Oahu Local Market Update
September 2020

Honolulu Board of REALTORS®

LOCAL MARKETS	TMK AREAS
Moanalua - Salt Lake	1-1-1
Kalihi - Palama	1-1-2 to 1-1-7
Downtown - Nuuanu	1-1-8 to 1-2-2
Ala Moana - Kakaako	1-2-3
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)
Waikiki	1-2-6
Kapahulu - Diamond Head	1-3-1 to 1-3-4
Waialae - Kahala	1-3-5
Aina Haina - Kuliouou	1-3-6 to 1-3-8
Hawaii Kai	1-3-9
Kailua - Waimanalo	1-4-1 to selected 1-4-4
Kaneohe	1-4-4 to 1-4-7
Windward Coast	1-4-8 to 1-5-5
North Shore	1-5-6 to 1-6-9
Wahiawa	1-7-1 to 1-7-7
Makaha - Nanakuli	1-8-1 to 1-8-9
Ewa Plain	1-9-1
Makakilo	1-9-2 to 1-9-3
Waipahu	1-9-4
Mililani	Selected 1-9-4 to 1-9-5
Pearl City - Aiea	1-9-6 to 1-9-9

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SOURCE: Honolulu Board of REALTORS®, residential re-sales data compiled from HiCentral MLS, Ltd.®

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Local Market Update

Single Family Homes

September 2020

SEPTEMBER 2020		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Median Days on Market			Inventory of Homes for Sale		
		Sep-20	Sep-19	Change	Sep-20	Sep-19	Change	Sep-20	Sep-19	Change	Sep-20	Sep-19	Change	Sep-20	Sep-19	Change	Sep-20	Sep-19	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	13	15	-13%	11	7	57%	$1,288,888	$1,175,000	10%	92.8%	93.0%	0%	31	47	-34%	48	70	-31%
Ala Moana - Kakaako	1-2-3	1	2	-50%	2	0	-	$880,000	-	-	98.5%	-	-	6	-	-	4	4	0%
Downtown - Nuuanu	1-1-8 to 1-2-2	7	11	-36%	13	5	160%	$853,000	$920,000	-7%	97.5%	91.9%	6%	17	54	-69%	26	48	-46%
Ewa Plain	1-9-1	71	78	-9%	84	83	1%	$750,000	$680,000	10%	100.7%	98.8%	2%	6	23	-74%	83	213	-61%
Hawaii Kai	1-3-9	20	24	-17%	20	14	43%	$1,467,000	$1,082,000	36%	96.7%	96.0%	1%	37	47	-21%	59	87	-32%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	47	40	18%	36	29	24%	$1,169,750	$1,175,000	0%	99.1%	95.9%	3%	13	35	-63%	85	149	-43%
Kalihi - Palama	1-1-2 to 1-1-7	12	20	-40%	9	9	0%	$920,000	$670,000	37%	94.4%	100.0%	-6%	60	17	253%	49	67	-27%
Kaneohe	Selected 1-4-4 to 1-4-7	20	22	-9%	29	22	32%	$920,000	$907,500	1%	100.0%	96.7%	3%	8	33	-76%	46	85	-46%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	21	38	-45%	25	19	32%	$970,000	$900,000	8%	100.0%	97.9%	2%	12	21	-43%	101	121	-17%
Makaha - Nanakuli	1-8-1 to 1-8-9	15	34	-56%	29	29	0%	$575,000	$550,000	5%	100.0%	98.1%	2%	12	39	-69%	76	116	-34%
Makakilo	1-9-2 to 1-9-3	14	9	56%	11	12	-8%	$880,000	$809,500	9%	102.1%	98.6%	4%	8	32	-75%	26	42	-38%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	13	23	-43%	12	8	50%	$1,417,500	$987,500	44%	100.0%	99.7%	0%	8	16	-50%	53	71	-25%
Mililani	Selected 1-9-4 to 1-9-5	13	25	-48%	23	21	10%	$891,000	$775,000	15%	100.6%	98.9%	2%	8	26	-69%	16	67	-76%
Moanalua - Salt Lake	1-1-1	2	3	-33%	6	2	200%	$912,500	$699,000	31%	100.7%	93.6%	8%	6	49	-88%	9	16	-44%
North Shore	1-5-6 to 1-6-9	24	21	14%	20	10	100%	$1,312,000	$1,420,500	-8%	97.8%	94.3%	4%	22	49	-55%	80	91	-12%
Pearl City - Aiea	1-9-6 to 1-9-9	22	28	-21%	23	28	-18%	$795,000	$833,500	-5%	100.0%	96.7%	3%	9	28	-68%	41	84	-51%
Wahiawa	1-7-1 to 1-7-7	9	11	-18%	7	8	-13%	$730,000	$645,500	13%	99.4%	98.5%	1%	9	7	29%	15	21	-29%
Waialae - Kahala	1-3-5	10	18	-44%	11	12	-8%	$1,925,000	$1,670,000	15%	97.1%	96.7%	0%	8	28	-71%	54	69	-22%
Waikiki	1-2-6	0	1	-100%	0	0	-	-	-	-	-	-	-	-	-	-	1	1	0%
Waipahu	1-9-4	21	19	11%	16	24	-33%	$731,500	$673,750	9%	100.0%	98.7%	1%	9	12	-25%	25	66	-62%
Windward Coast	1-4-8 to 1-5-5	13	9	44%	4	5	-20%	$1,045,250	$763,000	37%	89.9%	94.4%	-5%	219	17	1188%	42	60	-30%

YEAR-TO-DATE		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Median Days on Market		
		Sep-20	Sep-19	Change	Sep-20	Sep-19	Change	Sep-20	Sep-19	Change	Sep-20	Sep-19	Change	Sep-20	Sep-19	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	116	144	-19%	70	59	19%	$1,258,444	$1,170,000	8%	94.9%	98.0%	-3%	39	20	95%
Ala Moana - Kakaako	1-2-3	12	6	100%	7	2	250%	$880,000	$997,500	-12%	95.2%	89.6%	6%	6	29	-79%
Downtown - Nuuanu	1-1-8 to 1-2-2	83	125	-34%	61	64	-5%	$856,000	$907,500	-6%	96.0%	96.2%	0%	26	28	-7%
Ewa Plain	1-9-1	660	813	-19%	614	595	3%	$701,000	$681,000	3%	100.0%	98.7%	1%	12	24	-50%
Hawaii Kai	1-3-9	165	205	-20%	116	116	0%	$1,234,000	$1,089,000	13%	96.7%	97.1%	0%	35	29	21%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	303	380	-20%	281	242	16%	$1,200,000	$1,100,000	9%	98.1%	97.4%	1%	24	21	14%
Kalihi - Palama	1-1-2 to 1-1-7	120	163	-26%	78	99	-21%	$807,500	$775,000	4%	97.3%	97.8%	-1%	15	28	-46%
Kaneohe	Selected 1-4-4 to 1-4-7	223	259	-14%	191	176	9%	$867,500	$892,500	-3%	98.3%	98.1%	0%	19	17	12%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	228	298	-23%	134	170	-21%	$965,000	$1,065,000	-9%	97.2%	96.3%	1%	22	18	22%
Makaha - Nanakuli	1-8-1 to 1-8-9	275	340	-19%	221	222	0%	$521,000	$505,000	3%	99.2%	97.7%	2%	31	34	-9%
Makakilo	1-9-2 to 1-9-3	121	170	-29%	116	122	-5%	$780,000	$704,000	11%	99.4%	98.2%	1%	13	25	-48%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	127	164	-23%	77	93	-17%	$1,225,000	$1,150,000	7%	97.6%	95.7%	2%	21	26	-19%
Mililani	Selected 1-9-4 to 1-9-5	152	260	-42%	153	173	-12%	$825,500	$777,000	6%	100.0%	98.4%	2%	10	22	-55%
Moanalua - Salt Lake	1-1-1	48	37	30%	34	28	21%	$902,500	$840,500	7%	100.0%	98.6%	1%	16	27	-41%
North Shore	1-5-6 to 1-6-9	154	181	-15%	95	66	44%	$1,100,000	$930,000	18%	96.0%	96.0%	0%	47	26	81%
Pearl City - Aiea	1-9-6 to 1-9-9	204	265	-23%	173	193	-10%	$805,000	$780,000	3%	98.8%	98.5%	0%	12	16	-25%
Wahiawa	1-7-1 to 1-7-7	76	77	-1%	60	66	-9%	$665,000	$640,500	4%	100.0%	98.7%	1%	13	18	-28%
Waialae - Kahala	1-3-5	112	147	-24%	61	78	-22%	$1,750,000	$1,725,000	1%	95.2%	94.8%	0%	35	39	-10%
Waikiki	1-2-6	3	2	50%	1	0	-	$1,290,000	-	-	95.6%	-	-	8	-	-
Waipahu	1-9-4	160	224	-29%	150	172	-13%	$719,000	$707,000	2%	100.0%	98.4%	2%	11	18	-39%
Windward Coast	1-4-8 to 1-5-5	79	106	-25%	42	38	11%	$762,500	$850,000	-10%	95.4%	98.7%	-3%	60	23	161%

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Local Market Update

Condos

September 2020

SEPTEMBER 2020		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Median Days on Market			Inventory of Homes for Sale		
		Sep-20	Sep-19	Change	Sep-20	Sep-19	Change	Sep-20	Sep-19	Change	Sep-20	Sep-19	Change	Sep-20	Sep-19	Change	Sep-20	Sep-19	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	1	1	0%	0	1	-100%	-	$860,000	-	-	96.1%	-	-	46	-	2	3	-33%
Ala Moana - Kakaako	1-2-3	59	65	-9%	28	46	-39%	$691,000	$712,500	-3%	94.1%	93.3%	1%	76	70	9%	355	306	16%
Downtown - Nuuanu	1-1-8 to 1-2-2	37	48	-23%	40	43	-7%	$537,500	$550,000	-2%	97.3%	97.4%	0%	47	36	31%	165	203	-19%
Ewa Plain	1-9-1	59	42	40%	66	53	25%	$569,500	$515,000	11%	100.0%	99.1%	1%	14	18	-22%	85	101	-16%
Hawaii Kai	1-3-9	25	29	-14%	17	20	-15%	$680,000	$724,000	-6%	98.1%	96.0%	2%	58	65	-11%	65	82	-21%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	14	7	100%	16	12	33%	$615,000	$542,000	13%	99.3%	99.2%	0%	14	12	17%	38	34	12%
Kalihi - Palama	1-1-2 to 1-1-7	14	12	17%	4	6	-33%	$380,000	$407,500	-7%	97.6%	98.2%	-1%	20	19	5%	52	46	13%
Kaneohe	Selected 1-4-4 to 1-4-7	10	36	-72%	15	25	-40%	$500,000	$575,000	-13%	100.0%	97.9%	2%	12	34	-65%	51	88	-42%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	14	13	8%	13	8	63%	$670,000	$1,122,500	-40%	97.2%	95.6%	2%	15	80	-81%	62	52	19%
Makaha - Nanakuli	1-8-1 to 1-8-9	21	16	31%	20	14	43%	$205,000	$191,500	7%	98.5%	98.8%	0%	29	25	16%	80	89	-10%
Makakilo	1-9-2 to 1-9-3	11	23	-52%	15	16	-6%	$418,000	$402,750	4%	100.0%	98.7%	1%	21	15	40%	21	47	-55%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	65	78	-17%	48	37	30%	$382,500	$395,000	-3%	96.9%	98.0%	-1%	29	28	4%	239	251	-5%
Mililani	Selected 1-9-4 to 1-9-5	36	31	16%	38	26	46%	$414,750	$424,500	-2%	100.0%	99.4%	1%	12	11	9%	65	77	-16%
Moanalua - Salt Lake	1-1-1	14	25	-44%	18	15	20%	$425,000	$374,000	14%	98.7%	97.0%	2%	32	14	129%	61	54	13%
North Shore	1-5-6 to 1-6-9	9	9	0%	4	4	0%	$524,450	$338,250	55%	98.3%	102.0%	-4%	32	18	78%	23	35	-34%
Pearl City - Aiea	1-9-6 to 1-9-9	31	33	-6%	39	25	56%	$415,000	$385,000	8%	100.0%	98.6%	1%	7	20	-65%	72	90	-20%
Wahiawa	1-7-1 to 1-7-7	3	3	0%	3	1	200%	$300,000	$180,000	67%	100.0%	100.0%	0%	14	187	-93%	4	10	-60%
Waialae - Kahala	1-3-5	6	6	0%	2	1	100%	$1,282,500	$1,450,000	-12%	98.5%	93.5%	5%	19	141	-87%	16	24	-33%
Waikiki	1-2-6	121	133	-9%	46	89	-48%	$417,500	$399,000	5%	95.2%	97.1%	-2%	59	46	28%	756	750	1%
Waipahu	1-9-4	20	22	-9%	21	23	-9%	$400,000	$380,000	5%	99.4%	100.0%	-1%	13	13	0%	44	54	-19%
Windward Coast	1-4-8 to 1-5-5	6	6	0%	3	1	200%	$289,000	$530,000	-45%	86.8%	100.0%	-13%	151	-	-	26	27	-4%

YEAR-TO-DATE		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Median Days on Market		
		Sep-20	Sep-19	Change	Sep-20	Sep-19	Change	Sep-20	Sep-19	Change	Sep-20	Sep-19	Change	Sep-20	Sep-19	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	3	4	-25%	2	3	-33%	$805,500	$685,000	18%	97.5%	96.1%	1%	66	46	43%
Ala Moana - Kakaako	1-2-3	606	685	-12%	274	381	-28%	$657,000	$660,000	0%	95.8%	95.7%	0%	46	44	5%
Downtown - Nuuanu	1-1-8 to 1-2-2	402	580	-31%	269	338	-20%	$565,000	$584,000	-3%	96.8%	97.9%	-1%	45	27	67%
Ewa Plain	1-9-1	467	501	-7%	384	394	-3%	$521,000	$512,000	2%	99.8%	99.0%	1%	15	21	-29%
Hawaii Kai	1-3-9	203	250	-19%	113	141	-20%	$680,000	$688,000	-1%	98.1%	97.3%	1%	30	36	-17%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	135	123	10%	99	92	8%	$622,500	$603,000	3%	98.7%	98.7%	0%	26	19	37%
Kalihi - Palama	1-1-2 to 1-1-7	105	126	-17%	54	76	-29%	$372,500	$400,000	-7%	97.7%	98.2%	-1%	32	22	45%
Kaneohe	Selected 1-4-4 to 1-4-7	183	259	-29%	151	148	2%	$555,000	$580,000	-4%	98.5%	98.9%	0%	27	21	29%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	99	109	-9%	46	70	-34%	$544,000	$547,500	-1%	97.5%	97.1%	0%	19	28	-32%
Makaha - Nanakuli	1-8-1 to 1-8-9	207	213	-3%	130	135	-4%	$185,000	$180,000	3%	97.5%	96.9%	1%	34	31	10%
Makakilo	1-9-2 to 1-9-3	115	166	-31%	116	125	-7%	$415,000	$405,000	2%	99.0%	98.8%	0%	22	21	5%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	578	675	-14%	348	399	-13%	$376,000	$370,000	2%	96.7%	97.1%	0%	35	31	13%
Mililani	Selected 1-9-4 to 1-9-5	285	363	-21%	251	305	-18%	$408,000	$407,000	0%	100.0%	99.2%	1%	15	13	15%
Moanalua - Salt Lake	1-1-1	161	216	-25%	117	150	-22%	$398,000	$390,000	2%	97.4%	98.4%	-1%	40	20	100%
North Shore	1-5-6 to 1-6-9	62	74	-16%	37	38	-3%	$483,350	$482,500	0%	97.8%	99.4%	-2%	26	16	63%
Pearl City - Aiea	1-9-6 to 1-9-9	286	336	-15%	232	256	-9%	$392,750	$388,000	1%	98.6%	98.6%	0%	16	18	-11%
Wahiawa	1-7-1 to 1-7-7	25	36	-31%	21	26	-19%	$235,000	$222,000	6%	99.9%	98.1%	2%	14	20	-30%
Waialae - Kahala	1-3-5	46	50	-8%	35	31	13%	$525,000	$555,000	-5%	100.0%	96.1%	4%	14	35	-60%
Waikiki	1-2-6	1228	1572	-22%	478	760	-37%	$391,000	$398,444	-2%	95.2%	96.9%	-2%	46	34	35%
Waipahu	1-9-4	183	244	-25%	132	192	-31%	$400,000	$379,000	6%	99.8%	98.8%	1%	13	18	-28%
Windward Coast	1-4-8 to 1-5-5	42	37	14%	16	14	14%	$287,000	$262,500	9%	93.4%	96.1%	-3%	85	30	183%

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Local Market Update

September 2020

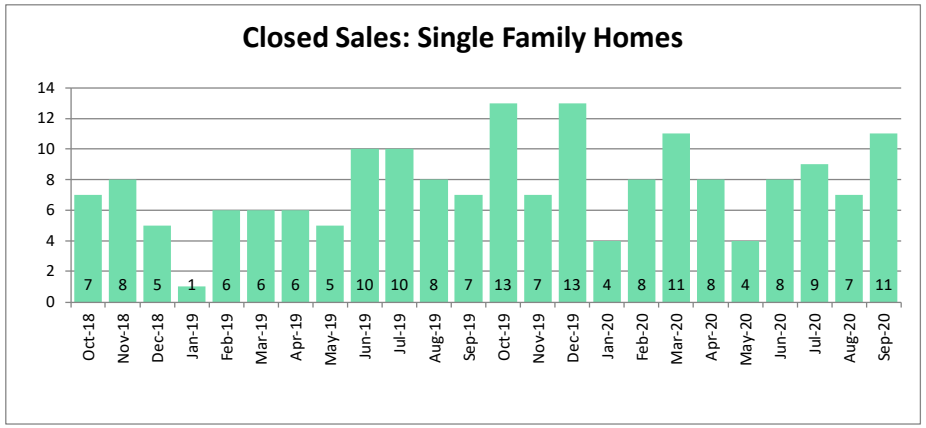
Aina Haina - Kuliouou

1-3-6 to 1-3-8

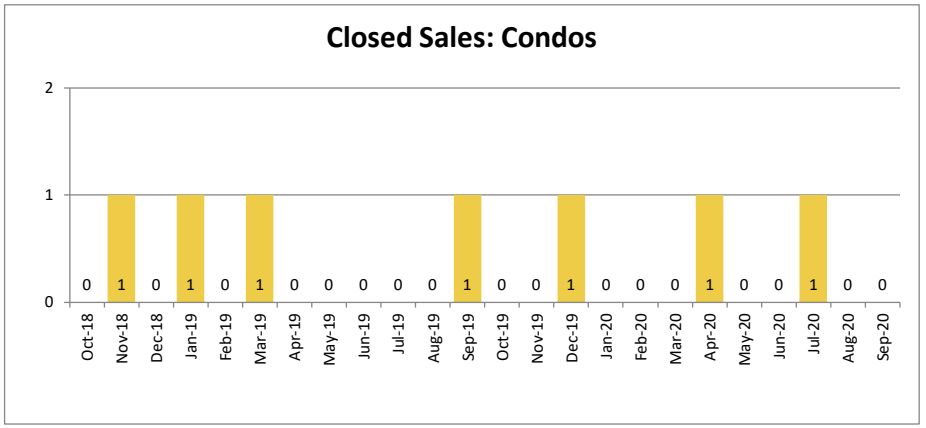
Single Family Homes	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	13	15	-13%	116	144	-19%
Closed Sales	11	7	57%	70	59	19%
Median Sales Price	$1,288,888	$1,175,000	10%	$1,258,444	$1,170,000	8%
Percent of Original List Price Received	92.8%	93.0%	0%	94.9%	98.0%	-3%
Median Days on Market	31	47	-34%	39	20	95%
Inventory of Homes for Sale	48	70	-31%	-	-	-

Condos	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	1	1	0%	3	4	-25%
Closed Sales	0	1	-100%	2	3	-33%
Median Sales Price	-	$860,000	-	$805,500	$685,000	18%
Percent of Original List Price Received	-	96.1%	-	97.5%	96.1%	1%
Median Days on Market	-	46	-	66	46	43%
Inventory of Homes for Sale	2	3	-33%	-	-	-

