

MONTHLY STATS REPORT FEBRUARY 2023

Executive Summary

O'ahu's housing market remained sluggish in February, with closed sales of single-family homes and condos down 28.2% and 33.1%, respectively. However, single-family home sales rose 15.3%, and condo sales increased by 18.2% compared to January 2023.

Median sales prices in both markets declined, dipping 12.3% for single-family homes from \$1,125,000 to \$987,000 compared to 2022. The condo market experienced a modest 3.4% decline from \$497,000 to \$480,000. Roughly 189 O'ahu properties sold for under \$500,000 in February.

In February 2023, single-family homes nearly quadrupled the median days on market, skyrocketing to 47 days compared to 13 days in February 2022. The median days on market for condos doubled to 28 days compared to 14 days a year ago.

The share of single-family homes sold above the original asking price fell dramatically from a year ago, accounting for just 19% of sales this February, compared to 55% in February 2022. From another perspective, only 32% of single-family home sales received full asking price or more compared to 73% last February. In the condo market, the share of sales closing above the original list price shrank only 15% this February compared to 37% in February 2022. Of the sales this month, 36% received full asking price or more compared to 56% of sales last year.

Though there were 233 new single-family home listings and 463 new condo listings this past month, this was well below the number of listings brought to market in February 2022, down 36.5% for single-family homes and 37.3% for condos. Both markets added active inventory at various price points, though the most significant increase in the single-family home market was in the \$999,999 and below price range, with twice as many properties up for sale compared to 2022. For condos, the most significant increase occurred in the \$600,000 to \$799,999 price range, with 50% more active condos than a year ago.

Most price points for single-family homes experienced fewer sales this February, with the largest drop in sales volume occurring in the \$900,000 to \$1,099,999 price range, down 47.4% year-over-year. The 'Ewa Plain region experienced the largest decline in sales volume, falling 40.4% year-over-year, followed by the Metro region, declining 55.2%.

Most price points for condos saw a decline in sales, with the most notable change occurring in the \$800,000 to \$1,999,999 price range, down 60% year-over-year, and in the \$500,000 to \$699,999 range, falling 42.7%. The Kailua region was the only area where condo sales were even with last year, with 10 condos sold. All other regions saw fewer sales compared to the same time last year, with the 'Ewa Plain falling 45.7% and the Metro region decreasing 30.1%.

Oahu Monthly Housing Statistics

February 2023



SINGLE-FAMILY HOMES

Median Sales Price	YoY %chg
\$987,000	-12.3%
Closed Sales	YoY %chg
173	-28.2%
Average Sales Price	YoY %chg
\$1,427,864	-3.9%

CONDOS

Median Sales Price	YoY %chg	
\$480,000	-3.4%	
Closed Sales	YoY %chg	
325	-33.1%	
Average Sales Price	YoY %chg	
\$592,131	+1.5%	

YoY % chg = year-over-year percent change comparing current month to the same month last year.

CONTENTS:	
Monthly Indicators	2
Closed Sales	3
Median Sales Price	4
Average Sales Price	5
Median Days on Market	6
Percent of Original List Price Received	7
New Listings	8
Pending Sales	9
Active Inventory	10
Total Inventory In Escrow	11
Months Supply of Active Inventory	12
Housing Supply Overview	13
Closed Sales (by price range)	14-15
Median Days on Market (by price range)	16-17
Percent of Original List Price Received (by price range)	18-19
New Listings (by price range)	20-21
Pending Sales (by price range)	22-23
Active Inventory (by price range)	24-25
Active Inventory History	26
Total Inventory In Escrow (by price range)	27-28
Months Supply of Active Inventory (by price range)	29-30
Historical Graphs	31-32
Price Graphs	33-34

Monthly Indicators

OAHU, HAWAII



Single-Family Homes February 2023 Feb-23 Feb-22 YoY %chg Jan-23 MoM %chg Closed Sales 173 241 -28.2% 150 15.3% Median Sales Price \$987,000 \$1,125,000 -12.3% \$970,000 1.8% Average Sales Price \$1,427,864 \$1,486,088 -3.9% \$1,139,294 25.3% Median Days on Market 47 13 261.5% 24 95.8% Percent of Orig. List Price Received 96.0% 100.8% -4.8% 95.9% 0.1% New Listings 233 367 -36.5% 268 -13.1%
Median Sales Price \$987,000 \$1,125,000 -12.3% \$970,000 1.8% Average Sales Price \$1,427,864 \$1,486,088 -3.9% \$1,139,294 25.3% Median Days on Market 47 13 261.5% 24 95.8% Percent of Orig. List Price Received 96.0% 100.8% -4.8% 95.9% 0.1%
Average Sales Price \$1,427,864 \$1,486,088 -3.9% \$1,139,294 25.3% Median Days on Market 47 13 261.5% 24 95.8% Percent of Orig. List Price Received 96.0% 100.8% -4.8% 95.9% 0.1%
Median Days on Market 47 13 261.5% 24 95.8% Percent of Orig. List Price Received 96.0% 100.8% -4.8% 95.9% 0.1%
Percent of Orig. List Price Received 96.0% 100.8% -4.8% 95.9% 0.1%
New Listings 233 367 -36.5% 268 -13.1%
250 007 00.070 250 10.170
Pending Sales* 217 316 -31.3% 267 -18.7%
Active Inventory* 547 348 57.2% 551 -0.7%
Total Inventory in Escrow* 386 544 -29.0% 376 2.7%
Months Supply of Active Inventory* 2.0 0.9 122.2% 2.0 0.0%

		Condos		
Feb-23	Feb-22	YoY %chg	Jan-23	MoM %chg
325	486	-33.1%	275	18.2%
\$480,000	\$497,000	-3.4%	\$495,000	-3.0%
\$592,131	\$583,367	1.5%	\$633,441	-6.5%
28	14	100.0%	24	16.7%
98.0%	100.0%	-2.0%	98.4%	-0.4%
463	739	-37.3%	523	-11.5%
399	643	-37.9%	378	5.6%
1,177	989	19.0%	1,196	-1.6%
592	946	-37.4%	523	13.2%
2.4	1.6	50.0%	2.4	0.0%

*see footnotes on pages 9-12 regarding methodology updates

YoY % chg = year-over-year percent change comparing current month to the same month last year.

MoM% chg = month-over-month percent change comparing current month to the previous month.

	Single-Family Homes				
Year-to-Date	YTD-2023	YTD-2022	1-yr %chg	YTD-2021	2-yr %chg
Closed Sales	323	567	-43.0%	551	-41.4%
Median Sales Price	\$980,000	\$1,084,250	-9.6%	\$895,000	9.5%
Average Sales Price	\$1,293,853	\$1,364,912	-5.2%	\$1,106,810	16.9%
Median Days on Market	35	12	191.7%	9	288.9%
Percent of Orig. List Price Received	95.9%	101.2%	-5.2%	100.3%	-4.4%
New Listings	501	687	-27.1%	687	-27.1%
Pending Sales*	484	631	-23.3%	694	-30.3%

		Condos		
YTD-2023	YTD-2022	1-yr %chg	YTD-2021	2-yr %chg
600	1,038	-42.2%	838	-28.4%
\$485,000	\$500,000	-3.0%	\$455,000	6.6%
\$609,016	\$605,009	0.7%	\$522,412	16.6%
26	14	85.7%	17	52.9%
98.1%	100.0%	-1.9%	98.8%	-0.7%
986	1,405	-29.8%	1,282	-23.1%
777	1,217	-36.2%	1,106	-29.7%

*see footnotes on pages 9-12 regarding methodology updates

1-yr % chg = percent change comparing the current YTD time period to the same YTD time period one year ago. 2-yr % chg = percent change comparing the current YTD time period to the same YTD time period two years ago.

