Oahu Monthly Housing Statistics
January 2020

Honolulu Board of REALTORS®

SINGLE FAMILY HOMES

Median Sales Price	
$770,000	+0.3%
Closed Sales	
265	+7.7%
Average Sales Price	
$899,689	-7.0%

CONDOS

Median Sales Price	
$429,000	+7.5%
Closed Sales	
379	+16.3%
Average Sales Price	
$508,395	+3.6%

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SOURCE: Honolulu Board of REALTORS®, residential re-sales data compiled from HiCentral MLS, Ltd.®

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Monthly Indicators
January 2020

	Single Family Homes					
	Jan-20	Jan-19	%	YTD-20	YTD-19	%
Closed Sales	265	246	7.7%	265	246	7.7%
Median Sales Price	$770,000	$767,500	0.3%	$770,000	$767,500	0.3%
Median Days on Market	35	27	29.6%	35	27	29.6%
New Listings	428	519	-17.5%	428	519	-17.5%
Pending Sales	411	352	16.8%	411	352	16.8%
Months of Inventory	2.6	3.0	-13.3%	--	--	--
Active Listings	1,210	1,370	-11.7%	--	--	--
Average Sales Price	$899,689	$967,119	-7.0%	$899,689	$967,119	-7.0%
% of Original Listing Price Received	97.8%	96.1%	1.8%	97.8%	96.1%	1.8%

	Condos					
	Jan-20	Jan-19	%	YTD-20	YTD-19	%
Closed Sales	379	326	16.3%	379	326	16.3%
Median Sales Price	$429,000	$399,000	7.5%	$429,000	$399,000	7.5%
Median Days on Market	33	27	22.2%	33	27	22.2%
New Listings	696	867	-19.7%	696	867	-19.7%
Pending Sales	543	454	19.6%	543	454	19.6%
Months of Inventory	3.5	3.4	2.9%	--	--	--
Active Listings	2,202	2,237	-1.6%	--	--	--
Average Sales Price	$508,395	$490,812	3.6%	$508,395	$490,812	3.6%
% of Original Listing Price Received	97.6%	97.3%	0.3%	97.6%	97.3%	0.3%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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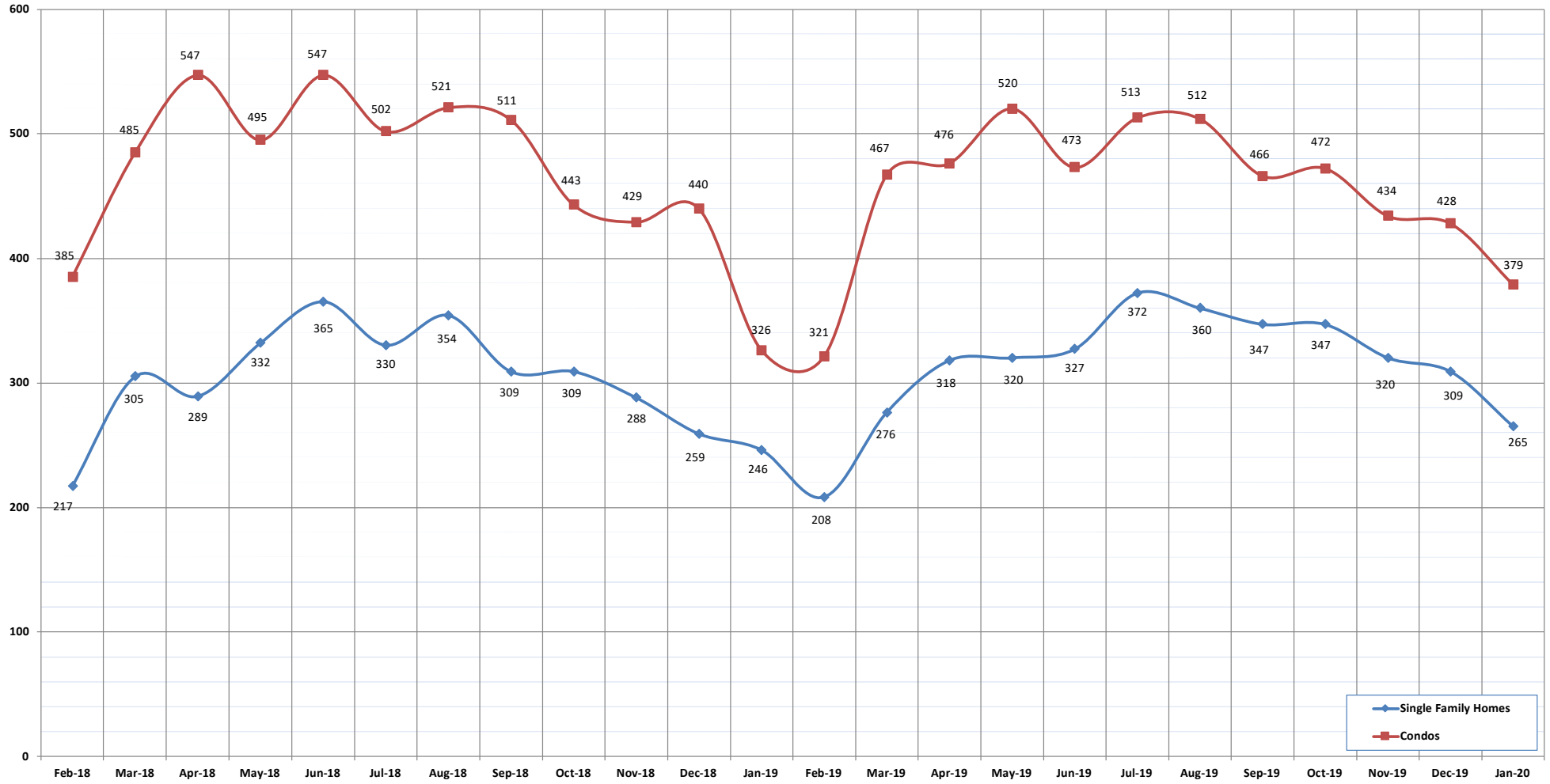
Closed Sales

January 2020

OAHU, HAWAII

(A count of all properties that have closed in a given month)



CLOSED SALES:	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20
Single Family Homes	217	305	289	332	365	330	354	309	309	288	259	246	208	276	318	320	327	372	360	347	347	320	309	265
Condos	385	485	547	495	547	502	521	511	443	429	440	326	321	467	476	520	473	513	512	466	472	434	428	379
TOTAL	602	790	836	827	912	832	875	820	752	717	699	572	529	743	794	840	800	885	872	813	819	754	737	644

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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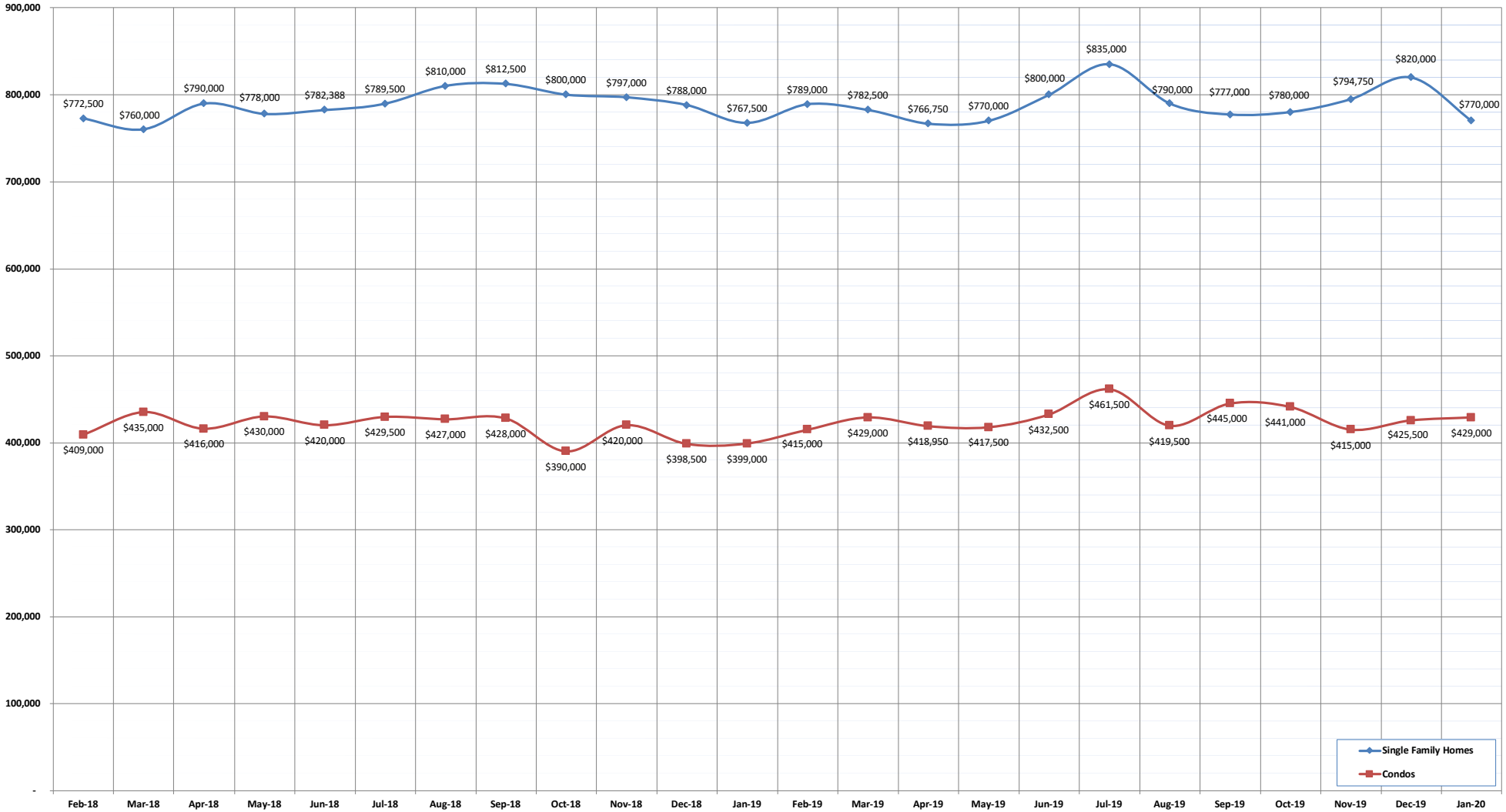
Median Sales Price

January 2020

OAHU, HAWAII

(The median sales price for all closed properties in a given month)



MEDIAN SALES PRICE:	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20
Single Family Homes	772,500	760,000	790,000	778,000	782,388	789,500	810,000	812,500	800,000	797,000	788,000	767,500	789,000	782,500	766,750	770,000	800,000	835,000	790,000	777,000	780,000	794,750	820,000	770,000
Condos	409,000	435,000	416,000	430,000	420,000	429,500	427,000	428,000	390,000	420,000	398,500	399,000	415,000	429,000	418,950	417,500	432,500	461,500	419,500	445,000	441,000	415,000	425,500	429,000

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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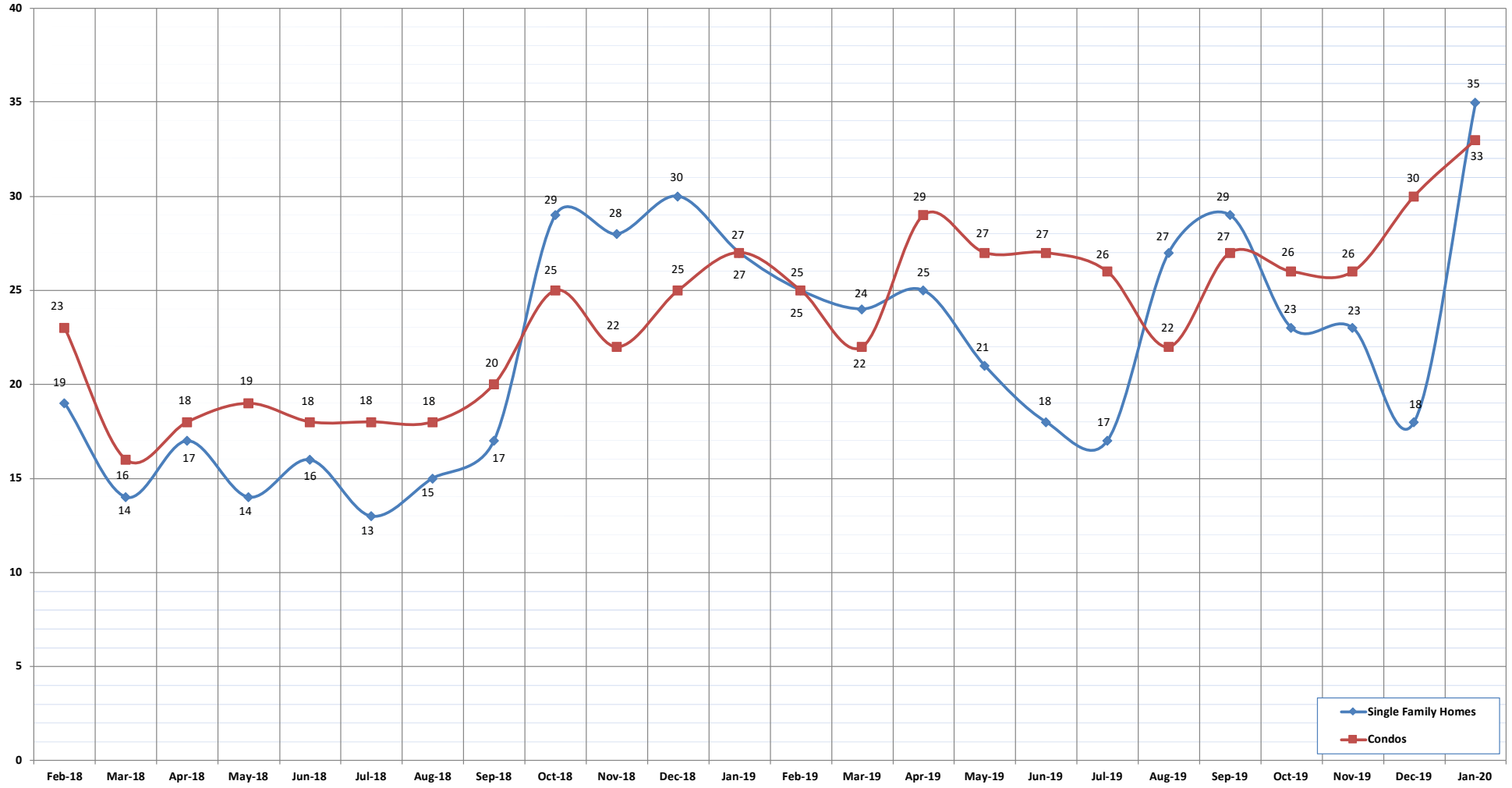
Median Days on Market