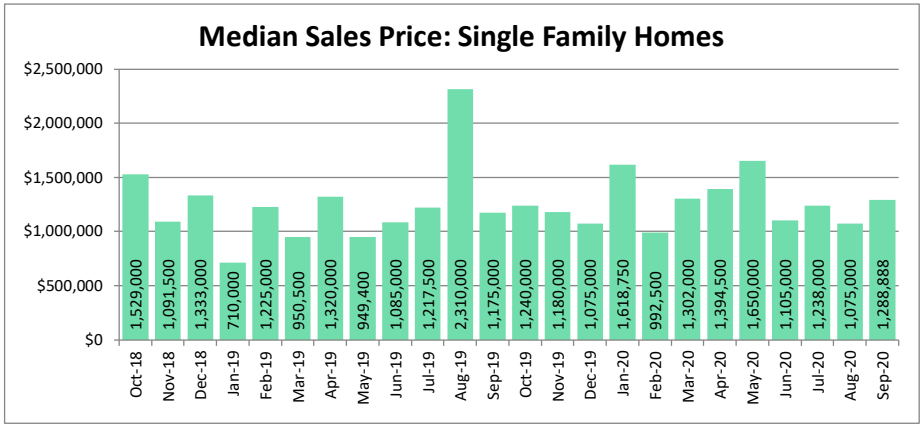
Closed Sales: Single Family Homes



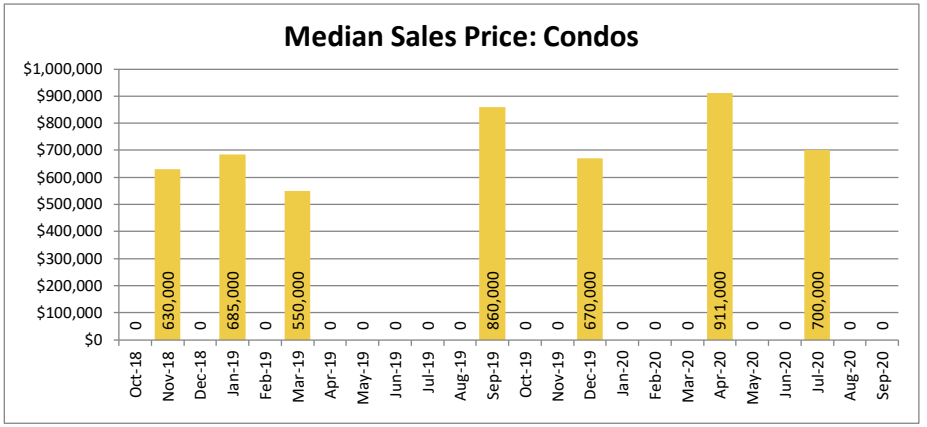
Closed Sales: Condos



Median Sales Price: Single Family Homes



Median Sales Price: Condos



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Local Market Update

September 2020

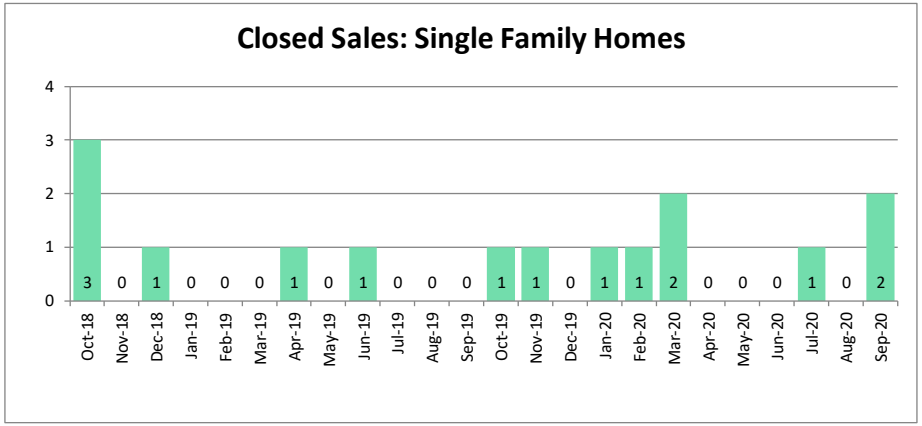
Ala Moana - Kakaako

1-2-3

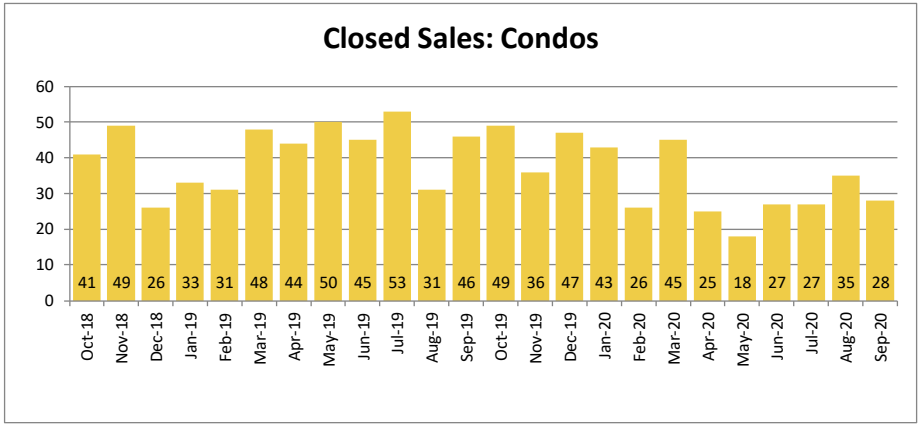
Single Family Homes	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	1	2	-50%	12	6	100%
Closed Sales	2	0	-	7	2	250%
Median Sales Price	$880,000	-	-	$880,000	$997,500	-12%
Percent of Original List Price Received	98.5%	-	-	95.2%	89.6%	6%
Median Days on Market	6	-	-	6	29	-79%
Inventory of Homes for Sale	4	4	0%	-	-	-

Condos	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	59	65	-9%	606	685	-12%
Closed Sales	28	46	-39%	274	381	-28%
Median Sales Price	$691,000	$712,500	-3%	$657,000	$660,000	0%
Percent of Original List Price Received	94.1%	93.3%	1%	95.8%	95.7%	0%
Median Days on Market	76	70	9%	46	44	5%
Inventory of Homes for Sale	355	306	16%	-	-	-

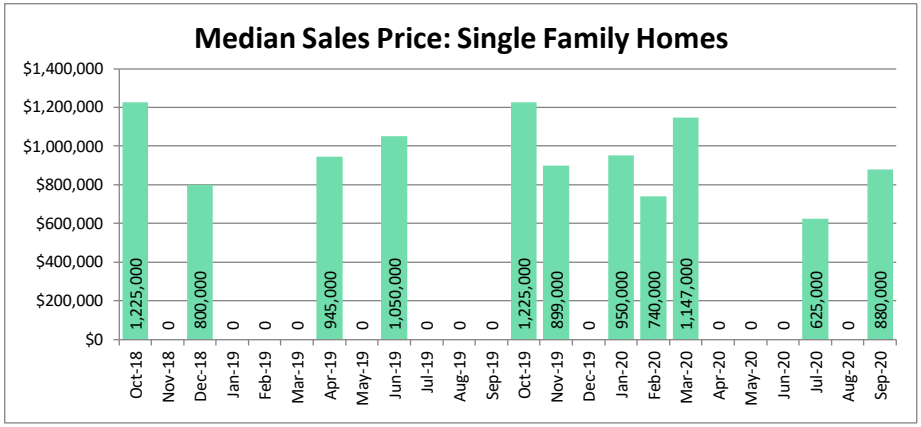
Closed Sales: Single Family Homes



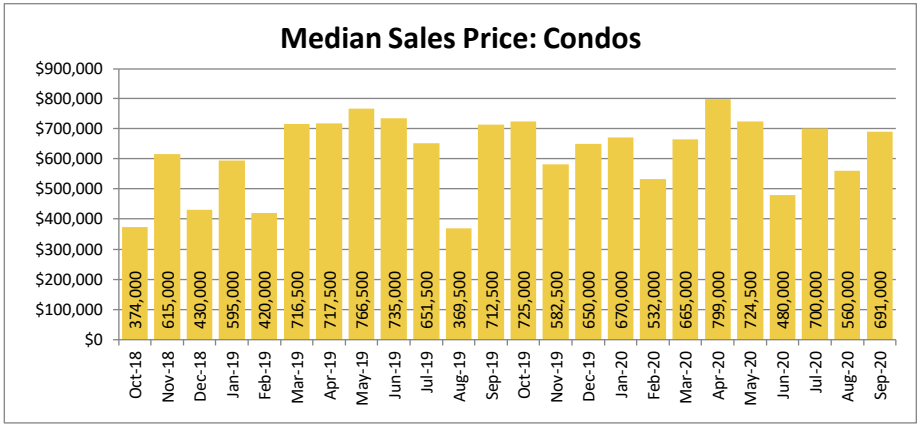
Closed Sales: Condos



Median Sales Price: Single Family Homes



Median Sales Price: Condos



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Local Market Update

September 2020

Honolulu Board of REALTORS®

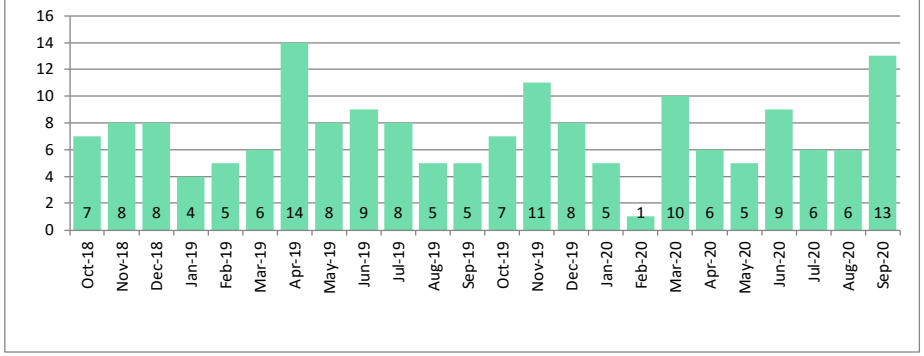
Downtown-Nuuanu

1-1-8 to 1-2-2

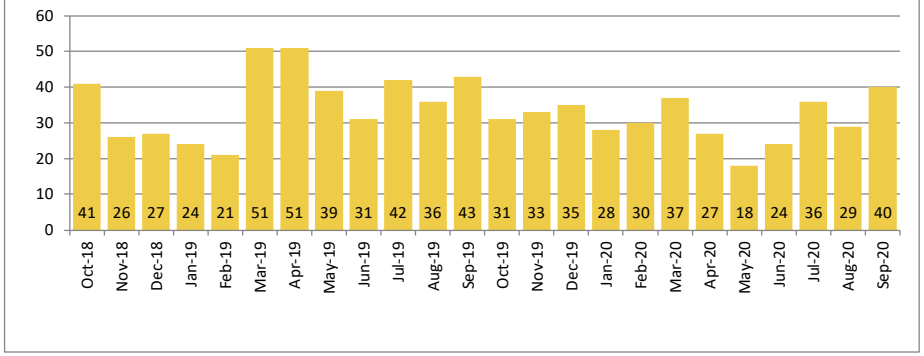
Single Family Homes	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	7	11	-36%	83	125	-34%
Closed Sales	13	5	160%	61	64	-5%
Median Sales Price	$853,000	$920,000	-7%	$856,000	$907,500	-6%
Percent of Original List Price Received	97.5%	91.9%	6%	96.0%	96.2%	0%
Median Days on Market	17	54	-69%	26	28	-7%
Inventory of Homes for Sale	26	48	-46%	-	-	-

Condos	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	37	48	-23%	402	580	-31%
Closed Sales	40	43	-7%	269	338	-20%
Median Sales Price	$537,500	$550,000	-2%	$565,000	$584,000	-3%
Percent of Original List Price Received	97.3%	97.4%	0%	96.8%	97.9%	-1%
Median Days on Market	47	36	31%	45	27	67%
Inventory of Homes for Sale	165	203	-19%	-	-	-

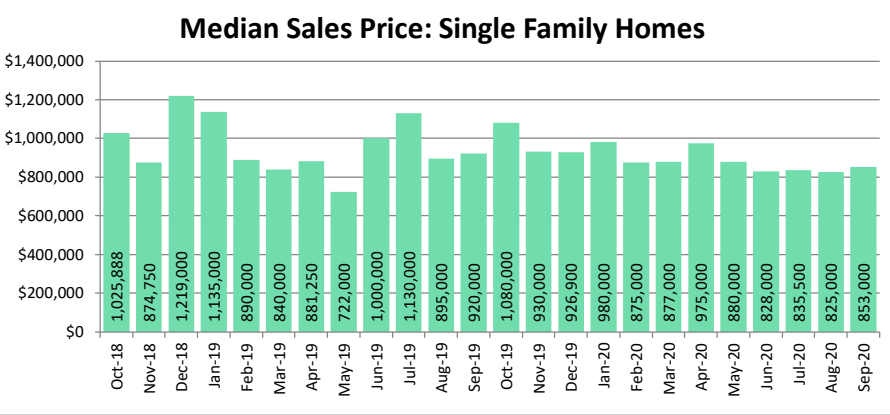
Closed Sales: Single Family Homes



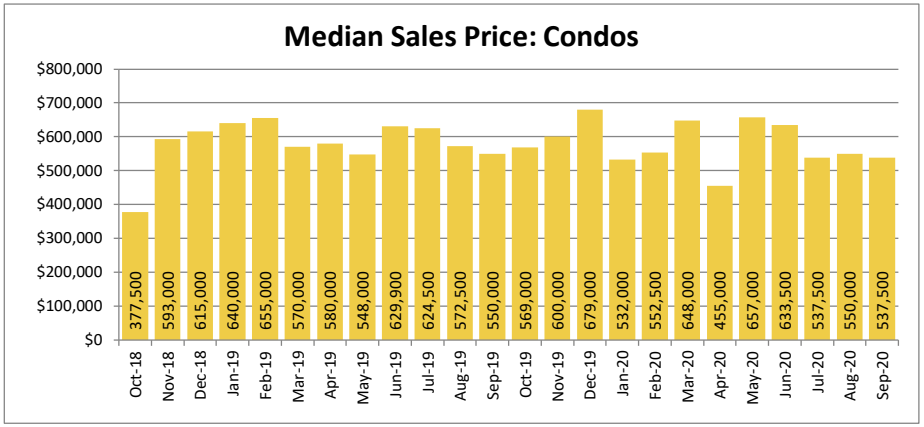
Closed Sales: Condos



Median Sales Price: Single Family Homes



Median Sales Price: Condos



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Local Market Update

September 2020

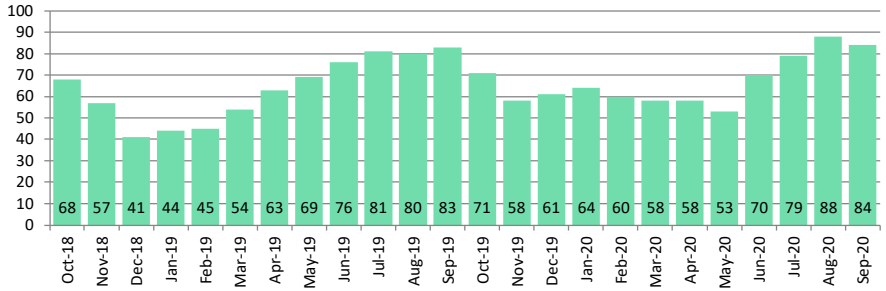
Honolulu Board of REALTORS®

Ewa Plain
1-9-1

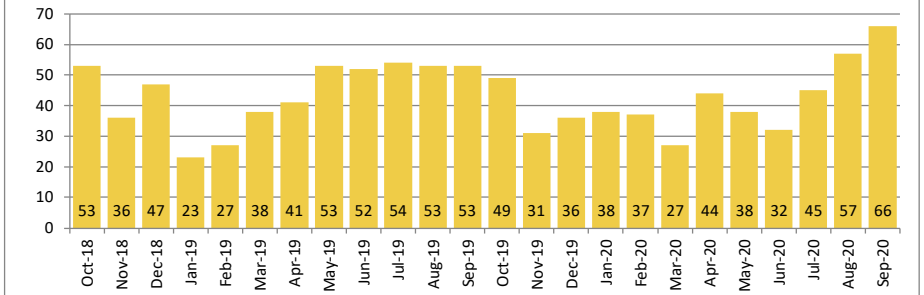
Single Family Homes	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	71	78	-9%	660	813	-19%
Closed Sales	84	83	1%	614	595	3%
Median Sales Price	$750,000	$680,000	10%	$701,000	$681,000	3%
Percent of Original List Price Received	100.7%	98.8%	2%	100.0%	98.7%	1%
Median Days on Market	6	23	-74%	12	24	-50%
Inventory of Homes for Sale	83	213	-61%	-	-	-

Condos	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	59	42	40%	467	501	-7%
Closed Sales	66	53	25%	384	394	-3%
Median Sales Price	$569,500	$515,000	11%	$521,000	$512,000	2%
Percent of Original List Price Received	100.0%	99.1%	1%	99.8%	99.0%	1%
Median Days on Market	14	18	-22%	15	21	-29%
Inventory of Homes for Sale	85	101	-16%	-	-	-

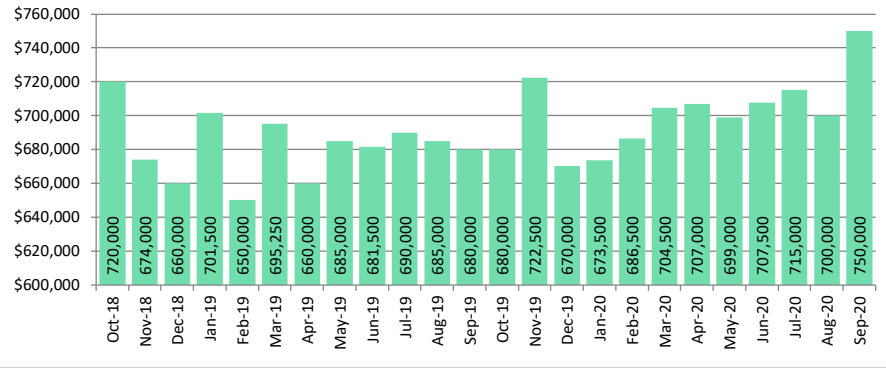
Closed Sales: Single Family Homes



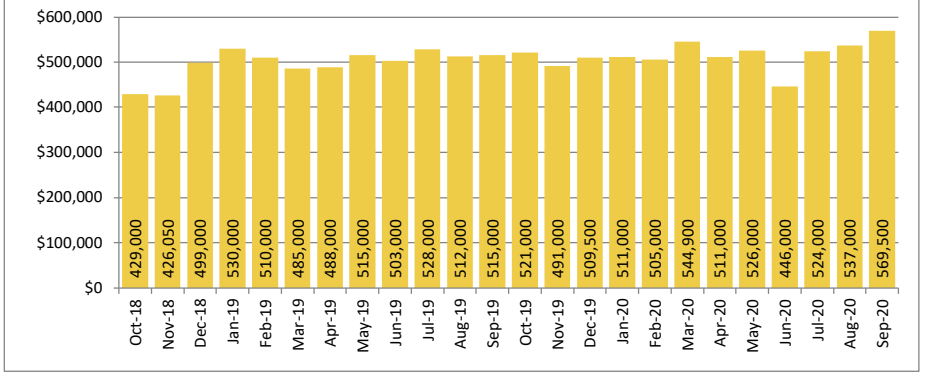
Closed Sales: Condos



Median Sales Price: Single Family Homes



Median Sales Price: Condos



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Local Market Update

September 2020

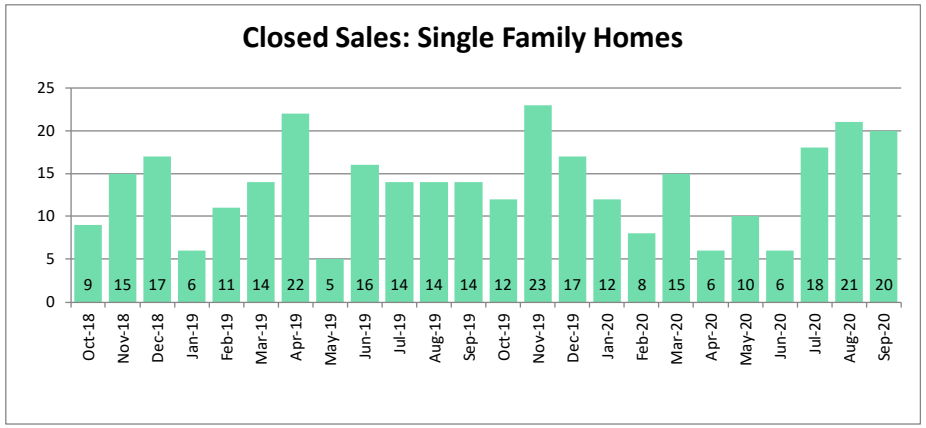
Honolulu Board of REALTORS®

Hawaii Kai
1-3-9

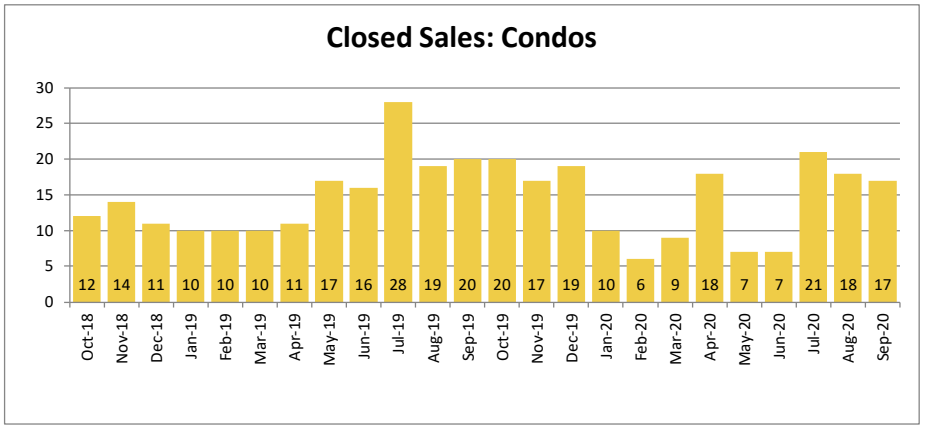
Single Family Homes	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	20	24	-17%	165	205	-20%
Closed Sales	20	14	43%	116	116	0%
Median Sales Price	$1,467,000	$1,082,000	36%	$1,234,000	$1,089,000	13%
Percent of Original List Price Received	96.7%	96.0%	1%	96.7%	97.1%	0%
Median Days on Market	37	47	-21%	35	29	21%
Inventory of Homes for Sale	59	87	-32%	-	-	-

Condos	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	25	29	-14%	203	250	-19%
Closed Sales	17	20	-15%	113	141	-20%
Median Sales Price	$680,000	$724,000	-6%	$680,000	$688,000	-1%
Percent of Original List Price Received	98.1%	96.0%	2%	98.1%	97.3%	1%
Median Days on Market	58	65	-11%	30	36	-17%
Inventory of Homes for Sale	65	82	-21%	-	-	-