Closed Sales

February 2023

OAHU, HAWAII

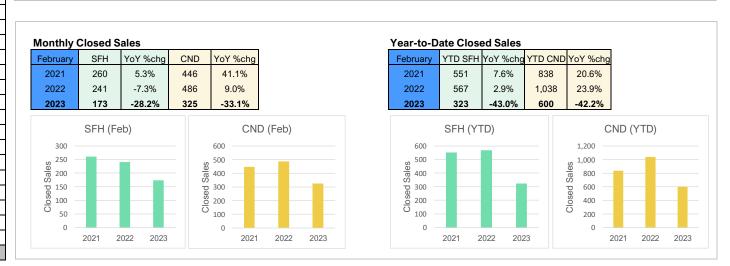
Feb-23

173

(A count of properties that have closed in a given month)

Mo-Yr	Single-Family Homes	Condos	Total
Feb-20	247	316	563
Mar-20	303	410	713
Apr-20	248	343	591
May-20	248	254	502
Jun-20	302	312	614
Jul-20	361	426	787
Aug-20	370	409	779
Sep-20	391	456	847
Oct-20	345	480	825
Nov-20	338	407	745
Dec-20	420	514	934
Jan-21	291	392	683
Feb-21	260	446	706
Mar-21	361	626	987
Apr-21	375	645	1,020
May-21	405	598	1,003
Jun-21	451	730	1,181
Jul-21	404	671	1,075
Aug-21	425	675	1,100
Sep-21	424	615	1,039
Oct-21	381	611	992
Nov-21	371	601	972
Dec-21	378	593	971
Jan-22	326	552	878
Feb-22	241	486	727
Mar-22	321	672	993
Apr-22	365	672	1,037
May-22	344	688	1,032
Jun-22	357	626	983
Jul-22	312	518	830
Aug-22	314	508	822
Sep-22	278	496	774
Oct-22	222	435	657
Nov-22	192	340	532
Dec-22	202	360	562
Jan-23	150	275	425
F-1- 00	470	205	400





498

325

Honolulu Board of REALTORS®

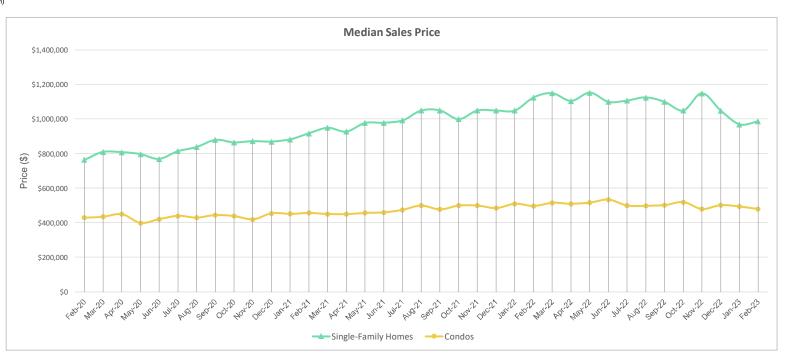
Median Sales Price

February 2023

OAHU, HAWAII

(The median sales price of all closed properties in a given month)

f		
Mo/Yr	Single-Family Homes	Condos
Feb-20	\$765,000	\$430,000
Mar-20	\$810,000	\$435,000
Apr-20	\$809,000	\$450,000
May-20	\$797,000	\$399,000
Jun-20	\$770,000	\$421,500
Jul-20	\$815,000	\$440,000
Aug-20	\$839,000	\$430,000
Sep-20	\$880,000	\$445,000
Oct-20	\$865,000	\$439,500
Nov-20	\$872,500	\$420,000
Dec-20	\$870,000	\$455,000
Jan-21	\$883,000	\$452,000
Feb-21	\$917,500	\$457,500
Mar-21	\$950,000	\$451,000
Apr-21	\$928,000	\$450,000
May-21	\$978,000	\$457,750
Jun-21	\$979,000	\$460,000
Jul-21	\$992,500	\$475,000
Aug-21	\$1,050,000	\$500,000
Sep-21	\$1,050,000	\$478,000
Oct-21	\$1,000,000	\$500,000
Nov-21	\$1,050,000	\$500,000
Dec-21	\$1,050,000	\$485,000
Jan-22	\$1,050,000	\$510,000
Feb-22	\$1,125,000	\$497,000
Mar-22	\$1,150,000	\$515,500
Apr-22	\$1,105,000	\$510,000
May-22	\$1,153,500	\$516,500
Jun-22	\$1,100,000	\$534,000
Jul-22	\$1,107,944	\$500,000
Aug-22	\$1,125,500	\$498,500
Sep-22	\$1,100,000	\$502,500
Oct-22	\$1,050,000	\$520,000
Nov-22	\$1,149,500	\$480,000
Dec-22	\$1,049,500	\$502,500
Jan-23	\$970,000	\$495,000
Feb-23	\$987,000	\$480,000





Honolulu Board
of REALTORS®

Average Sales Price

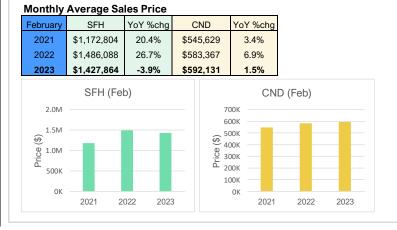


OAHU. HAWAII

(The average sales price of all closed properties in a given month)

Mo/Yr	Single-Family Homes	Condos
Feb-20	\$974,283	\$527,836
Mar-20	\$972,367	\$528,606
Apr-20	\$941,708	\$521,484
May-20	\$1,003,419	\$453,220
Jun-20	\$899,271	\$481,220
Jul-20	\$1,016,491	\$475,346
Aug-20	\$1,022,449	\$527,573
Sep-20	\$1,073,692	\$545,367
Oct-20	\$1,065,594	\$479,736
Nov-20	\$1,084,834	\$472,726
Dec-20	\$1,113,076	\$504,222
Jan-21	\$1,050,263	\$496,296
Feb-21	\$1,172,804	\$545,629
Mar-21	\$1,226,827	\$530,257
Apr-21	\$1,194,150	\$520,192
May-21	\$1,246,611	\$555,798
Jun-21	\$1,225,011	\$557,302
Jul-21	\$1,265,382	\$544,064
Aug-21	\$1,316,681	\$618,612
Sep-21	\$1,289,510	\$558,002
Oct-21	\$1,335,171	\$582,509
Nov-21	\$1,296,551	\$559,007
Dec-21	\$1,303,481	\$604,749
Jan-22	\$1,277,309	\$623,928
Feb-22	\$1,486,088	\$583,367
Mar-22	\$1,570,668	\$623,684
Apr-22	\$1,404,481	\$613,189
May-22	\$1,450,008	\$625,327
Jun-22	\$1,382,559	\$631,822
Jul-22	\$1,329,023	\$590,934
Aug-22	\$1,341,958	\$547,319
Sep-22	\$1,307,249	\$607,502
Oct-22	\$1,243,960	\$676,988
Nov-22	\$1,387,685	\$594,444
Dec-22	\$1,325,156	\$576,689
Jan-23	\$1,139,294	\$633,441
Feb-23	\$1,427,864	\$592,131







