

# Local Market Update

## Single Family Homes

### September 2016



September 2016		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Sep-16	Sep-15	Change	Sep-16	Sep-15	Change	Sep-16	Sep-15	Change	Sep-16	Sep-15	Change	Sep-16	Sep-15	Change	Sep-16	Sep-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	13	8	63%	3	10	-70%	\$1,060,000	\$925,000	15%	98.1%	94.9%	3%	9	71	-87%	40	52	-23%
Ala Moana - Kakaako	1-2-3	0	0	-	0	1	-	\$0	\$778,000	-	0.0%	100.0%	-	0	10	-	2	1	100%
Downtown - Nuuanu	1-1-8 to 1-2-2	7	10	-30%	6	5	20%	\$984,000	\$782,000	26%	96.5%	102.2%	-6%	11	38	-71%	23	34	-32%
Ewa Plain	1-9-1	72	78	-8%	68	51	33%	\$665,000	\$615,500	8%	100.9%	101.7%	-1%	13	18	-28%	160	170	-6%
Hawaii Kai	1-3-9	26	25	4%	24	20	20%	\$1,162,500	\$1,175,000	-1%	93.1%	94.2%	-1%	28	24	17%	82	92	-11%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	32	23	39%	28	18	56%	\$1,089,500	\$855,500	27%	100.6%	101.6%	-1%	21	10	110%	115	102	13%
Kalihi - Palama	1-1-2 to 1-1-7	21	15	40%	14	7	100%	\$772,500	\$645,000	20%	100.3%	100.0%	0%	11	27	-59%	47	46	2%
Kaneohe	Selected 1-4-4 to 1-4-7	32	27	19%	17	19	-11%	\$890,500	\$829,000	7%	93.8%	93.4%	0%	10	20	-50%	83	73	14%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	27	18	50%	22	24	-8%	\$1,135,000	\$906,000	25%	93.1%	95.4%	-2%	15	24	-38%	81	86	-6%
Makaha - Nanakuli	1-8-1 to 1-8-9	29	33	-12%	35	19	84%	\$415,000	\$395,000	5%	96.7%	95.2%	2%	21	35	-40%	112	88	27%
Makakilo	1-9-2 to 1-9-3	11	13	-15%	15	14	7%	\$732,000	\$567,500	29%	102.4%	97.3%	5%	26	20	30%	37	51	-27%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	8	15	-47%	8	6	33%	\$1,011,760	\$930,000	9%	98.3%	95.5%	3%	89	10	790%	34	58	-41%
Milliani	Selected 1-9-4 to 1-9-5	21	23	-9%	20	32	-38%	\$734,000	\$705,000	4%	103.5%	99.4%	4%	18	26	-31%	44	78	-44%
Moanalua - Salt Lake	1-1-1	1	5	-80%	3	5	-40%	\$805,000	\$945,000	-15%	96.4%	100.5%	-4%	21	57	-63%	7	12	-42%
North Shore	1-5-6 to 1-6-9	19	10	90%	9	6	50%	\$828,000	\$817,500	1%	98.6%	100.9%	-2%	116	9	1189%	66	72	-8%
Pearl City - Aiea	1-9-6 to 1-9-9	20	20	0%	25	34	-26%	\$745,000	\$750,000	-1%	101.4%	96.8%	5%	9	24	-63%	66	73	-10%
Wahiawa	1-7-1 to 1-7-7	10	9	11%	6	8	-25%	\$617,500	\$487,500	27%	99.8%	99.5%	0%	6	17	-65%	17	23	-26%
Waialae - Kahala	1-3-5	16	15	7%	6	19	-68%	\$1,752,500	\$1,925,000	-9%	83.9%	89.5%	-6%	26	54	-52%	88	93	-5%
Waikiki	1-2-6	2	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	2	0	-
Waipahu	1-9-4	23	25	-8%	13	24	-46%	\$699,000	\$617,500	13%	100.0%	98.5%	2%	17	11	55%	50	56	-11%
Windward Coast	1-4-8 to 1-5-5	11	6	83%	7	7	0%	\$595,000	\$539,000	10%	99.2%	98.0%	1%	25	54	-54%	47	36	31%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Sep-16	Sep-15	Change	Sep-16	Sep-15	Change	Sep-16	Sep-15	Change	Sep-16	Sep-15	Change	Sep-16	Sep-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	115	106	8%	62	68	-9%	\$1,160,000	\$1,082,500	7%	96.7%	96.2%	1%	16	33	-52%
Ala Moana - Kakaako	1-2-3	8	8	0%	4	5	-20%	\$795,000	\$1,200,000	-34%	92.3%	96.0%	-4%	49	25	96%
Downtown - Nuuanu	1-1-8 to 1-2-2	95	88	8%	53	61	-13%	\$999,000	\$863,000	16%	95.2%	100.3%	-5%	22	16	38%
Ewa Plain	1-9-1	682	627	9%	541	477	13%	\$625,000	\$585,000	7%	99.2%	99.6%	0%	13	14	-7%
Hawaii Kai	1-3-9	219	217	1%	133	151	-12%	\$1,075,000	\$1,125,000	-4%	94.5%	94.9%	0%	23	22	5%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	342	297	15%	247	255	-3%	\$1,070,000	\$1,005,000	6%	99.1%	101.0%	-2%	17	15	13%
Kalihi - Palama	1-1-2 to 1-1-7	119	118	1%	82	83	-1%	\$695,000	\$695,000	0%	99.4%	95.9%	4%	13	17	-24%
Kaneohe	Selected 1-4-4 to 1-4-7	253	234	8%	159	167	-5%	\$800,000	\$755,000	6%	100.0%	97.4%	3%	16	23	-30%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	239	241	-1%	143	171	-16%	\$955,000	\$899,000	6%	97.9%	99.9%	-2%	19	24	-21%
Makaha - Nanakuli	1-8-1 to 1-8-9	319	283	13%	204	188	9%	\$435,000	\$375,000	16%	97.8%	97.9%	0%	22	30	-27%
Makakilo	1-9-2 to 1-9-3	164	170	-4%	127	123	3%	\$688,000	\$625,000	10%	99.9%	99.4%	1%	25	25	0%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	111	136	-18%	90	71	27%	\$1,095,000	\$1,129,500	-3%	99.6%	95.7%	4%	29	22	32%
Milliani	Selected 1-9-4 to 1-9-5	217	268	-19%	190	186	2%	\$742,500	\$686,500	8%	99.0%	98.1%	1%	17	22	-23%
Moanalua - Salt Lake	1-1-1	37	50	-26%	28	35	-20%	\$894,500	\$761,000	18%	96.7%	100.1%	-3%	22	15	47%
North Shore	1-5-6 to 1-6-9	130	132	-2%	87	74	18%	\$825,000	\$805,000	2%	90.7%	94.7%	-4%	59	26	127%
Pearl City - Aiea	1-9-6 to 1-9-9	247	238	4%	204	183	11%	\$734,000	\$665,000	10%	98.0%	98.5%	-1%	13	18	-28%
Wahiawa	1-7-1 to 1-7-7	79	77	3%	56	50	12%	\$559,500	\$510,000	10%	100.1%	102.0%	-2%	13	20	-35%
Waialae - Kahala	1-3-5	178	158	13%	79	76	4%	\$1,810,000	\$1,837,500	-1%	92.8%	98.7%	-6%	36	34	6%
Waikiki	1-2-6	3	1	200%	1	0	-	\$390,000	\$0	-	100.0%	0.0%	-	0	0	-
Waipahu	1-9-4	199	203	-2%	170	173	-2%	\$625,000	\$599,900	4%	98.8%	97.6%	1%	15	20	-25%
Windward Coast	1-4-8 to 1-5-5	98	70	40%	48	35	37%	\$650,000	\$610,000	7%	100.0%	93.8%	7%	21	56	-63%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## Condos

### September 2016



September 2016		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Sep-16	Sep-15	Change	Sep-16	Sep-15	Change	Sep-16	Sep-15	Change	Sep-16	Sep-15	Change	Sep-16	Sep-15	Change	Sep-16	Sep-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	1	0	-
Ala Moana - Kakaako	1-2-3	51	57	-11%	45	41	10%	\$345,000	\$352,500	-2%	101.8%	96.6%	5%	28	40	-30%	233	243	-4%
Downtown - Nuuanu	1-1-8 to 1-2-2	43	43	0%	48	27	78%	\$450,500	\$405,000	11%	99.4%	98.8%	1%	22	22	0%	141	156	-10%
Ewa Plain	1-9-1	49	47	4%	52	29	79%	\$450,500	\$410,000	10%	100.3%	100.0%	0%	12	18	-33%	124	98	27%
Hawaii Kai	1-3-9	17	27	-37%	27	17	59%	\$640,000	\$690,000	-7%	99.2%	96.5%	3%	30	17	76%	65	66	-2%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	10	7	43%	5	9	-44%	\$648,000	\$579,000	12%	100.0%	100.7%	-1%	29	6	383%	15	18	-17%
Kalihi - Palama	1-1-2 to 1-1-7	11	7	57%	12	6	100%	\$444,000	\$310,000	43%	98.1%	98.8%	-1%	7	11	-36%	31	24	29%
Kaneohe	Selected 1-4-4 to 1-4-7	27	22	23%	17	17	0%	\$535,000	\$457,000	17%	97.3%	101.7%	-4%	15	8	88%	37	36	3%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	8	13	-38%	8	2	300%	\$570,500	\$637,500	-11%	97.3%	97.0%	0%	75	74	1%	66	48	38%
Makaha - Nanakuli	1-8-1 to 1-8-9	16	12	33%	20	6	233%	\$121,000	\$121,500	0%	86.5%	88.4%	-2%	32	57	-44%	69	53	30%
Makakilo	1-9-2 to 1-9-3	11	16	-31%	11	18	-39%	\$363,000	\$320,000	13%	99.5%	98.5%	1%	9	19	-53%	22	35	-37%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	80	71	13%	61	66	-8%	\$365,000	\$331,500	10%	96.1%	96.4%	0%	23	16	44%	231	231	0%
Mililani	Selected 1-9-4 to 1-9-5	37	39	-5%	38	59	-36%	\$335,000	\$350,000	-4%	99.0%	100.6%	-2%	11	11	0%	64	92	-30%
Moanalua - Salt Lake	1-1-1	23	19	21%	18	27	-33%	\$363,500	\$360,000	1%	99.9%	100.0%	0%	9	14	-36%	47	50	-6%
North Shore	1-5-6 to 1-6-9	6	2	200%	5	5	0%	\$460,000	\$677,000	-32%	98.1%	104.2%	-6%	51	13	292%	22	19	16%
Pearl City - Aiea	1-9-6 to 1-9-9	40	36	11%	28	28	0%	\$348,750	\$375,000	-7%	99.9%	98.0%	2%	11	13	-15%	64	82	-22%
Wahiawa	1-7-1 to 1-7-7	3	5	-40%	3	2	50%	\$155,000	\$155,000	0%	100.0%	101.6%	-2%	13	37	-65%	11	7	57%
Waialae - Kahala	1-3-5	10	4	150%	3	5	-40%	\$575,000	\$940,000	-39%	92.0%	95.4%	-4%	21	4	425%	25	14	79%
Waikiki	1-2-6	124	152	-18%	87	95	-8%	\$350,000	\$335,000	4%	97.5%	93.1%	5%	35	41	-15%	482	608	-21%
Waipahu	1-9-4	17	20	-15%	22	20	10%	\$311,500	\$328,500	-5%	101.3%	99.5%	2%	18	9	100%	42	49	-14%
Windward Coast	1-4-8 to 1-5-5	2	2	0%	2	1	100%	\$227,000	\$237,500	-4%	102.3%	84.8%	21%	9	265	-	18	12	50%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Sep-16	Sep-15	Change	Sep-16	Sep-15	Change	Sep-16	Sep-15	Change	Sep-16	Sep-15	Change	Sep-16	Sep-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	4	5	-20%	3	5	-40%	\$670,000	\$660,000	2%	95.9%	100.2%	-4%	65	25	160%
Ala Moana - Kakaako	1-2-3	547	596	-8%	361	355	2%	\$440,000	\$330,000	33%	97.9%	95.1%	3%	38	38	0%
Downtown - Nuuanu	1-1-8 to 1-2-2	397	433	-8%	269	245	10%	\$415,000	\$409,000	1%	100.0%	97.6%	2%	23	24	-4%
Ewa Plain	1-9-1	455	415	10%	376	332	13%	\$443,000	\$406,000	9%	99.8%	98.5%	1%	12	17	-29%
Hawaii Kai	1-3-9	219	203	8%	163	141	16%	\$630,000	\$610,000	3%	98.7%	97.6%	1%	23	16	44%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	91	114	-20%	76	61	25%	\$553,000	\$560,000	-1%	100.5%	100.0%	0%	16	7	129%
Kalihi - Palama	1-1-2 to 1-1-7	119	104	14%	90	74	22%	\$375,000	\$345,000	9%	96.4%	98.7%	-2%	17	17	0%
Kaneohe	Selected 1-4-4 to 1-4-7	177	184	-4%	144	168	-14%	\$525,000	\$476,500	10%	99.4%	99.9%	-1%	12	12	0%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	103	112	-8%	59	70	-16%	\$522,500	\$549,500	-5%	95.3%	95.6%	0%	49	30	63%
Makaha - Nanakuli	1-8-1 to 1-8-9	175	164	7%	139	105	32%	\$134,000	\$133,000	1%	97.1%	95.0%	2%	28	42	-33%
Makakilo	1-9-2 to 1-9-3	124	146	-15%	108	123	-12%	\$355,000	\$315,000	13%	100.0%	98.4%	2%	12	16	-25%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	678	653	4%	495	447	11%	\$374,500	\$340,000	10%	98.6%	97.4%	1%	21	21	0%
Mililani	Selected 1-9-4 to 1-9-5	332	347	-4%	289	305	-5%	\$356,500	\$336,000	6%	100.8%	99.4%	1%	9	13	-31%
Moanalua - Salt Lake	1-1-1	183	224	-18%	163	183	-11%	\$351,000	\$335,000	5%	100.3%	98.5%	2%	11	13	-15%
North Shore	1-5-6 to 1-6-9	57	55	4%	37	42	-12%	\$410,000	\$398,500	3%	98.1%	98.4%	0%	27	54	-50%
Pearl City - Aiea	1-9-6 to 1-9-9	291	290	0%	248	228	9%	\$352,500	\$332,500	6%	97.4%	95.3%	2%	11	19	-42%
Wahiawa	1-7-1 to 1-7-7	26	34	-24%	21	32	-34%	\$155,000	\$146,250	6%	100.0%	99.7%	0%	14	22	-36%
Waialae - Kahala	1-3-5	67	47	43%	38	30	27%	\$575,000	\$532,500	8%	98.7%	100.5%	-2%	23	13	77%
Waikiki	1-2-6	1201	1283	-6%	807	730	11%	\$370,000	\$349,000	6%	96.1%	96.9%	-1%	37	39	-5%
Waipahu	1-9-4	199	211	-6%	169	175	-3%	\$325,000	\$312,500	4%	100.0%	97.7%	2%	10	15	-33%
Windward Coast	1-4-8 to 1-5-5	29	27	7%	20	12	67%	\$221,000	\$211,000	5%	96.5%	91.7%	5%	65	78	-17%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

September 2016

Aina Haina - Kuliouou

1-3-6 to 1-3-8

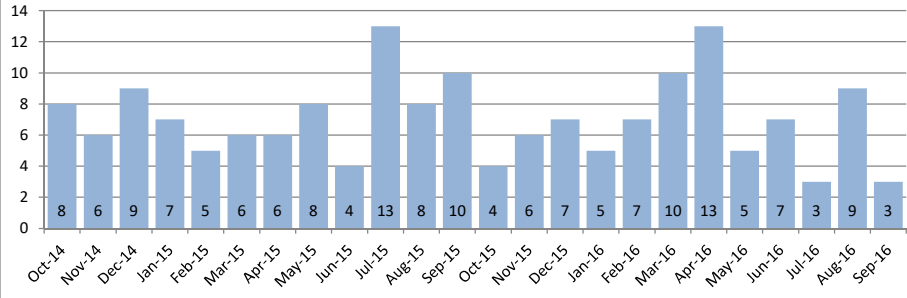


September 2016

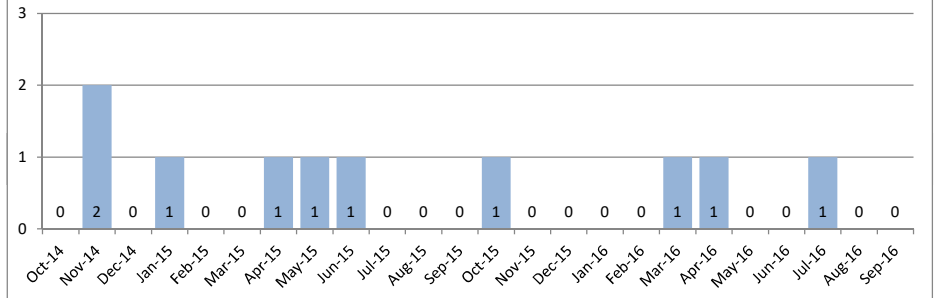
Single Family Homes	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	13	8	63%	115	106	8%
Closed Sales	3	10	-70%	62	68	-9%
Median Sales Price	\$1,060,000	\$925,000	15%	\$1,160,000	\$1,082,500	7%
Percent of Original List Price Received	98.1%	94.9%	3%	96.7%	96.2%	1%
Median Days on Market Until Sale	9	71	-87%	16	33	-52%
Inventory of Homes for Sale	40	52	-23%	-	-	-

Condos	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	0	0	-	4	5	-20%
Closed Sales	0	0	-	3	5	-40%
Median Sales Price	\$0	\$0	-	\$670,000	\$660,000	2%
Percent of Original List Price Received	0.0%	0.0%	-	95.9%	100.2%	-4%
Median Days on Market Until Sale	0	0	-	65	25	160%
Inventory of Homes for Sale	1	0	-	-	-	-

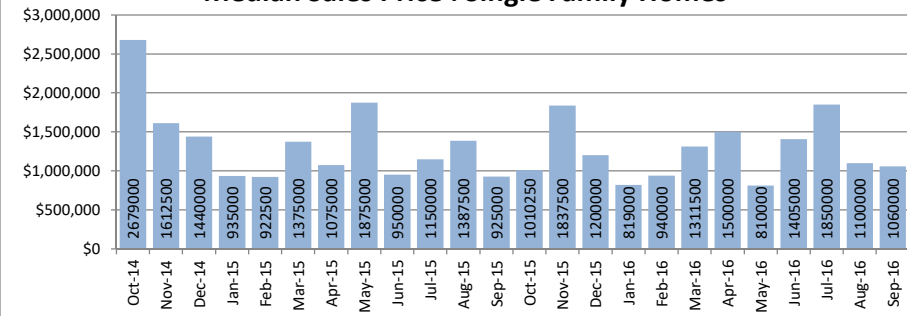
Closed Sales : Single Family Homes



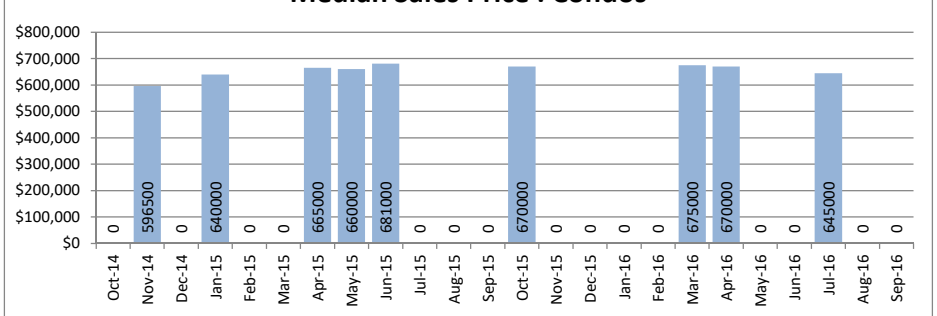
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

