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	15	11	36%	77	88	-13%
Closed Sales	11	9	22%	56	46	22%
Median Sales Price	\$1,285,000	\$1,320,000	-3%	\$1,088,000	\$1,175,000	-7%
Percent of Original List Price Received	99.2%	89.5%	11%	101.2%	96.0%	5%
Median Days on Market Until Sale	34	14	143%	29	22	32%
Inventory of Homes for Sale	45	47	-4%	-	-	-

Condos	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	67	77	-13%	444	403	10%
Closed Sales	76	56	36%	325	277	17%
Median Sales Price	\$377,500	\$339,500	11%	\$375,000	\$345,000	9%
Percent of Original List Price Received	96.4%	101.6%	-5%	98.7%	98.9%	0%
Median Days on Market Until Sale	24	21	14%	20	21	-5%
Inventory of Homes for Sale	232	199	17%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

June 2016

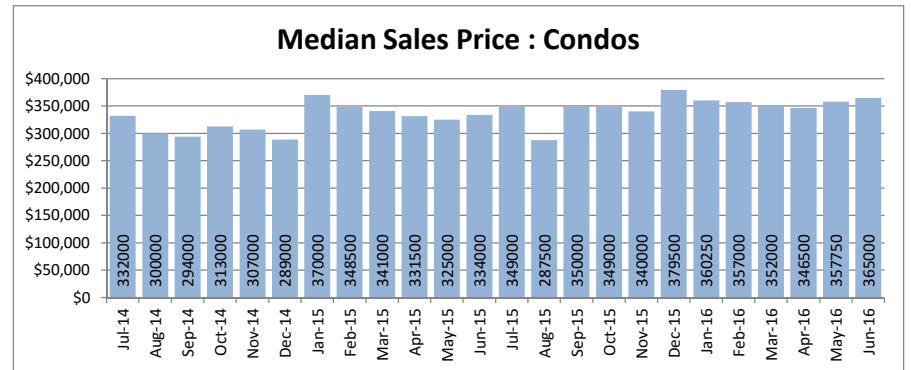
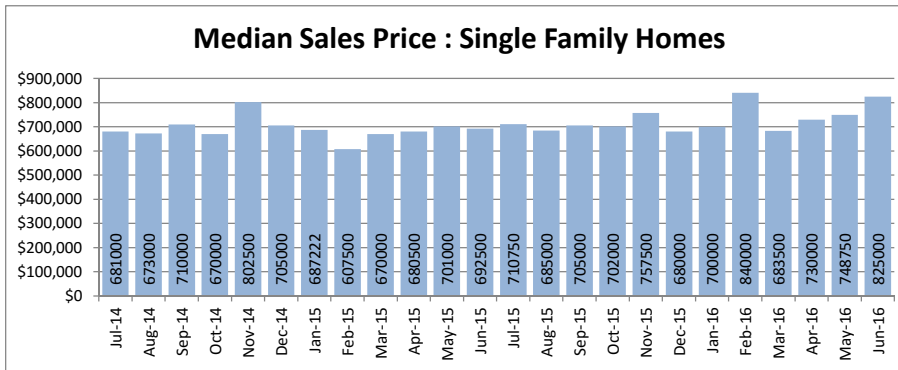
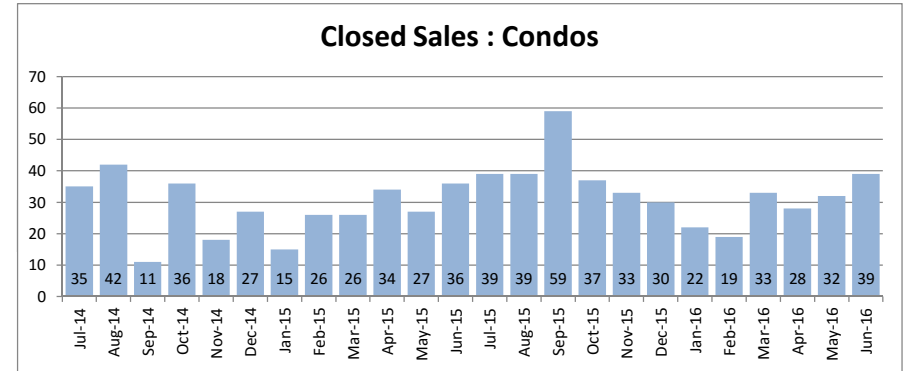
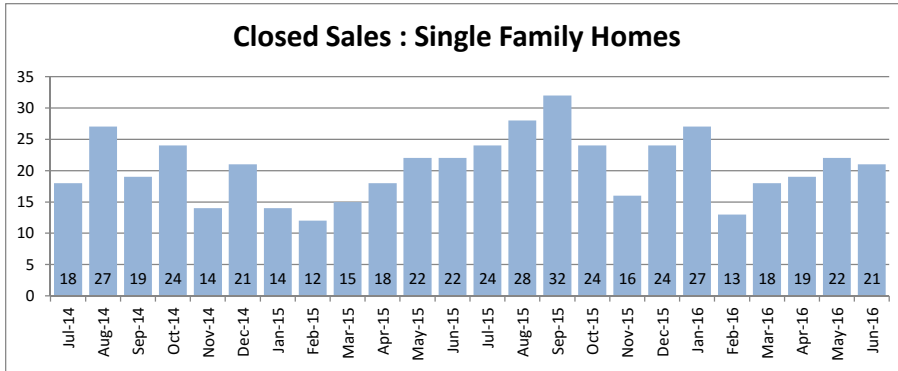
Mililani
Selected 1-9-4 to 1-9-5



June 2016

Single Family Homes	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	29	29	0%	146	167	-13%
Closed Sales	21	22	-5%	120	103	17%
Median Sales Price	\$825,000	\$692,500	19%	\$746,250	\$680,000	10%
Percent of Original List Price Received	98.3%	100.1%	-2%	98.8%	97.2%	2%
Median Days on Market Until Sale	9	27	-67%	18	21	-14%
Inventory of Homes for Sale	48	73	-34%	-	-	-

Condos	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	37	33	12%	206	218	-6%
Closed Sales	39	36	8%	173	167	4%
Median Sales Price	\$365,000	\$334,000	9%	\$355,000	\$336,000	6%
Percent of Original List Price Received	101.4%	101.5%	0%	101.6%	99.4%	2%
Median Days on Market Until Sale	9	25	-64%	8	13	-38%
Inventory of Homes for Sale	65	77	-16%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

June 2016

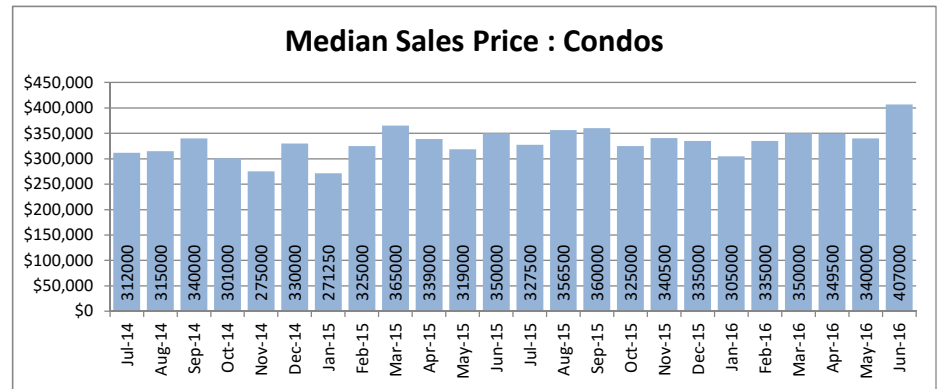
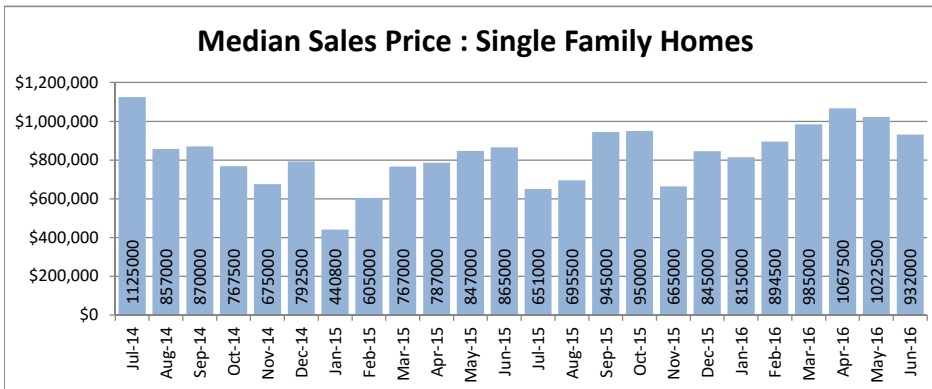
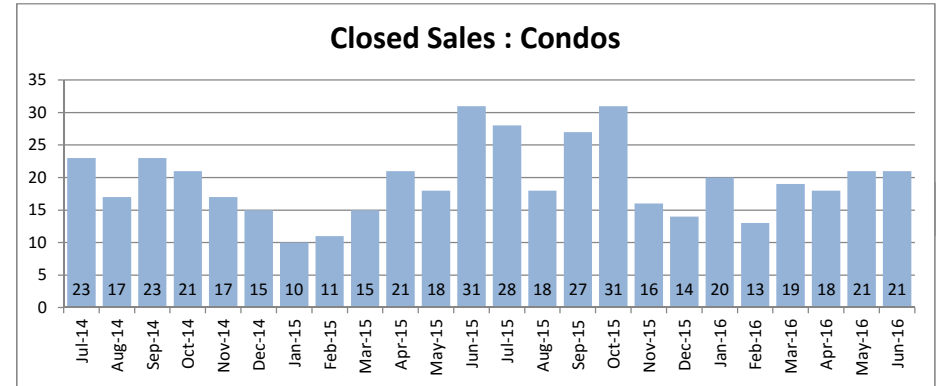
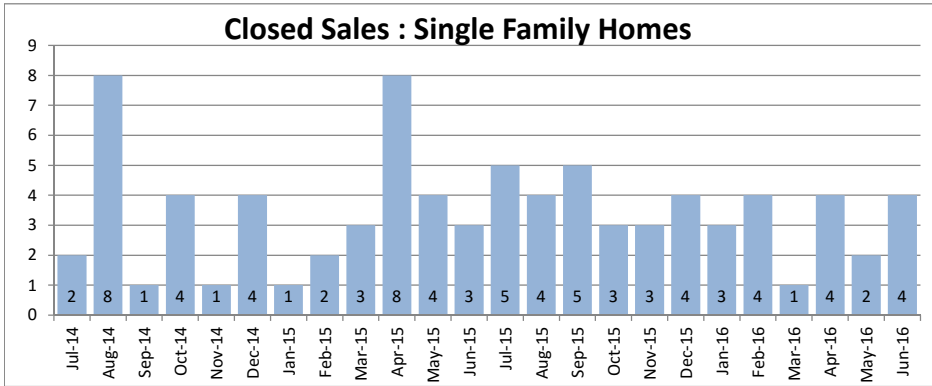