Year-to-Date Average Sales Price

Honolulu Board of REALTORS®

Median Days on Market



February 2023

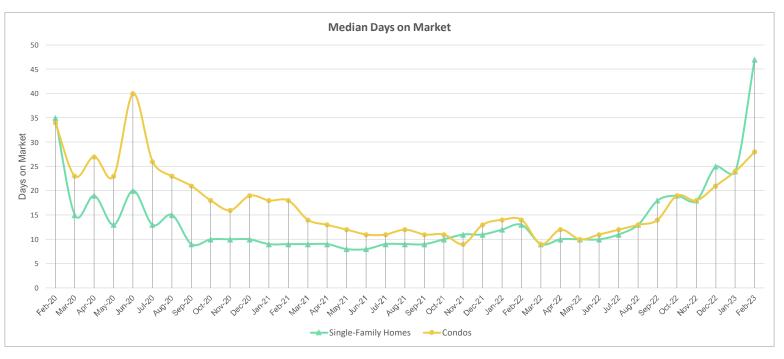
OAHU. HAWAII

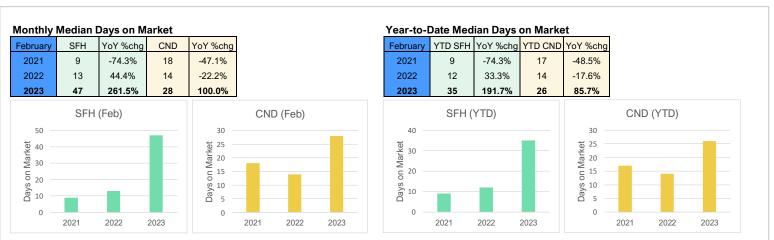
Feb-23

(Days on Market represents the number of days from when a property is first listed to when an offer is accepted; the Median Days on Market represents the median of all sales in a given month)

Mo/Yr	Single-Family Homes	Condos
Feb-20	35	34
Mar-20	15	23
Apr-20	19	27
May-20	13	23
Jun-20	20	40
Jul-20	13	26
Aug-20	15	23
Sep-20	9	21
Oct-20	10	18
Nov-20	10	16
Dec-20	10	19
Jan-21	9	18
Feb-21	9	18
Mar-21	9	14
Apr-21	9	13
May-21	8	12
Jun-21	8	11
Jul-21	9	11
Aug-21	9	12
Sep-21	9	11
Oct-21	10	11
Nov-21	11	9
Dec-21	11	13
Jan-22	12	14
Feb-22	13	14
Mar-22	9	9
Apr-22	10	12
May-22	10	10
Jun-22	10	11
Jul-22	11	12
Aug-22	13	13
Sep-22	18	14
Oct-22	19	19
Nov-22	18	18
Dec-22	25	21
Jan-23	24	24

47





28

Percent of Original List Price Received



February 2023

OAHU, HAWAII

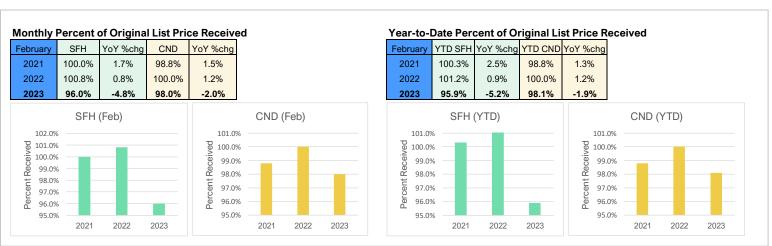
Feb-23

96.0%

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period indicated)

Mo/Yr	Single-Family Homes	Condos
Feb-20	98.3%	97.3%
Mar-20	98.7%	98.1%
Apr-20	98.9%	98.1%
May-20	99.0%	97.8%
Jun-20	98.7%	97.7%
Jul-20	98.8%	97.9%
Aug-20	98.7%	98.3%
Sep-20	100.0%	98.6%
Oct-20	100.0%	98.3%
Nov-20	100.0%	99.0%
Dec-20	100.0%	98.5%
Jan-21	100.7%	98.8%
Feb-21	100.0%	98.8%
Mar-21	100.4%	99.1%
Apr-21	101.9%	99.6%
May-21	101.4%	100.0%
Jun-21	104.2%	100.0%
Jul-21	103.9%	100.0%
Aug-21	103.0%	100.0%
Sep-21	103.1%	100.0%
Oct-21	102.2%	100.0%
Nov-21	102.2%	100.0%
Dec-21	102.1%	100.0%
Jan-22	101.6%	100.0%
Feb-22	100.8%	100.0%
Mar-22	102.0%	100.0%
Apr-22	102.6%	100.0%
May-22	102.2%	100.0%
Jun-22	102.0%	100.0%
Jul-22	100.0%	100.0%
Aug-22	100.0%	100.0%
Sep-22	99.2%	100.0%
Oct-22	99.8%	99.0%
Nov-22	98.4%	98.8%
Dec-22	96.7%	98.5%
Jan-23	95.9%	98.4%





98.0%

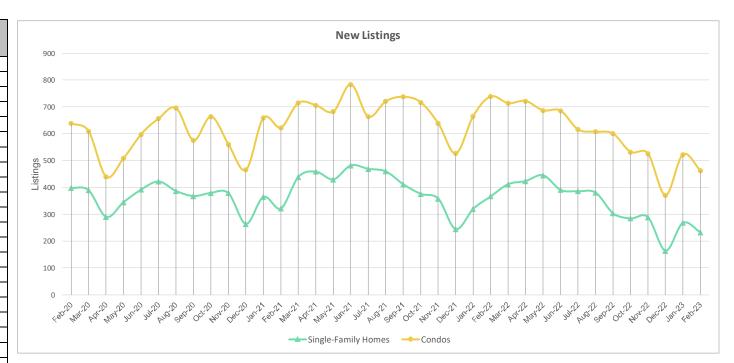
New Listings

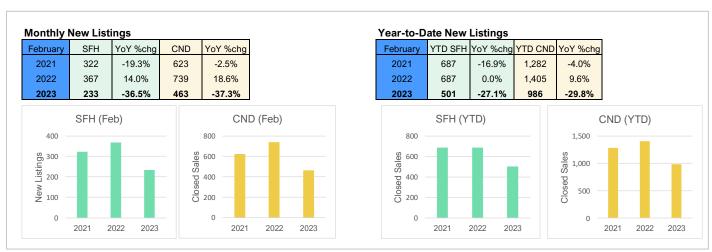
February 2023

OAHU. HAWAII

(A count of properties that have been newly listed on the market in a given month)

Mo-Yr	Single-Family Homes	Condos	Total
Feb-20	399	639	1,038
Mar-20	390	610	1,000
Apr-20	290	440	730
May-20	345	509	854
Jun-20	392	598	990
Jul-20	422	657	1,079
Aug-20	387	696	1,083
Sep-20	368	576	944
Oct-20	380	664	1,044
Nov-20	379	561	940
Dec-20	264	466	730
Jan-21	365	659	1,024
Feb-21	322	623	945
Mar-21	439	715	1,154
Apr-21	459	706	1,165
May-21	430	683	1,113
Jun-21	482	784	1,266
Jul-21	469	664	1,133
Aug-21	460	721	1,181
Sep-21	412	738	1,150
Oct-21	376	717	1,093
Nov-21	358	639	997
Dec-21	245	527	772
Jan-22	320	666	986
Feb-22	367	739	1,106
Mar-22	412	714	1,126
Apr-22	424	722	1,146
May-22	445	687	1,132
Jun-22	391	686	1,077
Jul-22	386	616	1,002
Aug-22	381	608	989
Sep-22	304	601	905
Oct-22	285	532	817
Nov-22	289	526	815
Dec-22	164	371	535
Jan-23	268	523	791
Feb-23	233	463	696





Honolulu Board of REALTORS®

Pending Sales*

February 2023

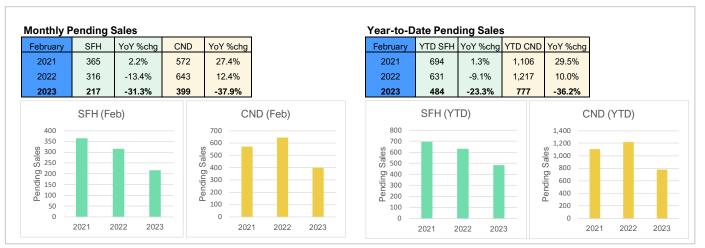
OAHU, HAWAII

(A measure of contract activity represented by a count of properties that have had offers accepted on them during a given month)









*Methodology updated as of 2021 to reflect a count of properties that entered contract within the given month and remain in escrow status at the end of the month (also applied to historical data shown above).

