

Local Market Update

Single Family Homes

November 2016



November 2016		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Nov-16	Nov-15	Change	Nov-16	Nov-15	Change	Nov-16	Nov-15	Change	Nov-16	Nov-15	Change	Nov-16	Nov-15	Change	Nov-16	Nov-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	12	8	50%	6	6	0%	\$957,500	\$1,837,500	-48%	101.1%	91.9%	10%	24	15	60%	51	38	34%
Ala Moana - Kakaako	1-2-3	0	2	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	2	3	-33%
Downtown - Nuuanu	1-1-8 to 1-2-2	10	2	400%	9	4	125%	\$750,000	\$1,050,000	-29%	96.3%	84.3%	14%	45	156	-71%	28	24	17%
Ewa Plain	1-9-1	65	56	16%	61	59	3%	\$625,000	\$575,000	9%	99.2%	96.6%	3%	16	20	-20%	138	147	-6%
Hawaii Kai	1-3-9	16	8	100%	21	14	50%	\$999,999	\$1,037,500	-4%	91.9%	103.5%	-11%	14	19	-26%	85	69	23%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	24	35	-31%	23	18	28%	\$1,290,000	\$1,176,000	10%	93.5%	97.0%	-4%	27	23	17%	104	99	5%
Kalihi - Palama	1-1-2 to 1-1-7	16	5	220%	8	7	14%	\$660,000	\$540,000	22%	87.3%	101.9%	-14%	18	16	13%	46	33	39%
Kaneohe	Selected 1-4-4 to 1-4-7	16	17	-6%	18	16	13%	\$800,000	\$750,000	7%	101.7%	97.0%	5%	18	19	-5%	70	62	13%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	24	17	41%	22	13	69%	\$914,000	\$908,000	1%	101.6%	98.2%	3%	19	8	138%	91	66	38%
Makaha - Nanakuli	1-8-1 to 1-8-9	25	19	32%	26	12	117%	\$409,500	\$403,500	1%	102.6%	99.1%	4%	19	31	-39%	100	69	45%
Makakilo	1-9-2 to 1-9-3	14	13	8%	9	10	-10%	\$651,000	\$620,500	5%	102.5%	96.1%	7%	20	69	-71%	29	49	-41%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	10	11	-9%	8	9	-11%	\$1,486,000	\$1,080,000	38%	95.9%	98.4%	-3%	38	23	65%	35	60	-42%
Mililani	Selected 1-9-4 to 1-9-5	15	22	-32%	20	16	25%	\$787,500	\$757,500	4%	97.8%	98.4%	-1%	11	19	-42%	42	60	-30%
Moanalua - Salt Lake	1-1-1	3	1	200%	3	3	0%	\$790,000	\$665,000	19%	105.3%	97.1%	8%	16	11	45%	9	11	-18%
North Shore	1-5-6 to 1-6-9	19	17	12%	7	8	-13%	\$766,500	\$1,055,000	-27%	96.4%	91.8%	5%	2	64	-97%	69	73	-5%
Pearl City - Aiea	1-9-6 to 1-9-9	37	19	95%	17	16	6%	\$688,888	\$747,500	-8%	95.7%	99.7%	-4%	17	18	-6%	59	55	7%
Wahiawa	1-7-1 to 1-7-7	9	6	50%	5	6	-17%	\$600,000	\$483,750	24%	82.8%	92.1%	-10%	15	48	-69%	22	23	-4%
Waialae - Kahala	1-3-5	19	18	6%	8	8	0%	\$2,750,000	\$1,935,000	42%	93.3%	92.6%	1%	48	36	33%	91	68	34%
Waikiki	1-2-6	1	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	2	0	-
Waipahu	1-9-4	17	23	-26%	18	15	20%	\$679,500	\$635,500	7%	98.1%	99.5%	-1%	19	11	73%	40	45	-11%
Windward Coast	1-4-8 to 1-5-5	10	14	-29%	5	6	-17%	\$584,000	\$862,000	-32%	100.9%	91.8%	10%	32	27	19%	39	37	5%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Nov-16	Nov-15	Change	Nov-16	Nov-15	Change	Nov-16	Nov-15	Change	Nov-16	Nov-15	Change	Nov-16	Nov-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	133	121	10%	81	78	4%	\$1,100,000	\$1,082,500	2%	91.7%	96.2%	-5%	20	25	-20%
Ala Moana - Kakaako	1-2-3	8	13	-38%	6	5	20%	\$795,000	\$1,200,000	-34%	92.3%	96.0%	-4%	34	25	36%
Downtown - Nuuanu	1-1-8 to 1-2-2	115	102	13%	73	76	-4%	\$933,000	\$874,000	7%	93.5%	98.6%	-5%	23	24	-4%
Ewa Plain	1-9-1	811	746	9%	672	609	10%	\$625,000	\$587,000	6%	99.4%	99.5%	0%	13	14	-7%
Hawaii Kai	1-3-9	258	247	4%	174	181	-4%	\$1,067,500	\$1,115,000	-4%	95.7%	94.9%	1%	23	23	0%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	398	353	13%	290	271	7%	\$1,070,000	\$1,005,000	6%	98.3%	101.0%	-3%	17	16	6%
Kalihi - Palama	1-1-2 to 1-1-7	152	136	12%	98	103	-5%	\$700,000	\$682,500	3%	96.6%	96.4%	0%	12	17	-29%
Kaneohe	Selected 1-4-4 to 1-4-7	288	272	6%	202	215	-6%	\$800,000	\$755,000	6%	100.0%	96.9%	3%	16	21	-24%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	291	276	5%	182	209	-13%	\$950,000	\$890,000	7%	100.0%	98.0%	2%	18	22	-18%
Makaha - Nanakuli	1-8-1 to 1-8-9	373	325	15%	256	223	15%	\$430,000	\$379,000	13%	98.2%	97.4%	1%	22	30	-27%
Makakilo	1-9-2 to 1-9-3	192	202	-5%	154	149	3%	\$682,500	\$625,000	9%	99.1%	99.2%	0%	27	26	4%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	131	164	-20%	106	94	13%	\$1,104,500	\$1,100,000	0%	96.9%	93.4%	4%	30	23	30%
Mililani	Selected 1-9-4 to 1-9-5	250	310	-19%	232	228	2%	\$750,000	\$692,000	8%	98.7%	98.9%	0%	16	22	-27%
Moanalua - Salt Lake	1-1-1	49	56	-13%	35	41	-15%	\$885,000	\$767,000	15%	98.9%	96.5%	2%	19	14	36%
North Shore	1-5-6 to 1-6-9	163	169	-4%	100	90	11%	\$795,000	\$830,000	-4%	93.6%	96.7%	-3%	38	35	9%
Pearl City - Aiea	1-9-6 to 1-9-9	320	291	10%	252	213	18%	\$732,250	\$672,000	9%	99.2%	99.0%	0%	13	17	-24%
Wahiawa	1-7-1 to 1-7-7	94	96	-2%	69	66	5%	\$570,000	\$515,000	11%	99.1%	98.1%	1%	13	27	-52%
Waialae - Kahala	1-3-5	212	186	14%	91	95	-4%	\$1,850,000	\$1,850,000	0%	93.4%	97.9%	-5%	42	35	20%
Waikiki	1-2-6	4	1	300%	1	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-
Waipahu	1-9-4	232	246	-6%	200	204	-2%	\$628,000	\$600,000	5%	98.4%	97.6%	1%	16	20	-20%
Windward Coast	1-4-8 to 1-5-5	118	91	30%	63	46	37%	\$650,000	\$637,250	2%	98.6%	91.7%	8%	23	51	-55%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

Condos November 2016



November 2016		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Nov-16	Nov-15	Change	Nov-16	Nov-15	Change	Nov-16	Nov-15	Change	Nov-16	Nov-15	Change	Nov-16	Nov-15	Change	Nov-16	Nov-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	1	0	-
Ala Moana - Kakaako	1-2-3	65	44	48%	42	22	91%	\$545,000	\$641,500	-15%	99.6%	92.6%	8%	33	67	-51%	249	209	19%
Downtown - Nuuanu	1-1-8 to 1-2-2	28	32	-13%	30	32	-6%	\$374,000	\$336,750	11%	97.8%	100.1%	-2%	38	51	-25%	134	126	6%
Ewa Plain	1-9-1	44	37	19%	38	30	27%	\$420,500	\$339,000	24%	101.3%	99.1%	2%	12	16	-25%	85	96	-11%
Hawaii Kai	1-3-9	12	17	-29%	12	12	0%	\$645,000	\$587,500	10%	95.2%	98.4%	-3%	44	36	22%	41	56	-27%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	6	8	-25%	8	4	100%	\$552,500	\$520,000	6%	100.5%	99.5%	1%	7	31	-77%	13	11	18%
Kalihi - Palama	1-1-2 to 1-1-7	9	8	13%	9	8	13%	\$435,000	\$530,000	-18%	99.0%	96.4%	3%	55	11	400%	27	27	0%
Kaneohe	Selected 1-4-4 to 1-4-7	13	17	-24%	19	14	36%	\$510,000	\$500,000	2%	94.1%	98.6%	-5%	9	24	-63%	41	31	32%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	10	14	-29%	8	8	0%	\$342,500	\$672,500	-49%	96.8%	99.7%	-3%	50	19	163%	60	57	5%
Makaha - Nanakuli	1-8-1 to 1-8-9	17	15	13%	14	8	75%	\$141,500	\$124,500	14%	94.4%	95.4%	-1%	37	30	23%	60	58	3%
Makakilo	1-9-2 to 1-9-3	12	10	20%	11	10	10%	\$335,000	\$366,969	-9%	100.0%	97.5%	3%	8	9	-11%	25	26	-4%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	60	60	0%	48	49	-2%	\$380,000	\$336,000	13%	99.1%	96.3%	3%	16	27	-41%	195	181	8%
Milliani	Selected 1-9-4 to 1-9-5	25	28	-11%	34	33	3%	\$359,250	\$340,000	6%	100.5%	100.0%	0%	8	9	-11%	55	55	0%
Moanalua - Salt Lake	1-1-1	19	18	6%	14	16	-13%	\$407,000	\$340,500	20%	95.9%	97.4%	-2%	19	12	58%	42	45	-7%
North Shore	1-5-6 to 1-6-9	3	4	-25%	5	3	67%	\$398,000	\$218,000	83%	97.1%	91.2%	6%	53	88	-40%	18	13	38%
Pearl City - Aiea	1-9-6 to 1-9-9	25	32	-22%	27	24	13%	\$379,000	\$303,000	25%	97.2%	96.8%	0%	11	13	-15%	68	70	-3%
Wahiawa	1-7-1 to 1-7-7	5	6	-17%	4	1	300%	\$222,500	\$140,000	59%	100.0%	89.9%	11%	21	9	133%	8	6	33%
Waialae - Kahala	1-3-5	7	7	0%	6	3	100%	\$562,500	\$545,000	3%	97.8%	95.6%	2%	16	68	-76%	33	17	94%
Waikiki	1-2-6	94	126	-25%	74	67	10%	\$410,500	\$335,000	23%	98.4%	101.5%	-3%	43	31	39%	444	557	-20%
Waipahu	1-9-4	16	14	14%	17	14	21%	\$358,000	\$309,250	16%	100.0%	98.9%	1%	9	9	0%	31	33	-6%
Windward Coast	1-4-8 to 1-5-5	7	7	0%	1	0	-	\$222,500	\$0	-	98.9%	0.0%	-	13	0	-	19	16	19%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Nov-16	Nov-15	Change	Nov-16	Nov-15	Change	Nov-16	Nov-15	Change	Nov-16	Nov-15	Change	Nov-16	Nov-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	4	5	-20%	3	6	-50%	\$670,000	\$662,500	1%	95.9%	100.1%	-4%	65	29	124%
Ala Moana - Kakaako	1-2-3	674	686	-2%	436	389	12%	\$500,000	\$398,000	26%	99.0%	95.2%	4%	37	43	-14%
Downtown - Nuuanu	1-1-8 to 1-2-2	472	509	-7%	329	312	5%	\$400,000	\$432,500	-8%	96.5%	98.4%	-2%	20	27	-26%
Ewa Plain	1-9-1	555	499	11%	462	394	17%	\$443,000	\$407,000	9%	99.6%	98.8%	1%	11	18	-39%
Hawaii Kai	1-3-9	246	237	4%	190	172	10%	\$630,000	\$600,000	5%	98.7%	97.6%	1%	25	17	47%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	109	130	-16%	94	67	40%	\$550,000	\$550,000	0%	100.0%	100.9%	-1%	12	8	50%
Kalihi - Palama	1-1-2 to 1-1-7	147	127	16%	107	94	14%	\$382,000	\$360,000	6%	96.0%	99.6%	-4%	22	17	29%
Kaneohe	Selected 1-4-4 to 1-4-7	215	215	0%	182	200	-9%	\$535,000	\$473,500	13%	100.0%	101.4%	-1%	11	12	-8%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	119	144	-17%	68	86	-21%	\$503,750	\$550,000	-8%	93.5%	95.2%	-2%	50	30	67%
Makaha - Nanakuli	1-8-1 to 1-8-9	218	198	10%	159	130	22%	\$135,000	\$133,500	1%	96.6%	95.4%	1%	29	42	-31%
Makakilo	1-9-2 to 1-9-3	154	164	-6%	131	142	-8%	\$350,000	\$318,750	10%	100.9%	98.8%	2%	11	16	-31%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	807	800	1%	592	551	7%	\$370,500	\$345,000	7%	97.8%	98.9%	-1%	21	22	-5%
Milliani	Selected 1-9-4 to 1-9-5	393	405	-3%	359	374	-4%	\$358,500	\$340,000	5%	101.0%	100.4%	1%	9	12	-25%
Moanalua - Salt Lake	1-1-1	222	271	-18%	189	230	-18%	\$358,000	\$335,000	7%	99.7%	98.5%	1%	11	13	-15%
North Shore	1-5-6 to 1-6-9	62	65	-5%	47	49	-4%	\$430,000	\$380,000	13%	97.7%	95.2%	3%	36	54	-33%
Pearl City - Aiea	1-9-6 to 1-9-9	355	349	2%	303	286	6%	\$352,500	\$330,000	7%	97.9%	97.1%	1%	11	16	-31%
Wahiawa	1-7-1 to 1-7-7	35	41	-15%	27	39	-31%	\$172,000	\$144,000	19%	100.0%	97.0%	3%	13	19	-32%
Waialae - Kahala	1-3-5	80	57	40%	47	37	27%	\$568,000	\$535,000	6%	98.8%	100.9%	-2%	23	15	53%
Waikiki	1-2-6	1403	1517	-8%	973	866	12%	\$370,000	\$349,000	6%	96.1%	96.9%	-1%	349	38	3%
Waipahu	1-9-4	232	234	-1%	204	209	-2%	\$329,000	\$310,000	6%	99.7%	96.9%	3%	11	14	-21%
Windward Coast	1-4-8 to 1-5-5	37	35	6%	22	12	83%	\$222,500	\$211,000	5%	97.2%	91.7%	6%	49	78	-37%

