Oahu Monthly Housing Statistics

August 2020

Honolulu Board of REALTORS®

SINGLE FAMILY HOMES

Median Sales Price	
$839,000	+6.2%

Closed Sales	
370	+2.8%

Average Sales Price	
$1,022,449	+6.3%

CONDOS

Median Sales Price	
$430,000	+2.5%

Closed Sales	
409	-20.1%

Average Sales Price	
$527,573	+8.5%

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SOURCE: Honolulu Board of REALTORS®, residential re-sales data compiled from HiCentral MLS, Ltd.®

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Monthly Indicators

August 2020

	Single Family Homes					
	Aug-20	Aug-19	%	YTD-20	YTD-19	%
Closed Sales	370	360	2.8%	2,344	2,427	-3.4%
Median Sales Price	$839,000	$790,000	6.2%	$799,000	$785,000	1.8%
Median Days on Market	15	27	-44.4%	19	22	-13.6%
New Listings	387	484	-20.0%	3,053	3,915	-22.0%
Pending Sales	662	533	24.2%	3,922	3,612	8.6%
Months of Inventory	2.1	3.6	-41.7%	--	--	--
Active Listings	1,021	1,568	-34.9%	--	--	--
Average Sales Price	$1,022,449	$961,456	6.3%	$968,835	$941,054	3.0%
% of Original Listing Price Received	98.7%	98.0%	0.7%	98.6%	98.1%	0.5%

	Condos					
	Aug-20	Aug-19	%	YTD-20	YTD-19	%
Closed Sales	409	512	-20.1%	2,849	3,608	-21.0%
Median Sales Price	$430,000	$419,500	2.5%	$430,000	$425,000	1.2%
Median Days on Market	23	22	4.5%	29	26	11.5%
New Listings	696	753	-7.6%	4,845	5,981	-19.0%
Pending Sales	652	708	-7.9%	4,275	5,036	-15.1%
Months of Inventory	4.2	4.0	5.0%	--	--	--
Active Listings	2,346	2,443	-4.0%	--	--	--
Average Sales Price	$527,573	$486,234	8.5%	$504,616	$513,605	-1.8%
% of Original Listing Price Received	98.3%	98.1%	0.2%	97.8%	97.9%	-0.1%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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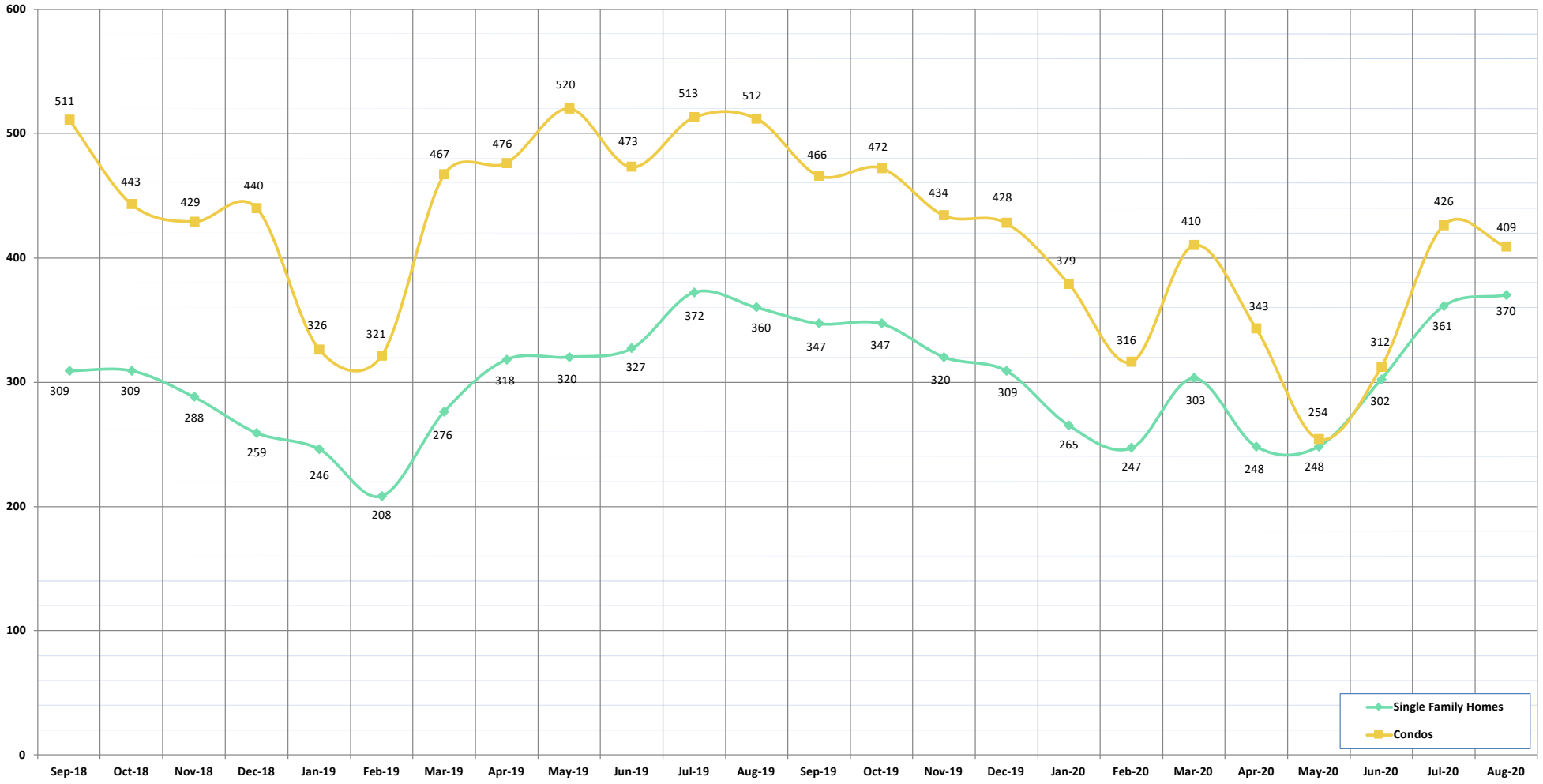
Closed Sales

August 2020

OAHU, HAWAII

(A count of all properties that have closed in a given month)



CLOSED SALES:	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20
Single Family Homes	309	309	288	259	246	208	276	318	320	327	372	360	347	347	320	309	265	247	303	248	248	302	361	370
Condos	511	443	429	440	326	321	467	476	520	473	513	512	466	472	434	428	379	316	410	343	254	312	426	409
TOTAL	820	752	717	699	572	529	743	794	840	800	885	872	813	819	754	737	644	563	713	591	502	614	787	779

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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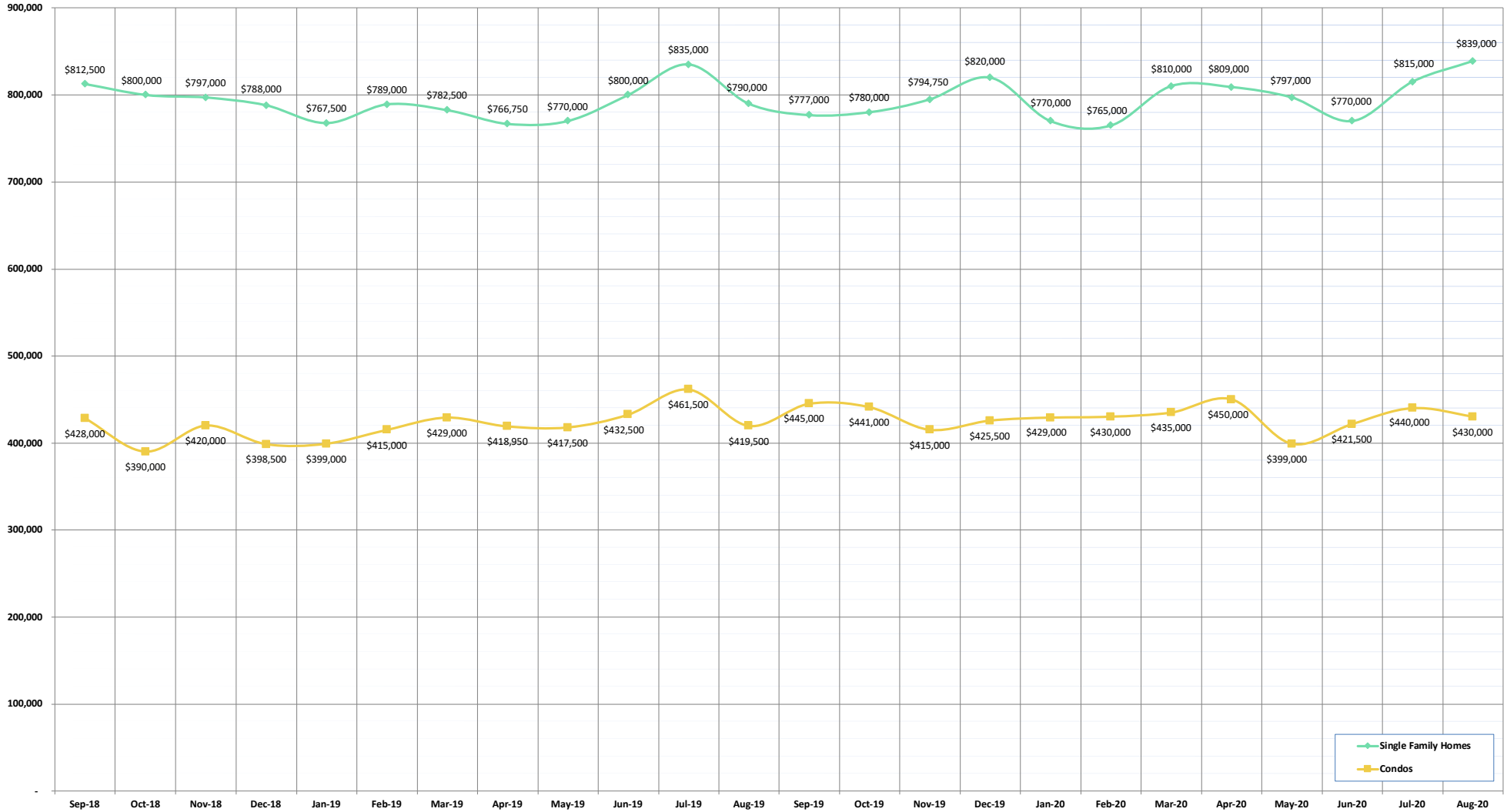
Median Sales Price

August 2020

OAHU, HAWAII

(The median sales price for all closed properties in a given month)



MEDIAN SALES PRICE:	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20
Single Family Homes	812,500	800,000	797,000	788,000	767,500	789,000	782,500	766,750	770,000	800,000	835,000	790,000	777,000	780,000	794,750	820,000	770,000	765,000	810,000	809,000	797,000	770,000	815,000	839,000
Condos	428,000	390,000	420,000	398,500	399,000	415,000	429,000	418,950	417,500	432,500	461,500	419,500	445,000	441,000	415,000	425,500	429,000	430,000	435,000	450,000	399,000	421,500	440,000	430,000

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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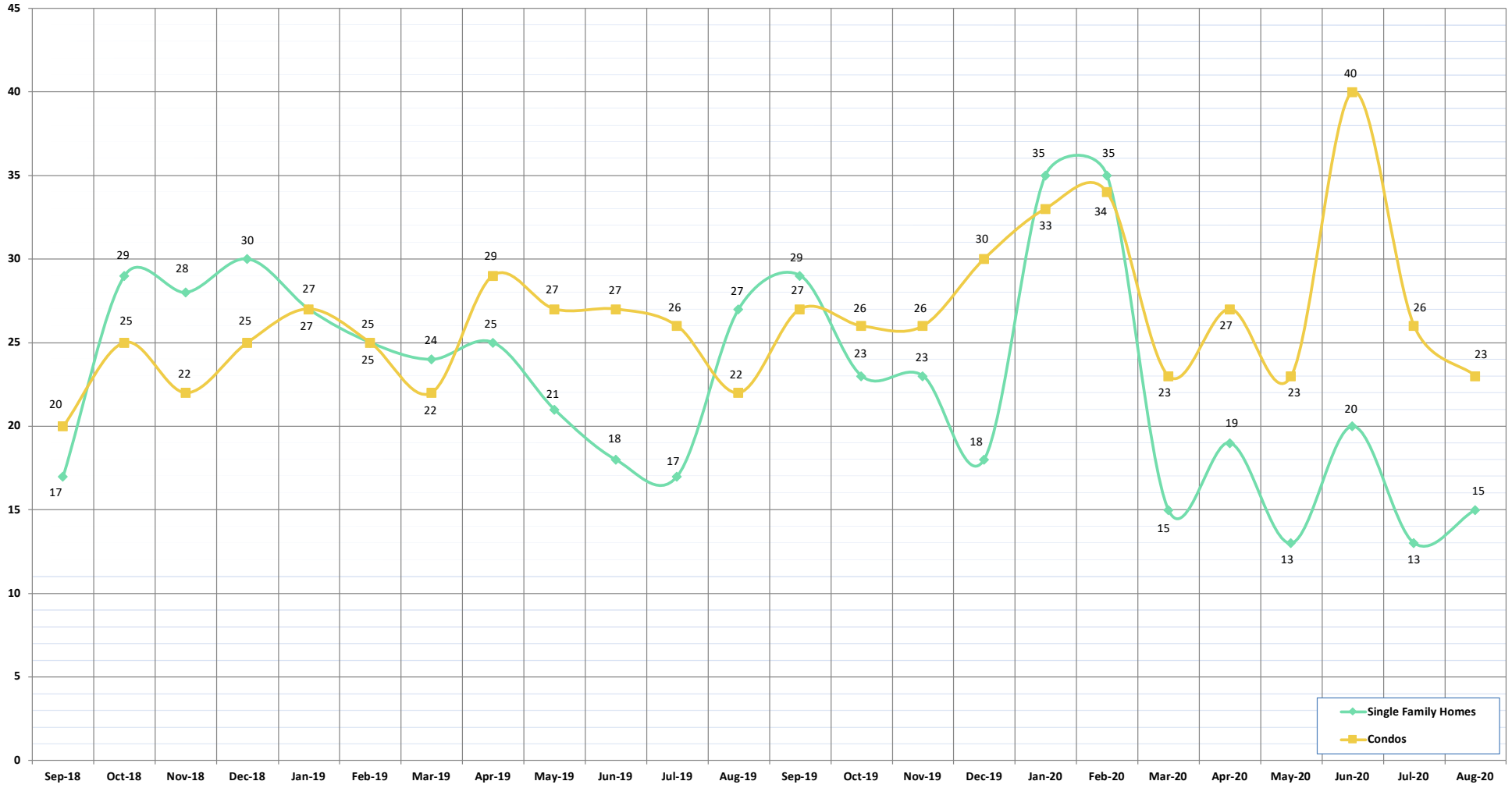
Median Days on Market

August 2020

OAHU, HAWAII

(The median number of days between when a property is first listed and when an offer is accepted)



