MONTHLY STATS REPORT APRIL 2023

Executive Summary

According to resales figures released today by the Honolulu Board of REALTORS®, April singlefamily home and condo sales slipped 43.0% and 37.5%, respectively, year-over-year. Compared to March, the slump in sales was less severe, with a 11.9% drop in single-family home sales and 5.4% for condos. Despite fewer sales, properties that sold in April spent less time on market than one month ago. The median days on market for condos was 20 days in April compared to 24 days in March and 24 days for single-family homes compared to a 36-day median in March.

Single-family home sales in the \$800,000 to \$999,999 price range continued to see the highest sales volume, accounting for nearly one-third of sales in April. Meanwhile, single-family home sales in the \$2,000,000 and above price range plummeted 63% from last year. Most condos sold in the \$300,000 to \$399,999 price range, accounting for 18.3% of sales in April. However, nearly all price points experienced a drop in condo sales from a year ago.

The median sales price also saw modest declines in both single-family home and condo markets. The single-family home median sales price for April 2023 was \$999,995, down 9.5% from the April 2022 median of \$1,105,000. The condo market ended April at a median sales price of \$500,000, representing a 2.0% decrease from the \$510,000 median the same time last year.

Approximately 41% of single-family home sales received full asking price or more, compared to about 75% of sales in April 2022. Only 25% of sales closed above asking compared to 63% one year ago. In the condo market, 44% of sales received full asking price or more compared to 65% in April 2022, and about 22% of sales closed above asking compared to 44% last year.

New listing volume was consistent with last month's volume, but well below the volume seen in 2022. The single-family home market added 292 new listings in April, falling 31.1% from a year ago, while the condo market added 532 new listings, 26.3% below last April.

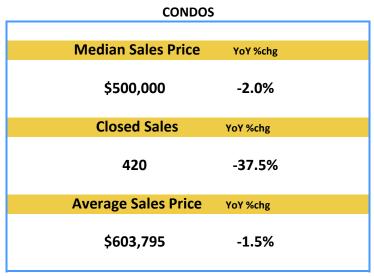
Although both markets continued to see more active inventory than a year ago, inventory levels have not increased this year, weakening slightly from month to month. In the single-family home market, the 'Ewa Plain and Leeward regions experienced the greatest volume boost in active inventory, up 65.5% and 85.7%, respectively, year-over-year. Waipahu, Hawaii Kai, and 'Ewa Plain regions ended April 2023 with condo active inventory rising more than 50% from a year ago.

Oahu Monthly Housing Statistics

April 2023



SINGLE-FAMILY HOMES					
Median Sales Price	YoY %chg				
\$999,995	-9.5%				
Closed Sales	YoY %chg				
208	-43.0%				
Average Sales Price	YoY %chg				
\$1,223,383	-12.9%				



YoY % chg = year-over-year percent change comparing current month to the same month last year.

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Monthly Indicators

OAHU, HAWAII

	Single-Family Homes					Condos				
April 2023	Apr-23	Apr-22	YoY %chg	Mar-23	MoM %chg	Apr-23	Apr-22	YoY %chg	Mar-23	MoM %chg
Closed Sales	208	365	-43.0%	236	-11.9%	420	672	-37.5%	444	-5.4%
Median Sales Price	\$999,995	\$1,105,000	-9.5%	\$1,083,750	-7.7%	\$500,000	\$510,000	-2.0%	\$536,000	-6.7%
Average Sales Price	\$1,223,383	\$1,404,481	-12.9%	\$1,391,538	-12.1%	\$603,795	\$613,189	-1.5%	\$651,630	-7.3%
Median Days on Market	24	10	140.0%	36	-33.3%	20	12	66.7%	24	-16.7%
Percent of Orig. List Price Received	98.3%	102.6%	-4.2%	96.7%	1.7%	98.7%	100.0%	-1.3%	98.5%	0.2%
New Listings	292	424	-31.1%	293	-0.3%	532	722	-26.3%	530	0.4%
Pending Sales*	271	366	-26.0%	258	5.0%	438	663	-33.9%	444	-1.4%
Active Inventory*	535	395	35.4%	541	-1.1%	1,144	917	24.8%	1,152	-0.7%
Total Inventory in Escrow*	435	592	-26.5%	393	10.7%	623	956	-34.8%	602	3.5%
Months Supply of Active Inventory*	2.1	1.1	90.9%	2.1	0.0%	2.5	1.5	66.7%	2.4	4.2%

*see footnotes on pages 9-12 regarding methodology updates

YoY % chg = year-over-year percent change comparing current month to the same month last year.

MoM% chg = month-over-month percent change comparing current month to the previous month.

	Single-Family Homes				
Year-to-Date	YTD-2023	YTD-2022	1-yr %chg	YTD-2021	2-yr %chg
Closed Sales	767	1,253	-38.8%	1,287	-40.4%
Median Sales Price	\$1,010,000	\$1,100,000	-8.2%	\$920,000	9.8%
Average Sales Price	\$1,306,551	\$1,428,099	-8.5%	\$1,165,524	12.1%
Median Days on Market	32	11	190.9%	9	255.6%
Percent of Orig. List Price Received	97.1%	101.7%	-4.5%	100.7%	-3.6%
New Listings	1,086	1,523	-28.7%	1,585	-31.5%
Pending Sales*	1,013	1,381	-26.6%	1,514	-33.1%

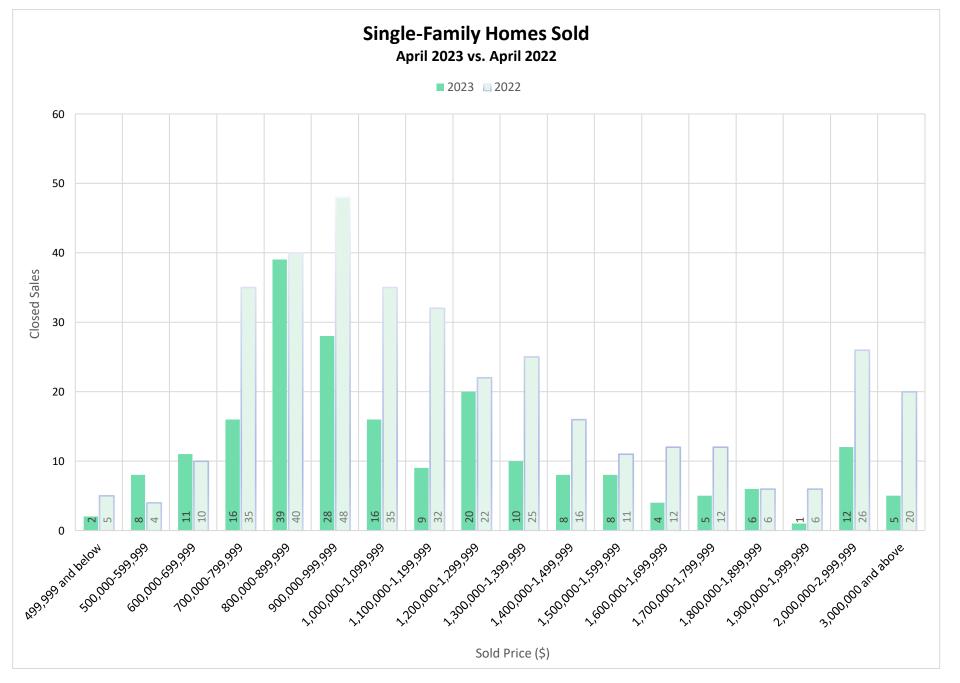
Condos								
YTD-2023	YTD-2023 YTD-2022 1-yr %chg YTD-2021 2-yr %chg							
1,464	2,382	-38.5%	2,109	-30.6%				
\$500,000	\$510,000	-2.0%	\$451,000	10.9%				
\$620,319	\$612,977	1.2%	\$524,134	18.4%				
24	11	118.2%	15	60.0%				
98.4%	100.0%	-1.6%	99.1%	-0.7%				
2,048	2,841	-27.9%	2,703	-24.2%				
1,659	2,571	-35.5%	2,489	-33.3%				

*see footnotes on pages 9-12 regarding methodology updates

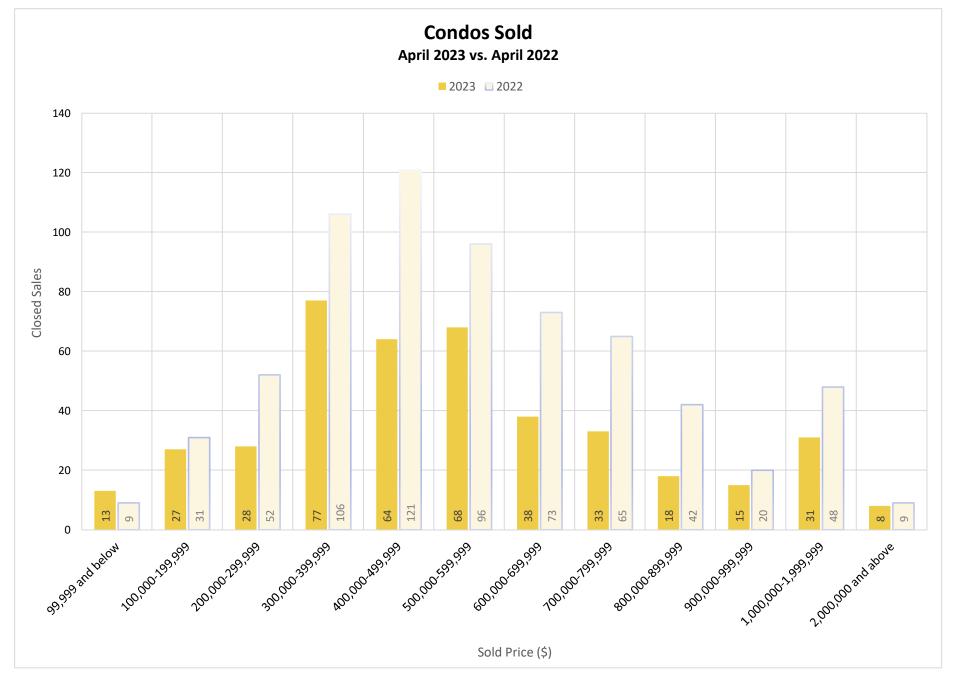
1-yr % chg = percent change comparing the current YTD time period to the same YTD time period one year ago.

