

Local Market Update

Single Family Homes

November 2017



November 2017		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Nov-17	Nov-16	Change	Nov-17	Nov-16	Change	Nov-17	Nov-16	Change	Nov-17	Nov-16	Change	Nov-17	Nov-16	Change	Nov-17	Nov-16	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	6	12	-50%	6	6	0%	\$1,195,000	\$957,500	25%	98.8%	101.1%	-2%	87	24	263%	40	51	-22%
Ala Moana - Kakaako	1-2-3	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	2	2	0%
Downtown - Nuuanu	1-1-8 to 1-2-2	6	10	-40%	6	9	-33%	\$1,095,000	\$750,000	46%	91.3%	96.3%	-5%	24	45	-47%	31	28	11%
Ewa Plain	1-9-1	62	65	-5%	80	61	31%	\$700,000	\$625,000	12%	97.7%	99.2%	-2%	18	16	13%	164	138	19%
Hawaii Kai	1-3-9	9	16	-44%	21	21	0%	\$1,300,000	\$999,999	30%	96.3%	91.9%	5%	34	14	143%	70	85	-18%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	30	24	25%	24	23	4%	\$1,100,000	\$1,290,000	-15%	97.8%	93.5%	5%	13	27	-52%	119	104	14%
Kalihi - Palama	1-1-2 to 1-1-7	14	16	-13%	8	8	0%	\$706,000	\$660,000	7%	101.0%	87.3%	16%	18	18	0%	44	46	-4%
Kaneohe	Selected 1-4-4 to 1-4-7	19	16	19%	26	18	44%	\$902,500	\$800,000	13%	102.3%	101.7%	1%	10	18	-44%	73	70	4%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	18	24	-25%	14	22	-36%	\$1,197,500	\$914,000	31%	100.1%	101.6%	-1%	14	19	-26%	65	91	-29%
Makaha - Nanakuli	1-8-1 to 1-8-9	36	25	44%	32	26	23%	\$477,500	\$409,500	17%	99.5%	102.6%	-3%	19	19	0%	118	100	18%
Makakilo	1-9-2 to 1-9-3	17	14	21%	9	9	0%	\$785,000	\$651,000	21%	100.6%	102.5%	-2%	21	20	5%	39	29	34%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	12	10	20%	14	8	75%	\$1,225,000	\$1,486,000	-18%	92.6%	95.9%	-3%	14	38	-63%	52	35	49%
Mililani	Selected 1-9-4 to 1-9-5	24	15	60%	28	20	40%	\$770,500	\$787,500	-2%	101.2%	97.8%	3%	11	11	0%	49	42	17%
Moanalua - Salt Lake	1-1-1	2	3	-33%	5	3	67%	\$879,000	\$790,000	11%	91.6%	105.3%	-13%	10	16	-38%	11	9	22%
North Shore	1-5-6 to 1-6-9	7	19	-63%	5	7	-29%	\$590,000	\$766,500	-23%	94.4%	96.4%	-2%	53	2	2550%	48	69	-30%
Pearl City - Aiea	1-9-6 to 1-9-9	33	37	-11%	15	17	-12%	\$770,000	\$688,888	12%	100.3%	95.7%	5%	38	17	124%	49	59	-17%
Wahiawa	1-7-1 to 1-7-7	10	9	11%	13	5	160%	\$595,000	\$600,000	-1%	98.3%	82.8%	19%	8	15	-47%	29	22	32%
Waialae - Kahala	1-3-5	10	19	-47%	13	8	63%	\$1,685,000	\$2,750,000	-39%	99.4%	93.3%	7%	23	48	-52%	63	91	-31%
Waikiki	1-2-6	0	1	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	1	2	-50%
Waipahu	1-9-4	21	17	24%	12	18	-33%	\$686,500	\$679,500	1%	98.2%	98.1%	0%	8	19	-58%	35	40	-13%
Windward Coast	1-4-8 to 1-5-5	6	10	-40%	1	5	-80%	\$750,000	\$584,000	28%	90.9%	100.9%	-10%	0	32	-100%	30	39	-23%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Nov-17	Nov-16	Change	Nov-17	Nov-16	Change	Nov-17	Nov-16	Change	Nov-17	Nov-16	Change	Nov-17	Nov-16	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	130	133	-2%	88	81	9%	\$1,200,000	\$1,100,000	9%	96.0%	91.7%	5%	23	20	15%
Ala Moana - Kakaako	1-2-3	9	8	13%	6	6	0%	\$955,000	\$795,000	20%	96.8%	92.3%	5%	49	34	44%
Downtown - Nuuanu	1-1-8 to 1-2-2	127	115	10%	83	73	14%	\$865,000	\$933,000	-7%	96.2%	93.5%	3%	22	23	-4%
Ewa Plain	1-9-1	935	811	15%	772	672	15%	\$658,000	\$625,000	5%	99.0%	99.4%	0%	15	13	15%
Hawaii Kai	1-3-9	244	258	-5%	165	174	-5%	\$1,180,000	\$1,067,500	11%	94.6%	95.7%	-1%	20	23	-13%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	399	398	0%	291	290	0%	\$1,115,000	\$1,070,000	4%	95.5%	98.3%	-3%	14	17	-18%
Kalihi - Palama	1-1-2 to 1-1-7	157	152	3%	105	98	7%	\$764,000	\$700,000	9%	102.0%	96.6%	6%	18	12	50%
Kaneohe	Selected 1-4-4 to 1-4-7	325	288	13%	237	202	17%	\$865,000	\$800,000	8%	98.3%	100.0%	-2%	12	16	-25%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	266	291	-9%	180	182	-1%	\$1,000,000	\$950,000	5%	97.6%	100.0%	-2%	16	18	-11%
Makaha - Nanakuli	1-8-1 to 1-8-9	453	373	21%	313	256	22%	\$455,000	\$430,000	6%	98.5%	98.2%	0%	20	22	-9%
Makakilo	1-9-2 to 1-9-3	216	192	13%	146	154	-5%	\$717,500	\$682,500	5%	97.4%	99.1%	-2%	19	27	-30%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	160	131	22%	100	106	-6%	\$1,125,000	\$1,104,500	2%	90.9%	96.9%	-6%	17	30	-43%
Mililani	Selected 1-9-4 to 1-9-5	258	250	3%	207	232	-11%	\$777,000	\$750,000	4%	100.0%	98.7%	1%	10	16	-38%
Moanalua - Salt Lake	1-1-1	53	49	8%	38	35	9%	\$869,500	\$885,000	-2%	96.1%	98.9%	-3%	19	19	0%
North Shore	1-5-6 to 1-6-9	161	163	-1%	100	100	0%	\$850,000	\$795,000	7%	95.0%	93.6%	1%	27	38	-29%
Pearl City - Aiea	1-9-6 to 1-9-9	286	320	-11%	235	252	-7%	\$755,000	\$732,250	3%	98.3%	99.2%	-1%	13	13	0%
Wahiawa	1-7-1 to 1-7-7	120	94	28%	98	69	42%	\$595,000	\$570,000	4%	99.2%	99.1%	0%	12	13	-8%
Waialae - Kahala	1-3-5	177	212	-17%	116	91	27%	\$1,705,000	\$1,850,000	-8%	95.3%	93.4%	2%	47	42	12%
Waikiki	1-2-6	4	4	0%	3	1	200%	\$1,103,000	\$0	-	84.8%	0.0%	-	120	0	-
Waipahu	1-9-4	248	232	7%	198	200	-1%	\$673,000	\$628,000	7%	99.0%	98.4%	1%	13	16	-19%
Windward Coast	1-4-8 to 1-5-5	92	118	-22%	66	63	5%	\$752,500	\$650,000	16%	99.1%	98.6%	1%	40	23	74%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

Condos November 2017



November 2017		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Nov-17	Nov-16	Change	Nov-17	Nov-16	Change	Nov-17	Nov-16	Change	Nov-17	Nov-16	Change	Nov-17	Nov-16	Change	Nov-17	Nov-16	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	0	1	-
Ala Moana - Kakaako	1-2-3	55	65	-15%	45	42	7%	\$338,000	\$545,000	-38%	93.9%	99.6%	-6%	35	33	6%	251	249	1%
Downtown - Nuuanu	1-1-8 to 1-2-2	37	28	32%	37	30	23%	\$517,500	\$374,000	38%	98.6%	97.8%	1%	24	38	-37%	138	134	3%
Ewa Plain	1-9-1	56	44	27%	51	38	34%	\$513,000	\$420,500	22%	100.6%	101.3%	-1%	11	12	-8%	103	85	21%
Hawaii Kai	1-3-9	23	12	92%	10	12	-17%	\$664,500	\$645,000	3%	98.9%	95.2%	4%	16	44	-64%	41	41	0%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	11	6	83%	16	8	100%	\$605,000	\$552,500	10%	100.8%	100.5%	0%	13	7	86%	35	13	169%
Kalihi - Palama	1-1-2 to 1-1-7	20	9	122%	10	9	11%	\$327,000	\$435,000	-25%	95.5%	99.0%	-4%	87	55	58%	37	27	37%
Kaneohe	Selected 1-4-4 to 1-4-7	17	13	31%	11	19	-42%	\$575,000	\$510,000	13%	97.6%	94.1%	4%	18	9	100%	27	41	-34%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	17	10	70%	10	8	25%	\$497,500	\$342,500	45%	96.6%	96.8%	0%	13	50	-74%	54	60	-10%
Makaha - Nanakuli	1-8-1 to 1-8-9	23	17	35%	9	14	-36%	\$186,000	\$141,500	31%	98.4%	94.4%	4%	71	37	92%	70	60	17%
Makakilo	1-9-2 to 1-9-3	9	12	-25%	13	11	18%	\$405,000	\$335,000	21%	97.6%	100.0%	-2%	24	8	200%	20	25	-20%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	57	60	-5%	52	48	8%	\$390,000	\$380,000	3%	96.3%	99.1%	-3%	35	16	119%	185	195	-5%
Mililani	Selected 1-9-4 to 1-9-5	19	25	-24%	45	34	32%	\$405,000	\$359,250	13%	101.5%	100.5%	1%	9	8	13%	78	55	42%
Moanalua - Salt Lake	1-1-1	18	19	-5%	13	14	-7%	\$368,000	\$407,000	-10%	98.1%	95.9%	2%	13	19	-32%	36	42	-14%
North Shore	1-5-6 to 1-6-9	3	3	0%	5	5	0%	\$469,000	\$398,000	18%	89.3%	97.1%	-8%	38	53	-28%	18	18	0%
Pearl City - Aiea	1-9-6 to 1-9-9	33	25	32%	34	27	26%	\$358,500	\$379,000	-5%	99.0%	97.2%	2%	19	11	73%	95	68	40%
Wahiawa	1-7-1 to 1-7-7	2	5	-60%	5	4	25%	\$185,000	\$222,500	-17%	100.0%	100.0%	0%	5	21	-76%	11	8	38%
Waialae - Kahala	1-3-5	11	7	57%	3	6	-50%	\$556,000	\$562,500	-1%	98.4%	97.8%	1%	13	16	-19%	20	33	-39%
Waikiki	1-2-6	151	94	61%	108	74	46%	\$382,500	\$410,500	-7%	95.9%	98.4%	-3%	36	43	-16%	563	444	27%
Waipahu	1-9-4	25	16	56%	20	17	18%	\$363,500	\$358,000	2%	101.0%	100.0%	1%	14	9	56%	38	31	23%
Windward Coast	1-4-8 to 1-5-5	6	7	-14%	4	1	300%	\$232,500	\$222,500	4%	95.9%	98.9%	-3%	70	13	438%	19	19	0%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Nov-17	Nov-16	Change	Nov-17	Nov-16	Change	Nov-17	Nov-16	Change	Nov-17	Nov-16	Change	Nov-17	Nov-16	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	1	4	-75%	0	3	-	\$0	\$670,000	-	0.0%	95.9%	-	0	65	-
Ala Moana - Kakaako	1-2-3	781	674	16%	514	436	18%	\$537,500	\$500,000	8%	97.7%	99.0%	-1%	26	37	-30%
Downtown - Nuuanu	1-1-8 to 1-2-2	510	472	8%	354	329	8%	\$450,000	\$400,000	13%	98.0%	96.5%	2%	21	20	5%
Ewa Plain	1-9-1	606	555	9%	499	462	8%	\$481,000	\$443,000	9%	100.2%	99.6%	1%	10	11	-9%
Hawaii Kai	1-3-9	239	246	-3%	181	190	-5%	\$650,000	\$630,000	3%	100.0%	98.7%	1%	17	25	-32%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	141	109	29%	105	94	12%	\$558,000	\$550,000	1%	100.2%	100.0%	0%	18	12	50%
Kalihi - Palama	1-1-2 to 1-1-7	166	147	13%	113	107	6%	\$363,000	\$382,000	-5%	96.0%	96.0%	0%	23	22	5%
Kaneohe	Selected 1-4-4 to 1-4-7	220	215	2%	210	182	15%	\$540,000	\$535,000	1%	101.9%	100.0%	2%	9	11	-18%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	137	119	15%	91	68	34%	\$499,000	\$503,750	-1%	96.0%	93.5%	3%	40	50	-20%
Makaha - Nanakuli	1-8-1 to 1-8-9	253	218	16%	163	159	3%	\$154,000	\$135,000	14%	96.9%	96.6%	0%	34	29	17%
Makakilo	1-9-2 to 1-9-3	158	154	3%	154	131	18%	\$375,000	\$350,000	7%	98.8%	100.9%	-2%	13	11	18%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	818	807	1%	612	592	3%	\$370,000	\$370,500	0%	98.4%	97.8%	1%	23	21	10%
Mililani	Selected 1-9-4 to 1-9-5	461	393	17%	412	359	15%	\$379,500	\$358,500	6%	100.1%	101.0%	-1%	9	9	0%
Moanalua - Salt Lake	1-1-1	210	222	-5%	194	189	3%	\$368,500	\$358,000	3%	99.9%	99.7%	0%	17	11	55%
North Shore	1-5-6 to 1-6-9	73	62	18%	52	47	11%	\$430,000	\$430,000	0%	94.9%	97.7%	-3%	26	36	-28%
Pearl City - Aiea	1-9-6 to 1-9-9	389	355	10%	325	303	7%	\$369,000	\$352,500	5%	98.4%	97.9%	1%	10	11	-9%
Wahiawa	1-7-1 to 1-7-7	57	35	63%	40	27	48%	\$205,000	\$172,000	19%	101.2%	100.0%	1%	13	13	0%
Waialae - Kahala	1-3-5	76	80	-5%	53	47	13%	\$566,500	\$568,000	0%	98.5%	98.8%	0%	30	23	30%
Waikiki	1-2-6	1588	1403	13%	1038	973	7%	\$390,000	\$370,000	5%	97.5%	96.1%	1%	31	39	-21%
Waipahu	1-9-4	261	232	13%	219	204	7%	\$370,000	\$329,000	12%	100.3%	99.7%	1%	9	11	-18%
Windward Coast	1-4-8 to 1-5-5	49	37	32%	34	22	55%	\$267,500	\$222,500	20%	94.2%	97.2%	-3%	58	49	18%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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Aina Haina - Kuliouou

1-3-6 to 1-3-8

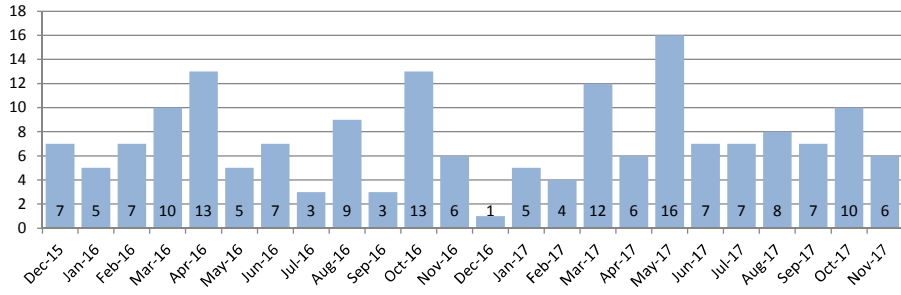


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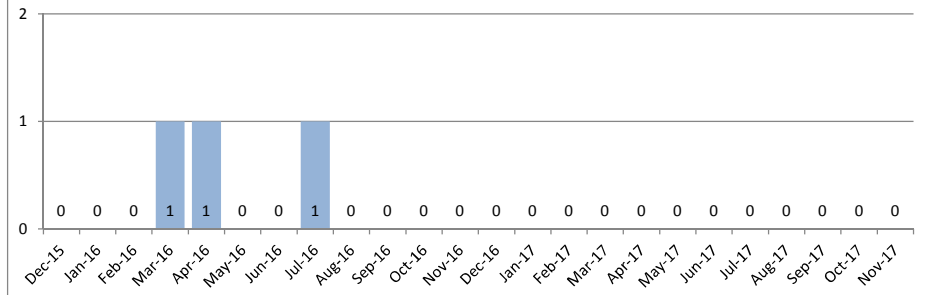
Single Family Homes	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	6	12	-50%	130	133	-2%
Closed Sales	6	6	0%	88	81	9%
Median Sales Price	\$1,195,000	\$957,500	25%	\$1,200,000	\$1,100,000	9%
Percent of Original List Price Received	98.8%	101.1%	-2%	96.0%	91.7%	5%
Median Days on Market Until Sale	87	24	263%	23	20	15%
Inventory of Homes for Sale	40	51	-22%	-	-	-

Condos	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	0	0	-	1	4	-75%
Closed Sales	0	0	-	0	3	-
Median Sales Price	\$0	\$0	-	\$0	\$670,000	-
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	95.9%	-
Median Days on Market Until Sale	0	0	-	0	65	-
Inventory of Homes for Sale	0	1	-	-	-	-

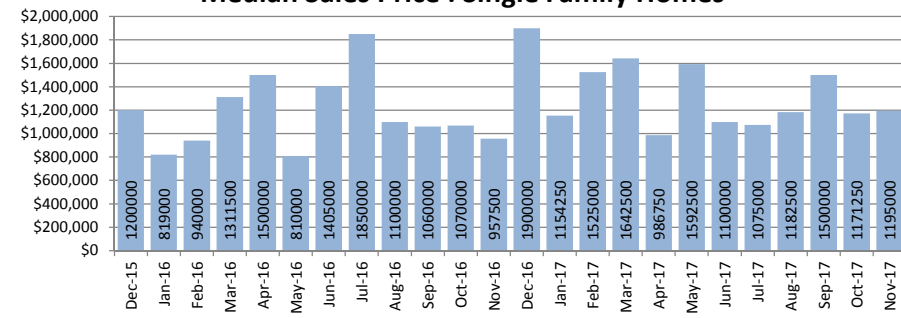
Closed Sales : Single Family Homes



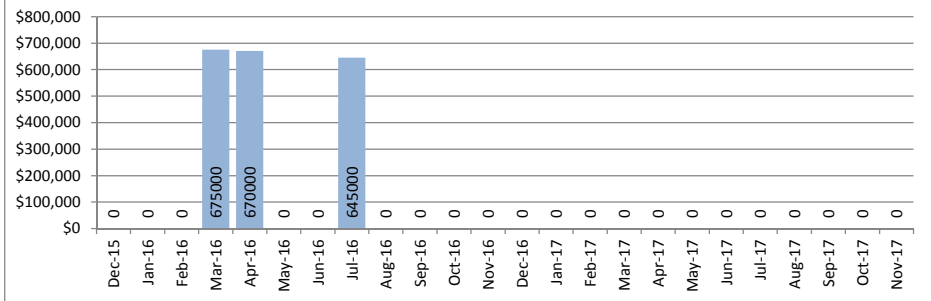
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