September 2016

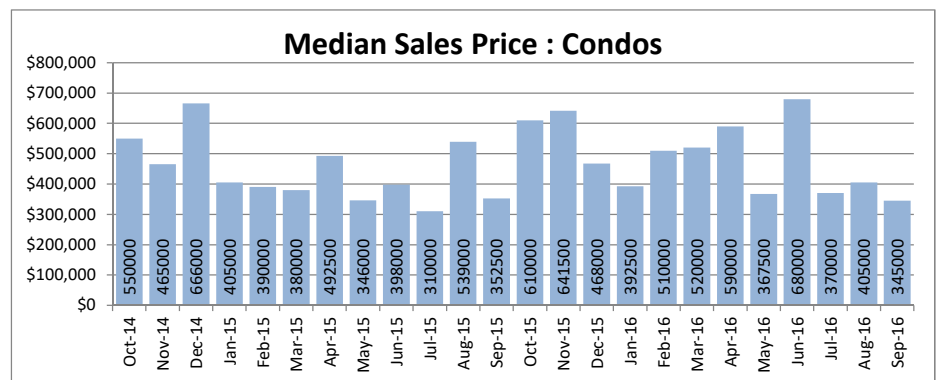
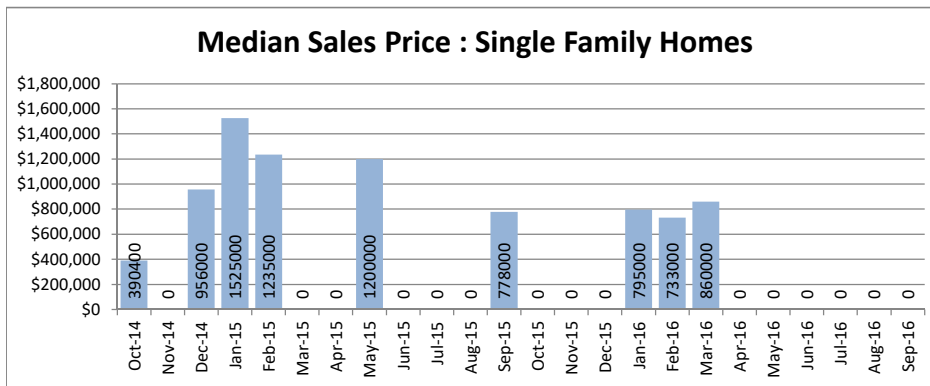
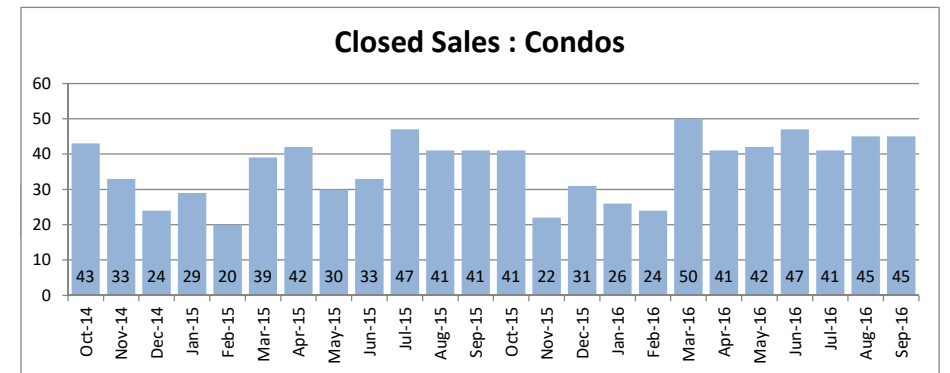
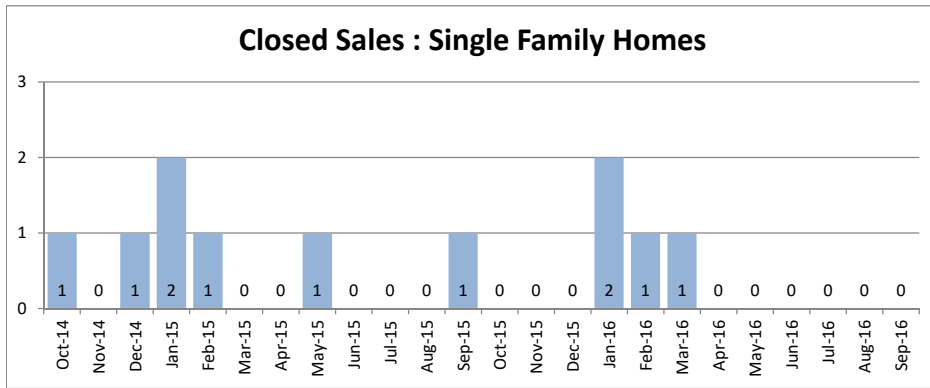


**Ala Moana - Kakaako**  
1-2-3

September 2016

Single Family Homes	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	0	0	-	8	8	0%
Closed Sales	0	1	-	4	5	-20%
Median Sales Price	\$0	\$778,000	-	\$795,000	\$1,200,000	-34%
Percent of Original List Price Received	0.0%	100.0%	-	92.3%	96.0%	-4%
Median Days on Market Until Sale	0	10	-	49	25	96%
Inventory of Homes for Sale	2	1	100%	-	-	-

Condos	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	51	57	-11%	547	596	-8%
Closed Sales	45	41	10%	361	355	2%
Median Sales Price	\$345,000	\$352,500	-2%	\$440,000	\$330,000	33%
Percent of Original List Price Received	101.8%	96.6%	5%	97.9%	95.1%	3%
Median Days on Market Until Sale	28	40	-30%	38	38	0%
Inventory of Homes for Sale	233	243	-4%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

September 2016

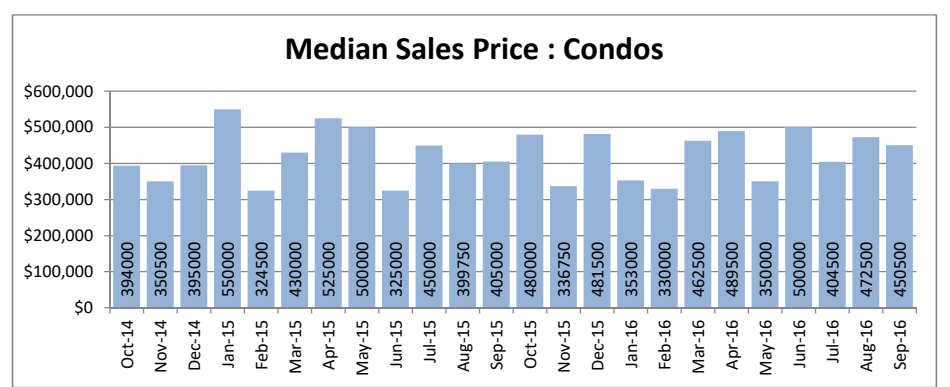
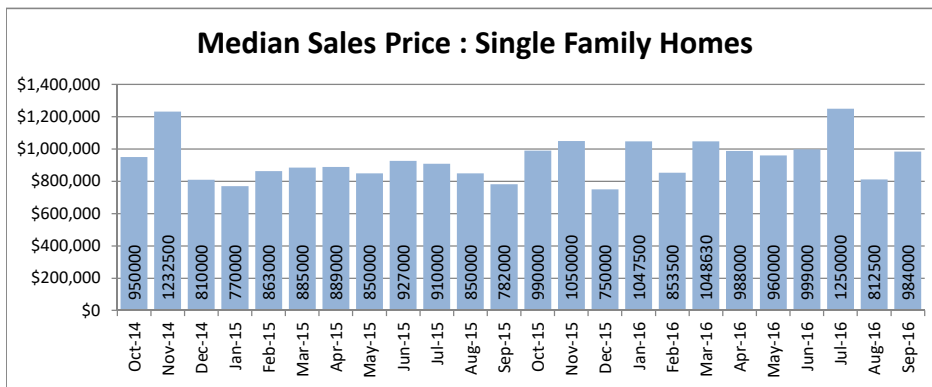
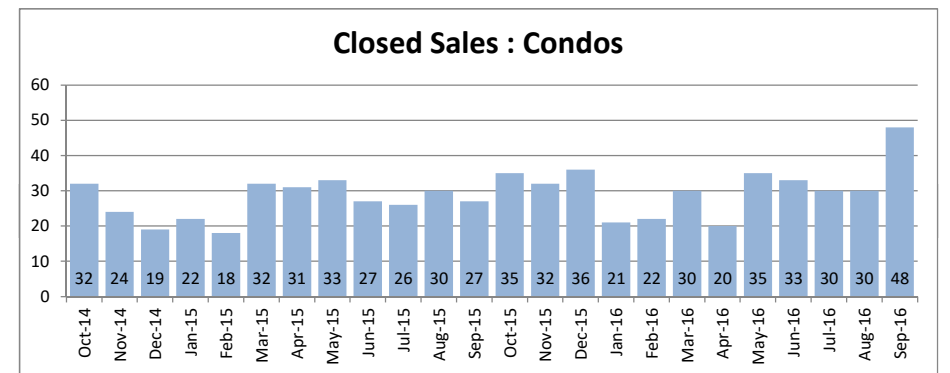
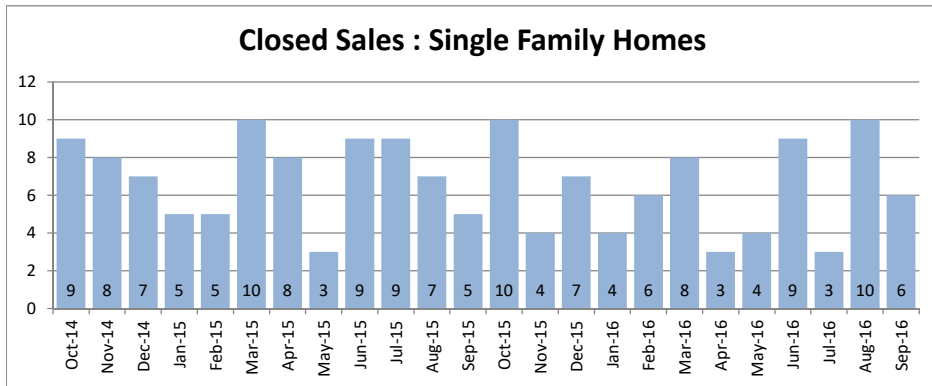


**Downtown - Nuuanu**  
1-1-8 to 1-2-2

September 2016

Single Family Homes	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	7	10	-30%	95	88	8%
Closed Sales	6	5	20%	53	61	-13%
Median Sales Price	\$984,000	\$782,000	26%	\$999,000	\$863,000	16%
Percent of Original List Price Received	96.5%	102.2%	-6%	95.2%	100.3%	-5%
Median Days on Market Until Sale	11	38	-71%	22	16	38%
Inventory of Homes for Sale	23	34	-32%	-	-	-

Condos	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	43	43	0%	397	433	-8%
Closed Sales	48	27	78%	269	245	10%
Median Sales Price	\$450,500	\$405,000	11%	\$415,000	\$409,000	1%
Percent of Original List Price Received	99.4%	98.8%	1%	100.0%	97.6%	2%
Median Days on Market Until Sale	22	22	0%	23	24	-4%
Inventory of Homes for Sale	141	156	-10%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

September 2016

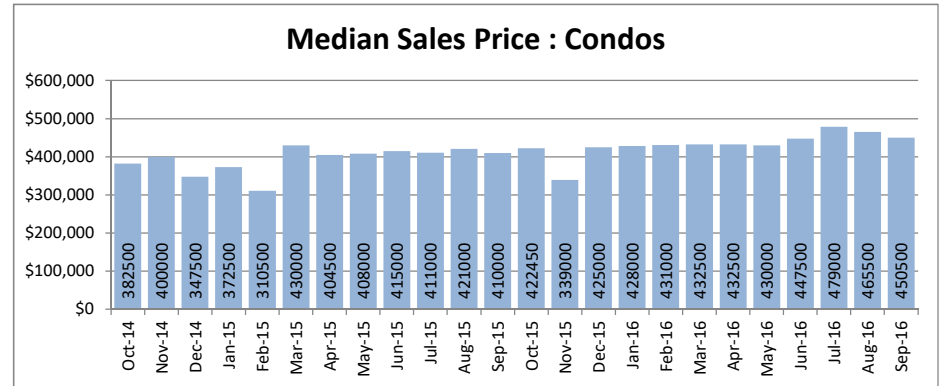
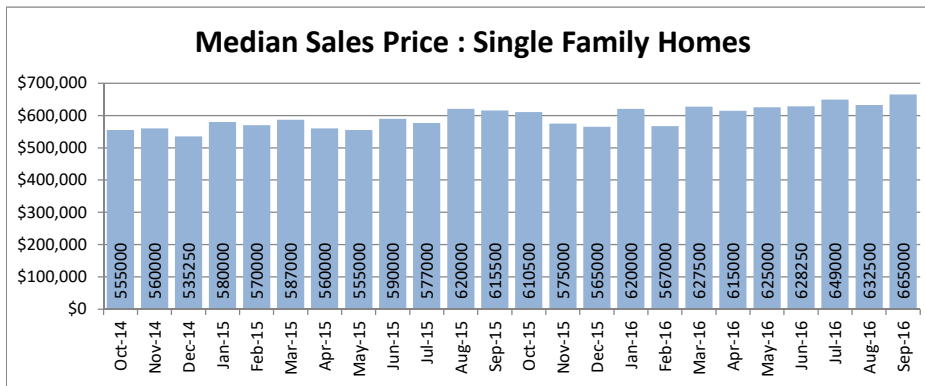
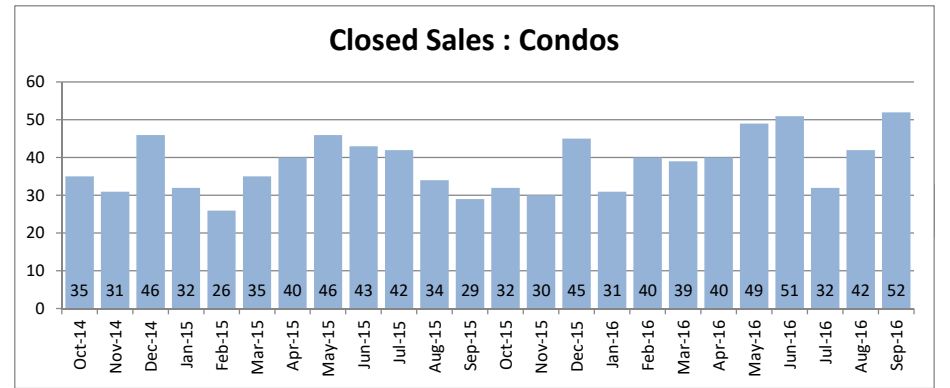
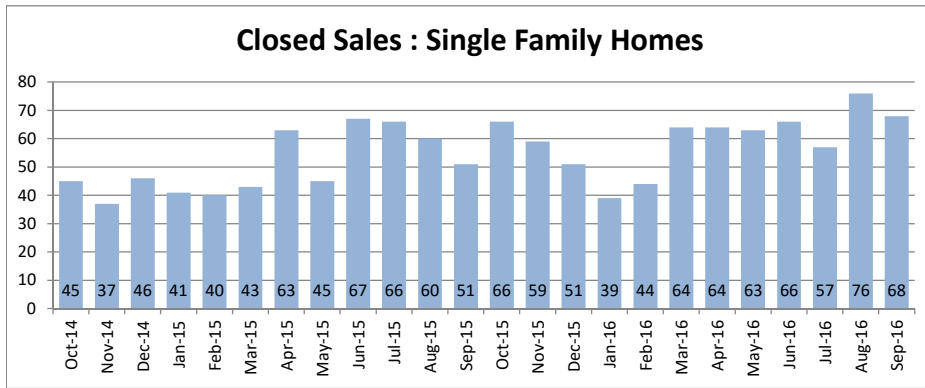


<b>Ewa Plain</b>
<b>1-9-1</b>

September 2016

Single Family Homes	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	72	78	-8%	682	627	9%
Closed Sales	68	51	33%	541	477	13%
Median Sales Price	\$665,000	\$615,500	8%	\$625,000	\$585,000	7%
Percent of Original List Price Received	100.9%	101.7%	-1%	99.2%	99.6%	0%
Median Days on Market Until Sale	13	18	-28%	13	14	-7%
Inventory of Homes for Sale	160	170	-6%	-	-	-

Condos	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	49	47	4%	455	415	10%
Closed Sales	52	29	79%	376	332	13%
Median Sales Price	\$450,500	\$410,000	10%	\$443,000	\$406,000	9%
Percent of Original List Price Received	100.3%	100.0%	0%	99.8%	98.5%	1%
Median Days on Market Until Sale	12	18	-33%	12	17	-29%
Inventory of Homes for Sale	124	98	27%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

September 2016

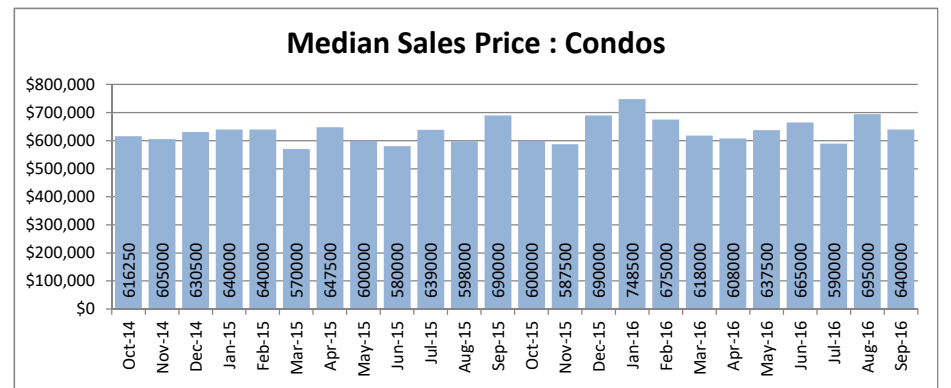
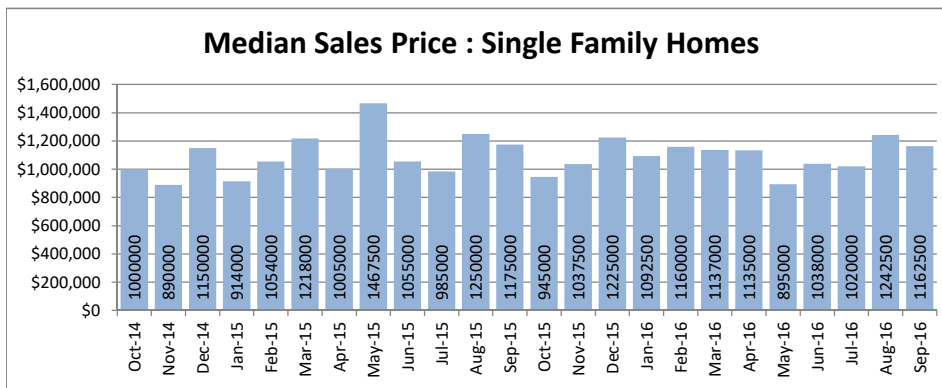
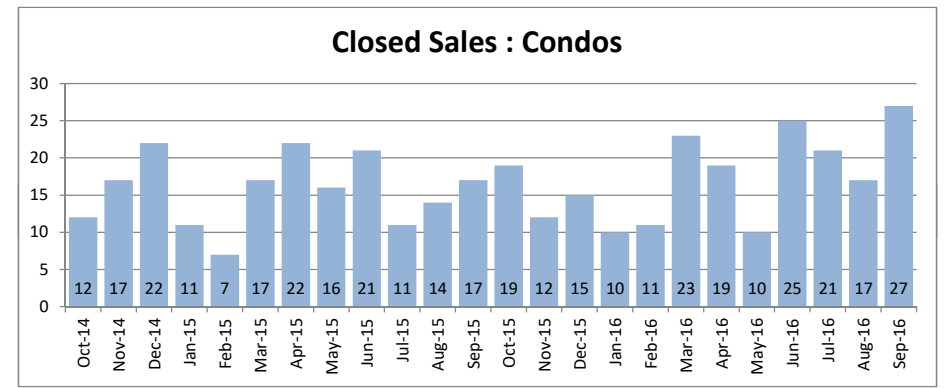
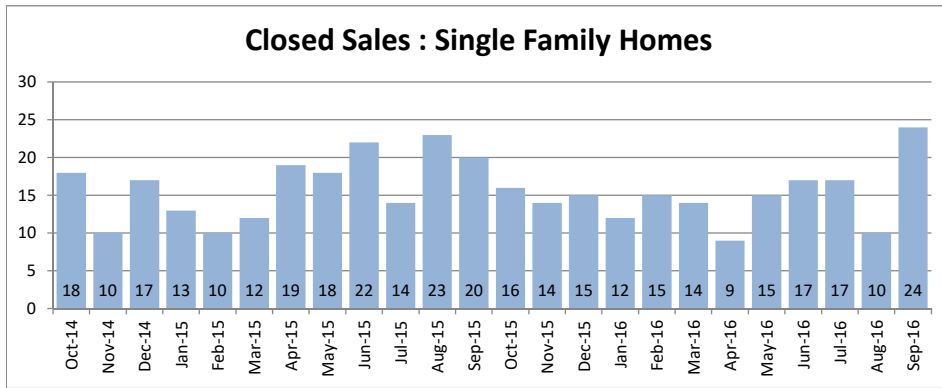


<b>Hawaii Kai</b>
<b>1-3-9</b>

September 2016

Single Family Homes	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	26	25	4%	219	217	1%
Closed Sales	24	20	20%	133	151	-12%
Median Sales Price	\$1,162,500	\$1,175,000	-1%	\$1,075,000	\$1,125,000	-4%
Percent of Original List Price Received	93.1%	94.2%	-1%	94.5%	94.9%	0%
Median Days on Market Until Sale	28	24	17%	23	22	5%
Inventory of Homes for Sale	82	92	-11%	-	-	-

Condos	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	17	27	-37%	219	203	8%
Closed Sales	27	17	59%	163	141	16%
Median Sales Price	\$640,000	\$690,000	-7%	\$630,000	\$610,000	3%
Percent of Original List Price Received	99.2%	96.5%	3%	98.7%	97.6%	1%
Median Days on Market Until Sale	30	17	76%	23	16	44%
Inventory of Homes for Sale	65	66	-2%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