MEDIAN DAYS ON MARKET:	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20
Single Family Homes	17	29	28	30	27	25	24	25	21	18	17	27	29	23	23	18	35	35	15	19	13	20	13	15
Condos	20	25	22	25	27	25	22	29	27	27	26	22	27	26	26	30	33	34	23	27	23	40	26	23

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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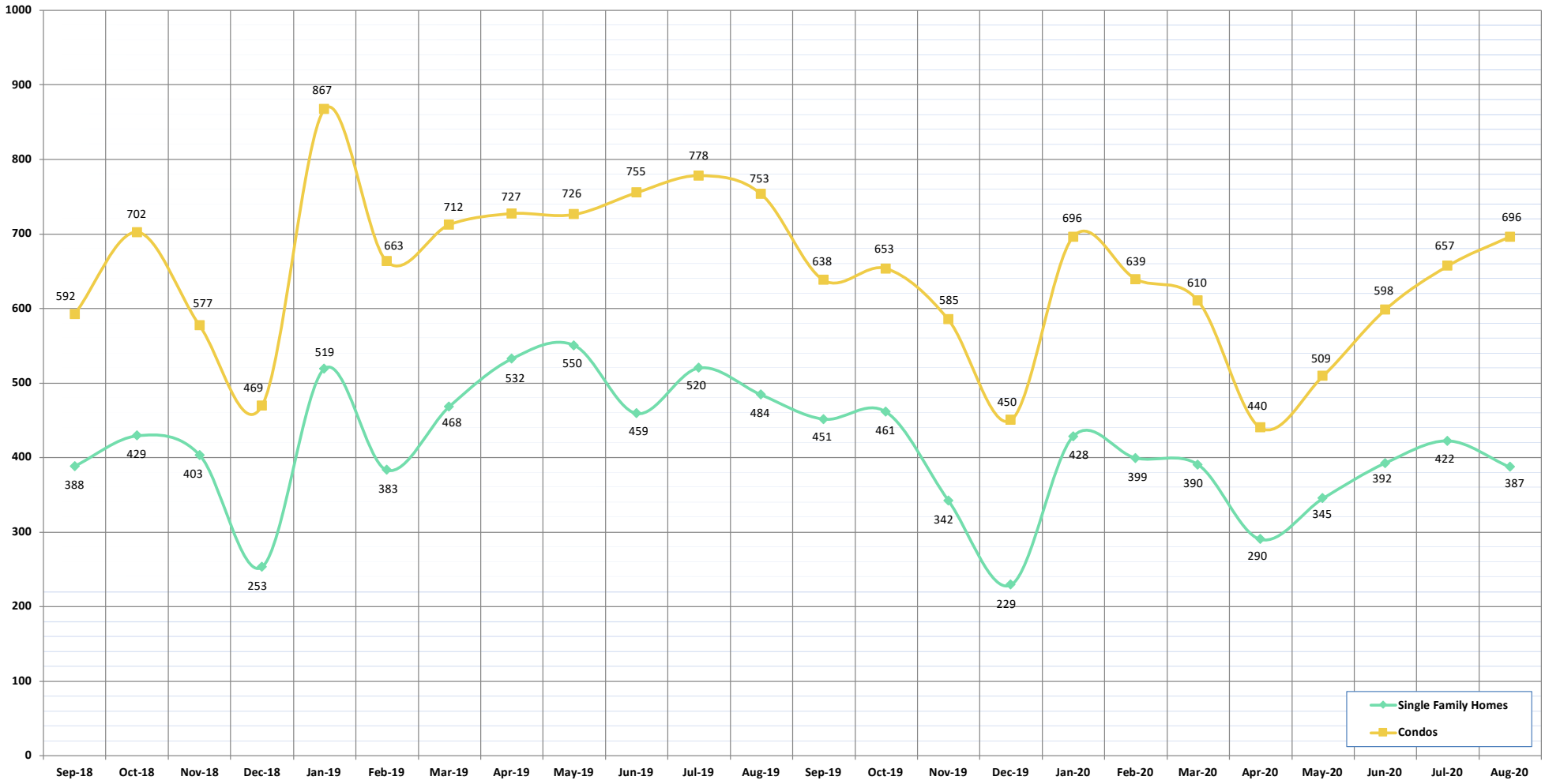
New Listings

August 2020

OAHU, HAWAII

(A count of the properties that have been newly listed on the market in a given month)



NEW LISTINGS:	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20
Single Family Homes	388	429	403	253	519	383	468	532	550	459	520	484	451	461	342	229	428	399	390	290	345	392	422	387
Condos	592	702	577	469	867	663	712	727	726	755	778	753	638	653	585	450	696	639	610	440	509	598	657	696
TOTAL	980	1131	980	722	1386	1046	1180	1259	1276	1214	1298	1237	1089	1114	927	679	1124	1038	1000	730	854	990	1079	1083

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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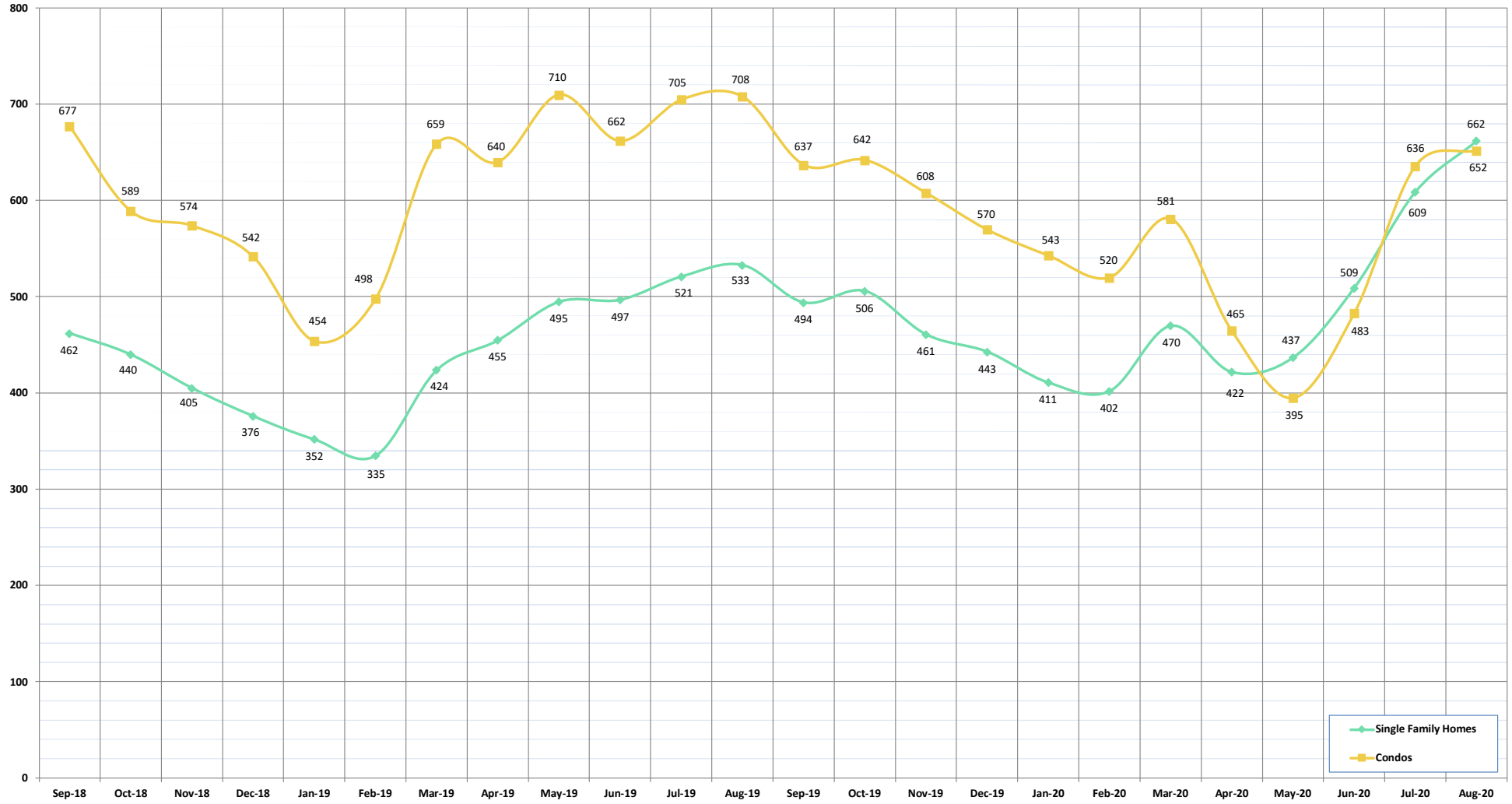
Pending Sales

August 2020

OAHU, HAWAII

(A count of the properties that have offers accepted on them in a given month)



PENDING SALES:	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20
Single Family Homes	462	440	405	376	352	335	424	455	495	497	521	533	494	506	461	443	411	402	470	422	437	509	609	662
Condos	677	589	574	542	454	498	659	640	710	662	705	708	637	642	608	570	543	520	581	465	395	483	636	652
TOTAL	1139	1029	979	918	806	833	1083	1095	1205	1159	1226	1241	1131	1148	1069	1013	954	922	1051	887	832	992	1245	1314

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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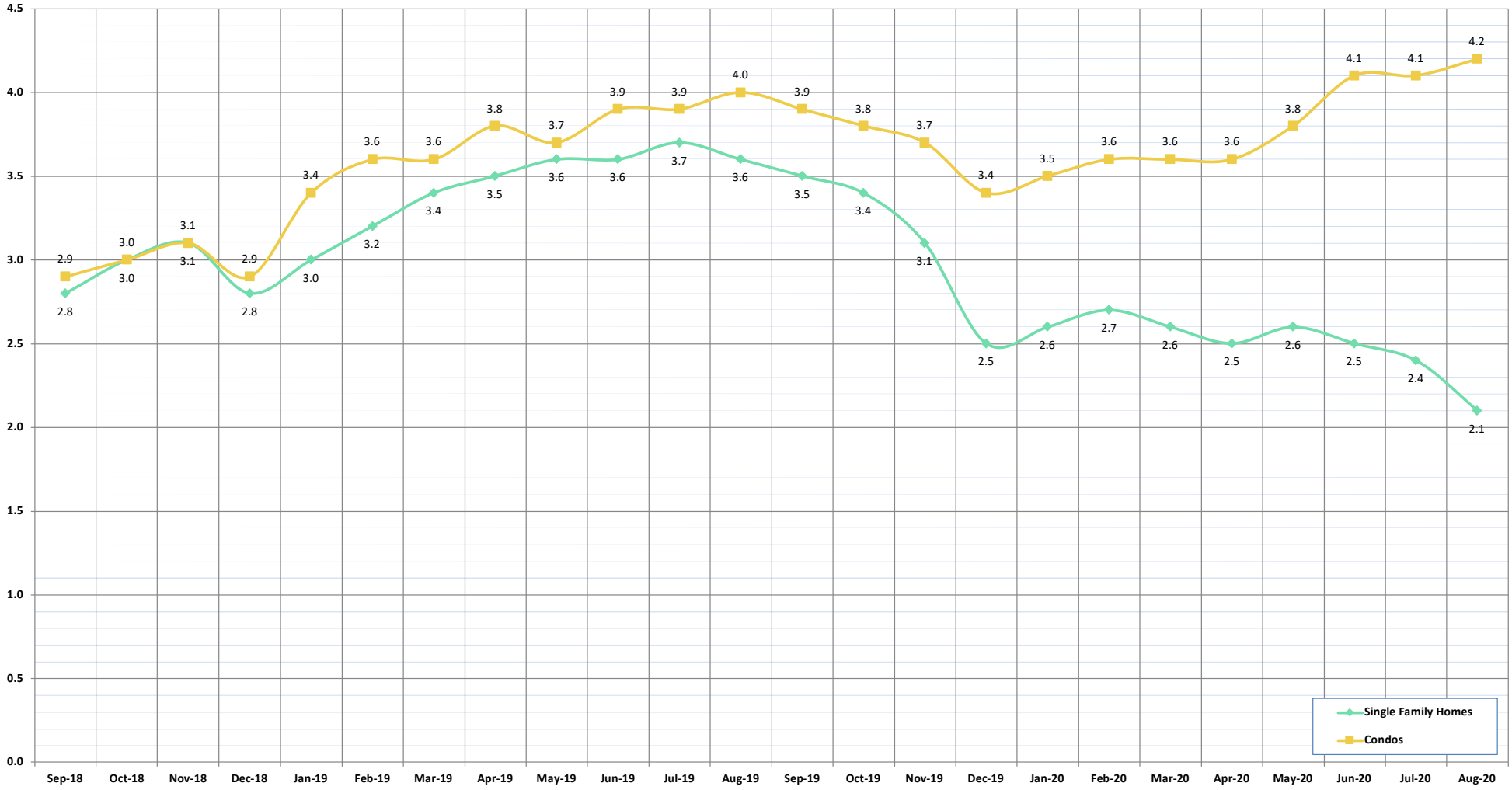
Months of Inventory

August 2020

OAHU, HAWAII

(Compares the number of active listings available to the average monthly pending sales)



MONTHS OF INVENTORY:	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20
Single Family Homes	2.8	3.0	3.1	2.8	3.0	3.2	3.4	3.5	3.6	3.6	3.7	3.6	3.5	3.4	3.1	2.5	2.6	2.7	2.6	2.5	2.6	2.5	2.4	2.1
Condos	2.9	3.0	3.1	2.9	3.4	3.6	3.6	3.8	3.7	3.9	3.9	4.0	3.9	3.8	3.7	3.4	3.5	3.6	3.6	3.6	3.8	4.1	4.1	4.2