Pending Sales, in reports prior to 2021, reflect a count of all listings that held a Pending (P) status throughout the given month

Honolulu Board

Active Inventory*

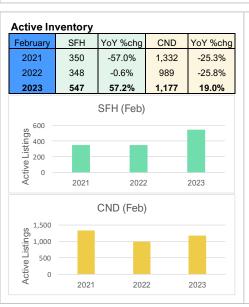
February 2023

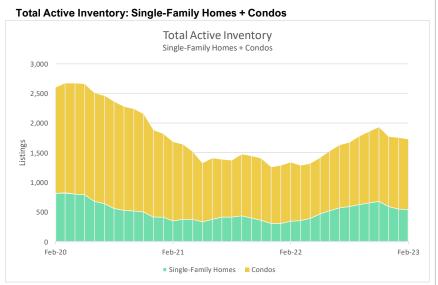
OAHU. HAWAII

(The number of properties in Active (A) status at the end of the given month)

	Cinala Familia		
Mo/Yr	Single-Family Homes	Condos	Total
Feb-20	814	1,784	2,598
Mar-20	825	1,845	2,670
Apr-20	804	1,860	2,664
May-20	797	1,858	2,655
Jun-20	683	1,815	2,498
Jul-20	642	1,813	2,455
Aug-20	565	1,792	2,357
Sep-20	529	1,742	2,271
Oct-20	521	1,715	2,236
Nov-20	503	1,645	2,148
Dec-20	419	1,459	1,878
Jan-21	417	1,396	1,813
Feb-21	350	1,332	1,682
Mar-21	379	1,257	1,636
Apr-21	381	1,133	1,514
May-21	337	983	1,320
Jun-21	377	1,025	1,402
Jul-21	415	969	1,384
Aug-21	416	950	1,366
Sep-21	437	1,030	1,467
Oct-21	401	1,039	1,440
Nov-21	366	1,033	1,399
Dec-21	309	946	1,255
Jan-22	311	967	1,278
Feb-22	348	989	1,337
Mar-22	360	919	1,279
Apr-22	395	917	1,312
May-22	471	939	1,410
Jun-22	527	998	1,525
Jul-22	576	1,050	1,626
Aug-22	596	1,073	1,669
Sep-22	629	1,141	1,770
Oct-22	656	1,194	1,850
Nov-22	682	1,244	1,926
Dec-22	597	1,170	1,767
Jan-23	551	1,196	1,747
Feb-23	547	1,177	1,724







^{*}Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and C status.

Honolulu Board of REALTORS®

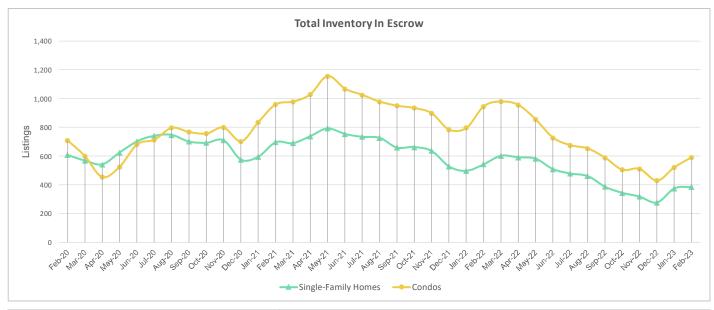
Total Inventory In Escrow*

February 2023

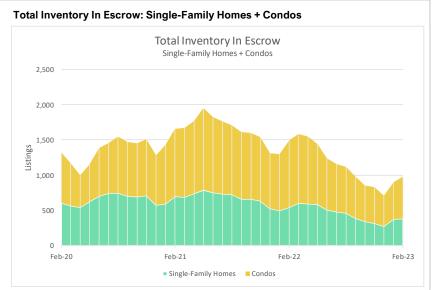
OAHU. HAWAII

(The number of properties under contract at the end of the given month / combined listings in C and P status)

1			
Mo/Yr	Single-Family Homes	Condos	Total
Feb-20	608	710	1,318
Mar-20	569	600	1,169
Apr-20	543	455	998
May-20	625	525	1,150
Jun-20	703	682	1,385
Jul-20	742	714	1,456
Aug-20	748	797	1,545
Sep-20	702	769	1,471
Oct-20	693	757	1,450
Nov-20	711	800	1,511
Dec-20	575	703	1,278
Jan-21	596	837	1,433
Feb-21	697	960	1,657
Mar-21	691	979	1,670
Apr-21	739	1,030	1,769
May-21	793	1,157	1,950
Jun-21	754	1,068	1,822
Jul-21	735	1,026	1,761
Aug-21	727	979	1,706
Sep-21	660	951	1,611
Oct-21	663	935	1,598
Nov-21	637	899	1,536
Dec-21	528	784	1,312
Jan-22	498	797	1,295
Feb-22	544	946	1,490
Mar-22	603	980	1,583
Apr-22	592	956	1,548
May-22	583	856	1,439
Jun-22	509	728	1,237
Jul-22	479	676	1,155
Aug-22	462	654	1,116
Sep-22	388	590	978
Oct-22	345	506	851
Nov-22	319	512	831
Dec-22	278	430	708
Jan-23	376	523	899
Feb-23	386	592	978







Honolulu Board of REALTORS®

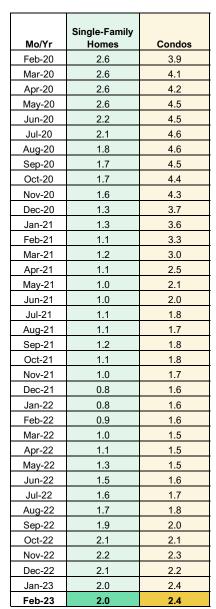
^{*}New indicator added to reports as of 2021, including applicable historical data

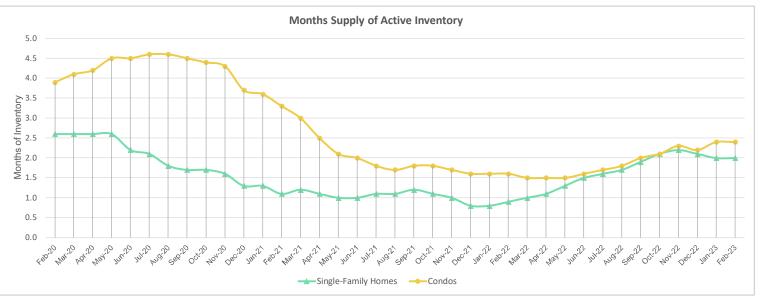
Months Supply of Active Inventory*

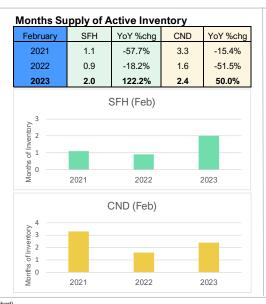
February 2023

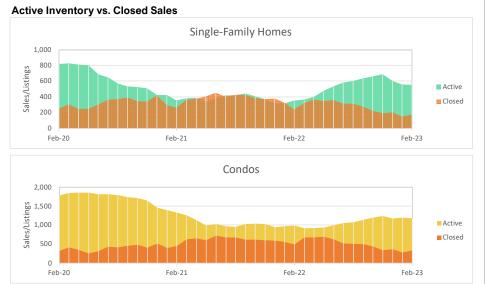
OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)









*Methodology updated as of 2021 (also applied to historical data shown on this chart).

