

Local Market Update

Single Family Homes

June 2018



June 2018		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Jun-18	Jun-17	Change	Jun-18	Jun-17	Change	Jun-18	Jun-17	Change	Jun-18	Jun-17	Change	Jun-18	Jun-17	Change	Jun-18	Jun-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	7	10	-30%	7	7	0%	\$1,563,000	\$1,100,000	42%	89.3%	104.8%	-15%	88	13	577%	44	44	0%
Ala Moana - Kakaako	1-2-3	4	4	0%	1	2	-50%	\$1,095,000	\$1,027,500	7%	100.0%	93.9%	6%	10	35	-71%	5	6	-17%
Downtown - Nuuanu	1-1-8 to 1-2-2	17	6	183%	14	12	17%	\$874,000	\$882,500	-1%	92.5%	99.2%	-7%	24	21	14%	49	43	14%
Ewa Plain	1-9-1	97	96	1%	92	77	19%	\$678,000	\$670,000	1%	97.3%	98.5%	-1%	19	10	90%	263	199	32%
Hawaii Kai	1-3-9	31	28	11%	18	14	29%	\$1,475,000	\$1,036,250	42%	100.3%	100.4%	0%	20	11	82%	70	73	-4%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	41	48	-15%	29	38	-24%	\$1,280,000	\$1,186,000	8%	100.4%	99.8%	1%	20	9	122%	121	129	-6%
Kalihi - Palama	1-1-2 to 1-1-7	16	12	33%	13	7	86%	\$875,000	\$760,000	15%	98.5%	104.3%	-6%	20	29	-31%	51	34	50%
Kaneohe	Selected 1-4-4 to 1-4-7	33	33	0%	23	32	-28%	\$987,500	\$799,500	24%	98.8%	97.0%	2%	18	11	64%	88	83	6%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	22	20	10%	18	20	-10%	\$1,075,000	\$946,500	14%	103.8%	100.6%	3%	14	11	27%	79	80	-1%
Makaha - Nanakuli	1-8-1 to 1-8-9	42	45	-7%	36	28	29%	\$496,000	\$453,444	9%	97.7%	98.1%	0%	10	27	-63%	124	109	14%
Makakilo	1-9-2 to 1-9-3	27	29	-7%	20	12	67%	\$782,500	\$730,000	7%	96.0%	100.0%	-4%	23	15	53%	66	53	25%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	18	15	20%	12	10	20%	\$1,232,500	\$1,125,000	10%	95.5%	94.8%	1%	21	21	0%	49	48	2%
Milliani	Selected 1-9-4 to 1-9-5	24	20	20%	14	24	-42%	\$866,500	\$795,000	9%	101.0%	100.7%	0%	9	7	29%	47	49	-4%
Moanalua - Salt Lake	1-1-1	5	8	-38%	3	4	-25%	\$954,000	\$805,000	19%	90.9%	96.1%	-5%	11	9	22%	9	18	-50%
North Shore	1-5-6 to 1-6-9	18	17	6%	6	11	-45%	\$1,052,500	\$999,000	5%	95.0%	79.9%	19%	17	10	70%	64	68	-6%
Pearl City - Aiea	1-9-6 to 1-9-9	35	19	84%	27	18	50%	\$785,000	\$805,000	-2%	98.1%	97.0%	1%	11	16	-31%	66	48	38%
Wahiawa	1-7-1 to 1-7-7	11	9	22%	6	8	-25%	\$599,000	\$609,000	-2%	99.9%	100.9%	-1%	31	11	182%	23	24	-4%
Waialae - Kahala	1-3-5	5	21	-76%	3	18	-83%	\$1,750,000	\$1,737,500	1%	97.2%	95.0%	2%	36	72	-50%	52	75	-31%
Waikiki	1-2-6	1	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	2	2	0%
Waipahu	1-9-4	36	23	57%	21	20	5%	\$680,000	\$690,250	-1%	100.7%	98.8%	2%	12	8	50%	58	43	35%
Windward Coast	1-4-8 to 1-5-5	14	4	250%	2	8	-75%	\$777,500	\$767,500	1%	95.5%	100.5%	-5%	53	39	36%	31	34	-9%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Jun-18	Jun-17	Change	Jun-18	Jun-17	Change	Jun-18	Jun-17	Change	Jun-18	Jun-17	Change	Jun-18	Jun-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	70	74	-5%	42	50	-16%	\$1,450,000	\$1,342,500	8%	87.9%	99.6%	-12%	30	24	25%
Ala Moana - Kakaako	1-2-3	9	8	13%	1	2	-50%	\$1,095,000	\$1,027,500	7%	100.0%	93.9%	6%	10	35	-71%
Downtown - Nuuanu	1-1-8 to 1-2-2	74	75	-1%	40	45	-11%	\$900,000	\$865,000	4%	94.8%	98.3%	-4%	23	21	10%
Ewa Plain	1-9-1	574	518	11%	376	372	1%	\$674,500	\$642,500	5%	99.9%	99.2%	1%	15	12	25%
Hawaii Kai	1-3-9	148	145	2%	85	85	0%	\$1,180,000	\$1,114,000	6%	95.5%	95.6%	0%	19	22	-14%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	242	226	7%	166	153	8%	\$1,150,000	\$1,138,500	1%	93.9%	96.9%	-3%	17	15	13%
Kalihi - Palama	1-1-2 to 1-1-7	93	84	11%	60	53	13%	\$725,000	\$795,000	-9%	92.9%	100.8%	-8%	22	29	-24%
Kaneohe	Selected 1-4-4 to 1-4-7	176	171	3%	112	124	-10%	\$875,000	\$833,000	5%	97.3%	98.2%	-1%	18	12	50%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	153	152	1%	85	92	-8%	\$1,077,500	\$985,000	9%	98.5%	98.7%	0%	13	15	-13%
Makaha - Nanakuli	1-8-1 to 1-8-9	255	262	-3%	170	166	2%	\$469,500	\$447,000	5%	95.8%	99.3%	-4%	21	20	5%
Makakilo	1-9-2 to 1-9-3	120	130	-8%	79	61	30%	\$786,250	\$692,500	14%	98.7%	95.9%	3%	17	16	6%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	81	88	-8%	49	49	0%	\$1,188,750	\$1,070,000	11%	92.0%	90.3%	2%	22	19	16%
Milliani	Selected 1-9-4 to 1-9-5	366	125	193%	94	89	6%	\$791,000	\$755,000	5%	99.0%	100.1%	-1%	11	12	-8%
Moanalua - Salt Lake	1-1-1	34	27	26%	18	15	20%	\$940,250	\$817,500	15%	101.7%	93.5%	9%	9	21	-57%
North Shore	1-5-6 to 1-6-9	83	105	-21%	36	55	-35%	\$858,000	\$837,500	2%	99.5%	95.2%	5%	19	24	-21%
Pearl City - Aiea	1-9-6 to 1-9-9	157	146	8%	123	131	-6%	\$791,100	\$765,000	3%	98.9%	98.7%	0%	13	13	0%
Wahiawa	1-7-1 to 1-7-7	57	58	-2%	46	44	5%	\$600,000	\$592,500	1%	100.0%	98.8%	1%	13	16	-19%
Waialae - Kahala	1-3-5	79	103	-23%	41	62	-34%	\$1,846,000	\$1,821,056	1%	102.6%	92.9%	10%	43	53	-19%
Waikiki	1-2-6	4	3	33%	1	2	-50%	\$397,000	\$644,000	-38%	94.5%	87.3%	8%	0	61	-
Waipahu	1-9-4	157	132	19%	112	100	12%	\$705,000	\$675,000	4%	98.6%	99.5%	-1%	17	13	31%
Windward Coast	1-4-8 to 1-5-5	52	53	-2%	24	39	-38%	\$797,000	\$680,000	17%	95.4%	93.3%	2%	25	41	-39%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

Condos June 2018



June 2018		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Jun-18	Jun-17	Change	Jun-18	Jun-17	Change	Jun-18	Jun-17	Change	Jun-18	Jun-17	Change	Jun-18	Jun-17	Change	Jun-18	Jun-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	2	1	100%
Ala Moana - Kakaako	1-2-3	67	85	-21%	47	53	-11%	\$610,000	\$565,000	8%	97.6%	100.0%	-2%	25	10	150%	258	268	-4%
Downtown - Nuuanu	1-1-8 to 1-2-2	62	70	-11%	28	48	-42%	\$390,000	\$383,500	2%	96.4%	99.6%	-3%	18	18	0%	158	166	-5%
Ewa Plain	1-9-1	67	52	29%	44	48	-8%	\$535,000	\$494,000	8%	99.1%	100.5%	-1%	16	10	60%	126	113	12%
Hawaii Kai	1-3-9	26	16	63%	17	16	6%	\$680,000	\$656,500	4%	100.0%	101.2%	-1%	19	9	111%	54	52	4%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	17	11	55%	13	16	-19%	\$747,500	\$571,000	31%	101.2%	101.2%	0%	9	9	0%	32	33	-3%
Kalihi - Palama	1-1-2 to 1-1-7	13	21	-38%	11	7	57%	\$455,000	\$510,000	-11%	97.8%	96.6%	1%	24	28	-14%	33	40	-18%
Kaneohe	Selected 1-4-4 to 1-4-7	16	16	0%	17	30	-43%	\$594,000	\$489,000	21%	100.0%	98.8%	1%	9	9	0%	50	44	14%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	9	13	-31%	10	8	25%	\$530,000	\$444,000	19%	95.6%	95.3%	0%	11	18	-39%	59	48	23%
Makaha - Nanakuli	1-8-1 to 1-8-9	23	19	21%	18	17	6%	\$189,500	\$164,900	15%	88.4%	97.6%	-9%	21	18	17%	83	85	-2%
Makakilo	1-9-2 to 1-9-3	20	8	150%	17	11	55%	\$470,000	\$380,000	24%	100.0%	97.4%	3%	7	17	-59%	46	15	207%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	66	77	-14%	70	53	32%	\$359,000	\$325,000	10%	97.2%	98.5%	-1%	27	19	42%	180	201	-10%
Mililani	Selected 1-9-4 to 1-9-5	51	43	19%	53	46	15%	\$395,000	\$371,750	6%	101.8%	101.7%	0%	11	8	38%	122	76	61%
Moanalua - Salt Lake	1-1-1	26	24	8%	21	21	0%	\$375,000	\$350,000	7%	94.9%	100.0%	-5%	11	10	10%	54	43	26%
North Shore	1-5-6 to 1-6-9	5	8	-38%	6	6	0%	\$588,500	\$266,000	121%	99.7%	101.0%	-1%	12	28	-57%	26	29	-10%
Pearl City - Aiea	1-9-6 to 1-9-9	43	35	23%	28	26	8%	\$400,000	\$357,000	12%	95.9%	100.3%	-4%	15	14	7%	95	60	58%
Wahiawa	1-7-1 to 1-7-7	2	13	-85%	6	2	200%	\$207,500	\$205,000	1%	94.5%	98.8%	-4%	26	8	225%	11	13	-15%
Waialae - Kahala	1-3-5	5	5	0%	1	7	-86%	\$600,000	\$590,000	2%	100.8%	102.6%	-2%	14	20	-30%	18	23	-22%
Waikiki	1-2-6	163	143	14%	110	98	12%	\$405,000	\$393,000	3%	97.0%	98.9%	-2%	41	30	37%	649	510	27%
Waipahu	1-9-4	25	27	-7%	28	18	56%	\$384,000	\$367,500	4%	96.8%	100.0%	-3%	10	21	-52%	54	38	42%
Windward Coast	1-4-8 to 1-5-5	4	6	-33%	2	5	-60%	\$167,000	\$325,000	-49%	99.7%	100.0%	0%	45	35	29%	13	24	-46%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Jun-18	Jun-17	Change	Jun-18	Jun-17	Change	Jun-18	Jun-17	Change	Jun-18	Jun-17	Change	Jun-18	Jun-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	2	1	100%	1	0	-	\$730,000	\$0	-	102.8%	0.0%	-	8	0	-
Ala Moana - Kakaako	1-2-3	439	453	-3%	260	270	-4%	\$610,000	\$475,774	28%	95.6%	96.5%	-1%	36	21	71%
Downtown - Nuuanu	1-1-8 to 1-2-2	312	296	5%	177	175	1%	\$475,000	\$411,000	16%	95.4%	95.8%	0%	21	21	0%
Ewa Plain	1-9-1	371	326	14%	266	244	9%	\$514,500	\$468,000	10%	99.4%	100.6%	-1%	12	10	20%
Hawaii Kai	1-3-9	129	143	-10%	105	92	14%	\$665,333	\$656,500	1%	98.6%	100.3%	-2%	17	15	13%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	72	77	-6%	54	51	6%	\$662,500	\$543,000	22%	98.5%	99.0%	-1%	15	17	-12%
Kalihi - Palama	1-1-2 to 1-1-7	78	98	-20%	57	49	16%	\$403,000	\$409,000	-1%	98.9%	97.8%	1%	29	20	45%
Kaneohe	Selected 1-4-4 to 1-4-7	111	132	-16%	85	119	-29%	\$570,000	\$511,000	12%	99.1%	101.2%	-2%	10	9	11%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	78	70	11%	43	52	-17%	\$559,000	\$475,000	18%	100.0%	95.6%	5%	19	42	-55%
Makaha - Nanakuli	1-8-1 to 1-8-9	159	154	3%	105	89	18%	\$163,000	\$151,950	7%	96.2%	100.0%	-4%	33	29	14%
Makakilo	1-9-2 to 1-9-3	108	84	29%	73	84	-13%	\$405,250	\$355,000	14%	98.8%	96.8%	2%	10	12	-17%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	403	460	-12%	321	322	0%	\$375,500	\$364,000	3%	96.7%	98.8%	-2%	20	24	-17%
Mililani	Selected 1-9-4 to 1-9-5	317	262	21%	222	201	10%	\$390,000	\$365,000	7%	100.3%	100.3%	0%	11	9	22%
Moanalua - Salt Lake	1-1-1	136	125	9%	105	105	0%	\$388,000	\$353,000	10%	98.1%	98.3%	0%	11	17	-35%
North Shore	1-5-6 to 1-6-9	38	48	-21%	20	31	-35%	\$490,000	\$409,500	20%	94.2%	95.5%	-1%	14	15	-7%
Pearl City - Aiea	1-9-6 to 1-9-9	235	192	22%	168	175	-4%	\$390,000	\$360,000	8%	100.0%	98.9%	1%	11	11	0%
Wahiawa	1-7-1 to 1-7-7	22	32	-31%	19	13	46%	\$210,000	\$215,000	-2%	95.7%	95.6%	0%	12	7	71%
Waialae - Kahala	1-3-5	26	43	-40%	20	34	-41%	\$552,500	\$566,500	-2%	99.9%	99.9%	0%	25	19	32%
Waikiki	1-2-6	1011	863	17%	601	566	6%	\$415,000	\$387,000	7%	97.6%	97.0%	1%	33	29	14%
Waipahu	1-9-4	150	138	9%	116	110	5%	\$380,500	\$372,250	2%	99.9%	99.3%	1%	10	9	11%
Windward Coast	1-4-8 to 1-5-5	23	29	-21%	15	15	0%	\$252,000	\$282,500	-11%	97.3%	94.5%	3%	19	68	-72%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

June 2018



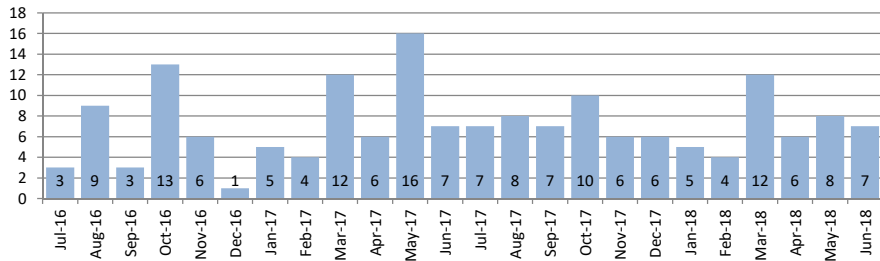
Aina Haina - Kuliouou
1-3-6 to 1-3-8

June 2018

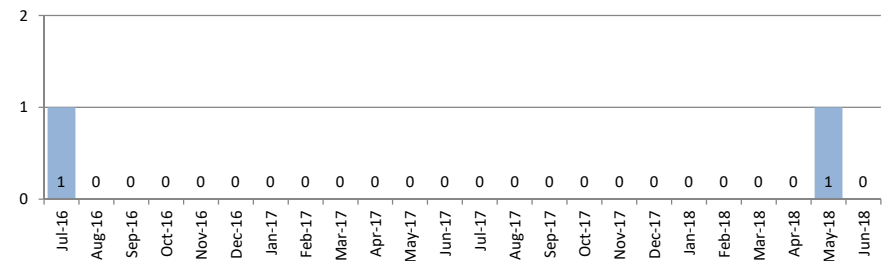
Single Family Homes	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	7	10	-30%	70	74	-5%
Closed Sales	7	7	0%	42	50	-16%
Median Sales Price	\$1,563,000	\$1,100,000	42%	\$1,450,000	\$1,342,500	8%
Percent of Original List Price Received	89.3%	104.8%	-15%	87.9%	99.6%	-12%
Median Days on Market Until Sale	88	13	577%	30	24	25%
Inventory of Homes for Sale	44	44	0%	-	-	-

Condos	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	0	0	-	2	1	100%
Closed Sales	0	0	-	1	0	-
Median Sales Price	\$0	\$0	-	\$730,000	\$0	-
Percent of Original List Price Received	0.0%	0.0%	-	102.8%	0.0%	-
Median Days on Market Until Sale	0	0	-	8	0	-
Inventory of Homes for Sale	2	1	100%	-	-	-

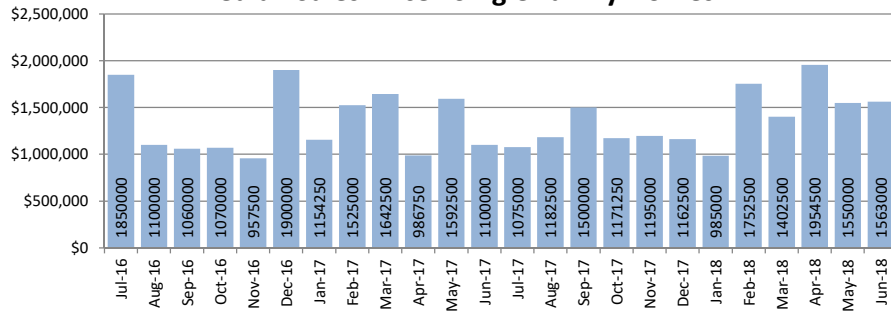
Closed Sales : Single Family Homes



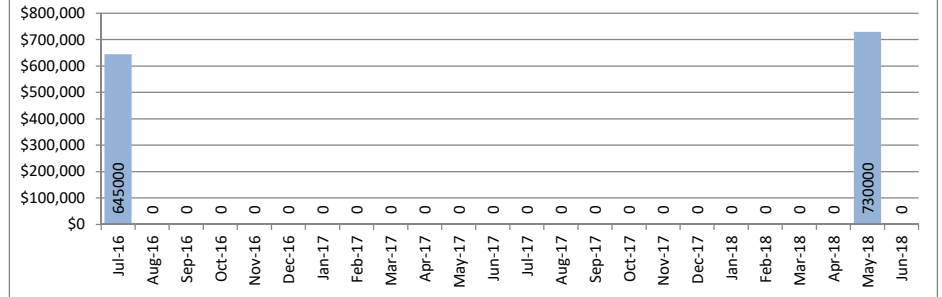
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

