

Local Market Update

Single Family Homes

May 2018



May 2018		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		May-18	May-17	Change	May-18	May-17	Change	May-18	May-17	Change	May-18	May-17	Change	May-18	May-17	Change	May-18	May-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	13	17	-24%	8	16	-50%	\$1,550,000	\$1,592,500	-3%	103.2%	99.5%	4%	25	12	108%	47	52	-10%
Ala Moana - Kakaako	1-2-3	2	1	100%	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	4	1	300%
Downtown - Nuuanu	1-1-8 to 1-2-2	17	16	6%	4	10	-60%	\$9,925,000	\$1,007,500	885%	96.9%	97.2%	0%	66	17	288%	35	41	-15%
Ewa Plain	1-9-1	129	78	65%	68	68	0%	\$685,000	\$649,500	5%	99.6%	99.9%	0%	16	10	60%	230	186	24%
Hawaii Kai	1-3-9	22	20	10%	12	16	-25%	\$1,299,000	\$1,379,500	-6%	100.6%	95.5%	5%	10	52	-81%	67	76	-12%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	59	42	40%	32	38	-16%	\$1,162,500	\$1,180,500	-2%	105.5%	104.9%	1%	10	8	25%	119	117	2%
Kalihi - Palama	1-1-2 to 1-1-7	17	15	13%	11	11	0%	\$695,000	\$796,000	-13%	93.9%	109.0%	-14%	24	37	-35%	49	43	14%
Kaneohe	Selected 1-4-4 to 1-4-7	37	35	6%	25	20	25%	\$879,000	\$778,614	13%	108.1%	96.2%	12%	32	10	220%	81	65	25%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	32	31	3%	15	15	0%	\$1,092,000	\$1,000,000	9%	94.0%	95.2%	-1%	7	21	-67%	83	74	12%
Makaha - Nanakuli	1-8-1 to 1-8-9	44	46	-4%	27	41	-34%	\$449,000	\$479,000	-6%	103.6%	99.3%	4%	23	15	53%	115	111	4%
Makakilo	1-9-2 to 1-9-3	15	24	-38%	15	12	25%	\$798,000	\$692,500	15%	102.8%	98.3%	5%	9	16	-44%	43	58	-26%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	13	13	0%	8	7	14%	\$1,265,000	\$1,050,000	20%	95.7%	82.7%	16%	11	13	-15%	48	38	26%
Milliani	Selected 1-9-4 to 1-9-5	25	26	-4%	28	15	87%	\$787,000	\$715,000	10%	100.2%	101.4%	-1%	9	18	-50%	60	45	33%
Moanalua - Salt Lake	1-1-1	7	7	0%	2	4	-50%	\$964,000	\$915,000	5%	110.9%	93.3%	19%	7	56	-88%	10	14	-29%
North Shore	1-5-6 to 1-6-9	15	15	0%	6	9	-33%	\$850,500	\$713,000	19%	96.0%	100.4%	-4%	28	35	-20%	55	64	-14%
Pearl City - Aiea	1-9-6 to 1-9-9	25	16	56%	22	30	-27%	\$792,500	\$809,500	-2%	103.5%	103.8%	0%	10	18	-44%	60	62	-3%
Wahiawa	1-7-1 to 1-7-7	3	14	-79%	6	11	-45%	\$615,000	\$569,000	8%	101.6%	94.8%	7%	8	8	0%	16	27	-41%
Waialae - Kahala	1-3-5	14	9	56%	9	6	50%	\$1,750,000	\$1,815,000	-4%	105.6%	93.6%	13%	32	57	-44%	62	58	7%
Waikiki	1-2-6	0	0	-	0	1	-	\$0	\$185,000	-	0.0%	105.7%	-	0	1	-	1	4	-75%
Waipahu	1-9-4	25	20	25%	27	21	29%	\$715,000	\$695,000	3%	101.4%	99.0%	2%	34	12	183%	58	47	23%
Windward Coast	1-4-8 to 1-5-5	9	16	-44%	7	11	-36%	\$730,000	\$600,000	22%	99.6%	81.1%	23%	10	33	-70%	35	42	-17%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		May-18	May-17	Change	May-18	May-17	Change	May-18	May-17	Change	May-18	May-17	Change	May-18	May-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	63	64	-2%	35	43	-19%	\$1,394,000	\$1,400,000	0%	94.7%	100.0%	-5%	29	25	16%
Ala Moana - Kakaako	1-2-3	5	4	25%	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-
Downtown - Nuuanu	1-1-8 to 1-2-2	57	69	-17%	26	33	-21%	\$910,000	\$862,500	6%	94.7%	98.6%	-4%	23	20	15%
Ewa Plain	1-9-1	477	422	13%	284	295	-4%	\$670,000	\$635,000	6%	100.1%	99.2%	1%	13	13	0%
Hawaii Kai	1-3-9	117	117	0%	67	71	-6%	\$1,155,000	\$1,150,000	0%	96.3%	95.8%	1%	19	26	-27%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	201	178	13%	137	115	19%	\$1,137,895	\$1,100,000	3%	93.9%	100.0%	-6%	17	18	-6%
Kalihi - Palama	1-1-2 to 1-1-7	77	72	7%	47	46	2%	\$707,500	\$798,000	-11%	93.8%	100.1%	-6%	23	29	-21%
Kaneohe	Selected 1-4-4 to 1-4-7	143	138	4%	89	92	-3%	\$873,500	\$845,000	3%	99.3%	99.5%	0%	17	14	21%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	131	132	-1%	67	72	-7%	\$1,077,500	\$993,000	9%	98.2%	99.3%	-1%	13	19	-32%
Makaha - Nanakuli	1-8-1 to 1-8-9	213	217	-2%	134	138	-3%	\$464,000	\$444,360	4%	97.3%	99.0%	-2%	23	19	21%
Makakilo	1-9-2 to 1-9-3	93	101	-8%	59	49	20%	\$775,000	\$692,500	12%	98.1%	95.9%	2%	13	16	-19%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	63	73	-14%	37	39	-5%	\$1,185,250	\$1,050,000	13%	91.8%	89.6%	2%	22	15	47%
Milliani	Selected 1-9-4 to 1-9-5	342	105	226%	80	65	23%	\$790,000	\$710,000	11%	99.1%	97.9%	1%	12	14	-14%
Moanalua - Salt Lake	1-1-1	29	19	53%	15	11	36%	\$910,000	\$820,000	11%	102.2%	93.8%	9%	8	26	-69%
North Shore	1-5-6 to 1-6-9	65	88	-26%	30	44	-32%	\$832,500	\$789,500	5%	102.0%	95.1%	7%	21	26	-19%
Pearl City - Aiea	1-9-6 to 1-9-9	122	127	-4%	96	113	-15%	\$793,050	\$761,250	4%	98.2%	99.2%	-1%	14	13	8%
Wahiawa	1-7-1 to 1-7-7	46	49	-6%	40	36	11%	\$611,000	\$590,000	4%	100.2%	98.3%	2%	13	19	-32%
Waialae - Kahala	1-3-5	74	82	-10%	38	44	-14%	\$1,848,000	\$1,848,556	0%	101.3%	92.8%	9%	44	51	-14%
Waikiki	1-2-6	3	3	0%	1	2	-50%	\$397,000	\$644,000	-38%	94.5%	98.3%	-4%	0	61	-
Waipahu	1-9-4	121	109	11%	91	80	14%	\$705,750	\$655,000	8%	97.3%	99.3%	-2%	18	13	38%
Windward Coast	1-4-8 to 1-5-5	38	49	-22%	22	31	-29%	\$797,000	\$610,000	31%	95.4%	89.8%	6%	25	41	-39%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

Condos May 2018



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		May-18	May-17	Change	May-18	May-17	Change	May-18	May-17	Change	May-18	May-17	Change	May-18	May-17	Change	May-18	May-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	1	-	1	0	-	\$730,000	\$0	-	102.8%	0.0%	-	8	0	-	2	1	100%
Ala Moana - Kakaako	1-2-3	60	84	-29%	50	61	-18%	\$530,400	\$475,774	11%	100.6%	97.5%	3%	28	23	22%	271	263	3%
Downtown - Nuuanu	1-1-8 to 1-2-2	53	65	-18%	25	22	14%	\$520,000	\$423,500	23%	99.1%	98.8%	0%	17	13	31%	153	127	20%
Ewa Plain	1-9-1	67	64	5%	50	43	16%	\$515,000	\$495,000	4%	100.0%	97.1%	3%	11	10	10%	130	111	17%
Hawaii Kai	1-3-9	16	28	-43%	20	21	-5%	\$669,000	\$629,000	6%	97.2%	99.9%	-3%	27	13	108%	46	67	-31%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	9	20	-55%	9	10	-10%	\$649,000	\$634,000	2%	99.8%	100.0%	0%	16	12	33%	20	31	-35%
Kalihi - Palama	1-1-2 to 1-1-7	14	19	-26%	12	8	50%	\$339,500	\$429,000	-21%	97.1%	99.4%	-2%	26	17	53%	33	45	-27%
Kaneohe	Selected 1-4-4 to 1-4-7	20	27	-26%	18	24	-25%	\$605,000	\$550,000	10%	99.2%	102.4%	-3%	8	8	0%	39	41	-5%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	12	9	33%	10	9	11%	\$532,500	\$635,000	-16%	98.9%	101.0%	-2%	25	11	127%	60	49	22%
Makaha - Nanakuli	1-8-1 to 1-8-9	24	27	-11%	14	15	-7%	\$161,250	\$156,100	3%	92.7%	100.8%	-8%	21	28	-25%	68	83	-18%
Makakilo	1-9-2 to 1-9-3	23	16	44%	15	18	-17%	\$455,000	\$352,500	29%	100.0%	100.2%	0%	19	8	138%	39	24	63%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	62	73	-15%	58	59	-2%	\$400,000	\$360,000	11%	98.3%	96.0%	2%	26	23	13%	154	214	-28%
Mililani	Selected 1-9-4 to 1-9-5	60	48	25%	48	38	26%	\$382,000	\$387,000	-1%	99.3%	101.2%	-2%	10	11	-9%	108	67	61%
Moanalua - Salt Lake	1-1-1	15	20	-25%	18	20	-10%	\$400,000	\$333,250	20%	99.1%	95.5%	4%	15	19	-21%	40	40	0%
North Shore	1-5-6 to 1-6-9	7	2	250%	4	5	-20%	\$490,000	\$645,000	-24%	91.8%	95.6%	-4%	68	9	656%	25	23	9%
Pearl City - Aiea	1-9-6 to 1-9-9	34	25	36%	24	34	-29%	\$406,500	\$367,500	11%	96.9%	94.6%	2%	9	11	-18%	84	58	45%
Wahiawa	1-7-1 to 1-7-7	2	2	0%	3	2	50%	\$275,000	\$183,500	50%	101.9%	106.7%	-4%	6	11	-45%	8	8	0%
Waialae - Kahala	1-3-5	6	5	20%	0	6	-	\$0	\$556,500	-	0.0%	99.1%	-	0	12	-	19	24	-21%
Waikiki	1-2-6	162	144	13%	94	120	-22%	\$380,000	\$390,500	-3%	96.9%	97.9%	-1%	34	21	62%	617	512	21%
Waipahu	1-9-4	26	19	37%	20	22	-9%	\$378,000	\$347,500	9%	99.9%	99.4%	1%	11	9	22%	50	41	22%
Windward Coast	1-4-8 to 1-5-5	6	4	50%	2	3	-33%	\$201,000	\$279,000	-28%	100.0%	100.0%	0%	0	73	-100%	12	20	-40%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		May-18	May-17	Change	May-18	May-17	Change	May-18	May-17	Change	May-18	May-17	Change	May-18	May-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	2	1	100%	1	0	-	\$730,000	\$0	-	102.8%	0.0%	-	8	0	-
Ala Moana - Kakaako	1-2-3	372	368	1%	213	217	-2%	\$620,000	\$475,000	31%	95.9%	97.3%	-1%	38	26	46%
Downtown - Nuuanu	1-1-8 to 1-2-2	250	226	11%	149	127	17%	\$505,000	\$425,000	19%	98.1%	97.7%	0%	24	22	9%
Ewa Plain	1-9-1	304	274	11%	222	196	13%	\$510,000	\$465,000	10%	99.8%	101.3%	-1%	12	10	20%
Hawaii Kai	1-3-9	103	127	-19%	88	76	16%	\$665,167	\$655,000	2%	99.3%	99.3%	0%	16	16	0%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	55	66	-17%	41	35	17%	\$649,000	\$539,000	20%	98.6%	98.9%	0%	20	19	5%
Kalihi - Palama	1-1-2 to 1-1-7	65	77	-16%	46	42	10%	\$399,000	\$405,000	-1%	98.5%	101.5%	-3%	29	20	45%
Kaneohe	Selected 1-4-4 to 1-4-7	95	116	-18%	68	89	-24%	\$569,000	\$532,000	7%	100.0%	101.3%	-1%	11	9	22%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	69	57	21%	33	44	-25%	\$559,000	\$502,500	11%	98.9%	93.9%	5%	21	47	-55%
Makaha - Nanakuli	1-8-1 to 1-8-9	136	135	1%	87	72	21%	\$160,000	\$148,900	7%	97.0%	99.3%	-2%	39	30	30%
Makakilo	1-9-2 to 1-9-3	88	76	16%	56	73	-23%	\$395,000	\$355,000	11%	99.0%	97.4%	2%	14	10	40%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	337	383	-12%	251	269	-7%	\$380,500	\$369,000	3%	97.1%	98.4%	-1%	19	25	-24%
Mililani	Selected 1-9-4 to 1-9-5	266	219	21%	169	155	9%	\$388,000	\$365,000	6%	99.6%	100.7%	-1%	11	10	10%
Moanalua - Salt Lake	1-1-1	110	101	9%	84	84	0%	\$388,000	\$358,000	8%	98.0%	99.4%	-1%	11	20	-45%
North Shore	1-5-6 to 1-6-9	33	40	-18%	14	25	-44%	\$459,050	\$439,750	4%	95.3%	94.1%	1%	14	9	56%
Pearl City - Aiea	1-9-6 to 1-9-9	192	157	22%	140	149	-6%	\$384,000	\$363,000	6%	99.1%	97.6%	2%	11	11	0%
Wahiawa	1-7-1 to 1-7-7	20	19	5%	13	11	18%	\$210,000	\$215,000	-2%	98.1%	95.6%	3%	10	7	43%
Waialae - Kahala	1-3-5	21	38	-45%	19	27	-30%	\$550,000	\$565,000	-3%	100.2%	101.1%	-1%	27	18	50%
Waikiki	1-2-6	848	720	18%	491	468	5%	\$420,000	\$385,000	9%	96.2%	96.5%	0%	33	29	14%
Waipahu	1-9-4	125	111	13%	88	92	-4%	\$382,500	\$377,500	1%	101.1%	100.7%	0%	11	8	38%
Windward Coast	1-4-8 to 1-5-5	19	23	-17%	13	10	30%	\$252,000	\$280,750	-10%	97.3%	95.5%	2%	19	71	-73%

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May 2018

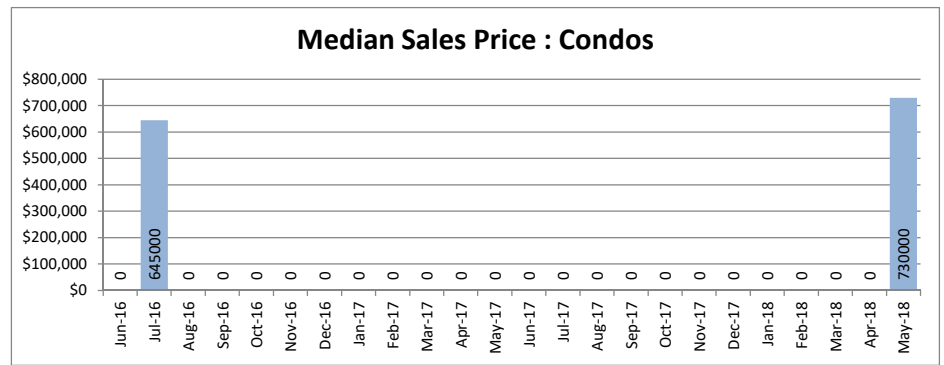
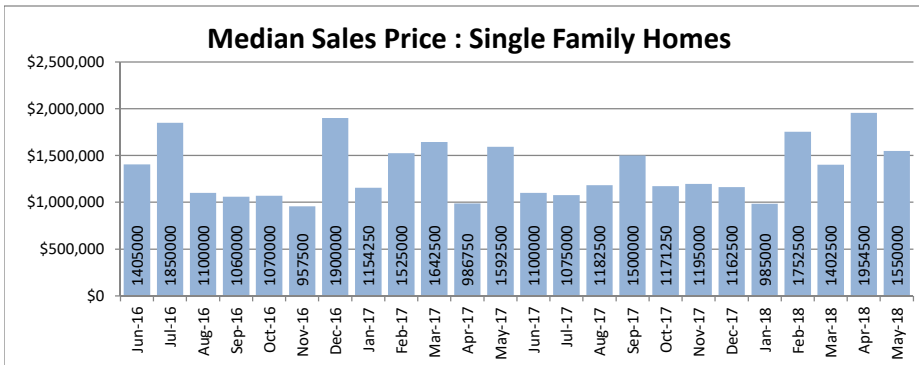
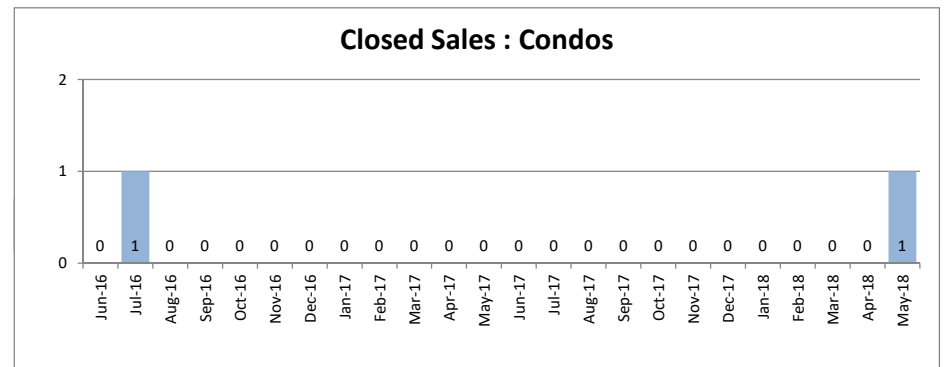
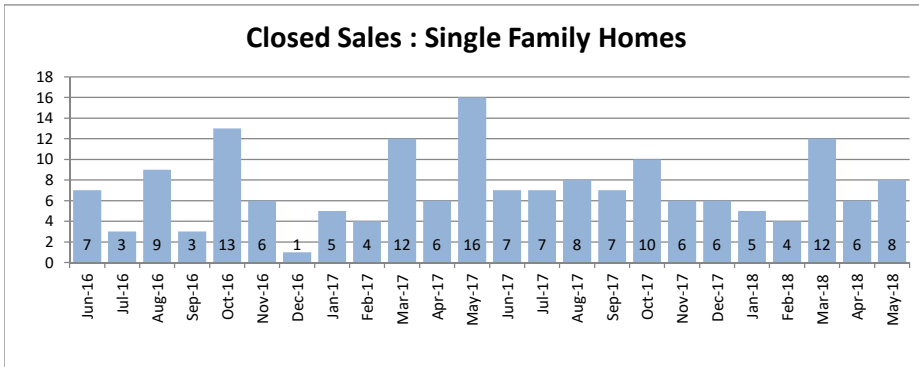


Aina Haina - Kuliouou
1-3-6 to 1-3-8

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	13	17	-24%	63	64	-2%
Closed Sales	8	16	-50%	35	43	-19%
Median Sales Price	\$1,550,000	\$1,592,500	-3%	\$1,394,000	\$1,400,000	0%
Percent of Original List Price Received	103.2%	99.5%	4%	94.7%	100.0%	-5%
Median Days on Market Until Sale	25	12	108%	29	25	16%
Inventory of Homes for Sale	57	52	10%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	0	1	-	2	1	100%
Closed Sales	1	0	-	1	0	-
Median Sales Price	\$730,000	\$0	-	\$730,000	\$0	-
Percent of Original List Price Received	102.8%	0.0%	-	102.8%	0.0%	-
Median Days on Market Until Sale	8	0	-	8	0	-
Inventory of Homes for Sale	2	1	100%	-	-	-