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November 2016

Aina Haina - Kuliouou

1-3-6 to 1-3-8

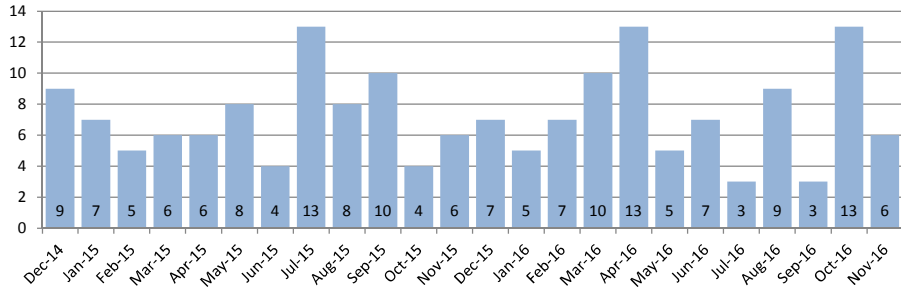


November 2016

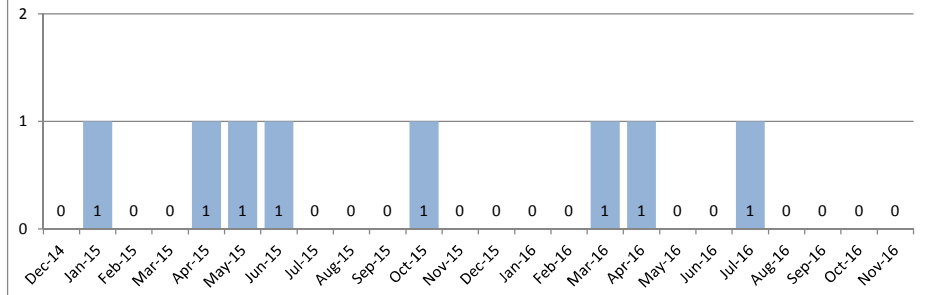
Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	12	8	50%	133	121	10%
Closed Sales	6	6	0%	81	78	4%
Median Sales Price	\$957,500	\$1,837,500	-48%	\$1,100,000	\$1,082,500	2%
Percent of Original List Price Received	101.1%	91.9%	10%	91.7%	96.2%	-5%
Median Days on Market Until Sale	24	15	60%	20	25	-20%
Inventory of Homes for Sale	51	38	34%	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	0	0	-	4	5	-20%
Closed Sales	0	0	-	3	6	-50%
Median Sales Price	\$0	\$0	-	\$670,000	\$662,500	1%
Percent of Original List Price Received	0.0%	0.0%	-	95.9%	100.1%	-4%
Median Days on Market Until Sale	0	0	-	65	29	124%
Inventory of Homes for Sale	1	0	-	-	-	-

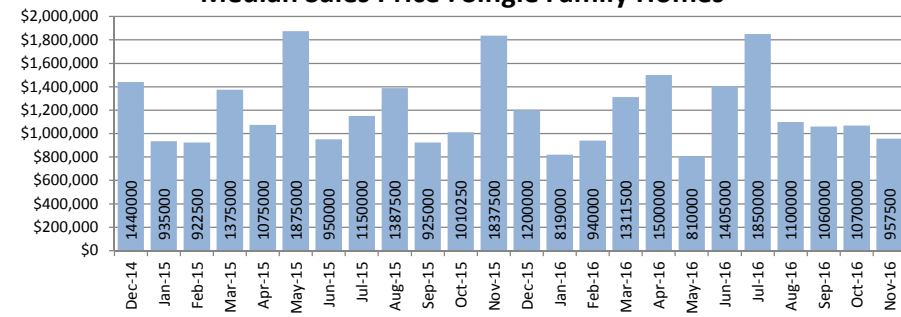
Closed Sales : Single Family Homes



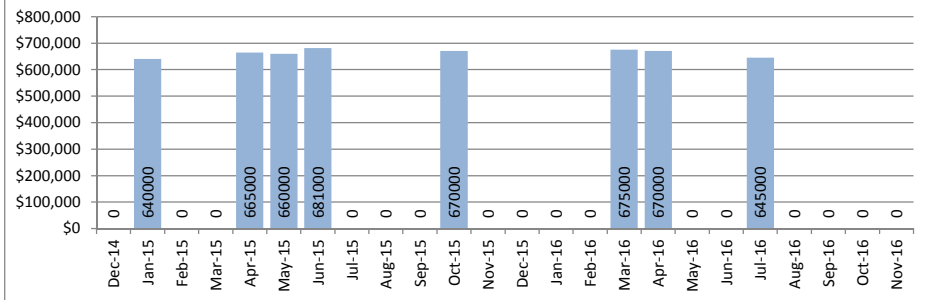
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2016

Ala Moana - Kakaako

1-2-3

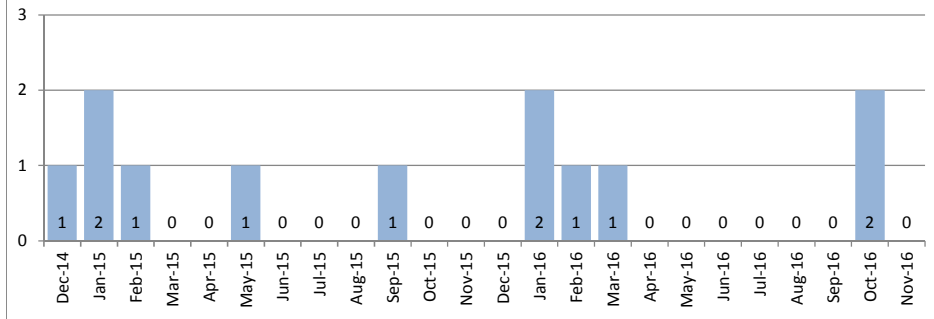


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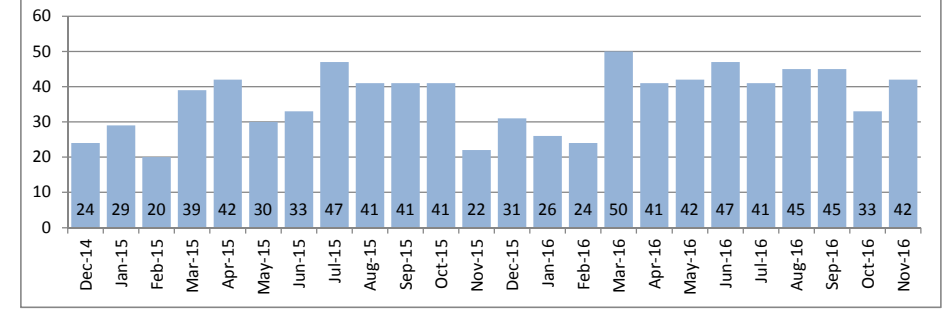
Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	0	2	-	8	13	-38%
Closed Sales	0	0	-	6	5	20%
Median Sales Price	\$0	\$0	-	\$795,000	\$1,200,000	-34%
Percent of Original List Price Received	0.0%	0.0%	-	92.3%	96.0%	-4%
Median Days on Market Until Sale	0	0	-	34	25	36%
Inventory of Homes for Sale	2	3	-33%	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	65	44	48%	674	686	-2%
Closed Sales	42	22	91%	436	389	12%
Median Sales Price	\$545,000	\$641,500	-15%	\$500,000	\$398,000	26%
Percent of Original List Price Received	99.6%	92.6%	8%	99.0%	95.2%	4%
Median Days on Market Until Sale	33	67	-51%	37	43	-14%
Inventory of Homes for Sale	249	209	19%	-	-	-

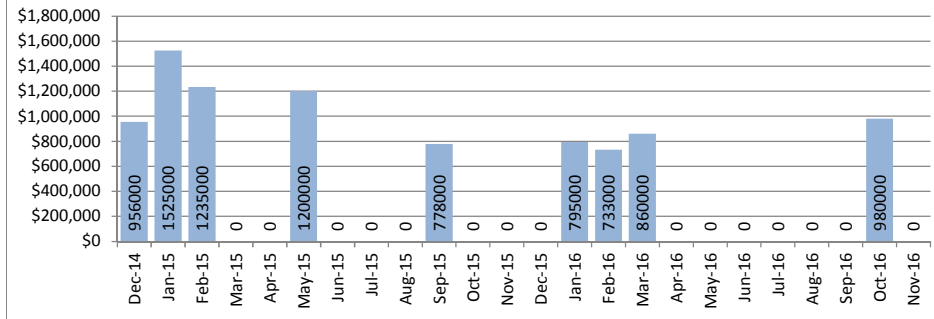
Closed Sales : Single Family Homes



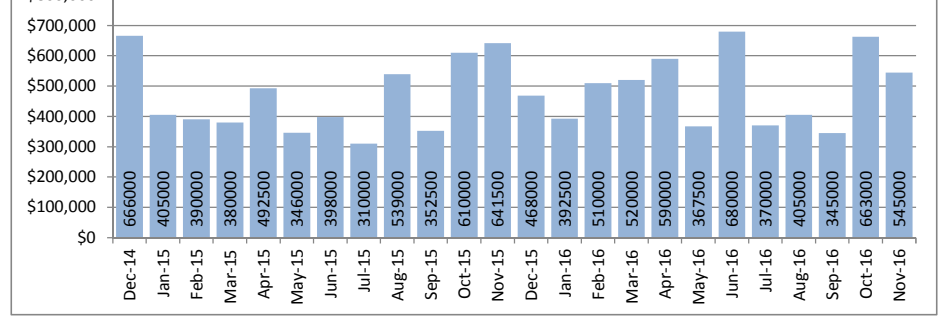
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



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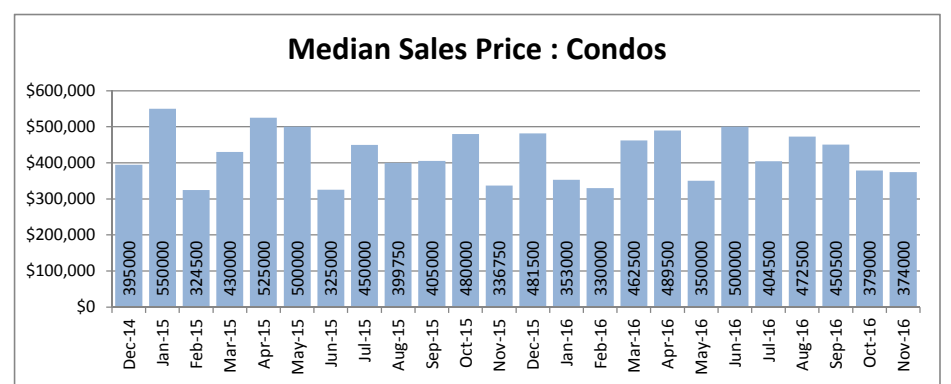
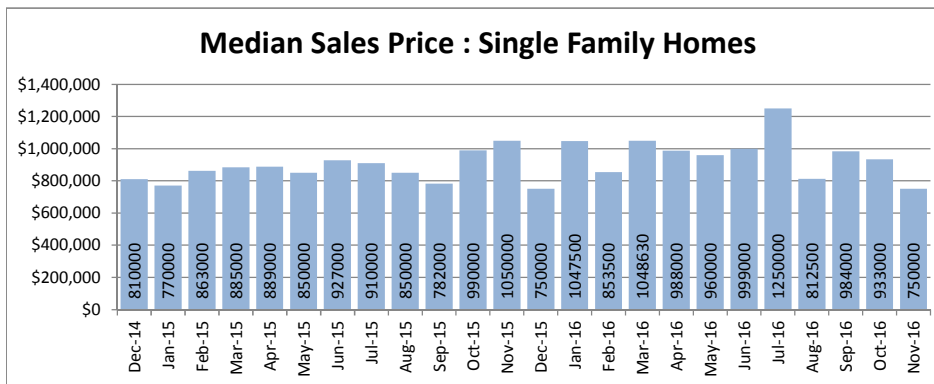
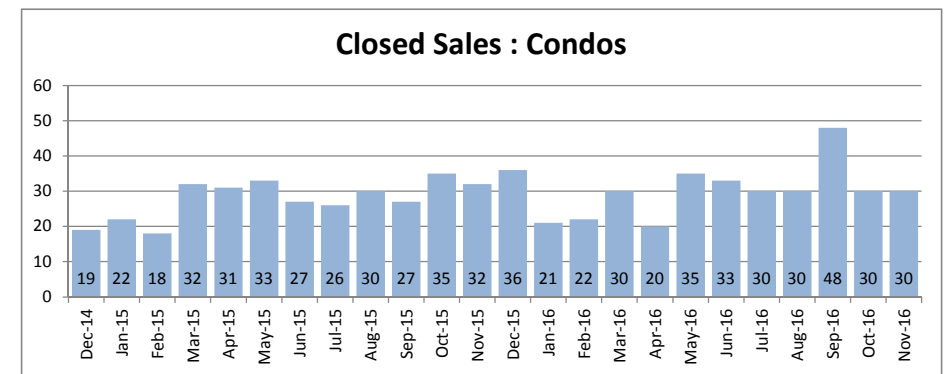
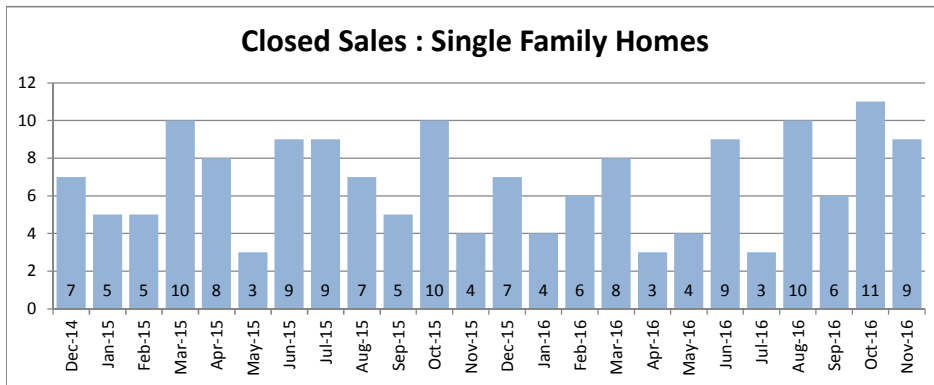


Downtown - Nuuanu
1-1-8 to 1-2-2

November 2016

Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	10	2	400%	115	102	13%
Closed Sales	9	4	125%	73	76	-4%
Median Sales Price	\$750,000	\$1,050,000	-29%	\$933,000	\$874,000	7%
Percent of Original List Price Received	96.3%	84.3%	14%	93.5%	98.6%	-5%
Median Days on Market Until Sale	45	156	-71%	23	24	-4%
Inventory of Homes for Sale	28	24	17%	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	28	32	-13%	472	509	-7%
Closed Sales	30	32	-6%	329	312	5%
Median Sales Price	\$374,000	\$336,750	11%	\$400,000	\$432,500	-8%
Percent of Original List Price Received	97.8%	100.1%	-2%	96.5%	98.4%	-2%
Median Days on Market Until Sale	38	51	-25%	20	27	-26%
Inventory of Homes for Sale	134	126	6%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2016