June 2018

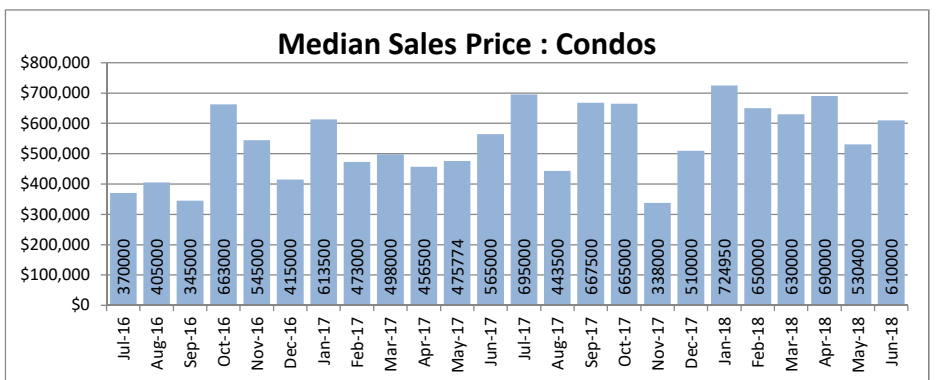
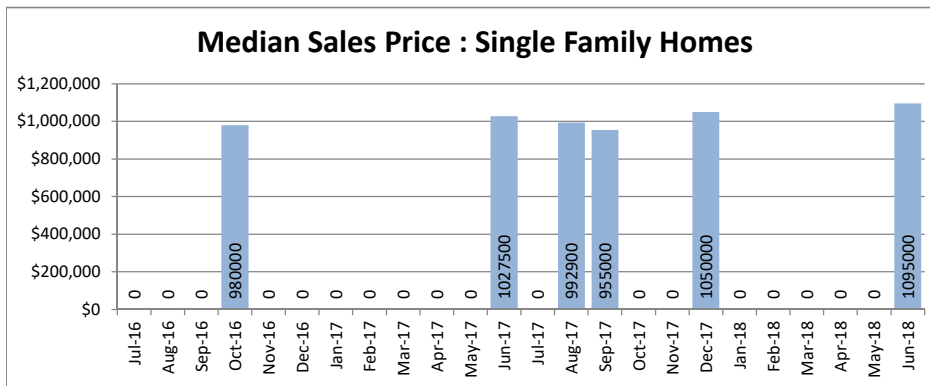
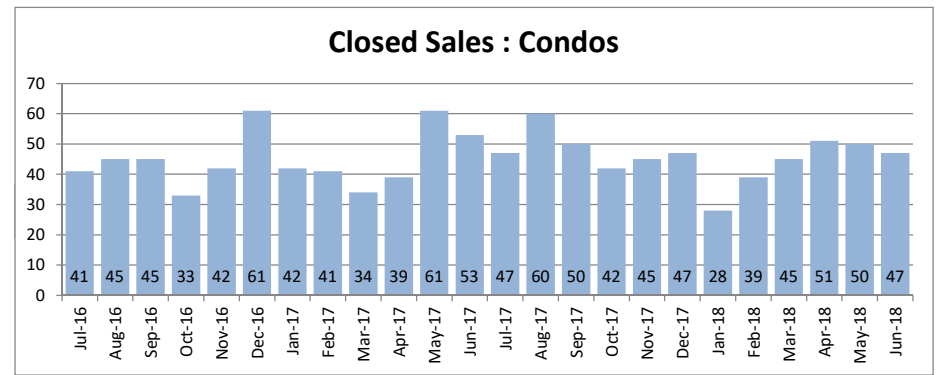
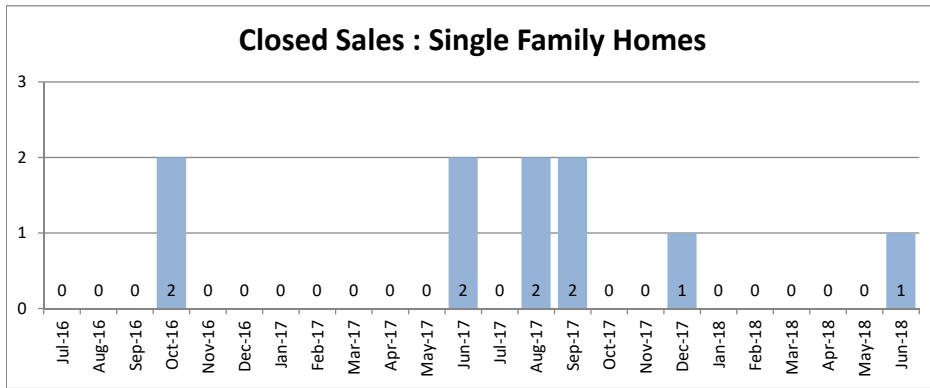


Ala Moana - Kakaako
1-2-3

June 2018

Single Family Homes	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	4	4	0%	9	8	13%
Closed Sales	1	2	-50%	1	2	-50%
Median Sales Price	\$1,095,000	\$1,027,500	7%	\$1,095,000	\$1,027,500	7%
Percent of Original List Price Received	100.0%	93.9%	6%	100.0%	93.9%	6%
Median Days on Market Until Sale	10	35	-71%	10	35	-71%
Inventory of Homes for Sale	5	6	-17%	-	-	-

Condos	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	67	85	-21%	439	453	-3%
Closed Sales	47	53	-11%	260	270	-4%
Median Sales Price	\$610,000	\$565,000	8%	\$610,000	\$475,774	28%
Percent of Original List Price Received	97.6%	100.0%	-2%	95.6%	96.5%	-1%
Median Days on Market Until Sale	25	10	150%	36	21	71%
Inventory of Homes for Sale	258	268	-4%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

June 2018

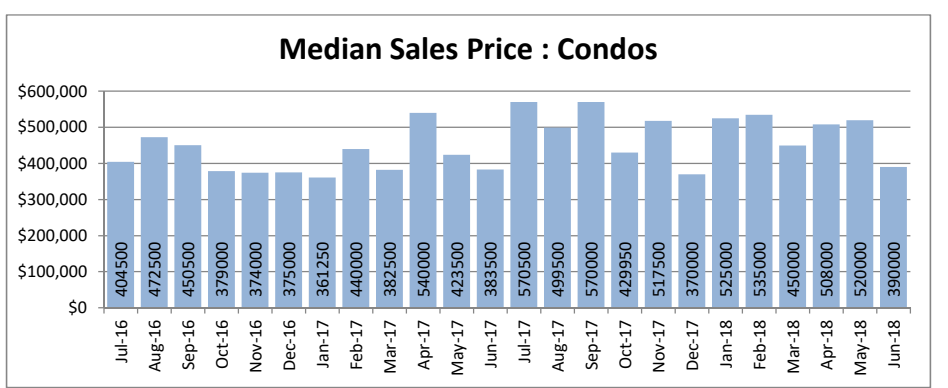
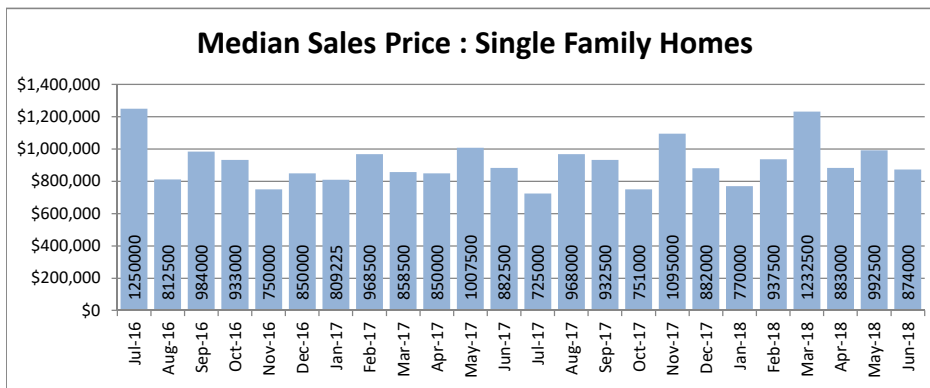
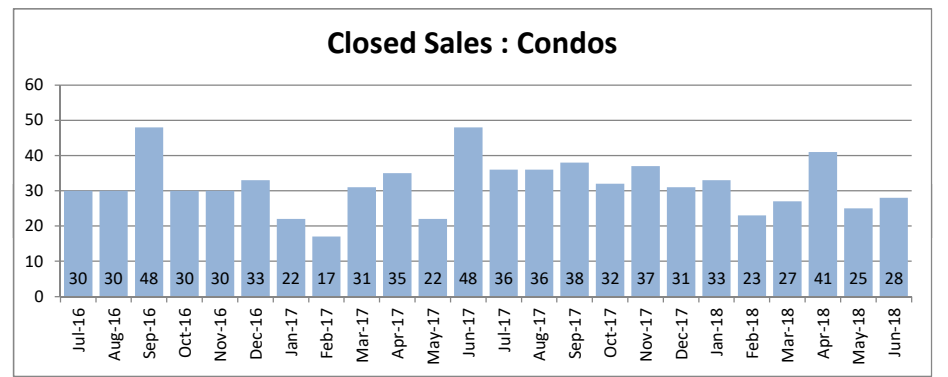
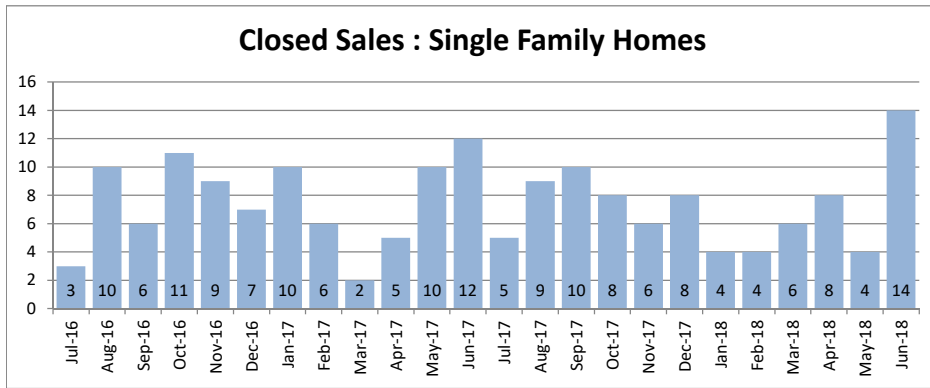


Downtown - Nuuanu
1-1-8 to 1-2-2

June 2018

Single Family Homes	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	17	6	183%	74	75	-1%
Closed Sales	14	12	17%	40	45	-11%
Median Sales Price	\$874,000	\$882,500	-1%	\$900,000	\$865,000	4%
Percent of Original List Price Received	92.5%	99.2%	-7%	94.8%	98.3%	-4%
Median Days on Market Until Sale	24	21	14%	23	21	10%
Inventory of Homes for Sale	49	43	14%	-	-	-

Condos	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	62	70	-11%	312	296	5%
Closed Sales	28	48	-42%	177	175	1%
Median Sales Price	\$390,000	\$383,500	2%	\$475,000	\$411,000	16%
Percent of Original List Price Received	96.4%	99.6%	-3%	95.4%	95.8%	0%
Median Days on Market Until Sale	18	18	0%	21	21	0%
Inventory of Homes for Sale	158	166	-5%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

June 2018

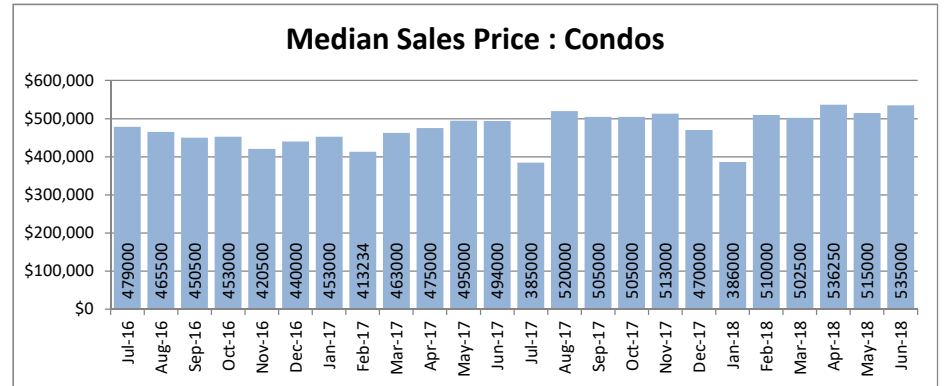
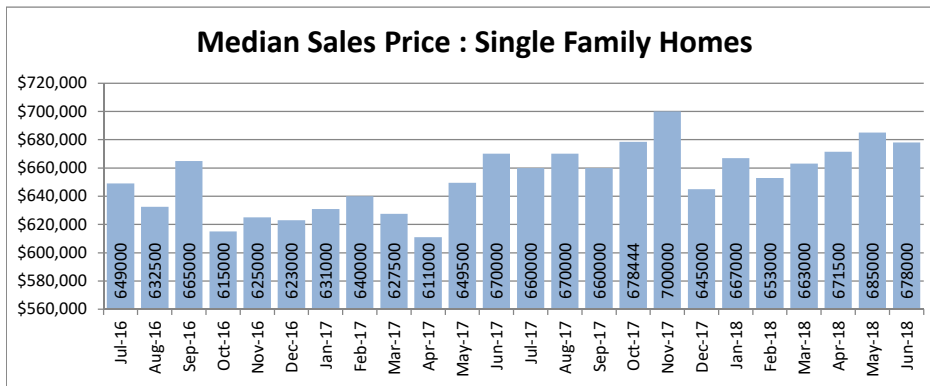
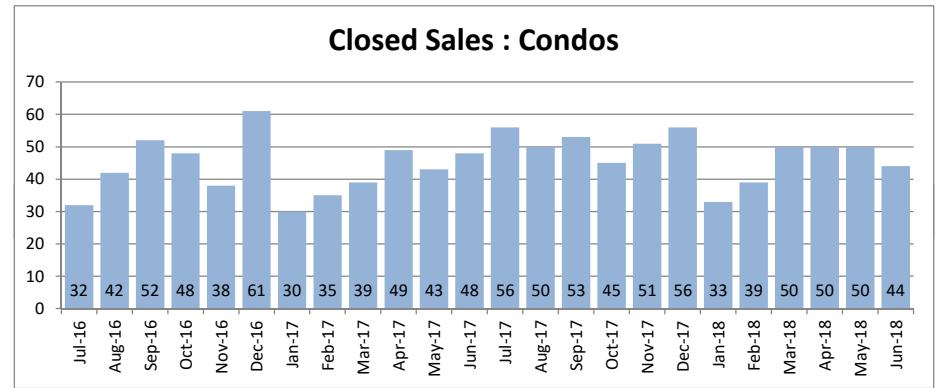
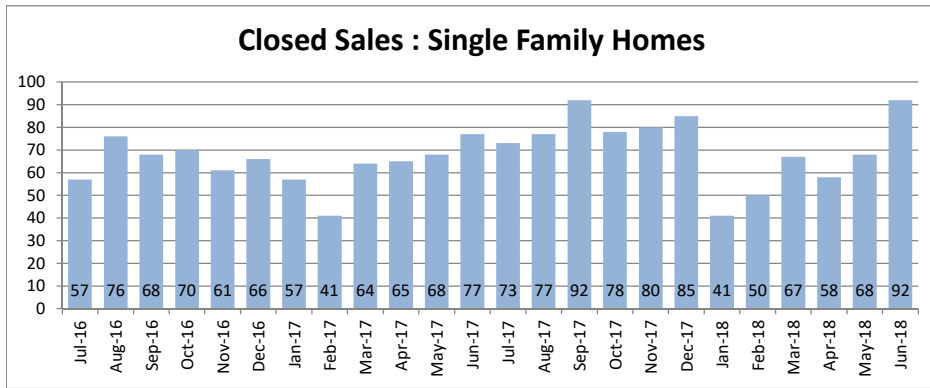


Ewa Plain
1-9-1

June 2018

Single Family Homes	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	97	96	1%	574	518	11%
Closed Sales	92	77	19%	376	372	1%
Median Sales Price	\$678,000	\$670,000	1%	\$674,500	\$645,500	4%
Percent of Original List Price Received	97.3%	98.5%	-1%	99.9%	99.2%	1%
Median Days on Market Until Sale	19	10	90%	15	12	25%
Inventory of Homes for Sale	263	199	32%	-	-	-

Condos	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	67	52	29%	371	326	14%
Closed Sales	44	48	-8%	266	244	9%
Median Sales Price	\$535,000	\$494,000	8%	\$514,500	\$468,000	10%
Percent of Original List Price Received	99.1%	100.5%	-1%	99.4%	100.6%	-1%
Median Days on Market Until Sale	16	10	60%	12	10	20%
Inventory of Homes for Sale	126	113	12%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

June 2018

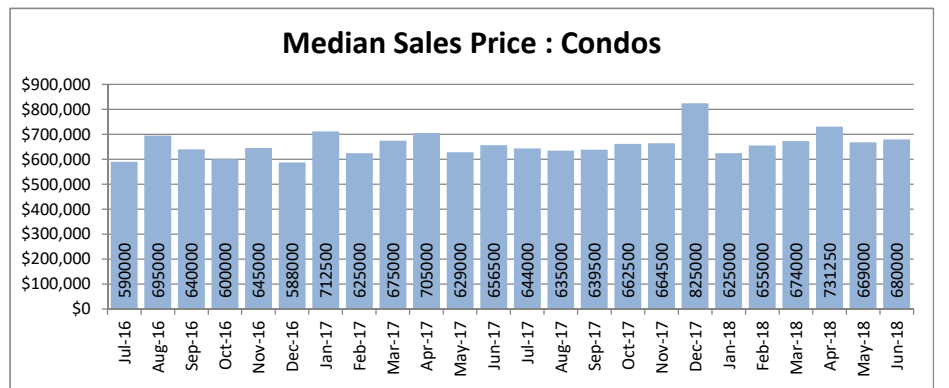
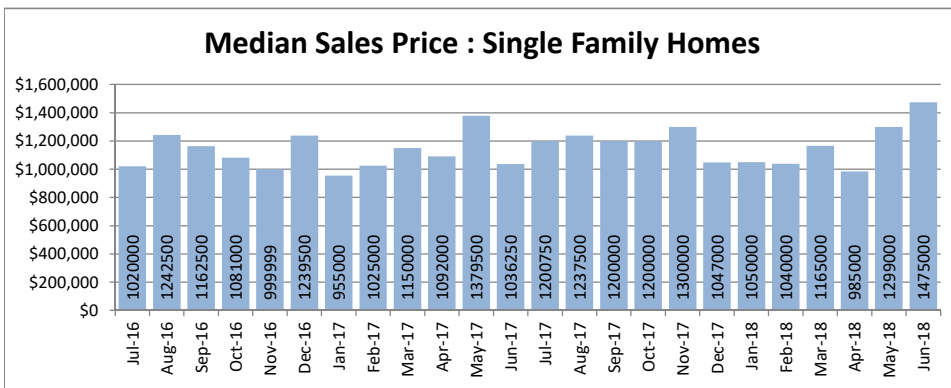
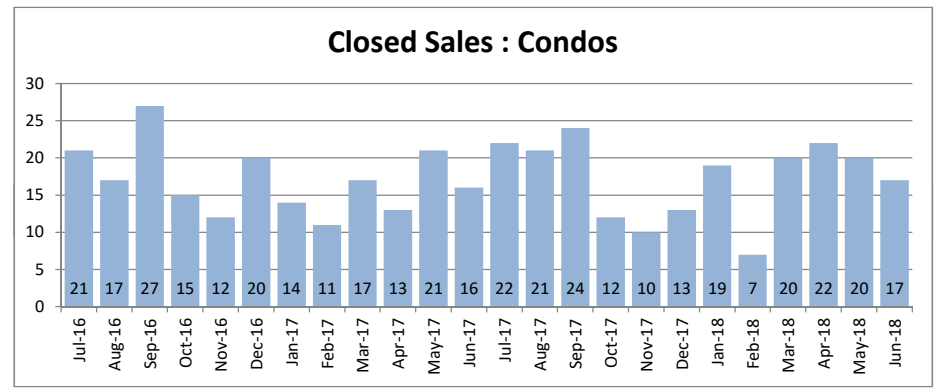
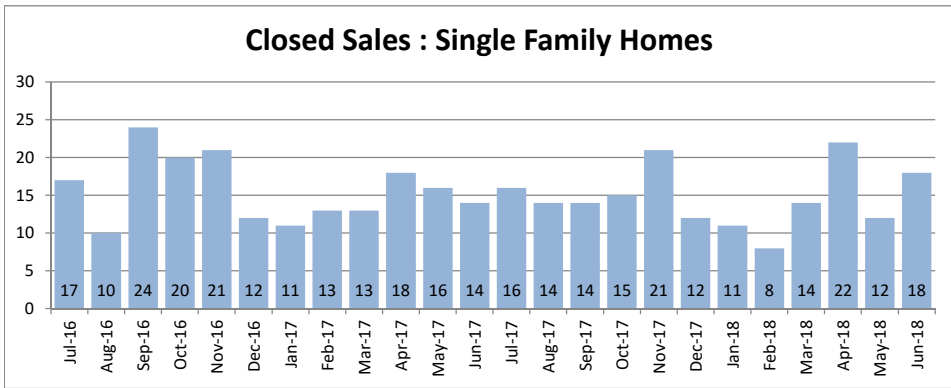


Hawaii Kai
1-3-9

June 2018

Single Family Homes	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	31	28	11%	148	145	2%
Closed Sales	18	14	29%	85	85	0%
Median Sales Price	\$1,475,000	\$1,036,250	42%	\$1,180,000	\$1,114,000	6%
Percent of Original List Price Received	100.3%	100.4%	0%	95.5%	95.6%	0%
Median Days on Market Until Sale	20	11	82%	19	22	-14%
Inventory of Homes for Sale	70	73	-4%	-	-	-