2-yr % chg = percent change comparing the current YTD time period to the same YTD time period two years ago.









Closed Sales

April 2023

OAHU, HAWAII

(A count of properties that have closed in a given month)

Mo-Yr	Single-Family Homes	Condos	Total
Apr-20	248	343	591
May-20	248	254	502
Jun-20	302	312	614
Jul-20	361	426	787
Aug-20	370	409	779
Sep-20	391	409	847
Oct-20	345	430	825
Nov-20	338	400	745
Dec-20	420	514	934
Jan-21	291	392	683
Feb-21	260	446	706
Mar-21	361	626	987
	375	645	
Apr-21 May-21	405		1,020 1,003
	405	598	
Jun-21 Jul-21	404	730	1,181 1,075
		671	1,075
Aug-21	425 424	675	
Sep-21		615	1,039
Oct-21	381	611	992
Nov-21	371	601	972
Dec-21	378	593	971
Jan-22	326 241	552	878
Feb-22		486	727
Mar-22	321	672	993
Apr-22	365	672	1,037
May-22	344	688	1,032
Jun-22	357	626	983
Jul-22	312	518	830
Aug-22	314	508	822
Sep-22	278	496	774
Oct-22	222	435	657
Nov-22	192	340	532
Dec-22	202	360	562
Jan-23	150	275	425
Feb-23	173	325	498
Mar-23	236	444	680
Apr-23	208	420	628









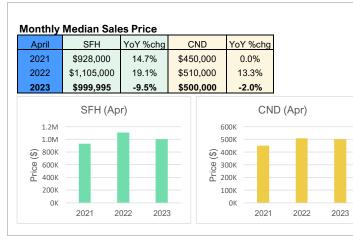
Median Sales Price

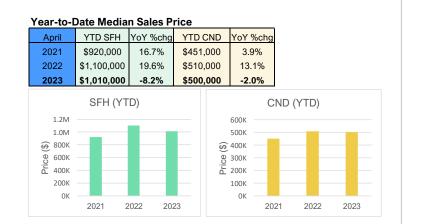
April 2023 OAHU, HAWAII

(The median sales price of all closed properties in a given month)

Mo/Yr	Single-Family Homes	Condos	
Apr-20	\$809,000	\$450,000	
May-20	\$797,000	\$399,000	
Jun-20	\$770,000	\$421,500	
Jul-20	\$815,000	\$440,000	
Aug-20	\$839,000	\$430,000	
Sep-20	\$880,000	\$445,000	
Oct-20	\$865,000	\$439,500	
Nov-20	\$872,500	\$420,000	
Dec-20	\$870,000	\$455,000	
Jan-21	\$883,000	\$452,000	
Feb-21	\$917,500	\$457,500	
Mar-21	\$950,000	\$451,000	
Apr-21	\$928,000	\$450,000	
May-21	\$978,000	\$457,750	
Jun-21	\$979,000	\$460,000	
Jul-21	\$992,500	\$475,000	
Aug-21	\$1,050,000	\$500,000	
Sep-21	\$1,050,000	\$478,000	
Oct-21	\$1,000,000	\$500,000	
Nov-21	\$1,050,000	\$500,000	
Dec-21	\$1,050,000	\$485,000	
Jan-22	\$1,050,000	\$510,000	
Feb-22	\$1,125,000	\$497,000	
Mar-22	\$1,150,000	\$515,500	
Apr-22	\$1,105,000	\$510,000	
May-22	\$1,153,500	\$516,500	
Jun-22	\$1,100,000	\$534,000	
Jul-22	\$1,107,944	\$500,000	
Aug-22	\$1,125,500	\$498,500	
Sep-22	\$1,100,000	\$502,500	
Oct-22	\$1,050,000	\$520,000	
Nov-22	\$1,149,500	\$480,000	
Dec-22	\$1,049,500	\$502,500	
Jan-23	\$970,000	\$495,000	
Feb-23	\$987,000	\$480,000	
Mar-23	\$1,083,750	\$536,000	
Apr-23	\$999,995	\$500,000	









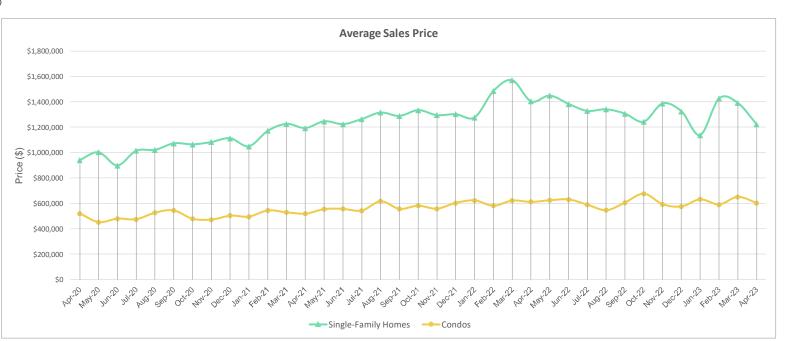


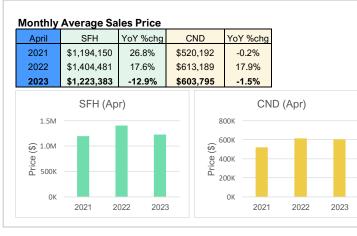
Average Sales Price

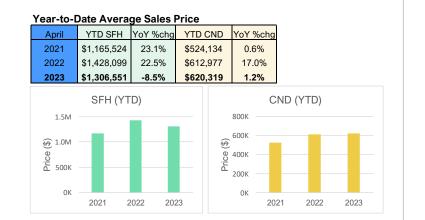
April 2023 OAHU, HAWAII

(The average sales price of all closed properties in a given month)

Mo/Yr	Single-Family Homes	Condos
Apr-20	\$941,708 \$521,484	
May-20	\$1,003,419	\$453,220
Jun-20	\$899,271	\$481,220
Jul-20	\$1,016,491	\$475,346
Aug-20	\$1,022,449	\$527,573
Sep-20	\$1,073,692	\$545,367
Oct-20	\$1,065,594	\$479,736
Nov-20	\$1,084,834	\$472,726
Dec-20	\$1,113,076	\$504,222
Jan-21	\$1,050,263	\$496,296
Feb-21	\$1,172,804	\$545,629
Mar-21	\$1,226,827	\$530,257
Apr-21	\$1,194,150	\$520,192
May-21	\$1,246,611	\$555,798
Jun-21	\$1,225,011	\$557,302
Jul-21	\$1,265,382	\$544,064
Aug-21	\$1,316,681	\$618,612
Sep-21	\$1,289,510	\$558,002
Oct-21	\$1,335,171	\$582,509
Nov-21	\$1,296,551	\$559,007
Dec-21	\$1,303,481	\$604,749
Jan-22	\$1,277,309	\$623,928
Feb-22	\$1,486,088	\$583,367
Mar-22	\$1,570,668	\$623,684
Apr-22	\$1,404,481	\$613,189
May-22	\$1,450,008	\$625,327
Jun-22	\$1,382,559	\$631,822
Jul-22	\$1,329,023	\$590,934
Aug-22	\$1,341,958	\$547,319
Sep-22	\$1,307,249	\$607,502
Oct-22	\$1,243,960 \$676,98	
Nov-22	\$1,387,685 \$594,444	
Dec-22	\$1,325,156 \$576,689	
Jan-23	\$1,139,294	\$633,441
Feb-23	\$1,427,864	\$592,131
Mar-23	\$1,391,538	\$651,630
Apr-23	\$1,223,383	\$603,795







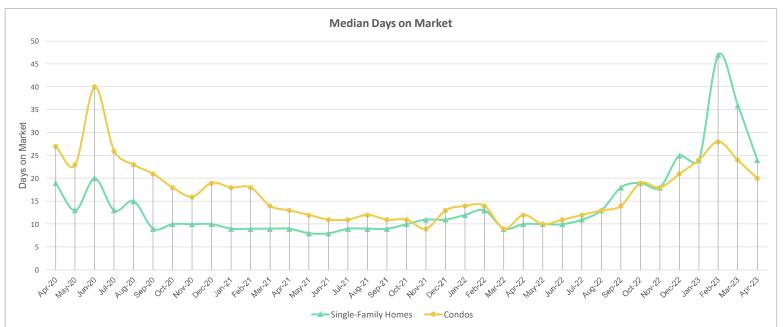
Median Days on Market



April 2023 OAHU, HAWAII

(Days on Market represents the number of days from when a property is first listed to when an offer is accepted; the Median Days on Market represents the median of all sales in a given month)

