

# Local Market Update

## Single Family Homes

### May 2017



May 2017		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		May-17	May-16	Change	May-17	May-16	Change	May-17	May-16	Change	May-17	May-16	Change	May-17	May-16	Change	May-17	May-16	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	17	8	113%	16	5	220%	\$1,592,500	\$810,000	97%	99.5%	98.2%	1%	12	16	-25%	52	38	37%
Ala Moana - Kakaako	1-2-3	1	1	0%	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	1	2	-50%
Downtown - Nuuanu	1-1-8 to 1-2-2	16	9	78%	10	4	150%	\$1,007,500	\$960,000	5%	97.2%	92.8%	5%	17	34	-50%	41	32	28%
Ewa Plain	1-9-1	78	67	16%	68	63	8%	\$649,500	\$625,000	4%	99.9%	99.5%	0%	10	14	-29%	186	148	26%
Hawaii Kai	1-3-9	20	21	-5%	16	15	7%	\$1,379,500	\$895,000	54%	95.5%	97.8%	-2%	52	17	206%	76	81	-6%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	42	37	14%	38	34	12%	\$1,180,500	\$1,006,000	17%	104.9%	97.2%	8%	8	28	-71%	117	126	-7%
Kalihi - Palama	1-1-2 to 1-1-7	15	19	-21%	11	4	175%	\$796,000	\$740,000	8%	109.0%	102.3%	7%	37	61	-39%	43	37	16%
Kaneohe	Selected 1-4-4 to 1-4-7	35	36	-3%	20	14	43%	\$778,614	\$736,500	6%	96.2%	101.1%	-5%	10	19	-47%	65	60	8%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	31	25	24%	15	20	-25%	\$1,000,000	\$819,500	22%	95.2%	98.0%	-3%	21	8	163%	74	90	-18%
Makaha - Nanakuli	1-8-1 to 1-8-9	46	41	12%	41	27	52%	\$479,000	\$435,000	10%	99.3%	98.9%	0%	15	9	67%	111	126	-12%
Makakilo	1-9-2 to 1-9-3	24	27	-11%	12	10	20%	\$692,500	\$602,500	15%	98.3%	96.4%	2%	16	36	-56%	58	46	26%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	13	11	18%	7	9	-22%	\$1,050,000	\$1,255,000	-16%	82.7%	114.1%	-28%	13	22	-41%	38	42	-10%
Mililani	Selected 1-9-4 to 1-9-5	26	24	8%	15	22	-32%	\$715,000	\$748,350	-4%	101.4%	97.3%	4%	18	18	0%	45	54	-17%
Moanalua - Salt Lake	1-1-1	7	4	75%	4	2	100%	\$915,000	\$1,022,500	-11%	93.3%	97.6%	-4%	56	24	133%	14	6	133%
North Shore	1-5-6 to 1-6-9	15	13	15%	9	14	-36%	\$713,000	\$1,210,000	-41%	100.4%	93.4%	7%	35	72	-51%	64	65	-2%
Pearl City - Aiea	1-9-6 to 1-9-9	16	24	-33%	30	27	11%	\$809,500	\$740,000	9%	103.8%	97.4%	7%	18	16	13%	62	66	-6%
Wahiawa	1-7-1 to 1-7-7	14	8	75%	11	12	-8%	\$569,000	\$549,500	4%	94.8%	102.7%	-8%	8	10	-20%	27	20	35%
Waialae - Kahala	1-3-5	9	15	-40%	6	10	-40%	\$1,815,000	\$1,244,000	46%	93.6%	90.6%	3%	57	23	148%	58	88	-34%
Waikiki	1-2-6	0	0	-	1	0	-	\$185,000	\$0	-	105.7%	0.0%	-	1	0	-	4	0	-
Waipahu	1-9-4	20	17	18%	21	22	-5%	\$695,000	\$599,950	16%	99.0%	100.9%	-2%	12	15	-20%	47	44	7%
Windward Coast	1-4-8 to 1-5-5	16	19	-16%	11	5	120%	\$600,000	\$590,000	2%	81.1%	105.4%	-23%	33	106	-69%	42	41	2%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		May-17	May-16	Change	May-17	May-16	Change	May-17	May-16	Change	May-17	May-16	Change	May-17	May-16	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	64	62	3%	43	40	8%	\$1,400,000	\$1,192,500	17%	100.0%	98.2%	2%	25	16	56%
Ala Moana - Kakaako	1-2-3	4	4	0%	0	4	-	\$0	\$795,000	-	0.0%	0.0%	-	0	49	-
Downtown - Nuuanu	1-1-8 to 1-2-2	69	56	23%	33	25	32%	\$862,500	\$995,130	-13%	98.6%	92.8%	6%	20	24	-17%
Ewa Plain	1-9-1	422	367	15%	295	274	8%	\$635,000	\$615,000	3%	99.2%	99.5%	0%	13	13	0%
Hawaii Kai	1-3-9	117	121	-3%	71	65	9%	\$1,150,000	\$1,075,000	7%	95.8%	97.8%	-2%	26	23	13%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	178	188	-5%	115	119	-3%	\$1,100,000	\$984,500	12%	100.0%	97.2%	3%	18	18	0%
Kalihi - Palama	1-1-2 to 1-1-7	72	60	20%	46	39	18%	\$798,000	\$692,500	15%	100.1%	102.3%	-2%	29	24	21%
Kaneohe	Selected 1-4-4 to 1-4-7	138	127	9%	92	75	23%	\$845,000	\$760,000	11%	99.5%	101.1%	-2%	14	16	-13%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	132	139	-5%	72	76	-5%	\$993,000	\$918,000	8%	99.3%	98.0%	1%	19	16	19%
Makaha - Nanakuli	1-8-1 to 1-8-9	217	191	14%	138	107	29%	\$444,360	\$430,000	3%	99.0%	98.9%	0%	19	22	-14%
Makakilo	1-9-2 to 1-9-3	101	102	-1%	49	58	-16%	\$692,500	\$684,000	1%	95.9%	96.4%	-1%	16	32	-50%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	73	62	18%	39	45	-13%	\$1,050,000	\$1,080,000	-3%	89.6%	114.1%	-21%	15	29	-48%
Mililani	Selected 1-9-4 to 1-9-5	105	117	-10%	65	99	-34%	\$710,000	\$721,000	-2%	97.9%	97.3%	1%	14	23	-39%
Moanalua - Salt Lake	1-1-1	19	18	6%	11	14	-21%	\$820,000	\$952,500	-14%	93.8%	97.6%	-4%	26	29	-10%
North Shore	1-5-6 to 1-6-9	88	68	29%	44	47	-6%	\$789,500	\$879,000	-10%	95.1%	93.4%	2%	26	71	-63%
Pearl City - Aiea	1-9-6 to 1-9-9	127	137	-7%	113	107	6%	\$761,250	\$736,500	3%	99.2%	97.4%	2%	13	15	-13%
Wahiawa	1-7-1 to 1-7-7	49	43	14%	36	34	6%	\$590,000	\$534,000	10%	98.3%	102.7%	-4%	19	16	19%
Waialae - Kahala	1-3-5	82	94	-13%	44	37	19%	\$1,848,556	\$1,700,000	9%	92.8%	90.6%	2%	51	20	155%
Waikiki	1-2-6	3	1	200%	2	1	100%	\$644,000	\$390,000	65%	87.3%	0.0%	-	61	0	-
Waipahu	1-9-4	109	111	-2%	80	96	-17%	\$665,000	\$610,000	9%	99.3%	100.9%	-2%	13	16	-19%
Windward Coast	1-4-8 to 1-5-5	49	52	-6%	31	27	15%	\$610,000	\$590,000	3%	89.8%	105.4%	-15%	41	23	78%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## Condos May 2017



May 2017		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		May-17	May-16	Change	May-17	May-16	Change	May-17	May-16	Change	May-17	May-16	Change	May-17	May-16	Change	May-17	May-16	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	1	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	1	1	0%
Ala Moana - Kakaako	1-2-3	84	64	31%	61	42	45%	\$475,774	\$367,500	29%	97.5%	99.3%	-2%	23	40	-43%	263	229	15%
Downtown - Nuuanu	1-1-8 to 1-2-2	65	47	38%	22	35	-37%	\$423,500	\$350,000	21%	98.8%	103.6%	-5%	13	17	-24%	127	134	-5%
Ewa Plain	1-9-1	64	49	31%	43	49	-12%	\$495,000	\$430,000	15%	97.1%	98.9%	-2%	10	15	-33%	111	121	-8%
Hawaii Kai	1-3-9	28	26	8%	21	10	110%	\$629,000	\$637,500	-1%	99.9%	99.8%	0%	13	26	-50%	67	67	0%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	20	7	186%	10	8	25%	\$634,000	\$463,500	37%	100.0%	100.9%	-1%	12	6	100%	31	22	41%
Kalihi - Palama	1-1-2 to 1-1-7	19	16	19%	8	8	0%	\$429,000	\$472,000	-9%	99.4%	99.6%	0%	17	8	113%	45	27	67%
Kaneohe	Selected 1-4-4 to 1-4-7	27	17	59%	24	16	50%	\$550,000	\$567,500	-3%	102.4%	101.8%	1%	8	7	14%	41	37	11%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	9	10	-10%	9	6	50%	\$635,000	\$614,750	3%	101.0%	103.9%	-3%	11	50	-78%	49	62	-21%
Makaha - Nanakuli	1-8-1 to 1-8-9	27	16	69%	15	22	-32%	\$156,100	\$129,000	21%	100.8%	97.7%	3%	28	17	65%	83	62	34%
Makakilo	1-9-2 to 1-9-3	16	13	23%	18	16	13%	\$352,500	\$347,500	1%	100.2%	100.9%	-1%	8	14	-43%	24	29	-17%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	73	96	-24%	59	54	9%	\$360,000	\$400,000	-10%	96.0%	95.4%	1%	23	23	0%	214	210	2%
Mililani	Selected 1-9-4 to 1-9-5	48	37	30%	38	32	19%	\$387,000	\$357,750	8%	101.2%	100.1%	1%	11	8	38%	67	55	22%
Moanalua - Salt Lake	1-1-1	20	24	-17%	20	21	-5%	\$333,250	\$340,000	-2%	95.5%	98.0%	-3%	19	14	36%	40	46	-13%
North Shore	1-5-6 to 1-6-9	2	4	-50%	5	4	25%	\$645,000	\$507,000	27%	95.6%	96.8%	-1%	9	18	-50%	23	21	10%
Pearl City - Aiea	1-9-6 to 1-9-9	25	24	4%	34	33	3%	\$367,500	\$360,000	2%	94.6%	97.6%	-3%	11	10	10%	58	67	-13%
Wahiawa	1-7-1 to 1-7-7	2	3	-33%	2	5	-60%	\$183,500	\$215,000	-15%	106.7%	97.7%	9%	11	13	-15%	8	9	-11%
Waialae - Kahala	1-3-5	5	8	-38%	6	2	200%	\$556,500	\$1,125,000	-51%	99.1%	92.3%	7%	12	53	-77%	24	16	50%
Waikiki	1-2-6	144	133	8%	120	91	32%	\$390,500	\$355,000	10%	97.9%	96.5%	1%	21	26	-19%	512	525	-2%
Waipahu	1-9-4	19	26	-27%	22	20	10%	\$347,500	\$325,000	7%	99.4%	100.0%	-1%	9	7	29%	41	43	-5%
Windward Coast	1-4-8 to 1-5-5	4	3	33%	3	3	0%	\$279,000	\$245,000	14%	100.0%	102.1%	-2%	73	29	152%	20	19	5%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		May-17	May-16	Change	May-17	May-16	Change	May-17	May-16	Change	May-17	May-16	Change	May-17	May-16	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	1	3	0%	0	2	-	\$0	\$672,500	-	0.0%	98.2%	-	0	59	-
Ala Moana - Kakaako	1-2-3	368	292	26%	217	183	19%	\$475,000	\$510,000	-7%	97.3%	99.0%	-2%	26	42	-38%
Downtown - Nuuanu	1-1-8 to 1-2-2	226	208	9%	127	128	-1%	\$425,000	\$385,000	10%	97.7%	98.7%	-1%	22	23	-4%
Ewa Plain	1-9-1	274	256	7%	196	199	-2%	\$465,000	\$430,000	8%	101.3%	98.4%	3%	10	14	-29%
Hawaii Kai	1-3-9	127	134	-5%	76	73	4%	\$655,000	\$625,000	5%	99.3%	98.4%	1%	16	22	-27%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	66	58	14%	35	37	-5%	\$539,000	\$523,000	3%	98.9%	99.8%	-1%	19	12	58%
Kalihi - Palama	1-1-2 to 1-1-7	77	61	26%	42	42	0%	\$405,000	\$375,000	8%	101.5%	95.7%	6%	20	23	-13%
Kaneohe	Selected 1-4-4 to 1-4-7	116	90	29%	89	70	27%	\$532,000	\$505,000	5%	101.3%	99.5%	2%	9	9	0%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	57	67	-15%	44	40	10%	\$502,500	\$614,750	-18%	93.9%	103.9%	-10%	47	51	-8%
Makaha - Nanakuli	1-8-1 to 1-8-9	135	106	27%	72	77	-6%	\$148,900	\$131,500	13%	99.3%	97.0%	2%	30	29	3%
Makakilo	1-9-2 to 1-9-3	76	70	9%	73	59	24%	\$355,000	\$380,000	-7%	97.4%	101.3%	-4%	10	12	-17%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	383	377	2%	269	249	8%	\$369,000	\$369,000	0%	98.4%	97.6%	1%	25	20	25%
Mililani	Selected 1-9-4 to 1-9-5	219	169	30%	155	134	16%	\$365,000	\$352,000	4%	100.7%	101.0%	0%	10	8	25%
Moanalua - Salt Lake	1-1-1	101	104	-3%	84	91	-8%	\$358,000	\$335,000	7%	99.4%	97.1%	2%	20	9	122%
North Shore	1-5-6 to 1-6-9	40	29	38%	25	20	25%	\$439,750	\$397,500	11%	94.1%	96.6%	-3%	9	15	-40%
Pearl City - Aiea	1-9-6 to 1-9-9	157	157	0%	149	134	11%	\$363,000	\$350,000	4%	97.6%	95.9%	2%	11	11	0%
Wahiawa	1-7-1 to 1-7-7	19	15	27%	11	14	-21%	\$215,000	\$142,500	51%	95.6%	94.2%	1%	7	14	-50%
Waialae - Kahala	1-3-5	38	37	3%	27	17	59%	\$565,000	\$568,000	-1%	101.1%	101.8%	-1%	18	20	-10%
Waikiki	1-2-6	720	715	1%	468	424	10%	\$385,000	\$370,000	4%	96.5%	96.1%	0%	29	35	-17%
Waipahu	1-9-4	111	114	-3%	92	87	6%	\$377,500	\$320,000	18%	100.7%	100.3%	0%	8	9	-11%
Windward Coast	1-4-8 to 1-5-5	23	21	10%	10	10	0%	\$280,750	\$220,000	28%	95.5%	88.2%	8%	71	28	154%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## May 2017

**Aina Haina - Kuliouou**

1-3-6 to 1-3-8

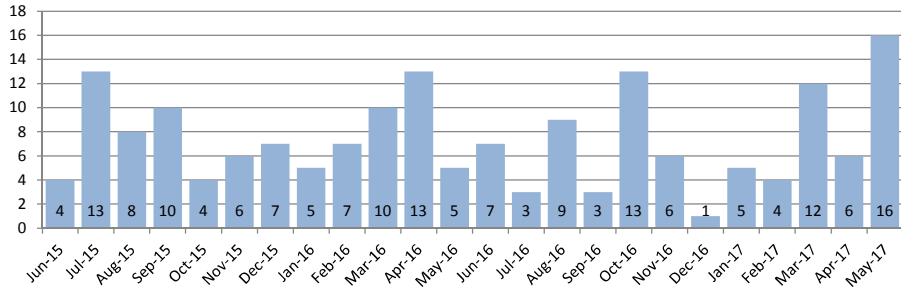


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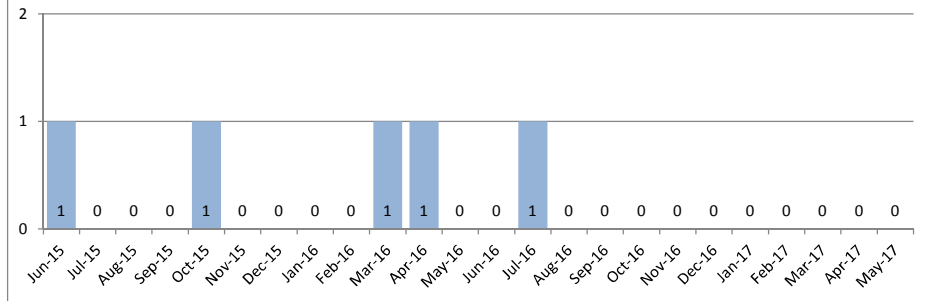
Single Family Homes	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	17	8	113%	64	62	3%
Closed Sales	16	5	220%	43	40	8%
Median Sales Price	\$1,592,500	\$810,000	97%	\$1,400,000	\$1,192,500	17%
Percent of Original List Price Received	99.5%	98.2%	1%	100.0%	97.3%	3%
Median Days on Market Until Sale	12	16	-25%	25	16	56%
Inventory of Homes for Sale	52	38	37%	-	-	-

Condos	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	1	0	-	1	3	-67%
Closed Sales	0	0	-	0	2	-
Median Sales Price	\$0	\$0	-	\$0	\$672,500	-
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	98.2%	-
Median Days on Market Until Sale	0	0	-	0	59	-
Inventory of Homes for Sale	1	1	0%	-	-	-

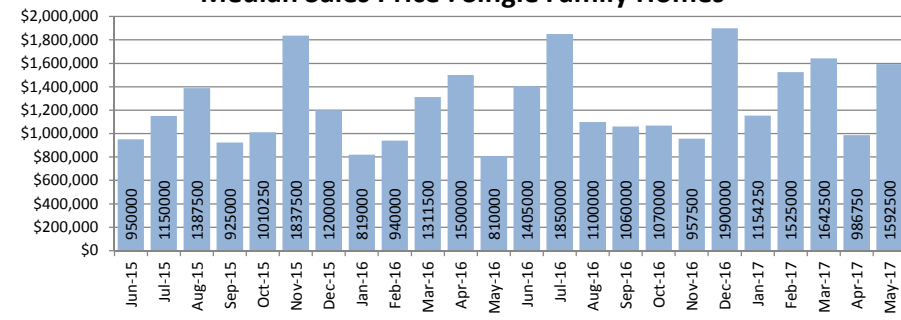
**Closed Sales : Single Family Homes**



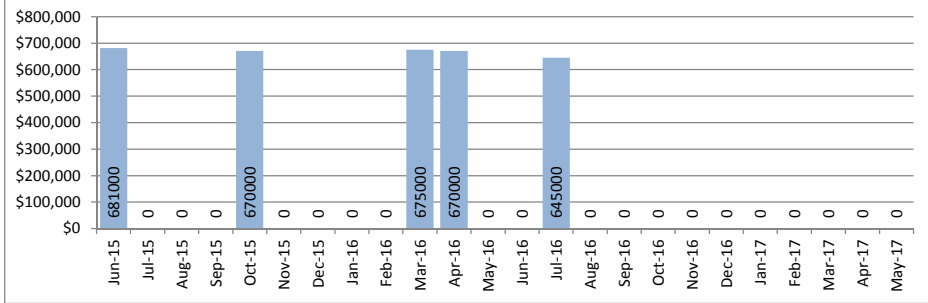
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



**SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.**

# Local Market Update

May 2017

Ala Moana - Kakaako

1-2-3

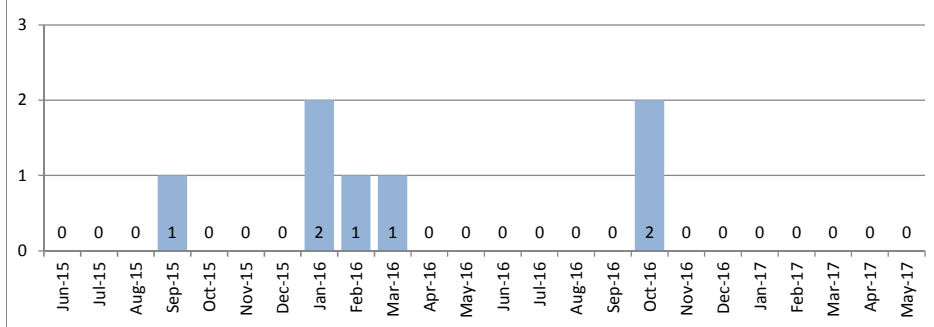


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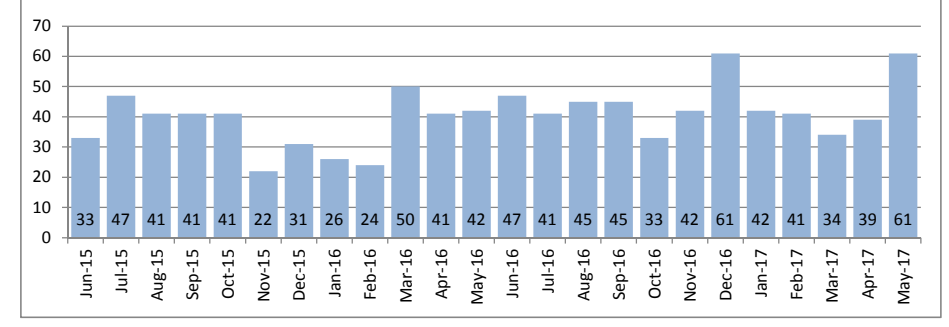
Single Family Homes	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	1	1	0%	4	4	0%
Closed Sales	0	0	-	0	4	-
Median Sales Price	\$0	\$0	-	\$0	\$795,000	-
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	92.3%	-
Median Days on Market Until Sale	0	0	-	0	49	-
Inventory of Homes for Sale	1	2	-50%	-	-	-

Condos	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	84	64	31%	368	292	26%
Closed Sales	61	42	45%	217	183	19%
Median Sales Price	\$475,774	\$367,500	29%	\$475,000	\$510,000	-7%
Percent of Original List Price Received	97.5%	99.3%	-2%	97.3%	99.0%	-2%
Median Days on Market Until Sale	23	40	-43%	26	42	-38%
Inventory of Homes for Sale	263	229	15%	-	-	-

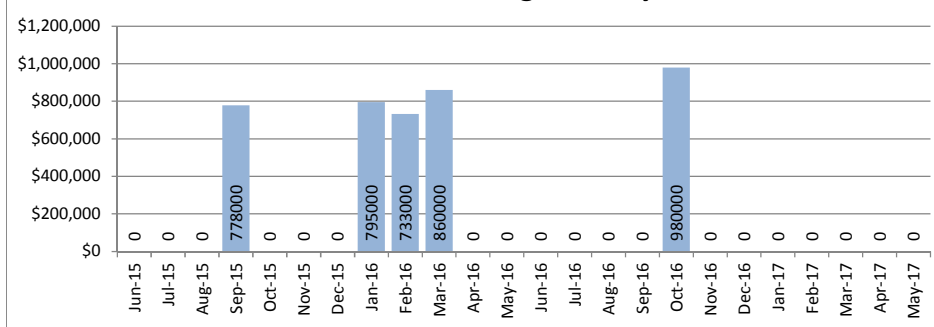
Closed Sales : Single Family Homes



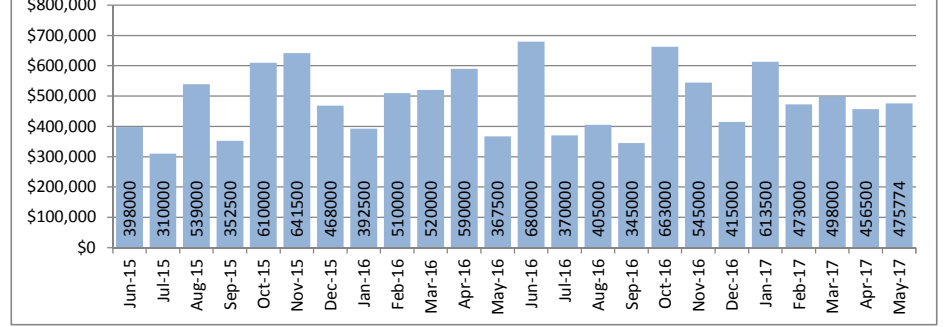
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

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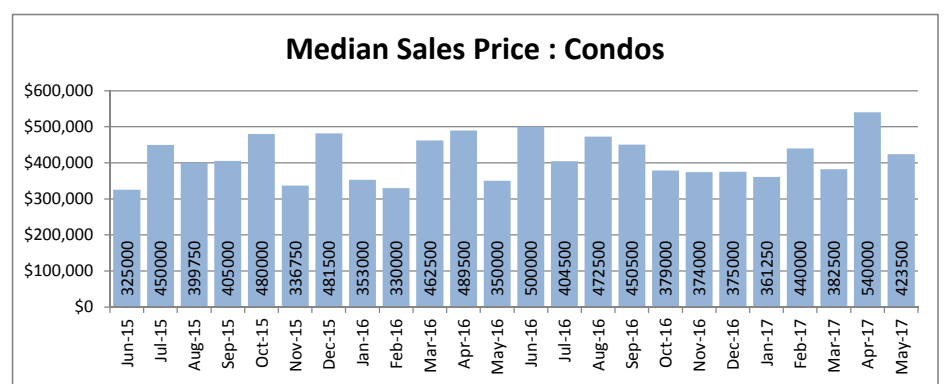
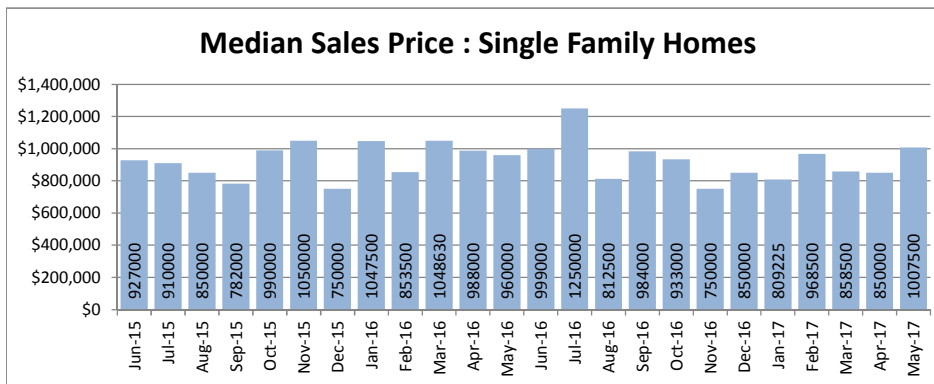
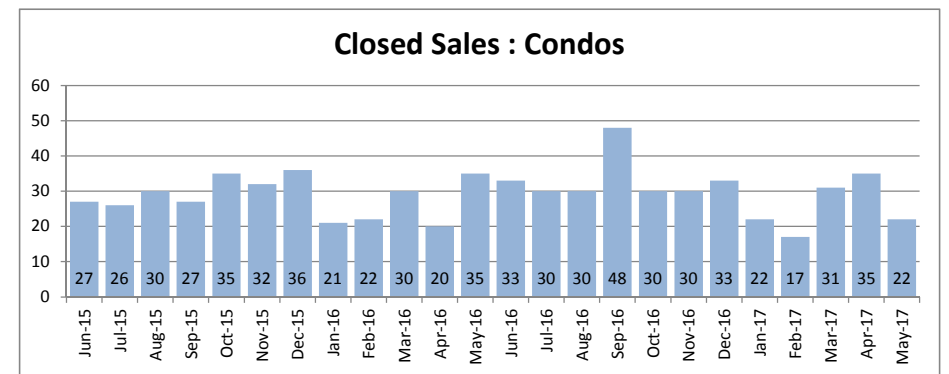
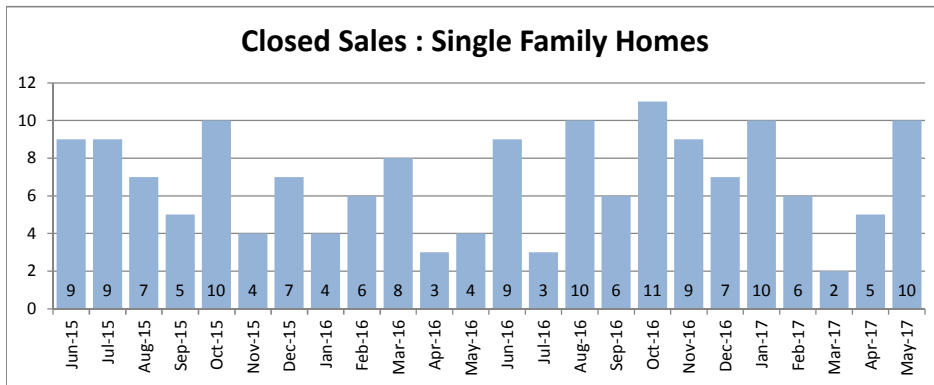


**Downtown - Nuuanu**  
1-1-8 to 1-2-2

May 2017

Single Family Homes	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	16	9	78%	69	56	23%
Closed Sales	10	4	150%	33	25	32%
Median Sales Price	\$1,007,500	\$960,000	5%	\$862,500	\$995,130	-13%
Percent of Original List Price Received	97.2%	92.8%	5%	98.6%	88.1%	12%
Median Days on Market Until Sale	17	34	-50%	20	24	-17%
Inventory of Homes for Sale	41	32	28%	-	-	-

Condos	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	65	47	38%	226	208	9%
Closed Sales	22	35	-37%	127	128	-1%
Median Sales Price	\$423,500	\$350,000	21%	\$425,000	\$385,000	10%
Percent of Original List Price Received	98.8%	103.6%	-5%	97.7%	98.7%	-1%
Median Days on Market Until Sale	13	17	-24%	22	23	-4%
Inventory of Homes for Sale	127	134	-5%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

May 2017



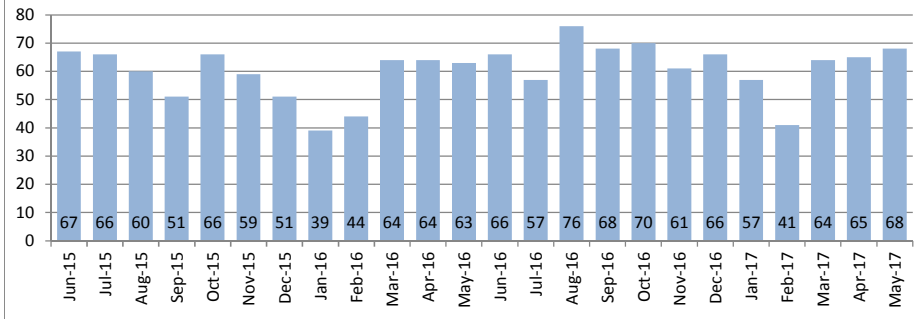
<b>Ewa Plain</b>
<b>1-9-1</b>

May 2017

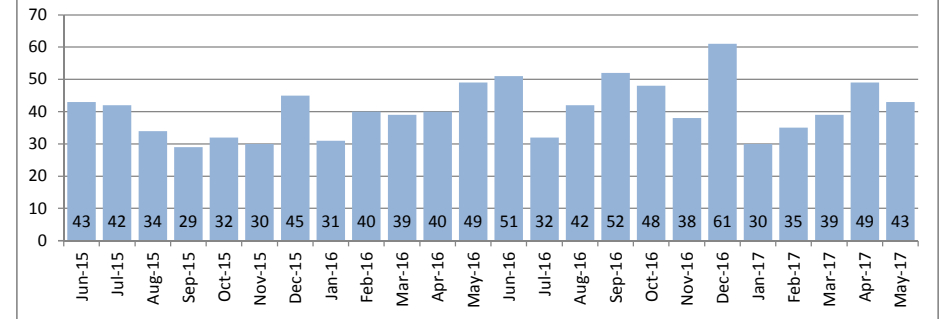
Single Family Homes	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	78	67	16%	422	367	15%
Closed Sales	68	63	8%	295	274	8%
Median Sales Price	\$649,500	\$625,000	4%	\$635,000	\$615,000	3%
Percent of Original List Price Received	99.9%	99.5%	0%	99.2%	99.2%	0%
Median Days on Market Until Sale	10	14	-29%	13	13	0%
Inventory of Homes for Sale	186	148	26%	-	-	-

Condos	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	64	49	31%	274	256	7%
Closed Sales	43	49	-12%	196	199	-2%
Median Sales Price	\$495,000	\$430,000	15%	\$465,000	\$430,000	8%
Percent of Original List Price Received	97.1%	98.9%	-2%	101.3%	98.4%	3%
Median Days on Market Until Sale	10	15	-33%	10	14	-29%
Inventory of Homes for Sale	111	121	-8%	-	-	-

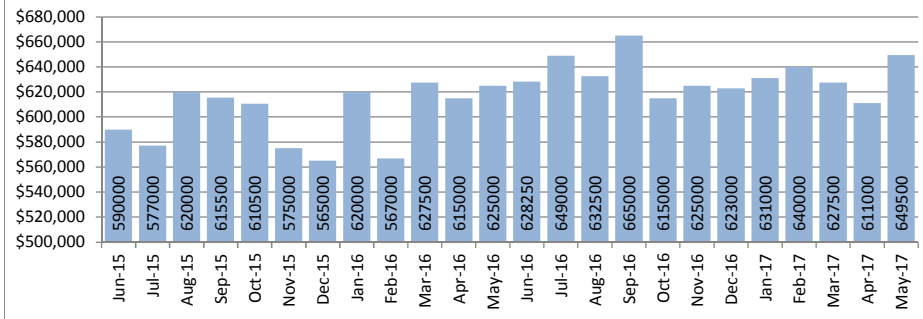
**Closed Sales : Single Family Homes**



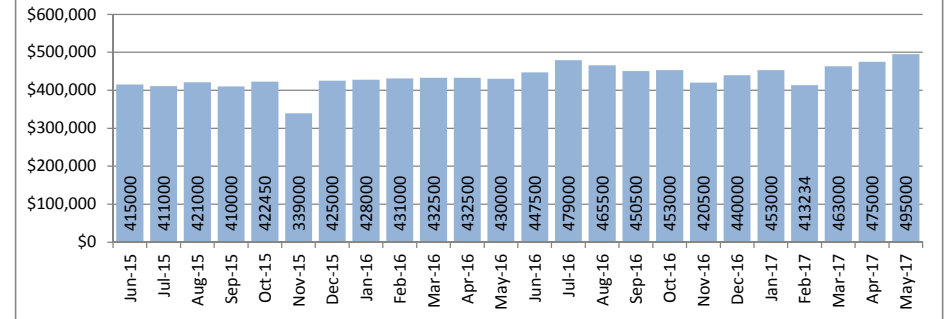
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

May 2017

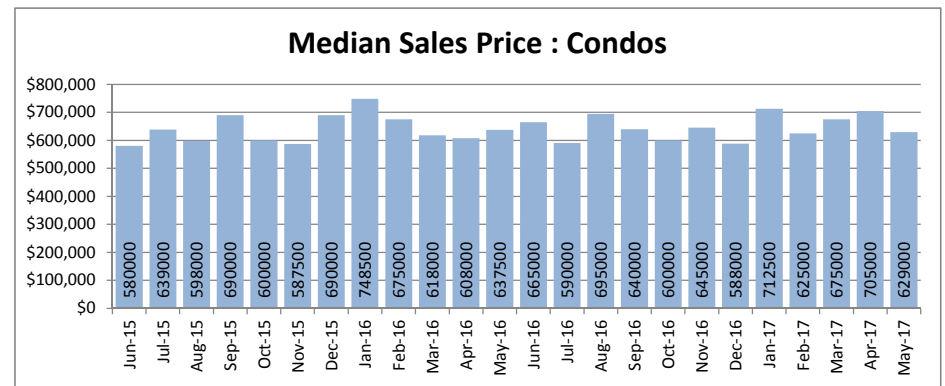
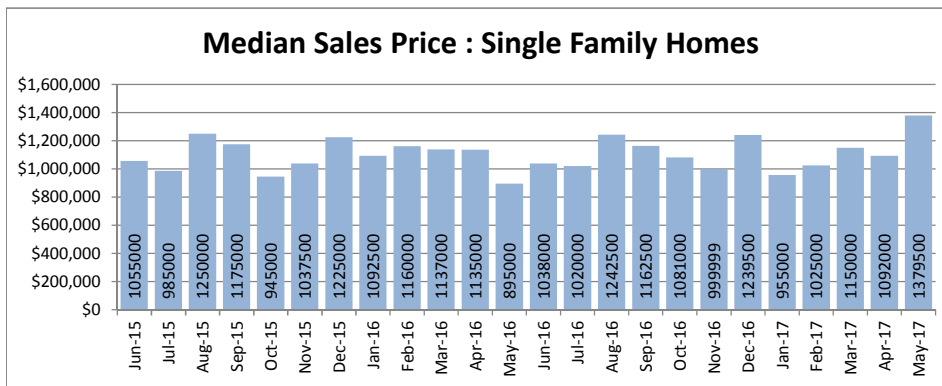
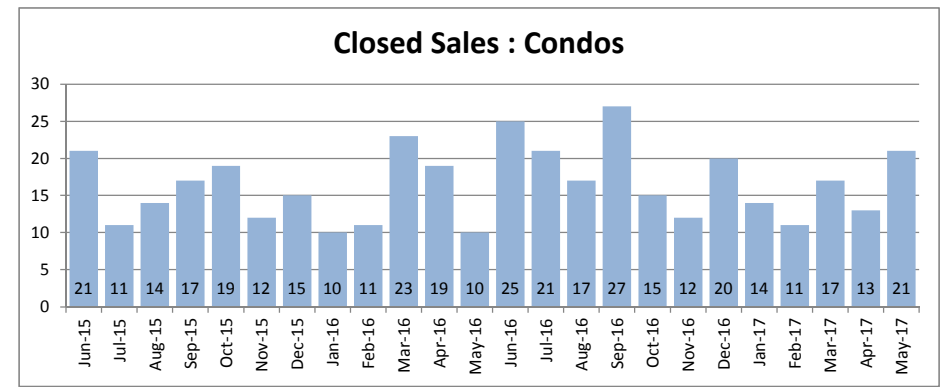
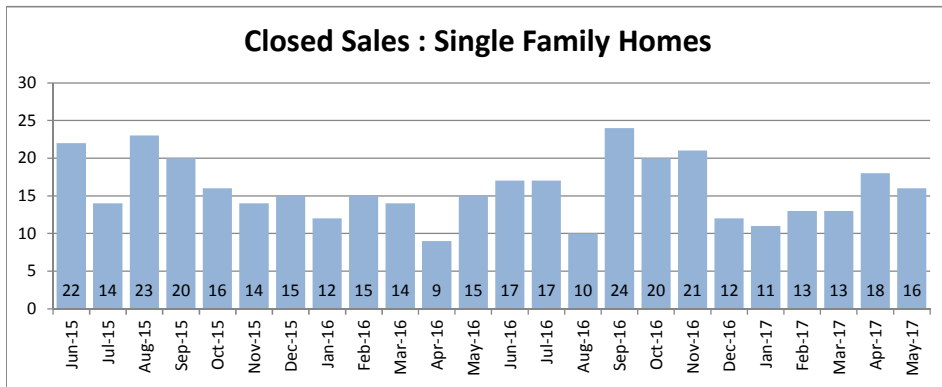


<b>Hawaii Kai</b>
1-3-9

May 2017

Single Family Homes	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	20	21	-5%	117	121	-3%
Closed Sales	16	15	7%	71	65	9%
Median Sales Price	\$1,379,500	\$895,000	54%	\$1,150,000	\$1,075,000	7%
Percent of Original List Price Received	95.5%	97.8%	-2%	95.8%	95.1%	1%
Median Days on Market Until Sale	52	17	206%	26	23	13%
Inventory of Homes for Sale	76	81	-6%	-	-	-

Condos	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	28	26	8%	127	134	-5%
Closed Sales	21	10	110%	76	73	4%
Median Sales Price	\$629,000	\$637,500	-1%	\$655,000	\$625,000	5%
Percent of Original List Price Received	99.9%	99.8%	0%	99.3%	98.4%	1%
Median Days on Market Until Sale	13	26	-50%	16	22	-27%
Inventory of Homes for Sale	67	67	0%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## May 2017