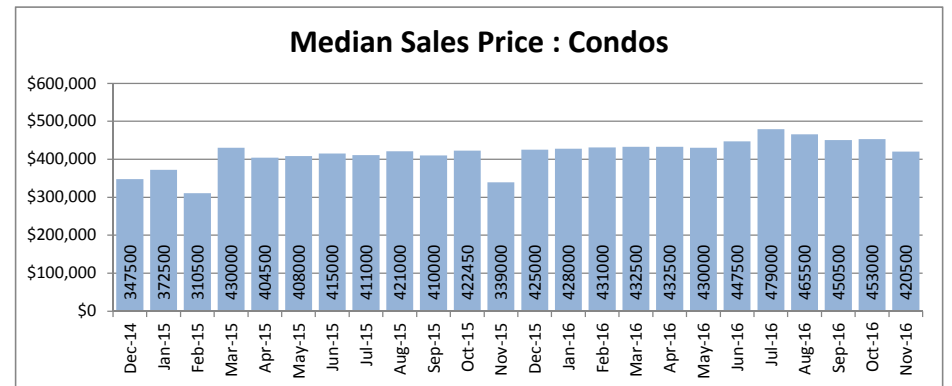
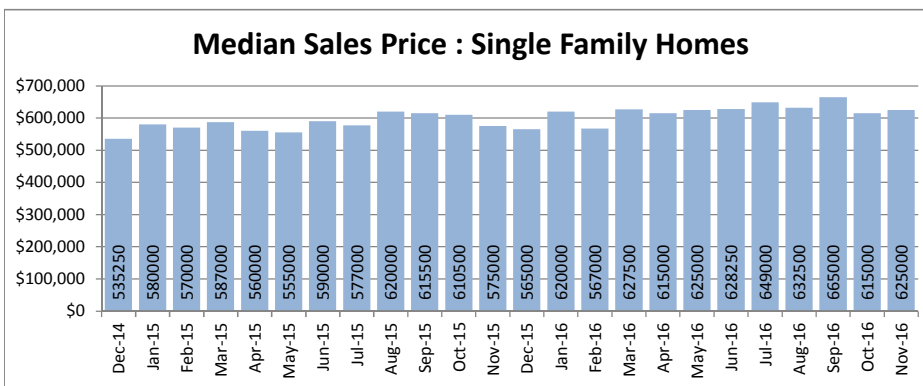
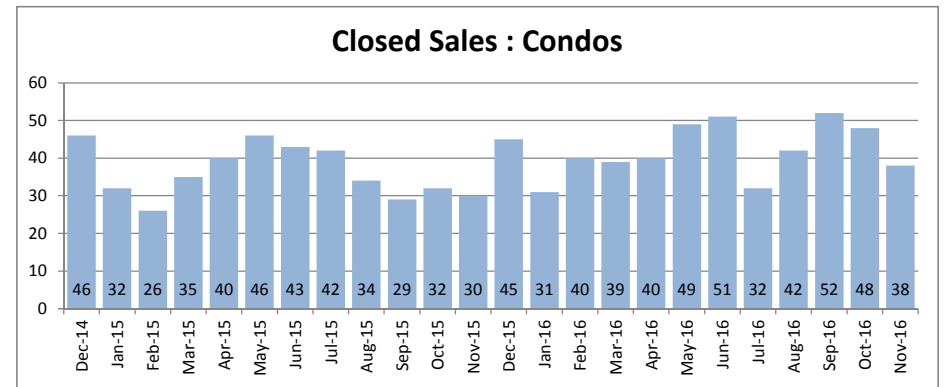
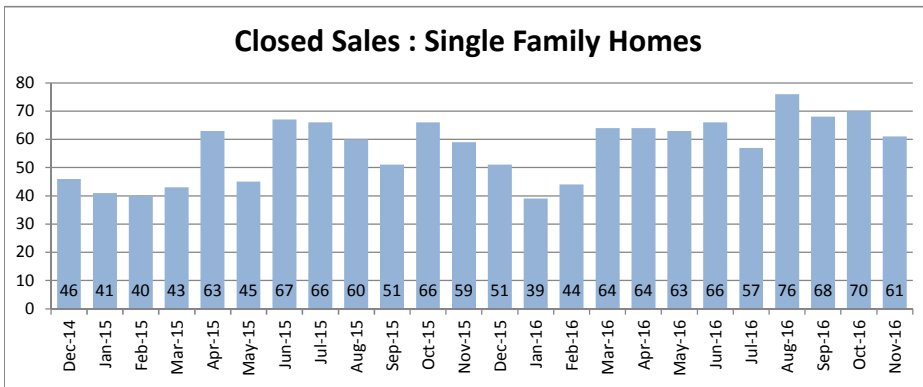


Ewa Plain
1-9-1

November 2016

Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	65	56	16%	811	746	9%
Closed Sales	61	59	3%	672	609	10%
Median Sales Price	\$625,000	\$575,000	9%	\$625,000	\$587,000	6%
Percent of Original List Price Received	99.2%	96.6%	3%	99.4%	99.5%	0%
Median Days on Market Until Sale	16	20	-20%	13	14	-7%
Inventory of Homes for Sale	138	147	-6%	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	44	37	19%	555	499	11%
Closed Sales	38	30	27%	462	394	17%
Median Sales Price	\$420,500	\$339,000	24%	\$443,000	\$407,000	9%
Percent of Original List Price Received	101.3%	99.1%	2%	99.6%	98.8%	1%
Median Days on Market Until Sale	12	16	-25%	11	18	-39%
Inventory of Homes for Sale	85	96	-11%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2016

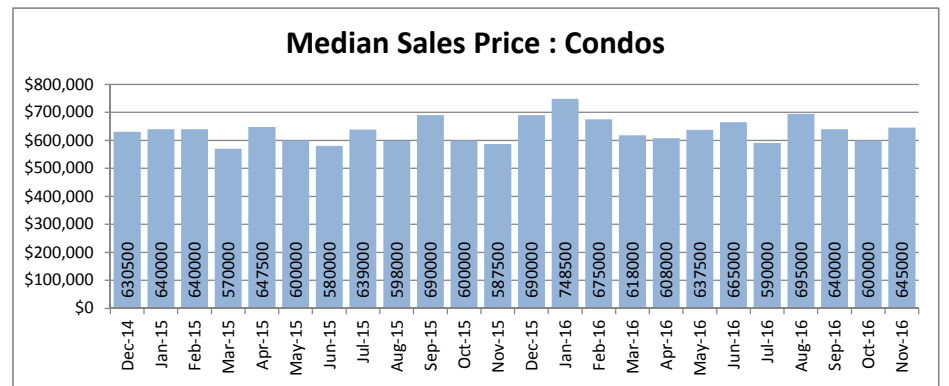
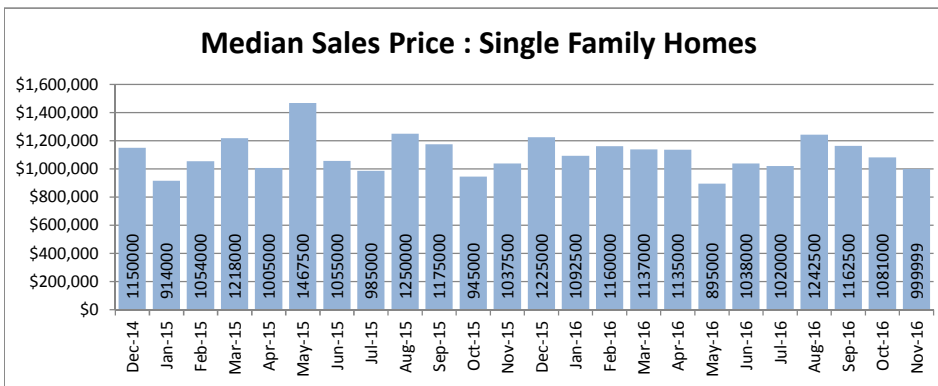
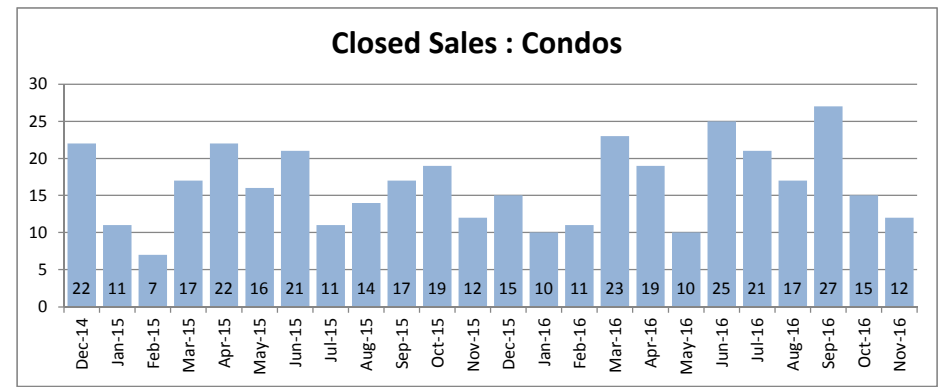
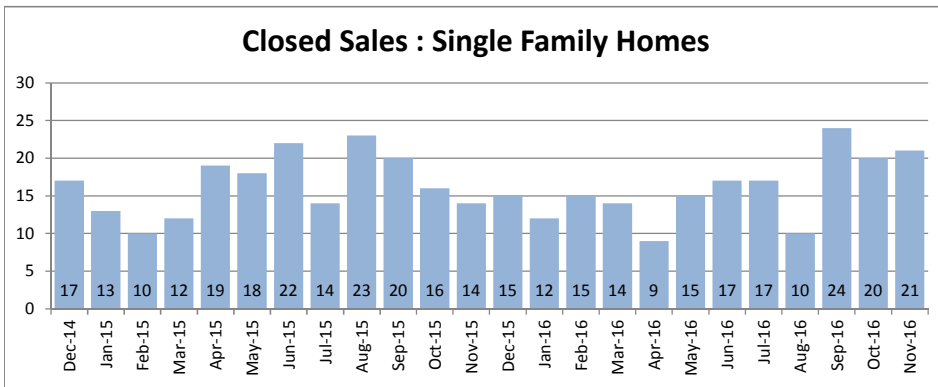


Hawaii Kai
1-3-9

November 2016

Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	16	8	100%	258	247	4%
Closed Sales	21	14	50%	174	181	-4%
Median Sales Price	\$999,999	\$1,037,500	-4%	\$1,067,500	\$1,115,000	-4%
Percent of Original List Price Received	91.9%	103.5%	-11%	95.7%	94.9%	1%
Median Days on Market Until Sale	14	19	-26%	23	23	0%
Inventory of Homes for Sale	85	69	23%	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	12	17	-29%	246	237	4%
Closed Sales	12	12	0%	190	172	10%
Median Sales Price	\$645,000	\$587,500	10%	\$630,000	\$600,000	5%
Percent of Original List Price Received	95.2%	98.4%	-3%	98.7%	97.6%	1%
Median Days on Market Until Sale	44	36	22%	25	17	47%
Inventory of Homes for Sale	41	56	-27%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2016

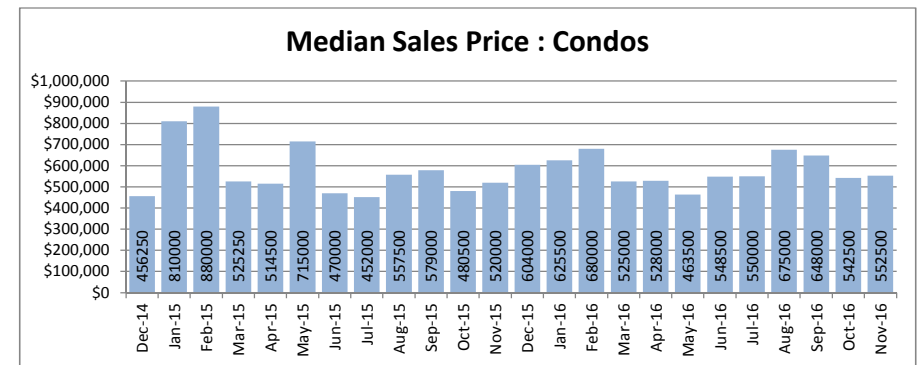
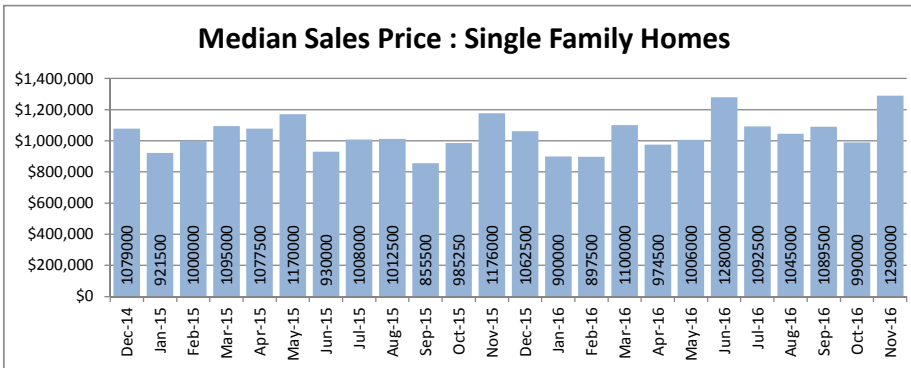
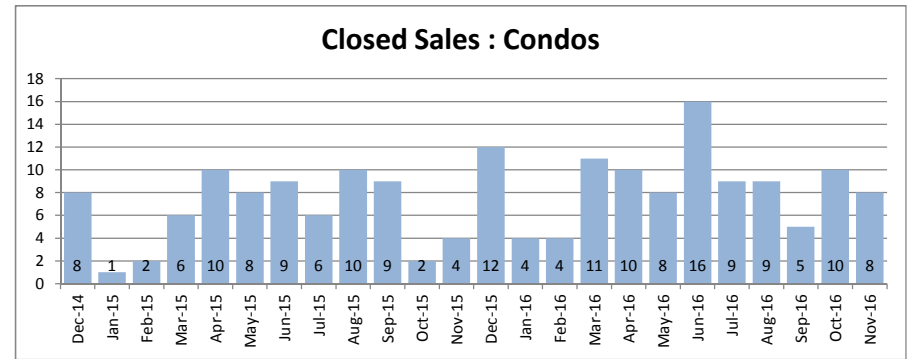
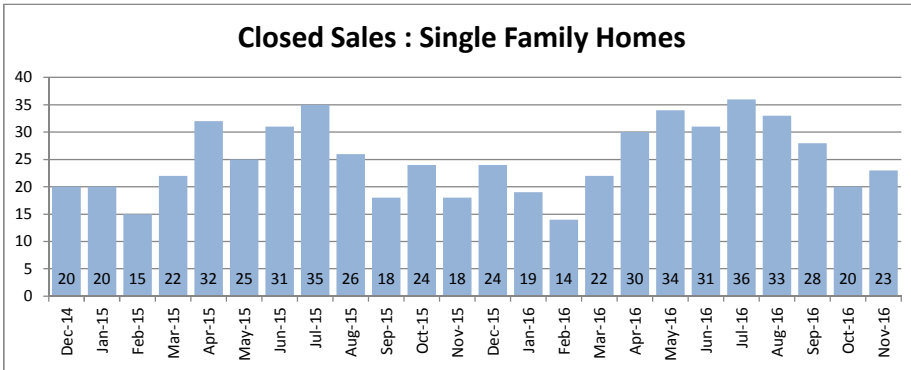


Kailua - Waimanalo
1-4-1 to Selected 1-4-4

November 2016

Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	24	35	-31%	398	353	13%
Closed Sales	23	18	28%	290	271	7%
Median Sales Price	\$1,290,000	\$1,176,000	10%	\$1,070,000	\$1,005,000	6%
Percent of Original List Price Received	93.5%	97.0%	-4%	98.3%	101.0%	-3%
Median Days on Market Until Sale	27	23	17%	17	16	6%
Inventory of Homes for Sale	104	99	5%	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	6	8	-25%	109	130	-16%
Closed Sales	8	4	100%	94	67	40%
Median Sales Price	\$552,500	\$520,000	6%	\$550,000	\$550,000	0%
Percent of Original List Price Received	100.5%	99.5%	1%	100.0%	100.9%	-1%
Median Days on Market Until Sale	7	31	-77%	12	8	50%
Inventory of Homes for Sale	13	56	-77%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