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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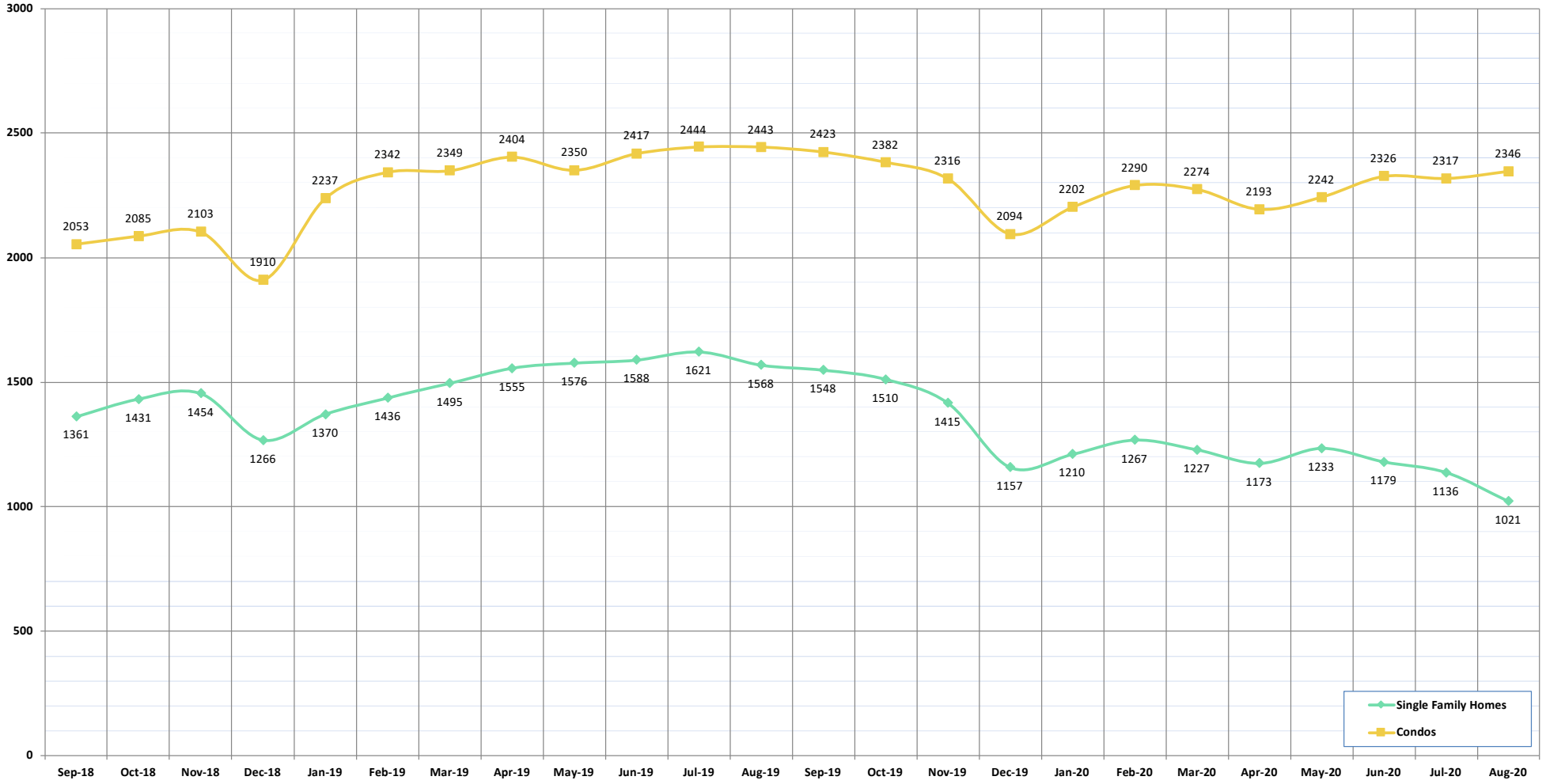
Active Listings

August 2020

OAHU, HAWAII

(The number of properties available for purchase during a given month)



ACTIVE LISTINGS:	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20
Single Family Homes	1361	1431	1454	1266	1370	1436	1495	1555	1576	1588	1621	1568	1548	1510	1415	1157	1210	1267	1227	1173	1233	1179	1136	1021
Condos	2053	2085	2103	1910	2237	2342	2349	2404	2350	2417	2444	2443	2423	2382	2316	2094	2202	2290	2274	2193	2242	2326	2317	2346
TOTAL	3414	3516	3557	3176	3607	3778	3844	3959	3926	4005	4065	4011	3971	3892	3731	3251	3412	3557	3501	3366	3475	3505	3453	3367

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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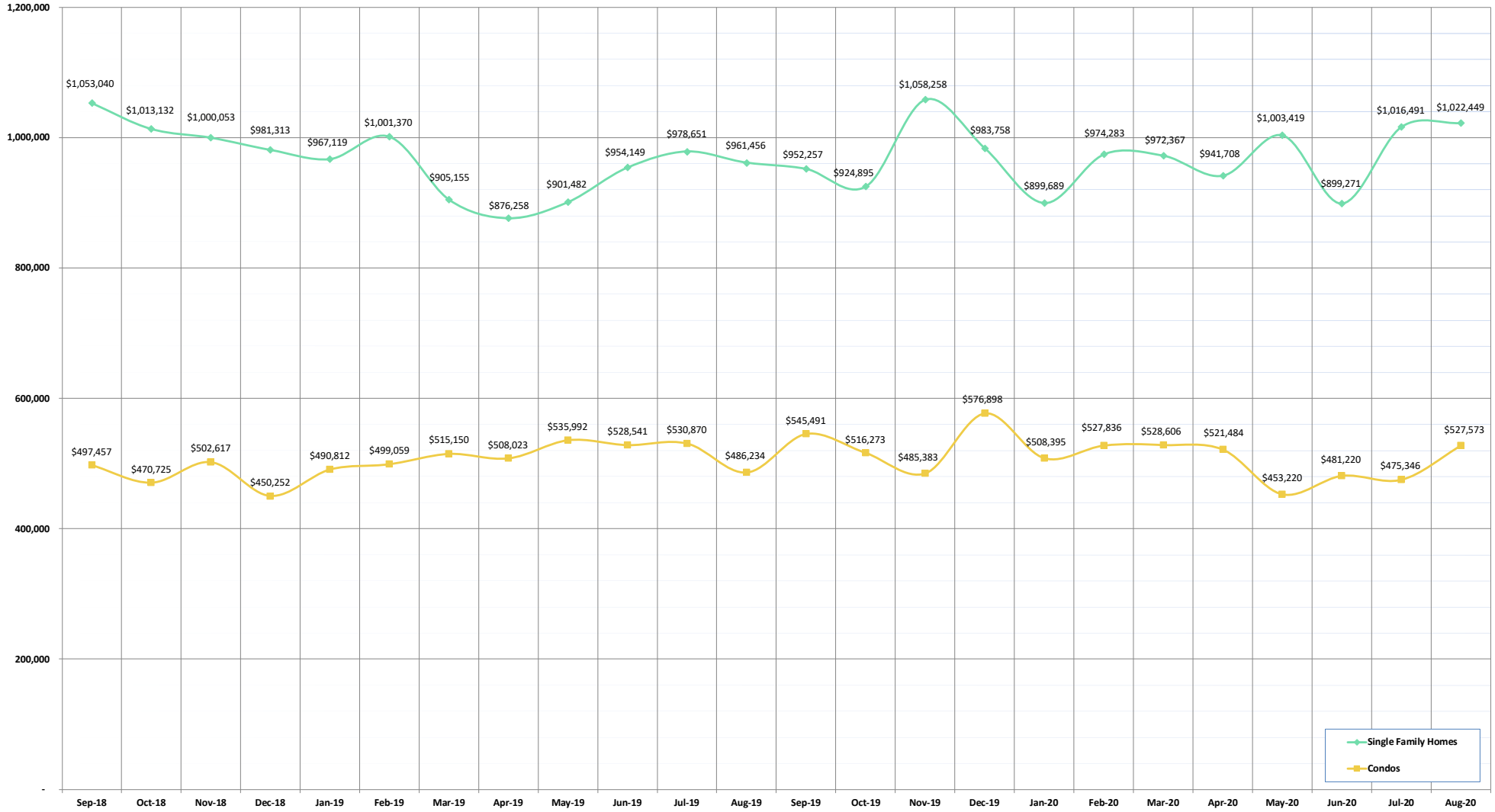
Average Sales Price

August 2020

OAHU, HAWAII

(The average sales price for all closed sales in a given month)



AVERAGE SALES PRICE:	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20
Single Family Homes	1,053,040	1,013,132	1,000,053	981,313	967,119	1,001,370	905,155	876,258	901,482	954,149	978,651	961,456	952,257	924,895	1,058,258	983,758	899,689	974,283	972,367	941,708	1,003,419	899,271	1,016,491	1,022,449
Condos	497,457	470,725	502,617	450,252	490,812	499,059	515,150	508,023	535,992	528,541	530,870	486,234	545,491	516,273	485,383	576,898	508,395	527,836	528,606	521,484	453,220	481,220	475,346	527,573

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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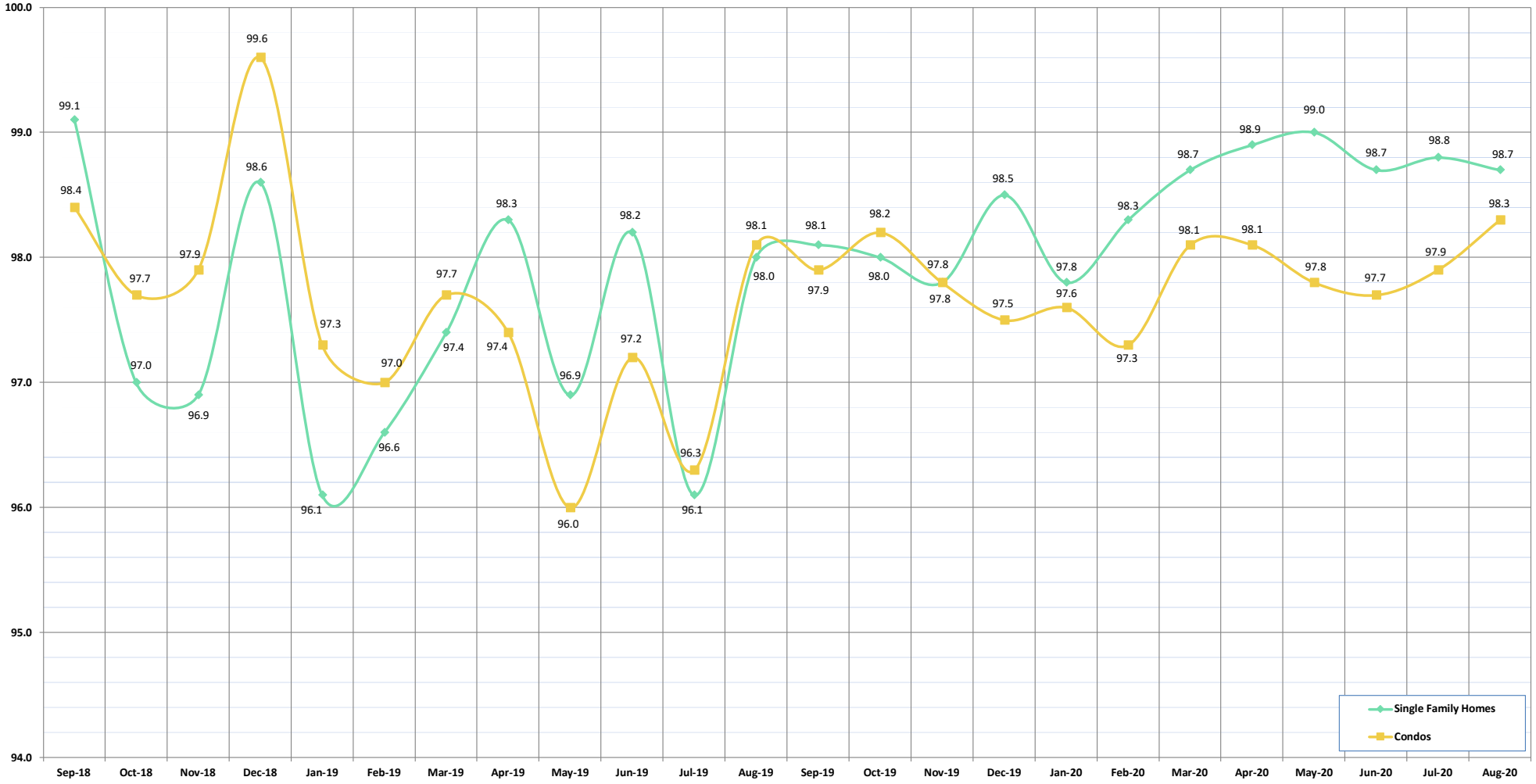
Percent of Original List Price Received

August 2020

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price)



% OF ORIGINAL LIST PRICE RECEIVED:	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20
Single Family Homes	99.1	97.0	96.9	98.6	96.1	96.6	97.4	98.3	96.9	98.2	96.1	98.0	98.1	98.0	97.8	98.5	97.8	98.3	98.7	98.9	99.0	98.7	98.8	98.7
Condos	98.4	97.7	97.9	99.6	97.3	97.0	97.7	97.4	96.0	97.2	96.3	98.1	97.9	98.2	97.8	97.5	97.6	97.3	98.1	98.1	97.8	97.7	97.9	98.3

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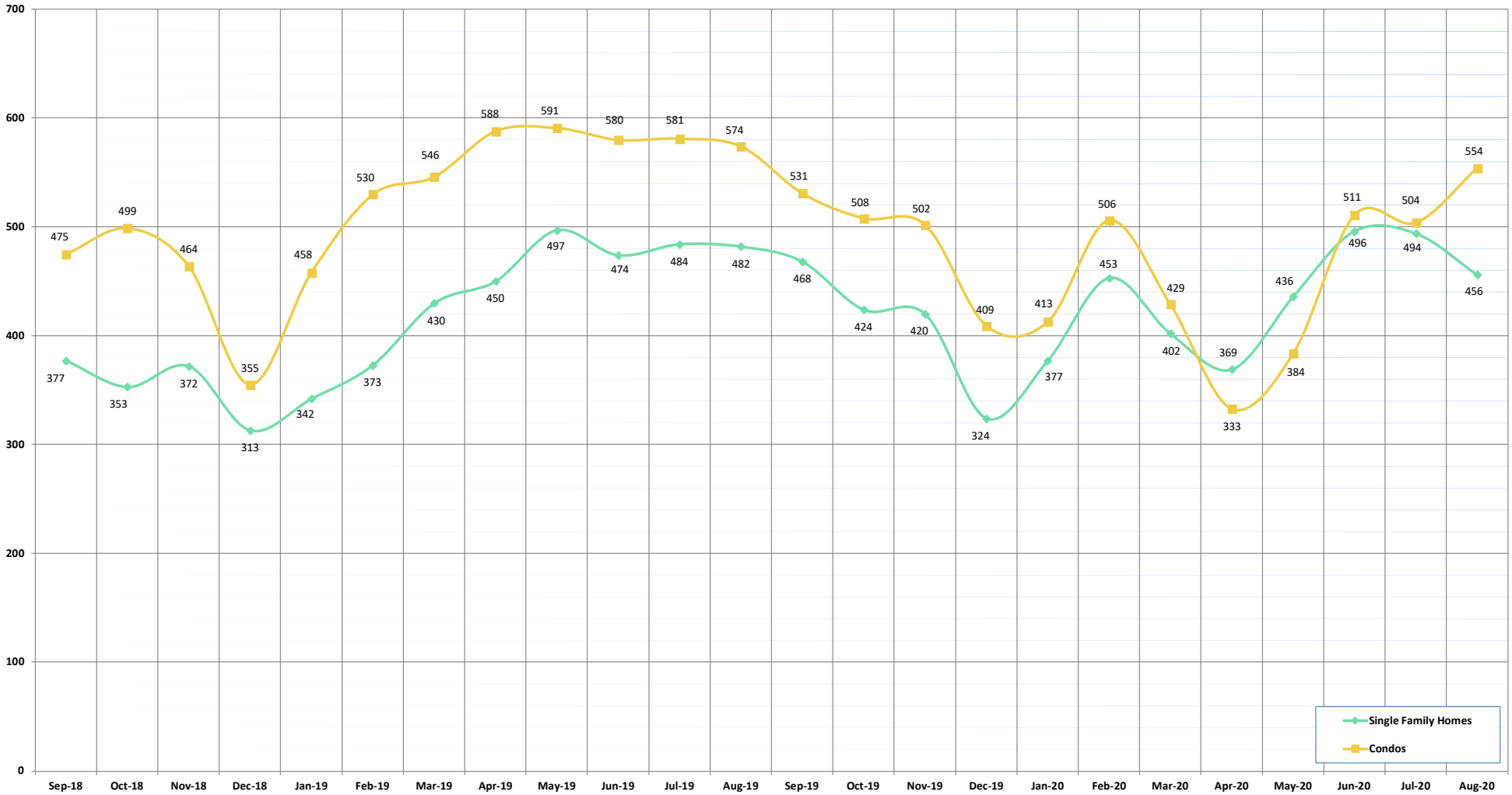
Active Continue to Show