Mo/Yr	Single-Family Homes	Condos
Apr-20	19	27
May-20	13	23
Jun-20	20	40
Jul-20	13	26
Aug-20	15	23
Sep-20	9	21
Oct-20	10	18
Nov-20	10	16
Dec-20	10	19
Jan-21	9	18
Feb-21	9	18
Mar-21	9	14
Apr-21	9	13
May-21	8	12
Jun-21	8	11
Jul-21	9	11
Aug-21	9	12
Sep-21	9	11
Oct-21	10	11
Nov-21	11	9
Dec-21	11	13
Jan-22	12	14
Feb-22	13	14
Mar-22	9	9
Apr-22	10	12
May-22	10	10
Jun-22	10	11
Jul-22	11	12
Aug-22	13	13
Sep-22	18	14
Oct-22	19	19
Nov-22	18	18
Dec-22	25	21
Jan-23	24	24
Feb-23	47	28
Mar-23	36	24
Apr-23	24	20





Percent of Original List Price Received

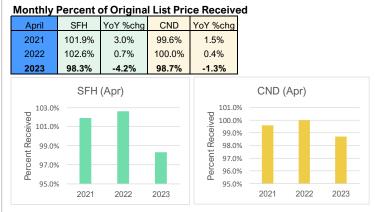


April 2023 OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period indicated)

	Single-Family	
Mo/Yr	Homes	Condos
Apr-20	98.9%	98.1%
May-20	99.0%	97.8%
Jun-20	98.7%	97.7%
Jul-20	98.8%	97.9%
Aug-20	98.7%	98.3%
Sep-20	100.0%	98.6%
Oct-20	100.0%	98.3%
Nov-20	100.0%	99.0%
Dec-20	100.0%	98.5%
Jan-21	100.7%	98.8%
Feb-21	100.0%	98.8%
Mar-21	100.4%	99.1%
Apr-21	101.9%	99.6%
May-21	101.4%	100.0%
Jun-21	104.2%	100.0%
Jul-21	103.9%	100.0%
Aug-21	103.0%	100.0%
Sep-21	103.1%	100.0%
Oct-21	102.2%	100.0%
Nov-21	102.2%	100.0%
Dec-21	102.1%	100.0%
Jan-22	101.6%	100.0%
Feb-22	100.8%	100.0%
Mar-22	102.0%	100.0%
Apr-22	102.6%	100.0%
May-22	102.2%	100.0%
Jun-22	102.0%	100.0%
Jul-22	100.0%	100.0%
Aug-22	100.0%	100.0%
Sep-22	99.2%	100.0%
Oct-22	99.8%	99.0%
Nov-22	98.4%	98.8%
Dec-22	96.7%	98.5%
Jan-23	95.9%	98.4%
Feb-23	96.0%	98.0%
Mar-23	96.7%	98.5%
Apr-23	98.3%	98.7%







New Listings

April 2023

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)

	Single-Family		
Mo-Yr	Homes	Condos	Total
Apr-20	290	440	730
May-20	345	509	854
Jun-20	392	598	990
Jul-20	422	657	1,079
Aug-20	387	696	1,083
Sep-20	368	576	944
Oct-20	380	664	1,044
Nov-20	379	561	940
Dec-20	264	466	730
Jan-21	365	659	1,024
Feb-21	322	623	945
Mar-21	439	715	1,154
Apr-21	459	706	1,165
May-21	430	683	1,113
Jun-21	482	784	1,266
Jul-21	469	664	1,133
Aug-21	460	721	1,181
Sep-21	412	738	1,150
Oct-21	376	717	1,093
Nov-21	358	639	997
Dec-21	245	527	772
Jan-22	320	666	986
Feb-22	367	739	1,106
Mar-22	412	714	1,126
Apr-22	424	722	1,146
May-22	445	687	1,132
Jun-22	391	686	1,077
Jul-22	386	616	1,002
Aug-22	381	608	989
Sep-22	304	601	905
Oct-22	285	532	817
Nov-22	289	526	815
Dec-22	164	371	535
Jan-23	268	523	791
Feb-23	233	463	696
Mar-23	293	530	823
Apr-23	292	532	824



-	-Single-i	ramiiy	Homes	_	Condos





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Honolulu Board of REALTORS®

Pending Sales*

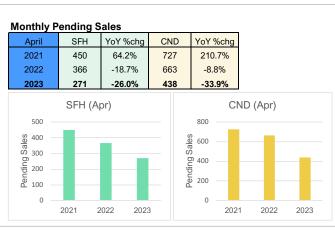
April 2023

OAHU, HAWAII

(A measure of contract activity represented by a count of properties that have had offers accepted on them during a given month)

Mo/Yr	Single-Family Homes	Condos	Total
Apr-20	274	234	508
May-20	337	329	666
Jun-20	423	454	877
Jul-20	422	483	905
Aug-20	410	493	903
Sep-20	389	451	840
Oct-20	358	484	842
Nov-20	394	470	864
Dec-20	315	438	753
Jan-21	329	534	863
Feb-21	365	572	937
Mar-21	370	656	1,026
Apr-21	450	727	1,177
May-21	431	699	1,130
Jun-21	422	666	1,088
Jul-21	433	658	1,091
Aug-21	415	617	1,032
Sep-21	398	629	1,027
Oct-21	400	630	1,030
Nov-21	367	573	940
Dec-21	287	511	798
Jan-22	315	574	889
Feb-22	316	643	959
Mar-22	384	691	1,075
Apr-22	366	663	1,029
May-22	356	601	957
Jun-22	305	501	806
Jul-22	297	484	781
Aug-22	312	475	787
Sep-22	224	436	660
Oct-22	198	342	540
Nov-22	198	359	557
Dec-22	168	289	457
Jan-23	267	378	645
Feb-23	217	399	616
Mar-23	258	444	702
Apr-23	271	438	709







*Methodology updated as of 2021 to reflect a count of properties that entered contract within the given month and remain in escrow status at the end of the month (also applied to historical data shown above).

Pending Sales, in reports prior to 2021, reflect a count of all listings that held a Pending (P) status throughout the given month.



Active Inventory*

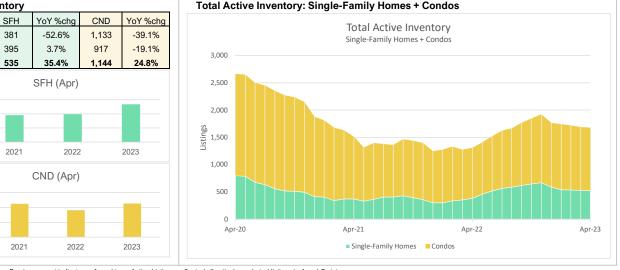
April 2023

OAHU, HAWAII

(The number of properties in Active (A) status at the end of the given month)

Malla	Single-Family	Candaa	Total				
Mo/Yr	Homes	Condos	Total				
Apr-20	804	1,860	2,664				
May-20	797	1,858	2,655				
Jun-20	683	1,815	2,498				
Jul-20	642	1,813	2,455				
Aug-20	565	1,792	2,357				
Sep-20	529	1,742	2,271				
Oct-20	521	1,715	2,236				
Nov-20	503	1,645	2,148				
Dec-20	419	1,459	1,878				
Jan-21	417	1,396	1,813				
Feb-21	350	1,332	1,682				
Mar-21	379	1,257	1,636				
Apr-21	381	1,133	1,514				
May-21	337	983	1,320				
Jun-21	377	1,025	1,402				
Jul-21	415	969	1,384				
Aug-21	416	950	1,366				
Sep-21	437	1,030	1,467				
Oct-21	401	1,039	1,440				
Nov-21	366	1,033	1,399				
Dec-21	309	946	1,255				
Jan-22	311	967	1,278				
Feb-22	348	989	1,337				
Mar-22	360	919	1,279				
Apr-22	395	917	1,312				
May-22	471	939	1,410				
Jun-22	527	998	1,525				
Jul-22	576	1,050	1,626				
Aug-22	596	1,073	1,669				
Sep-22	629	1,141	1,770				
Oct-22	656	1,194	1,850				
Nov-22	682	1,244	1,926				
Dec-22	597	1,170	1,767				
Jan-23	551	1,196	1,747				
Feb-23	547	1,177	1,724				
Mar-23	541	1,152	1,693				
Apr-23	535	1,144	1,679				





*Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and C status.