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Local Market Update

November 2017

Ala Moana - Kakaako

1-2-3

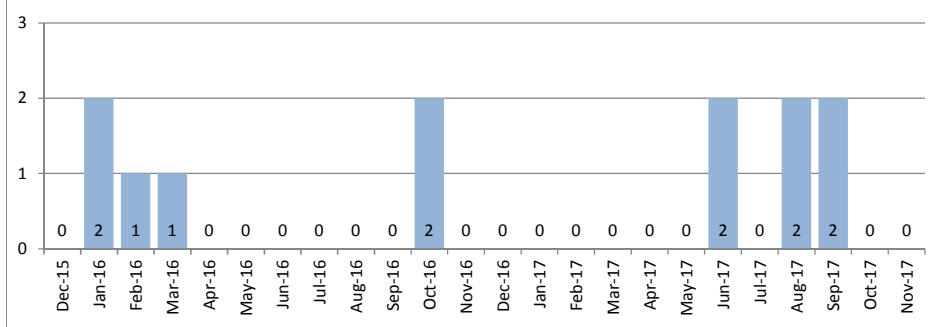


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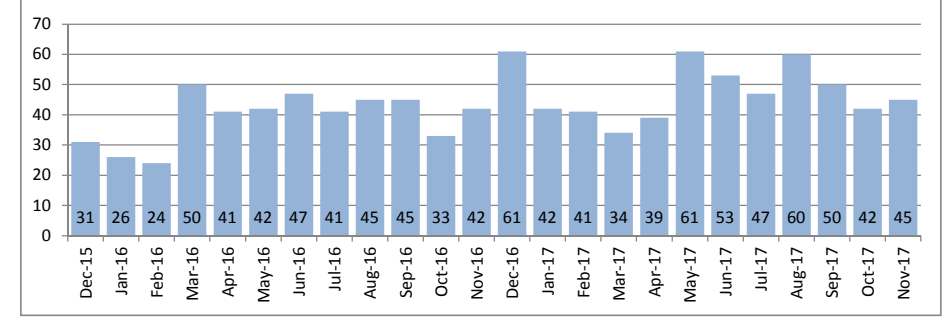
Single Family Homes	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	0	0	-	9	8	13%
Closed Sales	0	0	-	6	6	0%
Median Sales Price	\$0	\$0	-	\$955,000	\$795,000	20%
Percent of Original List Price Received	0.0%	0.0%	-	96.8%	92.3%	5%
Median Days on Market Until Sale	0	0	-	49	34	44%
Inventory of Homes for Sale	2	2	0%	-	-	-

Condos	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	55	65	-15%	781	674	16%
Closed Sales	45	42	7%	514	436	18%
Median Sales Price	\$338,000	\$545,000	-38%	\$537,500	\$500,000	8%
Percent of Original List Price Received	93.9%	99.6%	-6%	97.7%	99.0%	-1%
Median Days on Market Until Sale	35	33	6%	26	37	-30%
Inventory of Homes for Sale	251	249	1%	-	-	-

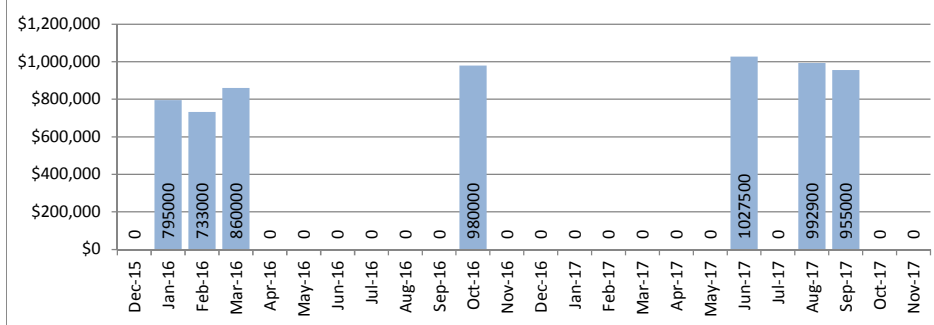
Closed Sales : Single Family Homes



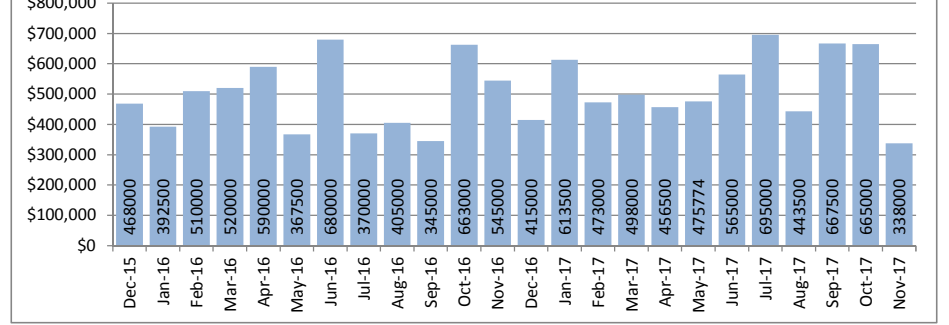
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



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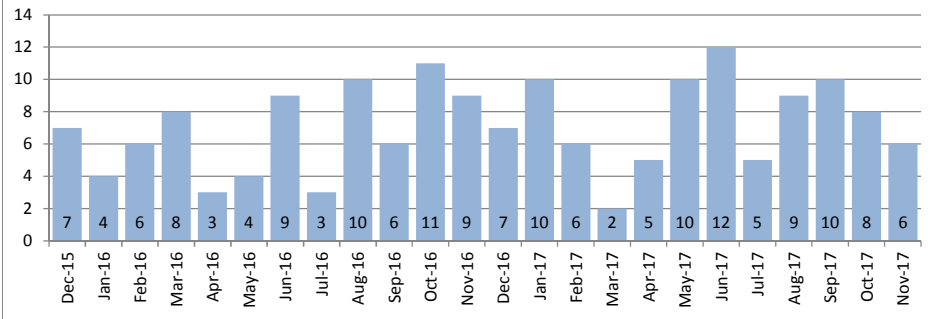
Downtown - Nuuanu
1-1-8 to 1-2-2

November 2017

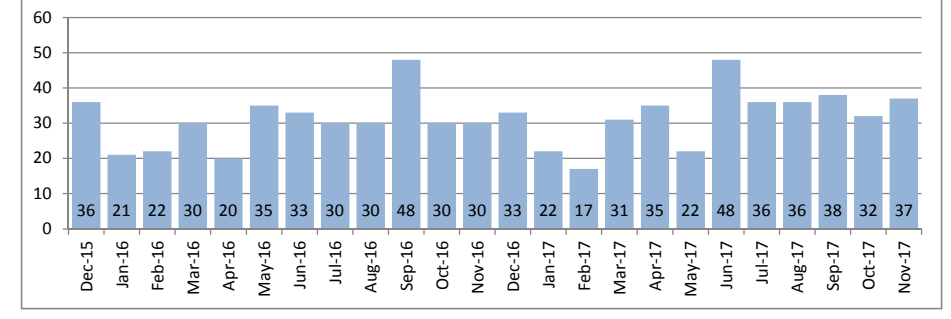
Single Family Homes	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	6	10	-40%	127	115	10%
Closed Sales	6	9	-33%	83	73	14%
Median Sales Price	\$1,095,000	\$750,000	46%	\$865,000	\$933,000	-7%
Percent of Original List Price Received	91.3%	96.3%	-5%	96.2%	93.5%	3%
Median Days on Market Until Sale	24	45	-47%	22	23	-4%
Inventory of Homes for Sale	31	28	11%	-	-	-

Condos	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	37	28	32%	510	472	8%
Closed Sales	37	30	23%	354	329	8%
Median Sales Price	\$517,500	\$374,000	38%	\$450	\$400,000	-100%
Percent of Original List Price Received	98.6%	97.8%	1%	98.0%	96.5%	2%
Median Days on Market Until Sale	24	38	-37%	21	20	5%
Inventory of Homes for Sale	138	134	3%	-	-	-

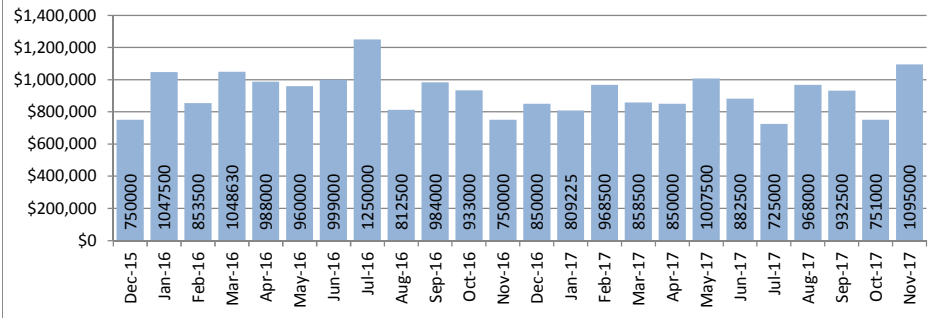
Closed Sales : Single Family Homes



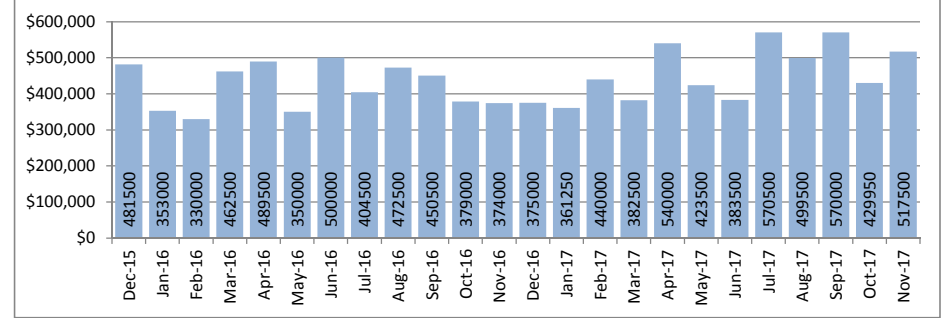
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2017



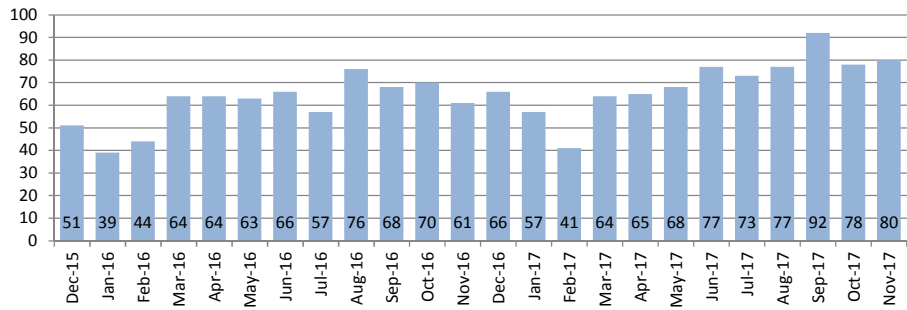
Ewa Plain
1-9-1

November 2017

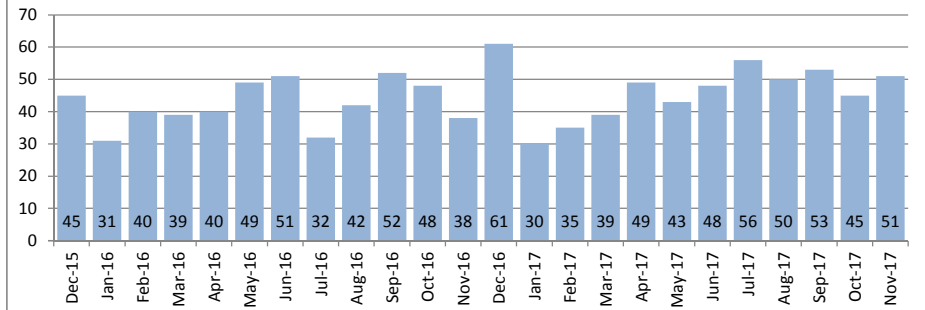
Single Family Homes	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	62	65	-5%	935	811	15%
Closed Sales	80	61	31%	772	672	15%
Median Sales Price	\$700,000	\$625,000	12%	\$658,000	\$625,000	5%
Percent of Original List Price Received	97.7%	99.2%	-2%	99.0%	99.4%	0%
Median Days on Market Until Sale	18	16	13%	15	13	15%
Inventory of Homes for Sale	164	138	19%	-	-	-

Condos	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	56	44	27%	606	555	9%
Closed Sales	51	38	34%	499	462	8%
Median Sales Price	\$513,000	\$420,500	22%	\$481,000	\$443,000	9%
Percent of Original List Price Received	100.6%	101.3%	-1%	100.2%	99.6%	1%
Median Days on Market Until Sale	11	12	-8%	10	11	-9%
Inventory of Homes for Sale	103	85	21%	-	-	-

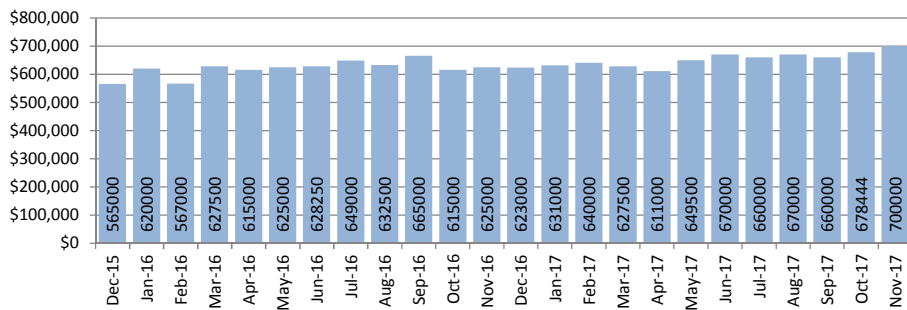
Closed Sales : Single Family Homes



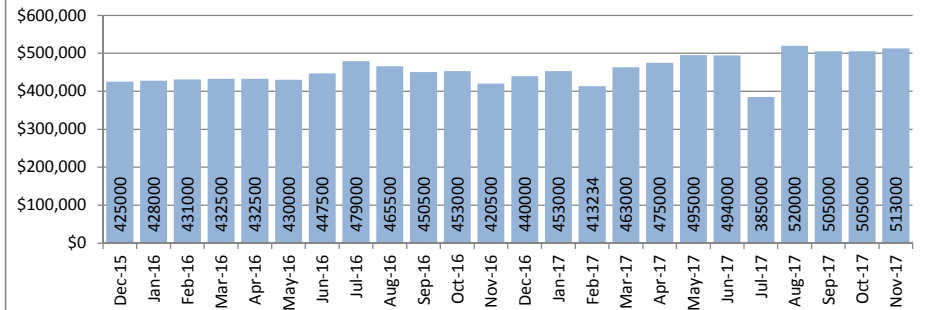
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2017

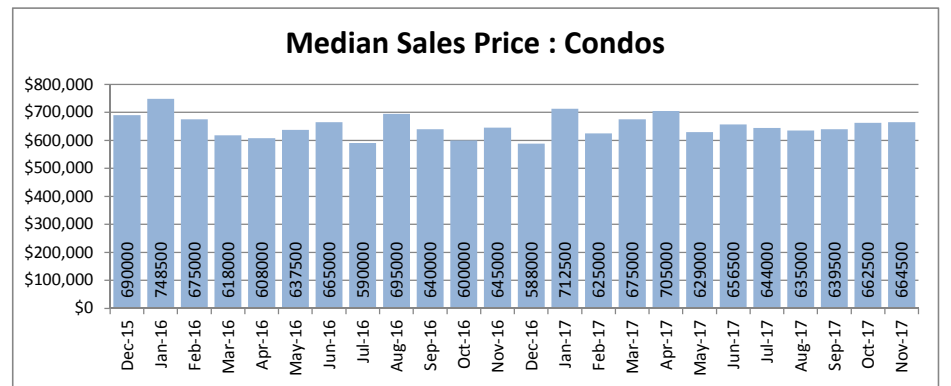
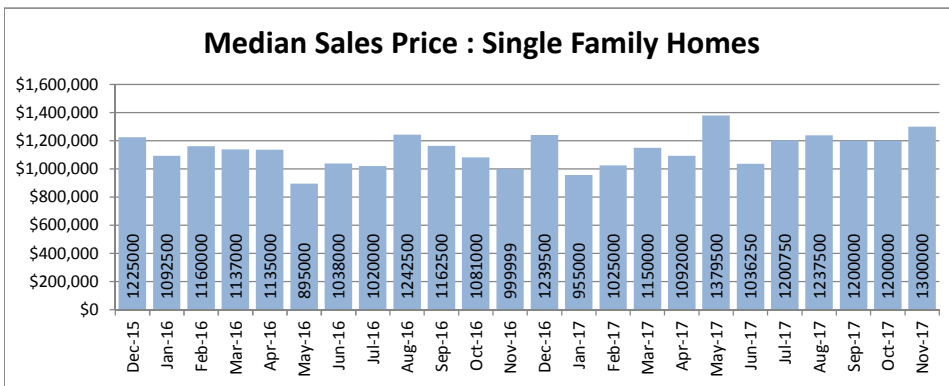
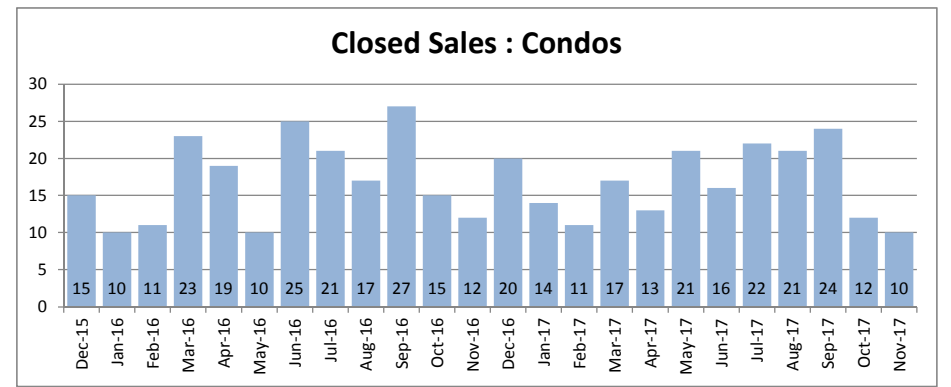
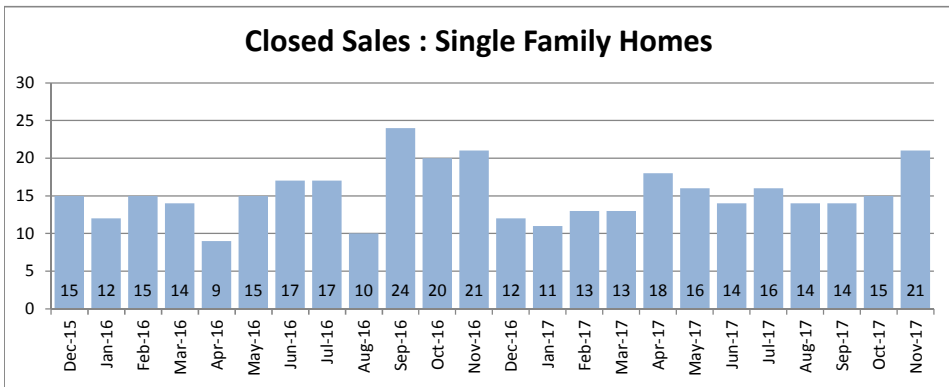
Hawaii Kai
1-3-9



November 2017

Single Family Homes	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	9	16	-44%	244	258	-5%
Closed Sales	21	21	0%	165	174	-5%
Median Sales Price	\$1,300,000	\$999,999	30%	\$1,180,000	\$1,067,500	11%
Percent of Original List Price Received	96.3%	91.9%	5%	94.6%	95.7%	-1%
Median Days on Market Until Sale	34	14	143%	20	23	-13%
Inventory of Homes for Sale	70	85	-18%	-	-	-

