

MONTHLY STATS REPORT

FEBRUARY 2024

Single-family home sales totaled 179, while condo sales reached 334—a modest gain of 3.5% and 2.8%, respectively. When combined with January sales, 2024 shows continued improvement over 2023, with total year-to-date sales up by 7.2% compared to the same period last year.

Both markets experienced year-over-year growth in median sales price. Single-family homes observed an 8.9% jump, reaching \$1,075,000, while condo sales increased 6.8% to \$512,500. Additionally, the median days on the market for single-family homes decreased by 17 days to 30 days from 47 days in February 2023. However, condos stayed on the market longer than last year, with a median of 39 days compared to 28 days.

Sales volume for single-family homes remained steady compared to last year, up just six sales. Homes priced \$1,000,000 and above made up nearly 60% of total sales this February, compared to 49% in February 2023, a 25.9% year-over-year increase. Conversely, single-family home sales below \$1,000,000 dipped by 18.2% year-over-year. In the condo market, the \$500,000 to \$699,999 price range experienced the most significant growth, with 96 sales compared to 67 in February 2023, an increase of 43.3% or 29 units. Meanwhile, condos priced between \$200,000 to \$499,999 declined by 17.9%, or 30 sales.

New listings improved from last year, with 295 in the single-family home market and 533 in the condo market in February, growing 26.6% and 15.1%, respectively. However, compared month-over-month, new listings for homes increased by only 3.5% and declined by 8.3% for condos. In the \$800,000 to \$899,999 range for single-family homes, new listings surged 88.0%, with 47 new listings compared to 25 last February, while the largest volume of new listings was in the \$1,000,000 to \$1,499,999 range with 100 newly-listed homes. In the condo market, the \$300,000 to \$499,999 range saw a 33.8% rise in new listings. Besides Hawai'i Kai and Kailua, all regions maintained or exceeded last year's new listing volumes. The Metro region experienced the largest increase, up 14.8%, with 333 new condo listings compared to 290 last year.

Compared to a year ago, active inventory levels increased by 9.5% for single-family homes and 17.9% for condos. Month-over-month, single-family home inventory decreased by 1.3%, while condo inventory increased slightly by 3.0%. By the end of February, there were 599 active single-family home listings and 1,388 active condo listings.

In February, 23% of single-family home sales closed above the original asking price, compared to 19% at the same time last year, and the median sales price to original list price ratio was 97.8%, up 1.8%. Similarly, the condo market also saw a slight increase in sales closing above the original asking price, with 18% of sales this February, compared to 15% in February 2023, and a nearly even median sales price to the original list price ratio of 97.9%.

Pending sales for single-family homes jumped 24.0% year-over-year and 22.3% month-over-month, with 269 contract signings in February. Condos ended the month with 390 contract signings, 2.3% lower than a year ago but slightly improved by 3.7% from last month. In the single-family market, there was a 40.7% year-over-year increase in contract signings in the \$800,000 to \$899,999 price range, with 38 properties going into escrow throughout the month compared to 27 in February 2023. For condos, pending sales activity varied across price points.

Oahu Monthly Housing Statistics

February 2024



SINGLE-FAMILY HOMES

Median Sales Price	YoY %chg	
\$1,075,000	+8.9%	
Closed Sales	YoY %chg	
179	+3.5%	
Average Sales Price	YoY %chg	
\$1,437,693	+0.7%	

CONDOS

Median Sales Price	YoY %chg
\$512,500	+6.8%
Closed Sales	YoY %chg
334	+2.8%
Average Sales Price	YoY %chg
\$580,274	-2.0%

YoY % chg = year-over-year percent change comparing current month to the same month last year.

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Monthly Indicators

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	Single-Family Homes					Condos				
February 2024	Feb-24	Feb-23	YoY %chg	Jan-24	MoM %chg	Feb-24	Feb-23	YoY %chg	Jan-24	MoM %chg
Closed Sales	179	173	3.5%	184	-2.7%	334	325	2.8%	292	14.4%
Median Sales Price	\$1,075,000	\$987,000	8.9%	\$1,021,016	5.3%	\$512,500	\$480,000	6.8%	\$502,500	2.0%
Average Sales Price	\$1,437,693	\$1,427,864	0.7%	\$1,323,172	8.7%	\$580,274	\$592,131	-2.0%	\$593,630	-2.2%
Median Days on Market	30	47	-36.2%	29	3.4%	39	28	39.3%	29	34.5%
Percent of Orig. List Price Received	97.8%	96.0%	1.9%	98.3%	-0.5%	97.9%	98.0%	-0.1%	97.5%	0.4%
New Listings	295	233	26.6%	285	3.5%	533	463	15.1%	581	-8.3%
Pending Sales*	269	217	24.0%	220	22.3%	390	399	-2.3%	376	3.7%
Active Inventory*	599	547	9.5%	607	-1.3%	1,388	1,177	17.9%	1,348	3.0%
Total Inventory in Escrow*	416	386	7.8%	334	24.6%	586	592	-1.0%	532	10.2%
Months Supply of Active Inventory*	2.8	2.0	40.0%	2.8	0.0%	3.6	2.4	50.0%	3.5	2.9%

^{*}see footnotes on pages 9-12 regarding methodology updates

	Single-Family Homes				
Year-to-Date	YTD-2024	YTD-2023	1-yr %chg	YTD-2022	2-yr %chg
Closed Sales	363	323	12.4%	567	-36.0%
Median Sales Price	\$1,055,000	\$980,000	7.7%	\$1,084,250	-2.7%
Average Sales Price	\$1,379,644	\$1,293,853	6.6%	\$1,364,912	1.1%
Median Days on Market	29	35	-17.1%	12	141.7%
Percent of Orig. List Price Received	98.1%	95.9%	2.3%	101.2%	-3.1%
New Listings	580	501	15.8%	687	-15.6%
Pending Sales*	489	484	1.0%	631	-22.5%

Condos						
YTD-2024	YTD-2023	1-yr %chg	YTD-2022	2-yr %chg		
626	600	4.3%	1,038	-39.7%		
\$510,000	\$485,000	5.2%	\$500,000	2.0%		
\$587,221	\$609,016	-3.6%	\$605,009	-2.9%		
34	26	30.8%	14	142.9%		
97.7%	98.1%	-0.4%	100.0%	-2.3%		
1,114	986	13.0%	1,405	-20.7%		
766	777	-1.4%	1,217	-37.1%		

YoY % chg = year-over-year percent change comparing current month to the same month last year.

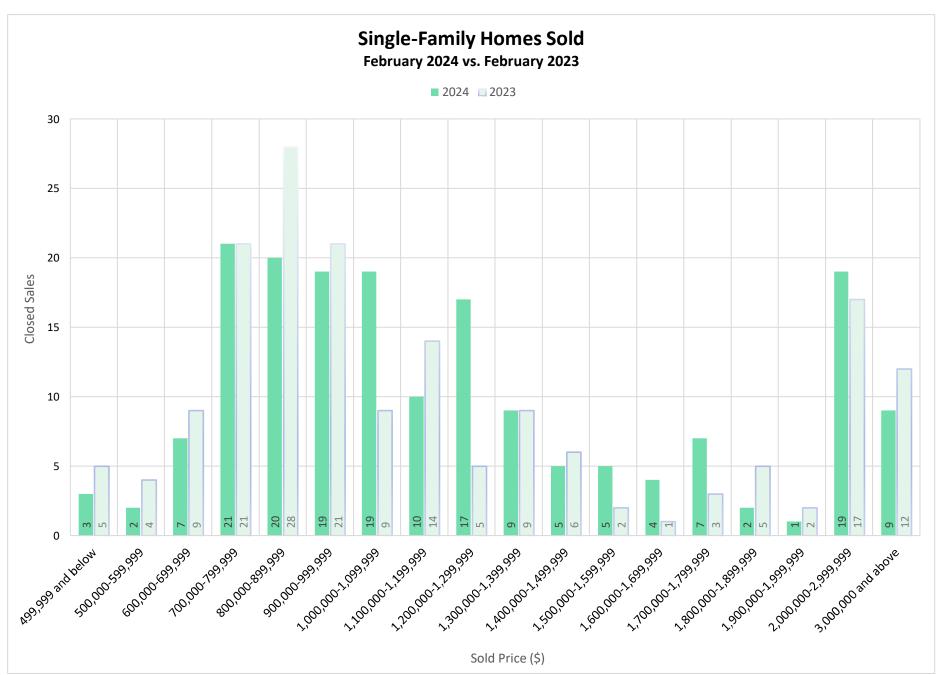
MoM% chg = month-over-month percent change comparing current month to the previous month.