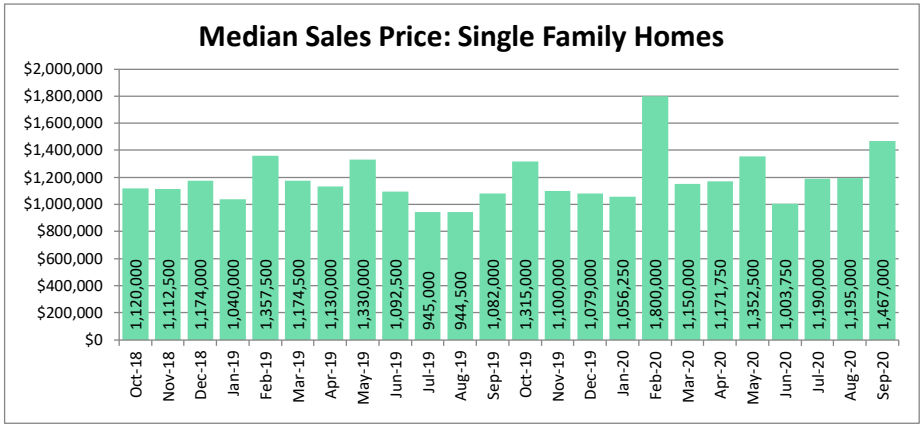
Closed Sales: Single Family Homes



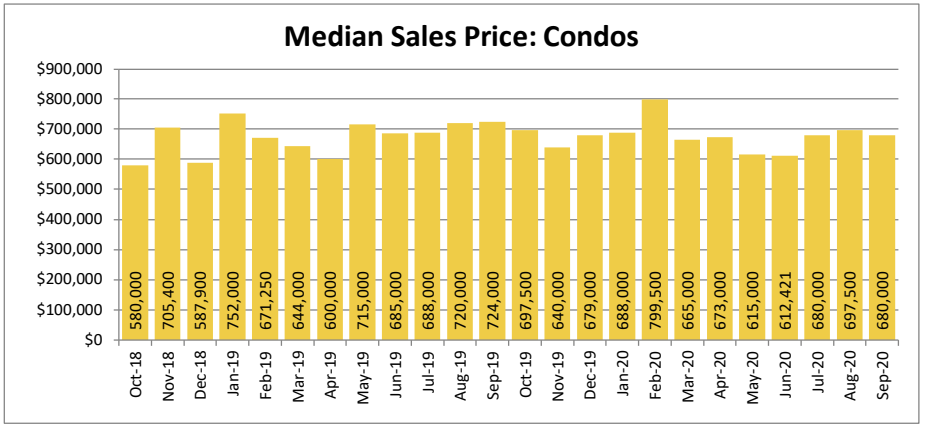
Closed Sales: Condos



Median Sales Price: Single Family Homes



Median Sales Price: Condos



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Local Market Update

September 2020

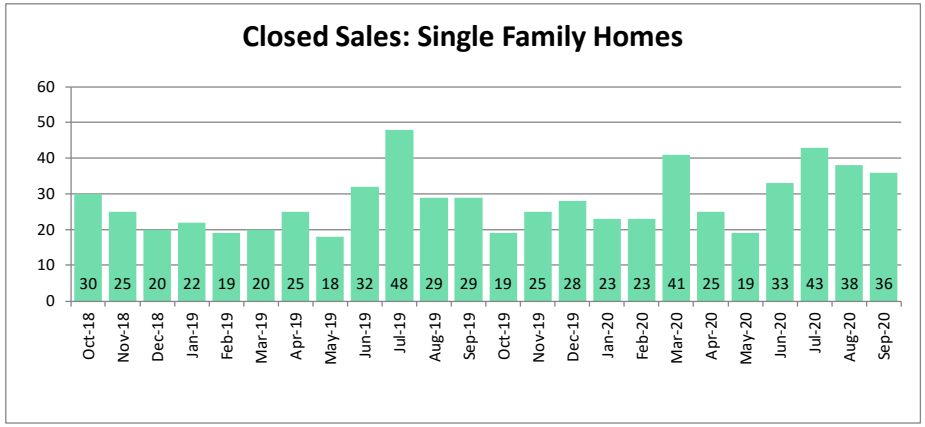
Kailua - Waimanalo

1-4-1 to Selected 1-4-4

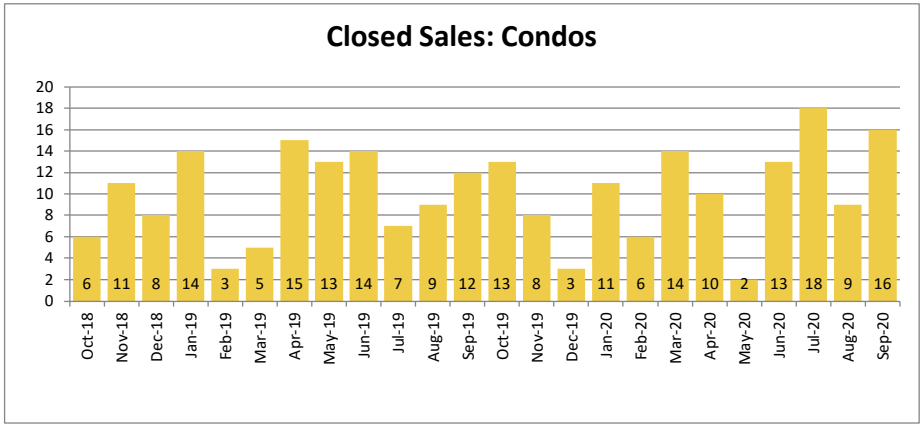
Single Family Homes	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	47	40	18%	303	380	-20%
Closed Sales	36	29	24%	281	242	16%
Median Sales Price	$1,169,750	$1,175,000	0%	$1,200,000	$1,100,000	9%
Percent of Original List Price Received	99.1%	95.9%	3%	98.1%	97.4%	1%
Median Days on Market	13	35	-63%	24	21	14%
Inventory of Homes for Sale	85	149	-43%	-	-	-

Condos	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	14	7	100%	135	123	10%
Closed Sales	16	12	33%	99	92	8%
Median Sales Price	$615,000	$542,000	13%	$622,500	$603,000	3%
Percent of Original List Price Received	99.3%	99.2%	0%	98.7%	98.7%	0%
Median Days on Market	14	12	17%	26	19	37%
Inventory of Homes for Sale	38	34	12%	-	-	-

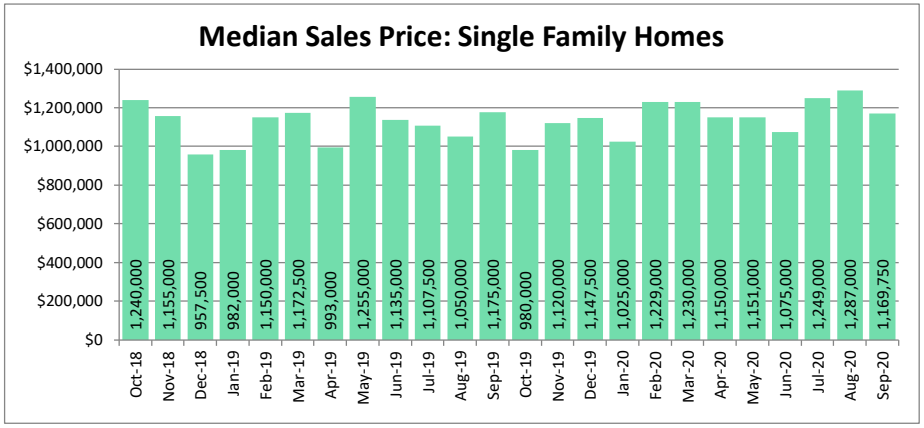
Closed Sales: Single Family Homes



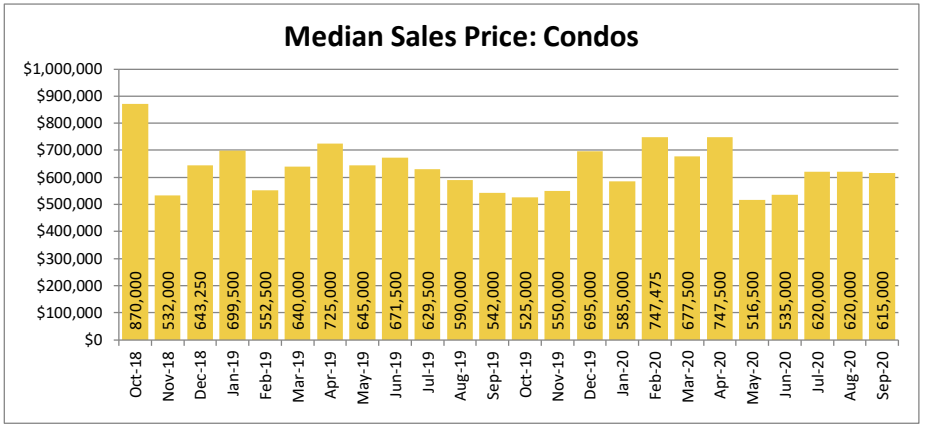
Closed Sales: Condos



Median Sales Price: Single Family Homes



Median Sales Price: Condos



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Local Market Update

September 2020

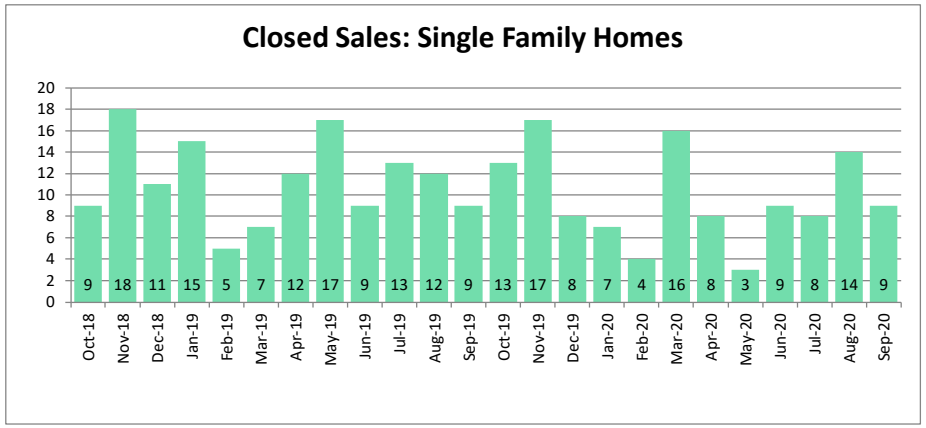
Kalihi - Palama

1-1-2 to 1-1-7

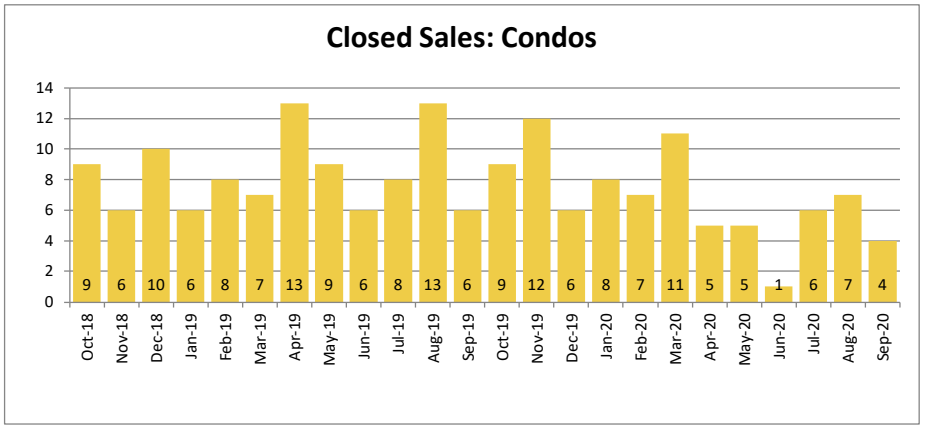
Single Family Homes	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	12	20	-40%	120	163	-26%
Closed Sales	9	9	0%	78	99	-21%
Median Sales Price	$920,000	$670,000	37%	$807,500	$775,000	4%
Percent of Original List Price Received	94.4%	100.0%	-6%	97.3%	97.8%	-1%
Median Days on Market	60	17	253%	15	28	-46%
Inventory of Homes for Sale	49	67	-27%	-	-	-

Condos	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	14	12	17%	105	126	-17%
Closed Sales	4	6	-33%	54	76	-29%
Median Sales Price	$380,000	$407,500	-7%	$372,500	$400,000	-7%
Percent of Original List Price Received	97.6%	98.2%	-1%	97.7%	98.2%	-1%
Median Days on Market	20	19	5%	32	22	45%
Inventory of Homes for Sale	52	46	13%	-	-	-

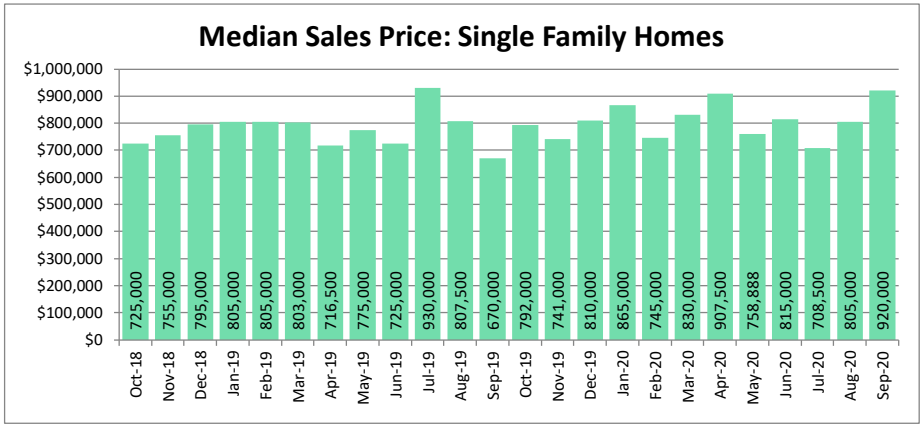
Closed Sales: Single Family Homes



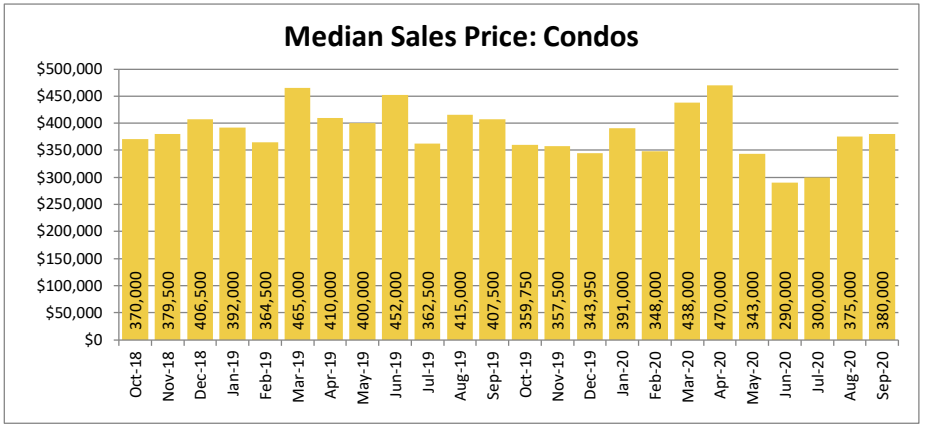
Closed Sales: Condos



Median Sales Price: Single Family Homes



Median Sales Price: Condos



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Local Market Update

September 2020

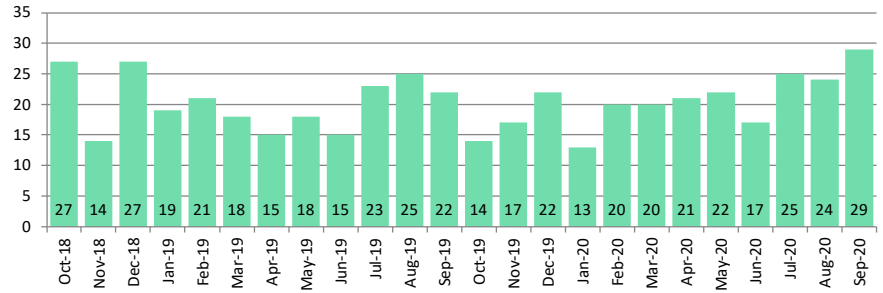
Kaneohe

Selected 1-4-4 to 1-4-7

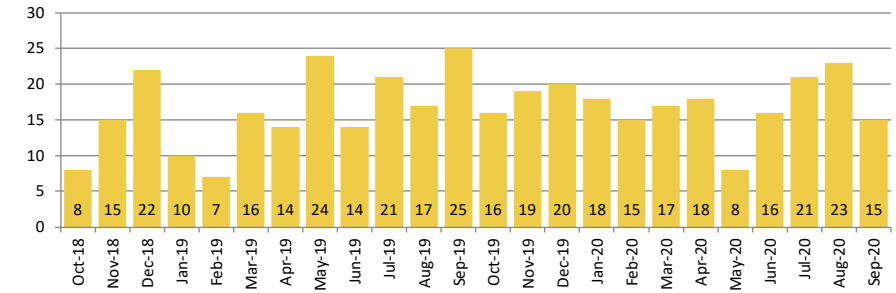
Single Family Homes	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	20	22	-9%	223	259	-14%
Closed Sales	29	22	32%	191	176	9%
Median Sales Price	$920,000	$907,500	1%	$867,500	$892,500	-3%
Percent of Original List Price Received	100.0%	96.7%	3%	98.3%	98.1%	0%
Median Days on Market	8	33	-76%	19	17	12%
Inventory of Homes for Sale	46	85	-46%	-	-	-

Condos	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	10	36	-72%	183	259	-29%
Closed Sales	15	25	-40%	151	148	2%
Median Sales Price	$500,000	$575,000	-13%	$555,000	$580,000	-4%
Percent of Original List Price Received	100.0%	97.9%	2%	98.5%	98.9%	0%
Median Days on Market	12	34	-65%	27	21	29%
Inventory of Homes for Sale	51	88	-42%	-	-	-

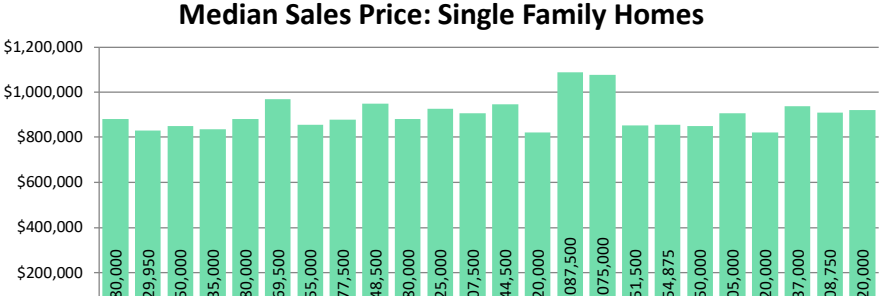
Closed Sales: Single Family Homes



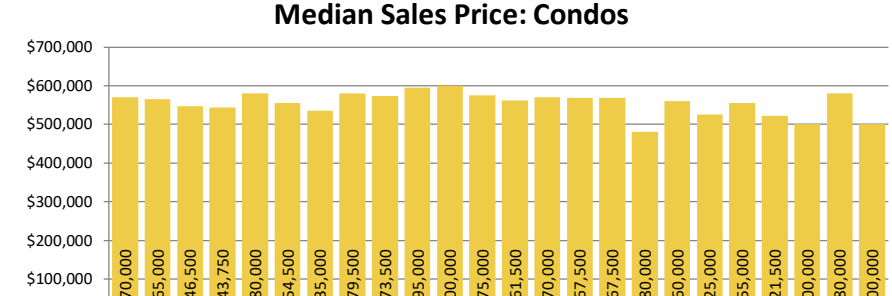
Closed Sales: Condos



Median Sales Price: Single Family Homes



Median Sales Price: Condos



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Local Market Update

September 2020

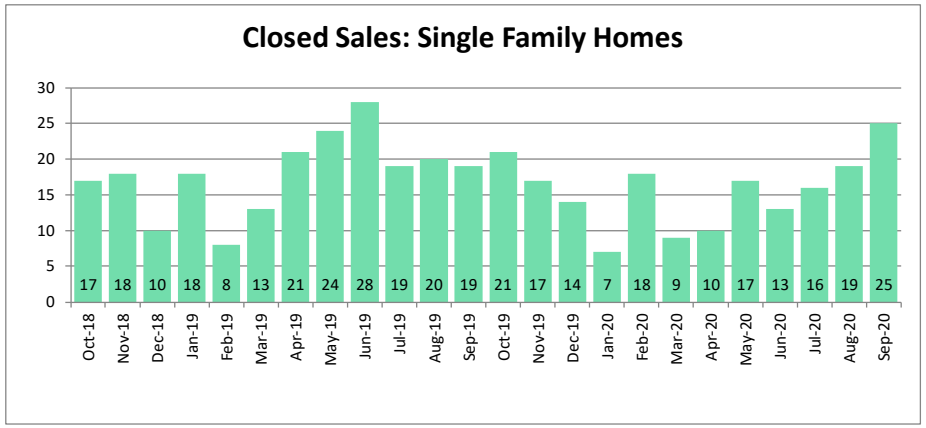
Kapahulu - Diamond Head

1-3-1 to 1-3-4

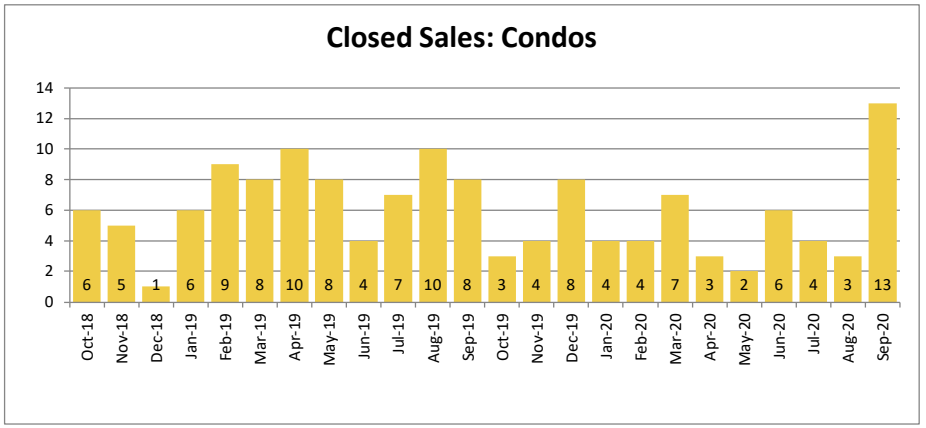
Single Family Homes	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	21	38	-45%	228	298	-23%
Closed Sales	25	19	32%	134	170	-21%
Median Sales Price	$970,000	$900,000	8%	$965,000	$1,065,000	-9%
Percent of Original List Price Received	100.0%	97.9%	2%	97.2%	96.3%	1%
Median Days on Market	12	21	-43%	22	18	22%
Inventory of Homes for Sale	101	121	-17%	-	-	-

Condos	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	14	13	8%	99	109	-9%
Closed Sales	13	8	63%	46	70	-34%
Median Sales Price	$670,000	$1,122,500	-40%	$544,000	$547,500	-1%
Percent of Original List Price Received	97.2%	95.6%	2%	97.5%	97.1%	0%
Median Days on Market	15	80	-81%	19	28	-32%
Inventory of Homes for Sale	62	52	19%	-	-	-