Condos	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	26	16	63%	129	143	-10%
Closed Sales	17	16	6%	105	92	14%
Median Sales Price	\$680,000	\$656,500	4%	\$665,333	\$656,500	1%
Percent of Original List Price Received	100.0%	101.2%	-1%	98.6%	100.3%	-2%
Median Days on Market Until Sale	19	9	111%	17	15	13%
Inventory of Homes for Sale	54	52	4%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

June 2018

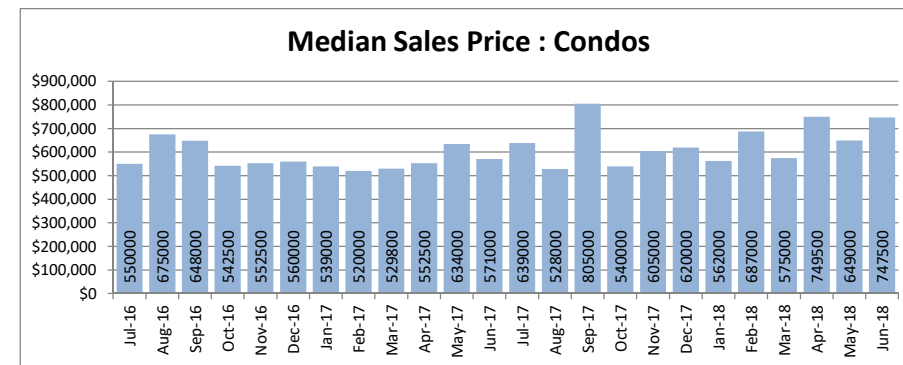
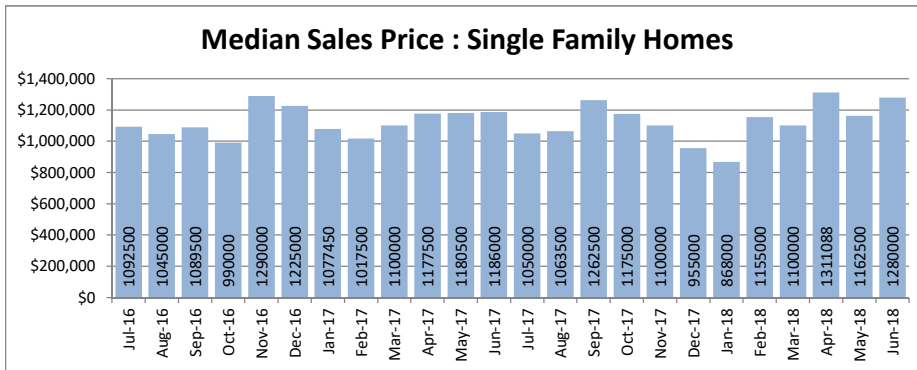
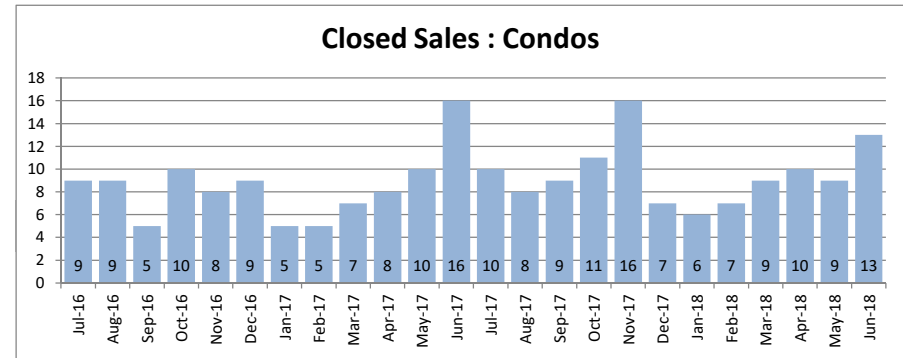
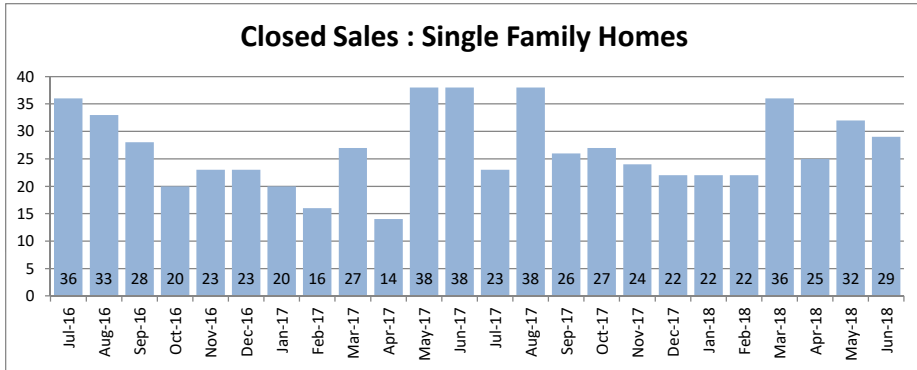


Kailua - Waimanalo
1-4-1 to Selected 1-4-4

June 2018

Single Family Homes	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	41	48	-15%	242	226	7%
Closed Sales	29	38	-24%	166	153	8%
Median Sales Price	\$1,280,000	\$1,186,000	8%	\$1,150,000	\$1,138,500	1%
Percent of Original List Price Received	100.4%	99.8%	1%	93.9%	96.9%	-3%
Median Days on Market Until Sale	20	9	122%	17	15	13%
Inventory of Homes for Sale	121	129	-6%	-	-	-

Condos	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	17	11	55%	72	77	-6%
Closed Sales	13	16	-19%	54	51	6%
Median Sales Price	\$747,500	\$571,000	31%	\$662,500	\$543,000	22%
Percent of Original List Price Received	100.2%	101.2%	-1%	98.5%	99.0%	-1%
Median Days on Market Until Sale	9	9	0%	15	17	-12%
Inventory of Homes for Sale	32	33	-3%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

June 2018

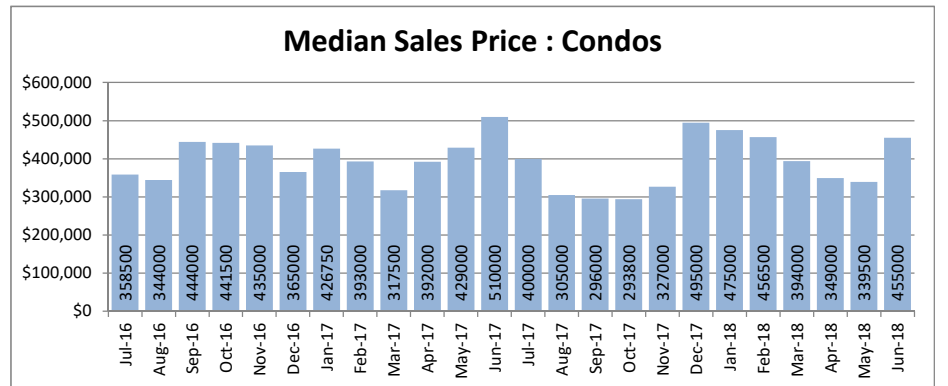
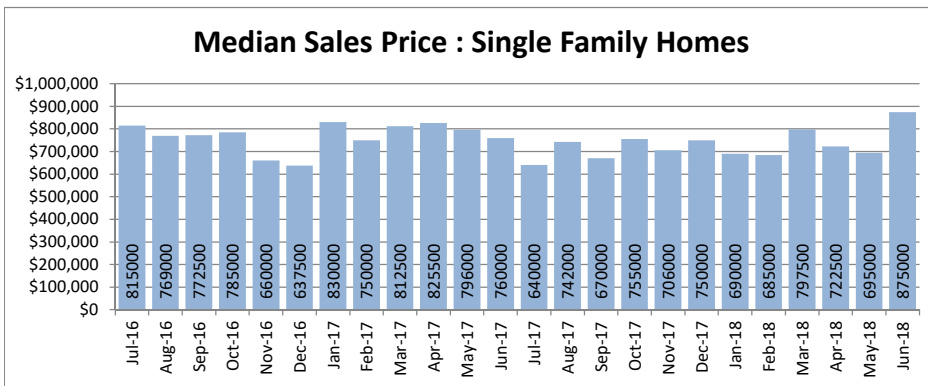
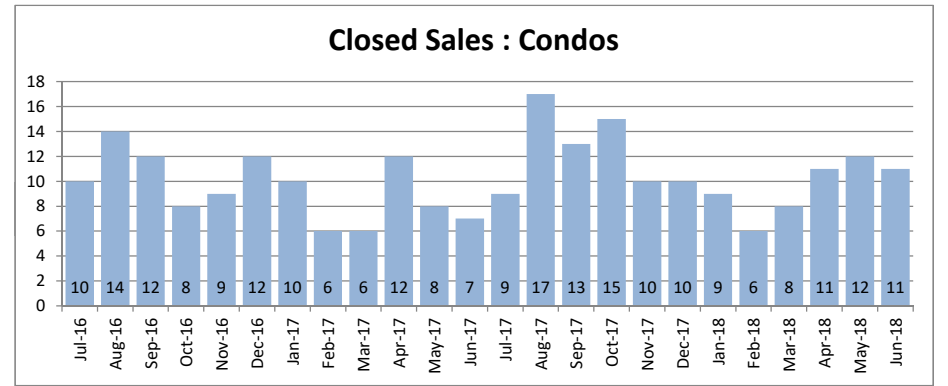
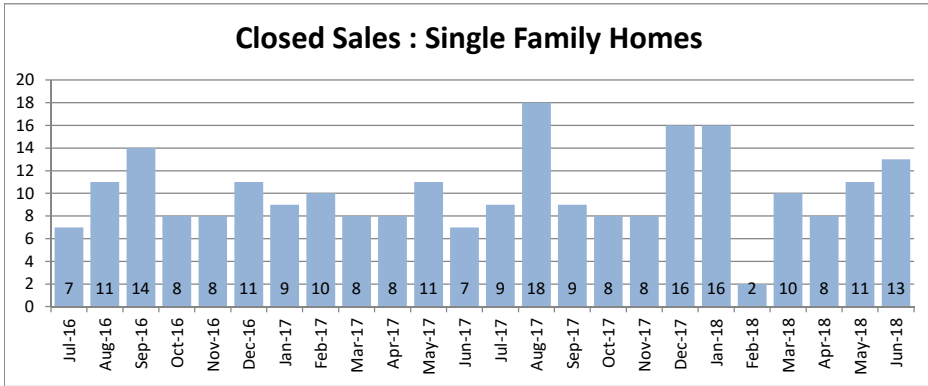


Kalihi - Palama
1-1-2 to 1-1-7

June 2018

Single Family Homes	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	16	12	33%	93	84	11%
Closed Sales	13	7	86%	60	53	13%
Median Sales Price	\$875,000	\$760,000	15%	\$725,000	\$795,000	-9%
Percent of Original List Price Received	98.5%	104.3%	-6%	92.9%	100.8%	-8%
Median Days on Market Until Sale	20	29	-31%	22	29	-24%
Inventory of Homes for Sale	51	34	50%	-	-	-

Condos	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	13	21	-38%	78	98	-20%
Closed Sales	11	7	57%	57	49	16%
Median Sales Price	\$455,000	\$510,000	-11%	\$403,000	\$409,000	-1%
Percent of Original List Price Received	97.8%	96.6%	1%	98.9%	97.8%	1%
Median Days on Market Until Sale	24	28	-14%	29	20	45%
Inventory of Homes for Sale	33	40	-18%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

June 2018

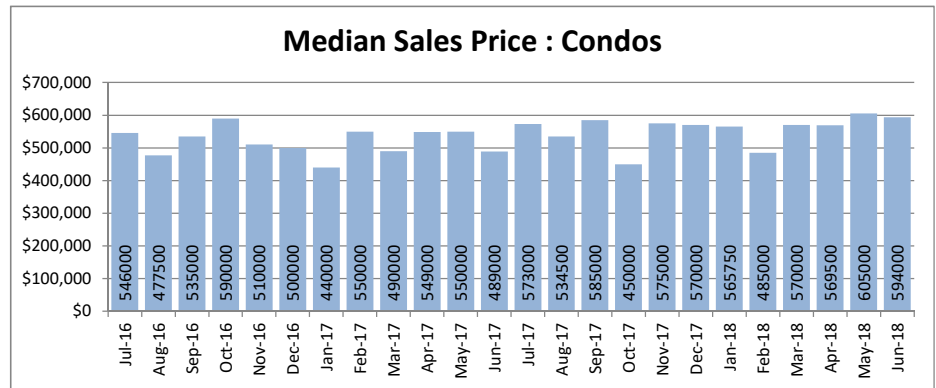
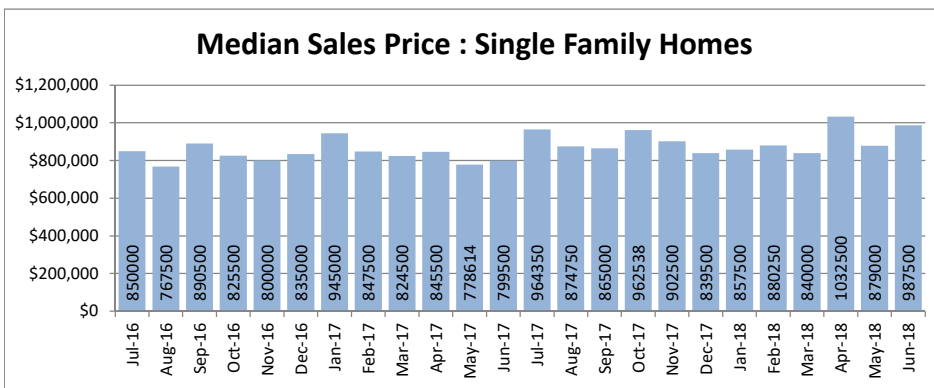
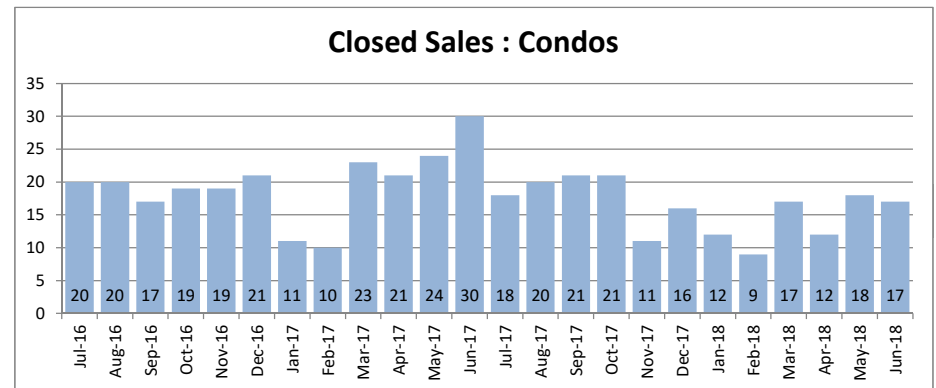
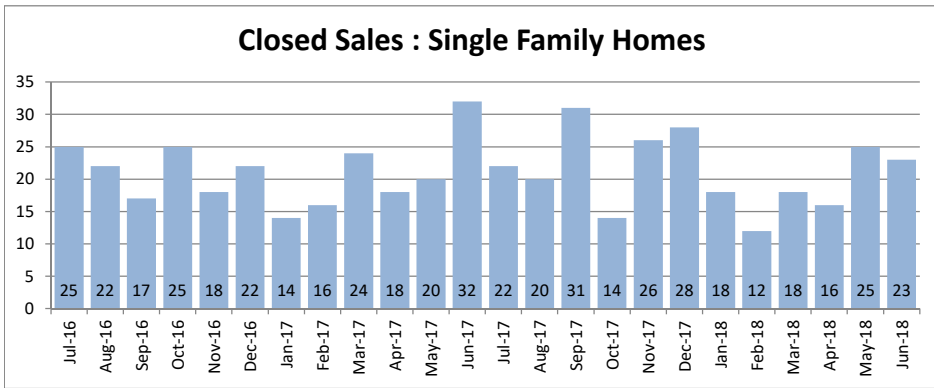


Kaneohe
Selected 1-4-4 to 1-4-7

June 2018

Single Family Homes	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	33	33	0%	176	171	3%
Closed Sales	23	32	-28%	112	124	-10%
Median Sales Price	\$987,500	\$799,500	24%	\$875,000	\$833,000	5%
Percent of Original List Price Received	98.8%	97.0%	2%	97.3%	98.2%	-1%
Median Days on Market Until Sale	18	11	64%	18	12	50%
Inventory of Homes for Sale	88	83	6%	-	-	-

Condos	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	16	16	0%	111	132	-16%
Closed Sales	17	30	-43%	85	119	-29%
Median Sales Price	\$594,000	\$489,000	21%	\$570,000	\$511,000	12%
Percent of Original List Price Received	100.0%	98.8%	1%	99.1%	101.2%	-2%
Median Days on Market Until Sale	9	9	0%	10	9	11%
Inventory of Homes for Sale	50	44	14%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

June 2018

Kapahulu - Diamond Head

1-3-1 to 1-3-4

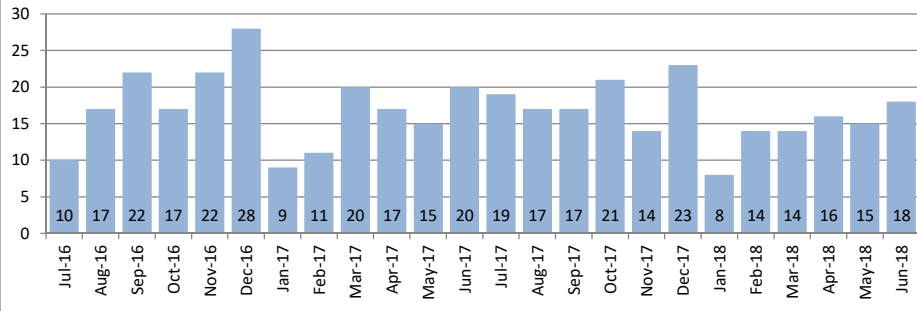


June 2018

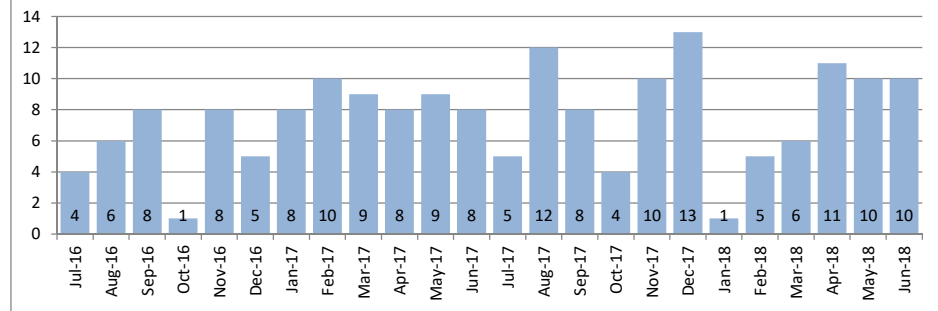
Single Family Homes	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	22	20	10%	153	152	1%
Closed Sales	18	20	-10%	85	92	-8%
Median Sales Price	\$1,075,000	\$946,500	14%	\$1,077,500	\$985,000	9%
Percent of Original List Price Received	103.8%	100.6%	3%	98.5%	98.7%	0%
Median Days on Market Until Sale	14	11	27%	13	15	-13%
Inventory of Homes for Sale	79	80	-1%	-	-	-

Condos	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	9	13	-31%	78	70	11%
Closed Sales	10	8	25%	43	52	-17%
Median Sales Price	\$530,000	\$444,000	19%	\$559,000	\$475,000	18%
Percent of Original List Price Received	95.6%	95.3%	0%	100.0%	95.6%	5%
Median Days on Market Until Sale	11	18	-39%	19	42	-55%
Inventory of Homes for Sale	59	48	23%	-	-	-

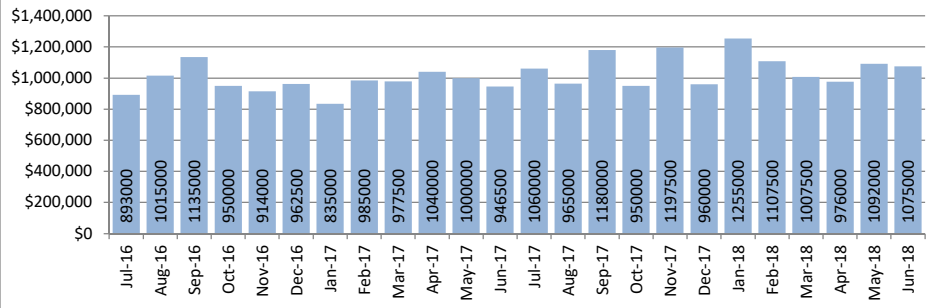
Closed Sales : Single Family Homes



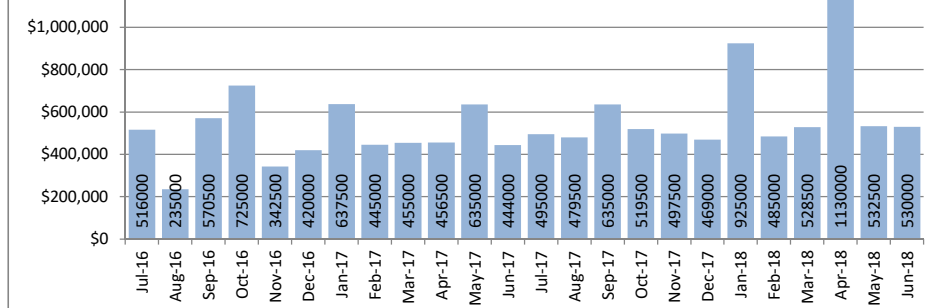
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