^{*}see footnotes on pages 9-12 regarding methodology updates

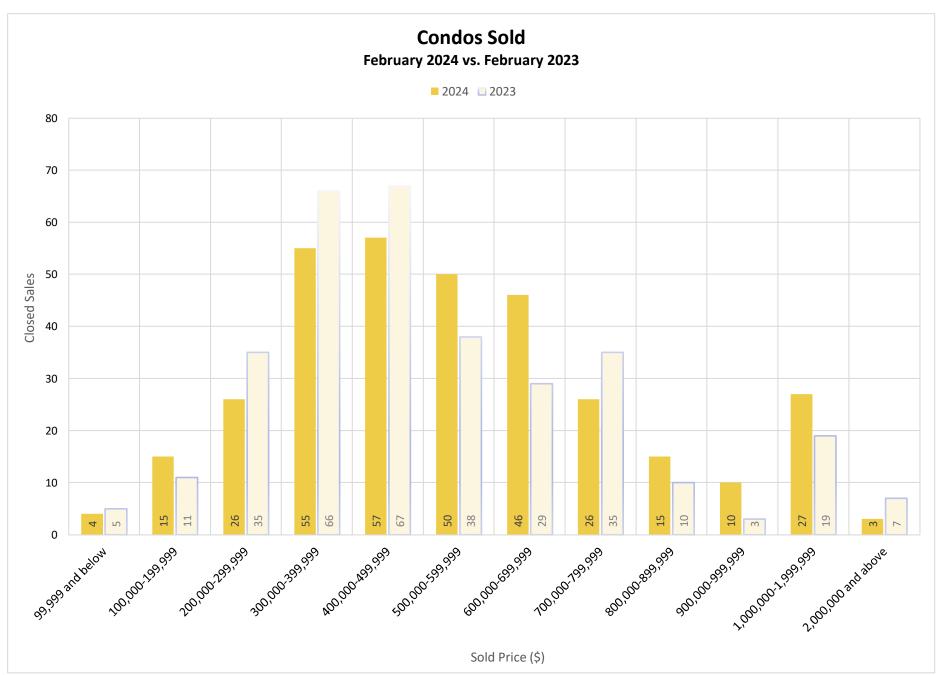
¹⁻yr % chg = percent change comparing the current YTD time period to the same YTD time period one year ago.

²⁻yr % chg = percent change comparing the current YTD time period to the same YTD time period two years ago.









Closed Sales

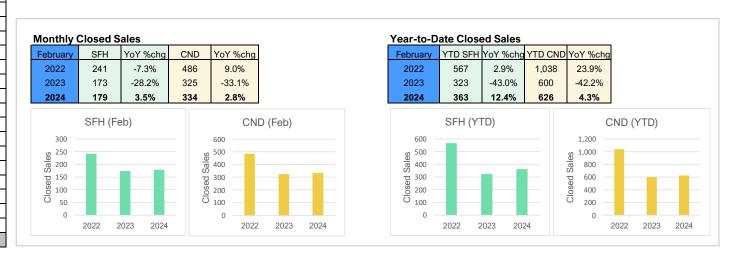
February 2024

OAHU, HAWAII

(A count of properties that have closed in a given month)

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M. V.	Single-Family	01	T. (1)
Mo-Yr	Homes	Condos	Total
Feb-21	260	446	706
Mar-21	361	626	987
Apr-21	375	645	1,020
May-21	405	598	1,003
Jun-21	451	730	1,181
Jul-21	404	671	1,075
Aug-21	425	675	1,100
Sep-21	424	615	1,039
Oct-21	381	611	992
Nov-21	371	601	972
Dec-21	378	593	971
Jan-22	326	552	878
Feb-22	241	486	727
Mar-22	321	672	993
Apr-22	365	672	1,037
May-22	344	688	1,032
Jun-22	357	626	983
Jul-22	312	518	830
Aug-22	314	508	822
Sep-22	278	496	774
Oct-22	222	435	657
Nov-22	192	340	532
Dec-22	202	360	562
Jan-23	150	275	425
Feb-23	173	325	498
Mar-23	236	444	680
Apr-23	208	420	628
May-23	262	438	700
Jun-23	248	470	718
Jul-23	224	422	646
Aug-23	252	422	674
Sep-23	232	376	608
Oct-23	213	399	612
Nov-23	180	310	490
Dec-23	182	272	454
Jan-24	184	292	476
Feb-24	179	334	513





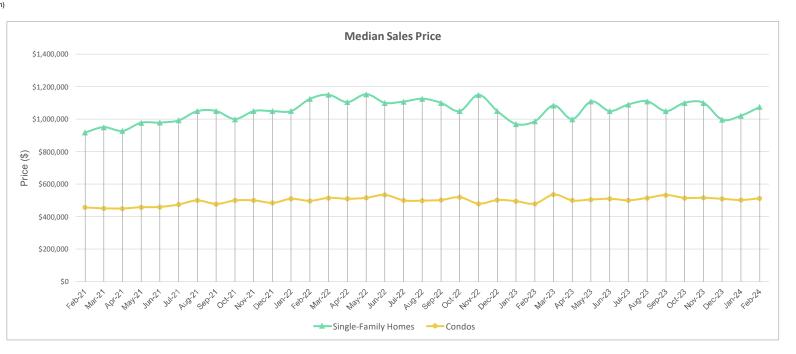
Median Sales Price



OAHU, HAWAII

(The median sales price of all closed properties in a given month)

	Single-Family	
Mo/Yr	Homes	Condos
Feb-21	\$917,500	\$457,500
Mar-21	\$950,000	\$451,000
Apr-21	\$928,000	\$450,000
May-21	\$978,000	\$457,750
Jun-21	\$979,000	\$460,000
Jul-21	\$992,500	\$475,000
Aug-21	\$1,050,000	\$500,000
Sep-21	\$1,050,000	\$478,000
Oct-21	\$1,000,000	\$500,000
Nov-21	\$1,050,000	\$500,000
Dec-21	\$1,050,000	\$485,000
Jan-22	\$1,050,000	\$510,000
Feb-22	\$1,125,000	\$497,000
Mar-22	\$1,150,000	\$515,500
Apr-22	\$1,105,000	\$510,000
May-22	\$1,153,500	\$516,500
Jun-22	\$1,100,000	\$534,000
Jul-22	\$1,107,944	\$500,000
Aug-22	\$1,125,500	\$498,500
Sep-22	\$1,100,000	\$502,500
Oct-22	\$1,050,000	\$520,000
Nov-22	\$1,149,500	\$480,000
Dec-22	\$1,049,500	\$502,500
Jan-23	\$970,000	\$495,000
Feb-23	\$987,000	\$480,000
Mar-23	\$1,083,750	\$536,000
Apr-23	\$999,995	\$500,000
May-23	\$1,109,000	\$505,000
Jun-23	\$1,050,000	\$510,000
Jul-23	\$1,090,000	\$500,000
Aug-23	\$1,110,000	\$515,000
Sep-23	\$1,050,000	\$532,500
Oct-23	\$1,100,000	\$515,000
Nov-23	\$1,100,055	\$516,179
Dec-23	\$996,500	\$510,000
Jan-24	\$1,021,016	\$502,500
Feb-24	\$1,075,000	\$512,500







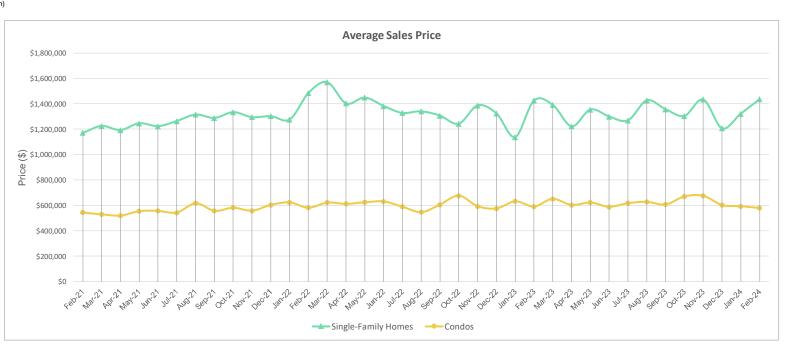
Average Sales Price



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(The average sales price of all closed properties in a given month)