Condos	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	23	12	92%	239	246	-3%
Closed Sales	10	12	-17%	181	190	-5%
Median Sales Price	\$664,500	\$645,000	3%	\$650,000	\$630,000	3%
Percent of Original List Price Received	98.9%	95.2%	4%	100.0%	98.7%	1%
Median Days on Market Until Sale	16	44	-64%	17	25	-32%
Inventory of Homes for Sale	41	41	0%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2017

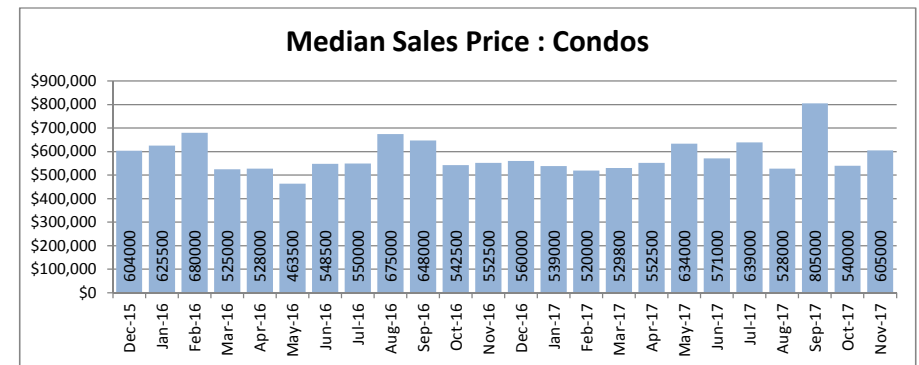
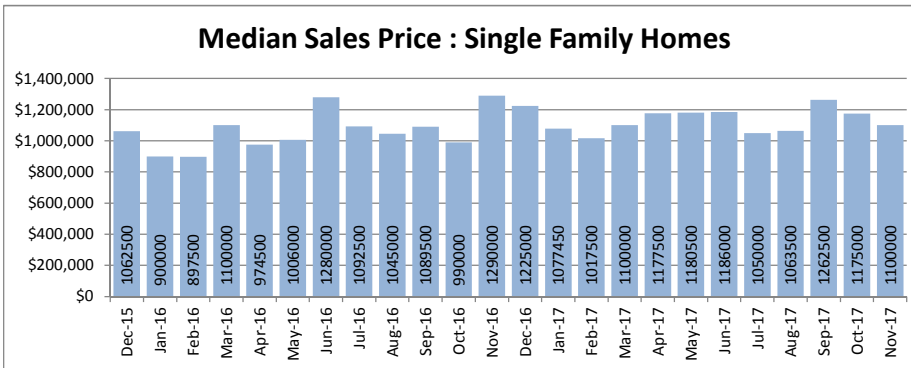
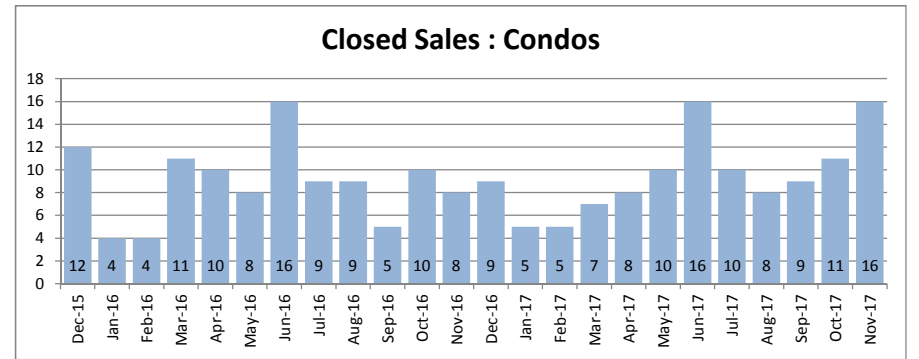
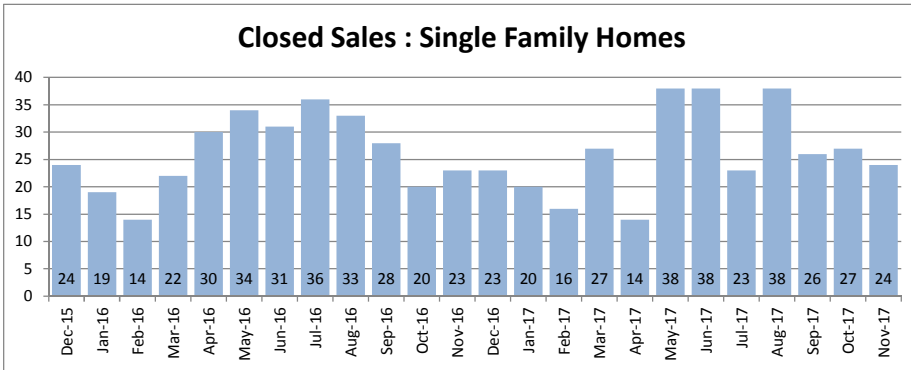


Kailua - Waimanalo
1-4-1 to Selected 1-4-4

November 2017

Single Family Homes	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	30	24	25%	399	398	0%
Closed Sales	24	23	4%	291	290	0%
Median Sales Price	\$1,100,000	\$1,290,000	-15%	\$1,115,000	\$1,070,000	4%
Percent of Original List Price Received	97.8%	93.5%	5%	95.5%	98.3%	-3%
Median Days on Market Until Sale	13	27	-52%	14	17	-18%
Inventory of Homes for Sale	119	104	14%	-	-	-

Condos	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	11	6	83%	141	109	29%
Closed Sales	16	8	100%	105	94	12%
Median Sales Price	\$605,000	\$552,500	10%	\$558,000	\$550,000	1%
Percent of Original List Price Received	100.8%	100.5%	0%	100.2%	100.0%	0%
Median Days on Market Until Sale	13	7	86%	18	12	50%
Inventory of Homes for Sale	35	13	169%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2017



Kalihi - Palama

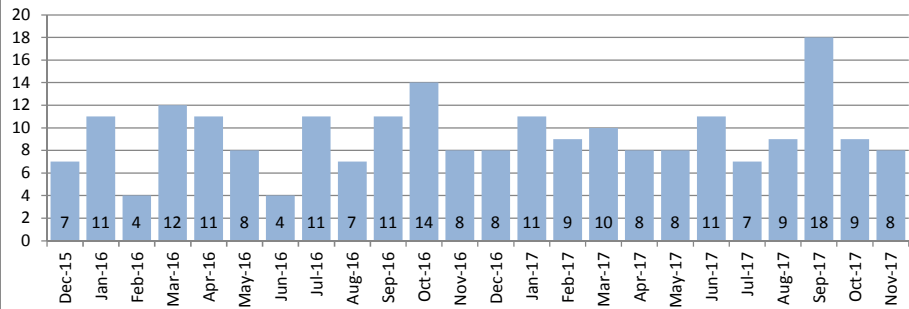
1-1-2 to 1-1-7

November 2017

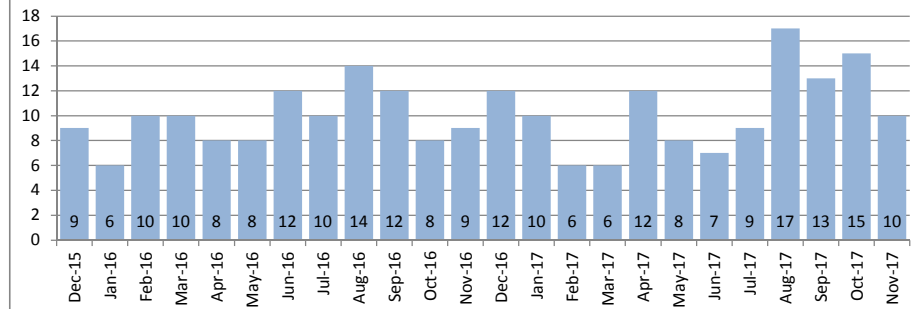
Single Family Homes	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	14	16	-13%	157	152	3%
Closed Sales	8	8	0%	105	98	7%
Median Sales Price	\$706,000	\$660,000	7%	\$764,000	\$700,000	9%
Percent of Original List Price Received	101.0%	87.3%	16%	102.0%	96.6%	6%
Median Days on Market Until Sale	18	18	0%	18	12	50%
Inventory of Homes for Sale	44	46	-4%	-	-	-

Condos	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	20	9	122%	166	147	13%
Closed Sales	10	9	11%	113	107	6%
Median Sales Price	\$327,000	\$435,000	-25%	\$363,000	\$382,000	-5%
Percent of Original List Price Received	95.5%	99.0%	-4%	96.0%	96.0%	0%
Median Days on Market Until Sale	87	55	58%	23	22	5%
Inventory of Homes for Sale	37	27	37%	-	-	-

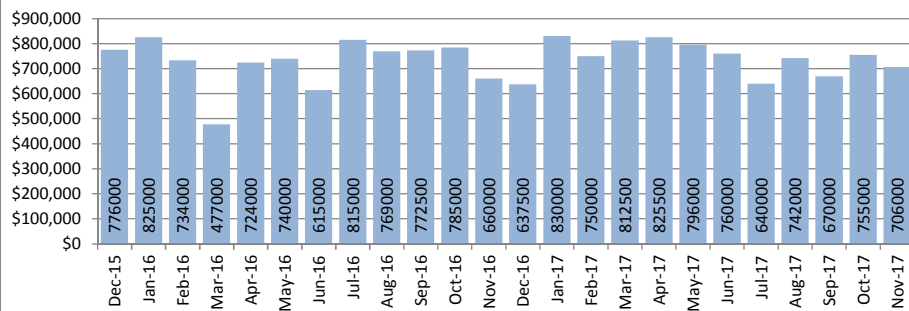
Closed Sales : Single Family Homes



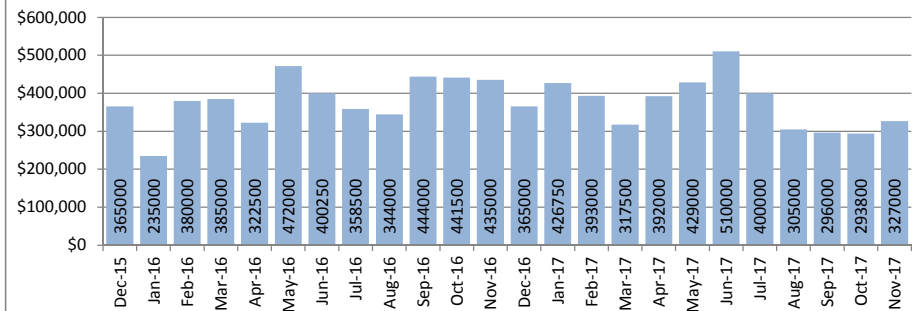
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2017



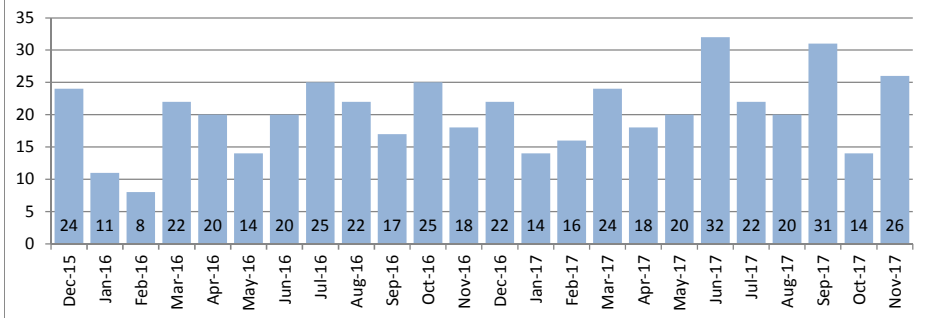
Kaneohe
Selected 1-4-4 to 1-4-7

November 2017

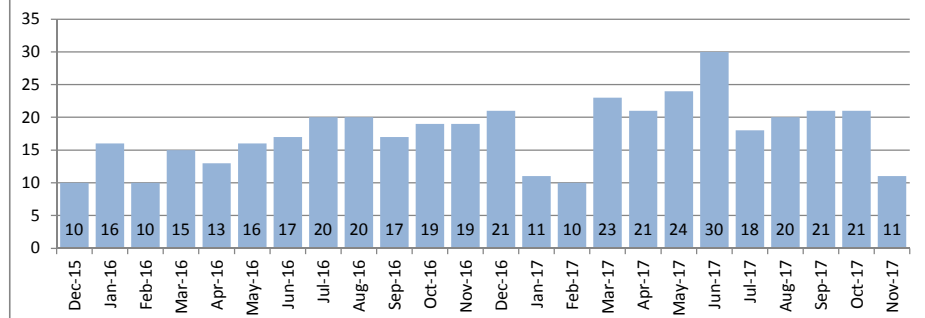
Single Family Homes	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	19	16	19%	325	288	13%
Closed Sales	26	18	44%	237	202	17%
Median Sales Price	\$902,500	\$800,000	13%	\$865,000	\$800,000	8%
Percent of Original List Price Received	102.3%	101.7%	1%	98.3%	100.0%	-2%
Median Days on Market Until Sale	10	18	-44%	12	16	-25%
Inventory of Homes for Sale	73	70	4%	-	-	-

Condos	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	17	13	31%	220	215	2%
Closed Sales	11	19	-42%	210	182	15%
Median Sales Price	\$575,000	\$510,000	13%	\$540,000	\$535,000	1%
Percent of Original List Price Received	97.6%	94.1%	4%	101.9%	100.0%	2%
Median Days on Market Until Sale	18	9	100%	9	11	-18%
Inventory of Homes for Sale	27	41	-34%	-	-	-

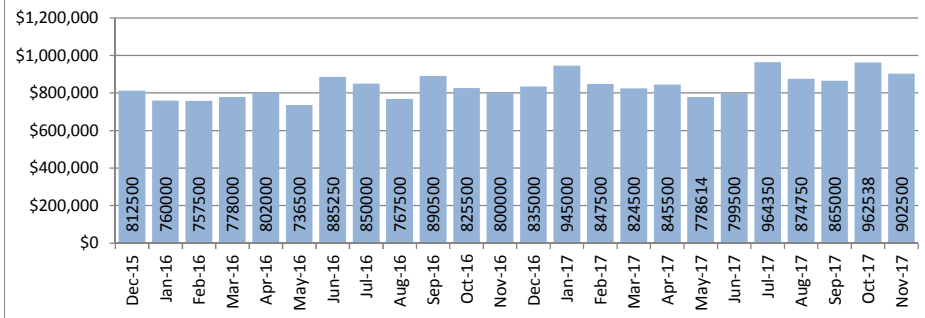
Closed Sales : Single Family Homes



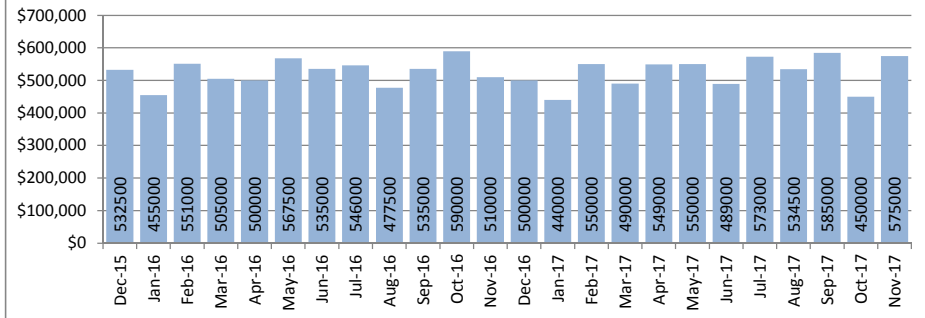
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2017

Kapahulu - Diamond Head

1-3-1 to 1-3-4

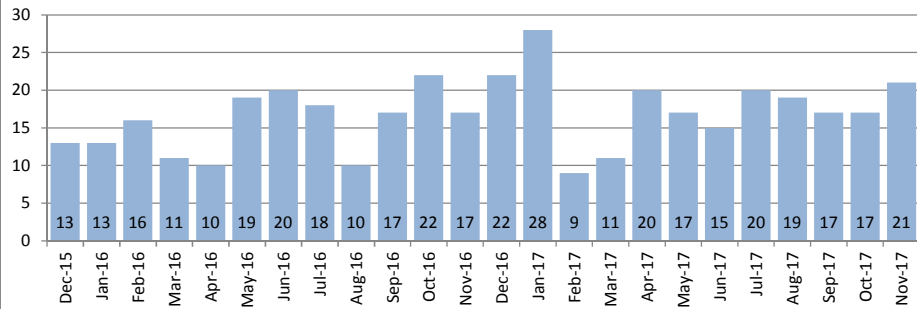


November 2017

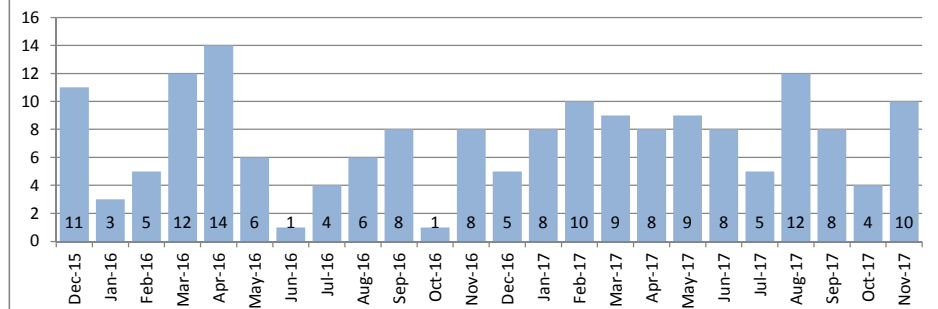
Single Family Homes	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	18	24	-25%	266	291	-9%
Closed Sales	14	22	-36%	180	182	-1%
Median Sales Price	\$1,197,500	\$914,000	31%	\$1,000,000	\$950,000	5%
Percent of Original List Price Received	100.1%	101.6%	-1%	97.6%	100.0%	-2%
Median Days on Market Until Sale	14	19	-26%	16	18	-11%
Inventory of Homes for Sale	65	91	-29%	-	-	-

Condos	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	17	10	70%	37	119	-69%
Closed Sales	10	8	25%	91	68	34%
Median Sales Price	\$497,500	\$342,500	45%	\$499,000	\$503,750	-1%
Percent of Original List Price Received	96.6%	96.8%	0%	96.0%	93.5%	3%
Median Days on Market Until Sale	13	50	-74%	40	50	-20%
Inventory of Homes for Sale	54	60	-10%	-	-	-

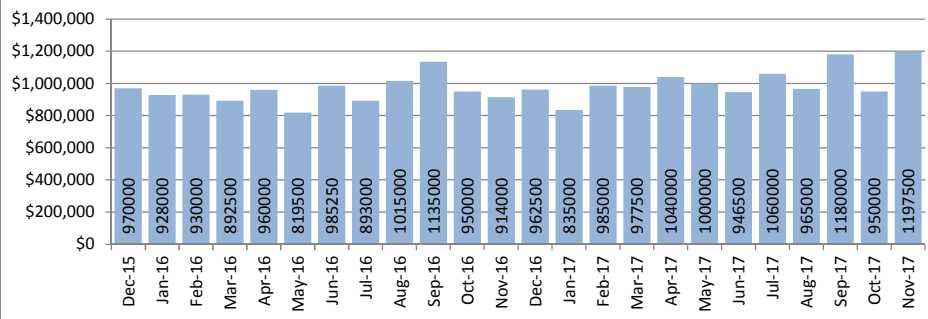
Closed Sales : Single Family Homes



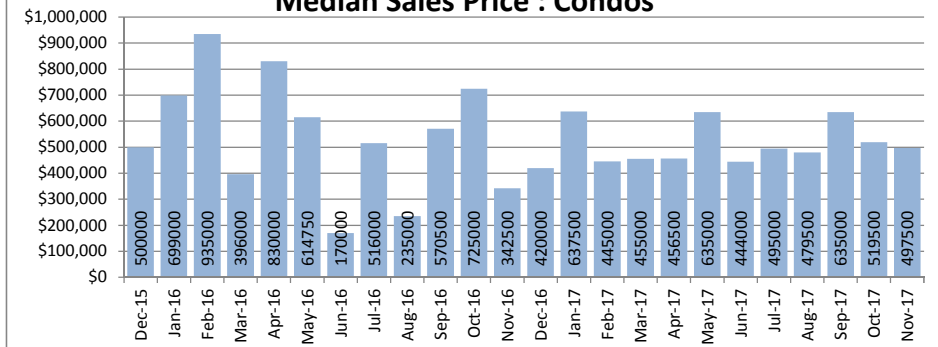
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2017