Moanalua - Salt Lake
1-1-1

June 2016

Single Family Homes	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	10	11	-9%	28	35	-20%
Closed Sales	4	3	33%	18	21	-14%
Median Sales Price	\$932,000	\$865,000	8%	\$932,000	\$750,000	24%
Percent of Original List Price Received	100.8%	98.9%	2%	96.2%	98.7%	-3%
Median Days on Market Until Sale	17	17	0%	26	14	86%
Inventory of Homes for Sale	11	14	-21%	-	-	-

Condos	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	17	30	-43%	121	155	-22%
Closed Sales	21	31	-32%	112	110	2%
Median Sales Price	\$407,000	\$350	116186%	\$340,000	\$323,500	5%
Percent of Original List Price Received	102.1%	102.9%	-1%	98.6%	97.3%	1%
Median Days on Market Until Sale	14	13	8%	10	15	-33%
Inventory of Homes for Sale	38	67	-43%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

June 2016

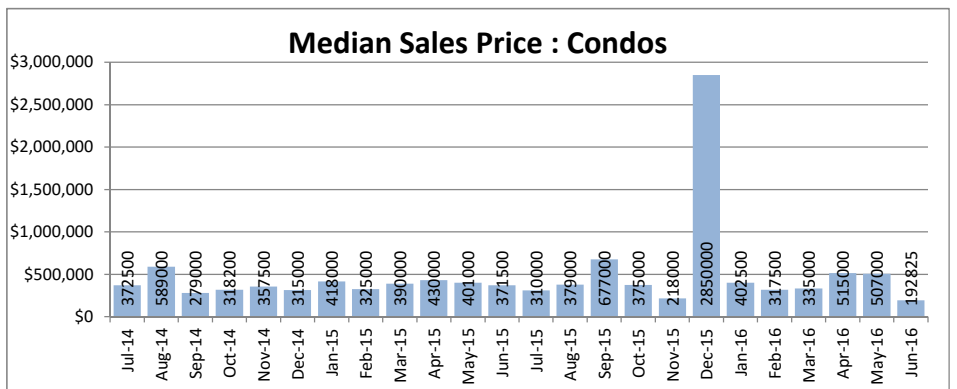
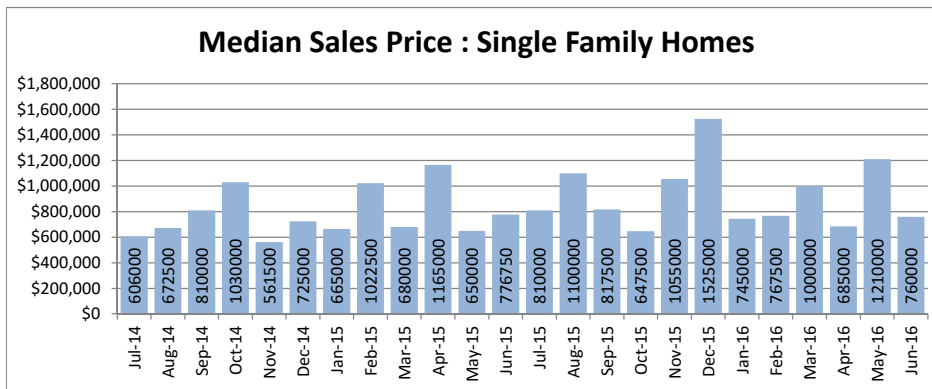
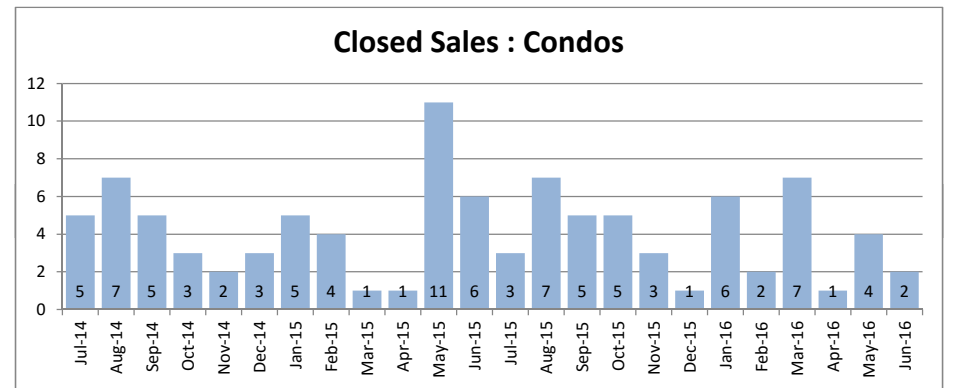
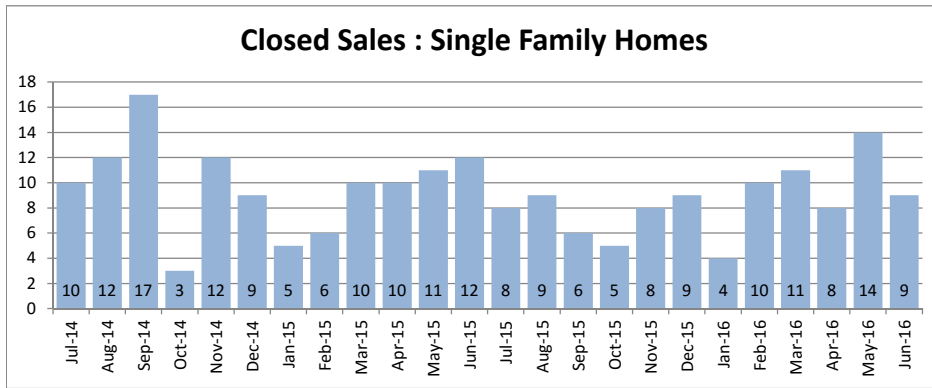


North Shore
1-5-6 to 1-6-9

June 2016

Single Family Homes	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	13	12	8%	81	97	-16%
Closed Sales	9	12	-25%	56	51	10%
Median Sales Price	\$760,000	\$776,750	-2%	\$879,000	\$745,000	18%
Percent of Original List Price Received	95.1%	97.9%	-3%	92.5%	95.5%	-3%
Median Days on Market Until Sale	43	71	-39%	65	25	160%
Inventory of Homes for Sale	52	70	-26%	-	-	-

Condos	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	6	5	20%	35	37	-5%
Closed Sales	2	6	-67%	22	28	-21%
Median Sales Price	\$192,825	\$371,500	-48%	\$380,000	\$398,500	-5%
Percent of Original List Price Received	89.7%	95.5%	-6%	97.4%	98.4%	-1%
Median Days on Market Until Sale	31	18	72%	17	48	-65%
Inventory of Homes for Sale	17	21	-19%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

June 2016

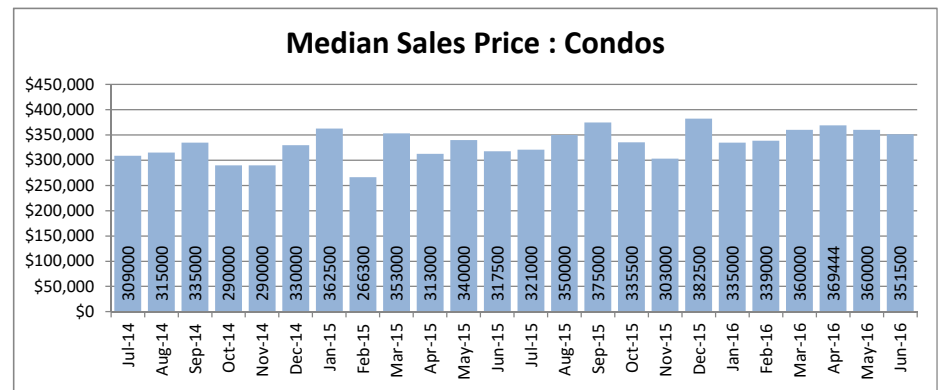
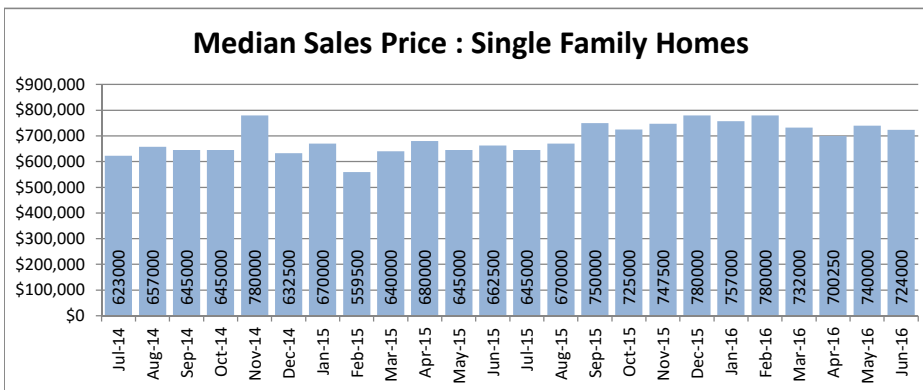
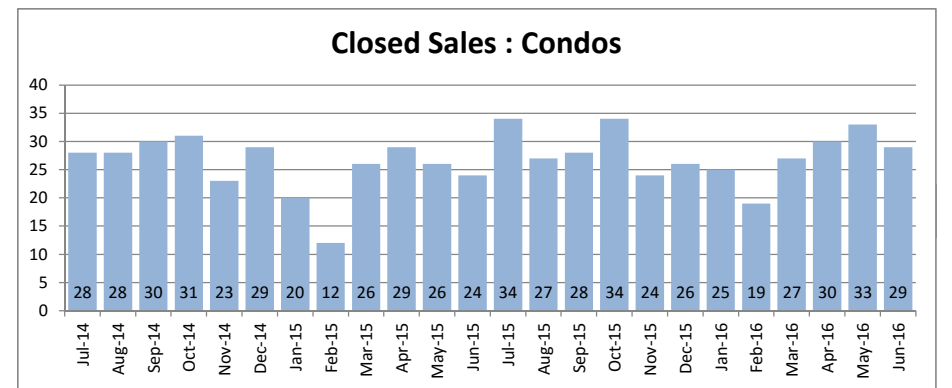
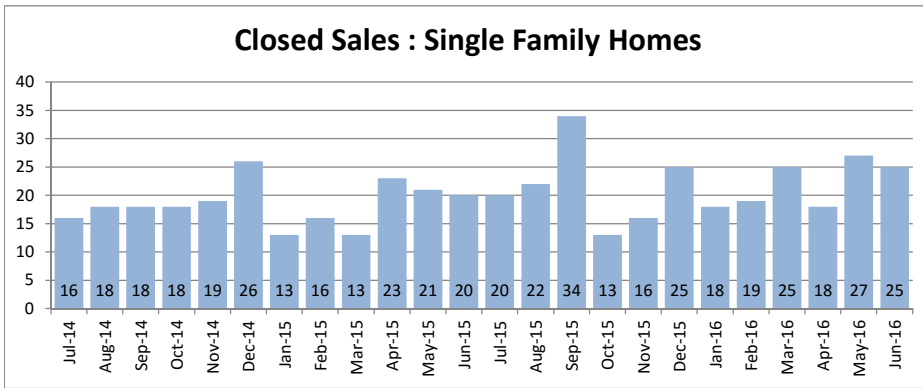