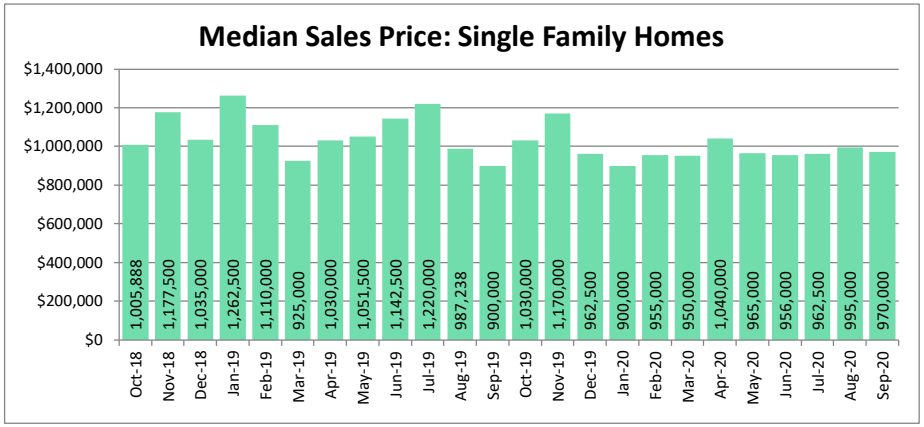
Closed Sales: Single Family Homes



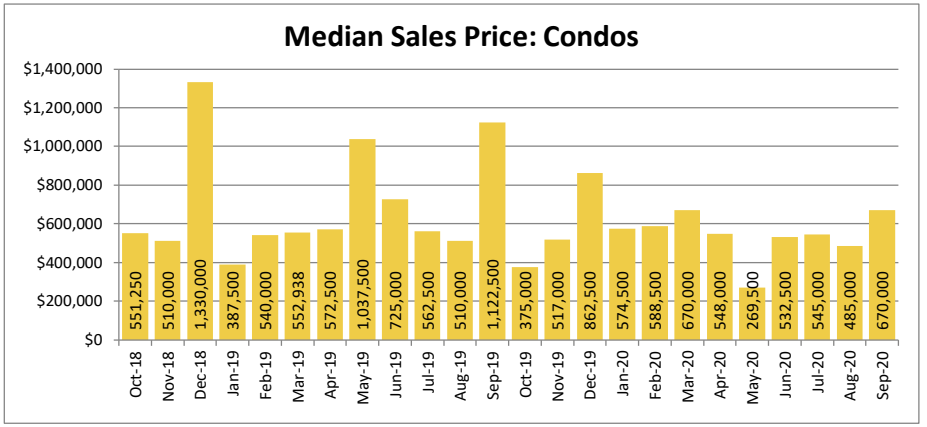
Closed Sales: Condos



Median Sales Price: Single Family Homes



Median Sales Price: Condos



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Local Market Update

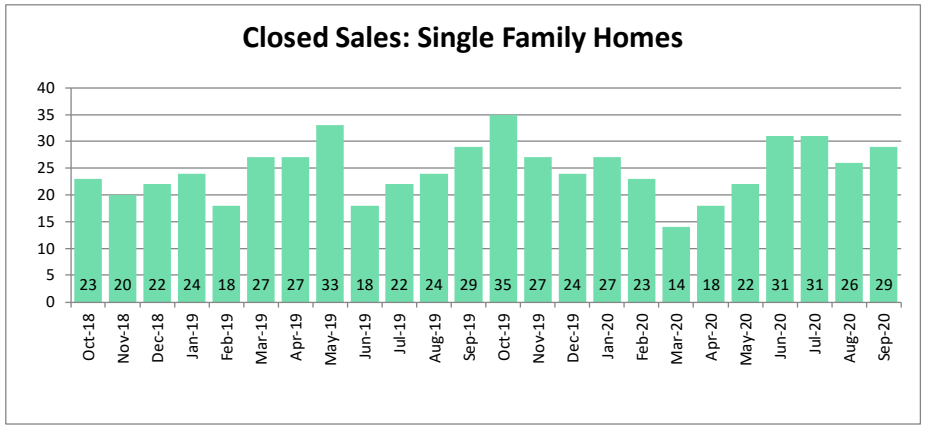
September 2020

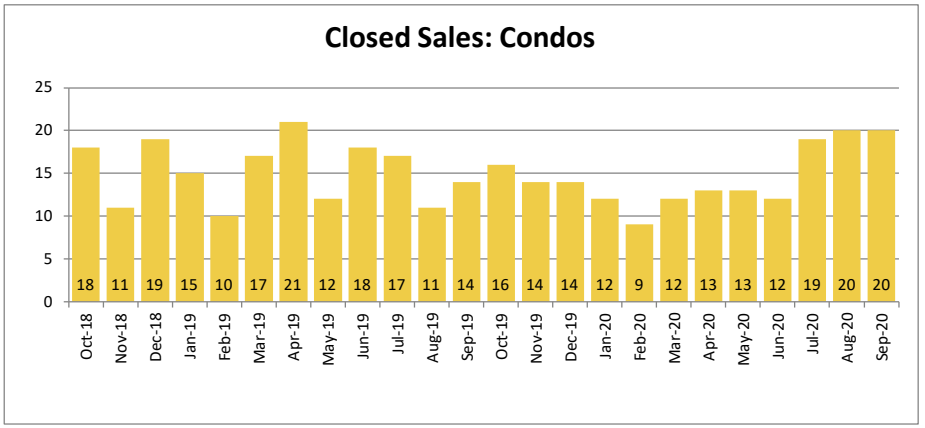
Makaha - Nanakuli

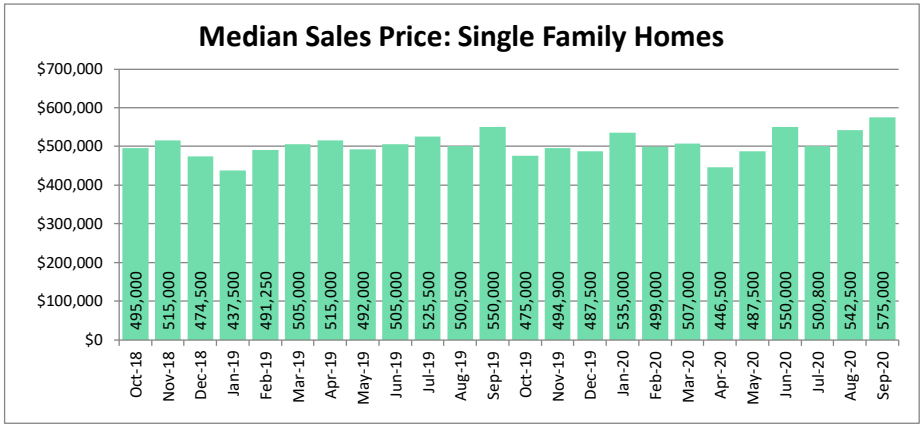
1-8-1 to 1-8-9

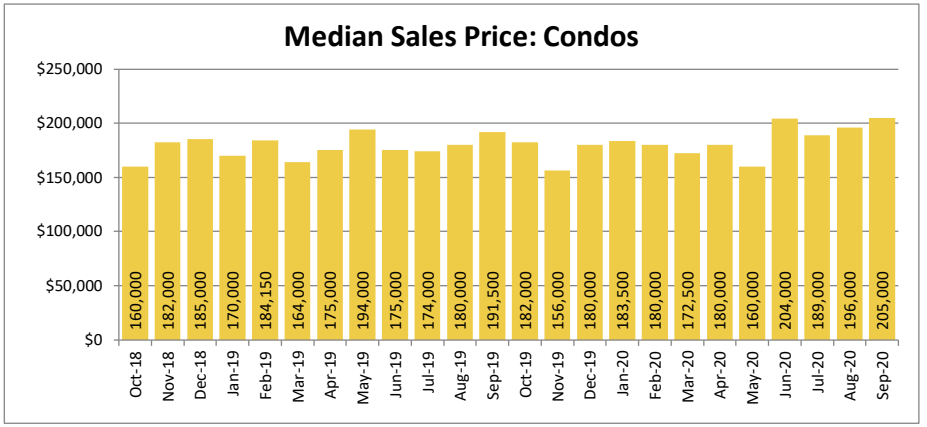
Single Family Homes	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	15	34	-56%	275	340	-19%
Closed Sales	29	29	0%	221	222	0%
Median Sales Price	$575,000	$550,000	5%	$521,000	$505,000	3%
Percent of Original List Price Received	100.0%	98.1%	2%	99.2%	97.7%	2%
Median Days on Market	12	39	-69%	31	34	-9%
Inventory of Homes for Sale	76	116	-34%	-	-	-

Condos	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	21	16	31%	207	213	-3%
Closed Sales	20	14	43%	130	135	-4%
Median Sales Price	$205,000	$191,500	7%	$185,000	$180,000	3%
Percent of Original List Price Received	98.5%	98.8%	0%	97.5%	96.9%	1%
Median Days on Market	29	25	16%	34	31	10%
Inventory of Homes for Sale	80	89	-10%	-	-	-









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Local Market Update

September 2020

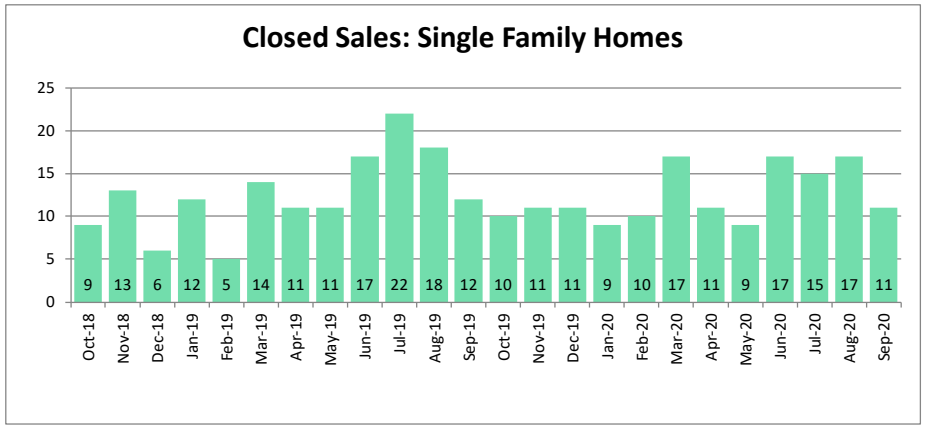
Makakilo

1-9-2 to 1-9-3

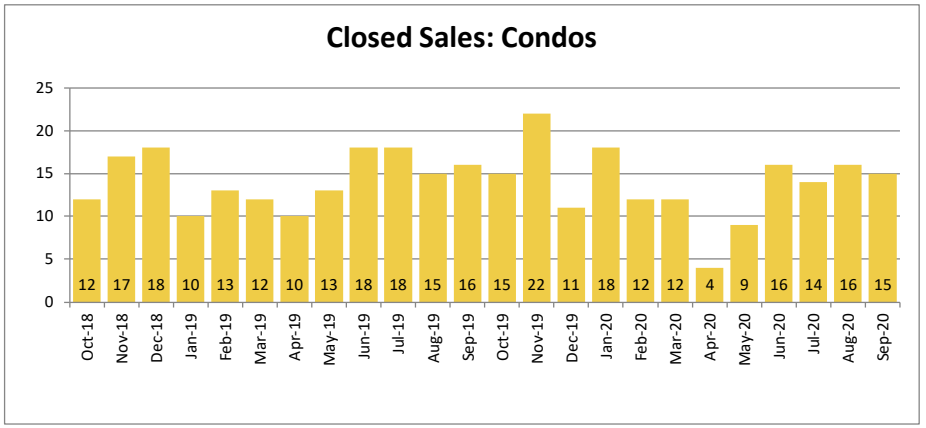
Single Family Homes	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	14	9	56%	121	170	-29%
Closed Sales	11	12	-8%	116	122	-5%
Median Sales Price	$880,000	$809,500	9%	$780,000	$704,000	11%
Percent of Original List Price Received	102.1%	98.6%	4%	99.4%	98.2%	1%
Median Days on Market	8	32	-75%	13	25	-48%
Inventory of Homes for Sale	26	42	-38%	-	-	-

Condos	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	11	23	-52%	115	166	-31%
Closed Sales	15	16	-6%	116	125	-7%
Median Sales Price	$418,000	$402,750	4%	$415,000	$405,000	2%
Percent of Original List Price Received	100.0%	98.7%	1%	99.0%	98.8%	0%
Median Days on Market	21	15	40%	22	21	5%
Inventory of Homes for Sale	21	47	-55%	-	-	-

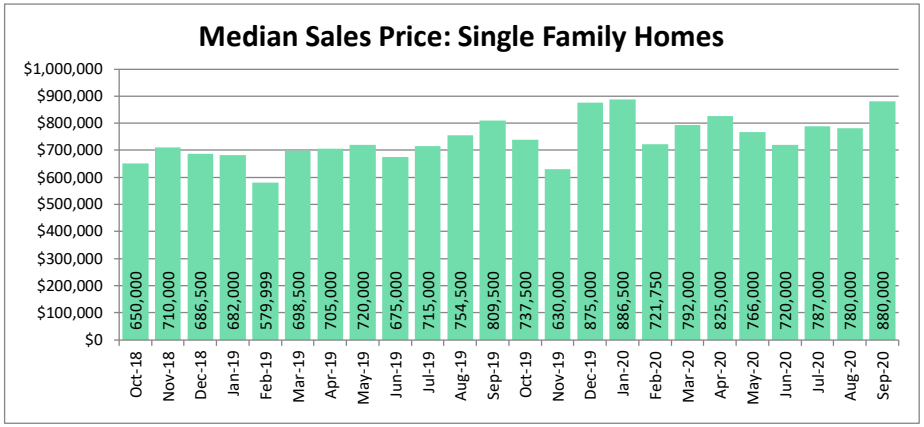
Closed Sales: Single Family Homes



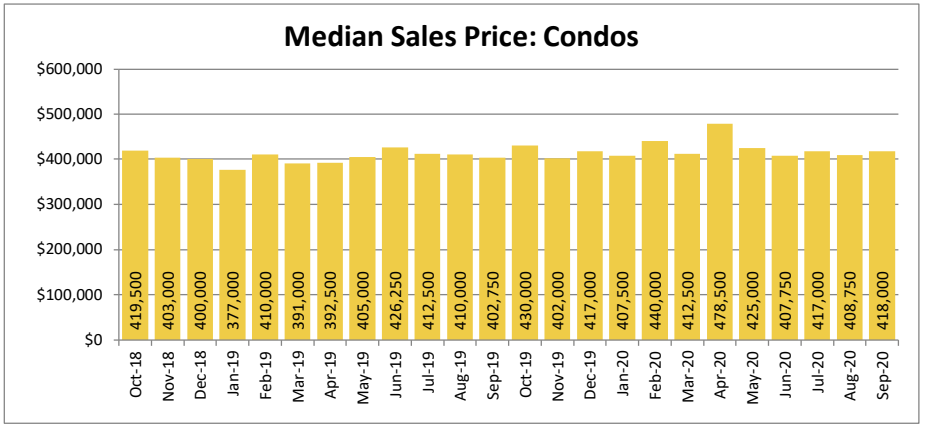
Closed Sales: Condos



Median Sales Price: Single Family Homes



Median Sales Price: Condos



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Local Market Update

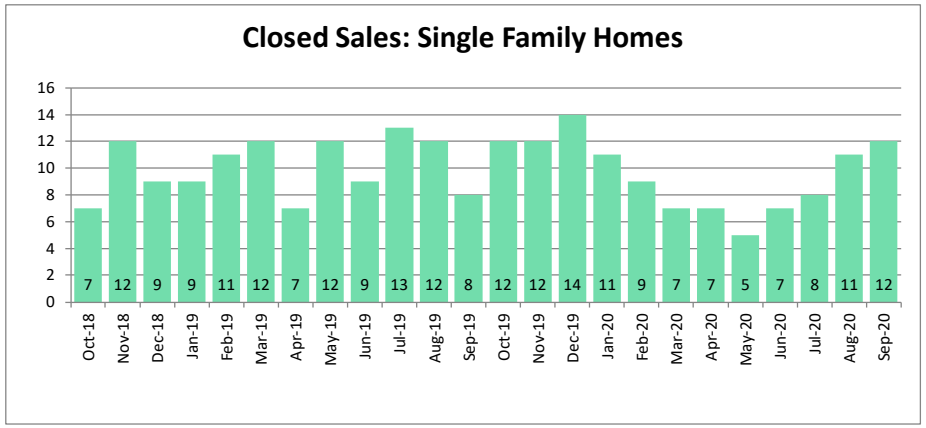
September 2020

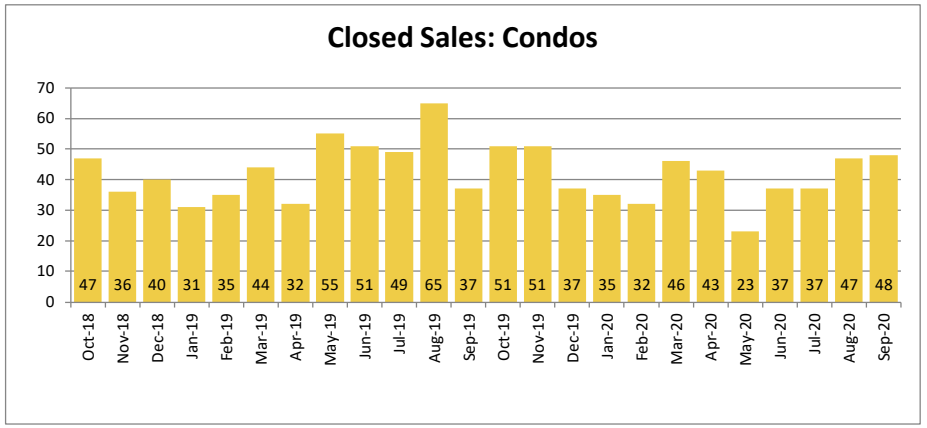
Makiki - Moiliili

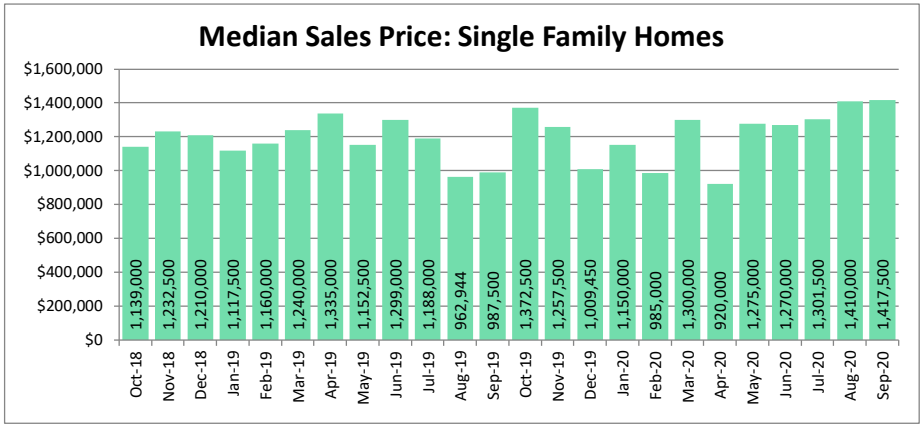
1-2-4 to 1-2-9 (except 1-2-6)

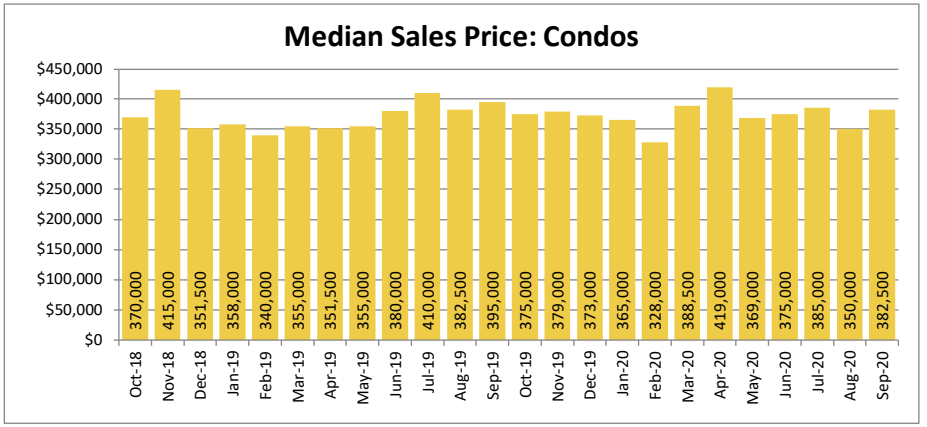
Single Family Homes	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	13	23	-43%	127	164	-23%
Closed Sales	12	8	50%	77	93	-17%
Median Sales Price	$1,417,500	$987,500	44%	$1,225,000	$1,150,000	7%
Percent of Original List Price Received	100.0%	99.7%	0%	97.6%	95.7%	2%
Median Days on Market	8	16	-50%	21	26	-19%
Inventory of Homes for Sale	53	71	-25%	-	-	-

Condos	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	65	78	-17%	578	675	-14%
Closed Sales	48	37	30%	348	399	-13%
Median Sales Price	$382,500	$395,000	-3%	$376,000	$370,000	2%
Percent of Original List Price Received	96.9%	98.0%	-1%	96.7%	97.1%	0%
Median Days on Market	29	28	4%	35	31	13%
Inventory of Homes for Sale	239	251	-5%	-	-	-