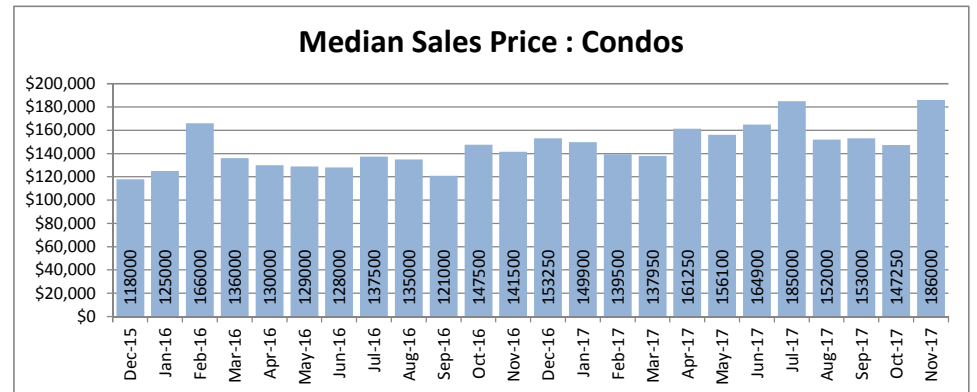
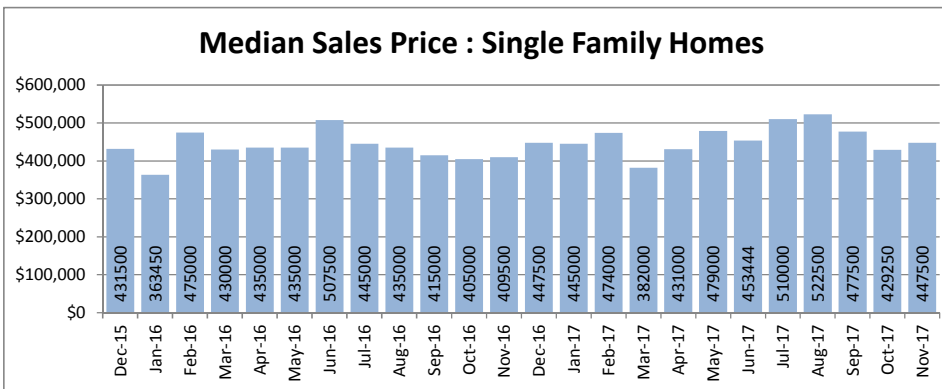
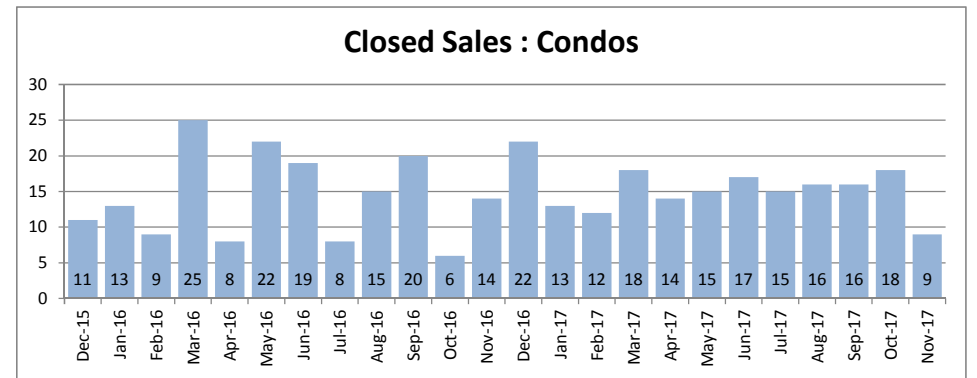
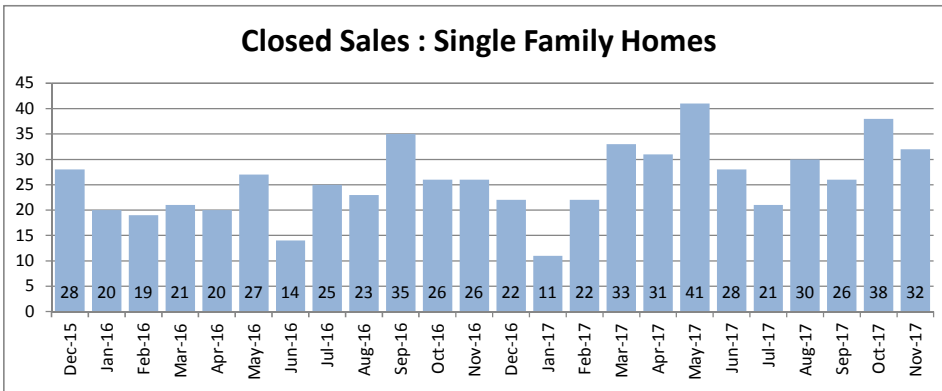


Makaha - Nanakuli
1-8-1 to 1-8-9

November 2017

Single Family Homes	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	36	25	44%	453	373	21%
Closed Sales	32	26	23%	313	256	22%
Median Sales Price	\$477,500	\$409,500	17%	\$455,000	\$430,000	6%
Percent of Original List Price Received	99.5%	102.6%	-3%	98.5%	98.2%	0%
Median Days on Market Until Sale	19	19	0%	20	22	-9%
Inventory of Homes for Sale	118	100	18%	-	-	-

Condos	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	23	17	35%	253	218	16%
Closed Sales	9	14	-36%	163	159	3%
Median Sales Price	\$186,000	\$141,500	31%	\$154,000	\$135,000	14%
Percent of Original List Price Received	98.4%	94.4%	4%	96.9%	96.6%	0%
Median Days on Market Until Sale	71	37	92%	34	29	17%
Inventory of Homes for Sale	70	60	17%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2017

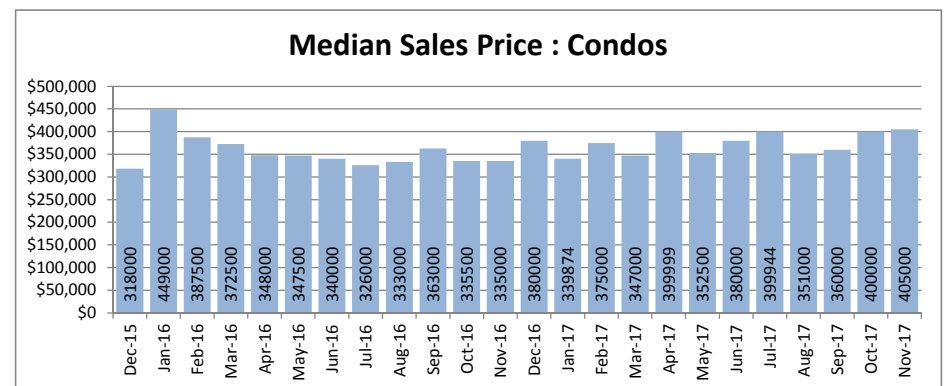
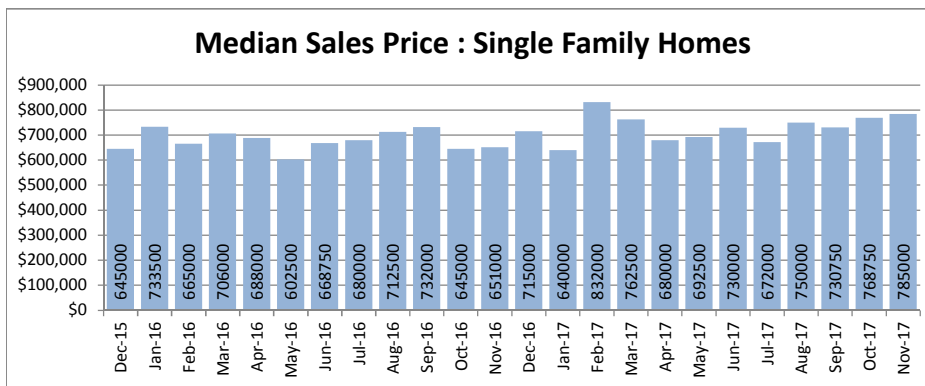
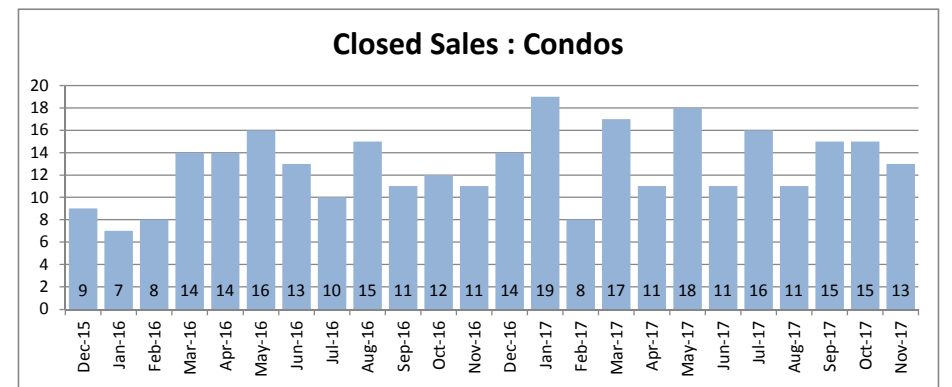
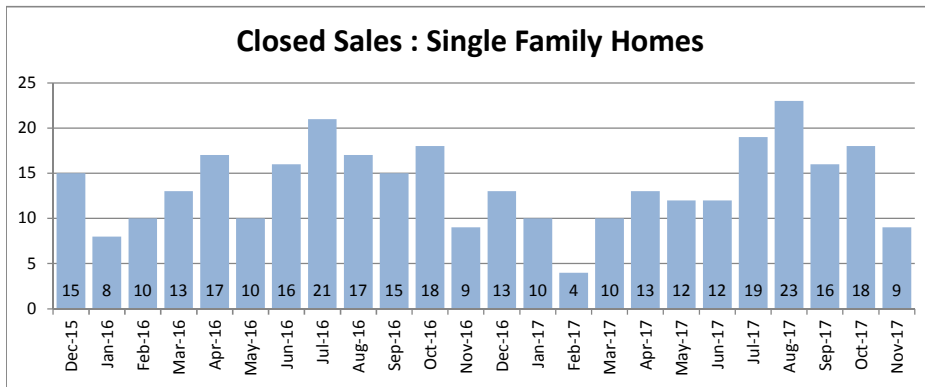


Makakilo
1-9-2 to 1-9-3

November 2017

Single Family Homes	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	17	14	21%	216	192	13%
Closed Sales	9	9	0%	146	154	-5%
Median Sales Price	\$785,000	\$651,000	21%	\$717,500	\$682,500	5%
Percent of Original List Price Received	100.6%	102.5%	-2%	97.4%	99.1%	-2%
Median Days on Market Until Sale	21	20	5%	19	27	-30%
Inventory of Homes for Sale	39	29	34%	-	-	-

Condos	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	9	12	-25%	158	154	3%
Closed Sales	13	11	18%	154	131	18%
Median Sales Price	\$405,000	\$335,000	21%	\$375,000	\$350,000	7%
Percent of Original List Price Received	97.6%	100.0%	-2%	98.8%	100.9%	-2%
Median Days on Market Until Sale	24	8	200%	13	11	18%
Inventory of Homes for Sale	20	25	-20%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2017

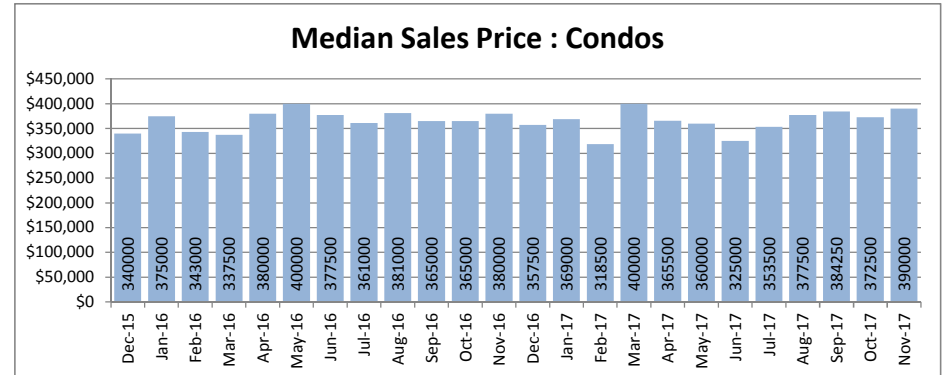
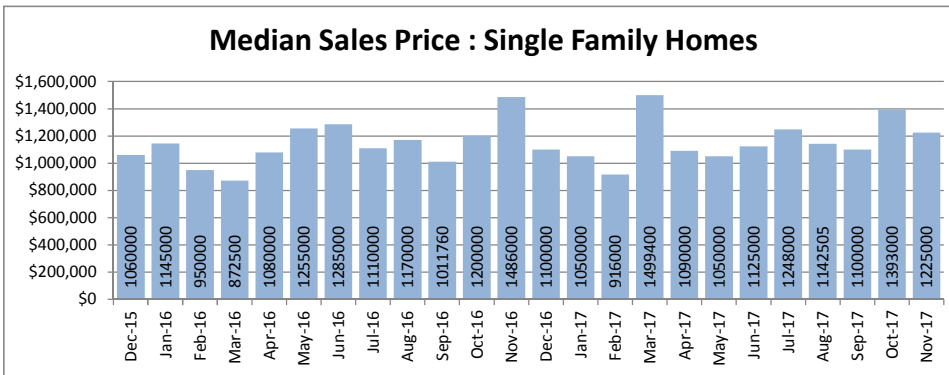
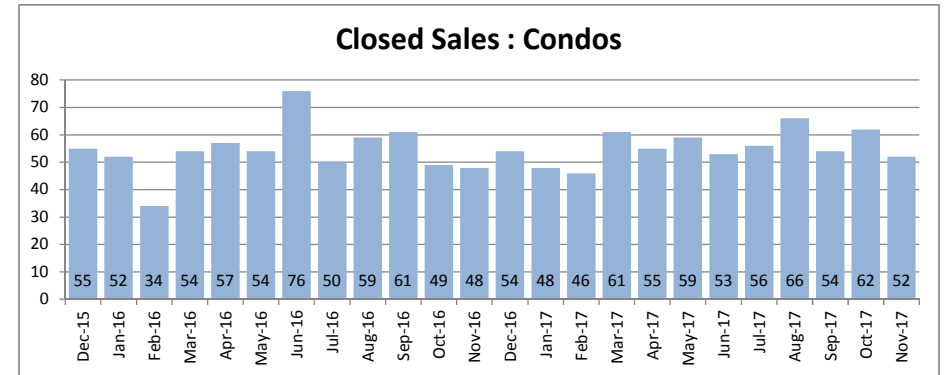
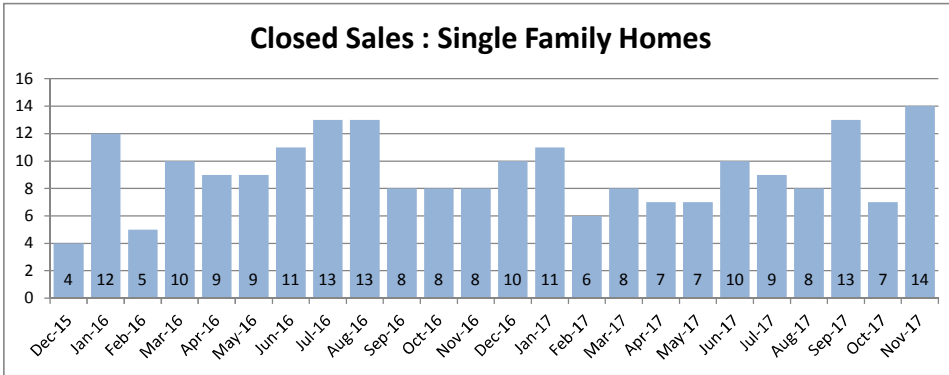


Makiki - Moiliili
 1-2-4 to 1-2-9 (except 1-2-6)

November 2017

Single Family Homes	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	12	10	20%	160	131	22%
Closed Sales	14	8	75%	100	106	-6%
Median Sales Price	\$1,225,000	\$1,486,000	-18%	\$1,125,000	\$1,104,500	2%
Percent of Original List Price Received	92.6%	95.9%	-3%	90.9%	96.9%	-6%
Median Days on Market Until Sale	14	38	-63%	17	30	-43%
Inventory of Homes for Sale	52	35	49%	-	-	-

Condos	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	57	60	-5%	818	807	1%
Closed Sales	52	48	8%	612	592	3%
Median Sales Price	\$390,000	\$380,000	3%	\$370,000	\$370,500	0%
Percent of Original List Price Received	96.3%	99.1%	-3%	98.4%	97.8%	1%
Median Days on Market Until Sale	35	16	119%	23	21	10%
Inventory of Homes for Sale	185	195	-5%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2017