January 2020

OAHU, HAWAII

(The median number of days between when a property is first listed and when an offer is accepted)



MEDIAN DAYS ON MARKET:	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20
Single Family Homes	19	14	17	14	16	13	15	17	29	28	30	27	25	24	25	21	18	17	27	29	23	23	18	35
Condos	23	16	18	19	18	18	18	20	25	22	25	27	25	22	29	27	27	26	22	27	26	26	30	33

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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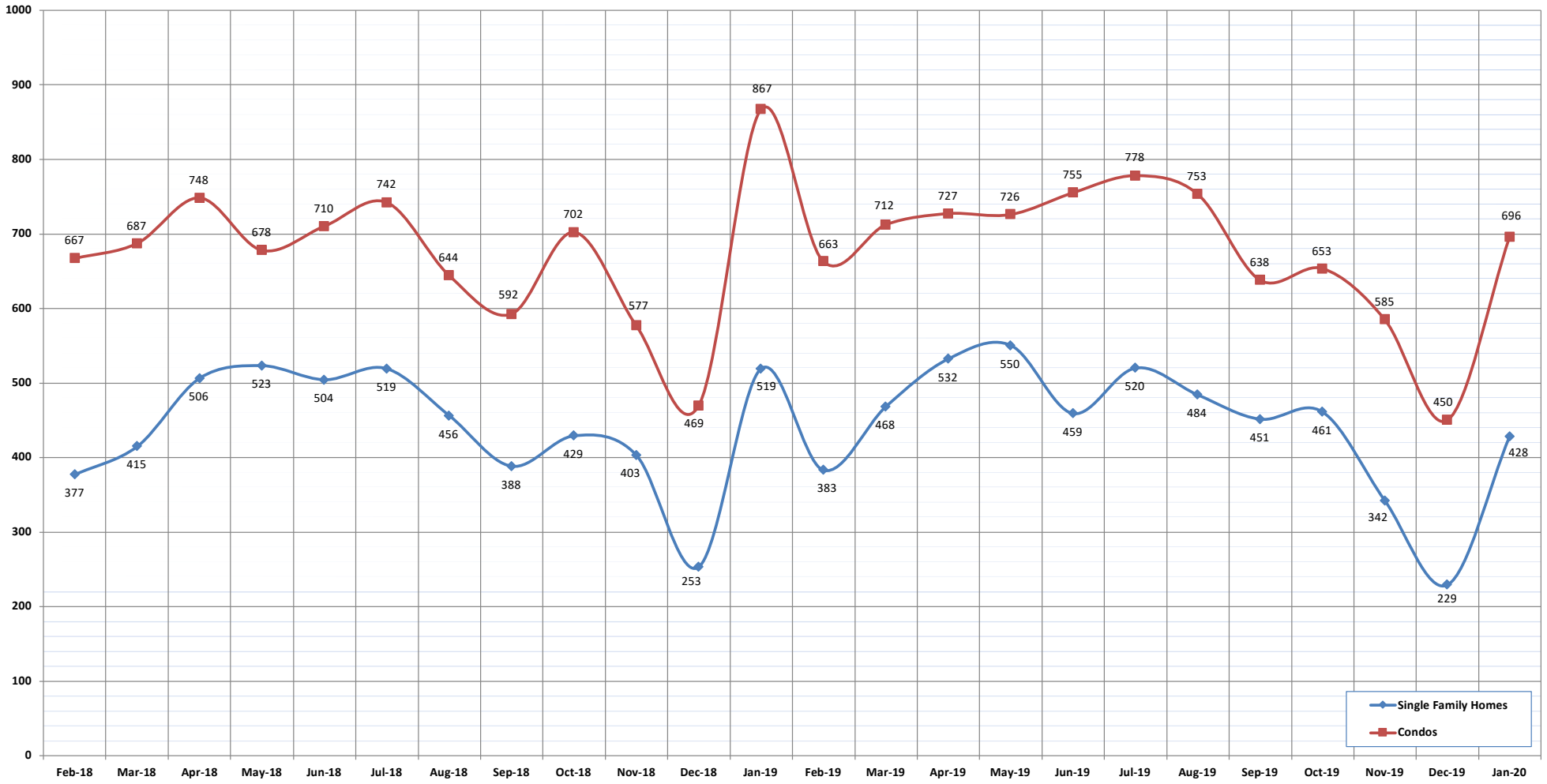
New Listings

January 2020

OAHU, HAWAII

(A count of the properties that have been newly listed on the market in a given month)



NEW LISTINGS:	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20
Single Family Homes	377	415	506	523	504	519	456	388	429	403	253	519	383	468	532	550	459	520	484	451	461	342	229	428
Condos	667	687	748	678	710	742	644	592	702	577	469	867	663	712	727	726	755	778	753	638	653	585	450	696
TOTAL	1044	1102	1254	1201	1214	1261	1100	980	1131	980	722	1386	1046	1180	1259	1276	1214	1298	1237	1089	1114	927	679	1124

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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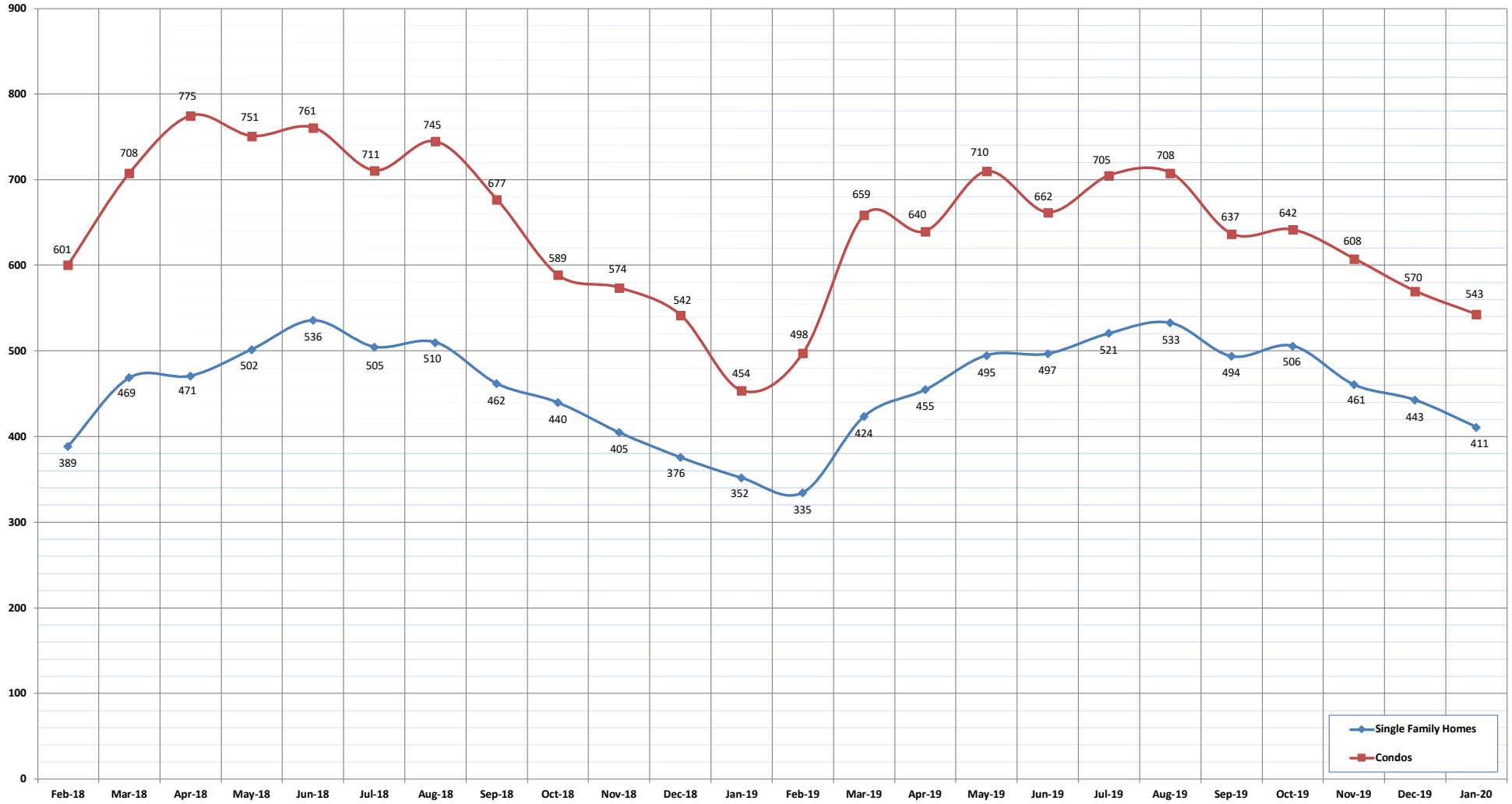
Pending Sales

January 2020

OAHU, HAWAII

(A count of the properties that have offers accepted on them in a given month)



PENDING SALES:	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20
Single Family Homes	389	469	471	502	536	505	510	462	440	405	376	352	335	424	455	495	497	521	533	494	506	461	443	411
Condos	601	708	775	751	761	711	745	677	589	574	542	454	498	659	640	710	662	705	708	637	642	608	570	543
TOTAL	990	1177	1246	1253	1297	1216	1255	1139	1029	979	918	806	833	1083	1095	1205	1159	1226	1241	1131	1148	1069	1013	954

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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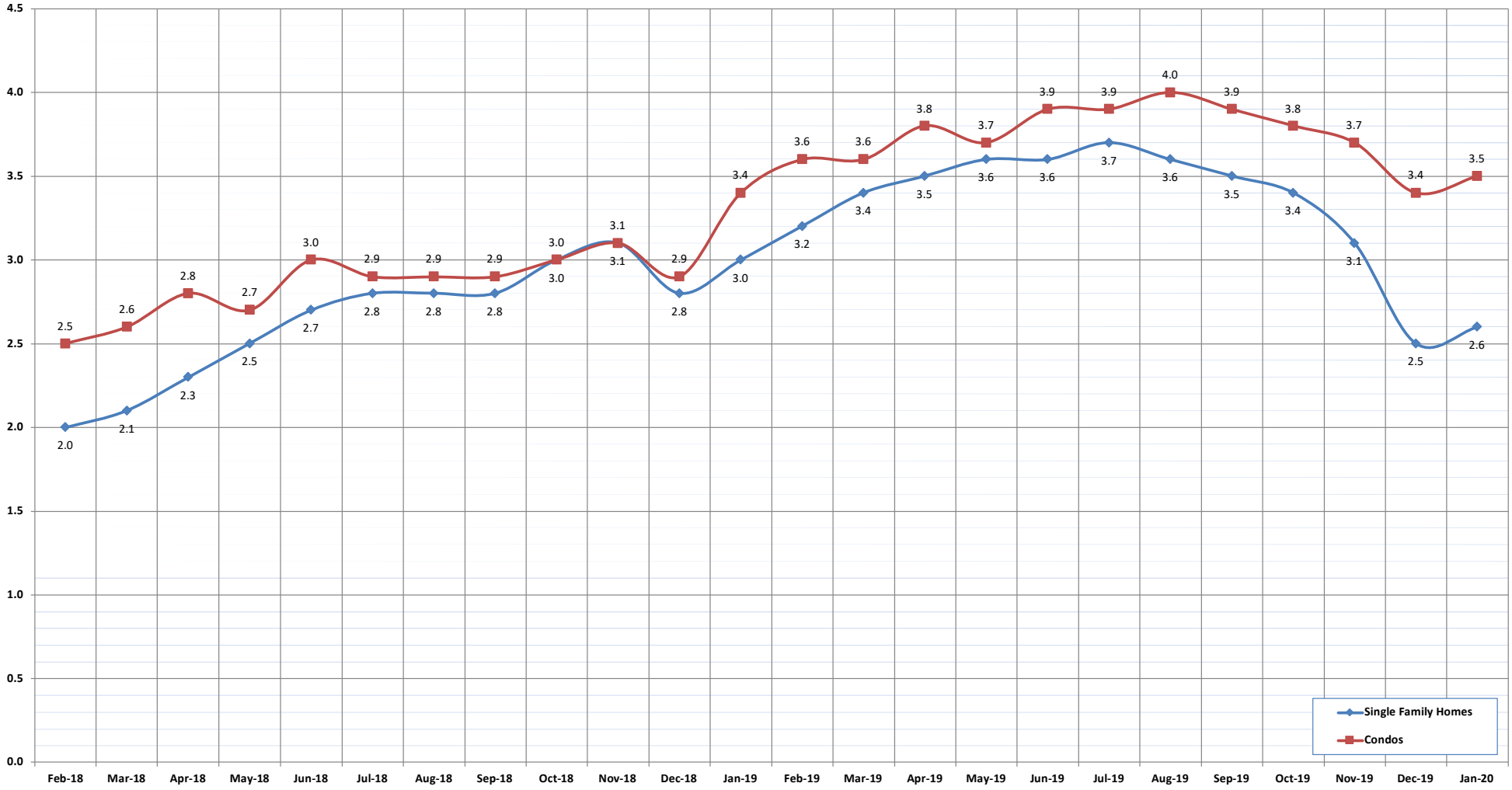
Months of Inventory

January 2020

OAHU, HAWAII

(Compares the number of active listings available to the average monthly pending sales)