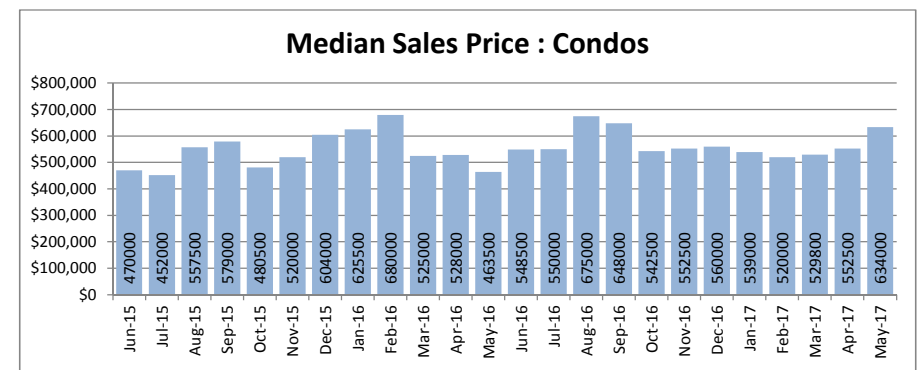
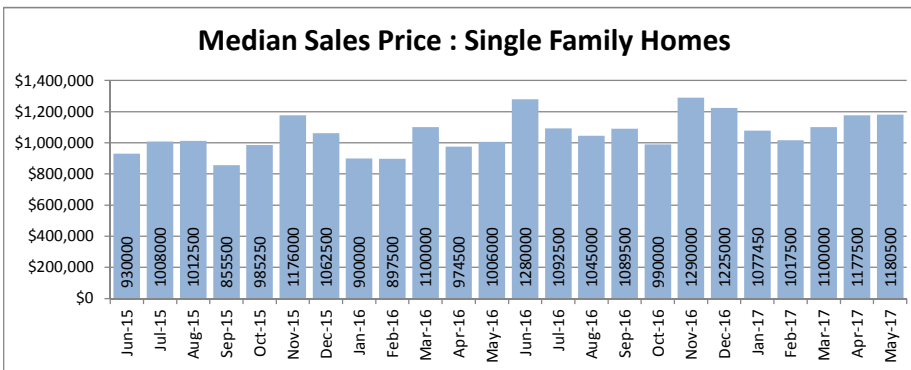
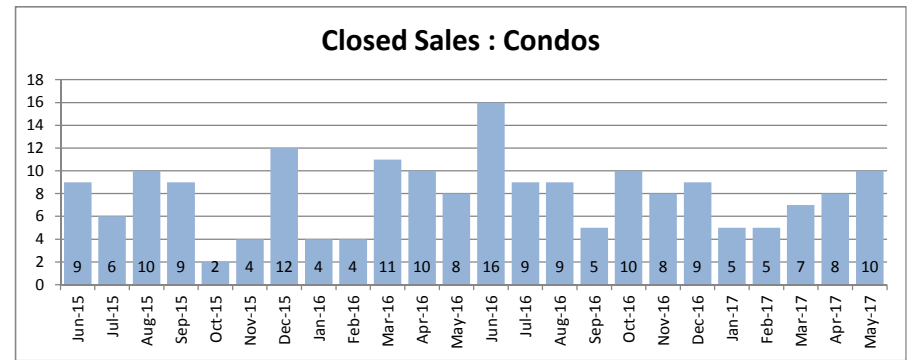
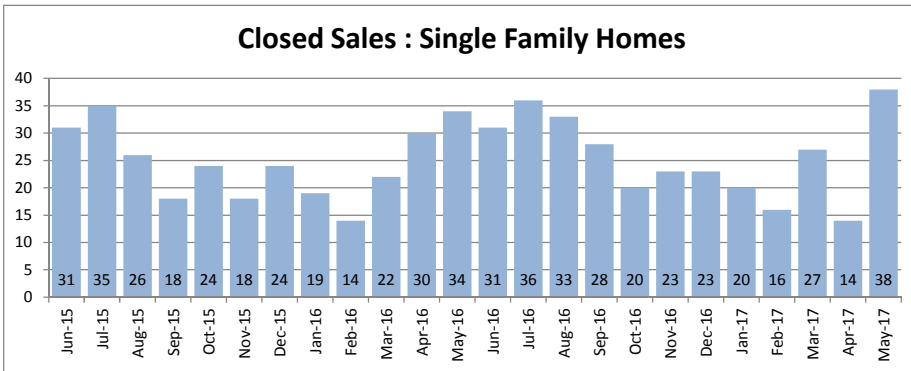


**Kailua - Waimanalo**  
1-4-1 to Selected 1-4-4

May 2017

Single Family Homes	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	42	37	14%	178	188	-5%
Closed Sales	38	34	12%	115	119	-3%
Median Sales Price	\$1,180,500	\$1,006,000	17%	\$1,100,000	\$984,500	12%
Percent of Original List Price Received	104.9%	97.2%	8%	100.0%	100.0%	0%
Median Days on Market Until Sale	8	28	-71%	18	18	0%
Inventory of Homes for Sale	117	126	-7%	-	-	-

Condos	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	20	7	186%	66	58	14%
Closed Sales	10	8	25%	35	37	-5%
Median Sales Price	\$634,000	\$463,500	37%	\$539,000	\$523,000	3%
Percent of Original List Price Received	100.0%	100.9%	-1%	98.9%	99.8%	-1%
Median Days on Market Until Sale	12	6	100%	19	12	58%
Inventory of Homes for Sale	31	22	41%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.



# Local Market Update

May 2017



**Kalihi - Palama**

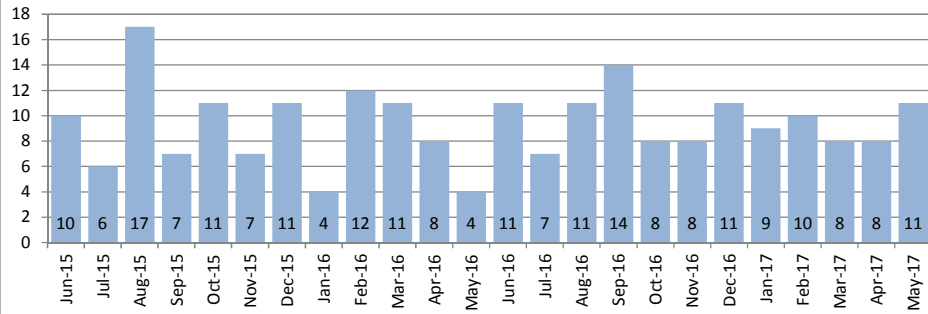
1-1-2 to 1-1-7

May 2017

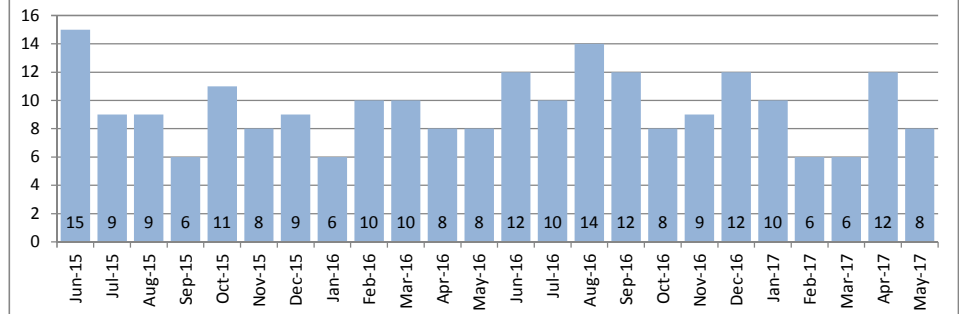
Single Family Homes	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	15	19	-21%	72	60	20%
Closed Sales	11	4	175%	46	39	18%
Median Sales Price	\$796,000	\$740,000	8%	\$798,000	\$692,500	15%
Percent of Original List Price Received	109.0%	102.3%	7%	100.1%	98.6%	2%
Median Days on Market Until Sale	37	61	-39%	29	24	21%
Inventory of Homes for Sale	43	37	16%	-	-	-

Condos	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	19	16	19%	77	61	26%
Closed Sales	8	8	0%	42	42	0%
Median Sales Price	\$429,000	\$472,000	-9%	\$405,000	\$375,000	8%
Percent of Original List Price Received	99.4%	99.6%	0%	101.5%	95.7%	6%
Median Days on Market Until Sale	17	8	113%	20	23	-13%
Inventory of Homes for Sale	45	27	67%	-	-	-

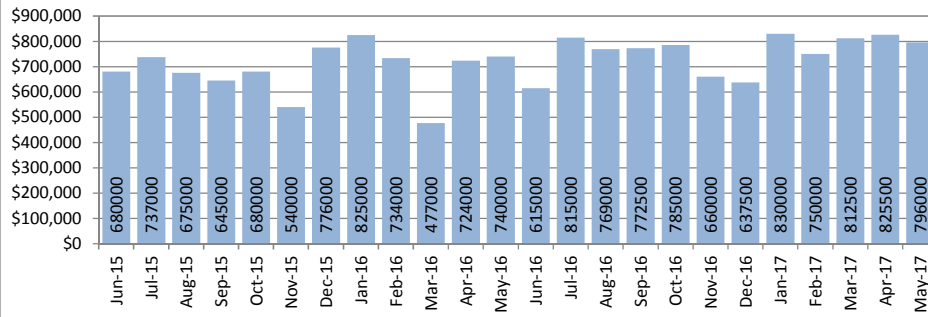
**Closed Sales : Single Family Homes**



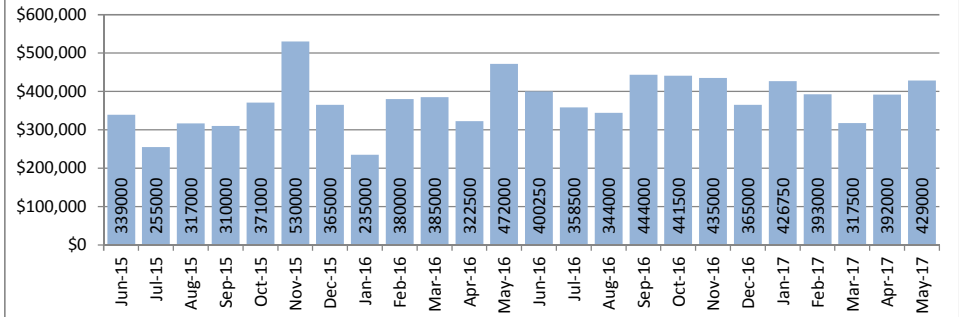
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

May 2017



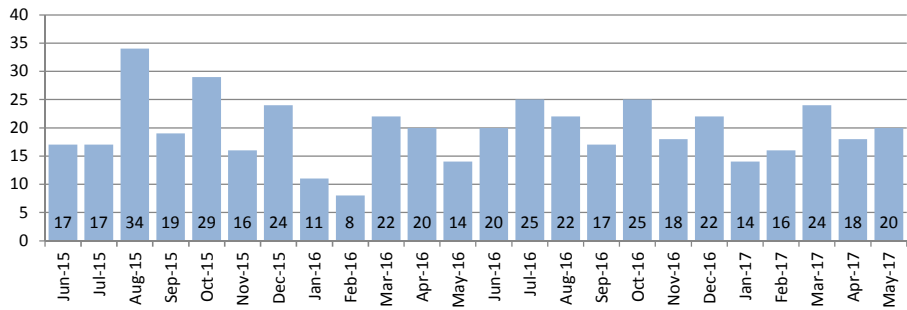
**Kaneohe**  
Selected 1-4-4 to 1-4-7

May 2017

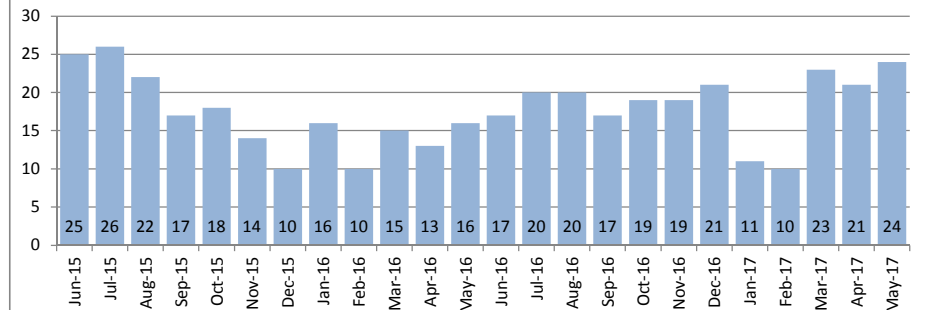
Single Family Homes	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	35	36	-3%	138	127	9%
Closed Sales	20	14	43%	92	75	23%
Median Sales Price	\$778,614	\$736,500	6%	\$845,000	\$760,000	11%
Percent of Original List Price Received	96.2%	101.1%	-5%	99.5%	97.4%	2%
Median Days on Market Until Sale	10	19	-47%	14	16	-13%
Inventory of Homes for Sale	65	60	8%	-	-	-

Condos	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	27	17	59%	116	90	29%
Closed Sales	24	16	50%	89	70	27%
Median Sales Price	\$550,000	\$567,500	-3%	\$532,000	\$505,000	5%
Percent of Original List Price Received	102.4%	101.8%	1%	101.3%	99.5%	2%
Median Days on Market Until Sale	8	7	14%	9	9	0%
Inventory of Homes for Sale	41	37	11%	-	-	-

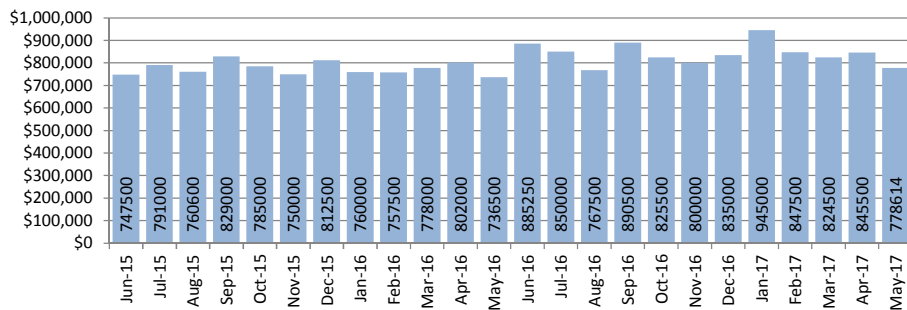
**Closed Sales : Single Family Homes**



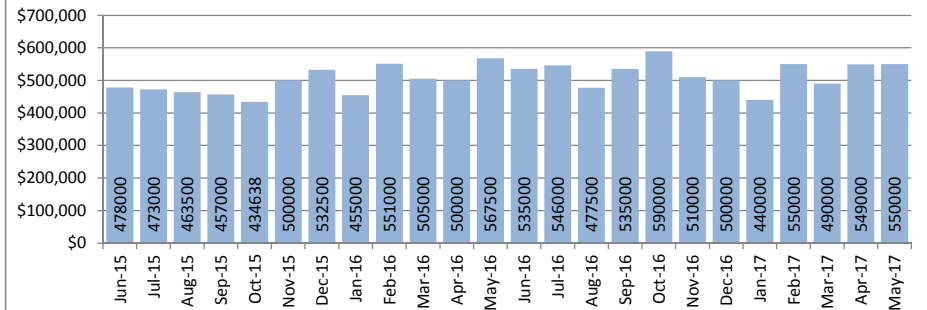
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

May 2017

**Kapahulu - Diamond Head**

1-3-1 to 1-3-4

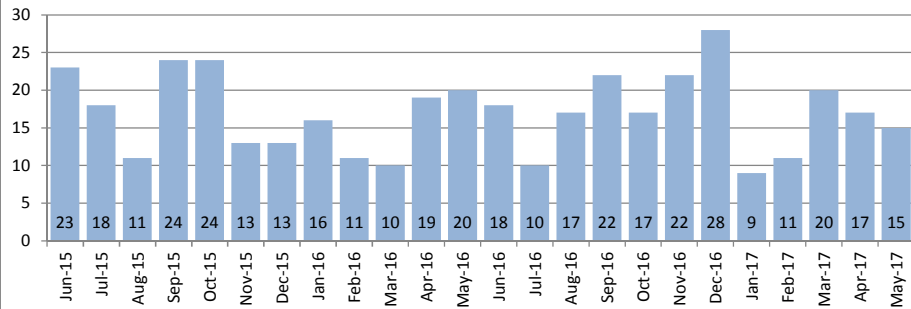


May 2017

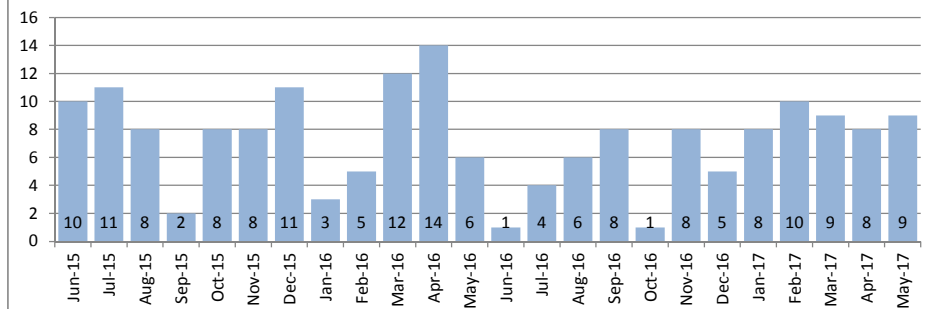
Single Family Homes	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	31	25	24%	132	139	-5%
Closed Sales	15	20	-25%	72	76	-5%
Median Sales Price	\$1,000,000	\$819,500	22%	\$993,000	\$918,000	8%
Percent of Original List Price Received	95.2%	98.0%	-3%	99.3%	97.9%	1%
Median Days on Market Until Sale	21	8	163%	19	16	19%
Inventory of Homes for Sale	74	90	-18%	-	-	-

Condos	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	9	10	-10%	57	67	-15%
Closed Sales	9	6	50%	44	40	10%
Median Sales Price	\$635,000	\$614,750	3%	\$502,500	\$614,750	-18%
Percent of Original List Price Received	101.0%	103.9%	-3%	93.9%	103.9%	-10%
Median Days on Market Until Sale	11	50	-78%	47	51	-8%
Inventory of Homes for Sale	49	62	-21%	-	-	-

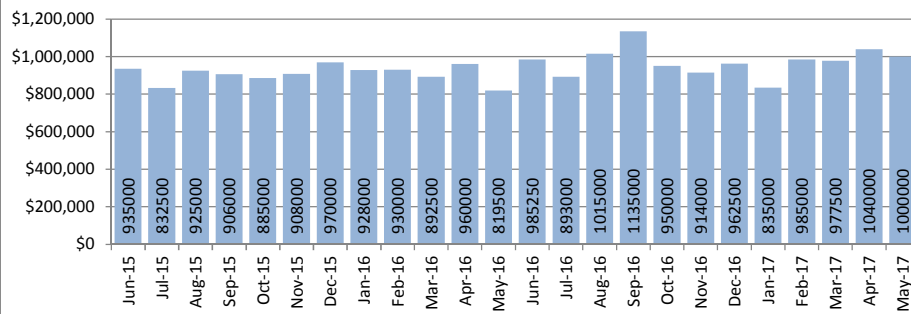
**Closed Sales : Single Family Homes**



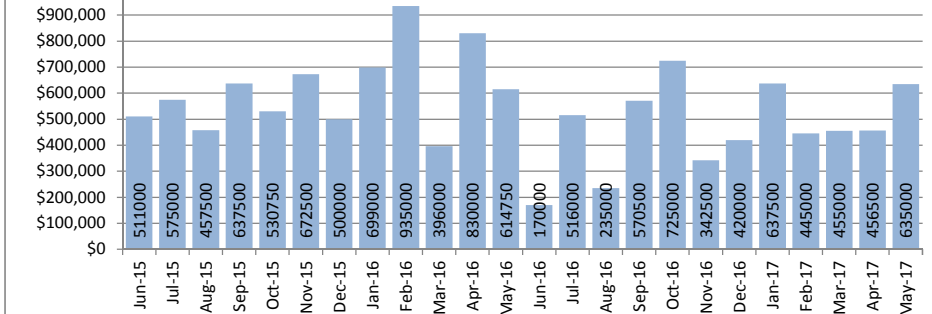
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