November 2016

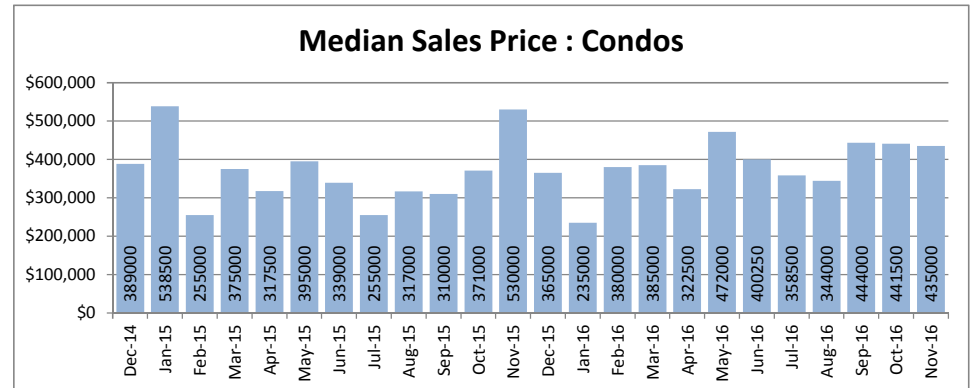
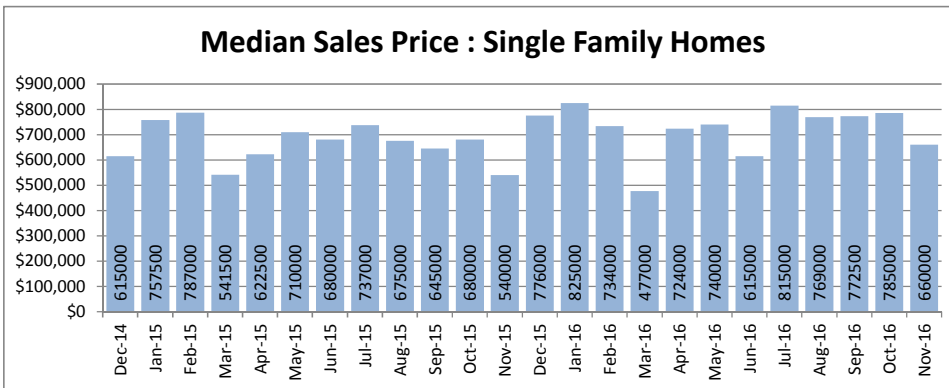
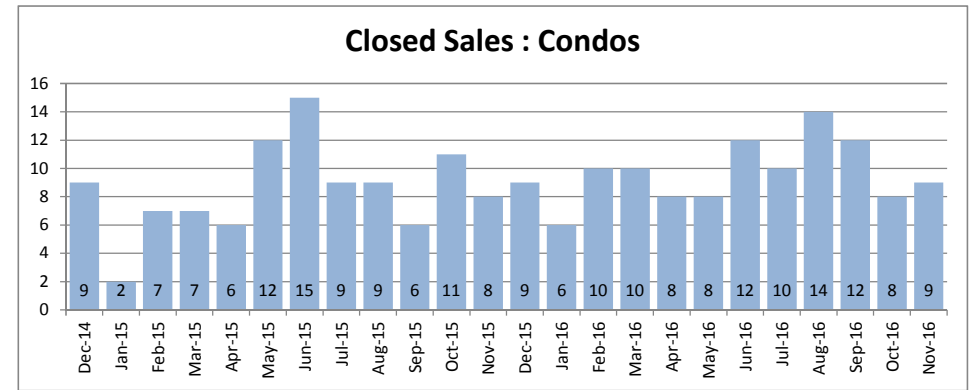
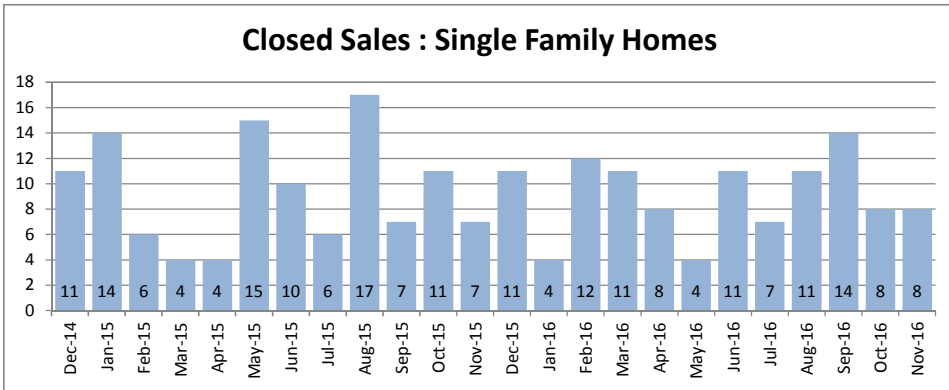


Kalihi - Palama
1-1-2 to 1-1-7

November 2016

Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	16	5	220%	152	136	12%
Closed Sales	8	7	14%	98	103	-5%
Median Sales Price	\$660,000	\$540,000	22%	\$700,000	\$682,500	3%
Percent of Original List Price Received	87.3%	101.9%	-14%	96.6%	96.4%	0%
Median Days on Market Until Sale	18	16	13%	12	17	-29%
Inventory of Homes for Sale	46	33	39%	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	9	8	13%	147	127	16%
Closed Sales	9	8	13%	107	94	14%
Median Sales Price	\$435,000	\$530,000	-18%	\$382,000	\$360,000	6%
Percent of Original List Price Received	99.0%	96.4%	3%	96.0%	99.6%	-4%
Median Days on Market Until Sale	55	11	400%	22	17	29%
Inventory of Homes for Sale	27	27	0%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2016

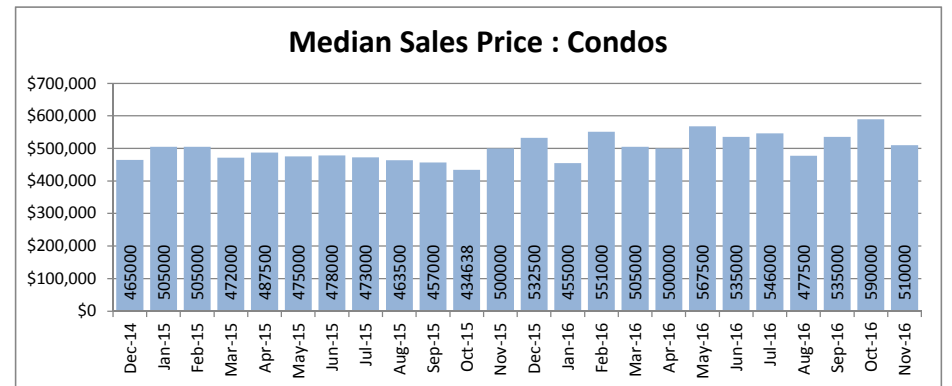
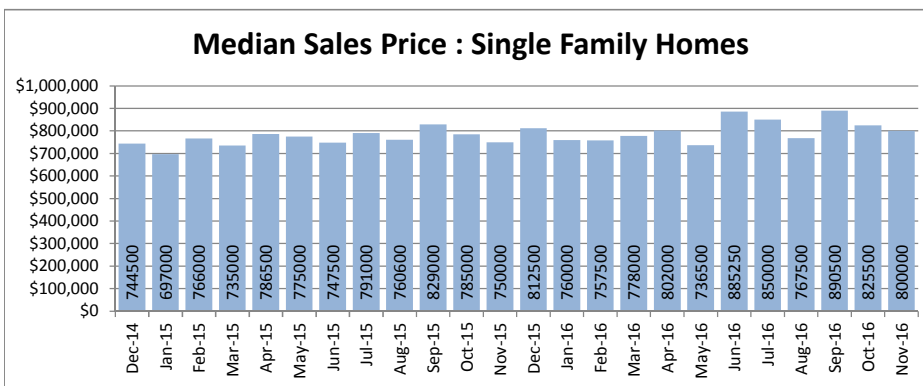
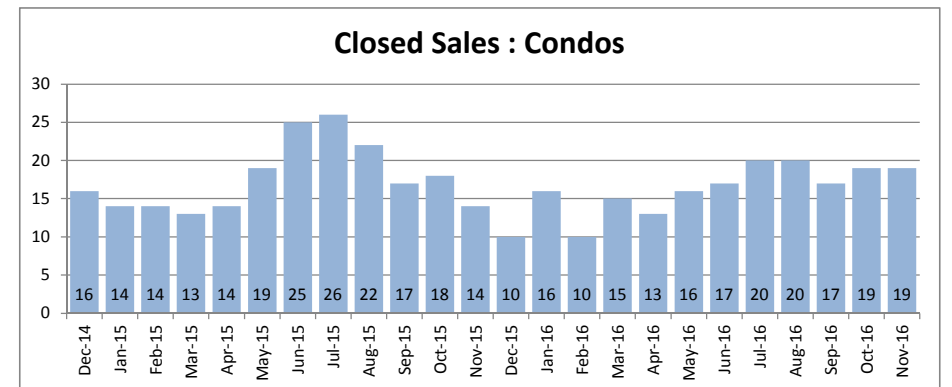
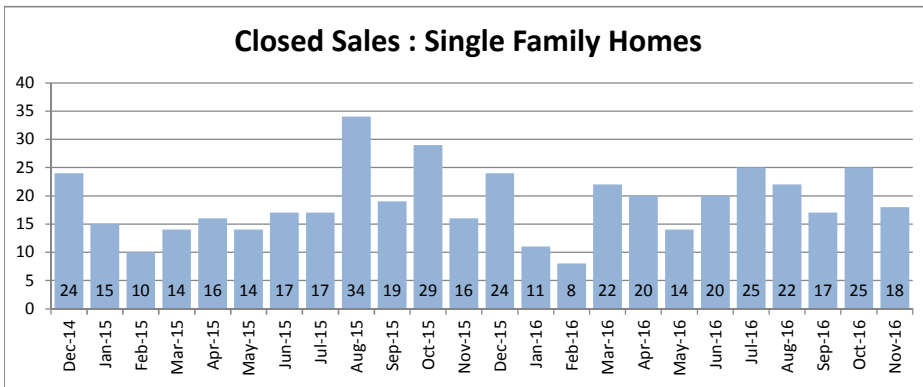


Kaneohe
Selected 1-4-4 to 1-4-7

November 2016

Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	16	17	-6%	288	272	6%
Closed Sales	18	16	13%	202	215	-6%
Median Sales Price	\$800,000	\$750,000	7%	\$800,000	\$755,000	6%
Percent of Original List Price Received	101.7%	97.0%	5%	100.0%	96.9%	3%
Median Days on Market Until Sale	18	19	-5%	16	21	-24%
Inventory of Homes for Sale	70	62	13%	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	13	17	-24%	215	215	0%
Closed Sales	19	14	36%	182	200	-9%
Median Sales Price	\$510,000	\$500,000	2%	\$535,000	\$473,500	13%
Percent of Original List Price Received	94.1%	98.6%	-5%	100.0%	101.4%	-1%
Median Days on Market Until Sale	9	24	-63%	11	12	-8%
Inventory of Homes for Sale	41	31	32%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2016

Kapahulu - Diamond Head

1-3-1 to 1-3-4

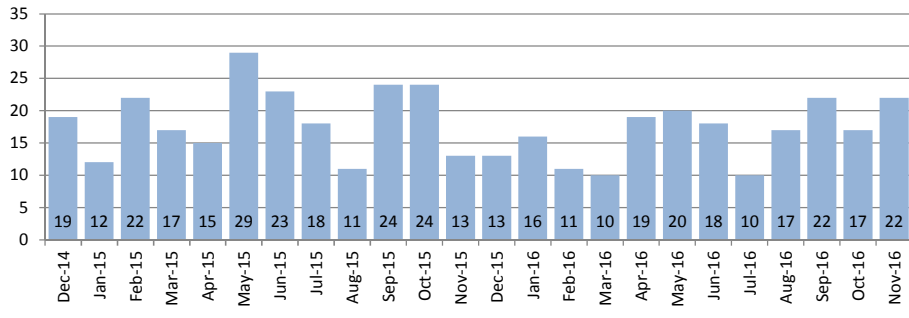


November 2016

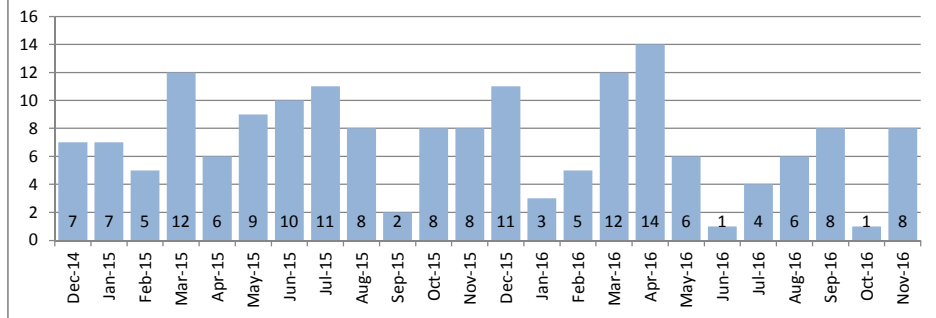
Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	24	17	41%	291	276	5%
Closed Sales	22	13	69%	182	209	-13%
Median Sales Price	\$914,000	\$908,000	1%	\$950,000	\$890,000	7%
Percent of Original List Price Received	101.6%	98.2%	3%	100.0%	98.0%	2%
Median Days on Market Until Sale	19	8	138%	18	22	-18%
Inventory of Homes for Sale	91	66	38%	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	10	14	-29%	119	144	-17%
Closed Sales	8	8	0%	68	86	-21%
Median Sales Price	\$342,500	\$672,500	-49%	\$503,750	\$550,000	-8%
Percent of Original List Price Received	96.8%	99.7%	-3%	93.5%	95.2%	-2%
Median Days on Market Until Sale	50	19	163%	50	30	67%
Inventory of Homes for Sale	60	57	5%	-	-	-

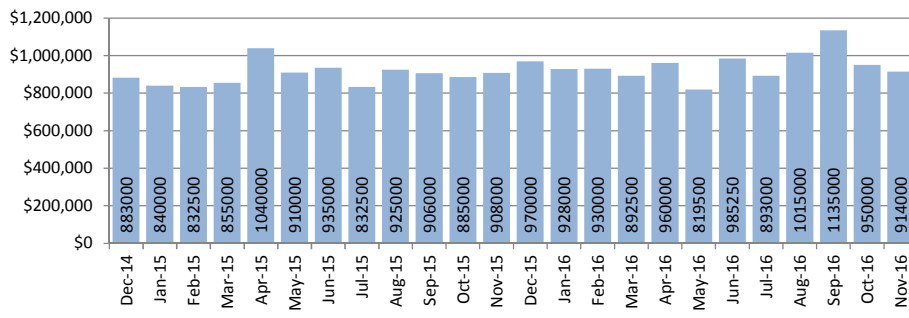
Closed Sales : Single Family Homes



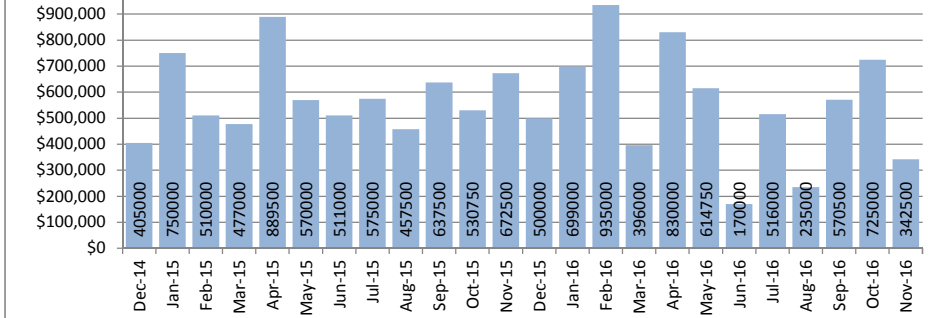
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2016