	Single-Family	
Mo/Yr	Homes	Condos
Feb-21	\$1,172,804	\$545,629
Mar-21	\$1,226,827	\$530,257
Apr-21	\$1,194,150	\$520,192
May-21	\$1,246,611	\$555,798
Jun-21	\$1,225,011	\$557,302
Jul-21	\$1,265,382	\$544,064
Aug-21	\$1,316,681	\$618,612
Sep-21	\$1,289,510	\$558,002
Oct-21	\$1,335,171	\$582,509
Nov-21	\$1,296,551	\$559,007
Dec-21	\$1,303,481	\$604,749
Jan-22	\$1,277,309	\$623,928
Feb-22	\$1,486,088	\$583,367
Mar-22	\$1,570,668	\$623,684
Apr-22	\$1,404,481	\$613,189
May-22	\$1,450,008	\$625,327
Jun-22	\$1,382,559	\$631,822
Jul-22	\$1,329,023	\$590,934
Aug-22	\$1,341,958	\$547,319
Sep-22	\$1,307,249	\$607,502
Oct-22	\$1,243,960	\$676,988
Nov-22	\$1,387,685	\$594,444
Dec-22	\$1,325,156	\$576,689
Jan-23	\$1,139,294	\$633,441
Feb-23	\$1,427,864	\$592,131
Mar-23	\$1,391,538	\$651,630
Apr-23	\$1,223,383	\$603,795
May-23	\$1,355,804	\$623,748
Jun-23	\$1,300,456	\$589,597
Jul-23	\$1,270,421	\$617,683
Aug-23	\$1,427,996	\$628,127
Sep-23	\$1,357,981	\$608,222
Oct-23	\$1,304,757	\$670,805
Nov-23	\$1,434,999	\$676,625
Dec-23	\$1,207,793	\$602,535
Jan-24	\$1,323,172	\$593,630
Feb-24	\$1,437,693	\$580,274







Year-to-Date Average Sales Price

Median Days on Market



February 2024

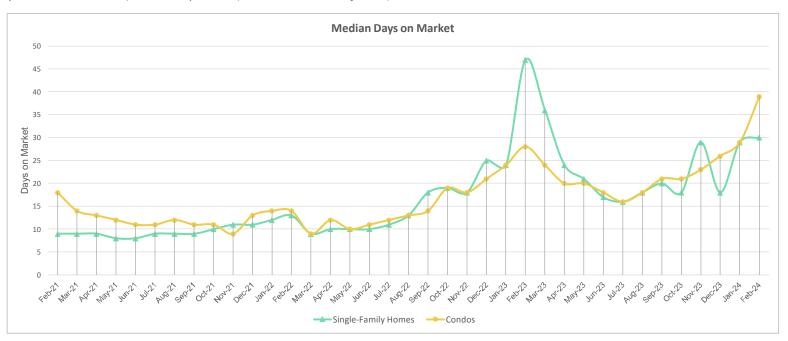
OAHU, HAWAII

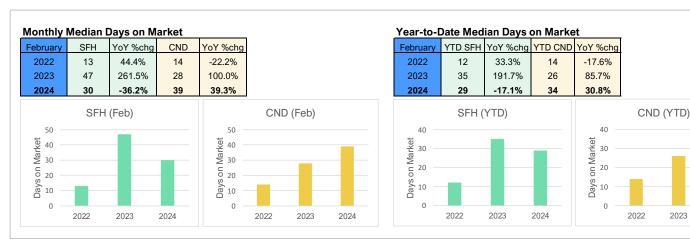
Feb-24

(Days on Market represents the number of days from when a property is first listed to when an offer is accepted; the Median Days on Market represents the median of all sales in a given month)

Single-Family Homes	Condos
9	18
9	14
9	13
8	12
8	11
9	11
9	12
9	11
10	11
11	9
11	13
12	14
13	14
9	9
10	12
10	10
10	11
11	12
13	13
18	14
19	19
18	18
25	21
24	24
47	28
36	24
24	20
21	20
17	18
16	16
18	18
20	21
18	21
29	23
18	26
29	29
	Homes 9 9 9 9 8 8 8 9 9 10 11 11 12 13 9 10 10 10 11 13 18 19 18 25 24 47 36 24 21 17 16 18 20 18 29 18

30





2024

39

Percent of Original List Price Received



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(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period indicated)



CND (YTD)

2022

2023

101.0%

100.0%

99.0%

98.0%

97.0%

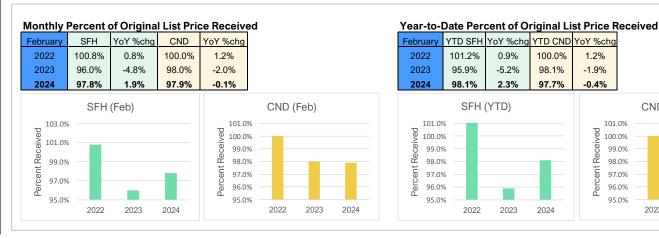
96.0%

95.0%

ercent Received

	Single-Family	
Mo/Yr	Homes	Condos
Feb-21	100.0%	98.8%
Mar-21	100.4%	99.1%
Apr-21	101.9%	99.6%
May-21	101.4%	100.0%
Jun-21	104.2%	100.0%
Jul-21	103.9%	100.0%
Aug-21	103.0%	100.0%
Sep-21	103.1%	100.0%
Oct-21	102.2%	100.0%
Nov-21	102.2%	100.0%
Dec-21	102.1%	100.0%
Jan-22	101.6%	100.0%
Feb-22	100.8%	100.0%
Mar-22	102.0%	100.0%
Apr-22	102.6%	100.0%
May-22	102.2%	100.0%
Jun-22	102.0%	100.0%
Jul-22	100.0%	100.0%
Aug-22	100.0%	100.0%
Sep-22	99.2%	100.0%
Oct-22	99.8%	99.0%
Nov-22	98.4%	98.8%
Dec-22	96.7%	98.5%
Jan-23	95.9%	98.4%
Feb-23	96.0%	98.0%
Mar-23	96.7%	98.5%
Apr-23	98.3%	98.7%
May-23	98.7%	99.0%
Jun-23	99.5%	98.9%
Jul-23	100.0%	98.8%
Aug-23	99.1%	99.6%
Sep-23	99.0%	98.8%
Oct-23	98.0%	98.7%
Nov-23	97.1%	98.0%
Dec-23	98.3%	97.9%
Jan-24	98.3%	97.5%
Feb-24	97.8%	97.9%





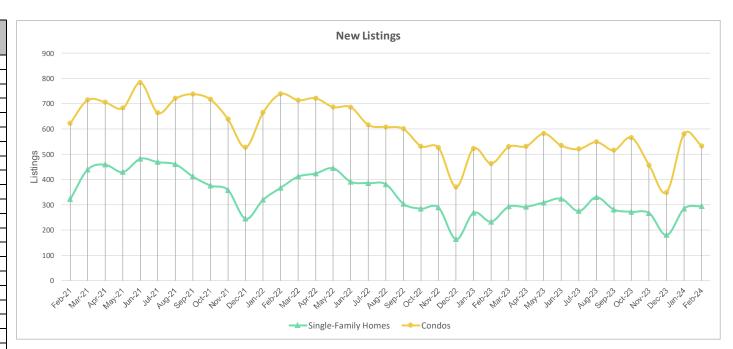
New Listings

February 2024

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(A count of properties that have been newly listed on the market in a given month)