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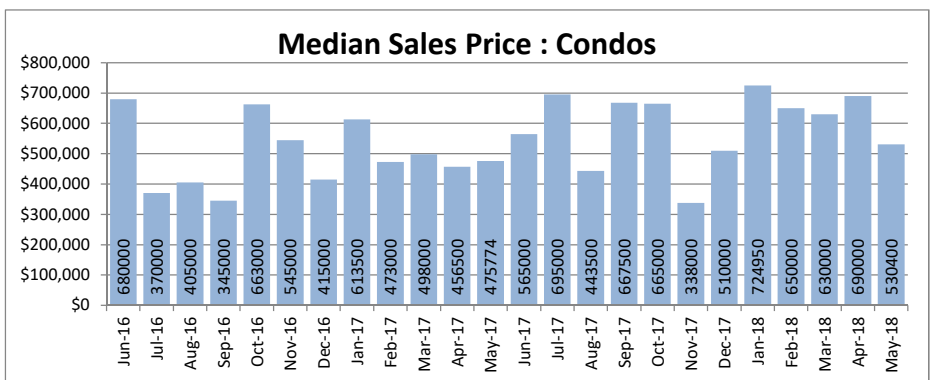
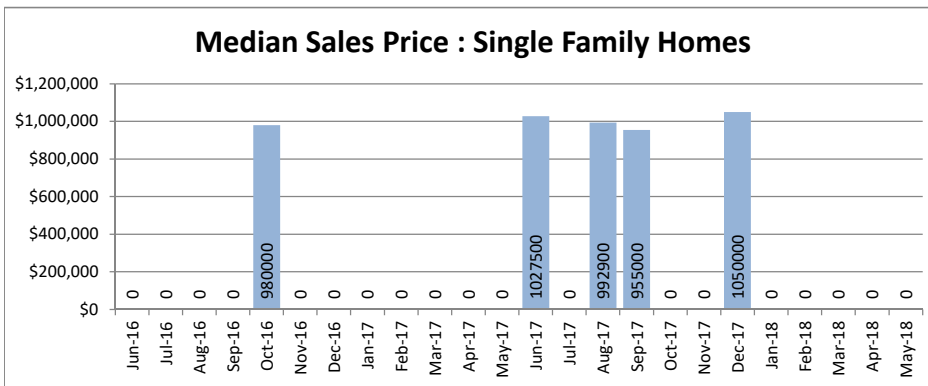
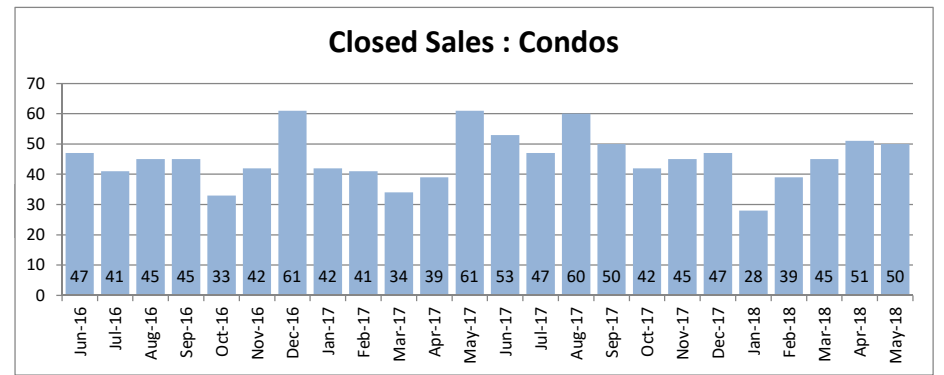
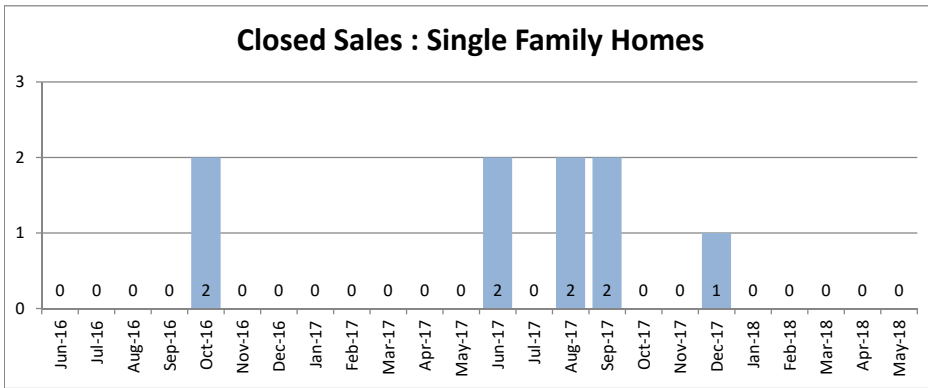


Ala Moana - Kakaako
1-2-3

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	2	1	100%	5	4	25%
Closed Sales	0	0	-	0	0	-
Median Sales Price	\$0	\$0	-	\$0	\$0	-
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	0.0%	-
Median Days on Market Until Sale	0	0	-	0	0	-
Inventory of Homes for Sale	4	1	300%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	60	84	-29%	372	368	1%
Closed Sales	50	61	-18%	213	217	-2%
Median Sales Price	\$530,400	\$475,774	11%	\$620,000	\$475,000	31%
Percent of Original List Price Received	100.6%	97.5%	3%	95.9%	97.3%	-1%
Median Days on Market Until Sale	28	23	22%	38	26	46%
Inventory of Homes for Sale	271	263	3%	-	-	-



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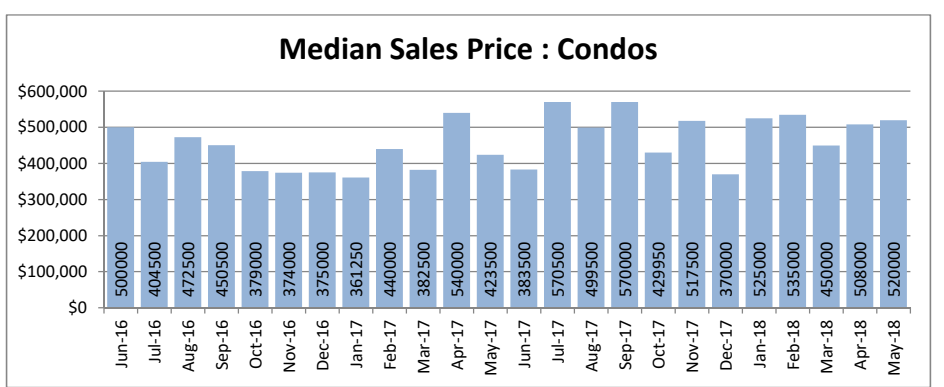
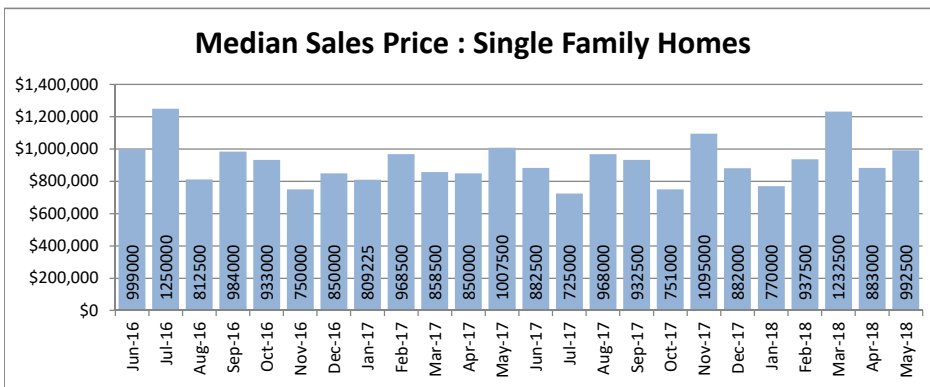
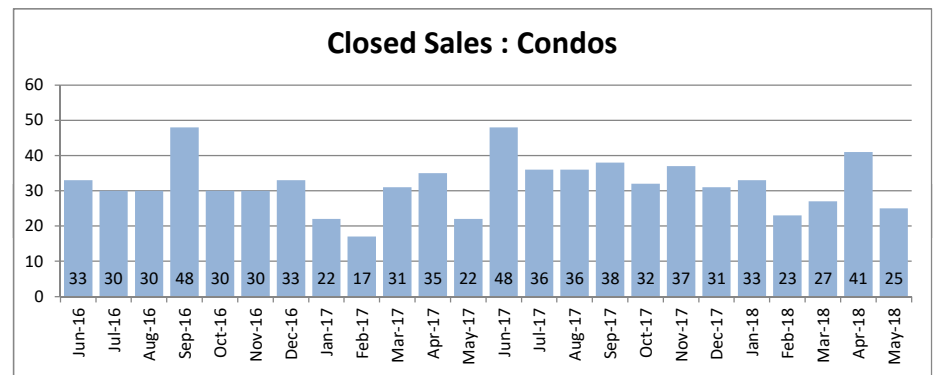
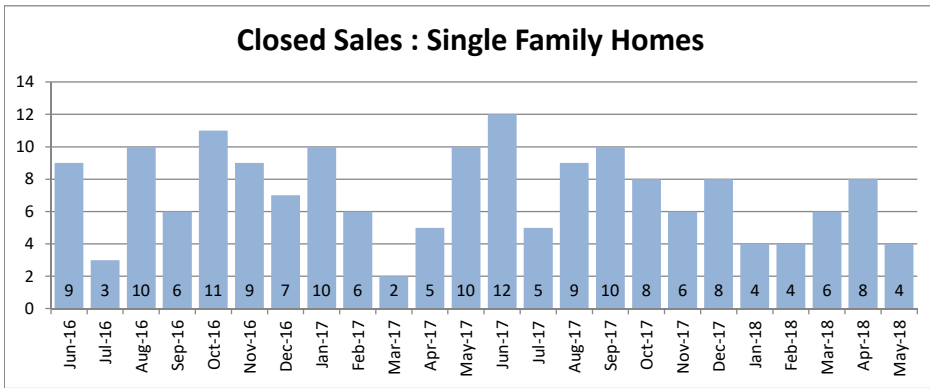


Downtown - Nuuanu
1-1-8 to 1-2-2

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	17	16	6%	57	69	-17%
Closed Sales	4	10	-60%	26	33	-21%
Median Sales Price	\$992,500	\$1,007,500	-1%	\$910,000	\$862,500	6%
Percent of Original List Price Received	96.9%	97.2%	0%	94.7%	98.6%	-4%
Median Days on Market Until Sale	66	17	288%	23	20	15%
Inventory of Homes for Sale	35	41	-15%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	53	65	-18%	250	226	11%
Closed Sales	25	22	14%	149	127	17%
Median Sales Price	\$520,000	\$423,500	23%	\$505,000	\$425,000	19%
Percent of Original List Price Received	99.0%	98.8%	0%	98.1%	97.7%	0%
Median Days on Market Until Sale	17	13	31%	24	22	9%
Inventory of Homes for Sale	153	127	20%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

May 2018

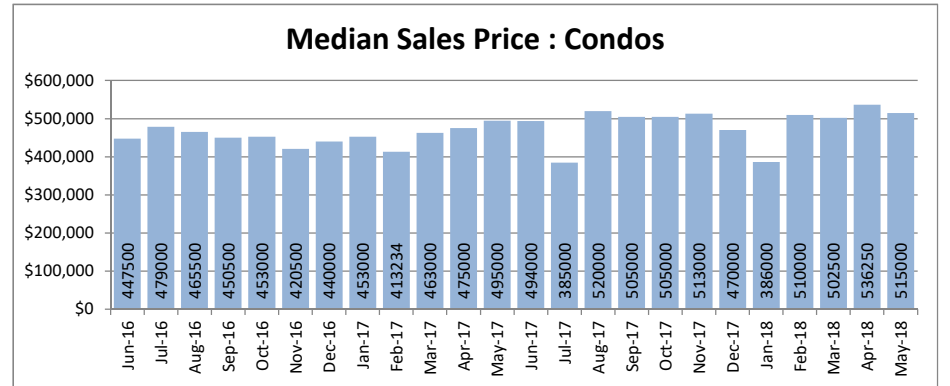
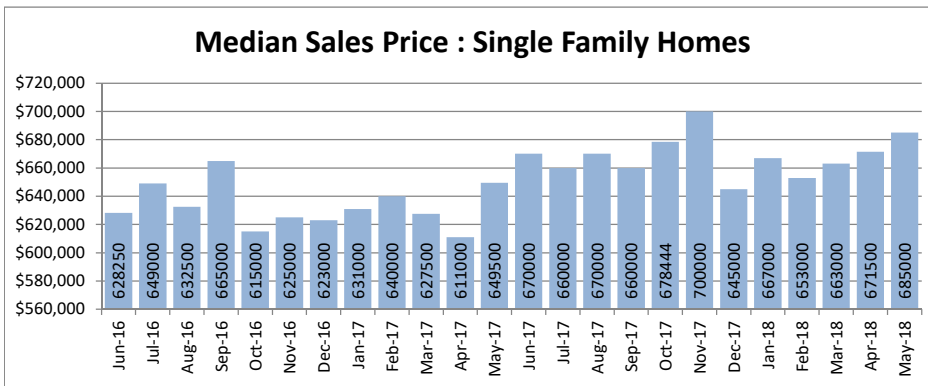
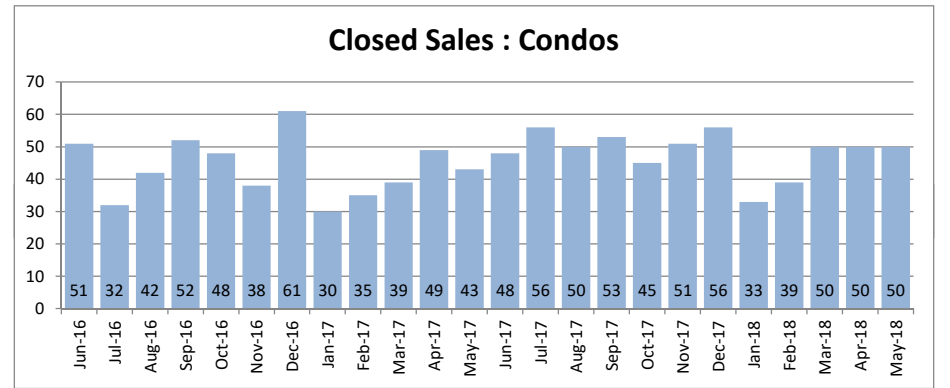
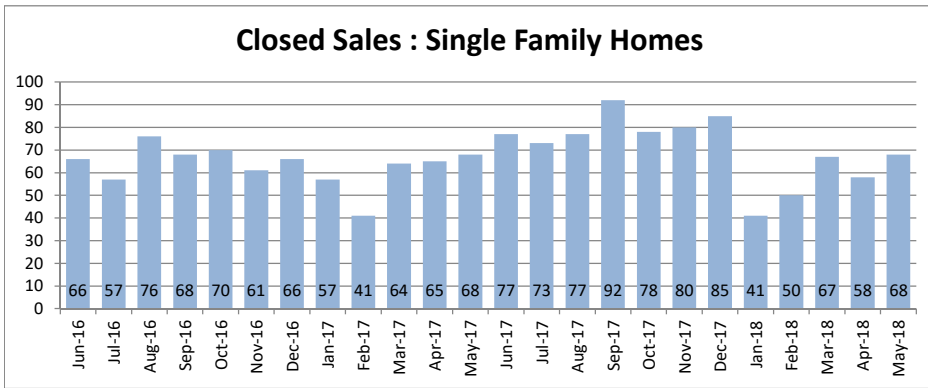


Ewa Plain
1-9-1

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	129	78	65%	477	422	13%
Closed Sales	68	68	0%	284	295	-4%
Median Sales Price	\$685,000	\$649,500	5%	\$670,000	\$635,000	6%
Percent of Original List Price Received	99.6%	99.9%	0%	100.1%	99.2%	1%
Median Days on Market Until Sale	16	10	60%	13	13	0%
Inventory of Homes for Sale	230	186	24%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	67	64	5%	304	274	11%
Closed Sales	50	43	16%	222	196	13%
Median Sales Price	\$515,000	\$495,000	4%	\$510,000	\$465,000	10%
Percent of Original List Price Received	100.0%	97.1%	3%	99.8%	101.3%	-1%
Median Days on Market Until Sale	11	10	10%	12	10	20%
Inventory of Homes for Sale	130	111	17%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

May 2018

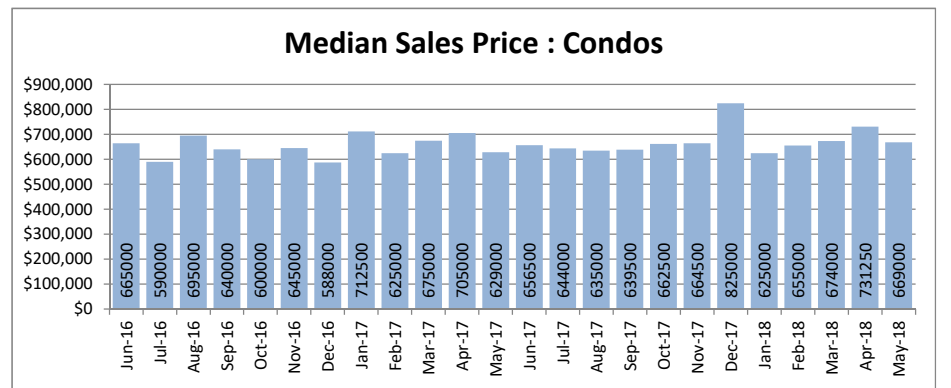
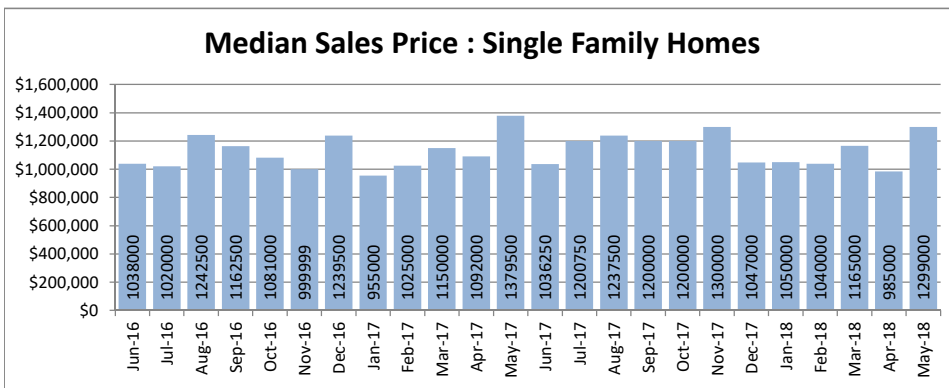
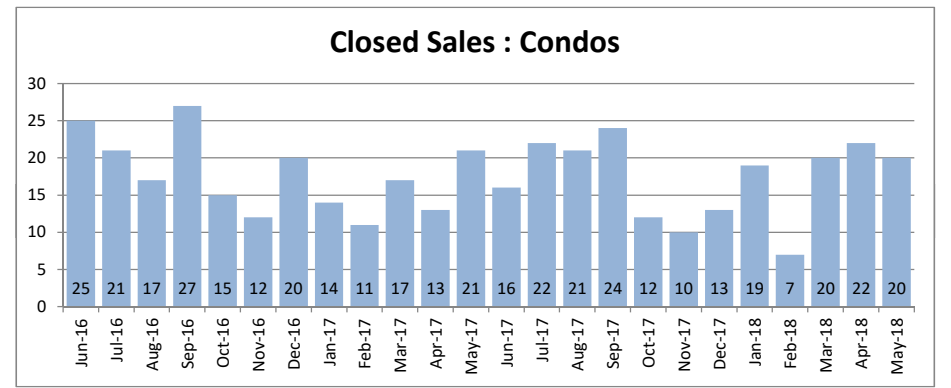
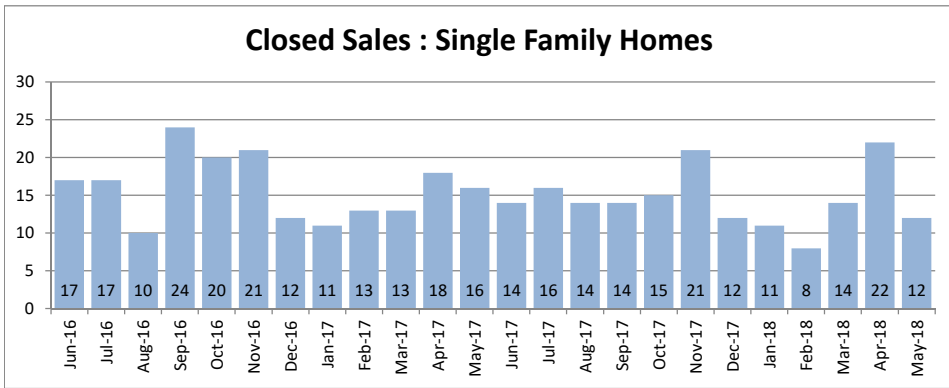