June 2018

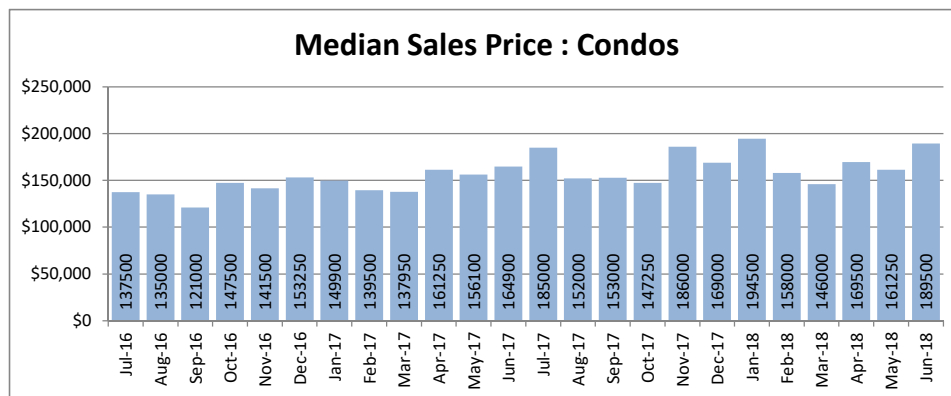
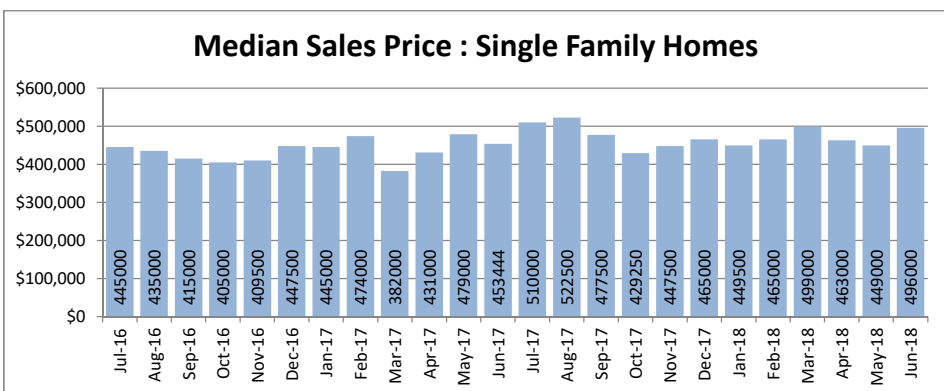
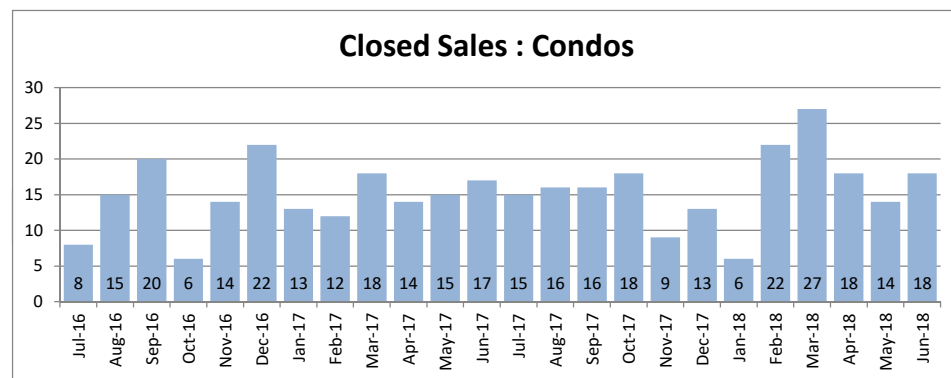
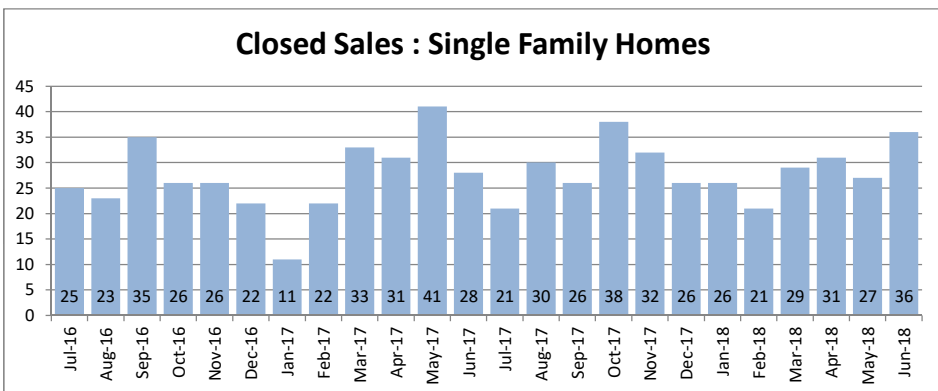


Makaha - Nanakuli
1-8-1 to 1-8-9

June 2018

Single Family Homes	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	42	45	-7%	255	262	-3%
Closed Sales	36	28	29%	170	166	2%
Median Sales Price	\$496,000	\$453,444	9%	\$469,500	\$447,000	5%
Percent of Original List Price Received	97.7%	98.1%	0%	95.8%	99.3%	-4%
Median Days on Market Until Sale	10	27	-63%	21	20	5%
Inventory of Homes for Sale	124	109	14%	-	-	-

Condos	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	23	19	21%	159	154	3%
Closed Sales	18	17	6%	105	89	18%
Median Sales Price	\$189,500	\$164,900	15%	\$163,000	\$151,950	7%
Percent of Original List Price Received	88.4%	97.6%	-9%	96.2%	100.0%	-4%
Median Days on Market Until Sale	21	18	17%	33	29	14%
Inventory of Homes for Sale	83	85	-2%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

June 2018

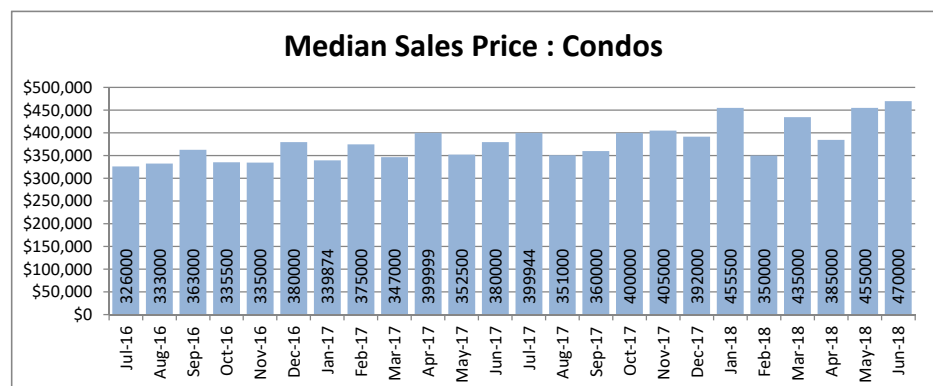
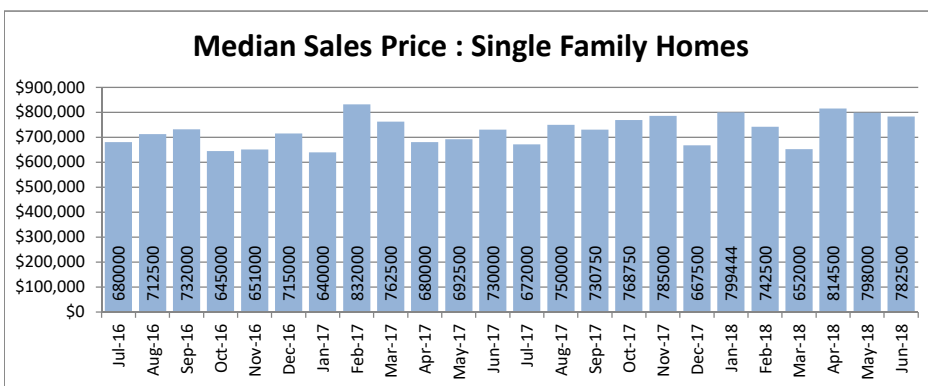
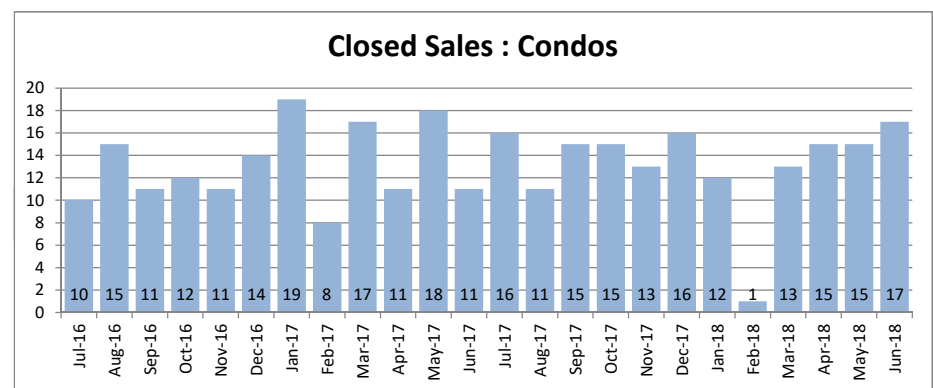
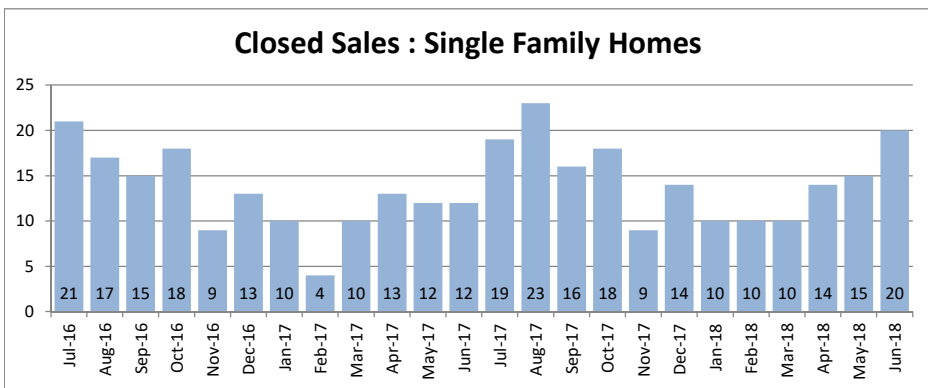


Makakilo
1-9-2 to 1-9-3

June 2018

Single Family Homes	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	27	29	-7%	120	130	-8%
Closed Sales	20	12	67%	79	61	30%
Median Sales Price	\$782,500	\$730,000	7%	\$786,250	\$692,500	14%
Percent of Original List Price Received	96.0%	100.0%	-4%	98.7%	95.9%	3%
Median Days on Market Until Sale	23	15	53%	17	16	6%
Inventory of Homes for Sale	66	53	25%	-	-	-

Condos	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	20	8	150%	108	84	29%
Closed Sales	17	11	55%	73	84	-13%
Median Sales Price	\$470,000	\$380,000	24%	\$405,250	\$355,000	14%
Percent of Original List Price Received	100.0%	97.4%	3%	98.8%	96.8%	2%
Median Days on Market Until Sale	7	17	-59%	10	12	-17%
Inventory of Homes for Sale	46	15	207%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

June 2018

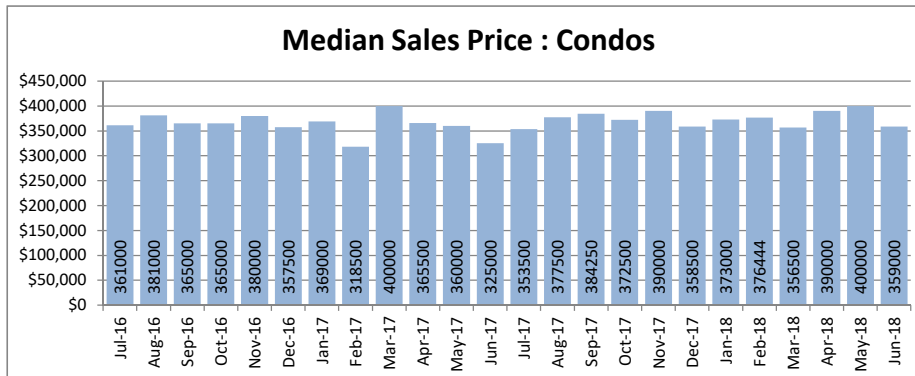
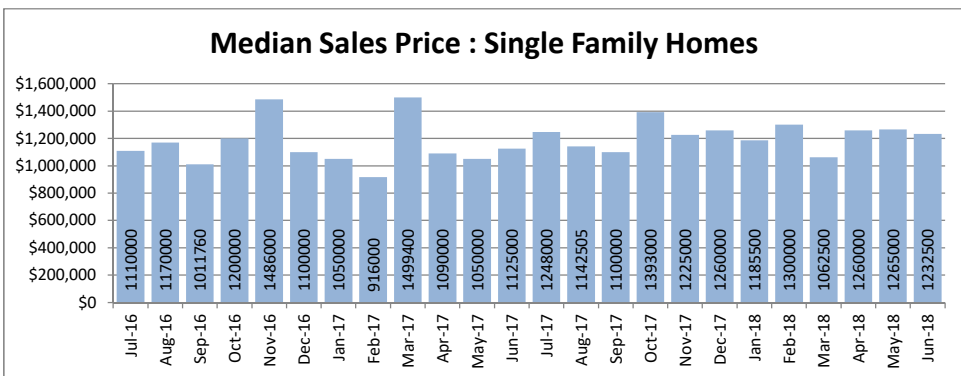
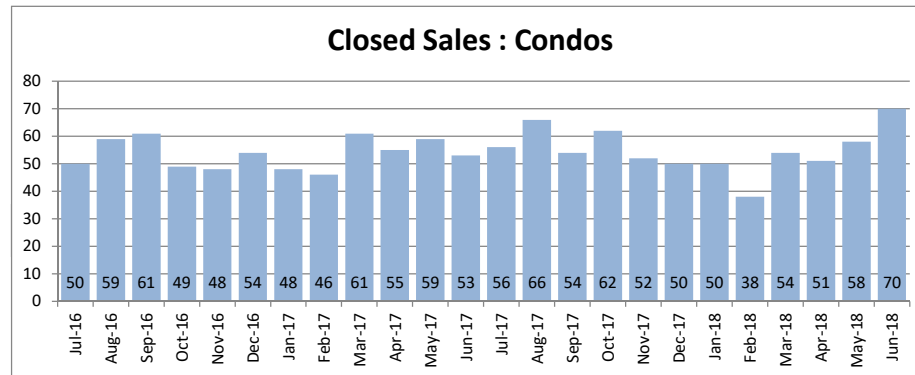
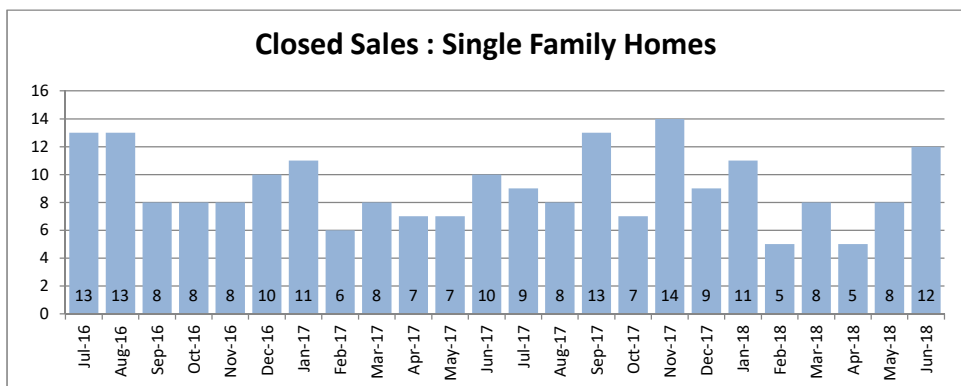


Makiki - Moiliili
1-2-4 to 1-2-9 (except 1-2-6)

June 2018

Single Family Homes	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	18	15	20%	81	88	-8%
Closed Sales	12	10	20%	49	49	0%
Median Sales Price	\$1,232,500	\$1,125,000	10%	\$1,188,750	\$1,070,000	11%
Percent of Original List Price Received	95.5%	94.8%	1%	92.0%	90.3%	2%
Median Days on Market Until Sale	21	21	0%	22	19	16%
Inventory of Homes for Sale	49	48	2%	-	-	-

Condos	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	66	77	-14%	403	460	-12%
Closed Sales	70	53	32%	321	322	0%
Median Sales Price	\$359,000	\$325,000	10%	\$375,500	\$364,000	3%
Percent of Original List Price Received	97.2%	98.5%	-1%	96.7%	98.8%	-2%
Median Days on Market Until Sale	27	19	42%	20	24	-17%
Inventory of Homes for Sale	180	201	-10%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

June 2018

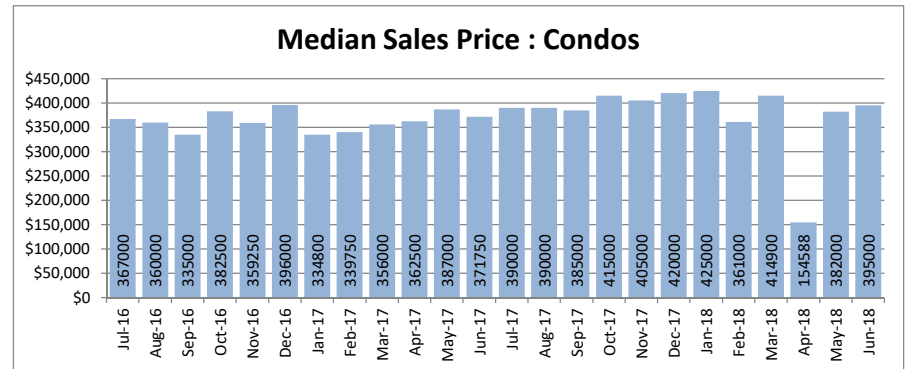
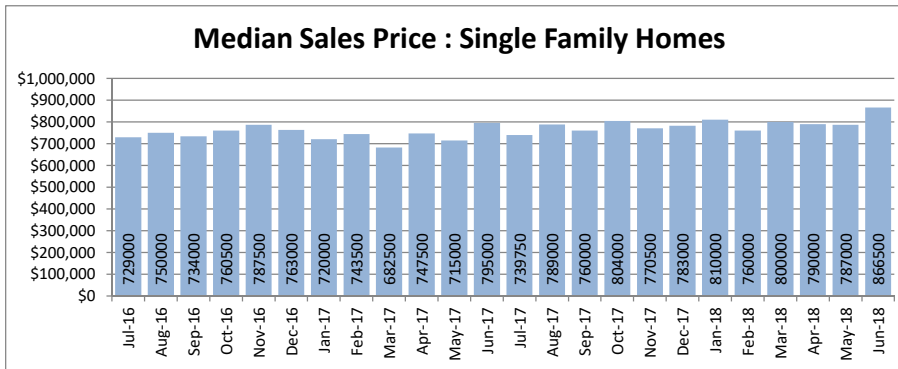
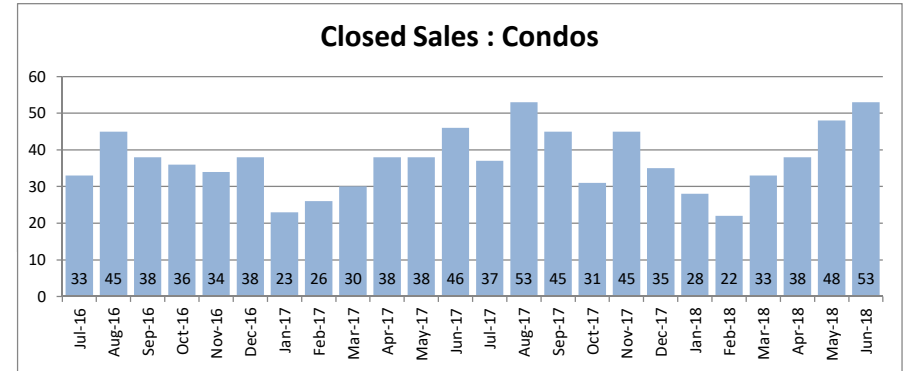
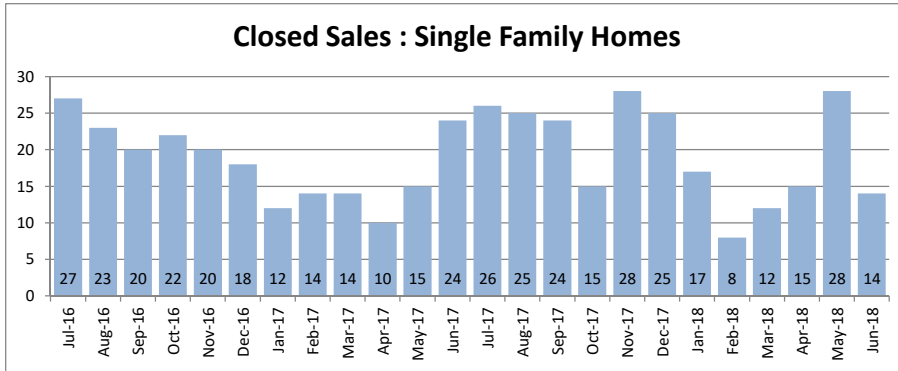
Mililani
Selected 1-9-4 to 1-9-5