May 2017

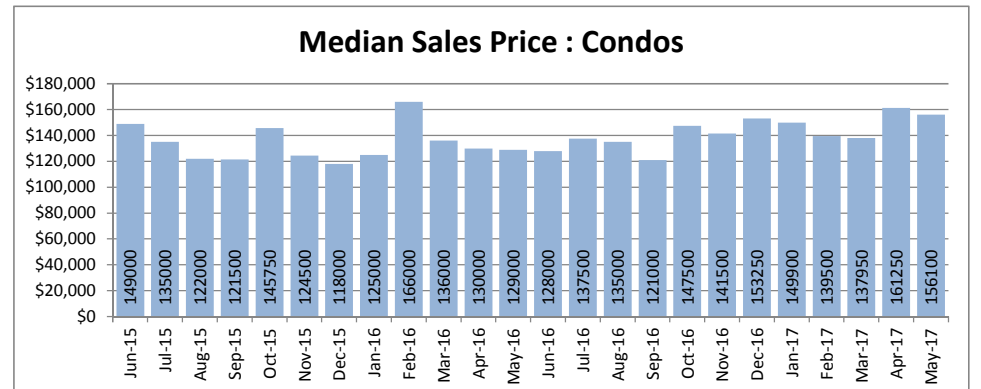
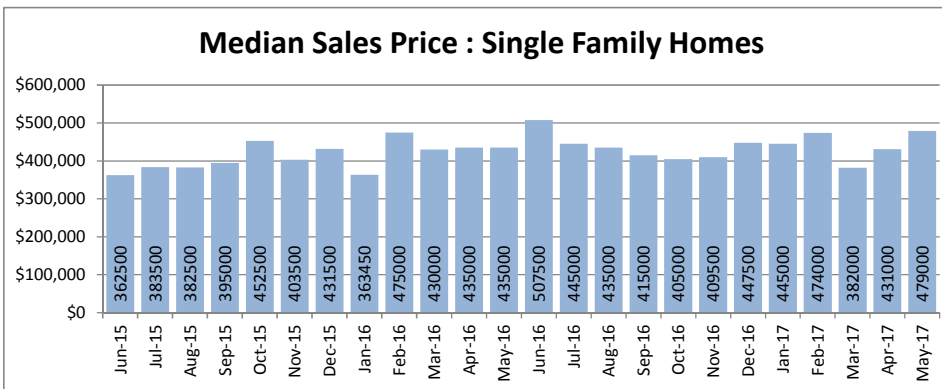
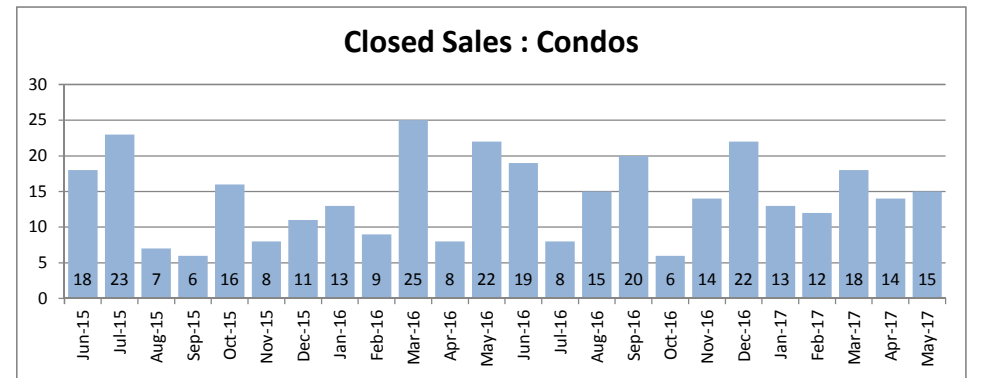
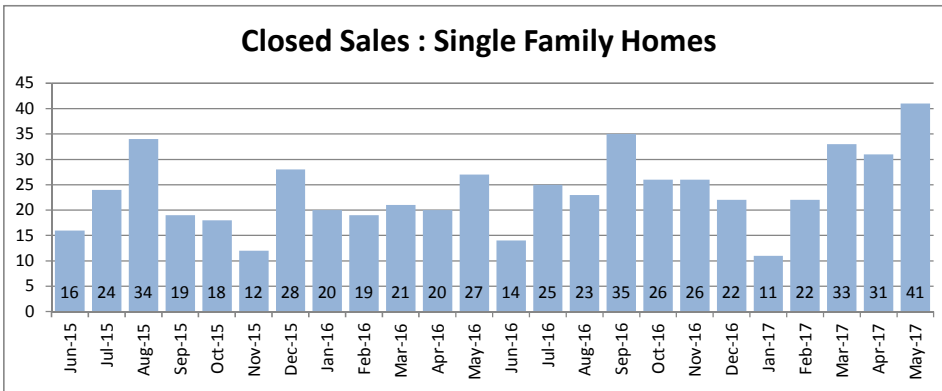


**Makaha - Nanakuli**  
1-8-1 to 1-8-9

May 2017

Single Family Homes	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	46	41	12%	217	191	14%
Closed Sales	41	27	52%	138	107	29%
Median Sales Price	\$479,000	\$435,000	10%	\$444,360	\$430,000	3%
Percent of Original List Price Received	99.3%	98.9%	0%	99.0%	98.1%	1%
Median Days on Market Until Sale	15	9	67%	19	22	-14%
Inventory of Homes for Sale	111	126	-12%	-	-	-

Condos	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	27	16	69%	135	106	27%
Closed Sales	15	22	-32%	72	77	-6%
Median Sales Price	\$156,100	\$129,000	21%	\$148,900	\$131,500	13%
Percent of Original List Price Received	100.8%	97.7%	3%	99.3%	97.0%	2%
Median Days on Market Until Sale	28	17	65%	30	29	3%
Inventory of Homes for Sale	83	62	34%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

May 2017



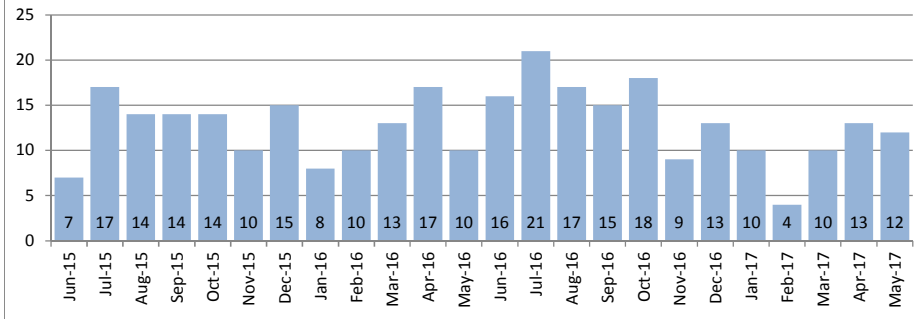
<b>Makakilo</b>
1-9-2 to 1-9-3

May 2017

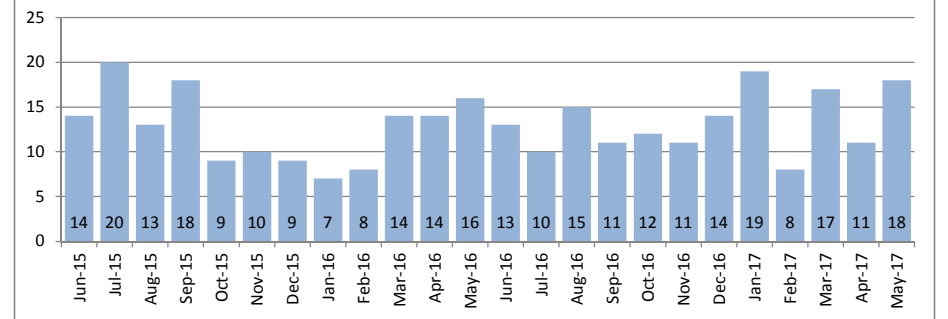
Single Family Homes	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	24	27	-11%	101	102	-1%
Closed Sales	12	10	20%	49	58	-16%
Median Sales Price	\$692,500	\$602,500	15%	\$692,500	\$684,000	1%
Percent of Original List Price Received	98.3%	96.4%	2%	95.9%	98.6%	-3%
Median Days on Market Until Sale	16	36	-56%	16	32	-50%
Inventory of Homes for Sale	58	46	26%	-	-	-

Condos	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	16	13	23%	76	70	9%
Closed Sales	18	16	13%	73	59	24%
Median Sales Price	\$352,500	\$347,500	1%	\$355,000	\$380,000	-7%
Percent of Original List Price Received	100.2%	100.9%	-1%	97.9%	101.3%	-3%
Median Days on Market Until Sale	8	14	-43%	10	12	-17%
Inventory of Homes for Sale	24	29	-17%	-	-	-

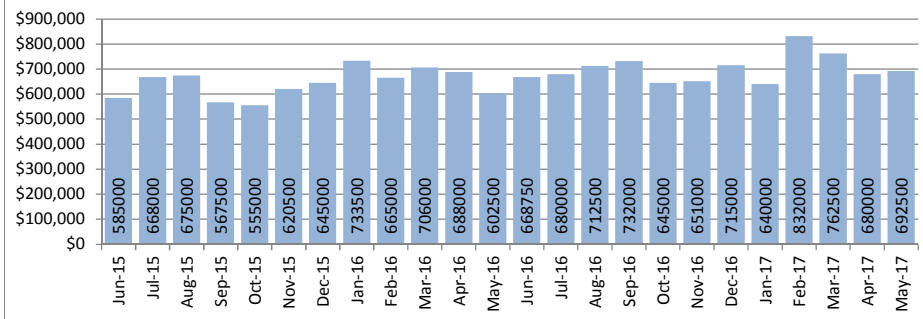
**Closed Sales : Single Family Homes**



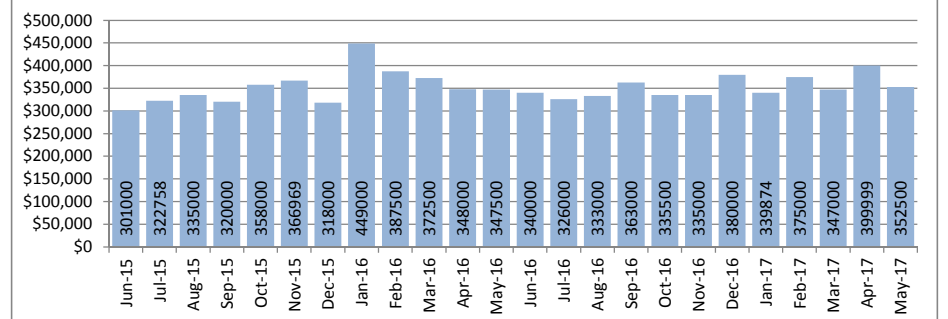
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

May 2017

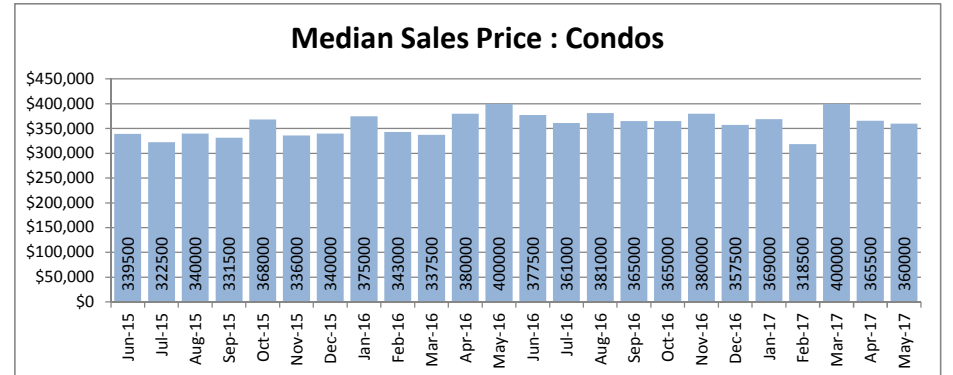
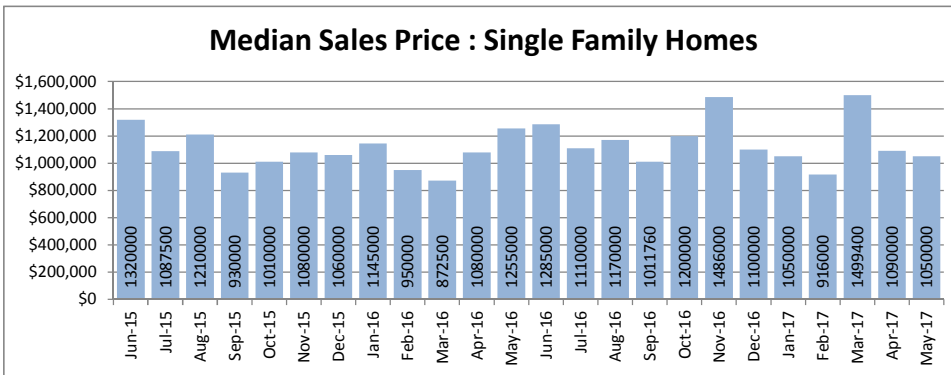
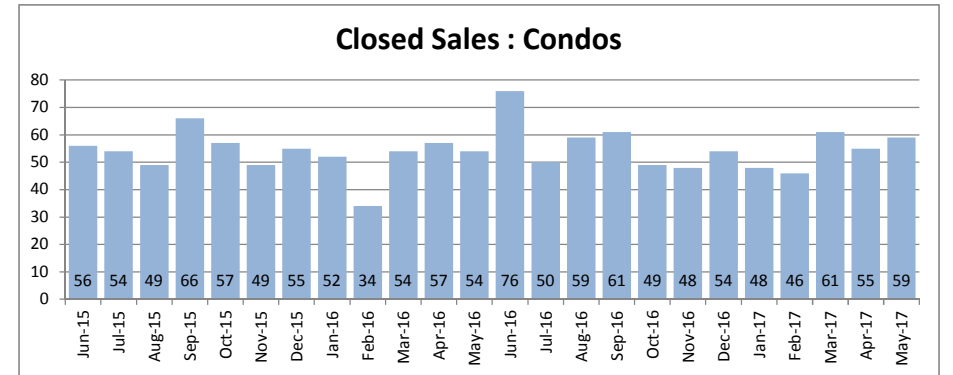
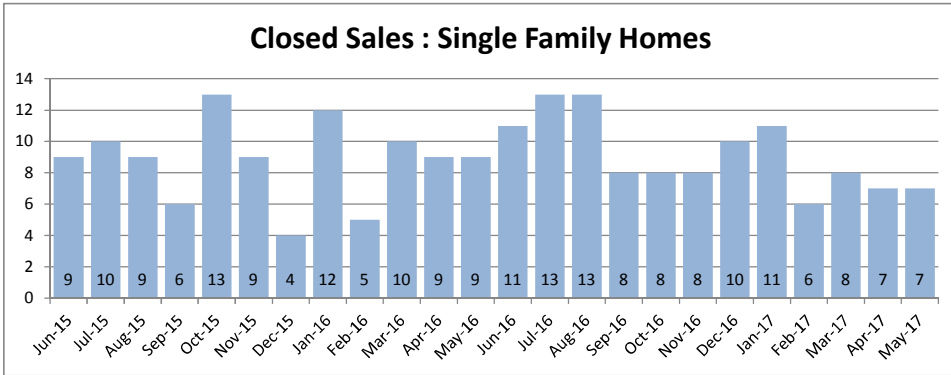


**Makiki - Moiliili**  
1-2-4 to 1-2-9 (except 1-2-6)

May 2017

Single Family Homes	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	13	11	18%	73	62	18%
Closed Sales	7	9	-22%	39	45	-13%
Median Sales Price	\$1,050,000	\$1,255,000	-16%	\$1,050,000	\$1,080,000	-3%
Percent of Original List Price Received	82.7%	114.1%	-28%	89.6%	108.1%	-17%
Median Days on Market Until Sale	13	22	-41%	15	29	-48%
Inventory of Homes for Sale	38	42	-10%	-	-	-

Condos	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	73	96	-24%	383	377	2%
Closed Sales	59	54	9%	269	249	8%
Median Sales Price	\$360,000	\$400,000	-10%	\$369,000	\$369,000	0%
Percent of Original List Price Received	96.0%	95.4%	1%	98.4%	97.6%	1%
Median Days on Market Until Sale	23	23	0%	25	20	25%
Inventory of Homes for Sale	67	210	-68%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## May 2017

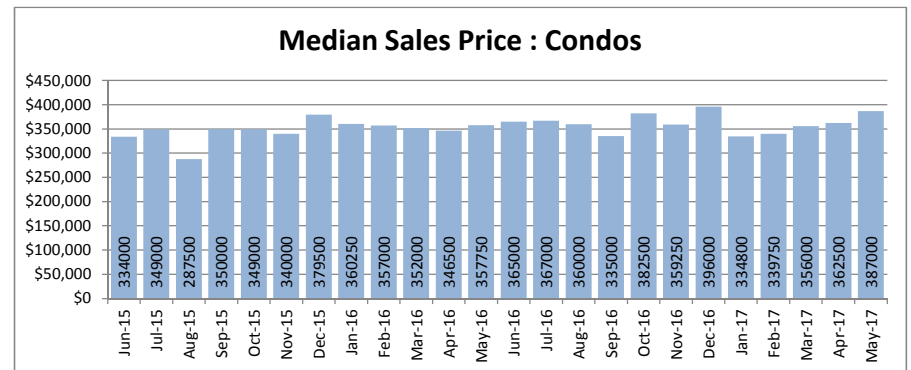
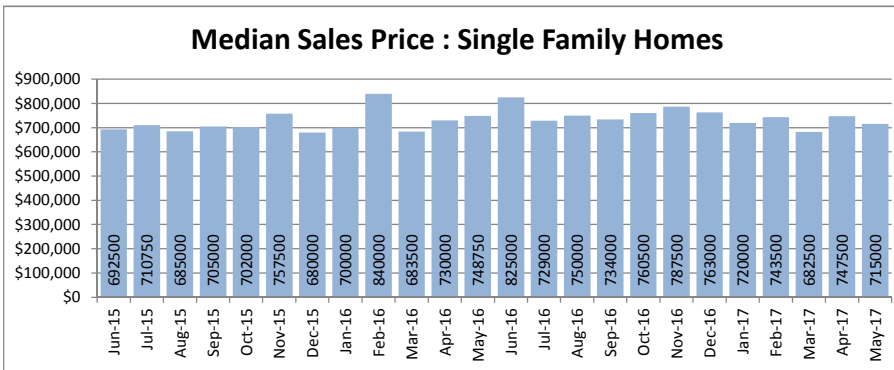
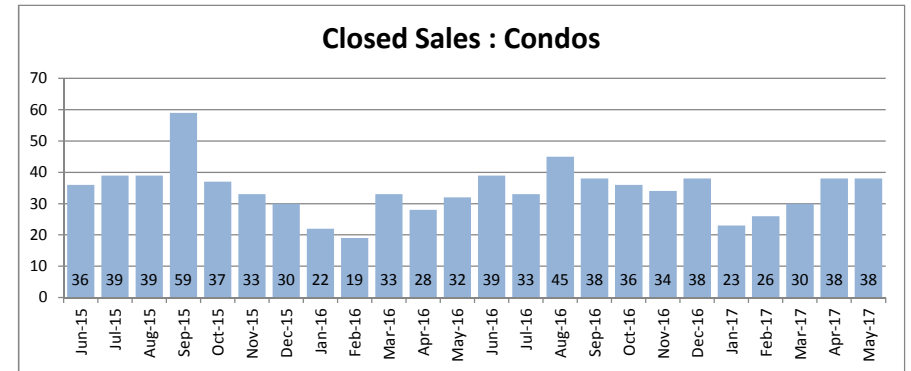
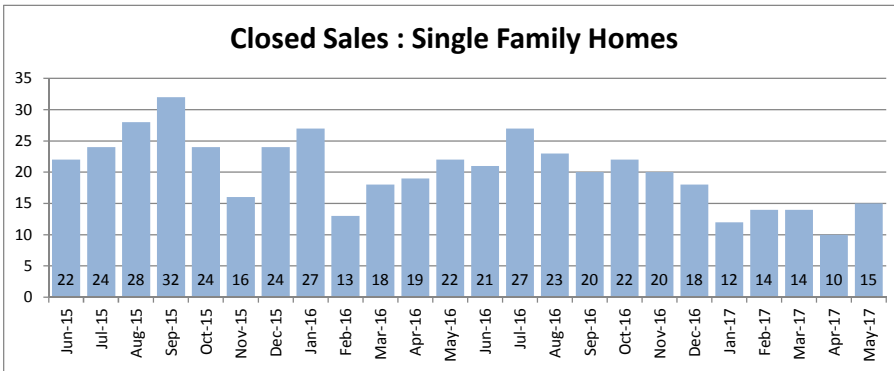


<b>Mililani</b>
Selected 1-9-4 to 1-9-5

May 2017

Single Family Homes	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	26	24	8%	105	117	-10%
Closed Sales	15	22	-32%	65	99	-34%
Median Sales Price	\$715,000	\$1,022,500	-30%	\$710,000	\$721,000	-2%
Percent of Original List Price Received	101.4%	97.6%	4%	97.9%	96.3%	2%
Median Days on Market Until Sale	18	24	-25%	14	23	-39%
Inventory of Homes for Sale	45	6	650%	-	-	-