	Single-Family		
Mo-Yr	Homes	Condos	Total
Feb-21	322	623	945
Mar-21	439	715	1,154
Apr-21	459	706	1,165
May-21	430	683	1,113
Jun-21	482	784	1,266
Jul-21	469	664	1,133
Aug-21	460	721	1,181
Sep-21	412	738	1,150
Oct-21	376	717	1,093
Nov-21	358	639	997
Dec-21	245	527	772
Jan-22	320	666	986
Feb-22	367	739	1,106
Mar-22	412	714	1,126
Apr-22	424	722	1,146
May-22	445	687	1,132
Jun-22	391	686	1,077
Jul-22	386	616	1,002
Aug-22	381	608	989
Sep-22	304	601	905
Oct-22	285	532	817
Nov-22	289	526	815
Dec-22	164	371	535
Jan-23	268	523	791
Feb-23	233	463	696
Mar-23	293	530	823
Apr-23	292	532	824
May-23	309	582	891
Jun-23	324	535	859
Jul-23	275	521	796
Aug-23	330	549	879
Sep-23	281	516	797
Oct-23	272	566	838
Nov-23	267	457	724
Dec-23	180	349	529
Jan-24	285	581	866
Feb-24	295	533	828







Pending Sales*

February 2024

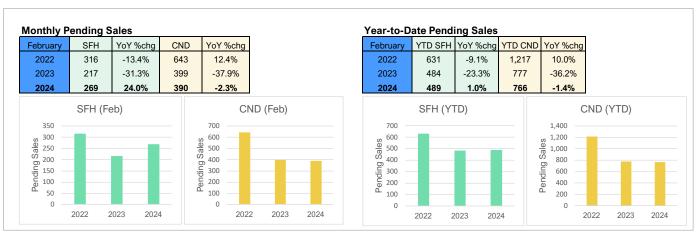
OAHU, HAWAII

(A measure of contract activity represented by a count of properties that have had offers accepted on them during a given month)



Mo/Yr	Single-Family Homes	Condos	Total
Feb-21	365	572	937
Mar-21	370	656	1,026
Apr-21	450	727	1,177
May-21	431	699	1,130
Jun-21	422	666	1,088
Jul-21	433	658	1,091
Aug-21	415	617	1,032
Sep-21	398	629	1,027
Oct-21	400	630	1,030
Nov-21	367	573	940
Dec-21	287	511	798
Jan-22	315	574	889
Feb-22	316	643	959
Mar-22	384	691	1,075
Apr-22	366	663	1,029
May-22	356	601	957
Jun-22	305	501	806
Jul-22	297	484	781
Aug-22	312	475	787
Sep-22	224	436	660
Oct-22	198	342	540
Nov-22	198	359	557
Dec-22	168	289	457
Jan-23	267	378	645
Feb-23	217	399	616
Mar-23	258	444	702
Apr-23	271	438	709
May-23	258	507	765
Jun-23	231	415	646
Jul-23	247	421	668
Aug-23	267	425	692
Sep-23	232	371	603
Oct-23	192	325	517
Nov-23	174	308	482
Dec-23	182	290	472
Jan-24	220	376	596
Feb-24	269	390	659





^{*}Methodology updated as of 2021 to reflect a count of properties that entered contract within the given month and remain in escrow status at the end of the month (also applied to historical data shown above).

Pending Sales, in reports prior to 2021, reflect a count of all listings that held a Pending (P) status throughout the given month.

Active Inventory*

February 2024

OAHU, HAWAII

May-23

Jun-23

Jul-23

Aug-23

Sep-23

Oct-23

Nov-23

Dec-23

Jan-24

Feb-24

543

605

591

598

592

626

672

600

607

1,118

1,159

1,154

1.146

1.194

1,306

1,337

1,234

1,348

1,388

1,661

1,764

1,745

1.744

1.786

1.932

2,009

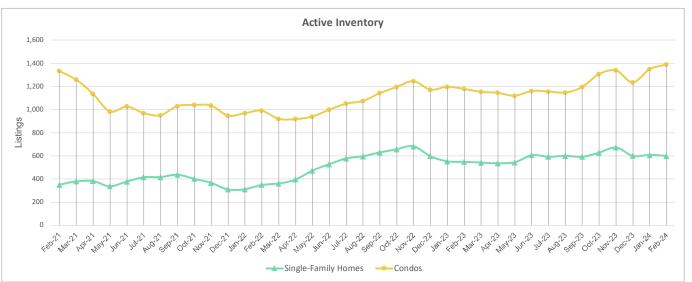
1,834

1.955

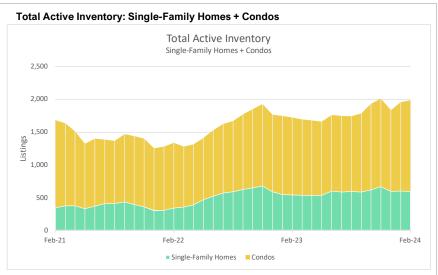
1,987

(The number of properties in Active (A) status at the end of the given month)









^{*}Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and C status.

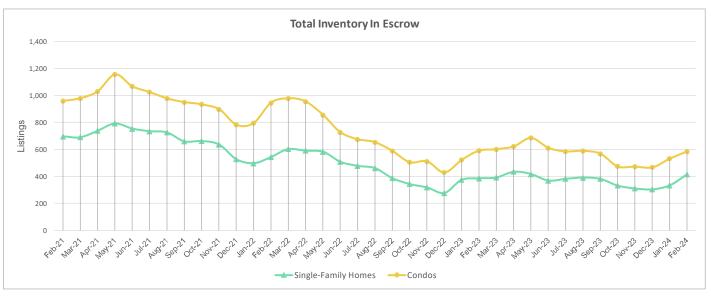
Total Inventory In Escrow*

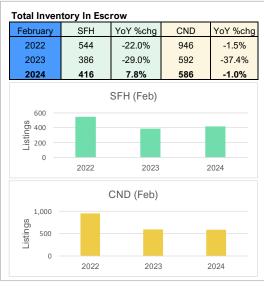
February 2024

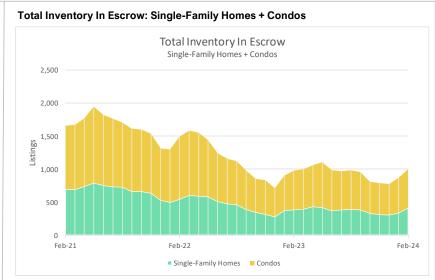
OAHU, HAWAII

(The number of properties under contract at the end of the given month / combined listings in C and P status)

	Single-Family		
Mo/Yr	Homes	Condos	Total
Feb-21	697	960	1,657
Mar-21	691	979	1,670
Apr-21	739	1,030	1,769
May-21	793	1,157	1,950
Jun-21	754	1,068	1,822
Jul-21	735	1,026	1,761
Aug-21	727	979	1,706
Sep-21	660	951	1,611
Oct-21	663	935	1,598
Nov-21	637	899	1,536
Dec-21	528	784	1,312
Jan-22	498	797	1,295
Feb-22	544	946	1,490
Mar-22	603	980	1,583
Apr-22	592	956	1,548
May-22	583	856	1,439
Jun-22	509	728	1,237
Jul-22	479	676	1,155
Aug-22	462	654	1,116
Sep-22	388	590	978
Oct-22	345	506	851
Nov-22	319	512	831
Dec-22	278	430	708
Jan-23	376	523	899
Feb-23	386	592	978
Mar-23	393	602	995
Apr-23	435	623	1,058
May-23	418	686	1,104
Jun-23	370	612	982
Jul-23	383	586	969
Aug-23	391	590	981
Sep-23	383	569	952
Oct-23	333	475	808
Nov-23	312	473	785
Dec-23	305	468	773
Jan-24	334	532	866







586

416

Feb-24

1,002

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^{*}New indicator added to reports as of 2021, including applicable historical data