Hawaii Kai
1-3-9

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	22	20	10%	117	117	0%
Closed Sales	12	16	-25%	67	71	-6%
Median Sales Price	\$1,299,000	\$1,379,500	-6%	\$1,155,000	\$1,150,000	0%
Percent of Original List Price Received	100.6%	95.5%	5%	96.3%	95.8%	1%
Median Days on Market Until Sale	10	52	-81%	19	26	-27%
Inventory of Homes for Sale	67	76	-12%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	16	28	-43%	103	127	-19%
Closed Sales	20	21	-5%	88	76	16%
Median Sales Price	\$669,000	\$629,000	6%	\$665,167	\$655,000	2%
Percent of Original List Price Received	97.2%	99.9%	-3%	99.3%	99.3%	0%
Median Days on Market Until Sale	27	13	108%	16	16	0%
Inventory of Homes for Sale	46	67	-31%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

May 2018

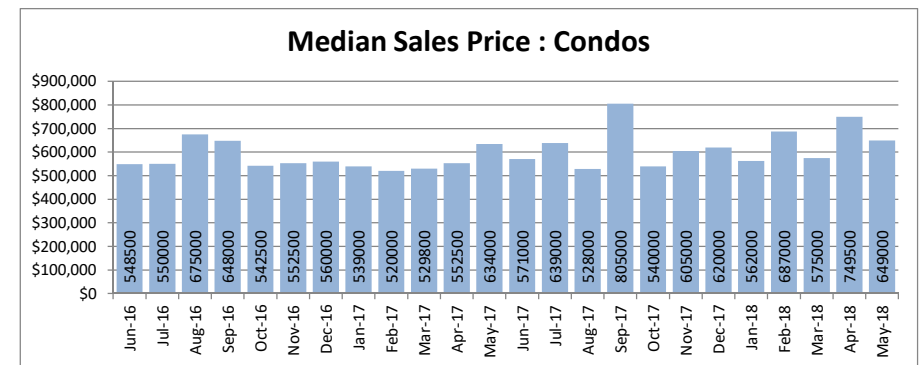
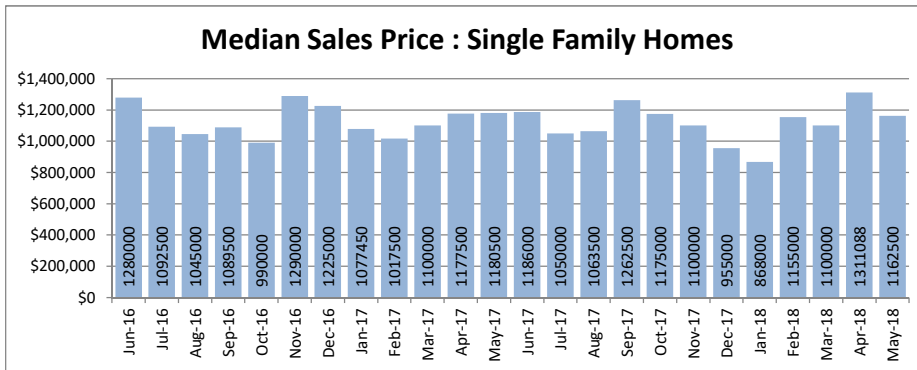
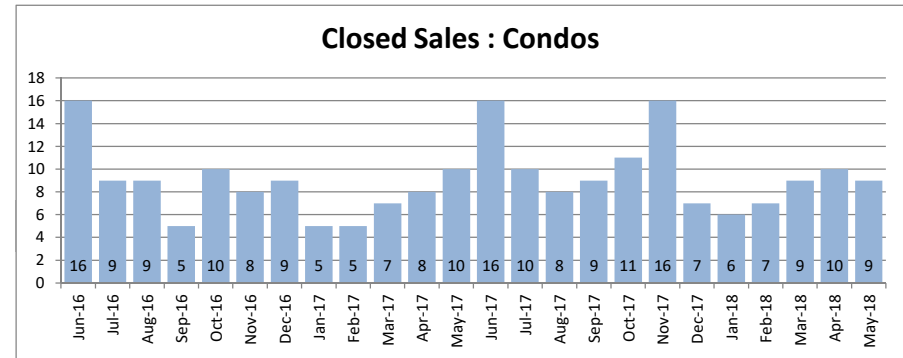
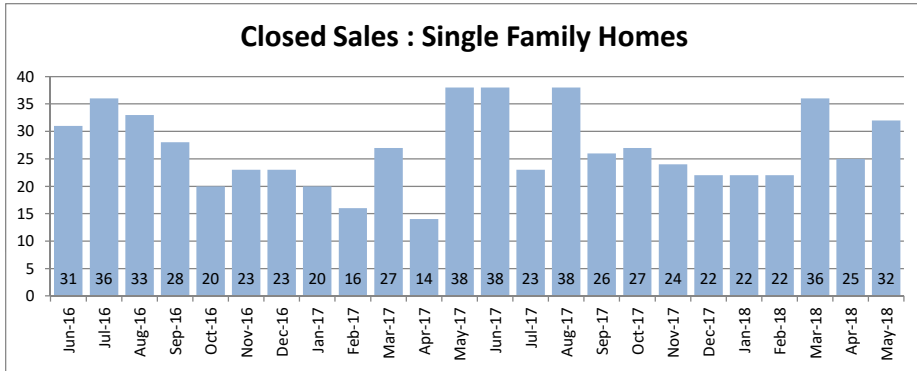


Kailua - Waimanalo
1-4-1 to Selected 1-4-4

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	59	42	40%	201	178	13%
Closed Sales	32	38	-16%	137	115	19%
Median Sales Price	\$1,162,500	\$1,180,500	-2%	\$1,137,895	\$1,100,000	3%
Percent of Original List Price Received	105.5%	104.9%	1%	93.9%	100.0%	-6%
Median Days on Market Until Sale	10	8	25%	17	18	-6%
Inventory of Homes for Sale	119	117	2%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	9	20	-55%	55	66	-17%
Closed Sales	9	10	-10%	41	35	17%
Median Sales Price	\$649,000	\$634,000	2%	\$649,000	\$539,000	20%
Percent of Original List Price Received	99.8%	100.0%	0%	98.6%	98.9%	0%
Median Days on Market Until Sale	16	12	33%	20	19	5%
Inventory of Homes for Sale	20	31	-35%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

May 2018

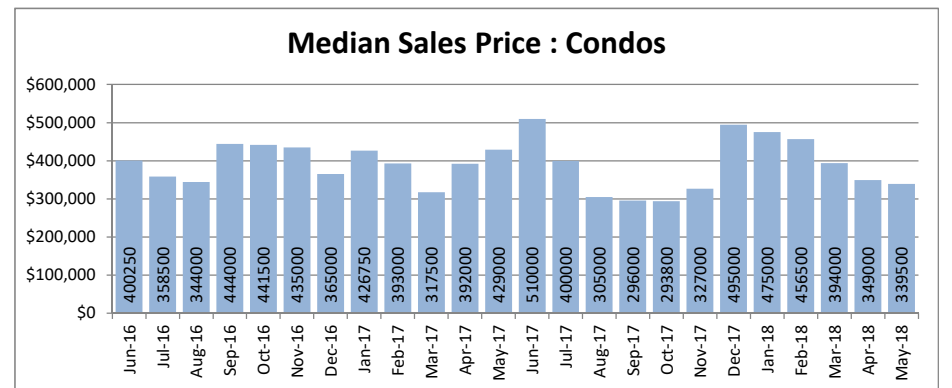
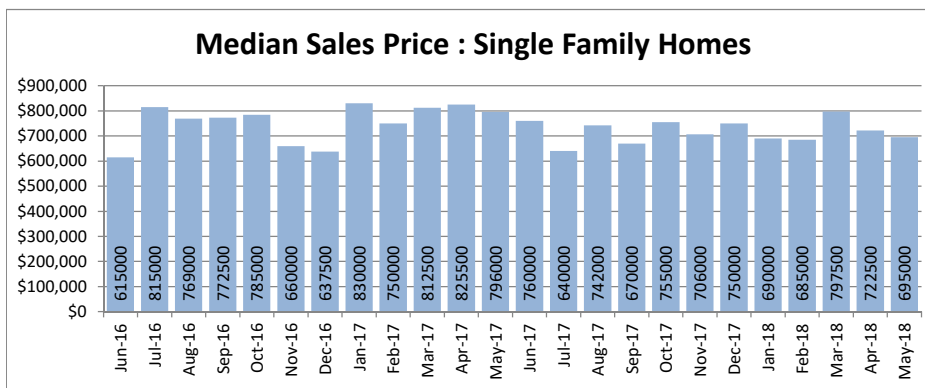
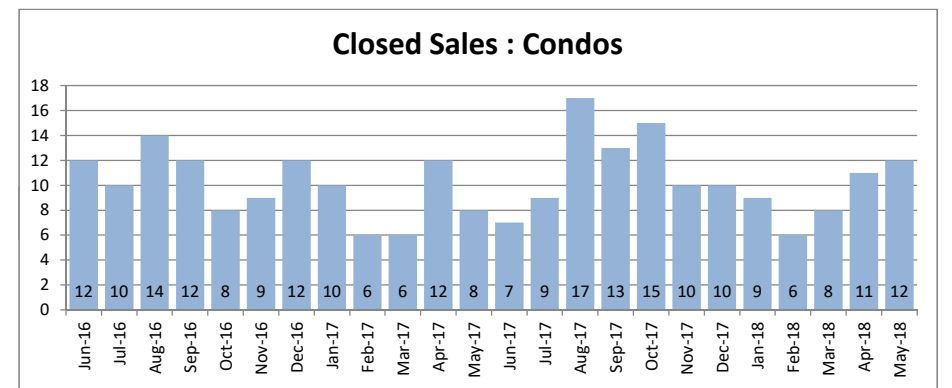
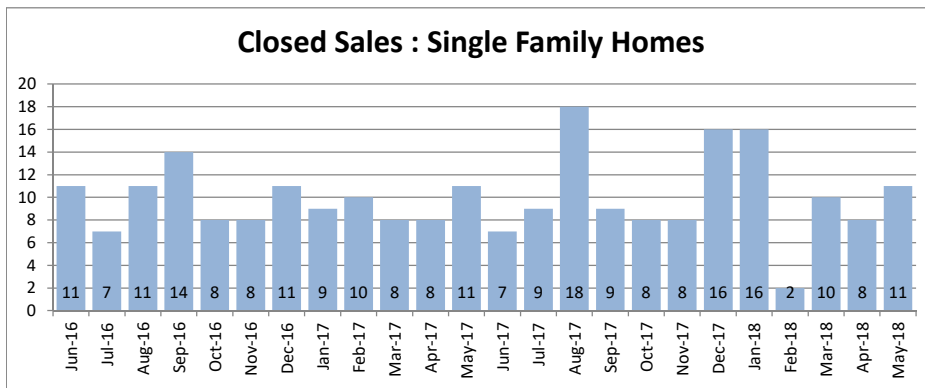


Kalihi - Palama
1-1-2 to 1-1-7

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	17	15	13%	77	72	7%
Closed Sales	11	11	0%	47	46	2%
Median Sales Price	\$695,000	\$796,000	-13%	\$707,500	\$798,000	-11%
Percent of Original List Price Received	93.9%	109.0%	-14%	93.8%	100.1%	-6%
Median Days on Market Until Sale	24	37	-35%	23	29	-21%
Inventory of Homes for Sale	49	43	14%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	14	19	-26%	65	77	-16%
Closed Sales	12	8	50%	46	42	10%
Median Sales Price	\$339,500	\$429,000	-21%	\$399,000	\$405,000	-1%
Percent of Original List Price Received	97.1%	99.4%	-2%	98.5%	101.5%	-3%
Median Days on Market Until Sale	26	17	53%	29	20	45%
Inventory of Homes for Sale	33	45	-27%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

May 2018

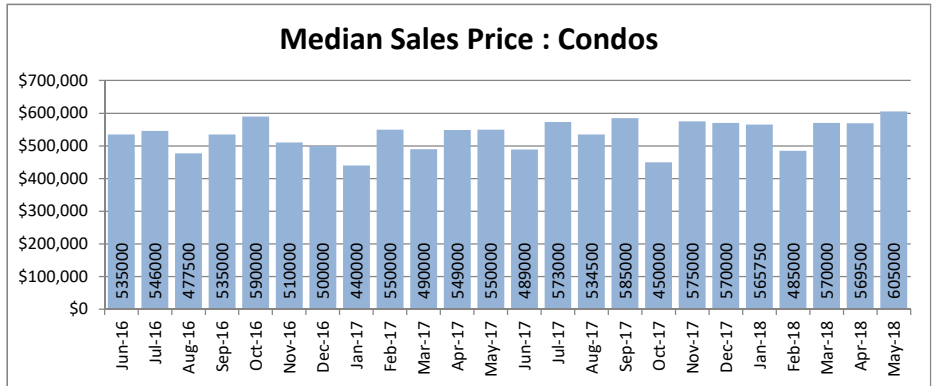
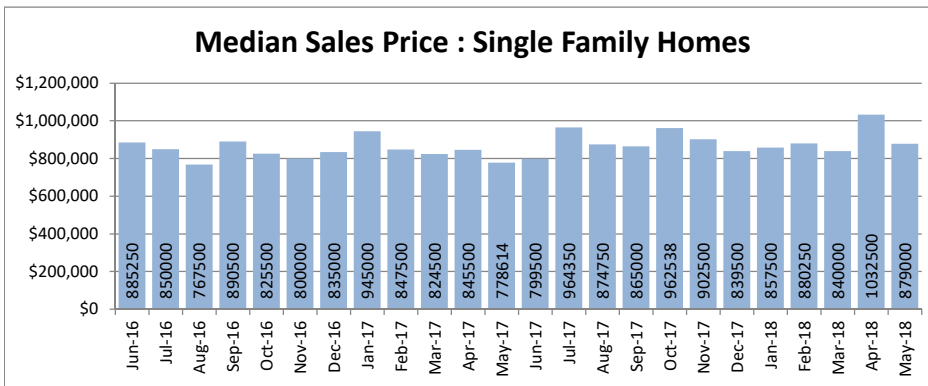
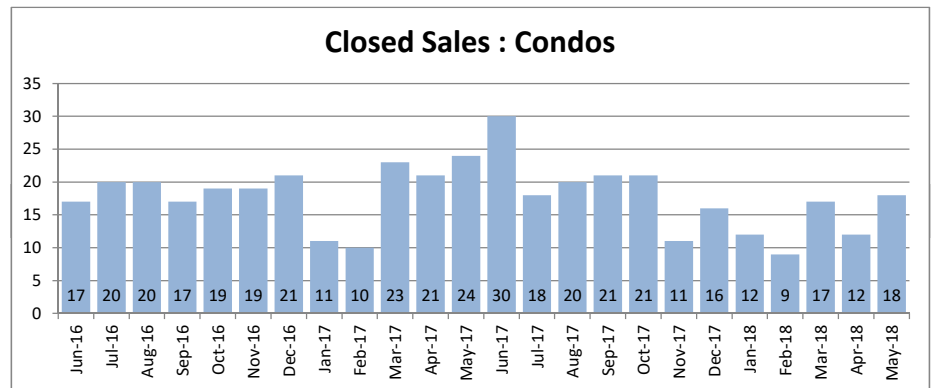
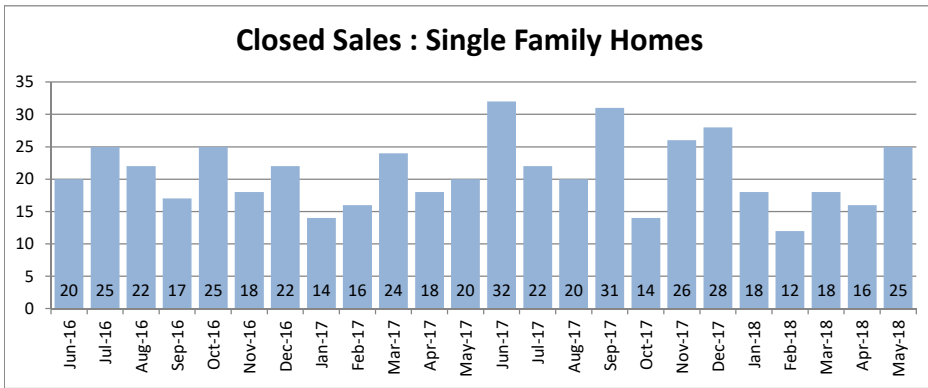


Kaneohe
Selected 1-4-4 to 1-4-7

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	37	35	6%	143	138	4%
Closed Sales	25	20	25%	89	92	-3%
Median Sales Price	\$879,000	\$778,614	13%	\$873,500	\$845,000	3%
Percent of Original List Price Received	108.1%	96.2%	12%	99.3%	99.5%	0%
Median Days on Market Until Sale	32	10	220%	17	14	21%
Inventory of Homes for Sale	81	65	25%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	20	27	-26%	95	116	-18%
Closed Sales	18	24	-25%	68	89	-24%
Median Sales Price	\$605,000	\$550,000	10%	\$569,000	\$532,000	7%
Percent of Original List Price Received	99.2%	102.4%	-3%	100.0%	101.3%	-1%
Median Days on Market Until Sale	8	8	0%	11	9	22%
Inventory of Homes for Sale	39	41	-5%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

May 2018

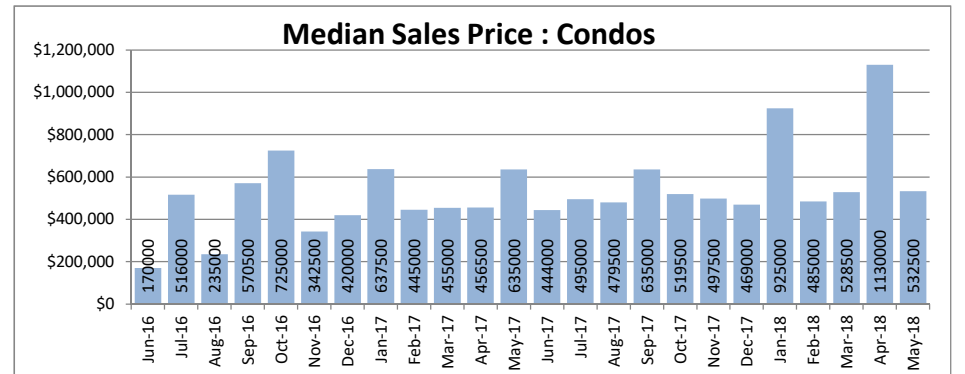
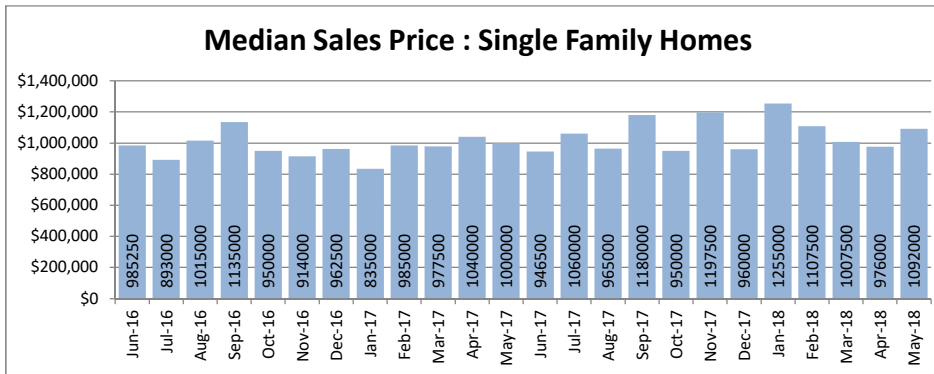
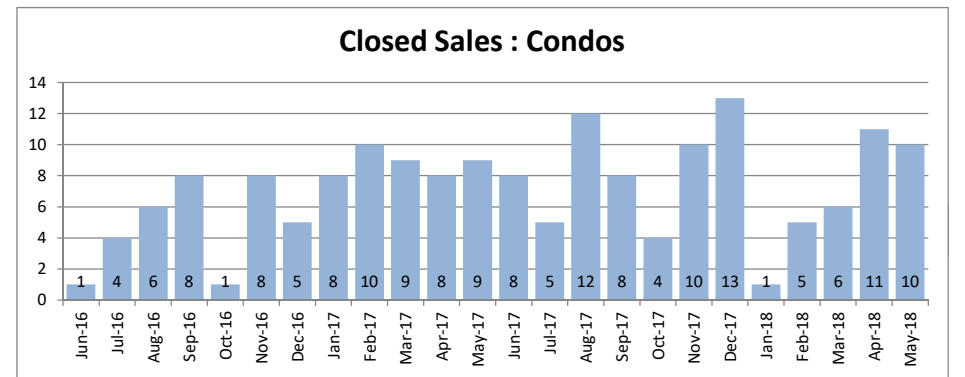
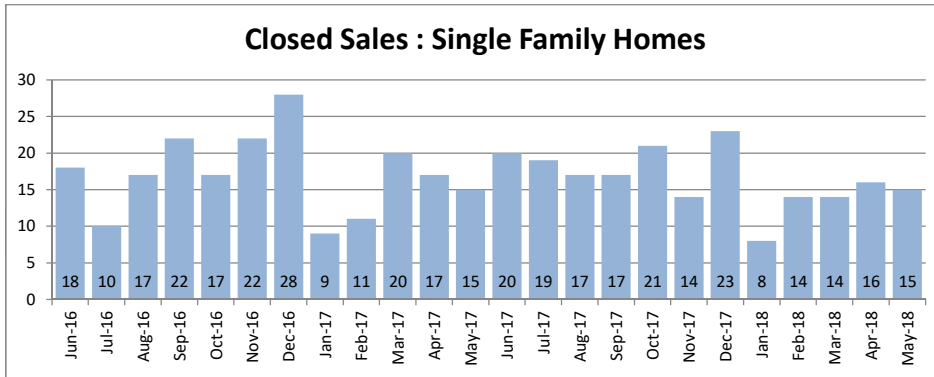