MONTHS OF INVENTORY:	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20
Single Family Homes	2.0	2.1	2.3	2.5	2.7	2.8	2.8	2.8	3.0	3.1	2.8	3.0	3.2	3.4	3.5	3.6	3.6	3.7	3.6	3.5	3.4	3.1	2.5	2.6
Condos	2.5	2.6	2.8	2.7	3.0	2.9	2.9	2.9	3.0	3.1	2.9	3.4	3.6	3.6	3.8	3.7	3.9	3.9	4.0	3.9	3.8	3.7	3.4	3.5

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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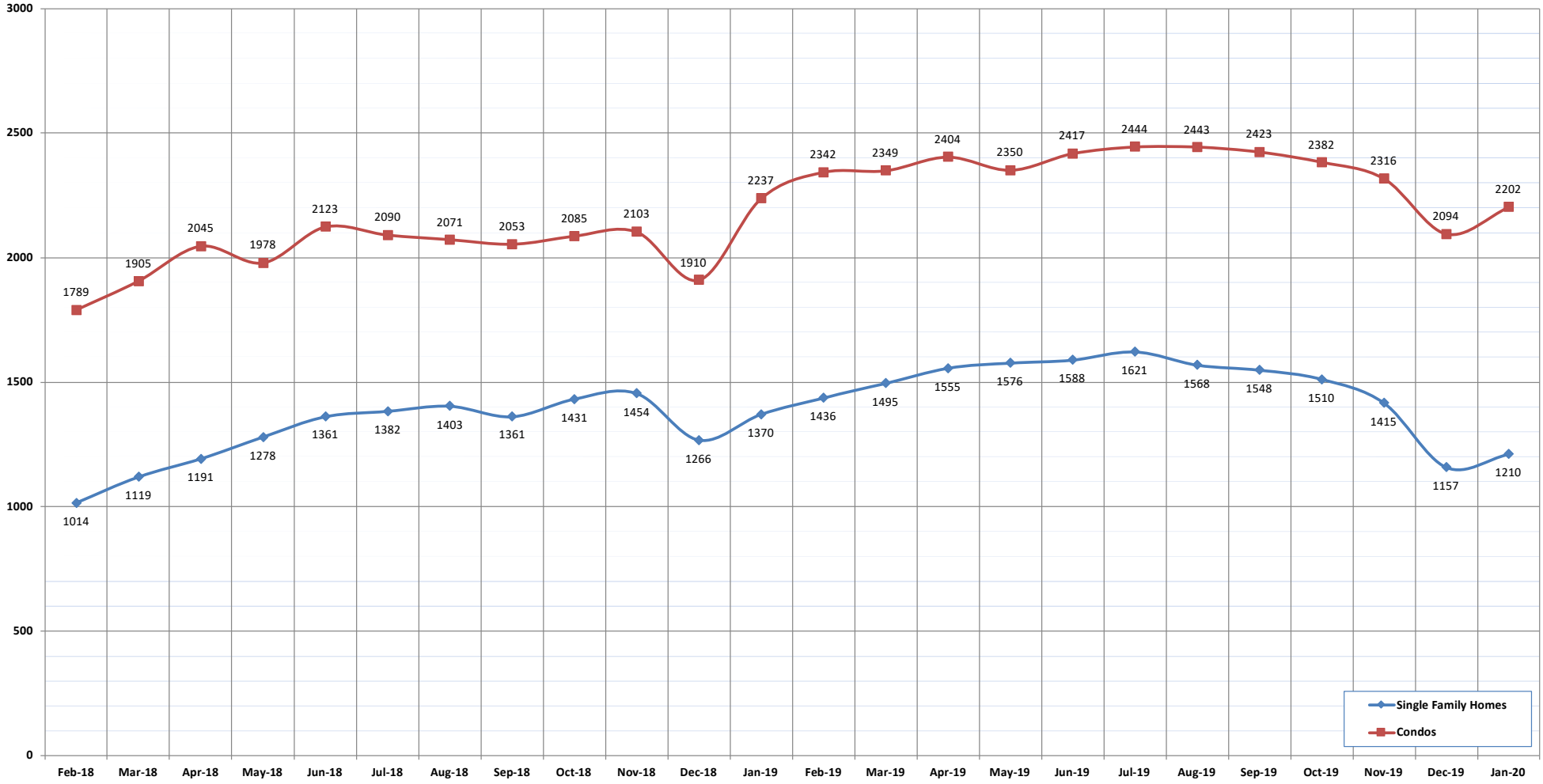
Active Listings

January 2020

OAHU, HAWAII

(The number of properties available for purchase during a given month)



ACTIVE LISTINGS:	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20
Single Family Homes	1014	1119	1191	1278	1361	1382	1403	1361	1431	1454	1266	1370	1436	1495	1555	1576	1588	1621	1568	1548	1510	1415	1157	1210
Condos	1789	1905	2045	1978	2123	2090	2071	2053	2085	2103	1910	2237	2342	2349	2404	2350	2417	2444	2443	2423	2382	2316	2094	2202
TOTAL	2803	3024	3236	3256	3484	3472	3474	3414	3516	3557	3176	3607	3778	3844	3959	3926	4005	4065	4011	3971	3892	3731	3251	3412

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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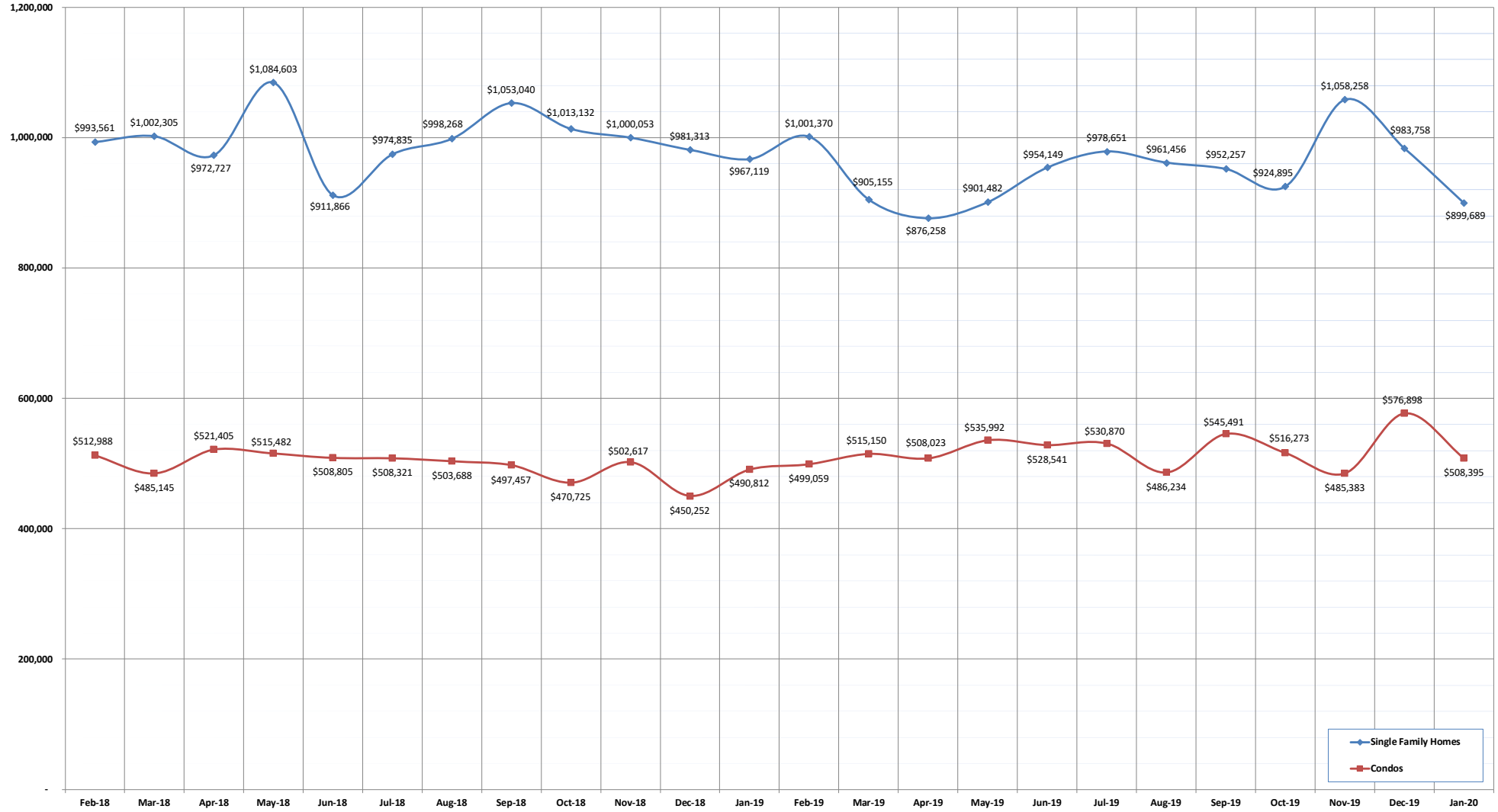
Average Sales Price

January 2020

OAHU, HAWAII

(The average sales price for all closed sales in a given month)



AVERAGE SALES PRICE:	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20
Single Family Homes	993,561	1,002,305	972,727	1,084,603	911,866	974,835	998,268	1,053,040	1,013,132	1,000,053	981,313	967,119	1,001,370	905,155	876,258	901,482	954,149	978,651	961,456	952,257	924,895	1,058,258	983,758	899,689
Condos	512,988	485,145	521,405	515,482	508,805	508,321	503,688	497,457	470,725	502,617	450,252	490,812	499,059	515,150	508,023	535,992	528,541	530,870	486,234	545,491	516,273	485,383	576,898	508,395

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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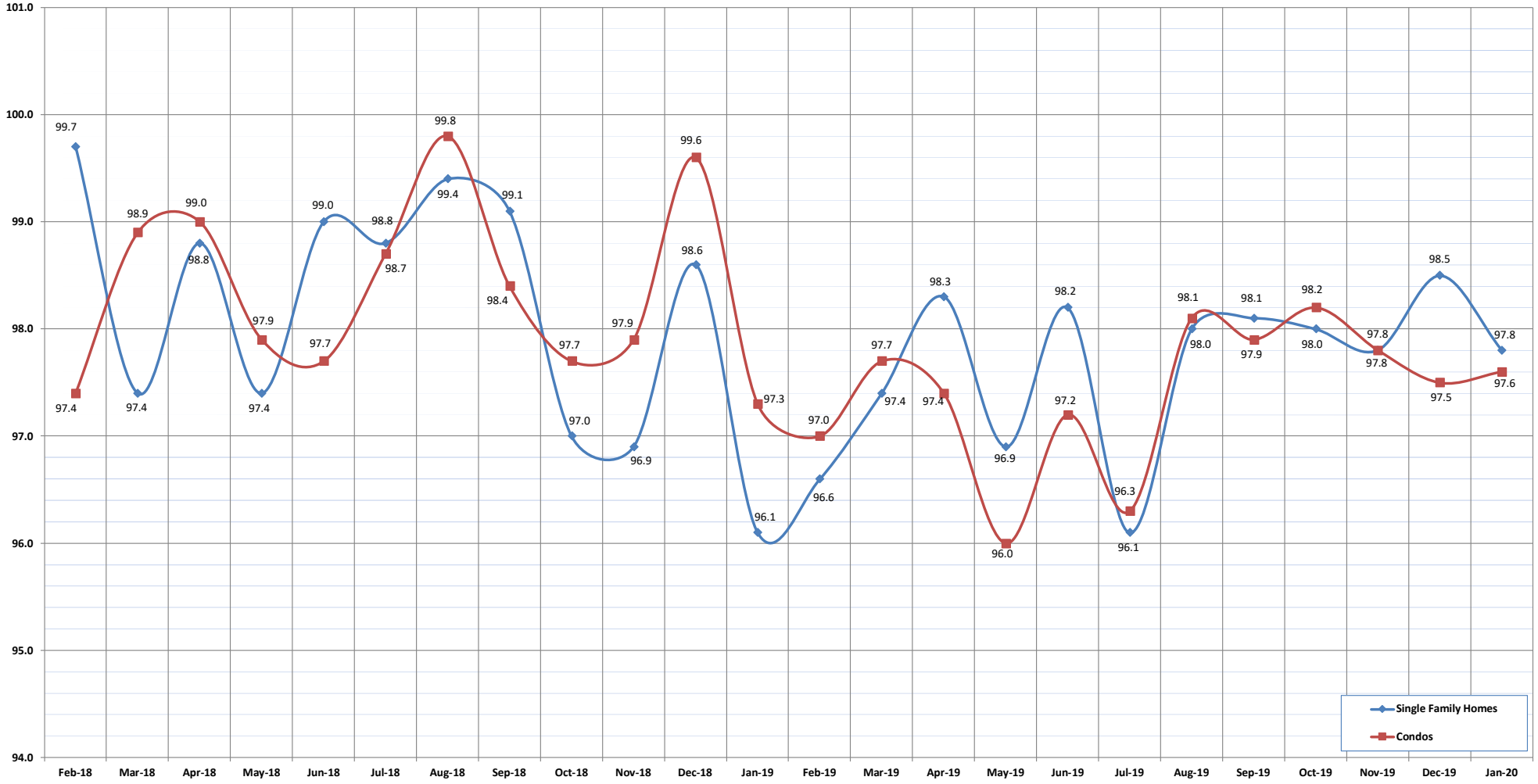
Percent of Original List Price Received

January 2020

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price)



% OF ORIGINAL LIST PRICE RECEIVED:	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20
Single Family Homes	99.7	97.4	98.8	97.4	99.0	98.8	99.4	99.1	97.0	96.9	98.6	96.1	96.6	97.4	98.3	96.9	98.2	96.1	98.0	98.1	98.0	97.8	98.5	97.8
Condos	97.4	98.9	99.0	97.9	97.7	98.7	99.8	98.4	97.7	97.9	99.6	97.3	97.0	97.7	97.4	96.0	97.2	96.3	98.1	97.9	98.2	97.8	97.5	97.6