Condos	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	48	37	30%	219	169	30%
Closed Sales	38	32	19%	155	134	16%
Median Sales Price	\$387,000	\$357,750	8%	\$365,000	\$352,000	4%
Percent of Original List Price Received	101.2%	100.1%	1%	100.7%	101.1%	0%
Median Days on Market Until Sale	11	8	38%	10	8	25%
Inventory of Homes for Sale	67	55	22%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

May 2017

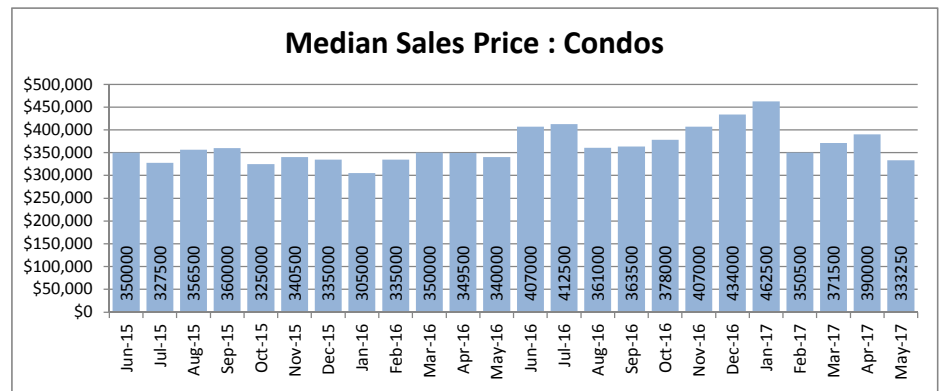
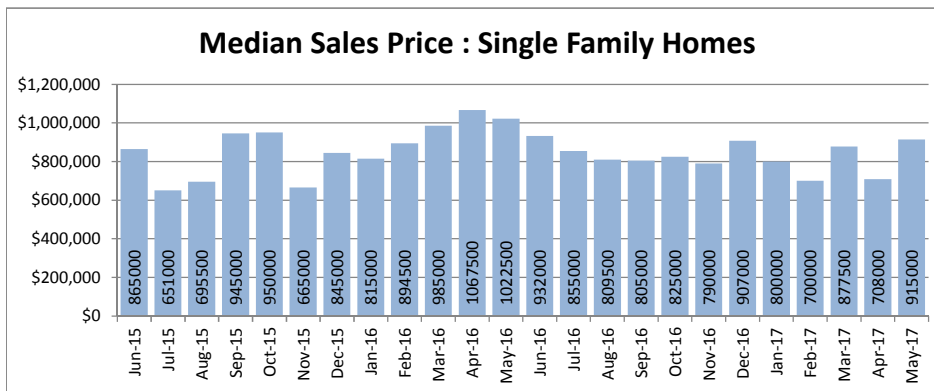
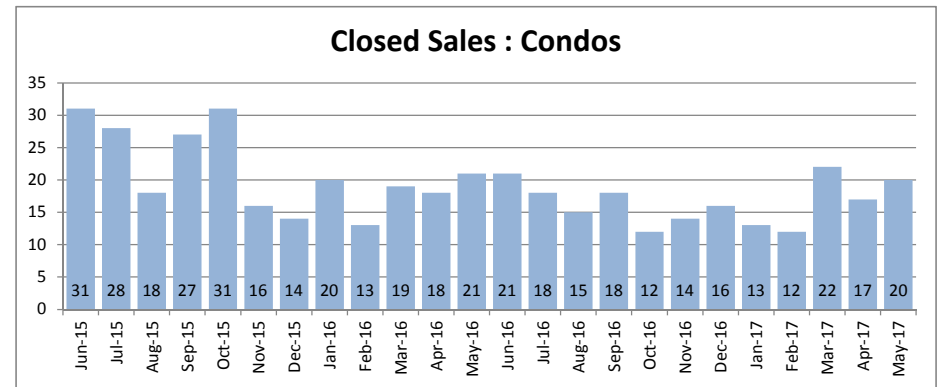
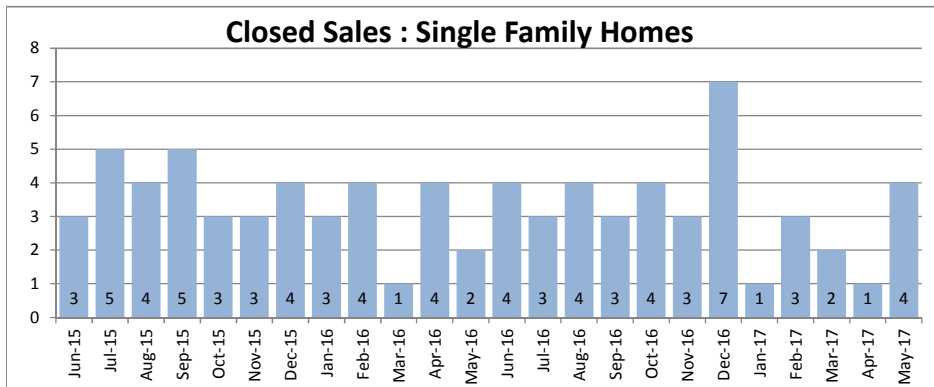


**Moanalua - Salt Lake**  
1-1-1

May 2017

Single Family Homes	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	7	4	75%	19	18	6%
Closed Sales	4	2	100%	11	14	-21%
Median Sales Price	\$915,000	\$1,022,500	-11%	\$820,000	\$952,500	-14%
Percent of Original List Price Received	93.3%	97.6%	-4%	93.8%	96.1%	-2%
Median Days on Market Until Sale	56	24	133%	26	29	-10%
Inventory of Homes for Sale	14	6	133%	-	-	-

Condos	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	20	24	-17%	101	104	-3%
Closed Sales	20	21	-5%	84	91	-8%
Median Sales Price	\$333,250	\$340,000	-2%	\$358,000	\$335,000	7%
Percent of Original List Price Received	95.5%	98.0%	-3%	99.4%	97.1%	2%
Median Days on Market Until Sale	19	14	36%	20	9	122%
Inventory of Homes for Sale	40	46	-13%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.



# Local Market Update

## May 2017

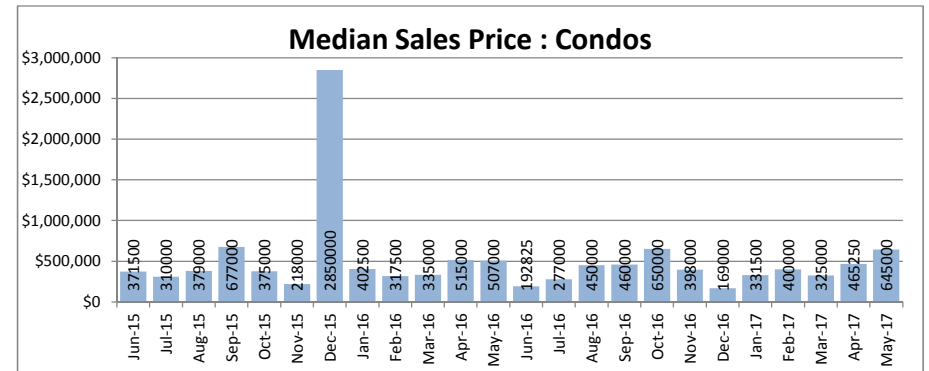
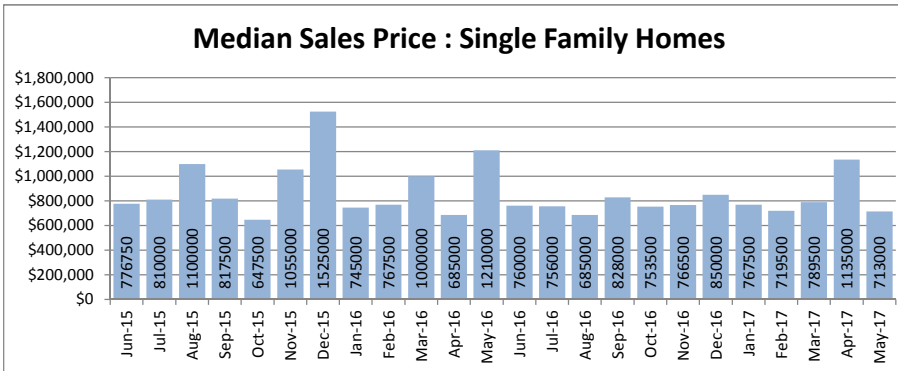
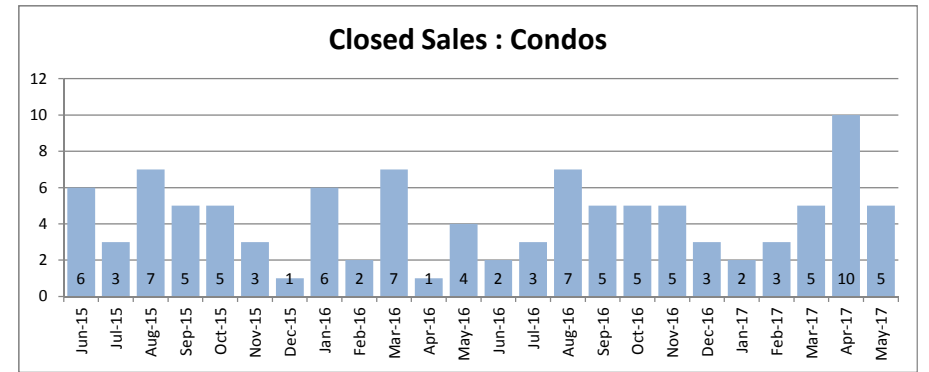
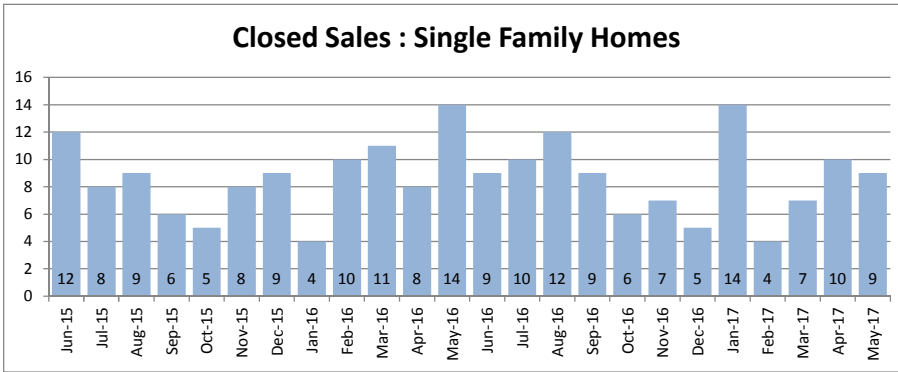


<b>North Shore</b>
1-5-6 to 1-6-9

May 2017

Single Family Homes	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	15	13	15%	88	68	29%
Closed Sales	9	14	-36%	44	47	-6%
Median Sales Price	\$713,000	\$1,210,000	-41%	\$789,500	\$879,000	-10%
Percent of Original List Price Received	100.4%	93.4%	7%	95.1%	92.5%	3%
Median Days on Market Until Sale	35	72	-51%	26	71	-63%
Inventory of Homes for Sale	64	65	-2%	-	-	-

Condos	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	2	4	-50%	40	29	38%
Closed Sales	5	4	25%	25	20	25%
Median Sales Price	\$645,000	\$507,000	27%	\$439,750	\$397,500	11%
Percent of Original List Price Received	95.6%	96.8%	-1%	94.1%	96.6%	-3%
Median Days on Market Until Sale	9	18	-50%	9	15	-40%
Inventory of Homes for Sale	23	21	10%	-	-	-



**SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.**

# Local Market Update

May 2017



## Pearl City - Aiea

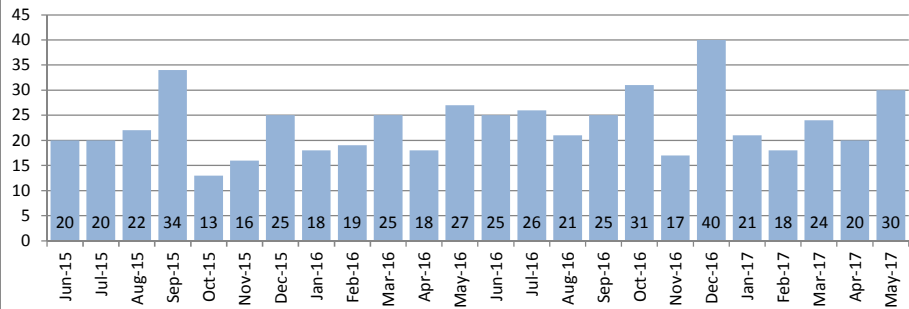
1-9-6 to 1-9-9

May 2017

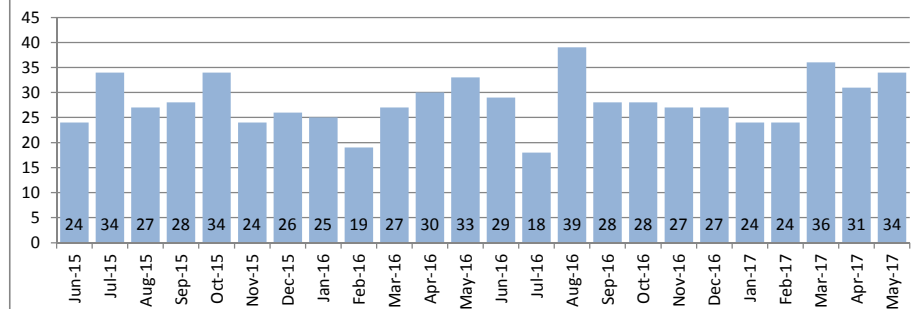
Single Family Homes	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	16	24	-33%	127	137	-7%
Closed Sales	30	27	11%	113	107	6%
Median Sales Price	\$809,500	\$740,000	9%	\$761,250	\$736,500	3%
Percent of Original List Price Received	103.8%	97.4%	7%	99.2%	97.9%	1%
Median Days on Market Until Sale	18	16	13%	13	15	-13%
Inventory of Homes for Sale	62	66	-6%	-	-	-

Condos	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	25	24	4%	157	157	0%
Closed Sales	34	33	3%	149	134	11%
Median Sales Price	\$367,500	\$360,000	2%	\$363,000	\$350,000	4%
Percent of Original List Price Received	94.6%	97.6%	-3%	97.6%	95.9%	2%
Median Days on Market Until Sale	11	10	10%	11	11	0%
Inventory of Homes for Sale	58	67	-13%	-	-	-

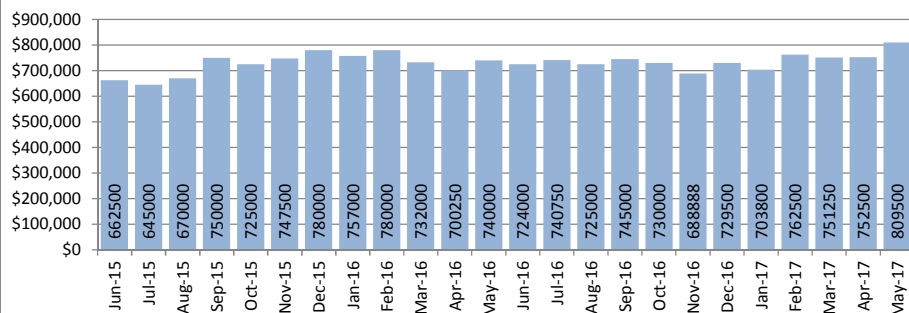
Closed Sales : Single Family Homes



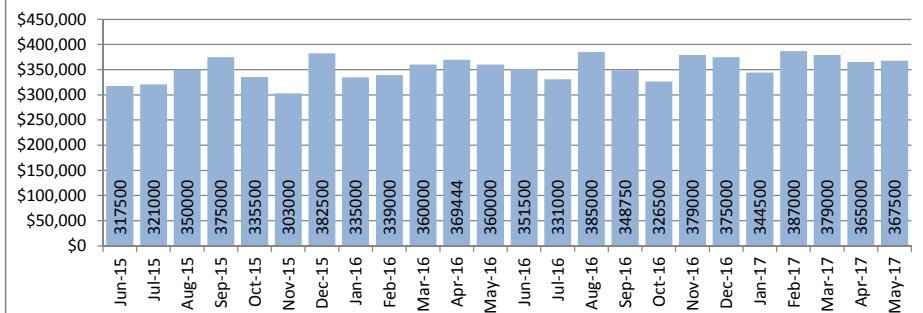
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

May 2017



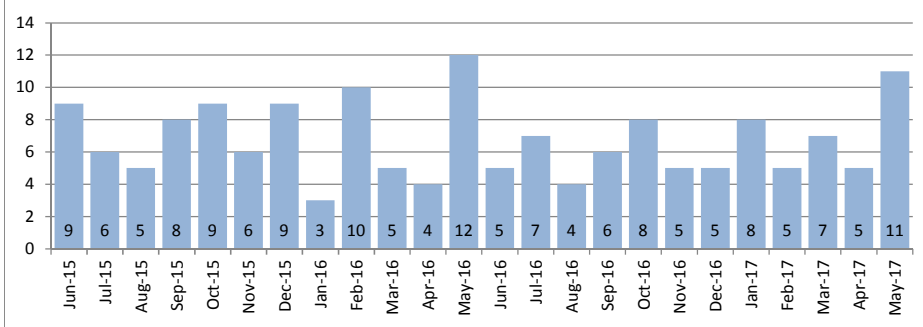
**Wahiawa**  
1-7-1 to 1-7-7

May 2017

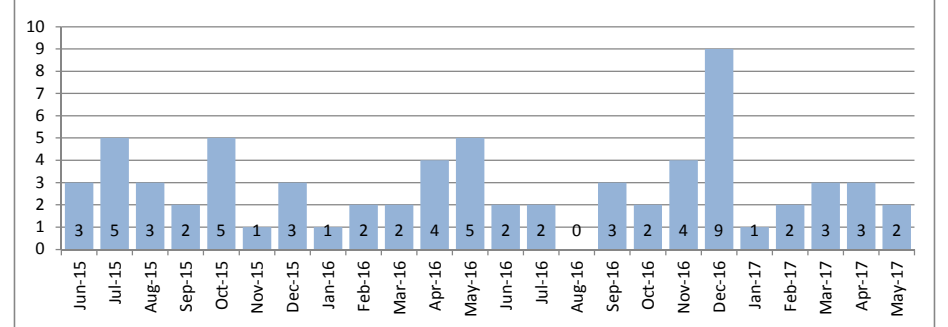
Single Family Homes	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	14	8	75%	49	43	14%
Closed Sales	11	12	-8%	36	34	6%
Median Sales Price	\$569,000	\$549,500	4%	\$590,000	\$534,000	10%
Percent of Original List Price Received	94.8%	102.7%	-8%	98.3%	102.2%	-4%
Median Days on Market Until Sale	8	10	-20%	19	16	19%
Inventory of Homes for Sale	27	20	35%	-	-	-

Condos	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	2	3	-33%	19	15	27%
Closed Sales	2	5	-60%	11	14	-21%
Median Sales Price	\$183,500	\$215,000	-15%	\$215,000	\$142,500	51%
Percent of Original List Price Received	106.7%	97.7%	9%	95.6%	94.2%	1%
Median Days on Market Until Sale	11	13	-15%	7	14	-50%
Inventory of Homes for Sale	8	9	-11%	-	-	-

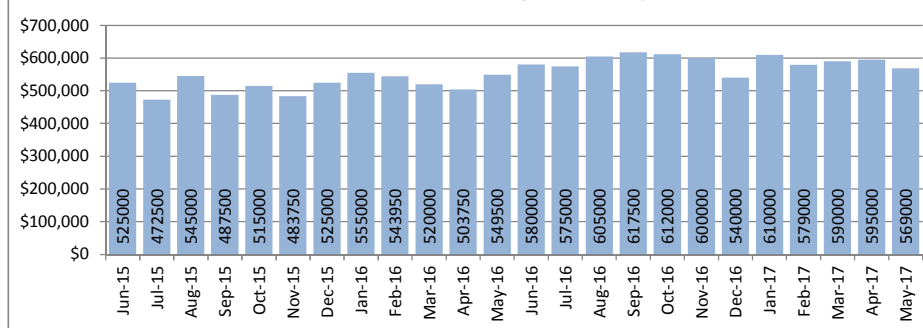
**Closed Sales : Single Family Homes**



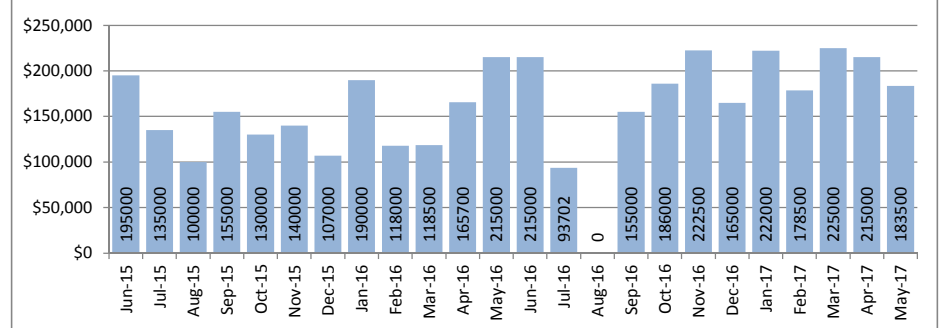
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## May 2017