2021

2022

2023

600

Active Listings 0 00 000

0

1,500

500

0

Active Listings 1,000



Total Inventory In Escrow*

April 2023

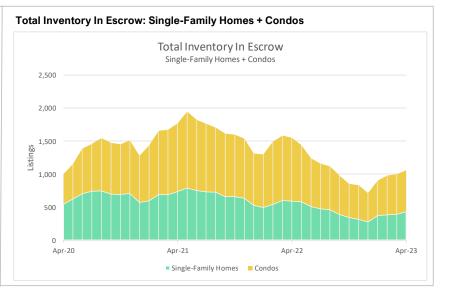
OAHU, HAWAII

(The number of properties under contract at the end of the given month / combined listings in C and P status)

Mo/Yr	Single-Family Homes	Condos	Total				
Apr-20	543	455	998				
May-20	625	525	1,150				
Jun-20	703	682	1,385				
Jul-20	742	714	1,355				
Aug-20	748	797	1,545				
Sep-20	702	769	1,471				
Oct-20	693	757	1,450				
Nov-20	711	800	1,511				
Dec-20	575	703	1,278				
Jan-21	596	837	1,433				
Feb-21	697	960	1,657				
Mar-21	691	979	1,670				
Apr-21	739	1,030	1,769				
May-21	793	1,157	1,950				
Jun-21	754	1,068	1,822				
Jul-21	735	1,026	1,761				
Aug-21	727	979	1,706				
Sep-21	660	951	1,611				
Oct-21	663	935	1,598				
Nov-21	637	899	1,536				
Dec-21	528	784	1,312				
Jan-22	498	797	1,295				
Feb-22	544	946	1,490				
Mar-22	603	980	1,583				
Apr-22	592	956	1,548				
May-22	583	856	1,439				
Jun-22	509	728	1,237				
Jul-22	479	676	1,155				
Aug-22	462	654	1,116				
Sep-22	388	590	978				
Oct-22	345	506	851				
Nov-22	319	512	831				
Dec-22	278	430	708				
Jan-23	376	523	899				
Feb-23	386	592	978				
Mar-23	393	602	995				
Apr-23	435	623	1,058				



Total Inven	tory In Esc	row		
April	SFH	YoY %chg	CND	YoY %chg
2021	739	36.1%	1,030	126.4%
2022	592	-19.9%	956	-7.2%
2023	435	-26.5%	623	-34.8%
		SFH (Apr)		
1,000				
sgr				
Listings				
0				
	2021	2022	2	2023
		CND (Apr)		
1,500 -				
- 1,000 - 1,000 -		_		
- 005 List	_			
0 -				
	2021	2022		2023



*New indicator added to reports as of 2021, including applicable historical data

Months Supply of Active Inventory* April 2023

Honolulu Board of REALTORS®

OAHU, HAWAII

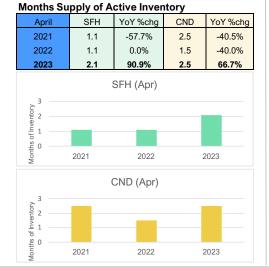
(Compares active inventory to a rolling 12-month average closed sales)

Mo/Yr	Single-Family Homes	Condos
Apr-20	2.6	4.2
May-20	2.6	4.5
Jun-20	2.2	4.5
Jul-20	2.1	4.6
Aug-20	1.8	4.6
Sep-20	1.7	4.5
Oct-20	1.7	4.4
Nov-20	1.6	4.3
Dec-20	1.3	3.7
Jan-21	1.3	3.6
Feb-21	1.1	3.3
Mar-21	1.2	3.0
Apr-21	1.1	2.5
May-21	1.0	2.1
Jun-21	1.0	2.0
Jul-21	1.1	1.8
Aug-21	1.1	1.7
Sep-21	1.2	1.8
Oct-21	1.1	1.8
Nov-21	1.0	1.7
Dec-21	0.8	1.6
Jan-22	0.8	1.6
Feb-22	0.9	1.6
Mar-22	1.0	1.5
Apr-22	1.1	1.5
May-22	1.3	1.5
Jun-22	1.5	1.6
Jul-22	1.6	1.7
Aug-22	1.7	1.8
Sep-22	1.9	2.0
Oct-22	2.1	2.1
Nov-22	2.2	2.3
Dec-22	2.1	2.2
Jan-23	2.0	2.4
Feb-23	2.0	2.4
Mar-23	2.1	2.4
Apr-23	2.1	2.5



0

Apr-20





Apr-22

Apr-21

*Methodology updated as of 2021 (also applied to historical data shown on this chart).

Months of Inventory, in reports prior to 2021, reflect a comparison of active listings to average pending sales.

Apr-23

Honolulu Board of REALTORS®

Housing Supply Overview

April 2023 OAHU, HAWAII

(A year-over-year overview of the availability and sales of properties in a given month, by price range)

	CI	osed Sa	les	Medi	an Days o	n Market		Percent of Original List Price Received			New Listings			Pending Sales			Active Inventory			Total Inventory In Escrow			Months Supply of Active Inventory		
Single-Family Homes	Apr-23	Apr-22	%chg	Apr-2	23 Apr-22	%chg	Apr-23	Apr-22	%chg	Apr-23	Apr-22	%chg	Apr-23	Apr-22	%chg	Apr-23	Apr-22	%chg	Apr-23	Apr-22	%chg	Apr-23	Apr-22	%chg	
\$449,999 and below	1	4	-75.0%	55	13	323.1%	100.0%	97.7%	2.4%	1	2	-50.0%	2	1	100.0%	4	3	33.3%	6	8	-25.0%	2.0	0.8	150.0%	
\$450,000 - \$599,999	9	5	80.0%	48	23	108.7%	99.2%	96.0%	3.3%	2	7	-71.4%	4	9	-55.6%	11	7	57.1%	11	20	-45.0%	1.8	0.7	157.1%	
\$600,000 - \$699,999	11	10	10.0%	33	20	65.0%	100.0%	96.5%	3.6%	12	18	-33.3%	10	17	-41.2%	22	12	83.3%	16	27	-40.7%	2.2	0.6	266.7%	
\$700,000 - \$799,999	16	35	-54.3%	75	9	733.3%	94.9%	103.0%	-7.9%	21	27	-22.2%	30	29	3.4%	33	15	120.0%	46	53	-13.2%	1.7	0.4	325.0%	
\$800,000 - \$899,999	39	40	-2.5%	40	10	300.0%	98.3%	103.4%	-4.9%	41	55	-25.5%	57	53	7.5%	60	28	114.3%	79	78	1.3%	1.8	0.5	260.0%	
\$900,000 - \$999,999	28	48	-41.7%	19	10	90.0%	99.0%	103.1%	-4.0%	32	69	-53.6%	28	58	-51.7%	57	43	32.6%	41	91	-54.9%	1.7	0.8	112.5%	
\$1,000,000 - \$1,499,999	63	130	-51.5%	18	10	80.0%	98.3%	103.5%	-5.0%	88	134	-34.3%	81	123	-34.1%	118	100	18.0%	146	184	-20.7%	1.3	0.8	62.5%	
\$1,500,000 - 1,999,999	24	47	-48.9%	17	9	88.9%	98.6%	103.8%	-5.0%	47	57	-17.5%	27	40	-32.5%	83	60	38.3%	42	66	-36.4%	2.9	1.4	107.1%	
\$2,000,000 - \$2,999,999	12	26	-53.8%	25	12	108.3%	98.6%	100.0%	-1.4%	27	25	8.0%	17	24	-29.2%	56	45	24.4%	27	40	-32.5%	3.3	1.9	73.7%	
\$3,000,000 and above	5	20	-75.0%	55	18	205.6%	97.6%	100.0%	-2.4%	21	30	-30.0%	15	12	25.0%	91	82	11.0%	21	25	-16.0%	9.1	4.8	89.6%	
All Single-Family Homes	208	365	-43.0%	24	10	140.0%	98.3%	102.6%	-4.2%	292	424	-31.1%	271	366	-26.0%	535	395	35.4%	435	592	-26.5%	2.1	1.1	90.9%	

	CI	osed Sal	6 6	Median	Days on	Market		t of Origi ce Receiv		N	ew Listin	ae	Po	nding Sa	مامد	Activ	ve Inven	tory		al Invent			ths Supp ve Inven	
Condos	Apr-23	Apr-22	%chg	Apr-23	Apr-22	%chg	Apr-23	Apr-22	%chg	Apr-23	Apr-22	%chg	Apr-23	Apr-22	%chg	Apr-23	Apr-22	%chg	Apr-23	Apr-22	%chg	Apr-23	Apr-22	
\$149,999 and below	23	21	9.5%	22	12	83.3%	86.4%	98.0%	-11.8%	23	15	53.3%	16	13	23.1%	46	35	31.4%	23	30	-23.3%	3.3	1.7	94.1%
\$150,000 - \$299,999	45	71	-36.6%	17	16	6.3%	100.0%	100.0%	0.0%	62	108	-42.6%	54	89	-39.3%	136	159	-14.5%	80	127	-37.0%	2.5	1.8	38.9%
\$300,000 - \$399,99 9	77	106	-27.4%	17	13	30.8%	98.6%	100.0%	-1.4%	75	92	-18.5%	64	105	-39.0%	117	97	20.6%	92	151	-39.1%	1.6	1.0	60.0%
\$400,000 - \$499,999	64	121	-47.1%	12	13	-7.7%	99.7%	100.0%	-0.3%	84	118	-28.8%	81	108	-25.0%	134	97	38.1%	115	159	-27.7%	1.7	0.9	88.9%
\$500,000 - \$599,999	68	96	-29.2%	20	10	100.0%	100.0%	101.0%	-1.0%	78	103	-24.3%	70	104	-32.7%	117	81	44.4%	91	146	-37.7%	1.7	0.9	88.9%
\$600,000 - \$699,999	38	73	-47.9%	20	9	122.2%	99.0%	100.7%	-1.7%	60	80	-25.0%	60	71	-15.5%	127	80	58.8%	75	94	-20.2%	2.5	1.1	127.3%
\$700,000 - \$999,999	66	127	-48.0%	21	9	133.3%	99.0%	101.2%	-2.2%	70	143	-51.0%	62	111	-44.1%	192	167	15.0%	98	158	-38.0%	2.5	1.7	47.1%
\$1,000,000 - \$1,499,999	22	36	-38.9%	49	10	390.0%	95.6%	100.0%	-4.4%	37	31	19.4%	15	37	-59.5%	115	73	57.5%	27	45	-40.0%	5.0	2.4	108.3%
<mark>\$1,500,000 - \$1,999,999</mark>	9	12	-25.0%	21	45	-53.3%	97.8%	97.2%	0.6%	24	17	41.2%	7	13	-46.2%	68	54	25.9%	11	26	-57.7%	7.6	6.0	26.7%
\$2,000,000 and above	8	9	-11.1%	43	28	53.6%	97.3%	93.5%	4.1%	19	15	26.7%	9	12	-25.0%	92	74	24.3%	11	20	-45.0%	10.2	7.4	37.8%
All Condos	420	672	-37.5%	20	12	66.7%	98.7%	100.0%	-1.3%	532	722	-26.3%	438	663	-33.9%	1,144	917	24.8%	623	956	-34.8%	2.5	1.5	66.7%

