

Local Market Update

Single Family Homes

March 2018



March 2018		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Mar-18	Mar-17	Change	Mar-18	Mar-17	Change	Mar-18	Mar-17	Change	Mar-18	Mar-17	Change	Mar-18	Mar-17	Change	Mar-18	Mar-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	7	13	-46%	12	12	0%	\$1,402,500	\$1,642,500	-15%	88.5%	90.6%	-2%	70	26	169%	56	50	12%
Ala Moana - Kakaako	1-2-3	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	2	1	100%
Downtown - Nuuanu	1-1-8 to 1-2-2	5	17	-71%	6	2	200%	\$1,232,500	\$858,500	44%	92.3%	109.0%	-15%	41	13	215%	28	29	-3%
Ewa Plain	1-9-1	87	98	-11%	67	64	5%	\$663,000	\$627,500	6%	99.7%	97.7%	2%	12	12	0%	177	159	11%
Hawaii Kai	1-3-9	26	29	-10%	14	13	8%	\$1,165,000	\$1,150,000	1%	92.1%	92.0%	0%	14	28	-50%	63	64	-2%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	35	40	-13%	36	27	33%	\$1,100,000	\$1,100,000	0%	88.9%	93.6%	-5%	29	31	-6%	105	103	2%
Kalihi - Palama	1-1-2 to 1-1-7	14	16	-13%	10	8	25%	\$797,500	\$812,500	-2%	104.0%	100.1%	4%	12	31	-61%	49	49	0%
Kaneohe	Selected 1-4-4 to 1-4-7	22	29	-24%	18	24	-25%	\$840,000	\$824,500	2%	94.4%	97.2%	-3%	13	15	-13%	66	65	2%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	24	29	-17%	14	20	-30%	\$1,007,500	\$977,500	3%	96.0%	98.8%	-3%	35	13	169%	68	77	-12%
Makaha - Nanakuli	1-8-1 to 1-8-9	34	52	-35%	29	33	-12%	\$499,000	\$382,000	31%	96.9%	96.0%	1%	20	17	18%	99	105	-6%
Makakilo	1-9-2 to 1-9-3	21	24	-13%	10	10	0%	\$652,000	\$762,500	-14%	100.3%	98.7%	2%	14	12	17%	43	49	-12%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	13	14	-7%	8	8	0%	\$1,062,500	\$1,499,400	-29%	91.8%	98.3%	-7%	15	10	50%	51	39	31%
Milliani	Selected 1-9-4 to 1-9-5	28	24	17%	12	14	-14%	\$800,000	\$682,500	17%	101.5%	97.5%	4%	13	10	30%	34	45	-24%
Moanalua - Salt Lake	1-1-1	5	1	400%	5	2	150%	\$900,000	\$877,500	3%	100.0%	92.1%	9%	7	69	-90%	13	10	30%
North Shore	1-5-6 to 1-6-9	7	18	-61%	5	7	-29%	\$750,000	\$789,500	-5%	100.0%	100.0%	0%	42	26	62%	51	68	-25%
Pearl City - Aiea	1-9-6 to 1-9-9	30	25	20%	21	24	-13%	\$735,000	\$751,250	-2%	98.1%	97.9%	0%	20	10	100%	52	65	-20%
Wahiawa	1-7-1 to 1-7-7	10	8	25%	13	7	86%	\$582,000	\$590,000	-1%	99.5%	98.3%	1%	13	38	-66%	26	26	0%
Waialae - Kahala	1-3-5	15	14	7%	6	11	-45%	\$1,737,500	\$1,690,000	3%	96.7%	89.5%	8%	13	37	-65%	52	75	-31%
Waikiki	1-2-6	2	1	100%	1	1	0%	\$397,000	\$1,103,000	-64%	94.5%	84.8%	11%	0	120	-	2	3	-33%
Waipahu	1-9-4	22	29	-24%	16	16	0%	\$705,000	\$646,000	9%	97.1%	100.2%	-3%	9	15	-40%	51	41	24%
Windward Coast	1-4-8 to 1-5-5	8	11	-27%	2	6	-67%	\$832,000	\$785,000	6%	93.3%	92.4%	1%	93	25	272%	31	36	-14%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Mar-18	Mar-17	Change	Mar-18	Mar-17	Change	Mar-18	Mar-17	Change	Mar-18	Mar-17	Change	Mar-18	Mar-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	38	38	0%	21	21	0%	\$1,325,000	\$1,285,000	3%	91.4%	99.2%	-8%	35	25	40%
Ala Moana - Kakaako	1-2-3	2	2	0%	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-
Downtown - Nuuanu	1-1-8 to 1-2-2	21	41	-49%	14	18	-22%	\$937,500	\$809,225	16%	90.8%	93.8%	-3%	19	14	36%
Ewa Plain	1-9-1	243	252	-4%	158	162	-2%	\$661,250	\$630,500	5%	100.2%	97.8%	2%	12	15	-20%
Hawaii Kai	1-3-9	68	76	-11%	33	37	-11%	\$1,125,000	\$1,040,000	8%	93.8%	94.5%	-1%	20	22	-9%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	100	98	2%	80	63	27%	\$1,090,000	\$1,029,900	6%	93.0%	93.6%	-1%	24	42	-43%
Kalihi - Palama	1-1-2 to 1-1-7	43	46	-7%	28	27	4%	\$703,500	\$800,000	-12%	97.2%	100.1%	-3%	15	20	-25%
Kaneohe	Selected 1-4-4 to 1-4-7	72	76	-5%	48	54	-11%	\$857,500	\$857,500	0%	99.6%	96.6%	3%	14	20	-30%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	70	79	-11%	36	40	-10%	\$1,120,000	\$940,000	19%	93.9%	96.4%	-3%	36	17	112%
Makaha - Nanakuli	1-8-1 to 1-8-9	115	133	-14%	76	66	15%	\$470,000	\$422,500	11%	94.9%	100.0%	-5%	27	26	4%
Makakilo	1-9-2 to 1-9-3	52	57	-9%	30	24	25%	\$742,500	\$754,500	-2%	100.1%	99.3%	1%	19	18	6%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	37	45	-18%	24	25	-4%	\$1,176,500	\$1,050,000	12%	93.1%	87.9%	6%	31	17	82%
Milliani	Selected 1-9-4 to 1-9-5	59	56	5%	37	40	-8%	\$795,000	\$705,000	13%	99.5%	97.2%	2%	15	14	7%
Moanalua - Salt Lake	1-1-1	15	7	114%	10	6	67%	\$840,000	\$820,000	2%	94.0%	93.8%	0%	9	19	-53%
North Shore	1-5-6 to 1-6-9	28	54	-48%	19	25	-24%	\$840,000	\$769,750	9%	93.4%	97.2%	-4%	20	13	54%
Pearl City - Aiea	1-9-6 to 1-9-9	74	84	-12%	56	63	-11%	\$788,050	\$740,000	6%	99.3%	98.7%	1%	18	12	50%
Wahiawa	1-7-1 to 1-7-7	33	22	50%	29	20	45%	\$599,000	\$590,000	2%	100.0%	96.0%	4%	13	19	-32%
Waialae - Kahala	1-3-5	46	50	-8%	19	30	-37%	\$1,700,000	\$1,952,500	-13%	94.7%	97.6%	-3%	58	48	21%
Waikiki	1-2-6	3	2	50%	1	1	0%	\$397,000	\$1,103,000	-64%	94.5%	84.8%	11%	0	120	-
Waipahu	1-9-4	75	63	19%	45	42	7%	\$699,000	\$658,500	6%	96.4%	102.2%	-6%	16	13	23%
Windward Coast	1-4-8 to 1-5-5	24	29	-17%	10	13	-23%	\$812,000	\$755,000	8%	93.1%	91.5%	2%	32	41	-22%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

Condos March 2018



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		Mar-18	Mar-17	Change	Mar-18	Mar-17	Change	Mar-18	Mar-17	Change	Mar-18	Mar-17	Change	Mar-18	Mar-17	Change	Mar-18	Mar-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	1	1	0%
Ala Moana - Kakaako	1-2-3	84	70	20%	45	34	32%	\$630,000	\$498,000	27%	97.2%	98.7%	-2%	21	20	5%	275	222	24%
Downtown - Nuuanu	1-1-8 to 1-2-2	48	46	4%	27	31	-13%	\$450,000	\$382,500	18%	102.5%	94.4%	9%	29	27	7%	140	116	21%
Ewa Plain	1-9-1	52	68	-24%	50	39	28%	\$502,500	\$463,000	9%	100.7%	100.9%	0%	8	9	-11%	109	98	11%
Hawaii Kai	1-3-9	19	24	-21%	20	17	18%	\$674,000	\$675,000	0%	101.4%	93.1%	9%	21	15	40%	48	55	-13%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	7	16	-56%	9	7	29%	\$575,000	\$529,800	9%	88.6%	100.0%	-11%	50	14	257%	24	20	20%
Kalihi - Palama	1-1-2 to 1-1-7	12	24	-50%	8	6	33%	\$394,000	\$317,500	24%	99.1%	100.0%	-1%	22	12	83%	29	31	-6%
Kaneohe	Selected 1-4-4 to 1-4-7	19	26	-27%	17	23	-26%	\$570,000	\$490,000	16%	103.4%	98.4%	5%	12	7	71%	37	43	-14%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	12	10	20%	6	9	-33%	\$528,500	\$455,000	16%	100.8%	97.8%	3%	12	98	-88%	55	43	28%
Makaha - Nanakuli	1-8-1 to 1-8-9	27	32	-16%	27	18	50%	\$146,000	\$137,950	6%	94.2%	96.5%	-2%	41	12	242%	79	85	-7%
Makakilo	1-9-2 to 1-9-3	19	22	-14%	13	17	-24%	\$435,000	\$347,000	25%	102.4%	100.6%	2%	15	22	-32%	28	29	-3%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	64	81	-21%	54	61	-11%	\$356,500	\$400,000	-11%	94.4%	97.6%	-3%	15	20	-25%	180	213	-15%
Mililani	Selected 1-9-4 to 1-9-5	50	49	2%	33	30	10%	\$414,900	\$356,000	17%	100.0%	100.4%	0%	11	10	10%	87	54	61%
Moanalua - Salt Lake	1-1-1	19	27	-30%	13	22	-41%	\$410,000	\$371,500	10%	96.5%	96.6%	0%	4	11	-64%	37	48	-23%
North Shore	1-5-6 to 1-6-9	5	15	-67%	0	5	-	\$0	\$325,000	-	0.0%	99.1%	-	0	61	-	11	18	-39%
Pearl City - Aiea	1-9-6 to 1-9-9	32	39	-18%	31	36	-14%	\$400,000	\$379,000	6%	98.8%	99.7%	-1%	13	11	18%	86	72	19%
Wahiawa	1-7-1 to 1-7-7	6	2	200%	2	3	-33%	\$162,500	\$225,000	-28%	95.6%	97.8%	-2%	8	7	14%	9	8	13%
Waialae - Kahala	1-3-5	3	10	-70%	6	6	0%	\$327,500	\$673,500	-51%	100.0%	99.9%	0%	61	50	22%	17	25	-32%
Waikiki	1-2-6	177	160	11%	106	114	-7%	\$452,500	\$417,500	8%	95.8%	96.1%	0%	29	38	-24%	598	474	26%
Waipahu	1-9-4	28	31	-10%	18	16	13%	\$421,000	\$363,250	16%	100.4%	97.8%	3%	8	6	33%	46	35	31%
Windward Coast	1-4-8 to 1-5-5	4	2	100%	0	1	-	\$0	\$335,000	-	0.0%	91.0%	-	0	85	-	9	18	-50%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Mar-18	Mar-17	Change	Mar-18	Mar-17	Change	Mar-18	Mar-17	Change	Mar-18	Mar-17	Change	Mar-18	Mar-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-
Ala Moana - Kakaako	1-2-3	229	203	13%	112	117	-4%	\$635,500	\$560,000	13%	97.8%	100.0%	-2%	45	28	61%
Downtown - Nuuanu	1-1-8 to 1-2-2	148	128	16%	83	70	19%	\$486,500	\$381,250	28%	96.1%	96.6%	-1%	25	22	14%
Ewa Plain	1-9-1	175	151	16%	122	104	17%	\$500,000	\$445,000	12%	100.2%	101.3%	-1%	11	10	10%
Hawaii Kai	1-3-9	70	68	3%	46	42	10%	\$649,500	\$670,000	-3%	100.0%	99.3%	1%	21	20	5%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	29	31	-6%	22	17	29%	\$578,750	\$528,000	10%	91.2%	101.1%	-10%	20	22	-9%
Kalihi - Palama	1-1-2 to 1-1-7	40	47	-15%	23	22	5%	\$440,000	\$408,000	8%	100.0%	102.3%	-2%	39	27	44%
Kaneohe	Selected 1-4-4 to 1-4-7	49	62	-21%	38	44	-14%	\$511,500	\$496,000	3%	98.0%	99.5%	-2%	15	9	67%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	43	31	39%	12	27	-56%	\$528,500	\$455,000	16%	99.3%	97.0%	2%	17	78	-78%
Makaha - Nanakuli	1-8-1 to 1-8-9	83	88	-6%	55	43	28%	\$153,500	\$140,450	9%	99.0%	97.5%	2%	46	31	48%
Makakilo	1-9-2 to 1-9-3	45	47	-4%	26	44	-41%	\$442,000	\$347,000	27%	101.1%	100.6%	0%	14	12	17%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	207	248	-17%	142	155	-8%	\$370,000	\$370,000	0%	95.9%	98.7%	-3%	20	26	-23%
Mililani	Selected 1-9-4 to 1-9-5	144	126	14%	83	79	5%	\$401,000	\$340,000	18%	99.8%	100.2%	0%	11	10	10%
Moanalua - Salt Lake	1-1-1	61	62	-2%	41	47	-13%	\$384,000	\$359,000	7%	96.7%	99.0%	-2%	9	22	-59%
North Shore	1-5-6 to 1-6-9	13	26	-50%	6	10	-40%	\$518,000	\$398,000	30%	98.9%	97.1%	2%	58	20	190%
Pearl City - Aiea	1-9-6 to 1-9-9	124	104	19%	80	84	-5%	\$384,000	\$361,000	6%	98.8%	100.3%	-1%	15	11	36%
Wahiawa	1-7-1 to 1-7-7	14	9	56%	7	6	17%	\$210,000	\$208,500	1%	98.1%	96.1%	2%	12	8	50%
Waialae - Kahala	1-3-5	10	23	-57%	15	14	7%	\$493,000	\$576,500	-14%	95.0%	99.1%	-4%	37	65	-43%
Waikiki	1-2-6	517	417	24%	283	260	9%	\$450,000	\$385,000	17%	96.8%	96.5%	0%	31	37	-16%
Waipahu	1-9-4	72	75	-4%	42	46	-9%	\$382,500	\$393,000	-3%	101.5%	99.9%	2%	9	8	13%
Windward Coast	1-4-8 to 1-5-5	11	14	-21%	6	4	50%	\$251,900	\$303,500	-17%	97.1%	96.0%	1%	10	91	-89%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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March 2018

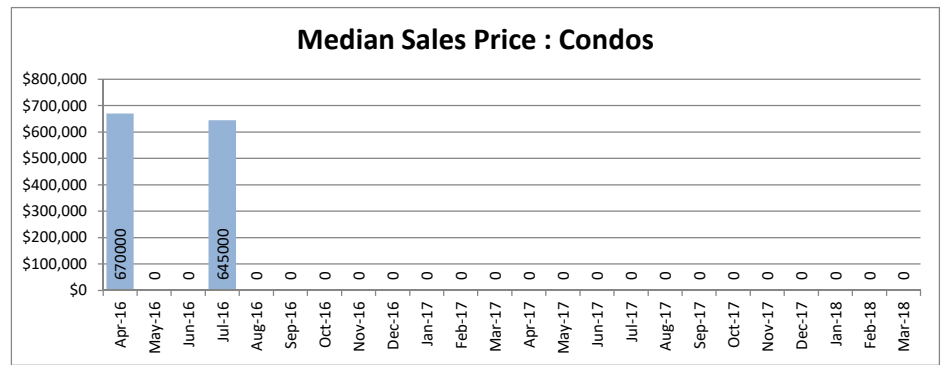
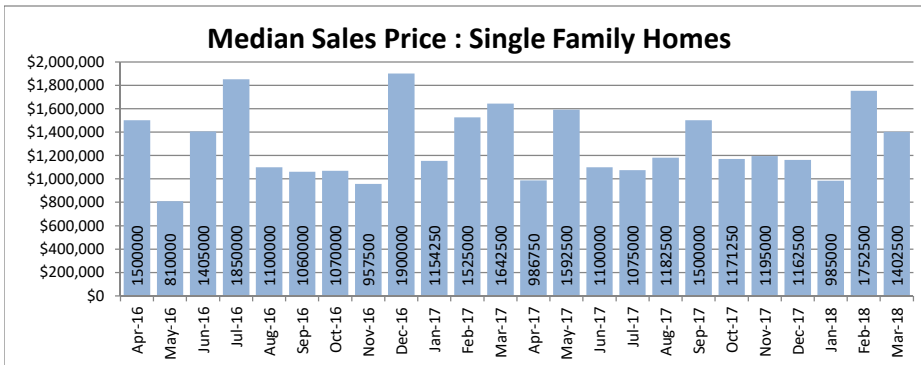
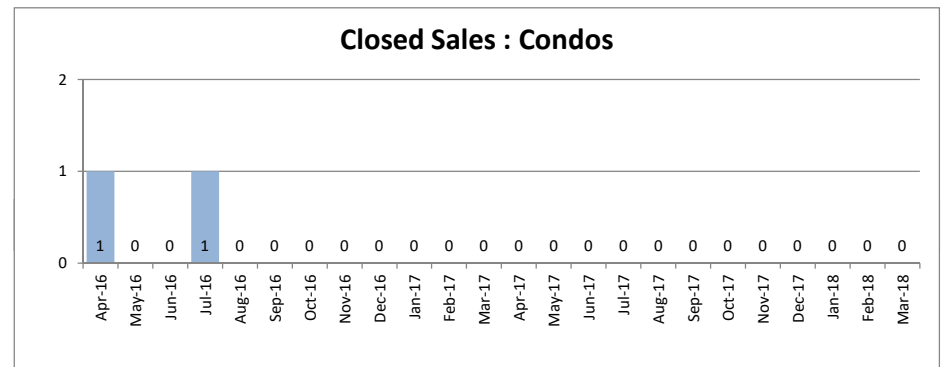
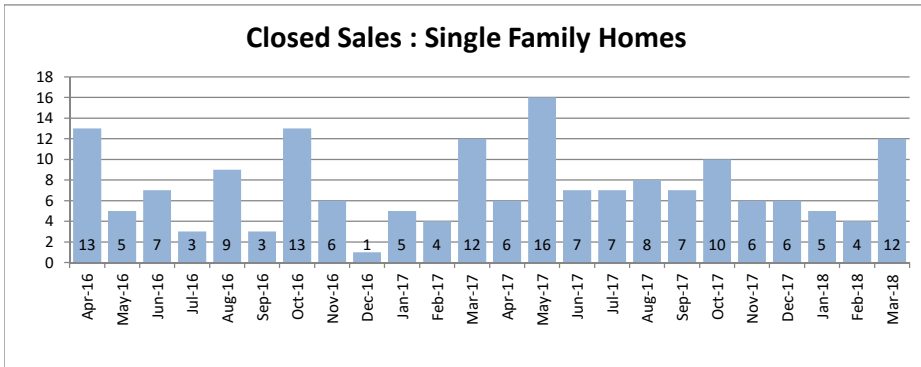


Aina Haina - Kuliouou
1-3-6 to 1-3-8

March 2018

Single Family Homes	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	7	13	-46%	38	38	0%
Closed Sales	12	12	0%	21	21	0%
Median Sales Price	\$1,402,500	\$1,642,500	-15%	\$1,325,000	\$1,285,000	3%
Percent of Original List Price Received	88.5%	90.6%	-2%	91.4%	99.2%	-8%
Median Days on Market Until Sale	70	26	169%	35	25	40%
Inventory of Homes for Sale	56	50	12%	-	-	-

Condos	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	0	0	-	0	0	-
Closed Sales	0	0	-	0	0	-
Median Sales Price	\$0	\$0	-	\$0	\$0	-
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	0.0%	-
Median Days on Market Until Sale	0	0	-	0	0	-
Inventory of Homes for Sale	1	1	0%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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March 2018