## September 2016

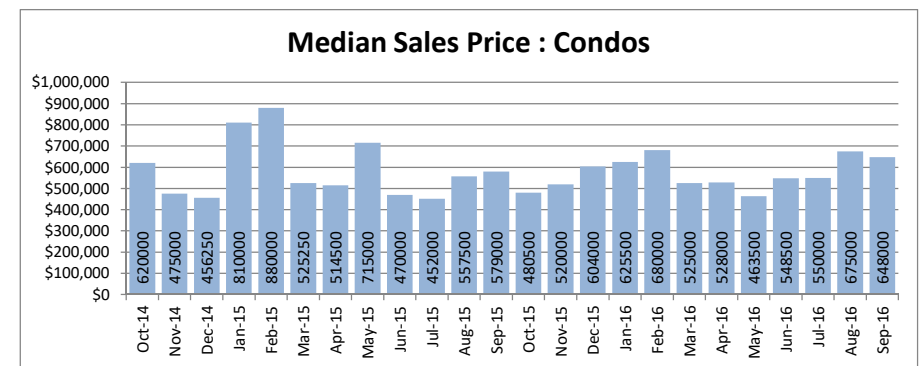
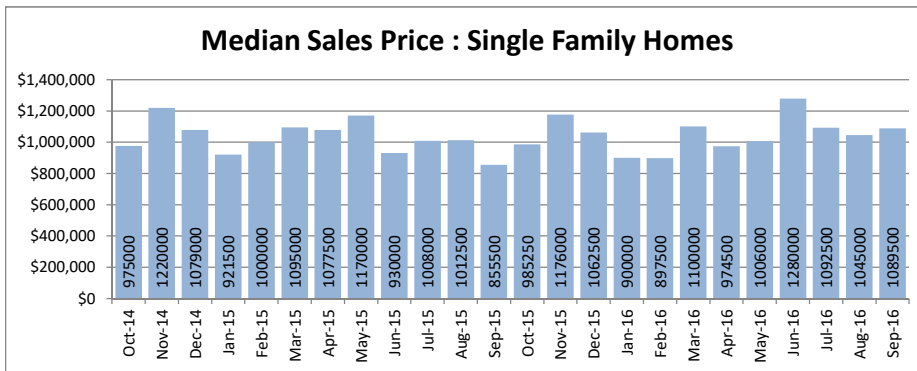
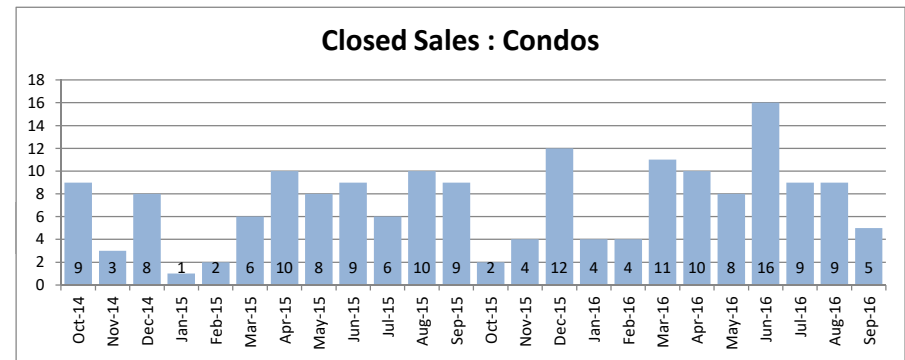
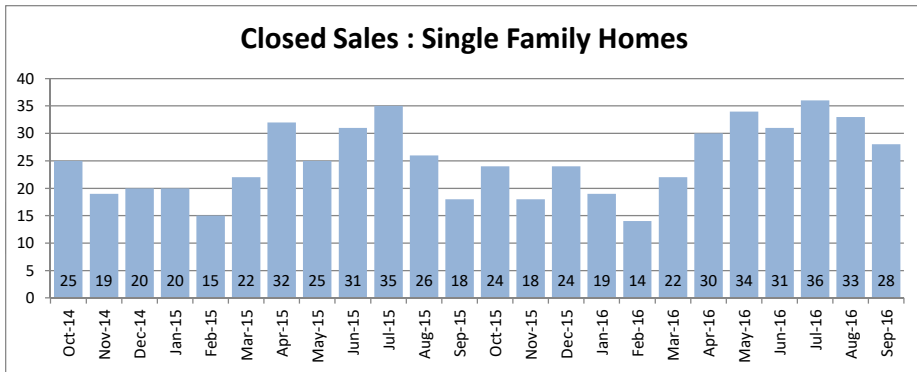


**Kailua - Waimanalo**  
1-4-1 to Selected 1-4-4

September 2016

Single Family Homes	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	32	23	39%	342	297	15%
Closed Sales	28	18	56%	247	225	10%
Median Sales Price	\$1,089,500	\$855,500	27%	\$1,070,000	\$1,005,000	6%
Percent of Original List Price Received	100.6%	101.6%	-1%	99.1%	101.0%	-2%
Median Days on Market Until Sale	21	10	110%	17	15	13%
Inventory of Homes for Sale	115	102	13%	-	-	-

Condos	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	10	7	43%	91	114	-20%
Closed Sales	5	9	-44%	76	61	25%
Median Sales Price	\$648,000	\$579,000	12%	\$553,000	\$560,000	-1%
Percent of Original List Price Received	100.0%	100.7%	-1%	100.5%	100.0%	0%
Median Days on Market Until Sale	29	6	383%	16	7	129%
Inventory of Homes for Sale	15	18	-17%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.



# Local Market Update

September 2016

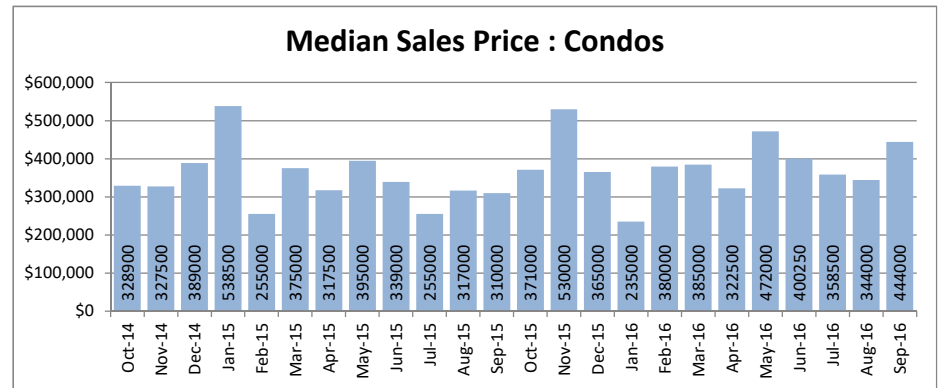
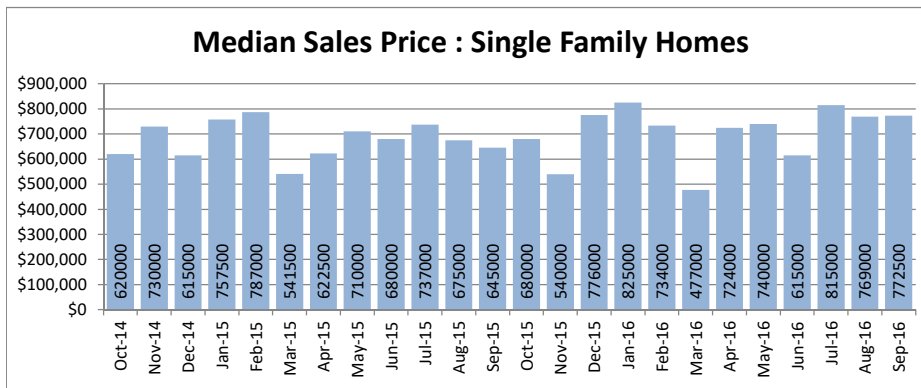
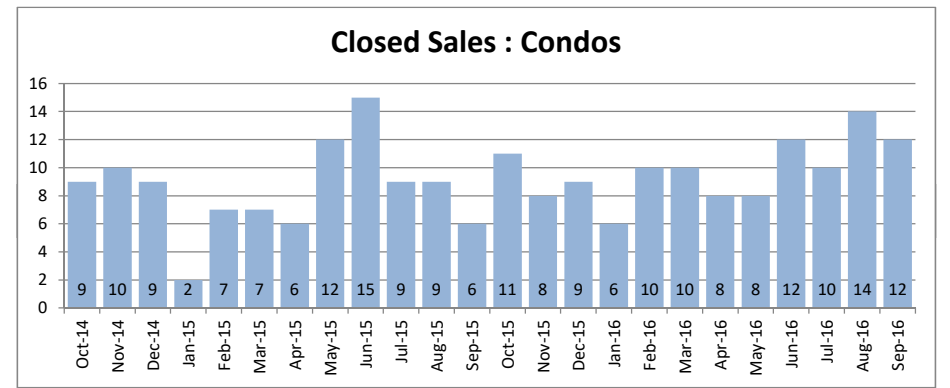
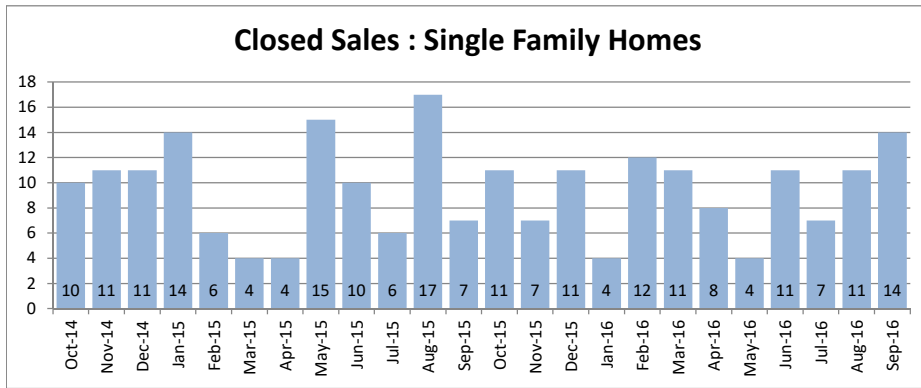


**Kalihi - Palama**  
1-1-2 to 1-1-7

September 2016

Single Family Homes	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	21	15	40%	119	118	1%
Closed Sales	14	7	100%	82	83	-1%
Median Sales Price	\$772,500	\$645,000	20%	\$695,000	\$695,000	0%
Percent of Original List Price Received	100.3%	100.0%	0%	99.4%	95.9%	4%
Median Days on Market Until Sale	11	27	-59%	13	17	-24%
Inventory of Homes for Sale	47	46	2%	-	-	-

Condos	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	11	7	57%	119	104	14%
Closed Sales	12	6	100%	90	74	22%
Median Sales Price	\$444,000	\$310,000	43%	\$375,000	\$345,000	9%
Percent of Original List Price Received	98.1%	98.8%	-1%	96.4%	98.7%	-2%
Median Days on Market Until Sale	7	11	-36%	17	17	0%
Inventory of Homes for Sale	31	24	29%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

September 2016

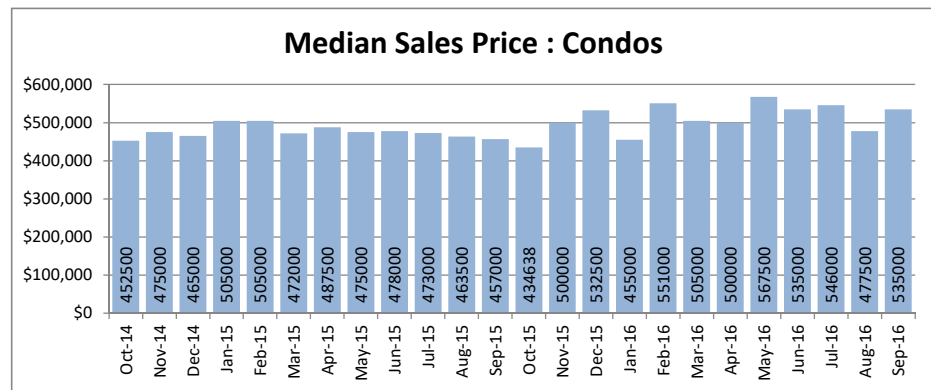
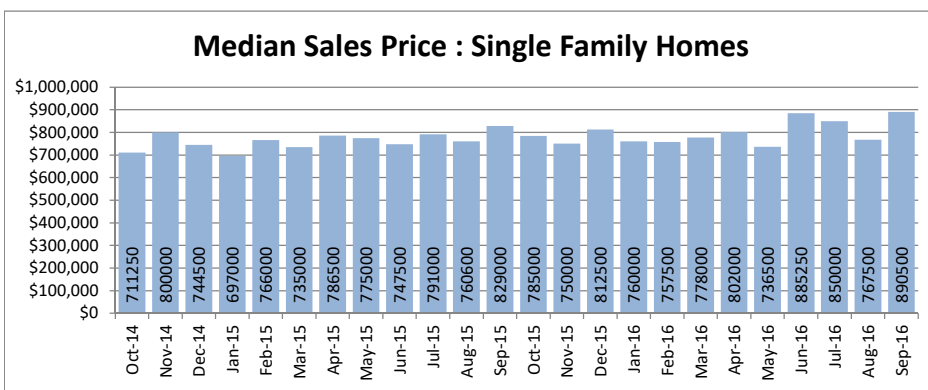
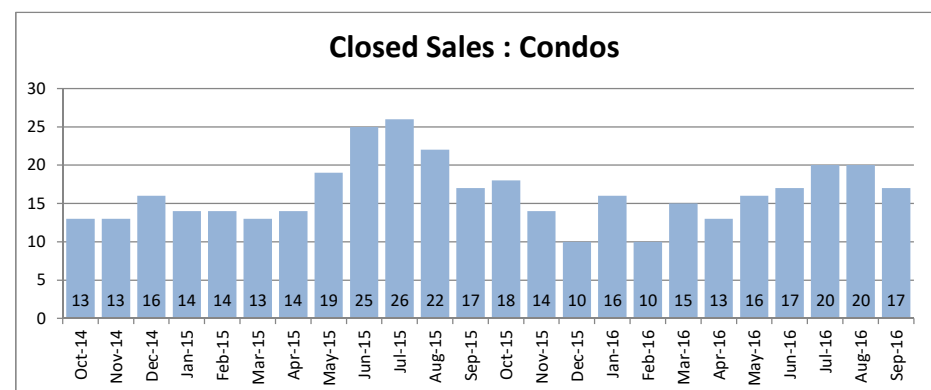
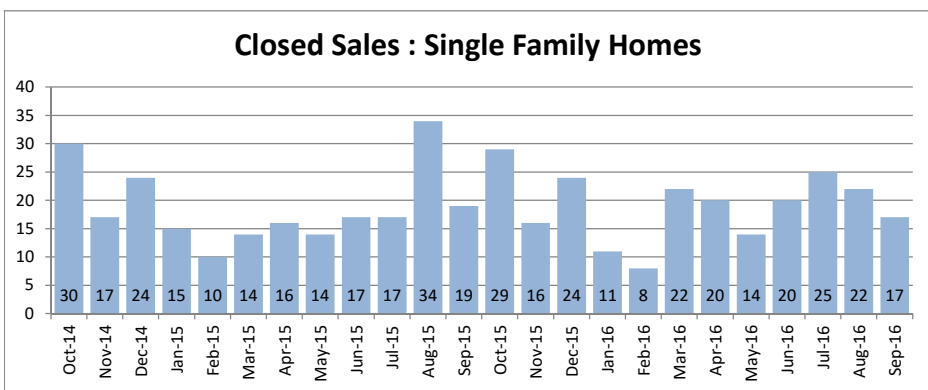


**Kaneohe**  
Selected 1-4-4 to 1-4-7

September 2016

Single Family Homes	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	32	27	19%	253	234	8%
Closed Sales	17	19	-11%	159	167	-5%
Median Sales Price	\$890,500	\$829,000	7%	\$800,000	\$755,000	6%
Percent of Original List Price Received	93.8%	93.4%	0%	100.0%	97.4%	3%
Median Days on Market Until Sale	10	20	-50%	16	23	-30%
Inventory of Homes for Sale	83	73	14%	-	-	-

Condos	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	27	22	23%	177	184	-4%
Closed Sales	17	17	0%	144	168	-14%
Median Sales Price	\$535,000	\$457,000	17%	\$525,000	\$476,500	10%
Percent of Original List Price Received	97.3%	101.7%	-4%	99.4%	99.9%	-1%
Median Days on Market Until Sale	15	8	88%	12	12	0%
Inventory of Homes for Sale	37	36	3%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

September 2016

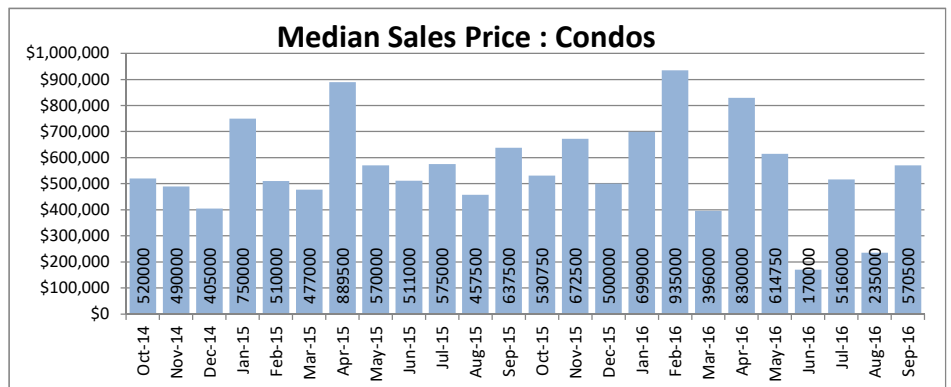
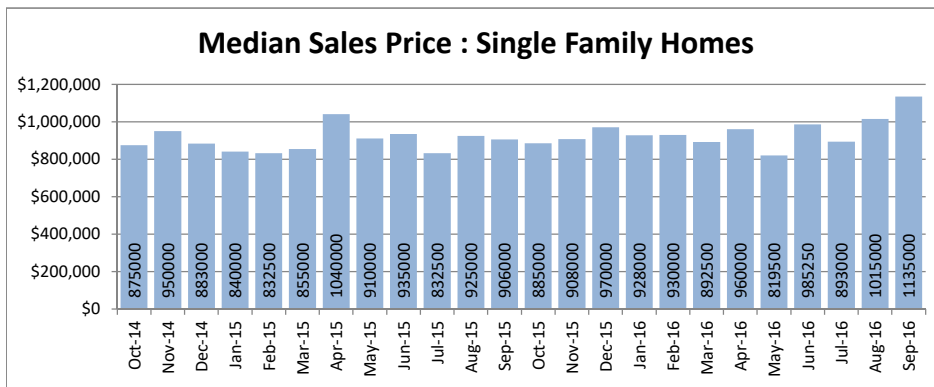
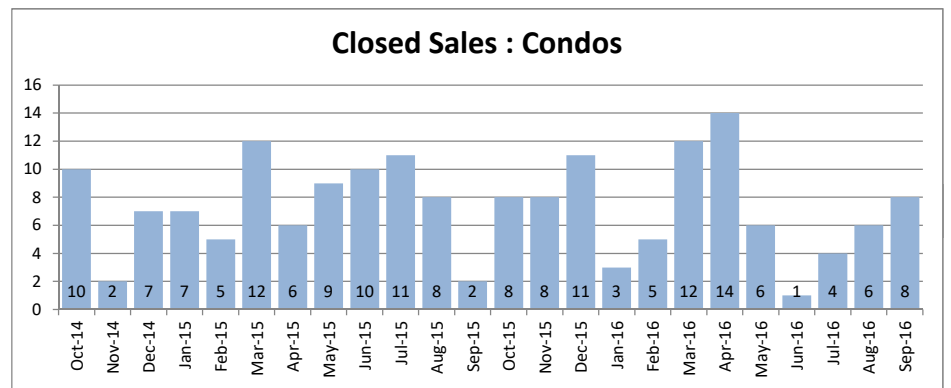
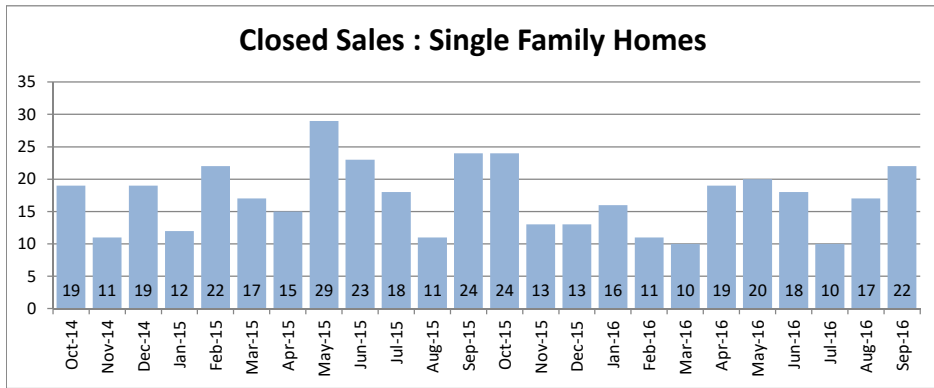