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Local Market Update

September 2020

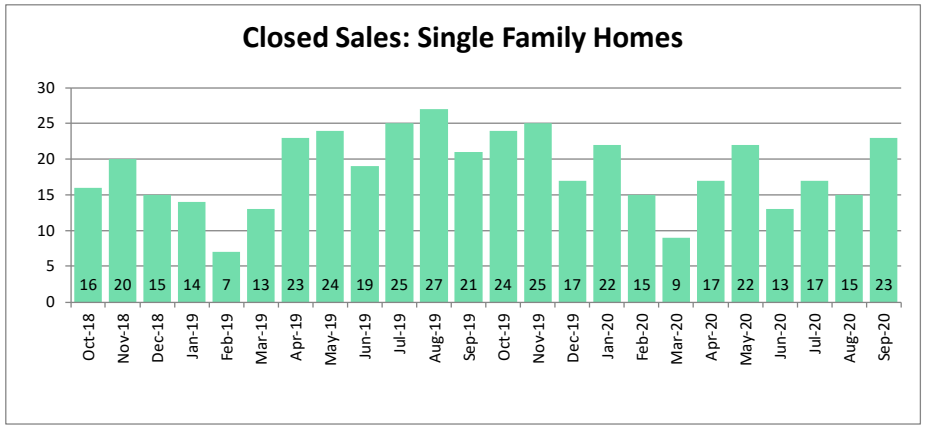
Mililani

Selected 1-9-4 to 1-9-5

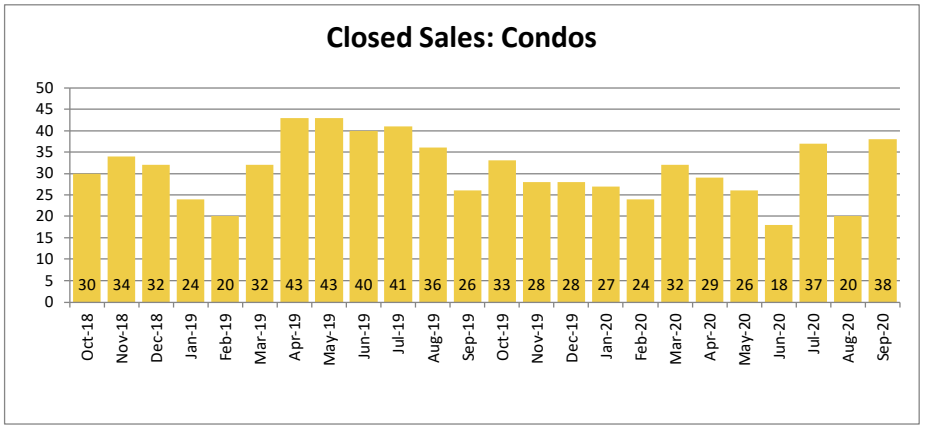
Single Family Homes	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	13	25	-48%	152	260	-42%
Closed Sales	23	21	10%	153	173	-12%
Median Sales Price	$891,000	$775,000	15%	$825,500	$777,000	6%
Percent of Original List Price Received	100.6%	98.9%	2%	100.0%	98.4%	2%
Median Days on Market	8	26	-69%	10	22	-55%
Inventory of Homes for Sale	16	67	-76%	-	-	-

Condos	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	36	31	16%	285	363	-21%
Closed Sales	38	26	46%	251	305	-18%
Median Sales Price	$414,750	$424,500	-2%	$408,000	$407,000	0%
Percent of Original List Price Received	100.0%	99.4%	1%	100.0%	99.2%	1%
Median Days on Market	12	11	9%	15	13	15%
Inventory of Homes for Sale	65	77	-16%	-	-	-

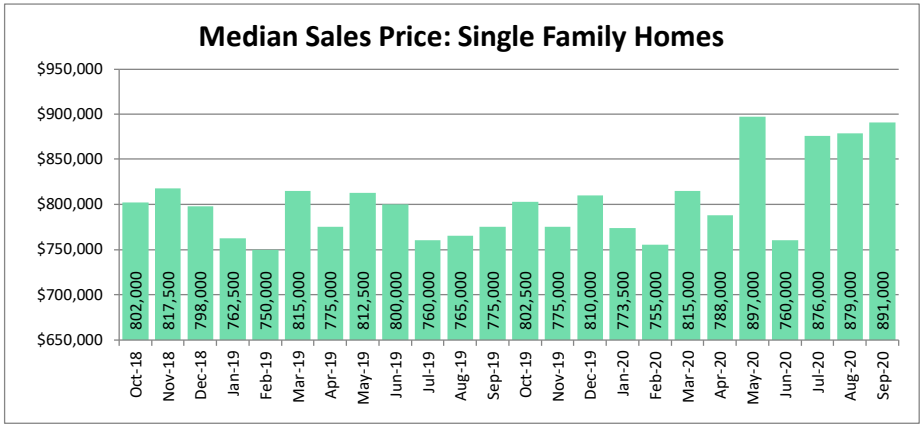
Closed Sales: Single Family Homes



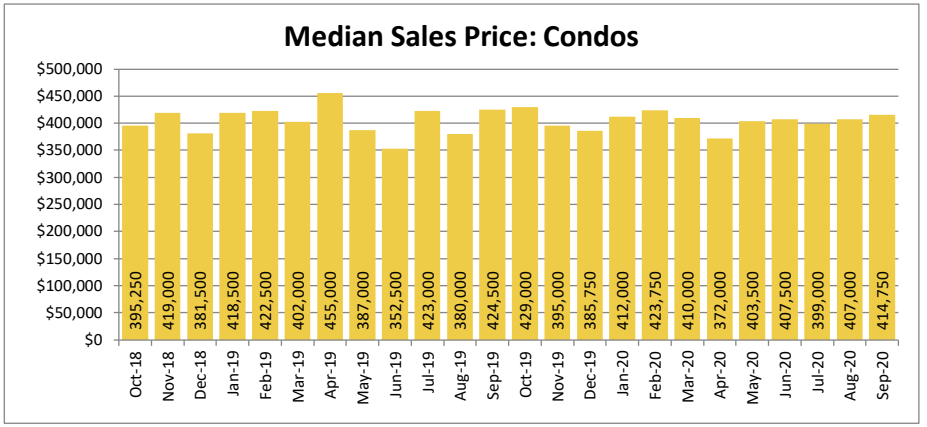
Closed Sales: Condos



Median Sales Price: Single Family Homes



Median Sales Price: Condos



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Local Market Update

September 2020

Honolulu Board of REALTORS®

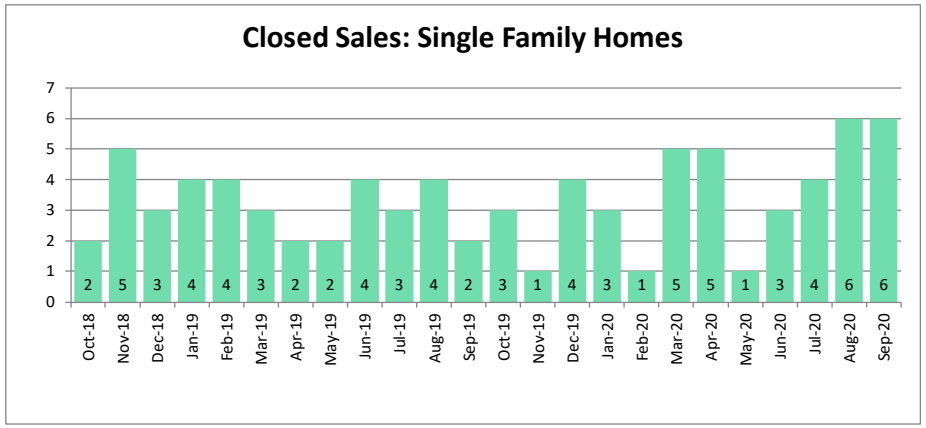
Moanalua - Salt Lake

1-1-1

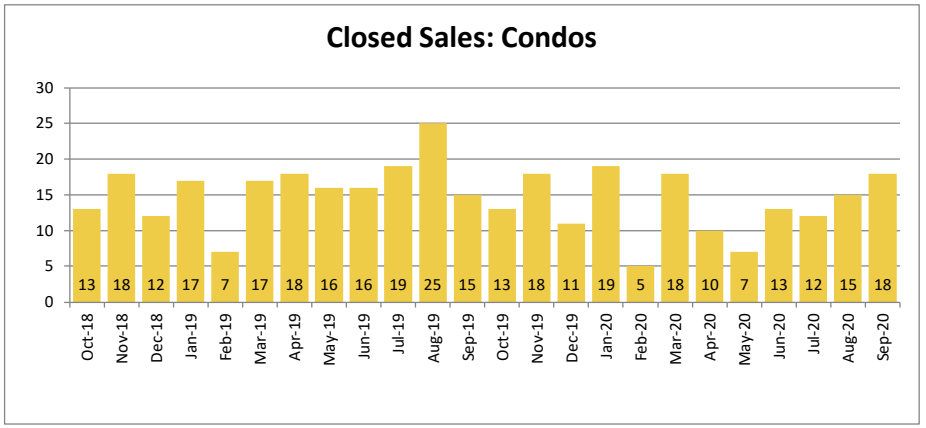
Single Family Homes	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	2	3	-33%	48	37	30%
Closed Sales	6	2	200%	34	28	21%
Median Sales Price	$912,500	$699,000	31%	$902,500	$840,500	7%
Percent of Original List Price Received	100.7%	93.6%	8%	100.0%	98.6%	1%
Median Days on Market	6	49	-88%	16	27	-41%
Inventory of Homes for Sale	9	16	-44%	-	-	-

Condos	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	14	25	-44%	161	216	-25%
Closed Sales	18	15	20%	117	150	-22%
Median Sales Price	$425,000	$374,000	14%	$398,000	$390,000	2%
Percent of Original List Price Received	98.7%	97.0%	2%	97.4%	98.4%	-1%
Median Days on Market	32	14	129%	40	20	100%
Inventory of Homes for Sale	61	54	13%	-	-	-

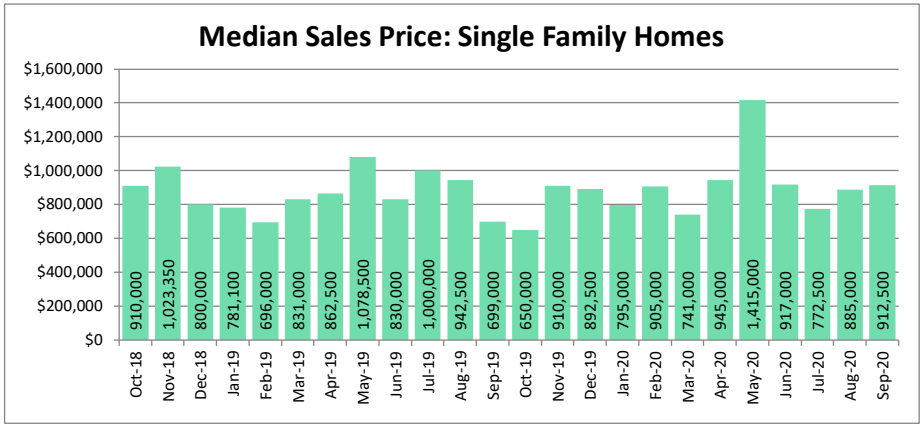
Closed Sales: Single Family Homes



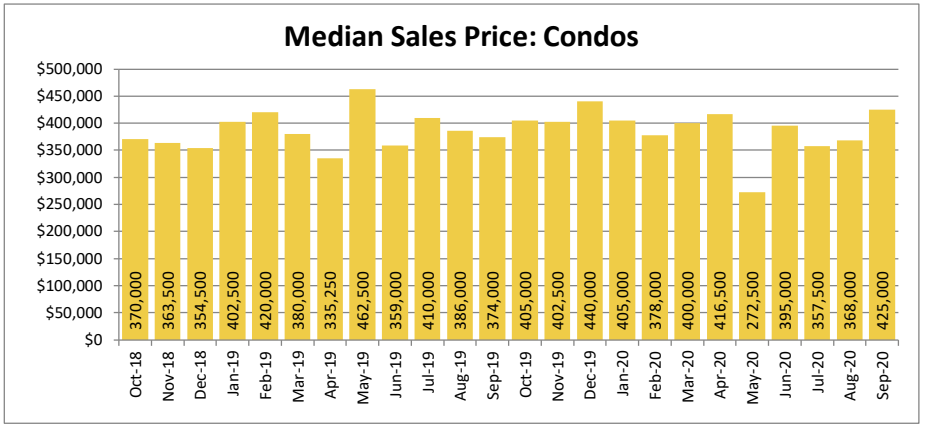
Closed Sales: Condos



Median Sales Price: Single Family Homes



Median Sales Price: Condos



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Local Market Update

September 2020

Honolulu Board of REALTORS®

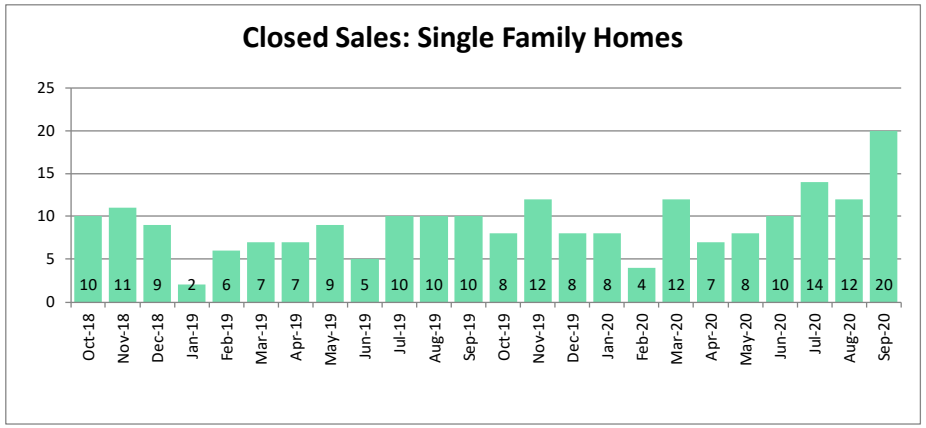
North Shore

1-5-6 to 1-6-9

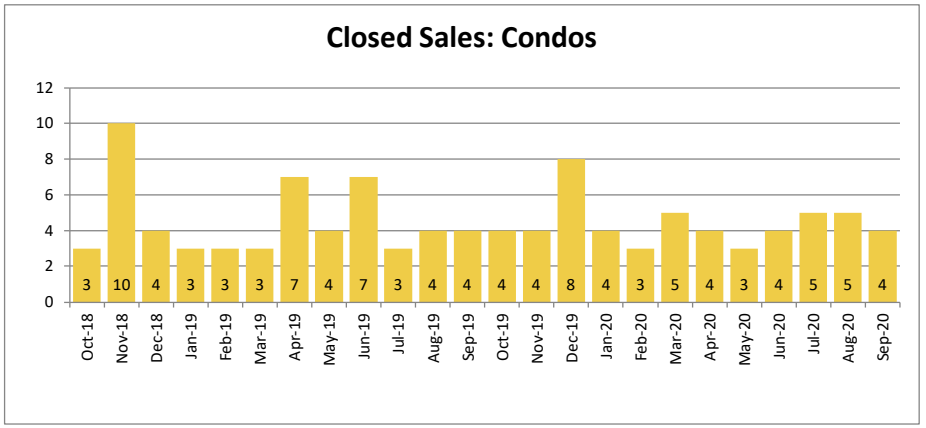
Single Family Homes	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	24	21	14%	154	181	-15%
Closed Sales	20	10	100%	95	66	44%
Median Sales Price	$1,312,000	$1,420,500	-8%	$1,100,000	$930,000	18%
Percent of Original List Price Received	97.8%	94.3%	4%	96.0%	96.0%	0%
Median Days on Market	22	49	-55%	47	26	81%
Inventory of Homes for Sale	80	91	-12%	-	-	-

Condos	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	9	9	0%	62	74	-16%
Closed Sales	4	4	0%	37	38	-3%
Median Sales Price	$524,450	$338,250	55%	$483,350	$482,500	0%
Percent of Original List Price Received	98.3%	102.0%	-4%	97.8%	99.4%	-2%
Median Days on Market	32	18	78%	26	16	63%
Inventory of Homes for Sale	23	35	-34%	-	-	-

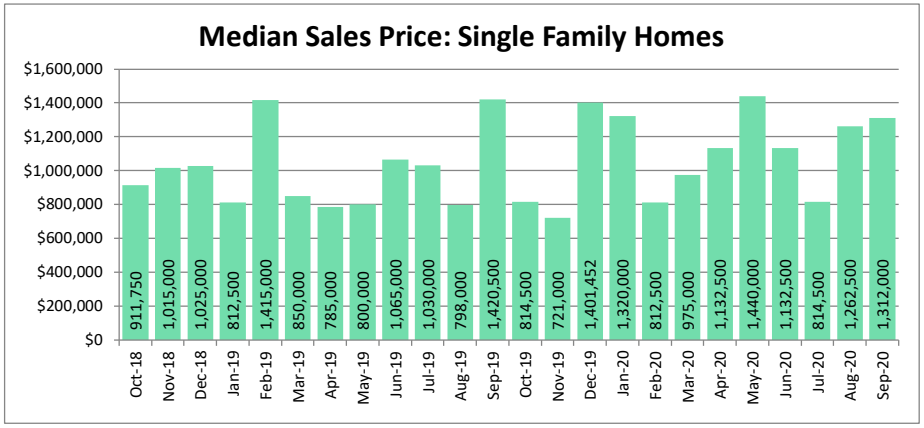
Closed Sales: Single Family Homes



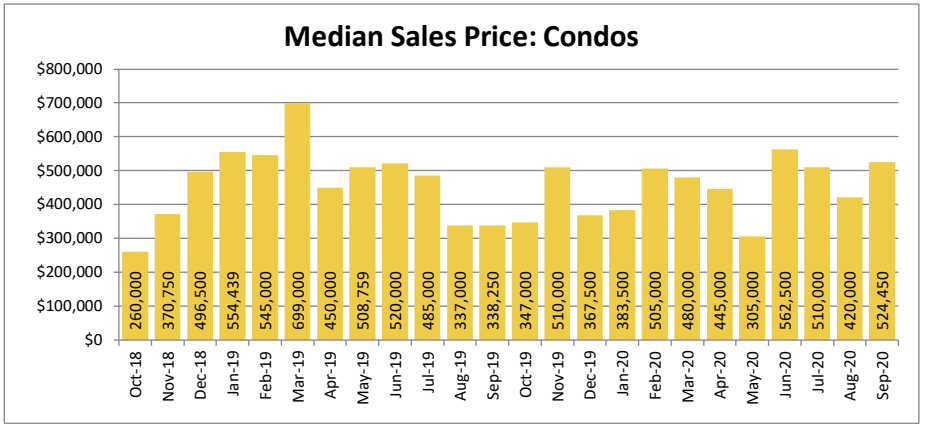
Closed Sales: Condos



Median Sales Price: Single Family Homes



Median Sales Price: Condos



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Local Market Update

September 2020

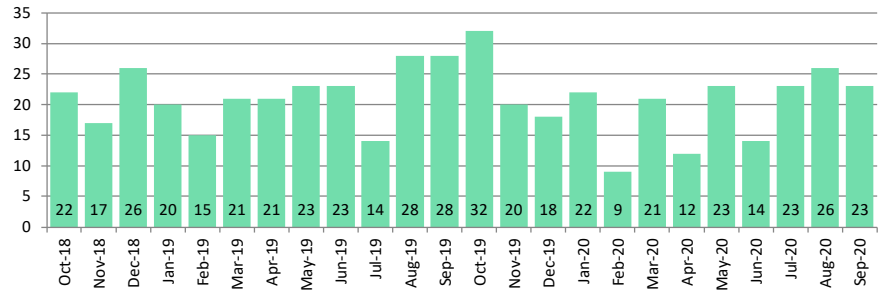
Pearl City - Aiea

1-9-6 to 1-9-9

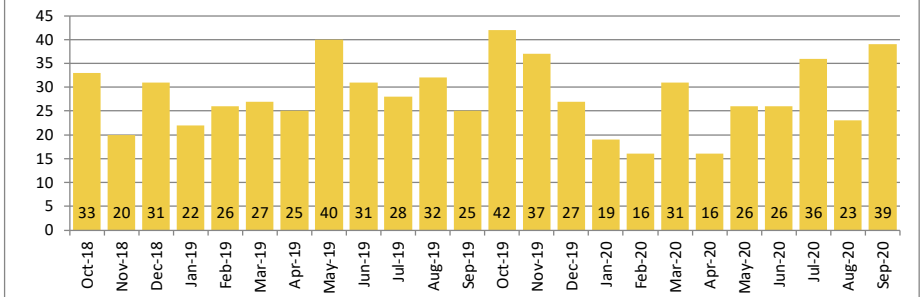
Single Family Homes	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	22	28	-21%	204	265	-23%
Closed Sales	23	28	-18%	173	193	-10%
Median Sales Price	$795,000	$833,500	-5%	$805,000	$780,000	3%
Percent of Original List Price Received	100.0%	96.7%	3%	98.8%	98.5%	0%
Median Days on Market	9	28	-68%	12	16	-25%
Inventory of Homes for Sale	41	84	-51%	-	-	-

Condos	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	31	33	-6%	286	336	-15%
Closed Sales	39	25	56%	232	256	-9%
Median Sales Price	$415,000	$385,000	8%	$392,750	$388,000	1%
Percent of Original List Price Received	100.0%	98.6%	1%	98.6%	98.6%	0%
Median Days on Market	7	20	-65%	16	18	-11%
Inventory of Homes for Sale	72	90	-20%	-	-	-