Kapahulu - Diamond Head
1-3-1 to 1-3-4

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	32	31	3%	131	132	-1%
Closed Sales	15	15	0%	67	72	-7%
Median Sales Price	\$1,092,000	\$1,000,000	9%	\$1,077,500	\$993,000	9%
Percent of Original List Price Received	94.0%	95.2%	-1%	98.2%	99.3%	-1%
Median Days on Market Until Sale	7	21	-67%	13	19	-32%
Inventory of Homes for Sale	83	74	12%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	12	9	33%	69	57	21%
Closed Sales	10	9	11%	33	44	-25%
Median Sales Price	\$532,500	\$635,000	-16%	\$559,000	\$502,500	11%
Percent of Original List Price Received	98.9%	101.0%	-2%	98.9%	93.9%	5%
Median Days on Market Until Sale	25	11	127%	21	47	-55%
Inventory of Homes for Sale	60	49	22%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

May 2018

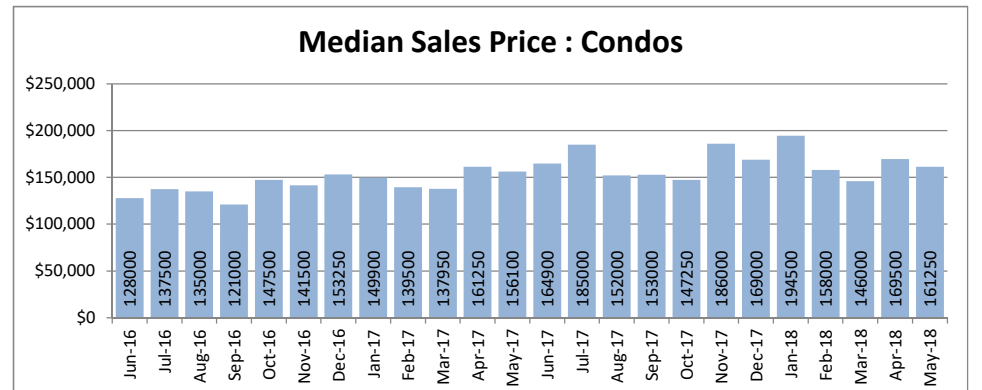
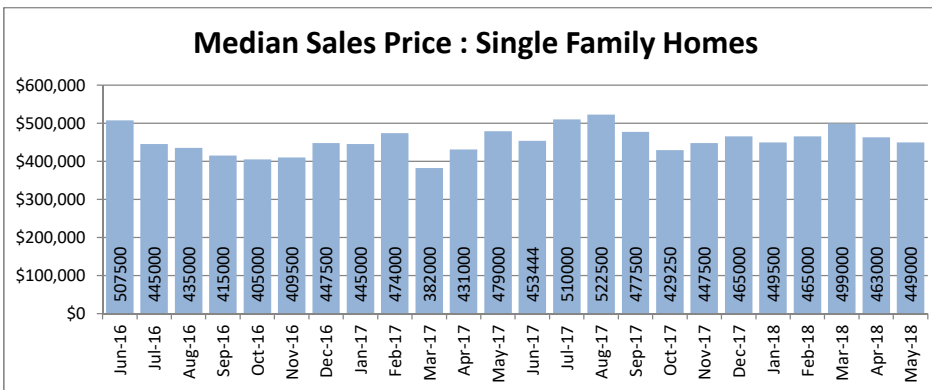
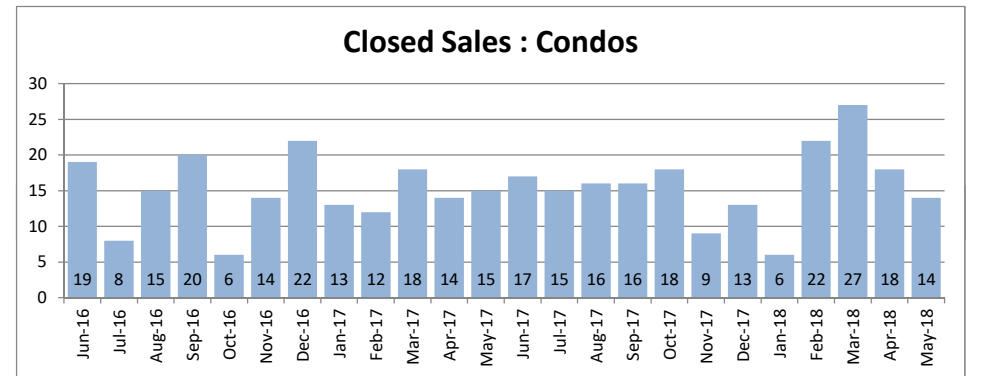
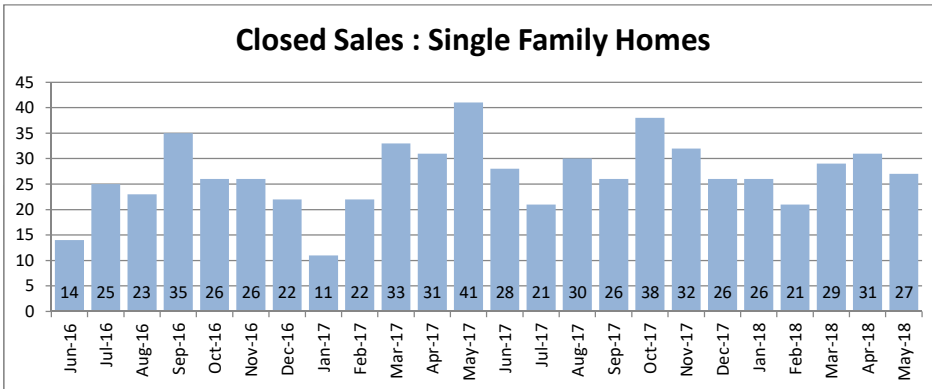


Makaha - Nanakuli
1-8-1 to 1-8-9

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	44	46	-4%	213	217	-2%
Closed Sales	27	41	-34%	134	138	-3%
Median Sales Price	\$449,000	\$479,000	-6%	\$464,000	\$444,360	4%
Percent of Original List Price Received	103.6%	99.3%	4%	97.3%	99.0%	-2%
Median Days on Market Until Sale	23	15	53%	23	19	21%
Inventory of Homes for Sale	115	111	4%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	24	27	-11%	136	135	1%
Closed Sales	14	15	-7%	87	72	21%
Median Sales Price	\$161,250	\$156,100	3%	\$160,000	\$148,900	7%
Percent of Original List Price Received	92.7%	100.8%	-8%	97.0%	99.3%	-2%
Median Days on Market Until Sale	21	28	-25%	39	30	30%
Inventory of Homes for Sale	68	83	-18%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

May 2018

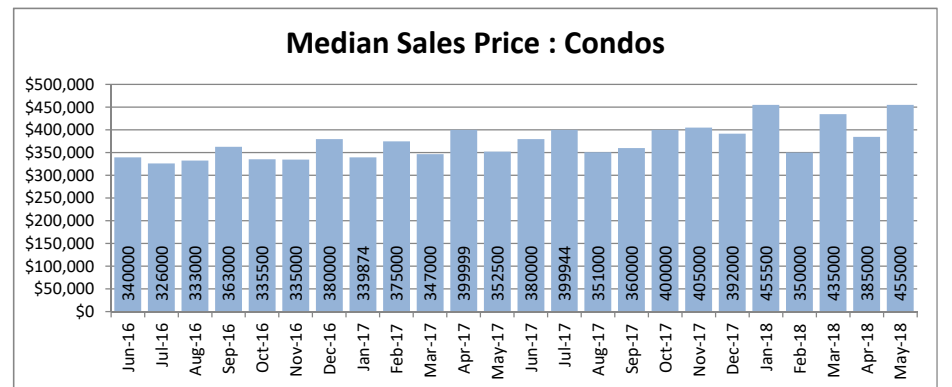
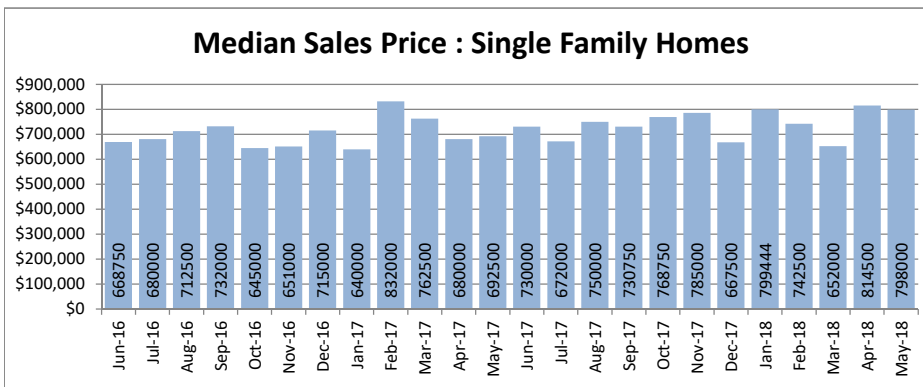
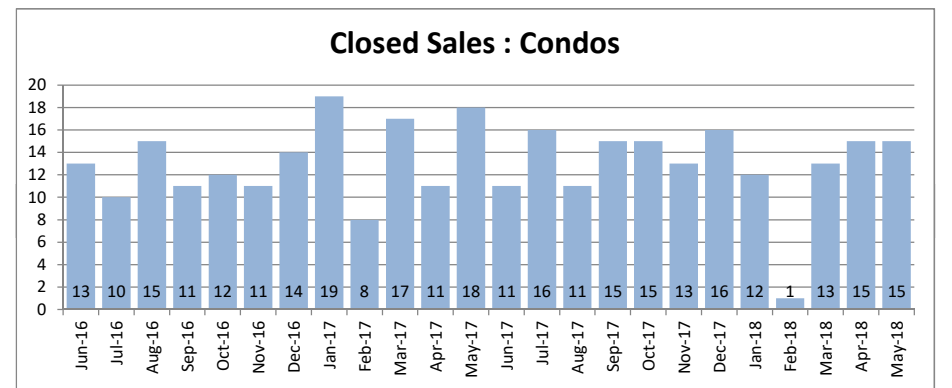
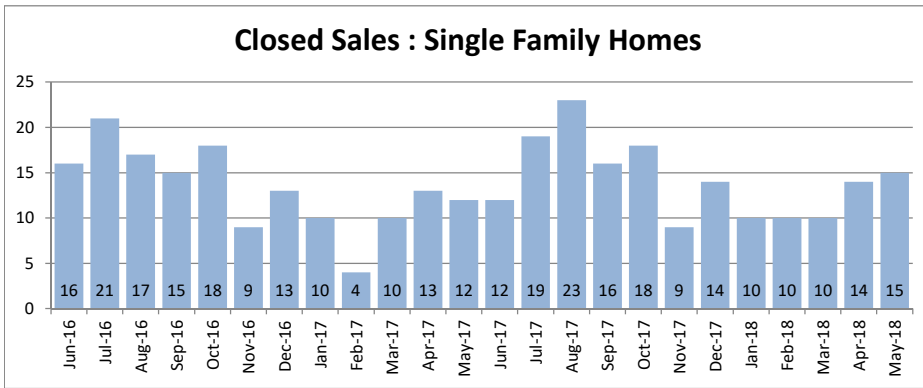


Makakilo
1-9-2 to 1-9-3

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	15	24	-38%	93	101	-8%
Closed Sales	15	12	25%	59	49	20%
Median Sales Price	\$798,000	\$692,500	15%	\$775,000	\$692,500	12%
Percent of Original List Price Received	102.8%	98.3%	5%	98.1%	95.9%	2%
Median Days on Market Until Sale	9	16	-44%	13	16	-19%
Inventory of Homes for Sale	43	58	-26%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	23	16	44%	88	76	16%
Closed Sales	15	18	-17%	56	73	-23%
Median Sales Price	\$455,000	\$352,500	29%	\$395,000	\$355,000	11%
Percent of Original List Price Received	100.0%	100.2%	0%	99.0%	97.9%	1%
Median Days on Market Until Sale	19	8	138%	14	10	40%
Inventory of Homes for Sale	39	24	63%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

May 2018

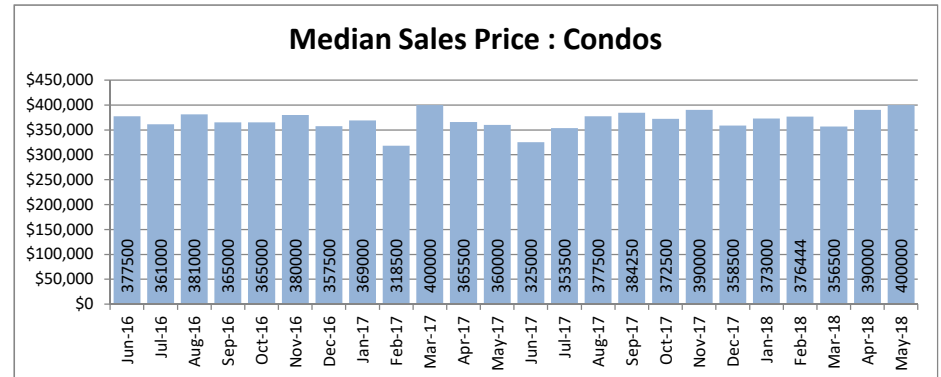
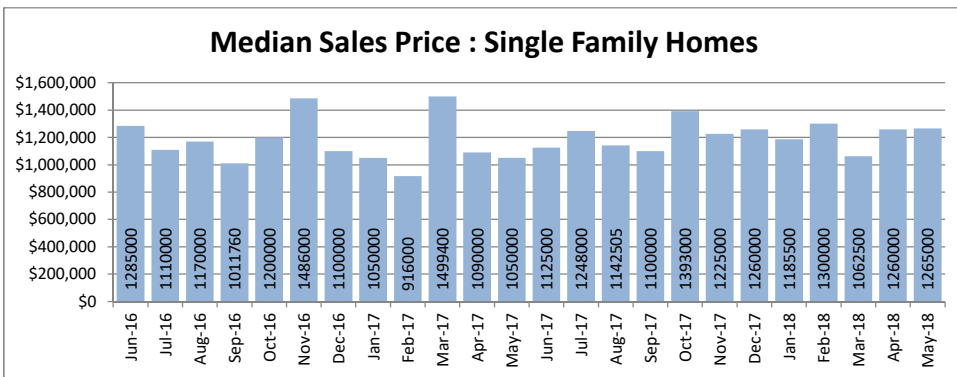
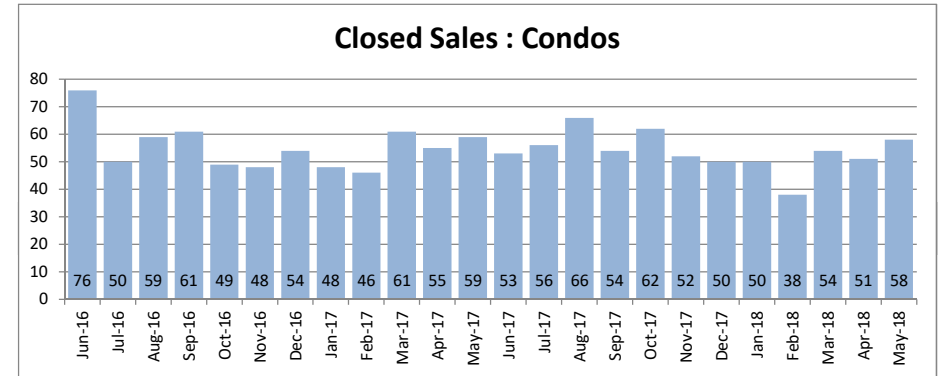
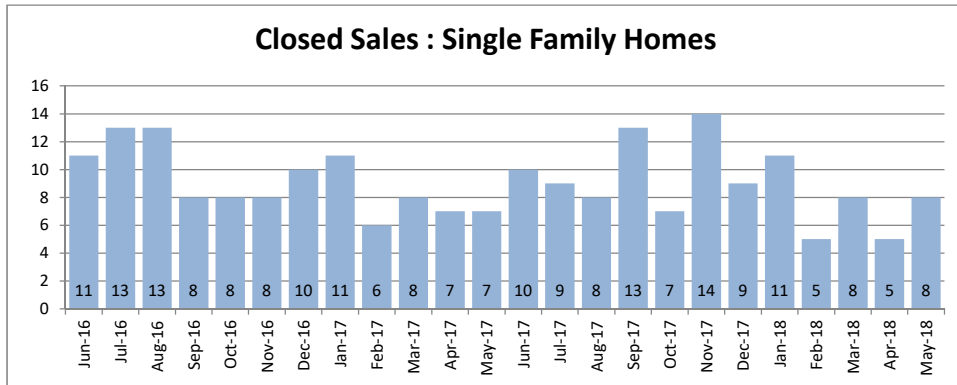


Makiki - Moiliili
1-2-4 to 1-2-9 (except 1-2-6)

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	13	13	0%	63	73	-14%
Closed Sales	8	7	14%	37	39	-5%
Median Sales Price	\$1,265,000	\$1,050,000	20%	\$1,185,250	\$1,050,000	13%
Percent of Original List Price Received	95.7%	82.7%	16%	91.8%	89.6%	2%
Median Days on Market Until Sale	11	13	-15%	22	15	47%
Inventory of Homes for Sale	48	38	26%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	62	73	-15%	337	383	-12%
Closed Sales	58	59	-2%	251	269	-7%
Median Sales Price	\$400,000	\$360,000	11%	\$380,500	\$369,000	3%
Percent of Original List Price Received	98.3%	96.0%	2%	97.1%	98.4%	-1%
Median Days on Market Until Sale	26	23	13%	19	25	-24%
Inventory of Homes for Sale	154	67	130%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