**Kapahulu - Diamond Head**  
1-3-1 to 1-3-4

September 2016

Single Family Homes	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	27	18	50%	239	241	-1%
Closed Sales	22	24	-8%	143	171	-16%
Median Sales Price	\$1,135,000	\$906,000	25%	\$955,000	\$899,000	6%
Percent of Original List Price Received	93.1%	95.4%	-2%	97.9%	99.9%	-2%
Median Days on Market Until Sale	15	24	-38%	19	24	-21%
Inventory of Homes for Sale	81	86	-6%	-	-	-

Condos	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	8	13	-38%	103	112	-8%
Closed Sales	8	2	300%	59	70	-16%
Median Sales Price	\$570,500	\$637,500	-11%	\$522,500	\$549,500	-5%
Percent of Original List Price Received	97.3%	97.0%	0%	95.3%	95.6%	0%
Median Days on Market Until Sale	75	74	1%	49	30	63%
Inventory of Homes for Sale	66	48	38%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

September 2016

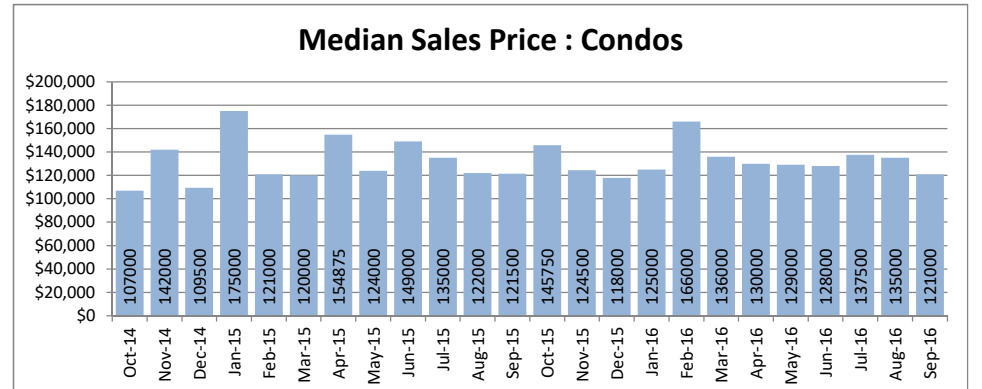
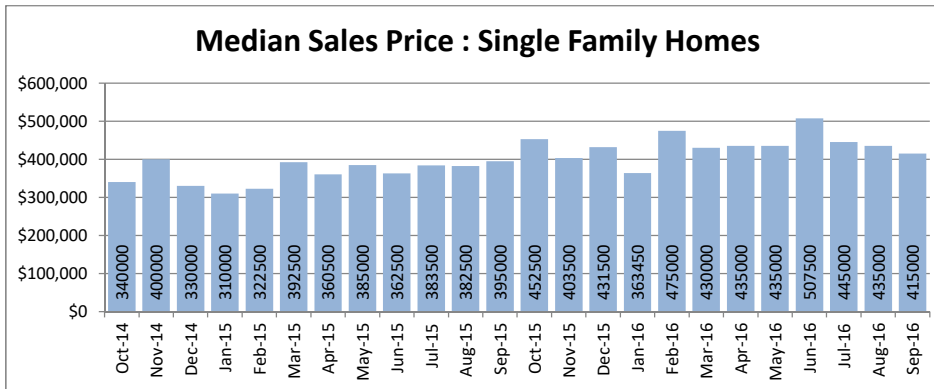
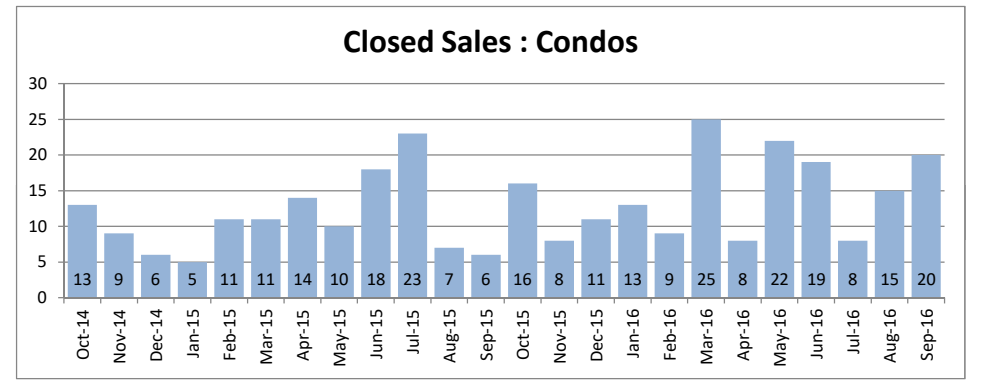
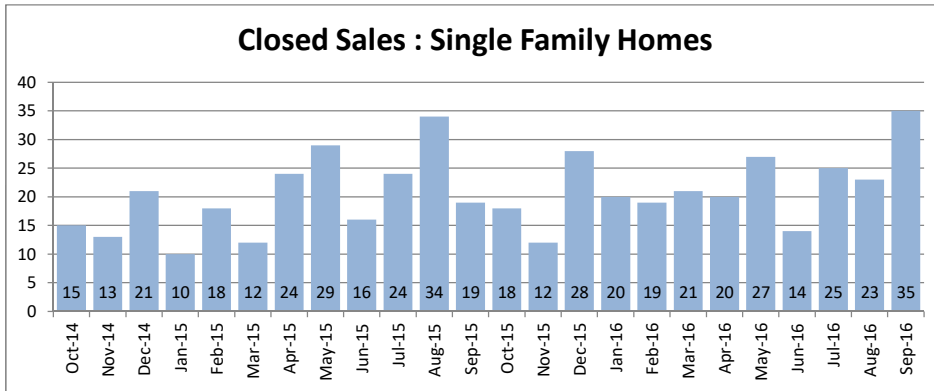


**Makaha - Nanakuli**  
1-8-1 to 1-8-9

September 2016

Single Family Homes	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	29	33	-12%	319	283	13%
Closed Sales	35	19	84%	204	188	9%
Median Sales Price	\$415,000	\$395,000	5%	\$435,000	\$375,000	16%
Percent of Original List Price Received	96.7%	95.2%	2%	97.8%	97.9%	0%
Median Days on Market Until Sale	21	35	-40%	22	30	-27%
Inventory of Homes for Sale	112	88	27%	-	-	-

Condos	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	16	12	33%	175	164	7%
Closed Sales	20	6	233%	139	105	32%
Median Sales Price	\$121,000	\$121,500	0%	\$134,000	\$133,000	1%
Percent of Original List Price Received	86.5%	88.4%	-2%	97.1%	95.0%	2%
Median Days on Market Until Sale	32	57	-44%	28	42	-33%
Inventory of Homes for Sale	69	53	30%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

September 2016

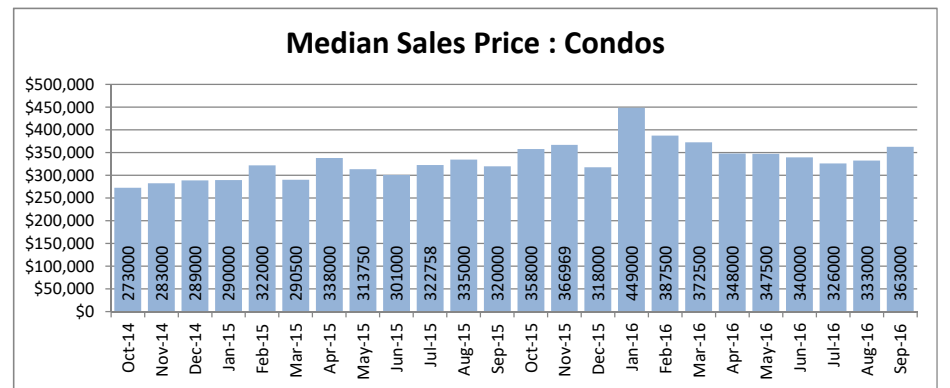
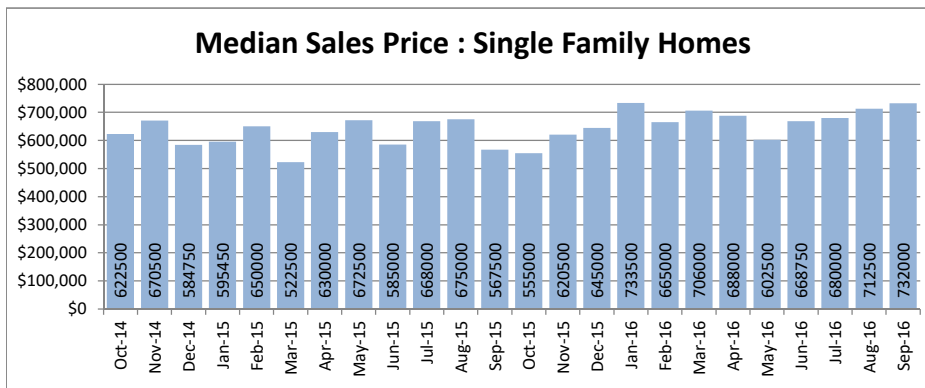
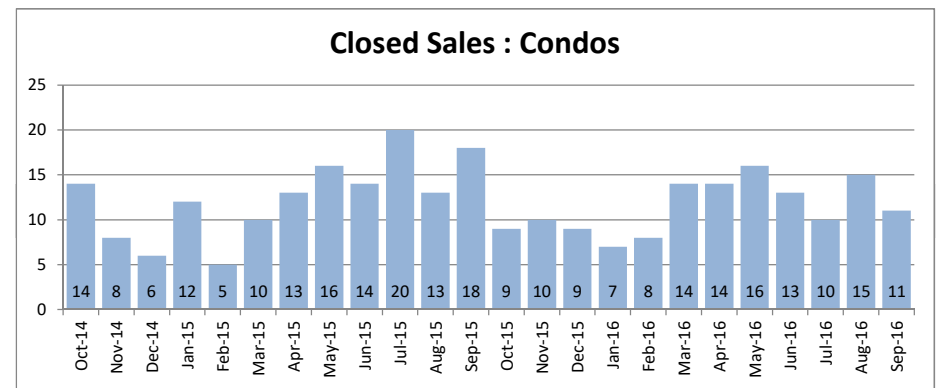
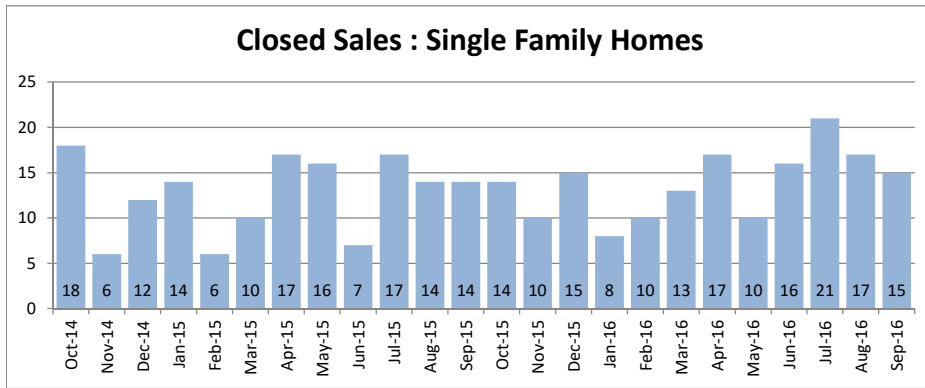


<b>Makakilo</b>
<b>1-9-2 to 1-9-3</b>

September 2016

Single Family Homes	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	11	13	-15%	164	170	-4%
Closed Sales	15	14	7%	127	123	3%
Median Sales Price	\$732,000	\$567,500	29%	\$688,000	\$625,000	10%
Percent of Original List Price Received	102.4%	97.3%	5%	99.9%	99.4%	1%
Median Days on Market Until Sale	26	20	30%	25	25	0%
Inventory of Homes for Sale	37	51	-27%	-	-	-

Condos	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	11	16	-31%	124	146	-15%
Closed Sales	11	18	-39%	108	123	-12%
Median Sales Price	\$363,000	\$320,000	13%	\$355,000	\$315,000	13%
Percent of Original List Price Received	99.5%	98.5%	1%	100.0%	98.4%	2%
Median Days on Market Until Sale	9	19	-53%	12	16	-25%
Inventory of Homes for Sale	22	35	-37%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

September 2016



**Makiki - Moiliili**

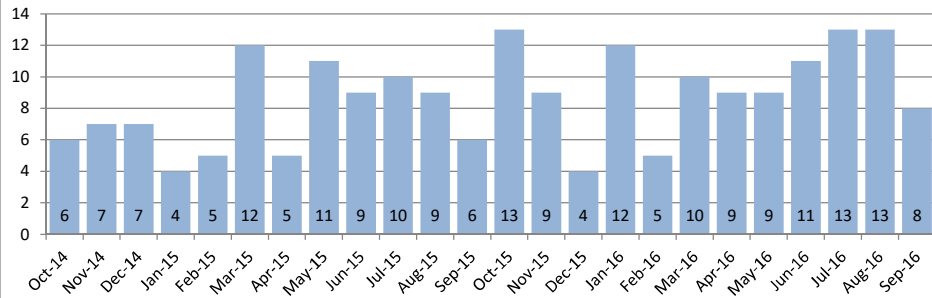
1-2-4 to 1-2-9 (except 1-2-6)

September 2016

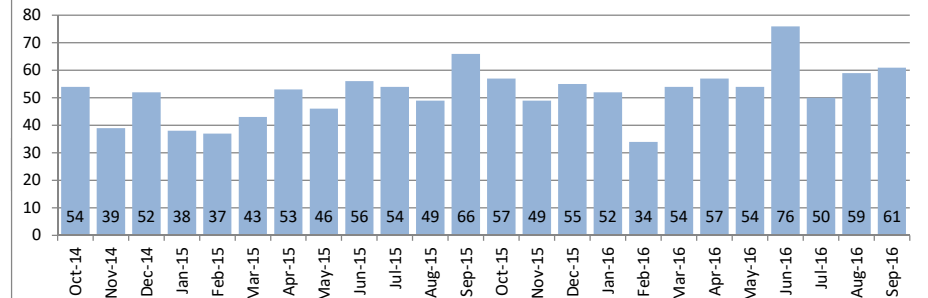
Single Family Homes	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	8	15	-47%	111	136	-18%
Closed Sales	8	6	33%	90	71	27%
Median Sales Price	\$1,011,760	\$930,000	9%	\$1,095,000	\$1,129,500	-3%
Percent of Original List Price Received	98.3%	95.5%	3%	99.6%	95.7%	4%
Median Days on Market Until Sale	89	10	790%	29	22	32%
Inventory of Homes for Sale	34	58	-41%	-	-	-

Condos	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	80	71	13%	678	653	4%
Closed Sales	61	66	-8%	495	447	11%
Median Sales Price	\$365,000	\$331,500	10%	\$374,500	\$340,000	10%
Percent of Original List Price Received	96.1%	96.4%	0%	98.6%	97.4%	1%
Median Days on Market Until Sale	23	16	44%	21	21	0%
Inventory of Homes for Sale	231	231	0%	-	-	-

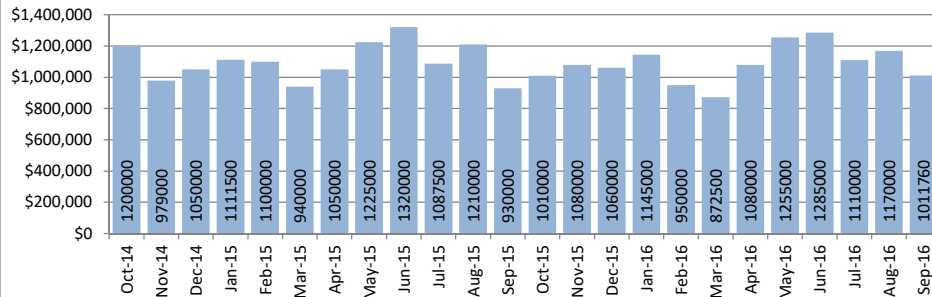
**Closed Sales : Single Family Homes**



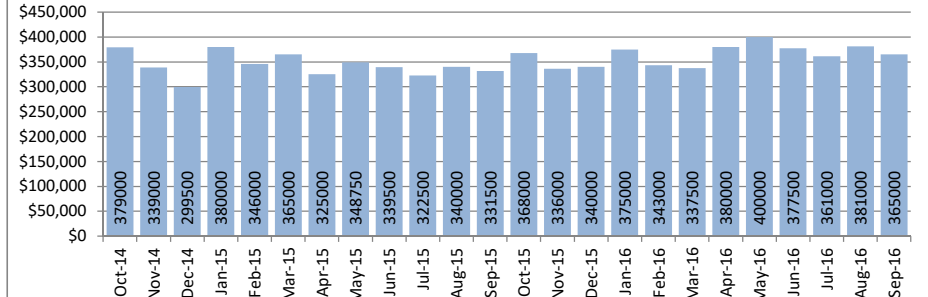
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

September 2016

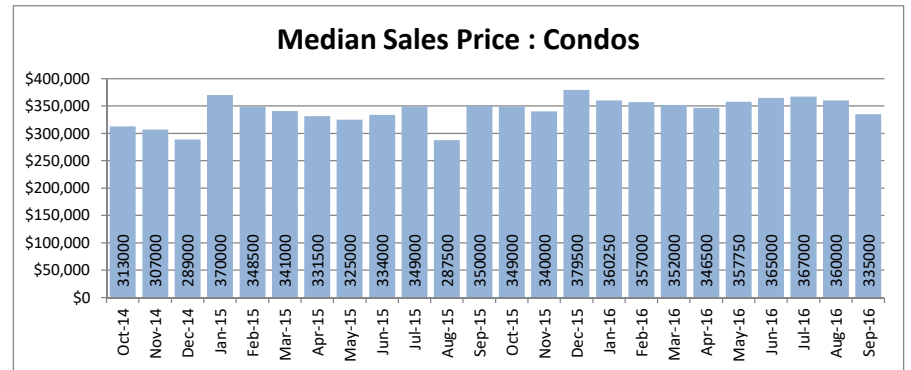
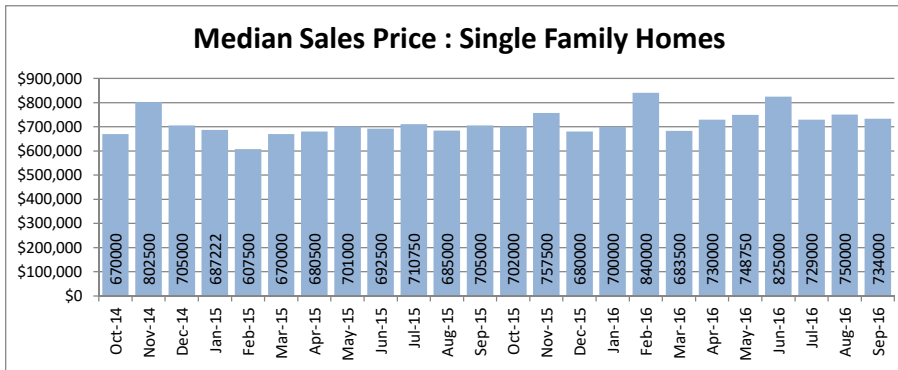
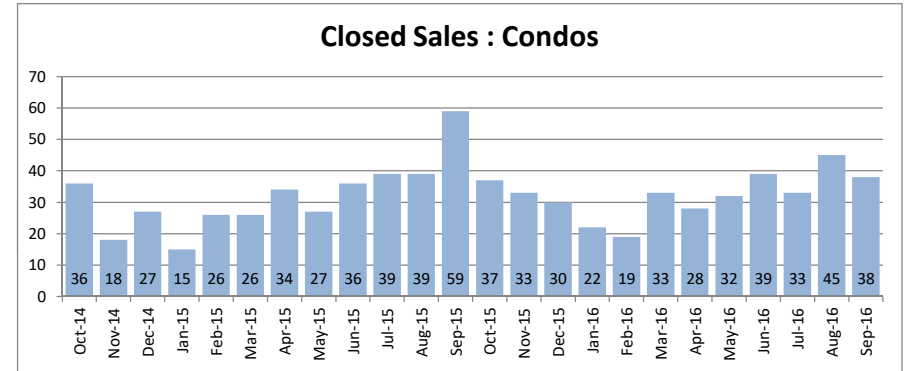
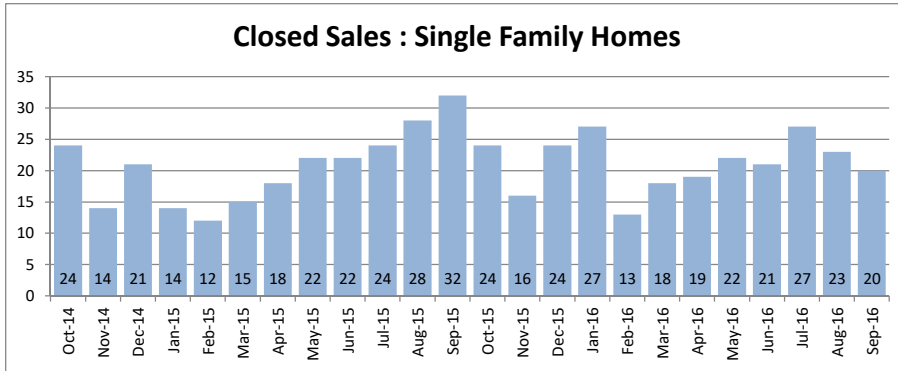