August 2020

OAHU, HAWAII

(A count of the properties that are in "ES" status during the current month)



ACTIVE CONTINUE TO SHOW:	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20
Single Family Homes	377	353	372	313	342	373	430	450	497	474	484	482	468	424	420	324	377	453	402	369	436	496	494	456
Condos	475	499	464	355	458	530	546	588	591	580	581	574	531	508	502	409	413	506	429	333	384	511	504	554
TOTAL	852	852	836	668	800	903	976	1038	1088	1054	1065	1056	999	932	922	733	790	959	831	702	820	1007	998	1010

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Housing Supply Overview

August 2020

OAHU, HAWAII

Single Family Homes	Pending Sales			Days on Market			Percentage of Original Price Received			Inventory of Homes for Sale			Months Supply of Inventory		
	Aug-20	Aug-19	%	Aug-20	Aug-19	%	Aug-20	Aug-19	%	Aug-20	Aug-19	%	Aug-20	Aug-19	%
$350,000 and Below	53	57	-7.0%	50	54	-8.8%	94.0%	94.2%	-0.2%	8	18	-55.6%	1.7	3.5	-51.6%
$350,001 - $475,000	132	121	9.1%	44	22	100.8%	96.6%	97.2%	-0.6%	24	29	-17.2%	2.4	2.4	0.7%
$475,001 - $550,000	168	203	-17.2%	23	30	-23.1%	97.9%	97.3%	0.7%	30	45	-33.3%	1.9	2.5	-24.2%
$550,001 - $650,000	544	504	7.9%	20	29	-29.1%	98.9%	98.2%	0.7%	70	162	-56.8%	1.6	3.8	-59.2%
$650,001 - $800,000	1137	1110	2.4%	17	24	-32.2%	99.3%	97.7%	1.7%	145	321	-54.8%	1.5	3.6	-58.2%
$800,001 - $1.1M	1117	1033	8.1%	22	22	0.2%	98.4%	97.1%	1.4%	244	375	-34.9%	2.7	4.4	-38.7%
$1.1M - $1.9M	633	574	10.3%	32	30	8.7%	96.7%	94.0%	2.9%	276	348	-20.7%	5.6	7.0	-20.8%
$1.9M and Above	185	179	3.4%	70	39	81.5%	93.6%	92.1%	1.6%	224	270	-17.0%	14.9	17.3	-14.1%
All Single Family Homes	**3969**	**3781**	**5.0%**	**22**	**24**	**-10.1%**	**98.5%**	**97.5%**	**1.0%**	**1021**	**1568**	**-34.9%**	**3.1**	**5.0**	**-36.8%**

Condos	Pending Sales			Days on Market			Percentage of Original Price Received			Inventory of Homes for Sale			Months Supply of Inventory		
	Aug-20	Aug-19	%	Aug-20	Aug-19	%	Aug-20	Aug-19	%	Aug-20	Aug-19	%	Aug-20	Aug-19	%
$150,000 and below	203	243	-16.5%	45	42	7.2%	92.9%	90.5%	2.6%	127	112	13.4%	6.8	5.1	33.6%
$150,001 - $200,000	189	261	-27.6%	48	28	76.1%	94.3%	96.2%	-2.0%	129	96	34.4%	6.9	4.3	58.6%
$200,001 - $250,000	282	378	-25.4%	35	26	35.8%	96.2%	97.1%	-0.9%	179	133	34.6%	6.4	4.2	54.3%
$250,001 - $300,000	324	417	-22.3%	38	29	29.5%	97.3%	97.1%	0.2%	183	168	8.9%	6.0	4.6	28.5%
$300,001 - $375,000	794	960	-17.3%	29	19	53.9%	97.6%	98.2%	-0.7%	281	301	-6.6%	3.7	3.7	0.1%
$375,001 - $475,000	1079	1128	-4.3%	23	22	2.6%	98.6%	97.7%	0.8%	395	419	-5.7%	4.3	4.3	0.0%
$475,001 - $700,000	1405	1502	-6.5%	23	26	-13.1%	98.6%	97.8%	0.9%	494	601	-17.8%	4.0	4.7	-16.0%
$700,001 and above	653	788	-17.1%	46	37	26.2%	96.7%	96.5%	0.2%	558	613	-9.0%	8.8	9.2	-4.5%
All Condos	**4929**	**5677**	**-13.2%**	**28**	**25**	**13.8%**	**97.8%**	**97.6%**	**0.3%**	**2346**	**2443**	**-4.0%**	**5.2**	**5.0**	**3.1%**

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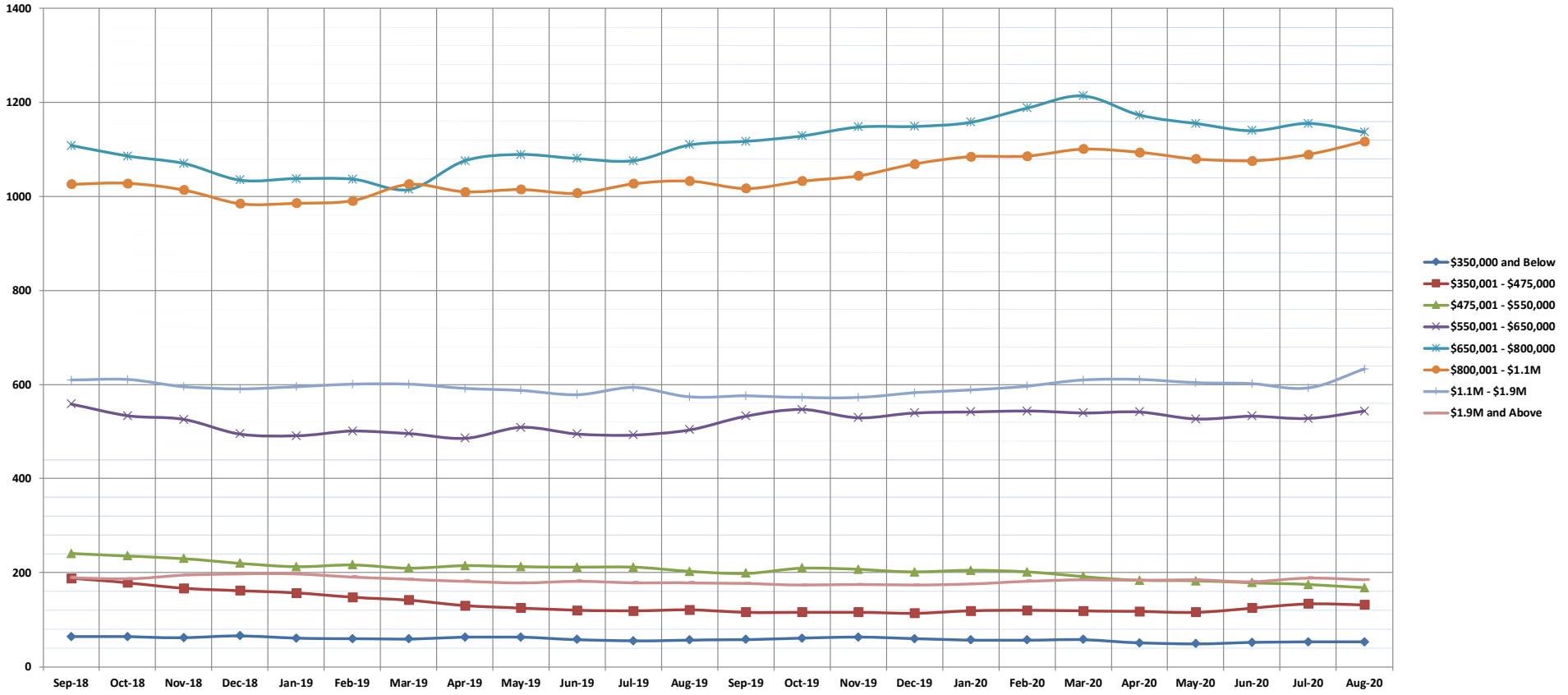
Pending Sales

August 2020

Single Family Homes: Monthly, by Price Range

(A count of properties that have offers accepted on them in a given month. Based on a 12 month rolling total.)



	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20
$350,000 and Below	64	64	62	66	61	60	59	63	63	58	55	57	58	61	63	60	57	57	58	51	49	52	53	53
$350,001 - $475,000	188	179	167	162	157	148	142	130	125	120	119	121	116	116	116	114	119	120	119	118	116	125	134	132
$475,001 - $550,000	241	236	230	220	213	217	210	215	213	212	212	203	199	210	207	202	205	202	192	184	183	179	175	168
$550,001 - $650,000	559	534	526	495	491	501	496	486	509	495	493	504	533	547	530	540	542	544	540	542	527	533	528	544
$650,001 - $800,000	1108	1086	1070	1035	1038	1037	1015	1076	1089	1081	1076	1110	1117	1129	1148	1149	1158	1188	1214	1173	1155	1140	1155	1137
$800,001 - $1.1M	1026	1028	1014	985	986	991	1026	1010	1015	1007	1027	1033	1017	1033	1044	1069	1085	1086	1101	1094	1080	1076	1089	1117
$1.1M - $1.9M	610	611	596	591	596	601	601	592	588	579	594	574	576	573	573	583	589	597	610	611	604	602	593	633
$1.9M and Above	190	187	195	198	197	191	186	182	178	182	179	179	177	174	175	174	176	182	185	184	185	181	189	185
All Single Family Homes	3986	3925	3860	3752	3739	3746	3735	3754	3780	3734	3755	3781	3793	3843	3856	3891	3931	3976	4019	3957	3899	3888	3916	3969

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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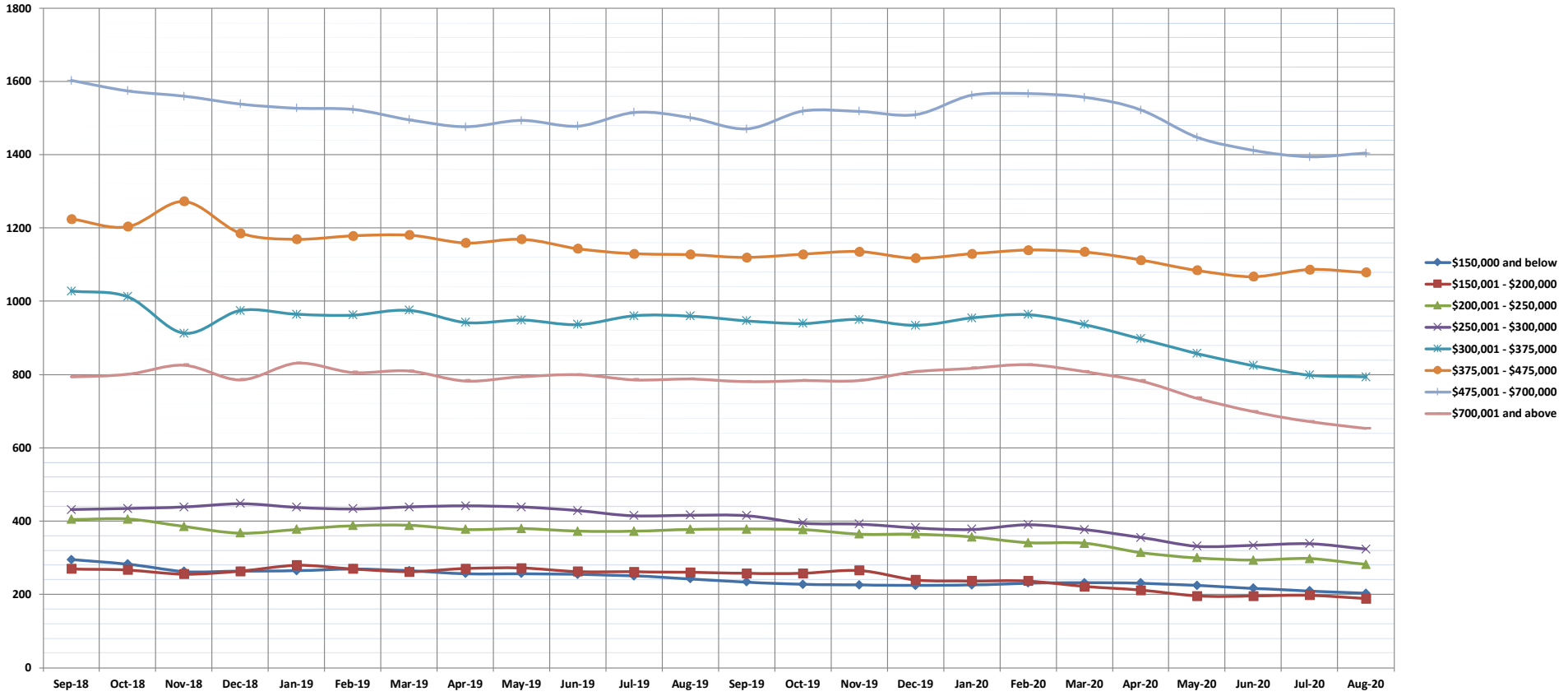
Pending Sales

August 2020

Condos: Monthly, by Price Range

(A count of properties that have offers accepted on them in a given month. Based on a 12 month rolling total.)