May 2018

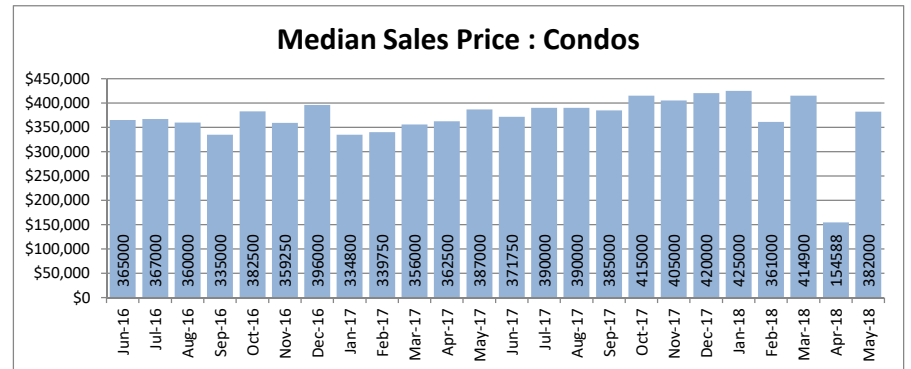
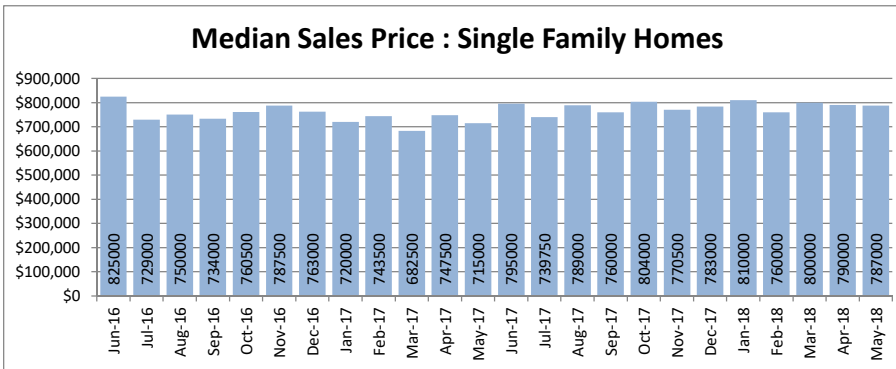
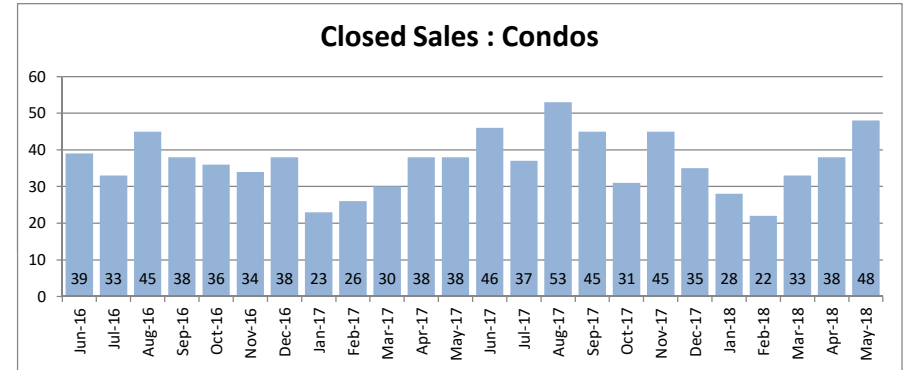
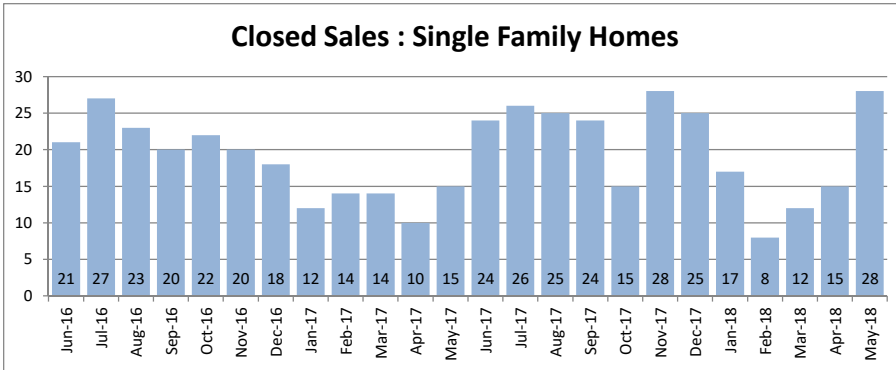


Mililani
Selected 1-9-4 to 1-9-5

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	25	26	-4%	342	105	226%
Closed Sales	28	15	87%	80	65	23%
Median Sales Price	\$787,000	\$715,000	10%	\$790,000	\$710,000	11%
Percent of Original List Price Received	100.2%	101.4%	-1%	99.1%	97.9%	1%
Median Days on Market Until Sale	9	18	-50%	12	14	-14%
Inventory of Homes for Sale	60	45	33%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	60	48	25%	266	219	21%
Closed Sales	48	38	26%	169	155	9%
Median Sales Price	\$382,000	\$387,000	-1%	\$388,000	\$365,000	6%
Percent of Original List Price Received	99.3%	101.2%	-2%	99.6%	100.7%	-1%
Median Days on Market Until Sale	10	11	-9%	11	10	10%
Inventory of Homes for Sale	108	67	61%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

May 2018

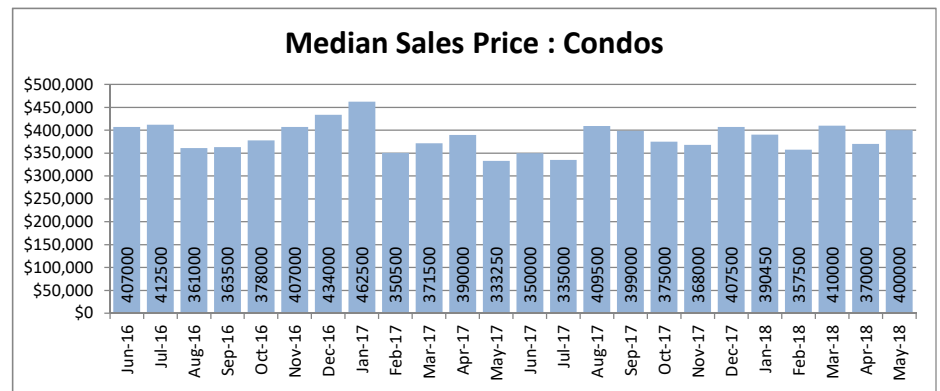
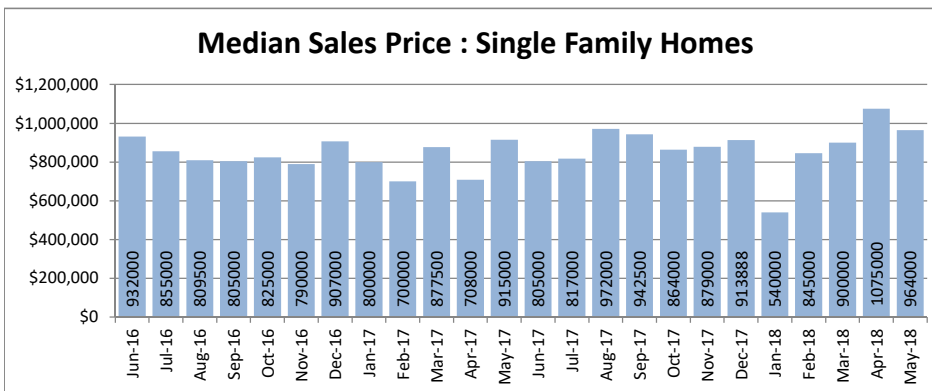
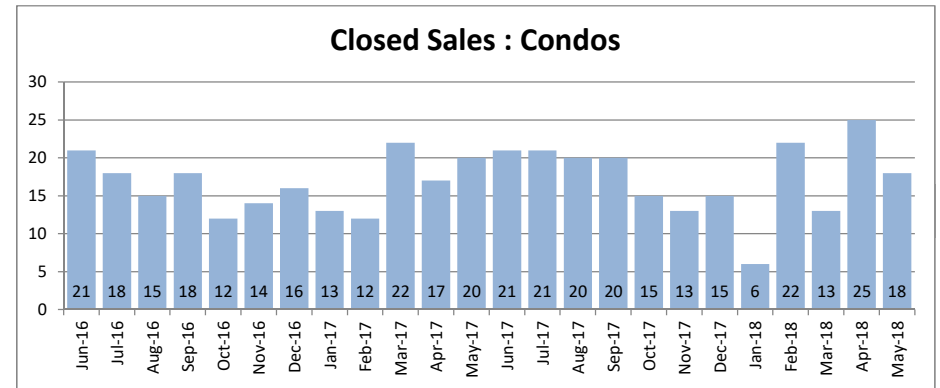
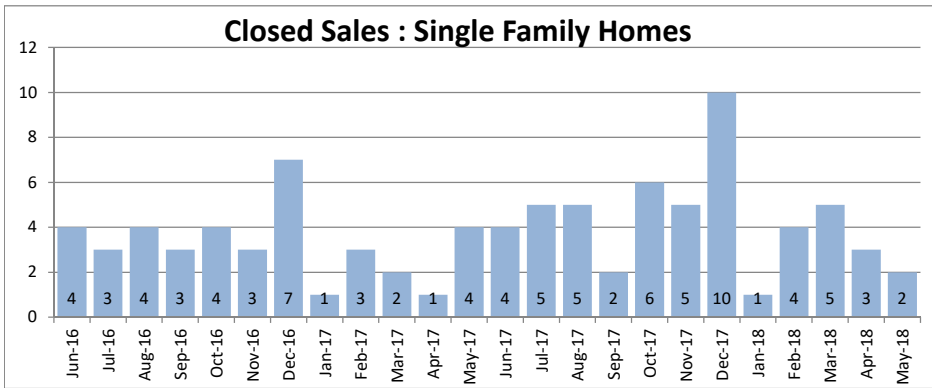


Moanalua - Salt Lake
1-1-1

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	7	7	0%	29	19	53%
Closed Sales	2	4	-50%	15	11	36%
Median Sales Price	\$964,000	\$915,000	5%	\$910,000	\$820,000	11%
Percent of Original List Price Received	110.9%	93.3%	19%	102.2%	93.8%	9%
Median Days on Market Until Sale	7	56	-88%	8	26	-69%
Inventory of Homes for Sale	10	14	-29%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	15	20	-25%	110	101	9%
Closed Sales	18	20	-10%	84	84	0%
Median Sales Price	\$400,000	\$333,250	20%	\$388,000	\$358,000	8%
Percent of Original List Price Received	99.1%	95.5%	4%	98.0%	99.4%	-1%
Median Days on Market Until Sale	15	19	-21%	11	20	-45%
Inventory of Homes for Sale	40	40	0%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

May 2018

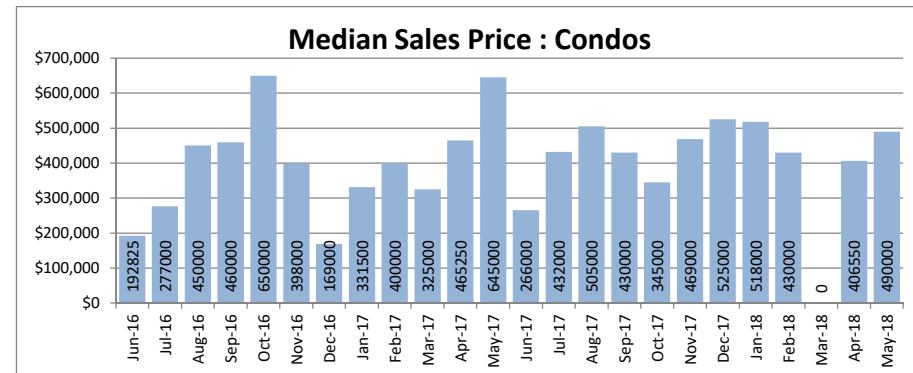
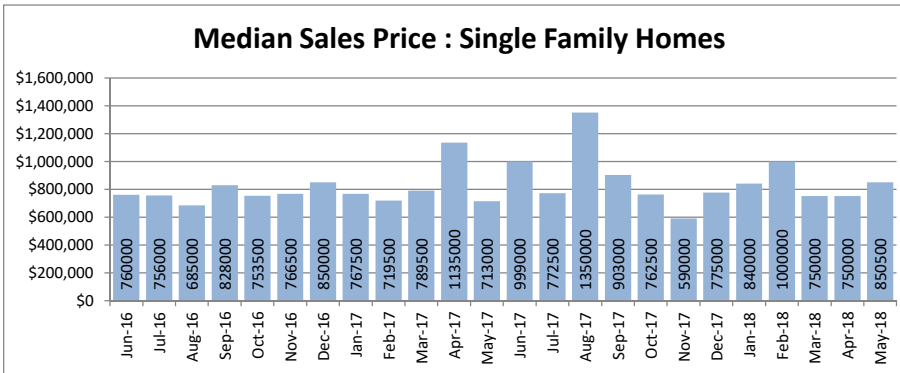
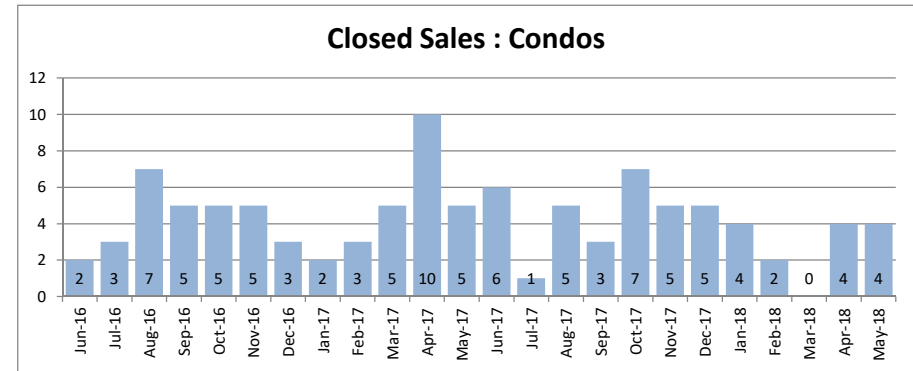
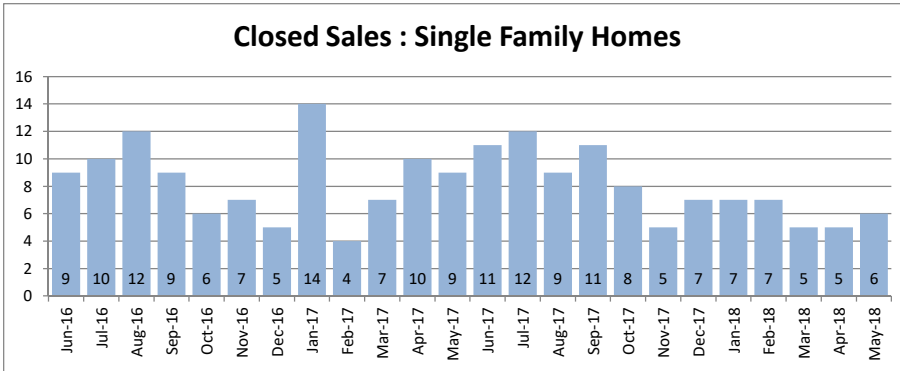


North Shore
1-5-6 to 1-6-9

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	15	15	0%	65	88	-26%
Closed Sales	6	9	-33%	30	44	-32%
Median Sales Price	\$850,500	\$713,000	19%	\$832,500	\$789,500	5%
Percent of Original List Price Received	96.0%	100.4%	-4%	102.0%	95.1%	7%
Median Days on Market Until Sale	28	35	-20%	21	26	-19%
Inventory of Homes for Sale	55	64	-14%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	7	2	250%	33	40	-18%
Closed Sales	4	5	-20%	14	25	-44%
Median Sales Price	\$490,000	\$645,000	-24%	\$459,050	\$439,750	4%
Percent of Original List Price Received	91.8%	95.6%	-4%	95.3%	94.1%	1%
Median Days on Market Until Sale	68	9	656%	14	9	56%
Inventory of Homes for Sale	25	23	9%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

May 2018

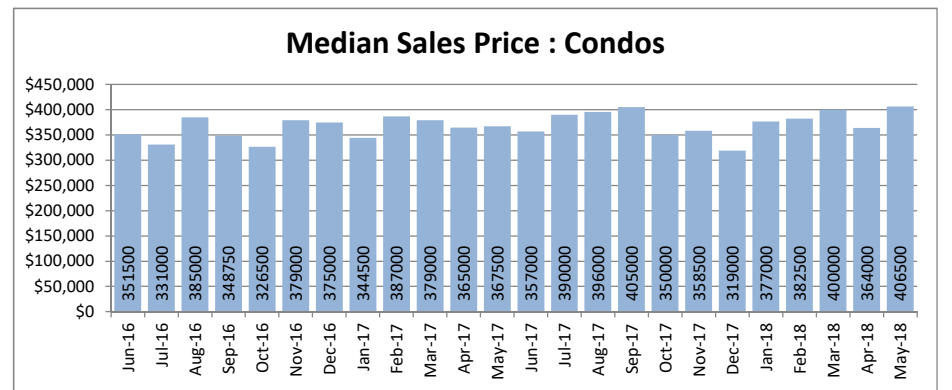
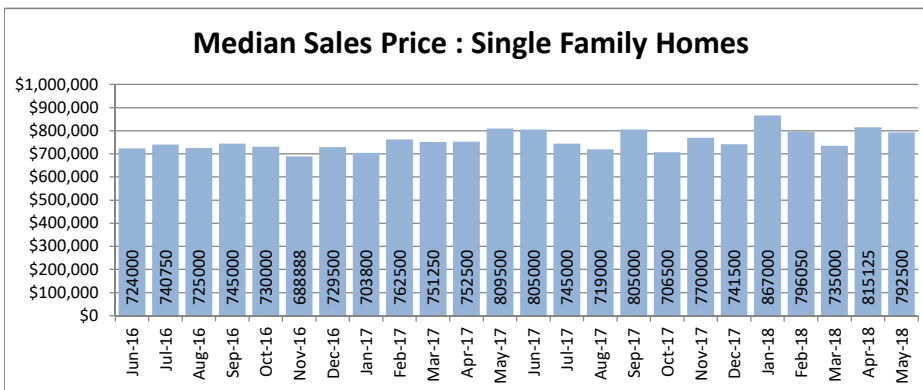
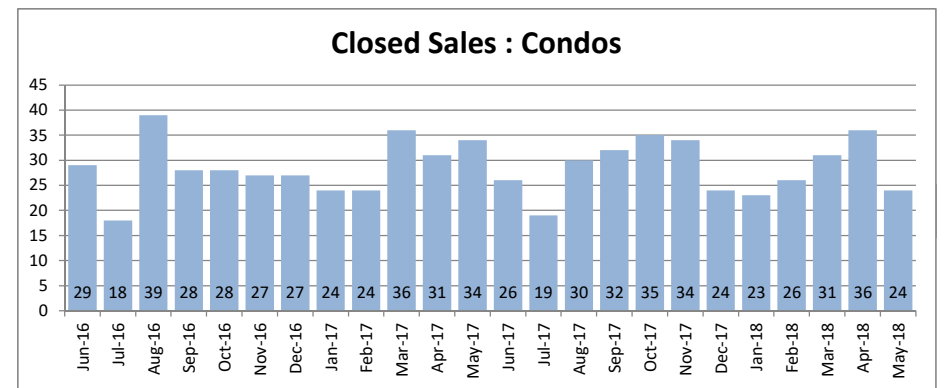
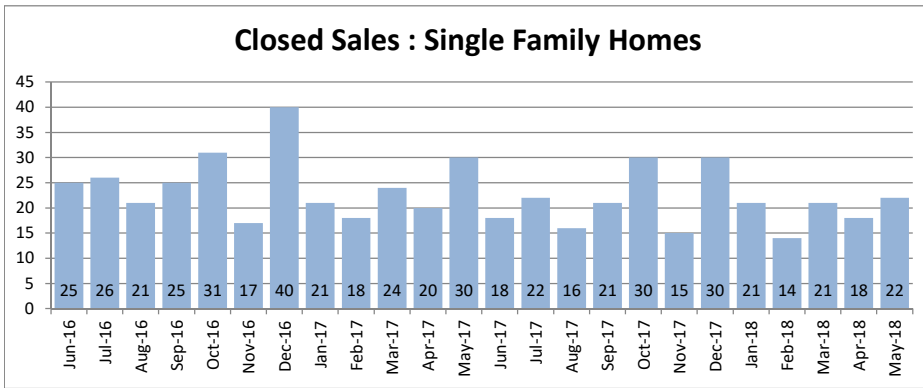


Pearl City - Aiea
1-9-6 to 1-9-9

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	25	16	56%	122	127	-4%
Closed Sales	22	30	-27%	96	113	-15%
Median Sales Price	\$792,500	\$809,500	-2%	\$793,050	\$761,250	4%
Percent of Original List Price Received	103.5%	103.8%	0%	98.2%	99.2%	-1%
Median Days on Market Until Sale	10	18	-44%	14	13	8%
Inventory of Homes for Sale	60	62	-3%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	34	25	36%	192	157	22%
Closed Sales	24	34	-29%	140	149	-6%
Median Sales Price	\$406,500	\$367,500	11%	\$384,000	\$363,000	6%
Percent of Original List Price Received	96.9%	94.6%	2%	99.1%	97.6%	2%
Median Days on Market Until Sale	9	11	-18%	11	11	0%
Inventory of Homes for Sale	84	58	45%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