Months Supply of Active Inventory*

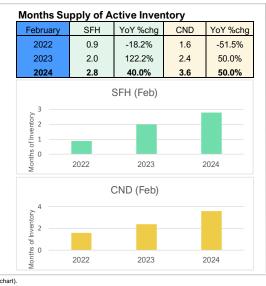


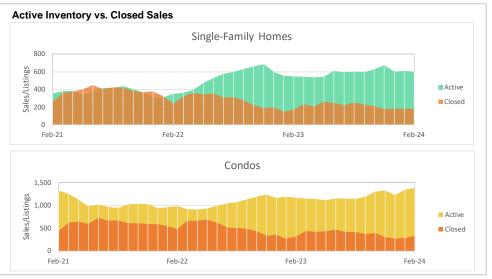
OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Mo/Yr	Single-Family Homes	Condos
Feb-21	1.1	3.3
Mar-21	1.2	3.0
Apr-21	1.1	2.5
May-21	1.0	2.1
Jun-21	1.0	2.0
Jul-21	1.1	1.8
Aug-21	1.1	1.7
Sep-21	1.2	1.8
Oct-21	1.1	1.8
Nov-21	1.0	1.7
Dec-21	0.8	1.6
Jan-22	0.8	1.6
Feb-22	0.9	1.6
Mar-22	1.0	1.5
Apr-22	1.1	1.5
May-22	1.3	1.5
Jun-22	1.5	1.6
Jul-22	1.6	1.7
Aug-22	1.7	1.8
Sep-22	1.9	2.0
Oct-22	2.1	2.1
Nov-22	2.2	2.3
Dec-22	2.1	2.2
Jan-23	2.0	2.4
Feb-23	2.0	2.4
Mar-23	2.1	2.4
Apr-23	2.1	2.5
May-23	2.2	2.6
Jun-23	2.6	2.8
Jul-23	2.6	2.8
Aug-23	2.7	2.8
Sep-23	2.7	3.0
Oct-23	2.9	3.3
Nov-23	3.1	3.4
Dec-23	2.8	3.2
Jan-24	2.8	3.5
Feb-24	2.8	3.6







Months of Inventory, in reports prior to 2021, reflect a comparison of active listings to average pending sales.

^{*}Methodology updated as of 2021 (also applied to historical data shown on this chart).

Housing Supply Overview



(A year-over-year overview of the availability and sales of properties in a given month, by price range)



	CI	osed Sal	les	Media	an Days o	n Market		t of Origi ce Receiv		Ne	ew Listin	gs	Pe	nding Sa	ales	Acti	ve Inver	tory		al Inven	•		ths Supp	
Single-Family Homes	Feb-24	Feb-23	%chg	Feb-2	4 Feb-23	%chg	Feb-24	Feb-23	%chg	Feb-24	Feb-23	%chg	Feb-24	Feb-23	%chg	Feb-24	Feb-23	%chg	Feb-24	Feb-23	%chg	Feb-24	Feb-23	%chg
\$449,999 and below	2	3	-33.3%	37	34	8.8%	73.9%	102.6%	-28.0%	3	0	-	5	1	400.0%	6	3	100.0%	7	6	16.7%	3.0	1.5	100.0%
\$450,000 - \$599,999	3	6	-50.0%	99	77	28.6%	96.7%	91.9%	5.2%	10	10	0.0%	7	1	600.0%	19	21	-9.5%	15	7	114.3%	3.8	3.5	8.6%
\$600,000 - \$699,999	7	9	-22.2%	20	59	-66.1%	96.4%	97.1%	-0.7%	13	11	18.2%	11	12	-8.3%	23	24	-4.2%	16	22	-27.3%	2.3	2.7	-14.8%
\$700,000 - \$799,999	21	21	0.0%	28	75	-62.7%	97.2%	91.3%	6.5%	16	15	6.7%	19	18	5.6%	31	38	-18.4%	37	29	27.6%	1.6	1.8	-11.1%
\$800,000 - \$899,999	20	28	-28.6%	42	14	200.0%	98.3%	98.9%	-0.6%	47	25	88.0%	38	27	40.7%	69	66	4.5%	60	52	15.4%	2.2	1.9	15.8%
\$900,000 - \$999,999	19	21	-9.5%	32	60	-46.7%	98.4%	98.4%	0.0%	35	34	2.9%	32	33	-3.0%	65	49	32.7%	52	59	-11.9%	2.3	1.3	76.9%
\$1,000,000 - \$1,499,999	60	43	39.5%	26	52	-50.0%	98.0%	96.5%	1.6%	100	64	56.3%	85	75	13.3%	141	131	7.6%	129	122	5.7%	2.0	1.3	53.8%
\$1,500,000 - 1,999,999	19	13	46.2%	10	11	-9.1%	96.8%	97.5%	-0.7%	37	34	8.8%	38	22	72.7%	89	73	21.9%	55	40	37.5%	3.6	2.3	56.5%
\$2,000,000 - \$2,999,999	19	17	11.8%	15	56	-73.2%	100.0%	91.1%	9.8%	23	25	-8.0%	23	15	53.3%	61	57	7.0%	29	26	11.5%	4.1	3.2	28.1%
\$3,000,000 and above	9	12	-25.0%	112	35	220.0%	95.7%	91.5%	4.6%	11	15	-26.7%	11	13	-15.4%	95	85	11.8%	16	23	-30.4%	10.6	6.5	63.1%
All Single-Family Homes	179	173	3.5%	30	47	-36.2%	97.8%	96.0%	1.9%	295	233	26.6%	269	217	24.0%	599	547	9.5%	416	386	7.8%	2.8	2.0	40.0%

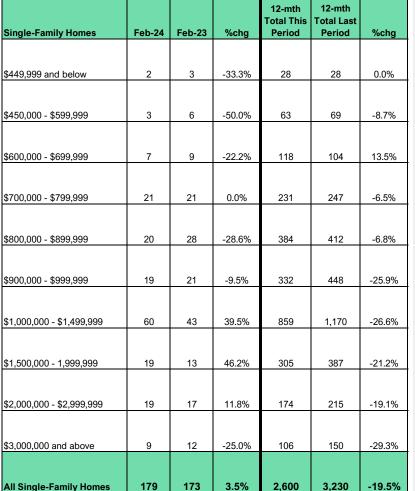
	Cl	osed Sal	es	Med	lian Days	on Marke			of Origi		Na	w Listin	ns	Pe	nding Sa	ales	Δcti	ve Inven	torv		al Invent	•		ths Supp	•
Condos	Feb-24	Feb-23	%chg	Feb					Feb-23	%chg		Feb-23	%chg	Feb-24		%chg	Feb-24	Feb-23	%chg	Feb-24	Feb-23	%chg	Feb-24	Feb-23	
\$149,999 and below	14	10	40.0%	32	2 21	52.4%	9	96.0%	95.2%	0.8%	13	20	-35.0%	14	16	-12.5%	38	41	-7.3%	21	26	-19.2%	2.9	2.9	0.0%
\$150,000 - \$299,999	31	41	-24.4%	45	5 28	60.7%	9	95.6%	97.5%	-1.9%	52	51	2.0%	42	42	0.0%	147	144	2.1%	73	61	19.7%	3.4	2.4	41.7%
\$300,000 - \$399,999	55	66	-16.7%	48	32	50.0%	9	97.0%	98.0%	-1.0%	100	67	49.3%	74	65	13.8%	212	123	72.4%	103	92	12.0%	3.5	1.6	118.8%
\$400,000 - \$499,999	57	67	-14.9%	34	4 27	25.9%	10	00.0%	99.0%	1.0%	106	87	21.8%	66	65	1.5%	219	159	37.7%	98	95	3.2%	3.4	1.8	88.9%
\$500,000 - \$599,999	50	38	31.6%	48	8 35	37.1%	9	98.2%	97.4%	0.8%	68	64	6.3%	55	60	-8.3%	147	107	37.4%	82	90	-8.9%	2.5	1.4	78.6%
\$600,000 - \$699,999	46	29	58.6%	32	2 31	3.2%	9	98.4%	98.4%	0.0%	55	43	27.9%	49	48	2.1%	119	122	-2.5%	69	71	-2.8%	2.5	2.3	8.7%
\$700,000 - \$999,999	51	48	6.3%	2	1 23	-8.7%	9	97.9%	98.4%	-0.5%	80	81	-1.2%	57	63	-9.5%	226	215	5.1%	92	97	-5.2%	3.7	2.5	48.0%
\$1,000,000 - \$1,499,999	23	14	64.3%	32	2 60	-46.7%	9	98.3%	95.9%	2.5%	28	25	12.0%	17	18	-5.6%	117	107	9.3%	28	33	-15.2%	5.9	4.5	31.1%
\$1,500,000 - \$1,999,999	4	5	-20.0%	28	8 54	-48.1%	9	9.5%	91.8%	8.4%	13	13	0.0%	9	14	-35.7%	64	72	-11.1%	10	17	-41.2%	9.1	9.0	1.1%
\$2,000,000 and above	3	7	-57.1%	90	0 52	73.1%	8	89.8%	100.0%	-10.2%	18	12	50.0%	7	8	-12.5%	99	87	13.8%	10	10	0.0%	14.1	9.7	45.4%
All Condos	334	325	2.8%	39	9 28	39.3%	9	7.9%	98.0%	-0.1%	533	463	15.1%	390	399	-2.3%	1,388	1,177	17.9%	586	592	-1.0%	3.6	2.4	50.0%