Pearl City - Aiea
1-9-6 to 1-9-9

June 2016

Single Family Homes	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	28	24	17%	165	146	13%
Closed Sales	25	20	25%	132	107	23%
Median Sales Price	\$724,000	\$662,500	9%	\$733,000	\$645,000	14%
Percent of Original List Price Received	96.7%	97.9%	-1%	97.9%	98.5%	-1%
Median Days on Market Until Sale	11	13	-15%	13	18	-28%
Inventory of Homes for Sale	64	68	-6%	-	-	-

Condos	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	36	36	0%	193	187	3%
Closed Sales	29	24	21%	163	139	17%
Median Sales Price	\$351,500	\$317,500	11%	\$350,000	\$329,000	6%
Percent of Original List Price Received	92.5%	97.7%	-5%	95.6%	97.1%	-2%
Median Days on Market Until Sale	13	41	-68%	12	22	-45%
Inventory of Homes for Sale	72	75	-4%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

June 2016

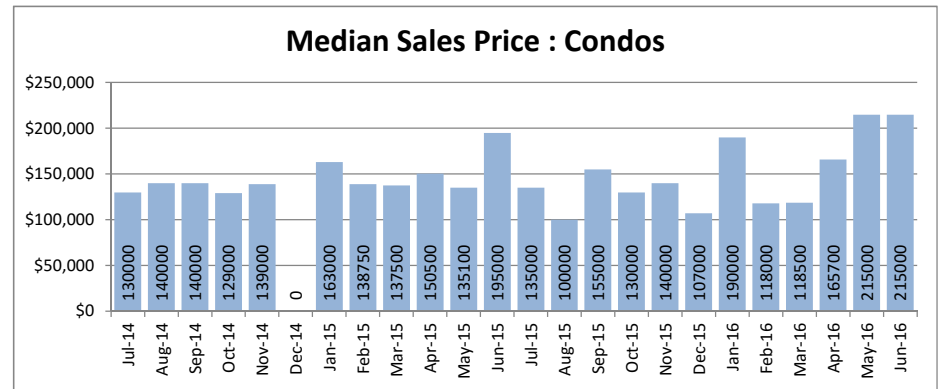
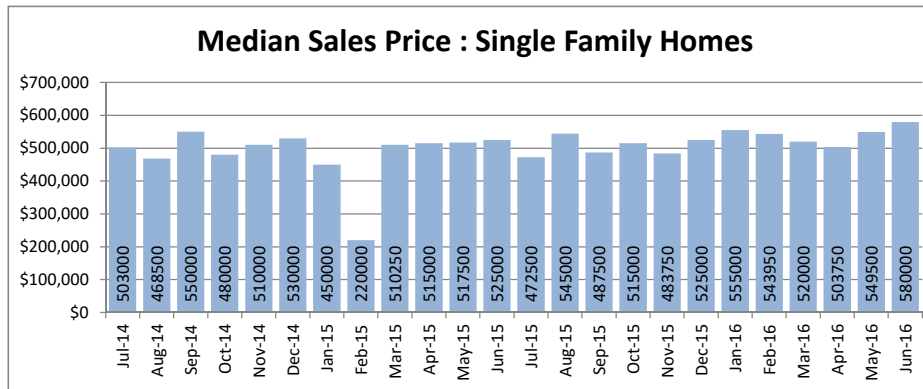
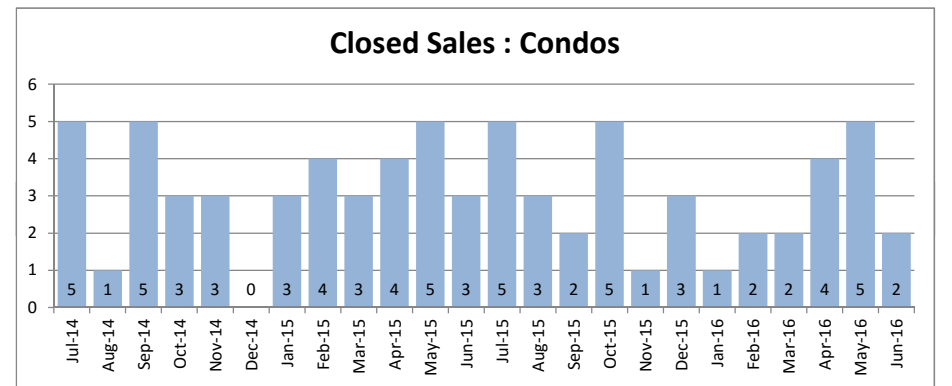
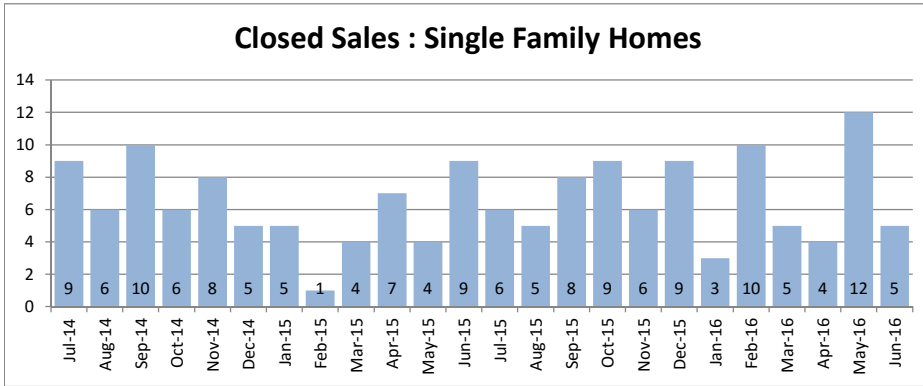


Wahiawa
1-7-1 to 1-7-7

June 2016

Single Family Homes	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	9	12	-25%	52	51	2%
Closed Sales	5	9	-44%	39	30	30%
Median Sales Price	\$580,000	\$525,000	10%	\$540,000	\$502,500	7%
Percent of Original List Price Received	100.9%	106.1%	-5%	98.4%	100.6%	-2%
Median Days on Market Until Sale	20	8	150%	16	23	-30%
Inventory of Homes for Sale	18	27	-33%	-	-	-

Condos	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	0	1	-100%	15	23	-35%
Closed Sales	2	3	-33%	16	22	-27%
Median Sales Price	\$215,000	\$195,000	10%	\$165,700	\$146,250	13%
Percent of Original List Price Received	98.9%	97.5%	1%	100.8%	98.2%	3%
Median Days on Market Until Sale	16	18	-11%	14	19	-26%
Inventory of Homes for Sale	3	9	-67%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

June 2016

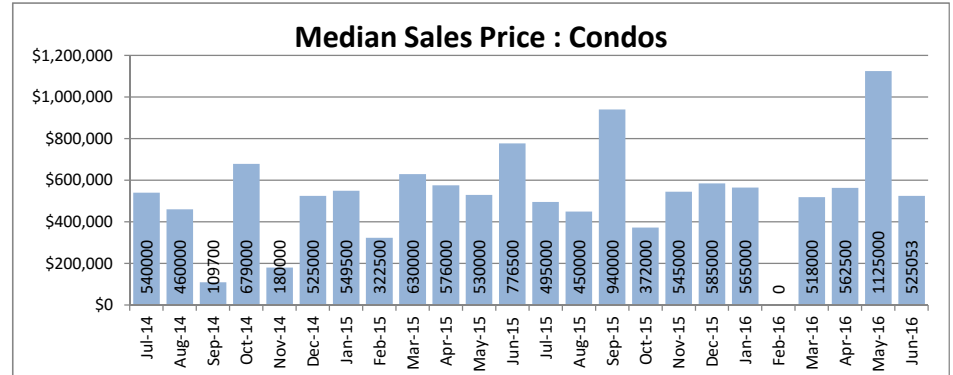
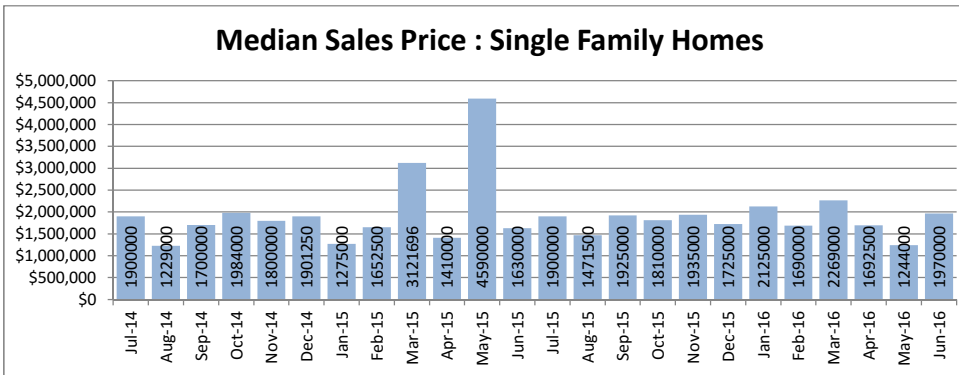
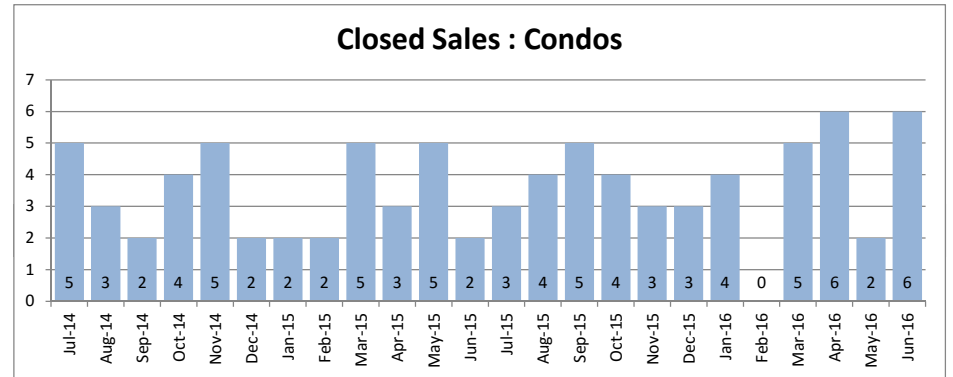
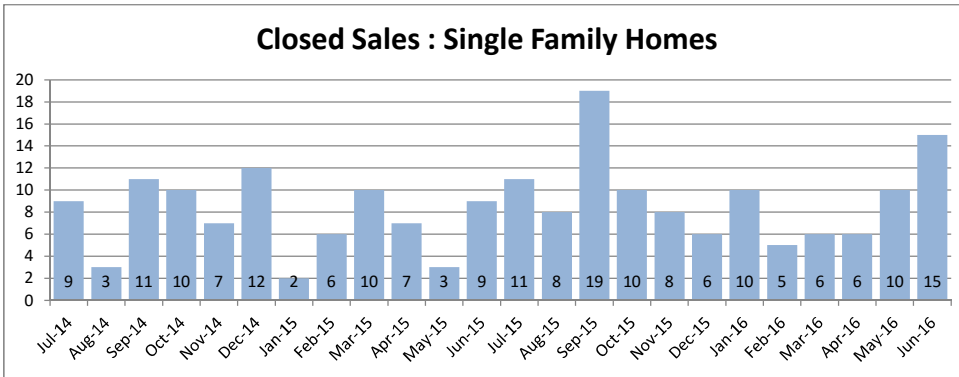