	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20
$150,000 and below	295	283	263	264	265	270	265	257	257	255	251	243	234	228	226	225	226	231	232	231	225	217	210	203
$150,001 - $200,000	270	267	256	264	280	270	262	271	272	263	262	261	258	258	266	240	237	237	222	212	196	196	198	189
$200,001 - $250,000	405	406	386	368	378	388	389	378	380	373	373	378	379	377	365	365	357	341	340	315	300	294	298	282
$250,001 - $300,000	432	435	439	448	438	434	439	442	439	429	415	417	415	395	392	382	378	391	377	356	332	334	339	324
$300,001 - $375,000	1028	1013	913	975	965	963	976	943	949	937	961	960	947	940	951	935	955	964	937	898	858	825	799	794
$375,001 - $475,000	1225	1204	1273	1186	1170	1179	1181	1160	1170	1144	1130	1128	1120	1129	1136	1118	1130	1140	1135	1113	1085	1068	1087	1079
$475,001 - $700,000	1603	1575	1560	1539	1528	1524	1496	1477	1494	1479	1516	1502	1471	1520	1519	1510	1563	1567	1557	1523	1448	1413	1395	1405
$700,001 and above	794	801	826	786	831	806	810	783	795	800	786	788	781	784	784	808	818	827	808	783	736	699	672	653
All Condos	6052	5984	5916	5830	5855	5834	5818	5711	5756	5680	5694	5677	5605	5631	5639	5583	5664	5698	5608	5431	5180	5046	4998	4929

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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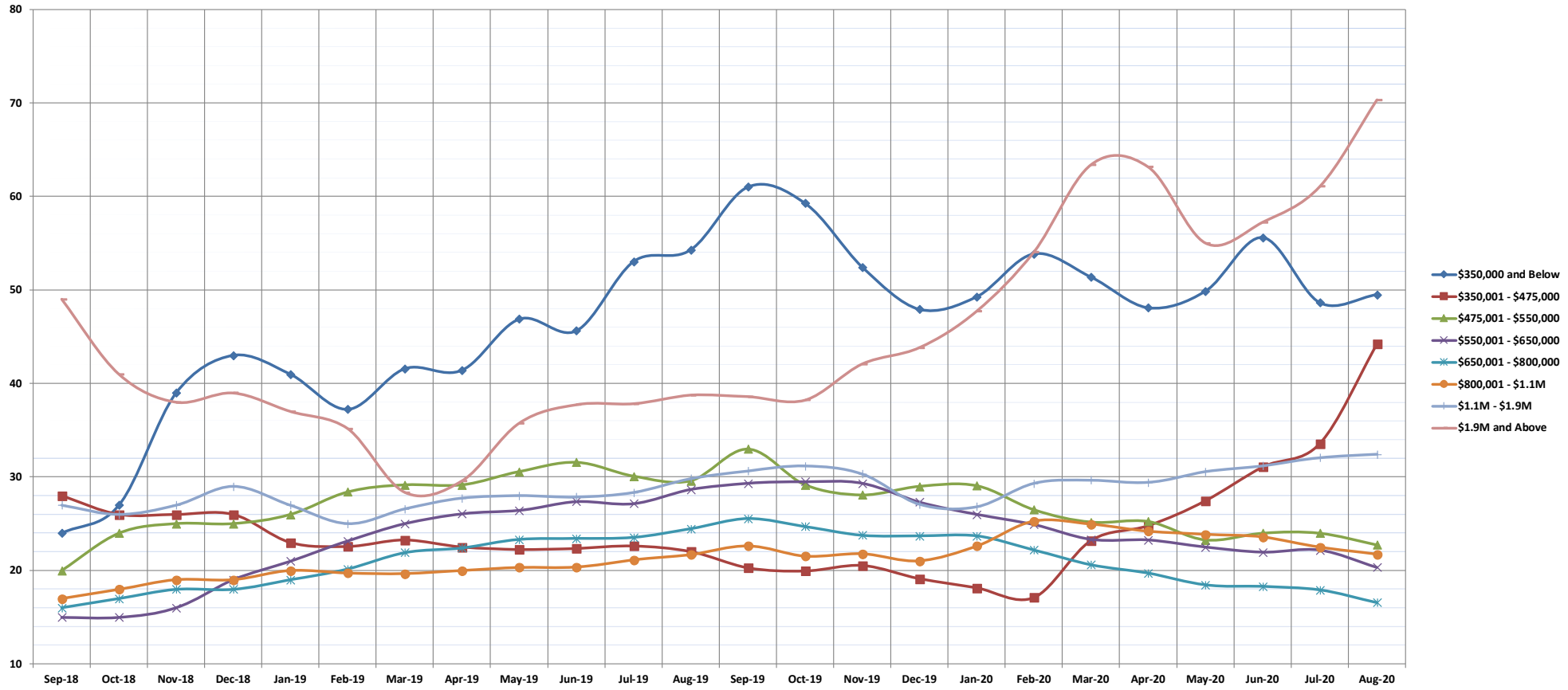
Days on Market Until Sale

August 2020

Single Family Homes: Monthly, by Price Range

(The median number of days between when a property is first listed and when an offer is accepted. Based on a 12 month rolling median.)



	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20
$350,000 and Below	24	27	39	43	41	37	42	41	47	46	53	54	61	59	52	48	49	54	51	48	50	56	49	50
$350,001 - $475,000	28	26	26	26	23	23	23	23	22	22	23	22	20	20	21	19	18	17	23	25	27	31	34	44
$475,001 - $550,000	20	24	25	25	26	28	29	29	31	32	30	30	33	29	28	29	29	27	25	25	23	24	24	23
$550,001 - $650,000	15	15	16	19	21	23	25	26	26	27	27	29	29	30	29	27	26	25	23	23	23	22	22	20
$650,001 - $800,000	16	17	18	18	19	20	22	22	23	23	24	24	26	25	24	24	24	22	21	20	18	18	18	17
$800,001 - $1.1M	17	18	19	19	20	20	20	20	20	20	21	22	23	22	22	21	23	25	25	24	24	24	23	22
$1.1M - $1.9M	27	26	27	29	27	25	27	28	28	28	28	30	31	31	30	27	27	29	30	29	31	31	32	32
$1.9M and Above	49	41	38	39	37	35	28	30	36	38	38	39	39	38	42	44	48	54	63	63	55	57	61	70
All Single Family Homes	16	18	19	19	20	20	21	22	22	23	23	24	25	24	24	23	24	25	24	23	23	23	23	22

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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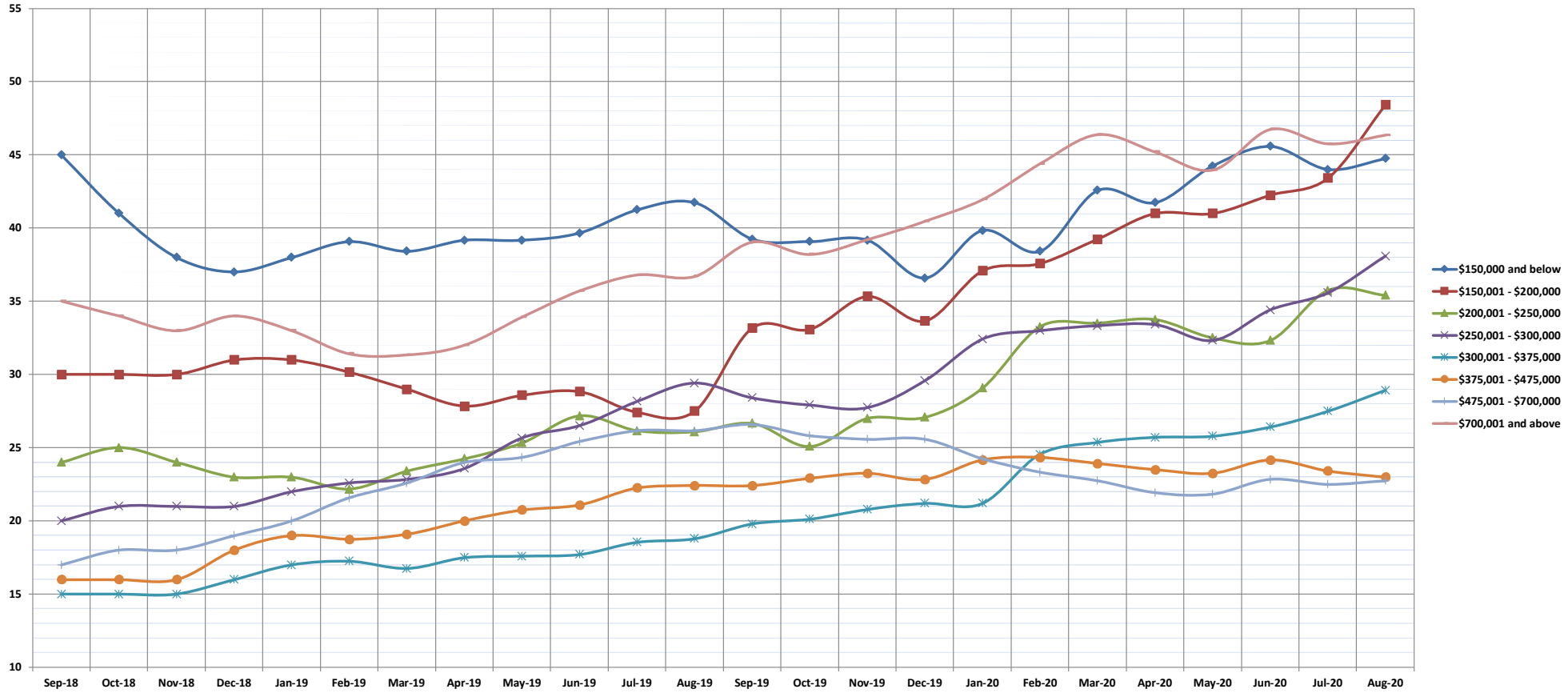
Days on Market Until Sale

August 2020

Condos: Monthly, by Price Range

(The median number of days between when a property is first listed and when an offer is accepted. Based on a 12 month rolling median.)



	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20
$150,000 and below	45	41	38	37	38	39	38	39	39	40	41	42	39	39	39	37	40	38	43	42	44	46	44	45
$150,001 - $200,000	30	30	30	31	31	30	29	28	29	29	27	28	33	33	35	34	37	38	39	41	41	42	43	48
$200,001 - $250,000	24	25	24	23	23	22	23	24	25	27	26	26	27	25	27	27	29	33	34	34	33	32	36	35
$250,001 - $300,000	20	21	21	21	22	23	23	24	26	27	28	29	28	28	28	30	32	33	33	33	32	34	36	38
$300,001 - $375,000	15	15	15	16	17	17	17	18	18	18	19	19	20	20	21	21	21	25	25	26	26	26	28	29
$375,001 - $475,000	16	16	16	18	19	19	19	20	21	21	22	22	22	23	23	23	24	24	24	24	23	24	23	23
$475,001 - $700,000	17	18	18	19	20	22	23	24	24	25	26	26	27	26	26	26	24	23	23	22	22	23	23	23
$700,001 and above	35	34	33	34	33	31	31	32	34	36	37	37	39	38	39	40	42	44	46	45	44	47	46	46
All Condos	19	19	20	20	21	21	21	22	23	24	24	25	25	25	26	26	27	27	28	27	27	28	28	28

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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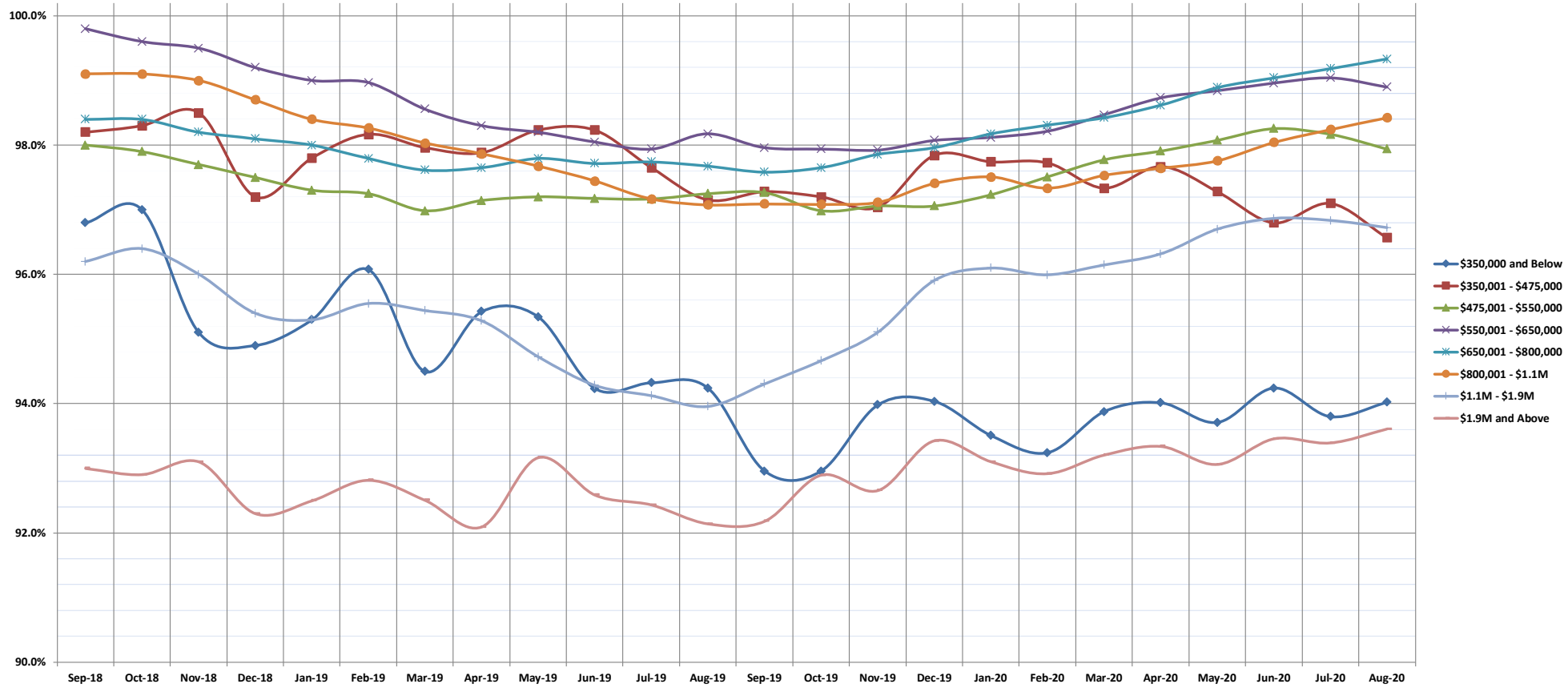
Percentage of Original List Price Received

August 2020

Single Family Homes: Monthly, by Price Range

(The average percentage found when dividing a property's sales price by the original list price. Based on a rolling 12 month average.)