June 2018

Single Family Homes	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	24	20	20%	366	125	193%
Closed Sales	14	24	-42%	94	89	6%
Median Sales Price	\$866,500	\$795,000	9%	\$791,000	\$755,000	5%
Percent of Original List Price Received	101.0%	100.7%	0%	99.0%	100.1%	-1%
Median Days on Market Until Sale	9	7	29%	11	12	-8%
Inventory of Homes for Sale	47	49	-4%	-	-	-

Condos	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	51	43	19%	317	262	21%
Closed Sales	53	46	15%	222	201	10%
Median Sales Price	\$395,000	\$371,750	6%	\$390,000	\$365,000	7%
Percent of Original List Price Received	101.8%	101.7%	0%	100.3%	100.3%	0%
Median Days on Market Until Sale	11	8	38%	11	9	22%
Inventory of Homes for Sale	122	76	61%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

June 2018

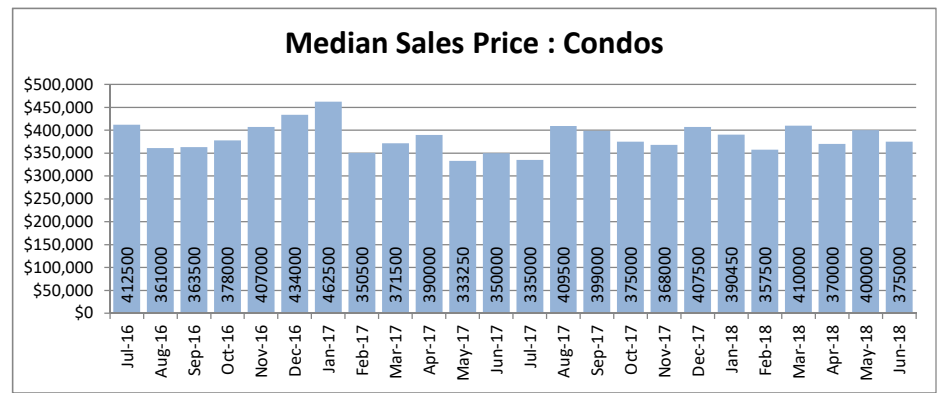
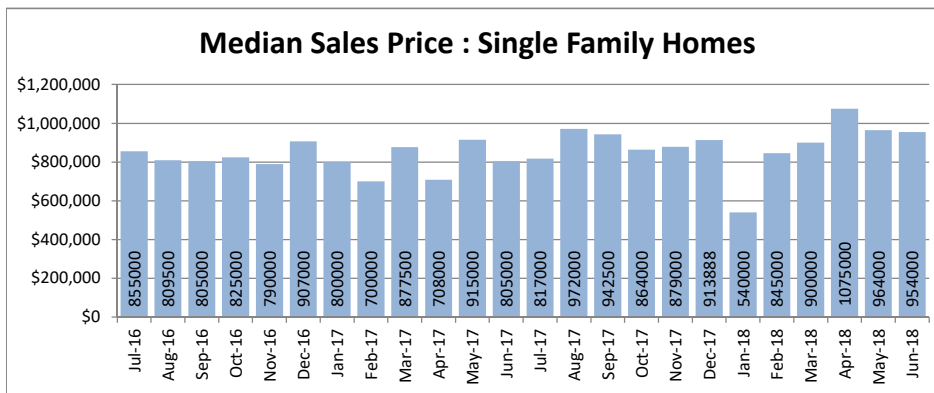
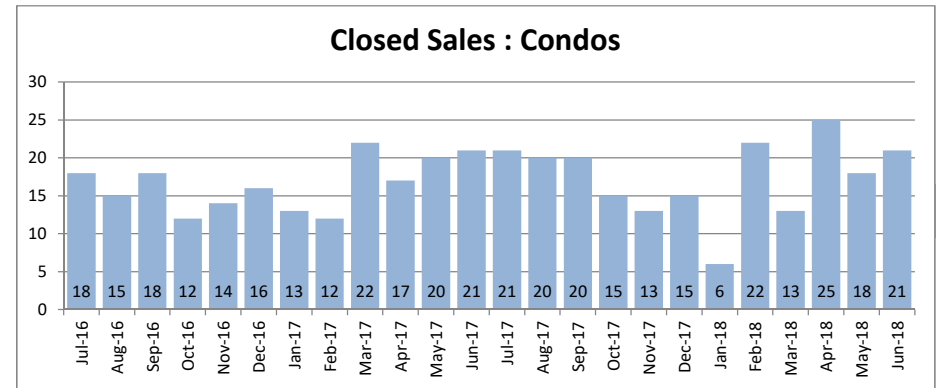
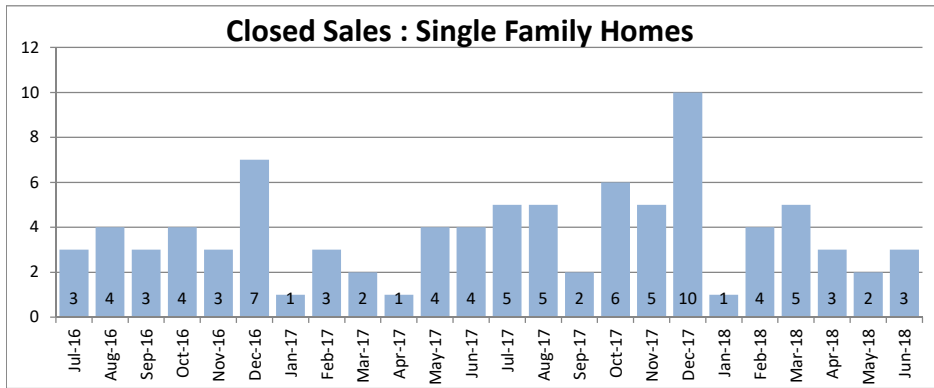


Moanalua - Salt Lake
1-1-1

June 2018

Single Family Homes	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	5	8	-38%	34	27	26%
Closed Sales	3	4	-25%	18	15	20%
Median Sales Price	\$954,000	\$805,000	19%	\$940,250	\$817,500	15%
Percent of Original List Price Received	90.9%	96.1%	-5%	101.7%	93.5%	9%
Median Days on Market Until Sale	11	9	22%	9	21	-57%
Inventory of Homes for Sale	9	18	-50%	-	-	-

Condos	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	26	24	8%	136	125	9%
Closed Sales	21	21	0%	105	105	0%
Median Sales Price	\$375,000	\$350,000	7%	\$388,000	\$353,000	10%
Percent of Original List Price Received	94.9%	100.0%	-5%	98.1%	98.3%	0%
Median Days on Market Until Sale	11	10	10%	11	17	-35%
Inventory of Homes for Sale	54	43	26%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

June 2018

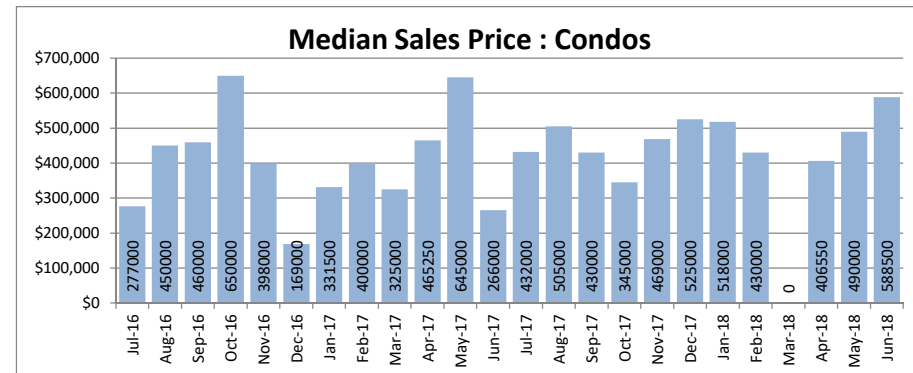
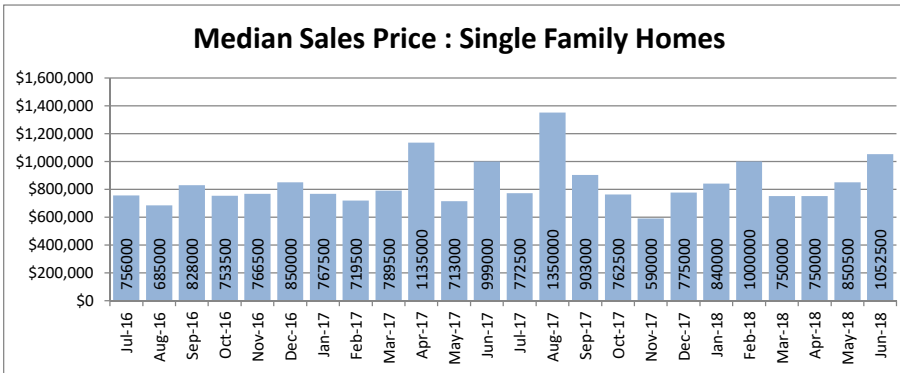
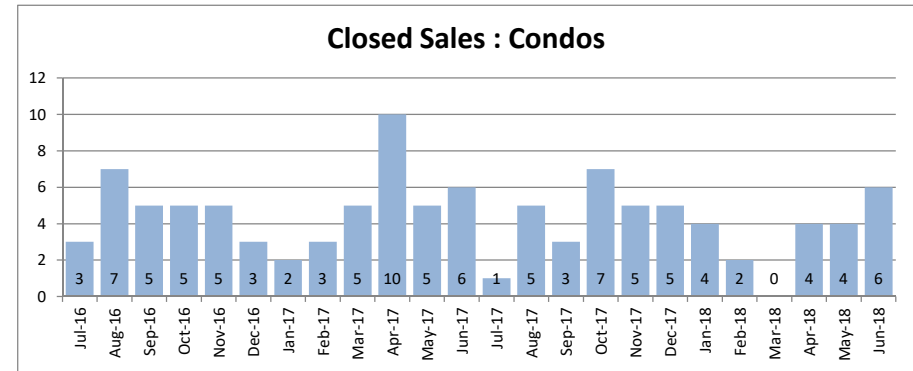
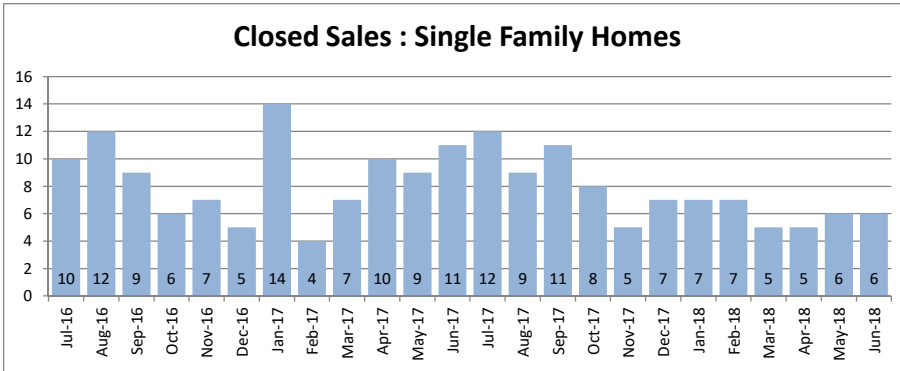


North Shore
1-5-6 to 1-6-9

June 2018

Single Family Homes	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	18	17	6%	83	105	-21%
Closed Sales	6	11	-45%	36	55	-35%
Median Sales Price	\$1,052,500	\$999,000	5%	\$858,000	\$837,500	2%
Percent of Original List Price Received	95.0%	79.9%	19%	99.5%	95.2%	5%
Median Days on Market Until Sale	17	10	70%	19	24	-21%
Inventory of Homes for Sale	64	68	-6%	-	-	-

Condos	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	5	8	-38%	38	48	-21%
Closed Sales	6	6	0%	20	31	-35%
Median Sales Price	\$588,500	\$266,000	121%	\$490,000	\$409,500	20%
Percent of Original List Price Received	99.7%	101.0%	-1%	94.2%	95.5%	-1%
Median Days on Market Until Sale	12	28	-57%	14	15	-7%
Inventory of Homes for Sale	26	29	-10%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

June 2018

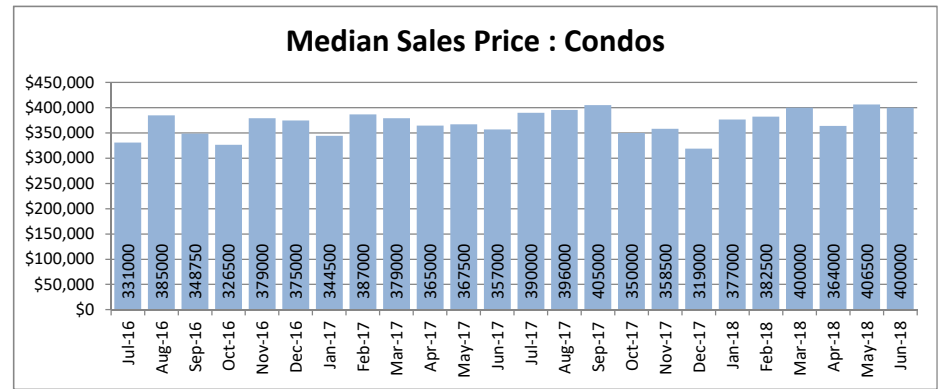
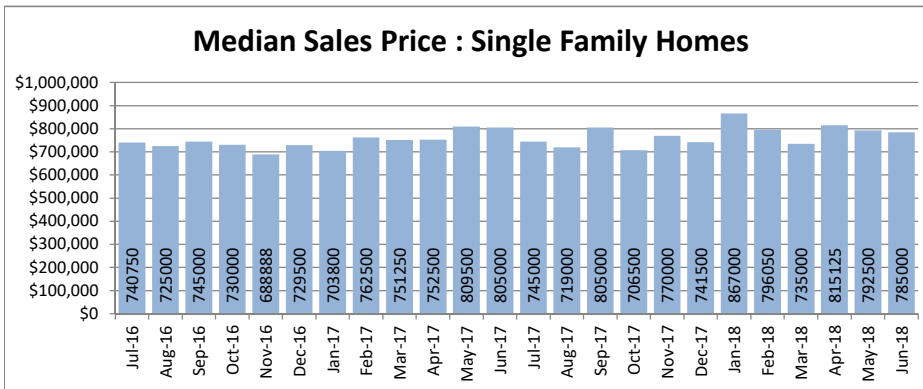
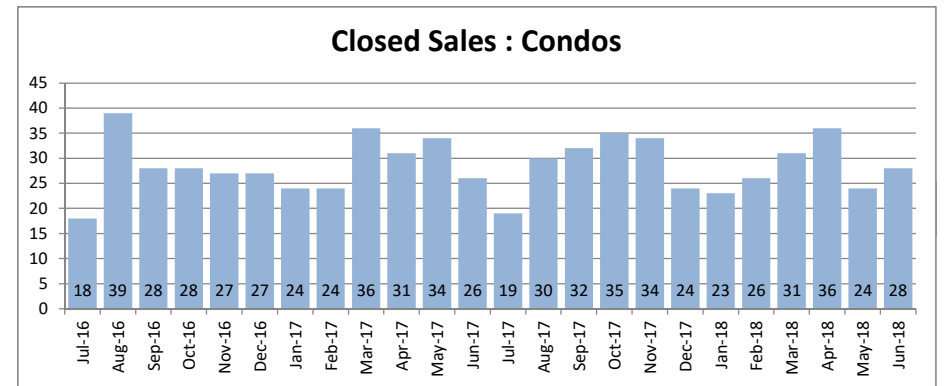
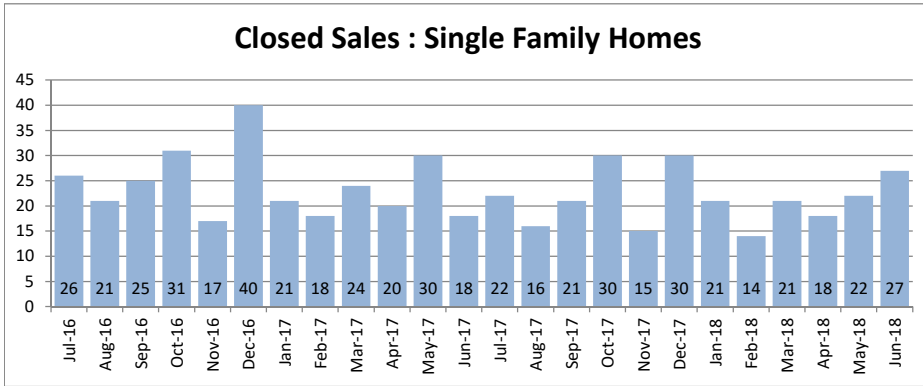


Pearl City - Aiea
1-9-6 to 1-9-9

June 2018

Single Family Homes	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	35	19	84%	157	146	8%
Closed Sales	27	18	50%	123	131	-6%
Median Sales Price	\$785,000	\$805,000	-2%	\$791,100	\$765,000	3%
Percent of Original List Price Received	98.1%	97.0%	1%	98.9%	98.7%	0%
Median Days on Market Until Sale	11	16	-31%	13	13	0%
Inventory of Homes for Sale	66	48	38%	-	-	-

Condos	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	43	35	23%	235	192	22%
Closed Sales	28	26	8%	168	175	-4%
Median Sales Price	\$400,000	\$357,000	12%	\$390,000	\$360,000	8%
Percent of Original List Price Received	95.9%	100.3%	-4%	100.0%	98.9%	1%
Median Days on Market Until Sale	15	14	7%	11	11	0%
Inventory of Homes for Sale	95	60	58%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