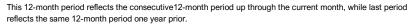
Closed Sales by Price Range: Single-Family Homes

February 2024

OAHU, HAWAII

(A count of properties that have closed in a given month)









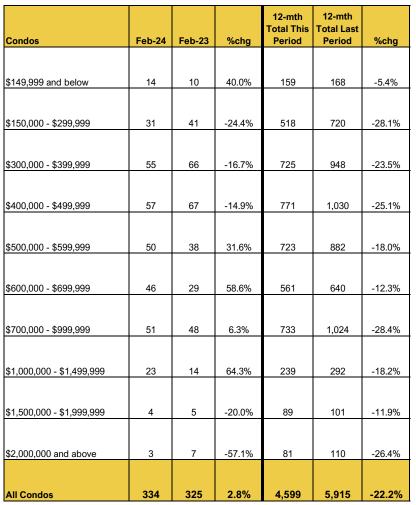


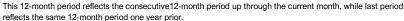
Closed Sales by Price Range: Condos

February 2024

OAHU, HAWAII

(A count of properties that have closed in a given month)









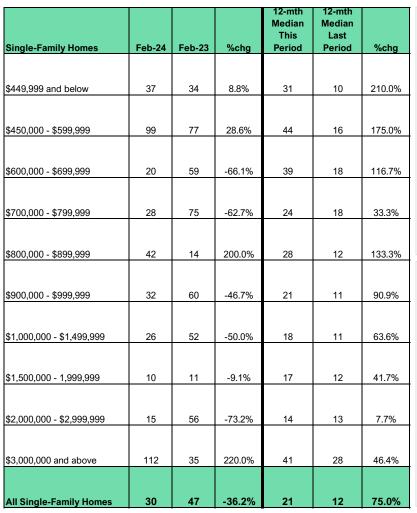


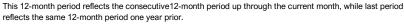
Median Days on Market by Price Range: Single-Family Homes



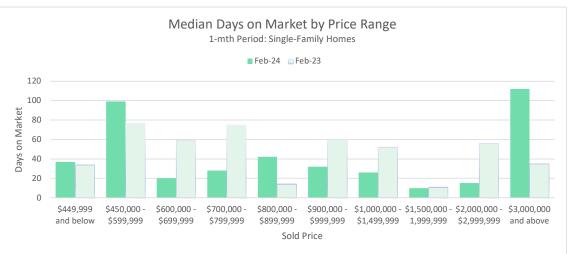
OAHU, HAWAII

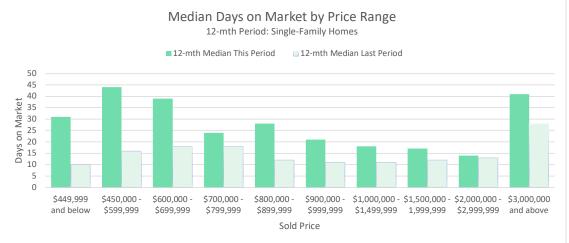
(The median number of days from when a property is first listed to when an offer is accepted)









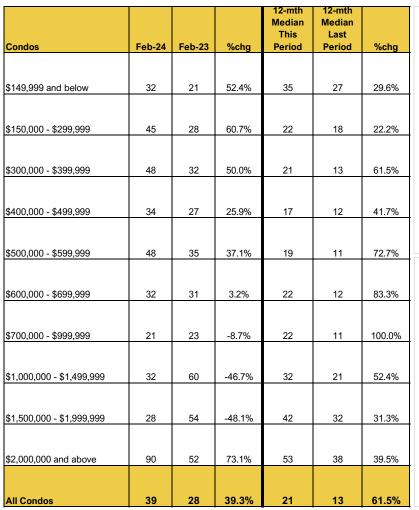


Median Days on Market by Price Range: Condos

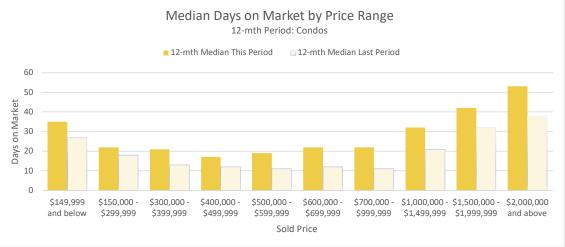
February 2024

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(The median number of days from when a property is first listed to when an offer is accepted)



Median Days on Market by Price Range 1-mth Period: Condos Feb-24 Feb-23 100 90 80 on Market 70 60 50 40 Days 30 20 10 \$400,000 -\$500,000 and below \$299,999 \$399,999 \$499,999 \$599,999 \$699,999 \$999,999 \$1,499,999 \$1,999,999 and above Sold Price Median Days on Market by Price Range 12-mth Period: Condos



This 12-month period reflects the consecutive12-month period up through the current month, while last period reflects the same 12-month period one year prior.

Honolulu Board

Median Percent of Original List Price Received by Price Range: Single-Family Homes

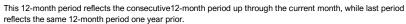


February 2024

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period and price range indicated)

				12-mth Median	12-mth Median	
Cinale Family Hamas	Fab 24	Fab 22	0/ aha	This Period	Last Period	0/ alaa
Single-Family Homes	Feb-24	Feb-23	%chg	Period	Period	%chg
\$449,999 and below	73.9%	102.6%	-28.0%	92.5%	100.0%	-7.5%
\$450,000 - \$599,999	96.7%	91.9%	5.2%	97.4%	97.4%	0.0%
\$600,000 - \$699,999	96.4%	97.1%	-0.7%	96.7%	100.0%	-3.3%
ψοσο,σοσ ψοσο,σοσ	00.170	07.170	0.1 70	00.1 70	100.070	0.070
\$700,000 - \$799,999	97.2%	91.3%	6.5%	98.4%	100.0%	-1.6%
\$800,000 - \$899,999	98.3%	98.9%	-0.6%	98.8%	100.0%	-1.2%
\$900,000 - \$999,999	98.4%	98.4%	0.0%	99.0%	100.2%	-1.2%
\$1,000,000 - \$1,499,999	98.0%	96.5%	1.6%	98.5%	100.0%	-1.5%
Ψ1,000,000 - Ψ1,430,000	30.070	30.070	1.070	30.570	100.070	-1.070
\$1,500,000 - 1,999,999	96.8%	97.5%	-0.7%	99.5%	100.1%	-0.6%
\$2,000,000 - \$2,999,999	100.0%	91.1%	9.8%	98.4%	100.0%	-1.6%
\$3,000,000 and above	95.7%	91.5%	4.6%	95.5%	97.3%	-1.8%
All Cinale Family Herry	07.00/	06.09/	1.00/	09.40/	100.09/	4 60/
All Single-Family Homes	97.8%	96.0%	1.9%	98.4%	100.0%	-1.6%







Median Percent of Original List Price Received by Price Range: Condos

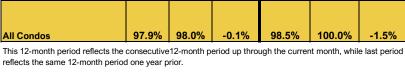


February 2024

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period and price range indicated)

				12-mth Median	12-mth Median	
				This	Last	
Condos	Feb-24	Feb-23	%chg	Period	Period	%chg
\$149,999 and below	96.0%	95.2%	0.8%	93.3%	96.1%	-2.9%
\$150,000 - \$299,999	95.6%	97.5%	-1.9%	97.8%	98.7%	-0.9%
\$300,000 - \$399,999	97.0%	98.0%	-1.0%	98.6%	100.0%	-1.4%
\$400,000 - \$499,999	100.0%	99.0%	1.0%	99.0%	100.0%	-1.0%
\$500,000 - \$599,999	98.2%	97.4%	0.8%	99.4%	100.0%	-0.6%
, , ,						
\$600,000 - \$699,999	98.4%	98.4%	0.0%	98.8%	100.0%	-1.2%
ψοσο,σοσ	00.170	00.170	0.070	00.070	100.070	1.270
\$700,000 - \$999,999	97.9%	98.4%	-0.5%	98.8%	100.0%	-1.2%
\$1,000,000 - \$1,499,999	98.3%	95.9%	2.5%	96.2%	97.6%	-1.4%
\$1,500,000 - \$1,999,999	99.5%	91.8%	8.4%	96.8%	97.0%	-0.2%
. , ,		2, 2				
\$2,000,000 and above	89.8%	100.0%	-10.2%	95.7%	95.7%	0.0%
ψ <u>=</u> ,000,000 and above	00.070	100.070	10.2 /0	33.1 /0	30.1 /0	0.070
All Condos	97.9%	98.0%	-0.1%	98.5%	100.0%	-1.5%