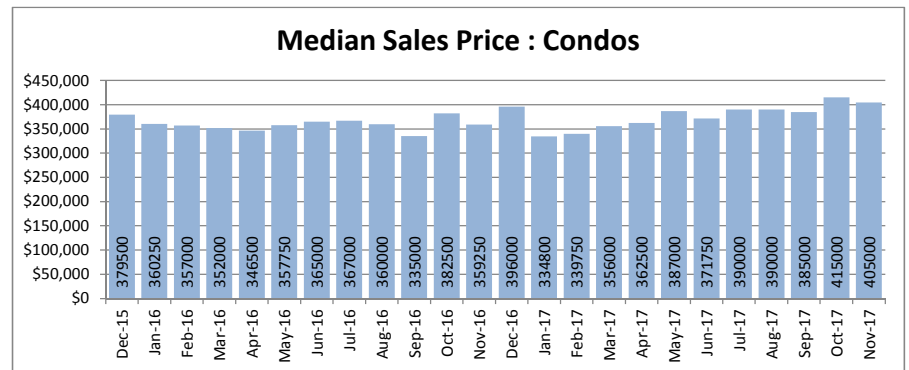
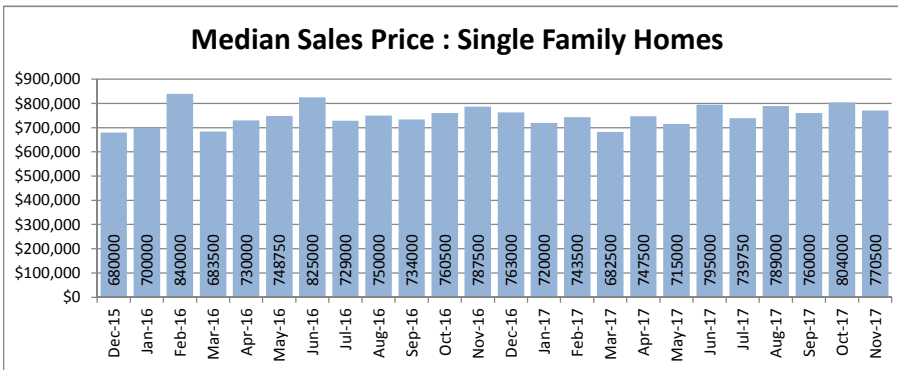
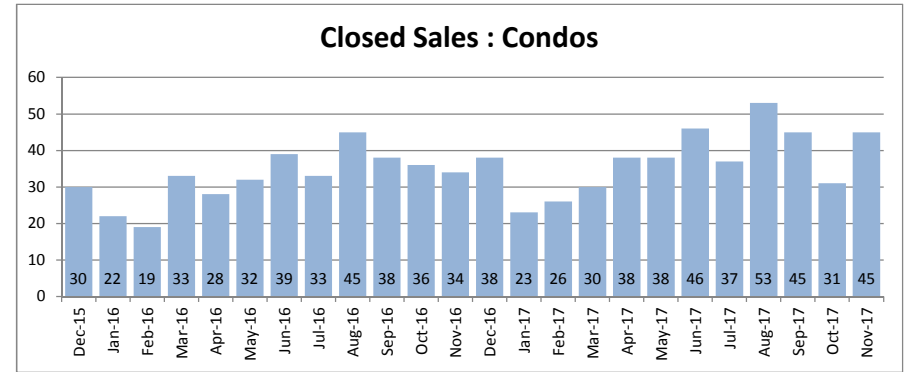
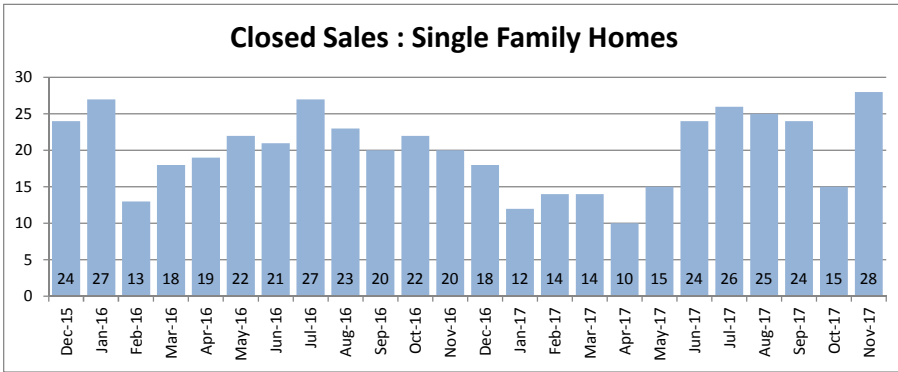


Mililani
Selected 1-9-4 to 1-9-5

November 2017

Single Family Homes	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	24	15	60%	258	250	3%
Closed Sales	28	20	40%	207	232	-11%
Median Sales Price	\$770,500	\$787,500	-2%	\$777,000	\$750,000	4%
Percent of Original List Price Received	101.2%	97.8%	3%	100.0%	98.7%	1%
Median Days on Market Until Sale	11	11	0%	10	16	-38%
Inventory of Homes for Sale	49	42	17%	-	-	-

Condos	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	19	25	-24%	461	393	17%
Closed Sales	45	34	32%	412	359	15%
Median Sales Price	\$405,000	\$359,250	13%	\$379,500	\$358,500	6%
Percent of Original List Price Received	101.5%	100.5%	1%	100.1%	101.0%	-1%
Median Days on Market Until Sale	9	8	13%	9	9	0%
Inventory of Homes for Sale	78	55	42%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2017

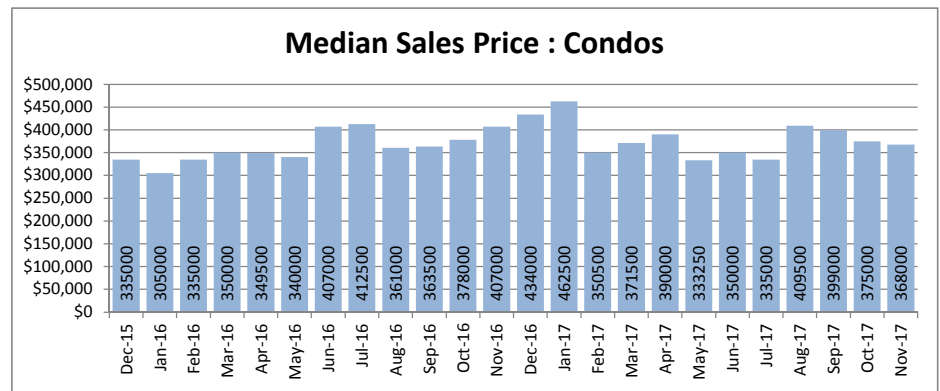
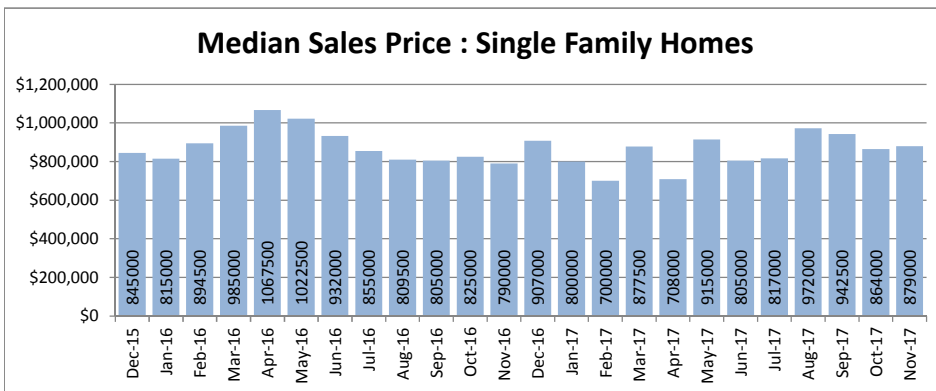
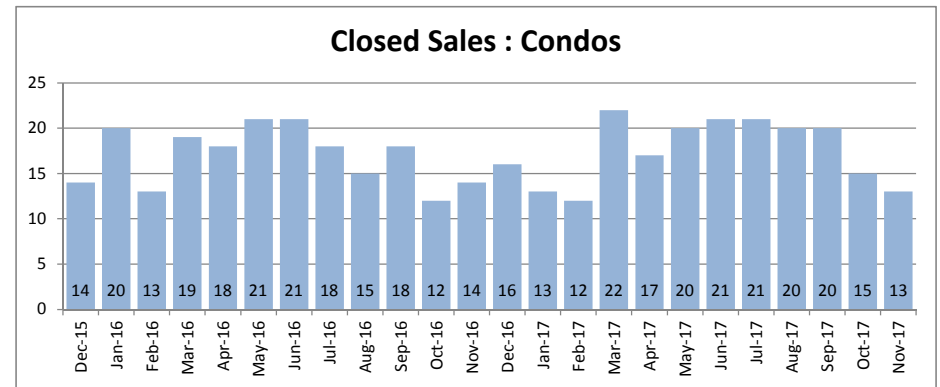
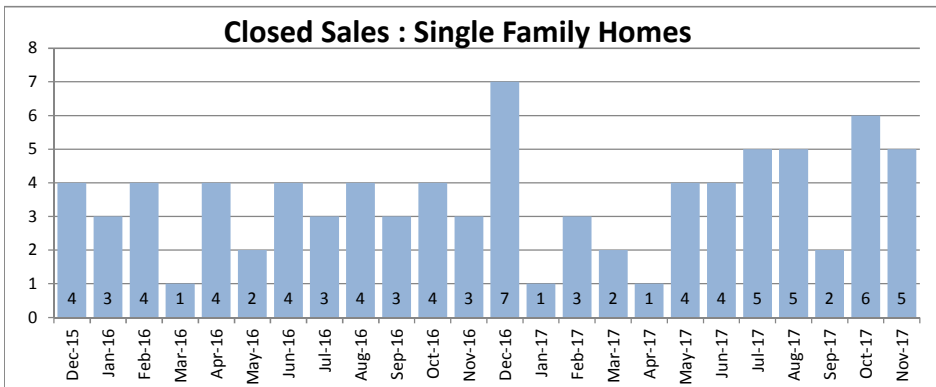


Moanalua - Salt Lake
1-1-1

November 2017

Single Family Homes	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	2	3	-33%	53	49	8%
Closed Sales	5	3	67%	38	35	9%
Median Sales Price	\$879,000	\$790,000	11%	\$869,500	\$885,000	-2%
Percent of Original List Price Received	91.6%	105.3%	-13%	96.1%	98.9%	-3%
Median Days on Market Until Sale	10	16	-38%	19	19	0%
Inventory of Homes for Sale	11	9	22%	-	-	-

Condos	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	18	19	-5%	210	222	-5%
Closed Sales	13	14	-7%	194	189	3%
Median Sales Price	\$368,000	\$407,000	-10%	\$368,500	\$358,000	3%
Percent of Original List Price Received	98.1%	95.9%	2%	99.9%	99.7%	0%
Median Days on Market Until Sale	13	19	-32%	17	11	55%
Inventory of Homes for Sale	36	42	-14%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2017



North Shore

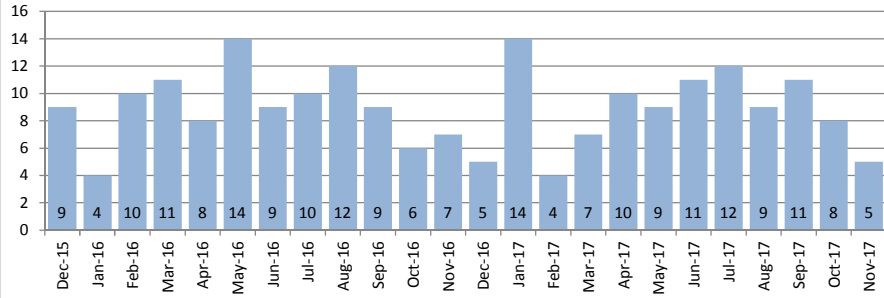
1-5-6 to 1-6-9

November 2017

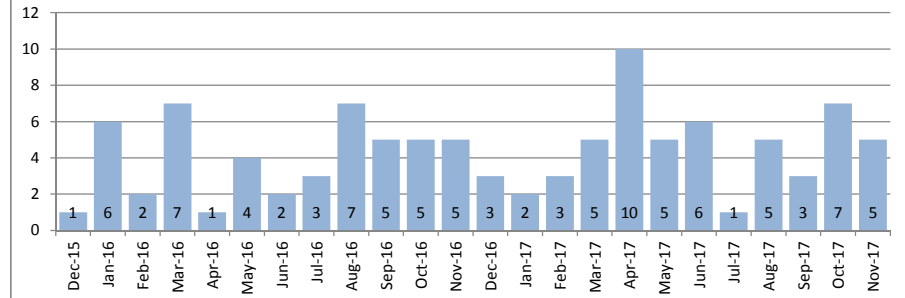
Single Family Homes	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	7	19	-63%	161	163	-1%
Closed Sales	5	7	-29%	100	100	0%
Median Sales Price	\$590,000	\$766,500	-23%	\$850,000	\$795,000	7%
Percent of Original List Price Received	94.4%	96.4%	-2%	95.0%	93.6%	1%
Median Days on Market Until Sale	53	2	2550%	27	38	-29%
Inventory of Homes for Sale	48	69	-30%	-	-	-

Condos	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	3	3	0%	73	62	18%
Closed Sales	5	5	0%	52	47	11%
Median Sales Price	\$469,000	\$398,000	18%	\$430,000	\$430,000	0%
Percent of Original List Price Received	89.3%	97.1%	-8%	94.9%	97.7%	-3%
Median Days on Market Until Sale	38	53	-28%	26	36	-28%
Inventory of Homes for Sale	18	18	0%	-	-	-

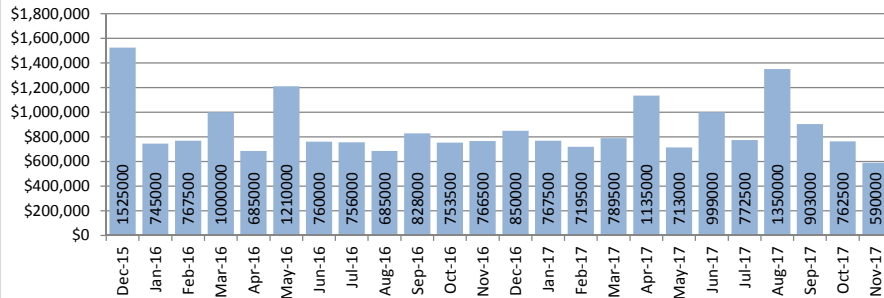
Closed Sales : Single Family Homes



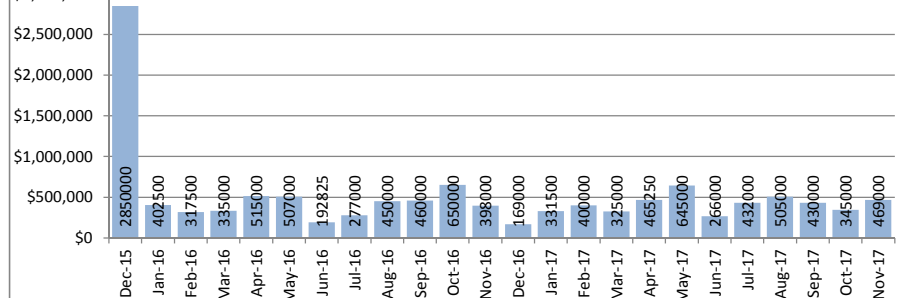
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2017

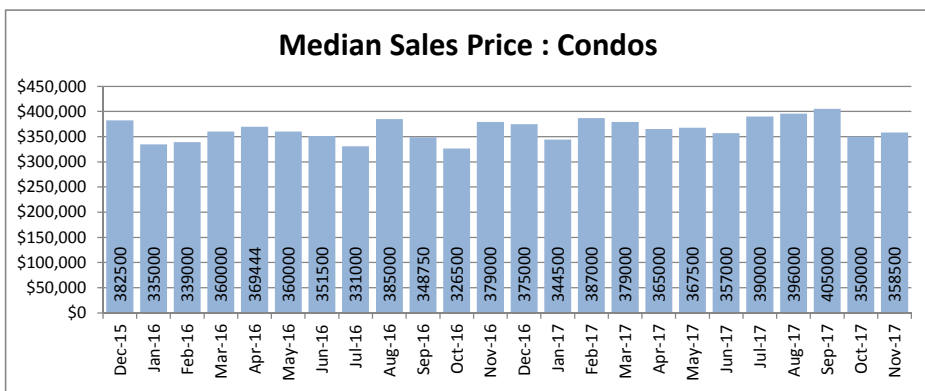
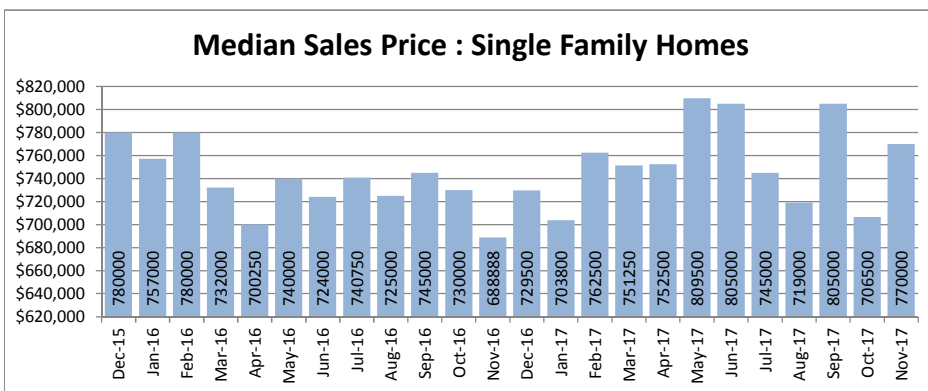
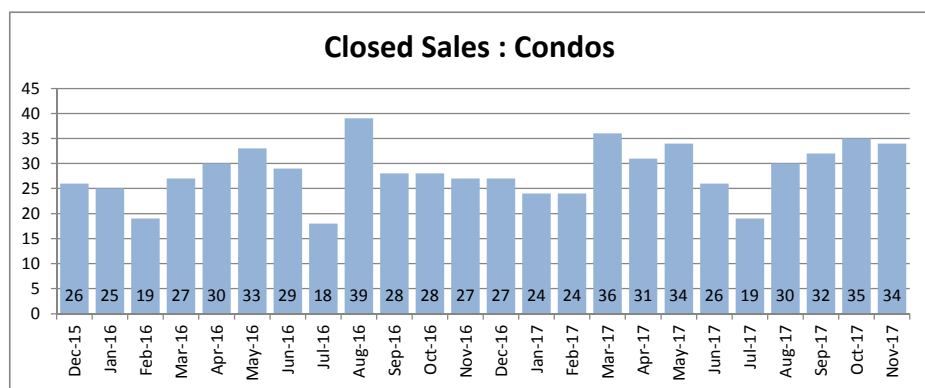
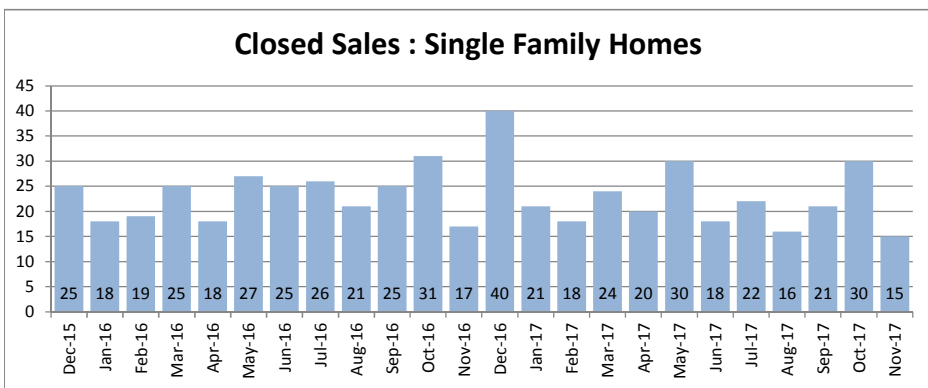


Pearl City - Aiea
1-9-6 to 1-9-9

November 2017

Single Family Homes	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	33	37	-11%	286	320	-11%
Closed Sales	15	17	-12%	235	252	-7%
Median Sales Price	\$770,000	\$688,888	12%	\$755,000	\$732,250	3%
Percent of Original List Price Received	100.3%	95.7%	5%	98.3%	99.2%	-1%
Median Days on Market Until Sale	38	17	124%	13	13	0%
Inventory of Homes for Sale	49	59	-17%	-	-	-

Condos	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	33	25	32%	389	355	10%
Closed Sales	34	27	26%	325	303	7%
Median Sales Price	\$358,500	\$379,000	-5%	\$369,000	\$352,500	5%
Percent of Original List Price Received	99.0%	97.2%	2%	98.4%	97.9%	1%
Median Days on Market Until Sale	19	11	73%	10	11	-9%
Inventory of Homes for Sale	95	68	40%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