<b>Mililani</b>
Selected 1-9-4 to 1-9-5

September 2016

Single Family Homes	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	21	23	-9%	217	268	-19%
Closed Sales	20	32	-38%	190	186	2%
Median Sales Price	\$734,000	\$705,000	4%	\$742,500	\$686,500	8%
Percent of Original List Price Received	103.5%	99.4%	4%	99.0%	98.1%	1%
Median Days on Market Until Sale	18	26	-31%	17	22	-23%
Inventory of Homes for Sale	44	78	-44%	-	-	-

Condos	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	37	39	-5%	332	347	-4%
Closed Sales	38	59	-36%	289	305	-5%
Median Sales Price	\$335,000	\$350,000	-4%	\$356,500	\$336,000	6%
Percent of Original List Price Received	99.0%	100.6%	-2%	100.8%	99.4%	1%
Median Days on Market Until Sale	11	11	0%	9	13	-31%
Inventory of Homes for Sale	64	92	-30%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

September 2016

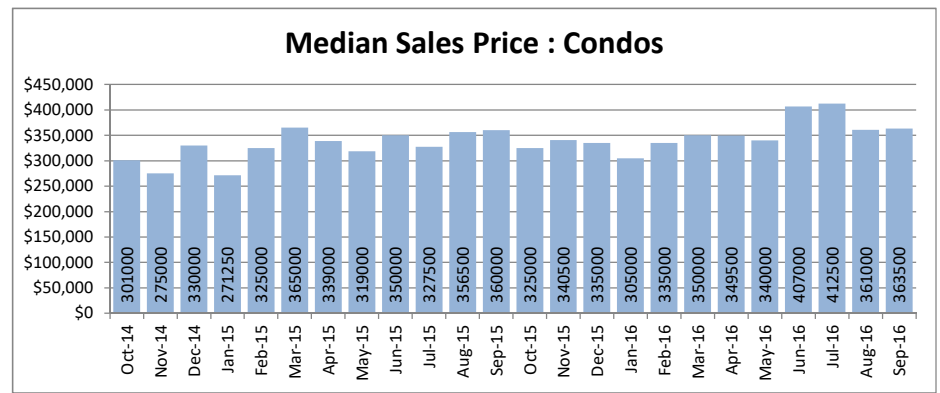
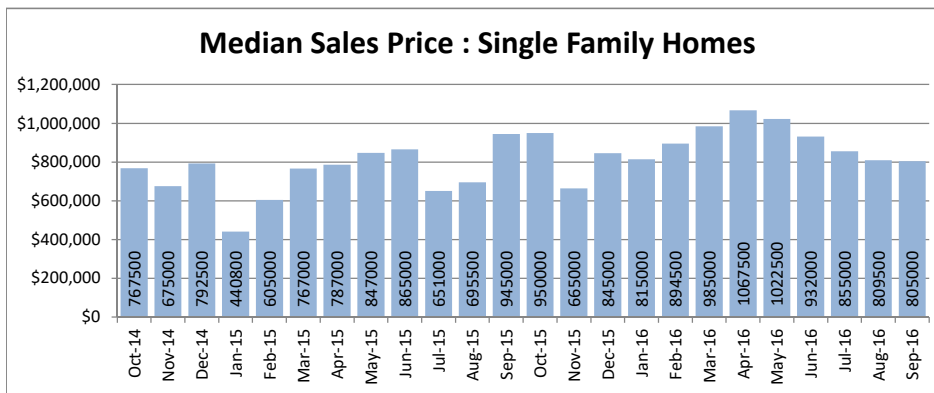
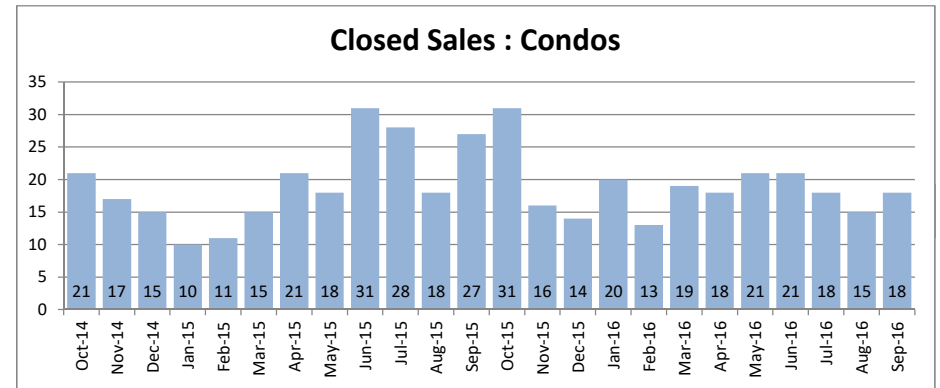
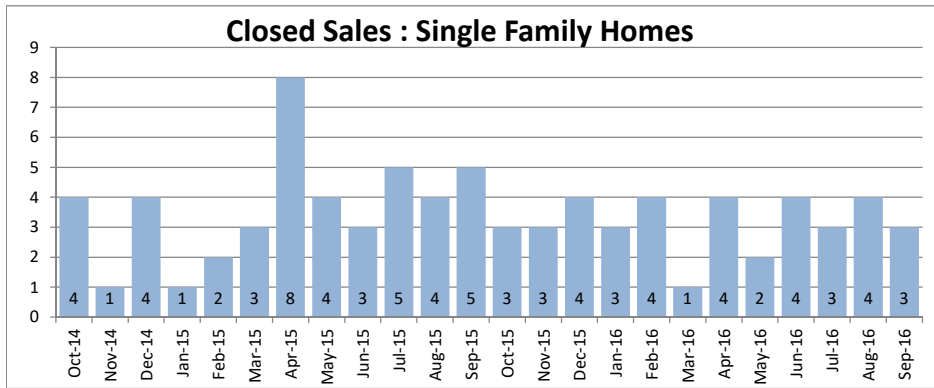


**Moanalua - Salt Lake**  
1-1-1

September 2016

Single Family Homes	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	1	5	-80%	37	50	-26%
Closed Sales	3	5	-40%	28	35	-20%
Median Sales Price	\$805,000	\$945,000	-15%	\$894,500	\$761,000	18%
Percent of Original List Price Received	96.4%	100.5%	-4%	96.7%	100.1%	-3%
Median Days on Market Until Sale	21	57	-63%	22	15	47%
Inventory of Homes for Sale	7	12	-42%	-	-	-

Condos	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	23	19	21%	183	224	-18%
Closed Sales	18	27	-33%	163	183	-11%
Median Sales Price	\$363,500	\$360,000	1%	\$351,000	\$335,000	5%
Percent of Original List Price Received	99.9%	100.0%	0%	100.3%	98.5%	2%
Median Days on Market Until Sale	9	14	-36%	11	13	-15%
Inventory of Homes for Sale	47	50	-6%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.



# Local Market Update

September 2016

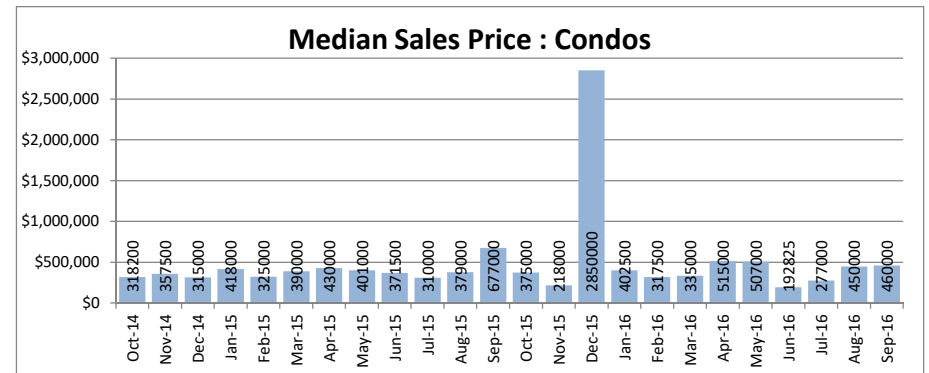
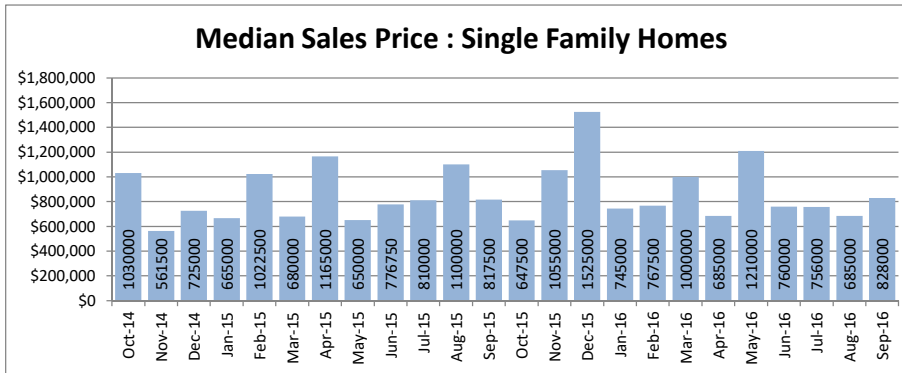
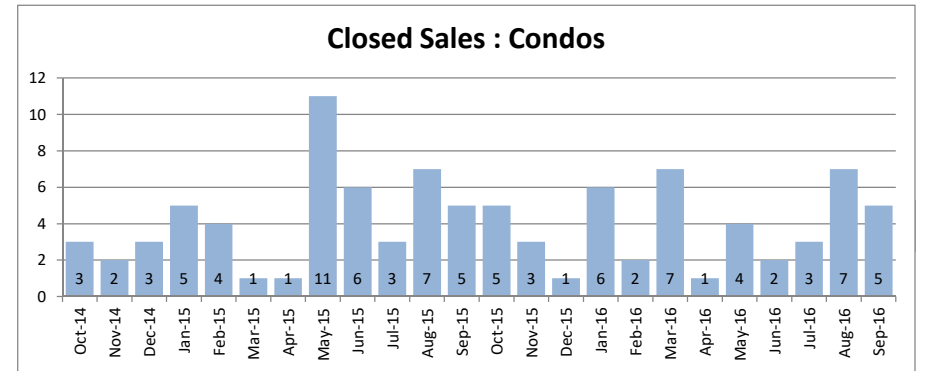
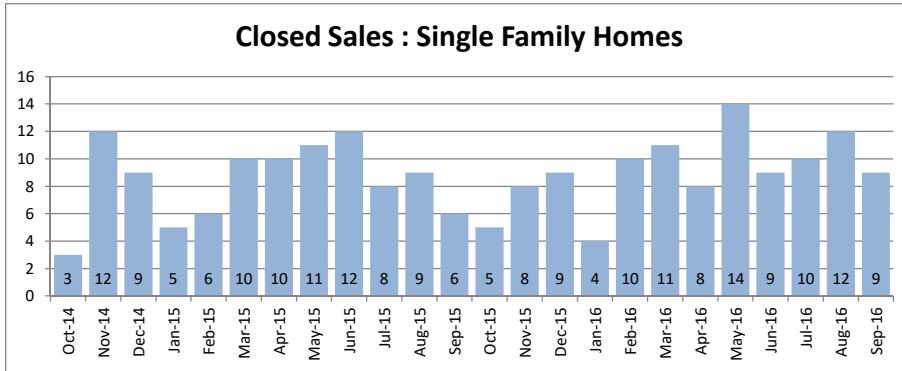


**North Shore**  
1-5-6 to 1-6-9

September 2016

Single Family Homes	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	19	10	90%	130	132	-2%
Closed Sales	9	6	50%	87	74	18%
Median Sales Price	\$828,000	\$817,500	1%	\$825,000	\$805,000	2%
Percent of Original List Price Received	98.6%	100.9%	-2%	90.7%	94.7%	-4%
Median Days on Market Until Sale	116	9	1189%	59	26	127%
Inventory of Homes for Sale	66	72	-8%	-	-	-

Condos	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	6	2	200%	57	55	4%
Closed Sales	5	5	0%	37	42	-12%
Median Sales Price	\$460,000	\$677,000	-32%	\$410,000	\$398,500	3%
Percent of Original List Price Received	98.1%	104.2%	-6%	98.1%	98.4%	0%
Median Days on Market Until Sale	51	13	292%	27	54	-50%
Inventory of Homes for Sale	22	19	16%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

September 2016

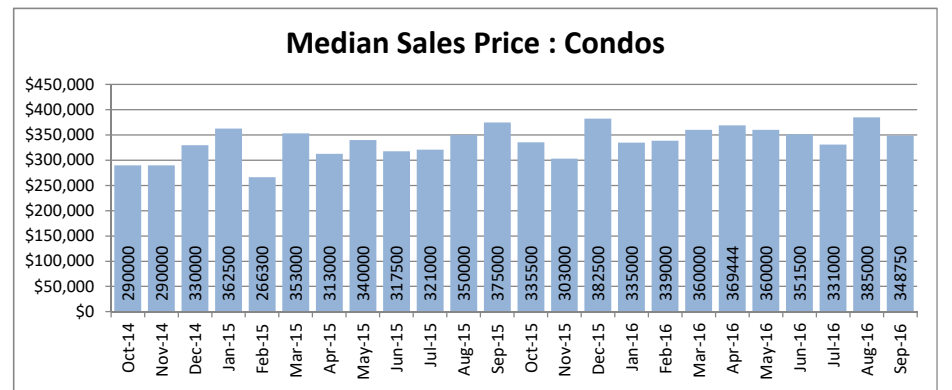
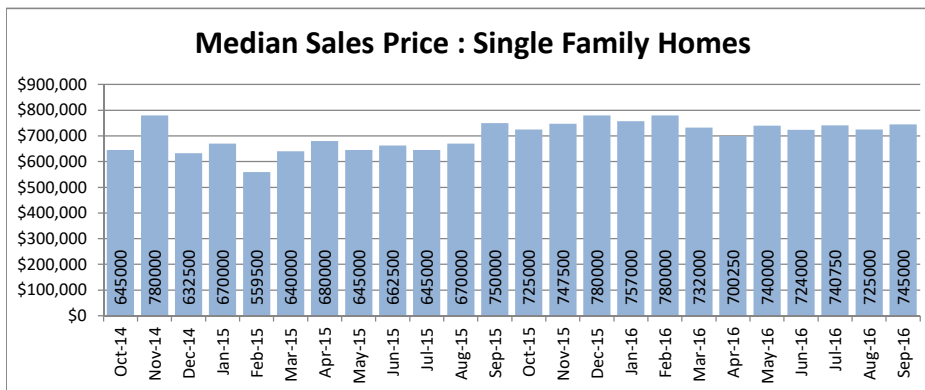
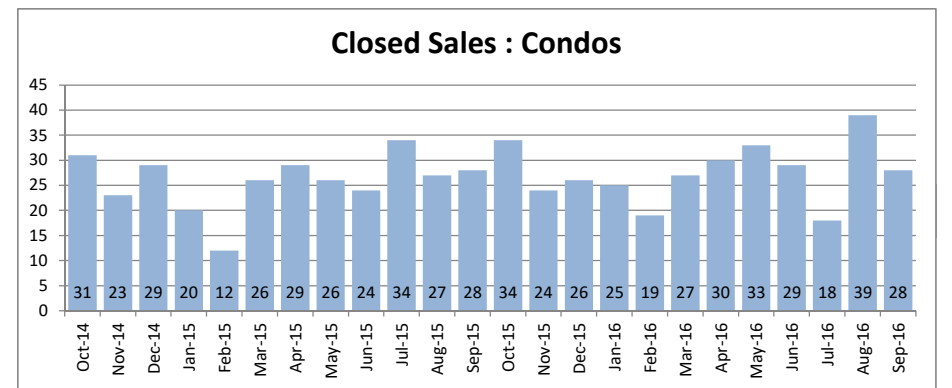
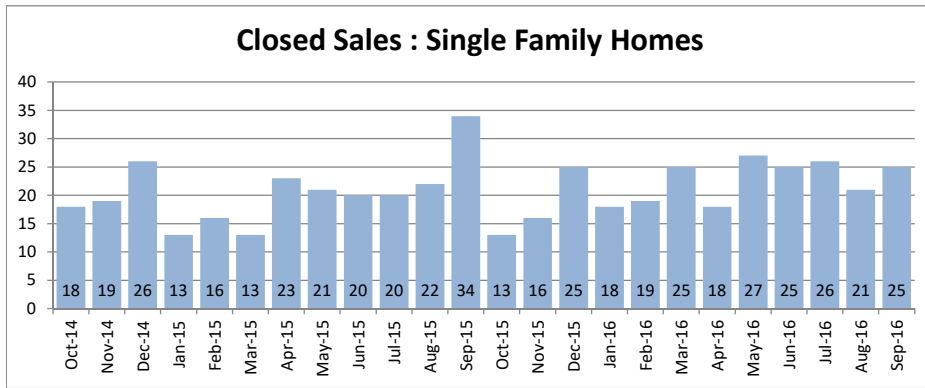


**Pearl City - Aiea**  
1-9-6 to 1-9-9

September 2016

Single Family Homes	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	20	20	0%	247	238	4%
Closed Sales	25	34	-26%	204	183	11%
Median Sales Price	\$745,000	\$750,000	-1%	\$734,000	\$665,000	10%
Percent of Original List Price Received	101.4%	96.8%	5%	98.0%	98.5%	-1%
Median Days on Market Until Sale	9	24	-63%	13	18	-28%
Inventory of Homes for Sale	66	73	-10%	-	-	-

Condos	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	40	36	11%	291	290	0%
Closed Sales	28	28	0%	248	228	9%
Median Sales Price	\$348,750	\$375,000	-7%	\$352,500	\$332,500	6%
Percent of Original List Price Received	99.9%	98.0%	2%	97.4%	95.3%	2%
Median Days on Market Until Sale	11	13	-15%	11	19	-42%
Inventory of Homes for Sale	64	82	-22%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

September 2016

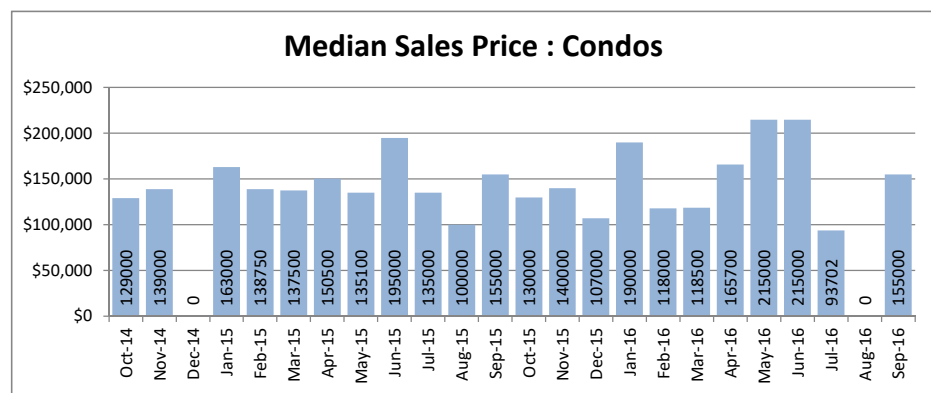
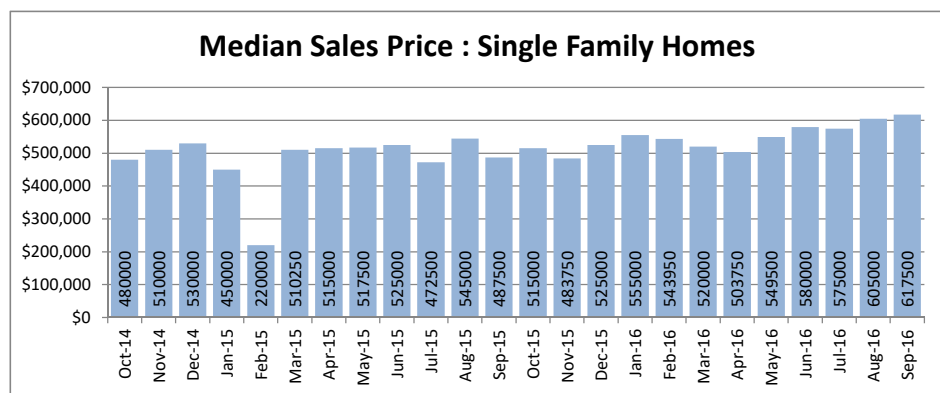
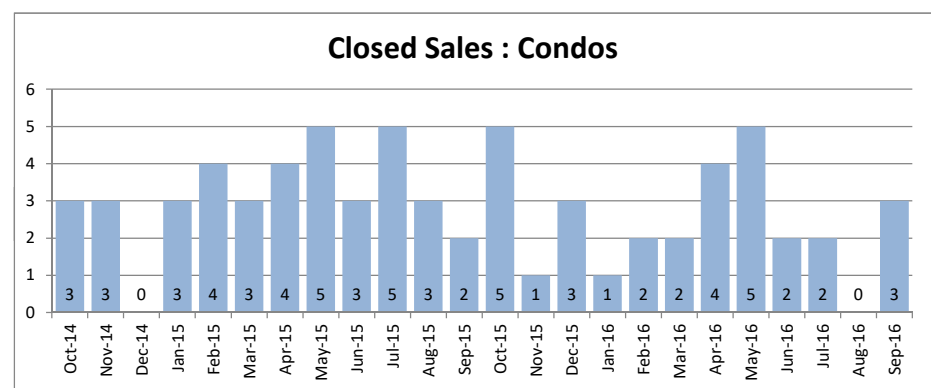
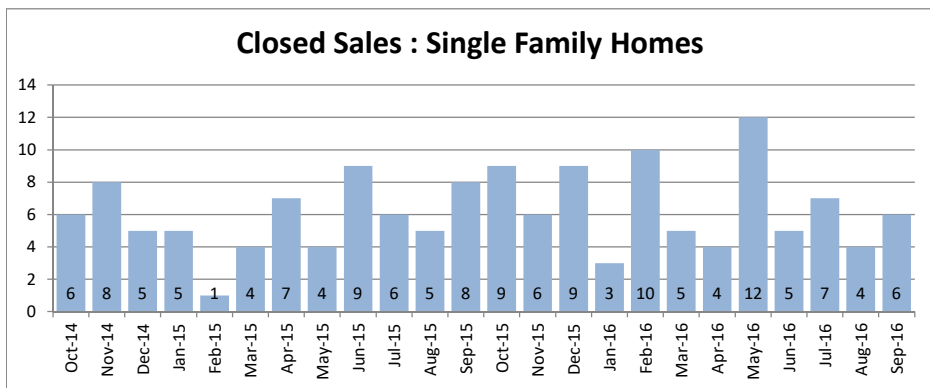