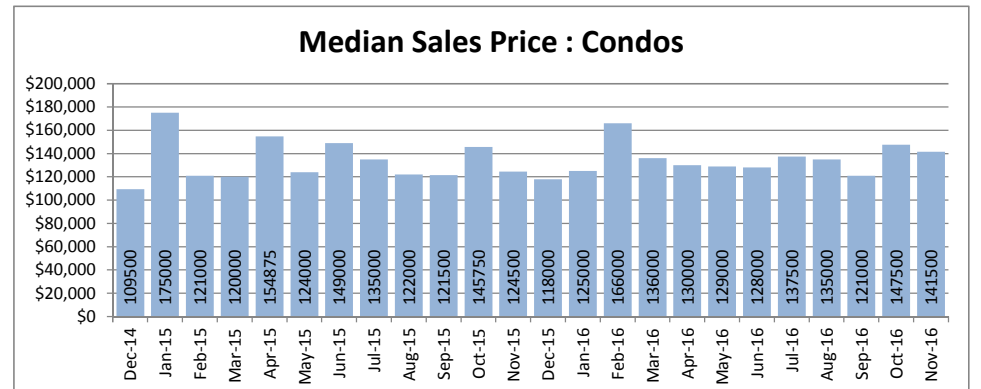
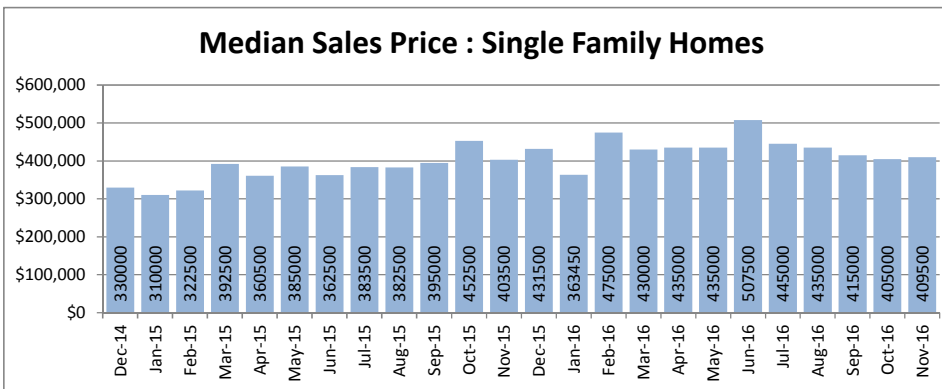
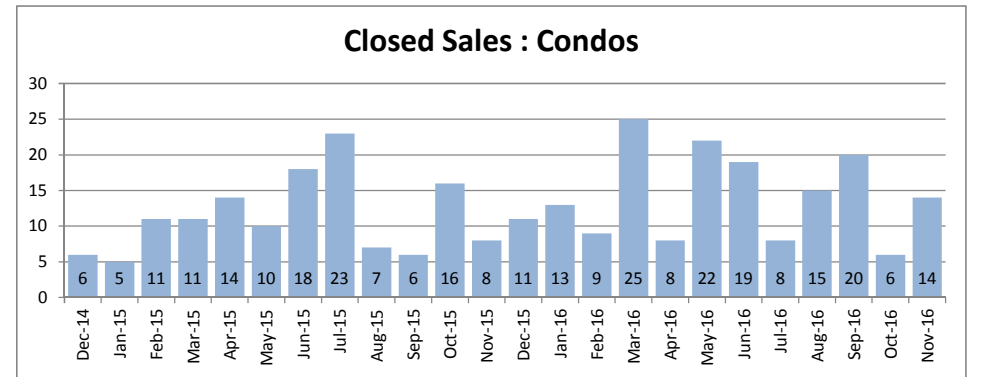
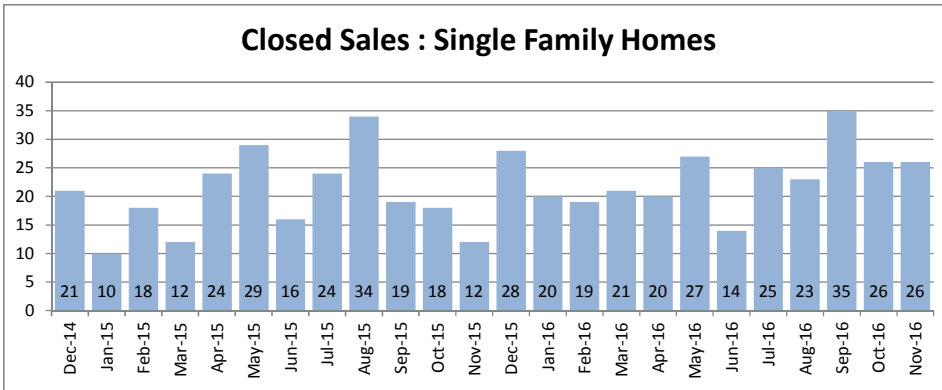


Makaha - Nanakuli
1-8-1 to 1-8-9

November 2016

Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	25	19	32%	373	325	15%
Closed Sales	26	12	117%	256	223	15%
Median Sales Price	\$409,500	\$403,500	1%	\$430,000	\$379,000	13%
Percent of Original List Price Received	102.6%	99.1%	4%	98.2%	97.4%	1%
Median Days on Market Until Sale	19	31	-39%	22	30	-27%
Inventory of Homes for Sale	100	69	45%	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	17	15	13%	218	198	10%
Closed Sales	14	8	75%	159	130	22%
Median Sales Price	\$141,500	\$124,500	14%	\$135,000	\$133,500	1%
Percent of Original List Price Received	94.4%	95.4%	-1%	96.6%	95.4%	1%
Median Days on Market Until Sale	37	30	23%	29	42	-31%
Inventory of Homes for Sale	60	58	3%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2016

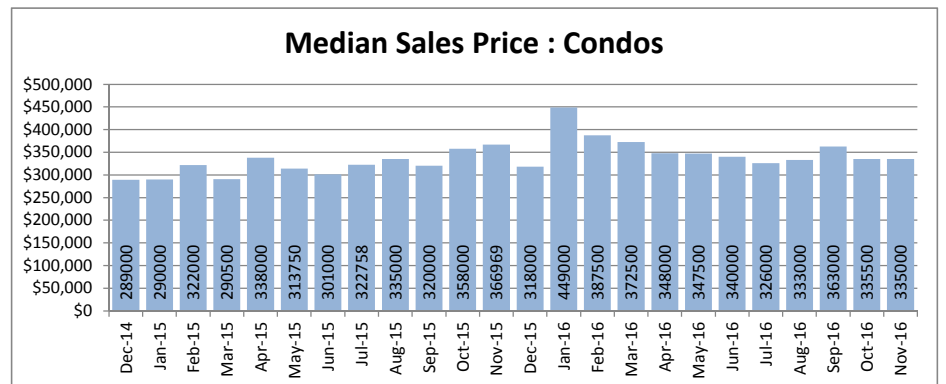
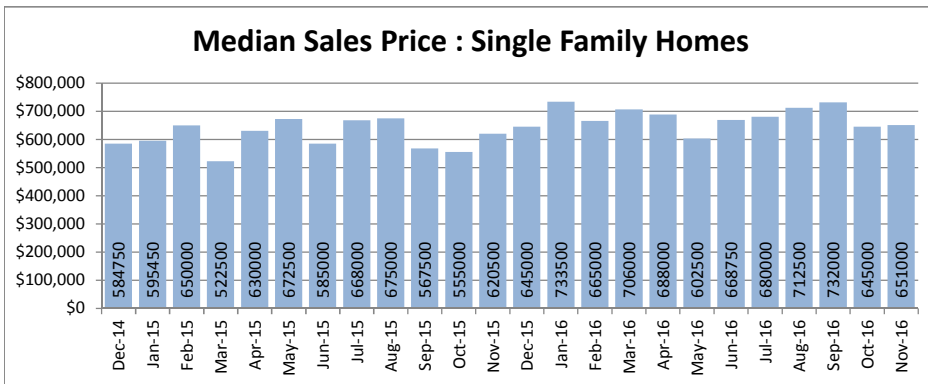
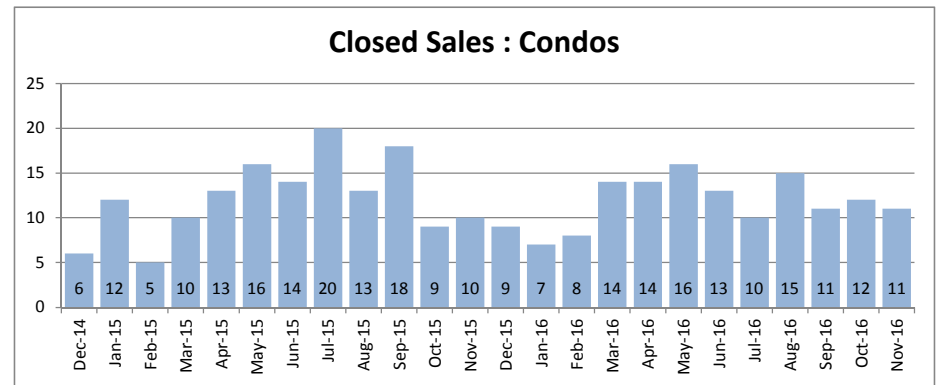
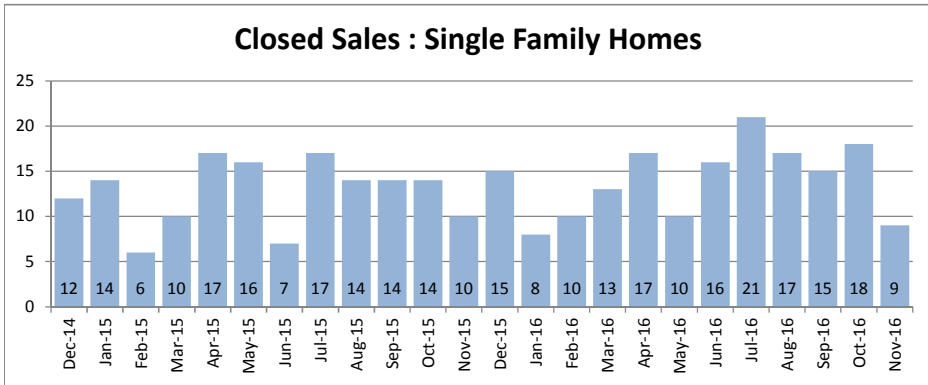


Makakilo
1-9-2 to 1-9-3

November 2016

Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	14	13	8%	192	202	-5%
Closed Sales	9	10	-10%	154	149	3%
Median Sales Price	\$651,000	\$620,500	5%	\$682,500	\$625,000	9%
Percent of Original List Price Received	102.5%	96.1%	7%	99.1%	99.2%	0%
Median Days on Market Until Sale	20	69	-71%	27	26	4%
Inventory of Homes for Sale	29	49	-41%	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	12	10	20%	154	164	-6%
Closed Sales	11	10	10%	131	142	-8%
Median Sales Price	\$335,000	\$366,969	-9%	\$350,000	\$318,750	10%
Percent of Original List Price Received	100.0%	97.5%	3%	100.9%	98.8%	2%
Median Days on Market Until Sale	8	9	-11%	11	16	-31%
Inventory of Homes for Sale	25	26	-4%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2016

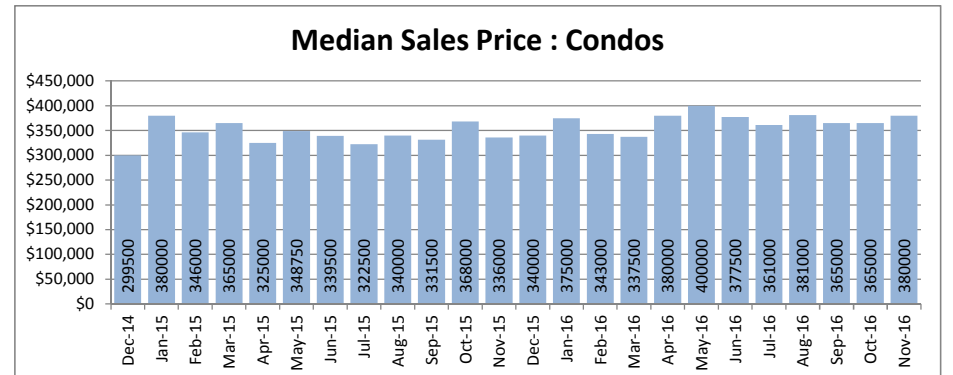
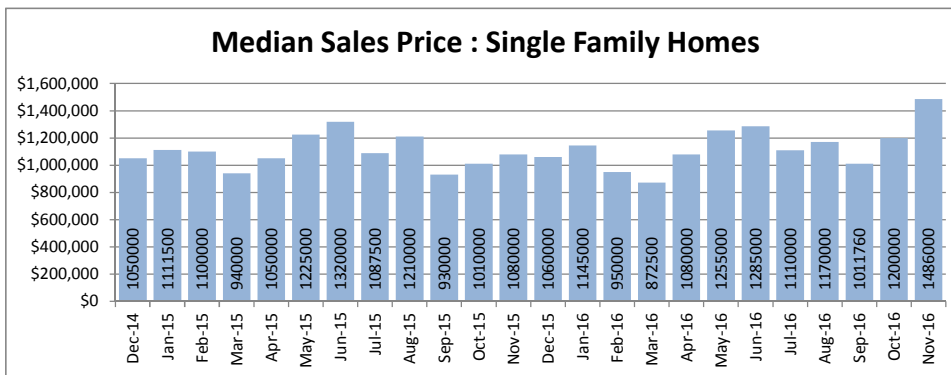
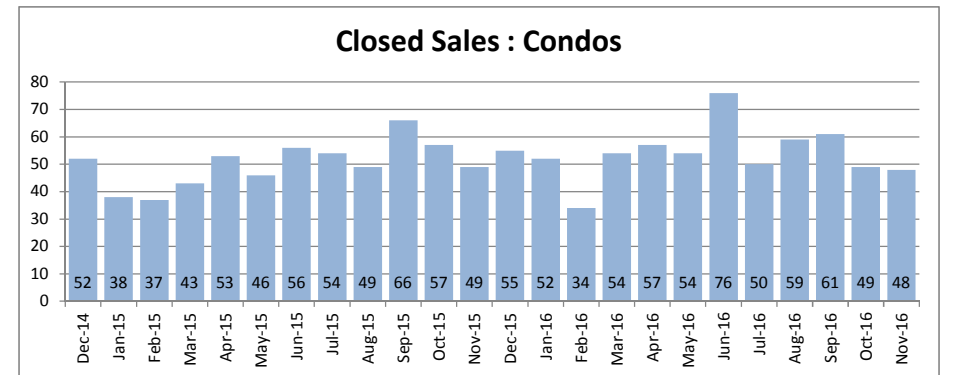
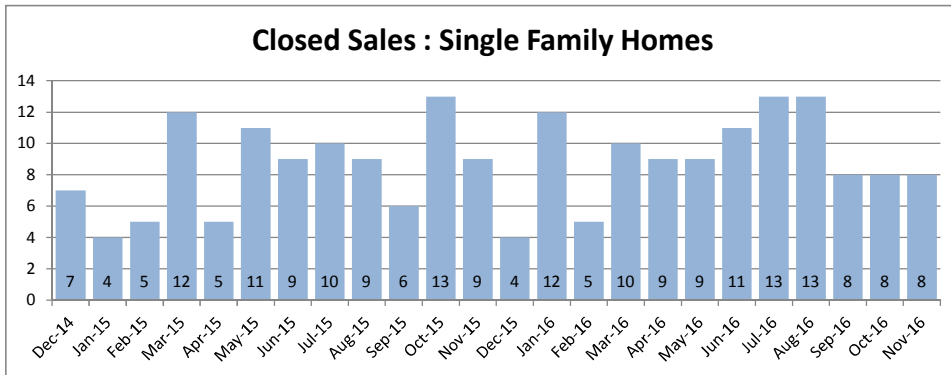


Makiki - Moiliili
1-2-4 to 1-2-9 (except 1-2-6)

November 2016

Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	10	11	-9%	131	164	-20%
Closed Sales	8	9	-11%	106	94	13%
Median Sales Price	\$1,486,000	\$1,080,000	38%	\$1,104,500	\$1,100,000	0%
Percent of Original List Price Received	95.9%	98.4%	-3%	96.9%	93.4%	4%
Median Days on Market Until Sale	38	23	65%	30	23	30%
Inventory of Homes for Sale	35	60	-42%	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	60	60	0%	807	800	1%
Closed Sales	48	49	-2%	592	551	7%
Median Sales Price	\$380,000	\$336,000	13%	\$370,500	\$345,000	7%
Percent of Original List Price Received	99.1%	96.3%	3%	97.8%	98.9%	-1%
Median Days on Market Until Sale	16	27	-41%	21	22	-5%
Inventory of Homes for Sale	195	181	8%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2016