Waialae - Kahala
1-3-5

June 2016

Single Family Homes	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	23	19	21%	117	103	14%
Closed Sales	15	9	67%	52	38	37%
Median Sales Price	\$1,970,000	\$1,630,000	21%	\$1,830,000	\$1,780,000	3%
Percent of Original List Price Received	93.8%	97.3%	-4%	92.4%	98.2%	-6%
Median Days on Market Until Sale	46	33	39%	36	16	125%
Inventory of Homes for Sale	93	81	15%	-	-	-

Condos	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	8	5	60%	45	32	41%
Closed Sales	6	2	200%	23	18	28%
Median Sales Price	\$525,053	\$776,500	-32%	\$562,000	\$532,500	6%
Percent of Original List Price Received	92.1%	97.8%	-6%	100.7%	100.5%	0%
Median Days on Market Until Sale	69	49	41%	23	13	77%
Inventory of Homes for Sale	19	12	58%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

June 2016

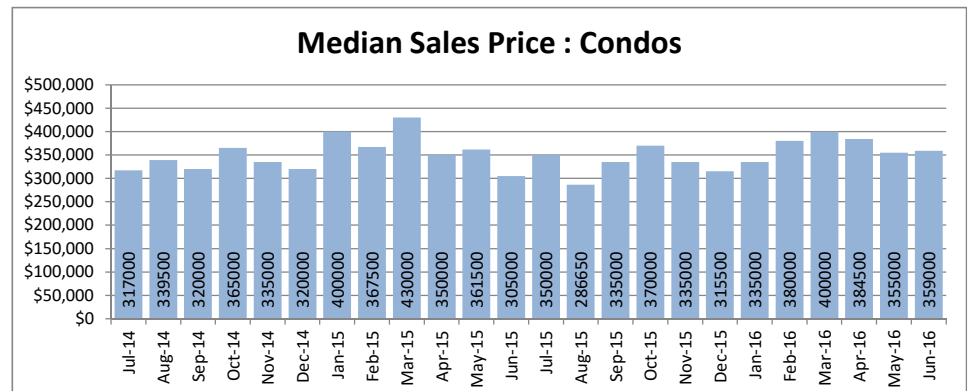
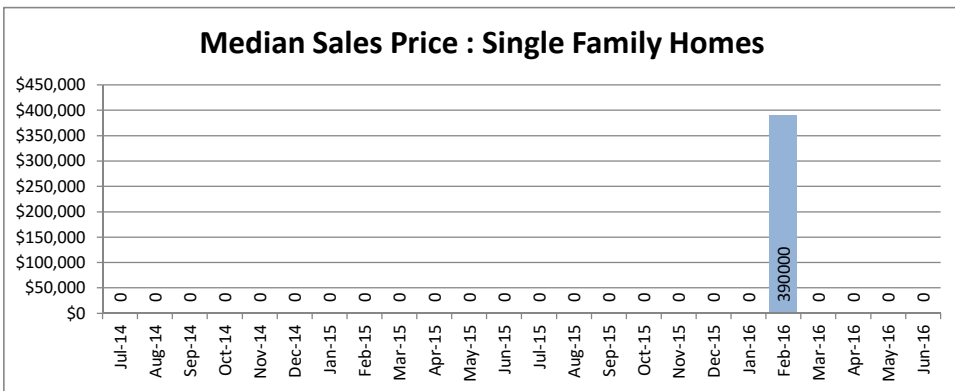
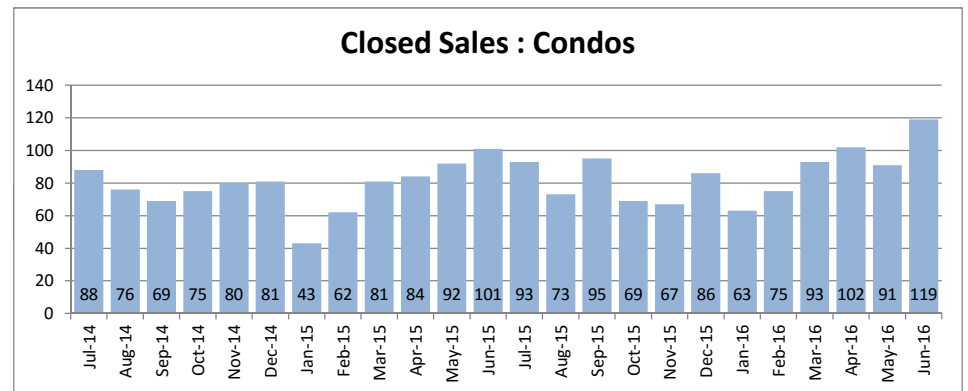
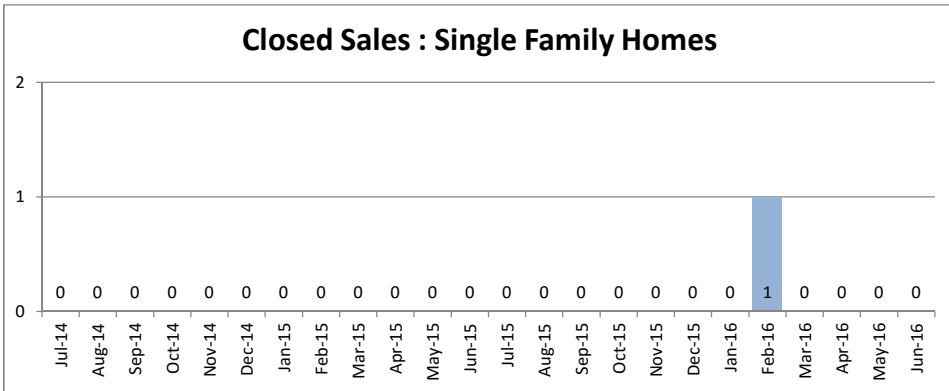


Waikiki
1-2-6

June 2016

Single Family Homes	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	0	0	-	1	1	-
Closed Sales	0	0	-	1	0	-
Median Sales Price	\$0	\$0	-	\$390,000	\$0	-
Percent of Original List Price Received	0.0%	0.0%	-	100.0%	0.0%	-
Median Days on Market Until Sale	0	0	-	0	0	-
Inventory of Homes for Sale	0	0	-	-	-	-

Condos	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	129	135	-4%	844	851	-1%
Closed Sales	119	101	18%	543	464	17%
Median Sales Price	\$359,000	\$305,000	18%	\$369,500	\$350,000	6%
Percent of Original List Price Received	97.2%	101.7%	-4%	97.2%	94.7%	3%
Median Days on Market Until Sale	34	44	-23%	36	40	-10%
Inventory of Homes for Sale	554	565	-2%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

June 2016

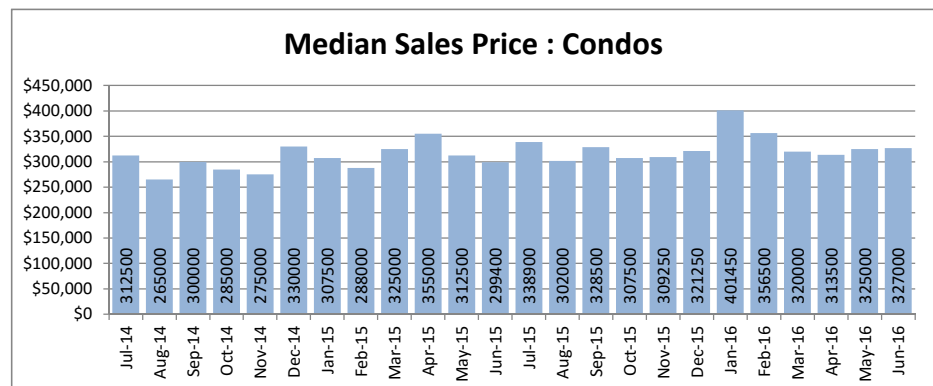
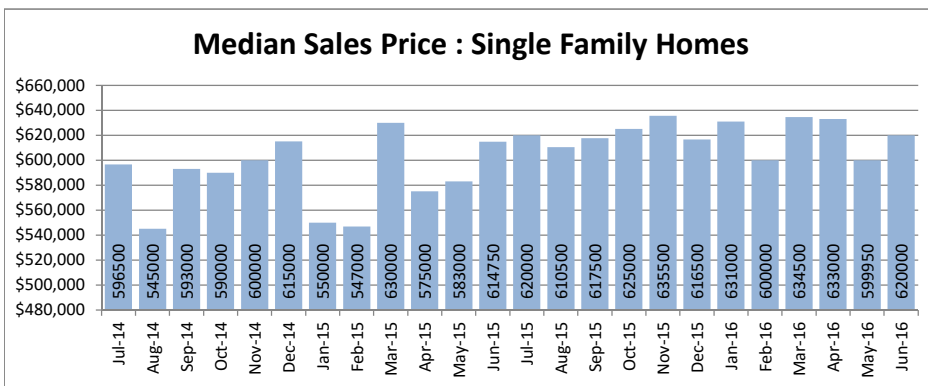
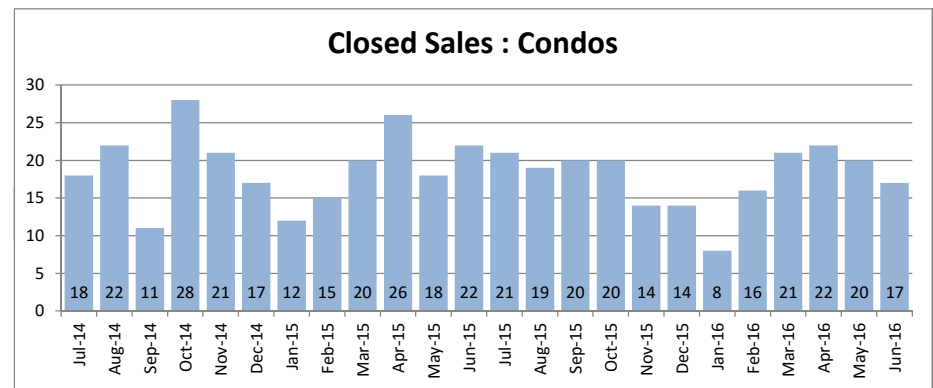
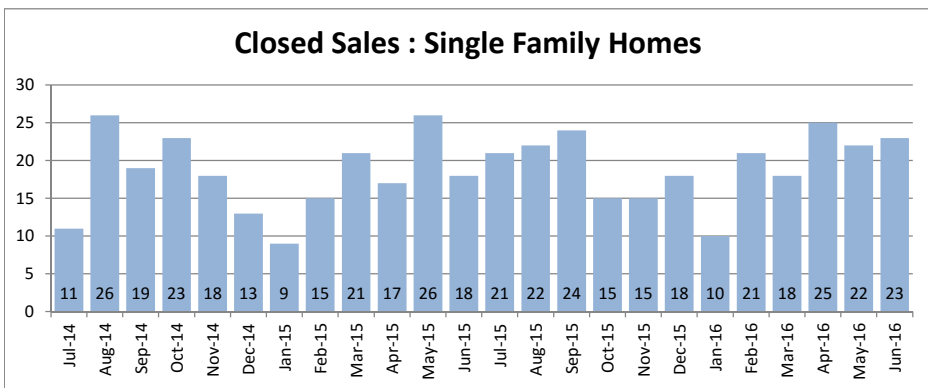