June 2018

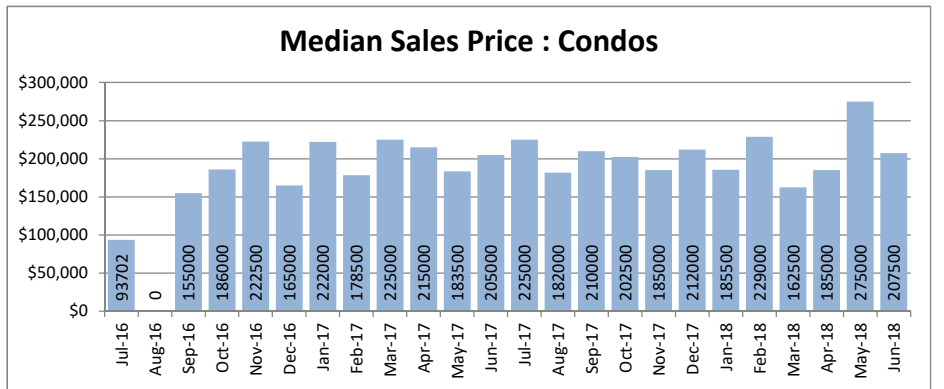
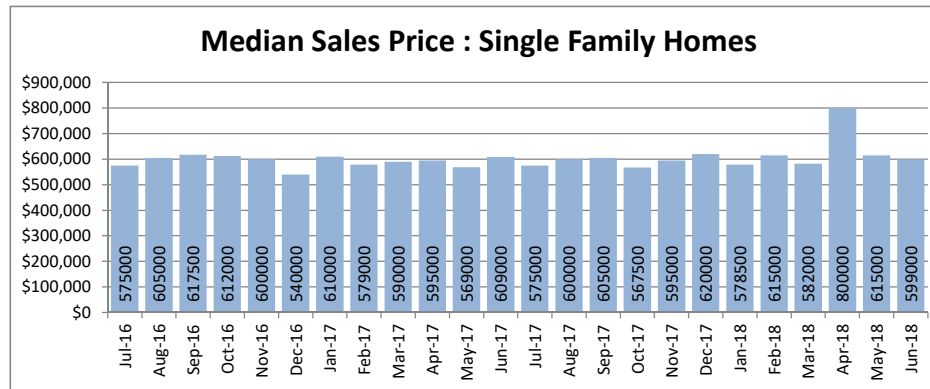
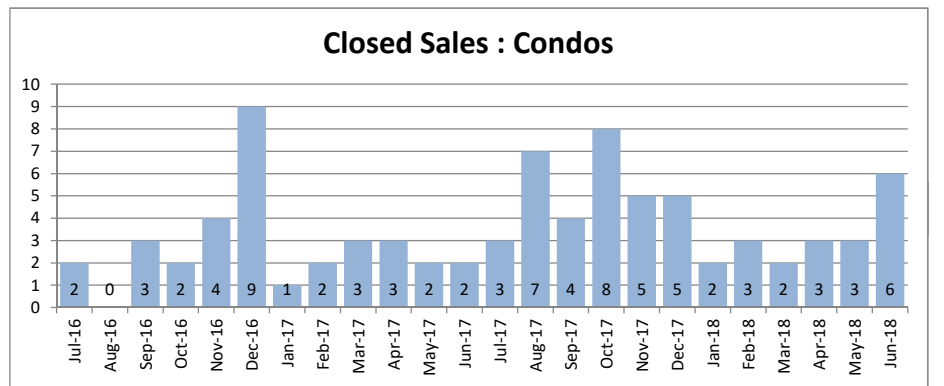
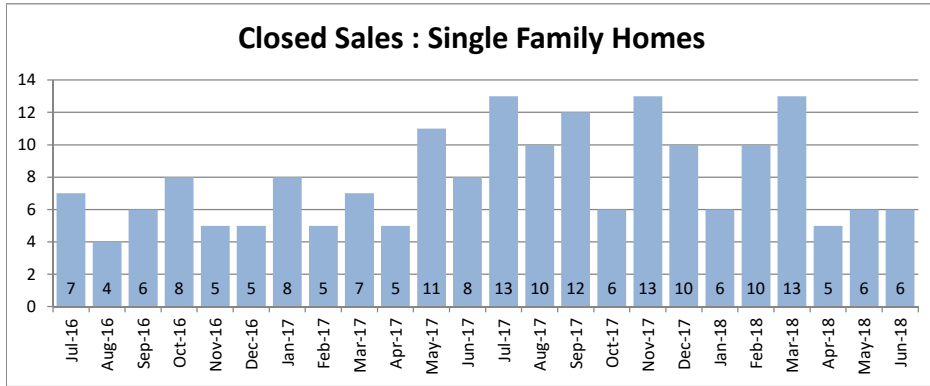


Wahiawa
1-7-1 to 1-7-7

June 2018

Single Family Homes	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	11	9	22%	57	58	-2%
Closed Sales	6	8	-25%	46	44	5%
Median Sales Price	\$599,000	\$609,000	-2%	\$600,000	\$592,500	1%
Percent of Original List Price Received	99.9%	100.9%	-1%	100.0%	98.8%	1%
Median Days on Market Until Sale	31	11	182%	13	16	-19%
Inventory of Homes for Sale	23	24	-4%	-	-	-

Condos	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	2	13	-85%	22	32	-31%
Closed Sales	6	2	200%	19	13	46%
Median Sales Price	\$207,500	\$205,000	1%	\$210,000	\$215,000	-2%
Percent of Original List Price Received	94.5%	98.8%	-4%	95.7%	95.6%	0%
Median Days on Market Until Sale	26	8	225%	12	7	71%
Inventory of Homes for Sale	11	13	-15%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

June 2018

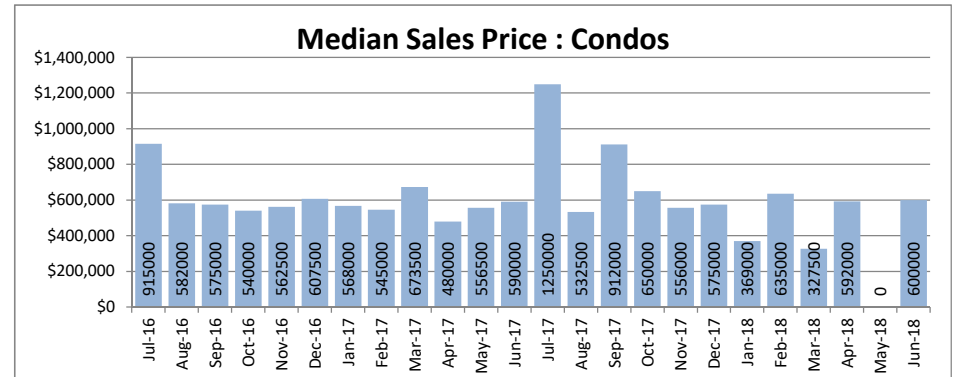
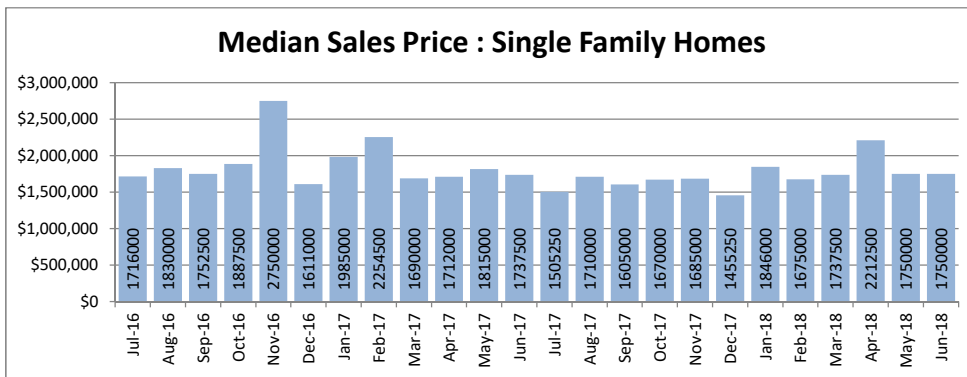
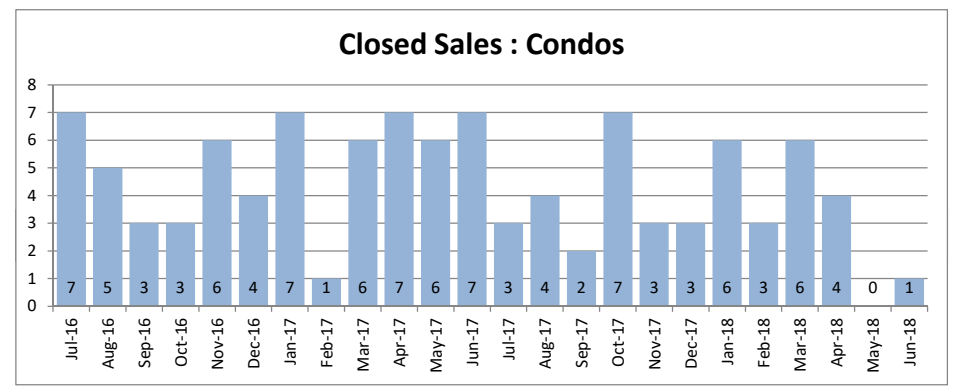
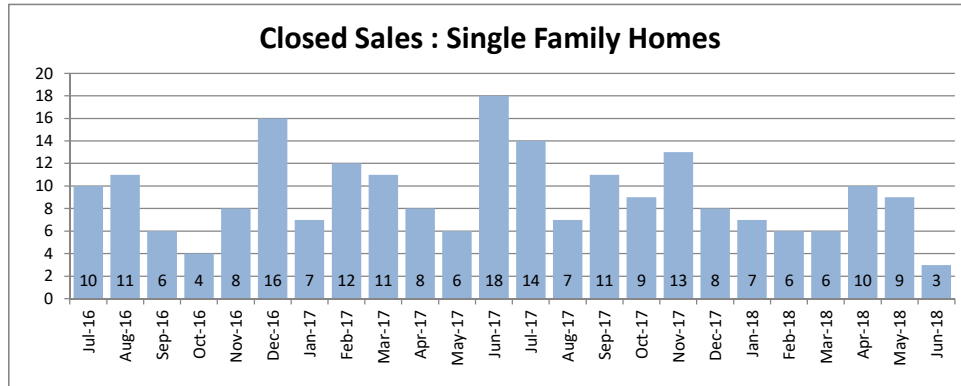


Waialae - Kahala
1-3-5

June 2018

Single Family Homes	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	5	21	-76%	79	103	-23%
Closed Sales	3	18	-83%	41	62	-34%
Median Sales Price	\$1,750,000	\$1,737,500	1%	\$1,846,000	\$1,821,056	1%
Percent of Original List Price Received	97.2%	95.0%	2%	102.6%	92.9%	10%
Median Days on Market Until Sale	36	72	-50%	43	53	-19%
Inventory of Homes for Sale	52	75	-31%	-	-	-

Condos	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	5	5	0%	26	43	-40%
Closed Sales	1	7	-86%	20	34	-41%
Median Sales Price	\$600,000	\$590,000	2%	\$552,500	\$566,500	-2%
Percent of Original List Price Received	100.8%	102.6%	-2%	99.9%	99.9%	0%
Median Days on Market Until Sale	14	20	-30%	25	19	32%
Inventory of Homes for Sale	18	23	-22%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

June 2018

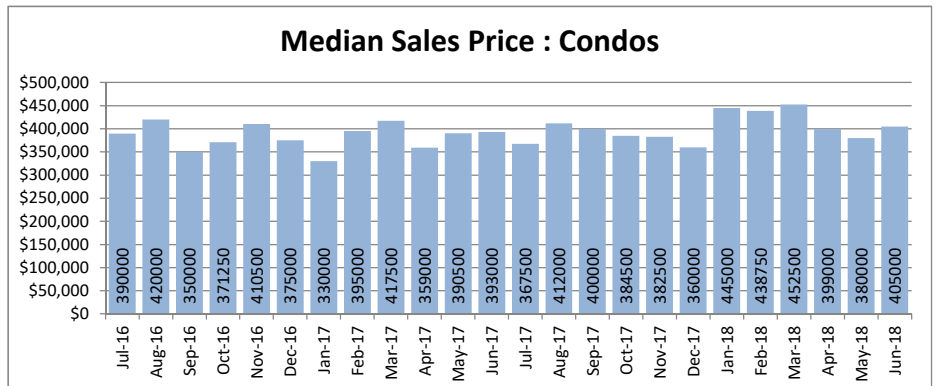
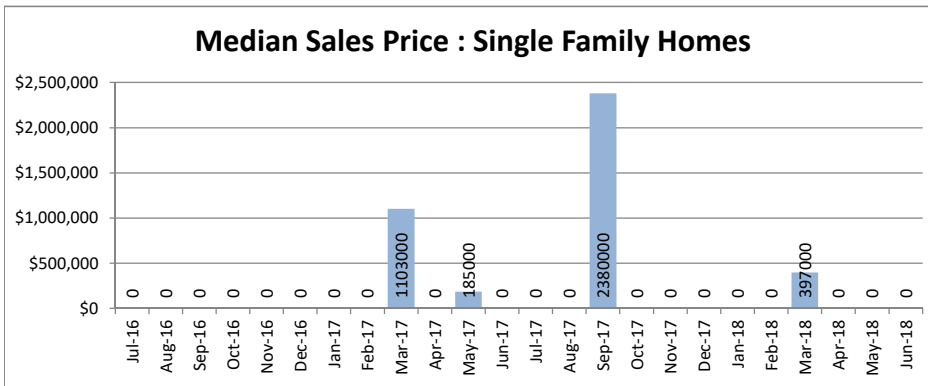
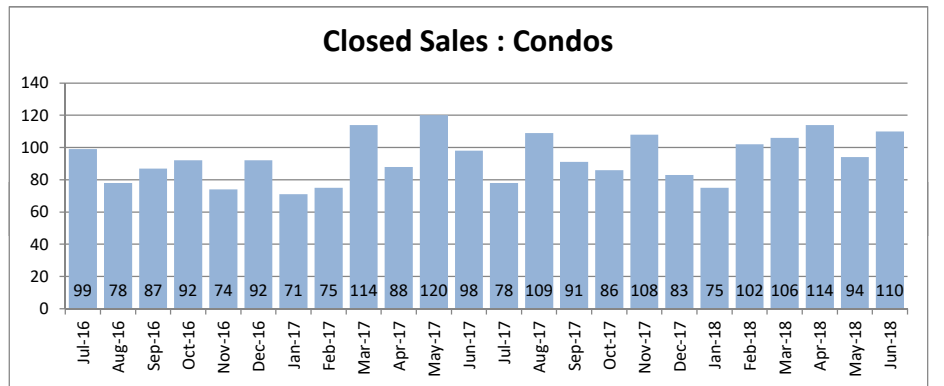
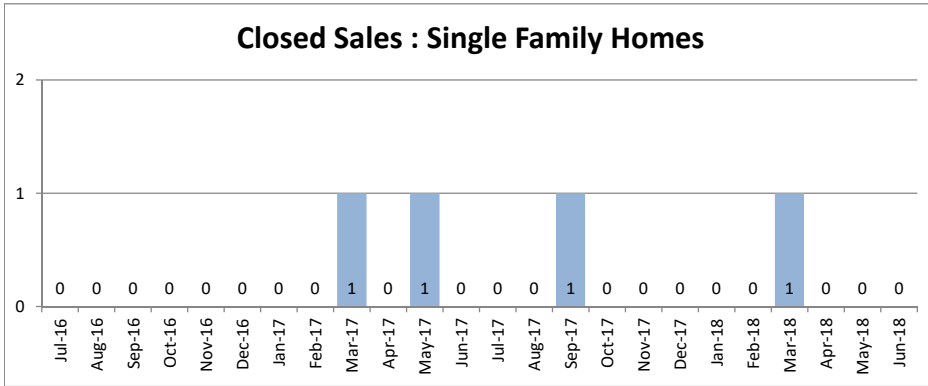


Waikiki
1-2-6

June 2018

Single Family Homes	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	1	0	-	4	3	33%
Closed Sales	0	0	-	1	2	-50%
Median Sales Price	\$0	\$0	-	\$397,000	\$644,000	-38%
Percent of Original List Price Received	0.0%	0.0%	-	94.5%	87.3%	8%
Median Days on Market Until Sale	0	0	-	0	61	-
Inventory of Homes for Sale	2	2	0%	-	-	-

Condos	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	163	143	14%	1011	863	17%
Closed Sales	110	98	12%	601	566	6%
Median Sales Price	\$405,000	\$393,000	3%	\$415,000	\$387,000	7%
Percent of Original List Price Received	97.0%	98.9%	-2%	97.6%	97.0%	1%
Median Days on Market Until Sale	41	30	37%	33	29	14%
Inventory of Homes for Sale	649	510	27%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

June 2018

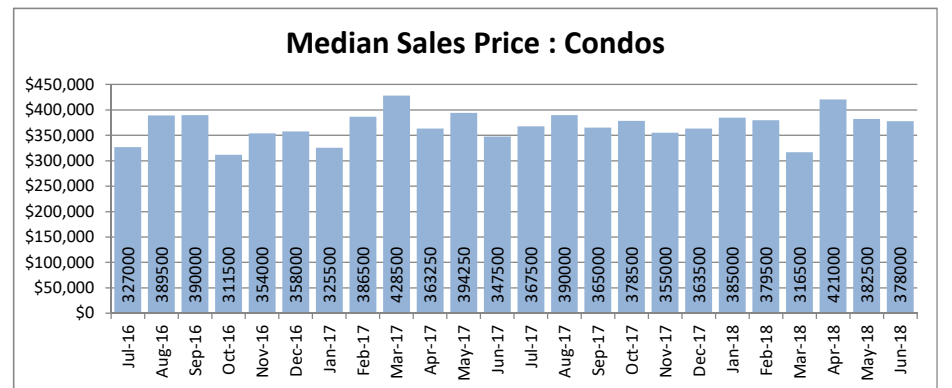
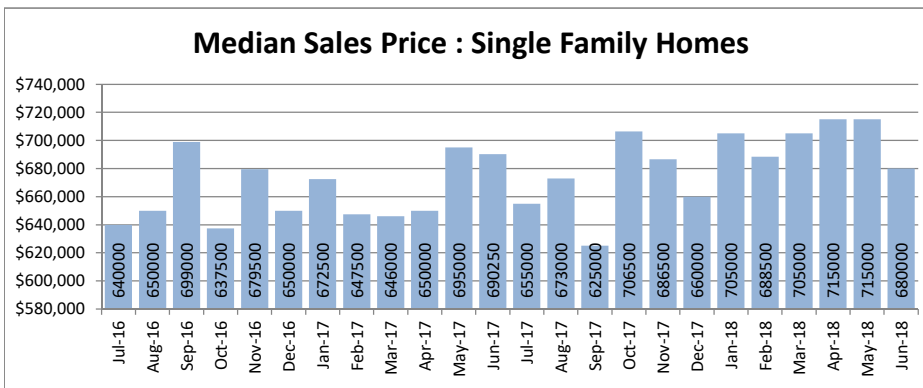
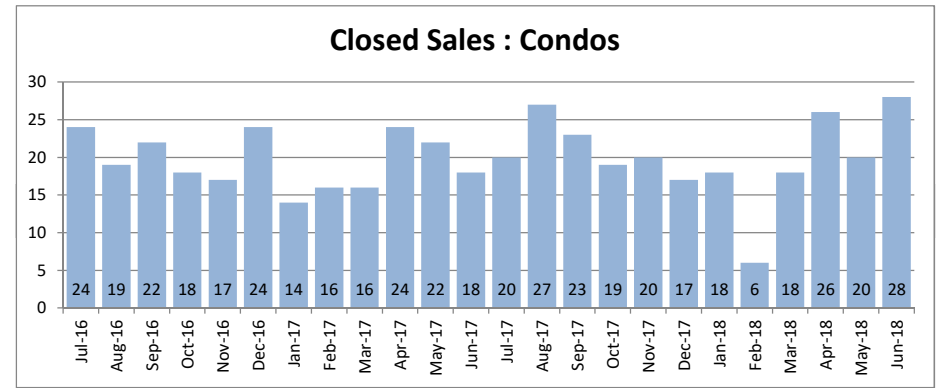
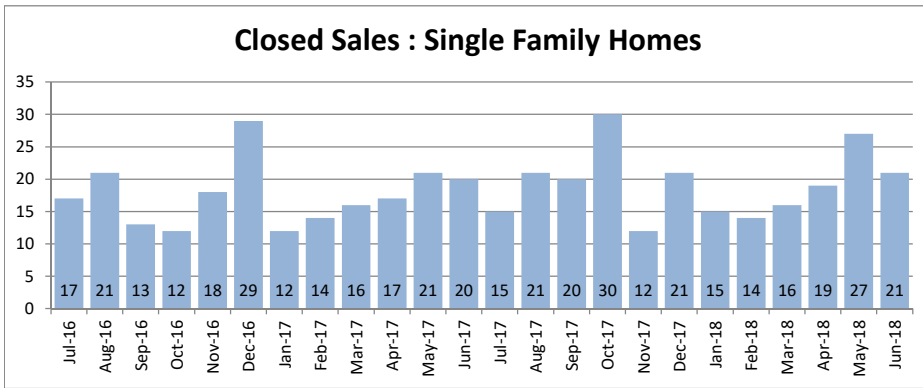


Waipahu
1-9-4

June 2018

Single Family Homes	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	36	23	57%	157	132	19%
Closed Sales	21	20	5%	112	100	12%
Median Sales Price	\$680,000	\$690,250	-1%	\$705,000	\$675,000	4%
Percent of Original List Price Received	100.7%	98.8%	2%	98.6%	99.5%	-1%
Median Days on Market Until Sale	12	8	50%	17	13	31%
Inventory of Homes for Sale	58	43	35%	-	-	-

Condos	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	25	27	-7%	150	138	9%
Closed Sales	28	18	56%	116	110	5%
Median Sales Price	\$384,000	\$367,500	4%	\$380,500	\$372,250	2%
Percent of Original List Price Received	96.8%	100.0%	-3%	99.9%	99.3%	1%
Median Days on Market Until Sale	10	21	-52%	10	9	11%
Inventory of Homes for Sale	54	38	42%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