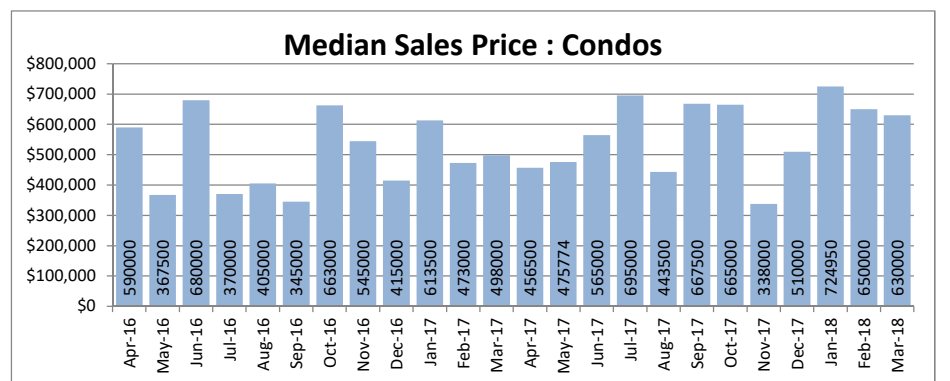
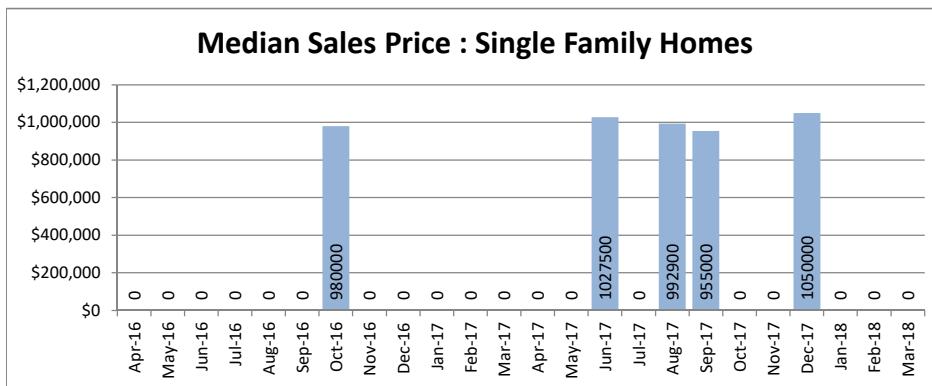
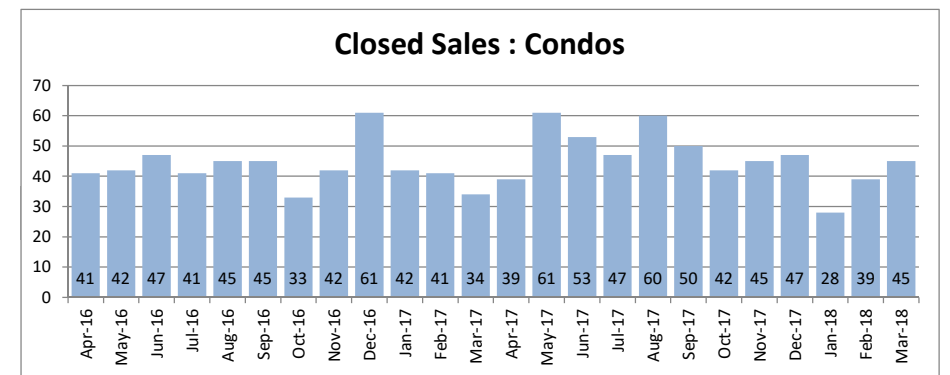
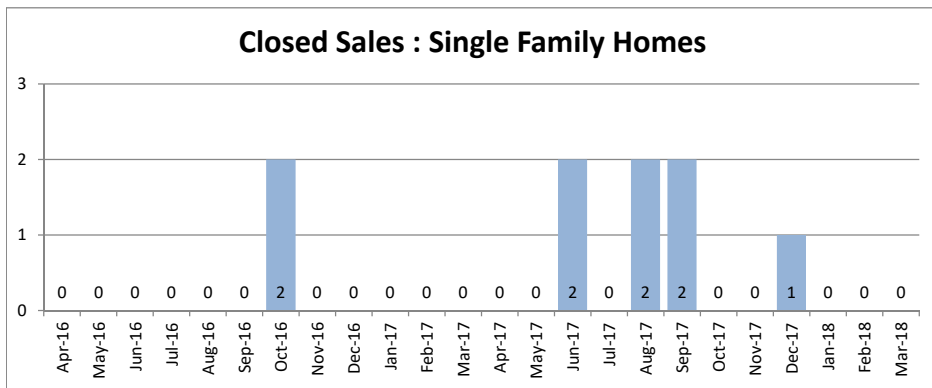


Ala Moana - Kakaako
1-2-3

March 2018

Single Family Homes	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	0	0	-	2	2	0%
Closed Sales	0	0	-	0	0	-
Median Sales Price	\$0	\$0	-	\$0	\$0	-
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	0.0%	-
Median Days on Market Until Sale	0	0	-	0	0	-
Inventory of Homes for Sale	2	1	100%	-	-	-

Condos	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	84	70	20%	229	203	13%
Closed Sales	45	34	32%	112	117	-4%
Median Sales Price	\$630,000	\$498,000	27%	\$635,500	\$560,000	13%
Percent of Original List Price Received	97.2%	98.7%	-2%	97.8%	100.0%	-2%
Median Days on Market Until Sale	21	20	5%	45	28	61%
Inventory of Homes for Sale	275	222	24%	-	-	-



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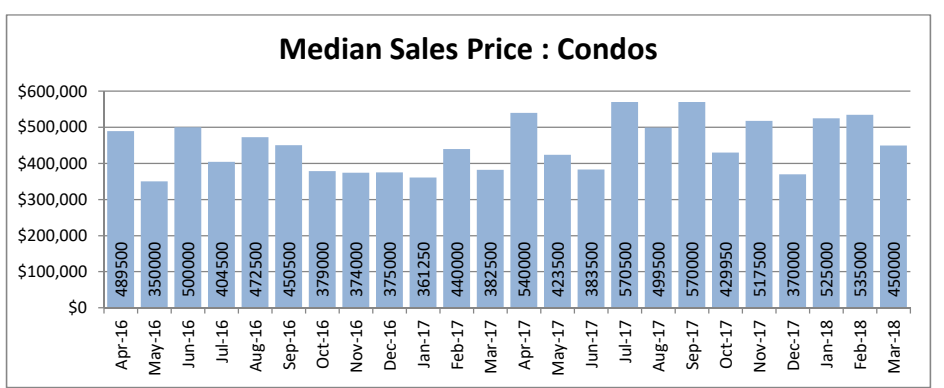
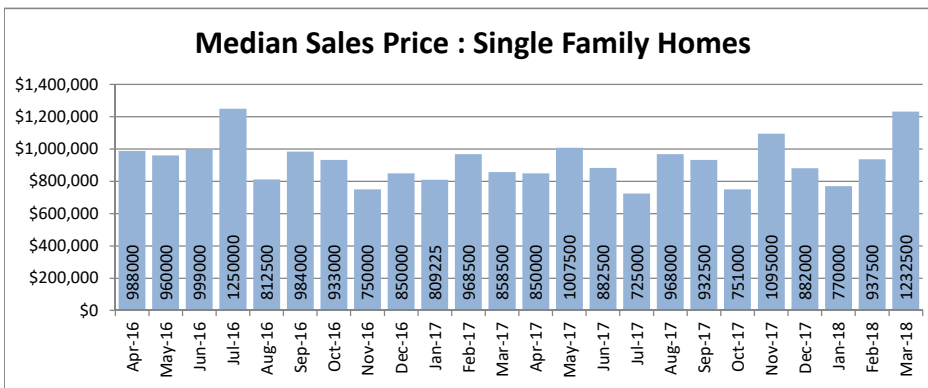
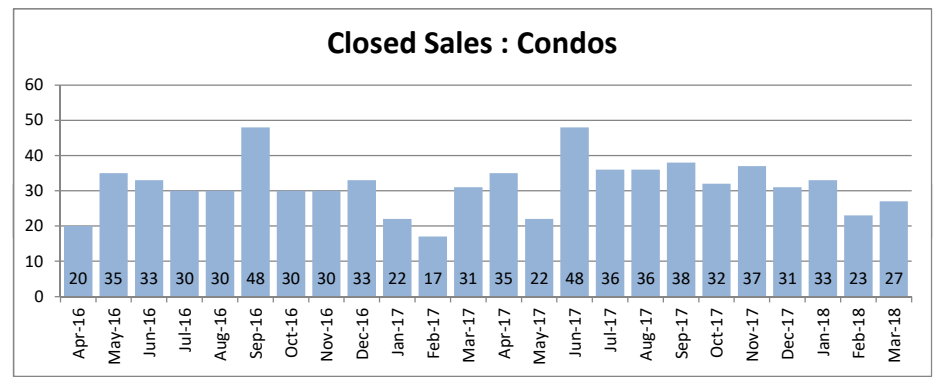
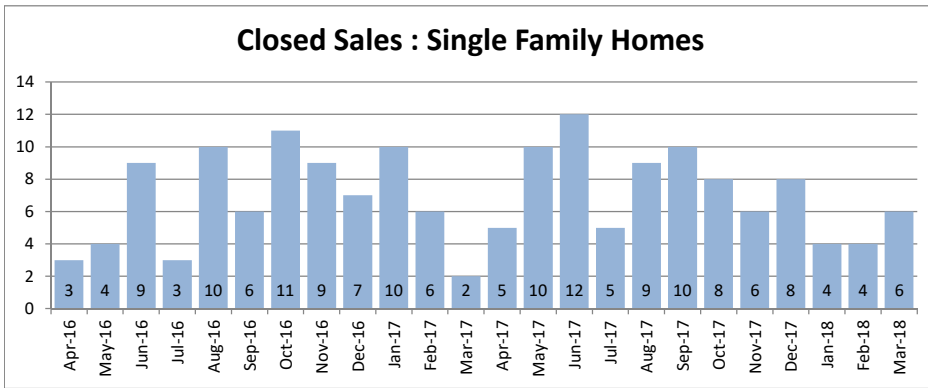


Downtown - Nuuanu
1-1-8 to 1-2-2

March 2018

Single Family Homes	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	5	17	-71%	21	41	-49%
Closed Sales	6	2	200%	14	18	-22%
Median Sales Price	\$1,232,500	\$858,500	44%	\$937,500	\$809,225	16%
Percent of Original List Price Received	92.3%	109.0%	-15%	90.8%	93.8%	-3%
Median Days on Market Until Sale	41	13	215%	19	14	36%
Inventory of Homes for Sale	28	29	-3%	-	-	-

Condos	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	48	46	4%	148	128	16%
Closed Sales	27	31	-13%	83	70	19%
Median Sales Price	\$450,000	\$382,500	18%	\$486,500	\$381,250	28%
Percent of Original List Price Received	102.5%	94.4%	9%	96.1%	96.6%	-1%
Median Days on Market Until Sale	29	27	7%	25	22	14%
Inventory of Homes for Sale	140	116	21%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

March 2018

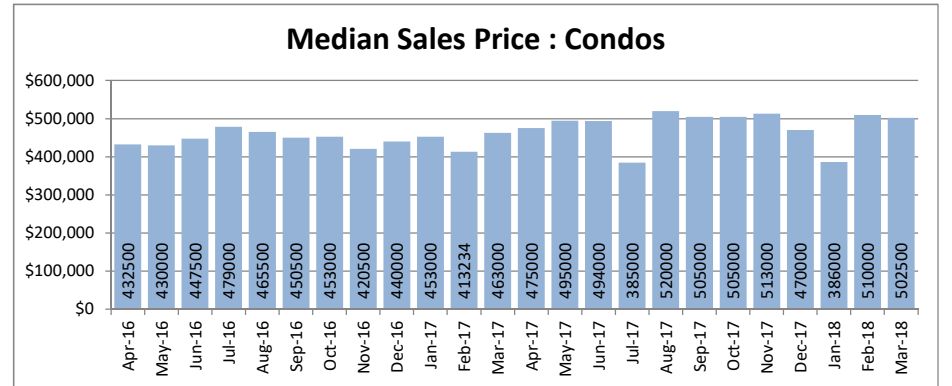
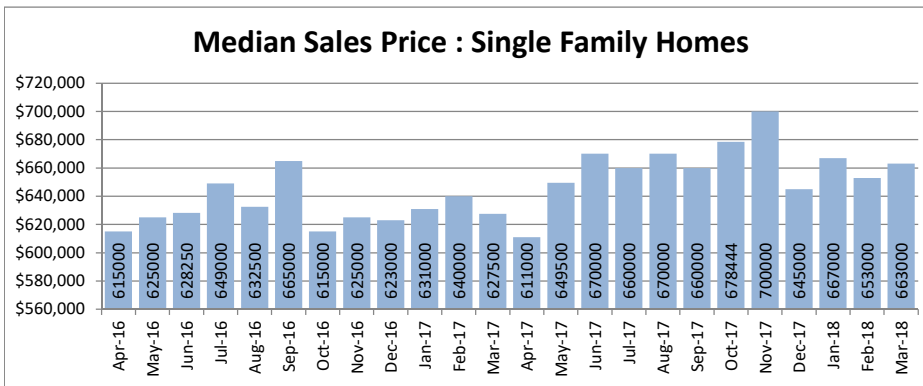
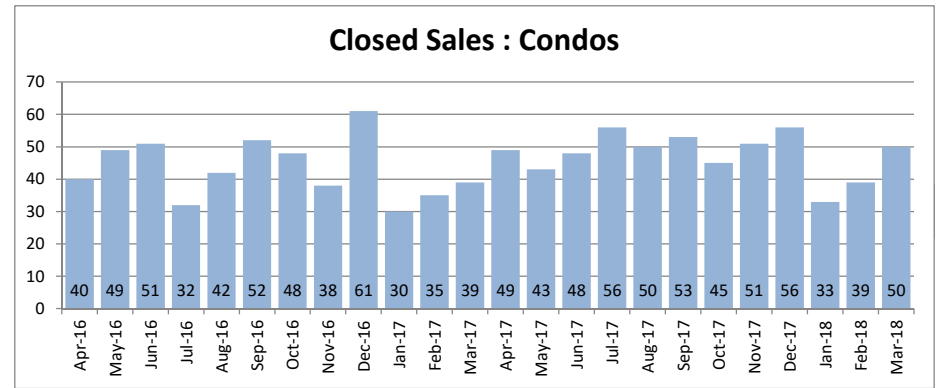
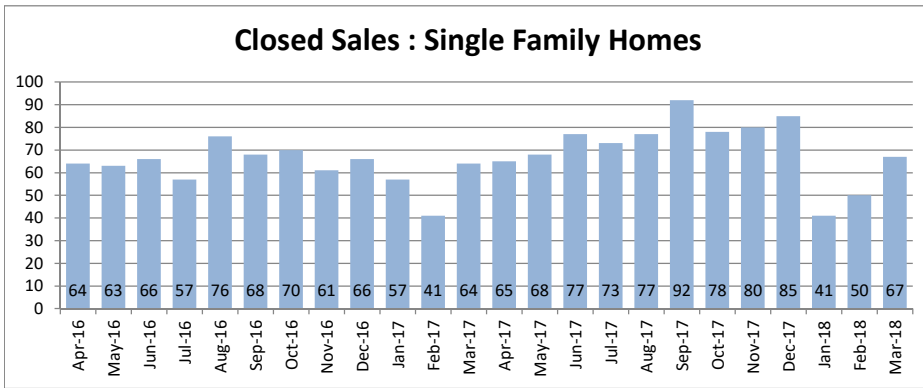


Ewa Plain
1-9-1

March 2018

Single Family Homes	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	87	98	-11%	243	252	-4%
Closed Sales	67	64	5%	158	162	-2%
Median Sales Price	\$663,000	\$627,500	6%	\$661,250	\$630,500	5%
Percent of Original List Price Received	99.7%	97.7%	2%	100.2%	97.8%	2%
Median Days on Market Until Sale	12	12	0%	12	15	-20%
Inventory of Homes for Sale	177	159	11%	-	-	-

Condos	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	52	68	-24%	175	151	16%
Closed Sales	50	39	28%	122	104	17%
Median Sales Price	\$502,500	\$463,000	9%	\$500,000	\$445,000	12%
Percent of Original List Price Received	100.7%	100.9%	0%	100.2%	101.3%	-1%
Median Days on Market Until Sale	8	9	-11%	11	10	10%
Inventory of Homes for Sale	109	98	11%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

March 2018

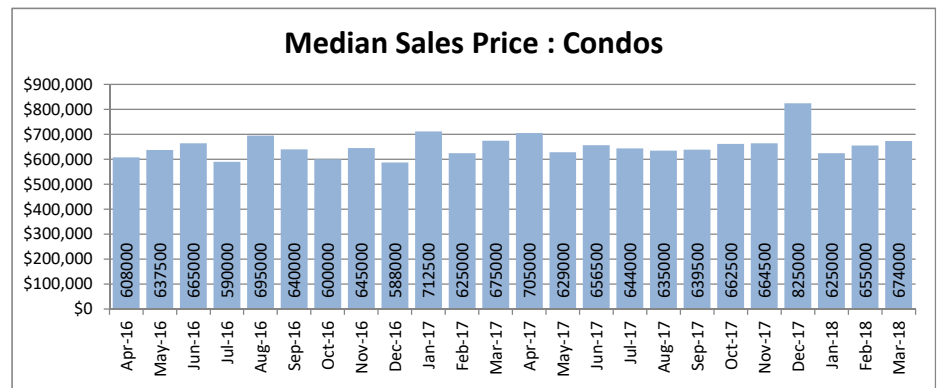
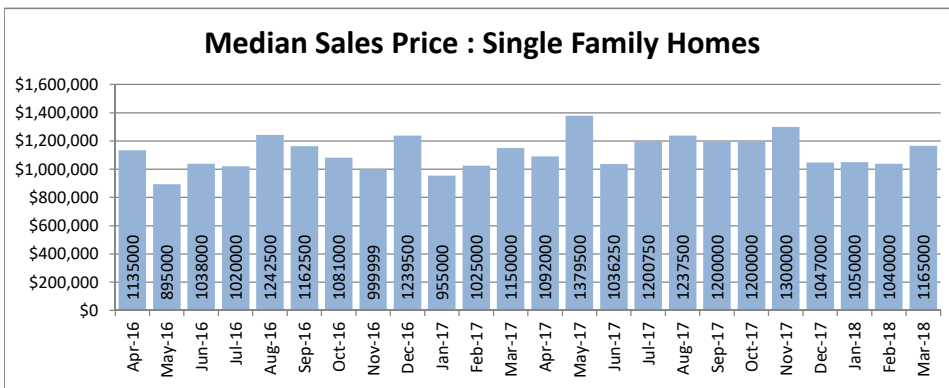
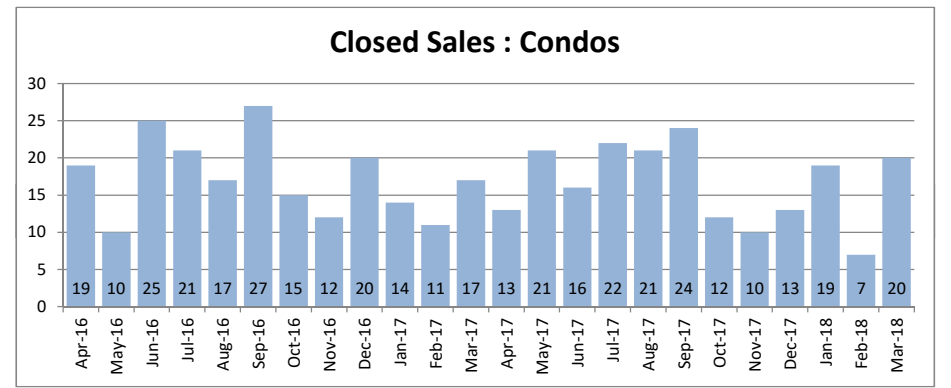
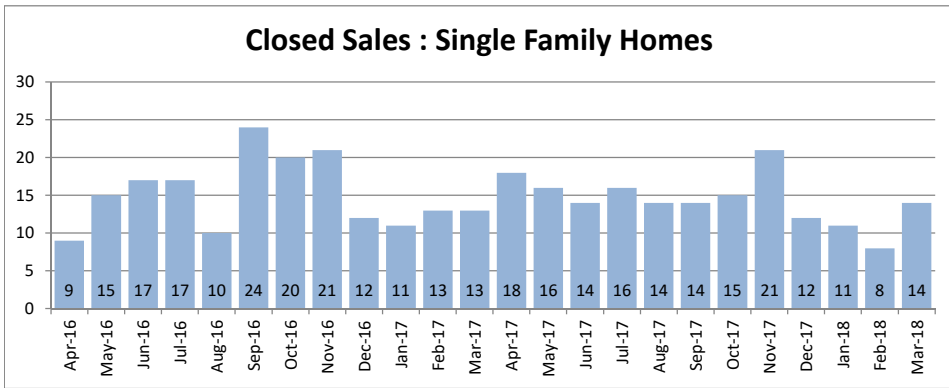