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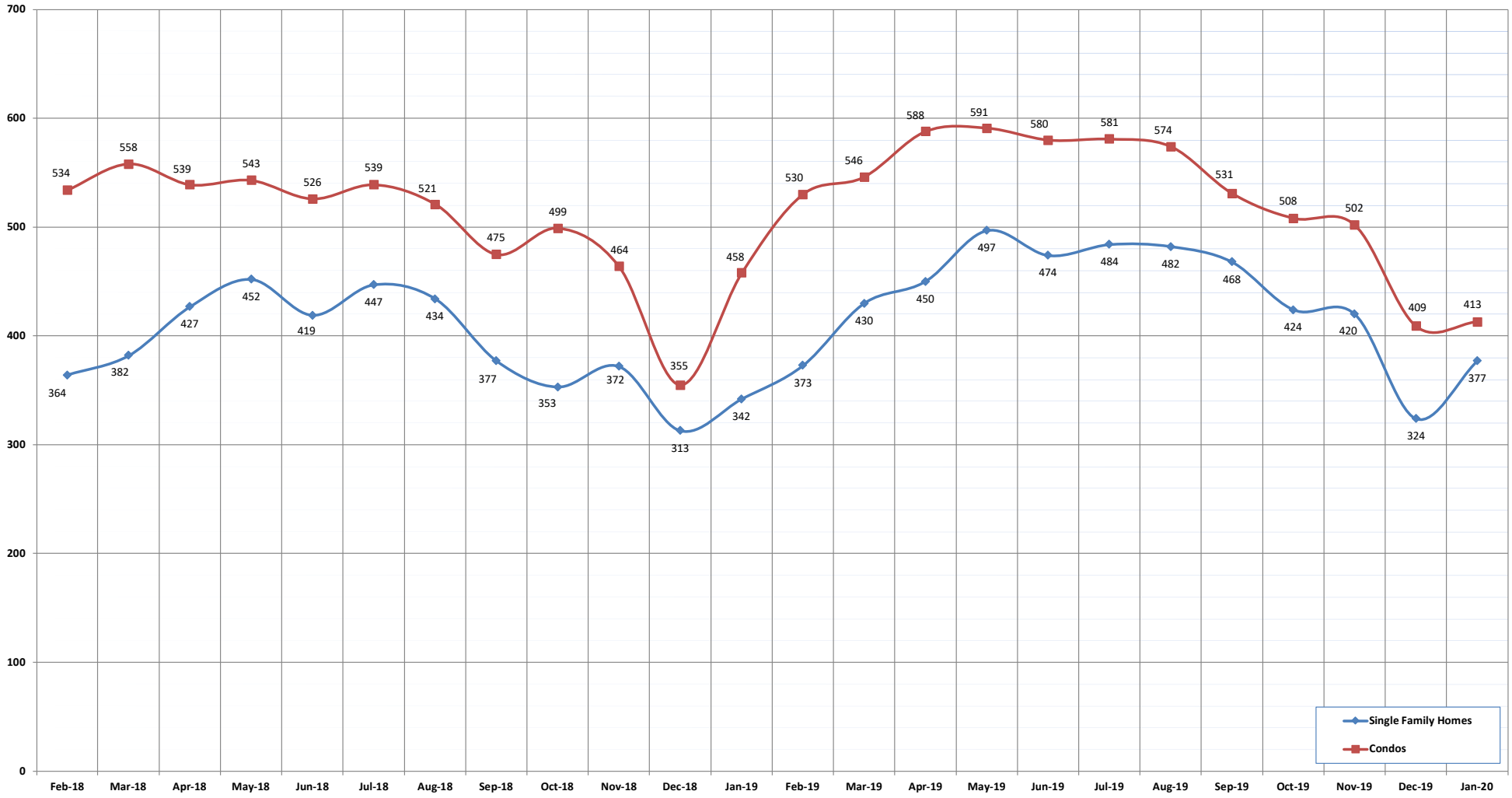
Active Continue to Show

January 2020

OAHU, HAWAII

(A count of the properties that are in "ES" status during the current month)



ACTIVE CONTINUE TO SHOW:	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20
Single Family Homes	364	382	427	452	419	447	434	377	353	372	313	342	373	430	450	497	474	484	482	468	424	420	324	377
Condos	534	558	539	543	526	539	521	475	499	464	355	458	530	546	588	591	580	581	574	531	508	502	409	413
TOTAL	898	940	966	995	945	986	955	852	852	836	668	800	903	976	1038	1088	1054	1065	1056	999	932	922	733	790

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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Housing Supply Overview

January 2020

OAHU, HAWAII

Single Family Homes	Pending Sales			Days on Market			Percentage of Original Price Received			Inventory of Homes for Sale			Months Supply of Inventory		
	Jan-20	Jan-19	%	Jan-20	Jan-19	%	Jan-20	Jan-19	%	Jan-20	Jan-19	%	Jan-20	Jan-19	%
$350,000 and Below	57	61	-6.6%	49	41	20.2%	93.5%	95.3%	-1.9%	19	25	-24.0%	3.8	4.3	-10.9%
$350,001 - $475,000	119	157	-24.2%	18	23	-21.2%	97.7%	97.8%	-0.1%	36	25	44.0%	3.5	1.6	118.0%
$475,001 - $550,000	205	213	-3.8%	29	26	11.9%	97.2%	97.3%	-0.1%	45	64	-29.7%	2.6	3.1	-16.6%
$550,001 - $650,000	542	491	10.4%	26	21	23.8%	98.1%	99.0%	-0.9%	131	125	4.8%	3.1	2.6	17.5%
$650,001 - $800,000	1158	1038	11.6%	24	19	24.8%	98.2%	98.0%	0.2%	208	276	-24.6%	2.3	3.0	-24.3%
$800,001 - $1.1M	1085	986	10.0%	23	20	13.1%	97.5%	98.4%	-0.9%	237	321	-26.2%	2.8	3.8	-27.3%
$1.1M - $1.9M	589	596	-1.2%	27	27	-0.6%	96.1%	95.3%	0.8%	278	305	-8.9%	5.7	6.1	-6.6%
$1.9M and Above	176	197	-10.7%	48	37	29.1%	93.1%	92.5%	0.6%	256	229	11.8%	17.1	14.2	20.6%
All Single Family Homes	**3931**	**3739**	**5.1%**	**24**	**20**	**18.3%**	**97.7%**	**98.2%**	**-0.5%**	**1210**	**1370**	**-11.7%**	**3.8**	**4.1**	**-6.8%**

Condos	Pending Sales			Days on Market			Percentage of Original Price Received			Inventory of Homes for Sale			Months Supply of Inventory		
	Jan-20	Jan-19	%	Jan-20	Jan-19	%	Jan-20	Jan-19	%	Jan-20	Jan-19	%	Jan-20	Jan-19	%
$150,000 and below	226	265	-14.7%	40	38	4.8%	92.5%	89.0%	3.9%	104	98	6.1%	5.1	4.0	27.5%
$150,001 - $200,000	237	280	-15.4%	37	31	19.6%	96.2%	96.4%	-0.2%	99	92	7.6%	4.6	3.9	17.2%
$200,001 - $250,000	357	378	-5.6%	29	23	26.4%	96.2%	96.4%	-0.2%	135	150	-10.0%	4.3	4.4	-1.9%
$250,001 - $300,000	378	438	-13.7%	32	22	47.3%	97.4%	97.5%	-0.1%	158	161	-1.9%	4.6	4.3	6.3%
$300,001 - $375,000	955	965	-1.0%	21	17	24.8%	98.0%	98.5%	-0.5%	268	231	16.0%	3.4	2.7	25.2%
$375,001 - $475,000	1130	1170	-3.4%	24	19	27.2%	97.8%	98.4%	-0.7%	363	361	0.6%	3.8	3.6	5.8%
$475,001 - $700,000	1563	1528	2.3%	24	20	21.3%	98.1%	98.4%	-0.3%	517	504	2.6%	4.1	3.8	8.4%
$700,001 and above	818	831	-1.6%	42	33	27.1%	96.4%	96.6%	-0.2%	558	640	-12.8%	8.4	9.9	-14.9%
All Condos	**5664**	**5855**	**-3.3%**	**27**	**21**	**27.0%**	**97.4%**	**98.3%**	**-0.9%**	**2202**	**2237**	**-1.6%**	**4.6**	**4.5**	**3.2%**

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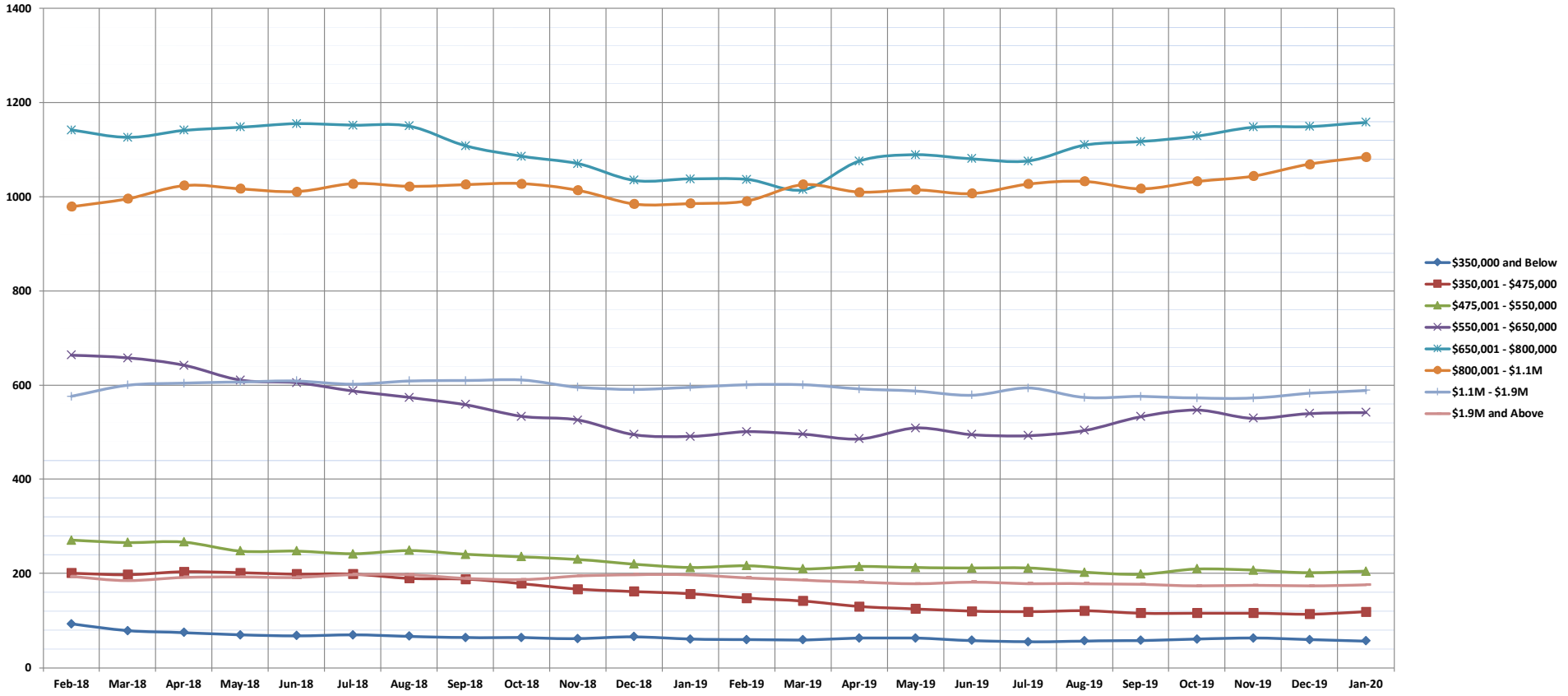
Pending Sales

January 2020

Single Family Homes: Monthly, by Price Range

(A count of properties that have offers accepted on them in a given month. Based on a 12 month rolling total.)



	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20
$350,000 and Below	93	79	75	70	68	70	67	64	64	62	66	61	60	59	63	63	58	55	57	58	61	63	60	57
$350,001 - $475,000	201	198	204	202	199	199	190	188	179	167	162	157	148	142	130	125	120	119	121	116	116	116	114	119
$475,001 - $550,000	271	266	267	248	248	242	249	241	236	230	220	213	217	210	215	213	212	212	203	199	210	207	202	205
$550,001 - $650,000	664	658	642	611	605	588	574	559	534	526	495	491	501	496	486	509	495	493	504	533	547	530	540	542
$650,001 - $800,000	1142	1126	1141	1148	1155	1152	1150	1108	1086	1070	1035	1038	1037	1015	1076	1089	1081	1076	1110	1117	1129	1148	1149	1158
$800,001 - $1.1M	979	996	1024	1017	1011	1028	1022	1026	1028	1014	985	986	991	1026	1010	1015	1007	1027	1033	1017	1033	1044	1069	1085
$1.1M - $1.9M	576	600	604	607	609	602	609	610	611	596	591	596	601	601	592	588	579	594	574	576	573	573	583	589
$1.9M and Above	194	185	192	193	192	198	198	190	187	195	198	197	191	186	182	178	182	179	179	177	174	175	174	176
All Single Family Homes	4120	4108	4149	4096	4087	4079	4059	3986	3925	3860	3752	3739	3746	3735	3754	3780	3734	3755	3781	3793	3843	3856	3891	3931