	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20
$350,000 and Below	96.8%	97.0%	95.1%	94.9%	95.3%	96.1%	94.5%	95.4%	95.3%	94.2%	94.3%	94.2%	93.0%	93.0%	94.0%	94.0%	93.5%	93.2%	93.9%	94.0%	93.7%	94.2%	93.8%	94.0%
$350,001 - $475,000	98.2%	98.3%	98.5%	97.2%	97.8%	98.2%	98.0%	97.9%	98.2%	98.2%	97.7%	97.2%	97.3%	97.2%	97.0%	97.8%	97.7%	97.7%	97.3%	97.7%	97.3%	96.8%	97.1%	96.6%
$475,001 - $550,000	98.0%	97.9%	97.7%	97.5%	97.3%	97.3%	97.0%	97.1%	97.2%	97.2%	97.2%	97.3%	97.3%	97.0%	97.1%	97.1%	97.2%	97.5%	97.8%	97.9%	98.1%	98.3%	98.2%	97.9%
$550,001 - $650,000	99.8%	99.6%	99.5%	99.2%	99.0%	99.0%	98.6%	98.3%	98.2%	98.0%	97.9%	98.2%	98.0%	97.9%	97.9%	98.1%	98.1%	98.2%	98.5%	98.7%	98.8%	99.0%	99.0%	98.9%
$650,001 - $800,000	98.4%	98.4%	98.2%	98.1%	98.0%	97.8%	97.6%	97.7%	97.8%	97.7%	97.7%	97.7%	97.6%	97.7%	97.9%	98.0%	98.2%	98.3%	98.4%	98.6%	98.9%	99.0%	99.2%	99.3%
$800,001 - $1.1M	99.1%	99.1%	99.0%	98.7%	98.4%	98.3%	98.0%	97.9%	97.7%	97.4%	97.2%	97.1%	97.1%	97.1%	97.1%	97.4%	97.5%	97.3%	97.5%	97.6%	97.8%	98.0%	98.2%	98.4%
$1.1M - $1.9M	96.2%	96.4%	96.0%	95.4%	95.3%	95.6%	95.4%	95.3%	94.7%	94.3%	94.1%	94.0%	94.3%	94.7%	95.1%	95.9%	96.1%	96.0%	96.2%	96.3%	96.7%	96.9%	96.8%	96.7%
$1.9M and Above	93.0%	92.9%	93.1%	92.3%	92.5%	92.8%	92.5%	92.1%	93.2%	92.6%	92.4%	92.1%	92.2%	92.9%	92.7%	93.4%	93.1%	92.9%	93.2%	93.3%	93.1%	93.5%	93.4%	93.6%
All Single Family Homes	98.4%	98.4%	98.3%	98.4%	98.2%	97.9%	97.9%	97.9%	97.9%	97.8%	97.6%	97.5%	97.4%	97.5%	97.6%	97.5%	97.7%	97.8%	97.9%	98.0%	98.1%	98.2%	98.4%	98.5%

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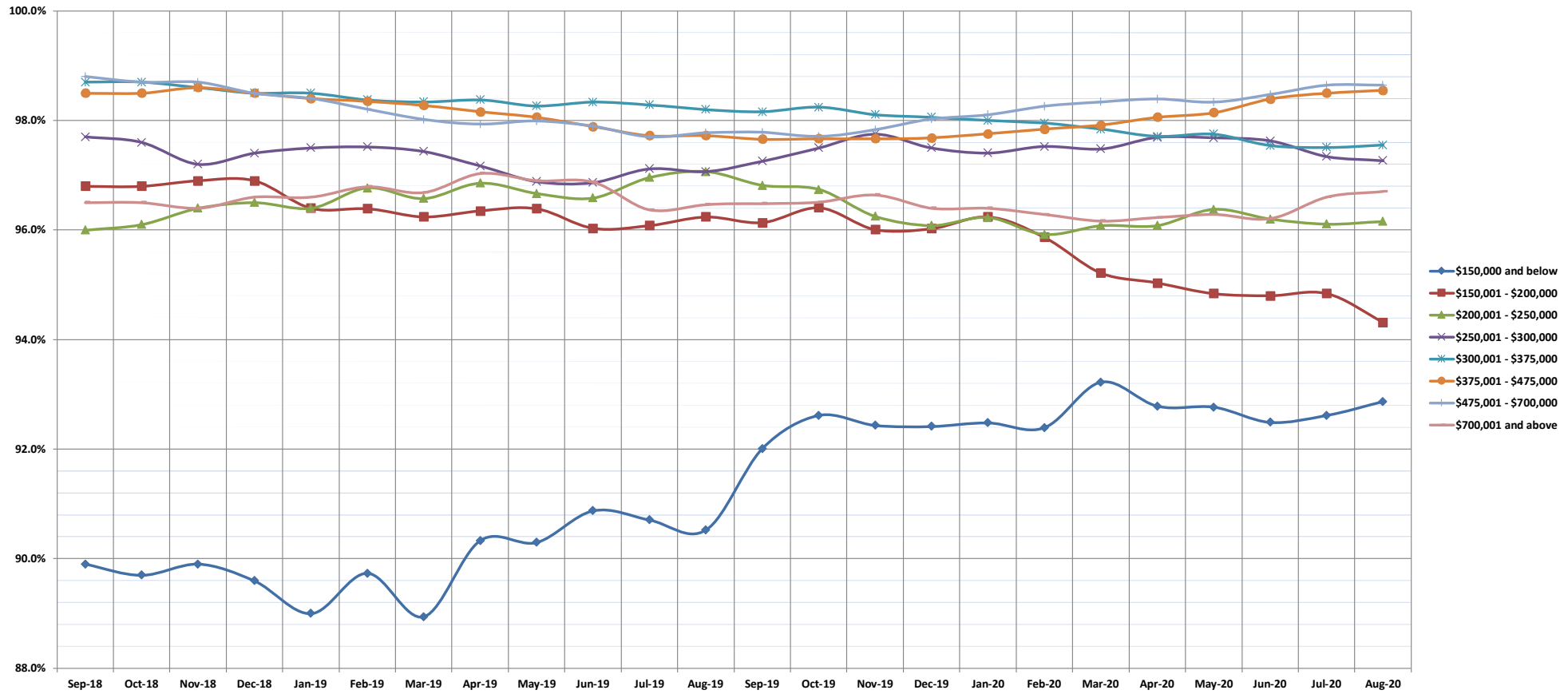
Percentage of Original List Price Received

August 2020

Condos: Monthly, by Price Range

(The average percentage found when dividing a property's sales price by the original list price. Based on a rolling 12 month average.)



	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20
$150,000 and below	89.9%	89.7%	89.9%	89.6%	89.0%	89.7%	88.9%	90.3%	90.3%	90.9%	90.7%	90.5%	92.0%	92.6%	92.4%	92.4%	92.5%	92.4%	93.2%	92.8%	92.8%	92.5%	92.6%	92.9%
$150,001 - $200,000	96.8%	96.8%	96.9%	96.9%	96.4%	96.4%	96.2%	96.4%	96.4%	96.0%	96.1%	96.2%	96.1%	96.4%	96.0%	96.0%	96.2%	95.9%	95.2%	95.0%	94.8%	94.8%	94.8%	94.3%
$200,001 - $250,000	96.0%	96.1%	96.4%	96.5%	96.4%	96.8%	96.6%	96.9%	96.7%	96.6%	97.0%	97.1%	96.8%	96.7%	96.3%	96.1%	96.2%	95.9%	96.1%	96.1%	96.4%	96.2%	96.1%	96.2%
$250,001 - $300,000	97.7%	97.6%	97.2%	97.4%	97.5%	97.5%	97.4%	97.2%	96.9%	96.9%	97.1%	97.1%	97.3%	97.5%	97.8%	97.5%	97.4%	97.5%	97.5%	97.7%	97.7%	97.6%	97.3%	97.3%
$300,001 - $375,000	98.7%	98.7%	98.6%	98.5%	98.5%	98.4%	98.3%	98.4%	98.3%	98.3%	98.3%	98.2%	98.2%	98.2%	98.1%	98.1%	98.0%	98.0%	97.8%	97.7%	97.8%	97.5%	97.5%	97.6%
$375,001 - $475,000	98.5%	98.5%	98.6%	98.5%	98.4%	98.4%	98.3%	98.2%	98.1%	97.9%	97.7%	97.7%	97.7%	97.7%	97.7%	97.7%	97.8%	97.8%	97.9%	98.1%	98.1%	98.4%	98.5%	98.6%
$475,001 - $700,000	98.8%	98.7%	98.7%	98.5%	98.4%	98.2%	98.0%	97.9%	98.0%	97.9%	97.7%	97.8%	97.8%	97.7%	97.8%	98.0%	98.1%	98.3%	98.3%	98.4%	98.3%	98.5%	98.6%	98.6%
$700,001 and above	96.5%	96.5%	96.4%	96.6%	96.6%	96.8%	96.7%	97.0%	96.9%	96.9%	96.4%	96.5%	96.5%	96.5%	96.6%	96.4%	96.4%	96.3%	96.2%	96.2%	96.3%	96.2%	96.6%	96.7%
All Condos	98.2%	98.3%	98.2%	98.3%	98.3%	98.2%	98.1%	98.0%	97.9%	97.8%	97.6%	97.6%	97.5%	97.5%	97.5%	97.3%	97.4%	97.4%	97.4%	97.5%	97.6%	97.7%	97.8%	97.8%

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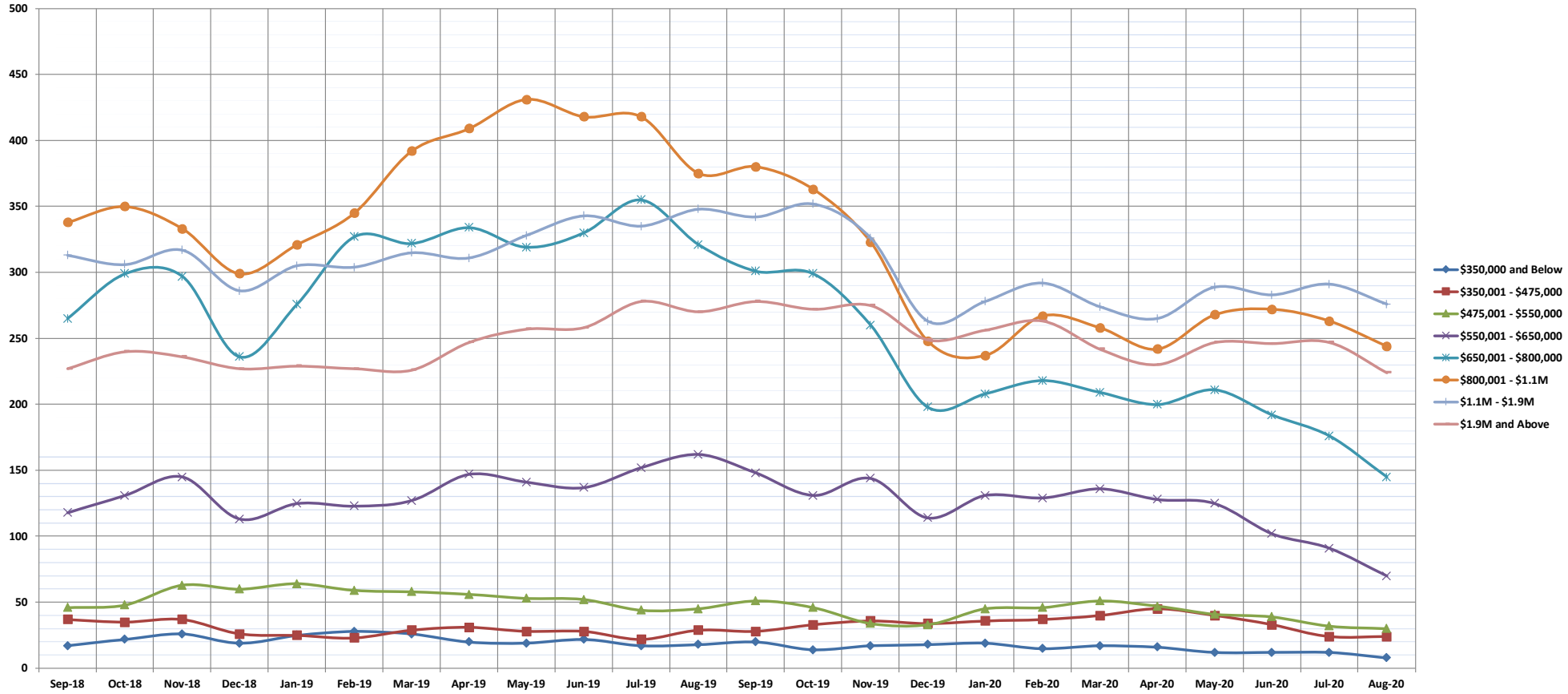
Inventory of Homes for Sale

August 2020

Single Family Homes: Monthly, by Price Range

(The number of properties available for sale in active status at the end of a given month)



	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20
$350,000 and Below	17	22	26	19	25	28	26	20	19	22	17	18	20	14	17	18	19	15	17	16	12	12	12	8
$350,001 - $475,000	37	35	37	26	25	23	29	31	28	28	22	29	28	33	36	34	36	37	40	45	40	33	24	24
$475,001 - $550,000	46	48	63	60	64	59	58	56	53	52	44	45	51	46	34	33	45	46	51	47	41	39	32	30
$550,001 - $650,000	118	131	145	113	125	123	127	147	141	137	152	162	148	131	144	114	131	129	136	128	125	102	91	70
$650,001 - $800,000	265	299	297	236	276	327	322	334	319	330	355	321	301	299	260	198	208	218	209	200	211	192	176	145
$800,001 - $1.1M	338	350	333	299	321	345	392	409	431	418	418	375	380	363	323	248	237	267	258	242	268	272	263	244
$1.1M - $1.9M	313	306	317	286	305	304	315	311	328	343	335	348	342	352	326	263	278	292	274	265	289	283	291	276
$1.9M and Above	227	240	236	227	229	227	226	247	257	258	278	270	278	272	275	249	256	263	242	230	247	246	247	224
All Single Family Homes	1361	1431	1454	1266	1370	1436	1495	1555	1576	1588	1621	1568	1548	1510	1415	1157	1210	1267	1227	1173	1233	1179	1136	1021

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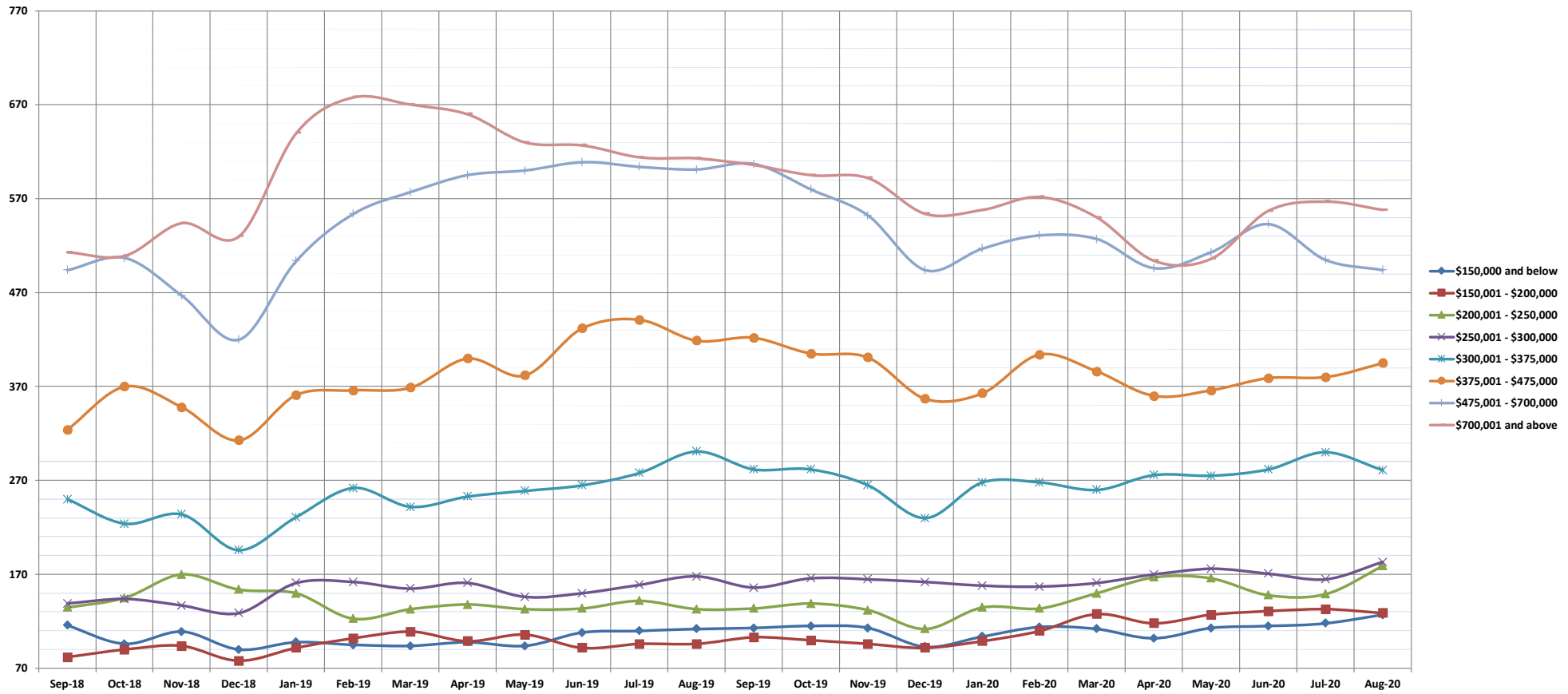
Inventory of Homes for Sale