SOURCE: Honolulu Board of REALTORS®, residential resales compiled from MLS data.

Closed Sales by Price Range: Single-Family Homes



April 2023

OAHU, HAWAII

(A count of properties that have closed in a given month)



Closed Sales by Price Range: Condos

April 2023

OAHU, HAWAII

(A count of properties that have closed in a given month)

Condos	Apr-23	Apr-22	%chg	12-mth Total This Period	12-mth Total Last Period	%chg	Closed Sales by Price Range 1-mth Period: Condos
							Apr-22 Apr-22
\$149,999 and below	23	21	9.5%	171	252	-32.1%	140
\$150,000 - \$299,999	45	71	-36.6%	659	1,078	-38.9%	
\$300,000 - \$399,999	77	106	-27.4%	877	1,144	-23.3%	
\$400,000 - \$499,999	64	121	-47.1%	931	1,330	-30.0%	20 0 \$149,999 \$150,000 - \$300,000 - \$500,000 - \$600,000 - \$700,000 - \$1,500,000 - \$2,000,000 \$149,999 \$150,000 - \$300,000 - \$500,000 - \$600,000 - \$700,000 - \$1,500,000 - \$2,000,000
\$500,000 - \$599,999	68	96	-29.2%	807	1,077	-25.1%	and below \$299,999 \$399,999 \$499,999 \$599,999 \$699,999 \$999,999 \$1,499,999 \$1,999,999 and above Sold Price
\$600,000 - \$699,999	38	73	-47.9%	602	844	-28.7%	Closed Sales by Price Range 12-mth Period: Condos
\$700,000 - \$999,999	66	127	-48.0%	913	1,159	-21.2%	12-mth Total This Period 12-mth Total Last Period
\$1,000,000 - \$1,499,999	22	36	-38.9%	271	365	-25.8%	
\$1,500,000 - \$1,999,999	9	12	-25.0%	102	105	-2.9%	Image: Second
\$2,000,000 and above	8	9	-11.1%	102	122	-16.4%	200 0 \$149,999 \$150,000 - \$300,000 - \$500,000 - \$600,000 - \$700,000 - \$1,500,000 - \$2,000,000 and balance \$200,000 - \$200,000 - \$500,000 - \$600,000 - \$1,500,000 - \$2,000,000 and balance \$200,000 - \$200,000 - \$500,000 - \$600,000 - \$1,000,000 - \$1,500,000 - \$2,000,000 and balance \$200,000 - \$200,000 - \$500,000 - \$600,000 - \$700,000 - \$1,000,000 - \$2,000,000 \$100,000 - \$2,000,
All Condos	420	672	-37.5%	5,435	7,476	-27.3%	and below \$299,999 \$399,999 \$499,999 \$599,999 \$699,999 \$999,999 \$1,499,999 \$1,999,999 and above Sold Price



Median Days on Market by Price Range: Single-Family Homes

10 mil

42



April 2023

OAHU, HAWAII

(The median number of days from when a property is first listed to when an offer is accepted)

Single-Family Homes	Apr-23	Apr-22	%chg	12-mth Median This Period	12-mth Median Last Period	%chg	Median Days on Market by Price Range 1-mth Period: Single-Family Homes
							Apr-23 Apr-22
\$449,999 and below	55	13	323.1%	12	13	-7.7%	80
\$450,000 - \$599,999	48	23	108.7%	20	10	100.0%	00 U U U U U U U U U U U U U U U U U U
\$600,000 - \$699,999	33	20	65.0%	22	10	120.0%	
\$700,000 - \$799,999	75	9	733.3%	23	9	155.6%	10 -
\$800,000 - \$899,999	40	10	300.0%	17	9	88.9%	and below \$599,999 \$699,999 \$799,999 \$899,999 \$999,999 \$1,499,999 1,999,999 \$2,999,999 and above Sold Price
\$900,000 - \$999,999	19	10	90.0%	14	10	40.0%	Median Days on Market by Price Range 12-mth Period: Single-Family Homes
\$1,000,000 - \$1,499,999	18	10	80.0%	13	10	30.0%	a 12-mth Median This Period a 12-mth Median Last Period
\$1,500,000 - 1,999,999	17	9	88.9%	12	10	20.0%	35 ± 30 ± 25 20
\$2,000,000 - \$2,999,999	25	12	108.3%	13	12	8.3%	
\$3,000,000 and above	55	18	205.6%	34	28	21.4%	5 0 \$449,999 \$450,000 - \$600,000 - \$700,000 - \$800,000 - \$1,000,000 - \$1,500,000 - \$2,000,000 - \$3,000,000
All Single-Family Homes	24	10	140.0%	14	10	40.0%	and below \$599,999 \$699,999 \$799,999 \$899,999 \$999,999 \$1,499,999 1,999,999 \$2,999,999 and above Sold Price

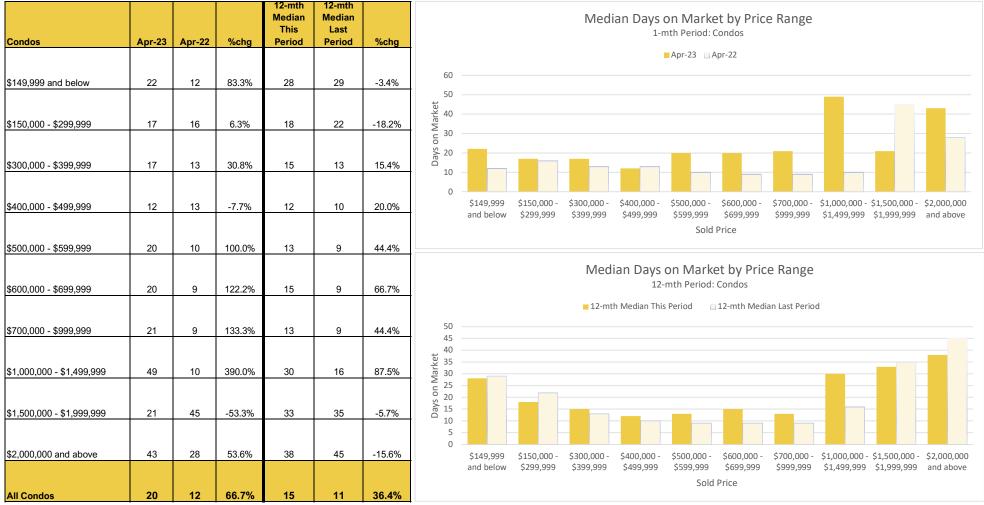
Median Days on Market by Price Range: Condos



April 2023

OAHU, HAWAII

(The median number of days from when a property is first listed to when an offer is accepted)



Median Percent of Original List Price Received by Price Range: Single-Family Homes



April 2023

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period and price range indicated)

Single-Family Homes	Apr-23	Apr-22	%chg	12-mth Median This Period	12-mth Median Last Period	%chg	Median Percent of Original List Price Received by Price Range 1-mth Period: Single-Family Homes Apr-23 Apr-22
\$449,999 and below	100.0%	97.7%	2.4%	100.0%	100.0%	0.0%	105.0%
\$450,000 - \$599,999	99.2%	96.0%	3.3%	97.3%	100.5%	-3.2%	95.0% -
\$600,000 - \$699,999	100.0%	96.5%	3.6%	98.4%	101.0%	-2.6%	85.0%
\$700,000 - \$799,999	94.9%	103.0%	-7.9%	100.0%	102.9%	-2.8%	Action State State <t< td=""></t<>
\$800,000 - \$899,999	98.3%	103.4%	-4.9%	99.7%	103.6%	-3.8%	Sold Price
\$900,000 - \$999,999	99.0%	103.1%	-4.0%	100.0%	102.8%	-2.7%	Median Percent of Original List Price Received by Price Range 12-mth Period: Single-Family Homes
\$1,000,000 - \$1,499,999	98.3%	103.5%	-5.0%	100.0%	103.6%	-3.5%	105.0%
\$1,500,000 - 1,999,999	98.6%	103.8%	-5.0%	100.0%	103.0%	-2.9%	9 95.0%
\$2,000,000 - \$2,999,999	98.6%	100.0%	-1.4%	100.0%	100.0%	0.0%	90.0% – – – – – – – – – – – – – – – – – – –
\$3,000,000 and above	97.6%	100.0%	-2.4%	96.4%	97.5%	-1.1%	80.0% \$449,999 \$450,000 - \$600,000 - \$700,000 - \$800,000 - \$900,000 - \$1,500,000 - \$2,000,000 - \$3,000,000
All Single-Family Homes	98.3%	102.6%	-4.2%	100.0%	102.4%	-2.3%	and below \$599,999 \$699,999 \$799,999 \$899,999 \$999,999 \$1,499,999 1,999,999 \$2,999,999 and above Sold Price