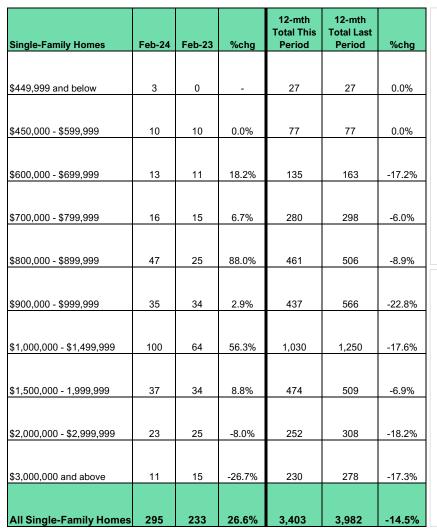


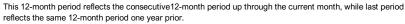
New Listings by Price Range: Single-Family Homes

February 2024

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)









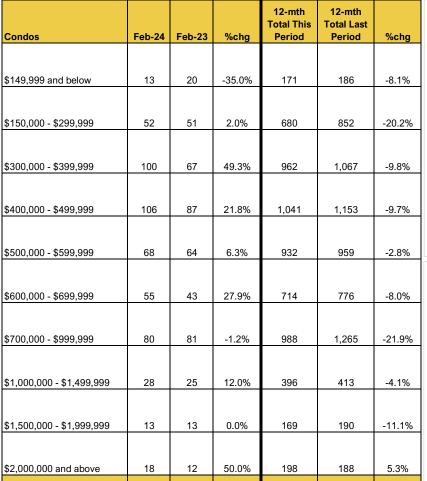


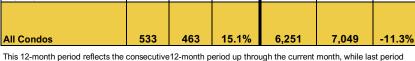
New Listings by Price Range: Condos

February 2024

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)





reflects the same 12-month period one year prior.





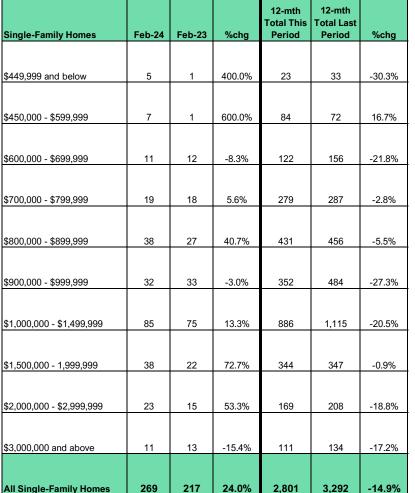


Pending Sales by Price Range: Single-Family Homes

February 2024

OAHU, HAWAII

(A measure of contract activity / a count of properties that have had offers accepted on them in a given month)



This 12-month period reflects the consecutive12-month period up through the current month, while last period reflects the same 12-month period one year prior.





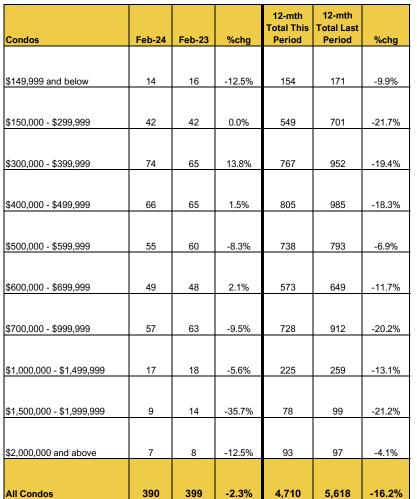


Pending Sales by Price Range: Condos

February 2024

OAHU, HAWAII

(A measure of contract activity / a count of properties that have had offers accepted on them in a given month)



This 12-month period reflects the consecutive12-month period up through the current month, while last period reflects the same 12-month period one year prior.







Active Inventory* by Price Range: Single-Family Homes

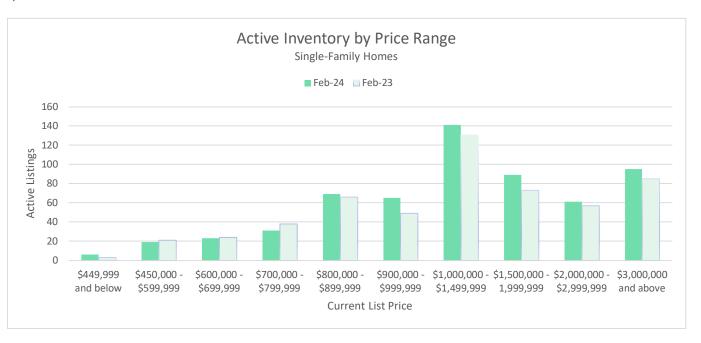


February 2024

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(The number of properties active on market at the end of a given month)

Single-Family Homes	Feb-24	Feb-23	YOY chg
\$449,999 and below	6	3	100.0%
\$450,000 - \$599,999	19	21	-9.5%
\$600,000 - \$699,999	23	24	-4.2%
Ψοσο,σοσ - ψοσο,σοσ	20	<u></u>	- T. 2/0
\$700,000 - \$799,999	31	38	-18.4%
\$800,000 - \$899,999	69	66	4.5%
\$900,000 - \$999,999	65	49	32.7%
\$1,000,000 - \$1,499,999	141	131	7.6%
\$1,500,000 - 1,999,999	89	73	21.9%
\$2,000,000 - \$2,999,999	61	57	7.0%
\$3,000,000 and above	95	85	11.8%
All Single-Family Homes	599	547	9.5%



Active Inventory - Percent Share by Price Range (portion of total active status listings represented by a given price range)



^{*}Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and C status.

Active Inventory* by Price Range: Condos



February 2024

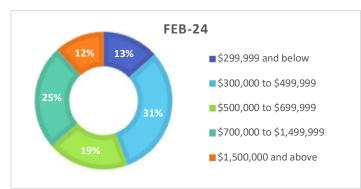
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(The number of properties active on market at the end of a given month)

Condos	Feb-24	Feb-23	YOY chg
\$149,999 and below	38	41	-7.3%
¢450,000, ¢200,000	147	111	0.40/
\$150,000 - \$299,999	147	144	2.1%
\$300,000 - \$399,999	212	123	72.4%
7000,000			
\$400,000 - \$499,999	219	159	37.7%
4=00.000 4=00.000			0= 404
\$500,000 - \$599,999	147	107	37.4%
\$600,000 - \$699,999	119	122	-2.5%
Ψοσο,σοσ Ψοσο,σοσ	110	122	2.070
\$700,000 - \$999,999	226	215	5.1%
\$1,000,000 - \$1,499,999	117	107	9.3%
\$1,500,000 - \$1,999,999	64	72	-11.1%
ψ 1,000,000 - ψ 1,000,000	0-7	12	11.170
\$2,000,000 and above	99	87	13.8%
All Condos	1,388	1,177	17.9%



Active Inventory - Percent Share by Price Range (portion of total active status listings represented by a given price range)





^{*}Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and C status.

Active Inventory*: Single-Family Homes and Condos

February 2024

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^{*}Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and C status.





February 2024

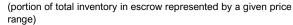
OAHU, HAWAII

(The number of properties in an escrow status at the end of a given month)

Single-Family Homes	Feb-24	Feb-23	YOY chg
\$449,999 and below	7	6	16.7%
443,333 and below	,	0	10.770
\$450,000 - \$599,999	15	7	114.3%
\$600,000 - \$699,999	16	22	-27.3%
\$700,000 - \$799,999	37	29	27 60/
7700,000 - \$799,999	31	29	27.6%
\$800,000 - \$899,999	60	52	15.4%
\$900,000 - \$999,999	52	59	-11.9%
, , ,			
¢4 000 000 ¢4 400 000	100	100	F 70/
\$1,000,000 - \$1,499,999	129	122	5.7%
\$1,500,000 - 1,999,999	55	40	37.5%
\$2,000,000 - \$2,999,999	29	26	11.5%
\$2,000,000 and above	16	23	-30.4%
\$3,000,000 and above	16	∠3	-30.4%
All Single-Family Homes	416	386	7.8%



Total Inventory In Escrow - Percent Share by Price Range







^{*}New indicator added to reports as of 2021, including applicable historical data.