**Wahiawa**  
1-7-1 to 1-7-7

September 2016

Single Family Homes	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	10	9	11%	79	77	3%
Closed Sales	6	8	-25%	56	50	12%
Median Sales Price	\$617,500	\$487,500	27%	\$559,500	\$510,000	10%
Percent of Original List Price Received	99.8%	99.5%	0%	100.1%	102.0%	-2%
Median Days on Market Until Sale	6	17	-65%	13	20	-35%
Inventory of Homes for Sale	17	23	-26%	-	-	-

Condos	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	3	5	-40%	26	34	-24%
Closed Sales	3	2	50%	21	32	-34%
Median Sales Price	\$155,000	\$155,000	0%	\$155,000	\$146,250	6%
Percent of Original List Price Received	100.0%	101.6%	-2%	100.0%	99.7%	0%
Median Days on Market Until Sale	13	37	-65%	14	22	-36%
Inventory of Homes for Sale	11	7	57%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

September 2016

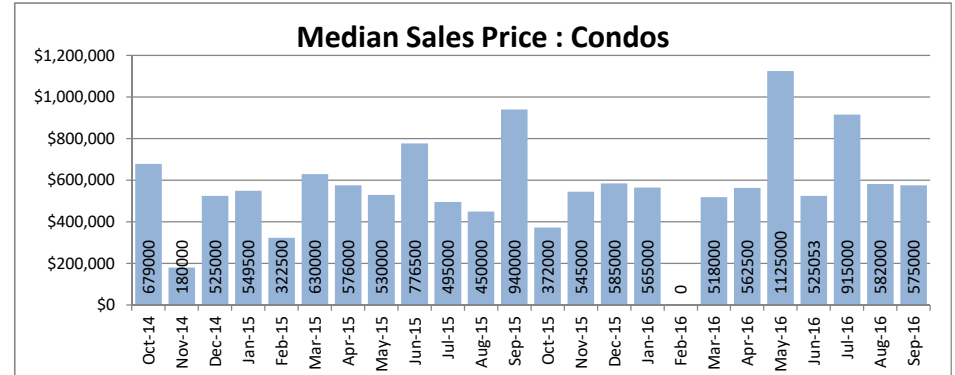
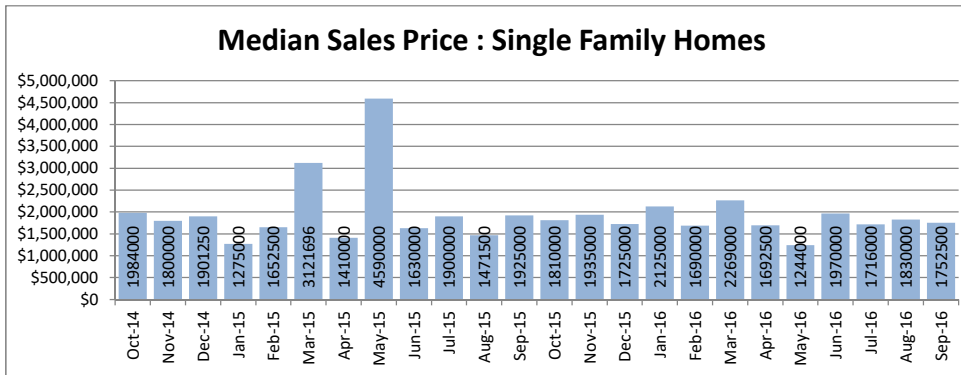
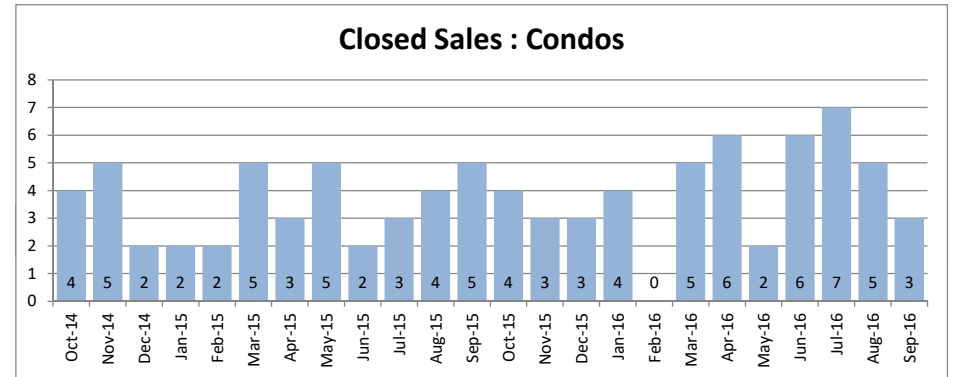
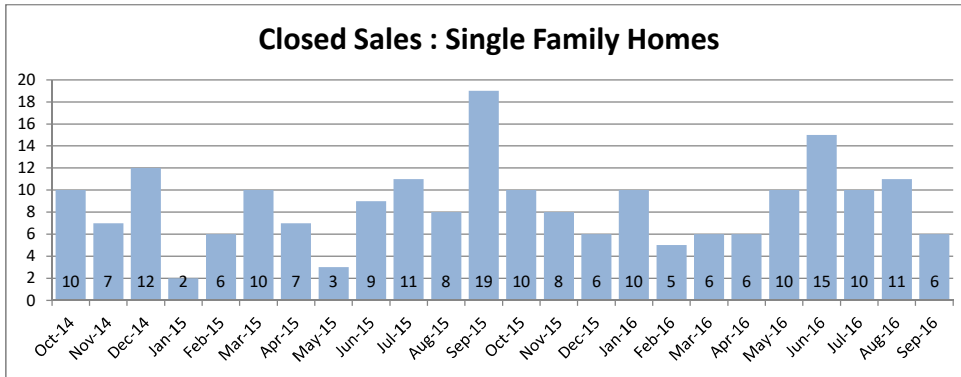


**Waialae - Kahala**  
1-3-5

September 2016

Single Family Homes	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	16	15	7%	178	158	13%
Closed Sales	6	19	-68%	79	76	4%
Median Sales Price	\$1,752,500	\$1,925,000	-9%	\$1,810,000	\$1,837,500	-1%
Percent of Original List Price Received	83.9%	89.5%	-6%	92.8%	98.7%	-6%
Median Days on Market Until Sale	26	54	-52%	36	34	6%
Inventory of Homes for Sale	88	93	-5%	-	-	-

Condos	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	10	4	150%	67	47	43%
Closed Sales	3	5	-40%	38	30	27%
Median Sales Price	\$575,000	\$940,000	-39%	\$575,000	\$532,500	8%
Percent of Original List Price Received	92.0%	95.4%	-4%	98.7%	100.5%	-2%
Median Days on Market Until Sale	21	4	425%	23	13	77%
Inventory of Homes for Sale	25	14	79%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

September 2016

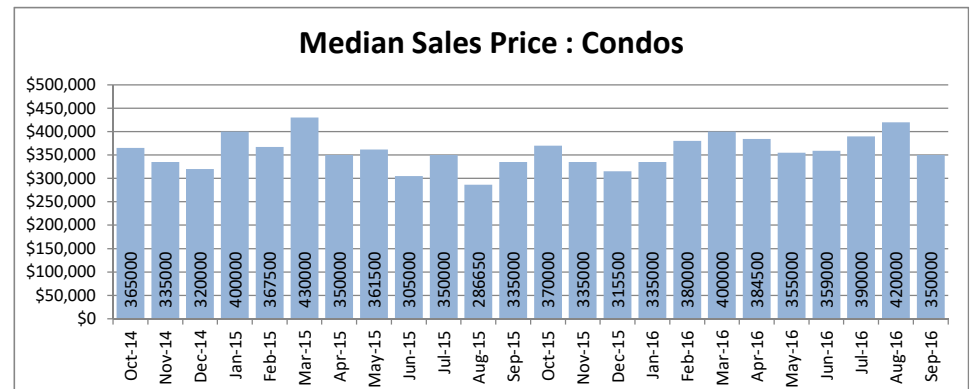
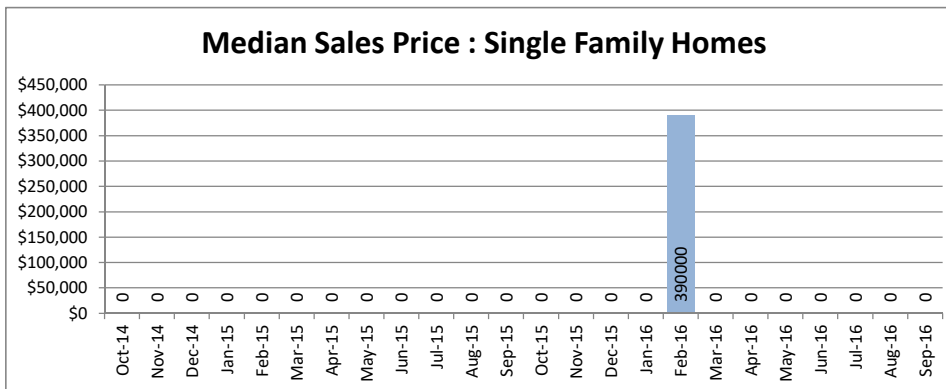
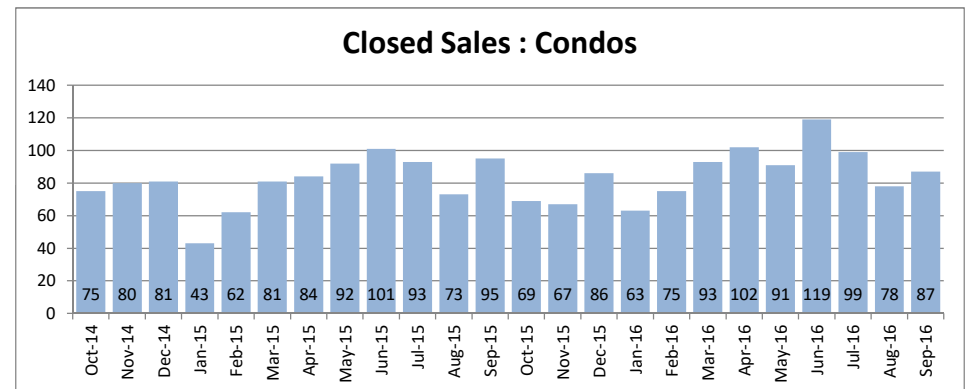
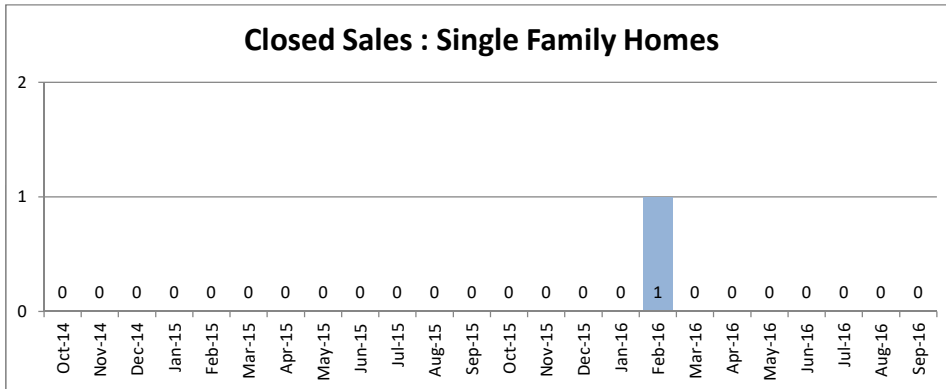


<b>Waikiki</b>
<b>1-2-6</b>

September 2016

Single Family Homes	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	2	0	-	3	1	200%
Closed Sales	0	0	-	1	0	-
Median Sales Price	\$0	\$0	-	\$390,000	\$0	-
Percent of Original List Price Received	0.0%	0.0%	-	100.0%	0.0%	-
Median Days on Market Until Sale	0	0	-	0	0	-
Inventory of Homes for Sale	2	0	-	-	-	-

Condos	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	124	152	-18%	1201	1283	-6%
Closed Sales	87	95	-8%	807	730	11%
Median Sales Price	\$350,000	\$335,000	4%	\$370,000	\$349,000	6%
Percent of Original List Price Received	97.5%	93.1%	5%	96.1%	96.9%	-1%
Median Days on Market Until Sale	35	41	-15%	37	39	-5%
Inventory of Homes for Sale	482	608	-21%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

September 2016

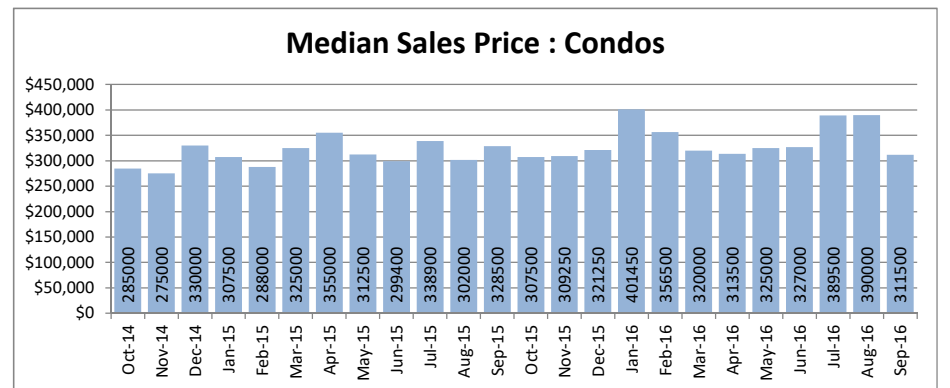
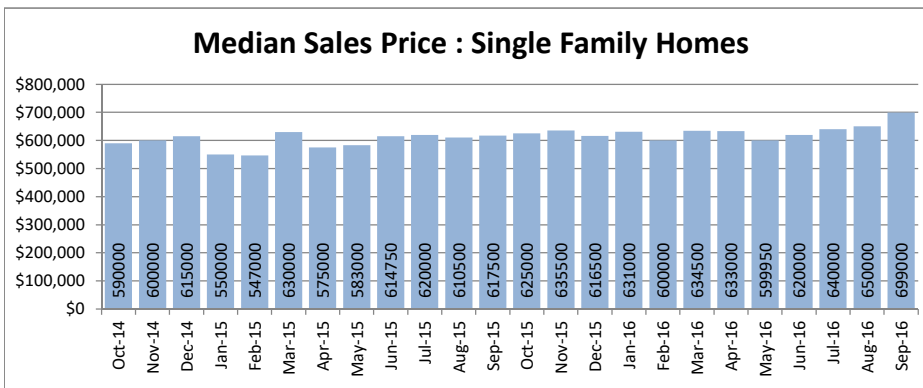
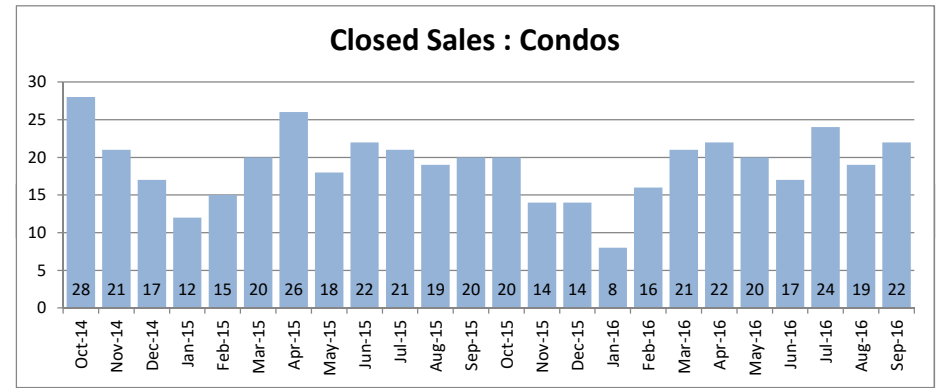
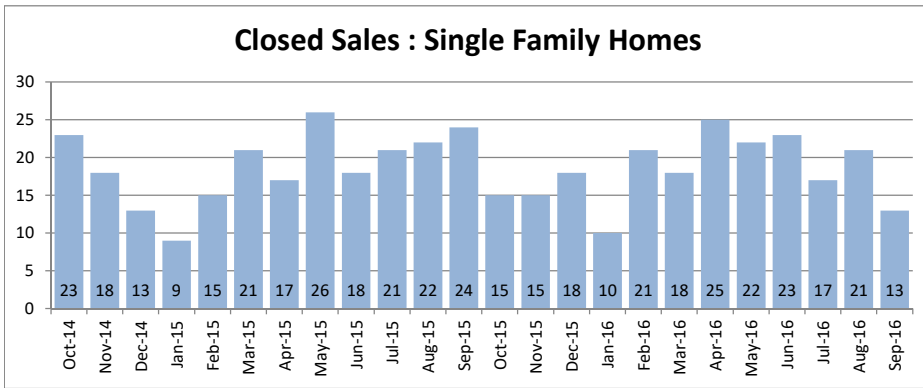


<b>Waipahu</b>
<b>1-9-4</b>

September 2016

Single Family Homes	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	23	25	-8%	199	203	-2%
Closed Sales	13	24	-46%	170	173	-2%
Median Sales Price	\$699,000	\$617,500	13%	\$625,000	\$599,900	4%
Percent of Original List Price Received	100.0%	98.5%	2%	98.8%	97.6%	1%
Median Days on Market Until Sale	17	11	55%	15	20	-25%
Inventory of Homes for Sale	50	56	-11%	-	-	-

Condos	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	17	20	-15%	199	211	-6%
Closed Sales	22	20	10%	169	175	-3%
Median Sales Price	\$311,500	\$328,500	-5%	\$325,000	\$312,500	4%
Percent of Original List Price Received	101.3%	99.5%	2%	100.0%	97.7%	2%
Median Days on Market Until Sale	18	9	100%	10	15	-33%
Inventory of Homes for Sale	42	49	-14%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