May 2018

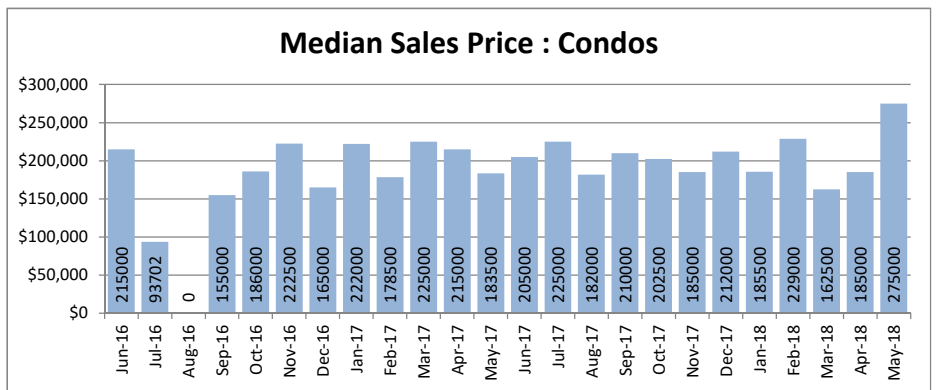
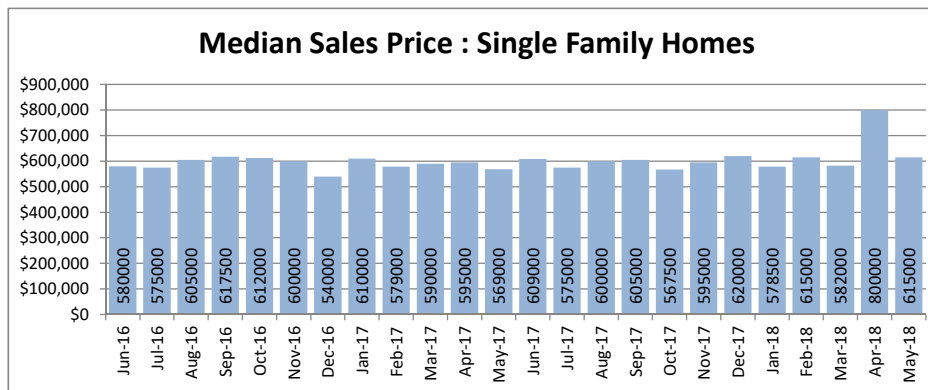
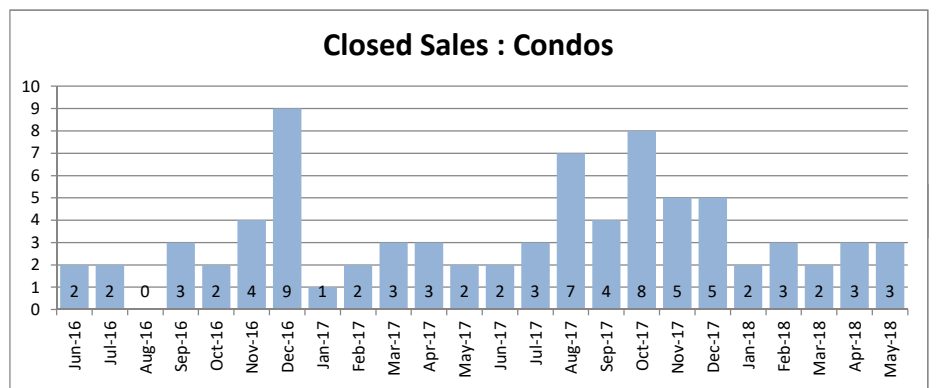
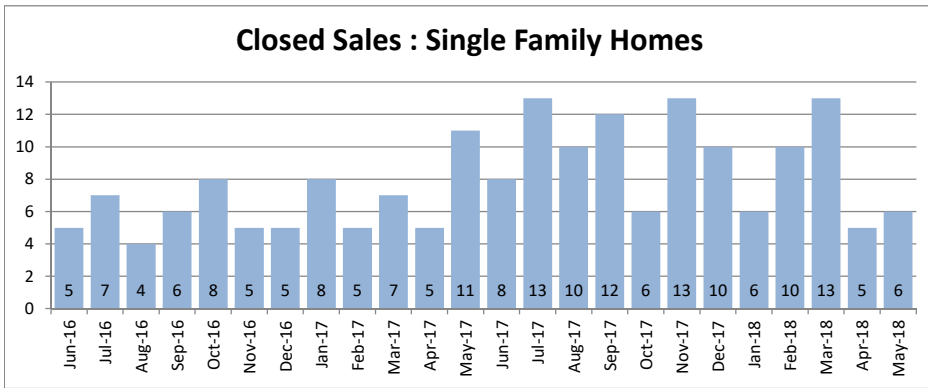


Wahiawa
1-7-1 to 1-7-7

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	3	14	-79%	46	49	-6%
Closed Sales	6	11	-45%	40	36	11%
Median Sales Price	\$615,000	\$569,000	8%	\$611,000	\$590,000	4%
Percent of Original List Price Received	101.6%	94.8%	7%	100.2%	98.3%	2%
Median Days on Market Until Sale	8	8	0%	13	19	-32%
Inventory of Homes for Sale	16	27	-41%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	6	2	200%	20	19	5%
Closed Sales	0	2	-	13	11	18%
Median Sales Price	\$0	\$183,500	-	\$210,000	\$215,000	-2%
Percent of Original List Price Received	0.0%	106.7%	-	98.1%	95.6%	3%
Median Days on Market Until Sale	0	11	-	10	7	43%
Inventory of Homes for Sale	19	8	138%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

May 2018

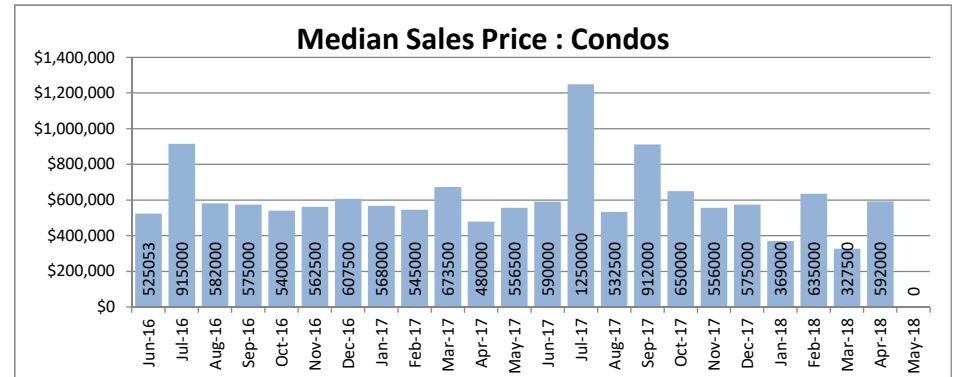
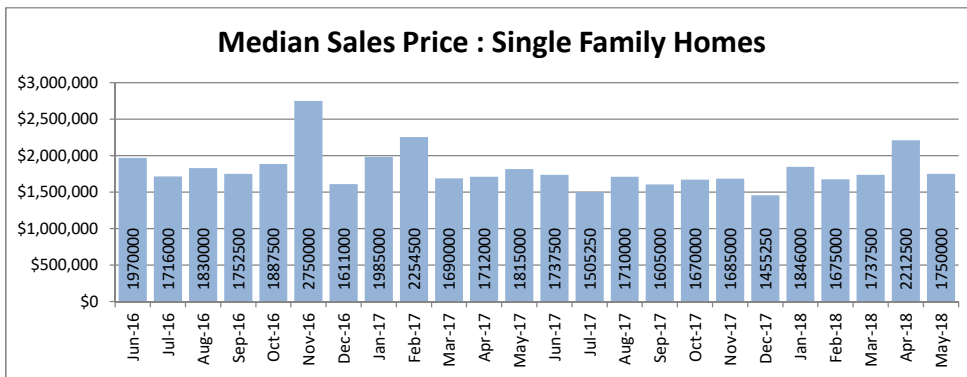
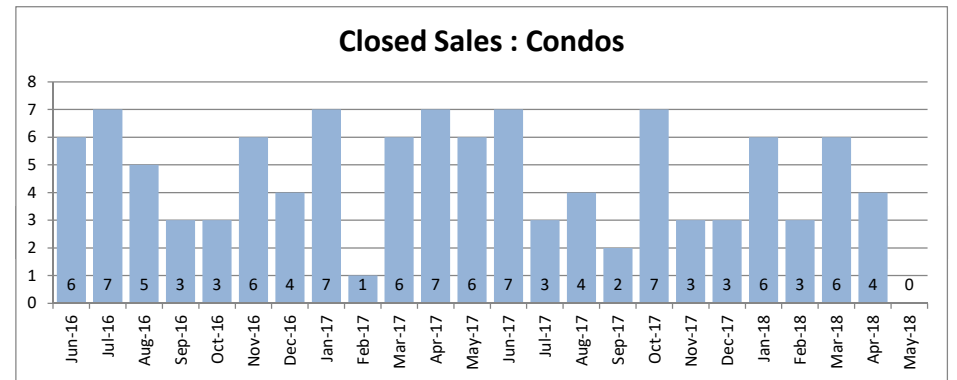
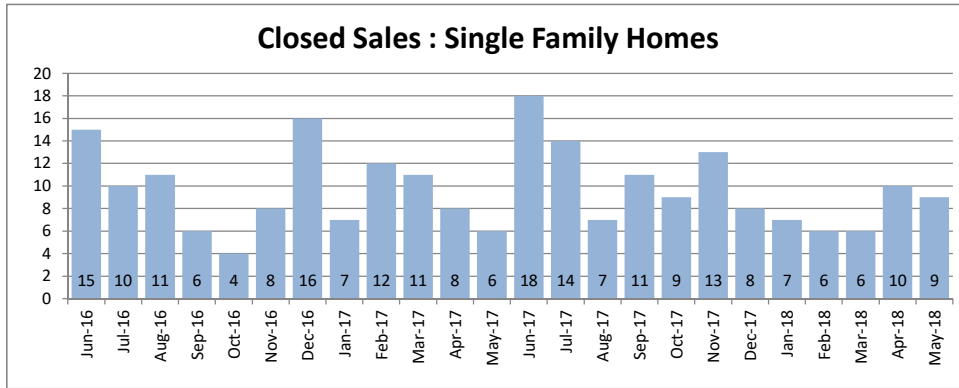


Waialae - Kahala
1-3-5

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	14	9	56%	74	82	-10%
Closed Sales	9	6	50%	38	44	-14%
Median Sales Price	\$1,750,000	\$1,815,000	-4%	\$1,848,000	\$1,848,556	0%
Percent of Original List Price Received	105.6%	93.6%	13%	101.3%	92.8%	9%
Median Days on Market Until Sale	32	57	-44%	44	51	-14%
Inventory of Homes for Sale	62	58	7%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	6	5	20%	21	38	-45%
Closed Sales	0	6	-	19	27	-30%
Median Sales Price	\$0	\$556,500	-	\$550,000	\$565,000	-3%
Percent of Original List Price Received	0.0%	99.1%	-	100.2%	101.1%	-1%
Median Days on Market Until Sale	0	12	-	27	18	50%
Inventory of Homes for Sale	19	24	-21%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

May 2018

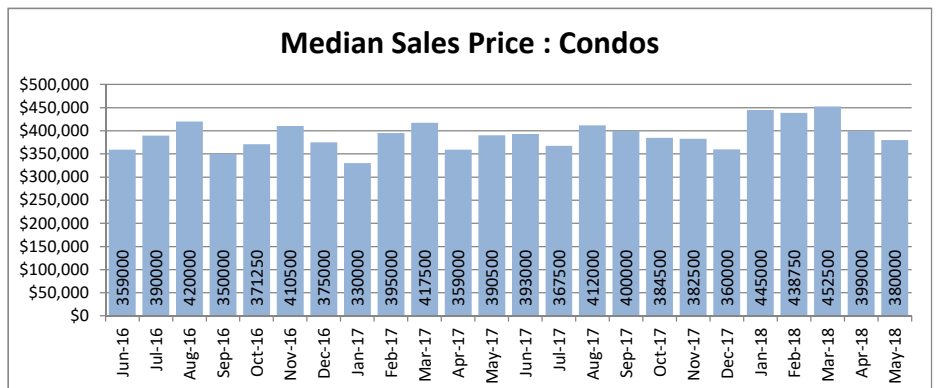
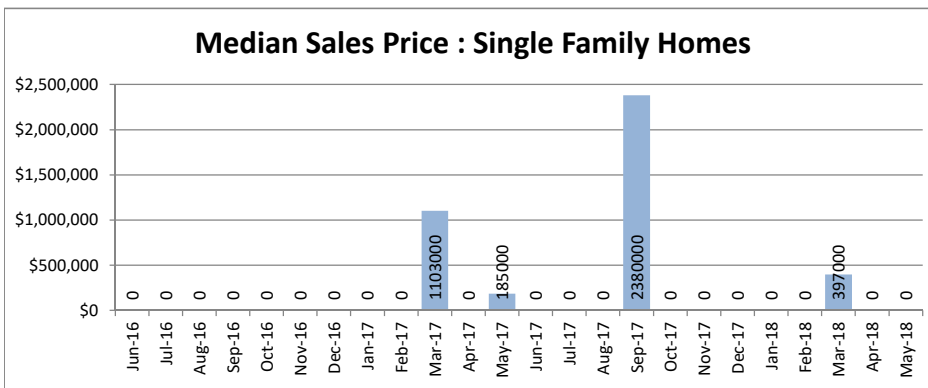
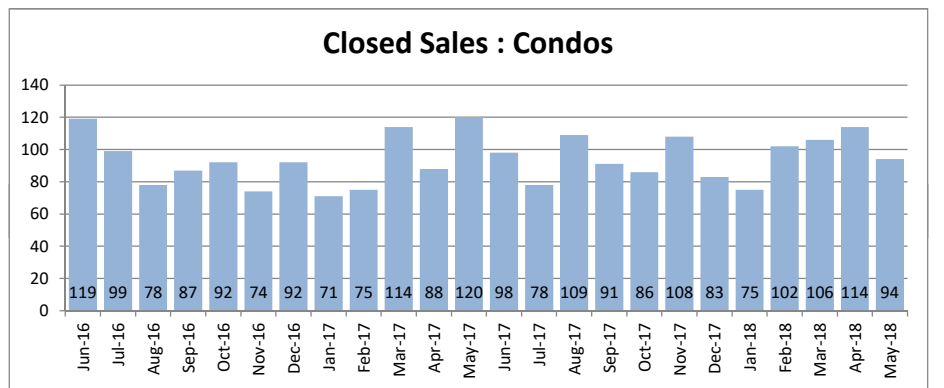
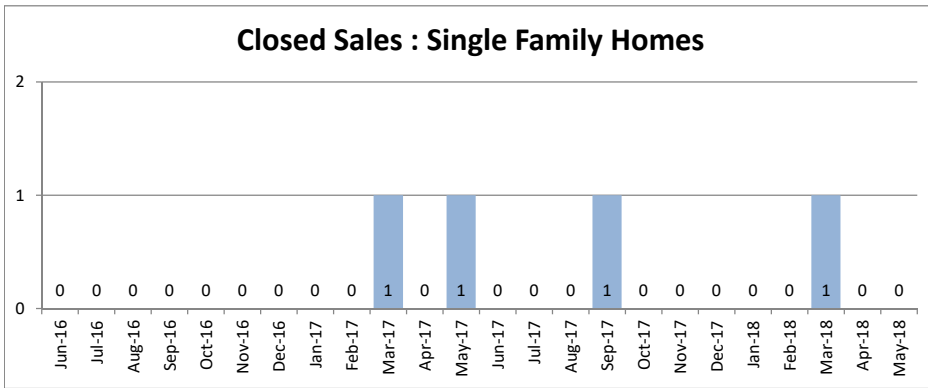


Waikiki
1-2-6

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	0	0	-	3	3	0%
Closed Sales	0	1	-	1	2	-50%
Median Sales Price	\$0	\$185,000	-	\$397,000	\$644,000	-38%
Percent of Original List Price Received	0.0%	105.7%	-	94.5%	87.3%	8%
Median Days on Market Until Sale	0	1	-	0	61	-
Inventory of Homes for Sale	1	4	-75%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	162	144	13%	848	720	18%
Closed Sales	94	120	-22%	491	468	5%
Median Sales Price	\$380,000	\$390,500	-3%	\$420,000	\$385,000	9%
Percent of Original List Price Received	96.9%	97.9%	-1%	96.2%	96.5%	0%
Median Days on Market Until Sale	34	21	62%	33	29	14%
Inventory of Homes for Sale	617	512	21%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

May 2018

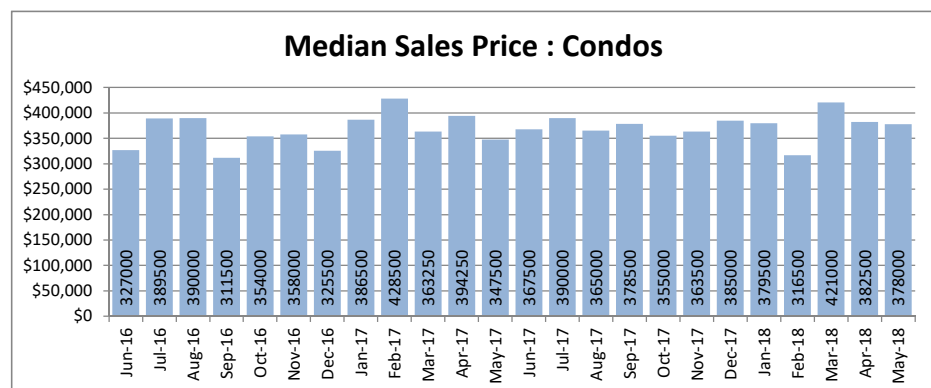
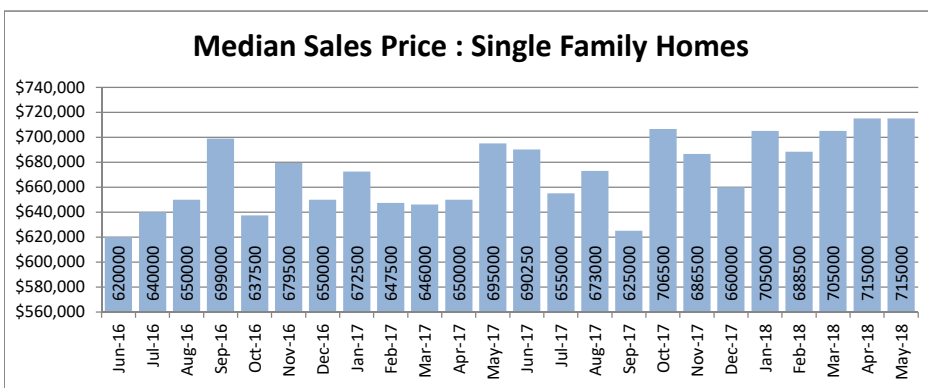
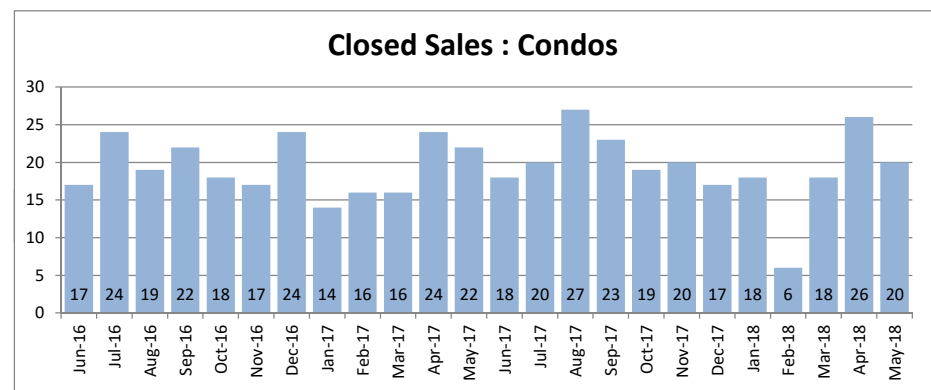
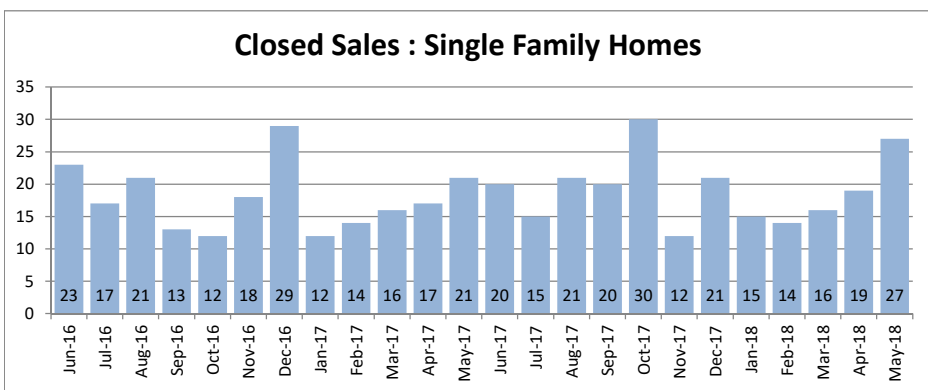