Hawaii Kai
1-3-9

March 2018

Single Family Homes	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	26	29	-10%	68	76	-11%
Closed Sales	14	13	8%	33	37	-11%
Median Sales Price	\$1,165,000	\$1,150,000	1%	\$1,125,000	\$1,040,000	8%
Percent of Original List Price Received	92.1%	92.0%	0%	93.8%	94.5%	-1%
Median Days on Market Until Sale	14	28	-50%	20	22	-9%
Inventory of Homes for Sale	63	61	3%	-	-	-

Condos	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	19	24	-21%	70	68	3%
Closed Sales	20	17	18%	46	42	10%
Median Sales Price	\$674,000	\$675,000	0%	\$649,500	\$670,000	-3%
Percent of Original List Price Received	101.4%	93.1%	9%	100.0%	99.3%	1%
Median Days on Market Until Sale	21	15	40%	21	20	5%
Inventory of Homes for Sale	48	55	-13%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

March 2018

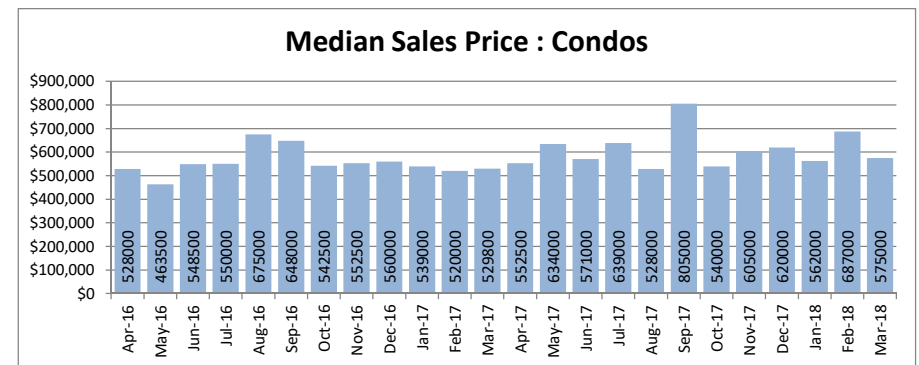
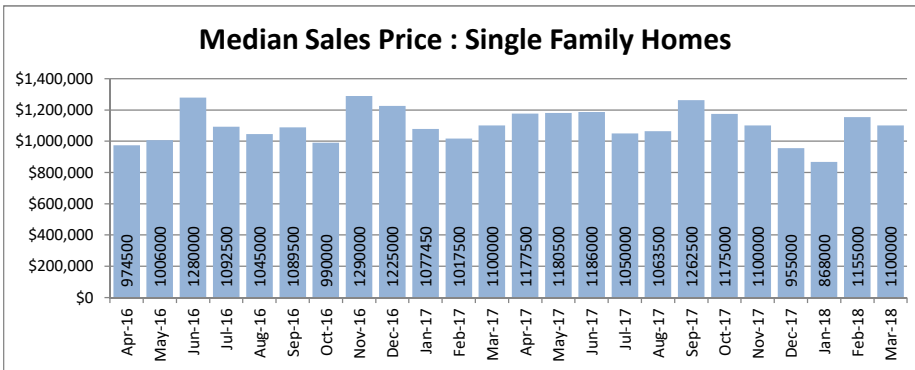
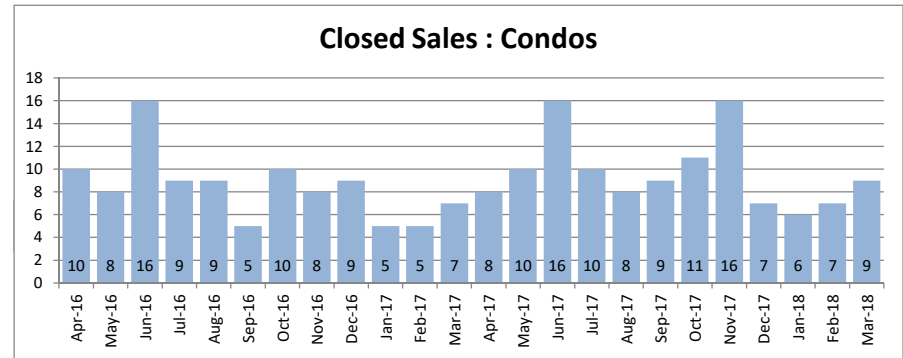
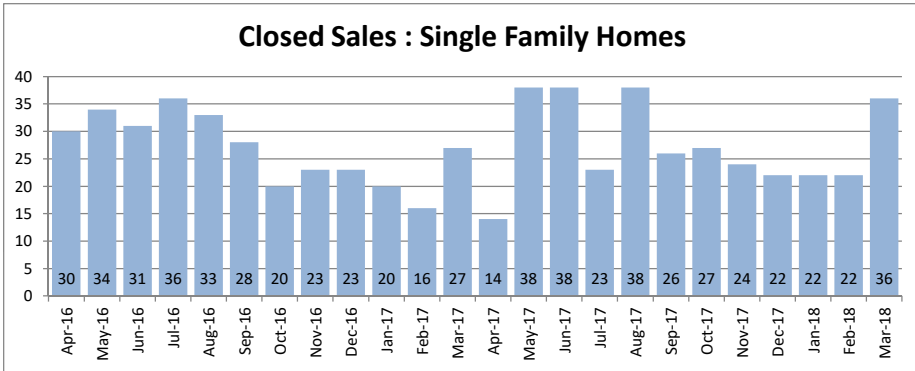


Kailua - Waimanalo
1-4-1 to Selected 1-4-4

March 2018

Single Family Homes	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	35	40	-13%	100	98	2%
Closed Sales	36	27	33%	80	63	27%
Median Sales Price	\$1,100,000	\$1,100,000	0%	\$1,090,000	\$1,029,900	6%
Percent of Original List Price Received	88.9%	93.6%	-5%	93.0%	93.6%	-1%
Median Days on Market Until Sale	29	31	-6%	24	42	-43%
Inventory of Homes for Sale	105	103	2%	-	-	-

Condos	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	7	16	-56%	29	31	-6%
Closed Sales	9	7	29%	22	17	29%
Median Sales Price	\$575,000	\$529,800	9%	\$578,750	\$528,000	10%
Percent of Original List Price Received	88.6%	100.0%	-11%	91.2%	101.1%	-10%
Median Days on Market Until Sale	50	14	257%	20	22	-9%
Inventory of Homes for Sale	24	20	20%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

March 2018

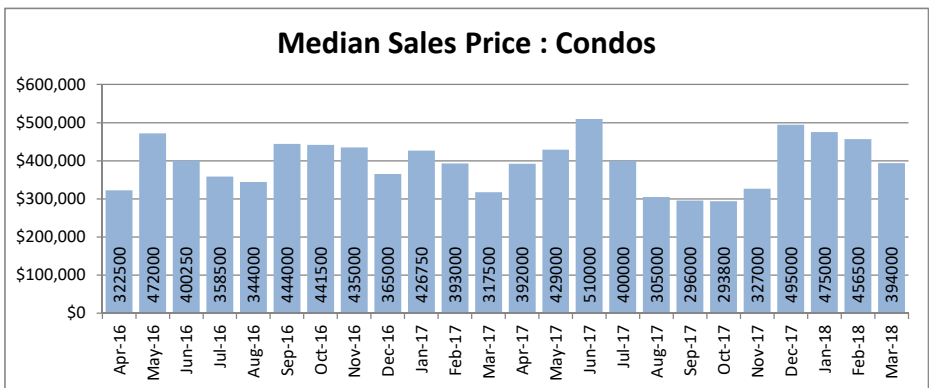
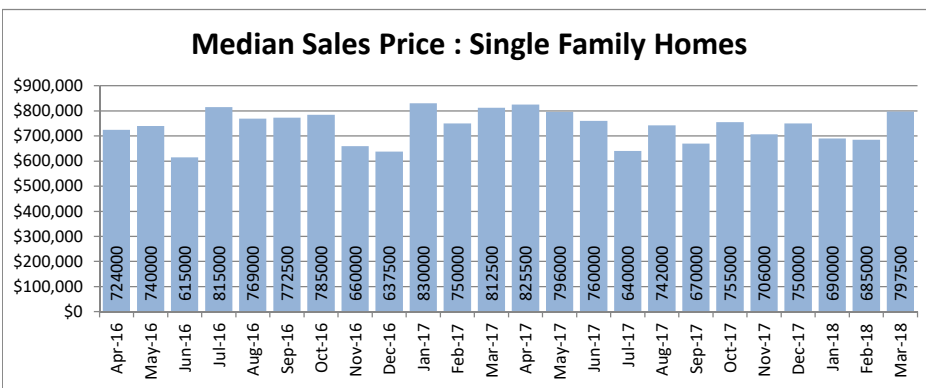
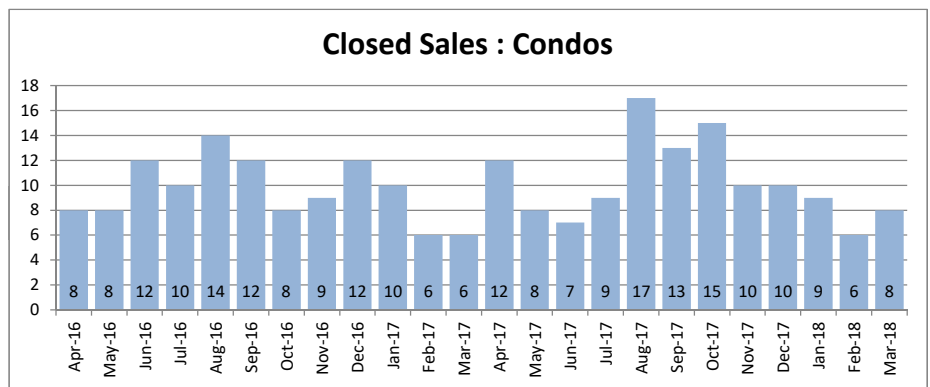
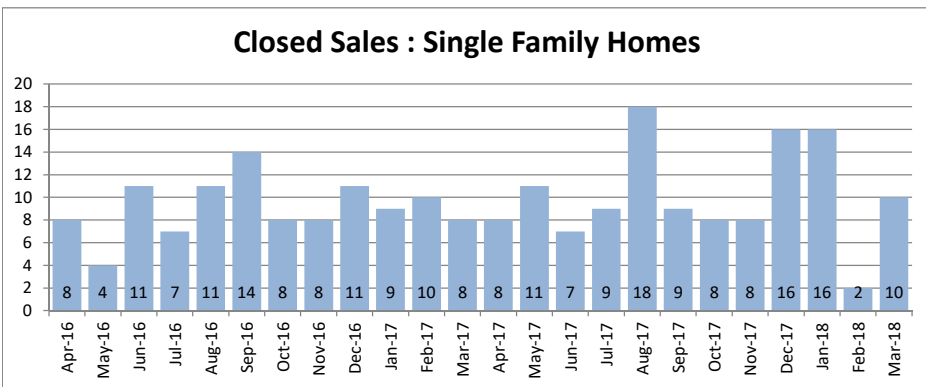


Kalihi - Palama
1-1-2 to 1-1-7

March 2018

Single Family Homes	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	14	16	-13%	43	46	-7%
Closed Sales	10	8	25%	28	27	4%
Median Sales Price	\$797,500	\$812,500	-2%	\$703,500	\$800,000	-12%
Percent of Original List Price Received	104.0%	100.1%	4%	97.2%	100.1%	-3%
Median Days on Market Until Sale	12	31	-61%	15	20	-25%
Inventory of Homes for Sale	49	49	0%	-	-	-

Condos	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	12	24	-50%	40	47	-15%
Closed Sales	8	6	33%	23	22	5%
Median Sales Price	\$394,000	\$317,500	24%	\$440,000	\$408,000	8%
Percent of Original List Price Received	99.1%	100.0%	-1%	100.0%	102.3%	-2%
Median Days on Market Until Sale	22	12	83%	39	27	44%
Inventory of Homes for Sale	29	31	-6%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

March 2018

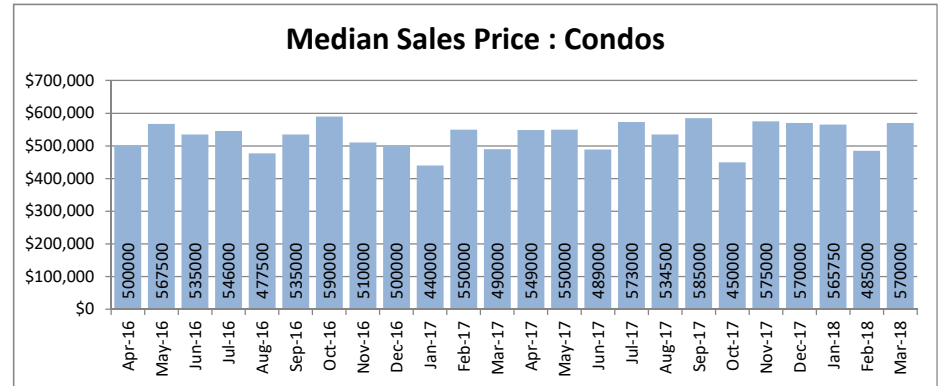
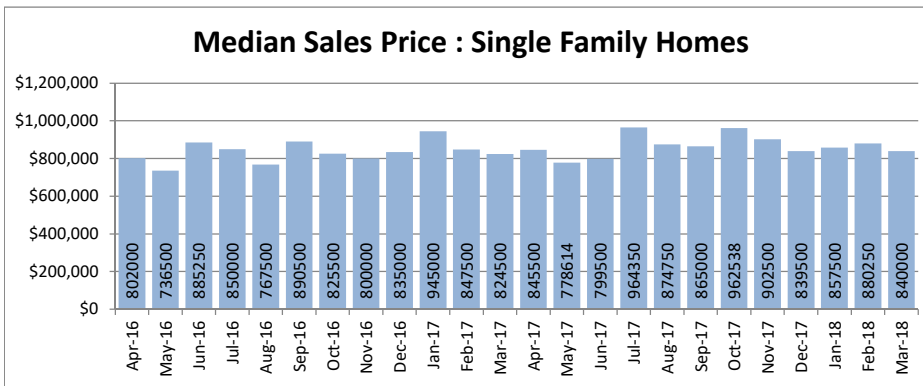
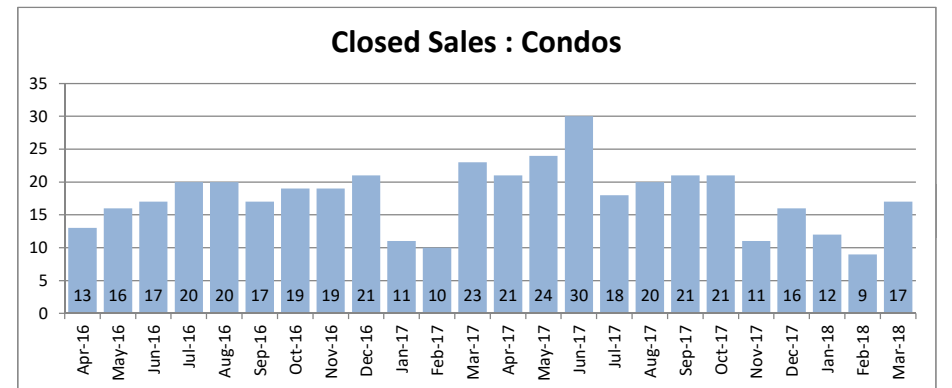
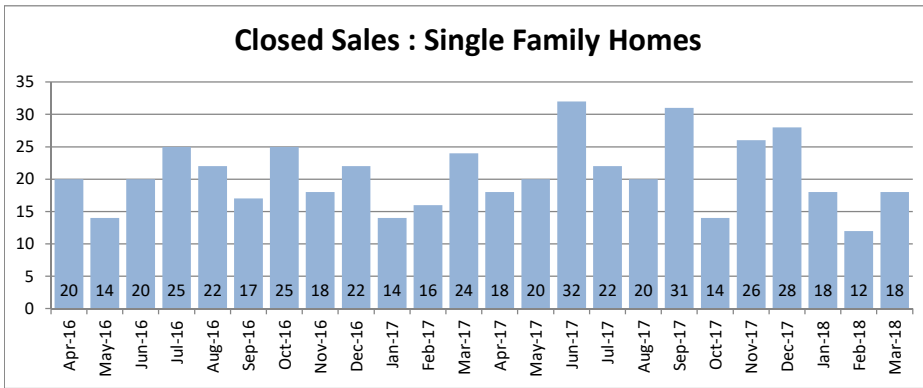


Kaneohe
Selected 1-4-4 to 1-4-7

March 2018

Single Family Homes	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	22	29	-24%	72	76	-5%
Closed Sales	18	24	-25%	48	54	-11%
Median Sales Price	\$840,000	\$824,500	2%	\$857,500	\$857,500	0%
Percent of Original List Price Received	94.4%	97.2%	-3%	99.6%	96.6%	3%
Median Days on Market Until Sale	13	15	-13%	14	20	-30%
Inventory of Homes for Sale	66	65	2%	-	-	-

Condos	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	19	26	-27%	49	62	-21%
Closed Sales	17	23	-26%	38	44	-14%
Median Sales Price	\$570,000	\$490,000	16%	\$511,500	\$496,000	3%
Percent of Original List Price Received	103.4%	98.4%	5%	98.0%	99.5%	-2%
Median Days on Market Until Sale	12	7	71%	15	9	67%
Inventory of Homes for Sale	37	43	-14%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

March 2018



Kapahulu - Diamond Head

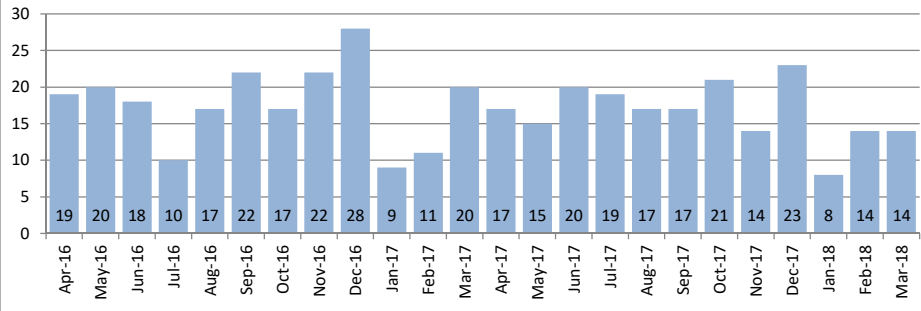
1-3-1 to 1-3-4

March 2018

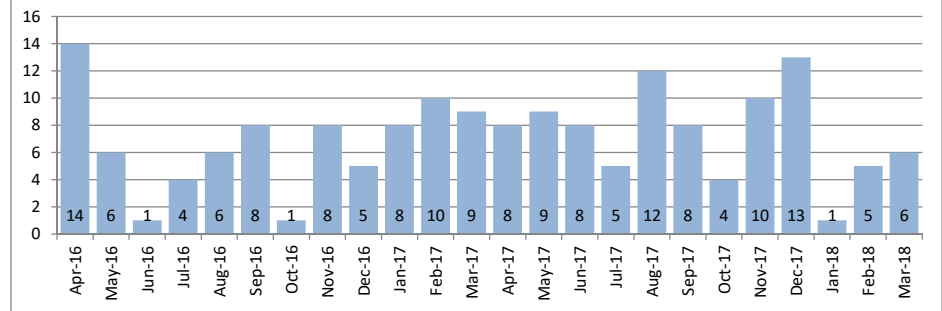
Single Family Homes	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	24	29	-17%	70	79	-11%
Closed Sales	14	20	-30%	36	40	-10%
Median Sales Price	\$1,007,500	\$977,500	3%	\$1,120,000	\$940,000	19%
Percent of Original List Price Received	96.0%	98.8%	-3%	93.9%	96.4%	-3%
Median Days on Market Until Sale	35	13	169%	36	17	112%
Inventory of Homes for Sale	68	77	-12%	-	-	-