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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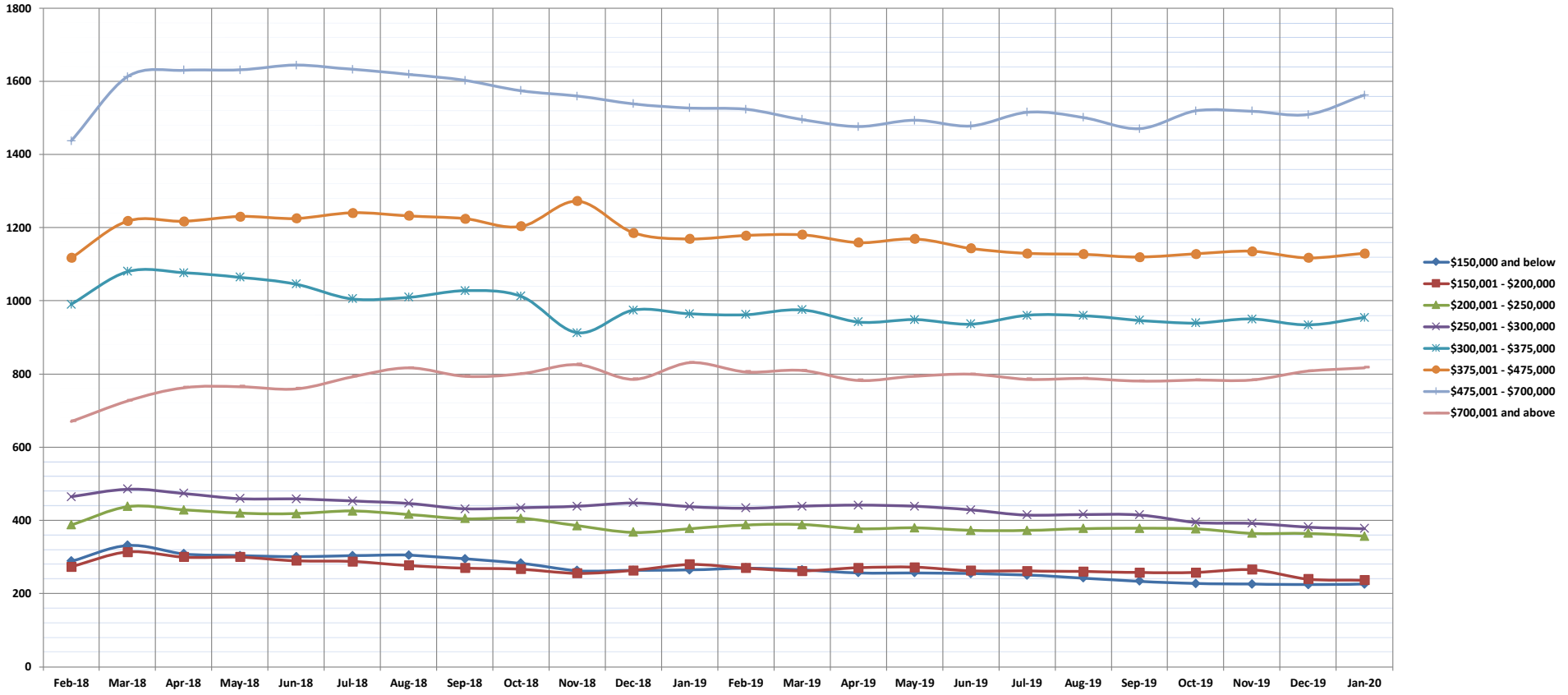
Pending Sales

January 2020

Condos: Monthly, by Price Range

(A count of properties that have offers accepted on them in a given month. Based on a 12 month rolling total.)



	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20
$150,000 and below	289	332	309	304	301	304	305	295	283	263	264	265	270	265	257	257	255	251	243	234	228	226	225	226
$150,001 - $200,000	274	314	300	300	290	288	277	270	267	256	264	280	270	262	271	272	263	262	261	258	258	266	240	237
$200,001 - $250,000	388	438	429	420	419	426	417	405	406	386	368	378	388	389	378	380	373	373	378	379	377	365	365	357
$250,001 - $300,000	465	486	474	460	459	453	447	432	435	439	448	438	434	439	442	439	429	415	417	415	395	392	382	378
$300,001 - $375,000	991	1081	1077	1065	1046	1006	1010	1028	1013	913	975	965	963	976	943	949	937	961	960	947	940	951	935	955
$375,001 - $475,000	1118	1219	1218	1231	1226	1241	1233	1225	1204	1273	1186	1170	1179	1181	1160	1170	1144	1130	1128	1120	1129	1136	1118	1130
$475,001 - $700,000	1438	1613	1631	1632	1645	1633	1620	1603	1575	1560	1539	1528	1524	1496	1477	1494	1479	1516	1502	1471	1520	1519	1510	1563
$700,001 and above	671	727	763	766	760	793	817	794	801	826	786	831	806	810	783	795	800	786	788	781	784	784	808	818
All Condos	5634	6210	6201	6178	6146	6144	6126	6052	5984	5916	5830	5855	5834	5818	5711	5756	5680	5694	5677	5605	5631	5639	5583	5664

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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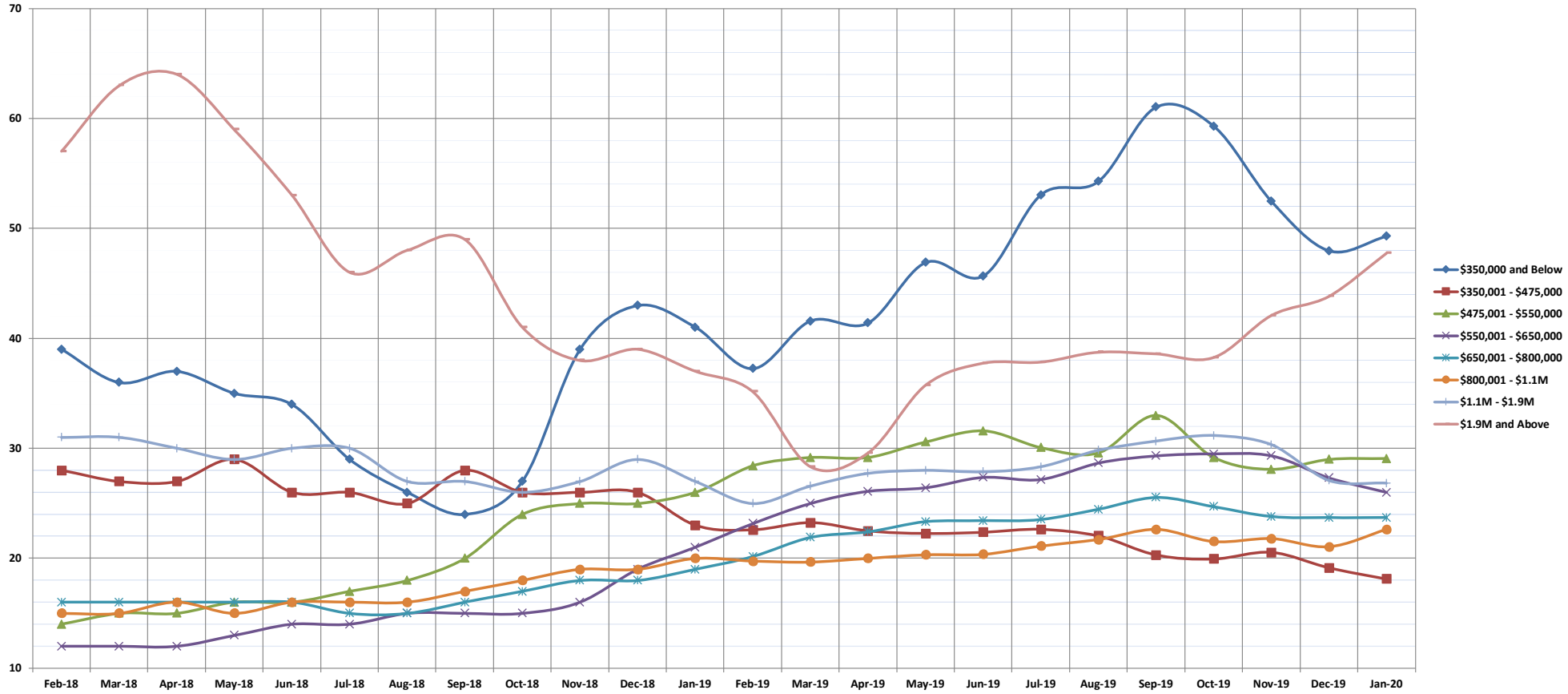
Days on Market Until Sale

January 2020

Single Family Homes: Monthly, by Price Range

(The median number of days between when a property is first listed and when an offer is accepted. Based on a 12 month rolling median.)



	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20
$350,000 and Below	39	36	37	35	34	29	26	24	27	39	43	41	37	42	41	47	46	53	54	61	59	52	48	49
$350,001 - $475,000	28	27	27	29	26	26	25	28	26	26	26	23	23	23	23	22	22	23	22	20	20	21	19	18
$475,001 - $550,000	14	15	15	16	16	17	18	20	24	25	25	26	28	29	29	31	32	30	30	33	29	28	29	29
$550,001 - $650,000	12	12	12	13	14	14	15	15	15	16	19	21	23	25	26	26	27	27	29	29	30	29	27	26
$650,001 - $800,000	16	16	16	16	16	15	15	16	17	18	18	19	20	22	22	23	23	24	24	26	25	24	24	24
$800,001 - $1.1M	15	15	16	15	16	16	16	17	18	19	19	20	20	20	20	20	20	21	22	23	22	22	21	23
$1.1M - $1.9M	31	31	30	29	30	30	27	27	26	27	29	27	25	27	28	28	28	28	30	31	31	30	27	27
$1.9M and Above	57	63	64	59	53	46	48	49	41	38	39	37	35	28	30	36	38	38	39	39	38	42	44	48
All Single Family Homes	17	17	17	17	17	16	16	16	18	19	19	20	20	21	22	22	23	23	24	25	24	24	23	24

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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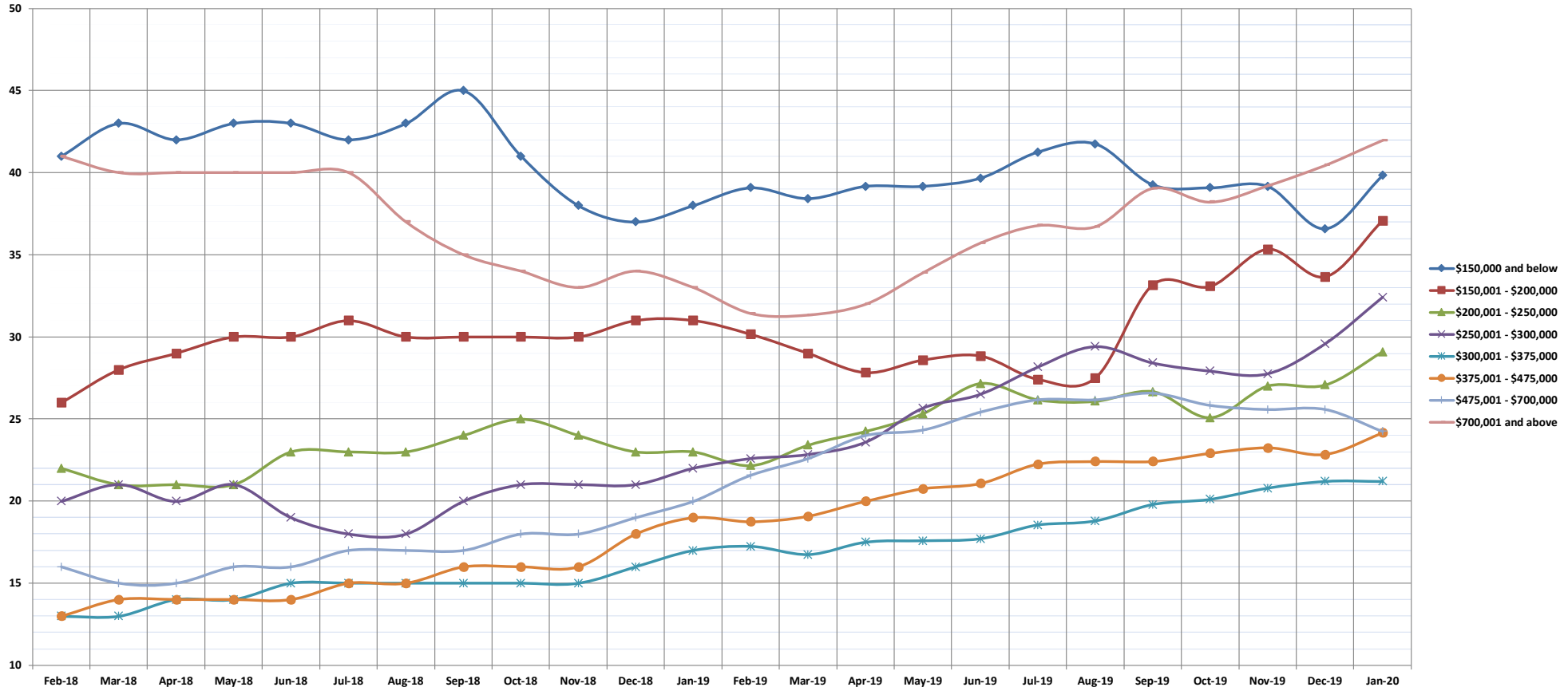
Days on Market Until Sale

January 2020

Condos: Monthly, by Price Range

(The median number of days between when a property is first listed and when an offer is accepted. Based on a 12 month rolling median.)