Median Percent of Original List Price Received by Price Range: Condos



April 2023

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period and price range indicated)

Condos	Apr-23	Apr-22	%chg	12-mth Median This Period	12-mth Median Last Period	%chg	Median Percent of Original List Price Received by Price Range 1-mth Period: Condos
\$149,999 and below	86.4%	98.0%	-11.8%	95.6%	96.5%	-0.9%	105.0%
\$150,000 - \$299,999	100.0%	100.0%	0.0%	98.4%	98.2%	0.2%	3 100.0% 3 95.0% 90.0%
\$300,000 - \$399,999	98.6%	100.0%	-1.4%	100.0%	100.0%	0.0%	90.0%
\$400,000 - \$499,999	99.7%	100.0%	-0.3%	100.0%	100.0%	0.0%	75.0% \$149,999 \$150,000 - \$300,000 - \$500,000 - \$600,000 - \$700,000 - \$1,500,000 - \$2,000,000 and below \$299,999 \$399,999 \$499,999 \$599,999 \$699,999 \$999,999 \$1,499,999 \$1,999,999 and above
\$500,000 - \$599,999	100.0%	101.0%	-1.0%	100.0%	100.2%	-0.2%	Sold Price
\$600,000 - \$699,999	99.0%	100.7%	-1.7%	100.0%	101.4%	-1.4%	Median Percent of Original List Price Received by Price Range 12-mth Period: Condos
\$700,000 - \$999,999	99.0%	101.2%	-2.2%	100.0%	100.3%	-0.3%	12-mth Median This Period 12-mth Median Last Period
\$1,000,000 - \$1,499,999	95.6%	100.0%	-4.4%	96.3%	99.0%	-2.7%	¹ / ₂
\$1,500,000 - \$1,999,999	97.8%	97.2%	0.6%	96.8%	96.4%	0.4%	94.0% - 1000000000000000000000000000000000000
\$2,000,000 and above	97.3%	93.5%	4.1%	96.4%	95.8%	0.6%	84.0% \$149,999 \$150,000 - \$300,000 - \$500,000 - \$600,000 - \$700,000 - \$1,000,000 - \$1,500,000 - \$2,000,000
All Condos	98.7%	100.0%	-1.3%	100.0%	100.0%	0.0%	and below \$299,999 \$399,999 \$499,999 \$599,999 \$699,999 \$999,999 \$1,499,999 \$1,999,999 and above Sold Price

New Listings by Price Range: Single-Family Homes



April 2023

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)



This 12-month period reflects the consecutive12-month period up through the current month, while last period reflects the same 12-month period one year prior.

New Listings by Price Range: Condos

April 2023

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)

Condos	Apr-23	Apr-22	%chg	12-mth Total This Period	12-mth Total Last Period	%chg	New Listings by Price Range 1-mth Period: Condos
							Apr-22 Apr-22
\$149,999 and below	23	15	53.3%	194	234	-17.1%	160
\$150,000 - \$299,999	62	108	-42.6%	769	1,158	-33.6%	
\$300,000 - \$399,999	75	92	-18.5%	1,002	1,306	-23.3%	
\$400,000 - \$499,999	84	118	-28.8%	1,090	1,450	-24.8%	20 0 \$149,999 \$150,000 - \$300,000 - \$400,000 - \$500,000 - \$700,000 - \$1,000,000 - \$1,500,000 - \$2,000,000
\$500,000 - \$599,999	78	103	-24.3%	915	1,174	-22.1%	and below \$299,999 \$399,999 \$499,999 \$599,999 \$699,999 \$999,999 \$1,499,999 \$1,999,999 and above Original List Price
\$600,000 - \$699,999	60	80	-25.0%	746	925	-19.4%	New Listings by Price Range 12-mth Period: Condos
\$700,000 - \$999,999	70	143	-51.0%	1,150	1,257	-8.5%	12-mth Total This Period 12-mth Total Last Period
\$1,000,000 - \$1,499,999	37	31	19.4%	414	439	-5.7%	
\$1,500,000 - \$1,999,999	24	17	41.2%	195	173	12.7%	1,200 1,000 1,
\$2,000,000 and above	19	15	26.7%	200	198	1.0%	200 0 \$149,999 \$150,000 - \$300,000 - \$400,000 - \$500,000 - \$600,000 - \$700,000 - \$1,000,000 - \$2,000,000
All Condos	532	722	-26.3%	6,675	8,314	-19.7%	and below \$299,999 \$399,999 \$499,999 \$599,999 \$699,999 \$999,999 \$1,499,999 \$1,999,999 and above Original List Price

This 12-month period reflects the consecutive12-month period up through the current month, while last period reflects the same 12-month period one year prior.



Pending Sales by Price Range: Single-Family Homes

April 2023

OAHU, HAWAII

(A measure of contract activity / a count of properties that have had offers accepted on them in a given month)

Single-Family Homes	Apr-23	Apr-22	%chg	12-mth Total This Period	12-mth Total Last Period	%chg	Pending Sales by Price Range 1-mth Period: Single-Family Homes											
							Apr-23 Apr-22											
\$449,999 and below	2	1	100.0%	30	50	-40.0%	140											
							120											
\$450,000 - \$599,999	4	9	-55.6%	72	148	-51.4%												
\$600,000 - \$699,999	10	17	-41.2%	142	294	-51.7%												
\$700,000 - \$799,999	30	29	3.4%	270	467	-42.2%	20 0 \$449,999 \$450,000 - \$700,000 - \$800,000 - \$900,000 - \$1,500,000 - \$2,000,000 - \$3,000,000											
\$800,000 - \$899,999	57	53	7.5%	451	657	-31.4%	and below \$599,999 \$699,999 \$799,999 \$899,999 \$999,999 \$1,499,999 1,999,999 \$2,999,999 and above Current List Price											
\$900,000 - \$999,999	28	58	-51.7%	418	698	-40.1%	Pending Sales by Price Range 12-mth Period: Single-Family Homes											
\$1,000,000 - \$1,499,999	81	123	-34.1%	1,034	1,305	-20.8%	■ 12-mth Total This Period ■ 12-mth Total Last Period											
	07			204			1,200 <u>5</u> 1,000 <u>800</u>											
\$1,500,000 - 1,999,999	27	40	-32.5%	324	472	-31.4%												
\$2,000,000 - \$2,999,999	17	24	-29.2%	200	251	-20.3%												
\$3,000,000 and above	15	12	25.0%	130	192	-32.3%	200 0 \$449,999 \$450,000 - \$600,000 - \$700,000 - \$800,000 - \$900,000 - \$1,000,000 - \$1,500,000 - \$2,000,000 - \$3,000,000 and below \$599,999 \$699,999 \$799,999 \$999,999 \$1,499,999 \$1,999,999 \$2,990,900 \$2,900,000 \$2,000,000											
All Single-Family Homes	271	366	-26.0%	3,071	4,534	-32.3%	Current List Price											

This 12-month period reflects the consecutive12-month period up through the current month, while last period reflects the same 12-month period one year prior.



Pending Sales by Price Range: Condos

April 2023

OAHU, HAWAII

(A measure of contract activity / a count of properties that have had offers accepted on them in a given month)

Condos	Apr-23	Apr-22	%chg	12-mth Total This Period	12-mth Total Last Period	%chg	Pending Sales by Price Range 1-mth Period: Condos												
\$149,999 and below	16	13	23.1%	164	240	-31.7%	Apr-23 Apr-22												
\$150,000 - \$299,999	54	89	-39.3%	629	1,055	-40.4%													
\$300,000 - \$399,999	64	105	-39.0%	879	1,269	-30.7%													
\$400,000 - \$499,999	81	108	-25.0%	904	1,393	-35.1%	20 0 \$149,999 \$150,000 - \$300,000 - \$500,000 - \$600,000 - \$700,000 - \$1,000,000 - \$2,000,000												
\$500,000 - \$599,999	70	104	-32.7%	725	1,085	-33.2%	and below \$299,999 \$399,999 \$499,999 \$599,999 \$699,999 \$999,999 \$1,499,999 \$1,999,999 and above Current List Price												
\$600,000 - \$699,999	60	71	-15.5%	601	863	-30.4%	Pending Sales by Price Range 12-mth Period: Condos												
\$700,000 - \$999,999	62	111	-44.1%	817	1,058	-22.8%	12-mth Total This Period 1,600												
\$1,000,000 - \$1,499,999	15	37	-59.5%	238	358	-33.5%	1,400 1,200 5 1,000												
\$1,500,000 - \$1,999,999	7	13	-46.2%	95	111	-14.4%	100 800 100												
2,000,000 and above	9	12	-25.0%	94	122	-23.0%	200 0 \$149,999 \$150,000 - \$300,000 - \$400,000 - \$500,000 - \$600,000 - \$700,000 - \$1,000,000 - \$1,500,000 - \$2,000,000 and below \$299,999 \$399,999 \$499,999 \$599,999 \$699,999 \$999,999 \$1,499,999 \$1,999,999 and above												
All Condos	438	663	-33.9%	5,146	7,554	-31.9%	and below \$239,999 \$339,999 \$499,999 \$059,999 \$059,999 \$359,999 \$1,499,999 \$1,499,999 \$1,999,999 and above Current List Price												

This 12-month period reflects the consecutive12-month period up through the current month, while last period reflects the same 12-month period one year prior.