Condos	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	12	10	20%	43	31	39%
Closed Sales	6	9	-33%	12	27	-56%
Median Sales Price	\$528,500	\$455,000	16%	\$528,500	\$455,000	16%
Percent of Original List Price Received	100.8%	97.8%	3%	99.3%	97.0%	2%
Median Days on Market Until Sale	12	98	-88%	17	78	-78%
Inventory of Homes for Sale	55	43	28%	-	-	-

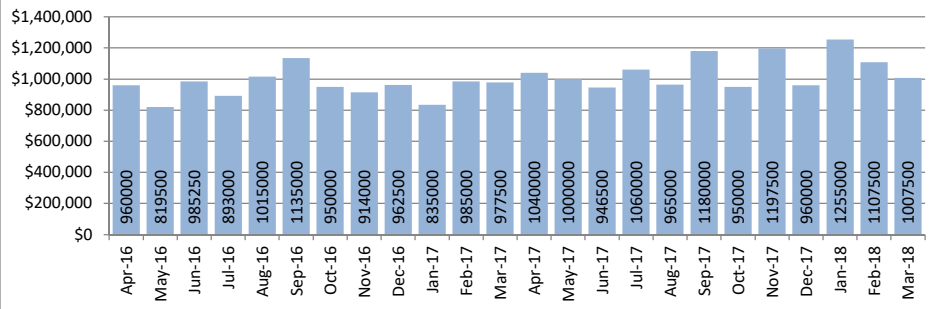
Closed Sales : Single Family Homes



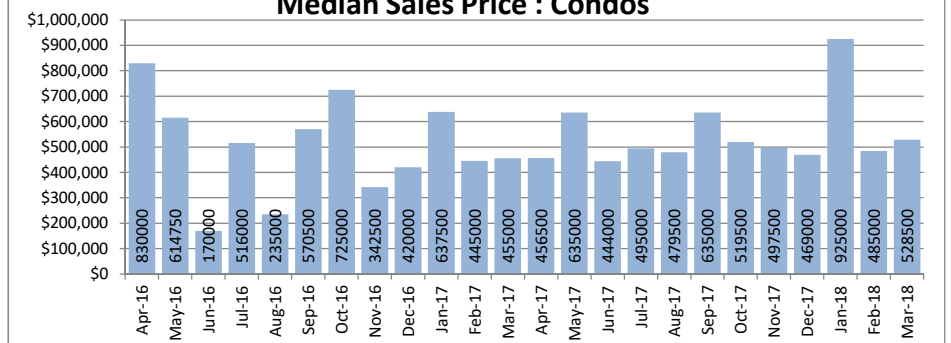
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

March 2018

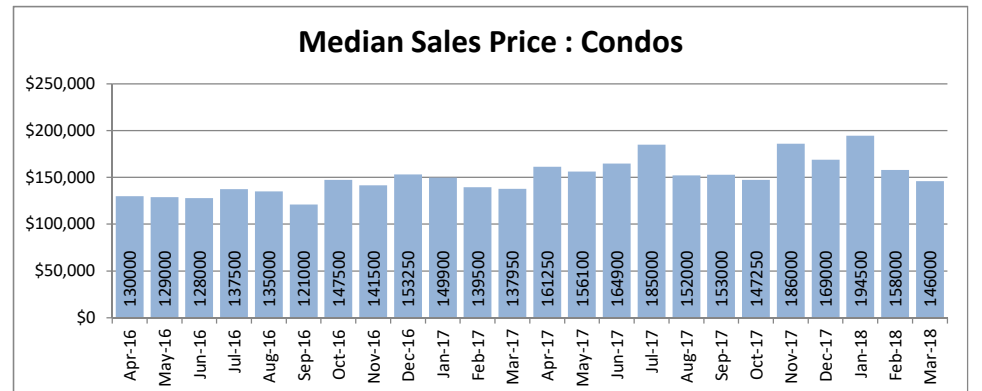
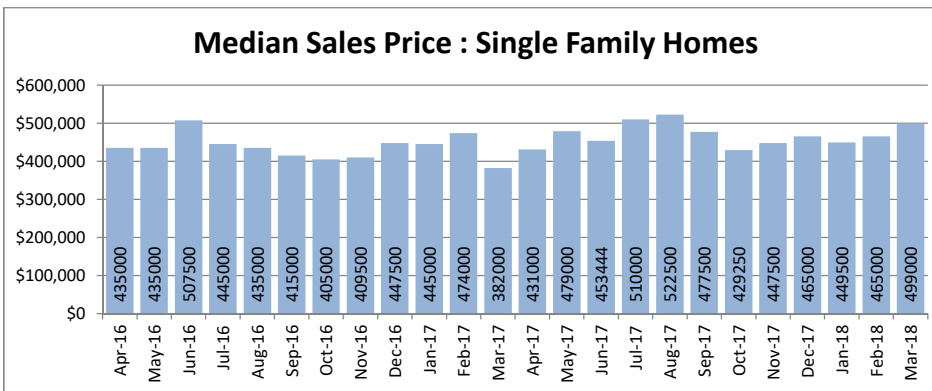
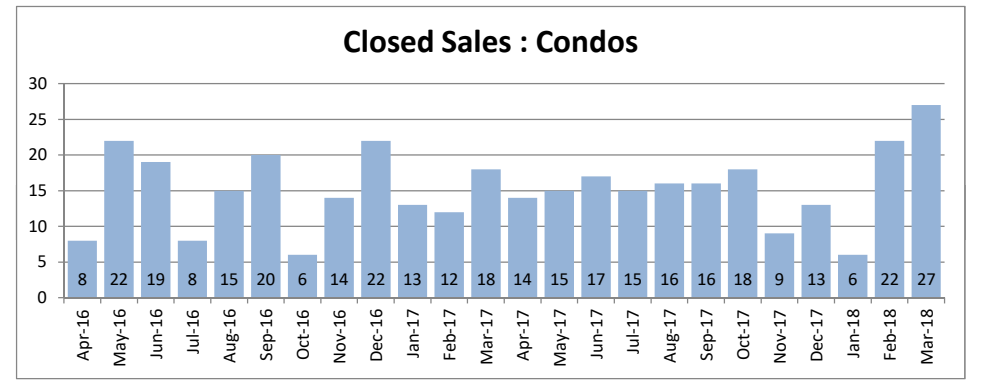
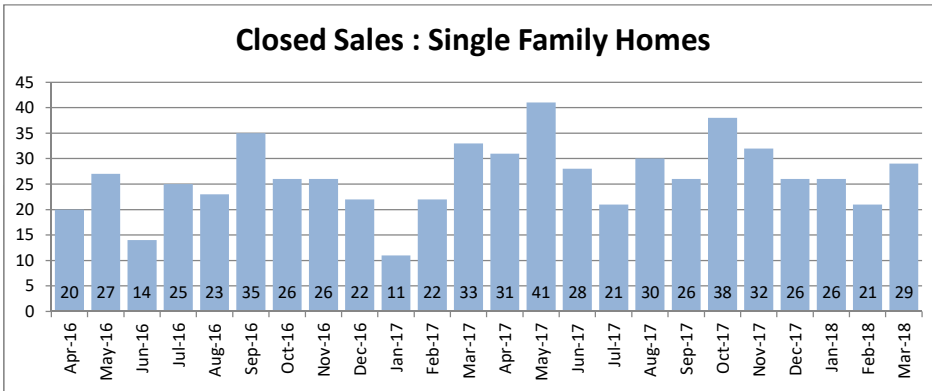


Makaha - Nanakuli
1-8-1 to 1-8-9

March 2018

Single Family Homes	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	34	52	-35%	115	133	-14%
Closed Sales	29	33	-12%	76	66	15%
Median Sales Price	\$499,000	\$382,000	31%	\$470,000	\$422,500	11%
Percent of Original List Price Received	96.9%	96.0%	1%	94.9%	100.0%	-5%
Median Days on Market Until Sale	20	17	18%	27	26	4%
Inventory of Homes for Sale	99	105	-6%	-	-	-

Condos	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	27	32	-16%	83	88	-6%
Closed Sales	27	18	50%	55	43	28%
Median Sales Price	\$146,000	\$137,950	6%	\$153,500	\$140,450	9%
Percent of Original List Price Received	94.2%	96.5%	-2%	99.0%	97.5%	2%
Median Days on Market Until Sale	41	12	242%	46	31	48%
Inventory of Homes for Sale	79	85	-7%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

March 2018

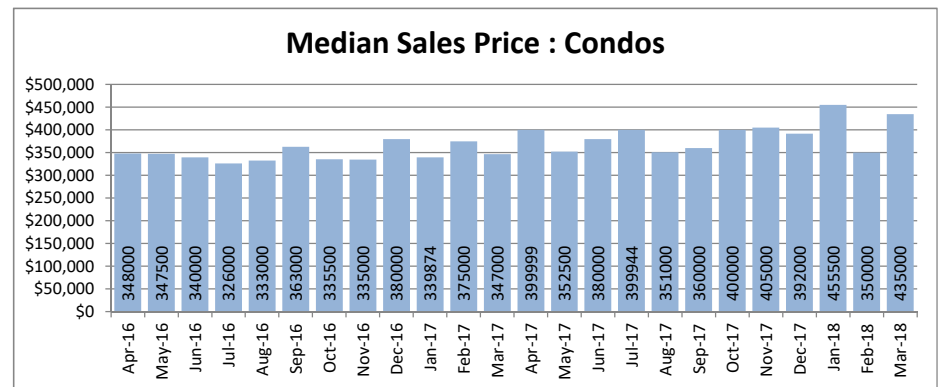
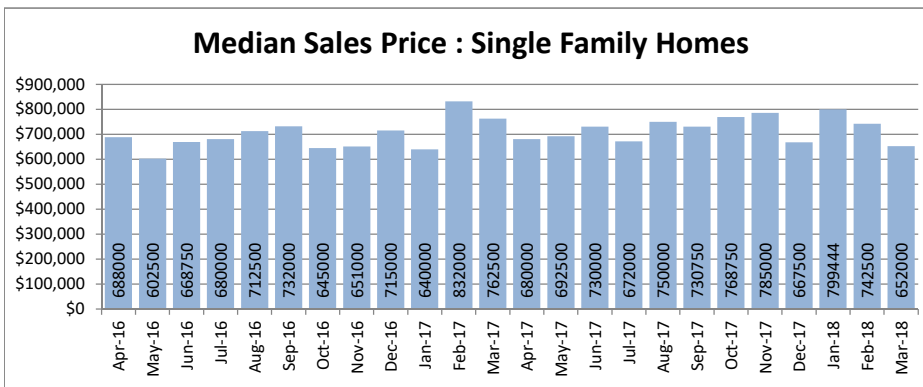
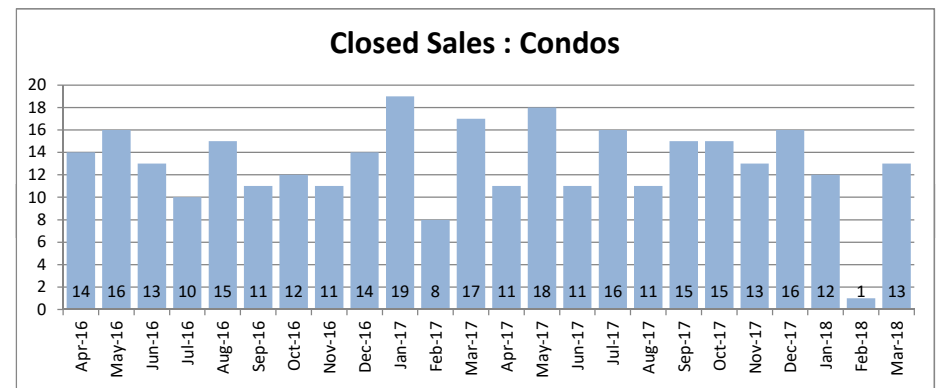
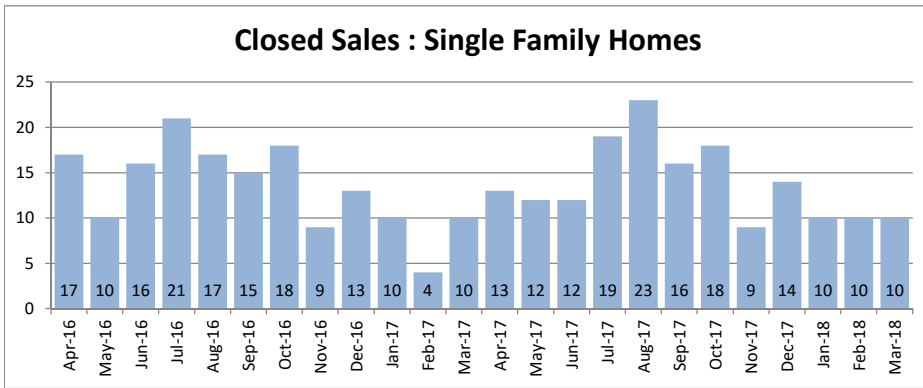


Makakilo
1-9-2 to 1-9-3

March 2018

Single Family Homes	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	21	24	-13%	52	57	-9%
Closed Sales	10	10	0%	30	24	25%
Median Sales Price	\$652,000	\$762,500	-14%	\$742,500	\$754,500	-2%
Percent of Original List Price Received	100.3%	98.7%	2%	100.1%	99.3%	1%
Median Days on Market Until Sale	14	12	17%	19	18	6%
Inventory of Homes for Sale	43	49	-12%	-	-	-

Condos	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	19	22	-14%	45	47	-4%
Closed Sales	13	17	-24%	26	44	-41%
Median Sales Price	\$435,000	\$347,000	25%	\$442,000	\$347,000	27%
Percent of Original List Price Received	102.4%	100.6%	2%	101.1%	100.6%	0%
Median Days on Market Until Sale	15	22	-32%	14	12	17%
Inventory of Homes for Sale	28	29	-3%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

March 2018

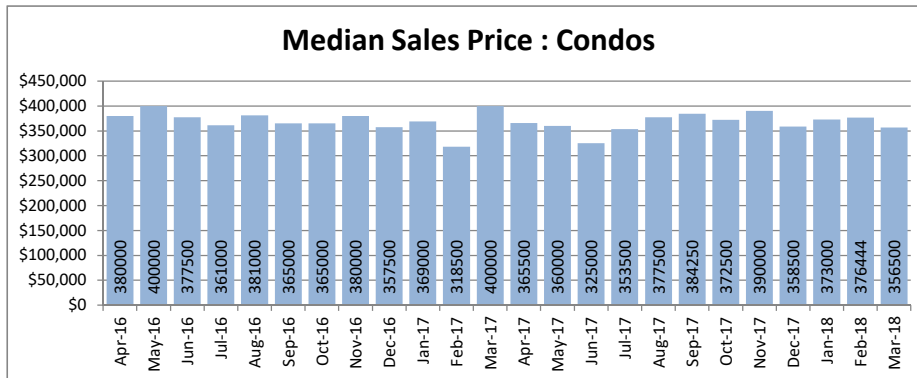
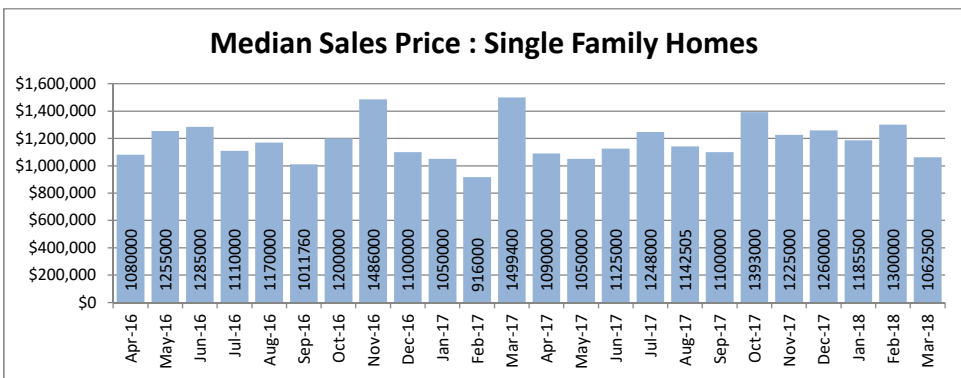
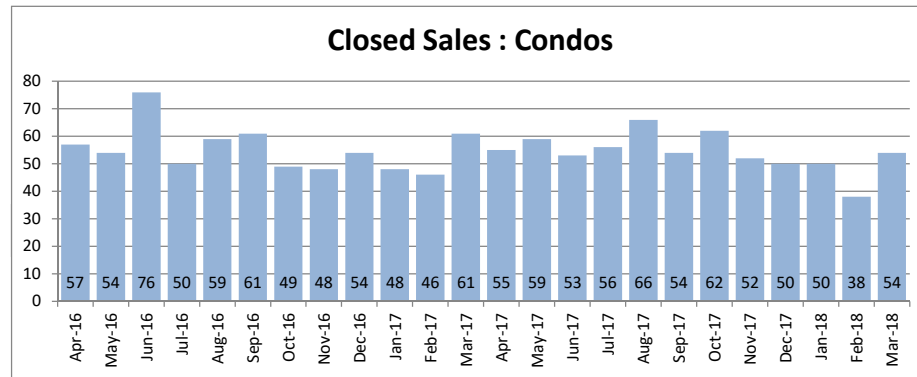
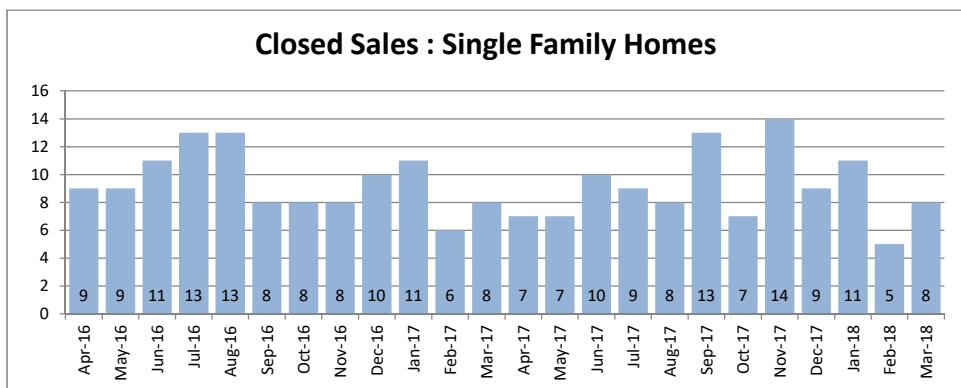


Makiki - Moiliili
1-2-4 to 1-2-9 (except 1-2-6)

March 2018

Single Family Homes	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	13	14	-7%	37	45	-18%
Closed Sales	8	8	0%	24	25	-4%
Median Sales Price	\$1,062,500	\$1,499,400	-29%	\$1,176,500	\$1,050,000	12%
Percent of Original List Price Received	91.8%	98.3%	-7%	93.1%	87.9%	6%
Median Days on Market Until Sale	15	10	50%	31	17	82%
Inventory of Homes for Sale	51	39	31%	-	-	-

Condos	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	64	81	-21%	207	248	-17%
Closed Sales	54	61	-11%	142	155	-8%
Median Sales Price	\$356,500	\$400,000	-11%	\$370,000	\$370,000	0%
Percent of Original List Price Received	94.4%	97.6%	-3%	95.9%	98.7%	-3%
Median Days on Market Until Sale	15	20	-25%	20	26	-23%
Inventory of Homes for Sale	180	213	-15%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