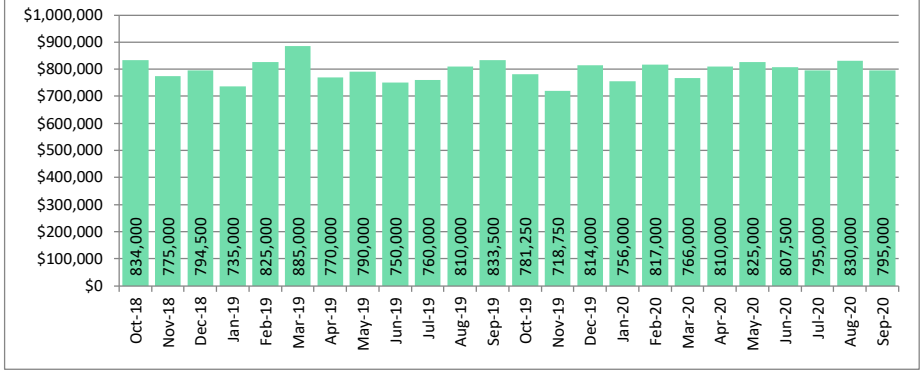
Closed Sales: Single Family Homes



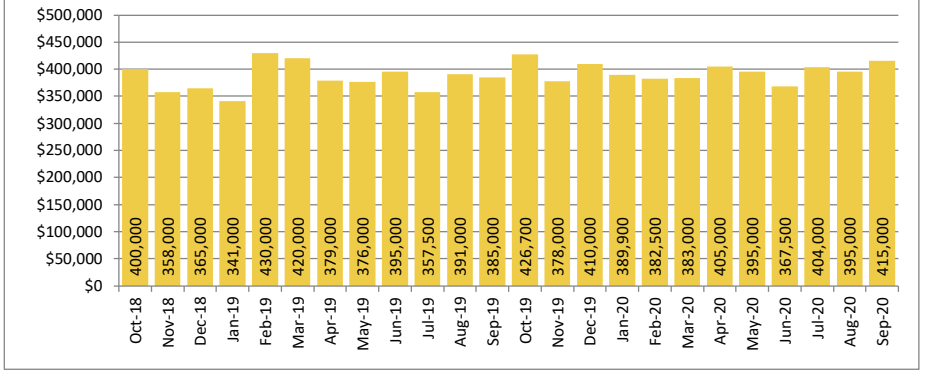
Closed Sales: Condos



Median Sales Price: Single Family Homes



Median Sales Price: Condos



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Local Market Update

September 2020

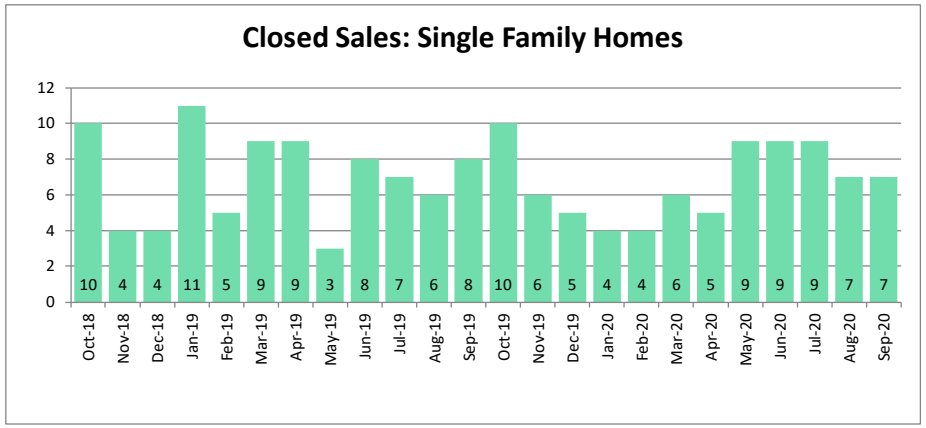
Wahiawa

1-7-1 to 1-7-7

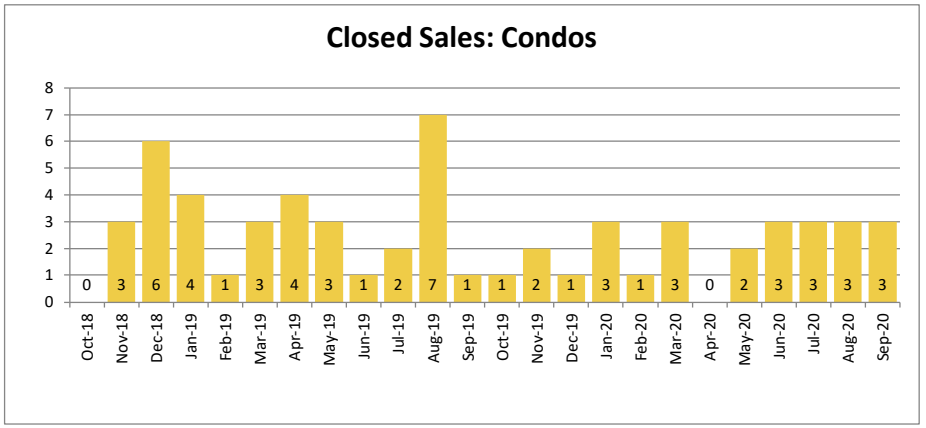
Single Family Homes	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	9	11	-18%	76	77	-1%
Closed Sales	7	8	-13%	60	66	-9%
Median Sales Price	$730,000	$645,500	13%	$665,000	$640,500	4%
Percent of Original List Price Received	99.4%	98.5%	1%	100.0%	98.7%	1%
Median Days on Market	9	7	29%	13	18	-28%
Inventory of Homes for Sale	15	21	-29%	-	-	-

Condos	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	3	3	0%	25	36	-31%
Closed Sales	3	1	200%	21	26	-19%
Median Sales Price	$300,000	$180,000	67%	$235,000	$222,000	6%
Percent of Original List Price Received	100.0%	100.0%	0%	99.9%	98.1%	2%
Median Days on Market	14	187	-93%	14	20	-30%
Inventory of Homes for Sale	4	10	-60%	-	-	-

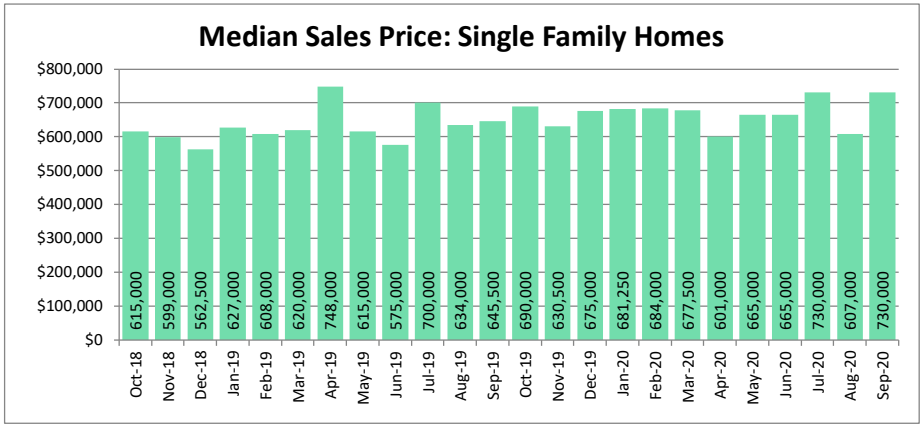
Closed Sales: Single Family Homes



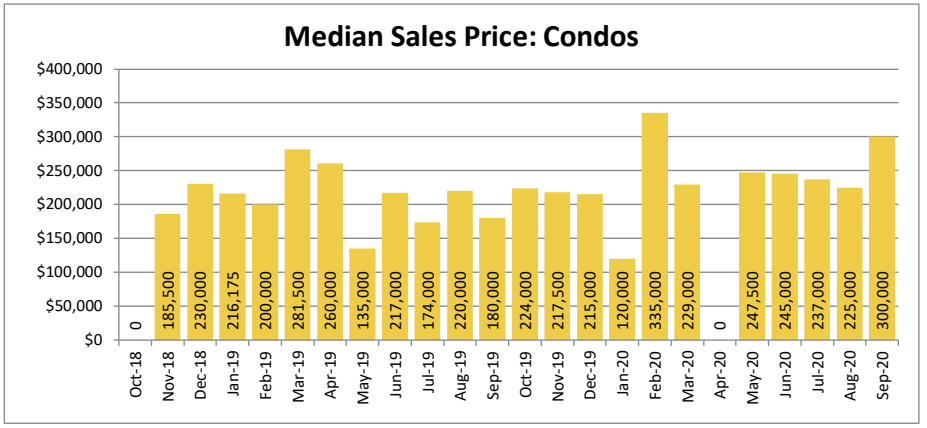
Closed Sales: Condos



Median Sales Price: Single Family Homes



Median Sales Price: Condos



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Local Market Update

September 2020

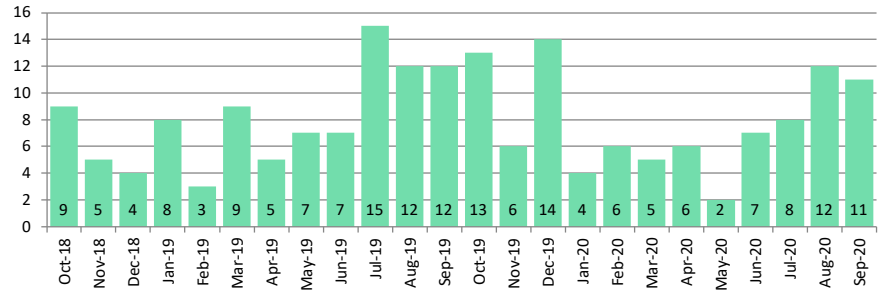
Waialae - Kahala

1-3-5

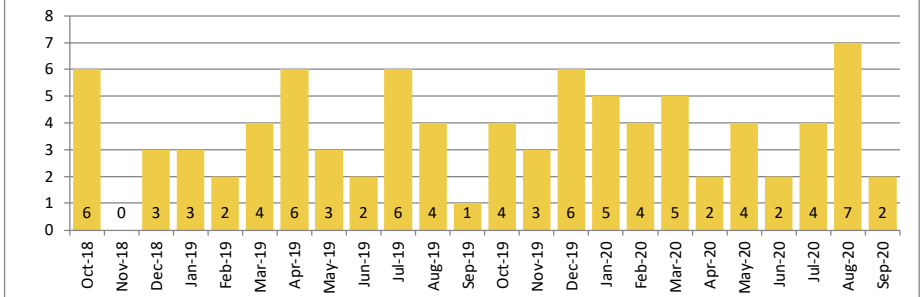
Single Family Homes	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	10	18	-44%	112	147	-24%
Closed Sales	11	12	-8%	61	78	-22%
Median Sales Price	$1,925,000	$1,670,000	15%	$1,750,000	$1,725,000	1%
Percent of Original List Price Received	97.1%	96.7%	0%	95.2%	94.8%	0%
Median Days on Market	8	28	-71%	35	39	-10%
Inventory of Homes for Sale	54	69	-22%	-	-	-

Condos	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	6	6	0%	46	50	-8%
Closed Sales	2	1	100%	35	31	13%
Median Sales Price	$1,282,500	$1,450,000	-12%	$525,000	$555,000	-5%
Percent of Original List Price Received	98.5%	93.5%	5%	100.0%	96.1%	4%
Median Days on Market	19	141	-87%	14	35	-60%
Inventory of Homes for Sale	16	24	-33%	-	-	-

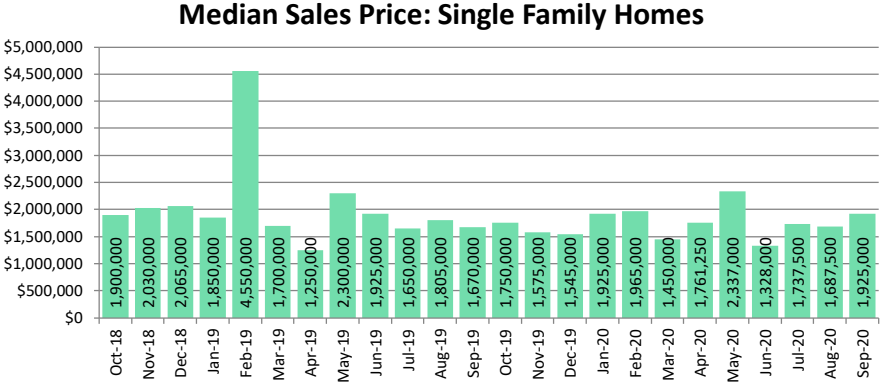
Closed Sales: Single Family Homes



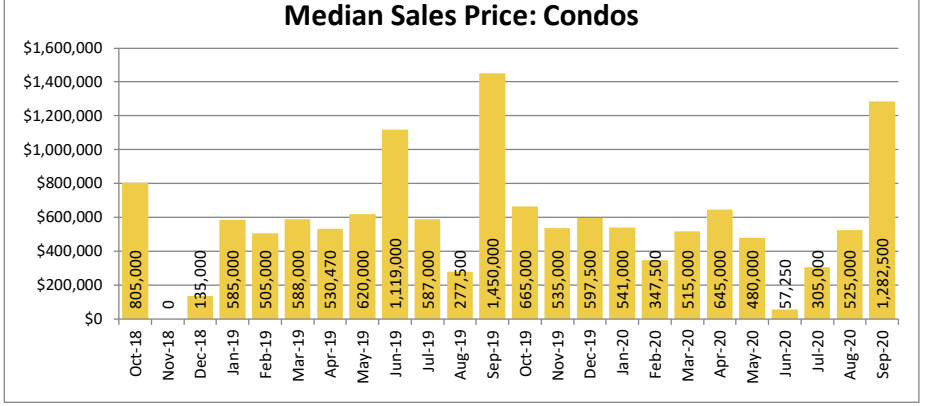
Closed Sales: Condos



Median Sales Price: Single Family Homes



Median Sales Price: Condos



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Local Market Update

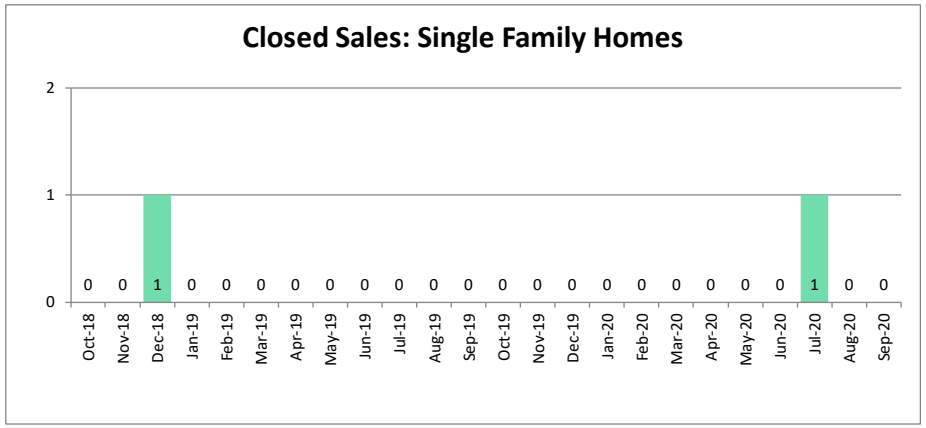
September 2020

Waikiki
1-2-6

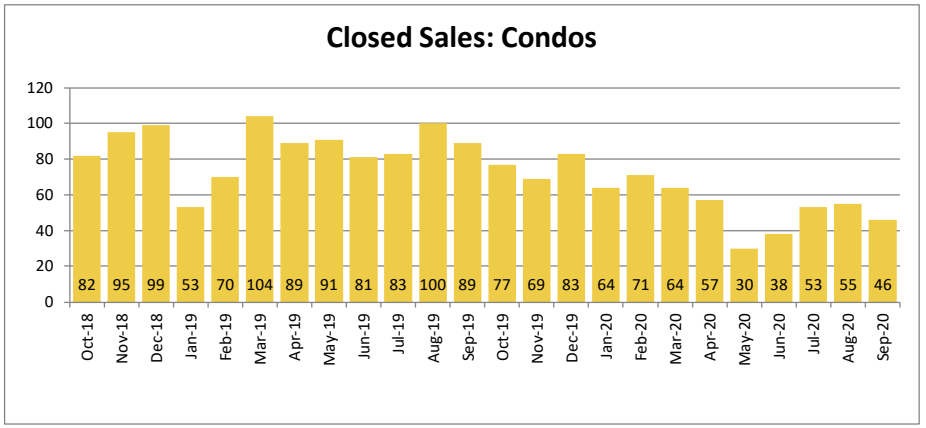
Single Family Homes	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	0	1	-100%	3	2	50%
Closed Sales	0	0	-	1	0	-
Median Sales Price	-	-	-	$1,290,000	-	-
Percent of Original List Price Received	-	-	-	95.6%	-	-
Median Days on Market	-	-	-	8	-	-
Inventory of Homes for Sale	1	1	0%	-	-	-

Condos	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	121	133	-9%	1228	1572	-22%
Closed Sales	46	89	-48%	478	760	-37%
Median Sales Price	$417,500	$399,000	5%	$391,000	$398,444	-2%
Percent of Original List Price Received	95.2%	97.1%	-2%	95.2%	96.9%	-2%
Median Days on Market	59	46	28%	46	34	35%
Inventory of Homes for Sale	756	750	1%	-	-	-

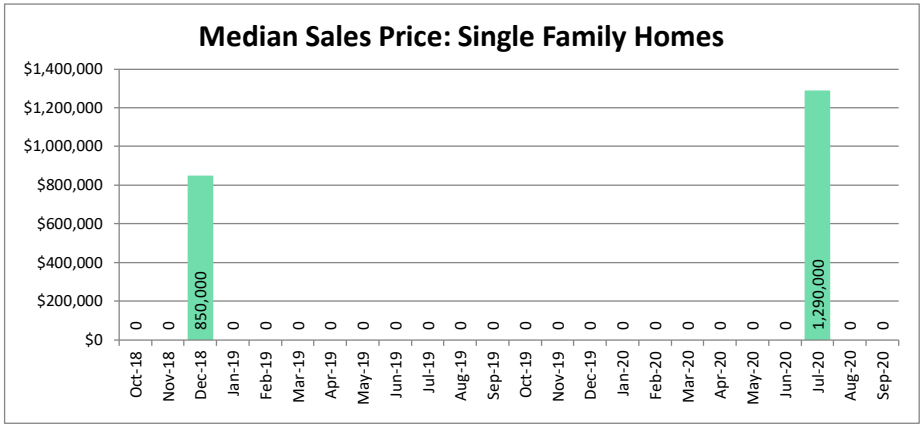
Closed Sales: Single Family Homes



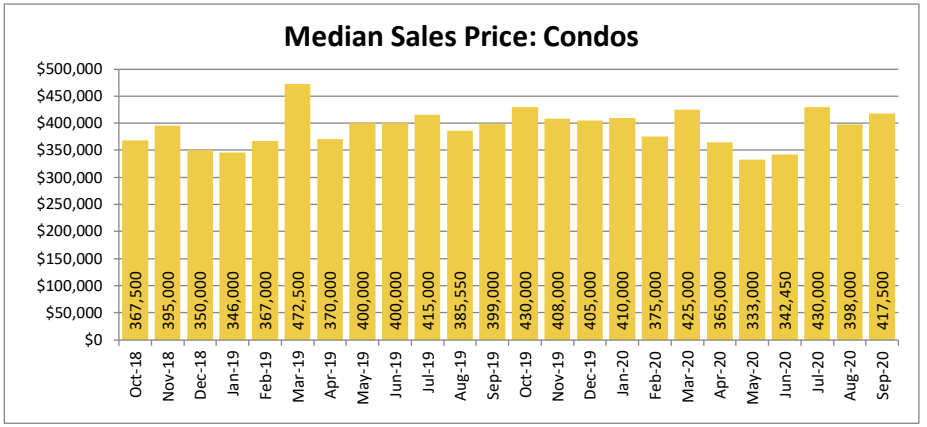
Closed Sales: Condos



Median Sales Price: Single Family Homes



Median Sales Price: Condos



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Local Market Update

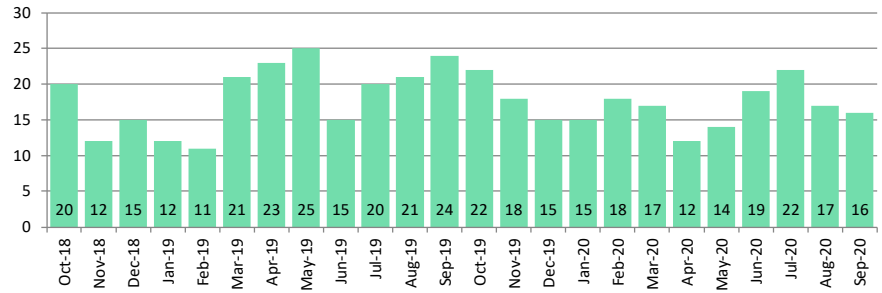
September 2020

Waipahu
1-9-4

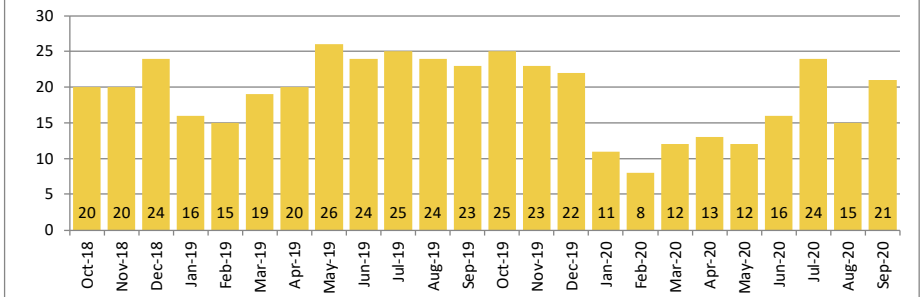
Single Family Homes	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	21	19	11%	160	224	-29%
Closed Sales	16	24	-33%	150	172	-13%
Median Sales Price	$731,500	$673,750	9%	$719,000	$707,000	2%
Percent of Original List Price Received	100.0%	98.7%	1%	100.0%	98.4%	2%
Median Days on Market	9	12	-25%	11	18	-39%
Inventory of Homes for Sale	25	66	-62%	-	-	-

Condos	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	20	22	-9%	183	244	-25%
Closed Sales	21	23	-9%	132	192	-31%
Median Sales Price	$400,000	$380,000	5%	$400,000	$379,000	6%
Percent of Original List Price Received	99.4%	100.0%	-1%	99.8%	98.8%	1%
Median Days on Market	13	13	0%	13	18	-28%
Inventory of Homes for Sale	44	54	-19%	-	-	-