September 2016

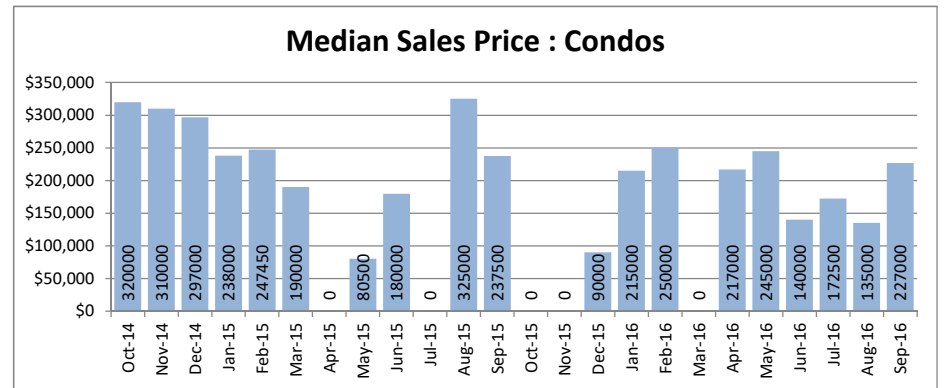
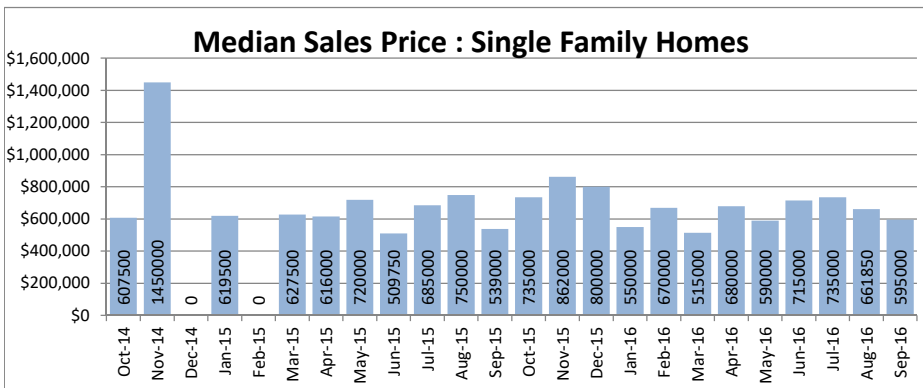
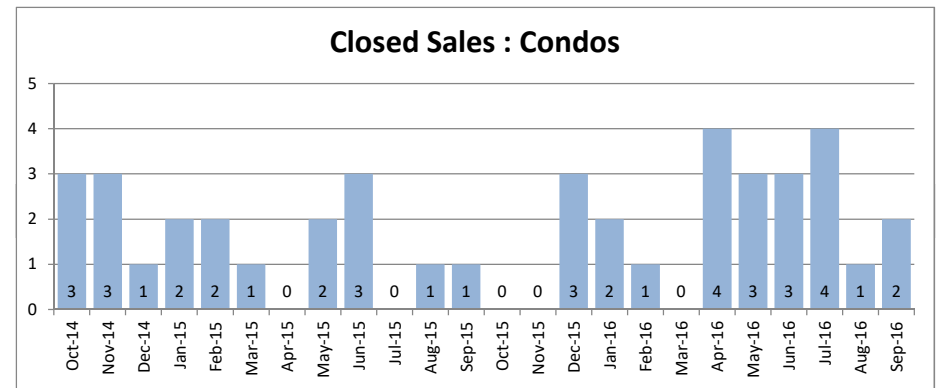
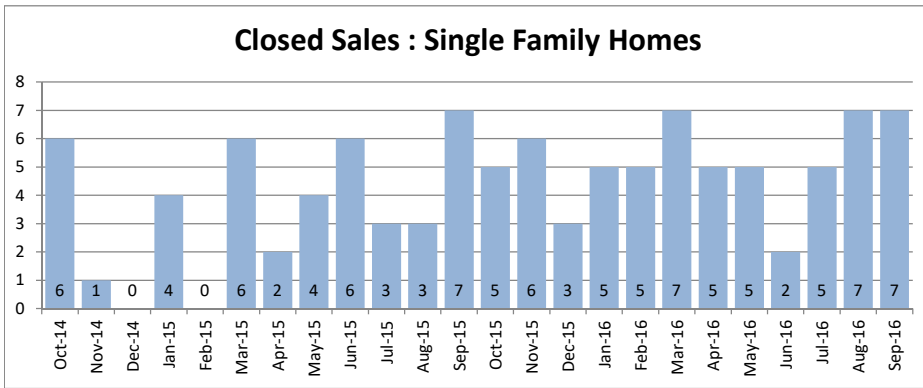


**Windward Coast**  
1-4-8 to 1-5-5

September 2016

Single Family Homes	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	11	6	83%	98	70	40%
Closed Sales	7	7	0%	48	35	37%
Median Sales Price	\$595,000	\$539,000	10%	\$650,000	\$610,000	7%
Percent of Original List Price Received	99.2%	98.0%	1%	100.0%	93.8%	7%
Median Days on Market Until Sale	25	54	-54%	21	56	-63%
Inventory of Homes for Sale	47	36	31%	-	-	-

Condos	September			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	2	2	0%	29	27	7%
Closed Sales	2	1	100%	20	12	67%
Median Sales Price	\$227,000	\$237,500	-4%	\$221,000	\$211,000	5%
Percent of Original List Price Received	102.3%	84.8%	21%	96.5%	91.7%	5%
Median Days on Market Until Sale	9	265	-97%	65	78	-17%
Inventory of Homes for Sale	18	12	50%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Single Family Solds - September 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 1

Central Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
LAUNANI VALLEY	\$ 529,000	\$ 665,000	25.7%	\$136,000	5	1	-80.0%	-4
MILILANI AREA	\$ 697,000	\$ 695,000	-0.3%	-\$2,000	14	8	-42.9%	-6
MILILANI MAUKA	\$ 810,000	\$ 975,000	20.4%	\$165,000	11	9	-18.2%	-2
WAHIAWA AREA	\$ 450,000	\$ 525,000	16.7%	\$75,000	3	3	0.0%	0
WAHIAWA HEIGHTS	\$ 605,000	\$ 617,500	2.1%	\$12,500	4	2	-50.0%	-2
WAIPIO ACRES/WAIKALANI WOOD	\$ 700,000	\$ 570,000	-18.6%	-\$130,000	2	2	0.0%	0
WHITMORE VILLAGE	\$ 505,000	\$ 660,000	30.7%	\$155,000	1	1	0.0%	0
<b>Central Region</b>	<b>\$ 682,000</b>	<b>\$ 695,000</b>	<b>1.9%</b>	<b>\$13,000</b>	<b>40</b>	<b>26</b>	<b>-35.0%</b>	<b>-14</b>
Diamond Hd Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AINA HAINA AREA	\$ 905,000	\$ 870,000	-3.9%	-\$35,000	6	1	-83.3%	-5
DIAMOND HEAD	\$ 1,790,000	\$ 2,600,000	45.3%	\$810,000	1	1	0.0%	0
HAWAII LOA RIDGE	\$ 2,600,000	-	-	-	8	-	-	-
KAHALA AREA	\$ 2,269,500	\$ 2,600,000	14.6%	\$330,500	1	3	200.0%	2
KAHALA KUA	\$ 1,680,000	-	-	-	1	-	-	-
KAHALA-PUUPANINI	\$ 950,000	\$ 1,025,000	7.9%	\$75,000	-	1	-	-
KAIMUKI	\$ 926,500	\$ 1,069,000	15.4%	\$142,500	8	4	-50.0%	-4
KALANI IKI	\$ 852,500	-	-	-	2	-	-	-
KAPAHULU	\$ 929,000	\$ 1,288,900	38.7%	\$359,900	3	5	66.7%	2
KULIOUOU	\$ 845,000	\$ 1,080,000	27.8%	\$235,000	2	1	-50.0%	-1
MAUNALANI HEIGHTS	\$ 1,037,500	\$ 1,088,500	4.9%	\$51,000	2	2	0.0%	0
NIU VALLEY	-	\$ 1,060,000	-	-	-	1	-	-
PALOLO	\$ 820,000	\$ 800,000	-2.4%	-\$20,000	5	5	0.0%	0
WAIALAE G/C	\$ 2,410,000	-	-	-	1	-	-	-
ST. LOUIS	\$ 842,500	\$ 752,500	-10.7%	-\$90,000	2	2	0.0%	0
WAIALAE IKI	\$ 1,700,000	\$ 1,605,000	-5.6%	-\$95,000	6	2	-66.7%	-4
WAIALAE NUI RDGE	\$ 1,552,000	-	-	-	1	-	-	-
WAILUPE AREA	\$ 1,725,000	-	-	-	1	-	-	-
WAIALAE NUI-LWR	-	\$ 947,000	-	-	-	1	-	-
WILHELMINA	\$ 899,000	\$ 1,291,250	43.6%	\$392,250	1	2	100.0%	1
<b>Diamond Hd Region</b>	<b>\$ 1,000,000</b>	<b>\$ 1,150,000</b>	<b>15.0%</b>	<b>\$150,000</b>	<b>53</b>	<b>31</b>	<b>-41.5%</b>	<b>-22</b>
Hawaii Kai Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
ANCHORAGE	\$ 1,830,000	-	-	-	1	-	-	-
HAAHAIONE-LOWER	\$ 1,088,000	-	-	-	1	-	-	-
HAAHAIONE-UPPER	\$ 1,080,000	-	-	-	2	-	-	-
KALAMA VALLEY	\$ 838,500	\$ 1,175,000	40.1%	\$336,500	2	1	-50.0%	-1
KAMEHAME RIDGE	\$ 1,391,944	-	-	-	2	-	-	-
KAMILO NUI	\$ 1,560,000	-	-	-	1	-	-	-
KAMILO IKI	\$ 785,000	\$ 890,000	13.4%	\$105,000	1	1	0.0%	0
KOKO HEAD TERRAC	-	\$ 852,000	-	-	-	4	-	-
KOKO KAI	\$ 1,400,000	-	-	-	1	-	-	-
KOKO VILLAS	\$ 1,380,000	\$ 1,600,000	15.9%	\$220,000	1	1	0.0%	0
LAULIMA	-	\$ 981,500	-	-	-	2	-	-
LUNA KAI	\$ 2,680,000	-	-	-	1	-	-	-
MARINA WEST	-	\$ 1,370,000	-	-	-	1	-	-
MARINERS COVE	-	\$ 1,200,000	-	-	-	1	-	-
MARINERS RIDGE	\$ 1,130,000	\$ 1,100,000	-2.7%	-\$30,000	4	2	-50.0%	-2
MARINERS VALLEY	-	\$ 947,500	-	-	-	2	-	-
NAPALI HAWEO	-	\$ 1,597,500	-	-	-	2	-	-
PORTLOCK	-	\$ 1,705,000	-	-	-	1	-	-
QUEENS GATE	\$ 1,256,150	\$ 1,312,500	4.5%	\$56,350	1	2	100.0%	1
TRIANGLE	\$ 1,190,000	\$ 1,850,250	55.5%	\$660,250	1	2	100.0%	1
WEST MARINA	\$ 1,400,000	\$ 1,399,000	-0.1%	-\$1,000	1	2	100.0%	1
<b>Hawaii Kai Region</b>	<b>\$ 1,175,000</b>	<b>\$ 1,162,500</b>	<b>-1.1%</b>	<b>-\$12,500</b>	<b>20</b>	<b>24</b>	<b>20.0%</b>	<b>4</b>



Single Family Solds - September 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

Leeward Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
LUALUALEI	\$ 377,000	\$ 350,000	-7.2%	-\$27,000	3	7	133.3%	4
MAILI	\$ 393,500	\$ 400,000	1.7%	\$6,500	6	17	183.3%	11
MAILI SEA-KAIMALINO	\$ 460,000	\$ 460,000	0.0%	\$0	1	2	100.0%	1
MAILI SEA-MAKALAE 1	\$ 508,000	\$ 536,250	5.6%	\$28,250	1	2	100.0%	1
MAILI SEA-MAKALAE 2	-	\$ 561,400	-	-	-	2	-	-
MAKAHA	\$ 321,000	\$ 413,250	28.7%	\$92,250	5	2	-60.0%	-3
WAIANAE	\$ 420,000	\$ 450,000	7.1%	\$30,000	3	3	0.0%	0
<b>Leeward Region</b>	<b>\$ 395,000</b>	<b>\$ 415,000</b>	<b>5.1%</b>	<b>\$20,000</b>	<b>19</b>	<b>35</b>	<b>84.2%</b>	<b>16</b>

Ewa Plain Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
EWA BEACH	\$ 760,000	\$ 476,250	-37.3%	-\$283,750	1	4	300.0%	3
EWA GEN ALII COVE	\$ 445,000	\$ 460,500	3.5%	\$15,500	1	2	100.0%	1
EWA GEN BREAKERS	\$ 651,000	-	-	-	1	-	-	-
EWA GEN CORTEBELLA	\$ 460,000	-	-	-	1	-	-	-
EWA GEN KULA LEI	\$ 610,000	\$ 575,000	-5.7%	-\$35,000	1	1	0.0%	0
EWA GEN LATITUDES	\$ 688,200	\$ 715,000	3.9%	\$26,800	1	1	0.0%	0
EWA GEN LAS BRISAS	\$ 487,000	\$ 509,500	4.6%	\$22,500	2	2	0.0%	0
EWA GEN LAULANI-TRADES	\$ 529,750	-	-	-	2	-	-	-
EWA GEN LOMBARD WAY	\$ 375,000	-	-	-	1	-	-	-
EWA GEN MONTECITO/TUSCANY	\$ 530,000	\$ 555,000	4.7%	\$25,000	1	1	0.0%	0
EWA GEN PRESCOTT	\$ 660,000	\$ 685,000	3.8%	\$25,000	4	3	-25.0%	-1
EWA GEN SODA CREEK	-	\$ 507,500	-	-	-	4	-	-
EWS SEN SANDLEWOOD	\$ 715,000	\$ 755,000	5.6%	\$40,000	1	1	0.0%	0
EWA GEN SUN TERRA	\$ 507,500	\$ 575,000	13.3%	\$67,500	2	1	-50.0%	-1
EWA GEN SUN TERRA ON THE PARK	-	\$ 665,000	-	-	-	1	-	-
EWA GEN TERRAZZA	\$ 475,000	-	-	-	2	-	-	-
EWA GEN TIBURON	\$ 495,000	\$ 569,000	14.9%	\$74,000	1	2	100.0%	1
EWA GEN TUSCANY II	\$ 545,000	\$ 564,500	3.6%	\$19,500	1	2	100.0%	1
EWA GEN WOODBRIDGE	\$ 757,000	\$ 777,000	2.6%	\$20,000	1	2	100.0%	1
EWA VILLAGES	-	\$ 610,000	-	-	-	3	-	-
HOAKALEI-KA MAKANA	\$ 724,000	\$ 742,500	2.6%	\$18,500	7	6	-14.3%	-1
HOAKALEI-KIPUKA	-	\$ 896,000	-	-	-	3	-	-
HUELANI	\$ 685,000	\$ 681,250	-0.5%	-\$3,750	1	2	100.0%	1
KAPOLEI	\$ 632,500	\$ 710,000	12.3%	\$77,500	2	1	-50.0%	-1
KAPOLEI-AELOA	-	\$ 625,000	-	-	-	1	-	-
KAPOLEI-KAI	-	\$ 603,000	-	-	-	1	-	-
KAPOLEI KNOLLS	\$ 643,000	-	-	-	1	-	-	-
KAPOLEI-IWALANI	\$ 544,500	\$ 672,000	23.4%	\$127,500	2	2	0.0%	0
KAPOLEI-KEKUILANI	\$ 575,000	-	-	-	1	-	-	-
LEeward ESTATES	\$ 525,000	-	-	-	1	-	-	-
NANIKAI GARDENS	\$ 470,000	-	-	-	1	-	-	-
OCEAN POINTE	\$ 625,200	\$ 694,250	11.0%	\$69,050	8	14	75.0%	6
WESTLOCH ESTATES	\$ 539,000	\$ 675,000	25.2%	\$136,000	1	2	100.0%	1
WESTLOCH FAIRWAY	\$ 539,000	\$ 642,500	19.2%	\$103,500	1	6	500.0%	5
<b>Ewa Plain Region</b>	<b>\$ 612,750</b>	<b>\$ 665,000</b>	<b>8.5%</b>	<b>\$52,250</b>	<b>52</b>	<b>68</b>	<b>30.8%</b>	<b>16</b>

Makakilo Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
MAKAKILO-HIGHLANDS	-	\$ 733,000	-	-	-	1	-	-
MAKAKILO-HIGHPOINTE	-	\$ 860,000	-	-	-	1	-	-
MAKAKILO-KAHIWELo	\$ 730,000	\$ 840,000	15.1%	\$110,000	1	3	200.0%	2
MAKAKILO-UPPER	\$ 532,000	\$ 628,500	18.1%	\$96,500	6	7	16.7%	1
MAKAKILO-LOWER	\$ 658,725	\$ 575,000	-12.7%	-\$83,725	4	1	-75.0%	-3
MAKAKILO-ROYAL RIDGE	\$ 1,088,888	\$ 750,000	-31.1%	-\$338,888	1	1	0.0%	0
MAKAKILO-WEST HILLS	-	\$ 758,000	-	-	-	1	-	-
MAKAKILO-WAI KALOI	\$ 649,000	-	-	-	1	-	-	-
<b>Makakilo Region</b>	<b>\$ 570,000</b>	<b>\$ 732,000</b>	<b>28.4%</b>	<b>\$162,000</b>	<b>13</b>	<b>15</b>	<b>15.4%</b>	<b>2</b>

Single Family Solds - September 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 4

Kailua Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AIKAHI PARK	-	\$ 1,195,000	-	-	-	3	-	-
BEACHSIDE	-	\$ 1,950,000	-	-	-	1	-	-
COCONUT GROVE	\$ 925,000	\$ 825,000	-10.8%	-\$100,000	4	3	-25.0%	-1
ENCHANTED LAKE	-	\$ 1,100,000	-	-	-	7	-	-
HILLCREST	\$ 1,479,000	\$ 1,050,000	-29.0%	-\$429,000	1	1	0.0%	0
KAILUA ESTATES	\$ 950,000	\$ 1,351,000	42.2%	\$401,000	1	1	0.0%	0
KAILUA BLUFFS	-	\$ 718,000	-	-	-	1	-	-
KALAHEO HILLSIDE	\$ 891,000	\$ 818,000	-8.2%	-\$73,000	1	1	0.0%	0
KALAMA TRACT	-	\$ 1,275,000	-	-	-	1	-	-
KALAMA/CNUT GROV	-	\$ 817,500	-	-	-	1	-	-
KAOPA	\$ 750,000	-	-	-	1	-	-	-
KEOLU HILLS	\$ 805,000	\$ 902,500	12.1%	\$97,500	7	4	-42.9%	-3
KOOLAUPOKU	-	\$ 1,950,000	-	-	-	1	-	-
MAUNAWILI	-	\$ 1,150,000	-	-	-	1	-	-
LANIKAI	\$ 3,706,500	\$ 2,069,500	-44.2%	-\$1,637,000	2	2	0.0%	0
WAIMANALO	\$ 565,000	-	-	-	1	-	-	-
<b>Kailua Region</b>	<b>\$ 855,500</b>	<b>\$ 1,089,500</b>	<b>27.4%</b>	<b>\$234,000</b>	<b>18</b>	<b>28</b>	<b>55.6%</b>	<b>10</b>
<b>Kaneohe Region</b>	<b>2015 Median</b>	<b>2016 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2015 Sold</b>	<b>2016 Sold</b>	<b>+/-</b>	<b>+/-</b>
AHUIMANU AREA	\$ 1,700,000	\$ 878,000	-48.4%	-\$822,000	1	1	0.0%	0
ALII SHORES	-	\$ 988,000	-	-	-	1	-	-
CROWN TERRACE	\$ 810,000	\$ 985,000	21.6%	\$175,000	1	1	0.0%	0
CLUB VIEW ESTATE	\$ 640,000	\$ 905,000	41.4%	\$265,000	2	2	0.0%	0
COUNTRY CLUB	\$ 1,300,000	-	-	-	1	-	-	-
HALE KOU	\$ 980,000	-	-	-	1	-	-	-
HAIKU PARK	-	\$ 952,500	-	-	-	1	-	-
HAIKU PLANTATION	\$ 1,658,750	-	-	-	1	-	-	-
HAUULA	\$ 429,500	\$ 550,000	28.1%	\$120,500	4	5	25.0%	1
KAAAWA	-	\$ 737,000	-	-	-	1	-	-
KAALAEA	\$ 1,350,000	\$ 860,250	-36.3%	-\$489,750	1	2	100.0%	1
KAM HWY MAKAI	\$ 688,000	-	-	-	1	-	-	-
KAMOOALII	\$ 829,000	-	-	-	1	-	-	-
KAPUNA HALA	-	\$ 870,000	-	-	-	1	-	-
KEAPUKA	-	\$ 880,000	-	-	-	1	-	-
KOKOKAHI	\$ 700,000	-	-	-	1	-	-	-
KEAAHALA	\$ 825,000	-	-	-	1	-	-	-
LULANI OCEAN	\$ 1,200,000	\$ 1,385,000	15.4%	\$185,000	2	1	-50.0%	-1
LILIPUNA	\$ 1,982,500	\$ 925,000	-53.3%	-\$1,057,500	2	1	-50.0%	-1
MAHINUI	-	\$ 1,100,000	-	-	-	1	-	-
MATSON POINT	-	\$ 810,000	-	-	-	1	-	-
PIKOILOA	\$ 858,888	\$ 690,000	-19.7%	-\$168,888	1	1	0.0%	0
PUNALUU	\$ 530,000	-	-	-	1	-	-	-
PUOHALA VILLAGE	\$ 688,170	-	-	-	1	-	-	-
VALLEY ESTATES	\$ 500,000	-	-	-	1	-	-	-
WAIKALUA	-	\$ 909,500	-	-	-	2	-	-
<b>Kaneohe Region</b>	<b>\$ 770,000</b>	<b>\$ 880,000</b>	<b>14.3%</b>	<b>\$110,000</b>	<b>24</b>	<b>23</b>	<b>-4.2%</b>	<b>-1</b>

Single Family Solds - September 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 6