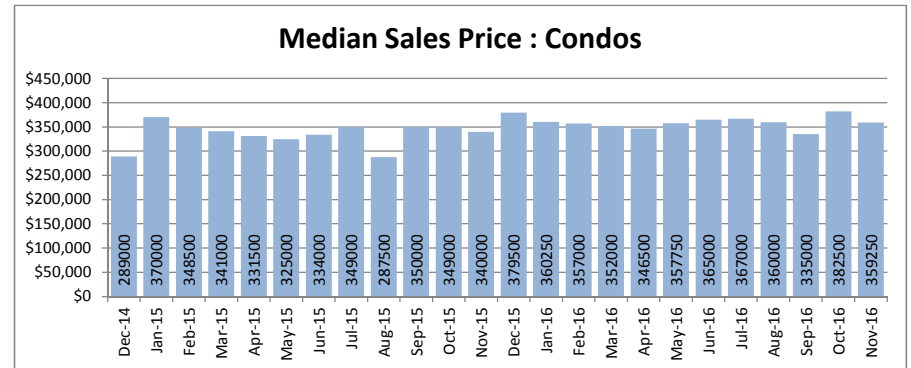
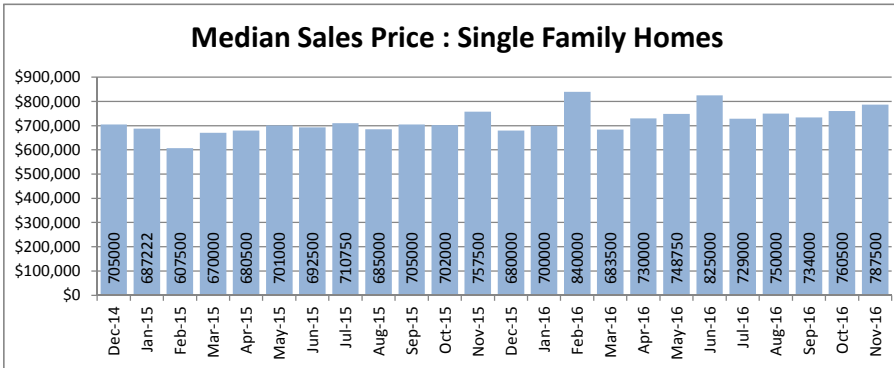
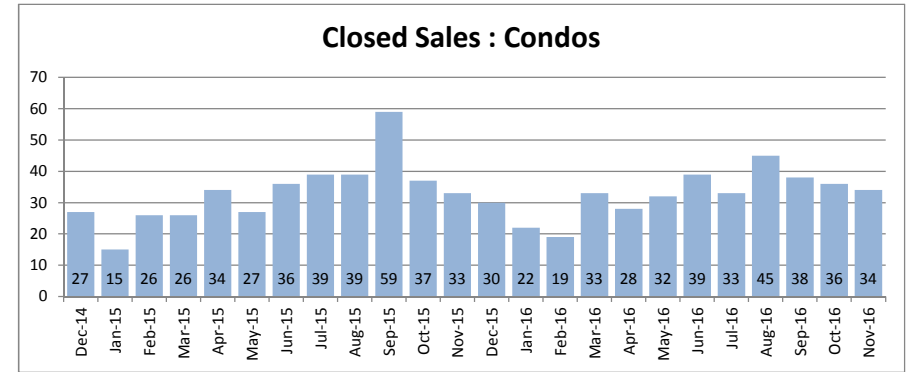
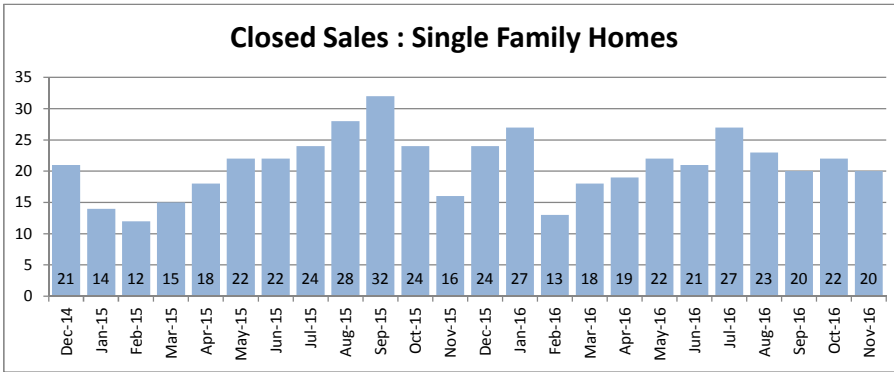


Mililani
Selected 1-9-4 to 1-9-5

November 2016

Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	15	22	-32%	250	310	-19%
Closed Sales	20	16	25%	232	228	2%
Median Sales Price	\$787,500	\$757,500	4%	\$750,000	\$692,000	8%
Percent of Original List Price Received	97.8%	98.4%	-1%	98.7%	98.9%	0%
Median Days on Market Until Sale	11	19	-42%	16	22	-27%
Inventory of Homes for Sale	42	60	-30%	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	25	28	-11%	393	405	-3%
Closed Sales	34	33	3%	359	374	-4%
Median Sales Price	\$359,250	\$340,000	6%	\$358,500	\$340,000	5%
Percent of Original List Price Received	100.5%	100.0%	0%	101.0%	100.4%	1%
Median Days on Market Until Sale	8	9	-11%	9	12	-25%
Inventory of Homes for Sale	55	55	0%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2016

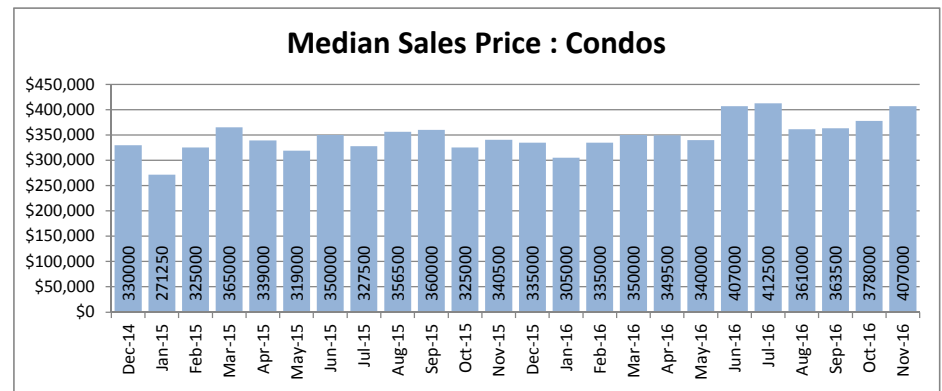
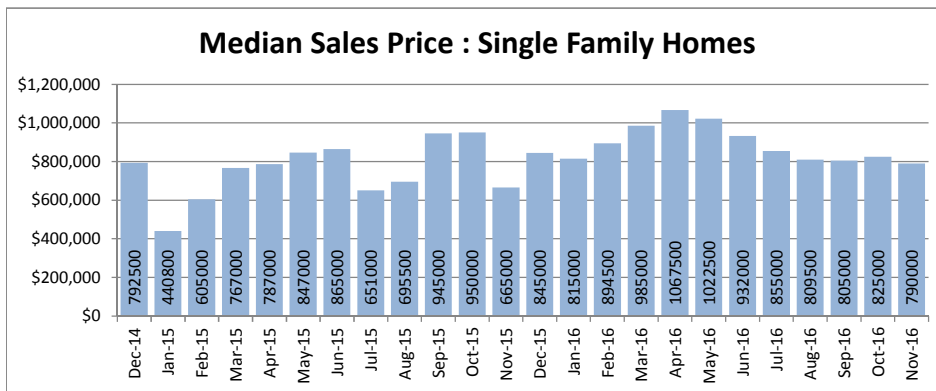
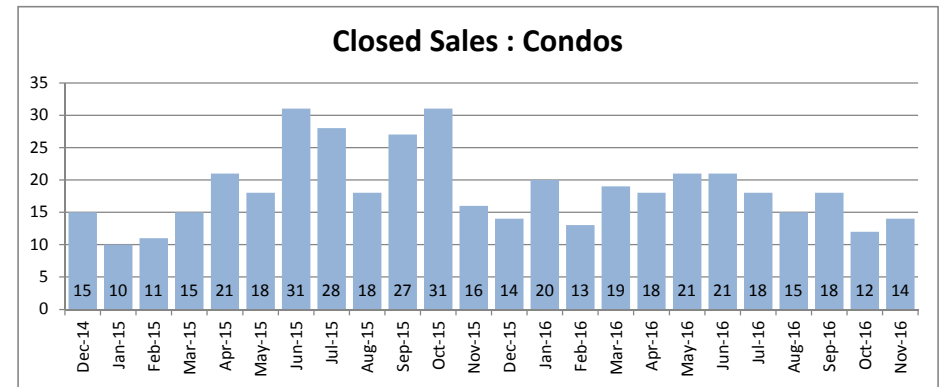
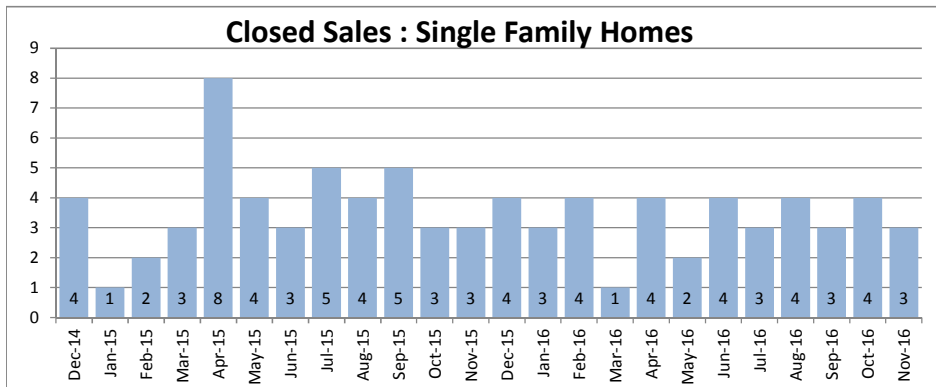


Moanalua - Salt Lake
1-1-1

November 2016

Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	3	1	200%	49	56	-13%
Closed Sales	3	3	0%	35	41	-15%
Median Sales Price	\$790,000	\$665,000	19%	\$885,000	\$767,000	15%
Percent of Original List Price Received	105.3%	97.1%	8%	98.9%	96.5%	2%
Median Days on Market Until Sale	16	11	45%	19	14	36%
Inventory of Homes for Sale	9	11	-18%	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	19	18	6%	222	271	-18%
Closed Sales	14	16	-13%	189	230	-18%
Median Sales Price	\$407,000	\$340,500	20%	\$358,000	\$335,000	7%
Percent of Original List Price Received	95.9%	97.4%	-2%	99.7%	98.5%	1%
Median Days on Market Until Sale	19	12	58%	11	13	-15%
Inventory of Homes for Sale	42	45	-7%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2016



North Shore

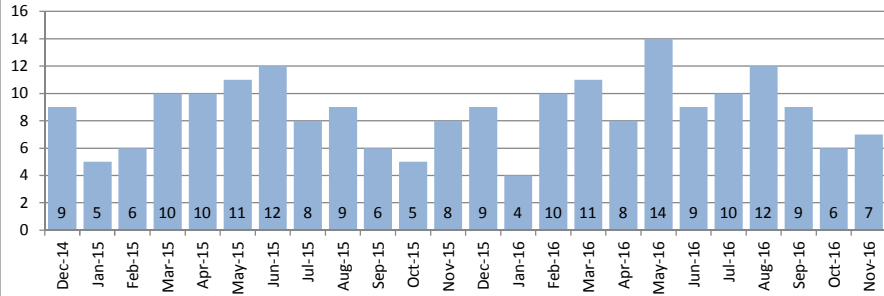
1-5-6 to 1-6-9

November 2016

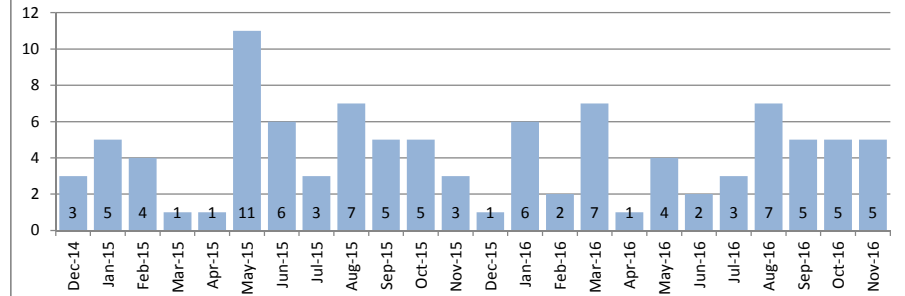
Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	19	17	12%	163	169	-4%
Closed Sales	7	8	-13%	100	90	11%
Median Sales Price	\$766,500	\$1,055,000	-27%	\$795,000	\$830,000	-4%
Percent of Original List Price Received	96.4%	91.8%	5%	93.6%	96.7%	-3%
Median Days on Market Until Sale	2	64	-97%	38	35	9%
Inventory of Homes for Sale	69	73	-5%	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	3	4	-25%	62	65	-5%
Closed Sales	5	3	67%	47	49	-4%
Median Sales Price	\$398,000	\$218,000	83%	\$430,000	\$380,000	13%
Percent of Original List Price Received	97.1%	91.2%	6%	97.7%	95.2%	3%
Median Days on Market Until Sale	53	88	-40%	36	54	-33%
Inventory of Homes for Sale	18	13	38%	-	-	-

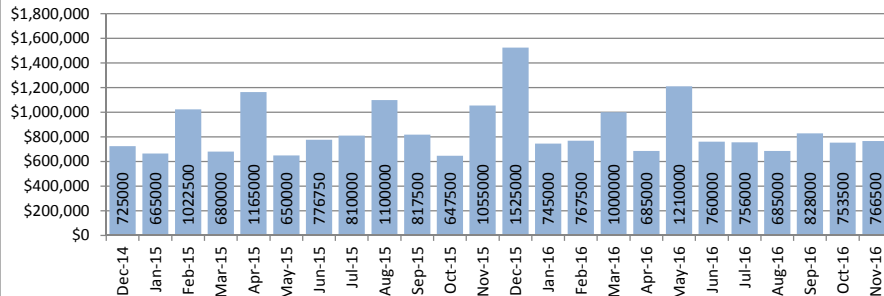
Closed Sales : Single Family Homes



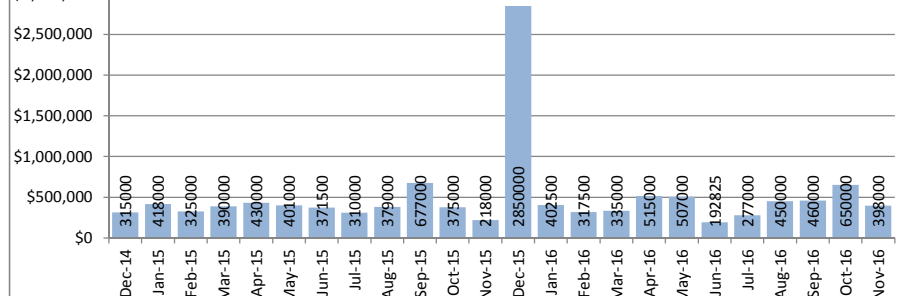
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2016