	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20
$150,000 and below	41	43	42	43	43	42	43	45	41	38	37	38	39	38	39	39	40	41	42	39	39	39	37	40
$150,001 - $200,000	26	28	29	30	30	31	30	30	30	30	31	31	30	29	28	29	29	27	28	33	33	35	34	37
$200,001 - $250,000	22	21	21	21	23	23	23	24	25	24	23	23	22	23	24	25	27	26	26	27	25	27	27	29
$250,001 - $300,000	20	21	20	21	19	18	18	20	21	21	21	22	23	23	24	26	27	28	29	28	28	28	30	32
$300,001 - $375,000	13	13	14	14	15	15	15	15	15	15	16	17	17	17	18	18	18	19	19	20	20	21	21	21
$375,001 - $475,000	13	14	14	14	14	15	15	16	16	16	18	19	19	19	20	21	21	22	22	22	23	23	23	24
$475,001 - $700,000	16	15	15	16	16	17	17	17	18	18	19	20	22	23	24	24	25	26	26	27	26	26	26	24
$700,001 and above	41	40	40	40	40	40	37	35	34	33	34	33	31	31	32	34	36	37	37	39	38	39	40	42
All Condos	17	18	18	18	19	19	19	19	19	20	20	21	21	21	22	23	24	24	25	25	25	26	26	27

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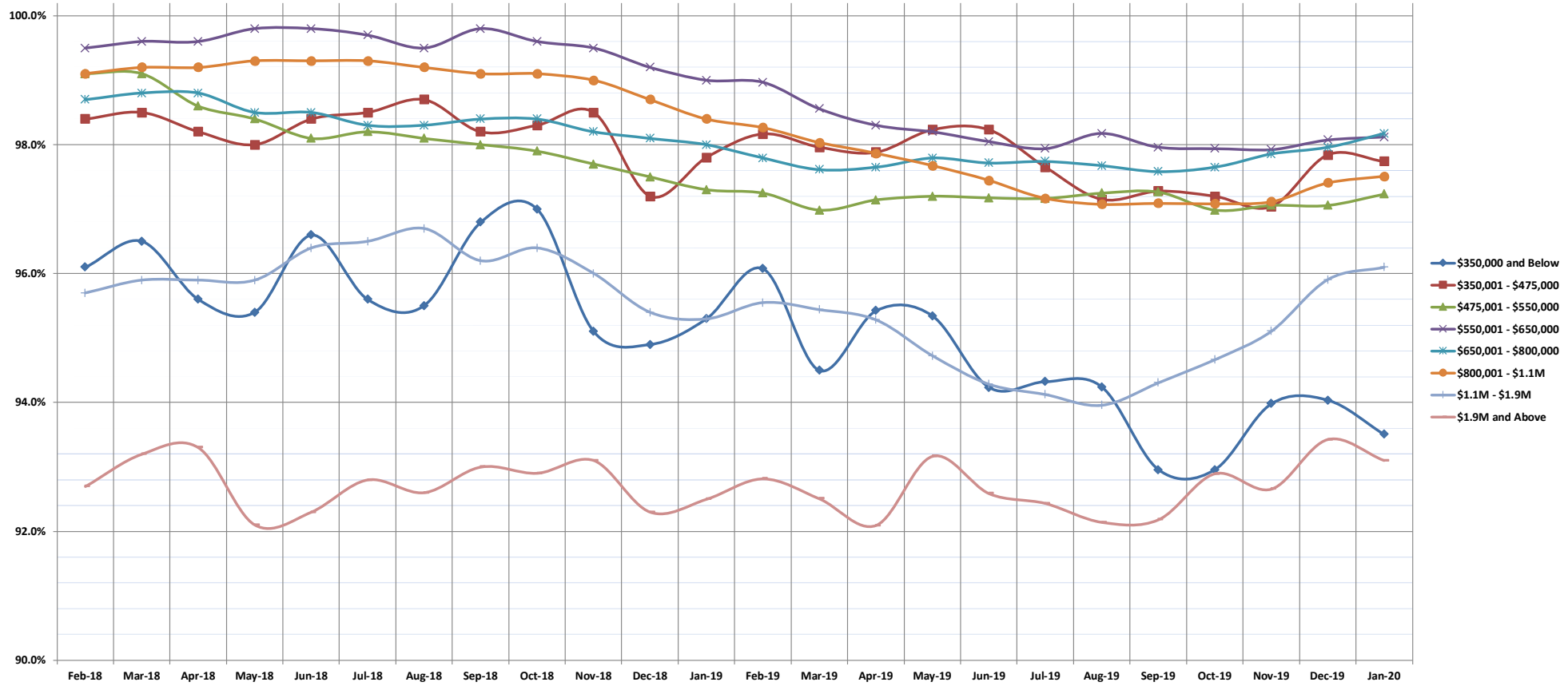
Percentage of Original List Price Received

January 2020

Single Family Homes: Monthly, by Price Range

(The average percentage found when dividing a property's sales price by the original list price. Based on a rolling 12 month average.)



	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20
$350,000 and Below	96.1%	96.5%	95.6%	95.4%	96.6%	95.6%	95.5%	96.8%	97.0%	95.1%	94.9%	95.3%	96.1%	94.5%	95.4%	95.3%	94.2%	94.3%	94.2%	93.0%	93.0%	94.0%	94.0%	93.5%
$350,001 - $475,000	98.4%	98.5%	98.2%	98.0%	98.4%	98.5%	98.7%	98.2%	98.3%	98.5%	97.2%	97.8%	98.2%	98.0%	97.9%	98.2%	98.2%	97.7%	97.2%	97.3%	97.2%	97.0%	97.8%	97.7%
$475,001 - $550,000	99.1%	99.1%	98.6%	98.4%	98.1%	98.2%	98.1%	98.0%	97.9%	97.7%	97.5%	97.3%	97.3%	97.0%	97.1%	97.2%	97.2%	97.2%	97.3%	97.3%	97.0%	97.1%	97.1%	97.2%
$550,001 - $650,000	99.5%	99.6%	99.6%	99.8%	99.8%	99.7%	99.5%	99.8%	99.6%	99.5%	99.2%	99.0%	99.0%	98.6%	98.3%	98.2%	98.0%	97.9%	98.2%	98.0%	97.9%	97.9%	98.1%	98.1%
$650,001 - $800,000	98.7%	98.8%	98.8%	98.5%	98.5%	98.3%	98.3%	98.4%	98.4%	98.2%	98.1%	98.0%	97.8%	97.6%	97.7%	97.8%	97.7%	97.7%	97.7%	97.6%	97.7%	97.9%	98.0%	98.2%
$800,001 - $1.1M	99.1%	99.2%	99.2%	99.3%	99.3%	99.3%	99.2%	99.1%	99.1%	99.0%	98.7%	98.4%	98.3%	98.0%	97.9%	97.7%	97.4%	97.2%	97.1%	97.1%	97.1%	97.1%	97.4%	97.5%
$1.1M - $1.9M	95.7%	95.9%	95.9%	95.9%	96.4%	96.5%	96.7%	96.2%	96.4%	96.0%	95.4%	95.3%	95.6%	95.4%	95.3%	94.7%	94.3%	94.1%	94.0%	94.3%	94.7%	95.1%	95.9%	96.1%
$1.9M and Above	92.7%	93.2%	93.3%	92.1%	92.3%	92.8%	92.6%	93.0%	92.9%	93.1%	92.3%	92.5%	92.8%	92.5%	92.1%	93.2%	92.6%	92.4%	92.1%	92.2%	92.9%	92.7%	93.4%	93.1%
All Single Family Homes	98.3%	98.3%	98.4%	98.3%	98.2%	98.4%	98.4%	98.4%	98.4%	98.3%	98.4%	98.2%	97.9%	97.9%	97.9%	97.9%	97.8%	97.6%	97.5%	97.4%	97.5%	97.6%	97.5%	97.7%

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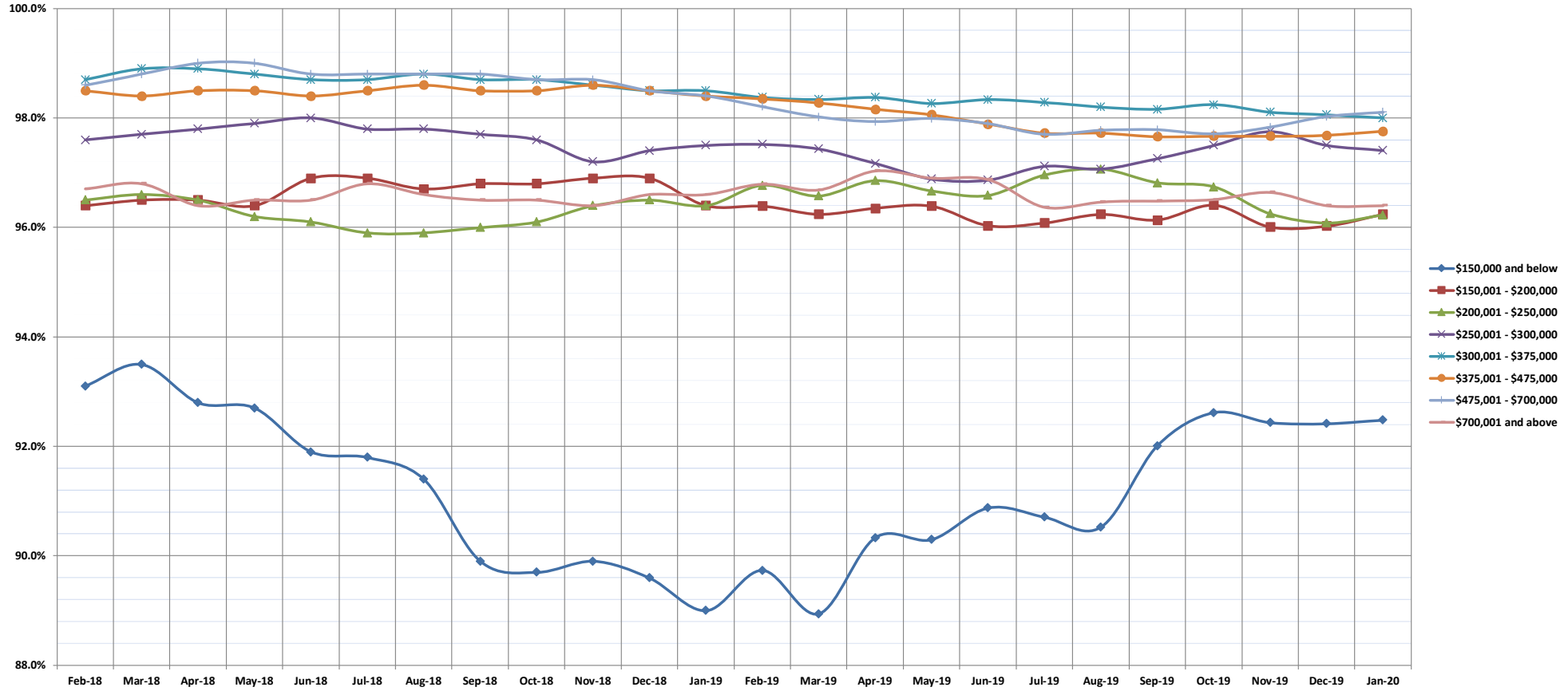
Percentage of Original List Price Received

January 2020

Condos: Monthly, by Price Range

(The average percentage found when dividing a property's sales price by the original list price. Based on a rolling 12 month average.)



	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20
$150,000 and below	93.1%	93.5%	92.8%	92.7%	91.9%	91.8%	91.4%	89.9%	89.7%	89.9%	89.6%	89.0%	89.7%	88.9%	90.3%	90.3%	90.9%	90.7%	90.5%	92.0%	92.6%	92.4%	92.4%	92.5%
$150,001 - $200,000	96.4%	96.5%	96.5%	96.4%	96.9%	96.9%	96.7%	96.8%	96.8%	96.9%	96.9%	96.4%	96.4%	96.2%	96.4%	96.4%	96.0%	96.1%	96.2%	96.1%	96.4%	96.0%	96.0%	96.2%
$200,001 - $250,000	96.5%	96.6%	96.5%	96.2%	96.1%	95.9%	95.9%	96.0%	96.1%	96.4%	96.5%	96.4%	96.8%	96.6%	96.9%	96.7%	96.6%	97.0%	97.1%	96.8%	96.7%	96.3%	96.1%	96.2%
$250,001 - $300,000	97.6%	97.7%	97.8%	97.9%	98.0%	97.8%	97.8%	97.7%	97.6%	97.2%	97.4%	97.5%	97.5%	97.4%	97.2%	96.9%	96.9%	97.1%	97.1%	97.3%	97.5%	97.8%	97.5%	97.4%
$300,001 - $375,000	98.7%	98.9%	98.9%	98.8%	98.7%	98.7%	98.8%	98.7%	98.7%	98.6%	98.5%	98.5%	98.4%	98.3%	98.4%	98.3%	98.3%	98.3%	98.2%	98.2%	98.2%	98.1%	98.1%	98.0%
$375,001 - $475,000	98.5%	98.4%	98.5%	98.5%	98.4%	98.5%	98.6%	98.5%	98.5%	98.6%	98.5%	98.4%	98.4%	98.3%	98.2%	98.1%	97.9%	97.7%	97.7%	97.7%	97.7%	97.7%	97.7%	97.8%
$475,001 - $700,000	98.6%	98.8%	99.0%	99.0%	98.8%	98.8%	98.8%	98.8%	98.7%	98.7%	98.5%	98.4%	98.2%	98.0%	97.9%	98.0%	97.9%	97.7%	97.8%	97.8%	97.7%	97.8%	98.0%	98.1%
$700,001 and above	96.7%	96.8%	96.4%	96.5%	96.5%	96.8%	96.6%	96.5%	96.5%	96.4%	96.6%	96.6%	96.8%	96.7%	97.0%	96.9%	96.9%	96.4%	96.5%	96.5%	96.5%	96.6%	96.4%	96.4%
All Condos	98.5%	98.6%	98.6%	98.5%	98.3%	98.2%	98.3%	98.2%	98.3%	98.2%	98.3%	98.3%	98.2%	98.1%	98.0%	97.9%	97.8%	97.6%	97.6%	97.5%	97.5%	97.5%	97.3%	97.4%