Months of Inventory, in reports prior to 2021, reflect a comparison of active listings to average pending sales.

Honolulu Board

Housing Supply Overview



. (A year-over-year overview of the availability and sales of properties in a given month, by price range)



	CI	osed Sal	les	Media	n Days or	n Market		t of Origi ce Receiv		N	ew Listin	gs	Pe	nding Sa	les	Acti	ve Inver	ntory		tal Inven	•		ths Supp	•
Single-Family Homes	Feb-23	Feb-22	%chg	Feb-23	Feb-22	%chg	Feb-23	Feb-22	%chg	Feb-23	Feb-22	%chg	Feb-23	Feb-22	%chg	Feb-23	Feb-22	%chg	Feb-23	Feb-22	%chg	Feb-23	Feb-22	%chg
\$449,999 and below	3	0	-	34	-	-	102.6%	-	-	0	2	-100.0%	1	0	-	3	2	50.0%	6	7	-14.3%	1.5	0.5	200.0%
\$450,000 - \$599,999	6	7	-14.3%	77	13	492.3%	91.9%	100.0%	-8.1%	10	9	11.1%	1	7	-85.7%	21	9	133.3%	7	21	-66.7%	3.5	0.8	337.5%
\$600,000 - \$699,999	9	8	12.5%	59	10	490.0%	97.1%	100.0%	-2.9%	11	8	37.5%	12	9	33.3%	24	8	200.0%	22	18	22.2%	2.7	0.4	575.0%
\$700,000 - \$799,999	21	15	40.0%	75	9	733.3%	91.3%	102.3%	-10.8%	15	39	-61.5%	18	28	-35.7%	38	32	18.8%	29	46	-37.0%	1.8	0.8	125.0%
\$800,000 - \$899,999	28	28	0.0%	14	13	7.7%	98.9%	103.7%	-4.6%	25	41	-39.0%	27	40	-32.5%	66	19	247.4%	52	66	-21.2%	1.9	0.3	533.3%
\$900,000 - \$999,999	21	36	-41.7%	60	14	328.6%	98.4%	101.0%	-2.6%	34	50	-32.0%	33	53	-37.7%	49	30	63.3%	59	83	-28.9%	1.3	0.6	116.7%
\$1,000,000 - \$1,499,999	43	84	-48.8%	52	12	333.3%	96.5%	100.7%	-4.2%	64	132	-51.5%	75	98	-23.5%	131	97	35.1%	122	162	-24.7%	1.3	0.8	62.5%
\$1,500,000 - 1,999,999	13	35	-62.9%	11	13	-15.4%	97.5%	100.0%	-2.5%	34	42	-19.0%	22	41	-46.3%	73	42	73.8%	40	67	-40.3%	2.3	1.1	109.1%
\$2,000,000 - \$2,999,999	17	12	41.7%	56	10	460.0%	91.1%	105.2%	-13.4%	25	30	-16.7%	15	22	-31.8%	57	42	35.7%	26	37	-29.7%	3.2	1.7	88.2%
\$3,000,000 and above	12	16	-25.0%	35	31	12.9%	91.5%	100.0%	-8.5%	15	14	7.1%	13	18	-27.8%	85	67	26.9%	23	37	-37.8%	6.5	4.5	44.4%
All Single-Family Homes	173	241	-28.2%	47	13	261.5%	96.0%	100.8%	-4.8%	233	367	-36.5%	217	316	-31.3%	547	348	57.2%	386	544	-29.0%	2.0	0.9	122.2%

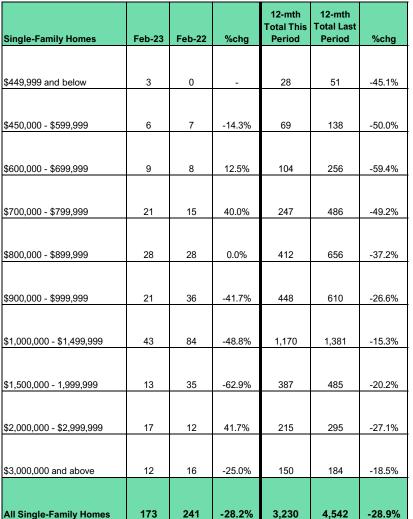
	CI	osed Sal	es	Median	ı Days on	Market		t of Origi ce Receiv		N	ew Listin	ıgs	Pe	ending Sa	ıles	Acti	ve Inven	tory		al Inven			iths Supp ive Inven	
Condos	Feb-23	Feb-22	%chg	Feb-23	Feb-22	%chg	Feb-23	Feb-22	%chg	Feb-23	Feb-22	%chg	Feb-23	Feb-22	%chg	Feb-23	Feb-22	%chg	Feb-23	Feb-22	%chg	Feb-23	Feb-22	%chg
\$149,999 and below	10	21	-52.4%	21	21	0.0%	95.2%	97.1%	-2.0%	20	19	5.3%	16	17	-5.9%	41	35	17.1%	26	33	-21.2%	2.9	1.6	81.3%
\$150,000 - \$299,999	41	69	-40.6%	28	20	40.0%	97.5%	98.9%	-1.4%	51	98	-48.0%	42	69	-39.1%	144	169	-14.8%	61	107	-43.0%	2.4	1.8	33.3%
\$300,000 - \$399,999	66	73	-9.6%	32	19	68.4%	98.0%	100.0%	-2.0%	67	110	-39.1%	65	116	-44.0%	123	121	1.7%	92	164	-43.9%	1.6	1.2	33.3%
\$400,000 - \$499,999	67	82	-18.3%	27	18	50.0%	99.0%	100.0%	-1.0%	87	127	-31.5%	65	116	-44.0%	159	122	30.3%	95	173	-45.1%	1.8	1.1	63.6%
\$500,000 - \$599,999	38	59	-35.6%	35	7	400.0%	97.4%	100.0%	-2.6%	64	102	-37.3%	60	102	-41.2%	107	94	13.8%	90	140	-35.7%	1.4	1.0	40.0%
\$600,000 - \$699,999	29	58	-50.0%	31	10	210.0%	98.4%	101.5%	-3.1%	43	82	-47.6%	48	69	-30.4%	122	89	37.1%	71	94	-24.5%	2.3	1.3	76.9%
\$700,000 - \$999,999	48	79	-39.2%	23	12	91.7%	98.4%	100.7%	-2.3%	81	123	-34.1%	63	97	-35.1%	215	147	46.3%	97	143	-32.2%	2.5	1.7	47.1%
\$1,000,000 - \$1,499,999	14	30	-53.3%	60	48	25.0%	95.9%	97.2%	-1.3%	25	39	-35.9%	18	30	-40.0%	107	85	25.9%	33	51	-35.3%	4.5	2.9	55.2%
\$1,500,000 - \$1,999,999	5	8	-37.5%	54	36	50.0%	91.8%	98.9%	-7.2%	13	21	-38.1%	14	15	-6.7%	72	52	38.5%	17	22	-22.7%	9.0	6.5	38.5%
\$2,000,000 and above	7	7	0.0%	52	61	-14.8%	100.0%	93.6%	6.8%	12	18	-33.3%	8	12	-33.3%	87	75	16.0%	10	19	-47.4%	9.7	8.3	16.9%
All Condos	325	486	-33.1%	28	14	100.0%	98.0%	100.0%	-2.0%	463	739	-37.3%	399	643	-37.9%	1,177	989	19.0%	592	946	-37.4%	2.4	1.6	50.0%

Closed Sales by Price Range: Single-Family Homes

February 2023

OAHU, HAWAII

(A count of properties that have closed in a given month)



This 12-month period reflects the consecutive12-month period up through the current month, while last period reflects the same 12-month period one year prior.