Waipahu
1-9-4

June 2016

Single Family Homes	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	24	20	20%	135	135	0%
Closed Sales	23	18	28%	119	106	12%
Median Sales Price	\$620,000	\$614,750	1%	\$615,000	\$590,500	4%
Percent of Original List Price Received	99.2%	97.8%	1%	98.4%	98.4%	0%
Median Days on Market Until Sale	23	20	15%	16	24	-33%
Inventory of Homes for Sale	49	56	-13%	-	-	-

Condos	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	20	18	11%	134	139	-4%
Closed Sales	17	22	-23%	104	113	-8%
Median Sales Price	\$327,000	\$299,400	9%	\$323,500	\$310,000	4%
Percent of Original List Price Received	97.3%	99.0%	-2%	100.3%	98.4%	2%
Median Days on Market Until Sale	8	22	-64%	9	18	-50%
Inventory of Homes for Sale	34	54	-37%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

June 2016

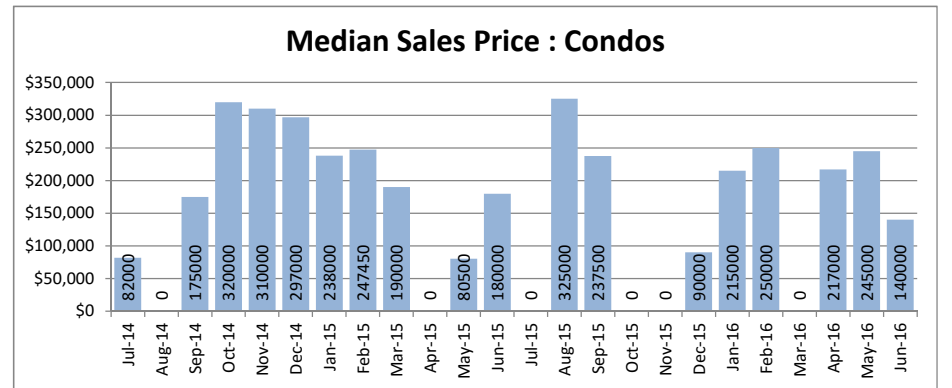
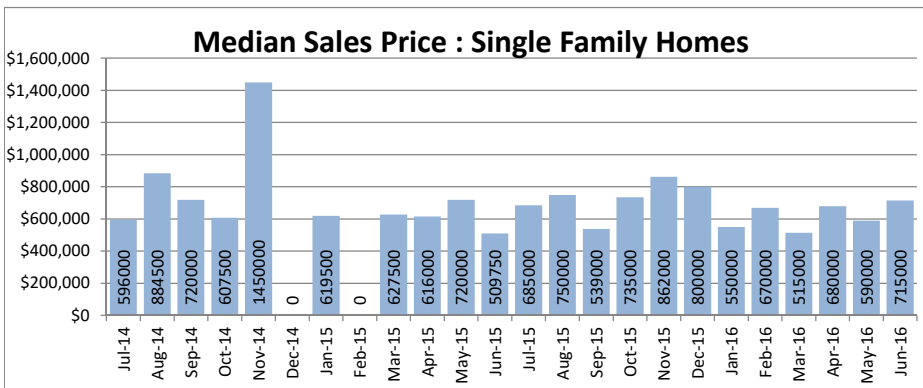
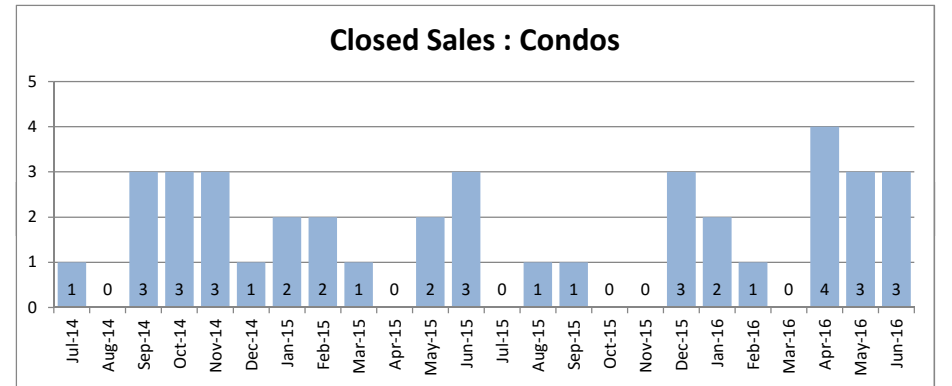
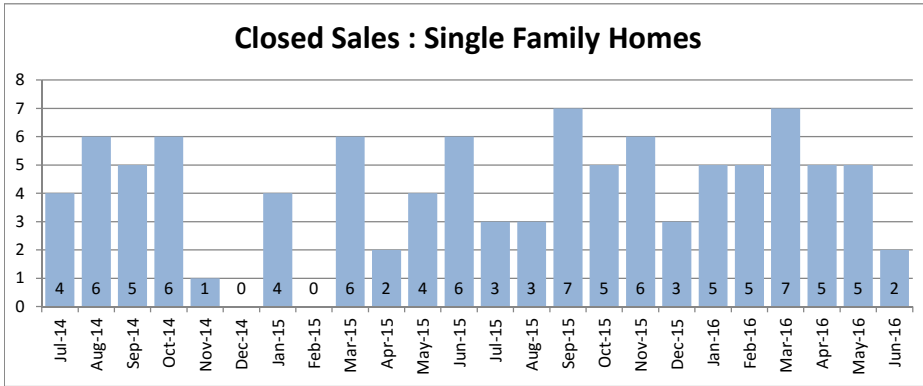


Windward Coast
1-4-8 to 1-5-5

June 2016

Single Family Homes	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	13	5	160%	65	36	81%
Closed Sales	2	6	-67%	29	22	32%
Median Sales Price	\$715,000	\$509,750	40%	\$630,000	\$637,250	-1%
Percent of Original List Price Received	97.3%	97.7%	0%	99.2%	94.5%	5%
Median Days on Market Until Sale	71	58	22%	19	57	-67%
Inventory of Homes for Sale	42	32	31%	-	-	-

Condos	June			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	2	0	-	23	21	10%
Closed Sales	3	3	0%	13	10	30%
Median Sales Price	\$140,000	\$180,000	-22%	\$200,000	\$193,500	3%
Percent of Original List Price Received	98.2%	87.8%	12%	83.3%	96.3%	-13%
Median Days on Market Until Sale	78	105	-26%	29	78	-63%
Inventory of Homes for Sale	17	20	-15%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Single Family Solds - June 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 4