June 2018

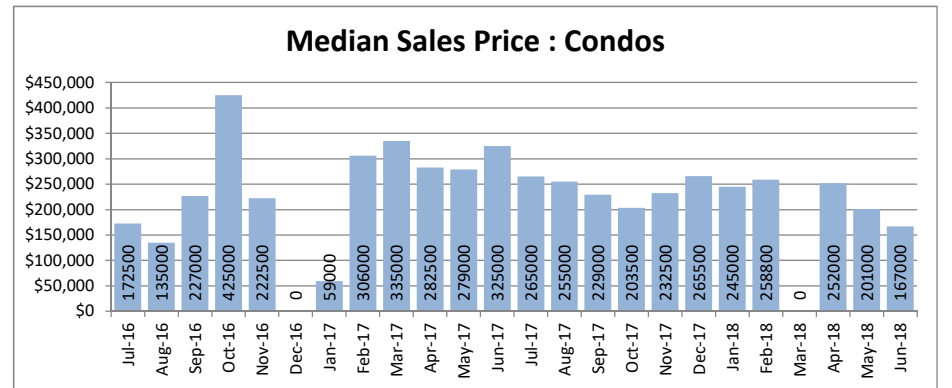
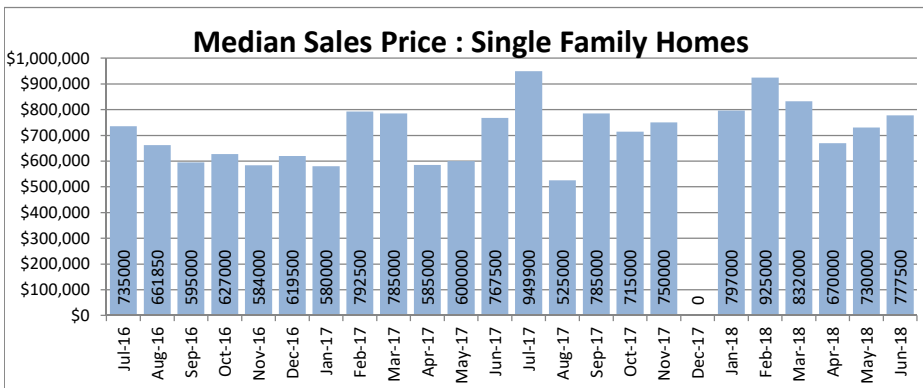
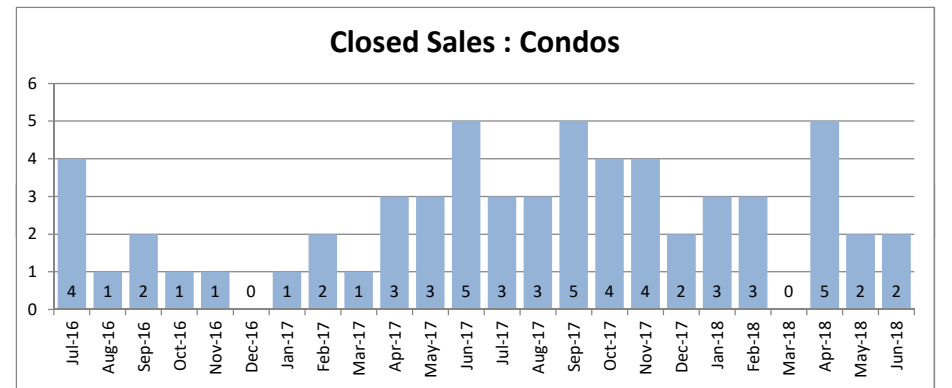
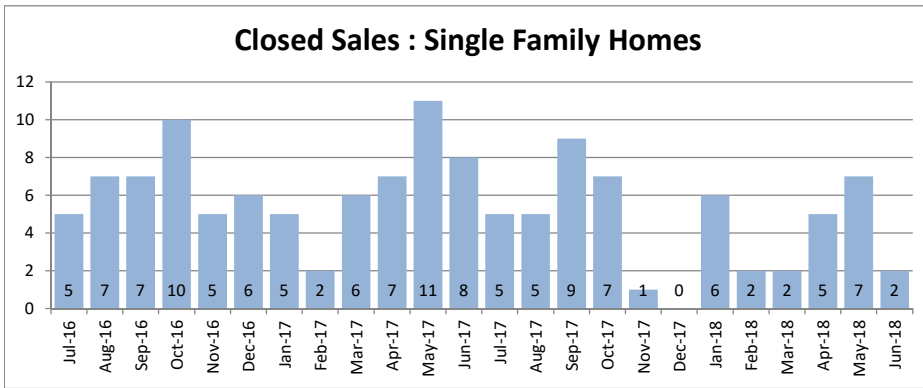


Windward Coast
1-4-8 to 1-5-5

June 2018

Single Family Homes	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	14	4	250%	52	53	-2%
Closed Sales	2	8	-75%	24	39	-38%
Median Sales Price	\$777,500	\$767,500	1%	\$797,000	\$680,000	17%
Percent of Original List Price Received	95.5%	100.5%	-5%	95.4%	93.3%	2%
Median Days on Market Until Sale	53	39	36%	25	41	-39%
Inventory of Homes for Sale	31	34	-9%	-	-	-

Condos	June			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	4	6	-33%	23	29	-21%
Closed Sales	2	5	-60%	15	15	0%
Median Sales Price	\$167,000	\$325,000	-49%	\$252,000	\$282,500	-11%
Percent of Original List Price Received	99.7%	100.0%	0%	97.3%	94.5%	3%
Median Days on Market Until Sale	45	35	29%	19	68	-72%
Inventory of Homes for Sale	13	24	-46%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Single Family Solds - June 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 4

Central Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
LAUNANI VALLEY	\$ 633,500	\$ 705,000	11.3%	\$71,500	2	1	-50.0%	-1
MILILANI AREA	\$ 760,000	\$ 760,000	0.0%	\$0	13	5	-61.5%	-8
MILILANI MAUKA	\$ 857,000	\$ 902,500	5.3%	\$45,500	9	8	-11.1%	-1
WAHIAWA AREA	\$ 592,500	\$ 700,000	18.1%	\$107,500	4	1	-75.0%	-3
WHITMORE VILLAGE	\$ 560,000	\$ 530,000	-5.4%	-\$30,000	1	1	0.0%	0
WAHIAWA HEIGHTS	\$ 615,000	\$ 599,000	-2.6%	-\$16,000	3	4	33.3%	1
Central Region	\$ 760,000	\$ 742,500	-2.3%	-\$17,500	32	20	-37.5%	-12
Diamond Hd Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AINA HAINA AREA	\$ 910,000	\$ 980,000	7.7%	\$70,000	1	1	0.0%	0
DIAMOND HEAD	\$ 2,100,000	\$ 2,950,000	40.5%	\$850,000	1	1	0.0%	0
HAWAII LOA RIDGE	\$ 2,512,500	\$ 2,500,000	-0.5%	-\$12,500	2	3	50.0%	1
KAHALA AREA	\$ 2,450,000	\$ 1,750,000	-28.6%	-\$700,000	4	1	-75.0%	-3
KAILANI IKI	\$ 1,200,000	-	-	-	1	-	-	-
KAHALA KUA	-	\$ 2,150,000	-	-	-	1	-	-
KAHALA-PUUPANINI	-	\$ 1,100,000	-	-	-	1	-	-
KAIMUKI	\$ 963,000	\$ 975,000	1.2%	\$12,000	5	2	-60.0%	-3
KAPAHULU	\$ 852,500	\$ 1,210,000	41.9%	\$357,500	4	1	-75.0%	-3
KULIOUOU	\$ 1,098,500	\$ 850,000	-22.6%	-\$248,500	2	1	-50.0%	-1
MAUNALANI HEIGHTS	\$ 1,556,500	\$ 2,005,000	28.8%	\$448,500	2	1	-50.0%	-1
NIU VALLEY	\$ 1,075,000	\$ 1,563,000	45.4%	\$488,000	2	1	-50.0%	-1
PALOLO	\$ 728,500	\$ 776,500	6.6%	\$48,000	4	6	50.0%	2
ST. LOUIS	\$ 1,092,250	\$ 1,455,000	33.2%	\$362,750	2	4	100.0%	2
WAIALAE NUI RDGE	\$ 1,300,000	-	-	-	3	-	-	-
WAIALAE NUI VLY	\$ 1,080,000	-	-	-	1	-	-	-
WAIALAE NUI-LWR	\$ 960,000	\$ 1,080,000	12.5%	\$120,000	1	1	0.0%	0
WAIALAE IKI	\$ 1,830,000	\$ 1,545,000	-15.6%	-\$285,000	8	1	-87.5%	-7
WILHELMINA	\$ 1,116,500	\$ 1,247,500	11.7%	\$131,000	2	2	0.0%	0
Diamond Hd Region	\$ 1,200,000	\$ 1,185,000	-1.3%	-\$15,000	45	28	-37.8%	-17
Hawaii Kai Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
KALAMA VALLEY	\$ 897,500	\$ 1,047,500	16.7%	\$150,000	2	2	0.0%	0
HAAHIONE-UPPER	-	\$ 1,620,000	-	-	-	3	-	-
KOKO VILLAS	-	\$ 1,350,000	-	-	-	1	-	-
KOKO HEAD TERRAC	\$ 875,000	\$ 918,500	5.0%	\$43,500	3	2	-33.3%	-1
KOKO KAI	\$ 2,100,000	\$ 1,784,000	-15.0%	-\$316,000	1	2	100.0%	1
LAULIMA	-	\$ 1,185,000	-	-	-	1	-	-
MARINERS COVE	\$ 1,072,500	-	-	-	1	-	-	-
MARINERS RIDGE	-	\$ 1,450,000	-	-	-	1	-	-
MARINERS VALLEY	\$ 1,102,500	\$ 1,069,000	-3.0%	-\$33,500	2	1	-50.0%	-1
NAPALI HAWEO	\$ 1,320,000	\$ 1,814,500	37.5%	\$494,500	1	2	100.0%	1
WEST MARINA	\$ 925,000	-	-	-	3	-	-	-
TRIANGLE	\$ 1,625,000	\$ 1,745,000	7.4%	\$120,000	1	3	200.0%	2
Hawaii Kai Region	\$ 1,036,250	\$ 1,475,000	42.3%	\$438,750	14	18	28.6%	4
Leeward Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
LUALUALEI	\$ 365,000	\$ 472,500	29.5%	\$107,500	1	6	500.0%	5
MAILI	\$ 427,500	\$ 500,000	17.0%	\$72,500	8	11	37.5%	3
MAILI SEA-KAIMALINO	\$ 484,000	\$ 516,000	6.6%	\$32,000	2	1	-50.0%	-1
MAILI SEA-MAKALAE 1	\$ 525,000	\$ 625,000	19.0%	\$100,000	3	4	33.3%	1
MAILI SEA-MAKALAE 2	\$ 515,000	\$ 650,000	26.2%	\$135,000	3	1	-66.7%	-2
MAILI SEA-NOHOKAI	\$ 577,500	\$ 634,000	9.8%	\$56,500	1	2	100.0%	1
MAKAHA	\$ 457,500	\$ 370,000	-19.1%	-\$87,500	6	5	-16.7%	-1
WAIANAE	\$ 380,000	\$ 382,500	0.7%	\$2,500	4	6	50.0%	2
Leeward Region	\$ 453,444	\$ 496,000	9.4%	\$42,556	28	36	28.6%	8

Single Family Solds - June 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

Ewa Plain Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
EWA BEACH	\$ 524,000	\$ 617,500	17.8%	\$93,500	6	6	0.0%	0
EWA GEN ALII COURT	\$ 540,000	-	-	-	1	-	-	-
EWA GEN BREAKERS	-	\$ 745,000	-	-	-	1	-	-
EWA GEN ALII COVE	\$ 525,000	\$ 535,000	1.9%	\$10,000	1	1	0.0%	0
EWA GEN CYPRESS POINT	-	\$ 1,279,500	-	-	-	2	-	-
EWA GEN CORTEBELLA	\$ 520,000	-	-	-	1	-	-	-
EWA GEN LAULANI	\$ 603,500	\$ 665,000	10.2%	\$61,500	1	3	200.0%	2
EWA GEN LAULANI TIDES	\$ 610,000	\$ 611,000	0.2%	\$1,000	1	2	100.0%	1
EWA GEN LAULANI TRADES	\$ 624,000	\$ 614,000	-1.6%	-\$10,000	2	1	-50.0%	-1
EWA GEN HALEAKEA	\$ 1,000,000	-	-	-	1	-	-	-
EWA GEN KULA LEI	\$ 599,000	\$ 667,000	11.4%	\$68,000	1	2	100.0%	1
EWA GEN LAS BRISAS	\$ 550,000	\$ 595,000	8.2%	\$45,000	1	2	100.0%	1
EWA GEN LULANI-TRADES	-	\$ 614,000	-	-	-	1	-	-
EWA GEN MONTECITO/TUSCANY	\$ 575,000	\$ 609,500	6.0%	\$34,500	3	2	-33.3%	-1
EWA GEN LOFTS	-	\$ 525,000	-	-	-	2	-	-
EWA GEN LOMBARD WAY	\$ 486,000	\$ 496,500	2.2%	\$10,500	1	2	100.0%	1
EWA GEN SODA CREEK	\$ 510,000	\$ 670,000	31.4%	\$160,000	1	1	0.0%	0
EWA GEN PARKSIDE	-	\$ 690,000	-	-	-	1	-	-
EWA GEN PRESCOTT	\$ 700,000	\$ 750,000	7.1%	\$50,000	2	2	0.0%	0
EWA GEN SANDALWOOD	\$ 741,000	\$ 772,500	4.3%	\$31,500	1	2	100.0%	1
EWA GEN SEA BREEZE	\$ 675,000	-	-	-	1	-	-	-
EWA GEN SONOMA	\$ 705,000	-	-	-	1	-	-	-
EWA GEN SUN TERRA	\$ 531,000	\$ 573,500	8.0%	\$42,500	1	2	100.0%	1
EWA GEN SUN TERRA ON THE PARK	\$ 517,574	-	-	-	1	-	-	-
EWA GEN SUN TERRA SOUTH	\$ 657,000	\$ 710,000	8.1%	\$53,000	2	1	-50.0%	-1
EWA GEN TERRAZZA	-	\$ 627,500	-	-	-	2	-	-
EWA GEN TIBURON	-	\$ 636,500	-	-	-	2	-	-
EWA GEN TROVARE	-	\$ 785,000	-	-	-	1	-	-
EWA GEN TUSCANY II	\$ 621,000	\$ 630,000	1.4%	\$9,000	1	1	0.0%	0
EWA GEN WOODBRIDGE	\$ 792,500	-	-	-	4	-	-	-
EWA VILLAGES	\$ 615,000	\$ 692,500	12.6%	\$77,500	3	2	-33.3%	-1
HAWAIIAN HOMES LAND	\$ 525,000	\$ 435,675	-17.0%	-\$89,325	1	2	100.0%	1
HOAKALEI-KA MAKANA	\$ 750,000	\$ 815,000	8.7%	\$65,000	8	7	-12.5%	-1
HOAKALEI-KIPUKA	\$ 830,000	-	-	-	2	-	-	-
HOAKALEI-KUAPAPA	\$ 833,000	\$ 731,500	-12.2%	-\$101,500	1	4	300.0%	3
HUELANI	-	\$ 675,000	-	-	-	1	-	-
KAPOLEI	\$ 425,000	\$ 662,500	55.9%	\$237,500	1	2	100.0%	1
KAPOLEI-KNOLLS	\$ 805,000	\$ 820,000	1.9%	\$15,000	1	4	300.0%	3
KAPOLEI-AELOA	-	\$ 643,000	-	-	-	1	-	-
KAPOLEI-IWALANI	-	\$ 760,000	-	-	-	1	-	-
KAPOLEI-KAWENA AT MEHANA	-	\$ 725,000	-	-	-	1	-	-
KAPOLEI-KEKUILANI	\$ 648,000	\$ 669,500	3.3%	\$21,500	1	2	100.0%	1
KAPOLEI-MALANAI	-	\$ 991,000	-	-	-	1	-	-
KAPOLEI-MEHANA-KUKUNA	\$ 667,500	\$ 701,000	5.0%	\$33,500	2	1	-50.0%	-1
KAPOLEI-MEHANA-OLINO	-	\$ 710,000	-	-	-	1	-	-
KO OLINA	\$ 1,150,000	-	-	-	1	-	-	-
KAPOLEI-MEHANA-LA HIKI	\$ 704,950	-	-	-	2	-	-	-
LEEWARD ESTATES	-	\$ 620,000	-	-	-	1	-	-
NANAKAI GARDENS	\$ 586,750	-	-	-	2	-	-	-
OCEAN POINTE	\$ 689,000	\$ 777,500	12.8%	\$88,500	17	12	-29.4%	-5
WESTLOCH FAIRWAY	\$ 647,500	\$ 666,500	2.9%	\$19,000	1	6	500.0%	5
WESTLOCH ESTATES	\$ 633,000	\$ 573,500	-9.4%	-\$59,500	1	2	100.0%	1
Ewa Plain Region	\$ 670,000	\$ 678,000	1.2%	\$8,000	79	93	17.7%	14
Makakilo Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
MAKAKILO-ANUHEA	\$ 685,000	\$ 715,000	4.4%	\$30,000	1	1	0.0%	0
MAKAKILO-HIGHPOINTE	-	\$ 870,000	-	-	-	1	-	-
MAKAKILO-KAHIWELO	\$ 820,000	\$ 852,500	4.0%	\$32,500	3	6	100.0%	3
MAKAKILO-KUMULANI	-	\$ 1,549,000	-	-	-	1	-	-
MAKAKILO-UPPER	\$ 590,000	\$ 662,000	12.2%	\$72,000	1	4	300.0%	3
MAKAKILO-LOWER	\$ 606,500	\$ 703,000	15.9%	\$96,500	2	3	50.0%	1
MAKAKILO-ROYAL RIDGE	-	\$ 760,000	-	-	-	1	-	-
MAKAKILO-PALEHUA HGTS	\$ 785,000	\$ 710,000	-9.6%	-\$75,000	1	1	0.0%	0
MAKAKILO-WEST HILLS	-	\$ 805,000	-	-	-	1	-	-
MAKAKILO-WAI KALOI	\$ 827,000	\$ 735,000	-11.1%	-\$92,000	2	1	-50.0%	-1
Makakilo Region	\$ 780,000	\$ 782,500	0.3%	\$2,500	10	20	100.0%	10

Single Family Solds - June 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 4

Kailua Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AIKAHI PARK	\$ 1,236,000	-	-	-	2	-	-	-
BEACHSIDE	\$ 1,990,000	-	-	-	3	-	-	-
KAILUA BLUFFS	\$ 1,250,000	\$ 1,200,000	-4.0%	-\$50,000	3	1	-66.7%	-2
CNTRY CLUB KNOLL	-	\$ 1,250,000	-	-	-	1	-	-
COCONUT GROVE	\$ 772,500	\$ 911,250	18.0%	\$138,750	2	6	200.0%	4
ENCHANTED LAKE	\$ 1,387,500	\$ 1,010,000	-27.2%	-\$377,500	4	5	25.0%	1
HILLCREST	-	\$ 1,358,750	-	-	-	2	-	-
KALAHEO HILLSIDE	-	\$ 1,400,000	-	-	-	1	-	-
KALAMA TRACT	\$ 1,125,000	\$ 1,388,000	23.4%	\$263,000	1	1	0.0%	0
KAILUA ESTATES	\$ 1,332,000	\$ 2,000,000	50.2%	\$668,000	1	1	0.0%	0
KALAMA/CNUT GROV	-	\$ 1,598,000	-	-	-	1	-	-
KAIMALINO	\$ 1,737,500	\$ 1,861,500	7.1%	\$124,000	2	2	0.0%	0
KAOPA	\$ 1,203,500	\$ 925,000	-23.1%	-\$278,500	2	2	0.0%	0
KEOLU HILLS	\$ 939,000	-	-	-	9	-	-	-
KOOLAUPOKO	\$ 1,099,500	\$ 1,280,000	16.4%	\$180,500	4	1	-75.0%	-3
KUULEI TRACT	\$ 1,387,500	\$ 1,712,500	23.4%	\$325,000	2	4	100.0%	2
LANIKAI	\$ 1,235,000	\$ 4,250,000	244.1%	\$3,015,000	1	1	0.0%	0
MAUNAWILI	\$ 1,330,000	-	-	-	1	-	-	-
POHAKUPU	\$ 1,000,000	-	-	-	1	-	-	-
Kailua Region	\$ 1,186,000	\$ 1,280,000	7.9%	\$94,000	38	29	-23.7%	-9

Pearl City Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AIEA AREA	\$ 828,000	\$ 747,800	-9.7%	-\$80,200	1	2	100.0%	1
AIEA HEIGHTS	\$ 800,000	\$ 902,500	12.8%	\$102,500	3	4	33.3%	1
FOSTER VILLAGE	\$ 884,500	\$ 810,000	-8.4%	-\$74,500	2	1	-50.0%	-1
HALAWA	\$ 726,000	\$ 750,000	3.3%	\$24,000	1	1	0.0%	0
HALAWA HEIGHTS	\$ 850,000	-	-	-	1	-	-	-
MOMILANI	\$ 935,000	\$ 802,000	-14.2%	-\$133,000	1	2	100.0%	1
NEWTOWN	\$ 855,000	-	-	-	2	-	-	-
PACIFIC PALISADES	\$ 725,000	\$ 695,000	-4.1%	-\$30,000	1	8	700.0%	7
PEARL CITY-UPPER	\$ 775,888	\$ 800,000	3.1%	\$24,112	3	8	166.7%	5
WAIU	-	\$ 750,000	-	-	-	1	-	-
WAILUNA	\$ 730,000	-	-	-	1	-	-	-
WAIMALU	\$ 640,000	-	-	-	2	-	-	-
Pearl City Region	\$ 805,000	\$ 785,000	-2.5%	-\$20,000	18	27	50.0%	9