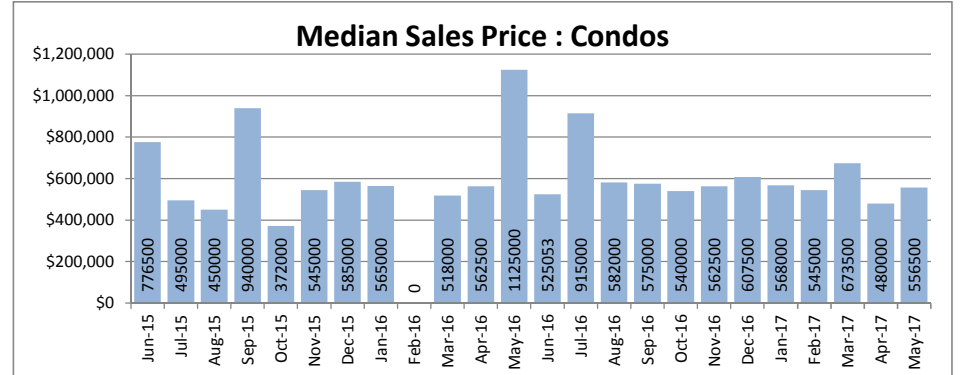
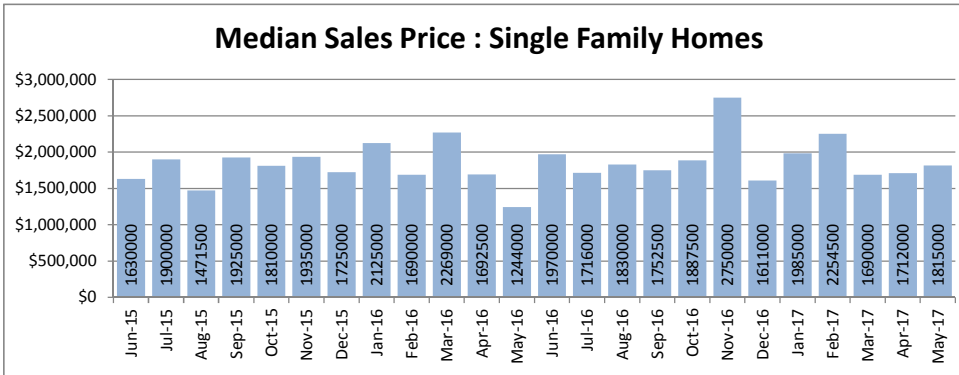
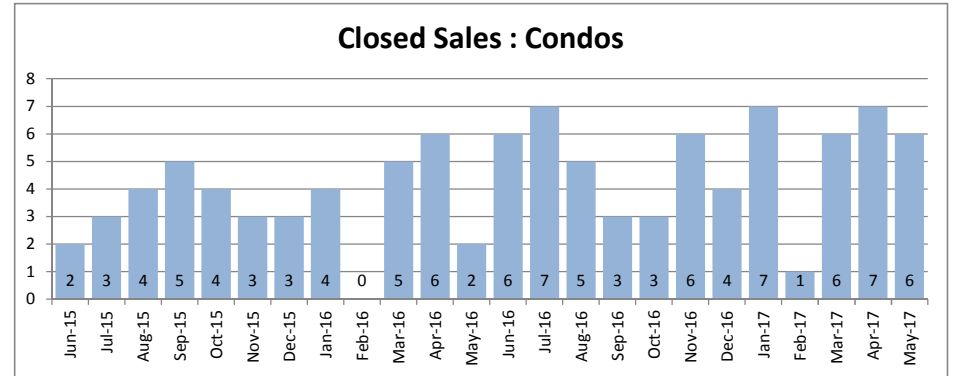
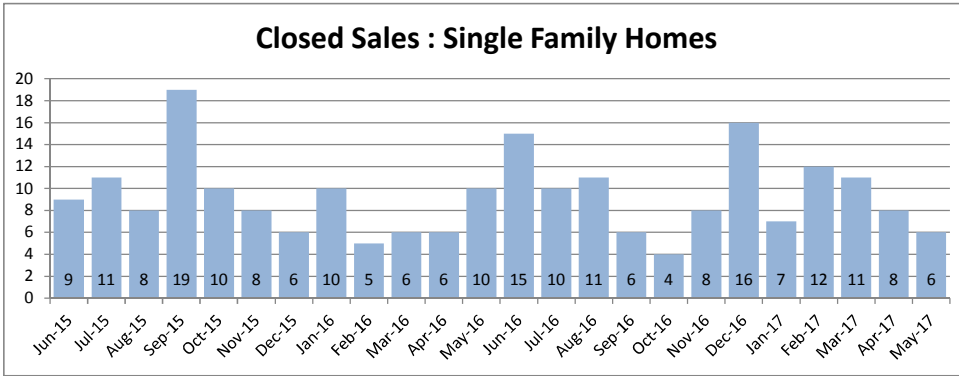


<b>Waialae - Kahala</b>
1-3-5

May 2017

Single Family Homes	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	9	15	-40%	82	94	-13%
Closed Sales	6	10	-40%	44	37	19%
Median Sales Price	\$1,815,000	\$1,244,000	46%	\$1,848,556	\$1,700,000	9%
Percent of Original List Price Received	93.6%	90.6%	3%	92.8%	87.4%	6%
Median Days on Market Until Sale	57	23	148%	51	20	155%
Inventory of Homes for Sale	58	88	-34%	-	-	-

Condos	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	5	8	-38%	38	37	3%
Closed Sales	6	2	200%	27	17	59%
Median Sales Price	\$556,500	\$1,125,000	-51%	\$565,000	\$568,000	-1%
Percent of Original List Price Received	99.1%	92.3%	7%	101.1%	101.8%	-1%
Median Days on Market Until Sale	12	53	-77%	18	20	-10%
Inventory of Homes for Sale	24	16	50%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

May 2017

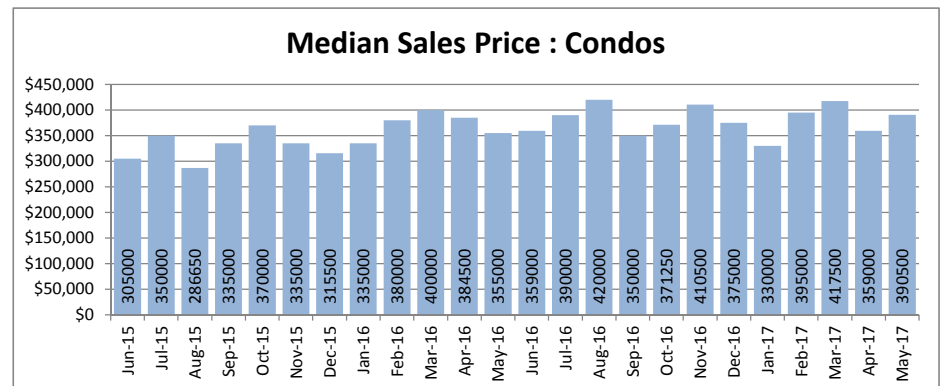
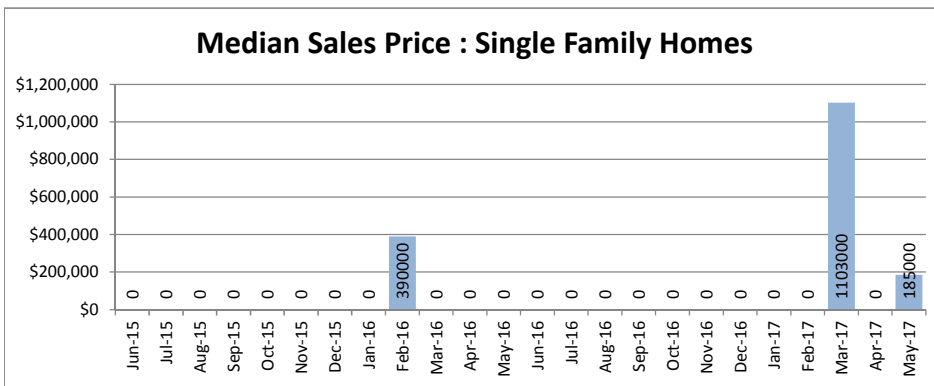
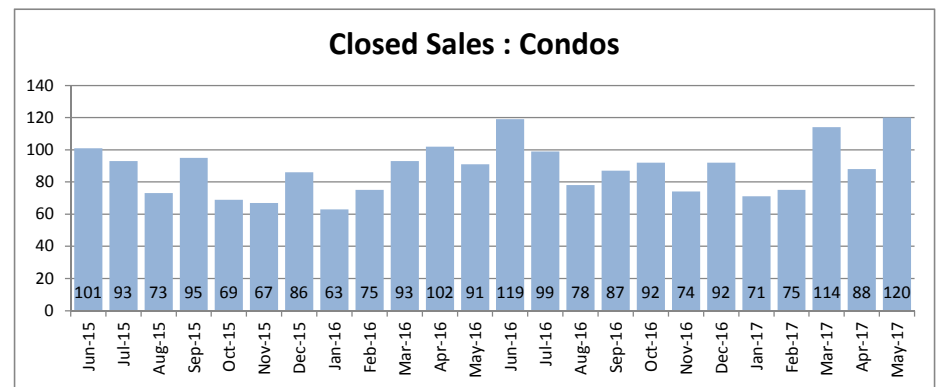
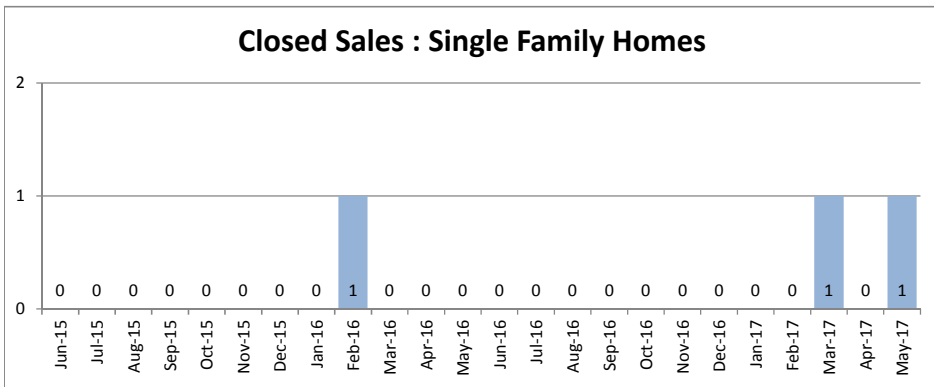


<b>Waikiki</b>
1-2-6

May 2017

Single Family Homes	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	0	0	-	3	1	0%
Closed Sales	1	0	-	2	1	100%
Median Sales Price	\$185,000	\$0	-	\$644,000	\$390,000	65%
Percent of Original List Price Received	105.7%	0.0%	-	87.3%	100.0%	-13%
Median Days on Market Until Sale	1	0	-	61	0	-
Inventory of Homes for Sale	4	0	-	-	-	-

Condos	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	144	133	8%	720	715	1%
Closed Sales	120	91	32%	468	424	10%
Median Sales Price	\$390,500	\$355,000	10%	\$385,000	\$370,000	4%
Percent of Original List Price Received	97.9%	96.5%	1%	96.5%	96.1%	0%
Median Days on Market Until Sale	21	26	-19%	29	35	-17%
Inventory of Homes for Sale	512	525	-2%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

May 2017



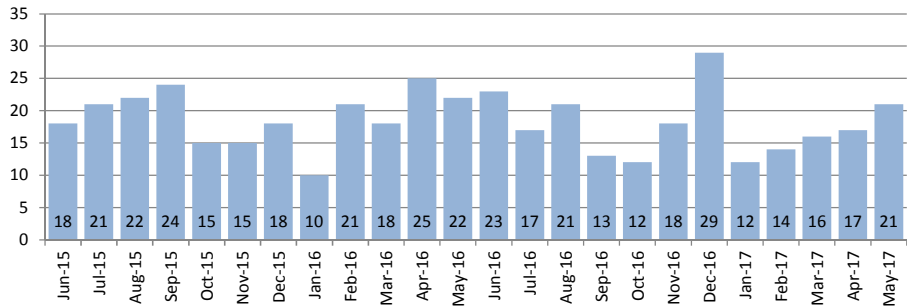
<b>Waipahu</b>
<b>1-9-4</b>

May 2017

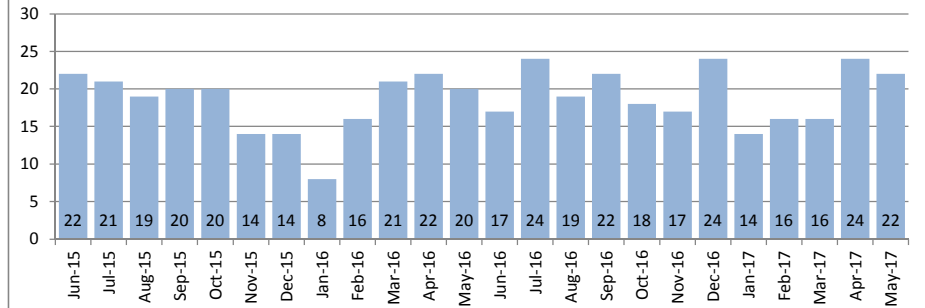
Single Family Homes	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	20	17	18%	109	111	-2%
Closed Sales	21	22	-5%	80	96	-17%
Median Sales Price	\$695,000	\$599,950	16%	\$665,000	\$610,000	9%
Percent of Original List Price Received	99.0%	100.9%	-2%	99.3%	98.4%	1%
Median Days on Market Until Sale	12	15	-20%	13	16	-19%
Inventory of Homes for Sale	47	44	7%	-	-	-

Condos	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	19	26	-27%	111	114	-3%
Closed Sales	22	20	10%	92	87	6%
Median Sales Price	\$347,500	\$325,000	7%	\$377,500	\$320,000	18%
Percent of Original List Price Received	99.4%	100.0%	-1%	100.7%	100.3%	0%
Median Days on Market Until Sale	9	7	29%	8	9	-11%
Inventory of Homes for Sale	41	43	-5%	-	-	-

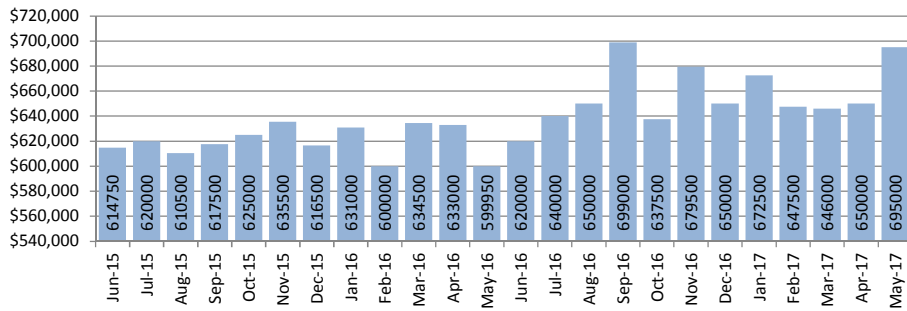
**Closed Sales : Single Family Homes**



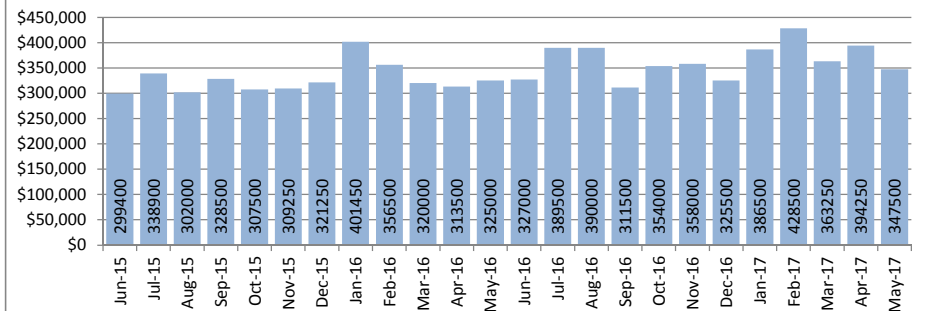
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

May 2017

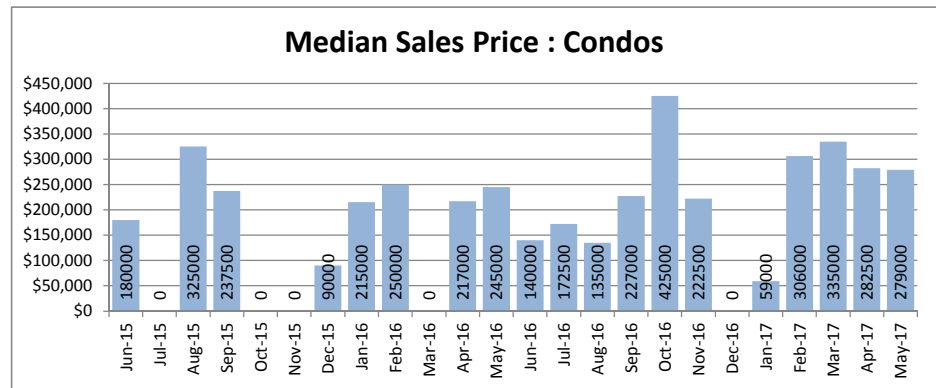
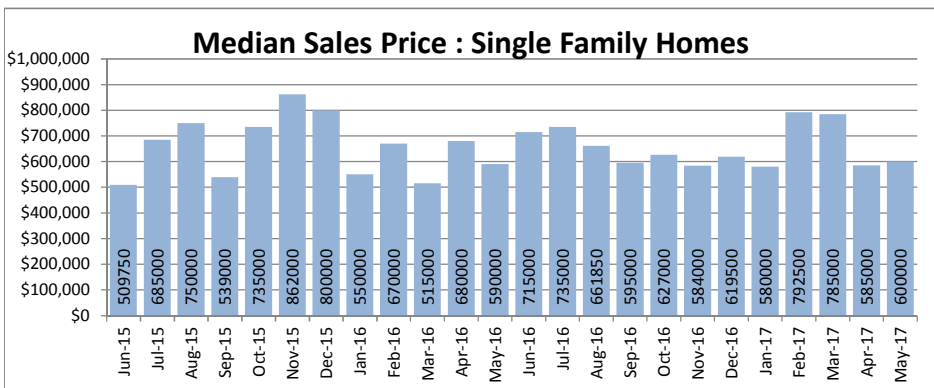
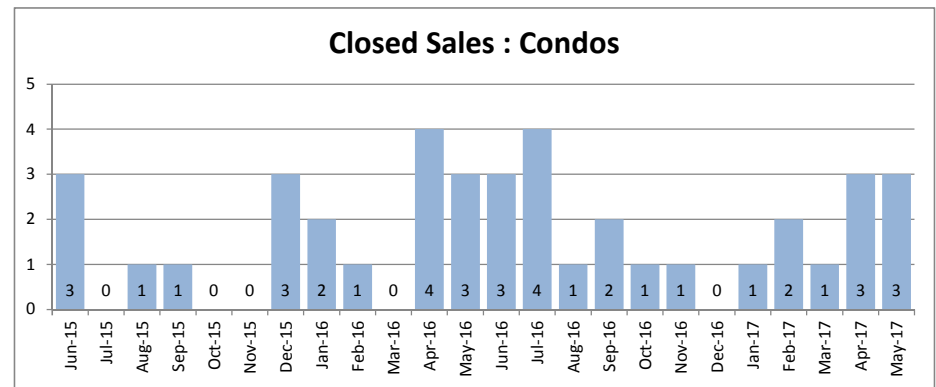
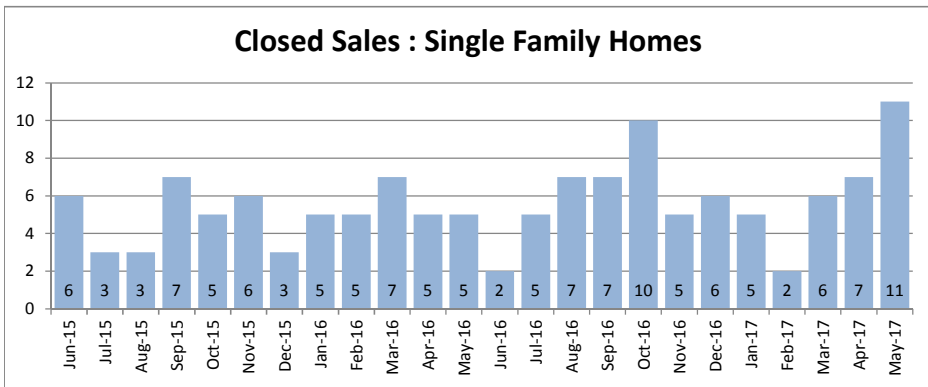