March 2018

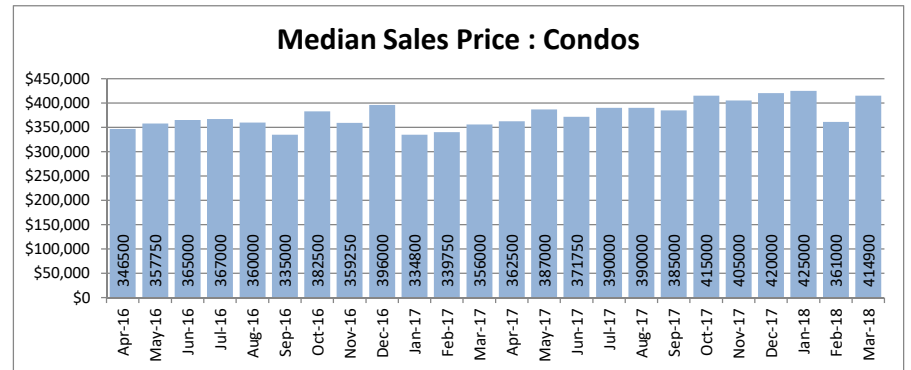
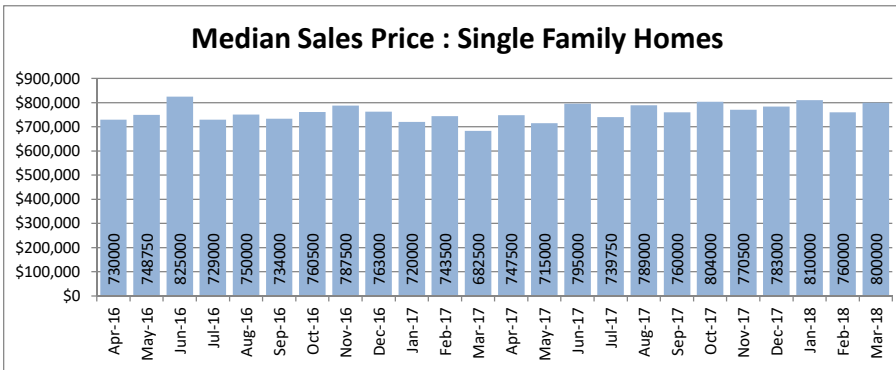
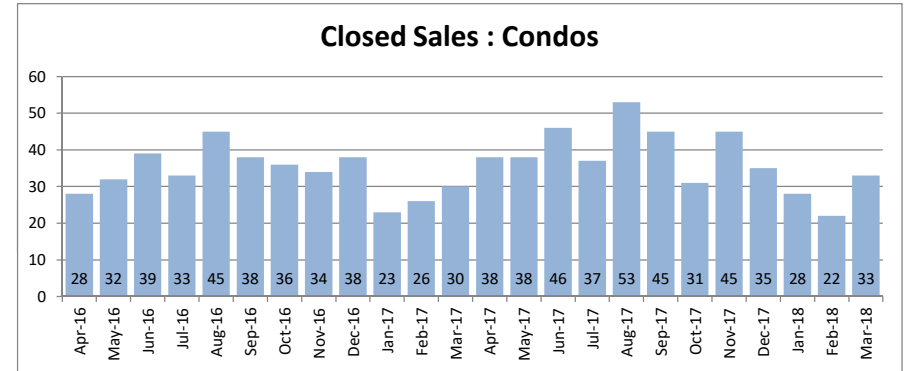
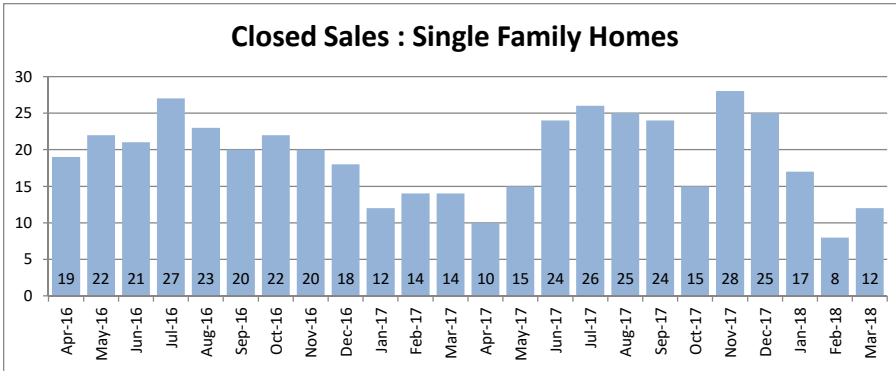


Mililani
Selected 1-9-4 to 1-9-5

March 2018

Single Family Homes	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	28	24	17%	59	56	5%
Closed Sales	12	14	-14%	37	40	-8%
Median Sales Price	\$800,000	\$682,500	17%	\$795,000	\$705,000	13%
Percent of Original List Price Received	101.5%	97.5%	4%	99.5%	97.2%	2%
Median Days on Market Until Sale	13	10	30%	15	14	7%
Inventory of Homes for Sale	34	45	-24%	-	-	-

Condos	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	50	49	2%	144	126	14%
Closed Sales	33	30	10%	83	79	5%
Median Sales Price	\$414,900	\$356,000	17%	\$401,000	\$340,000	18%
Percent of Original List Price Received	100.0%	100.4%	0%	99.8%	100.2%	0%
Median Days on Market Until Sale	11	10	10%	11	10	10%
Inventory of Homes for Sale	87	54	61%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

March 2018

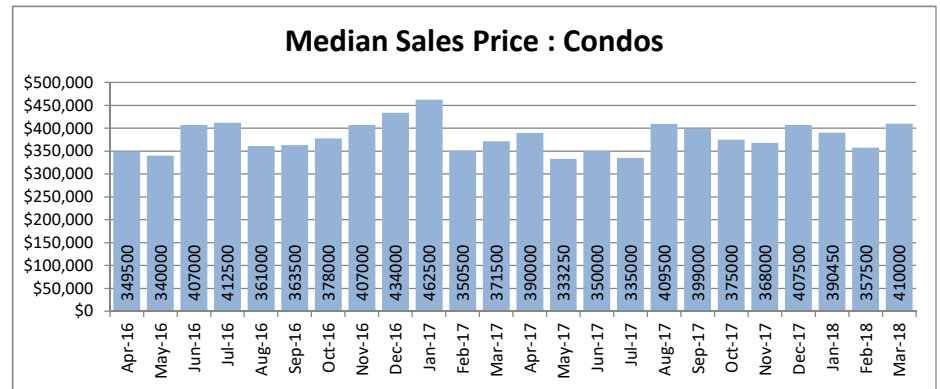
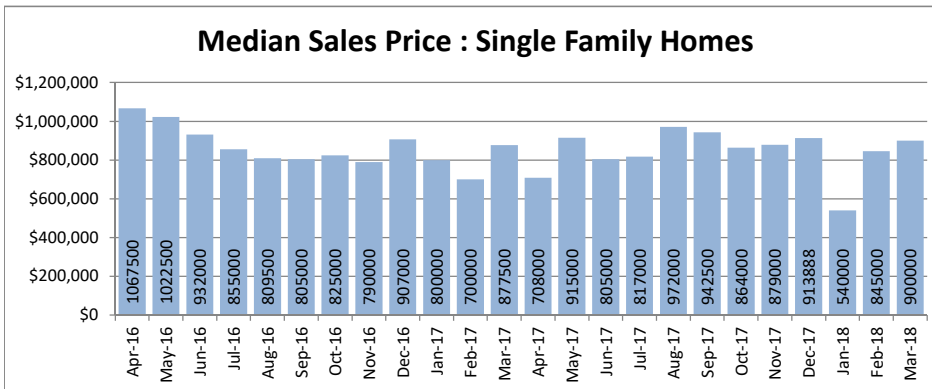
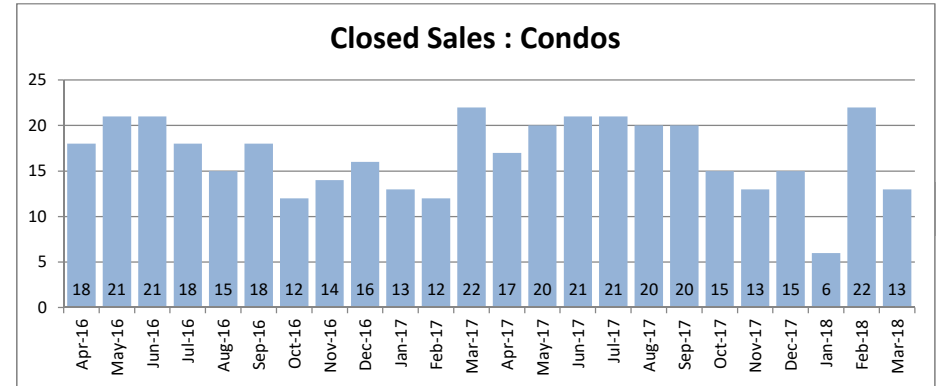
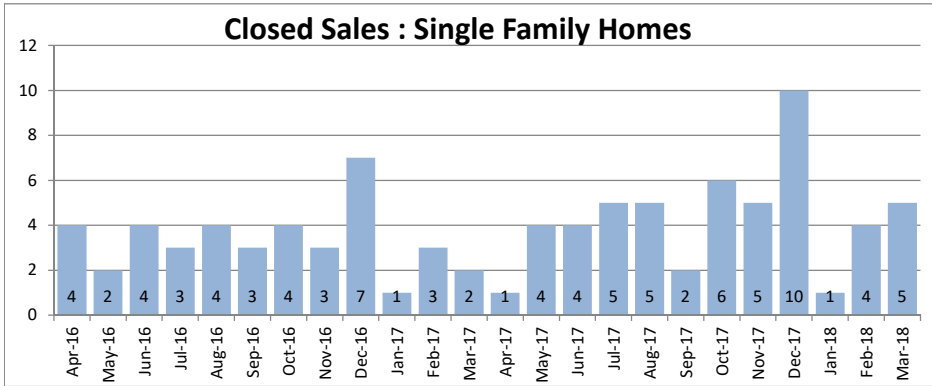


Moanalua - Salt Lake
1-1-1

March 2018

Single Family Homes	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	5	1	400%	15	7	114%
Closed Sales	5	2	150%	10	6	67%
Median Sales Price	\$900,000	\$877,500	3%	\$840,000	\$820,000	2%
Percent of Original List Price Received	100.0%	92.1%	9%	94.0%	93.8%	0%
Median Days on Market Until Sale	7	69	-90%	9	19	-53%
Inventory of Homes for Sale	13	10	30%	-	-	-

Condos	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	19	27	-30%	61	62	-2%
Closed Sales	13	22	-41%	41	47	-13%
Median Sales Price	\$410,000	\$371,500	10%	\$384,000	\$359,000	7%
Percent of Original List Price Received	96.5%	96.6%	0%	96.7%	99.0%	-2%
Median Days on Market Until Sale	4	11	-64%	9	22	-59%
Inventory of Homes for Sale	37	48	-23%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

March 2018

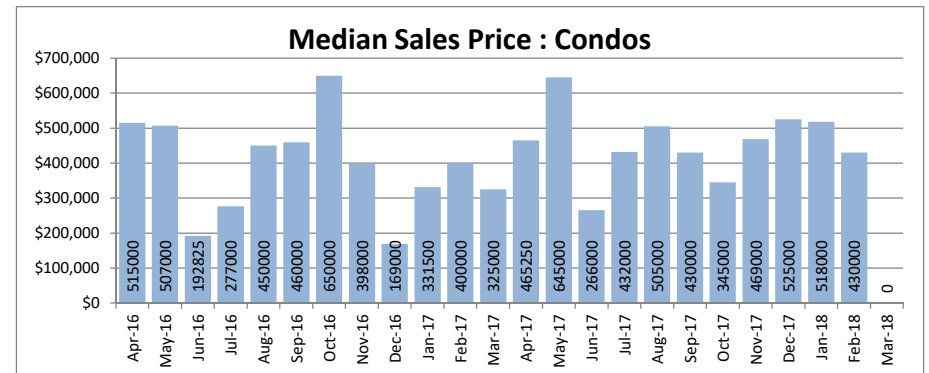
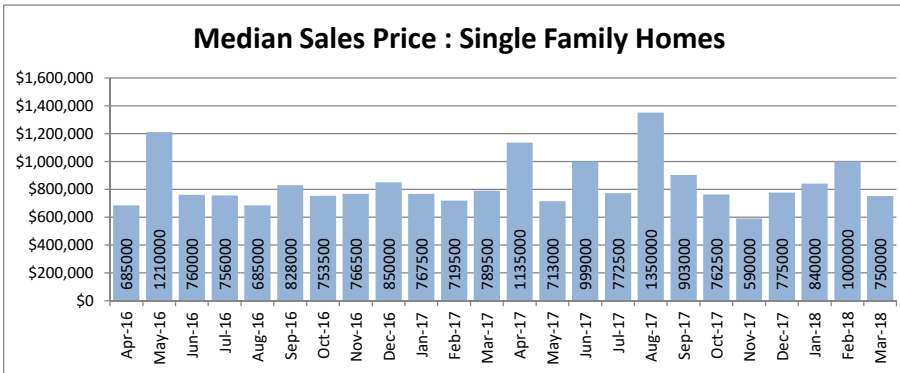
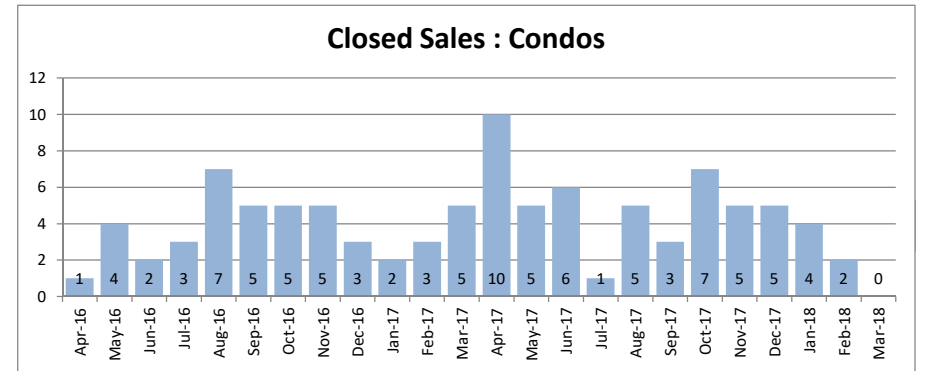
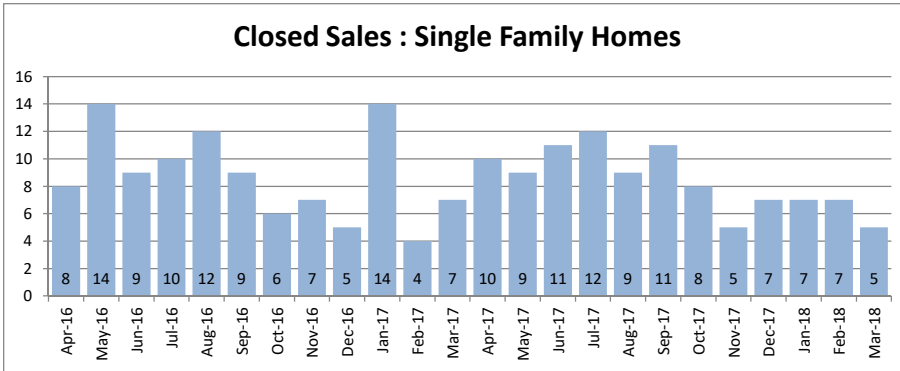


North Shore
1-5-6 to 1-6-9

March 2018

Single Family Homes	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	7	18	-61%	28	54	-48%
Closed Sales	5	7	-29%	19	25	-24%
Median Sales Price	\$750,000	\$789,500	-5%	\$840,000	\$769,750	9%
Percent of Original List Price Received	100.0%	100.0%	0%	93.4%	97.2%	-4%
Median Days on Market Until Sale	42	26	62%	20	13	54%
Inventory of Homes for Sale	51	68	-25%	-	-	-

Condos	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	5	15	-67%	13	26	-50%
Closed Sales	0	5	-	6	10	-40%
Median Sales Price	\$0	\$325,000	-	\$518,000	\$398,000	30%
Percent of Original List Price Received	0.0%	99.1%	-	98.9%	97.1%	2%
Median Days on Market Until Sale	0	61	-	58	20	190%
Inventory of Homes for Sale	11	18	-39%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

March 2018

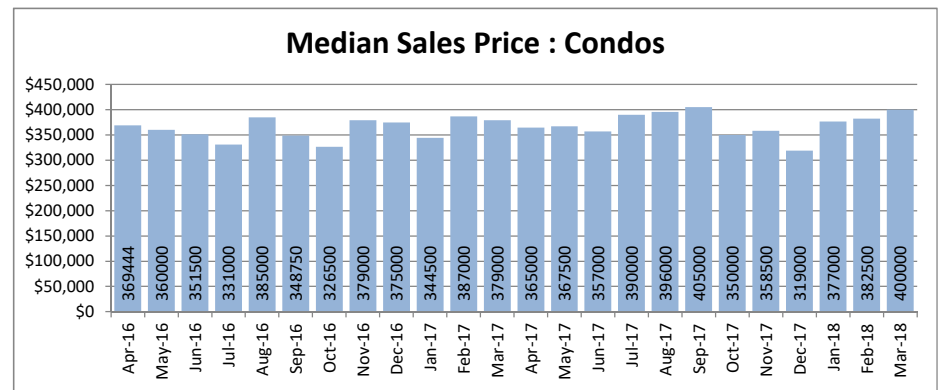
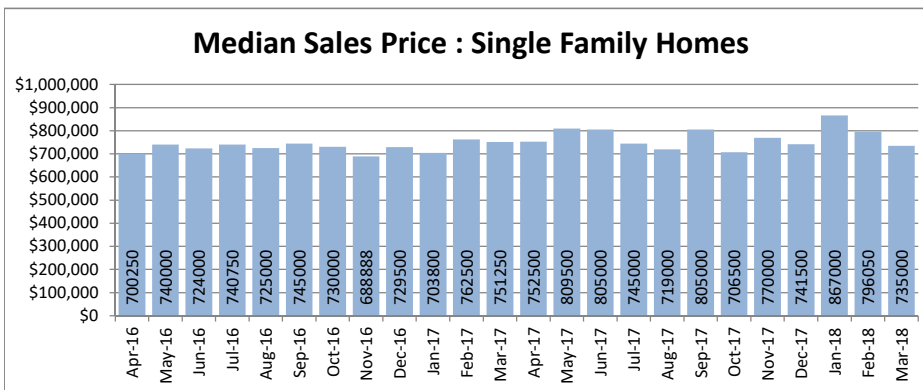
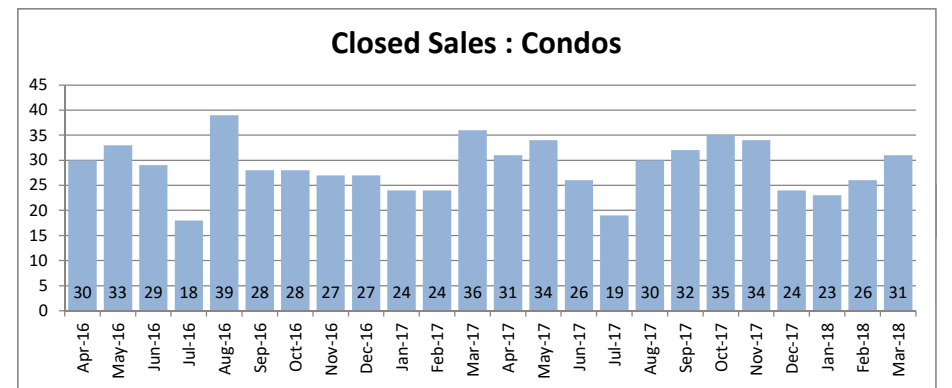
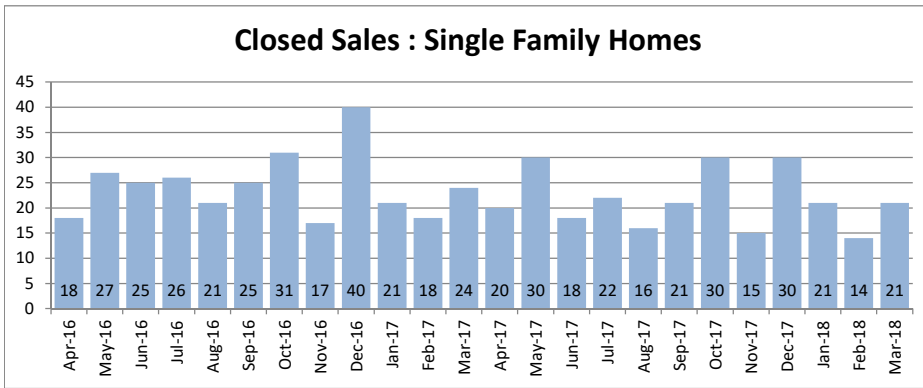