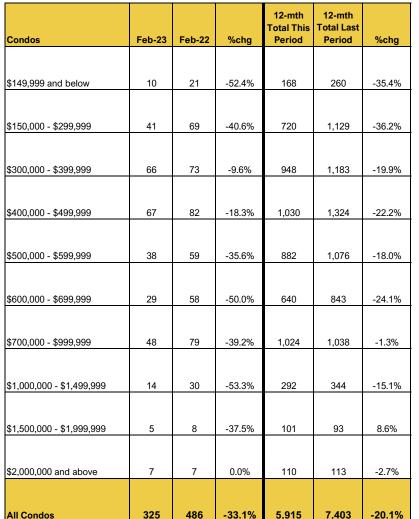


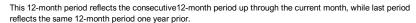
Closed Sales by Price Range: Condos

February 2023

OAHU, HAWAII

(A count of properties that have closed in a given month)











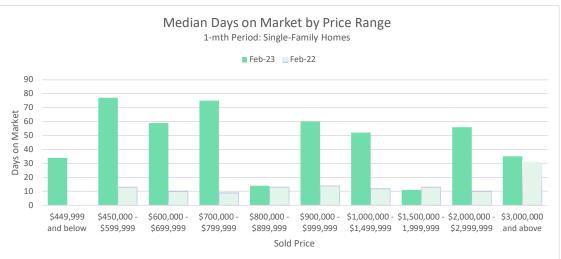
Median Days on Market by Price Range: Single-Family Homes

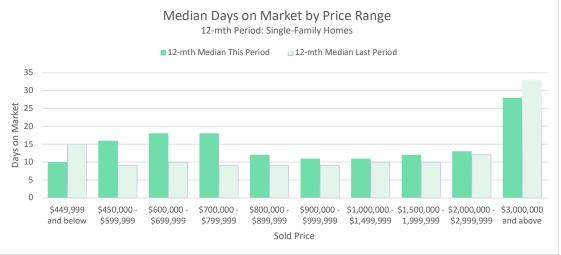


OAHU, HAWAII

(The median number of days from when a property is first listed to when an offer is accepted)







This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.

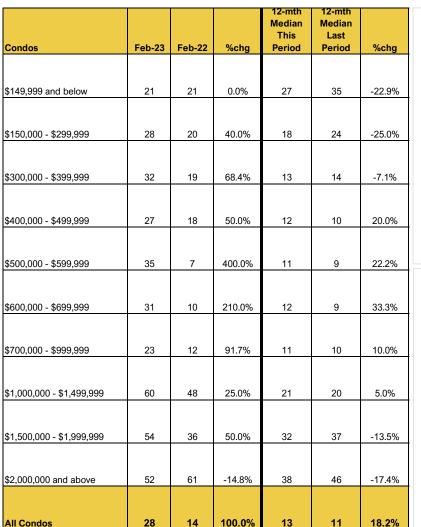
Honolulu Board

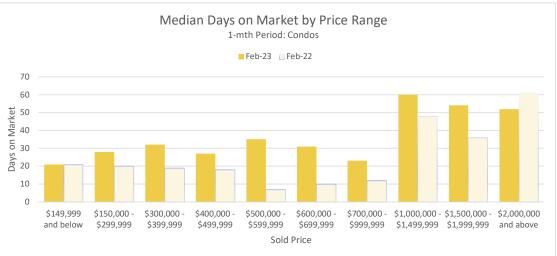
Median Days on Market by Price Range: Condos

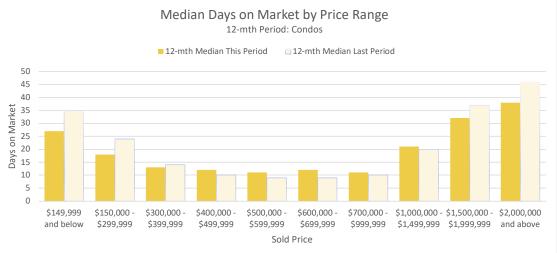
February 2023

OAHU, HAWAII

(The median number of days from when a property is first listed to when an offer is accepted)







This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.

Honolulu Board

Median Percent of Original List Price Received by Price Range: Single-Family Homes

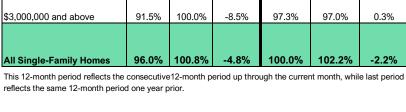


February 2023

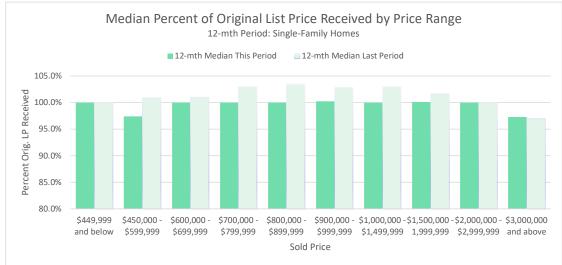
OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period and price range indicated)

				12-mth Median	12-mth Median	
				This	Last	
Single-Family Homes	Feb-23	Feb-22	%chg	Period	Period	%chg
\$449,999 and below	102.6%	-	-	100.0%	100.0%	0.0%
\$450,000 - \$599,999	91.9%	100.0%	-8.1%	97.4%	100.9%	-3.5%
\$450,000 - \$599,999	91.9%	100.0%	-0.170	97.4%	100.9%	-3.5%
\$600,000 - \$699,999	97.1%	100.0%	-2.9%	100.0%	101.0%	-1.0%
\$700,000 - \$799,999	91.3%	102.3%	-10.8%	100.0%	103.0%	-2.9%
\$800,000 - \$899,999	98.9%	103.7%	-4.6%	100.0%	103.5%	-3.4%
ψοσο,σοσ ψοσο,σοσ	00.070	100.1 70	1.070	100.070	100.070	0.170
\$900,000 - \$999,999	98.4%	101.0%	-2.6%	100.2%	102.9%	-2.6%
44 000 000 44 400 000	00.50/	400 70/	4.00/	100.00/	100.00/	0.00/
\$1,000,000 - \$1,499,999	96.5%	100.7%	-4.2%	100.0%	103.0%	-2.9%
\$1,500,000 - 1,999,999	97.5%	100.0%	-2.5%	100.1%	101.7%	-1.6%
\$2,000,000 - \$2,999,999	91.1%	105.2%	-13.4%	100.0%	100.0%	0.0%
\$3,000,000 and above	91.5%	100.0%	-8.5%	97.3%	97.0%	0.3%
wo,ooo,ooo and above	91.370	100.0 /6	-0.5/0	31.370	31.076	0.576
All Single-Family Homes	96.0%	100.8%	-4.8%	100.0%	102.2%	-2.2%







Median Percent of Original List Price Received by Price Range: Condos



February 2023

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period and price range indicated)

				12-mth Median	12-mth Median	
				This	Last	
Condos	Feb-23	Feb-22	%chg	Period	Period	%chg
\$149,999 and below	95.2%	97.1%	-2.0%	96.1%	95.7%	0.4%
\$450,000 \$200,000	07.50/	00.00/	1 40/	00.70/	00.00/	0.70/
\$150,000 - \$299,999	97.5%	98.9%	-1.4%	98.7%	98.0%	0.7%
\$300,000 - \$399,999	98.0%	100.0%	-2.0%	100.0%	99.2%	0.8%
\$400,000 - \$499,999	99.0%	100.0%	-1.0%	100.0%	100.0%	0.0%
\$500,000 \$500,000	07.40/	400.00/	0.00/	400.00/	400.00/	0.00/
\$500,000 - \$599,999	97.4%	100.0%	-2.6%	100.0%	100.0%	0.0%
\$600,000 - \$699,999	98.4%	101.5%	-3.1%	100.0%	101.2%	-1.2%
\$700,000 - \$999,999	98.4%	100.7%	-2.3%	100.0%	100.0%	0.0%
\$1,000,000 - \$1,499,999	95.9%	97.2%	-1.3%	97.6%	98.2%	-0.6%
\$1,000,000 - \$1,435,535	93.976	31.270	-1.576	37.070	90.276	-0.076
\$1,500,000 - \$1,999,999	91.8%	98.9%	-7.2%	97.0%	96.1%	0.9%
\$2,000,000 and above	100.0%	93.6%	6.8%	95.7%	96.0%	-0.3%
All Condos	98.0%	100.0%	-2.0%	100.0%	100.0%	0.0%
All Condos	90.0%	100.0%	-2.0%	100.0%	100.0%	0.0%





This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.