Total Inventory In Escrow* by Price Range: Condos



February 2024

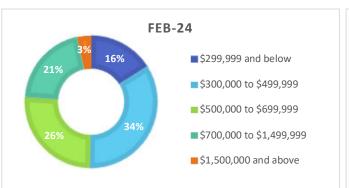
OAHU, HAWAII

(The number of properties in an escrow status at the end of a given month)

Condos	Feb-24	Feb-23	YOY chg
\$149,999 and below	21	26	-19.2%
¢450,000, ¢200,000	70	61	40.70/
\$150,000 - \$299,999	73	61	19.7%
\$300,000 - \$399,999	103	92	12.0%
φοσο,σσο φοσο,σσο	100	- 02	12.070
\$400,000 - \$499,999	98	95	3.2%
\$500,000 - \$599,999	82	90	-8.9%
\$600,000 - \$699,999	69	71	-2.8%
\$000,000 - \$033,333	09	7 1	-2.0 /0
\$700,000 - \$999,999	92	97	-5.2%
\$1,000,000 - \$1,499,999	28	33	-15.2%
¢1 500 000 ¢1 000 000	10	17	44 20/
\$1,500,000 - \$1,999,999	10	17	-41.2%
\$2,000,000 and above	10	10	0.0%
, , , , , , , , , , , , , , , , , , , ,			
All Condos	586	592	-1.0%



Total Inventory In Escrow - Percent Share by Price Range



(portion of total inventory in escrow represented by a given price range)



^{*}New indicator added to reports as of 2021, including applicable historical data.



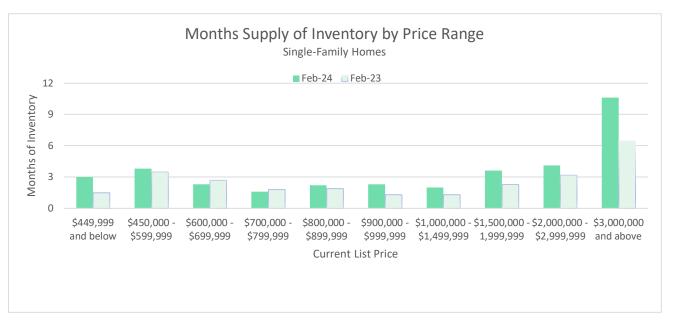


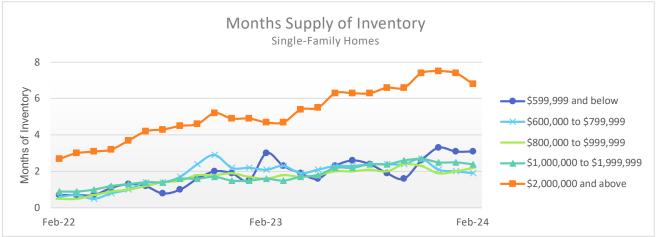
February 2024

OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Single-Family Homes	Feb-24	Feb-23	YOY chg
\$449,999 and below	3.0	1.5	100.0%
\$450,000 - \$599,999	3.8	3.5	8.6%
430,000 - 4333,333	3.0	5.5	0.076
\$600,000 - \$699,999	2.3	2.7	-14.8%
\$700,000 - \$799,999	1.6	1.8	-11.1%
\$800,000 - \$899,999	2.2	1.9	15.8%
φοσο,σσο - φοσσ,σσσ	2.2	1.5	13.070
\$900,000 - \$999,999	2.3	1.3	76.9%
\$1,000,000 - \$1,499,999	2.0	1.3	53.8%
\$1,500,000 - 1,999,999	3.6	2.3	56.5%
1,000,000	0.0	2.0	00.070
\$2,000,000 - \$2,999,999	4.1	3.2	28.1%
\$3,000,000 and above	10.6	6.5	63.1%
All Single-Family Homes	2.8	2.0	40.0%









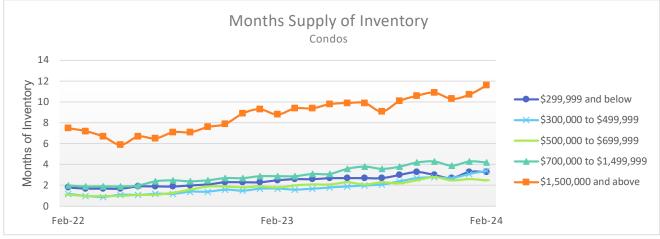
February 2024

OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Condos	Feb-24	Feb-23	YOY chg
\$149,999 and below	2.9	2.9	0.0%
\$150,000 - \$299,999	3.4	2.4	41.7%
#000 000 #000 000	0.5	4.0	440.00/
\$300,000 - \$399,999	3.5	1.6	118.8%
\$400,000 - \$499,999	3.4	1.8	88.9%
ψ+00,000 - ψ+33,333	0.4	1.0	00.370
\$500,000 - \$599,999	2.5	1.4	78.6%
+ + + + + + + + + + + + + + + + + + + +			
\$600,000 - \$699,999	2.5	2.3	8.7%
\$700,000 - \$999,999	3.7	2.5	48.0%
£4 000 000 £4 400 000	F 0	4.5	24.40/
\$1,000,000 - \$1,499,999	5.9	4.5	31.1%
\$1,500,000 - \$1,999,999	9.1	9.0	1.1%
ψ1,000,000 - ψ1,000,000	3.1	3.0	1.170
\$2,000,000 and above	14.1	9.7	45.4%
All Condos	3.6	2.4	50.0%

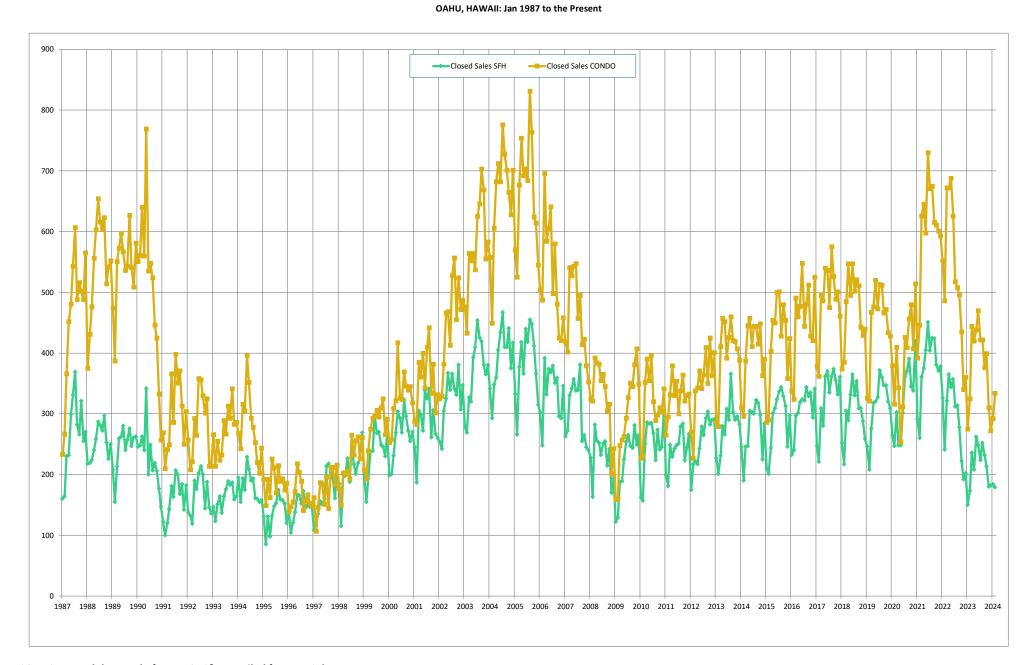








Single-Family Homes and Condos



Median Sales Price



Single-Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present