Pearl City - Aiea
1-9-6 to 1-9-9

March 2018

Single Family Homes	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	30	25	20%	74	84	-12%
Closed Sales	21	24	-13%	56	63	-11%
Median Sales Price	\$735,000	\$751,250	-2%	\$788,050	\$740,000	6%
Percent of Original List Price Received	98.1%	97.9%	0%	99.3%	98.7%	1%
Median Days on Market Until Sale	20	10	100%	18	12	50%
Inventory of Homes for Sale	52	65	-20%	-	-	-

Condos	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	32	39	-18%	124	104	19%
Closed Sales	31	36	-14%	80	84	-5%
Median Sales Price	\$400,000	\$379,000	6%	\$384,000	\$361,000	6%
Percent of Original List Price Received	98.8%	99.7%	-1%	98.8%	100.3%	-1%
Median Days on Market Until Sale	13	11	18%	15	11	36%
Inventory of Homes for Sale	86	72	19%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

March 2018

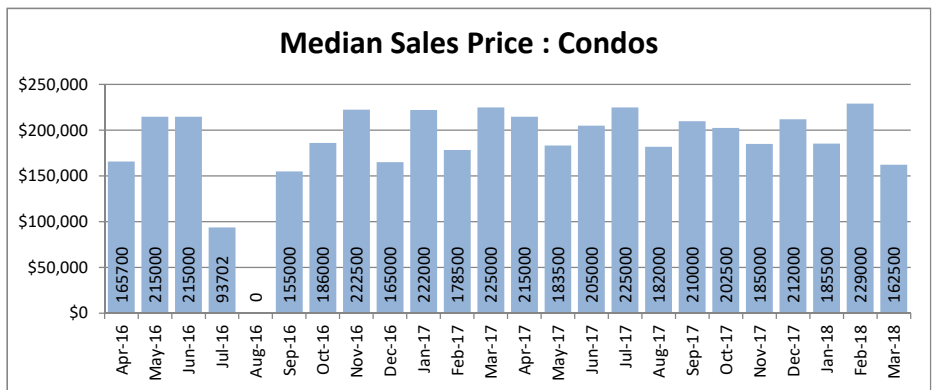
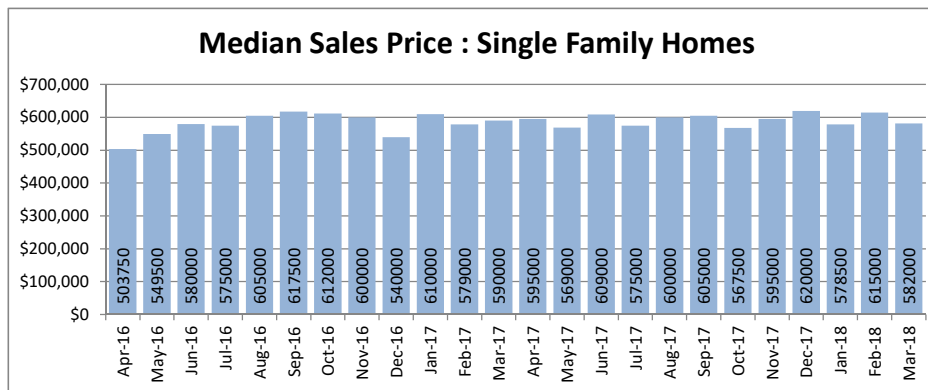
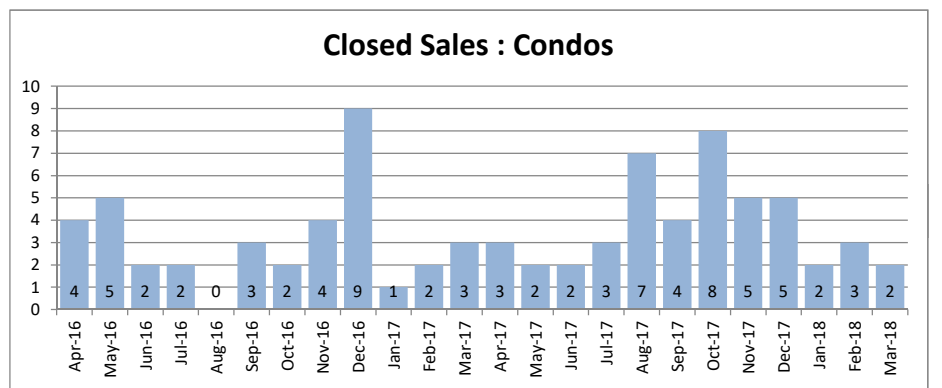
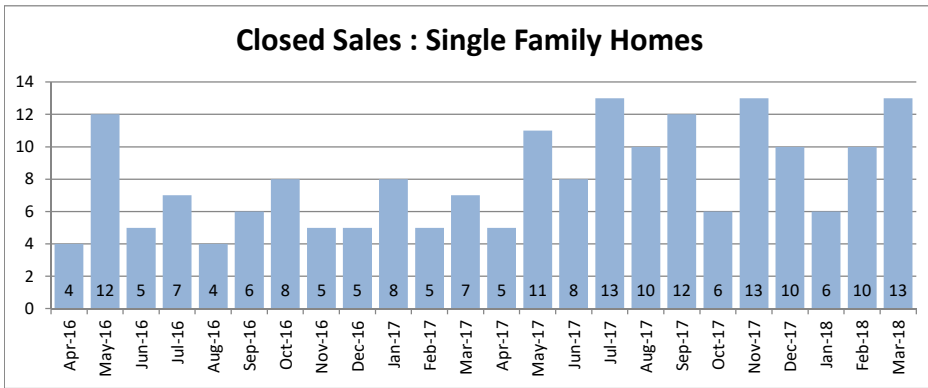


Wahiawa
1-7-1 to 1-7-7

March 2018

Single Family Homes	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	10	8	25%	33	22	50%
Closed Sales	13	7	86%	29	20	45%
Median Sales Price	\$582,000	\$590,000	-1%	\$599,000	\$590,000	2%
Percent of Original List Price Received	99.5%	98.3%	1%	100.0%	96.0%	4%
Median Days on Market Until Sale	13	38	-66%	13	19	-32%
Inventory of Homes for Sale	26	26	0%	-	-	-

Condos	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	6	2	200%	14	9	56%
Closed Sales	2	3	-33%	7	6	17%
Median Sales Price	\$162,500	\$225,000	-28%	\$210,000	\$208,500	1%
Percent of Original List Price Received	95.6%	97.8%	-2%	98.1%	96.1%	2%
Median Days on Market Until Sale	8	7	14%	12	8	50%
Inventory of Homes for Sale	9	8	13%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

March 2018

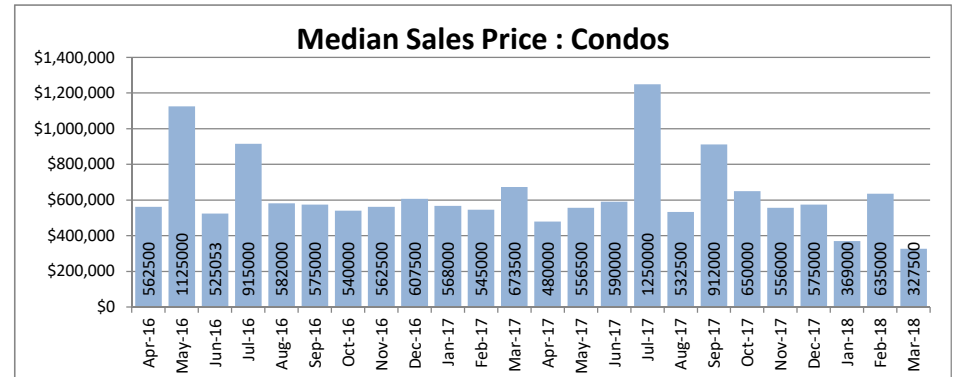
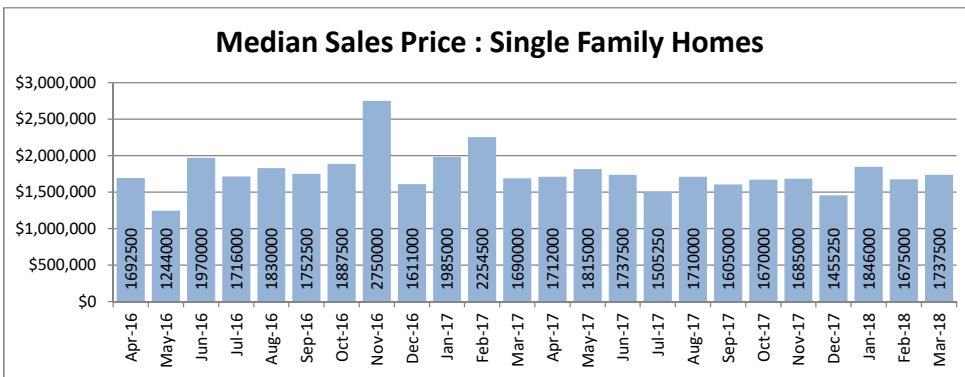
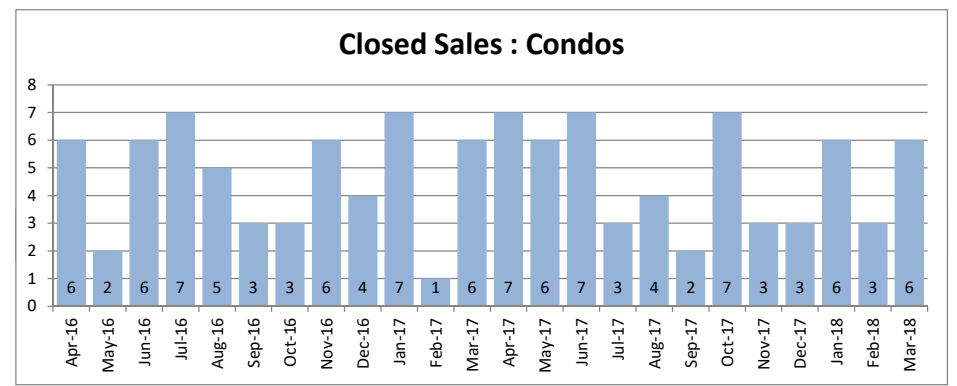
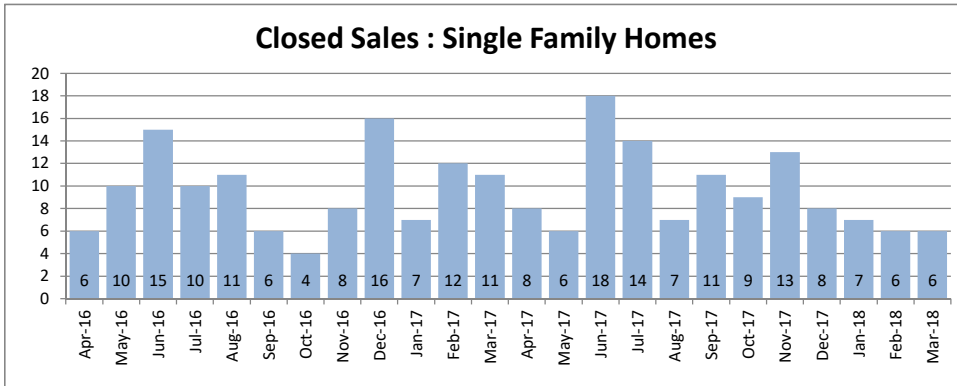


Waialae - Kahala
1-3-5

March 2018

Single Family Homes	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	15	14	7%	46	50	-8%
Closed Sales	6	11	-45%	19	30	-37%
Median Sales Price	\$1,737,500	\$1,690,000	3%	\$1,700,000	\$1,952,500	-13%
Percent of Original List Price Received	96.7%	89.5%	8%	94.7%	97.6%	-3%
Median Days on Market Until Sale	13	37	-65%	58	48	21%
Inventory of Homes for Sale	52	75	-31%	-	-	-

Condos	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	3	10	-70%	10	23	-57%
Closed Sales	6	6	0%	15	14	7%
Median Sales Price	\$327,500	\$673,500	-51%	\$493,000	\$576,500	-14%
Percent of Original List Price Received	100.0%	99.9%	0%	95.0%	99.1%	-4%
Median Days on Market Until Sale	61	50	22%	37	65	-43%
Inventory of Homes for Sale	17	25	-32%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

March 2018

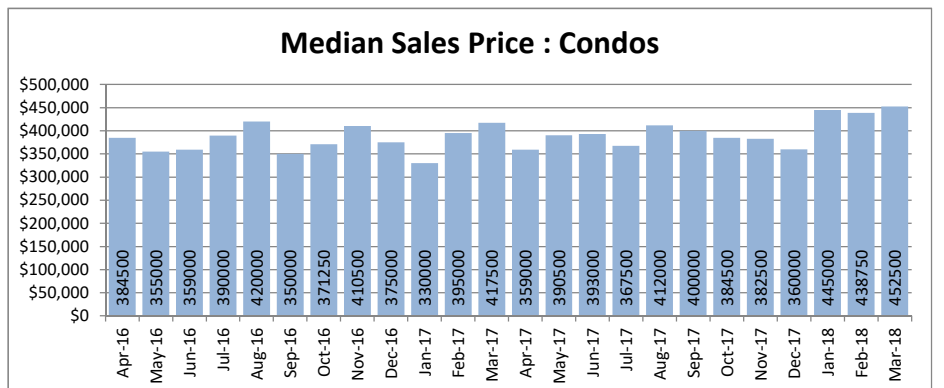
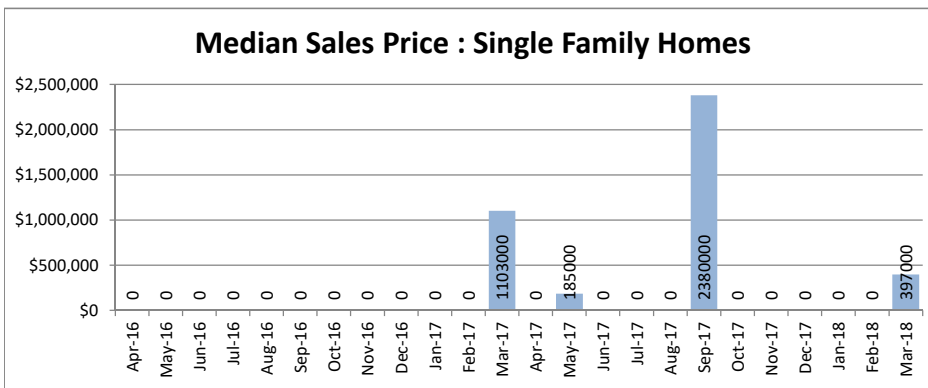
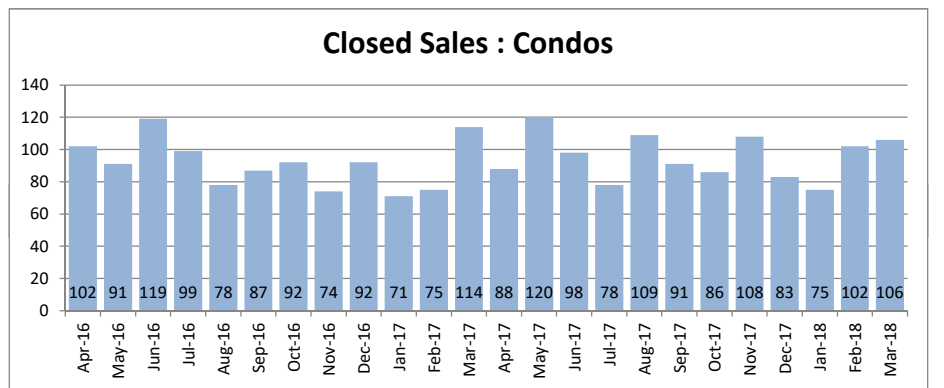
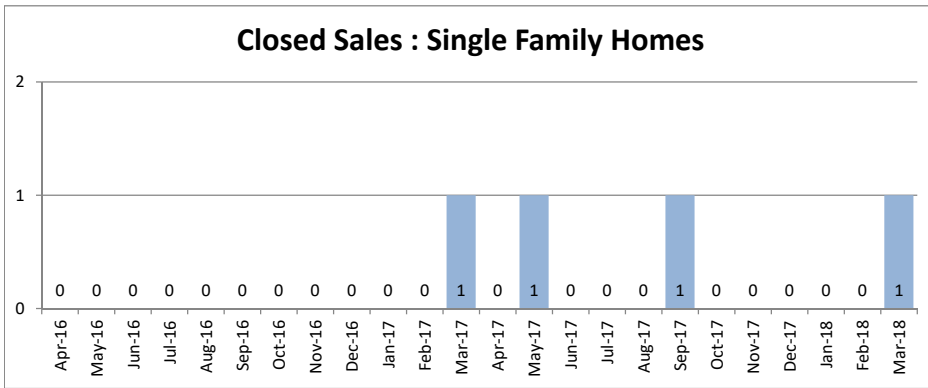


Waikiki
1-2-6

March 2018

Single Family Homes	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	2	1	100%	3	2	50%
Closed Sales	1	1	0%	1	1	0%
Median Sales Price	\$397,000	\$1,103,000	-64%	\$397,000	\$1,103,000	-64%
Percent of Original List Price Received	94.5%	84.8%	11%	94.5%	84.8%	11%
Median Days on Market Until Sale	0	120	-	0	120	-
Inventory of Homes for Sale	2	3	-33%	-	-	-

Condos	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	177	160	11%	517	417	24%
Closed Sales	106	114	-7%	283	260	9%
Median Sales Price	\$452,500	\$417,500	8%	\$450,000	\$385,000	17%
Percent of Original List Price Received	95.8%	96.1%	0%	96.8%	96.5%	0%
Median Days on Market Until Sale	29	38	-24%	31	37	-16%
Inventory of Homes for Sale	598	474	26%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

March 2018

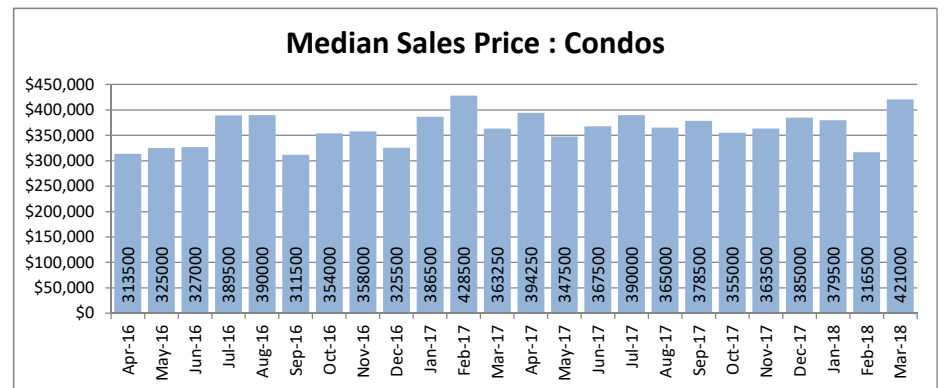
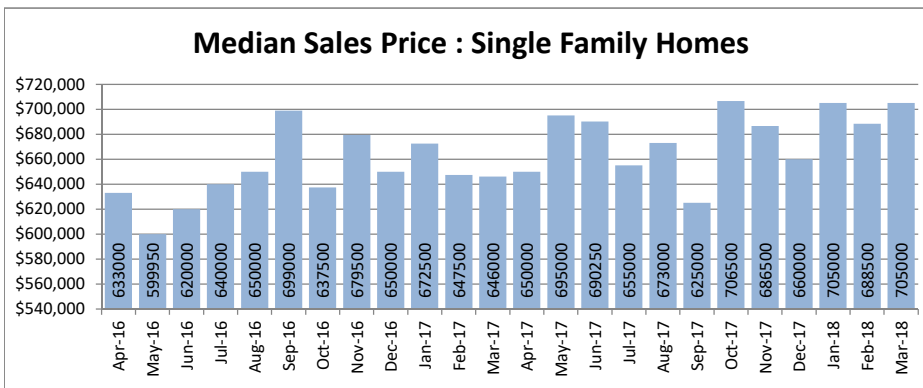
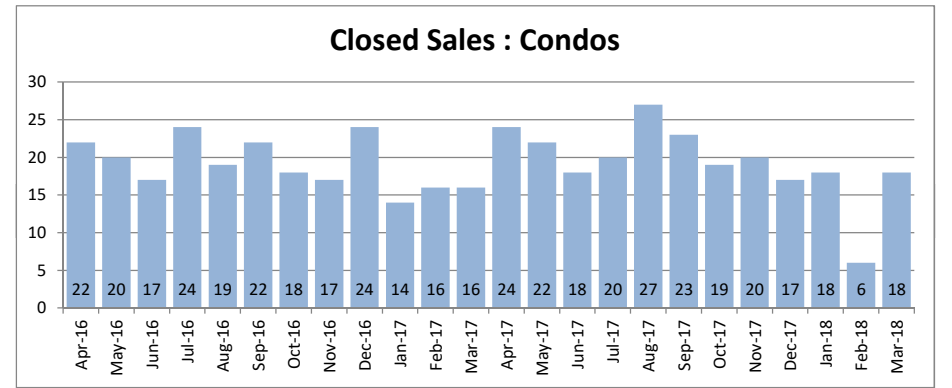
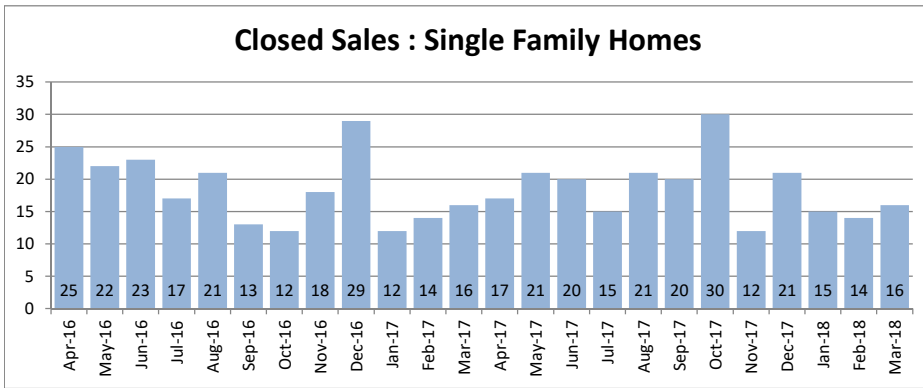