New Listings by Price Range: Single-Family Homes

February 2023

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)



Single-Family Homes	Feb-23	Feb-22	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
\$449,999 and below	0	2	-100.0%	27	50	-46.0%
\$450,000 - \$599,999	10	9	11.1%	77	161	-52.2%
\$600,000 - \$699,999	11	8	37.5%	163	305	-46.6%
\$700,000 - \$799,999	15	39	-61.5%	298	557	-46.5%
\$800,000 - \$899,999	25	41	-39.0%	506	691	-26.8%
\$900,000 - \$999,999	34	50	-32.0%	566	667	-15.1%
\$1,000,000 - \$1,499,999	64	132	-51.5%	1,250	1,306	-4.3%
\$1,500,000 - 1,999,999	34	42	-19.0%	509	500	1.8%
\$2,000,000 - \$2,999,999	25	30	-16.7%	308	310	-0.6%
\$3,000,000 and above	15	14	7.1%	278	270	3.0%
All Single-Family Homes	233	367	-36.5%	3,982	4,817	-17.3%





This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.

New Listings by Price Range: Condos

February 2023

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)



Condos	Feb-23	Feb-22	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
						J
\$149,999 and below	20	19	5.3%	186	248	-25.0%
\$150,000 - \$299,999	51	98	-48.0%	852	1,173	-27.4%
\$300,000 - \$399,999	67	110	-39.1%	1,067	1,370	-22.1%
\$400,000 - \$499,999	87	127	-31.5%	1,153	1,467	-21.4%
\$500,000 - \$599,999	64	102	-37.3%	959	1,176	-18.5%
\$600,000 - \$699,999	43	82	-47.6%	776	935	-17.0%
\$700,000 - \$999,999	81	123	-34.1%	1,265	1,136	11.4%
\$1,000,000 - \$1,499,999	25	39	-35.9%	413	421	-1.9%
\$1,500,000 - \$1,999,999	13	21	-38.1%	190	168	13.1%
\$2,000,000 and above	12	18	-33.3%	188	205	-8.3%
All Condos	463	739	-37.3%	7,049	8,299	-15.1%





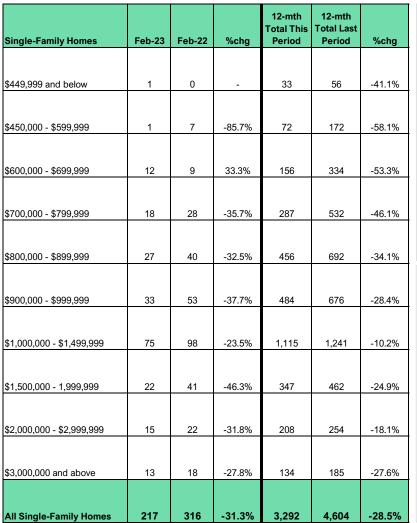
This 12-month period reflects the consecutive12-month period up through the current month, while last period reflects the same 12-month period one year prior.

Pending Sales by Price Range: Single-Family Homes

February 2023

OAHU, HAWAII

(A measure of contract activity / a count of properties that have had offers accepted on them in a given month)



This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.





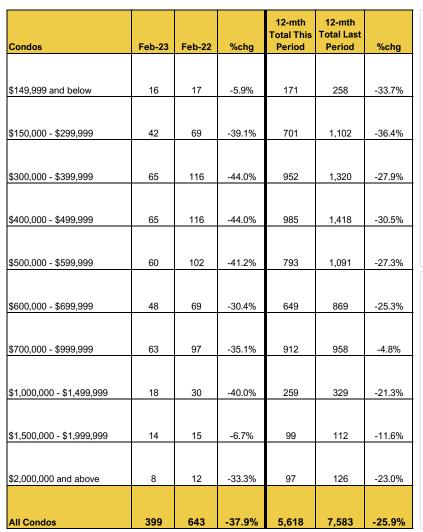


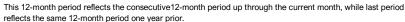
Pending Sales by Price Range: Condos

February 2023

OAHU, HAWAII

(A measure of contract activity / a count of properties that have had offers accepted on them in a given month)











Active Inventory* by Price Range: Single-Family Homes



February 2023

OAHU, HAWAII

(The number of properties active on market at the end of a given month)

Single-Family Homes	Feb-23	Feb-22	YOY chg
\$449,999 and below	3	2	50.0%
Tro,000 una belew			00.070
\$450,000 - \$599,999	21	9	133.3%
\$600,000 - \$699,999	24	8	200.0%
+ + + + + + + + + + + + + + + + + + + +			
\$700,000 - \$799,999	38	32	18.8%
\$800,000 - \$899,999	66	19	247.4%
****	40	00	00.00/
\$900,000 - \$999,999	49	30	63.3%
\$1,000,000 - \$1,499,999	131	97	35.1%
\$1,500,000 - 1,999,999	73	42	73.8%
\$1,500,000 - 1,999,999	13	42	73.0%
\$2,000,000 - \$2,999,999	57	42	35.7%
\$3,000,000 and above	85	67	26.9%
wo,oco,oco ana abovo	00	01	20.070
All Single-Family Homes	547	348	57.2%



Active Inventory - Percent Share by Price Range (portion of total active status listings represented by a given price range)



^{*}Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and C status.

Active Inventory* by Price Range: Condos



February 2023

OAHU, HAWAII

(The number of properties active on market at the end of a given month)

Condos	Feb-23	Feb-22	YOY chg
\$149,999 and below	41	35	17.1%
149,999 and below	41	33	17.170
\$150,000 - \$299,999	144	169	-14.8%
\$300,000 - \$399,999	123	121	1.7%
φουσ,σου - φοθο,σου	123	121	1.7 /0
\$400,000 - \$499,999	159	122	30.3%
\$500,000 - \$599,999	107	94	13.8%
φοσο,σσο φοσο,σσο	101	0.1	10.070
\$600,000 - \$699,999	122	89	37.1%
\$700,000 - \$999,999	215	147	46.3%
\$1,000,000 - \$1,499,999	107	85	25.9%
\$1,500,000 - \$1,999,999	72	52	38.5%
¢2,000,000 and all areas	0.7	7.5	40.00/
\$2,000,000 and above	87	75	16.0%
All Condos	1,177	989	19.0%



Active Inventory - Percent Share by Price Range (portion of total active status listings represented by a given price range)



^{*}Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and C status.

Active Inventory*: Single-Family Homes and Condos

February 2023

OAHU, HAWAII







^{*}Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and C status.

Total Inventory In Escrow* by Price Range: Single-Family Homes



February 2023

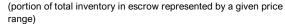
OAHU, HAWAII

(The number of properties in an escrow status at the end of a given month)

Single-Family Homes	Feb-23	Feb-22	YOY chg
\$449,999 and below	6	7	-14.3%
,			
\$450,000 - \$599,999	7	21	-66.7%
\$600,000 - \$699,999	22	18	22.2%
\$700,000 - \$799,999	29	46	-37.0%
\$800,000 - \$899,999	52	66	-21.2%
\$900,000 - \$999,999	59	83	-28.9%
\$1,000,000 - \$1,499,999	122	162	-24.7%
\$1,500,000 - 1,999,999	40	67	-40.3%
\$2,000,000 - \$2,999,999	26	37	-29.7%
\$3,000,000 and above	23	37	-37.8%
All Single-Family Homes	386	544	-29.0%



Total Inventory In Escrow - Percent Share by Price Range







^{*}New indicator added to reports as of 2021, including applicable historical data.