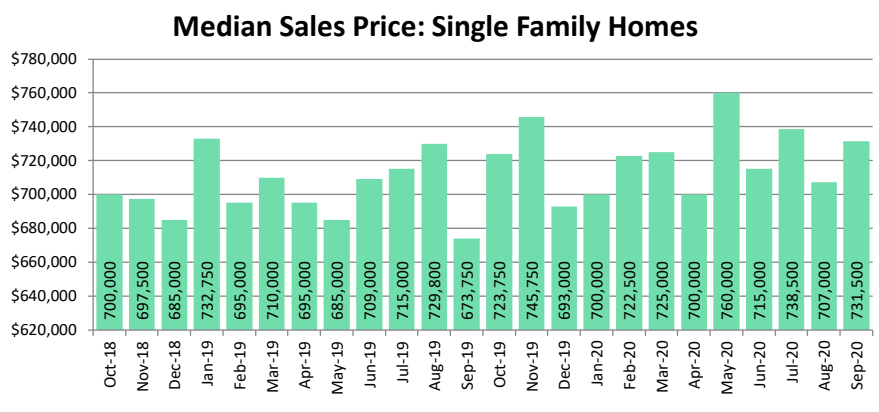
Closed Sales: Single Family Homes



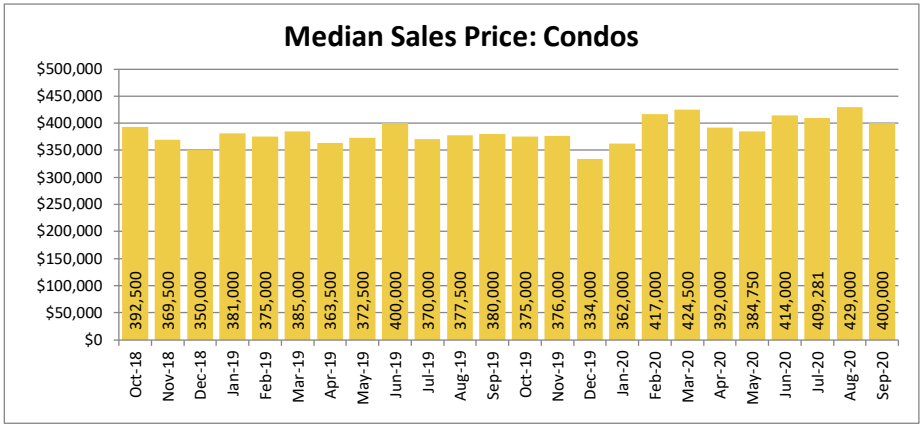
Closed Sales: Condos



Median Sales Price: Single Family Homes



Median Sales Price: Condos



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Local Market Update

September 2020

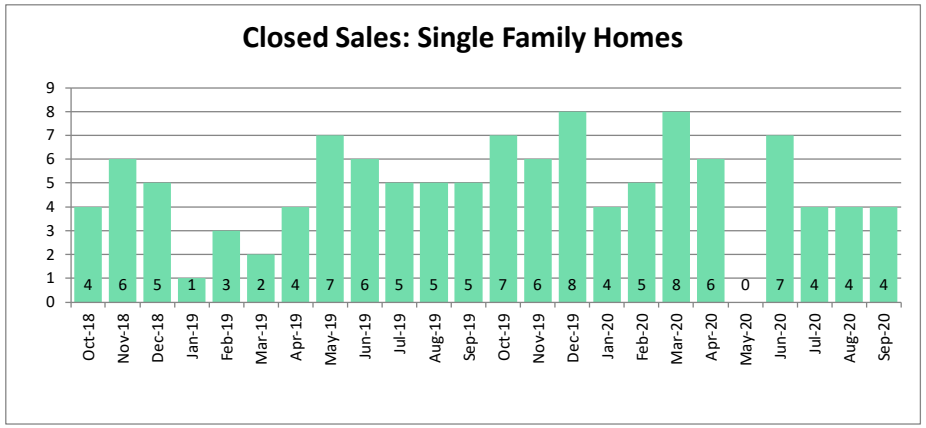
Windward Coast

1-4-8 to 1-5-5

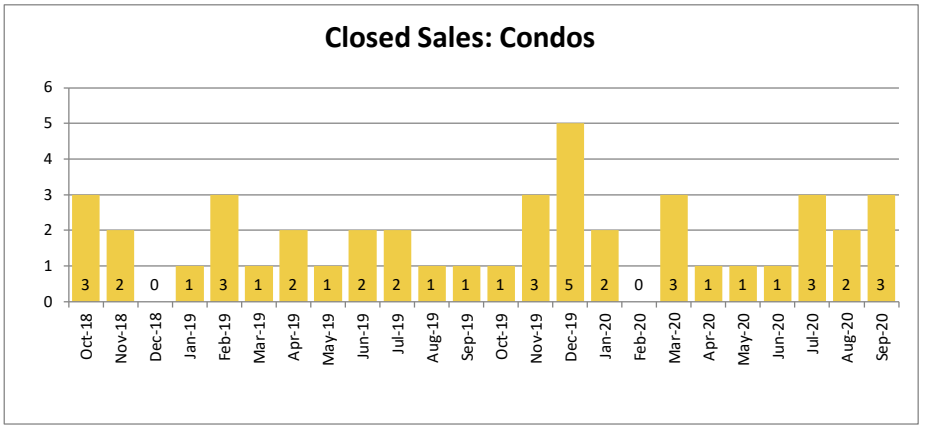
Single Family Homes	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	13	9	44%	79	106	-25%
Closed Sales	4	5	-20%	42	38	11%
Median Sales Price	$1,045,250	$763,000	37%	$762,500	$850,000	-10%
Percent of Original List Price Received	89.9%	94.4%	-5%	95.4%	98.7%	-3%
Median Days on Market	219	17	1188%	60	23	161%
Inventory of Homes for Sale	42	60	-30%	-	-	-

Condos	September			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	6	6	0%	42	37	14%
Closed Sales	3	1	200%	16	14	14%
Median Sales Price	$289,000	$530,000	-45%	$287,000	$262,500	9%
Percent of Original List Price Received	86.8%	100.0%	-13%	93.4%	96.1%	-3%
Median Days on Market	151	-	-	85	30	183%
Inventory of Homes for Sale	26	27	-4%	-	-	-

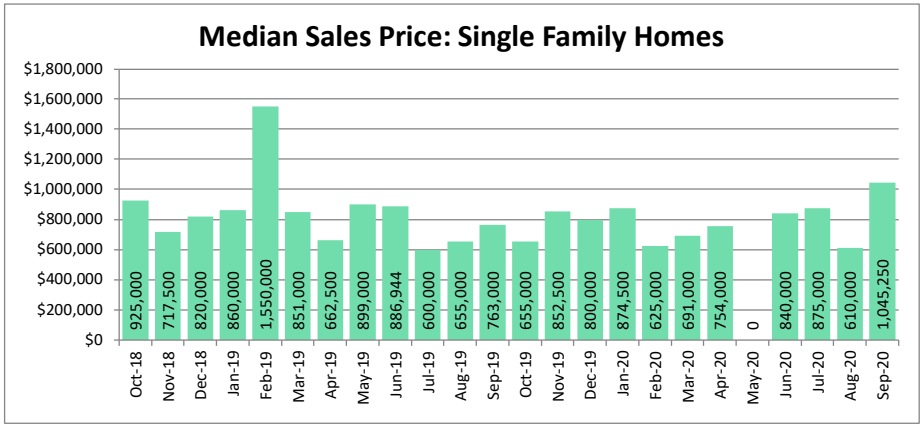
Closed Sales: Single Family Homes



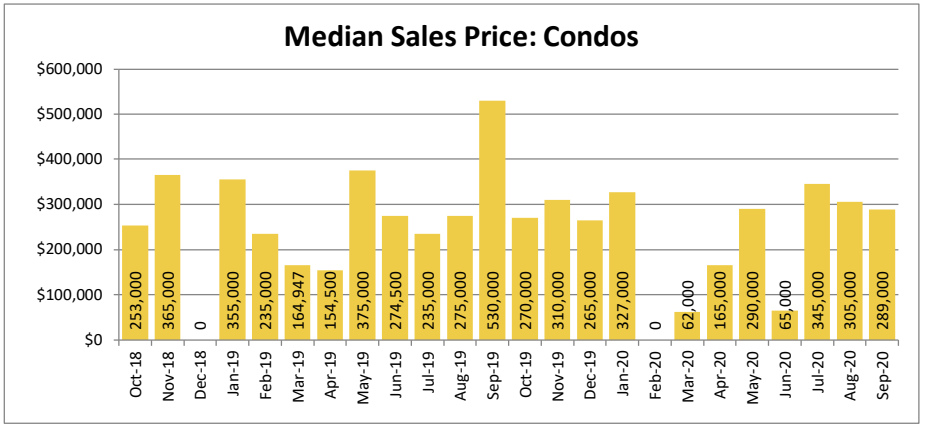
Closed Sales: Condos



Median Sales Price: Single Family Homes



Median Sales Price: Condos



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Single Family Homes Sold - September 2020 vs 2019

(Based on region and neighborhood groupings as listed in MLS)

Honolulu Board of REALTORS®

	2020 Median	2019 Median	+/-	+/-	2020 Sold	2019 Sold	+/-	+/-
Central Region								
LAUNANI VALLEY	$ 725,000	$ 692,000	4.8%	$ 33,000	3	1	200.0%	2
MILILANI AREA	$ 836,500	$ 755,000	10.8%	$ 81,500	14	12	16.7%	2
MILILANI MAUKA	$ 1,066,000	$ 877,250	21.5%	$ 188,750	6	6	0.0%	0
WAHIAWA AREA	$ 730,000	$ 662,500	10.2%	$ 67,500	3	4	-25.0%	-1
WAHIAWA HEIGHTS	$ 712,500	$ 555,000	28.4%	$ 157,500	2	3	-33.3%	-1
WAHIAWA PARK	$ 658,000	--	--	--	1	--	--	--
WAIPIO ACRES/WAIKALANI WOODLANDS	--	$ 712,500	--	--	--	2	--	--
WHITMORE VILLAGE	$ 775,000	$ 641,000	20.9%	$ 134,000	1	1	0.0%	0
Central Region	**$ 785,000**	**$ 742,000**	**5.8%**	**$ 43,000**	**30**	**29**	**3.4%**	**1**
Diamond Head Region								
AINA HAINA AREA	$ 1,200,000	$ 1,000,000	20.0%	$ 200,000	3	3	0.0%	0
AINA HAINA BEACH	$ 1,288,888	$ 1,175,000	9.7%	$ 113,888	1	1	0.0%	0
DIAMOND HEAD	$ 2,300,000	$ 3,750,000	-38.7%	$ (1,450,000)	1	1	0.0%	0
HAWAII LOA RIDGE	$ 3,300,000	$ 2,699,000	22.3%	$ 601,000	1	2	-50.0%	-1
KAHALA AREA	$ 3,460,000	$ 2,725,000	27.0%	$ 735,000	5	4	25.0%	1
KAHALA-PUUPANINI	$ 1,425,000	$ 950,000	50.0%	$ 475,000	1	1	0.0%	0
KAIMUKI	$ 947,500	$ 900,000	5.3%	$ 47,500	8	4	100.0%	4
KAPAHULU	--	$ 900,000	--	--	--	1	--	--
KULIOUOU	$ 950,000	--	--	--	2	--	--	--
NIU BEACH	$ 2,289,000	--	--	--	1	--	--	--
NIU VALLEY	$ 1,309,500	$ 1,280,000	2.3%	$ 29,500	2	1	100.0%	1
PAIKO LAGOON	$ 4,290,000	--	--	--	1	--	--	--
PALOLO	$ 805,000	$ 751,500	7.1%	$ 53,500	4	6	-33.3%	-2
ST. LOUIS	$ 1,145,000	$ 815,000	40.5%	$ 330,000	9	3	200.0%	6
WAIALAE G/C	$ 1,407,000	$ 2,771,750	-49.2%	$ (1,364,750)	1	2	-50.0%	-1
WAIALAE IKI	$ 2,050,000	$ 1,560,000	31.4%	$ 490,000	2	2	0.0%	0
WAIALAE NUI RDGE	$ 1,510,000	$ 1,545,000	-2.3%	$ (35,000)	1	2	-50.0%	-1
WAIALAE NUI VLY	$ 1,180,000	$ 1,063,500	11.0%	$ 116,500	2	2	0.0%	0
WILHELMINA	$ 1,090,000	$ 1,520,000	-28.3%	$ (430,000)	2	3	-33.3%	-1
Diamond Head Region	**$ 1,200,000**	**$ 1,163,500**	**3.1%**	**$ 36,500**	**47**	**38**	**23.7%**	**9**
Ewa Plain Region								
EWA BEACH	$ 650,000	$ 635,000	2.4%	$ 15,000	5	7	-28.6%	-2
EWA GEN CORAL RIDGE	$ 815,000	--	--	--	1	--	--	--
EWA GEN CYPRESS POINT	--	$ 1,300,000	--	--	--	1	--	--
EWA GEN HALEAKEA	--	$ 900,000	--	--	--	3	--	--
EWA GEN KULA LEI	$ 740,000	--	--	--	1	--	--	--
EWA GEN LAS BRISAS	$ 615,000	$ 585,000	5.1%	$ 30,000	3	3	0.0%	0
EWA GEN LATITUDES	--	$ 750,000	--	--	--	1	--	--
EWA GEN LAULANI	--	$ 640,000	--	--	--	3	--	--
EWA GEN LAULANI-TRADES	$ 652,944	$ 622,500	4.9%	$ 30,444	2	2	0.0%	0
EWA GEN LOMBARD WAY	$ 600,000	--	--	--	1	--	--	--
EWA GEN MONTECITO/TUSCANY	$ 629,000	$ 600,000	4.8%	$ 29,000	1	3	-66.7%	-2
EWA GEN PARKSIDE	$ 716,500	$ 670,000	6.9%	$ 46,500	2	3	-33.3%	-1
EWA GEN PRESCOTT	$ 781,500	$ 720,000	8.5%	$ 61,500	2	3	-33.3%	-1
EWA GEN SANDALWOOD	--	$ 777,000	--	--	--	1	--	--
EWA GEN SEA BREEZE	--	$ 687,500	--	--	--	2	--	--
EWA GEN SODA CREEK	$ 635,000	$ 578,000	9.9%	$ 57,000	3	2	50.0%	1
EWA GEN SONOMA	--	$ 797,500	--	--	--	2	--	--
EWA GEN SUN TERRA	$ 651,500	$ 660,000	-1.3%	$ (8,500)	2	1	100.0%	1
EWA GEN SUN TERRA ON THE PARK	--	$ 630,000	--	--	--	1	--	--
EWA GEN SUN TERRA SOUTH	$ 601,250	$ 677,000	-11.2%	$ (75,750)	2	1	100.0%	1
EWA GEN TERRAZZA	--	$ 599,999	--	--	--	1	--	--

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Single Family Homes Sold - September 2020 vs 2019

(Based on region and neighborhood groupings as listed in MLS)

Honolulu Board of REALTORS®

	2020 Median	2019 Median	+/-	+/-	2020 Sold	2019 Sold	+/-	+/-
EWA GEN TIBURON	$ 653,500	--	--	--	2	--	--	--
EWA GEN TUSCANY II	$ 663,000	$ 658,000	0.8%	$ 5,000	2	1	100.0%	1
EWA GEN WOODBRIDGE	$ 900,000	--	--	--	3	--	--	--
EWA GEN-SEABRIDGE	$ 695,000	$ 627,500	10.8%	$ 67,500	1	2	-50.0%	-1
EWA VILLAGES	--	$ 670,000	--	--	--	5	--	--
EWA VILLAGES-HOONANI	--	$ 650,000	--	--	--	1	--	--
HAWAIIAN HOMES LAND	$ 584,500	--	--	--	2	--	--	--
HOAKALEI-KA MAKANA	$ 820,000	$ 799,000	2.6%	$ 21,000	9	9	0.0%	0
HOAKALEI-KIPUKA	$ 810,000	--	--	--	3	--	--	--
HOAKALEI-KUAPAPA	$ 900,000	$ 935,000	-3.7%	$ (35,000)	9	1	800.0%	8
KAPOLEI	--	$ 561,500	--	--	--	2	--	--
KAPOLEI KNOLLS	$ 867,500	$ 772,500	12.3%	$ 95,000	2	2	0.0%	0
KAPOLEI-AELOA	--	$ 720,000	--	--	--	1	--	--
KAPOLEI-IWALANI	$ 718,000	$ 698,000	2.9%	$ 20,000	3	1	200.0%	2
KAPOLEI-KAI	$ 760,000	$ 760,000	0.0%	$ -	1	1	0.0%	0
KAPOLEI-KAWENA AT MEHANA	--	$ 708,500	--	--	--	2	--	--
KAPOLEI-KEKUILANI	--	$ 641,000	--	--	--	1	--	--
KAPOLEI-MALANAI	--	$ 599,000	--	--	--	1	--	--
KAPOLEI-MEHANA-KUKUNA	$ 745,000	--	--	--	1	--	--	--
KAPOLEI-MEHANA-LA HIKI	$ 840,000	$ 692,500	21.3%	$ 147,500	1	2	-50.0%	-1
KAPOLEI-MEHANA-OLINO	$ 755,000	--	--	--	1	--	--	--
KO OLINA	$ 1,712,500	--	--	--	2	--	--	--
LEEWARD ESTATES	--	$ 560,000	--	--	--	1	--	--
OCEAN POINTE	$ 770,000	$ 730,000	5.5%	$ 40,000	15	9	66.7%	6
WESTLOCH ESTATES	$ 571,200	--	--	--	1	--	--	--
WESTLOCH FAIRWAY	$ 750,000	$ 699,999	7.1%	$ 50,001	1	1	0.0%	0
Ewa Plain Region	**$ 750,000**	**$ 680,000**	**10.3%**	**$ 70,000**	**84**	**83**	**1.2%**	**1**

Hawaii Kai Region								
HAHAIONE-LOWER	--	$ 1,089,000	--	--	--	1	--	--
HAHAIONE-UPPER	$ 1,349,500	--	--	--	2	--	--	--
KALAMA VALLEY	$ 1,165,000	$ 949,000	22.8%	$ 216,000	2	5	-60.0%	-3
KAMEHAME RIDGE	$ 1,800,000	$ 1,495,000	20.4%	$ 305,000	1	1	0.0%	0
KAMILOIKI	$ 1,445,000	--	--	--	1	--	--	--
KOKO HEAD TERRACE	--	$ 1,005,000	--	--	--	2	--	--
KOKO KAI	$ 1,825,000	--	--	--	4	--	--	--
KOKO VILLAS	$ 1,500,000	--	--	--	3	--	--	--
MARINA WEST	$ 1,187,500	--	--	--	2	--	--	--
MARINERS COVE	$ 1,160,000	$ 2,100,000	-44.8%	$ (940,000)	1	1	0.0%	0
MARINERS RIDGE	$ 1,234,000	--	--	--	1	--	--	--
NAPALI HAWEO	$ 2,900,000	--	--	--	1	--	--	--
PORTLOCK	$ 1,650,000	--	--	--	1	--	--	--
QUEENS GATE	$ 1,380,000	$ 1,100,000	25.5%	$ 280,000	1	1	0.0%	0
TRIANGLE	--	$ 1,612,500	--	--	--	2	--	--
WEST MARINA	--	$ 1,250,000	--	--	--	1	--	--
Hawaii Kai Region	**$ 1,467,000**	**$ 1,082,000**	**35.6%**	**$ 385,000**	**20**	**14**	**42.9%**	**6**

Kailua Region								
BEACHSIDE	$ 2,692,500	$ 5,375,000	-49.9%	$ (2,682,500)	1	1	0.0%	0
CNTRY CLUB KNOLL	$ 1,930,000	--	--	--	1	--	--	--
COCONUT GROVE	$ 940,000	$ 750,000	25.3%	$ 190,000	7	3	133.3%	4
ENCHANTED LAKE	$ 1,187,500	$ 970,000	22.4%	$ 217,500	2	5	-60.0%	-3
HILLCREST	$ 1,110,500	--	--	--	1	--	--	--
KAILUA BLUFFS	$ 805,000	$ 1,037,500	-22.4%	$ (232,500)	1	3	-66.7%	-2
KAILUA ESTATES	$ 1,930,000	$ 2,775,000	-30.5%	$ (845,000)	2	1	100.0%	1

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Single Family Homes Sold - September 2020 vs 2019

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Honolulu Board of REALTORS®

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KAIMALINO	$ 2,124,500	$ 1,399,000	51.9%	$ 725,500	2	1	100.0%	1
KALAHEO HILLSIDE	$ 1,325,000	$ 1,240,000	6.9%	$ 85,000	2	1	100.0%	1
KALAMA TRACT	--	$ 1,445,000	--	--	--	2	--	--
KALAMA/CNUT GROV	--	$ 998,500	--	--	--	1	--	--
KAOPA	$ 1,380,000	$ 865,000	59.5%	$ 515,000	1	1	0.0%	0
KAWAILOA-KAILUA	$ 875,000	--	--	--	1	--	--	--
KEOLU HILLS	$ 901,500	$ 800,000	12.7%	$ 101,500	4	3	33.3%	1
KOOLAUPOKO	$ 1,470,000	$ 1,175,000	25.1%	$ 295,000	1	1	0.0%	0
KUULEI TRACT	--	$ 1,950,000	--	--	--	1	--	--
LANIKAI	$ 4,522,500	$ 2,088,000	116.6%	$ 2,434,500	2	3	-33.3%	-1
MAUNAWILI	$ 1,040,000	$ 1,132,750	-8.2%	$ (92,750)	1	2	-50.0%	-1
OLOMANA	$ 799,000	--	--	--	1	--	--	--
POHAKUPU	$ 1,229,000	--	--	--	1	--	--	--
WAIMANALO	$ 1,670,000	--	--	--	5	--	--	--
Kailua Region	**$ 1,169,750**	**$ 1,175,000**	**-0.4%**	**$ (5,250)**	**36**	**29**	**24.1%**	**7**
Kaneohe Region								
AHAOLELO	--	$ 980,000	--	--	--	1	--	--
AHUIMANU AREA	$ 903,000	$ 800,000	12.9%	$ 103,000	1	1	0.0%	0
ALII BLUFFS	$ 1,390,000	--	--	--	1	--	--	--
BAY VIEW GARDEN	--	$ 1,225,000	--	--	--	1	--	--
CASTLE HILL	$ 885,000	--	--	--	1	--	--	--
CLUB VIEW ESTATE	$ 875,000	--	--	--	4	--	--	--
CROWN TERRACE	$ 840,000	$ 1,125,000	-25.3%	$ (285,000)	1	1	0.0%	0
HAIKU KNOLLS	--	$ 925,000	--	--	--	1	--	--
HAIKU PLANTATION	--	$ 1,660,000	--	--	--	1	--	--
HALEKAUWILA	$ 629,500	$ 865,000	-27.2%	$ (235,500)	2	1	100.0%	1
HAUULA	--	$ 789,358	--	--	--	2	--	--
KAAAWA	$ 990,500	$ 763,000	29.8%	$ 227,500	3	3	0.0%	0
KAALAEA	$ 865,000	--	--	--	3	--	--	--
KAHANAHOU	--	$ 782,500	--	--	--	1	--	--
KAM HWY MAKAI	--	$ 1,500,000	--	--	--	1	--	--
KAMOOALII	--	$ 810,000	--	--	--	1	--	--
KANEOHE TOWN	$ 773,250	$ 677,500	14.1%	$ 95,750	1	4	-75.0%	-3
KAPUNA HALA	$ 800,000	--	--	--	1	--	--	--
KEAPUKA	$ 1,005,000	--	--	--	1	--	--	--
LILIPUNA	$ 1,230,000	--	--	--	1	--	--	--
LULANI OCEAN	$ 1,285,000	--	--	--	4	--	--	--
MAHALANI	--	$ 859,000	--	--	--	1	--	--
MAHINUI	$ 1,560,000	$ 998,000	56.3%	$ 562,000	1	3	-66.7%	-2
MIKIOLA	$ 795,000	--	--	--	1	--	--	--
PIKOILOA	$ 913,250	$ 997,000	-8.4%	$ (83,750)	2	3	-33.3%	-1
PUOHALA VILLAGE	$ 915,000	--	--	--	1	--	--	--
TEMPLE VALLEY	$ 1,175,000	--	--	--	2	--	--	--
VALLEY ESTATES	--	$ 2,200,000	--	--	--	1	--	--
WAIKALUA	$ 920,000	--	--	--	1	--	--	--
Kaneohe Region	**$ 925,000**	**$ 890,000**	**3.9%**	**$ 35,000**	**32**	**27**	**18.5%**	**5**
Leeward Region								
LUALUALEI	$ 495,000	$ 362,500	36.6%	$ 132,500	7	2	250.0%	5
MAILI	$ 570,000	$ 461,000	23.6%	$ 109,000	9	7	28.6%	2
MAILI SEA-MAKALAE 1	$ 641,630	$ 509,000	26.1%	$ 132,630	1	1	0.0%	0
MAILI SEA-MAKALAE 2	$ 635,000	$ 628,000	1.1%	$ 7,000	1	3	-66.7%	-2
MAILI SEA-POOKELA	$ 637,200	$ 543,000	17.3%	$ 94,200	2	4	-50.0%	-2
MAKAHA	$ 430,000	$ 575,000	-25.2%	$ (145,000)	7	8	-12.5%	-1