Waipahu
1-9-4

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	25	20	25%	121	109	11%
Closed Sales	27	21	29%	91	80	14%
Median Sales Price	\$715,000	\$695,000	3%	\$705,750	\$665,000	6%
Percent of Original List Price Received	101.4%	99.0%	2%	97.3%	99.3%	-2%
Median Days on Market Until Sale	34	12	183%	18	13	38%
Inventory of Homes for Sale	58	47	23%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	26	19	37%	125	111	13%
Closed Sales	20	22	-9%	88	92	-4%
Median Sales Price	\$378,000	\$347,500	9%	\$382,500	\$377,500	1%
Percent of Original List Price Received	99.9%	99.4%	1%	101.1%	100.7%	0%
Median Days on Market Until Sale	11	9	22%	11	8	38%
Inventory of Homes for Sale	50	41	22%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

May 2018

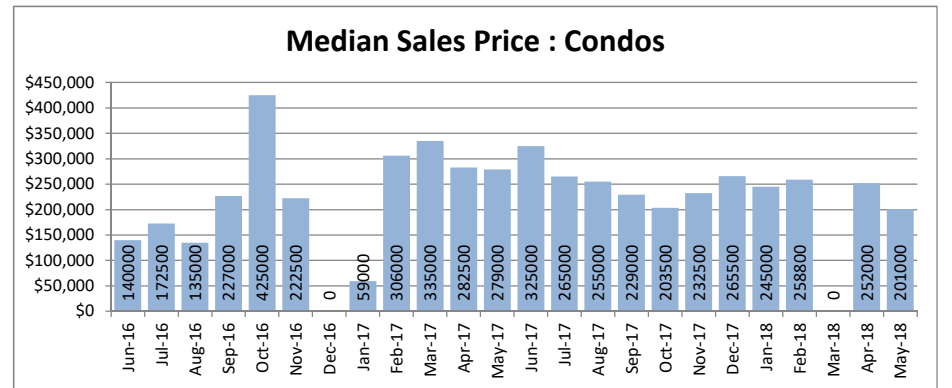
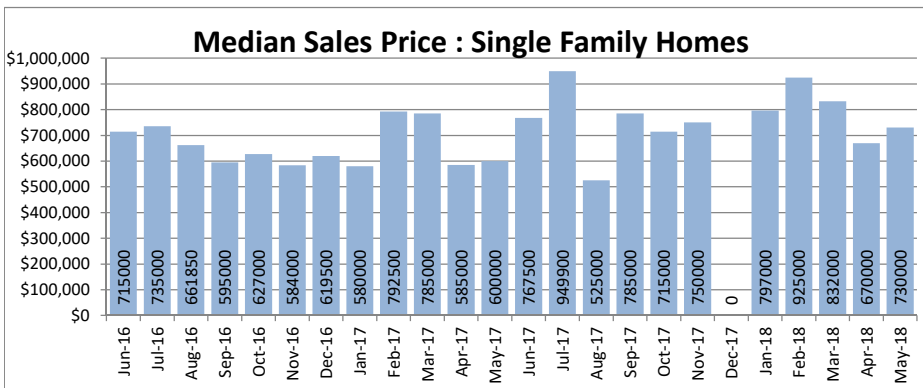
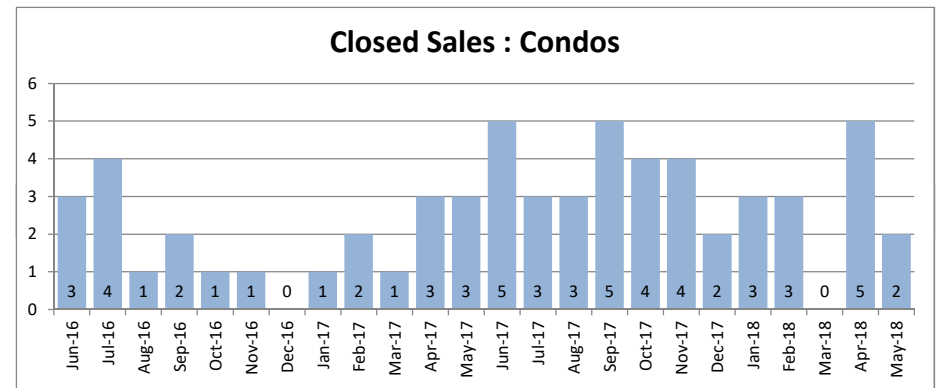
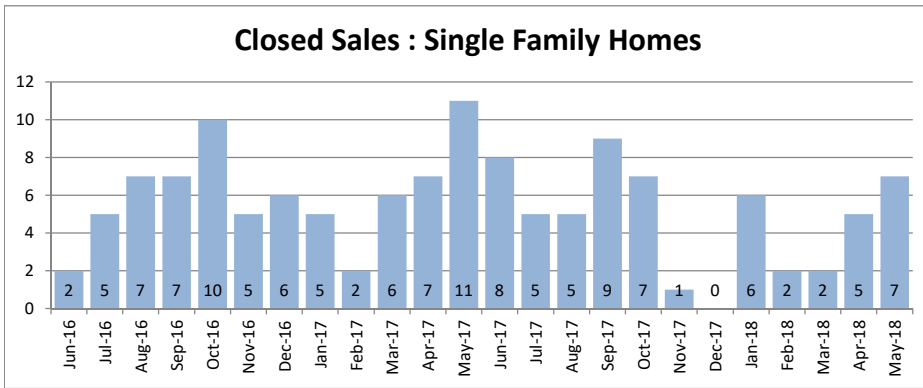


Windward Coast
1-4-8 to 1-5-5

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	9	16	-44%	38	49	-22%
Closed Sales	7	11	-36%	22	31	-29%
Median Sales Price	\$730,000	\$600,000	22%	\$797,000	\$610,000	31%
Percent of Original List Price Received	99.6%	81.1%	23%	95.4%	89.8%	6%
Median Days on Market Until Sale	10	33	-70%	25	41	-39%
Inventory of Homes for Sale	35	42	-17%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	6	4	50%	19	23	-17%
Closed Sales	2	3	-33%	13	10	30%
Median Sales Price	\$201,000	\$279,000	-28%	\$252,000	\$280,750	-10%
Percent of Original List Price Received	100.0%	100.0%	0%	97.3%	95.5%	2%
Median Days on Market Until Sale	0	73	-	19	71	-73%
Inventory of Homes for Sale	12	20	-40%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Single Family Solds - May 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 4

Central Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
LAUNANI VALLEY	\$ 698,950	\$ 701,000	0.3%	\$2,050	2	3	50.0%	1
MILILANI AREA	\$ 700,000	\$ 760,000	8.6%	\$60,000	8	12	50.0%	4
MILILANI MAUKA	\$ 930,000	\$ 826,000	-11.2%	-\$104,000	4	12	200.0%	8
WAHIAWA AREA	\$ 620,000	\$ 575,000	-7.3%	-\$45,000	5	2	-60.0%	-3
WHITMORE VILLAGE	\$ 500,000	\$ 600,000	20.0%	\$100,000	1	1	0.0%	0
WAHIAWA PARK	\$ 615,000	-	-	-	1	-	-	-
WAIPIO ACRES/WAIKALANI WOOD	\$ 468,000	\$ 635,000	35.7%	\$167,000	1	1	0.0%	0
WAHIAWA HEIGHTS	\$ 484,000	\$ 630,000	30.2%	\$146,000	4	3	-25.0%	-1
Central Region	\$ 680,950	\$ 760,000	11.6%	\$79,050	26	34	30.8%	8
Diamond Hd Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AINA HAINA AREA	\$ 1,051,000	\$ 1,412,500	34.4%	\$361,500	5	2	-60.0%	-3
DIAMOND HEAD	\$ 1,970,000	\$ 3,475,000	76.4%	\$1,505,000	3	2	-33.3%	-1
HAWAII LOA RIDGE	\$ 1,950,000	\$ 1,825,500	-6.4%	-\$124,500	3	3	0.0%	0
KAHALA AREA	\$ 2,070,000	\$ 2,600,000	25.6%	\$530,000	3	3	0.0%	0
KAHALA KUA	-	\$ 1,280,000	-	-	-	1	-	-
KAIMUKI	\$ 999,000	\$ 1,100,000	10.1%	\$101,000	2	3	50.0%	1
KALANI IKI	\$ 950,000	-	-	-	1	-	-	-
KAPAHULU	\$ 1,100,000	\$ 870,500	-20.9%	-\$229,500	3	2	-33.3%	-1
KULIOUOU	\$ 1,075,000	-	-	-	2	-	-	-
PAIKO LAGOON	\$ 3,327,500	\$ 888,000	-73.3%	-\$2,439,500	2	1	-50.0%	-1
NIU VALLEY	\$ 968,000	\$ 1,325,000	36.9%	\$357,000	1	2	100.0%	1
PALOLO	\$ 800,000	\$ 810,000	1.3%	\$10,000	3	3	0.0%	0
WAIALAE IKI	\$ 1,735,000	\$ 1,750,000	0.9%	\$15,000	2	3	50.0%	1
WAIALAE NUI RDGE	\$ 1,500,000	-	-	-	1	-	-	-
WAIALAE NUI VLY	-	\$ 1,367,500	-	-	-	2	-	-
WAILUPE AREA	\$ 2,500,000	-	-	-	2	-	-	-
WILHELMINA	\$ 974,000	\$ 1,025,000	5.2%	\$51,000	4	5	25.0%	1
Diamond Hd Region	\$ 1,280,000	\$ 1,312,900	2.6%	\$32,900	37	32	-13.5%	-5
Hawaii Kai Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
KALAMA VALLEY	\$ 850,000	\$ 1,180,000	38.8%	\$330,000	1	1	0.0%	0
KAMILO NUI	\$ 1,700,000	-	-	-	1	-	-	-
KOKO KAI	\$ 3,000,000	-	-	-	1	-	-	-
KOKO VILLAS	\$ 1,399,000	-	-	-	1	-	-	-
KOKO HEAD TERRAC	\$ 920,000	-	-	-	1	-	-	-
LAULIMA	-	\$ 1,700,000	-	-	-	1	-	-
MARINERS VALLEY	\$ 929,889	\$ 955,000	2.7%	\$25,111	1	1	0.0%	0
MARINERS COVE	\$ 1,505,000	\$ 1,295,000	-14.0%	-\$210,000	2	1	-50.0%	-1
MARINERS RIDGE	\$ 1,360,000	-	-	-	1	-	-	-
NAPALI HAWEO	\$ 1,774,000	-	-	-	2	-	-	-
PORTLOCK	\$ 2,950,000	-	-	-	1	-	-	-
WEST MARINA	\$ 1,225,000	\$ 1,242,500	1.4%	\$17,500	1	2	100.0%	1
QUEENS GATE	\$ 1,293,000	\$ 1,263,900	-2.3%	-\$29,100	2	2	0.0%	0
TRIANGLE	\$ 1,550,000	\$ 1,506,500	-2.8%	-\$43,500	1	4	300.0%	3
Hawaii Kai Region	\$ 1,379,500	\$ 1,299,000	-5.8%	-\$80,500	16	12	-25.0%	-4

Single Family Solds - May 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

Leeward Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
LUALUALEI	\$ 537,500	\$ 416,000	-22.6%	-\$121,500	6	4	-33.3%	-2
MAILI	\$ 399,000	\$ 420,000	5.3%	\$21,000	13	9	-30.8%	-4
MAILI SEA	\$ 470,000	-	-	-	1	-	-	-
MAILI SEA-KAIMALINO	\$ 487,500	\$ 500,000	2.6%	\$12,500	2	1	-50.0%	-1
MAILI SEA-MAKALAE 1	\$ 500,000	\$ 511,750	2.4%	\$11,750	4	2	-50.0%	-2
MAILI SEA-MAKALAE 2	\$ 550,000	\$ 552,500	0.5%	\$2,500	3	2	-33.3%	-1
MAILI SEA-NOHOKAI	\$ 569,000	-	-	-	3	-	-	-
MAKAHA	\$ 362,450	\$ 449,000	23.9%	\$86,550	6	3	-50.0%	-3
MAKAHA OCEANVIEW ESTATES	-	\$ 700,750	-	-	-	2	-	-
NANAKULI	\$ 201,900	-	-	-	1	-	-	-
WAIANAE	\$ 457,500	\$ 352,500	-23.0%	-\$105,000	2	4	100.0%	2
Leeward Region	\$ 479,000	\$ 449,000	-6.3%	-\$30,000	41	27	-34.1%	-14

Ewa Plain Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
EWA	\$ -	\$ 1,230,000	-	\$1,230,000	-	1	-	-
EWA BEACH	\$ 517,000	\$ 557,500	7.8%	\$40,500	1	2	100.0%	1
EWA GEN ALII COURT	-	\$ 542,500	-	-	-	2	-	-
EWA GEN CORTEBELLA	\$ 495,000	-	-	-	1	-	-	-
EWA GEN ALII COVE	\$ 495,000	\$ 534,500	8.0%	\$39,500	1	2	100.0%	1
EWA GEN HALEAKEA	-	\$ 879,000	-	-	-	3	-	-
EWA GEN LATITUDES	\$ 715,000	\$ 778,000	8.8%	\$63,000	1	2	100.0%	1
EWA GEN LAS BRISAS	\$ 571,500	\$ 575,000	0.6%	\$3,500	4	2	-50.0%	-2
EWA GEN LAULANI-TIDES	\$ 585,000	\$ 640,000	9.4%	\$55,000	2	1	-50.0%	-1
EWA GEN LAULANI-TRADES	\$ 623,000	-	-	-	1	-	-	-
EWA GEN MONTECITO/TUSCANY	\$ 622,500	\$ 560,000	-10.0%	-\$62,500	1	1	0.0%	0
EWA GEN PARKSIDE	-	\$ 679,000	-	-	-	3	-	-
EWA GEN LOMBARD WAY	-	\$ 510,500	-	-	-	3	-	-
EWA GEN PRESCOTT	\$ 710,000	\$ 739,000	4.1%	\$29,000	3	3	0.0%	0
EWA GEN SANDALWOOD	-	\$ 770,000	-	-	-	1	-	-
EWA GEN SODA CREEK	\$ 575,000	\$ 647,000	12.5%	\$72,000	2	1	-50.0%	-1
EWA GEN SUMMERHILL	-	\$ 674,000	-	-	-	2	-	-
EWA GEN SUN TERRA	\$ 600,000	\$ 685,000	14.2%	\$85,000	3	3	0.0%	0
EWA GEN SUN TERRA SOUTH	\$ 629,000	\$ 686,000	9.1%	\$57,000	2	1	-50.0%	-1
EWA GEN TERRAZZA	\$ 587,500	\$ 629,500	7.1%	\$42,000	2	2	0.0%	0
EWA GEN TUSCANY II	\$ 610,000	-	-	-	1	-	-	-
EWA VILLAGES	\$ 530,000	\$ 586,500	10.7%	\$56,500	2	2	0.0%	0
HOAKALEI-KA MAKANA	\$ 780,000	\$ 775,000	-0.6%	-\$5,000	3	5	66.7%	2
HOAKALEI-KIPUKA	\$ 920,000	\$ 977,500	6.3%	\$57,500	2	1	-50.0%	-1
HOAKALEI-KUAPAPA	-	\$ 823,000	-	-	-	3	-	-
KAPOLEI-KEKUILANI	\$ 555,000	\$ 669,000	20.5%	\$114,000	1	1	0.0%	0
HUELANI	-	\$ 640,000	-	-	-	1	-	-
KAPOLEI-AELOA	\$ 640,000	\$ 684,500	7.0%	\$44,500	3	2	-33.3%	-1
KAPOLEI-KAI	\$ 730,000	-	-	-	1	-	-	-
KAPOLEI-IWALANI	\$ 649,000	\$ 661,250	1.9%	\$12,250	2	2	0.0%	0
KAPOLEI-KNOLLS	\$ 745,000	\$ 730,000	-2.0%	-\$15,000	3	1	-66.7%	-2
KAPOLEI-MALANAI	\$ 600,000	\$ 629,000	4.8%	\$29,000	1	1	0.0%	0
KAPOLEI-MEHANA-KUKUNA	-	\$ 679,000	-	-	-	1	-	-
KAPOLEI-MEHANA-LA HIKI	\$ 675,000	-	-	-	3	-	-	-
LEEWARD ESTATES	\$ 635,000	\$ 625,000	-1.6%	-\$10,000	1	1	0.0%	0
OCEAN POINTE	\$ 665,000	\$ 697,500	4.9%	\$32,500	14	10	-28.6%	-4
WESTLOCH FAIRWAY	\$ 666,500	-	-	-	4	-	-	-
WESTLOCH ESTATES	\$ 649,000	\$ 626,000	-3.5%	-\$23,000	3	2	-33.3%	-1
Ewa Plain Region	\$ 649,500	\$ 685,000	5.5%	\$35,500	68	68	0.0%	0

Makakilo Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
MAKAKILO-ANUHEA	\$ 695,000	\$ 761,000	9.5%	\$66,000	1	1	0.0%	0
MAKAKILO-KAHIWELO	\$ 855,000	\$ 840,000	-1.8%	-\$15,000	1	6	500.0%	5
MAKAKILO-HIGHPOINTE	-	\$ 890,000	-	-	-	1	-	-
MAKAKILO-PALEHUA HGTS	\$ 632,000	\$ 775,000	22.6%	\$143,000	1	1	0.0%	0
MAKAKILO-LOWER	\$ 644,500	\$ 691,000	7.2%	\$46,500	2	2	0.0%	0
MAKAKILO-STARSEDGE	\$ 802,000	-	-	-	2	-	-	-
MAKAKILO-UPPER	\$ 675,000	\$ 652,000	-3.4%	-\$23,000	4	1	-75.0%	-3
MAKAKILO-WAI KALOI	-	\$ 783,750	-	-	-	2	-	-
MAKAKILO-WEST HILLS	\$ 769,000	\$ 815,000	6.0%	\$46,000	1	1	0.0%	0
Makakilo Region	\$ 692,500	\$ 798,000	15.2%	\$105,500	12	15	25.0%	3

Single Family Solds - May 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 4

Kailua Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AIKAHI PARK	\$ 1,360,000	\$ 1,150,000	-15.4%	-\$210,000	1	1	0.0%	0
BEACHSIDE	\$ 2,038,000	\$ 4,000,000	96.3%	\$1,962,000	2	3	50.0%	1
COCONUT GROVE	\$ 887,500	\$ 899,000	1.3%	\$11,500	6	5	-16.7%	-1
ENCHANTED LAKE	-	\$ 1,187,500	-	-	-	6	-	-
GOVT/AG	\$ 2,300,000	-	-	-	1	-	-	-
HILLCREST	\$ 1,200,000	-	-	-	1	-	-	-
KAILUA ESTATES	\$ 1,622,000	-	-	-	2	-	-	-
KAIMALINO	\$ 3,025,000	\$ 1,689,000	-44.2%	-\$1,336,000	1	1	0.0%	0
KALAMA/CNUT GROV	\$ 880,000	\$ 1,140,790	29.6%	\$260,790	1	3	200.0%	2
KALAHEO HILLSIDE	\$ 1,200,000	-	-	-	1	-	-	-
KALAMA TRACT	\$ 1,647,500	-	-	-	2	-	-	-
KAOPA	\$ 867,500	\$ 955,000	10.1%	\$87,500	2	3	50.0%	1
KAWAIOLOA-KAILUA	-	\$ 1,200,000	-	-	-	1	-	-
KEOLU HILLS	\$ 936,944	\$ 878,500	-6.2%	-\$58,444	4	2	-50.0%	-2
KOOLAUPOKO	\$ 1,223,000	\$ 1,750,000	43.1%	\$527,000	2	1	-50.0%	-1
KUKANONO	\$ 1,080,000	-	-	-	1	-	-	-
KUULEI TRACT	\$ 1,495,000	-	-	-	1	-	-	-
LANIKAI	\$ 2,225,000	\$ 4,000,000	79.8%	\$1,775,000	3	5	66.7%	2
MAUNAWILI	\$ 1,176,000	\$ 1,075,000	-8.6%	-\$101,000	3	1	-66.7%	-2
POHAKUPU	\$ 1,185,000	-	-	-	1	-	-	-
WAIMANALO	\$ 788,000	-	-	-	3	-	-	-
Kailua Region	\$ 1,180,500	\$ 1,162,500	-1.5%	-\$18,000	38	32	-15.8%	-6