Waipahu
1-9-4

March 2018

Single Family Homes	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	22	29	-24%	75	63	19%
Closed Sales	16	16	0%	45	42	7%
Median Sales Price	\$705,000	\$646,000	9%	\$699,000	\$658,500	6%
Percent of Original List Price Received	97.1%	100.2%	-3%	96.4%	102.2%	-6%
Median Days on Market Until Sale	9	15	-40%	16	13	23%
Inventory of Homes for Sale	51	41	24%	-	-	-

Condos	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	28	31	-10%	72	75	-4%
Closed Sales	18	16	13%	42	46	-9%
Median Sales Price	\$421,000	\$363,250	16%	\$382,500	\$393,000	-3%
Percent of Original List Price Received	100.4%	97.8%	3%	101.5%	99.9%	2%
Median Days on Market Until Sale	8	6	33%	9	8	13%
Inventory of Homes for Sale	46	35	31%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

March 2018

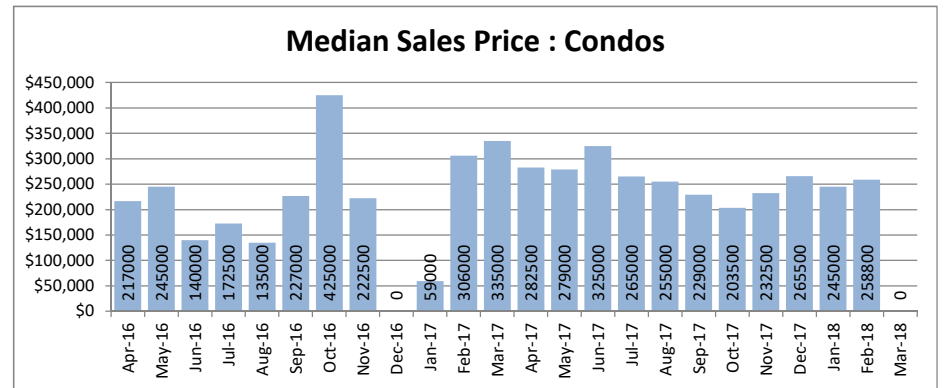
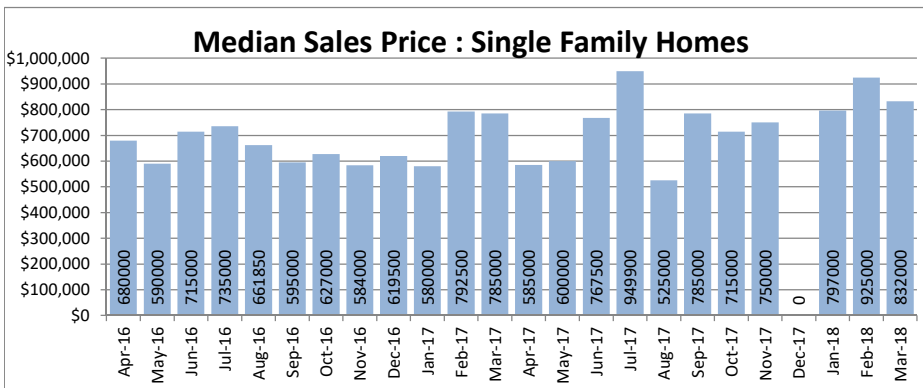
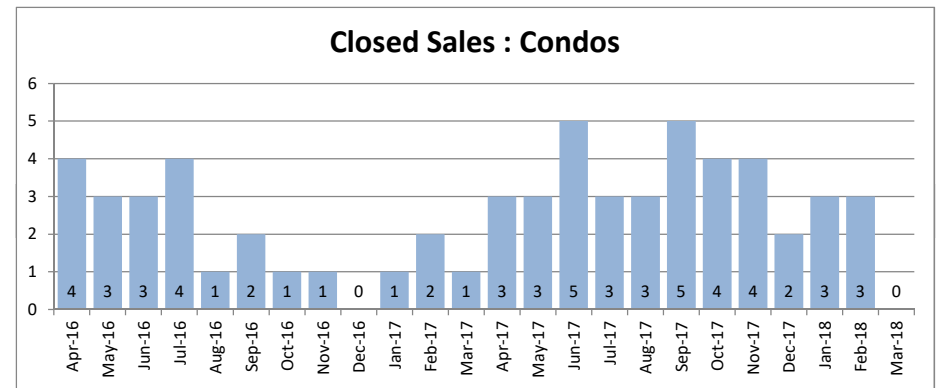
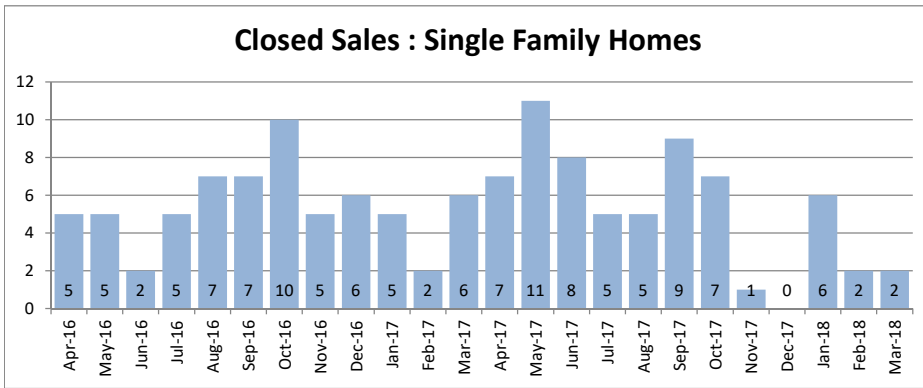


Windward Coast
1-4-8 to 1-5-5

March 2018

Single Family Homes	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	8	11	-27%	24	29	-17%
Closed Sales	2	6	-67%	10	13	-23%
Median Sales Price	\$832,000	\$785,000	6%	\$812,000	\$755,000	8%
Percent of Original List Price Received	93.3%	92.4%	1%	93.1%	91.5%	2%
Median Days on Market Until Sale	93	25	272%	32	41	-22%
Inventory of Homes for Sale	31	36	-14%	-	-	-

Condos	March			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	4	2	100%	11	14	-21%
Closed Sales	0	1	-	6	4	50%
Median Sales Price	\$0	\$335,000	-	\$251,900	\$303,500	-17%
Percent of Original List Price Received	0.0%	91.0%	-	97.1%	96.0%	1%
Median Days on Market Until Sale	0	85	-	10	91	-89%
Inventory of Homes for Sale	9	18	-50%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Single Family Solds - March 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 4

Central Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
LAUNANI VALLEY	\$ 485,000	\$ 683,000	40.8%	\$198,000	2	1	-50.0%	-1
MILILANI AREA	\$ 645,000	\$ 705,000	9.3%	\$60,000	6	4	-33.3%	-2
MILILANI MAUKA	\$ 875,000	\$ 912,500	4.3%	\$37,500	5	6	20.0%	1
WAHIAWA AREA	\$ 590,000	\$ 490,000	-16.9%	-\$100,000	3	4	33.3%	1
WAHIAWA HEIGHTS	\$ 560,000	\$ 624,500	11.5%	\$64,500	3	8	166.7%	5
WAIPIO ACRES/WAIKALANI WOOD	\$ 610,000	\$ 325,000	-46.7%	-\$285,000	1	1	0.0%	0
WHITMORE VILLAGE	\$ 795,000	\$ 582,000	-26.8%	-\$213,000	1	1	0.0%	0
Central Region	\$ 650,000	\$ 650,000	0.0%	\$0	21	25	19.0%	4
Diamond Hd Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AINA HAINA AREA	\$ 850,000	\$ 1,296,500	52.5%	\$446,500	3	6	100.0%	3
DIAMOND HEAD	\$ 2,625,000	\$ 5,400,000	105.7%	\$2,775,000	2	3	50.0%	1
HAWAII LOA RIDGE	\$ 2,462,500	\$ 1,820,000	-26.1%	-\$642,500	6	3	-50.0%	-3
KAHALA AREA	\$ 1,963,500	\$ 2,200,000	12.0%	\$236,500	6	3	-50.0%	-3
KAIMUKI	\$ 918,000	\$ 910,000	-0.9%	-\$8,000	5	4	-20.0%	-1
KALANI IKI	\$ 990,000	-	-	-	2	-	-	-
KAPAHULU	\$ 924,000	\$ 942,500	2.0%	\$18,500	2	2	0.0%	0
KULIOUOU	\$ 1,002,000	-	-	-	1	-	-	-
MAUNALANI HEIGHTS	\$ 1,238,900	\$ 1,305,000	5.3%	\$66,100	4	1	-75.0%	-3
NIU BEACH	-	\$ 1,325,000	-	-	-	1	-	-
NIU VALLEY	\$ 935,000	\$ 1,150,000	23.0%	\$215,000	1	1	0.0%	0
PALOLO	\$ 835,000	\$ 855,000	2.4%	\$20,000	3	3	0.0%	0
PAIKO LAGOON	-	\$ 7,000,000	-	-	-	1	-	-
WAIALAE IKI	\$ 1,437,500	\$ 1,675,000	16.5%	\$237,500	4	1	-75.0%	-3
WAIALAE NUI RDGE	-	\$ 1,570,000	-	-	-	2	-	-
WILHELMINA	\$ 987,500	\$ 1,368,000	38.5%	\$380,500	4	1	-75.0%	-3
Diamond Hd Region	\$ 1,100,000	\$ 1,347,500	22.5%	\$247,500	43	32	-25.6%	-11
Hawaii Kai Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
ANCHORAGE	\$ 1,815,000	-	-	-	1	-	-	-
KAMILO NUI	\$ 1,590,000	-	-	-	1	-	-	-
HAAHAIONE-UPPER	-	\$ 1,100,000	-	-	-	3	-	-
HAAHAIONE-LOWER	-	\$ 1,175,000	-	-	-	1	-	-
KALAMA VALLEY	\$ 820,000	\$ 1,037,500	26.5%	\$217,500	1	2	100.0%	1
KOKO HEAD TERRAC	\$ 850,000	\$ 1,150,000	35.3%	\$300,000	4	1	-75.0%	-3
KOKO VILLAS	-	\$ 1,480,000	-	-	-	1	-	-
LUNA KAI	\$ 1,580,000	-	-	-	1	-	-	-
MARINERS RIDGE	\$ 1,500,000	-	-	-	1	-	-	-
PORTLOCK	-	\$ 1,500,000	-	-	-	1	-	-
NAPALI HAWEO	-	\$ 1,550,000	-	-	-	1	-	-
QUEENS GATE	\$ 1,150,000	\$ 1,260,000	9.6%	\$110,000	1	1	0.0%	0
WEST MARINA	\$ 1,150,000	\$ 1,030,000	-10.4%	-\$120,000	2	3	50.0%	1
TRIANGLE	\$ 2,962,000	-	-	-	1	-	-	-
Hawaii Kai Region	\$ 1,150,000	\$ 1,165,000	1.3%	\$15,000	13	14	7.7%	1

Single Family Solds - March 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

Leeward Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
LUALUALEI	\$ 424,000	\$ 470,000	10.8%	\$46,000	6	3	-50.0%	-3
MAILI	\$ 380,000	\$ 433,000	13.9%	\$53,000	15	14	-6.7%	-1
MAILI SEA-KAIMALINO	\$ 420,000	\$ 516,000	22.9%	\$96,000	1	3	200.0%	2
MAILI SEA-MAKALAE 1	\$ 567,000	-	-	-	2	-	-	-
MAILI SEA-MAKALAE 2	-	\$ 534,500	-	-	-	2	-	-
MAILI SEA-NOHOKAI	\$ 409,888	-	-	-	1	-	-	-
MAKAHA	\$ 325,000	\$ 655,000	101.5%	\$330,000	5	5	0.0%	0
MAKAHA OCEANVIEW ESTATES	-	\$ 725,000	-	-	-	1	-	-
NANAKULI	\$ 241,284	-	-	-	2	-	-	-
WAIANAE	\$ 325,000	\$ 240,000	-26.2%	-\$85,000	1	1	0.0%	0
Leeward Region	\$ 382,000	\$ 499,000	30.6%	\$117,000	33	29	-12.1%	-4
Ewa Plain Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
EWA BEACH	\$ 575,000	\$ 625,000	8.7%	\$50,000	5	3	-40.0%	-2
EWA GEN ALII COURT	-	\$ 500,000	-	-	-	1	-	-
EWA GEN CORTEBELLA	\$ 510,000	\$ 505,000	-1.0%	-\$5,000	1	1	0.0%	0
EWA GEN HALEAKEA	\$ 889,000	\$ 940,000	5.7%	\$51,000	1	1	0.0%	0
EWA GEN KULA LEI	\$ 650,000	-	-	-	1	-	-	-
EWA GEN LAS BRISAS	\$ 555,000	\$ 565,000	1.8%	\$10,000	1	3	200.0%	2
EWA GEN LAULANI	-	\$ 626,000	-	-	-	1	-	-
EWA GEN LAULANI-TIDES	-	\$ 645,000	-	-	-	1	-	-
EWA GEN LAULANI-TRADES	\$ 592,750	-	-	-	2	-	-	-
EWA GEN LOMBARD WAY	\$ 493,500	-	-	-	2	-	-	-
EWA GEN PRESCOTT	\$ 675,000	\$ 755,000	11.9%	\$80,000	3	1	-66.7%	-2
EWA GEN SODA CREEK	\$ 480,000	\$ 635,500	32.4%	\$155,500	1	4	300.0%	3
EWA GEN SONOMA	-	\$ 825,000	-	-	-	1	-	-
EWA GEN SANDALWOOD	\$ 765,000	-	-	-	2	-	-	-
EWA GEN SUN TERRA	\$ 610,000	\$ 647,000	6.1%	\$37,000	1	4	300.0%	3
EWA GEN SUN TERRA SOUTH	-	\$ 647,000	-	-	-	1	-	-
EWA GEN TERRAZZA	\$ 546,500	\$ 607,000	11.1%	\$60,500	2	4	100.0%	2
EWA GET TIBURON	\$ 610,000	\$ 630,000	3.3%	\$20,000	3	1	-66.7%	-2
EWA GEN TUSCANY II	\$ 595,000	-	-	-	1	-	-	-
EWA GEN PARKSIDE	\$ 617,000	-	-	-	2	-	-	-
HAWAIIAN HOMES LAND	-	\$ 537,500	-	-	-	2	-	-
EWA VILLAGES	\$ 580,000	\$ 599,750	3.4%	\$19,750	4	2	-50.0%	-2
HOAKALEI-KIPUKA	-	\$ 969,000	-	-	-	1	-	-
HOAKALEI-KUAPAPA	\$ 789,000	\$ 790,000	0.1%	\$1,000	1	3	200.0%	2
HOAKALEI-KA MAKANA	\$ 771,000	\$ 1,120,000	45.3%	\$349,000	3	4	33.3%	1
HUELANI	\$ 650,000	\$ 640,000	-1.5%	-\$10,000	3	1	-66.7%	-2
KAPOLEI	\$ 555,000	\$ 688,000	24.0%	\$133,000	1	1	0.0%	0
KAPOLEI-KNOLLS	\$ 735,000	\$ 850,000	15.6%	\$115,000	1	3	200.0%	2
KAPOLEI-AELOA	\$ 630,000	\$ 710,000	12.7%	\$80,000	3	1	-66.7%	-2
KAPOLEI-IWALANI	\$ 674,500	\$ 645,000	-4.4%	-\$29,500	2	1	-50.0%	-1
KAPOLEI-KAI	\$ 705,000	-	-	-	1	-	-	-
KAPOLEI-KEKUILANI	\$ 594,000	\$ 640,000	7.7%	\$46,000	2	1	-50.0%	-1
KAPOLEI-MELANAI	\$ 503,000	\$ 635,000	26.2%	\$132,000	1	1	0.0%	0
KAPOLEI-MEHANA-KUKUNA	\$ 649,000	\$ 671,000	3.4%	\$22,000	1	2	100.0%	1
KAPOLEI-MEHANA-OLINO	-	\$ 705,000	-	-	-	1	-	-
LEEWARD ESTATES	\$ 522,000	\$ 630,000	20.7%	\$108,000	3	1	-66.7%	-2
NANAKAI GARDENS	\$ 558,500	\$ 650,000	16.4%	\$91,500	1	1	0.0%	0
OCEAN POINTE	\$ 679,000	\$ 701,100	3.3%	\$22,100	7	11	57.1%	4
WESTLOCH FAIRWAY	\$ 789,500	\$ 675,000	-14.5%	-\$114,500	1	2	100.0%	1
WESTLOCH ESTATES	\$ 646,000	\$ 721,000	11.6%	\$75,000	2	2	0.0%	0
Ewa Plain Region	\$ 625,000	\$ 662,750	6.0%	\$37,750	65	68	4.6%	3
Makakilo Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
MAKAKILO-KAHIWELO	\$ 775,000	\$ 810,000	4.5%	\$35,000	3	1	-66.7%	-2
MAKAKILO-UPPER	\$ 594,000	\$ 687,000	15.7%	\$93,000	2	2	0.0%	0
MAKAKILO-LOWER	\$ 699,500	\$ 537,500	-23.2%	-\$162,000	2	4	100.0%	2
MAKAKILO-ROYAL RIDGE	-	\$ 840,000	-	-	-	1	-	-
MAKAKILO-WAI KALOI	\$ 787,000	\$ 1,140,000	44.9%	\$353,000	2	1	-50.0%	-1
Makakilo Region	\$ 765,000	\$ 654,000	-14.5%	-\$111,000	9	9	0.0%	0

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Kailua Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AIKAHI PARK	\$ 1,245,000	\$ 1,182,500	-5.0%	-\$62,500	1	2	100.0%	1
BEACHSIDE	\$ 1,825,000	\$ 3,800,000	108.2%	\$1,975,000	3	2	-33.3%	-1
COCONUT GROVE	\$ 974,000	\$ 878,000	-9.9%	-\$96,000	3	6	100.0%	3
ENCHANTED LAKE	\$ 1,250,000	\$ 1,245,500	-0.4%	-\$4,500	5	4	-20.0%	-1
HILLCREST	-	\$ 1,200,000	-	-	-	1	-	-
KAILUA BLUFFS	\$ 950,000	\$ 1,065,000	12.1%	\$115,000	1	2	100.0%	1
KAILUA ESTATES	\$ 1,100,000	\$ 1,450,000	31.8%	\$350,000	1	1	0.0%	0
KALAMA TRACT	-	\$ 1,500,000	-	-	-	3	-	-
KALAMA/CNUT GROV	\$ 995,000	-	-	-	1	-	-	-
KALAHEO HILLSIDE	\$ 1,452,000	\$ 950,000	-34.6%	-\$502,000	1	1	0.0%	0
KAOPA	\$ 832,500	-	-	-	2	-	-	-
KEOLU HILLS	-	\$ 880,000	-	-	-	1	-	-
KOOLAUPOKO	\$ 1,950,000	\$ 1,245,750	-36.1%	-\$704,250	1	2	100.0%	1
KUKANONO	-	\$ 950,000	-	-	-	1	-	-
OLOMANA	-	\$ 1,100,000	-	-	-	1	-	-
LANIKAI	\$ 2,979,500	-	-	-	2	-	-	-
KUULEI TRACT	-	\$ 1,100,000	-	-	-	1	-	-
MAUNAWILI	\$ 929,500	\$ 1,076,500	15.8%	\$147,000	2	4	100.0%	2
WAIMANALO	\$ 422,500	\$ 1,362,500	222.5%	\$940,000	4	4	0.0%	0
Kailua Region	\$ 1,100,000	\$ 1,100,000	0.0%	\$0	27	36	33.3%	9