Kaneohe Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AHUIMANU AREA	\$ 695,000	\$ 1,000,000	43.9%	\$305,000	4	3	-25.0%	-1
AHUIMANU HILLS	-	\$ 987,500	-	-	-	1	-	-
ALII SHORES	-	\$ 1,050,000	-	-	-	1	-	-
ALII BLUFFS	\$ 681,000	-	-	-	1	-	-	-
CROWN TERRACE	\$ 1,150,000	-	-	-	1	-	-	-
CLUB VIEW ESTATE	-	\$ 998,000	-	-	-	1	-	-
HAIKU PARK	\$ 1,005,000	-	-	-	1	-	-	-
HAIKU PLANTATION	\$ 1,650,000	-	-	-	1	-	-	-
HAIKU VILLAGE	\$ 885,000	-	-	-	4	-	-	-
HALE KOU	\$ 880,000	\$ 867,500	-1.4%	-\$12,500	1	4	300.0%	3
HALEKAUWILA	\$ 685,000	\$ 690,000	0.7%	\$5,000	1	2	100.0%	1
HEEIA VIEW	\$ 735,000	-	-	-	1	-	-	-
KANEOHE TOWN	-	\$ 900,000	-	-	-	1	-	-
LILIPUNA	\$ 882,000	\$ 1,788,000	102.7%	\$906,000	2	1	-50.0%	-1
HAUULA	\$ 537,000	\$ 777,500	44.8%	\$240,500	5	2	-60.0%	-3
KAHANAHOU	-	\$ 1,650,000	-	-	-	1	-	-
KAALAEA	\$ 1,600,000	\$ 1,180,000	-26.3%	-\$420,000	1	1	0.0%	0
KEAAHALA	\$ 753,000	-	-	-	1	-	-	-
KOKOKAHI	\$ 1,142,000	-	-	-	1	-	-	-
KUALOA BEACH	\$ 970,000	-	-	-	1	-	-	-
LULANI OCEAN	\$ 1,350,000	\$ 1,485,000	10.0%	\$135,000	3	1	-66.7%	-2
KAPUNA HALA	-	\$ 805,000	-	-	-	1	-	-
PIKOILOA	\$ 870,000	\$ 1,004,000	15.4%	\$134,000	3	3	0.0%	0
MOKULELE	\$ 600,000	-	-	-	1	-	-	-
MAHINUI	\$ 798,000	-	-	-	1	-	-	-
PUOHALA VILLAGE	-	\$ 717,000	-	-	-	1	-	-
PUUALII	\$ 520,000	-	-	-	1	-	-	-
VALLEY ESTATES	\$ 676,000	-	-	-	2	-	-	-
WAIKALUA	\$ 915,000	\$ 655,000	-28.4%	-\$260,000	1	1	0.0%	0
Kaneohe Region	\$ 798,400	\$ 987,500	23.7%	\$189,100	38	25	-34.2%	-13

Single Family Solds - June 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 4

North Shore Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
LAIE	\$ 1,159,950	-	-	-	2	-	-	-
HALEIWA	-	\$ 600,000	-	-	-	1	-	-
KAHUKU	-	\$ 588,500	-	-	-	1	-	-
KAWAIOA-NORTH SHORE	-	\$ 950,000	-	-	-	1	-	-
METCALF ACRES	\$ 825,000	-	-	-	1	-	-	-
MOKULEIA	\$ 3,400,000	-	-	-	2	-	-	-
PAALAAKAI	\$ 647,000	-	-	-	1	-	-	-
PUPUKEA	\$ 1,337,000	-	-	-	2	-	-	-
SUNSET AREA	\$ 1,700,000	\$ 1,165,000	-31.5%	-\$535,000	1	1	0.0%	0
SUNSET/VELZY	-	\$ 1,155,000	-	-	-	1	-	-
WAIALUA	\$ 890,000	\$ 1,300,000	46.1%	\$410,000	4	1	-75.0%	-3
North Shore Region	\$ 999,000	\$ 1,052,500	5.4%	\$53,500	13	6	-53.8%	-7

Waipahu Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
CRESTVIEW	\$ 610,000	-	-	-	2	-	-	-
HARBOR VIEW	-	\$ 780,000	-	-	-	1	-	-
ROYAL KUNIA	\$ 701,500	\$ 725,000	3.3%	\$23,500	6	3	-50.0%	-3
VILLAGE PARK	\$ 642,500	\$ 645,400	0.5%	\$2,900	1	3	200.0%	2
WAIKELE	\$ 690,750	\$ 695,000	0.6%	\$4,250	4	4	0.0%	0
WAPAHU ESTATES	-	\$ 705,000	-	-	-	2	-	-
WAIPAHU-TRIANGLE	\$ 885,000	\$ 651,000	-26.4%	-\$234,000	1	2	100.0%	1
WAIPIO GENTRY	\$ 667,500	\$ 707,500	6.0%	\$40,000	2	2	0.0%	0
WAIPAHU-LOWER	\$ 736,500	\$ 587,500	-20.2%	-\$149,000	4	4	0.0%	0
Waipahu Region	\$ 690,250	\$ 680,000	-1.5%	-\$10,250	20	21	5.0%	1

Metro Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
ALEWA HEIGHTS	\$ 925,000	\$ 779,000	-15.8%	-\$146,000	5	2	-60.0%	-3
ALIAMANU	\$ 713,000	\$ 1,075,000	50.8%	\$362,000	2	1	-50.0%	-1
DOWSETT	-	\$ 2,025,000	-	-	-	1	-	-
KAKAAKO	\$ 1,010,000	-	-	-	1	-	-	-
KALIHI-LOWER	\$ 570,000	\$ 940,000	64.9%	\$370,000	1	3	200.0%	2
KALIHI-UPPER	-	\$ 575,000	-	-	-	1	-	-
KALIHI VALLEY	\$ 650,000	\$ 825,000	26.9%	\$175,000	1	3	200.0%	2
KAPALAMA	\$ 697,500	-	-	-	1	-	-	-
KAPAHULU	-	\$ 1,375,000	-	-	-	1	-	-
KAMEHAMEHA HEIGHTS	\$ 834,000	\$ 965,000	15.7%	\$131,000	2	3	50.0%	1
KUAKINI	-	\$ 540,000	-	-	-	1	-	-
LILIHA	-	\$ 897,500	-	-	-	2	-	-
MAKIKI	\$ 1,250,000	-	-	-	1	-	-	-
MAKIKI HEIGHTS	\$ 1,125,000	-	-	-	1	-	-	-
MANOA AREA	\$ 1,162,500	\$ 1,072,500	-7.7%	-\$90,000	4	8	100.0%	4
MANOA-UPPER	\$ 1,125,000	\$ 1,070,000	-4.9%	-\$55,000	1	2	100.0%	1
MANOA-LOWER	\$ 865,000	-	-	-	2	-	-	-
MCCULLY	\$ 1,045,000	-	-	-	1	-	-	-
MOANALUA GARDENS	-	\$ 940,250	-	-	-	2	-	-
MOANALUA VALLEY	\$ 1,134,000	-	-	-	2	-	-	-
MOIILILI	\$ 730,000	\$ 1,350,000	84.9%	\$620,000	1	1	0.0%	0
NUUANU AREA	\$ 1,155,000	\$ 858,000	-25.7%	-\$297,000	1	1	0.0%	0
NUUANU-LOWER	\$ 895,000	\$ 1,249,000	39.6%	\$354,000	2	3	50.0%	1
PACIFIC HEIGHTS	-	\$ 1,469,000	-	-	-	2	-	-
PAUOA VALLEY	\$ 900,000	\$ 890,000	-1.1%	-\$10,000	3	3	0.0%	0
PAWAA	-	\$ 1,095,000	-	-	-	1	-	-
PUUNUI	\$ 550,000	\$ 825,000	50.0%	\$275,000	1	1	0.0%	0
PUNCHBOWL AREA	\$ 560,000	\$ 725,000	29.5%	\$165,000	1	1	0.0%	0
Metro Region	\$ 880,000	\$ 926,500	5.3%	\$46,500	34	43	26.5%	9

Condo Solds - June 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 3

Central Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
LAUNANI VALLEY	\$ 373,000	\$ 395,000	5.9%	\$22,000	7	8	14.3%	1
MILILANI AREA	\$ 437,000	\$ 458,500	4.9%	\$21,500	16	18	12.5%	2
MILILANI MAUKA	\$ 434,000	\$ 486,000	12.0%	\$52,000	8	12	50.0%	4
WAHIAWA HEIGHTS	-	\$ 177,500	-	-	-	2	-	-
WHITMORE VILLAGE	-	\$ 220,000	-	-	-	1	-	-
WILIKINA	\$ 205,000	\$ 195,000	-4.9%	-\$10,000	2	3	50.0%	1
WAIPIO ACRES/WAIKALANI WOOD	\$ 265,000	\$ 265,000	0.0%	\$0	15	15	0.0%	0
Central Region	\$ 370,250	\$ 367,500	-0.7%	-\$2,750	48	59	22.9%	11
Diamond Hd Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
DIAMOND HEAD	\$ 426,500	\$ 585,000	37.2%	\$158,500	6	5	-16.7%	-1
KAHALA AREA	\$ 925,000	-	-	-	1	-	-	-
PALOLO	\$ 500,000	\$ 344,500	-31.1%	-\$155,500	1	2	100.0%	1
KAPAHULU	\$ 440,000	\$ 310,000	-29.5%	-\$130,000	1	1	0.0%	0
ST. LOUIS	-	\$ 615,000	-	-	-	2	-	-
WAIALAE G/C	\$ 135,000	-	-	-	3	-	-	-
WAIALAE NUI VLY	\$ 620,000	\$ 600,000	-3.2%	-\$20,000	3	1	-66.7%	-2
Diamond Hd Region	\$ 448,000	\$ 570,000	27.2%	\$122,000	15	11	-26.7%	-4
Ewa Plain Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AG/INDL/NAVY	-	\$ 301,500	-	-	-	2	-	-
EWA	\$ 349,000	\$ 367,000	5.2%	\$18,000	9	7	-22.2%	-2
EWA GEN	\$ 410,000	-	-	-	1	-	-	-
EWA GEN ALII COVE	\$ 506,500	-	-	-	1	-	-	-
EWA GEN MONTECITO/TUSCANY	\$ 570,000	-	-	-	1	-	-	-
EWA GEN SODA CREEK	\$ 346,500	\$ 342,500	-1.2%	-\$4,000	4	2	-50.0%	-2
EWA GEN SUN TERRA ON THE PARK	\$ 310,000	\$ 360,000	16.1%	\$50,000	1	1	0.0%	0
HOAKALEI-KA MAKANA	\$ 551,500	\$ 580,000	5.2%	\$28,500	2	2	0.0%	0
KAPOLEI	\$ 366,000	\$ 445,000	21.6%	\$79,000	6	4	-33.3%	-2
KAPOLEI-MEHANA-OLINO	\$ 575,000	\$ 599,950	4.3%	\$24,950	1	1	0.0%	0
KAPOLEI-MEHANA-AWAKEA	-	\$ 614,500	-	-	-	2	-	-
KAPOLEI-MEHANA-MANAWA	-	\$ 690,000	-	-	-	1	-	-
KO OLINA	\$ 628,750	\$ 587,500	-6.6%	-\$41,250	10	10	0.0%	0
WESTLOCH FAIRWAY	\$ 335,500	\$ 300,000	-10.6%	-\$35,500	2	1	-50.0%	-1
OCEAN POINTE	\$ 523,500	\$ 540,000	3.2%	\$16,500	10	11	10.0%	1
Ewa Plain Region	\$ 494,000	\$ 535,000	8.3%	\$41,000	48	44	-8.3%	-4
Hawaii Kai Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
HAAHAIONE-LOWER	\$ 600,000	\$ 442,000	-26.3%	-\$158,000	5	5	0.0%	0
NAPUA POINT	\$ 1,180,000	-	-	-	1	-	-	-
MARINERS VALLEY	\$ 630,000	-	-	-	1	-	-	-
WEST MARINA	\$ 780,000	\$ 793,500	1.7%	\$13,500	9	12	33.3%	3
Hawaii Kai Region	\$ 656,500	\$ 680,000	3.6%	\$23,500	16	17	6.3%	1
Kailua Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AIKAHI PARK	-	\$ 670,000	-	-	-	1	-	-
BLUESTONE	\$ 995,000	\$ 1,077,500	8.3%	\$82,500	1	4	300.0%	3
KAILUA TOWN	-	\$ 595,000	-	-	-	5	-	-
COCONUT GROVE	\$ 415,000	-	-	-	1	-	-	-
ENCHANTED LAKE	\$ 675,000	-	-	-	1	-	-	-
KAILUA TOWN	\$ 551,500	-	-	-	12	-	-	-
WAIMANALO	-	\$ 450,000	-	-	-	1	-	-
KUKILAKILA	\$ 885,000	\$ 858,750	-3.0%	-\$26,250	1	2	100.0%	1
Kailua Region	\$ 571,000	\$ 747,500	30.9%	\$176,500	16	13	-18.8%	-3

Condo Solds - June 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 3

Kaneohe Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
ALII BLUFFS	\$ 681,000	-	-	-	1	-	-	-
COUNTRY CLUB	\$ 672,500	\$ 685,000	1.9%	\$12,500	4	2	-50.0%	-2
HAIKU PLANTATION	-	\$ 630,000	-	-	-	1	-	-
HALE KOU	-	\$ 400,000	-	-	-	1	-	-
HAIKU VILLAGE	\$ 505,000	-	-	-	3	-	-	-
HALEKAUWILA	\$ 420,000	-	-	-	1	-	-	-
KAAAWA	\$ 333,000	\$ 274,000	-17.7%	-\$59,000	1	1	0.0%	0
KEAPUKA	\$ 677,000	-	-	-	1	-	-	-
LILIPUNA	\$ 665,000	\$ 636,500	-4.3%	-\$28,500	3	2	-33.3%	-1
MAHINUI	\$ 482,500	\$ 505,000	4.7%	\$22,500	2	1	-50.0%	-1
PUNALUU	\$ 247,500	\$ 60,000	-75.8%	-\$187,500	4	1	-75.0%	-3
PUOHALA VILLAGE	\$ 280,500	-	-	-	2	-	-	-
PUUALII	\$ 429,000	\$ 606,500	41.4%	\$177,500	5	2	-60.0%	-3
TEMPLE VALLEY	\$ 545,000	\$ 590,000	8.3%	\$45,000	1	4	300.0%	3
WINDWARD ESTATES	\$ 430,000	\$ 549,000	27.7%	\$119,000	7	4	-42.9%	-3
Kaneohe Region	\$ 485,000	\$ 586,000	20.8%	\$101,000	35	19	-45.7%	-16
Leeward Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
MAILI	\$ 172,000	\$ 284,000	65.1%	\$112,000	1	2	100.0%	1
WAIANA	\$ 119,500	\$ 113,000	-5.4%	-\$6,500	6	2	-66.7%	-4
MAKAHA	\$ 178,500	\$ 195,000	9.2%	\$16,500	10	14	40.0%	4
Leeward Region	\$ 164,900	\$ 189,500	14.9%	\$24,600	17	18	5.9%	1
Makakilo Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
MAKAKILO-UPPER	\$ 380,000	\$ 470,000	23.7%	\$90,000	11	17	54.5%	6
Makakilo Region	\$ 380,000	\$ 470,000	23.7%	\$90,000	11	17	54.5%	6
Metro Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
ALA MOANA	\$ 297,500	\$ 348,500	17.1%	\$51,000	16	16	0.0%	0
ALIAMANU	-	\$ 345,000	-	-	-	1	-	-
CHINATOWN	\$ 633,000	\$ 478,500	-24.4%	-\$154,500	5	4	-20.0%	-1
DILLINGHAM	\$ 490,000	\$ 445,000	-9.2%	-\$45,000	1	2	100.0%	1
DOWNTOWN	\$ 352,500	\$ 375,000	6.4%	\$22,500	14	13	-7.1%	-1
HOLIDAY MART	\$ 365,750	\$ 340,000	-7.0%	-\$25,750	8	4	-50.0%	-4
KAKAAKO	\$ 690,000	\$ 865,000	25.4%	\$175,000	44	26	-40.9%	-18
KALIHI AREA	-	\$ 317,250	-	-	-	2	-	-
KALIHI-LOWER	-	\$ 302,000	-	-	-	1	-	-
KAPAHULU	\$ 320,000	\$ 311,000	-2.8%	-\$9,000	3	3	0.0%	0
KAPIO/KINAU/WARD	\$ 310,000	-	-	-	1	-	-	-
KAPIOLANI	\$ 430,000	\$ 490,000	14.0%	\$60,000	7	11	57.1%	4
LILIHA	\$ 283,000	\$ 403,000	42.4%	\$120,000	1	1	0.0%	0
MAKIKI	\$ 215,250	\$ 339,000	57.5%	\$123,750	2	2	0.0%	0
MAKIKI AREA	\$ 325,000	\$ 305,000	-6.2%	-\$20,000	15	19	26.7%	4
MCCULLY	\$ 313,500	\$ 300,000	-4.3%	-\$13,500	2	3	50.0%	1
MOANALUA VALLEY	\$ 671,500	-	-	-	2	-	-	-
MOILILI	\$ 288,000	\$ 367,000	27.4%	\$79,000	9	19	111.1%	10
NUUANU-LOWER	\$ 472,500	\$ 366,250	-22.5%	-\$106,250	2	2	0.0%	0
PAWAA	\$ 411,500	\$ 300,000	-27.1%	-\$111,500	4	5	25.0%	1
PUNAHOU	\$ 326,500	\$ 556,000	70.3%	\$229,500	6	5	-16.7%	-1
PUNCHBOWL AREA	\$ 349,750	\$ 460,000	31.5%	\$110,250	14	14	0.0%	0
PUNCHBOWL-LOWER	\$ 230,000	\$ 324,500	41.1%	\$94,500	7	4	-42.9%	-3
SALT LAKE	\$ 350,000	\$ 390,000	11.4%	\$40,000	19	20	5.3%	1
WAIKIKI	\$ 393,000	\$ 405,000	3.1%	\$12,000	98	110	12.2%	12
Metro Region	\$ 384,727	\$ 400,000	4.0%	\$15,273	280	287	2.5%	7

Condo Solds - June 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3

North Shore Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
WAIALUA	\$ 263,000	\$ 410,000	55.9%	\$147,000	5	1	-80.0%	-4
MOKULEIA	-	\$ 675,000	-	-	-	1	-	-
KUILIMA	\$ 495,000	\$ 588,500	18.9%	\$93,500	1	4	300.0%	3
North Shore Region	\$ 266,000	\$ 588,500	121.2%	\$322,500	6	6	0.0%	0
Pearl City Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
HALAWA	\$ 385,000	\$ 507,000	31.7%	\$122,000	3	1	-66.7%	-2
MANANA	\$ 273,750	\$ 409,000	49.4%	\$135,250	2	1	-50.0%	-1
NEWTOWN	\$ 445,000	-	-	-	1	-	-	-
PEARL CITY-UPPER	-	\$ 230,250	-	-	-	2	-	-
PEARLRIDGE	\$ 354,000	\$ 412,000	16.4%	\$58,000	15	21	40.0%	6
WAIMALU	\$ 247,500	\$ 273,000	10.3%	\$25,500	2	1	-50.0%	-1
WAI'IAU	\$ 390,000	\$ 380,000	-2.6%	-\$10,000	3	2	-33.3%	-1
Pearl City Region	\$ 357,000	\$ 400,000	12.0%	\$43,000	26	28	7.7%	2
Waipahu Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
VILLAGE PARK	\$ 350,000	-	-	-	1	-	-	-
ROYAL KUNIA	\$ 390,000	\$ 376,000	-3.6%	-\$14,000	1	2	100.0%	1
WAIKELE	\$ 444,500	\$ 476,750	7.3%	\$32,250	4	8	100.0%	4
WAI'PAHU-LOWER	\$ 137,135	\$ 253,500	84.9%	\$116,365	2	4	100.0%	2
WAIPIO GENTRY	\$ 336,000	\$ 374,500	11.5%	\$38,500	8	14	75.0%	6
Waipahu Region	\$ 367,500	\$ 384,000	4.5%	\$16,500	18	28	55.6%	10