Pearl City - Aiea

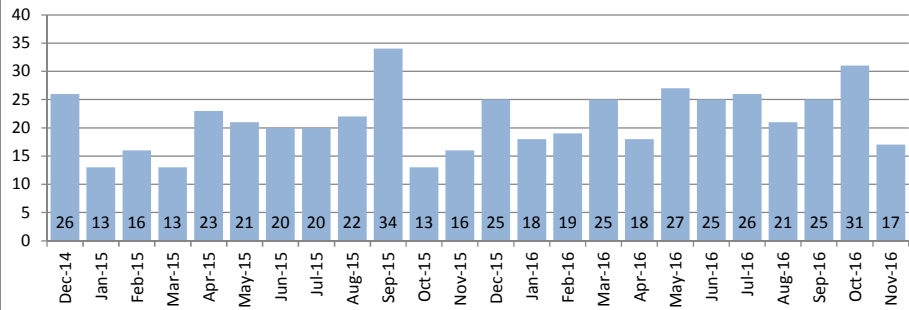
1-9-6 to 1-9-9

November 2016

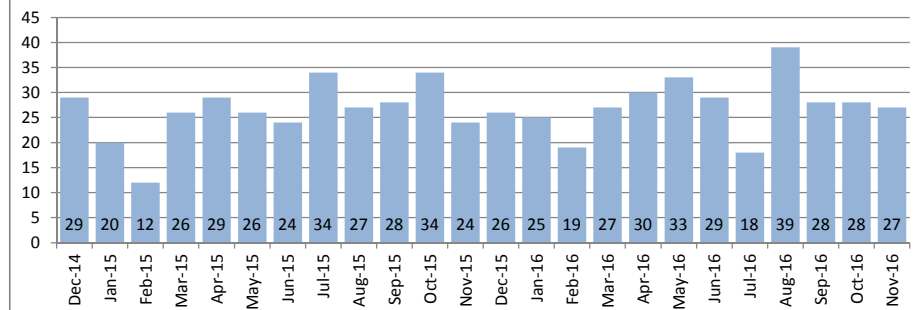
Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	37	19	95%	320	291	10%
Closed Sales	17	16	6%	252	213	18%
Median Sales Price	\$688,888	\$747,500	-8%	\$732,250	\$672,000	9%
Percent of Original List Price Received	95.7%	99.7%	-4%	99.2%	99.0%	0%
Median Days on Market Until Sale	17	18	-6%	13	17	-24%
Inventory of Homes for Sale	59	55	7%	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	25	32	-22%	355	349	2%
Closed Sales	27	24	13%	303	286	6%
Median Sales Price	\$379,000	\$303,000	25%	\$352,500	\$330,000	7%
Percent of Original List Price Received	97.2%	96.8%	0%	97.9%	97.1%	1%
Median Days on Market Until Sale	11	13	-15%	11	16	-31%
Inventory of Homes for Sale	68	70	-3%	-	-	-

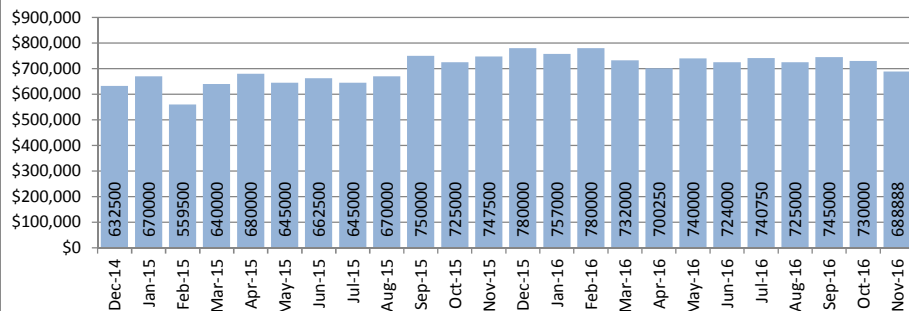
Closed Sales : Single Family Homes



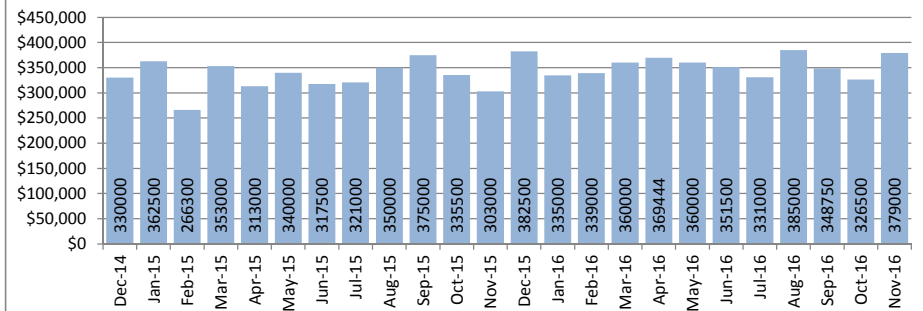
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2016



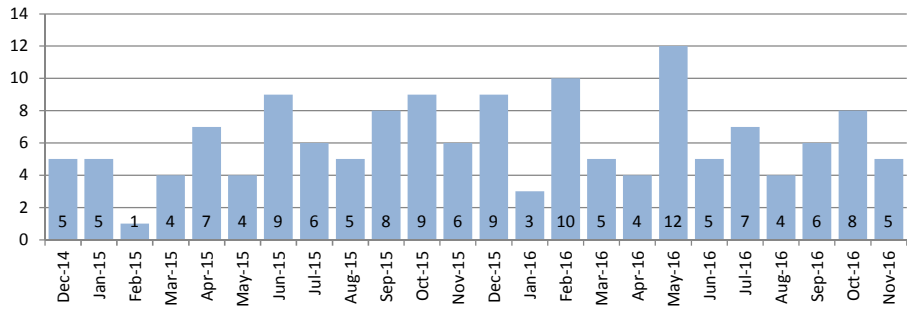
Wahiawa
1-7-1 to 1-7-7

November 2016

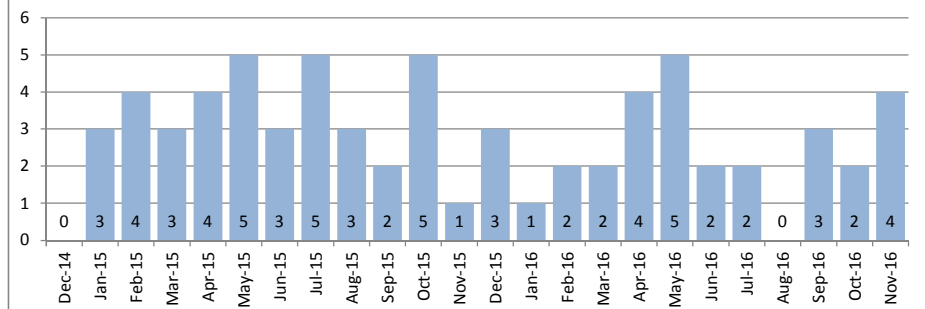
Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	9	6	50%	94	96	-2%
Closed Sales	5	6	-17%	69	66	5%
Median Sales Price	\$600,000	\$483,750	24%	\$570,000	\$515,000	11%
Percent of Original List Price Received	82.8%	92.1%	-10%	99.1%	98.1%	1%
Median Days on Market Until Sale	15	48	-69%	13	27	-52%
Inventory of Homes for Sale	22	23	-4%	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	5	6	-17%	35	41	-15%
Closed Sales	4	1	300%	27	39	-31%
Median Sales Price	\$222,500	\$140,000	59%	\$172,000	\$144,000	19%
Percent of Original List Price Received	100.0%	89.9%	11%	100.0%	97.0%	3%
Median Days on Market Until Sale	21	9	133%	13	19	-32%
Inventory of Homes for Sale	8	6	33%	-	-	-

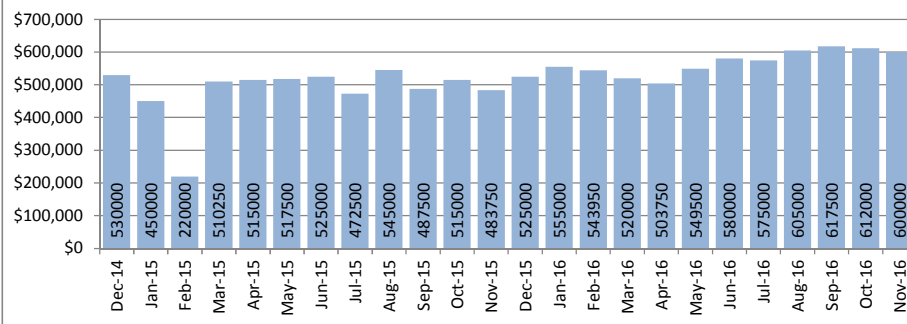
Closed Sales : Single Family Homes



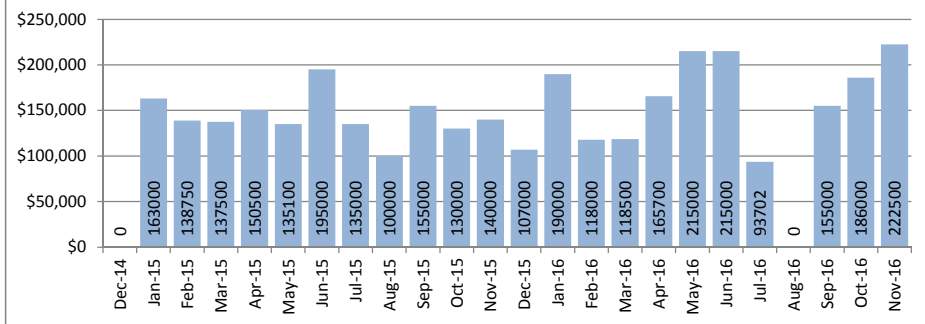
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2016

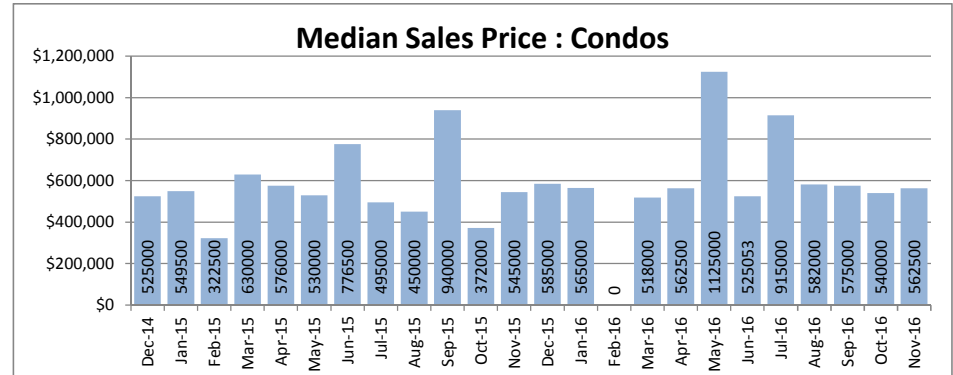
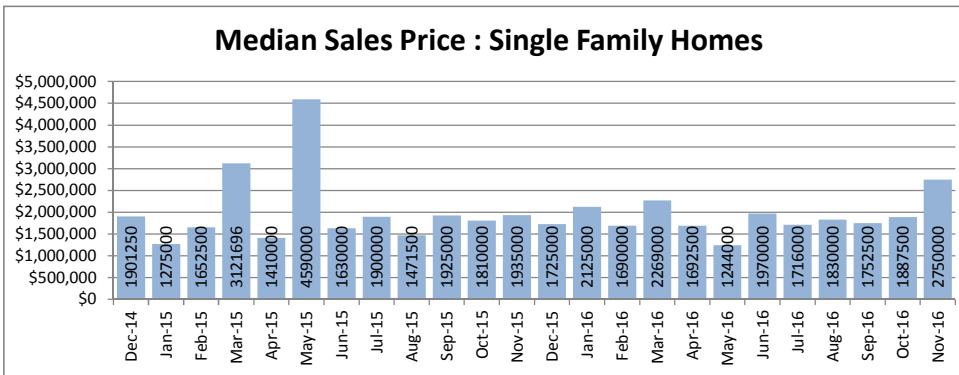
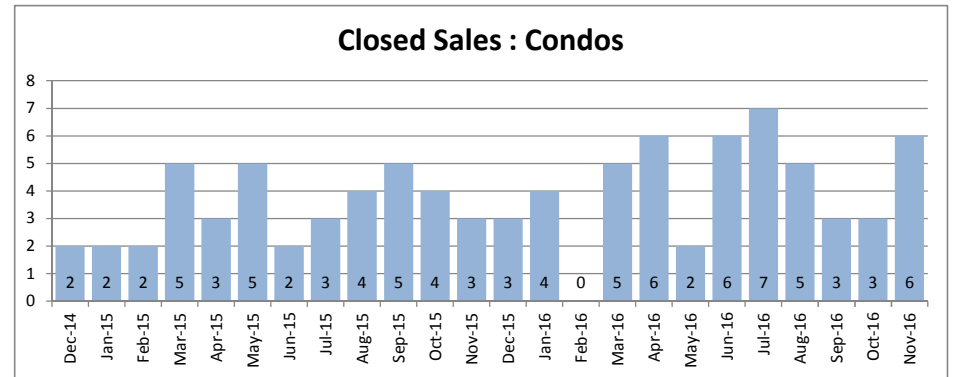
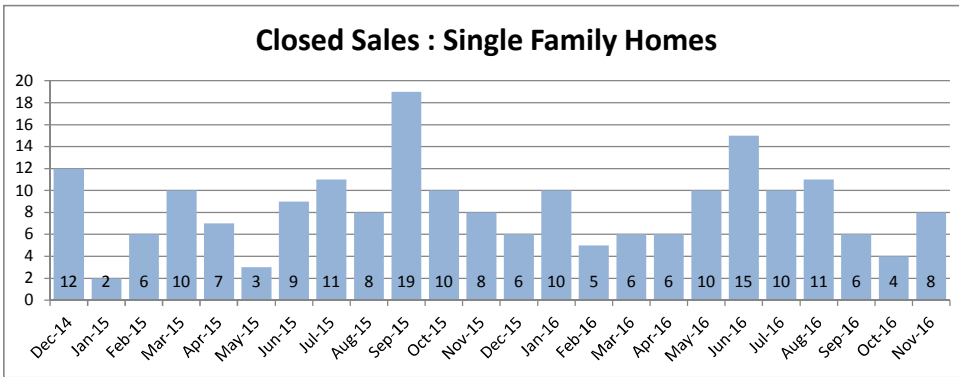


Waialae - Kahala
1-3-5

November 2016

Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	19	18	6%	212	186	14%
Closed Sales	8	8	0%	91	95	-4%
Median Sales Price	\$2,750,000	\$1,935,000	42%	\$1,850,000	\$1,850,000	0%
Percent of Original List Price Received	93.3%	92.6%	1%	93.4%	97.9%	-5%
Median Days on Market Until Sale	48	36	33%	42	35	20%
Inventory of Homes for Sale	91	68	34%	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	7	7	0%	80	57	40%
Closed Sales	6	3	100%	47	37	27%
Median Sales Price	\$562,500	\$545,000	3%	\$568,000	\$535,000	6%
Percent of Original List Price Received	97.8%	89.9%	9%	98.8%	100.9%	-2%
Median Days on Market Until Sale	16	9	78%	23	15	53%
Inventory of Homes for Sale	33	6	450%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