**Windward Coast**  
1-4-8 to 1-5-5

May 2017

Single Family Homes	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	16	19	-16%	49	52	-6%
Closed Sales	11	5	120%	31	27	15%
Median Sales Price	\$600,000	\$590,000	2%	\$610,000	\$590,000	3%
Percent of Original List Price Received	81.1%	105.4%	-23%	89.8%	93.7%	-4%
Median Days on Market Until Sale	33	106	-69%	41	23	78%
Inventory of Homes for Sale	42	41	2%	-	-	-

Condos	May			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	4	3	33%	23	21	10%
Closed Sales	3	3	0%	10	10	0%
Median Sales Price	\$279,000	\$245,000	14%	\$280,750	\$220,000	28%
Percent of Original List Price Received	100.0%	102.1%	-2%	95.5%	88.2%	8%
Median Days on Market Until Sale	73	29	152%	71	28	154%
Inventory of Homes for Sale	20	19	5%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Single Family Solds - May 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 4

Central Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
LAUNANI VALLEY	\$ 645,000	\$ 698,950	8.4%	\$53,950	3	2	-33.3%	-1
MILILANI AREA	\$ 705,000	\$ 700,000	-0.7%	-\$5,000	8	8	0.0%	0
MILILANI MAUKA	\$ 812,500	\$ 930,000	14.5%	\$117,500	10	4	-60.0%	-6
WAHIAWA AREA	\$ 400,000	\$ 620,000	55.0%	\$220,000	3	5	66.7%	2
WHITMORE VILLAGE	\$ 850,000	\$ 500,000	-41.2%	-\$350,000	3	1	-66.7%	-2
WAHIAWA PARK	-	\$ 615,000	-	-	-	1	-	-
WAIPIO ACRES/WAIKALANI WOOD	\$ 850,000	\$ 468,000	-44.9%	-\$382,000	1	1	0.0%	0
WAHIAWA HEIGHTS	\$ 589,500	\$ 484,000	-17.9%	-\$105,500	6	4	-33.3%	-2
<b>Central Region</b>	<b>\$ 699,000</b>	<b>\$ 680,950</b>	<b>-2.6%</b>	<b>-\$18,050</b>	<b>34</b>	<b>26</b>	<b>-23.5%</b>	<b>-8</b>
Diamond Hd Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
AINA HAINA AREA	\$ 846,500	\$ 1,051,000	24.2%	\$204,500	2	5	150.0%	3
DIAMOND HEAD	\$ 1,800,000	\$ 1,970,000	9.4%	\$170,000	1	3	200.0%	2
HAWAII LOA RIDGE	-	\$ 1,950,000	-	-	-	3	-	-
KAHALA AREA	\$ 2,425,000	\$ 2,070,000	-14.6%	-\$355,000	2	3	50.0%	1
KAIMUKI	\$ 880,000	\$ 999,000	13.5%	\$119,000	3	2	-33.3%	-1
KALANI IKI	\$ 997,000	\$ 950,000	-4.7%	-\$47,000	1	1	0.0%	0
KAPAHULU	\$ 1,170,000	\$ 1,100,000	-6.0%	-\$70,000	2	3	50.0%	1
KULIOUOU	\$ 810,000	\$ 1,075,000	32.7%	\$265,000	3	2	-33.3%	-1
MAUNALANI HEIGHTS	\$ 1,279,000	-	-	-	1	-	-	-
PAIKO LAGOON	-	\$ 3,327,500	-	-	-	2	-	-
NIU VALLEY	-	\$ 968,000	-	-	-	1	-	-
PALOLO	\$ 722,500	\$ 800,000	10.7%	\$77,500	10	3	-70.0%	-7
ST. LOUIS	\$ 965,000	-	-	-	1	-	-	-
WAIALAE IKI	\$ 1,244,000	\$ 1,735,000	39.5%	\$491,000	2	2	0.0%	0
WAIALAE NUI RDGE	\$ 1,280,250	\$ 1,500,000	17.2%	\$219,750	4	1	-75.0%	-3
WAIALAE NUI-LWR	\$ 740,000	-	-	-	1	-	-	-
WAILUPE AREA	-	\$ 2,500,000	-	-	-	2	-	-
WILHELMINA	\$ 869,500	\$ 974,000	12.0%	\$104,500	2	4	100.0%	2
<b>Diamond Hd Region</b>	<b>\$ 902,500</b>	<b>\$ 1,280,000</b>	<b>41.8%</b>	<b>\$377,500</b>	<b>35</b>	<b>37</b>	<b>5.7%</b>	<b>2</b>
Hawaii Kai Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
HAAHIONE-LOWER	\$ 920,000	-	-	-	1	-	-	-
KALAMA VALLEY	\$ 879,000	\$ 850,000	-3.3%	-\$29,000	4	1	-75.0%	-3
KAMILO NUI	\$ 1,750,000	\$ 1,700,000	-2.9%	-\$50,000	1	1	0.0%	0
KAMILOIKI	\$ 888,000	-	-	-	1	-	-	-
KOKO KAI	-	\$ 3,000,000	-	-	-	1	-	-
KOKO VILLAS	-	\$ 1,399,000	-	-	-	1	-	-
KOKO HEAD TERRAC	\$ 885,000	\$ 920,000	4.0%	\$35,000	2	1	-50.0%	-1
LAULIMA	\$ 950,000	-	-	-	1	-	-	-
MARINERS VALLEY	\$ 917,000	\$ 929,889	1.4%	\$12,889	1	1	0.0%	0
MARINERS COVE	\$ 1,200,000	\$ 1,505,000	25.4%	\$305,000	1	2	100.0%	1
MARINERS RIDGE	-	\$ 1,360,000	-	-	-	1	-	-
NAPALI HAWEO	-	\$ 1,774,000	-	-	-	2	-	-
PORTLOCK	-	\$ 2,950,000	-	-	-	1	-	-
WEST MARINA	\$ 840,000	\$ 1,225,000	45.8%	\$385,000	2	1	-50.0%	-1
QUEENS GATE	-	\$ 1,293,000	-	-	-	2	-	-
TRIANGLE	\$ 2,035,000	\$ 1,550,000	-23.8%	-\$485,000	1	1	0.0%	0
<b>Hawaii Kai Region</b>	<b>\$ 895,000</b>	<b>\$ 1,379,500</b>	<b>54.1%</b>	<b>\$484,500</b>	<b>15</b>	<b>16</b>	<b>6.7%</b>	<b>1</b>



Single Family Solds - May 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

Leeward Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
LUALUALEI	\$ 388,000	\$ 537,500	38.5%	\$149,500	4	6	50.0%	2
MAILI	\$ 325,000	\$ 399,000	22.8%	\$74,000	15	13	-13.3%	-2
MAILI SEA	-	\$ 470,000	-	-	-	1	-	-
MAILI SEA-KAIMALINO	-	\$ 487,500	-	-	-	2	-	-
MAILI SEA-MAKALAE 1	\$ 481,000	\$ 500,000	4.0%	\$19,000	3	4	33.3%	1
MAILI SEA-MAKALAE 2	-	\$ 550,000	-	-	-	3	-	-
MAILI SEA-NOHOKAI	-	\$ 569,000	-	-	-	3	-	-
MAKAHA	\$ 645,000	\$ 362,450	-43.8%	-\$282,550	4	6	50.0%	2
NANAKULI	-	\$ 201,900	-	-	-	1	-	-
WAIANAEE	\$ 445,000	\$ 457,500	2.8%	\$12,500	1	2	100.0%	1
<b>Leeward Region</b>	<b>\$ 435,000</b>	<b>\$ 479,000</b>	<b>10.1%</b>	<b>\$44,000</b>	<b>27</b>	<b>41</b>	<b>51.9%</b>	<b>14</b>
Ewa Plain Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
EWA BEACH	\$ 515,000	\$ 517,000	0.4%	\$2,000	3	1	-66.7%	-2
EWA GEN BREAKERS	\$ 652,000	-	-	-	1	-	-	-
EWA GEN CORTEBELLA	-	\$ 495,000	-	-	-	1	-	-
EWA GEN ALII COVE	\$ 473,500	\$ 495,000	4.5%	\$21,500	1	1	0.0%	0
EWA GEN CARRIAGES	\$ 735,000	-	-	-	1	-	-	-
EWA GEN HALEAKEA	\$ 789,000	-	-	-	1	-	-	-
EWA GEN KULA LEI	\$ 637,500	-	-	-	2	-	-	-
EWA GEN LATITUDES	-	\$ 715,000	-	-	-	1	-	-
EWA GEN LAS BRISAS	\$ 497,500	\$ 571,500	14.9%	\$74,000	4	4	0.0%	0
EWA GEN LAULANI	\$ 559,000	-	-	-	1	-	-	-
EWA GEN LAULANI-TIDES	\$ 560,250	\$ 585,000	4.4%	\$24,750	2	2	0.0%	0
EWA GEN LAULANI-TRADES	\$ 562,750	\$ 623,000	10.7%	\$60,250	2	1	-50.0%	-1
EWA GEN LOFTS	\$ 330,000	-	-	-	1	-	-	-
EWA GEN MONTECITO/TUSCANY	\$ 590,000	\$ 622,500	5.5%	\$32,500	1	1	0.0%	0
EWA GEN LOMBARD WAY	\$ 440,750	-	-	-	2	-	-	-
EWA GEN PRESCOTT	\$ 686,000	\$ 710,000	3.5%	\$24,000	1	3	200.0%	2
EWA GEN SODA CREEK	\$ 541,750	\$ 575,000	6.1%	\$33,250	2	2	0.0%	0
EWA GEN SUMMERHILL	\$ 615,000	-	-	-	1	-	-	-
EWA GEN SUN TERRA	\$ 590,000	\$ 600,000	1.7%	\$10,000	1	3	200.0%	2
EWA GEN SUN TERRA ON THE PARK	\$ 630,000	-	-	-	1	-	-	-
EWA GEN SUN TERRA SOUTH	-	\$ 629,000	-	-	-	2	-	-
EWA GEN TERRAZZA	-	\$ 587,500	-	-	-	2	-	-
EWA GEN TIBURON	\$ 540,000	-	-	-	2	-	-	-
EWA GEN TUSCANY II	\$ 572,000	\$ 610,000	6.6%	\$38,000	1	1	0.0%	0
EWA VILLAGES	\$ 721,000	\$ 530,000	-26.5%	-\$191,000	1	2	100.0%	1
HAWAIIAN HOMES LAND	\$ 458,000	-	-	-	2	-	-	-
HOAKALEI-KA MAKANA	\$ 780,000	\$ 780,000	0.0%	\$0	6	3	-50.0%	-3
HOAKALEI-KIPUKA	\$ 721,000	\$ 920,000	27.6%	\$199,000	1	2	100.0%	1
KAPOLEI-KEKUILANI	\$ 560,000	\$ 555,000	-0.9%	-\$5,000	1	1	0.0%	0
HUELANI	\$ 635,000	-	-	-	1	-	-	-
KAPOLEI	\$ 607,000	-	-	-	2	-	-	-
KAPOLEI-AELOA	-	\$ 640,000	-	-	-	3	-	-
KAPOLEI-KAI	\$ 625,000	\$ 730,000	16.8%	\$105,000	1	1	0.0%	0
KAPOLEI-IWALANI	\$ 660,000	\$ 649,000	-1.7%	-\$11,000	3	2	-33.3%	-1
KAPOLEI-KNOLLS	\$ 745,000	\$ 745,000	0.0%	\$0	3	3	0.0%	0
KAPOLEI-MALANAI	-	\$ 600,000	-	-	-	1	-	-
KAPOLEI-MEHANA-KUKUNA	\$ 637,000	-	-	-	1	-	-	-
KAPOLEI-MEHANA-LA HIKI	-	\$ 675,000	-	-	-	3	-	-
NANAKAI GARDENS	\$ 499,000	-	-	-	1	-	-	-
LEEWARD ESTATES	-	\$ 635,000	-	-	-	1	-	-
OCEAN POINTE	\$ 690,000	\$ 665,000	-3.6%	-\$25,000	9	14	55.6%	5
WESTLOCH FAIRWAY	\$ 639,000	\$ 666,500	4.3%	\$27,500	1	4	300.0%	3
WESTLOCH ESTATES	-	\$ 649,000	-	-	-	3	-	-
<b>Ewa Plain Region</b>	<b>\$ 620,000</b>	<b>\$ 649,500</b>	<b>4.8%</b>	<b>\$29,500</b>	<b>64</b>	<b>68</b>	<b>6.3%</b>	<b>4</b>
Makakilo Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
MAKAKILO-ANUHEA	-	\$ 695,000	-	-	-	1	-	-
MAKAKILO-KAHIWELO	\$ 712,500	\$ 855,000	20.0%	\$142,500	2	1	-50.0%	-1
MAKAKILO-KUMULANI	\$ 860,000	-	-	-	1	-	-	-
MAKAKILO-PALEHUA HGTS	-	\$ 632,000	-	-	-	1	-	-
MAKAKILO-LOWER	-	\$ 644,500	-	-	-	2	-	-
MAKAKILO-STARSEDGE	\$ 757,000	\$ 802,000	5.9%	\$45,000	1	2	100.0%	1
MAKAKILO-UPPER	\$ 585,000	\$ 675,000	15.4%	\$90,000	5	4	-20.0%	-1
MAKAKILO-WEST HILLS	-	\$ 769,000	-	-	-	1	-	-
<b>Makakilo Region</b>	<b>\$ 610,000</b>	<b>\$ 692,500</b>	<b>13.5%</b>	<b>\$82,500</b>	<b>9</b>	<b>12</b>	<b>33.3%</b>	<b>3</b>

Single Family Solds - May 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 4

Kailua Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
AIKAHI PARK	\$ 1,462,000	\$ 1,360,000	-7.0%	-\$102,000	1	1	0.0%	0
BEACHSIDE	\$ 5,900,000	\$ 2,038,000	-65.5%	-\$3,862,000	3	2	-33.3%	-1
COCONUT GROVE	\$ 682,500	\$ 887,500	30.0%	\$205,000	2	6	200.0%	4
ENCHANTED LAKE	\$ 1,195,000	-	-	-	4	-	-	-
GOVT/AG	-	\$ 2,300,000	-	-	-	1	-	-
HILLCREST	-	\$ 1,200,000	-	-	-	1	-	-
KAILUA ESTATES	\$ 1,500,000	\$ 1,622,000	8.1%	\$122,000	1	2	100.0%	1
KAIMALINO	\$ 2,345,000	\$ 3,025,000	29.0%	\$680,000	1	1	0.0%	0
KALAMA BLUFFS	\$ 845,000	-	-	-	2	-	-	-
KALAMA/CNUT GROV	\$ 1,351,750	\$ 880,000	-34.9%	-\$471,750	2	1	-50.0%	-1
KALAHEO HILLSIDE	\$ 1,022,000	\$ 1,200,000	17.4%	\$178,000	3	1	-66.7%	-2
KALAMA TRACT	\$ 1,315,000	\$ 1,647,500	25.3%	\$332,500	1	2	100.0%	1
KAOPA	\$ 889,000	\$ 867,500	-2.4%	-\$21,500	1	2	100.0%	1
KEOLU HILLS	\$ 989,900	\$ 936,944	-5.3%	-\$52,956	1	4	300.0%	3
KOOLAUPOKO	-	\$ 1,223,000	-	-	-	2	-	-
KUKANONO	\$ 800,000	\$ 1,080,000	35.0%	\$280,000	1	1	0.0%	0
KUULEI TRACT	\$ 1,800,000	\$ 1,495,000	-16.9%	-\$305,000	3	1	-66.7%	-2
LANIKAI	-	\$ 2,225,000	-	-	-	3	-	-
MAUNAWILI	\$ 930,000	\$ 1,176,000	26.5%	\$246,000	2	3	50.0%	1
OLOMANA	\$ 960,000	-	-	-	1	-	-	-
POHAKUPU	\$ 705,000	\$ 1,185,000	68.1%	\$480,000	1	1	0.0%	0
WAIMANALO	\$ 533,500	\$ 788,000	47.7%	\$254,500	4	3	-25.0%	-1
<b>Kailua Region</b>	<b>\$ 1,006,000</b>	<b>\$ 1,180,500</b>	<b>17.3%</b>	<b>\$174,500</b>	<b>34</b>	<b>38</b>	<b>11.8%</b>	<b>4</b>
<b>Pearl City Region</b>	<b>2016 Median</b>	<b>2017 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2016 Sold</b>	<b>2017 Sold</b>	<b>+/-</b>	<b>+/-</b>
AIEA AREA	\$ 592,000	\$ 735,000	24.2%	\$143,000	2	1	-50.0%	-1
AIEA HEIGHTS	\$ 800,000	\$ 1,050,000	31.3%	\$250,000	4	3	-25.0%	-1
FOSTER VILLAGE	\$ 870,000	\$ 967,000	11.1%	\$97,000	3	2	-33.3%	-1
HALAWA HEIGHTS	-	\$ 1,425,000	-	-	-	1	-	-
MOMILANI	\$ 768,500	\$ 515,000	-33.0%	-\$253,500	2	1	-50.0%	-1
NEWTOWN	\$ 841,000	\$ 1,056,000	25.6%	\$215,000	6	2	-66.7%	-4
PACIFIC PALISADES	\$ 850,000	\$ 662,500	-22.1%	-\$187,500	1	6	500.0%	5
PEARL CITY-UPPER	\$ 670,000	\$ 750,250	12.0%	\$80,250	5	10	100.0%	5
PEARLRIDGE	-	\$ 995,000	-	-	-	2	-	-
WAILUNA	\$ 670,000	\$ 690,000	3.0%	\$20,000	2	1	-50.0%	-1
WAIMALU	\$ 736,500	\$ 818,000	11.1%	\$81,500	2	1	-50.0%	-1
<b>Pearl City Region</b>	<b>\$ 740,000</b>	<b>\$ 809,500</b>	<b>9.4%</b>	<b>\$69,500</b>	<b>27</b>	<b>30</b>	<b>11.1%</b>	<b>3</b>
<b>Kaneohe Region</b>	<b>2016 Median</b>	<b>2017 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2016 Sold</b>	<b>2017 Sold</b>	<b>+/-</b>	<b>+/-</b>
AHUIMANU AREA	\$ 655,000	\$ 740,614	13.1%	\$85,614	1	2	100.0%	1
ALII SHORES	-	\$ 1,175,000	-	-	-	1	-	-
BAY VIEW GARDEN	-	\$ 2,295,000	-	-	-	1	-	-
BAY VIEW ESTATES	\$ 758,000	-	-	-	1	-	-	-
CROWN TERRACE	\$ 930,000	-	-	-	1	-	-	-
HAIKU VILLAGE	-	\$ 959,000	-	-	-	4	-	-
HALE KOU	\$ 595,000	\$ 815,000	37.0%	\$220,000	3	2	-33.3%	-1
HALEKAUWILA	-	\$ 620,000	-	-	-	2	-	-
HAUULA	\$ 515,000	\$ 582,950	13.2%	\$67,950	3	8	166.7%	5
KAAAWA	\$ 827,500	\$ 549,000	-33.7%	-\$278,500	2	1	-50.0%	-1
KANEOHE WOODS	\$ 775,000	-	-	-	1	-	-	-
KAALAEA	-	\$ 775,000	-	-	-	1	-	-
KAHANAHOU	-	\$ 1,805,000	-	-	-	1	-	-
KAMOOALII	-	\$ 730,000	-	-	-	1	-	-
KANEOHE TOWN	\$ 769,500	\$ 820,000	6.6%	\$50,500	2	1	-50.0%	-1
LULANI OCEAN	\$ 685,000	\$ 961,000	40.3%	\$276,000	2	1	-50.0%	-1
TEMPLE VALLEY	-	\$ 739,000	-	-	-	1	-	-
WAIKALUA	-	\$ 746,000	-	-	-	2	-	-
KAPUNA HALA	\$ 777,500	-	-	-	2	-	-	-
WAILALUA	\$ 659,000	-	-	-	1	-	-	-
<b>Kaneohe Region</b>	<b>\$ 659,000</b>	<b>\$ 770,000</b>	<b>16.8%</b>	<b>\$111,000</b>	<b>19</b>	<b>29</b>	<b>52.6%</b>	<b>10</b>