Pearl City Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AIEA HEIGHTS	\$ 828,000	\$ 735,000	-11.2%	-\$93,000	4	3	-25.0%	-1
FOSTER VILLAGE	\$ 892,500	\$ 928,000	4.0%	\$35,500	2	2	0.0%	0
HALAWA	\$ 766,250	\$ 750,000	-2.1%	-\$16,250	4	4	0.0%	0
NEWTOWN	\$ 1,005,000	\$ 1,050,000	4.5%	\$45,000	2	1	-50.0%	-1
PACIFIC PALISADES	\$ 660,000	\$ 607,000	-8.0%	-\$53,000	5	1	-80.0%	-4
PEARL CITY-UPPER	\$ 715,000	\$ 600,000	-16.1%	-\$115,000	3	3	0.0%	0
PEARLRIDGE	\$ 910,000	\$ 1,360,000	49.5%	\$450,000	2	1	-50.0%	-1
WAIMALU	-	\$ 665,000	-	-	-	4	-	-
WAILUNA	\$ 694,000	\$ 715,000	3.0%	\$21,000	1	1	0.0%	0
WAI'IAU	\$ 700,000	\$ 820,000	17.1%	\$120,000	1	1	0.0%	0
Pearl City Region	\$ 751,250	\$ 735,000	-2.2%	-\$16,250	24	21	-12.5%	-3

Kaneohe Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AHUIMANU AREA	\$ 839,000	-	-	-	2	-	-	-
BAY VIEW ESTATES	-	\$ 880,000	-	-	-	2	-	-
BAY VIEW GARDEN	\$ 1,225,000	-	-	-	1	-	-	-
BAYVIEW GOLF COURSE	-	\$ 1,255,000	-	-	-	1	-	-
CLUB VIEW ESTATE	\$ 765,000	-	-	-	1	-	-	-
CROWN TERRACE	\$ 705,000	-	-	-	1	-	-	-
HAIKU PLANTATION	\$ 1,037,000	-	-	-	2	-	-	-
HAIKU VILLAGE	\$ 962,500	\$ 1,100,000	14.3%	\$137,500	2	1	-50.0%	-1
HAUULA	\$ 755,000	\$ 740,000	-2.0%	-\$15,000	1	1	0.0%	0
HALE KOU	-	\$ 810,000	-	-	-	1	-	-
HALEKAUWILA	\$ 630,000	\$ 724,000	14.9%	\$94,000	1	2	100.0%	1
KAAAWA	\$ 680,000	-	-	-	3	-	-	-
KAHANAHOU	\$ 935,000	-	-	-	1	-	-	-
KANEOHE TOWN	\$ 849,000	\$ 695,000	-18.1%	-\$154,000	3	1	-66.7%	-2
KEAPUKA	\$ 832,500	\$ 705,000	-15.3%	-\$127,500	2	1	-50.0%	-1
PIKOILOA	\$ 1,200,000	\$ 892,500	-25.6%	-\$307,500	1	2	100.0%	1
LILIPUNA	-	\$ 899,000	-	-	-	1	-	-
LULANI OCEAN	\$ 740,000	\$ 765,500	3.4%	\$25,500	1	1	0.0%	0
MATSON POINT	-	\$ 1,145,000	-	-	-	1	-	-
MAHINUI	\$ 1,050,000	-	-	-	1	-	-	-
PUAHUULA	-	\$ 895,000	-	-	-	1	-	-
PUOHALA VILLAGE	\$ 747,000	-	-	-	1	-	-	-
PUNALUU	\$ 857,500	\$ 924,000	7.8%	\$66,500	2	1	-50.0%	-1
TEMPLE VALLEY	\$ 1,650,000	-	-	-	2	-	-	-
PUUALII	-	\$ 924,000	-	-	-	1	-	-
VALLEY ESTATES	-	\$ 647,500	-	-	-	1	-	-
WOODRIDGE	\$ 650,000	-	-	-	1	-	-	-
WAIKALUA	\$ 780,000	\$ 855,000	9.6%	\$75,000	1	1	0.0%	0
Kaneohe Region	\$ 807,500	\$ 840,000	4.0%	\$32,500	30	20	-33.3%	-10

Single Family Solds - March 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 4

North Shore Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
PAALAAKAI	\$ 665,000	\$ 583,000	-12.3%	-\$82,000	1	1	0.0%	0
KAWAIOLOA	\$ 7,800,000	\$ 3,250,000	-58.3%	-\$4,550,000	1	1	0.0%	0
KAHUKU	-	\$ 580,000	-	-	-	1	-	-
MOKULEIA	\$ 1,800,000	-	-	-	1	-	-	-
SUNSET AREA	\$ 1,025,000	\$ 2,695,000	162.9%	\$1,670,000	1	1	0.0%	0
WAIALUA	\$ 700,000	\$ 750,000	7.1%	\$50,000	3	1	-66.7%	-2
North Shore Region	\$ 789,500	\$ 750,000	-5.0%	-\$39,500	7	5	-28.6%	-2
Waipahu Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
BUSINESS	\$ 185,000	-	-	-	1	-	-	-
HARBOR VIEW	\$ 640,000	\$ 765,000	19.5%	\$125,000	1	1	0.0%	0
ROYAL KUNIA	\$ 719,000	\$ 703,500	-2.2%	-\$15,500	4	6	50.0%	2
ROBINSON HEIGHTS	-	\$ 640,000	-	-	-	1	-	-
WAIKELE	-	\$ 750,000	-	-	-	1	-	-
VILLAGE PARK	\$ 735,000	\$ 690,000	-6.1%	-\$45,000	1	1	0.0%	0
WAIPAHU ESTATES	\$ 702,000	-	-	-	1	-	-	-
WAIPAHU TRIANGLE	\$ 652,000	\$ 698,000	7.1%	\$46,000	1	1	0.0%	0
WAIPAHU GARDENS	\$ 527,000	-	-	-	1	-	-	-
WAIPAHU-LOWER	\$ 633,500	\$ 664,500	4.9%	\$31,000	4	4	0.0%	0
WAIPIO GENTRY	\$ 526,000	\$ 740,000	40.7%	\$214,000	2	1	-50.0%	-1
Waipahu Region	\$ 646,000	\$ 705,000	9.1%	\$59,000	16	16	0.0%	0
Metro Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
ALEWA HEIGHTS	-	\$ 799,000	-	-	-	1	-	-
ALIAMANU	-	\$ 711,250	-	-	-	2	-	-
JUDD HILLSIDE	\$ 2,999,999	-	-	-	1	-	-	-
DOWSETT	-	\$ 1,315,000	-	-	-	1	-	-
KALIHI VALLEY	\$ 812,500	\$ 617,020	-24.1%	-\$195,480	2	2	0.0%	0
KALIHI-LOWER	-	\$ 925,000	-	-	-	3	-	-
KALIHI-UPPER	\$ 710,000	\$ 805,000	13.4%	\$95,000	1	1	0.0%	0
KALIHI UKA	\$ 735,000	-	-	-	2	-	-	-
KALIHI AREA	-	\$ 900,000	-	-	-	1	-	-
KAMEHAMEHA HEIGHTS	\$ 992,500	\$ 760,000	-23.4%	-\$232,500	2	2	0.0%	0
LILIIHA	-	\$ 425,000	-	-	-	1	-	-
MAKIKI AREA	\$ 470,000	-	-	-	1	-	-	-
MANOA AREA	\$ 1,750,000	\$ 1,192,000	-31.9%	-\$558,000	3	3	0.0%	0
MANOA-LOWER	\$ 1,029,000	-	-	-	1	-	-	-
MANOA-UPPER	-	\$ 947,500	-	-	-	2	-	-
MANOA-WOODLAWN	\$ 3,200,000	\$ 950,000	-70.3%	-\$2,250,000	1	1	0.0%	0
NUUANU AREA	-	\$ 1,302,500	-	-	-	2	-	-
MOANALUA GARDENS	\$ 877,500	-	-	-	2	-	-	-
NUUANU LOWER	\$ 917,500	-	-	-	2	-	-	-
PACIFIC HEIGHTS	\$ 752,000	\$ 2,350,000	212.5%	\$1,598,000	1	1	0.0%	0
PAPAKOLEA	-	\$ 314,011	-	-	-	1	-	-
SALT LAKE	-	\$ 1,125,000	-	-	-	3	-	-
WAIKIKI	\$ 1,103,000	\$ 397,000	-64.0%	-\$706,000	1	1	0.0%	0
PUNCHBOWL AREA	\$ 1,248,800	\$ 1,087,500	-12.9%	-\$161,300	1	2	100.0%	1
Metro Region	\$ 915,000	\$ 912,500	-0.3%	-\$2,500	21	30	42.9%	9

Condo Solds - March 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of :

Central Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
LAUNANI VALLEY	\$ 430,000	\$ 390,000	-9.3%	-\$40,000	3	9	200.0%	6
MILILANI AREA	\$ 351,500	\$ 450,000	28.0%	\$98,500	10	11	10.0%	1
MILILANI MAUKA	\$ 403,500	\$ 461,000	14.3%	\$57,500	8	8	0.0%	0
WAHIAWA HEIGHTS	\$ 255,000	-	-	-	1	-	-	-
WILIKINA	\$ 207,500	\$ 162,500	-21.7%	-\$45,000	2	2	0.0%	0
WAIPIO ACRES/WAIKALANI WOOD	\$ 295,000	\$ 295,000	0.0%	\$0	9	5	-44.4%	-4
Central Region	\$ 340,000	\$ 390,000	14.7%	\$50,000	33	35	6.1%	2
Diamond Hd Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
DIAMOND HEAD	\$ 455,000	\$ 498,000	9.5%	\$43,000	7	3	-57.1%	-4
KAHALA AREA	\$ 925,000	-	-	-	2	-	-	-
KALANI IKI	\$ 995,000	\$ 1,000,000	0.5%	\$5,000	1	1	0.0%	0
PALOLO	-	\$ 190,000	-	-	-	1	-	-
ST. LOUIS	\$ 486,500	\$ 577,000	18.6%	\$90,500	2	2	0.0%	0
WAIALAE G/C	-	\$ 65,000	-	-	-	3	-	-
WAIALAE NUI VLY	\$ 530,000	\$ 566,500	6.9%	\$36,500	3	2	-33.3%	-1
Diamond Hd Region	\$ 530,000	\$ 524,000	-1.1%	-\$6,000	15	12	-20.0%	-3
Ewa Plain Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AG/INDL/NAVY	\$ 270,000	\$ 266,250	-1.4%	-\$3,750	4	2	-50.0%	-2
EWA	\$ 330,000	\$ 376,000	13.9%	\$46,000	5	8	60.0%	3
EWA GEN SODA CREEK	\$ 315,000	\$ 345,513	9.7%	\$30,513	3	6	100.0%	3
EWA GEN SUN TERRA ON THE PARK	-	\$ 340,000	-	-	-	1	-	-
HOAKALEI-KA MAKANA	\$ 563,000	\$ 580,000	3.0%	\$17,000	1	1	0.0%	0
KAPOLEI	\$ 351,000	\$ 430,900	22.8%	\$79,900	7	10	42.9%	3
KAPOLEI-MEHANA-MANAWA	-	\$ 562,500	-	-	-	2	-	-
KAPOLEI-MAHANA-AWAKEA	\$ 430,360	-	-	-	1	-	-	-
KAPOLEI-MEHANA-OLINO	\$ 409,528	-	-	-	1	-	-	-
KO OLINA	\$ 627,500	\$ 560,000	-10.8%	-\$67,500	9	7	-22.2%	-2
OCEAN POINTE	\$ 494,000	\$ 550,000	11.3%	\$56,000	8	13	62.5%	5
Ewa Plain Region	\$ 463,000	\$ 502,500	8.5%	\$39,500	39	50	28.2%	11
Hawaii Kai Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
HAAHAIONE-LOWER	\$ 512,500	\$ 499,000	-2.6%	-\$13,500	6	7	16.7%	1
WEST MARINA	\$ 868,000	\$ 700,000	-19.4%	-\$168,000	11	13	18.2%	2
Hawaii Kai Region	\$ 675,000	\$ 674,000	-0.1%	-\$1,000	17	20	17.6%	3
Kailua Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
WAIMANALO	\$ 430,000	-	-	-	1	-	-	-
COCONUT GROVE	\$ 300,000	-	-	-	1	-	-	-
ENCHANTED LAKE	\$ 625,000	-	-	-	1	-	-	-
KUKILAKILA	-	\$ 985,000	-	-	-	1	-	-
KAILUA TOWN	\$ 530,150	\$ 574,000	8.3%	\$43,850	4	8	100.0%	4
Kailua Region	\$ 529,800	\$ 575,000	8.5%	\$45,200	7	9	28.6%	2
Kaneohe Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
COUNTRY CLUB	-	\$ 664,000	-	-	-	1	-	-
GOVERNMENT	-	\$ 585,000	-	-	-	1	-	-
HAIKU PLANTATION	\$ 600,000	\$ 595,750	-0.7%	-\$4,250	3	2	-33.3%	-1
HALE KOU	\$ 368,000	\$ 375,000	1.9%	\$7,000	2	1	-50.0%	-1
MAHINUI	\$ 490,000	-	-	-	1	-	-	-
LILIPUNA	\$ 620,000	\$ 672,500	8.5%	\$52,500	1	2	100.0%	1
PARKWAY	\$ 575,000	-	-	-	1	-	-	-
PUNALUU	\$ 335,000	-	-	-	1	-	-	-
PUOHALA VILLAGE	\$ 284,000	-	-	-	1	-	-	-
PUUALII	\$ 551,000	\$ 495,000	-10.2%	-\$56,000	2	4	100.0%	2
TEMPLE VALLEY	\$ 435,000	-	-	-	5	-	-	-
WINDWARD ESTATES	\$ 370,000	\$ 475,000	28.4%	\$105,000	7	6	-14.3%	-1
Kaneohe Region	\$ 462,500	\$ 570,000	23.2%	\$107,500	24	17	-29.2%	-7

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Leeward Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
MAILI	\$ 105,000	\$ 325,000	209.5%	\$220,000	1	3	200.0%	2
WAIANA	\$ 170,000	\$ 125,000	-26.5%	-\$45,000	10	8	-20.0%	-2
MAKAHA OCEANVIEW ESTATES	-	\$ 234,950	-	-	-	1	-	-
MAKAHA	\$ 131,000	\$ 158,900	21.3%	\$27,900	7	15	114.3%	8
Leeward Region	\$ 137,950	\$ 146,000	5.8%	\$8,050	18	27	50.0%	9
Makakilo Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
MAKAKILO-UPPER	\$ 34,700	\$ 435,000	1153.6%	\$400,300	17	13	-23.5%	-4
Makakilo Region	\$ 347,000	\$ 435,000	25.4%	\$88,000	17	13	-23.5%	-4
Metro Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
ALA MOANA	\$ 317,500	\$ 305,000	-3.9%	-\$12,500	15	13	-13.3%	-2
CHINATOWN	\$ 419,500	\$ 444,000	5.8%	\$24,500	2	3	50.0%	1
DOWNTOWN	\$ 362,500	\$ 357,000	-1.5%	-\$5,500	18	15	-16.7%	-3
HOLIDAY MART	\$ 240,000	\$ 365,000	52.1%	\$125,000	3	8	166.7%	5
KAKAAKO	\$ 808,000	\$ 767,000	-5.1%	-\$41,000	19	27	42.1%	8
KALIHI AREA	\$ 300,000	\$ 320,000	6.7%	\$20,000	3	1	-66.7%	-2
KALIHI-LOWER	-	\$ 255,000	-	-	-	2	-	-
KAPAHULU	\$ 363,000	\$ 506,500	39.5%	\$143,500	3	2	-33.3%	-1
KAPALAMA	\$ 315,000	-	-	-	1	-	-	-
KAPIOLANI	\$ 487,500	\$ 469,000	-3.8%	-\$18,500	6	9	50.0%	3
MAKIKI	\$ 300,000	\$ 390,000	30.0%	\$90,000	2	4	100.0%	2
MAKIKI AREA	\$ 395,000	\$ 297,500	-24.7%	-\$97,500	34	20	-41.2%	-14
MCCULLY	\$ 237,500	-	-	-	2	-	-	-
MOILILI	\$ 407,500	\$ 480,000	17.8%	\$72,500	8	5	-37.5%	-3
NUUANU-LOWER	\$ 657,500	\$ 415,000	-36.9%	-\$242,500	4	5	25.0%	1
PAWAA	\$ 269,000	\$ 520,000	93.3%	\$251,000	1	3	200.0%	2
PUNAHOU	\$ 440,000	\$ 346,000	-21.4%	-\$94,000	2	5	150.0%	3
PUNCHBOWL AREA	\$ 460,000	\$ 474,000	3.0%	\$14,000	6	10	66.7%	4
PUNCHBOWL-LOWER	\$ 355,000	\$ 477,500	34.5%	\$122,500	3	2	-33.3%	-1
SALT LAKE	\$ 371,500	\$ 410,000	10.4%	\$38,500	22	13	-40.9%	-9
WAIKIKI	\$ 417,500	\$ 452,500	8.4%	\$35,000	114	106	-7.0%	-8
Metro Region	\$ 400,000	\$ 444,000	11.0%	\$44,000	268	253	-5.6%	-15
North Shore Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
WAIALUA	\$ 285,250	\$ -	-100.0%	-\$285,250	4	0	-100.0%	-4
KUILIMA	\$ 644,000	\$ -	-100.0%	-\$644,000	1	0	-100.0%	-1
North Shore Region	\$ 325,000	\$ -	-100.0%	-\$325,000	5	0	-100.0%	-5
Pearl City Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AIEA HEIGHTS	-	\$ 584,000	-	-	-	1	-	-
HALAWA	\$ 400,000	\$ 480,000	20.0%	\$80,000	1	1	0.0%	0
MANANA	\$ 205,000	\$ 350,000	70.7%	\$145,000	5	5	0.0%	0
MILITARY	\$ 480,500	\$ 505,000	5.1%	\$24,500	1	1	0.0%	0
NAVY FEDERAL	\$ 330,000	\$ 290,000	-12.1%	-\$40,000	1	1	0.0%	0
NEWTOWN	\$ 467,500	\$ 440,000	-5.9%	-\$27,500	2	2	0.0%	0
PEARL CITY UPPER	-	\$ 232,000	-	-	-	1	-	-
PEARL CITY LOWER	\$ 344,000	-	-	-	1	-	-	-
PEARLRIDGE	\$ 400,000	\$ 401,000	0.3%	\$1,000	21	17	-19.0%	-4
WAIU	\$ 435,000	\$ 378,000	-13.1%	-\$57,000	2	1	-50.0%	-1
WAIMALU	-	\$ 235,000	-	-	-	1	-	-
WAILUNA	\$ 275,000	-	-	-	2	-	-	-
Pearl City Region	\$ 379,000	\$ -	-100.0%	-\$379,000	36	-	-100.0%	-36

Condo Solds - March 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of :

Waipahu Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
WAIKELE	\$ 425,000	\$ 445,000	4.7%	\$20,000	5	10	100.0%	5
ROYAL KUNIA	\$ 402,000	-	-	-	2	-	-	-
VILLAGE PARK	\$ 355,000	-	-	-	1	-	-	-
WAIPAHU-LOWER	\$ 222,000	\$ 248,000	11.7%	\$26,000	3	3	0.0%	0
WAIPIO GENTRY	\$ 355,000	\$ 360,000	1.4%	\$5,000	5	5	0.0%	0
Waipahu Region	\$ 363,250	\$ 421,000	15.9%	\$57,750	16	18	12.5%	2