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MAKAHA OCEANVIEW ESTATES	$ 790,000	$ 659,000	19.9%	$ 131,000	1	3	-66.7%	-2
WAIANAE	$ 592,000	$ 988,000	-40.1%	$ (396,000)	1	1	0.0%	0
Leeward Region	**$ 575,000**	**$ 550,000**	**4.5%**	**$ 25,000**	**29**	**29**	**0.0%**	**0**
Makakilo Region								
MAKAKILO-ANUHEA	--	$ 715,000	--	--	--	1	--	--
MAKAKILO-HIGHLANDS	$ 910,000	--	--	--	1	--	--	--
MAKAKILO-HIGHPOINTE	$ 880,000	$ 1,077,000	-18.3%	$ (197,000)	1	1	0.0%	0
MAKAKILO-KAHIWELO	$ 885,000	$ 847,000	4.5%	$ 38,000	1	2	-50.0%	-1
MAKAKILO-LOWER	$ 680,000	$ 670,000	1.5%	$ 10,000	2	3	-33.3%	-1
MAKAKILO-PALEHUA HGTS	$ 916,000	--	--	--	1	--	--	--
MAKAKILO-ROYAL RIDGE	--	$ 809,000	--	--	--	1	--	--
MAKAKILO-STARSEDGE	$ 885,000	--	--	--	2	--	--	--
MAKAKILO-UPPER	$ 777,000	$ 698,750	11.2%	$ 78,250	3	2	50.0%	1
MAKAKILO-WAI KALOI	--	$ 818,000	--	--	--	1	--	--
MAKAKILO-WEST HILLS	--	$ 810,000	--	--	--	1	--	--
Makakilo Region	**$ 880,000**	**$ 809,500**	**8.7%**	**$ 70,500**	**11**	**12**	**-8.3%**	**-1**
Metro Region								
ALA MOANA	$ 880,000	--	--	--	1	--	--	--
ALEWA HEIGHTS	$ 835,000	$ 826,500	1.0%	$ 8,500	4	2	100.0%	2
KALIHI UKA	--	$ 460,000	--	--	--	1	--	--
KALIHI VALLEY	$ 548,000	$ 670,000	-18.2%	$ (122,000)	1	3	-66.7%	-2
KALIHI-LOWER	$ 985,000	$ 541,000	82.1%	$ 444,000	4	2	100.0%	2
KALIHI-UPPER	$ 970,000	--	--	--	3	--	--	--
KAMEHAMEHA HEIGHTS	$ 770,000	$ 750,000	2.7%	$ 20,000	1	1	0.0%	0
KAPALAMA	--	$ 926,450	--	--	--	2	--	--
MAKIKI	$ 930,000	$ 985,000	-5.6%	$ (55,000)	1	1	0.0%	0
MANOA AREA	$ 1,495,000	$ 1,815,000	-17.6%	$ (320,000)	7	1	600.0%	6
MANOA-LOWER	--	$ 975,000	--	--	--	1	--	--
MANOA-UPPER	$ 1,675,000	$ 950,000	76.3%	$ 725,000	2	1	100.0%	1
MANOA-WOODLAWN	$ 1,200,000	$ 1,005,000	19.4%	$ 195,000	1	2	-50.0%	-1
MCCULLY	$ 880,000	--	--	--	1	--	--	--
MOANALUA GARDENS	$ 911,250	$ 699,000	30.4%	$ 212,250	4	2	100.0%	2
NUUANU AREA	$ 765,000	$ 965,000	-20.7%	$ (200,000)	3	1	200.0%	2
NUUANU-LOWER	$ 850,000	--	--	--	1	--	--	--
OLD PALI	$ 3,400,000	--	--	--	1	--	--	--
PACIFIC HEIGHTS	$ 1,315,000	--	--	--	1	--	--	--
PAUOA VALLEY	$ 790,000	$ 835,000	-5.4%	$ (45,000)	2	1	100.0%	1
PUNCHBOWL AREA	--	$ 647,500	--	--	--	2	--	--
PUUNUI	$ 875,000	--	--	--	1	--	--	--
SALT LAKE	$ 945,000	--	--	--	2	--	--	--
UNIVERSITY	$ 830,000	$ 1,258,000	-34.0%	$ (428,000)	1	1	0.0%	0
Metro Region	**$ 925,000**	**$ 832,500**	**11.1%**	**$ 92,500**	**42**	**24**	**75.0%**	**18**
North Shore Region								
HALEIWA	$ 870,000	--	--	--	2	--	--	--
KAHUKU	$ 859,000	$ 1,276,000	-32.7%	$ (417,000)	2	1	100.0%	1
KAWAILOA-NORTH SHORE	--	$ 1,925,000	--	--	--	1	--	--
KAWELA BAY	--	$ 3,900,000	--	--	--	1	--	--
LAIE	$ 1,100,000	--	--	--	1	--	--	--
MOKULEIA	$ 1,400,000	$ 999,999	40.0%	$ 400,001	4	1	300.0%	3
PUPUKEA	$ 1,550,000	$ 1,742,500	-11.0%	$ (192,500)	1	2	-50.0%	-1
SUNSET AREA	$ 2,950,000	$ 2,550,000	15.7%	$ 400,000	5	1	400.0%	4

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SUNSET/VELZY	$ 1,224,000	--	--	--	3	--	--	--
WAIALUA	$ 885,000	$ 720,000	22.9%	$ 165,000	3	3	0.0%	0
North Shore Region	**$ 1,224,000**	**$ 1,420,500**	**-13.8%**	**$ (196,500)**	**21**	**10**	**110.0%**	**11**
Pearl City Region								
AIEA AREA	$ 1,088,888	$ 925,000	17.7%	$ 163,888	1	3	-66.7%	-2
AIEA HEIGHTS	$ 780,000	$ 912,500	-14.5%	$ (132,500)	2	6	-66.7%	-4
FOSTER VILLAGE	$ 929,500	$ 842,000	10.4%	$ 87,500	2	1	100.0%	1
HALAWA	$ 900,000	$ 918,000	-2.0%	$ (18,000)	1	2	-50.0%	-1
MOMILANI	$ 760,000	--	--	--	1	--	--	--
NEWTOWN	$ 809,000	--	--	--	3	--	--	--
PACIFIC PALISADES	$ 750,000	$ 665,000	12.8%	$ 85,000	6	3	100.0%	3
PEARL CITY-UPPER	$ 769,500	$ 730,000	5.4%	$ 39,500	4	6	-33.3%	-2
PEARLRIDGE	--	$ 1,237,500	--	--	--	4	--	--
WAILUNA	$ 855,000	--	--	--	2	--	--	--
WAIMALU	$ 770,000	$ 810,000	-4.9%	$ (40,000)	1	3	-66.7%	-2
Pearl City Region	**$ 795,000**	**$ 833,500**	**-4.6%**	**$ (38,500)**	**23**	**28**	**-17.9%**	**-5**
Waipahu Region								
CRESTVIEW	--	$ 725,000	--	--	--	1	--	--
HARBOR VIEW	$ 718,000	$ 880,000	-18.4%	$ (162,000)	1	1	0.0%	0
RENAISSANCE	$ 760,000	--	--	--	1	--	--	--
ROYAL KUNIA	$ 765,000	$ 669,000	14.3%	$ 96,000	6	2	200.0%	4
SEAVIEW	--	$ 840,000	--	--	--	1	--	--
VILLAGE PARK	$ 750,000	$ 650,728	15.3%	$ 99,273	1	4	-75.0%	-3
WAIKELE	$ 700,000	$ 751,000	-6.8%	$ (51,000)	2	1	100.0%	1
WAIPAHU ESTATES	--	$ 665,000	--	--	--	2	--	--
WAIPAHU GARDENS	$ 815,000	--	--	--	1	--	--	--
WAIPAHU TRIANGLE	--	$ 632,500	--	--	--	2	--	--
WAIPAHU-LOWER	$ 655,000	$ 577,500	13.4%	$ 77,500	2	6	-66.7%	-4
WAIPIO GENTRY	$ 747,500	$ 806,000	-7.3%	$ (58,500)	2	4	-50.0%	-2
Waipahu Region	**$ 731,500**	**$ 673,750**	**8.6%**	**$ 57,750**	**16**	**24**	**-33.3%**	**-8**

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Condos Sold - September 2020 vs 2019

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Central Region								
LAUNANI VALLEY	$ 425,000	$ 390,000	9.0%	$ 35,000	9	5	80.0%	4
MILILANI AREA	$ 510,000	$ 456,500	11.7%	$ 53,500	9	12	-25.0%	-3
MILILANI MAUKA	$ 417,500	$ 478,000	-12.7%	$ (60,500)	6	1	500.0%	5
WAHIAWA HEIGHTS	$ 305,000	--	--	--	1	--	--	--
WAIPIO ACRES/WAIKALANI WOODLANDS	$ 295,000	$ 305,750	-3.5%	$ (10,750)	14	8	75.0%	6
WILIKINA	$ 247,500	$ 180,000	37.5%	$ 67,500	2	1	100.0%	1
Central Region	**$ 400,000**	**$ 424,000**	**-5.7%**	**$ (24,000)**	**41**	**27**	**51.9%**	**14**
Diamond Hd Region								
DIAMOND HEAD	$ 1,300,000	$ 1,675,000	-22.4%	$ (375,000)	11	7	57.1%	4
KAHALA AREA	$ 1,575,000	$ 1,450,000	8.6%	$ 125,000	1	1	0.0%	0
KALANI IKI	$ 990,000	--	--	--	1	--	--	--
PAIKO LAGOON	--	$ 860,000	--	--	--	1	--	--
PALOLO	$ 219,000	--	--	--	1	--	--	--
ST. LOUIS	$ 670,000	$ 570,000	17.5%	$ 100,000	1	1	0.0%	0
Diamond Hd Region	**$ 990,000**	**$ 1,155,000**	**-14.3%**	**$ (165,000)**	**15**	**10**	**50.0%**	**5**
Ewa Plain Region								
AG/INDL/NAVY	$ 259,164	$ 285,000	-9.1%	$ (25,836)	1	1	0.0%	0
EWA	$ 423,500	$ 367,500	15.2%	$ 56,000	12	6	100.0%	6
EWA GEN	$ 445,000	--	--	--	1	--	--	--
EWA GEN SODA CREEK	$ 401,000	$ 352,500	13.8%	$ 48,500	4	4	0.0%	0
EWA GEN SUN TERRA ON THE PARK	$ 380,000	$ 370,000	2.7%	$ 10,000	1	1	0.0%	0
HOAKALEI-KA MAKANA	$ 630,000	$ 599,000	5.2%	$ 31,000	5	1	400.0%	4
HOAKALEI-LEI PAUKU	$ 707,500	--	--	--	2	--	--	--
HOOPILI-ILIAHI	$ 446,731	--	--	--	1	--	--	--
KAPOLEI	$ 409,000	$ 400,000	2.3%	$ 9,000	4	8	-50.0%	-4
KAPOLEI-KAHIKU AT MEHANA	$ 692,469	--	--	--	2	--	--	--
KAPOLEI-MALANAI	$ 429,500	$ 379,000	13.3%	$ 50,500	2	1	100.0%	1
KAPOLEI-MEHANA-AWAKEA	$ 643,000	$ 709,000	-9.3%	$ (66,000)	2	1	100.0%	1
KAPOLEI-MEHANA-MANAWA	--	$ 464,000	--	--	--	1	--	--
KAPOLEI-MEHANA-NANALA	$ 537,000	$ 590,000	-9.0%	$ (53,000)	1	1	0.0%	0
KAPOLEI-MEHANA-OLINO	$ 438,000	$ 530,000	-17.4%	$ (92,000)	1	1	0.0%	0
KAPOLEI-MEHANA-PULEWA	$ 607,500	$ 507,500	19.7%	$ 100,000	1	2	-50.0%	-1
KAPOLEI-POHAKALA AT MEHANA	--	$ 575,000	--	--	--	1	--	--
KO OLINA	$ 735,000	$ 660,000	11.4%	$ 75,000	11	11	0.0%	0
OCEAN POINTE	$ 577,500	$ 550,000	5.0%	$ 27,500	14	13	7.7%	1
WESTLOCH FAIRWAY	$ 310,000	--	--	--	1	--	--	--
Ewa Plain Region	**$ 569,500**	**$ 515,000**	**10.6%**	**$ 54,500**	**66**	**53**	**24.5%**	**13**
Hawaii Kai Region								
HAHAIONE-LOWER	$ 518,500	$ 561,000	-7.6%	$ (42,500)	4	5	-20.0%	-1
KALAMA VALLEY	--	$ 780,000	--	--	--	1	--	--
MARINERS VALLEY	$ 685,000	$ 651,500	5.1%	$ 33,500	1	2	-50.0%	-1
NAPUA POINT	--	$ 1,599,000	--	--	--	1	--	--
WEST MARINA	$ 730,000	$ 760,000	-3.9%	$ (30,000)	12	11	9.1%	1
Hawaii Kai Region	**$ 680,000**	**$ 724,000**	**-6.1%**	**$ (44,000)**	**17**	**20**	**-15.0%**	**-3**
Kailua Region								
AIKAHI PARK	$ 655,000	$ 618,500	5.9%	$ 36,500	2	2	0.0%	0
COCONUT GROVE	$ 390,000	--	--	--	1	--	--	--

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ENCHANTED LAKE	$ 763,500	$ 675,000	13.1%	$ 88,500	1	1	0.0%	0
KAILUA TOWN	$ 600,000	$ 525,000	14.3%	$ 75,000	12	9	33.3%	3
Kailua Region	**$ 615,000**	**$ 542,000**	**13.5%**	**$ 73,000**	**16**	**12**	**33.3%**	**4**
Kaneohe Region								
COUNTRY CLUB	$ 681,000	$ 665,000	2.4%	$ 16,000	1	4	-75.0%	-3
GOVERNMENT	--	$ 651,500	--	--	--	1	--	--
HAIKU VILLAGE	$ 688,000	$ 637,000	8.0%	$ 51,000	1	1	0.0%	0
HALE KOU	$ 399,999	--	--	--	1	--	--	--
KAAAWA	$ 624,500	--	--	--	2	--	--	--
LILIPUNA	$ 585,000	$ 620,705	-5.8%	$ (35,705)	1	2	-50.0%	-1
MAHALANI	$ 596,000	--	--	--	1	--	--	--
MAHINUI	$ 481,000	$ 518,000	-7.1%	$ (37,000)	1	1	0.0%	0
PARKWAY	--	$ 575,500	--	--	--	2	--	--
PUNALUU	$ 180,000	$ 530,000	-66.0%	$ (350,000)	1	1	0.0%	0
PUOHALA VILLAGE	--	$ 279,900	--	--	--	1	--	--
PUUALII	$ 500,000	$ 495,000	1.0%	$ 5,000	1	1	0.0%	0
TEMPLE VALLEY	$ 630,000	$ 582,500	8.2%	$ 47,500	3	4	-25.0%	-1
WINDWARD ESTATES	$ 370,000	$ 438,000	-15.5%	$ (68,000)	5	8	-37.5%	-3
Kaneohe Region	**$ 490,500**	**$ 572,500**	**-14.3%**	**$ (82,000)**	**18**	**26**	**-30.8%**	**-8**
Leeward Region								
MAILI	$ 181,000	$ 220,000	-17.7%	$ (39,000)	8	3	166.7%	5
MAKAHA	$ 215,000	$ 194,500	10.5%	$ 20,500	8	6	33.3%	2
WAIANAE	$ 149,000	$ 128,500	16.0%	$ 20,500	4	5	-20.0%	-1
Leeward Region	**$ 205,000**	**$ 191,500**	**7.0%**	**$ 13,500**	**20**	**14**	**42.9%**	**6**
Makakilo Region								
MAKAKILO-UPPER	$ 418,000	$ 402,750	3.8%	$ 15,250	15	16	-6.3%	-1
Makakilo Region	**$ 418,000**	**$ 402,750**	**3.8%**	**$ 15,250**	**15**	**16**	**-6.3%**	**-1**
Metro Region								
ALA MOANA	$ 540,000	$ 249,000	116.9%	$ 291,000	8	16	-50.0%	-8
ALIAMANU	--	$ 330,000	--	--	--	1	--	--
CHINATOWN	$ 585,000	$ 515,000	13.6%	$ 70,000	1	3	-66.7%	-2
DILLINGHAM	$ 400,000	--	--	--	1	--	--	--
DOWNTOWN	$ 367,500	$ 345,000	6.5%	$ 22,500	10	13	-23.1%	-3
HOLIDAY MART	$ 249,000	$ 270,000	-7.8%	$ (21,000)	3	3	0.0%	0
KAKAAKO	$ 730,500	$ 822,500	-11.2%	$ (92,000)	32	38	-15.8%	-6
KALIHI AREA	$ 360,000	--	--	--	1	--	--	--
KAPAHULU	$ 355,000	$ 415,000	-14.5%	$ (60,000)	3	3	0.0%	0
KAPALAMA	$ 200,000	--	--	--	1	--	--	--
KAPIO/KINAU/WARD	$ 226,250	$ 285,000	-20.6%	$ (58,750)	1	5	-80.0%	-4
KAPIOLANI	$ 556,000	$ 535,000	3.9%	$ 21,000	9	5	80.0%	4
KUAKINI	--	$ 407,500	--	--	--	2	--	--
LILIHA	--	$ 360,000	--	--	--	1	--	--
MAKIKI	$ 495,000	--	--	--	1	--	--	--
MAKIKI AREA	$ 369,500	$ 350,000	5.6%	$ 19,500	18	13	38.5%	5
MCCULLY	$ 298,750	$ 375,000	-20.3%	$ (76,250)	2	3	-33.3%	-1
MOILIILI	$ 285,000	$ 390,000	-26.9%	$ (105,000)	9	3	200.0%	6
NUUANU-LOWER	$ 460,000	$ 539,500	-14.7%	$ (79,500)	3	4	-25.0%	-1
PAWAA	$ 313,500	$ 360,000	-12.9%	$ (46,500)	2	1	100.0%	1

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Condos Sold - September 2020 vs 2019

(Based on region and neighborhood groupings as listed in MLS)

Honolulu Board of REALTORS®

	2020 Median	2019 Median	+/-	+/-	2020 Sold	2019 Sold	+/-	+/-
PUNAHOU	$ 373,000	$ 465,000	-19.8%	$ (92,000)	1	3	-66.7%	-2
PUNCHBOWL AREA	$ 546,000	$ 340,000	60.6%	$ 206,000	7	13	-46.2%	-6
PUNCHBOWL-LOWER	$ 372,500	$ 340,000	9.6%	$ 32,500	6	3	100.0%	3
SALT LAKE	$ 425,000	$ 379,500	12.0%	$ 45,500	18	14	28.6%	4
UNIVERSITY	$ 305,000	--	--	--	1	--	--	--
WAIKIKI	$ 417,500	$ 399,000	4.6%	$ 18,500	46	89	-48.3%	-43
Metro Region	**$ 433,750**	**$ 422,500**	**2.7%**	**$ 11,250**	**184**	**236**	**-22.0%**	**-52**
North Shore Region								
KUILIMA	$ 679,500	$ 737,000	-7.8%	$ (57,500)	2	1	100.0%	1
MOKULEIA	$ 489,900	--	--	--	1	--	--	--
WAIALUA	$ 269,000	$ 317,500	-15.3%	$ (48,500)	1	3	-66.7%	-2
North Shore Region	**$ 524,450**	**$ 338,250**	**55.0%**	**$ 186,200**	**4**	**4**	**0.0%**	**0**
Pearl City Region								
HALAWA	$ 415,000	$ 415,000	0.0%	$ -	4	1	300.0%	3
MANANA	$ 205,000	$ 243,000	-15.6%	$ (38,000)	1	2	-50.0%	-1
NAVY/FEDERAL	$ 385,000	$ 360,000	6.9%	$ 25,000	1	1	0.0%	0
NEWTOWN	$ 508,500	$ 520,000	-2.2%	$ (11,500)	2	1	100.0%	1
PEARL CITY-LOWER	--	$ 392,500	--	--	--	2	--	--
PEARL CITY-UPPER	$ 190,000	--	--	--	1	--	--	--
PEARLRIDGE	$ 415,000	$ 384,000	8.1%	$ 31,000	23	16	43.8%	7
WAIAU	$ 419,000	$ 428,750	-2.3%	$ (9,750)	4	2	100.0%	2
WAILUNA	$ 627,500	--	--	--	2	--	--	--
WAIMALU	$ 305,000	--	--	--	1	--	--	--
Pearl City Region	**$ 415,000**	**$ 385,000**	**7.8%**	**$ 30,000**	**39**	**25**	**56.0%**	**14**
Waipahu Region								
ROYAL KUNIA	$ 422,500	$ 398,750	6.0%	$ 23,750	2	2	0.0%	0
WAIKELE	$ 442,500	$ 449,400	-1.5%	$ (6,900)	8	10	-20.0%	-2
WAIPAHU-LOWER	$ 282,000	$ 275,000	2.5%	$ 7,000	5	4	25.0%	1
WAIPIO GENTRY	$ 399,500	$ 380,000	5.1%	$ 19,500	6	7	-14.3%	-1
Waipahu Region	**$ 400,000**	**$ 380,000**	**5.3%**	**$ 20,000**	**21**	**23**	**-8.7%**	**-2**

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