November 2017

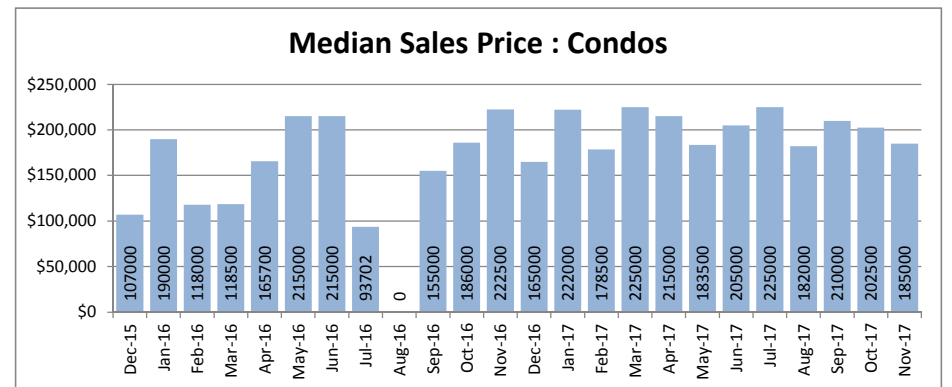
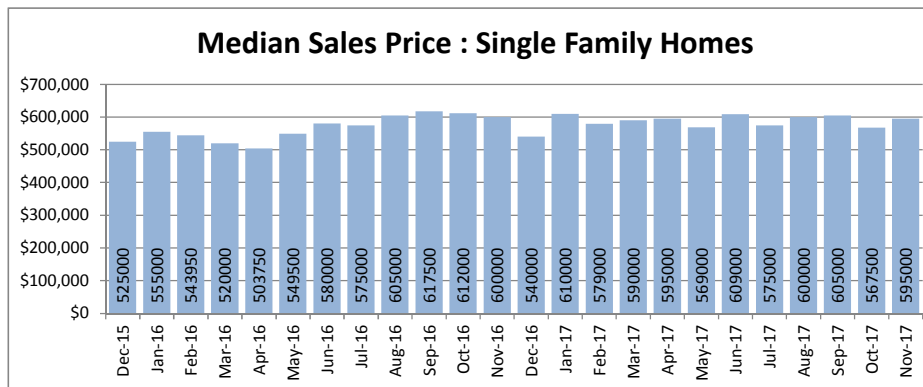
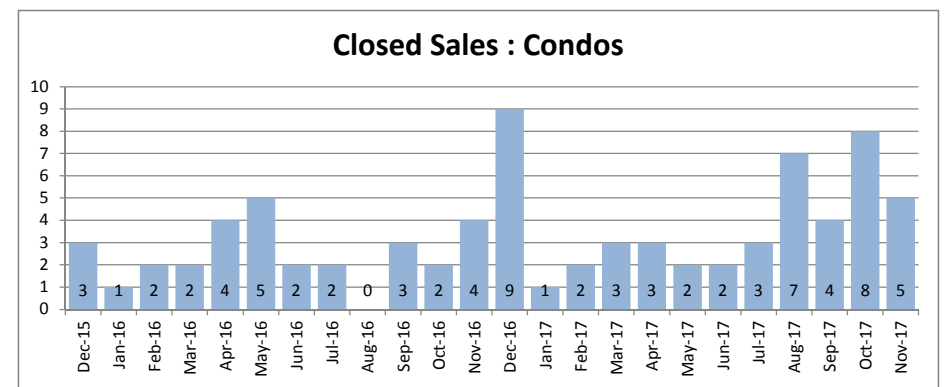
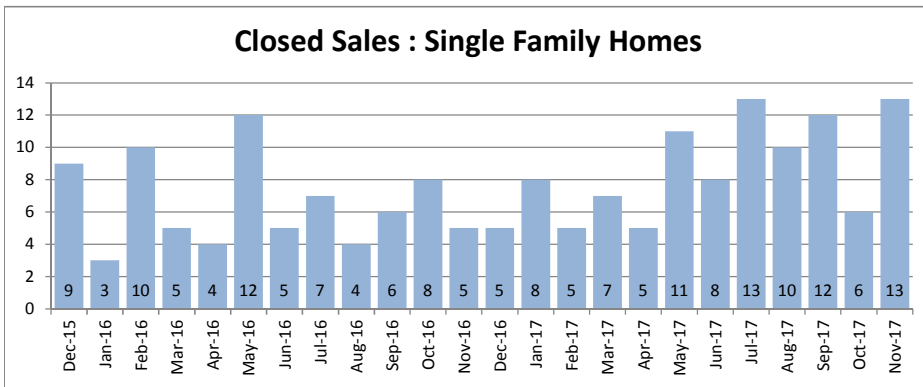


Wahiawa
1-7-1 to 1-7-7

November 2017

Single Family Homes	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	10	9	11%	120	94	28%
Closed Sales	13	5	160%	98	69	42%
Median Sales Price	\$595,000	\$600,000	-1%	\$595,000	\$570,000	4%
Percent of Original List Price Received	98.3%	82.8%	19%	99.2%	99.1%	0%
Median Days on Market Until Sale	8	15	-47%	12	13	-8%
Inventory of Homes for Sale	29	22	32%	-	-	-

Condos	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	2	5	-60%	57	35	63%
Closed Sales	5	4	25%	40	27	48%
Median Sales Price	\$185,000	\$222,500	-17%	\$205,000	\$172,000	19%
Percent of Original List Price Received	100.0%	100.0%	0%	101.2%	100.0%	1%
Median Days on Market Until Sale	5	21	-76%	13	13	0%
Inventory of Homes for Sale	11	8	38%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

November 2017

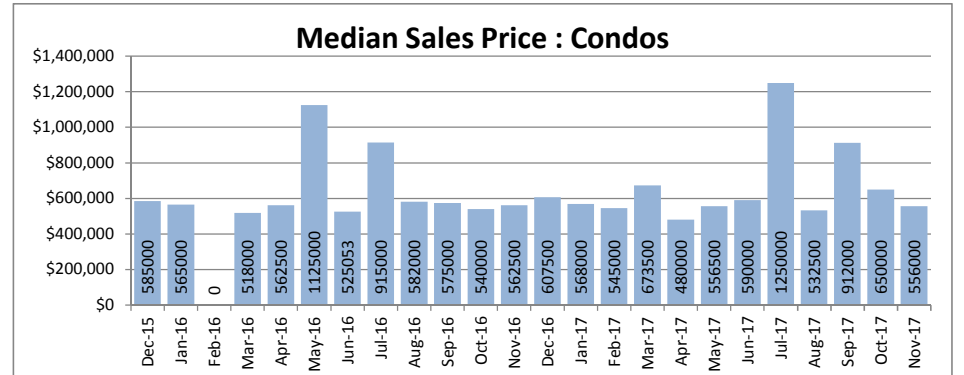
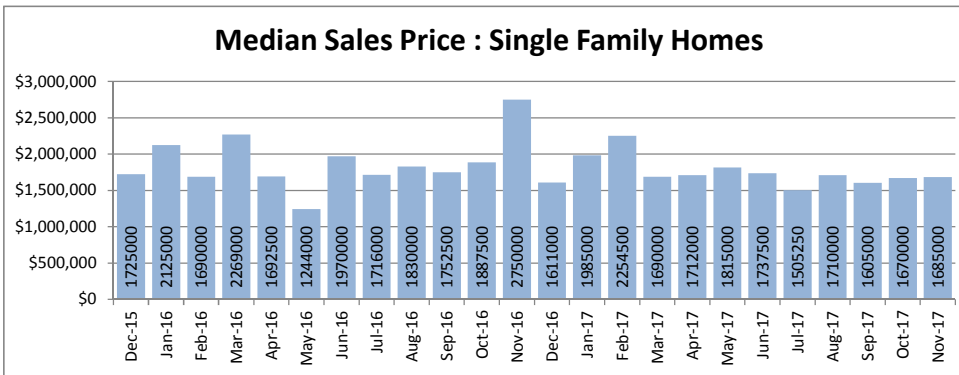
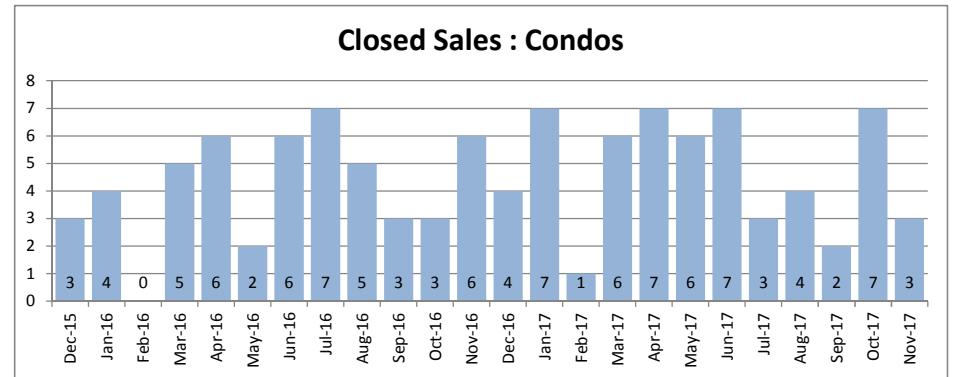
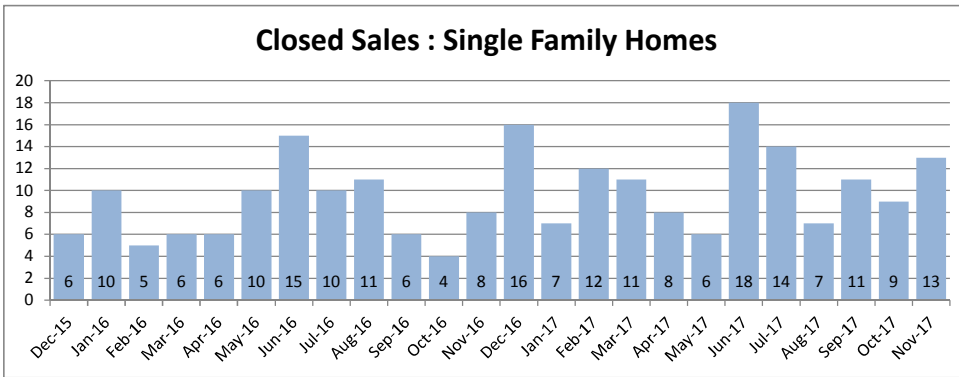


Waialae - Kahala
1-3-5

November 2017

Single Family Homes	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	10	19	-47%	177	212	-17%
Closed Sales	13	8	63%	116	91	27%
Median Sales Price	\$1,685,000	\$2,750,000	-39%	\$1,705,000	\$1,850,000	-8%
Percent of Original List Price Received	99.4%	93.3%	7%	95.3%	93.4%	2%
Median Days on Market Until Sale	23	48	-52%	47	42	12%
Inventory of Homes for Sale	63	91	-31%	-	-	-

Condos	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	11	7	57%	76	80	-5%
Closed Sales	3	6	-50%	53	47	13%
Median Sales Price	\$556,000	\$562,500	-1%	\$566,500	\$568,000	0%
Percent of Original List Price Received	98.4%	97.8%	1%	98.5%	98.8%	0%
Median Days on Market Until Sale	13	16	-19%	30	23	30%
Inventory of Homes for Sale	20	33	-39%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

November 2017

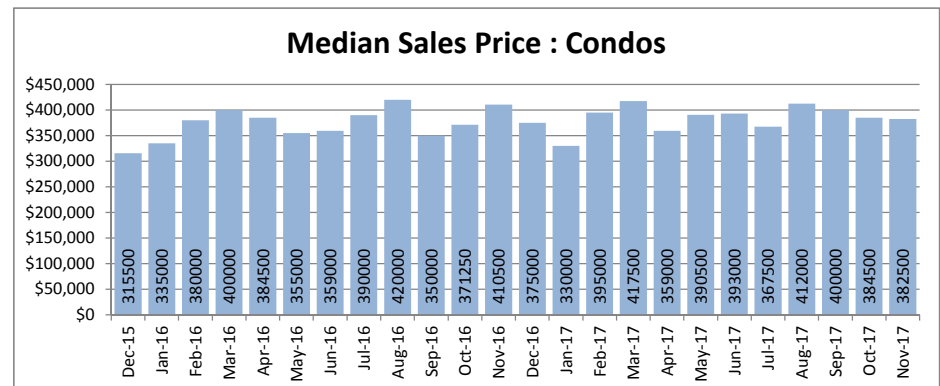
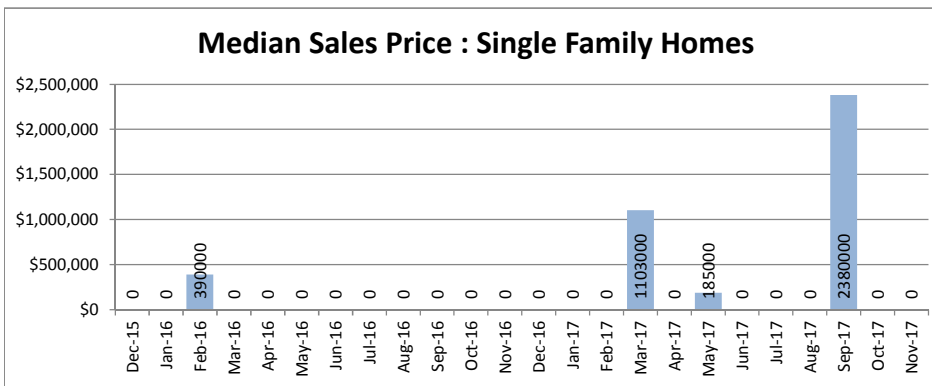
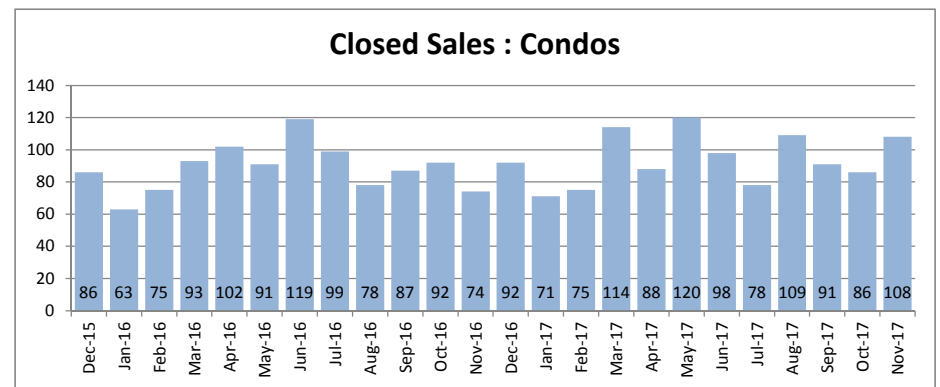
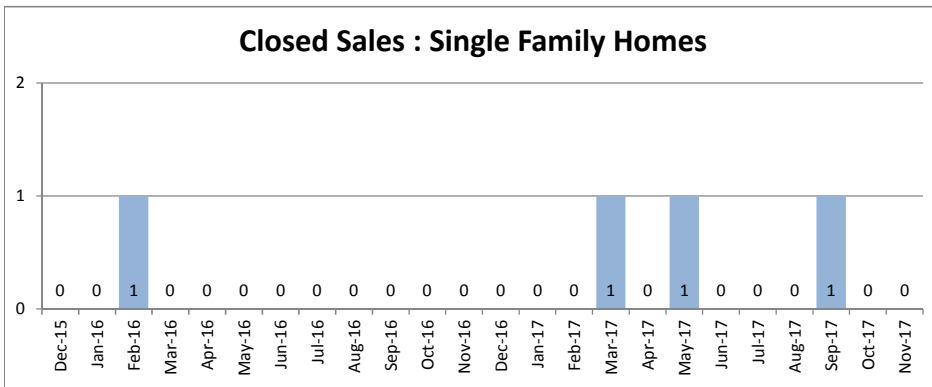


Waikiki
1-2-6

November 2017

Single Family Homes	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	0	1	-	4	4	0%
Closed Sales	0	0	-	3	1	200%
Median Sales Price	\$0	\$0	-	\$1,103,000	\$0	-
Percent of Original List Price Received	0.0%	0.0%	-	84.8%	0.0%	-
Median Days on Market Until Sale	0	0	-	120	0	-
Inventory of Homes for Sale	1	2	0%	-	-	-

Condos	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	151	94	61%	1588	1403	13%
Closed Sales	108	74	46%	1038	973	7%
Median Sales Price	\$382,500	\$410,500	-7%	\$390,000	\$370,000	5%
Percent of Original List Price Received	95.9%	98.4%	-3%	97.5%	96.1%	1%
Median Days on Market Until Sale	36	43	-16%	31	39	-21%
Inventory of Homes for Sale	563	444	27%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2017



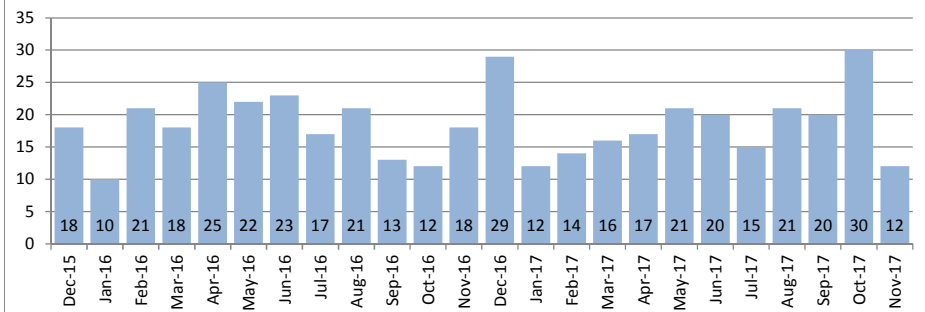
Waipahu
1-9-4

November 2017

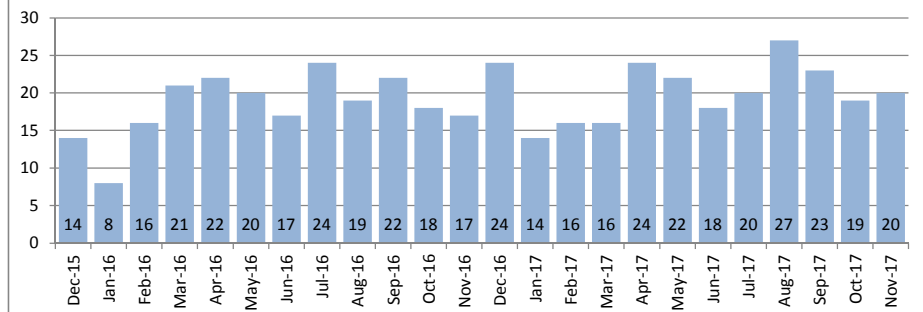
Single Family Homes	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	21	17	24%	248	232	7%
Closed Sales	12	18	-33%	198	200	-1%
Median Sales Price	\$686,500	\$679,500	1%	\$673,000	\$628,000	7%
Percent of Original List Price Received	98.2%	98.1%	0%	99.0%	98.4%	1%
Median Days on Market Until Sale	8	19	-58%	13	16	-19%
Inventory of Homes for Sale	35	40	-13%	-	-	-

Condos	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	25	16	56%	261	232	13%
Closed Sales	20	17	18%	219	204	7%
Median Sales Price	\$363,500	\$358,000	2%	\$370,000	\$329,000	12%
Percent of Original List Price Received	101.0%	100.0%	1%	100.3%	99.7%	1%
Median Days on Market Until Sale	14	9	56%	9	11	-18%
Inventory of Homes for Sale	38	31	23%	-	-	-