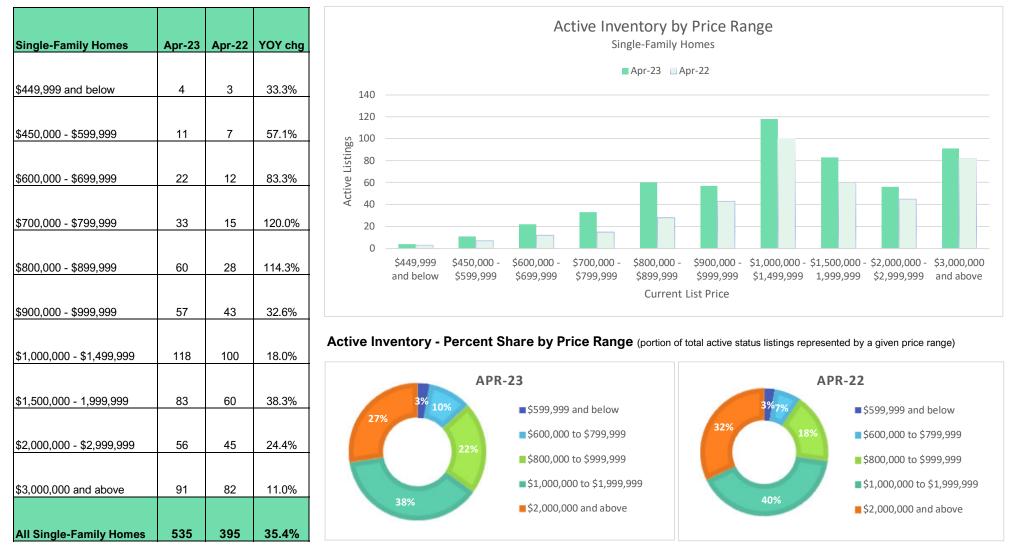
Active Inventory* by Price Range: Single-Family Homes



April 2023

OAHU, HAWAII

(The number of properties active on market at the end of a given month)



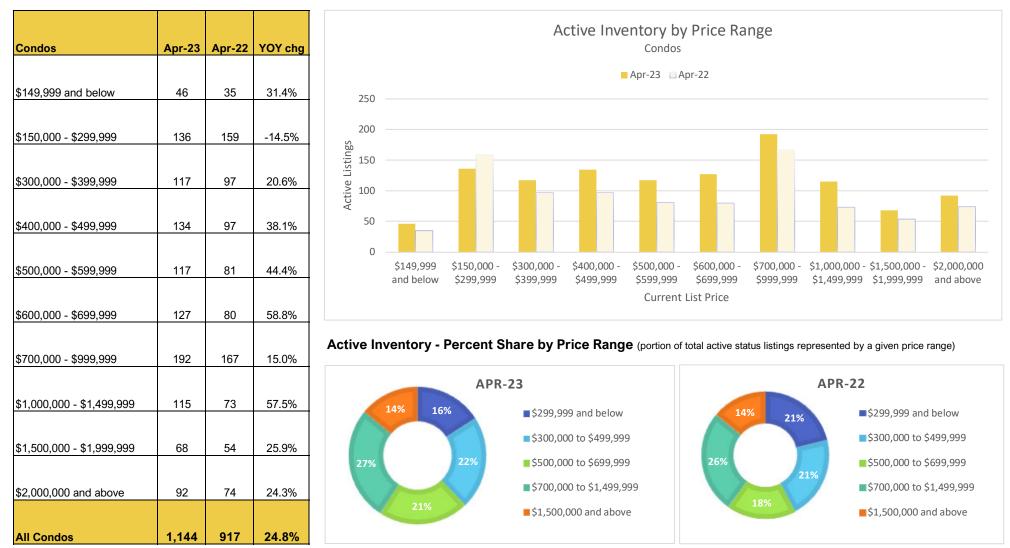
*Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and C status.

Active Inventory* by Price Range: Condos

April 2023

OAHU, HAWAII

(The number of properties active on market at the end of a given month)

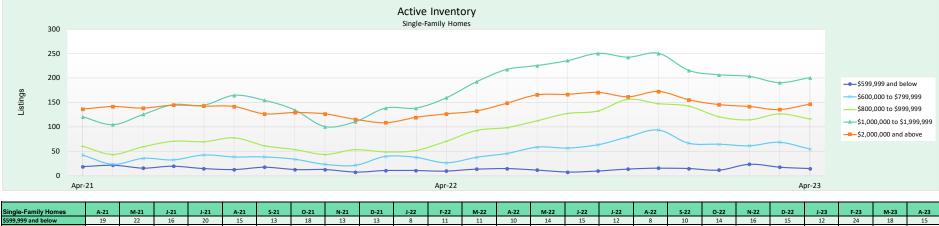


*Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and C status.

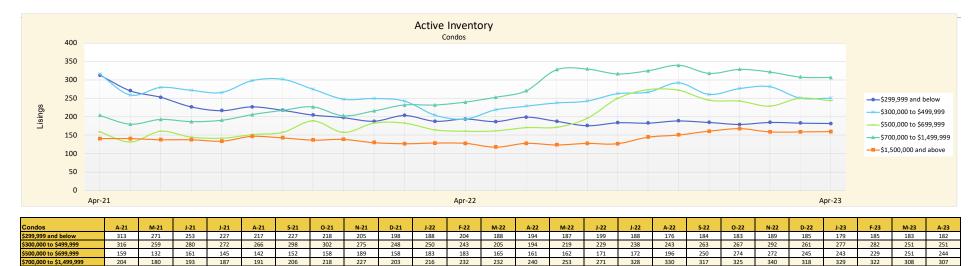


Active Inventory*: Single-Family Homes and Condos April 2023 OAHU, HAWAII





Single-Family Homes	A-21	M-21	J-21	J-21	A-21	S-21	0-21	N-21	D-21	J-22	F-22	M-22	A-22	M-22	J-22	J-22	A-22	S-22	0-22	N-22	D-22	J-23	F-23	M-23	A-23
\$599,999 and below	19	22	16	20	15	13	18	13	13	8	11	11	10	14	15	12	8	10	14	16	15	12	24	18	15
\$600,000 to \$799,999	43	24	36	33	43	39	39	34	24	22	40	38	27	38	46	59	57	64	80	94	67	65	62	69	55
\$800,000 to \$999,999	61	44	60	71	70	78	62	54	44	54	49	52	71	93	99	113	128	133	157	148	143	121	115	127	117
\$1,000,000 to \$1,999,999	121	105	126	146	145	165	155	135	101	111	139	139	160	193	218	226	236	251	243	251	216	207	204	191	201
\$2,000,000 and above	137	142	139	145	143	142	127	130	127	116	109	120	127	133	149	166	167	171	162	173	156	146	142	136	147
Total	381	337	377	415	416	437	401	366	309	311	348	360	395	471	527	576	596	629	656	682	597	551	547	541	535
Total	301	337	3//	415	416	437	401	300	309	311	348		395	471	527	576	290	629	000	082	597	551		541	535



*Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and C status.

1,050

1,073

1,141

1,194

1,244

1,170

1,196

1,177

1,152

1,033

1,039

1,025

1,030

1,133

.500.000 and above

1,144

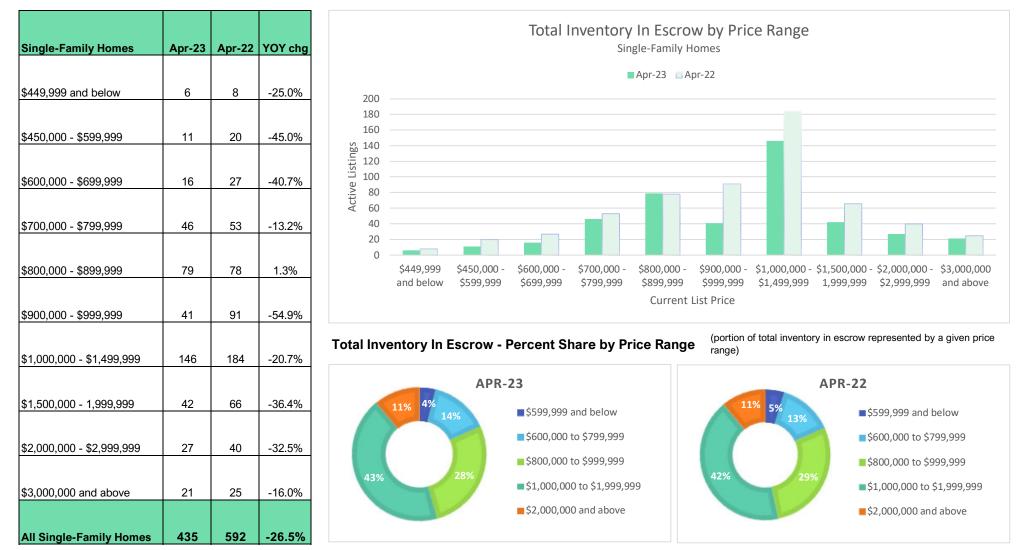
Total Inventory In Escrow* by Price Range: Single-Family Homes



April 2023

OAHU, HAWAII

(The number of properties in an escrow status at the end of a given month)



*New indicator added to reports as of 2021, including applicable historical data.