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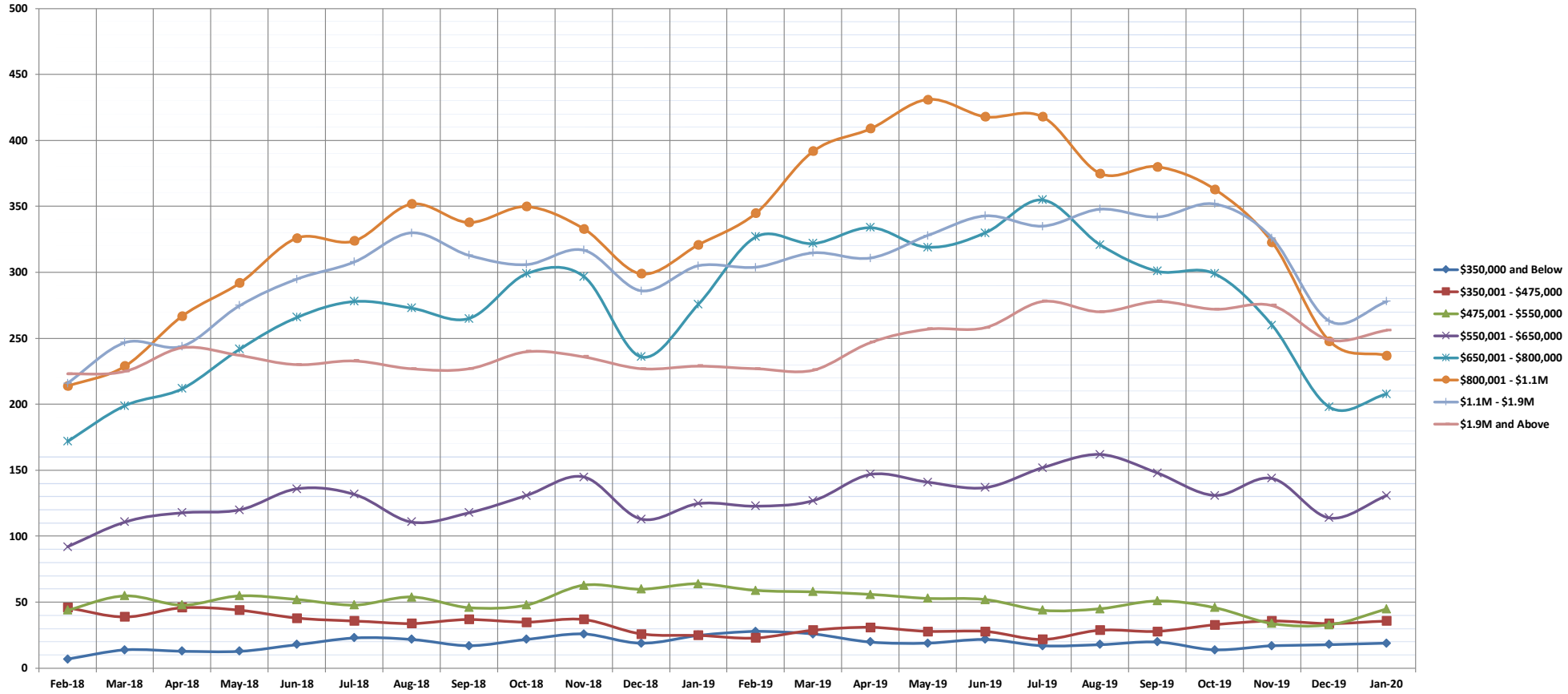
Inventory of Homes for Sale

January 2020

Single Family Homes: Monthly, by Price Range

(The number of properties available for sale in active status at the end of a given month)



	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20
$350,000 and Below	7	14	13	13	18	23	22	17	22	26	19	25	28	26	20	19	22	17	18	20	14	17	18	19
$350,001 - $475,000	46	39	46	44	38	36	34	37	35	37	26	25	23	29	31	28	28	22	29	28	33	36	34	36
$475,001 - $550,000	44	55	48	55	52	48	54	46	48	63	60	64	59	58	56	53	52	44	45	51	46	34	33	45
$550,001 - $650,000	92	111	118	120	136	132	111	118	131	145	113	125	123	127	147	141	137	152	162	148	131	144	114	131
$650,001 - $800,000	172	199	212	242	266	278	273	265	299	297	236	276	327	322	334	319	330	355	321	301	299	260	198	208
$800,001 - $1.1M	214	229	267	292	326	324	352	338	350	333	299	321	345	392	409	431	418	418	375	380	363	323	248	237
$1.1M - $1.9M	216	247	244	275	295	308	330	313	306	317	286	305	304	315	311	328	343	335	348	342	352	326	263	278
$1.9M and Above	223	225	243	237	230	233	227	227	240	236	227	229	227	226	247	257	258	278	270	278	272	275	249	256
All Single Family Homes	1014	1119	1191	1278	1361	1382	1403	1361	1431	1454	1266	1370	1436	1495	1555	1576	1588	1621	1568	1548	1510	1415	1157	1210

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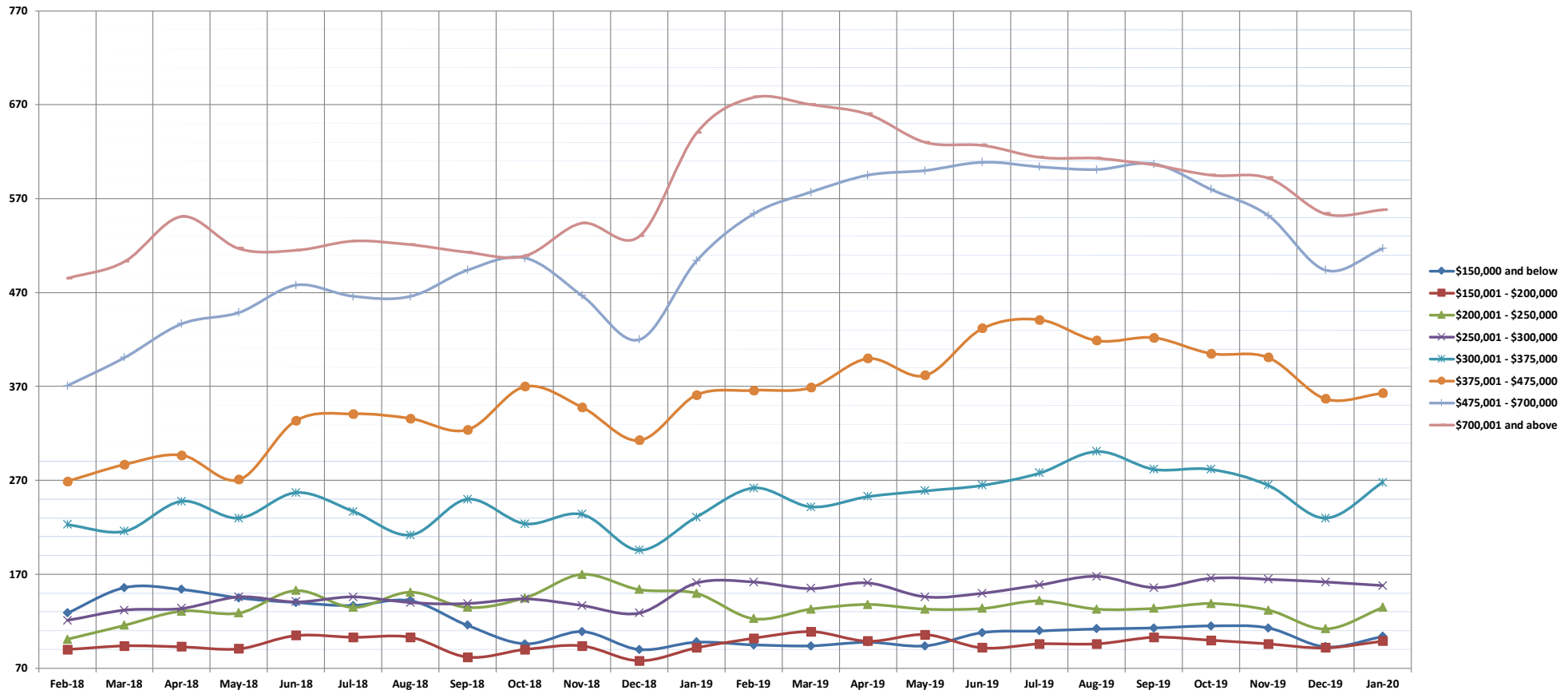
Inventory of Homes for Sale

January 2020

Condos: Monthly, by Price Range

(The number of properties available for sale in active status at the end of a given month)



	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20
$150,000 and below	129	156	154	145	140	137	142	116	96	109	90	98	95	94	98	94	108	110	112	113	115	113	93	104
$150,001 - $200,000	90	94	93	91	105	103	103	82	90	94	78	92	102	109	99	106	92	96	96	103	100	96	92	99
$200,001 - $250,000	101	116	131	129	153	135	151	135	145	170	154	150	123	133	138	133	134	142	133	134	139	132	112	135
$250,001 - $300,000	121	132	134	146	141	146	140	139	144	137	129	161	162	155	161	146	150	159	168	156	166	165	162	158
$300,001 - $375,000	223	216	248	230	257	237	212	250	224	234	196	231	262	242	253	259	265	278	301	282	282	265	230	268
$375,001 - $475,000	269	287	297	271	334	341	336	324	370	348	313	361	366	369	400	382	432	441	419	422	405	401	357	363
$475,001 - $700,000	371	401	437	449	478	466	466	494	507	467	420	504	554	577	595	600	609	604	601	607	580	552	494	517
$700,001 and above	485	503	551	517	515	525	521	513	509	544	530	640	678	670	660	630	627	614	613	606	595	592	554	558
All Condos	1789	1905	2045	1978	2123	2090	2071	2053	2085	2103	1910	2237	2342	2349	2404	2350	2417	2444	2443	2423	2382	2316	2094	2202

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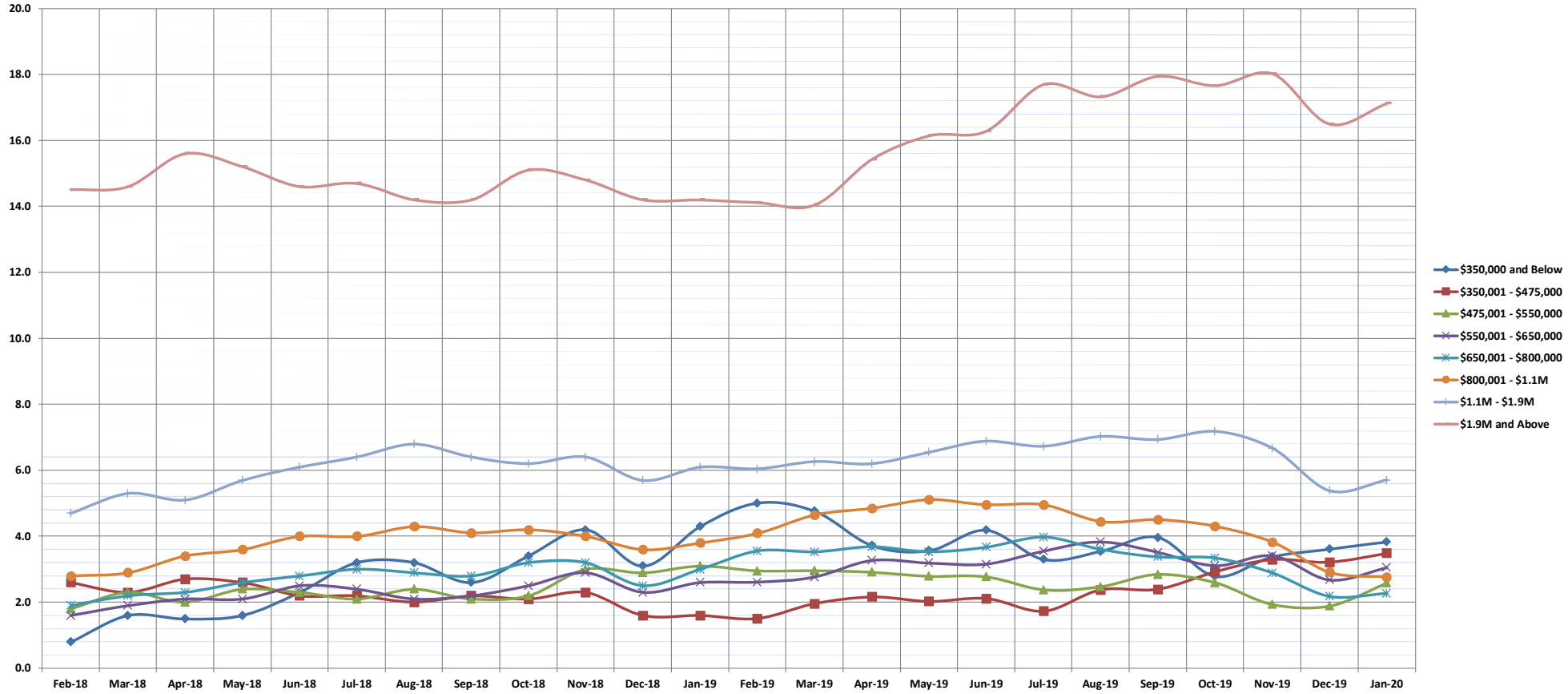
Months Supply of Inventory

January 2020

Single Family Homes: Monthly, by Price Range

(Compares the number of active listings available to the average monthly pending sales from the last 12 months)



	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20
$350,000 and Below	0.8	1.6	1.5	1.6	2.3	3.2	3.2	2.6	3.4	4.2	3.1	4.3	5.0	4.8	3.7	3.6	4.2	3.3	3.5	4.0	2.8	3.4	3.6	3.8
$350,001 - $475,000	2.6	2.3	2.7	2.6	2.2	2.2	2.0	2.2	2.1	2.3	1.6	1.6	1.5	2.0	2.2	2.0	2.1	1.7	2.4	2.4	2.9	3.3	3.2	3.5
$475,001 - $550,000	1.8	2.3	2.0	2.4	2.3	2.1	2.4	2.1	2.2	3.0	2.9	3.1	3.0	3.0	2.9	2.8	2.8	2.4	2.5	2.8	2.6	1.9	1.9	2.6
$550,001 - $650,000	1.6	1.9	2.1	2.1	2.5	2.4	2.1	2.2	2.5	2.9	2.3	2.6	2.6	2.8	3.3	3.2	3.2	3.6	3.8	3.5	3.1	3.4	2.7	3.1
$650,001 - $800,000	1.9	2.2	2.3	2.6	2.8	3.0	2.9	2.8	3.2	3.2	2.5	3.0	3.6	3.5	3.7	3.5	3.7	4.0	3.6	3.4	3.3	2.9	2.2	2.3
$800,001 - $1.1M	2.8	2.9	3.4	3.6	4.0	4.0	4.3	4.1	4.2	4.0	3.6	3.8	4.1	4.6	4.8	5.1	5.0	5.0	4.4	4.5	4.3	3.8	2.9	2.8
$1.1M - $1.9M	4.7	5.3	5.1	5.7	6.1	6.4	6.8	6.4	6.2	6.4	5.7	6.1	6.0	6.3	6.2	6.6	6.9	6.7	7.0	6.9	7.2	6.7	5.4	5.7
$1.9M and Above	14.5	14.6	15.6	15.2	14.6	14.7	14.2	14.2	15.1	14.8	14.2	14.2	14.1	14.0	15.4	16.1	16.3	17.7	17.3	17.9	17.7	18.0	16.5	17.1
All Single Family Homes	3.0	3.3	3.5	3.7	4.0	4.1	4.1	4.0	4.2	4.3	3.8	4.1	4.3	4.6	4.8	4.9	5.0	5.1	5.0	4.9	4.8	4.5	3.7	3.8