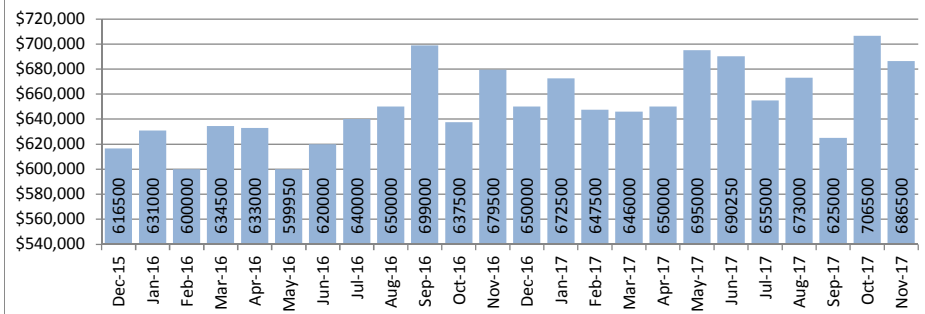
Closed Sales : Single Family Homes



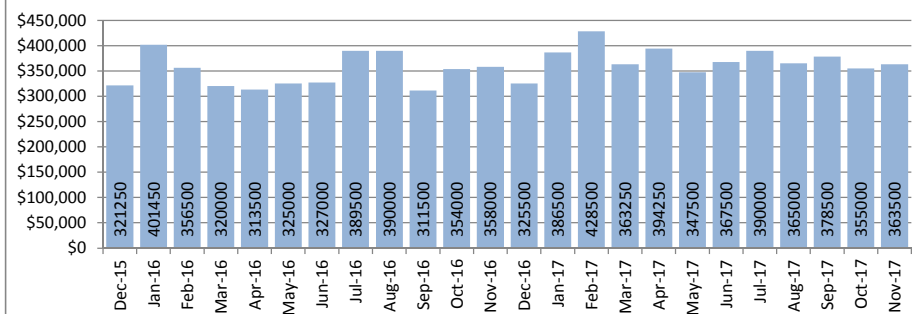
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2017

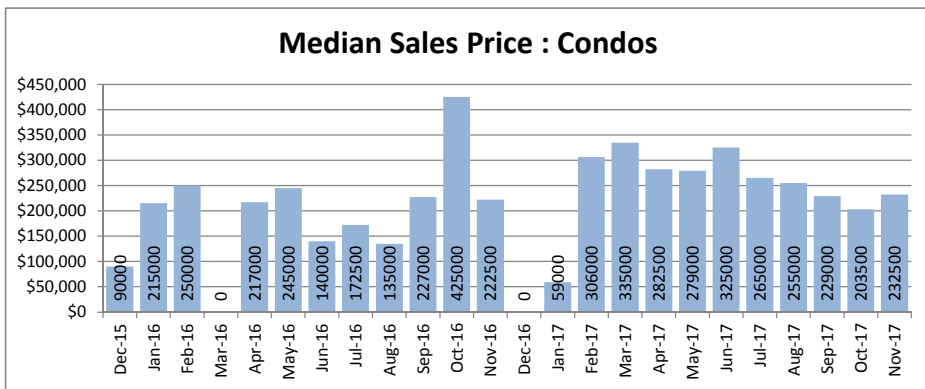
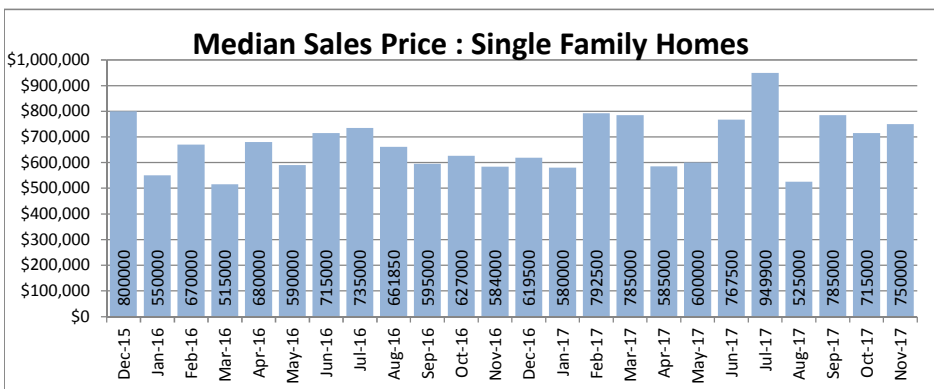
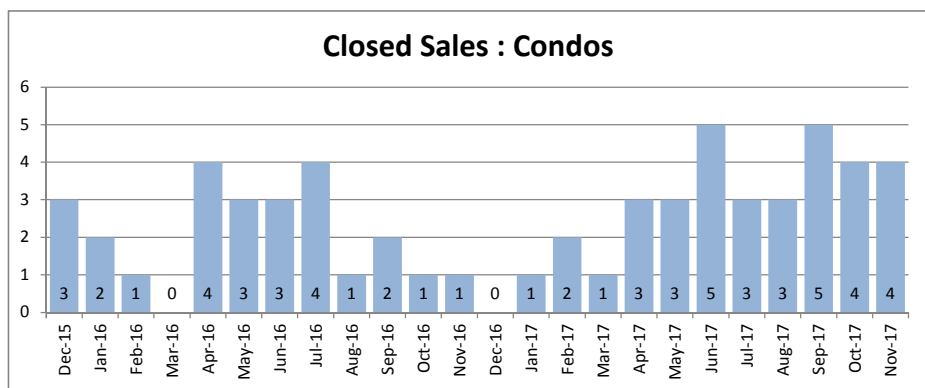
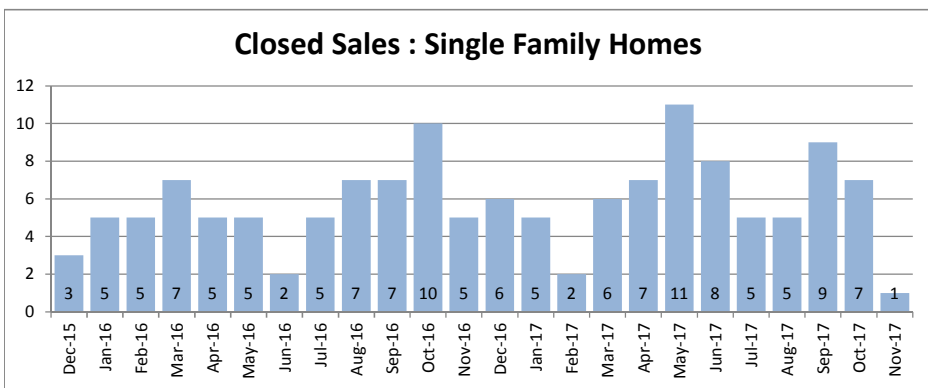


Windward Coast
1-4-8 to 1-5-5

November 2017

Single Family Homes	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	6	10	-40%	92	118	-22%
Closed Sales	1	5	-80%	66	63	5%
Median Sales Price	\$750,000	\$584,000	28%	\$752,500	\$650,000	16%
Percent of Original List Price Received	90.9%	100.9%	-10%	99.1%	98.6%	1%
Median Days on Market Until Sale	0	32	-100%	40	23	74%
Inventory of Homes for Sale	30	39	-23%	-	-	-

Condos	November			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	6	7	-14%	49	37	32%
Closed Sales	4	1	300%	34	22	55%
Median Sales Price	\$232,500	\$222,500	4%	\$267,500	\$222,500	20%
Percent of Original List Price Received	95.9%	98.9%	-3%	94.2%	97.2%	-3%
Median Days on Market Until Sale	70	13	438%	58	49	18%
Inventory of Homes for Sale	19	19	0%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Single Family Solds - November 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 4

Central Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
LAUNANI VALLEY	-	\$ 663,000	-	-	-	3	-	-
MILILANI AREA	\$ 770,000	\$ 788,888	2.5%	\$18,888	9	15	66.7%	6
MILILANI MAUKA	\$ 812,500	\$ 805,000	-0.9%	-\$7,500	10	9	-10.0%	-1
WAHIAWA AREA	\$ 900,000	\$ 485,000	-46.1%	-\$415,000	2	3	50.0%	1
WAHIAWA HEIGHTS	\$ 545,000	\$ 615,000	12.8%	\$70,000	2	6	200.0%	4
WAHIAWA PARK	-	\$ 650,000	-	-	-	1	-	-
WHITMORE VILLAGE	-	\$ 489,000	-	-	-	3	-	-
WILIKINA	\$ 700,000	-	-	-	1	-	-	-
WAIPIO ACRES/WAIKALANI WOODL	\$ 585,000	\$ 630,000	7.7%	\$45,000	1	1	0.0%	0
Central Region	\$ 780,000	\$ 700,000	-10.3%	-\$80,000	25	41	64.0%	16

Diamond Hd Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
AINA HAINA AREA	\$ 1,000,000	\$ 1,190,000	19.0%	\$190,000	3	3	0.0%	0
HAWAII LOA RIDGE	\$ 2,700,000	\$ 2,562,500	-5.1%	-\$137,500	1	2	100.0%	1
KAHALA AREA	\$ 3,350,000	\$ 2,750,000	-17.9%	-\$600,000	5	5	0.0%	0
KAHALA-BLACK POINT	\$ 2,000,000	-	-	-	1	-	-	-
KAHALA-PUUPANINI	\$ 1,300,000	\$ 6,388,000	391.4%	\$5,088,000	1	1	0.0%	0
KAIMUKI	\$ 820,000	\$ 1,220,000	48.8%	\$400,000	5	2	-60.0%	-3
KAPAHULU	\$ 914,950	\$ 1,395,000	52.5%	\$480,050	2	1	-50.0%	-1
KULIOUOU	\$ 840,500	-	-	-	2	-	-	-
MAUNALANI HEIGHTS	\$ 1,432,000	\$ 1,765,000	23.3%	\$333,000	2	1	-50.0%	-1
NIU VALLEY	-	\$ 980,000	-	-	-	1	-	-
PALOLO	\$ 755,000	\$ 760,000	0.7%	\$5,000	4	2	-50.0%	-2
ST. LOUIS	\$ 1,190,000	\$ 880,000	-26.1%	-\$310,000	1	3	200.0%	2
WAIALAE IKI	-	\$ 1,722,500	-	-	-	4	-	-
WAIALAE NUI RDGE	\$ 1,635,000	\$ 1,194,000	-27.0%	-\$441,000	1	4	300.0%	3
WAIALAE NUI LWR	\$ 800,000	-	-	-	1	-	-	-
WILHELMINA	\$ 918,000	\$ 1,165,000	26.9%	\$247,000	7	3	-57.1%	-4
Diamond Hd Region	\$ 999,950	\$ 1,310,000	31.0%	\$310,050	36	33	-8.3%	-3

Hawaii Kai Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
ANCHORAGE	\$ 1,240,000	\$ 1,645,000	32.7%	\$405,000	1	1	0.0%	0
HAHAIONE-UPPER	\$ 972,000	\$ 1,290,000	32.7%	\$318,000	3	2	-33.3%	-1
KALAMA VALLEY	\$ 870,500	\$ 895,000	2.8%	\$24,500	1	1	0.0%	0
KAMILO NUI	\$ 1,475,000	-	-	-	1	-	-	-
KAMILO IKI	\$ 959,000	\$ 810,000	-15.5%	-\$149,000	1	1	0.0%	0
KEALAULA KAI	-	\$ 1,500,000	-	-	-	1	-	-
KOKO VILLAS	\$ 1,598,000	\$ 1,300,000	-18.6%	-\$298,000	1	1	0.0%	0
KOKO HEAD TERRAC	\$ 873,000	\$ 847,500	-2.9%	-\$25,500	6	1	-83.3%	-5
KOKO KAI	\$ 1,898,000	-	-	-	1	-	-	-
LAULIMA	\$ 960,000	-	-	-	1	-	-	-
LUNA KAI	-	\$ 995,000	-	-	-	1	-	-
MARINERS COVE	-	\$ 1,149,500	-	-	-	2	-	-
MARINERS RIDGE	\$ 1,195,000	\$ 1,289,500	7.9%	\$94,500	1	4	300.0%	3
MARINERS VALLEY	\$ 1,365,000	\$ 1,050,000	-23.1%	-\$315,000	1	1	0.0%	0
NAPALI HAWEO	-	\$ 2,375,000	-	-	-	1	-	-
WEST MARINA	\$ 999,999	\$ 1,599,000	59.9%	\$599,001	1	1	0.0%	0
PORTLOCK	\$ 2,300,000	\$ 2,920,000	27.0%	\$620,000	1	1	0.0%	0
TRIANGLE	\$ 1,940,000	\$ 1,600,000	-17.5%	-\$340,000	1	1	0.0%	0
QUEENS GATE	-	\$ 1,270,000	-	-	-	1	-	-
Hawaii Kai Region	\$ 999,999	\$ 1,300,000	30.0%	\$300,001	21	21	0.0%	0

Single Family Solds - November 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

Leeward Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
LUALUALEI	\$ 620,000	\$ 427,500	-31.0%	-\$192,500	1	6	500.0%	5
MAILI	\$ 390,000	\$ 482,500	23.7%	\$92,500	11	14	27.3%	3
MALI SEA-MAKALAE 1	\$ 467,500	\$ 495,000	5.9%	\$27,500	2	1	-50.0%	-1
MALI SEA-MAKALAE 2	-	\$ 575,500	-	-	-	4	-	-
MALI SEA-NOHOKAI	\$ 533,500	-	-	-	2	-	-	-
MAKAHA	\$ 465,000	\$ 365,000	-21.5%	-\$100,000	7	5	-28.6%	-2
NANAKULI	\$ 360,000	\$ 350,000	-2.8%	-\$10,000	1	1	0.0%	0
WAIANAE	\$ 597,500	\$ 485,000	-18.8%	-\$112,500	2	1	-50.0%	-1
Leeward Region	\$ 409,500	\$ 477,500	16.6%	\$68,000	26	32	23.1%	6
Ewa Plain Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
EWA BEACH	\$ 505,000	\$ 974,944	93.1%	\$469,944	4	4	0.0%	0
EWA GEN ALII COVE	\$ 485,000	\$ 560,000	15.5%	\$75,000	2	1	-50.0%	-1
EWA GEN BREAKERS	\$ 680,000	\$ 675,000	-0.7%	-\$5,000	1	1	0.0%	0
EWA GEN HALEAKEA	-	\$ 873,000	-	-	-	1	-	-
EWA GEN KULA LEI	\$ 699,900	-	-	-	1	-	-	-
EWA GEN LAULANI-TRADES	-	\$ 630,000	-	-	-	2	-	-
EWA GEN LAULANI-TIDES	\$ 578,250	-	-	-	2	-	-	-
EWA GEN LOMBARD WAY	\$ 440,000	\$ 490,000	11.4%	\$50,000	2	3	50.0%	1
EWA GEN LAS BRISAS	\$ 535,000	-	-	-	4	-	-	-
EWA GEN LATITUDES	-	\$ 723,000	-	-	-	1	-	-
EWA GEN MONTECITO/TUSCANY	\$ 562,500	\$ 577,500	2.7%	\$15,000	2	2	0.0%	0
EWA GEN PRESCOTT	\$ 670,000	\$ 732,500	9.3%	\$62,500	1	2	100.0%	1
EWA GEN PARKSIDE	\$ 597,000	\$ 640,000	7.2%	\$43,000	2	1	-50.0%	-1
EWA GEN SANDALWOOD	\$ 728,000	\$ 750,000	3.0%	\$22,000	2	2	0.0%	0
EWA GEN SEA BREEZE	-	\$ 607,000	-	-	-	1	-	-
EWA GEN SODA CREEK	\$ 610,000	\$ 621,000	1.8%	\$11,000	5	3	-40.0%	-2
EWA GEN SONOMA	-	\$ 781,500	-	-	-	2	-	-
EWA GEN SUMMERHILL	\$ 625,000	\$ 629,900	0.8%	\$4,900	1	1	0.0%	0
EWA GEN SUN TERRA	\$ 610,000	-	-	-	1	-	-	-
EWA GEN SUN TERRA ON THE PARK	-	\$ 645,000	-	-	-	1	-	-
EWA GEN SUN TERRA SOUTH	-	\$ 640,000	-	-	-	1	-	-
EWA GEN TIBURON	-	\$ 600,000	-	-	-	1	-	-
EWA GEN TUSCANY II	\$ 625,000	\$ 640,000	2.4%	\$15,000	1	1	0.0%	0
EWA GEN WOODBRIDGE	-	\$ 745,813	-	-	-	2	-	-
EWA VILLAGES	\$ 510,000	\$ 650,000	27.5%	\$140,000	2	3	50.0%	1
HAWAIIAN HOMES LAND	\$ 378,900	-	-	-	1	-	-	-
HOAKALEI-KA MAKANA	\$ 775,250	\$ 799,000	3.1%	\$23,750	6	9	50.0%	3
HOAKALEI-KIPIKA	\$ 717,500	\$ 750,000	4.5%	\$32,500	1	1	0.0%	0
HOAKALEI-KUAPAPA	-	\$ 739,000	-	-	-	1	-	-
HUELANI	\$ 645,500	\$ 620,000	-4.0%	-\$25,500	3	1	-66.7%	-2
KAPOLEI KNOLLS	\$ 795,000	\$ 847,000	6.5%	\$52,000	1	1	0.0%	0
KAPOLEI-AELOA	\$ 857,000	\$ 772,000	-9.9%	-\$85,000	1	1	0.0%	0
KAPOLEI-IWALANI	\$ 625,000	\$ 630,000	0.8%	\$5,000	2	2	0.0%	0
KAPOLEI-KAWENA AT MEHANA	-	\$ 715,000	-	-	-	1	-	-
KAPOLEI-MALANAI	-	\$ 885,000	-	-	-	1	-	-
KAPOLEI-KEKUILANI	\$ 612,000	-	-	-	1	-	-	-
KAPOLEI-MEHANA-KUKUNA	\$ 618,000	\$ 705,000	14.1%	\$87,000	1	1	0.0%	0
KAPOLEI-MEHANA-LA HIKI	-	\$ 690,000	-	-	-	3	-	-
KAPOLEI-MEHANA-OLINO	-	\$ 730,000	-	-	-	1	-	-
KO OLINA	-	\$ 1,300,000	-	-	-	1	-	-
NANAKAI GARDENS	\$ 527,500	-	-	-	1	-	-	-
OCEAN POINTE	\$ 725,000	\$ 705,000	-2.8%	-\$20,000	8	18	125.0%	10
WESTLOCH FAIRWAY	\$ 620,000	\$ 763,500	23.1%	\$143,500	3	2	-33.3%	-1
Ewa Plain Region	\$ 624,500	\$ 700,000	12.1%	\$75,500	62	80	29.0%	18
Makakilo Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
MAKAKILO-KAHIWELO	\$ 860,500	\$ 857,000	-0.4%	-\$3,500	2	4	100.0%	2
MAKAKILO-WEST HILLS	\$ 870,000	-	-	-	1	-	-	-
MAKAKILO-STARSEDGE	-	\$ 785,000	-	-	-	1	-	-
MAKAKILO-UPPER	\$ 640,000	\$ 670,750	4.8%	\$30,750	2	2	0.0%	0
MAKAKILO-LOWER	\$ 625,000	\$ 627,500	0.4%	\$2,500	3	2	-33.3%	-1
Makakilo Region	\$ 675,500	\$ 785,000	16.2%	\$109,500	8	9	12.5%	1

Single Family Solds - November 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 4