August 2020

Condos: Monthly, by Price Range

(The number of properties available for sale in active status at the end of a given month)



	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20
$150,000 and below	116	96	109	90	98	95	94	98	94	108	110	112	113	115	113	93	104	114	112	102	113	115	118	127
$150,001 - $200,000	82	90	94	78	92	102	109	99	106	92	96	96	103	100	96	92	99	110	128	118	127	131	133	129
$200,001 - $250,000	135	145	170	154	150	123	133	138	133	134	142	133	134	139	132	112	135	134	150	167	166	148	149	179
$250,001 - $300,000	139	144	137	129	161	162	155	161	146	150	159	168	156	166	165	162	158	157	161	170	176	171	165	183
$300,001 - $375,000	250	224	234	196	231	262	242	253	259	265	278	301	282	282	265	230	268	268	260	276	275	282	300	281
$375,001 - $475,000	324	370	348	313	361	366	369	400	382	432	441	419	422	405	401	357	363	404	386	360	366	379	380	395
$475,001 - $700,000	494	507	467	420	504	554	577	595	600	609	604	601	607	580	552	494	517	531	527	496	513	543	505	494
$700,001 and above	513	509	544	530	640	678	670	660	630	627	614	613	606	595	592	554	558	572	550	504	506	557	567	558
All Condos	2053	2085	2103	1910	2237	2342	2349	2404	2350	2417	2444	2443	2423	2382	2316	2094	2202	2290	2274	2193	2242	2326	2317	2346

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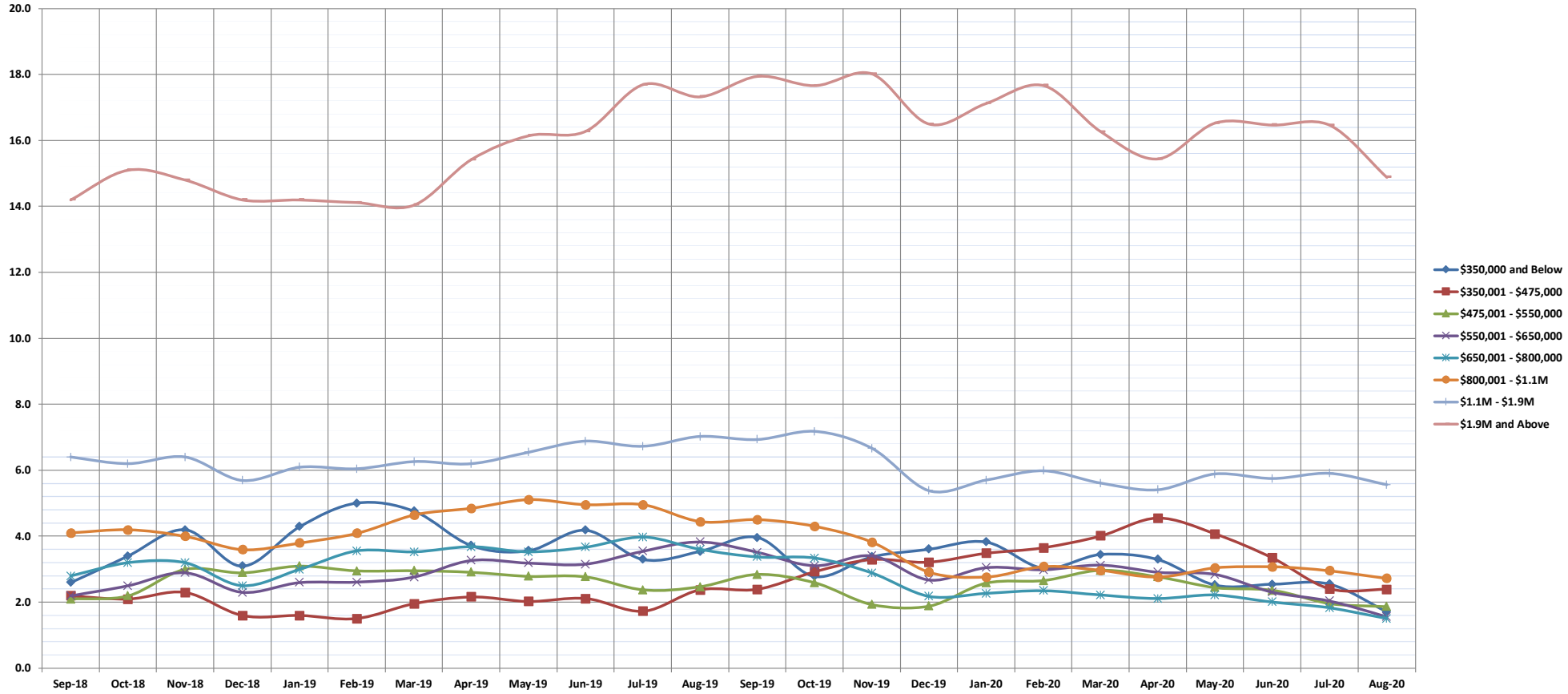
Months Supply of Inventory

August 2020

Single Family Homes: Monthly, by Price Range

(Compares the number of active listings available to the average monthly pending sales from the last 12 months)



	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20
$350,000 and Below	2.6	3.4	4.2	3.1	4.3	5.0	4.8	3.7	3.6	4.2	3.3	3.5	4.0	2.8	3.4	3.6	3.8	3.0	3.4	3.3	2.5	2.5	2.6	1.7
$350,001 - $475,000	2.2	2.1	2.3	1.6	1.6	1.5	2.0	2.2	2.0	2.1	1.7	2.4	2.4	2.9	3.3	3.2	3.5	3.7	4.0	4.6	4.1	3.3	2.4	2.4
$475,001 - $550,000	2.1	2.2	3.0	2.9	3.1	3.0	3.0	2.9	2.8	2.8	2.4	2.5	2.8	2.6	1.9	1.9	2.6	2.7	3.0	2.8	2.4	2.4	2.0	1.9
$550,001 - $650,000	2.2	2.5	2.9	2.3	2.6	2.6	2.8	3.3	3.2	3.2	3.6	3.8	3.5	3.1	3.4	2.7	3.1	3.0	3.1	2.9	2.8	2.3	2.0	1.6
$650,001 - $800,000	2.8	3.2	3.2	2.5	3.0	3.6	3.5	3.7	3.5	3.7	4.0	3.6	3.4	3.3	2.9	2.2	2.3	2.4	2.2	2.1	2.2	2.0	1.8	1.5
$800,001 - $1.1M	4.1	4.2	4.0	3.6	3.8	4.1	4.6	4.8	5.1	5.0	5.0	4.4	4.5	4.3	3.8	2.9	2.8	3.1	3.0	2.8	3.0	3.1	3.0	2.7
$1.1M - $1.9M	6.4	6.2	6.4	5.7	6.1	6.0	6.3	6.2	6.6	6.9	6.7	7.0	6.9	7.2	6.7	5.4	5.7	6.0	5.6	5.4	5.9	5.8	5.9	5.6
$1.9M and Above	14.2	15.1	14.8	14.2	14.2	14.1	14.0	15.4	16.1	16.3	17.7	17.3	17.9	17.7	18.0	16.5	17.1	17.7	16.3	15.4	16.5	16.5	16.5	14.9
All Single Family Homes	4.0	4.2	4.3	3.8	4.1	4.3	4.6	4.8	4.9	5.0	5.1	5.0	4.9	4.8	4.5	3.7	3.8	4.0	3.8	3.6	3.8	3.6	3.5	3.1

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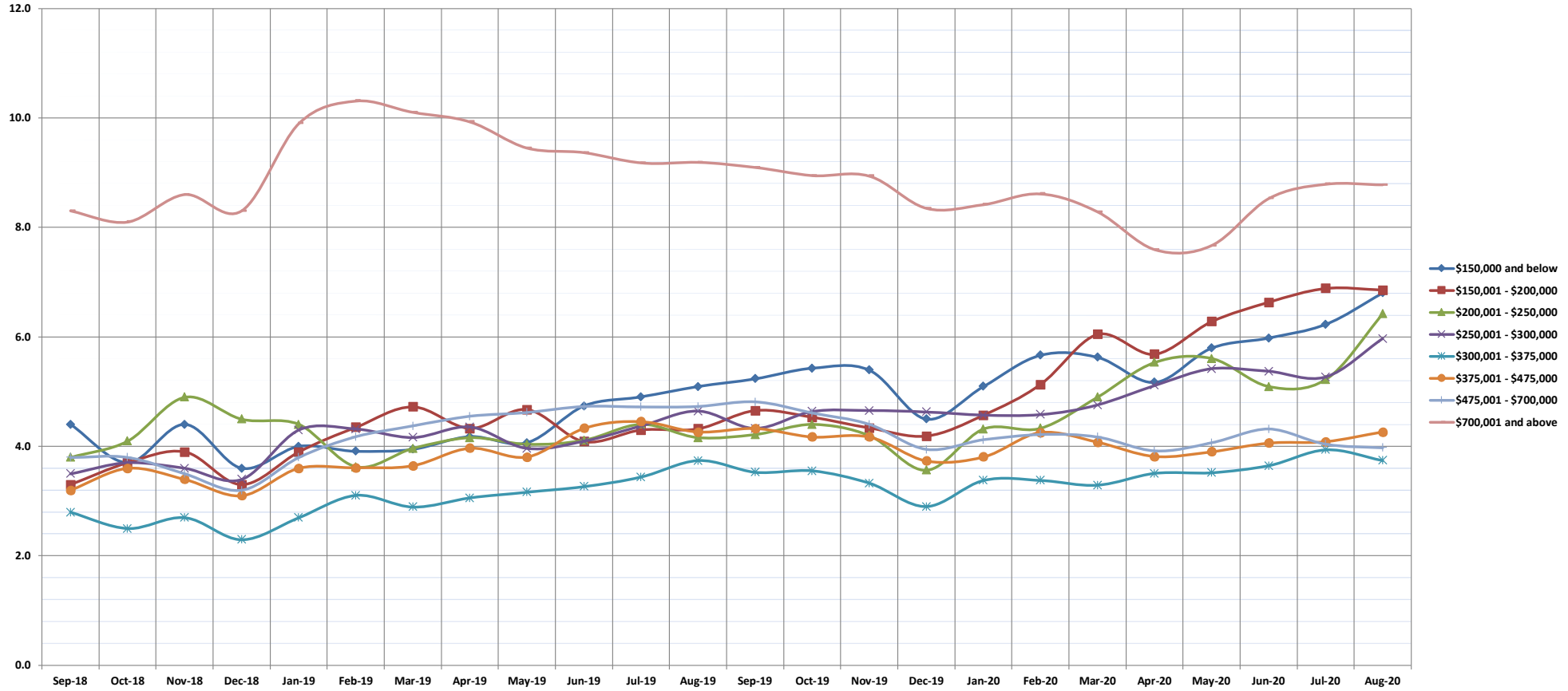
Months Supply of Inventory

August 2020

Condos: Monthly, by Price Range

(Compares the number of active listings available to the average monthly pending sales from the last 12 months)



	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20
$150,000 and below	4.4	3.7	4.4	3.6	4.0	3.9	3.9	4.2	4.1	4.7	4.9	5.1	5.2	5.4	5.4	4.5	5.1	5.7	5.6	5.2	5.8	6.0	6.2	6.8
$150,001 - $200,000	3.3	3.7	3.9	3.3	3.9	4.4	4.7	4.3	4.7	4.1	4.3	4.3	4.7	4.5	4.3	4.2	4.6	5.1	6.0	5.7	6.3	6.6	6.9	6.9
$200,001 - $250,000	3.8	4.1	4.9	4.5	4.4	3.6	4.0	4.2	4.0	4.1	4.4	4.2	4.2	4.4	4.2	3.6	4.3	4.3	4.9	5.5	5.6	5.1	5.2	6.4
$250,001 - $300,000	3.5	3.7	3.6	3.4	4.3	4.3	4.2	4.4	4.0	4.1	4.4	4.6	4.3	4.6	4.7	4.6	4.6	4.6	4.8	5.1	5.4	5.4	5.3	6.0
$300,001 - $375,000	2.8	2.5	2.7	2.3	2.7	3.1	2.9	3.1	3.2	3.3	3.4	3.7	3.5	3.6	3.3	2.9	3.4	3.4	3.3	3.5	3.5	3.6	3.9	3.7
$375,001 - $475,000	3.2	3.6	3.4	3.1	3.6	3.6	3.6	4.0	3.8	4.3	4.5	4.3	4.3	4.2	4.2	3.7	3.8	4.3	4.1	3.8	3.9	4.1	4.1	4.3
$475,001 - $700,000	3.8	3.8	3.5	3.2	3.8	4.2	4.4	4.5	4.6	4.7	4.7	4.7	4.8	4.6	4.4	3.9	4.1	4.2	4.2	3.9	4.1	4.3	4.0	4.0
$700,001 and above	8.3	8.1	8.6	8.3	9.9	10.3	10.1	9.9	9.4	9.4	9.2	9.2	9.1	8.9	8.9	8.3	8.4	8.6	8.3	7.6	7.7	8.5	8.8	8.8
All Condos	4.0	4.1	4.2	3.8	4.5	4.7	4.7	4.8	4.8	4.9	5.0	5.0	5.0	5.0	4.9	4.4	4.6	4.8	4.8	4.7	4.8	5.0	5.1	5.2