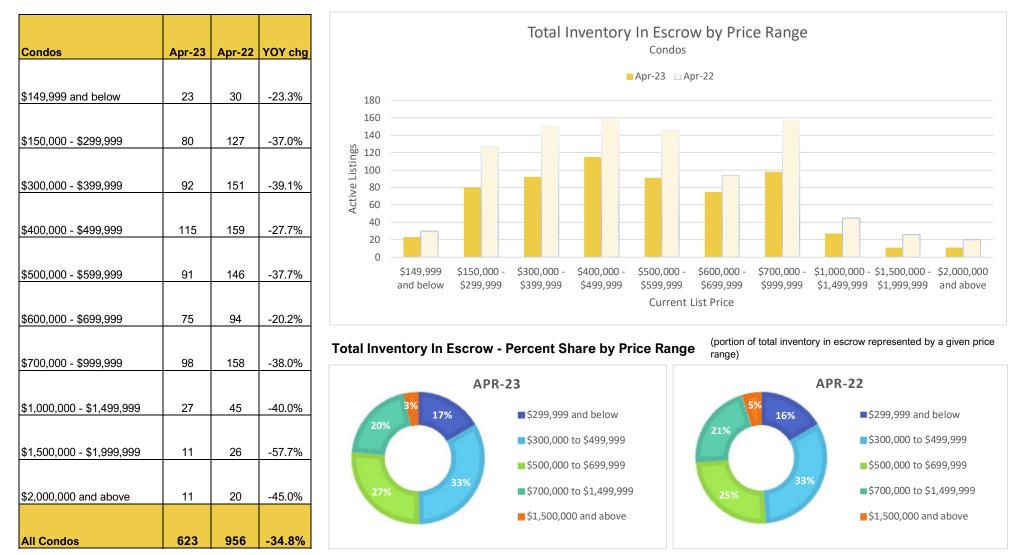
Total Inventory In Escrow* by Price Range: Condos



April 2023

OAHU, HAWAII

(The number of properties in an escrow status at the end of a given month)



*New indicator added to reports as of 2021, including applicable historical data.

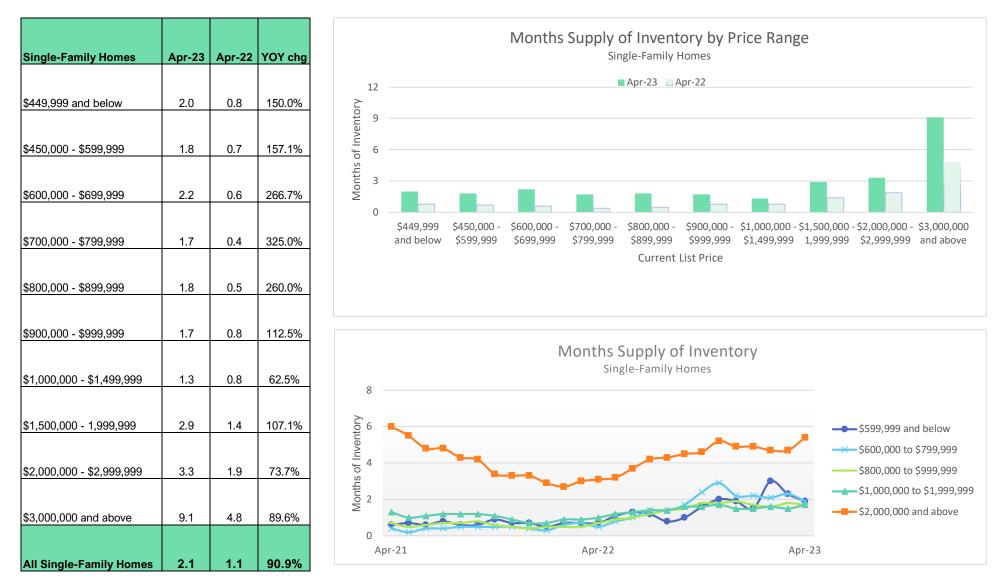
Months Supply of Active Inventory by Price Range: Single-Family Homes



April 2023

OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)



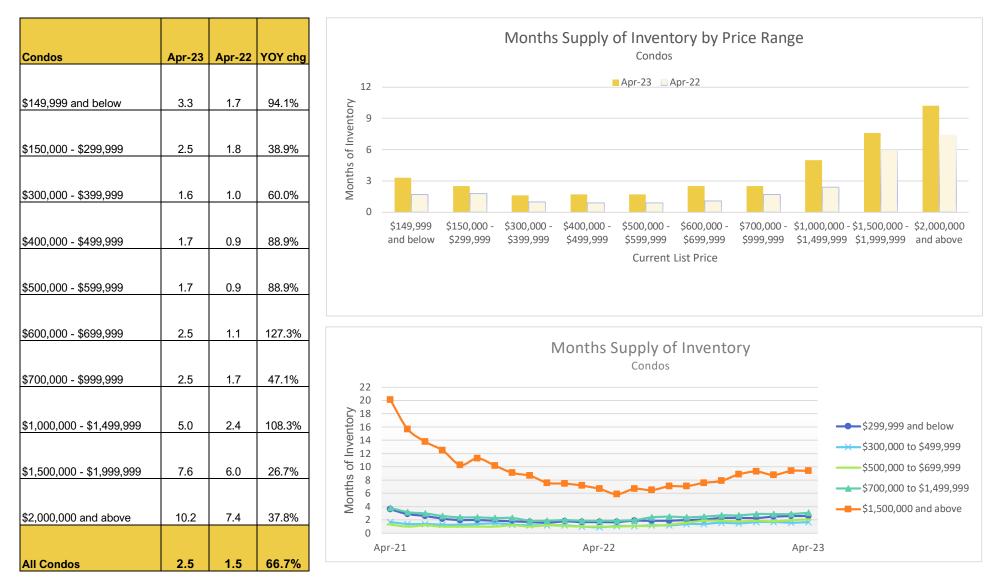
Months Supply of Active Inventory by Price Range: Condos



April 2023

OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

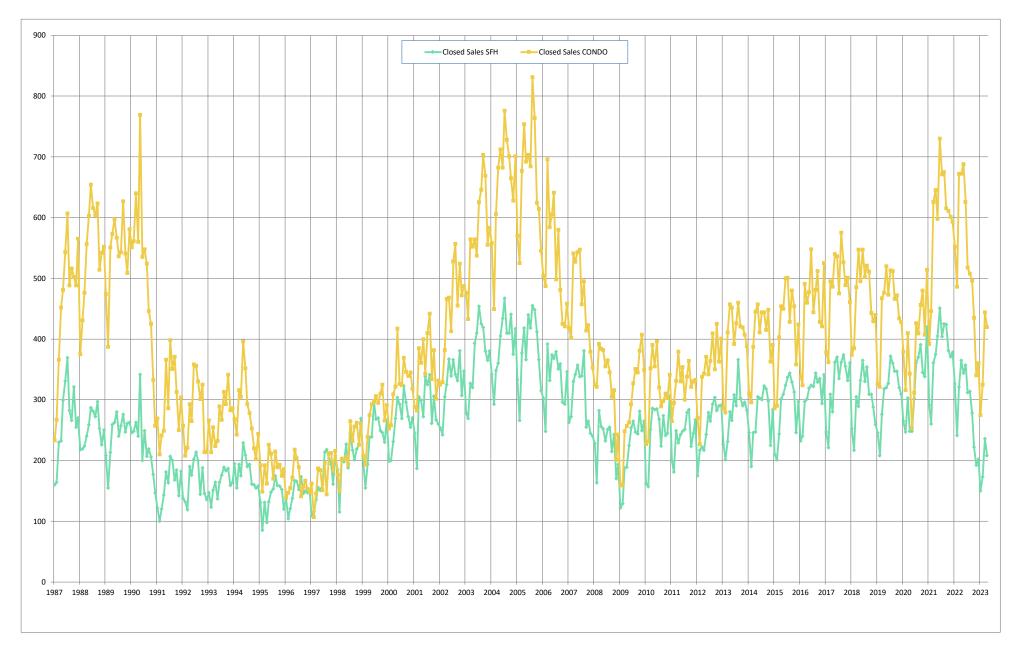




Closed Sales

Single-Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present





Median Sales Price

Single-Family Homes and Condos OAHU, HAWAII: Jan 1987 to the Present