Kailua Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
AIKAHI PARK	\$ 1,227,500	\$ 1,075,000	-12.4%	-\$152,500	2	1	-50.0%	-1
BEACHSIDE	-	\$ 2,812,500	-	-	-	2	-	-
COCONUT GROVE	\$ 855,000	\$ 695,000	-18.7%	-\$160,000	4	5	25.0%	1
ENCHANTED LAKE	\$ 1,136,500	\$ 1,150,000	1.2%	\$13,500	2	5	150.0%	3
KAILUA BLUFFS	\$ 935,000	-	-	-	1	-	-	-
KALAHEO HILLSIDE	\$ 1,400,000	-	-	-	1	-	-	-
KAIMALINO	\$ 1,650,000	\$ 1,625,000	-1.5%	-\$25,000	1	1	0.0%	0
KALAMA TRACT	\$ 1,290,000	\$ 1,293,500	0.3%	\$3,500	1	2	100.0%	1
KALAMA/CNUT GROV	\$ 885,000	-	-	-	1	-	-	-
KAWAIOLOA	\$ 1,970,000	-	-	-	2	-	-	-
KEOLU HILLS	\$ 835,000	\$ 1,039,500	24.5%	\$204,500	1	2	100.0%	1
KOOLAUPOKO	\$ 1,595,000	-	-	-	1	-	-	-
POHAKUPU	-	\$ 1,102,000	-	-	-	1	-	-
LANIKAI	\$ 1,919,000	\$ 2,650,000	38.1%	\$731,000	3	1	-66.7%	-2
MAUNAWILI	\$ 1,099,000	\$ 1,025,000	-6.7%	-\$74,000	2	2	0.0%	0
WAIMANALO	\$ 1,200,000	\$ 772,000	-35.7%	-\$428,000	1	2	100.0%	1
Kailua Region	\$ 1,290,000	\$ 1,100,000	-14.7%	-\$190,000	23	24	4.3%	1
Pearl City Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
AIEA HEIGHTS	\$ 789,000	\$ 780,000	-1.1%	-\$9,000	3	5	66.7%	2
FOSTER VILLAGE	-	\$ 848,500	-	-	-	2	-	-
HALAWA	\$ 808,000	-	-	-	1	-	-	-
MOMILANI	\$ 755,000	-	-	-	1	-	-	-
NEWTOWN	\$ 870,000	-	-	-	1	-	-	-
PACIFIC PALISADES	\$ 606,944	\$ 720,000	18.6%	\$113,056	4	2	-50.0%	-2
PEARL CITY-UPPER	\$ 650,000	\$ 766,500	17.9%	\$116,500	6	4	-33.3%	-2
WAIU	-	\$ 685,000	-	-	-	1	-	-
WAILUNA	\$ 860,000	-	-	-	1	-	-	-
WAIMALU	-	\$ 685,000	-	-	-	1	-	-
Pearl City Region	\$ 688,888	\$ 770,000	11.8%	\$81,112	17	15	-11.8%	-2
Kaneohe Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
AHUIMANU AREA	\$ 975,000	\$ 795,000	-18.5%	-\$180,000	1	1	0.0%	0
AHUIMANU HILLS	-	\$ 947,000	-	-	-	1	-	-
BAY VIEW ESTATES	-	\$ 1,050,000	-	-	-	1	-	-
BAY VIEW GARDEN	-	\$ 699,000	-	-	-	1	-	-
CLUB VIEW ESTATE	-	\$ 785,625	-	-	-	2	-	-
HALE KOU	\$ 760,000	-	-	-	1	-	-	-
CROWN TERRACE	-	\$ 893,500	-	-	-	2	-	-
HAIKU PLANTATION	\$ 1,510,000	\$ 1,450,000	-4.0%	-\$60,000	1	1	0.0%	0
HAIKU VILLAGE	-	\$ 970,000	-	-	-	1	-	-
HALEKAUWILA	\$ 710,000	\$ 967,500	36.3%	\$257,500	3	1	-66.7%	-2
HAUULA	\$ 564,500	-	-	-	2	-	-	-
KAALAEA	-	\$ 1,510,000	-	-	-	1	-	-
KANEOHE BAY	\$ 1,340,000	-	-	-	1	-	-	-
KAPUNA HALA	\$ 740,000	\$ 900,000	21.6%	\$160,000	2	1	-50.0%	-1
KANEOHE TOWN	\$ 750,000	-	-	-	1	-	-	-
KAHANAHOU	-	\$ 1,511,081	-	-	-	1	-	-
KAM HWY MAKAI	-	\$ 700,000	-	-	-	1	-	-
KEAPUKA	-	\$ 818,000	-	-	-	1	-	-
LILIPUNA	\$ 991,000	-	-	-	1	-	-	-
LULANI OCEAN	\$ 800,000	\$ 885,000	10.6%	\$85,000	3	2	-33.3%	-1
MAHALANI	-	\$ 1,600,000	-	-	-	1	-	-
MAHINUI	-	\$ 627,000	-	-	-	2	-	-
MIKIOLA	\$ 1,550,000	-	-	-	1	-	-	-
PIKOILOA	-	\$ 935,000	-	-	-	1	-	-
PUOHALA VILLAGE	-	\$ 750,000	-	-	-	1	-	-
PUNALUU	\$ 540,000	-	-	-	1	-	-	-
WAIHEE	\$ 1,200,000	\$ 1,475,000	22.9%	\$275,000	1	2	100.0%	1
VALLEY ESTATES	\$ 599,000	-	-	-	1	-	-	-
TEMPLE VALLEY	-	\$ 525,000	-	-	-	1	-	-
WAIKALUA	\$ 415,000	-	-	-	1	-	-	-
Kaneohe Region	\$ 760,000	\$ 902,500	18.8%	\$142,500	21	26	23.8%	5

Single Family Solds - November 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 4

North Shore Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
HALEIWA	-	\$ 918,888	-	-	-	1	-	-
KAHUKU	\$ 759,900	\$ 552,500	-27.3%	-\$207,400	1	2	100.0%	1
LAIE	\$ 1,425,000	\$ 750,000	-47.4%	-\$675,000	2	1	-50.0%	-1
MOKULEIA	\$ 1,397,500	\$ 830,000	-40.6%	-\$567,500	2	1	-50.0%	-1
PUPUKEA	\$ 999,000	-	-	-	1	-	-	-
WAIALUA	\$ 550,000	\$ 500,000	-9.1%	-\$50,000	3	1	-66.7%	-2
North Shore Region	\$ 795,000	\$ 670,000	-15.7%	-\$125,000	9	6	-33.3%	-3
Waipahu Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
RENAISSANCE	\$ 715,000	-	-	-	1	-	-	-
HARBOR VIEW	-	\$ 505,000	-	-	-	1	-	-
ROYAL KUNIA	\$ 700,000	\$ 706,000	0.9%	\$6,000	3	3	0.0%	0
ROBINSON HEIGHTS	\$ 628,000	-	-	-	1	-	-	-
VILLAGE PARK	\$ 648,500	-	-	-	4	-	-	-
WAIKELE	\$ 712,500	\$ 722,000	1.3%	\$9,500	4	3	-25.0%	-1
WAIPAHU-TRIANGLE	\$ 777,000	-	-	-	1	-	-	-
WAIPAHU-LOWER	\$ 550,000	\$ 645,000	17.3%	\$95,000	3	5	66.7%	2
WAIPIO GENTRY	\$ 310,000	-	-	-	1	-	-	-
Waipahu Region	\$ 679,500	\$ 686,500	1.0%	\$7,000	18	12	-33.3%	-6
Metro Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
ALEWA HEIGHTS	-	\$ 1,150,000	-	-	-	1	-	-
ALIAMANU	\$ 670,000	\$ 808,000	20.6%	\$138,000	1	2	100.0%	1
DOWSETT	-	\$ 1,470,000	-	-	-	2	-	-
KALIHI-UPPER	\$ 682,500	-	-	-	2	-	-	-
KALIHI-LOWER	\$ 900,000	\$ 780,000	-13.3%	-\$120,000	1	1	0.0%	0
KALIHI-UKA	-	\$ 599,000	-	-	-	1	-	-
KALIHI VALLEY	\$ 640,000	\$ 806,500	26.0%	\$166,500	3	4	33.3%	1
KAM HEIGHTS	-	\$ 380,000	-	-	-	1	-	-
KAPAHULU	-	\$ 550,000	-	-	-	1	-	-
KAPALAMA	\$ 732,500	\$ 580,000	-20.8%	-\$152,500	2	1	-50.0%	-1
MAKIKI HEIGHTS	\$ 1,150,000	\$ 2,622,000	128.0%	\$1,472,000	1	2	100.0%	1
MANOA AREA	\$ 1,312,000	\$ 1,350,000	2.9%	\$38,000	3	5	66.7%	2
MANOA-UPPER	-	\$ 1,425,000	-	-	-	1	-	-
MANOA WOODLAWN	\$ 1,375,000	\$ 950,000	-30.9%	-\$425,000	2	4	100.0%	2
MANOA-LOWER	\$ 2,300,000	\$ 1,400,000	-39.1%	-\$900,000	1	1	0.0%	0
MOANALUA VALLEY	\$ 795,000	\$ 850,000	6.9%	\$55,000	2	1	-50.0%	-1
NUUANU AREA	\$ 767,500	-	-	-	2	-	-	-
PUUNUI	\$ 792,300	-	-	-	1	-	-	-
UNIVERSITY	\$ 1,660,000	\$ 1,200,000	-27.7%	-\$460,000	1	1	0.0%	0
PAUOA VALLEY	\$ 805,000	-	-	-	4	-	-	-
PUNCHBOWL-AREA	\$ 482,500	\$ 764,500	58.4%	\$282,000	2	2	0.0%	0
SALT LAKE	-	\$ 919,500	-	-	-	2	-	-
Metro Region	\$ 797,500	\$ 960,000	20.4%	\$162,500	28	33	17.9%	5

Condo Solds - November 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 3

Central Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
LAUNANI VALLEY	\$ 359,250	\$ 375,250	4.5%	\$16,000	4	10	150.0%	6
MILILANI AREA	\$ 480,000	\$ 474,000	-1.3%	-\$6,000	5	14	180.0%	9
MILILANI MAUKA	\$ 416,000	\$ 457,960	10.1%	\$41,960	10	8	-20.0%	-2
WAHIAWA HEIGHTS	\$ 227,500	-	-	-	2	-	-	-
WILIKINA	\$ 217,500	\$ 247,000	13.6%	\$29,500	2	2	0.0%	0
WHITMORE VILLAGE	-	\$ 185,000	-	-	-	3	-	-
WAIPIO ACRES/WAIKALANI WOOD	\$ 288,800	\$ 299,000	3.5%	\$10,200	9	13	44.4%	4
Central Region	\$ 353,500	\$ 385,500	9.1%	\$32,000	32	50	56.3%	18
Diamond Hd Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
DIAMOND HEAD	\$ 342,500	\$ 497,500	45.3%	\$155,000	8	10	25.0%	2
KAHALA AREA	\$ 1,000,000	-	-	-	1	-	-	-
WAIALAE G/C	\$ 119,000	\$ 300,000	152.1%	\$181,000	2	1	-50.0%	-1
WAIALAE NUI VLY	\$ 575,000	\$ 650,500	13.1%	\$75,500	3	2	-33.3%	-1
Diamond Hd Region	\$ 465,500	\$ 505,000	8.5%	\$39,500	14	13	-7.1%	-1
Ewa Plain Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
AG/INDL/NAVY	-	\$ 275,000	-	-	-	2	-	-
EWA	\$ 326,000	\$ 364,000	11.7%	\$38,000	10	10	0.0%	0
EWA GEN	\$ 385,000	\$ 408,000	6.0%	\$23,000	2	1	-50.0%	-1
EWA GEN SODA CREEK	\$ 305,500	\$ 330,000	8.0%	\$24,500	4	1	-75.0%	-3
EWA GEN SUN TERRA ON THE PARK	\$ 270,500	\$ 321,944	19.0%	\$51,444	1	2	100.0%	1
HOAKALEI-KA MAKANA	-	\$ 577,500	-	-	-	2	-	-
KAPOLEI	\$ 335,000	\$ 450,000	34.3%	\$115,000	5	9	80.0%	4
KAPOLEI-MALANAI	\$ 326,000	\$ 376,000	15.3%	\$50,000	1	2	100.0%	1
KAPOLEI-MEHANA-AWAKEA	\$ 650,000	\$ 565,000	-13.1%	-\$85,000	1	1	0.0%	0
KO OLINA	\$ 570,000	\$ 649,750	14.0%	\$79,750	8	10	25.0%	2
WESTLOCH FAIRWAY	\$ 380,000	\$ 375,500	-1.2%	-\$4,500	1	1	0.0%	0
OCEAN POINTE	\$ 502,000	\$ 525,000	4.6%	\$23,000	5	10	100.0%	5
Ewa Plain Region	\$ 420,500	\$ 513,000	22.0%	\$92,500	38	51	34.2%	13
Hawaii Kai Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
HAAHIONE-LOWER	\$ 457,000	\$ 608,000	33.0%	\$151,000	3	3	0.0%	0
KALAMA VALLEY	-	\$ 740,000	-	-	-	1	-	-
WEST MARINA	\$ 765,000	\$ 692,000	-9.5%	-\$73,000	9	6	-33.3%	-3
Hawaii Kai Region	\$ 645,000	\$ 664,500	3.0%	\$19,500	12	10	-16.7%	-2
Kailua Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
AIKAHI PARK	\$ 570,000	\$ 555,000	-2.6%	-\$15,000	1	3	200.0%	2
BLUESTONE	-	\$ 1,090,000	-	-	-	1	-	-
COCONUT GROVE	-	\$ 455,000	-	-	-	1	-	-
KAILUA TOWN	\$ 535,000	\$ 632,500	18.2%	\$97,500	7	8	14.3%	1
KUKILAKILA	-	\$ 825,250	-	-	-	2	-	-
WAIMANALO	-	\$ 530,000	-	-	-	1	-	-
Kailua Region	\$ 552,500	\$ 605,000	9.5%	\$52,500	8	16	100.0%	8
Kaneohe Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
ALII BLUFFS	\$ 632,000	-	-	-	1	-	-	-
COUNTRY CLUB	\$ 665,000	\$ 210,000	-68.4%	-\$455,000	3	1	-66.7%	-2
HAIKU PLANTATION	-	\$ 600,000	-	-	-	3	-	-
HALE KOU	\$ 357,000	-	-	-	1	-	-	-
KAAAWA	-	\$ 225,000	-	-	-	1	-	-
LILIPUNA	\$ 610,000	\$ 661,000	8.4%	\$51,000	3	1	-66.7%	-2
PARKWAY	-	\$ 535,000	-	-	-	1	-	-
PUNALUU	\$ 222,500	\$ 240,000	7.9%	\$17,500	1	3	200.0%	2
PUUALII	\$ 565,000	\$ 570,000	0.9%	\$5,000	2	2	0.0%	0
TEMPLE VALLEY	\$ 600,000	\$ 591,000	-1.5%	-\$9,000	3	1	-66.7%	-2
WINDWARD ESTATES	\$ 390,000	\$ 378,500	-2.9%	-\$11,500	6	2	-66.7%	-4
Kaneohe Region	\$ 502,500	\$ 535,000	6.5%	\$32,500	20	15	-25.0%	-5

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Leeward Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
WAIANA	\$ 140,000	-	-	-	1	-	-	-
MAILI	\$ 142,750	\$ 200,000	40.1%	\$57,250	6	3	-50.0%	-3
MAKAHA	\$ 143,000	\$ 152,000	6.3%	\$9,000	7	6	-14.3%	-1
Leeward Region	\$ 141,500	\$ 186,000	31.4%	\$44,500	14	9	-35.7%	-5

Makakilo Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
MAKAKILO-UPPER	\$ 335,000	\$ 405,000	20.9%	\$70,000	11	13	18.2%	2
Makakilo Region	\$ 335,000	\$ 405,000	20.9%	\$70,000	11	13	18.2%	2

Metro Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
ALA MOANA	\$ 331,250	\$ 238,000	-28.2%	-\$93,250	16	13	-18.8%	-3
CHINATOWN	\$ 605,000	\$ 519,000	-14.2%	-\$86,000	2	5	150.0%	3
DILLINGHAM	\$ 512,750	-	-	-	2	-	-	-
DOWNTOWN	\$ 352,000	\$ 414,500	17.8%	\$62,500	15	12	-20.0%	-3
HOLIDAY MART	\$ 319,000	\$ 320,000	0.3%	\$1,000	2	2	0.0%	0
KAKAAKO	\$ 820,000	\$ 825,000	0.6%	\$5,000	24	29	20.8%	5
KALIHI AREA	\$ 295,000	-	-	-	1	-	-	-
KALIHI-LOWER	-	\$ 185,000	-	-	-	1	-	-
KAPAHULU	-	\$ 490,000	-	-	-	3	-	-
KAPALAMA	\$ 238,000	\$ 191,000	-19.7%	-\$47,000	1	4	300.0%	3
KAPIOLANI	\$ 505,000	\$ 483,500	-4.3%	-\$21,500	17	12	-29.4%	-5
KUAKINI	\$ 397,000	-	-	-	2	-	-	-
LILIHA	\$ 369,000	-	-	-	1	-	-	-
MAKIKI	\$ 327,000	\$ 348,000	6.4%	\$21,000	3	3	0.0%	0
MAKIKI AREA	\$ 369,000	\$ 365,000	-1.1%	-\$4,000	13	18	38.5%	5
MANOA-LOWER	\$ 177,000	-	-	-	1	-	-	-
MCCULLY	-	\$ 210,000	-	-	-	9	-	-
MOIILILI	\$ 310,000	\$ 366,500	18.2%	\$56,500	7	8	14.3%	1
NUUANU-LOWER	\$ 625,000	\$ 557,500	-10.8%	-\$67,500	3	4	33.3%	1
PAWAA	\$ 337,000	\$ 305,000	-9.5%	-\$32,000	5	4	-20.0%	-1
PAUOA VALLEY	\$ 312,000	-	-	-	1	-	-	-
PUNAHOU	\$ 250,000	\$ 537,500	115.0%	\$287,500	3	2	-33.3%	-1
PUNCHBOWL AREA	\$ 335,000	\$ 472,500	41.0%	\$137,500	7	6	-14.3%	-1
PUNCHBOWL-LOWER	\$ 330,000	\$ 305,000	-7.6%	-\$25,000	3	9	200.0%	6
SALT LAKE	\$ 407,000	\$ 368,000	-9.6%	-\$39,000	14	13	-7.1%	-1
WAIKIKI	\$ 410,500	\$ 382,500	-6.8%	-\$28,000	74	108	45.9%	34
Metro Region	\$ 405,000	\$ 395,000	-2.5%	-\$10,000	217	265	22.1%	48

North Shore Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
KUILIMA	-	\$ 490,000	-	-	-	3	-	-
MOKULEIA	\$ 425,000	\$ 469,000	10.4%	\$44,000	1	1	0.0%	0
WAIALUA	\$ 329,000	\$ 370,000	12.5%	\$41,000	4	1	-75.0%	-3
North Shore Region	\$ 398,000	\$ 469,000	17.8%	\$71,000	5	5	0.0%	0

Pearl City Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
AIEA HEIGHTS	\$ 537,000	-	-	-	1	-	-	-
HALAWA	\$ 424,500	\$ 373,500	-12.0%	-\$51,000	4	1	-75.0%	-3
NEWTOWN	\$ 536,000	\$ 442,500	-17.4%	-\$93,500	1	2	100.0%	1
PEARLRIDGE	\$ 380,000	\$ 299,000	-21.3%	-\$81,000	14	21	50.0%	7
PEARL CITY-LOWER	-	\$ 349,000	-	-	-	1	-	-
PEARL CITY-UPPER	-	\$ 303,000	-	-	-	1	-	-
MANANA	\$ 251,500	\$ 390,000	55.1%	\$138,500	3	1	-66.7%	-2
MILITARY	-	\$ 358,000	-	-	-	1	-	-
WAIU	\$ 373,500	\$ 365,000	-2.3%	-\$8,500	2	3	50.0%	1
WAIMALU	\$ 280,000	\$ 259,500	-7.3%	-\$20,500	1	2	100.0%	1
WAILUNA	\$ 515,000	\$ 595,000	15.5%	\$80,000	1	1	0.0%	0
Pearl City Region	\$ 379,000	\$ 358,500	-5.4%	-\$20,500	27	34	25.9%	7

Condo Solds - November 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3

Waipahu Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
WAIKELE	\$ 442,500	\$ 445,000	0.6%	\$2,500	8	4	-50.0%	-4
ROYAL KUNIA	-	\$ 410,000	-	-	-	3	-	-
VILLAGE PARK	\$ 260,000	-	-	-	1	-	-	-
WAIPAHU-LOWER	\$ 190,000	\$ 236,250	24.3%	\$46,250	4	4	0.0%	0
WAIPIO GENTRY	\$ 337,000	\$ 362,000	7.4%	\$25,000	4	9	125.0%	5
Waipahu Region	\$ 358,000	\$ 363,500	1.5%	\$5,500	17	20	17.6%	3