Pearl City Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AIEA AREA	\$ 622,000	-	-	-	3	-	-	-
AIEA HEIGHTS	\$ 967,500	\$ 956,000	-1.2%	-\$11,500	4	1	-75.0%	-3
FOSTER VILLAGE	\$ 848,000	\$ 1,125,000	32.7%	\$277,000	3	1	-66.7%	-2
HALAWA	\$ 788,000	\$ 762,500	-3.2%	-\$25,500	5	4	-20.0%	-1
HALAWA HEIGHTS	-	\$ 765,000	-	-	-	1	-	-
MOMILANI	\$ 750,000	\$ 706,000	-5.9%	-\$44,000	1	2	100.0%	1
NEWTOWN	\$ 775,000	\$ 735,000	-5.2%	-\$40,000	6	1	-83.3%	-5
PACIFIC PALISADES	\$ 564,000	\$ 635,000	12.6%	\$71,000	3	5	66.7%	2
PEARL CITY-UPPER	\$ 660,000	\$ 746,000	13.0%	\$86,000	5	2	-60.0%	-3
PEARLRIDGE	\$ 1,300,000	\$ 690,000	-46.9%	-\$610,000	1	3	200.0%	2
ROYAL SUMMIT	-	\$ 1,095,000	-	-	-	1	-	-
WAI'AU	\$ 705,000	-	-	-	1	-	-	-
WAILUNA	-	\$ 692,500	-	-	-	2	-	-
WAIMALU	\$ 542,500	\$ 722,500	33.2%	\$180,000	2	2	0.0%	0
<b>Pearl City Region</b>	<b>\$ 750,000</b>	<b>\$ 745,000</b>	<b>-0.7%</b>	<b>-\$5,000</b>	<b>34</b>	<b>25</b>	<b>-26.5%</b>	<b>-9</b>

Metro Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
ALIAMANU	\$ 590,000	\$ 785,000	33.1%	\$195,000	1	1	0.0%	0
ALEWA HEIGHTS	\$ 737,500	-	-	-	2	-	-	-
DOWSETT	-	\$ 1,625,000	-	-	-	1	-	-
KALIHI-LOWER	\$ 935,000	\$ 765,000	-18.2%	-\$170,000	1	7	600.0%	6
KALIHI-UPPER	\$ 590,000	-	-	-	1	-	-	-
KALIHI VALLEY	\$ 645,000	\$ 734,500	13.9%	\$89,500	3	3	0.0%	0
KAPIO/KINAU/WARD	-	\$ 350,000	-	-	-	1	-	-
KAPALAMA	-	\$ 729,000	-	-	-	1	-	-
KAMEHAMEHA HEIGHTS	\$ 750,000	\$ 945,000	26.0%	\$195,000	1	1	0.0%	0
LILIIHA	-	\$ 1,060,000	-	-	-	1	-	-
MAKIKI AREA	\$ 671,000	-	-	-	1	-	-	-
MANOA AREA	\$ 910,000	\$ 1,175,000	29.1%	\$265,000	3	3	0.0%	0
MANOA-UPPER	\$ 1,090,000	-	-	-	1	-	-	-
MANOA-WOODLAWN	-	\$ 1,013,519	-	-	-	1	-	-
MOANALUA GARDENS	\$ 945,000	-	-	-	1	-	-	-
MOANALUA VALLEY	-	\$ 810,000	-	-	-	2	-	-
MOIILILI	\$ 1,080,000	\$ 1,010,000	-6.5%	-\$70,000	1	3	200.0%	2
NUUANU AREA	-	\$ 1,250,000	-	-	-	1	-	-
NUUANU -LOWER	\$ 640,000	\$ 880,000	37.5%	\$240,000	1	1	0.0%	0
OLD PALI	-	\$ 1,218,000	-	-	-	1	-	-
PUNCHBOWL AREA	\$ 1,285,000	-	-	-	1	-	-	-
PAUOA VALLEY	\$ 782,000	\$ 712,500	-8.9%	-\$69,500	1	2	100.0%	1
PUNAHOU	-	\$ 538,888	-	-	-	1	-	-
PUUNUI	\$ 750,000	-	-	-	1	-	-	-
PAWAA	\$ 778,000	-	-	-	1	-	-	-
SALT LAKE	\$ 978,000	-	-	-	3	-	-	-
<b>Metro Region</b>	<b>\$ 820,000</b>	<b>\$ 815,000</b>	<b>-0.6%</b>	<b>-\$5,000</b>	<b>24</b>	<b>31</b>	<b>29.2%</b>	<b>7</b>

North Shore Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
HALEIWA	\$ 850,000	\$ 650,000	-23.5%	-\$200,000	1	1	0.0%	0
KAHUKU	-	\$ 828,000	-	-	-	1	-	-
KAWAIILOA	\$ 785,000	-	-	-	1	-	-	-
SUNSET AREA	\$ 1,200,000	\$ 2,512,500	109.4%	\$1,312,500	1	2	100.0%	1
LAIE	\$ 977,500	\$ 1,880,000	92.3%	\$902,500	2	1	-50.0%	-1
PAALAAKAI	\$ 535,000	-	-	-	1	-	-	-
MALAEKAHANA	\$ 2,600,000	\$ 1,725,000	-33.7%	-\$875,000	1	1	0.0%	0
SUNSET/VELZY	-	\$ 1,200,000	-	-	-	1	-	-
WAI'ALUA	\$ 625,000	\$ 620,000	-0.8%	-\$5,000	1	3	200.0%	2
<b>North Shore Region</b>	<b>\$ 817,500</b>	<b>\$ 1,014,000</b>	<b>24.0%</b>	<b>\$196,500</b>	<b>8</b>	<b>10</b>	<b>25.0%</b>	<b>2</b>

Single Family Solds - September 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 5 of 8

Waipahu Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
HALE LUMI	\$ 575,000	-	-	-	1	-	-	-
ROBINSON HEIGHTS	\$ 600,000	\$ 580,000	-3.3%	-\$20,000	1	2	100.0%	1
ROYAL KUNIA	\$ 590,000	\$ 711,000	20.5%	\$121,000	6	3	-50.0%	-3
VILLAGE PARK	\$ 629,000	-	-	-	1	-	-	-
WAIKELE	\$ 660,000	-	-	-	5	-	-	-
HARBOR VIEW	\$ 632,500	\$ 649,500	2.7%	\$17,000	2	2	0.0%	0
WAIKELE	-	\$ 830,000	-	-	-	3	-	-
WAIPAHU TRIANGLE	\$ 530,000	-	-	-	1	-	-	-
WAIPAHU LOWER	\$ 612,500	\$ 622,500	1.6%	\$10,000	2	2	0.0%	0
WAIPIO GENTRY	\$ 635,000	\$ 589,000	-7.2%	-\$46,000	5	1	-80.0%	-4
<b>Waipahu Region</b>	<b>\$ 617,500</b>	<b>\$ 699,000</b>	<b>13.2%</b>	<b>\$81,500</b>	<b>24</b>	<b>13</b>	<b>-45.8%</b>	<b>-11</b>

**Condo Solds - September 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 5**

<b>Central Region</b>	<b>2015 Median</b>	<b>2016 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2015 Sold</b>	<b>2016 Sold</b>	<b>+/-</b>	<b>+/-</b>
LAUNANI VALLEY	\$ 370,000	\$ 332,500	-10.1%	-\$37,500	9	6	-33.3%	-3
MILILANI AREA	\$ 330,000	\$ 420,000	27.3%	\$90,000	22	13	-40.9%	-9
MILILANI MAUKA	\$ 393,000	\$ 411,500	4.7%	\$18,500	15	8	-46.7%	-7
WAHIAWA HEIGHTS	-	\$ 129,000	-	-	-	1	-	-
WAIPIO ACRES/WAIKALANI WOOD	\$ 240,000	\$ 232,000	-3.3%	-\$8,000	13	11	-15.4%	-2
WHITMORE VILLAGE	-	\$ 167,500	-	-	-	2	-	-
WILIKINA	\$ 155,000	-	-	-	2	-	-	-
<b>Central Region</b>	<b>\$ 340,000</b>	<b>\$ 333,000</b>	<b>-2.1%</b>	<b>-\$7,000</b>	<b>61</b>	<b>41</b>	<b>-32.8%</b>	<b>-20</b>

<b>Diamond Hd Region</b>	<b>2015 Median</b>	<b>2016 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2015 Sold</b>	<b>2016 Sold</b>	<b>+/-</b>	<b>+/-</b>
DIAMOND HEAD	\$ 637,500	\$ 1,264,500	98.4%	\$627,000	2	4	100.0%	2
KAHALA AREA	\$ 940,000	-	-	-	1	-	-	-
KAIMUKI	-	\$ 400,000	-	-	-	1	-	-
KALANI IKI	\$ 967,500	\$ 1,110,000	14.7%	\$142,500	2	1	-50.0%	-1
KAPAHULU	-	\$ 427,000	-	-	-	1	-	-
ST. LOUIS	-	\$ 570,500	-	-	-	2	-	-
WAIALAE NUI VLY	\$ 492,500	\$ 545,000	10.7%	\$52,500	2	2	0.0%	0
<b>Diamond Hd Region</b>	<b>\$ 725,000</b>	<b>\$ 575,000</b>	<b>-20.7%</b>	<b>-\$150,000</b>	<b>7</b>	<b>11</b>	<b>57.1%</b>	<b>4</b>

<b>Ewa Plain Region</b>	<b>2015 Median</b>	<b>2016 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2015 Sold</b>	<b>2016 Sold</b>	<b>+/-</b>	<b>+/-</b>
AG/INDL/NAVY	\$ 299,000	\$ 238,000	-20.4%	-\$61,000	1	1	0.0%	0
EWA	\$ 302,000	\$ 432,500	43.2%	\$130,500	9	12	33.3%	3
EWA GEN	\$ 352,000	-	-	-	1	-	-	-
EWA GEN SODA CREEK	\$ 292,000	\$ 307,500	5.3%	\$15,500	1	8	700.0%	7
EWA GEN TERRAZZA	\$ 320,000	-	-	-	1	-	-	-
EWA GEN SUN TERRA ON THE PARK	-	\$ 268,572	-	-	-	2	-	-
HOAKALEI-KA MAKANA	-	\$ 553,000	-	-	-	3	-	-
KAPOLEI	\$ 265,000	\$ 430,000	62.3%	\$165,000	3	10	233.3%	7
KO OLINA	\$ 582,000	\$ 585,000	0.5%	\$3,000	6	9	50.0%	3
OCEAN POINTE	\$ 415,000	\$ 490,000	18.1%	\$75,000	7	7	0.0%	0
<b>Ewa Plain Region</b>	<b>\$ 410,000</b>	<b>\$ 450,500</b>	<b>9.9%</b>	<b>\$40,500</b>	<b>29</b>	<b>52</b>	<b>79.3%</b>	<b>23</b>

<b>Hawaii Kai Region</b>	<b>2015 Median</b>	<b>2016 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2015 Sold</b>	<b>2016 Sold</b>	<b>+/-</b>	<b>+/-</b>
HAHAIONE-LOWER	\$ 505,000	\$ 511,922	1.4%	\$6,922	5	6	20.0%	1
MARINERS VALLEY	\$ 585,000	\$ 625,000	6.8%	\$40,000	1	3	200.0%	2
WEST MARINA	\$ 775,000	\$ 724,000	-6.6%	-\$51,000	11	18	63.6%	7
<b>Hawaii Kai Region</b>	<b>\$ 690,000</b>	<b>\$ 640,000</b>	<b>-7.2%</b>	<b>-\$50,000</b>	<b>17</b>	<b>27</b>	<b>58.8%</b>	<b>10</b>

<b>Kailua Region</b>	<b>2015 Median</b>	<b>2016 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2015 Sold</b>	<b>2016 Sold</b>	<b>+/-</b>	<b>+/-</b>
KUKILAKILA	-	\$ 700,000	-	-	-	1	-	-
BLUESTONE	\$ 959,000	\$ 955,000	-0.4%	-\$4,000	2	1	-50.0%	-1
KAILUA TOWN	\$ 579,000	\$ 520,000	-10.2%	-\$59,000	5	3	-40.0%	-2
WAIMANALO	\$ 424,000	-	-	-	2	-	-	-
<b>Kailua Region</b>	<b>\$ 579,000</b>	<b>\$ 648,000</b>	<b>11.9%</b>	<b>\$69,000</b>	<b>9</b>	<b>5</b>	<b>-44.4%</b>	<b>-4</b>

<b>Kaneohe Region</b>	<b>2015 Median</b>	<b>2016 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2015 Sold</b>	<b>2016 Sold</b>	<b>+/-</b>	<b>+/-</b>
COUNTRY CLUB	\$ 626,000	\$ 652,000	4.2%	\$26,000	1	2	100.0%	1
HAIKU PLANTATION	\$ 595,000	\$ 650,000	9.2%	\$55,000	3	1	-66.7%	-2
HALE KOU	\$ 315,000	\$ 376,000	19.4%	\$61,000	1	1	0.0%	0
KAAAWA	\$ 237,500	\$ 227,000	-4.4%	-\$10,500	1	2	100.0%	1
LILIPUNA	\$ 600,000	\$ 567,500	-5.4%	-\$32,500	1	2	100.0%	1
MAHINUI	\$ 451,000	-	-	-	2	-	-	-
PUUALII	\$ 532,500	\$ 549,500	3.2%	\$17,000	2	3	50.0%	1
TEMPLE VALLEY	\$ 500,500	\$ 565,500	13.0%	\$65,000	2	2	0.0%	0
WINDWARD ESTATES	\$ 391,000	\$ 475,500	21.6%	\$84,500	5	6	20.0%	1
<b>Kaneohe Region</b>	<b>\$ 451,000</b>	<b>\$ 535,000</b>	<b>18.6%</b>	<b>\$84,000</b>	<b>18</b>	<b>19</b>	<b>5.6%</b>	<b>1</b>

**Condo Solds - September 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 3**

<b>Leeward Region</b>	<b>2015 Median</b>	<b>2016 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2015 Sold</b>	<b>2016 Sold</b>	<b>+/-</b>	<b>+/-</b>
MAILI	-	\$ 230,000	-	-	-	2	-	-
WAIANA	\$ 94,500	\$ 114,500	21.2%	\$20,000	2	9	350.0%	7
MAKAHA	\$ 137,500	\$ 122,000	-11.3%	-\$15,500	4	9	125.0%	5
<b>Leeward Region</b>	<b>\$ 121,500</b>	<b>\$ 121,000</b>	<b>-0.4%</b>	<b>-\$500</b>	<b>6</b>	<b>20</b>	<b>233.3%</b>	<b>14</b>

<b>Makakilo Region</b>	<b>2015 Median</b>	<b>2016 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2015 Sold</b>	<b>2016 Sold</b>	<b>+/-</b>	<b>+/-</b>
MAKAKILO-UPPER	\$ 320,000	\$ 363,000	13.4%	\$43,000	18	11	-38.9%	-7
<b>Makakilo Region</b>	<b>\$ 320,000</b>	<b>\$ 363,000</b>	<b>13.4%</b>	<b>\$43,000</b>	<b>18</b>	<b>11</b>	<b>-38.9%</b>	<b>-7</b>

<b>Metro Region</b>	<b>2015 Median</b>	<b>2016 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2015 Sold</b>	<b>2016 Sold</b>	<b>+/-</b>	<b>+/-</b>
ALA MOANA	\$ 191,000	\$ 207,500	8.6%	\$16,500	12	20	66.7%	8
CHINATOWN	\$ 625,000	\$ 499,000	-20.2%	-\$126,000	1	6	500.0%	5
DOWNTOWN	\$ 326,200	\$ 375,000	15.0%	\$48,800	14	19	35.7%	5
DILLINGHAM	-	\$ 498,000	-	-	-	1	-	-
HOLIDAY MART	\$ 225,000	\$ 232,500	3.3%	\$7,500	7	6	-14.3%	-1
KAKAAKO	\$ 750,000	\$ 715,000	-4.7%	-\$35,000	23	29	26.1%	6
KALIHI AREA	\$ 260,000	\$ 250,000	-3.8%	-\$10,000	1	1	0.0%	0
KALIHI LOWER	\$ 245,000	\$ 222,000	-9.4%	-\$23,000	1	1	0.0%	0
KAPAHULU	\$ 364,500	\$ 364,500	0.0%	\$0	4	4	0.0%	0
KAPIO/KINAU/WARD	\$ 352,500	\$ 298,500	-15.3%	-\$54,000	2	4	100.0%	2
KAPIOLANI	\$ 417,500	\$ 497,000	19.0%	\$79,500	8	11	37.5%	3
LILIHA	\$ 277,000	\$ 350,000	26.4%	\$73,000	2	1	-50.0%	-1
MAKIKI	\$ 305,000	\$ 200,000	-34.4%	-\$105,000	5	8	60.0%	3
MAKIKI AREA	\$ 381,500	\$ 353,500	-7.3%	-\$28,000	22	22	0.0%	0
MCCULLY	\$ 350,000	\$ 180,000	-48.6%	-\$170,000	3	2	-33.3%	-1
MOANALUA VALLEY	\$ 717,500	\$ 799,000	11.4%	\$81,500	2	1	-50.0%	-1
MOIILILI	\$ 298,000	\$ 342,500	14.9%	\$44,500	11	10	-9.1%	-1
NUUANU-LOWER	\$ 360,000	\$ 385,000	6.9%	\$25,000	3	2	-33.3%	-1
PALAMA	-	\$ 255,000	-	-	-	1	-	-
PAWAA	\$ 327,000	\$ 260,000	-20.5%	-\$67,000	3	3	0.0%	0
PUNAHOU	\$ 360,000	-	-	-	7	-	-	-
PUNCHBOWL AREA	\$ 267,000	\$ 318,500	19.3%	\$51,500	10	8	-20.0%	-2
PUNCHBOWL-LOWER	-	\$ 308,000	-	-	-	7	-	-
SALT LAKE	\$ 350,000	\$ 335,000	-4.3%	-\$15,000	25	17	-32.0%	-8
UNIVERSITY	\$ 300,000	-	-	-	1	-	-	-
WAIKIKI	\$ 335,000	\$ 350,000	4.5%	\$15,000	95	87	-8.4%	-8
<b>Metro Region</b>	<b>\$ 350,000</b>	<b>\$ 369,000</b>	<b>5.4%</b>	<b>\$19,000</b>	<b>262</b>	<b>271</b>	<b>3.4%</b>	<b>9</b>

<b>North Shore Region</b>	<b>2015 Median</b>	<b>2016 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2015 Sold</b>	<b>2016 Sold</b>	<b>+/-</b>	<b>+/-</b>
KUILIMA	\$ 808,500	\$ 637,500	-21.2%	-\$171,000	4	3	-25.0%	-1
WAIALUA	\$ 572,725	\$ 250,000	-56.3%	-\$322,725	1	2	100.0%	1
<b>North Shore Region</b>	<b>\$ 677,000</b>	<b>\$ 460,000</b>	<b>-32.1%</b>	<b>-\$217,000</b>	<b>5</b>	<b>5</b>	<b>0.0%</b>	<b>0</b>

<b>Pearl City Region</b>	<b>2015 Median</b>	<b>2016 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2015 Sold</b>	<b>2016 Sold</b>	<b>+/-</b>	<b>+/-</b>
AIEA HEIGHTS	\$ 565,000	-	-	-	1	-	-	-
HALAWA	\$ 405,000	\$ 370,000	-8.6%	-\$35,000	1	3	200.0%	2
MANANA	\$ 207,500	\$ 288,350	39.0%	\$80,850	2	2	0.0%	0
NEWTOWN	\$ 408,950	\$ 488,500	19.5%	\$79,550	2	2	0.0%	0
PEARL CITY-LOWER	\$ 304,000	-	-	-	1	-	-	-
PEARL CITY-UPPER	\$ 185,000	-	-	-	1	-	-	-
PEARLRIDGE	\$ 380,000	\$ 340,000	-10.5%	-\$40,000	15	17	13.3%	2
WAIU	\$ 385,000	\$ 405,000	5.2%	\$20,000	5	3	-40.0%	-2
WAILUNA	-	\$ 630,000	-	-	-	1	-	-
<b>Pearl City Region</b>	<b>\$ 375,000</b>	<b>\$ 348,750</b>	<b>-7.0%</b>	<b>-\$26,250</b>	<b>28</b>	<b>28</b>	<b>0.0%</b>	<b>0</b>

**Condo Solds - September 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3**

<b>Waipahu Region</b>	<b>2015 Median</b>	<b>2016 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2015 Sold</b>	<b>2016 Sold</b>	<b>+/-</b>	<b>+/-</b>
WAIKELE	\$ 360,000	\$ 410,000	13.9%	\$50,000	7	7	0.0%	0
ROYAL KUNIA	\$ 332,000	-	-	-	3	-	-	-
VILLAGE PARK	\$ 299,000	-	-	-	1	-	-	-
WAIPAHU-LOWER	\$ 165,000	\$ 215,000	30.3%	\$50,000	3	7	133.3%	4
WAIPIO GENTRY	\$ 315,000	\$ 311,500	-1.1%	-\$3,500	6	8	33.3%	2
<b>Waipahu Region</b>	<b>\$ 328,500</b>	<b>\$ 311,500</b>	<b>-5.2%</b>	<b>-\$17,000</b>	<b>20</b>	<b>22</b>	<b>10.0%</b>	<b>2</b>