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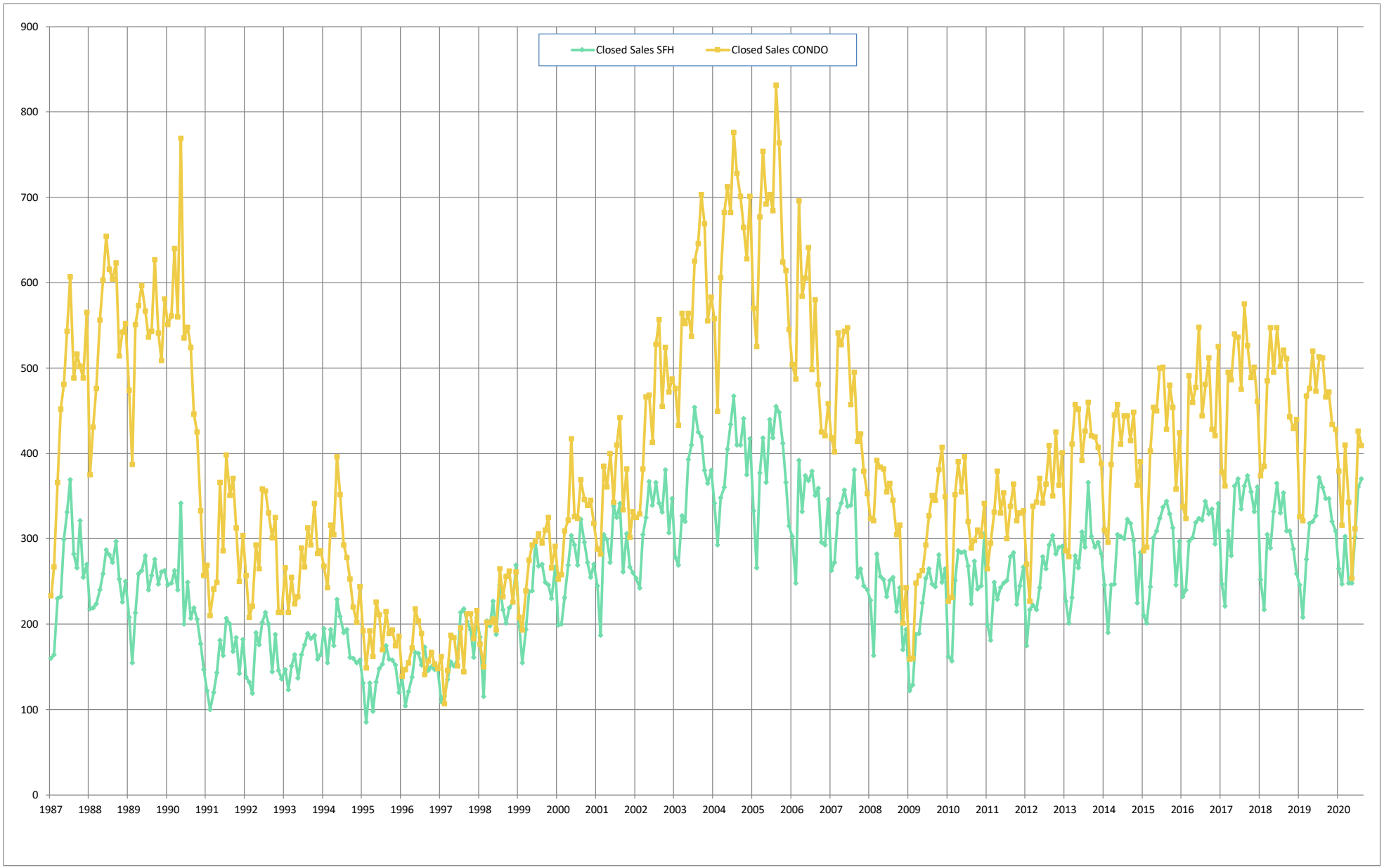
Closed Sales

Single Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present



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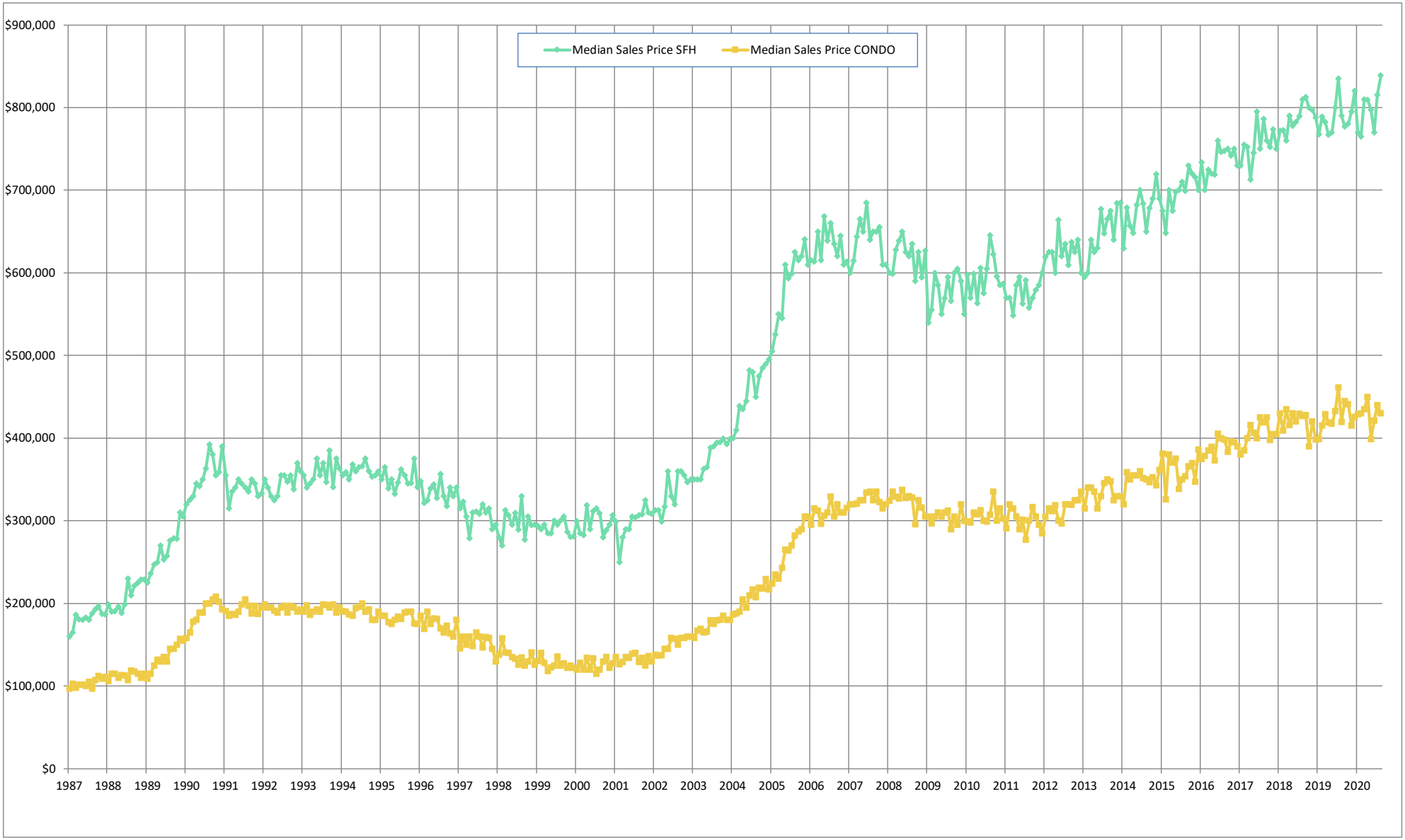
Median Sales Price

Single Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present



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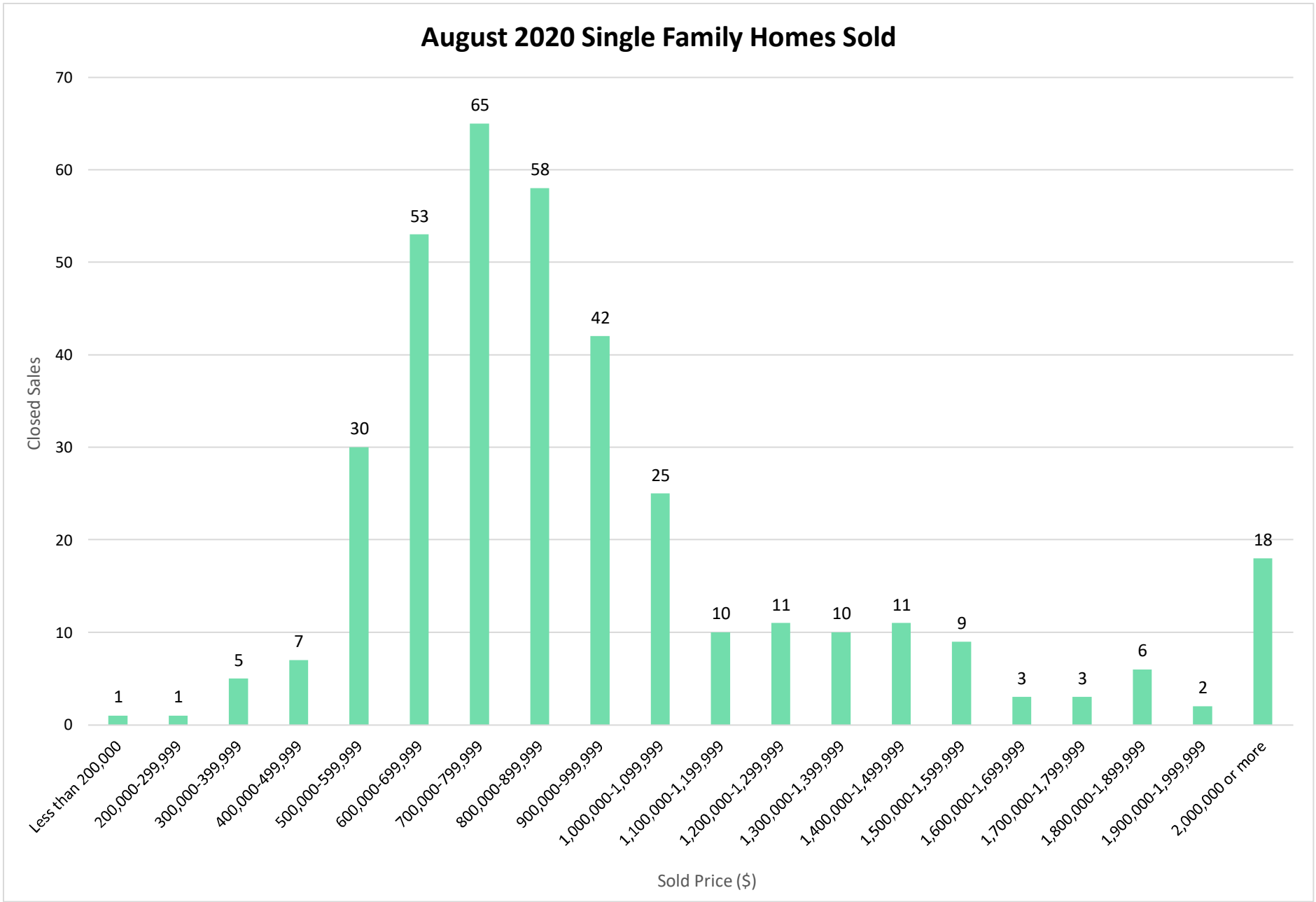

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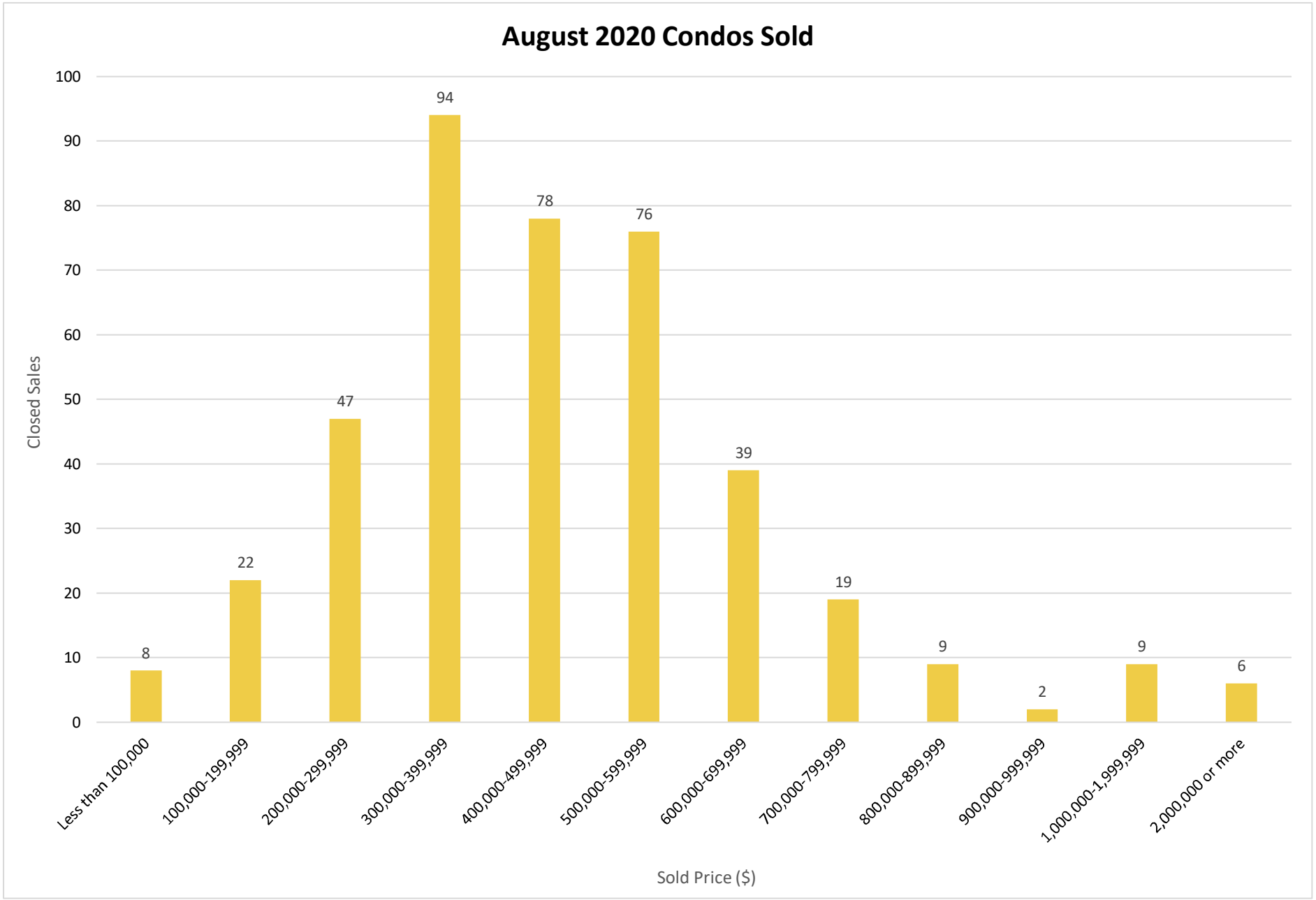

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