November 2016

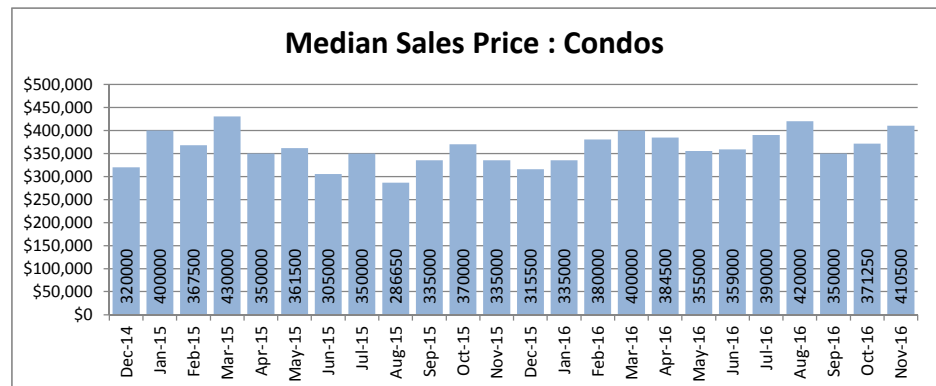
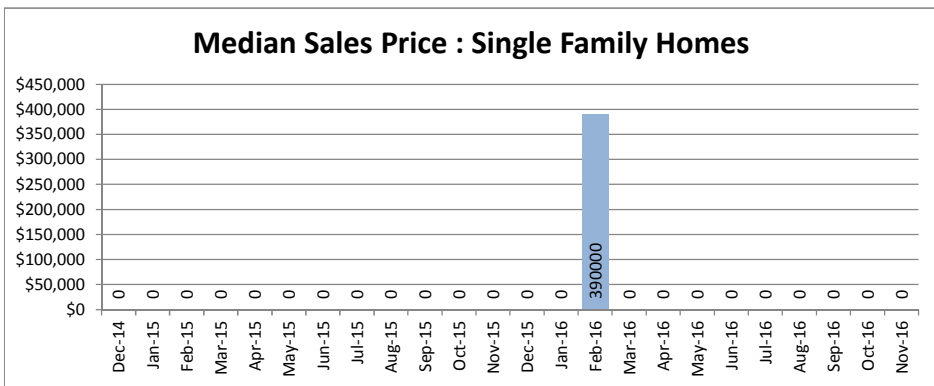
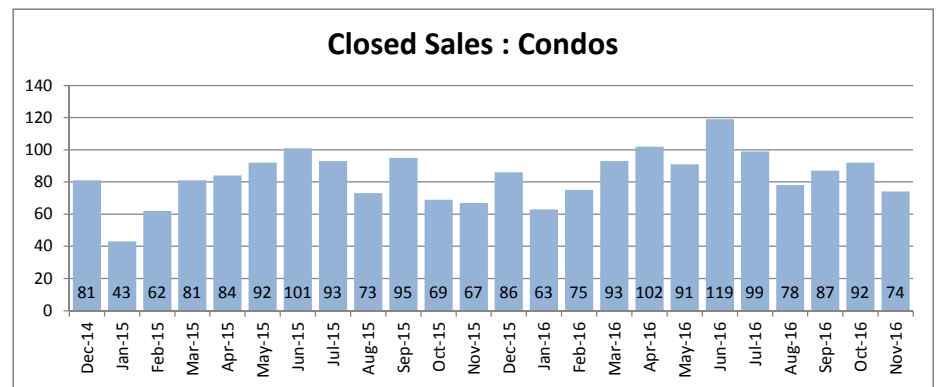
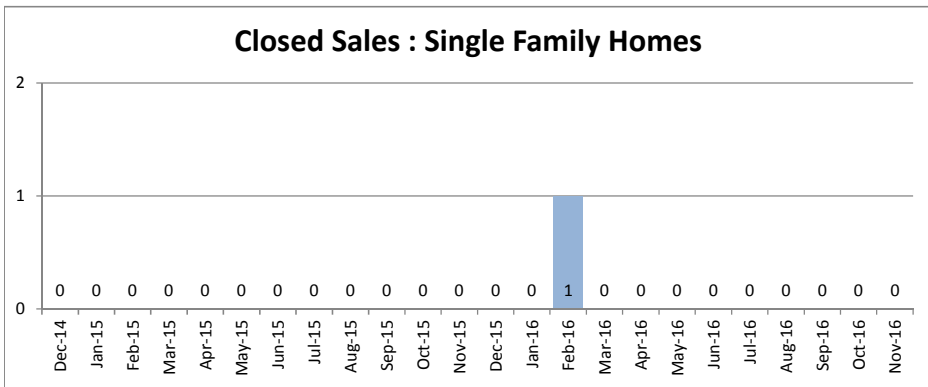


Waikiki
1-2-6

November 2016

Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	1	0	-	4	1	300%
Closed Sales	0	0	-	1	0	-
Median Sales Price	\$0	\$0	-	\$0	\$0	-
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	0.0%	-
Median Days on Market Until Sale	0	0	-	0	0	-
Inventory of Homes for Sale	2	0	-	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	94	126	-25%	1403	1517	-8%
Closed Sales	74	67	10%	973	866	12%
Median Sales Price	\$410,500	\$335,000	23%	\$370,000	\$349,000	6%
Percent of Original List Price Received	98.4%	101.5%	-3%	96.1%	96.9%	-1%
Median Days on Market Until Sale	43	31	39%	39	38	3%
Inventory of Homes for Sale	444	557	-20%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2016

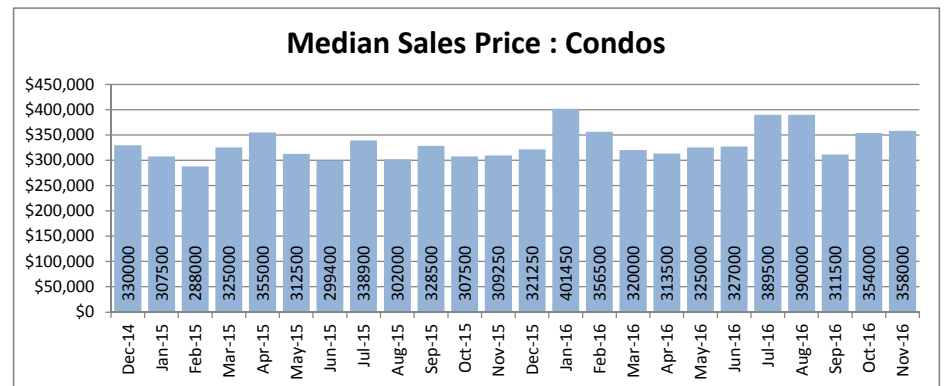
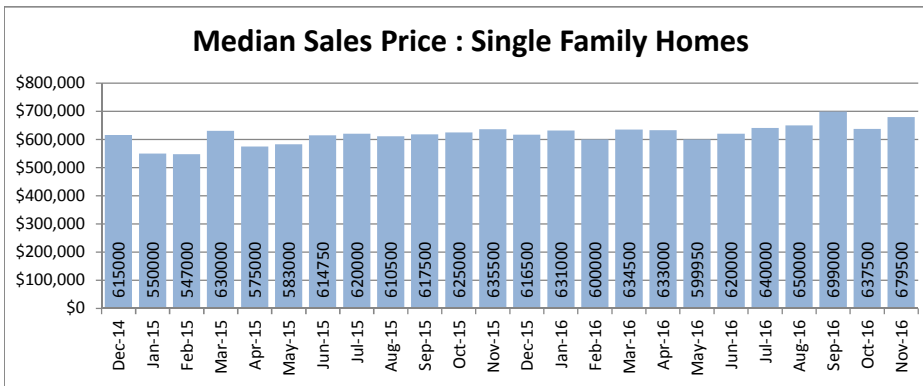
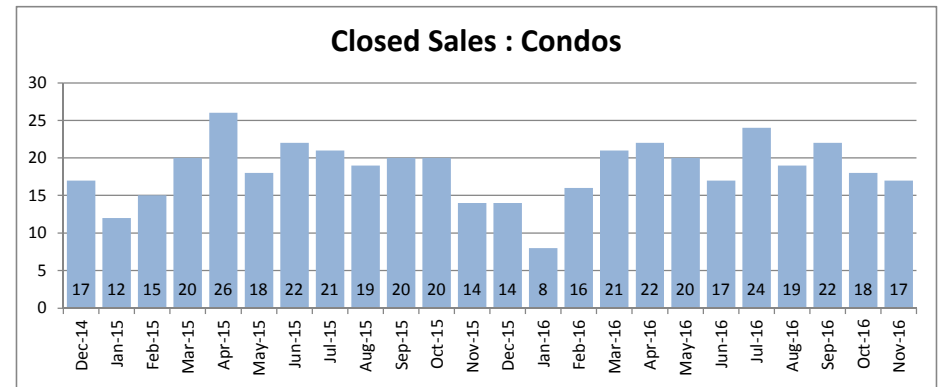
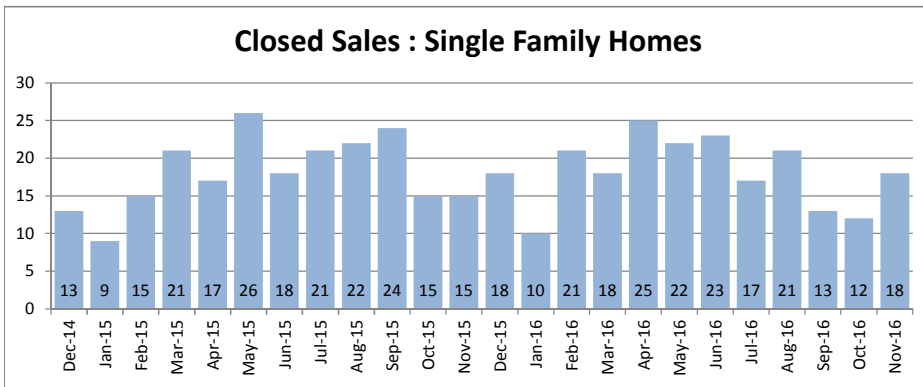


Waipahu
1-9-4

November 2016

Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	17	23	-26%	232	246	-6%
Closed Sales	18	15	20%	200	204	-2%
Median Sales Price	\$679,500	\$635,500	7%	\$628,000	\$600,000	5%
Percent of Original List Price Received	98.1%	99.5%	-1%	98.4%	97.6%	1%
Median Days on Market Until Sale	19	11	73%	16	20	-20%
Inventory of Homes for Sale	40	45	-11%	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	16	14	14%	232	234	-1%
Closed Sales	17	14	21%	204	209	-2%
Median Sales Price	\$358,000	\$309,250	16%	\$329,000	\$310,000	6%
Percent of Original List Price Received	100.0%	98.9%	1%	99.7%	96.9%	3%
Median Days on Market Until Sale	9	9	0%	11	14	-21%
Inventory of Homes for Sale	31	33	-6%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2016

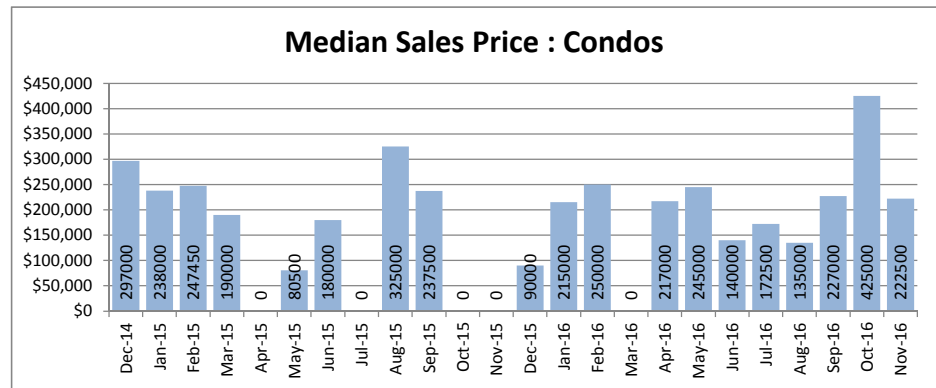
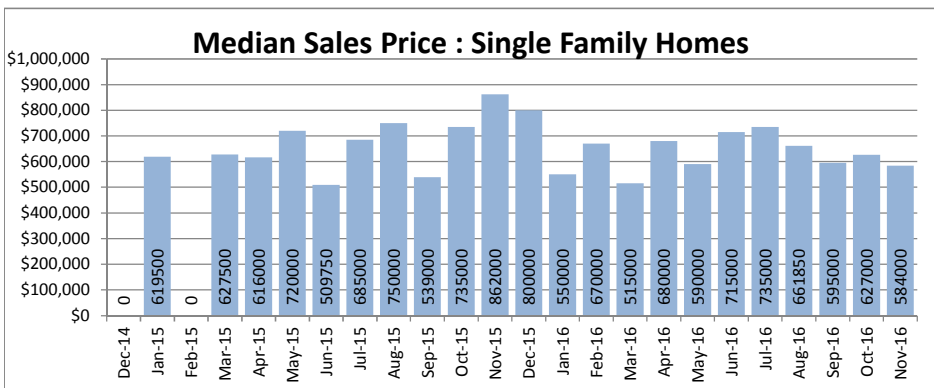
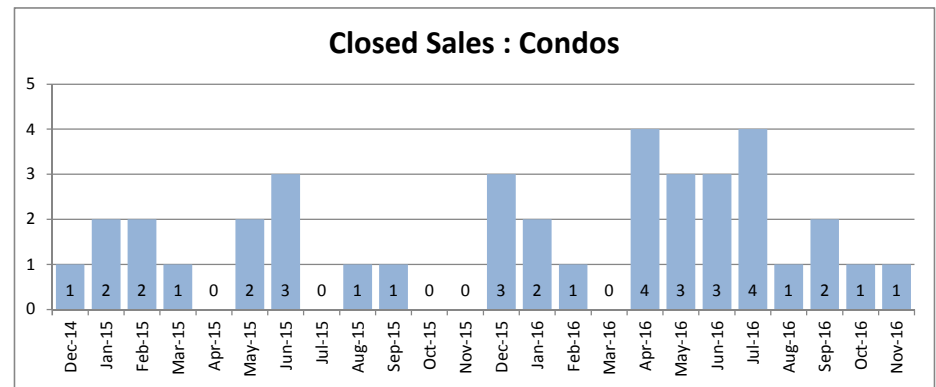
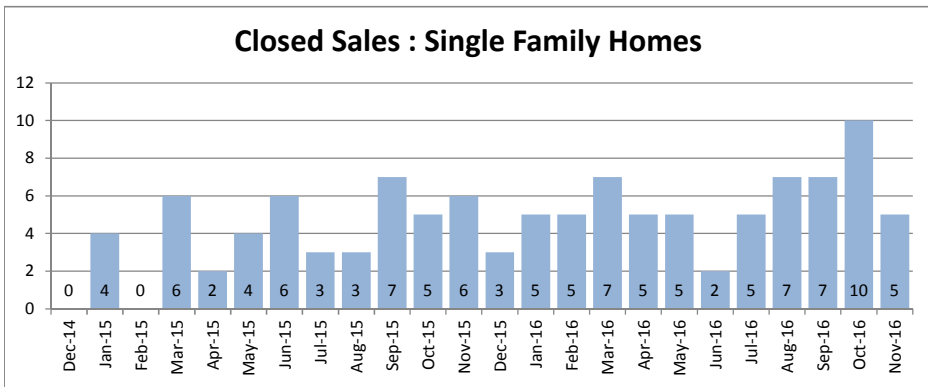


Windward Coast
1-4-8 to 1-5-5

November 2016

Single Family Homes	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	10	14	-29%	118	91	30%
Closed Sales	5	6	-17%	63	46	37%
Median Sales Price	\$584,000	\$862,000	-32%	\$650,000	\$637,250	2%
Percent of Original List Price Received	100.9%	91.8%	10%	98.6%	91.7%	8%
Median Days on Market Until Sale	32	27	19%	23	51	-55%
Inventory of Homes for Sale	39	37	5%	-	-	-

Condos	November			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	7	7	0%	37	35	6%
Closed Sales	1	0	-	22	12	83%
Median Sales Price	\$222,500	\$0	-	\$222,500	\$211,000	5%
Percent of Original List Price Received	98.9%	0.0%	-	97.2%	91.7%	6%
Median Days on Market Until Sale	13	0	-	49	78	-37%
Inventory of Homes for Sale	19	16	19%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.