Central Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
LAUNANI VALLEY	\$ 530,000	-	-	-	1	-	-	-
MILILANI AREA	\$ 655,500	\$ 712,500	8.7%	\$57,000	14	8	-42.9%	-6
MILILANI MAUKA	\$ 707,500	\$ 870,000	23.0%	\$162,500	6	13	116.7%	7
WAHIAWA AREA	\$ 530,000	\$ 614,000	15.8%	\$84,000	6	2	-66.7%	-4
WHITMORE VILLAGE	-	\$ 490,000	-	-	-	2	-	-
WAIPIO ACRES/WAIKALANI WOOD	\$ 840,000	-	-	-	1	-	-	-
WAHIAWA HEIGHTS	\$ 440,000	\$ 745,000	69.3%	\$305,000	3	1	-66.7%	-2
Central Region	\$ 635,000	\$ 778,375	22.6%	\$143,375	31	26	-16.1%	-5
Diamond Hd Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AINA HAINA AREA	\$ 950,000	\$ 1,100,000	15.8%	\$150,000	2	3	50.0%	1
DIAMOND HEAD	\$ 3,805,000	\$ 2,015,000	-47.0%	-\$1,790,000	2	3	50.0%	1
HAWAII LOA RIDGE	\$ 4,349,000	\$ 2,596,250	-40.3%	-\$1,752,750	1	2	100.0%	1
KAHALA AREA	\$ 3,500,000	\$ 2,347,500	-32.9%	-\$1,152,500	3	6	100.0%	3
KAILANI IKI	\$ 910,000	-	-	-	1	-	-	-
KAHALA KUA	-	\$ 1,300,000	-	-	-	1	-	-
KAIMUKI	\$ 802,500	\$ 1,029,678	28.3%	\$227,178	8	2	-75.0%	-6
KAPAHULU	\$ 800,000	\$ 970,000	21.3%	\$170,000	1	3	200.0%	2
KULIOUOU	\$ 869,000	\$ 749,000	-13.8%	-\$120,000	1	1	0.0%	0
MAUNALANI HEIGHTS	\$ 1,075,000	\$ 1,142,750	-	-	1	4	-	-
PAIKO LAGOON	-	\$ 2,615,000	-	-	-	1	-	-
PALOLO	\$ 1,090,000	\$ 775,000	-28.9%	-\$315,000	2	3	50.0%	1
ST. LOUIS	\$ 992,500	\$ 870,000	-12.3%	-\$122,500	4	2	-50.0%	-2
WAIALAE NUI RDGE	\$ 1,657,500	\$ 2,622,000	-	-	2	1	-	-
WAIALAE NUI-LWR	\$ 710,000	-	-	-	1	-	-	-
WAIALAE IKI	\$ 1,527,500	\$ 1,806,250	18.2%	\$278,750	2	7	250.0%	5
WILHELMINA	\$ 900,000	\$ 1,235,000	37.2%	\$335,000	5	1	-80.0%	-4
Diamond Hd Region	\$ 975,500	\$ 1,402,500	43.8%	\$427,000	36	40	11.1%	4
Hawaii Kai Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
KALAMA VALLEY	\$ 888,000	\$ 830,000	-6.5%	-\$58,000	3	3	0.0%	0
HAAHAIONE-LOWER	-	\$ 1,110,000	-	-	-	1	-	-
KAMILOIKI	\$ 900,000	\$ 825,000	-8.3%	-\$75,000	1	3	200.0%	2
KOKO HEAD TERRAC	\$ 785,500	\$ 886,000	12.8%	\$100,500	2	4	100.0%	2
KOKO KAI	\$ 2,565,000	-	-	-	1	-	-	-
KOKO VILLAS	\$ 1,358,000	-	-	-	1	-	-	-
LUNA KAI	-	\$ 3,000,000	-	-	-	1	-	-
LAULIMA	\$ 998,000	-	-	-	1	-	-	-
MARINERS RIDGE	\$ 1,092,500	-	-	-	6	-	-	-
MARINERS COVE	\$ 1,750,000	\$ 1,180,000	-32.6%	-\$570,000	1	1	0.0%	0
MARINERS VALLEY	\$ 974,000	-	-	-	2	-	-	-
NAPALI HAWEO	-	\$ 1,400,000	-	-	-	1	-	-
PORTLOCK	\$ 3,750,000	-	-	-	1	-	-	-
QUEENS GATE	\$ 1,150,000	\$ 1,350,000	17.4%	\$200,000	1	1	0.0%	0
WEST MARINA	\$ 1,790,000	\$ 1,077,000	-39.8%	-\$713,000	1	1	0.0%	0
TRIANGLE	\$ 1,652,500	\$ 1,350,000	-18.3%	-\$302,500	1	1	0.0%	0
Hawaii Kai Region	\$ 1,055,000	\$ 1,038,000	-1.6%	-\$17,000	22	17	-22.7%	-5

Single Family Solds - June 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

Leeward Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
LUALUALEI	\$ 230,000	\$ 530,000	130.4%	\$300,000	1	3	200.0%	2
MAILI	\$ 379,944	\$ 362,500	-4.6%	-\$17,444	6	4	-33.3%	-2
MAILI SEA-MAKALAE 1	\$ 560,000	\$ 515,000	-8.0%	-\$45,000	1	1	0.0%	0
MAILI SEA-MAKALAE 2	-	\$ 559,500	-	-	-	2	-	-
MAILI SEA-NOHOKAI	\$ 482,000	\$ 472,500	-2.0%	-\$9,500	1	2	100.0%	1
MAKAHA	\$ 250,000	\$ 620,000	148.0%	\$370,000	3	2	-33.3%	-1
WAIANAE	\$ 322,000	-	-	-	4	-	-	-
Leeward Region	\$ 362,500	\$ 507,500	40.0%	\$145,000	16	14	-12.5%	-2

Ewa Plain Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
EWA BEACH	\$ 600,000	\$ 552,250	-8.0%	-\$47,750	2	4	100.0%	2
EWA GEN ALII COURT	-	\$ 499,000	-	-	-	1	-	-
EWA GEN CARRIAGES	\$ 758,000	\$ 758,500	0.1%	\$500	1	1	0.0%	0
EWA GEN ALII COVE	-	\$ 520,000	-	-	-	1	-	-
EWA GEN CYPRESS POINT	\$ 1,190,000	\$ 1,210,000	1.7%	\$20,000	1	1	0.0%	0
EWA GEN KULA LEI	\$ 560,000	-	-	-	1	-	-	-
EWA GEN LAULANI	-	\$ 549,000	-	-	-	2	-	2
EWA GEN LAULANI TIDES	\$ 530,000	\$ 526,500	-0.7%	-\$3,500	1	1	0.0%	0
EWA GEN HALEAKEA	-	\$ 867,000	-	-	-	2	-	-
EWA GEN LATITUDES	\$ 680,500	-	-	-	2	-	-	-
EWA GEN LAS BRISAS	-	\$ 506,250	-	-	-	2	-	-
EWA GEN MONTECITO/TUSCANY	\$ 505,000	\$ 541,000	7.1%	\$36,000	1	2	100.0%	1
EWA GEN LOMBARD WAY	\$ 405,000	\$ 440,000	8.6%	\$35,000	3	1	-66.7%	-2
EWA GEN SODA CREEK	\$ 547,500	\$ 563,000	2.8%	\$15,500	2	1	-50.0%	-1
EWA GEN PARKSIDE	-	\$ 580,250	-	-	-	2	-	-
EWA GEN PRESCOTT	-	\$ 685,000	-	-	-	3	-	-
EWA GEN SANDALWOOD	-	\$ 740,000	-	-	-	1	-	-
EWA GEN SEA BREEZE	\$ 540,000	-	-	-	1	-	-	-
EWA GEN SONOMA	\$ 775,000	-	-	-	1	-	-	-
EWA GEN SUN TERRA	\$ 517,500	-	-	-	2	-	-	-
EWA GEN SUMMERHILL	\$ 495,000	-	-	-	1	-	-	-
EWA GEN TIBURON	\$ 495,000	-	-	-	2	-	-	-
EWA GEN TROVARE	\$ 592,000	\$ 630,000	6.4%	\$38,000	1	1	0.0%	0
EWA GEN TUSCANY II	-	\$ 570,000	-	-	-	1	-	-
EWA GEN WOODBRIDGE	\$ 725,000	-	-	-	1	-	-	-
EWA VILLAGES	\$ 440,000	\$ 562,500	27.8%	\$122,500	3	2	-33.3%	-1
HAWAIIAN HOMES LAND	\$ 403,000	\$ 450,000	11.7%	\$47,000	1	1	0.0%	0
HOAKALEI-KA MAKANA	\$ 733,500	\$ 722,500	-1.5%	-\$11,000	6	6	0.0%	0
HOAKALEI-KUAPAPA	-	\$ 725,000	-	-	-	1	-	-
HUELANI	\$ 589,500	\$ 545,000	-7.5%	-\$44,500	1	1	0.0%	0
KAPOLEI	\$ 560,000	\$ 569,900	1.8%	\$9,900	1	1	0.0%	0
KAPOLEI-KNOLLS	\$ 675,400	\$ 705,000	4.4%	\$29,600	2	2	0.0%	0
KAPOLEI-AELOA	\$ 650,000	\$ 640,000	-1.5%	-\$10,000	1	2	100.0%	1
KAPOLEI-IWALANI	\$ 564,100	\$ 655,000	16.1%	\$90,900	2	3	50.0%	1
KAPOLEI-KAI	\$ 602,500	\$ 606,500	0.7%	\$4,000	2	2	0.0%	0
KAPOLEI-KEKUILANI	-	\$ 567,000	-	-	-	3	-	-
KAPOLEI-MEHANA-KUKUNA	-	\$ 645,750	-	-	-	2	-	-
KO OLINA	-	\$ 1,100,000	-	-	-	1	-	-
LEEWARD ESTATES	\$ 600,000	-	-	-	1	-	-	-
NANAKAI GARDENS	\$ 530,000	-	-	-	3	-	-	-
OCEAN POINTE	\$ 625,000	\$ 700,000	12.0%	\$75,000	13	9	-30.8%	-4
WESTLOCH FAIRWAY	\$ 575,000	\$ 610,000	6.1%	\$35,000	7	2	-71.4%	-5
WESTLOCH ESTATES	\$ 645,250	\$ 620,000	-3.9%	-\$25,250	4	1	-75.0%	-3
Ewa Plain Region	\$ 589,700	\$ 628,250	6.5%	\$38,550	70	66	-5.7%	-4

Makakilo Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
MAKAKILO-ANUHEA	-	\$ 671,500	-	-	-	2	-	-
MAKAKILO-KAHIWELO	\$ 714,500	\$ 750,000	5.0%	\$35,500	2	3	50.0%	1
MAKAKILO-KUMULANI	-	\$ 855,000	-	-	-	1	-	-
MAKAKILO-UPPER	\$ 673,250	\$ 579,000	-14.0%	-\$94,250	3	1	-66.7%	-2
MAKAKILO-LOWER	\$ 537,500	\$ 552,777	2.8%	\$15,277	8	5	-37.5%	-3
MAKAKILO-ROYAL RIDGE	\$ 651,000	\$ 738,000	13.4%	\$87,000	1	1	0.0%	0
MAKAKILO-PALEHUA HGTS	-	\$ 661,250	-	-	-	2	-	-
MAKAKILO-WAI KALOI	-	\$ 712,500	-	-	-	1	-	-
Makakilo Region	\$ 620,500	\$ 668,750	7.8%	\$48,250	14	16	14.3%	2

Single Family Solds - June 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 4