Single Family Solds - May 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 4

North Shore Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
KAHUKU	\$ 561,000	\$ 625,000	11.4%	\$64,000	1	1	0.0%	0
LAIE	-	\$ 851,500	-	-	-	2	-	-
KAWAILOA-NORTH SHORE	\$ 2,900,000	\$ 1,000,000	-65.5%	-\$1,900,000	1	1	0.0%	0
KAWELA BAY	\$ 2,002,500	-	-	-	1	-	-	-
MALAEKAHANA	-	\$ 850,000	-	-	-	1	-	-
MOKULEIA	\$ 1,899,500	-	-	-	2	-	-	-
PAALAAKAI	\$ 825,000	\$ 685,000	-17.0%	-\$140,000	1	1	0.0%	0
PUPUKEA	\$ 1,297,500	-	-	-	4	-	-	-
SUNSET AREA	-	\$ 4,500,000	-	-	-	1	-	-
SUNSET/VELZY	\$ 1,100,000	-	-	-	2	-	-	-
WAIALUA	\$ 814,500	\$ 676,500	-16.9%	-\$138,000	2	4	100.0%	2
<b>North Shore Region</b>	<b>\$ 1,210,000</b>	<b>\$ 741,000</b>	<b>-38.8%</b>	<b>-\$469,000</b>	<b>14</b>	<b>11</b>	<b>-21.4%</b>	<b>-3</b>
Waipahu Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
HARBOR VIEW	\$ 555,000	\$ 929,900	67.5%	\$374,900	2	1	-50.0%	-1
CRESTVIEW	\$ 760,000	-	-	-	1	-	-	-
RENAISSANCE	-	\$ 770,000	-	-	-	1	-	-
ROBINSON HEIGHTS	\$ 570,000	\$ 595,500	4.5%	\$25,500	1	2	100.0%	1
ROYAL KUNIA	\$ 646,000	\$ 674,000	4.3%	\$28,000	6	2	-66.7%	-4
SEAVIEW	-	\$ 899,999	-	-	-	1	-	-
WAIPAHU ESTATES	\$ 600,000	\$ 840,000	40.0%	\$240,000	1	1	0.0%	0
VILLAGE PARK	\$ 525,000	\$ 660,000	25.7%	\$135,000	3	2	-33.3%	-1
WAIKELE	\$ 735,500	\$ 693,500	-5.7%	-\$42,000	2	4	100.0%	2
WAIPIO GENTRY	\$ 579,900	\$ 747,500	28.9%	\$167,600	1	4	300.0%	3
WAIPAHU-LOWER	\$ 549,000	\$ 650,000	18.4%	\$101,000	5	3	-40.0%	-2
<b>Waipahu Region</b>	<b>\$ 599,950</b>	<b>\$ 695,000</b>	<b>15.8%</b>	<b>\$95,050</b>	<b>22</b>	<b>21</b>	<b>-4.5%</b>	<b>-1</b>
Metro Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
ALEWA HEIGHTS	-	\$ 862,500	-	-	-	1	-	-
ALIAMANU	\$ 795,000	\$ 750,000	-5.7%	-\$45,000	1	1	0.0%	0
JUDD HILLSIDE	\$ 1,255,000	-	-	-	1	-	-	-
KALIHI-LOWER	\$ 655,000	\$ 865,000	32.1%	\$210,000	2	2	0.0%	0
KALIHI UKA	-	\$ 850,000	-	-	-	1	-	-
KALIHI VALLEY	-	\$ 800,000	-	-	-	3	-	-
KALIHI-UPPER	\$ 795,000	-	-	-	1	-	-	-
KAM HEIGHTS	-	\$ 796,000	-	-	-	3	-	-
KAPALAMA	\$ 1,100,000	\$ 410,000	-62.7%	-\$690,000	1	1	0.0%	0
MAKIKI AREA	\$ 1,700,000	\$ 695,000	-59.1%	-\$1,005,000	1	1	0.0%	0
MAKIKI HEIGHTS	\$ 1,385,000	\$ 1,018,600	-26.5%	-\$366,400	1	1	0.0%	0
MANOA AREA	\$ 1,088,000	\$ 1,150,000	5.7%	\$62,000	3	1	-66.7%	-2
MANOA-LOWER	\$ 880,000	-	-	-	1	-	-	-
MANOA-WOODLAWN	\$ 1,888,889	\$ 1,312,500	-30.5%	-\$576,389	1	3	200.0%	2
MOANALUA GARDENS	-	\$ 1,101,000	-	-	-	1	-	-
MOANALUA VALLEY	-	\$ 850,000	-	-	-	1	-	-
MOIILILI	\$ 735,000	-	-	-	1	-	-	-
NUUANU-LOWER	-	\$ 865,000	-	-	-	3	-	-
OLD PALI	-	\$ 1,900,000	-	-	-	1	-	-
PACIFIC HEIGHTS	-	\$ 930,000	-	-	-	2	-	-
PALAMA	-	\$ 383,000	-	-	-	1	-	-
PUNCHBOWL AREA	-	\$ 1,200,000	-	-	-	1	-	-
PUNCHBOWL-LOWER	\$ 1,420,000	-	-	-	1	-	-	-
PUUNUI	\$ 820,000	\$ 1,025,000	25.0%	\$205,000	1	2	100.0%	1
PAUOA VALLEY	\$ 840,000	-	-	-	2	-	-	-
PUNAHOU	-	\$ 925,000	-	-	-	1	-	-
WAIKIKI	-	\$ 185,000	-	-	-	1	-	-
SALT LAKE	\$ 1,250,000	\$ 980,000	-21.6%	-\$270,000	1	1	0.0%	0
<b>Metro Region</b>	<b>\$ 1,088,000</b>	<b>\$ 865,000</b>	<b>-20.5%</b>	<b>-\$223,000</b>	<b>19</b>	<b>33</b>	<b>73.7%</b>	<b>14</b>

Condo Solds - May 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 3

Central Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
LAUNANI VALLEY	\$ 341,000	\$ 372,000	9.1%	\$31,000	6	3	-50.0%	-3
MILILANI AREA	\$ 350,000	\$ 368,750	5.4%	\$18,750	8	16	100.0%	8
MILILANI MAUKA	\$ 416,000	\$ 441,000	6.0%	\$25,000	14	10	-28.6%	-4
WAHIAWA AREA	\$ 349,000	-	-	-	2	-	-	-
WAHIAWA HEIGHTS	\$ 104,000	\$ 240,000	130.8%	\$136,000	3	1	-66.7%	-2
WILIKINA	-	\$ 127,000	-	-	-	1	-	-
WAIPIO ACRES/WAIKALANI WOOD	\$ 267,500	\$ 265,000	-0.9%	-\$2,500	4	9	125.0%	5
<b>Central Region</b>	<b>\$ 349,000</b>	<b>\$ 380,000</b>	<b>8.9%</b>	<b>\$31,000</b>	<b>37</b>	<b>40</b>	<b>8.1%</b>	<b>3</b>
<b>Diamond Hd Region</b>	<b>2016 Median</b>	<b>2017 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2016 Sold</b>	<b>2017 Sold</b>	<b>+/-</b>	<b>+/-</b>
DIAMOND HEAD	\$ 800,000	\$ 1,200,000	50.0%	\$400,000	4	7	75.0%	3
KAHALA AREA	\$ 1,400,000	\$ 1,350,000	-3.6%	-\$50,000	1	1	0.0%	0
PALOLO	\$ 330,000	\$ 192,500	-41.7%	-\$137,500	1	1	0.0%	0
ST LOUIS	\$ 554,500	\$ 635,000	14.5%	\$80,500	1	1	0.0%	0
WAIALAE G/C	\$ 850,000	\$ 138,888	-83.7%	-\$711,112	1	1	0.0%	0
WAIALAE NUI VLY	-	\$ 556,500	-	-	-	4	-	-
<b>Diamond Hd Region</b>	<b>\$ 762,500</b>	<b>\$ 575,000</b>	<b>-24.6%</b>	<b>-\$187,500</b>	<b>8</b>	<b>15</b>	<b>87.5%</b>	<b>7</b>
<b>Ewa Plain Region</b>	<b>2016 Median</b>	<b>2017 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2016 Sold</b>	<b>2017 Sold</b>	<b>+/-</b>	<b>+/-</b>
AG/INDL/NAVY	-	\$ 343,000	-	-	-	1	-	-
EWA GEN LAULANI	\$ 570,000	-	-	-	1	-	-	-
EWA	\$ 294,000	\$ 322,500	9.7%	\$28,500	7	6	-14.3%	-1
EWA GEN	\$ 275,000	-	-	-	1	-	-	-
EWA BEACH	\$ 229,898	-	-	-	1	-	-	-
EWA GEN CORTEBELLA	-	\$ 455,000	-	-	-	1	-	-
EWA GEN SODA CREEK	\$ 301,500	-	-	-	2	-	-	-
EWA GEN SUN TERRA ON THE PARK	\$ 285,000	\$ 309,000	8.4%	\$24,000	3	2	-33.3%	-1
EWA GEN TERRAZZA	\$ 530,000	-	-	-	1	-	-	-
HOAKALEI-KA MAKANA	\$ 533,000	\$ 562,500	5.5%	\$29,500	1	3	200.0%	2
KAPOLEI	\$ 340,000	\$ 371,051	9.1%	\$31,051	9	10	11.1%	1
KAPOLEI MALANAI	\$ 328,000	\$ 341,000	4.0%	\$13,000	1	1	0.0%	0
KAPOLEI MEHANA - AWAKEA	\$ 489,900	-	-	-	1	-	-	-
KO OLINA	\$ 640,000	\$ 587,500	-8.2%	-\$52,500	6	10	66.7%	4
OCEAN POINTE	\$ 460,000	\$ 516,500	12.3%	\$56,500	15	9	-40.0%	-6
<b>Ewa Plain Region</b>	<b>\$ 430,000</b>	<b>\$ 495,000</b>	<b>15.1%</b>	<b>\$65,000</b>	<b>49</b>	<b>43</b>	<b>-12.2%</b>	<b>-6</b>
<b>Hawaii Kai Region</b>	<b>2016 Median</b>	<b>2017 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2016 Sold</b>	<b>2017 Sold</b>	<b>+/-</b>	<b>+/-</b>
HAHAIONE-LOWER	\$ 545,000	\$ 480,000	-11.9%	-\$65,000	3	7	133.3%	4
MARINERS VALLEY	-	\$ 635,000	-	-	-	1	-	-
WEST MARINA	\$ 700,000	\$ 675,000	-3.6%	-\$25,000	7	13	85.7%	6
<b>Hawaii Kai Region</b>	<b>\$ 637,500</b>	<b>\$ 629,000</b>	<b>-1.3%</b>	<b>-\$8,500</b>	<b>10</b>	<b>21</b>	<b>110.0%</b>	<b>11</b>
<b>Kailua Region</b>	<b>2016 Median</b>	<b>2017 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2016 Sold</b>	<b>2017 Sold</b>	<b>+/-</b>	<b>+/-</b>
AIKAHI PARK	\$ 475,000	-	-	-	1	-	-	-
BLUESTONE	-	\$ 1,015,000	-	-	-	3	-	-
COCONUT GROVE	\$ 411,500	-	-	-	2	-	-	-
ENCHANTED LAKE	\$ 660,000	-	-	-	1	-	-	-
KAILUA TOWN	\$ 473,500	\$ 575,000	21.4%	\$101,500	4	5	25.0%	1
KOOLAUPOKO	-	\$ 750,000	-	-	-	1	-	-
WAIMANALO	-	\$ 539,000	-	-	-	1	-	-
<b>Kailua Region</b>	<b>\$ 463,500</b>	<b>\$ 634,000</b>	<b>36.8%</b>	<b>\$170,500</b>	<b>8</b>	<b>10</b>	<b>25.0%</b>	<b>2</b>
<b>Kaneohe Region</b>	<b>2016 Median</b>	<b>2017 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2016 Sold</b>	<b>2017 Sold</b>	<b>+/-</b>	<b>+/-</b>
COUNTRY CLUB	\$ 650,000	\$ 690,000	6.2%	\$40,000	3	2	-33.3%	-1
HAIKU VILLAGE	\$ 485,000	\$ 480,500	-0.9%	-\$4,500	1	2	100.0%	1
HAIKU PLANTATION	\$ 612,500	\$ 645,000	5.3%	\$32,500	2	1	-50.0%	-1
HALE KOU	-	\$ 367,500	-	-	-	2	-	-
KAAAWA	\$ 322,500	\$ 249,500	-22.6%	-\$73,000	2	2	0.0%	0
LILIPUNA	\$ 565,000	\$ 622,000	10.1%	\$57,000	1	4	300.0%	3
PUOHALA VILLAGE	\$ 257,000	-	-	-	1	-	-	-
PUUALII	\$ 535,000	\$ 500,000	-6.5%	-\$35,000	1	3	200.0%	2
PUNALUU	\$ 95,500	\$ 320,000	235.1%	\$224,500	1	1	0.0%	0
TEMPLE VALLEY	\$ 574,000	\$ 550,000	-4.2%	-\$24,000	4	7	75.0%	3
WINDWARD ESTATES	\$ 368,000	\$ 425,000	15.5%	\$57,000	3	3	0.0%	0
<b>Kaneohe Region</b>	<b>\$ 535,000</b>	<b>\$ 535,000</b>	<b>0.0%</b>	<b>\$0</b>	<b>19</b>	<b>27</b>	<b>42.1%</b>	<b>8</b>

Condo Solds - May 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 3

Leeward Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
MAILI	\$ 248,000	\$ 185,000	-25.4%	-\$63,000	4	7	75.0%	3
WAIANAE	\$ 83,000	\$ 103,000	24.1%	\$20,000	4	2	-50.0%	-2
MAKAHA	\$ 120,000	\$ 197,444	64.5%	\$77,444	14	6	-57.1%	-8
<b>Leeward Region</b>	<b>\$ 129,000</b>	<b>\$ 156,100</b>	<b>21.0%</b>	<b>\$27,100</b>	<b>22</b>	<b>15</b>	<b>-31.8%</b>	<b>-7</b>

Makakilo Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
MAKAKILO-UPPER	\$ 347,500	\$ 352,500	1.4%	\$5,000	16	18	12.5%	2
<b>Makakilo Region</b>	<b>\$ 347,500</b>	<b>\$ 352,500</b>	<b>1.4%</b>	<b>\$5,000</b>	<b>16</b>	<b>18</b>	<b>12.5%</b>	<b>2</b>

Metro Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
ALA MOANA	\$ 175,000	\$ 282,000	61.1%	\$107,000	11	20	81.8%	9
ALIAMANU	-	\$ 310,000	-	-	-	1	-	-
CHINATOWN	\$ 545,000	\$ 568,000	4.2%	\$23,000	4	3	-25.0%	-1
DILLINGHAM	-	\$ 520,000	-	-	-	1	-	-
DOWNTOWN	\$ 220,000	\$ 363,000	65.0%	\$143,000	15	2	-86.7%	-13
HOLIDAY MART	\$ 261,000	\$ 390,000	49.4%	\$129,000	5	10	100.0%	5
KAKAAKO	\$ 799,000	\$ 762,500	-4.6%	-\$36,500	30	31	3.3%	1
KALIHI AREA	-	\$ 237,500	-	-	-	2	-	-
KAPAHULU	-	\$ 499,000	-	-	-	1	-	-
KAPALAMA	\$ 180,000	\$ 360,000	100.0%	\$180,000	1	1	0.0%	0
LILIHA	\$ 352,000	\$ 363,000	3.1%	\$11,000	1	1	0.0%	0
KAPIO/KINAU/WARD	-	\$ 325,000	-	-	-	1	-	-
KAPIOLANI	\$ 524,000	\$ 453,000	-13.5%	-\$71,000	13	11	-15.4%	-2
MAKIKI	\$ 318,444	\$ 375,000	17.8%	\$56,556	2	4	100.0%	2
MAKIKI AREA	\$ 356,000	\$ 307,000	-13.8%	-\$49,000	22	15	-31.8%	-7
MCCULLY	\$ 307,500	\$ 255,000	-17.1%	-\$52,500	2	3	50.0%	1
MOIILILI	\$ 380,000	\$ 415,000	9.2%	\$35,000	9	11	22.2%	2
MOANALUA VALLEY	\$ 710,000	-	-	-	2	-	-	-
NUUANU-LOWER	\$ 417,000	\$ 341,000	-18.2%	-\$76,000	4	1	-75.0%	-3
PAUOA VALLEY	-	\$ 306,000	-	-	-	1	-	-
PAWAA	\$ 310,000	\$ 417,887	34.8%	\$107,887	4	6	50.0%	2
PUNAHOU	\$ 480,000	\$ 387,250	-19.3%	-\$92,750	2	6	200.0%	4
PUNCHBOWL AREA	\$ 442,750	\$ 379,500	-14.3%	-\$63,250	10	14	40.0%	4
PUNCHBOWL-LOWER	\$ 272,000	\$ 340,000	25.0%	\$68,000	4	4	0.0%	0
SALT LAKE	\$ 331,000	\$ 338,000	2.1%	\$7,000	19	19	0.0%	0
UNIVERSITY	-	\$ 279,000	-	-	-	1	-	-
WAIKIKI	\$ 355,000	\$ 390,500	10.0%	\$35,500	91	120	31.9%	29
<b>Metro Region</b>	<b>\$ 373,000</b>	<b>\$ 390,500</b>	<b>4.7%</b>	<b>\$17,500</b>	<b>251</b>	<b>290</b>	<b>15.5%</b>	<b>39</b>

North Shore Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
WAIALUA	\$ 605,000	\$ 290,000	-52.1%	-\$315,000	1	3	200.0%	2
KUILIMA	\$ 500,000	\$ 718,000	43.6%	\$218,000	3	2	-33.3%	-1
<b>North Shore Region</b>	<b>\$ 507,000</b>	<b>\$ 645,000</b>	<b>27.2%</b>	<b>\$138,000</b>	<b>4</b>	<b>5</b>	<b>25.0%</b>	<b>1</b>

Pearl City Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
HALAWA	\$ 437,888	\$ 455,000	3.9%	\$17,112	3	3	0.0%	0
MANANA	\$ 282,500	\$ 264,500	-6.4%	-\$18,000	6	2	-66.7%	-4
NAVY/FEDERAL	-	\$ 290,000	-	-	-	1	-	-
NEWTOWN	\$ 507,500	\$ 477,500	-5.9%	-\$30,000	2	2	0.0%	0
PEARLRIDGE	\$ 390,000	\$ 385,000	-1.3%	-\$5,000	19	18	-5.3%	-1
WAIU	\$ 360,000	\$ 352,000	-2.2%	-\$8,000	1	4	300.0%	3
PEARL CITY-UPPER	\$ 170,500	-	-	-	2	-	-	-
WAIMALU	-	\$ 322,500	-	-	-	2	-	-
WAILUNA	-	\$ 593,000	-	-	-	2	-	-
<b>Pearl City Region</b>	<b>\$ 360,000</b>	<b>\$ 367,500</b>	<b>2.1%</b>	<b>\$7,500</b>	<b>33</b>	<b>34</b>	<b>3.0%</b>	<b>1</b>

**Condo Solds - May 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3**

<b>Waipahu Region</b>	<b>2016 Median</b>	<b>2017 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2016 Sold</b>	<b>2017 Sold</b>	<b>+/-</b>	<b>+/-</b>
ROYAL KUNIA	\$ 343,000	\$ 410,000	19.5%	\$67,000	2	1	-50.0%	-1
VILLAGE PARK	\$ 300,000	-	-	-	1	-	-	-
WAIKELE	\$ 398,000	\$ 403,000	1.3%	\$5,000	7	7	0.0%	0
WAIPAHU-LOWER	\$ 195,000	\$ 200,000	2.6%	\$5,000	5	5	0.0%	0
WAIPIO GENTRY	\$ 325,000	\$ 345,000	6.2%	\$20,000	5	9	80.0%	4
<b>Waipahu Region</b>	<b>\$ 325,000</b>	<b>\$ 347,500</b>	<b>6.9%</b>	<b>\$22,500</b>	<b>20</b>	<b>22</b>	<b>10.0%</b>	<b>2</b>