Pearl City Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AIEA AREA	\$ 735,000	\$ 710,000	-3.4%	-\$25,000	1	1	0.0%	0
AIEA HEIGHTS	\$ 1,050,000	\$ 872,500	-16.9%	-\$177,500	3	3	0.0%	0
FOSTER VILLAGE	\$ 967,000	-	-	-	2	-	-	-
HALAEA	-	\$ 797,500	-	-	-	2	-	-
HALAWA HEIGHTS	\$ 1,425,000	-	-	-	1	-	-	-
MOMILANI	\$ 515,000	\$ 777,000	50.9%	\$262,000	1	3	200.0%	2
NEWTOWN	\$ 1,056,000	\$ 822,500	-22.1%	-\$233,500	2	2	0.0%	0
PACIFIC PALISADES	\$ 662,500	\$ 755,000	14.0%	\$92,500	6	4	-33.3%	-2
PEARL CITY-UPPER	\$ 750,250	\$ 865,000	15.3%	\$114,750	10	3	-70.0%	-7
PEARLRIDGE	\$ 995,000	-	-	-	2	-	-	-
WAILUNA	\$ 690,000	-	-	-	1	-	-	-
WAIMALU	\$ 818,000	\$ 787,500	-3.7%	-\$30,500	1	4	300.0%	3
Pearl City Region	\$ 809,500	\$ 792,500	-2.1%	-\$17,000	30	22	-26.7%	-8

Kaneohe Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AHUIMANU AREA	\$ 740,614	\$ 803,000	8.4%	\$62,386	2	2	0.0%	0
ALII BLUFFS	-	\$ 605,000	-	-	-	1	-	-
ALII SHORES	\$ 1,175,000	-	-	-	1	-	-	-
BAY VIEW GARDEN	\$ 2,295,000	-	-	-	1	-	-	-
COUNTRY CLUB	-	\$ 1,537,500	-	-	-	2	-	-
HAIKU PLANTATION	-	\$ 1,060,000	-	-	-	1	-	-
HAIKU VILLAGE	\$ 959,000	\$ 855,000	-10.8%	-\$104,000	4	1	-75.0%	-3
HALE KOU	\$ 815,000	\$ 700,000	-14.1%	-\$115,000	2	1	-50.0%	-1
HALEKAUWILA	\$ 620,000	-	-	-	2	-	-	-
HAUULA	\$ 582,950	\$ 470,500	-19.3%	-\$112,450	8	2	-75.0%	-6
KAAAWA	\$ 549,000	\$ 939,500	71.1%	\$390,500	1	2	100.0%	1
KEAPUKA	-	\$ 765,000	-	-	-	1	-	-
KAALAEA	\$ 775,000	\$ 1,200,000	54.8%	\$425,000	1	3	200.0%	2
KAHANAHOU	\$ 1,805,000	-	-	-	1	-	-	-
KAMOOLII	\$ 730,000	\$ 1,014,500	39.0%	\$284,500	1	2	100.0%	1
KANEOHE TOWN	\$ 820,000	-	-	-	1	-	-	-
KOKOKAHI	-	\$ 975,000	-	-	-	1	-	-
LULANI OCEAN	\$ 961,000	\$ 975,000	1.5%	\$14,000	1	1	0.0%	0
LILIPUNA	-	\$ 760,000	-	-	-	1	-	-
MAHINUI	-	\$ 1,287,500	-	-	-	2	-	-
MOKULELE	-	\$ 671,000	-	-	-	1	-	-
PIKOILOA	-	\$ 700,000	-	-	-	1	-	-
PUNALUU	-	\$ 1,000,000	-	-	-	1	-	-
TEMPLE VALLEY	\$ 739,000	\$ 985,000	33.3%	\$246,000	1	1	0.0%	0
WAIKALUA	\$ 746,000	\$ 801,000	7.4%	\$55,000	2	1	-50.0%	-1
KAPUNA HALA	-	\$ 774,000	-	-	-	2	-	-
Kaneohe Region	\$ 770,000	\$ 867,000	12.6%	\$97,000	29	30	3.4%	1

Single Family Solds - May 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 4

North Shore Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
KAHUKU	\$ 625,000	-	-	-	1	-	-	-
LAIE	\$ 851,500	\$ 982,500	15.4%	\$131,000	2	2	0.0%	0
KAWAILOA-NORTH SHORE	\$ 1,000,000	-	-	-	1	-	-	-
MALAEKAHANA	\$ 850,000	-	-	-	1	-	-	-
PAALAAKAI	\$ 685,000	\$ 532,500	-22.3%	-\$152,500	1	2	100.0%	1
SUNSET AREA	\$ 4,500,000	\$ 2,150,000	-52.2%	-\$2,350,000	1	2	100.0%	1
WAIALUA	\$ 676,500	\$ 850,500	25.7%	\$174,000	4	2	-50.0%	-2
North Shore Region	\$ 741,000	\$ 850,500	14.8%	\$109,500	11	8	-27.3%	-3

Waipahu Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
BUSINESS	\$ -	\$ 530,000	-	\$530,000	-	1	-	-
HARBOR VIEW	\$ 929,900	-	-	-	1	-	-	-
CRESTVIEW	-	\$ 706,500	-	-	-	2	-	-
RENAISSANCE	\$ 770,000	\$ 730,000	-5.2%	-\$40,000	1	1	0.0%	0
ROBINSON HEIGHTS	\$ 595,500	-	-	-	2	-	-	-
ROYAL KUNIA	\$ 674,000	\$ 721,500	7.0%	\$47,500	2	8	300.0%	6
SEAVIEW	\$ 899,999	-	-	-	1	-	-	-
WAIPAHU ESTATES	\$ 840,000	\$ 634,000	-24.5%	-\$206,000	1	1	0.0%	0
VILLAGE PARK	\$ 660,000	\$ 672,500	1.9%	\$12,500	2	4	100.0%	2
WAIKELE	\$ 693,500	\$ 853,000	23.0%	\$159,500	4	3	-25.0%	-1
WAIPIO GENTRY	\$ 747,500	\$ 660,750	-11.6%	-\$86,750	4	2	-50.0%	-2
WAIPAHU-LOWER	\$ 650,000	\$ 715,000	10.0%	\$65,000	3	5	66.7%	2
Waipahu Region	\$ 695,000	\$ 715,000	2.9%	\$20,000	21	27	28.6%	6

Metro Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
ALEWA HEIGHTS	\$ 862,500	\$ 950,000	10.1%	\$87,500	1	1	0.0%	0
ALIAMANU	\$ 750,000	-	-	-	1	-	-	-
KALIHI-LOWER	\$ 865,000	\$ 695,000	-19.7%	-\$170,000	2	5	150.0%	3
KALIHI UKA	\$ 850,000	-	-	-	1	-	-	-
KALIHI VALLEY	\$ 800,000	-	-	-	3	-	-	-
KALIHI-UPPER	-	\$ 708,000	-	-	-	3	-	-
KAM HEIGHTS	\$ 796,000	-	-	-	3	-	-	-
KAPALAMA	\$ 410,000	\$ 490,000	19.5%	\$80,000	1	2	100.0%	1
LILIHA	-	\$ 810,000	-	-	-	1	-	-
MAKIKI AREA	\$ 695,000	-	-	-	1	-	-	-
MAKIKI HEIGHTS	\$ 1,018,600	\$ 1,150,000	12.9%	\$131,400	1	1	0.0%	0
MANOA AREA	\$ 1,150,000	\$ 1,101,000	-4.3%	-\$49,000	1	3	200.0%	2
MANOA-UPPER	-	\$ 1,250,000	-	-	-	1	-	-
MANOA-WOODLAWN	\$ 1,312,500	\$ 1,312,500	0.0%	\$0	3	2	-33.3%	-1
MOANALUA GARDENS	\$ 1,101,000	\$ 968,000	-12.1%	-\$133,000	1	1	0.0%	0
MOANALUA VALLEY	\$ 850,000	-	-	-	1	-	-	-
NUUANU-LOWER	\$ 865,000	-	-	-	3	-	-	-
OLD PALI	\$ 1,900,000	\$ 1,500,000	-21.1%	-\$400,000	1	1	0.0%	0
PACIFIC HEIGHTS	\$ 930,000	-	-	-	2	-	-	-
PALAMA	\$ 383,000	-	-	-	1	-	-	-
PUNCHBOWL AREA	\$ 1,200,000	\$ 1,035,000	-13.8%	-\$165,000	1	1	0.0%	0
PUUNUI	\$ 1,025,000	-	-	-	2	-	-	-
PAUOA VALLEY	-	\$ 745,000	-	-	-	1	-	-
PUNAHOU	\$ 925,000	-	-	-	1	-	-	-
WAIKIKI	\$ 185,000	-	-	-	1	-	-	-
UALAKAA	-	\$ 1,635,000	-	-	-	1	-	-
SALT LAKE	\$ 980,000	\$ 960,000	-2.0%	-\$20,000	1	1	0.0%	0
Metro Region	\$ 865,000	\$ 920,000	6.4%	\$55,000	33	25	-24.2%	-8

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Central Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
LAUNANI VALLEY	\$ 372,000	\$ 377,000	1.3%	\$5,000	3	8	166.7%	5
MILILANI AREA	\$ 368,750	\$ 458,000	24.2%	\$89,250	16	16	0.0%	0
MILILANI MAUKA	\$ 441,000	\$ 375,000	-15.0%	-\$66,000	10	15	50.0%	5
WAHIAWA HEIGHTS	\$ 240,000	\$ 277,750	15.7%	\$37,750	1	2	100.0%	1
WILIKINA	\$ 127,000	\$ 120,000	-5.5%	-\$7,000	1	1	0.0%	0
WAIPIO ACRES/WAIKALANI WOOD	\$ 265,000	\$ 259,000	-2.3%	-\$6,000	9	9	0.0%	0
Central Region	\$ 380,000	\$ 375,000	-1.3%	-\$5,000	40	51	27.5%	11
Diamond Hd Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
DIAMOND HEAD	\$ 1,200,000	\$ 720,000	-40.0%	-\$480,000	7	6	-14.3%	-1
KAHALA AREA	\$ 1,350,000	-	-	-	1	-	-	-
KULIOUOU	-	\$ 730,000	-	-	-	1	-	-
PALOLO	\$ 192,500	\$ 329,000	70.9%	\$136,500	1	2	100.0%	1
ST LOUIS	\$ 635,000	\$ 550,000	-13.4%	-\$85,000	1	2	100.0%	1
WAIALAE G/C	\$ 138,888	-	-	-	1	-	-	-
WAIALAE NUI VLY	\$ 556,500	-	-	-	4	-	-	-
Diamond Hd Region	\$ 575,000	\$ 550,000	-4.3%	-\$25,000	15	11	-26.7%	-4
Ewa Plain Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AG/INDL/NAVY	\$ 343,000	\$ 257,050	-25.1%	-\$85,950	1	2	100.0%	1
EWA	\$ 322,500	\$ 380,000	17.8%	\$57,500	6	10	66.7%	4
EWA GEN CORTEBELLA	\$ 455,000	-	-	-	1	-	-	-
EWA GEN SODA CREEK	-	\$ 348,000	-	-	-	5	-	-
EWA GEN SUN TERRA ON THE PARK	\$ 309,000	-	-	-	2	-	-	-
HOAKALEI-KA MAKANA	\$ 562,500	\$ 600,000	6.7%	\$37,500	3	4	33.3%	1
KAPOLEI	\$ 371,051	\$ 460,000	24.0%	\$88,949	10	6	-40.0%	-4
KAPOLEI MALANAI	\$ 341,000	-	-	-	1	-	-	-
KAPOLEI MEHANA - AWAKEA	-	\$ 695,000	-	-	-	1	-	-
KAPOLEI-MEHANA-MANAWA	-	\$ 705,000	-	-	-	1	-	-
KO OLINA	\$ 587,500	\$ 636,000	8.3%	\$48,500	10	13	30.0%	3
OCEAN POINTE	\$ 516,500	\$ 550,000	6.5%	\$33,500	9	8	-11.1%	-1
Ewa Plain Region	\$ 495,000	\$ 515,000	4.0%	\$20,000	43	50	16.3%	7
Hawaii Kai Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
HAHAIONE-LOWER	\$ 480,000	\$ 560,000	16.7%	\$80,000	7	5	-28.6%	-2
KALAMA VALLEY	-	\$ 795,000	-	-	-	1	-	-
MARINERS VALLEY	\$ 635,000	\$ 665,000	4.7%	\$30,000	1	1	0.0%	0
WEST MARINA	\$ 675,000	\$ 680,000	0.7%	\$5,000	13	13	0.0%	0
Hawaii Kai Region	\$ 629,000	\$ 669,000	6.4%	\$40,000	21	20	-4.8%	-1
Kailua Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AIKAHI PARK	-	\$ 649,000	-	-	-	1	-	-
BLUESTONE	\$ 1,015,000	-	-	-	3	-	-	-
KUKILAKILA	-	\$ 995,000	-	-	-	1	-	-
KAILUA TOWN	\$ 575,000	\$ 630,000	9.6%	\$55,000	5	7	40.0%	2
KOOLAUPOKO	\$ 750,000	-	-	-	1	-	-	-
WAIMANALO	\$ 539,000	-	-	-	1	-	-	-
Kailua Region	\$ 634,000	\$ 649,000	2.4%	\$15,000	10	9	-10.0%	-1
Kaneohe Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
COUNTRY CLUB	\$ 690,000	-	-	-	2	-	-	-
HAIKU VILLAGE	\$ 480,500	\$ 600,000	24.9%	\$119,500	2	1	-50.0%	-1
HAIKU PLANTATION	\$ 645,000	-	-	-	1	-	-	-
HALE KOU	\$ 367,500	-	-	-	2	-	-	-
KAAAWA	\$ 249,500	\$ 335,000	34.3%	\$85,500	2	1	-50.0%	-1
LILIPUNA	\$ 622,000	\$ 637,000	2.4%	\$15,000	4	2	-50.0%	-2
PUUALII	\$ 500,000	\$ 590,000	18.0%	\$90,000	3	3	0.0%	0
PUNALUU	\$ 320,000	\$ 67,000	-79.1%	-\$253,000	1	1	0.0%	0
TEMPLE VALLEY	\$ 550,000	\$ 630,000	14.5%	\$80,000	7	7	0.0%	0
WINDWARD ESTATES	\$ 425,000	\$ 446,000	4.9%	\$21,000	3	5	66.7%	2
Kaneohe Region	\$ 535,000	\$ 595,000	11.2%	\$60,000	27	20	-25.9%	-7

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Leeward Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
MAILI	\$ 185,000	\$ 191,500	3.5%	\$6,500	7	3	-57.1%	-4
WAIANA	\$ 103,000	\$ 133,000	29.1%	\$30,000	2	3	50.0%	1
MAKAHA	\$ 197,444	\$ 168,750	-14.5%	-\$28,694	6	8	33.3%	2
Leeward Region	\$ 156,100	\$ 161,250	3.3%	\$5,150	15	14	-6.7%	-1
Makakilo Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
MAKAKILO-UPPER	\$ 352,500	\$ 455,000	29.1%	\$102,500	18	15	-16.7%	-3
Makakilo Region	\$ 352,500	\$ 455,000	29.1%	\$102,500	18	15	-16.7%	-3
Metro Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
ALA MOANA	\$ 282,000	\$ 290,000	2.8%	\$8,000	20	14	-30.0%	-6
ALIAMANU	\$ 310,000	\$ 260,000	-16.1%	-\$50,000	1	1	0.0%	0
CHINATOWN	\$ 568,000	\$ 541,000	-4.8%	-\$27,000	3	4	33.3%	1
DILLINGHAM	\$ 520,000	\$ 349,000	-32.9%	-\$171,000	1	1	0.0%	0
DOWNTOWN	\$ 363,000	\$ 360,000	-0.8%	-\$3,000	2	8	300.0%	6
HOLIDAY MART	\$ 390,000	\$ 390,000	0.0%	\$0	10	6	-40.0%	-4
KAKAAKO	\$ 762,500	\$ 832,500	9.2%	\$70,000	31	32	3.2%	1
KALIHI AREA	\$ 237,500	\$ 263,000	10.7%	\$25,500	2	1	-50.0%	-1
KAPAHULU	\$ 499,000	\$ 660,000	32.3%	\$161,000	1	1	0.0%	0
KAPALAMA	\$ 360,000	\$ 310,000	-13.9%	-\$50,000	1	2	100.0%	1
LILIHA	\$ 363,000	-	-	-	1	-	-	-
KAPIO/KINAU/WARD	\$ 325,000	-	-	-	1	-	-	-
KAPIOLANI	\$ 453,000	\$ 464,500	2.5%	\$11,500	11	10	-9.1%	-1
MAKIKI	\$ 375,000	\$ 148,000	-60.5%	-\$227,000	4	1	-75.0%	-3
MAKIKI AREA	\$ 307,000	\$ 325,000	5.9%	\$18,000	15	18	20.0%	3
MANOA-WOODLAWN	-	\$ 992,000	-	-	-	1	-	-
MCCULLY	\$ 255,000	\$ 165,000	-35.3%	-\$90,000	3	4	33.3%	1
MOIILILI	\$ 415,000	\$ 377,500	-9.0%	-\$37,500	11	12	9.1%	1
MOANALUA VALLEY	-	\$ 745,000	-	-	-	1	-	-
NUUANU-LOWER	\$ 341,000	\$ 299,000	-12.3%	-\$42,000	1	3	200.0%	2
PALAMA	-	\$ 215,000	-	-	-	3	-	-
PAUOA VALLEY	\$ 306,000	-	-	-	1	-	-	-
PAWAA	\$ 417,887	\$ 335,500	-19.7%	-\$82,387	6	5	-16.7%	-1
PUNAHOU	\$ 387,250	\$ 445,000	14.9%	\$57,750	6	7	16.7%	1
PUNCHBOWL AREA	\$ 379,500	\$ 425,000	12.0%	\$45,500	14	8	-42.9%	-6
PUNCHBOWL-LOWER	\$ 340,000	\$ 249,000	-26.8%	-\$91,000	4	3	-25.0%	-1
SALT LAKE	\$ 338,000	\$ 400,000	18.3%	\$62,000	19	16	-15.8%	-3
UNIVERSITY	\$ 279,000	\$ 306,000	9.7%	\$27,000	1	1	0.0%	0
WAIKIKI	\$ 390,500	\$ 380,000	-2.7%	-\$10,500	120	94	-21.7%	-26
Metro Region	\$ 390,500	\$ 415,000	6.3%	\$24,500	290	257	-11.4%	-33
North Shore Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
MOKULEIA	-	\$ 505,000	-	-	-	1	-	-
WAIALUA	\$ 290,000	\$ 309,000	6.6%	\$19,000	3	1	-66.7%	-2
KUILIMA	\$ 718,000	\$ 562,500	-21.7%	-\$155,500	2	2	0.0%	0
North Shore Region	\$ 645,000	\$ 490,000	-24.0%	-\$155,000	5	4	-20.0%	-1
Pearl City Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AIEA AREA	-	\$ 265,000	-	-	-	1	-	-
AIEA HEIGHTS	-	\$ 590,000	-	-	-	1	-	-
HALAWA	\$ 455,000	\$ 382,750	-15.9%	-\$72,250	3	2	-33.3%	-1
MANANA	\$ 264,500	\$ 368,000	39.1%	\$103,500	2	3	50.0%	1
NAVY/FEDERAL	\$ 290,000	\$ 366,000	26.2%	\$76,000	1	1	0.0%	0
NEWTOWN	\$ 477,500	-	-	-	2	-	-	-
PEARLRIDGE	\$ 385,000	\$ 417,000	8.3%	\$32,000	18	13	-27.8%	-5
WAIU	\$ 352,000	\$ 440,000	25.0%	\$88,000	4	3	-25.0%	-1
WAIMALU	\$ 322,500	-	-	-	2	-	-	-
WAILUNA	\$ 593,000	-	-	-	2	-	-	-
Pearl City Region	\$ 367,500	\$ 406,500	10.6%	\$39,000	34	24	-29.4%	-10

Condo Solds - May 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3

Waipahu Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
ROYAL KUNIA	\$ 410,000	\$ 400,000	-2.4%	-\$10,000	1	1	0.0%	0
WAIKELE	\$ 403,000	\$ 429,500	6.6%	\$26,500	7	7	0.0%	0
WAIPAHU-LOWER	\$ 200,000	\$ 240,000	20.0%	\$40,000	5	5	0.0%	0
WAIPIO GENTRY	\$ 345,000	\$ 355,000	2.9%	\$10,000	9	7	-22.2%	-2
Waipahu Region	\$ 347,500	\$ 378,000	8.8%	\$30,500	22	20	-9.1%	-2