Kailua Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AIKAHI PARK	\$ 1,300,000	\$ 1,500,000	15.4%	\$200,000	1	1	0.0%	0
BEACHSIDE	\$ 2,245,000	\$ 5,187,500	131.1%	\$2,942,500	2	2	0.0%	0
KAILUA BLUFFS	\$ 1,030,000	\$ 1,137,500	10.4%	\$107,500	2	2	0.0%	0
COCONUT GROVE	\$ 599,000	\$ 859,500	43.5%	\$260,500	3	4	33.3%	1
ENCHANTED LAKE	\$ 1,100,000	\$ 1,259,000	14.5%	\$159,000	5	4	-20.0%	-1
KALAEHO HILLSIDE	-	\$ 1,160,000	-	-	-	2	-	-
KALAMA TRACT	\$ 1,252,500	\$ 1,540,000	23.0%	\$287,500	2	1	-50.0%	-1
KALAMA /CNUT GROV	\$ 878,000	-	-	-	1	-	-	-
KAWAIILOA-KAILUA	-	\$ 1,833,000	-	-	-	1	-	-
KAIMALINO	\$ 1,347,000	-	-	-	1	-	-	-
GOVT/AG	\$ 1,785,000	\$ 2,825,000	58.3%	\$1,040,000	1	1	0.0%	0
KAOPA	\$ 770,500	\$ 925,000	20.1%	\$154,500	2	1	-50.0%	-1
KEOLU HILLS	\$ 722,000	\$ 900,000	24.7%	\$178,000	3	1	-66.7%	-2
KOOLAUPOKU	\$ 775,000	-	-	-	2	-	-	-
KUULEI TRACT	-	\$ 1,940,000	-	-	-	3	-	-
LANIKAI	\$ 5,950,000	\$ 1,531,500	-74.3%	-\$4,418,500	1	2	100.0%	1
MAUNAWILI	\$ 2,145,000	\$ 1,550,000	-27.7%	-\$595,000	1	1	0.0%	0
OLOMANA	-	\$ 1,080,000	-	-	-	2	-	-
POHAKUPU	-	\$ 1,160,000	-	-	-	1	-	-
WAIMANALO	\$ 407,500	\$ 1,406,360	245.1%	\$998,860	4	2	-50.0%	-2
Kailua Region	\$ 930,000	\$ 1,280,000	37.6%	\$350,000	31	31	0.0%	0
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Pearl City Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AIEA AREA	-	\$ 475,000	-	-	-	1	-	-
AIEA HEIGHTS	\$ 854,000	\$ 725,000	-15.1%	-\$129,000	4	6	50.0%	2
FOSTER VILLAGE	\$ 610,000	\$ 895,000	46.7%	\$285,000	1	2	100.0%	1
HALAWA	\$ 705,000	\$ 780,000	10.6%	\$75,000	3	3	0.0%	0
MOMILANI	-	\$ 532,350	-	-	-	1	-	-
NEWTOWN	\$ 732,500	\$ 880,000	20.1%	\$147,500	2	1	-50.0%	-1
PACIFIC PALISADES	\$ 628,528	\$ 670,000	6.6%	\$41,472	3	4	33.3%	1
PEARL CITY-UPPER	\$ 657,500	\$ 654,000	-0.5%	-\$3,500	2	3	50.0%	1
PEARLRIDGE	\$ 781,000	\$ 970,000	24.2%	\$189,000	1	1	0.0%	0
WAILUNA	\$ 650,000	\$ 724,000	11.4%	\$74,000	3	1	-66.7%	-2
WAIMALU	\$ 488,314	\$ 692,500	41.8%	\$204,186	1	2	100.0%	1
Pearl City Region	\$ 662,500	\$ 724,000	9.3%	\$61,500	20	25	25.0%	5
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Kaneohe Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AHUIMANU AREA	\$ 770,000	\$ 848,000	10.1%	\$78,000	3	1	-66.7%	-2
AHUIMANU HILLS	-	\$ 895,500	-	-	-	1	-	-
ALII BLUFFS	\$ 702,500	\$ 932,500	32.7%	\$230,000	2	2	0.0%	0
CROWN TERRACE	-	\$ 1,084,000	-	-	-	1	-	-
CLUB VIEW ESTATE	\$ 700,000	\$ 927,500	32.5%	\$227,500	1	2	100.0%	1
HAIKU PLANTATION	\$ 1,100,000	-	-	-	1	-	-	-
HAIKU VILLAGE	\$ 776,250	\$ 1,025,000	32.0%	\$248,750	2	2	0.0%	0
HALEKAUWILA	-	\$ 905,000	-	-	-	2	-	-
KANEOHE BAY	\$ 1,225,000	\$ 907,500	-25.9%	-\$317,500	1	1	0.0%	0
LILIPUNA	\$ 799,000	\$ 690,000	-13.6%	-\$109,000	1	1	0.0%	0
HAUULA	\$ 509,750	-	-	-	4	-	-	-
KAAAWA	-	\$ 780,000	-	-	-	1	-	-
KAALAEA	\$ 540,000	-	-	-	1	-	-	-
KOKOKAHI	-	\$ 785,000	-	-	-	1	-	-
LULANI OCEAN	-	\$ 875,000	-	-	-	1	-	-
KAPUNA HALA	-	\$ 840,000	-	-	-	1	-	-
KEAPUKA	\$ 675,000	\$ 1,310,000	94.1%	\$635,000	1	1	0.0%	0
PUNALUU	\$ 987,500	\$ 650,000	-34.2%	-\$337,500	2	1	-50.0%	-1
PIKOILOA	-	\$ 832,000	-	-	-	1	-	-
MAHINUI	\$ 900,000	-	-	-	1	-	-	-
PUOHALA VILLAGE	-	\$ 670,000	-	-	-	1	-	-
VALLEY ESTATES	\$ 537,500	-	-	-	2	-	-	-
WAIKALUA	\$ 596,000	\$ 510,000	-14.4%	-\$86,000	1	1	0.0%	0
Kaneohe Region	\$ 730,000	\$ 861,500	18.0%	\$131,500	23	22	-4.3%	-1

Single Family Solds - June 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 4

North Shore Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
KAWAIOLOA	\$ 1,300,000	-	-	-	1	-	-	-
KAHUKU	\$ 540,750	-	-	-	2	-	-	-
PAALAAKAI	\$ 440,000	\$ 575,000	30.7%	\$135,000	1	1	0.0%	0
PUPUKEA	\$ 1,075,000	\$ 1,061,500	-1.3%	-\$13,500	3	2	-33.3%	-1
SUNSET AREA	\$ 1,187,500	\$ 1,600,000	34.7%	\$412,500	1	1	0.0%	0
WAIALUA	\$ 687,500	\$ 695,000	1.1%	\$7,500	4	5	25.0%	1
North Shore Region	\$ 776,750	\$ 760,000	-2.2%	-\$16,750	12	9	-25.0%	-3
Waipahu Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
HARBOR VIEW	\$ 599,000	\$ 728,000	21.5%	\$129,000	1	1	0.0%	0
ROYAL KUNIA	\$ 637,500	\$ 640,000	0.4%	\$2,500	2	8	300.0%	6
SEAVIEW	-	\$ 525,000	-	-	-	1	-	-
VILLAGE PARK	-	\$ 575,000	-	-	-	3	-	-
WAIKELE	\$ 683,500	-	-	-	4	-	-	-
WAPAHU ESTATES	-	\$ 645,000	-	-	-	1	-	-
WAIPAHU GARDENS	\$ 660,000	-	-	-	1	-	-	-
WAIPAHU-TRIANGLE	\$ 887,500	-	-	-	2	-	-	-
WAIPIO GENTRY	\$ 489,000	\$ 575,000	17.6%	\$86,000	1	3	200.0%	2
WAIPAHU-LOWER	\$ 580,000	\$ 668,500	15.3%	\$88,500	7	6	-14.3%	-1
Waipahu Region	\$ 614,750	\$ 620,000	0.9%	\$5,250	18	23	27.8%	5
Metro Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
ALEWA HEIGHTS	\$ 878,000	\$ 993,000	13.1%	\$115,000	3	1	-66.7%	-2
DOWSETT	\$ 927,000	-	-	-	3	-	-	-
KALIHI-LOWER	\$ 585,000	\$ 661,500	13.1%	\$76,500	3	4	33.3%	1
KALIHI-UPPER	\$ 605,000	\$ 679,000	12.2%	\$74,000	1	1	0.0%	0
KALIHI VALLEY	\$ 695,000	\$ 495,000	-28.8%	-\$200,000	1	2	100.0%	1
KAPALAMA	\$ 728,000	\$ 470,000	-35.4%	-\$258,000	3	2	-33.3%	-1
KAMEHAMEHA HEIGHTS	\$ 781,500	\$ 1,120,000	43.3%	\$338,500	2	1	-50.0%	-1
LILIHA	-	\$ 615,000	-	-	-	1	-	-
MAKIKI AREA	\$ 720,000	-	-	-	1	-	-	-
MAKIKI HEIGHTS	\$ 1,320,000	\$ 2,005,000	51.9%	\$685,000	1	2	100.0%	1
MANOA AREA	\$ 1,481,000	\$ 1,810,000	22.2%	\$329,000	2	4	100.0%	2
MANOA-UPPER	\$ 1,480,000	-	-	-	1	-	-	-
MANOA-LOWER	\$ 1,780,000	-	-	-	1	-	-	-
MANOA-WOODLAWN	\$ 1,129,500	\$ 1,050,000	-7.0%	-\$79,500	1	1	0.0%	0
MOANALUA GARDENS	\$ 875,000	\$ 925,000	5.7%	\$50,000	1	1	0.0%	0
MOIILILI	\$ 830,000	\$ 1,100,000	32.5%	\$270,000	1	1	0.0%	0
NUUANU AREA	-	\$ 1,198,000	-	-	-	1	-	-
OLD PALI	-	\$ 1,625,000	-	-	-	2	-	-
PACIFIC HEIGHTS	\$ 999,000	\$ 883,250	-11.6%	-\$115,750	1	2	100.0%	1
PAUOA VALLEY	\$ 924,750	-	-	-	2	-	-	-
TANTALUS	\$ 1,700,000	\$ 1,350,000	-20.6%	-\$350,000	1	1	0.0%	0
PUUNUI	-	\$ 899,500	-	-	-	2	-	-
PUNCHBOWL AREA	-	\$ 895,000	-	-	-	2	-	-
UNIVERSITY	-	\$ 865,000	-	-	-	1	-	-
SALT LAKE	\$ 722,500	\$ 939,000	30.0%	\$216,500	2	3	50.0%	1
Metro Region	\$ 878,000	\$ 939,000	6.9%	\$61,000	31	35	12.9%	4