Total Inventory In Escrow* by Price Range: Condos

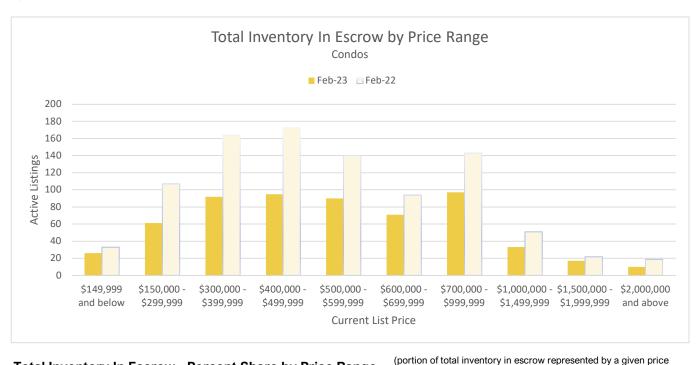


February 2023

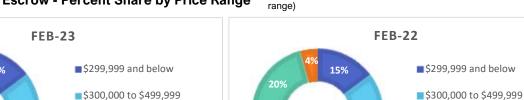
OAHU, HAWAII

(The number of properties in an escrow status at the end of a given month)

Condos	Feb-23	Feb-22	YOY chg
\$149,999 and below	26	33	-21.2%
\$150,000 - \$299,999	61	107	-43.0%
\$300,000 - \$399,999	92	164	-43.9%
+ + + + + + + + + + + + + + + + + + + +			101070
\$400,000 - \$499,999	95	173	-45.1%
\$500,000 - \$599,999	90	140	-35.7%
\$300,000 - \$399,999	90	140	-33.770
\$600,000 - \$699,999	71	94	-24.5%
\$700,000 - \$999,999	97	143	-32.2%
\$1,000,000 - \$1,499,999	33	51	-35.3%
\$1,500,000 - \$1,999,999	17	22	-22.7%
\$2,000,000 and above	10	19	-47.4%
All Condos	592	946	-37.4%



Total Inventory In Escrow - Percent Share by Price Range





^{*}New indicator added to reports as of 2021, including applicable historical data.

■\$500,000 to \$699,999

■\$700,000 to \$1,499,999

■\$1,500,000 and above





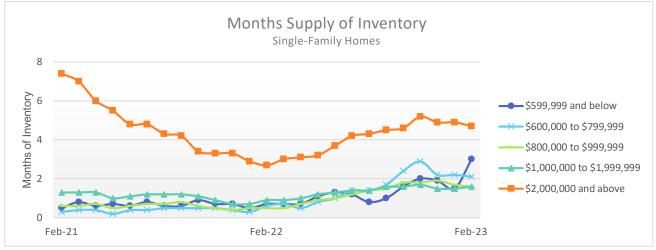
February 2023

OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Single-Family Homes	Feb-23	Feb-22	YOY chg
\$449,999 and below	1.5	0.5	200.0%
\$450,000 - \$599,999	3.5	0.8	337.5%
\$600,000 - \$699,999	2.7	0.4	575.0%
\$700,000 - \$799,999	1.8	0.8	125.0%
\$800,000 - \$899,999	1.9	0.3	533.3%
\$900,000 - \$999,999	1.3	0.6	116.7%
\$1,000,000 - \$1,499,999	1.3	0.8	62.5%
\$1,500,000 - 1,999,999	2.3	1.1	109.1%
\$2,000,000 - \$2,999,999	3.2	1.7	88.2%
\$3,000,000 and above	6.5	4.5	44.4%
All Single-Family Homes	2.0	0.9	122.2%









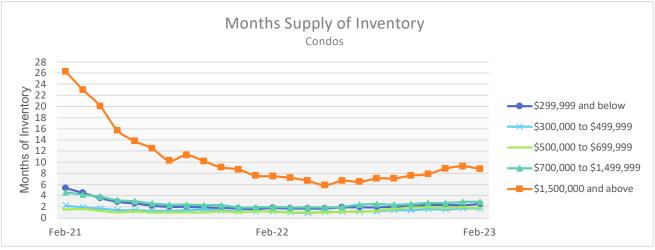
February 2023

OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Condos	Feb-23	Feb-22	YOY chg
			<u> </u>
\$149,999 and below	2.9	1.6	81.3%
\$150,000 - \$299,999	2.4	1.8	33.3%
Ψ100,000 - Ψ200,000	2.4	1.0	33.370
\$300,000 - \$399,999	1.6	1.2	33.3%
\$400,000 - \$499,999	1.8	1.1	63.6%
\$400,000 - \$499,999	1.0	1.1	03.0%
\$500,000 - \$599,999	1.4	1.0	40.0%
#c00,000 #c00,000	0.0	4.0	76.9%
\$600,000 - \$699,999	2.3	1.3	76.9%
\$700,000 - \$999,999	2.5	1.7	47.1%
* * * * * * * * * * * * * * * * * * *	4.5	0.0	55.00/
\$1,000,000 - \$1,499,999	4.5	2.9	55.2%
\$1,500,000 - \$1,999,999	9.0	6.5	38.5%
			40.00
\$2,000,000 and above	9.7	8.3	16.9%
All Condos	2.4	1.6	50.0%



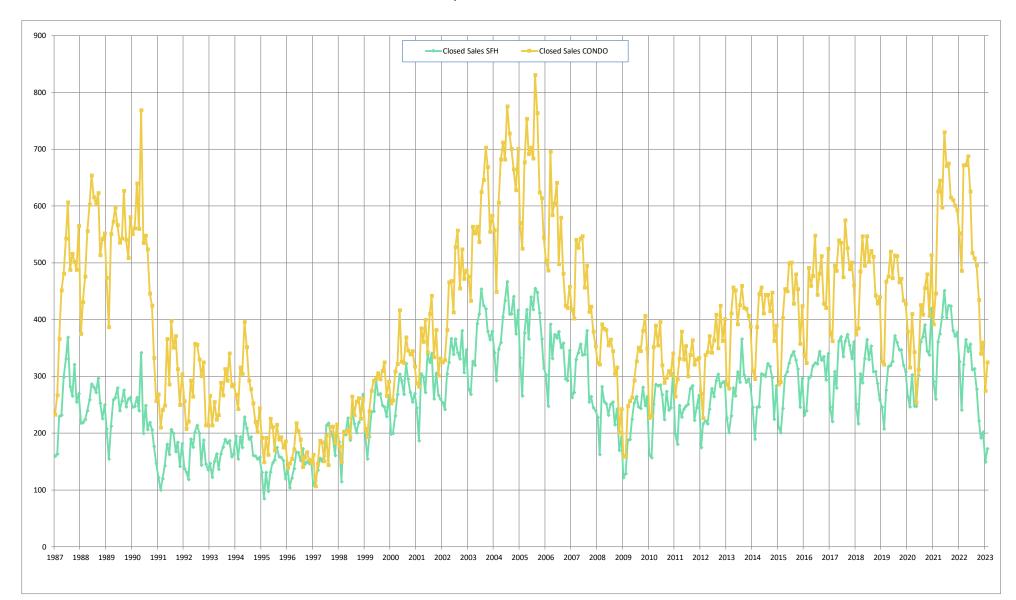






Single-Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present



Median Sales Price



Single-Family Homes and Condos