Condo Solds - June 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 3

Central Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
LAUNANI VALLEY	\$ 365,000	\$ 356,000	-2.5%	-\$9,000	7	5	-28.6%	-2
MILILANI AREA	\$ 393,000	\$ 416,000	5.9%	\$23,000	10	14	40.0%	4
MILILANI MAUKA	\$ 370,000	\$ 386,000	4.3%	\$16,000	9	9	0.0%	0
WAHIAWA HEIGHTS	\$ 195,000	\$ 225,000	15.4%	\$30,000	3	1	-66.7%	-2
WILIKINA	-	\$ 205,000	-	-	-	1	-	-
WAIPIO ACRES/WAIKALANI WOOD	\$ 206,000	\$ 231,000	12.1%	\$25,000	10	11	10.0%	1
Central Region	\$ 315,000	\$ 364,500	15.7%	\$49,500	39	41	5.1%	2
Diamond Hd Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
DIAMOND HEAD	\$ 502,000	-	-	-	9	-	-	-
KAHALA AREA	-	\$ 1,200,000	-	-	-	1	-	-
PALOLO	-	\$ 170,000	-	-	-	1	-	-
KALANI IKI	\$ 1,288,000	-	-	-	1	-	-	-
PAIKO LAGOON	\$ 681,000	-	-	-	1	-	-	-
ST. LOUIS	\$ 520,000	-	-	-	1	-	-	-
WAIALAE G/C	\$ 265,000	\$ 210,000	-20.8%	-\$55,000	1	1	0.0%	0
WAIALAE NUI VLY	-	\$ 525,053	-	-	-	4	-	-
Diamond Hd Region	\$ 520,000	\$ 525,000	1.0%	\$5,000	13	7	-46.2%	-6
Ewa Plain Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AG/INDL/NAVY	\$ 215,000	\$ 240,000	11.6%	\$25,000	1	1	0.0%	0
EWA	\$ 277,000	\$ 294,950	6.5%	\$17,950	11	10	-9.1%	-1
EWA BEACH	\$ 190,000	-	-	-	1	-	-	-
EWA GEN	-	\$ 241,000	-	-	-	1	-	-
EWA GEN ALII COVE	-	\$ 445,000	-	-	-	1	-	-
EWA GEN SODA CREEK	\$ 240,000	\$ 285,000	18.8%	\$45,000	1	3	200.0%	2
EWA GEN SUN TERRA ON THE PARK	\$ 286,000	\$ 295,000	3.1%	\$9,000	1	1	0.0%	0
HOAKALEI-KA MAKANA	\$ 500,000	\$ 548,000	9.6%	\$48,000	1	2	100.0%	1
KAPOLEI	\$ 284,000	\$ 355,000	25.0%	\$71,000	2	3	50.0%	1
KAPOLEI-MALANAI	\$ 325,000	-	-	-	1	-	-	-
KAPOLEI-MEHANA-AWAKEA	-	\$ 413,000	-	-	-	1	-	-
KO OLINA	\$ 551,750	\$ 542,000	-1.8%	-\$9,750	6	9	50.0%	3
OCEAN POINTE	\$ 434,000	\$ 460,000	6.0%	\$26,000	18	19	5.6%	1
Ewa Plain Region	\$ 415,000	\$ 447,500	7.8%	\$32,500	43	51	18.6%	8
Hawaii Kai Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
HAAHAIONE-LOWER	\$ 437,500	\$ 560,000	28.0%	\$122,500	6	4	-33.3%	-2
KALAMA VALLEY	\$ 570,000	-	-	-	1	-	-	-
MARINERS VALLEY	\$ 590,000	\$ 610,000	3.4%	\$20,000	1	4	300.0%	3
WEST MARINA	\$ 725,000	\$ 730,000	0.7%	\$5,000	13	17	30.8%	4
Hawaii Kai Region	\$ 580,000	\$ 665,000	14.7%	\$85,000	21	25	19.0%	4
Kailua Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AIKAHI PARK	-	\$ 525,000	-	-	-	2	-	-
BLUESTONE	-	\$ 965,000	-	-	-	1	-	-
KAILUA TOWN	\$ 470,000	\$ 525,000	11.7%	\$55,000	8	11	37.5%	3
WAIMANALO	\$ 455,000	-	-	-	1	-	-	-
KUKILAKILA	-	\$ 837,500	-	-	-	2	-	-
Kailua Region	\$ 470,000	\$ 548,500	16.7%	\$78,500	9	16	77.8%	7
Kaneohe Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
COUNTRY CLUB	\$ 615,000	\$ 652,500	6.1%	\$37,500	3	2	-33.3%	-1
HAIKU PLANTATION	\$ 478,000	\$ 615,000	28.7%	\$137,000	1	1	0.0%	0
HAIKU VILLAGE	\$ 511,750	\$ 602,500	17.7%	\$90,750	2	2	0.0%	0
HALE KOU	\$ 338,000	-	-	-	1	-	-	-
KAAAWA	\$ 202,500	\$ 405,000	100.0%	\$202,500	2	1	-50.0%	-1
LILIPUNA	-	\$ 635,000	-	-	-	1	-	-
PARKWAY	-	\$ 535,000	-	-	-	1	-	-
KAALAEA	\$ 173,500	\$ 157,500	-9.2%	-\$16,000	1	1	0.0%	0
PUNALUU	\$ 90,000	\$ 96,750	7.5%	\$6,750	1	2	100.0%	1
PUOHALA VILLAGE	-	\$ 240,500	-	-	-	1	-	-
PUUALII	\$ 448,250	\$ 462,500	3.2%	\$14,250	4	2	-50.0%	-2
TEMPLE VALLEY	\$ 528,500	\$ 545,500	3.2%	\$17,000	6	2	-66.7%	-4
WINDWARD ESTATES	\$ 349,000	\$ 340,500	-2.4%	-\$8,500	7	4	-42.9%	-3
Kaneohe Region	\$ 433,000	\$ 520,000	20.1%	\$87,000	28	20	-28.6%	-8

Condo Solds - June 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 3

Leeward Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
MAILI	\$ 155,000	\$ 111,500	-28.1%	-\$43,500	6	6	0.0%	0
WAIANAE	\$ 94,750	\$ 100,000	5.5%	\$5,250	4	4	0.0%	0
MAKAHA	\$ 175,000	\$ 150,000	-14.3%	-\$25,000	8	9	12.5%	1
Leeward Region	\$ 149,000	\$ 128,000	-14.1%	-\$21,000	18	19	5.6%	1
Makakilo Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
MAKAKILO-UPPER	\$ 301,000	\$ 340,000	13.0%	\$39,000	14	13	-7.1%	-1
Makakilo Region	\$ 301,000	\$ 340,000	13.0%	\$39,000	14	13	-7.1%	-1
Metro Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
ALA MOANA	\$ 295,000	\$ 490,000	66.1%	\$195,000	11	16	45.5%	5
CHINATOWN	\$ 589,000	\$ 480,000	-18.5%	-\$109,000	4	5	25.0%	1
DILLINGHAM	\$ 495,000	-	-	-	1	-	-	-
DOWNTOWN	\$ 320,000	\$ 378,000	18.1%	\$58,000	12	7	-41.7%	-5
HOLIDAY MART	\$ 240,000	\$ 271,500	13.1%	\$31,500	6	1	-83.3%	-5
KAKAAKO	\$ 728,000	\$ 737,500	1.3%	\$9,500	15	40	166.7%	25
KALIHI AREA	\$ 256,000	\$ 242,500	-5.3%	-\$13,500	3	2	-33.3%	-1
KALIHI LOWER	\$ 244,000	-	-	-	2	-	-	-
KAPALAMA	-	\$ 345,000	-	-	-	3	-	-
KAPAHULU	\$ 345,000	\$ 357,500	3.6%	\$12,500	5	2	-60.0%	-3
KAPIO/KINAU/WARD	\$ 249,000	\$ 250,000	0.4%	\$1,000	2	1	-50.0%	-1
KAPIOLANI	\$ 644,000	\$ 577,000	-10.4%	-\$67,000	9	13	44.4%	4
KUAKINI	\$ 400,000	-	-	-	1	-	-	-
LILIHA	\$ 339,000	-	-	-	1	-	-	-
MAKIKI	\$ 235,000	\$ 185,000	-21.3%	-\$50,000	3	5	66.7%	2
MAKIKI AREA	\$ 322,500	\$ 366,000	13.5%	\$43,500	20	36	80.0%	16
MCCULLY	\$ 200,222	\$ 313,017	56.3%	\$112,795	1	2	100.0%	1
MOANALUA VALLEY	\$ 690,000	\$ 719,750	4.3%	\$29,750	1	2	100.0%	1
MOILILI	\$ 305,000	\$ 373,500	22.5%	\$68,500	11	12	9.1%	1
NUUANU-LOWER	\$ 490,000	\$ 490,000	0.0%	\$0	5	3	-40.0%	-2
MANOA-LOWER	-	\$ 292,500	-	-	-	2	-	-
PAWAA	\$ 465,000	\$ 381,000	-18.1%	-\$84,000	3	6	100.0%	3
PUNAHOU	\$ 280,000	\$ 415,000	48.2%	\$135,000	1	1	0.0%	0
PUNCHBOWL AREA	\$ 342,000	\$ 424,500	24.1%	\$82,500	10	6	-40.0%	-4
PUNCHBOWL-LOWER	\$ 300,000	\$ 303,000	1.0%	\$3,000	5	7	40.0%	2
SALT LAKE	\$ 342,500	\$ 369,500	7.9%	\$27,000	30	18	-40.0%	-12
WAIKIKI	\$ 305,000	\$ 359,000	17.7%	\$54,000	101	120	18.8%	19
Metro Region	\$ 325,000	\$ 399,000	22.8%	\$74,000	263	310	17.9%	47
North Shore Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
BEACH PARKS	\$ 650,000	-	-	-	1	-	-	-
WAIALUA	\$ 250,000	\$ 192,825	-22.9%	-\$57,175	3	2	-33.3%	-1
KUILIMA	\$ 608,500	-	-	-	2	-	-	-
North Shore Region	\$ 371,500	\$ 192,825	-48.1%	-\$178,675	6	2	-66.7%	-4
Pearl City Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AIEA AREA	\$ 228,500	-	-	-	1	-	-	-
MILITARY	-	\$ 395,000	-	-	-	1	-	-
HALAWA	\$ 329,000	\$ 255,000	-22.5%	-\$74,000	4	1	-75.0%	-3
MANANA	\$ 315,000	\$ 260,000	-17.5%	-\$55,000	3	4	33.3%	1
NEWTOWN	\$ 410,000	\$ 431,500	5.2%	\$21,500	1	2	100.0%	1
PEARLRIDGE	\$ 320,000	\$ 349,800	9.3%	\$29,800	11	14	27.3%	3
WAIMALU	-	\$ 253,500	-	-	-	2	-	-
WAIU	\$ 270,740	\$ 406,000	50.0%	\$135,260	2	3	50.0%	1
WAILUNA	\$ 506,000	\$ 595,000	17.6%	\$89,000	2	1	-50.0%	-1
Pearl City Region	\$ 317,500	\$ 351,500	10.7%	\$34,000	24	28	16.7%	4

Condo Solds - June 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3

Waipahu Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
VILLAGE PARK	\$ 274,000	\$ 302,000	10.2%	\$28,000	2	1	-50.0%	-1
ROYAL KUNIA	-	\$ 333,500	-	-	-	2	-	-
WAIKELE	\$ 373,000	\$ 444,000	19.0%	\$71,000	6	4	-33.3%	-2
WAIPAHU-LOWER	\$ 169,500	\$ 160,000	-5.6%	-\$9,500	4	3	-25.0%	-1
WAIPIO GENTRY	\$ 299,400	\$ 327,000	9.2%	\$27,600	10	7	-30.0%	-3
Waipahu Region	\$ 299,400	\$ 327,000	9.2%	\$27,600	22	17	-22.7%	-5