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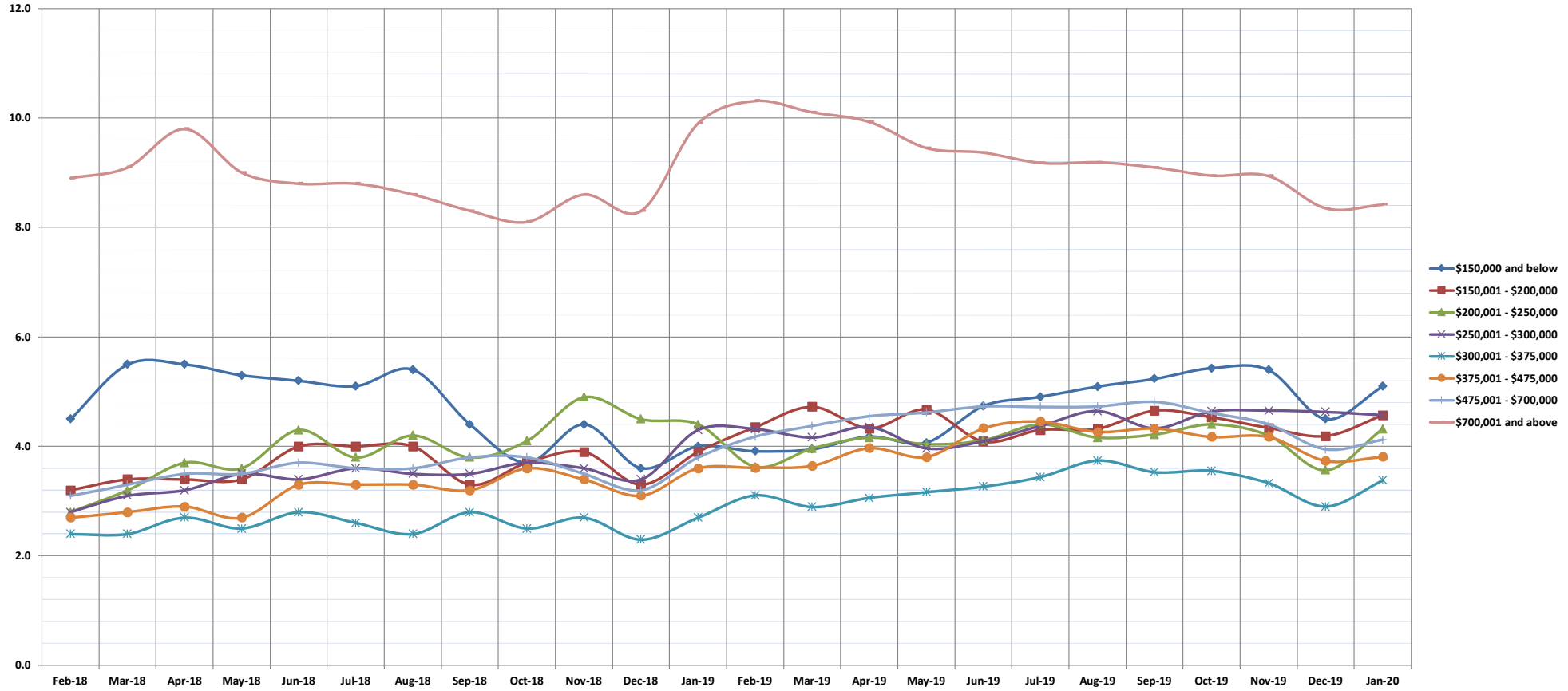
Months Supply of Inventory

January 2020

Condos: Monthly, by Price Range

(Compares the number of active listings available to the average monthly pending sales from the last 12 months)



	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20
$150,000 and below	4.5	5.5	5.5	5.3	5.2	5.1	5.4	4.4	3.7	4.4	3.6	4.0	3.9	3.9	4.2	4.1	4.7	4.9	5.1	5.2	5.4	5.4	4.5	5.1
$150,001 - $200,000	3.2	3.4	3.4	3.4	4.0	4.0	4.0	3.3	3.7	3.9	3.3	3.9	4.4	4.7	4.3	4.7	4.1	4.3	4.3	4.7	4.5	4.3	4.2	4.6
$200,001 - $250,000	2.8	3.2	3.7	3.6	4.3	3.8	4.2	3.8	4.1	4.9	4.5	4.4	3.6	4.0	4.2	4.0	4.1	4.4	4.2	4.2	4.4	4.2	3.6	4.3
$250,001 - $300,000	2.8	3.1	3.2	3.5	3.4	3.6	3.5	3.5	3.7	3.6	3.4	4.3	4.3	4.2	4.4	4.0	4.1	4.4	4.6	4.3	4.6	4.7	4.6	4.6
$300,001 - $375,000	2.4	2.4	2.7	2.5	2.8	2.6	2.4	2.8	2.5	2.7	2.3	2.7	3.1	2.9	3.1	3.2	3.3	3.4	3.7	3.5	3.6	3.3	2.9	3.4
$375,001 - $475,000	2.7	2.8	2.9	2.7	3.3	3.3	3.3	3.2	3.6	3.4	3.1	3.6	3.6	3.6	4.0	3.8	4.3	4.5	4.3	4.3	4.2	4.2	3.7	3.8
$475,001 - $700,000	3.1	3.3	3.5	3.5	3.7	3.6	3.6	3.8	3.8	3.5	3.2	3.8	4.2	4.4	4.5	4.6	4.7	4.7	4.7	4.8	4.6	4.4	3.9	4.1
$700,001 and above	8.9	9.1	9.8	9.0	8.8	8.8	8.6	8.3	8.1	8.6	8.3	9.9	10.3	10.1	9.9	9.4	9.4	9.2	9.2	9.1	8.9	8.9	8.3	8.4
All Condos	3.6	3.8	4.0	3.9	4.2	4.1	4.1	4.0	4.1	4.2	3.8	4.5	4.7	4.7	4.8	4.8	4.9	5.0	5.0	5.0	5.0	4.9	4.4	4.6

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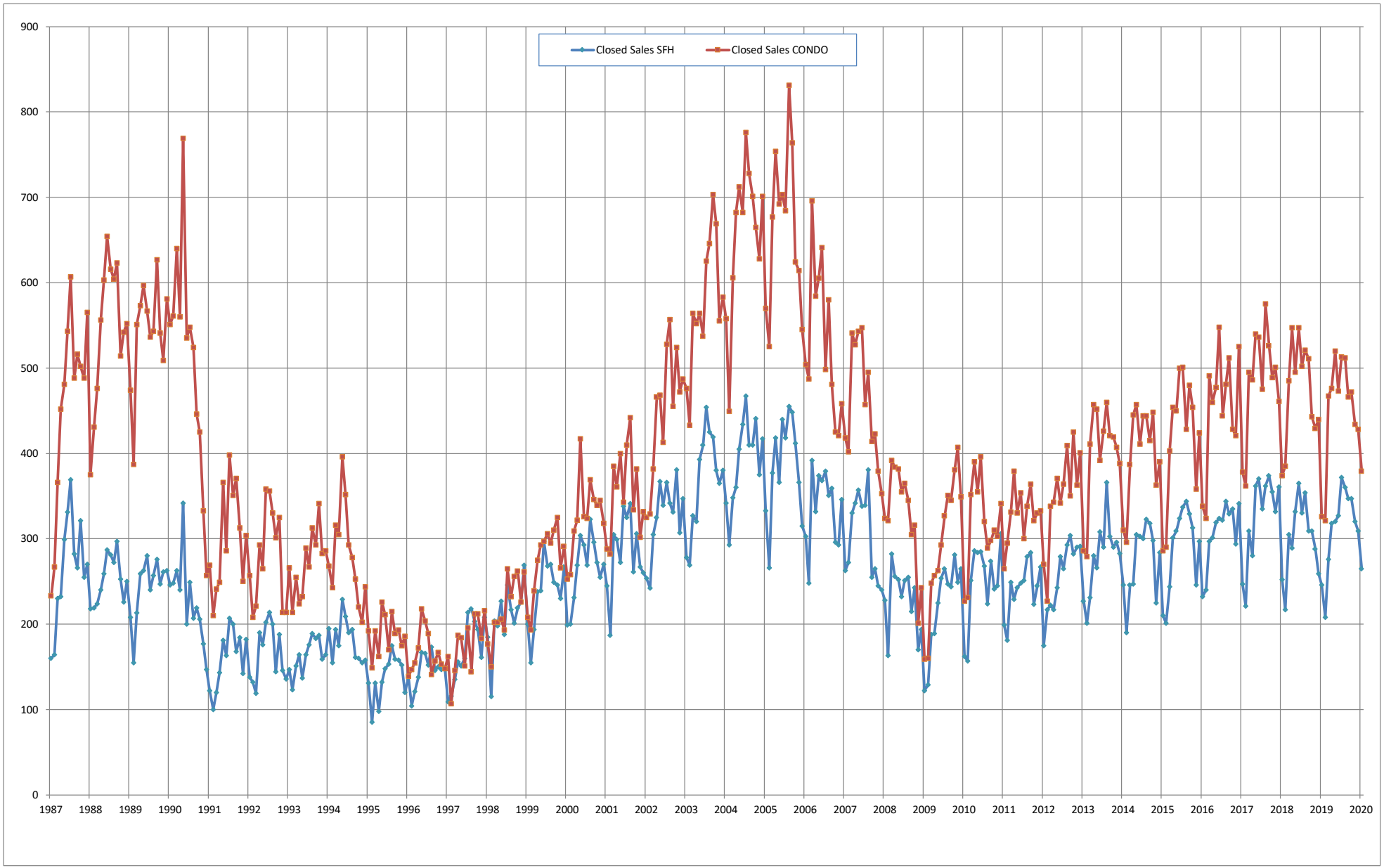
Closed Sales

Single Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present



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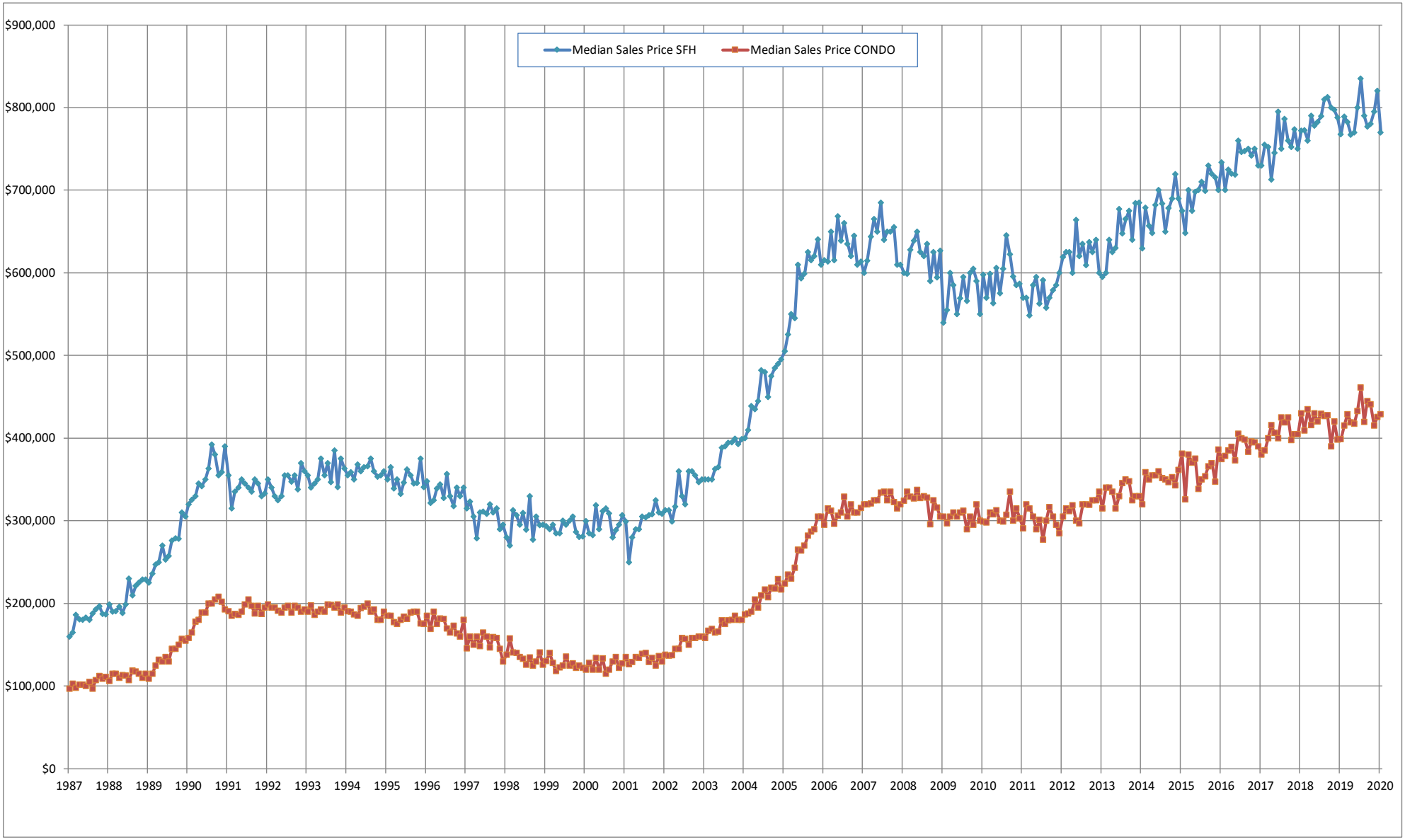
Median Sales Price

Single Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present



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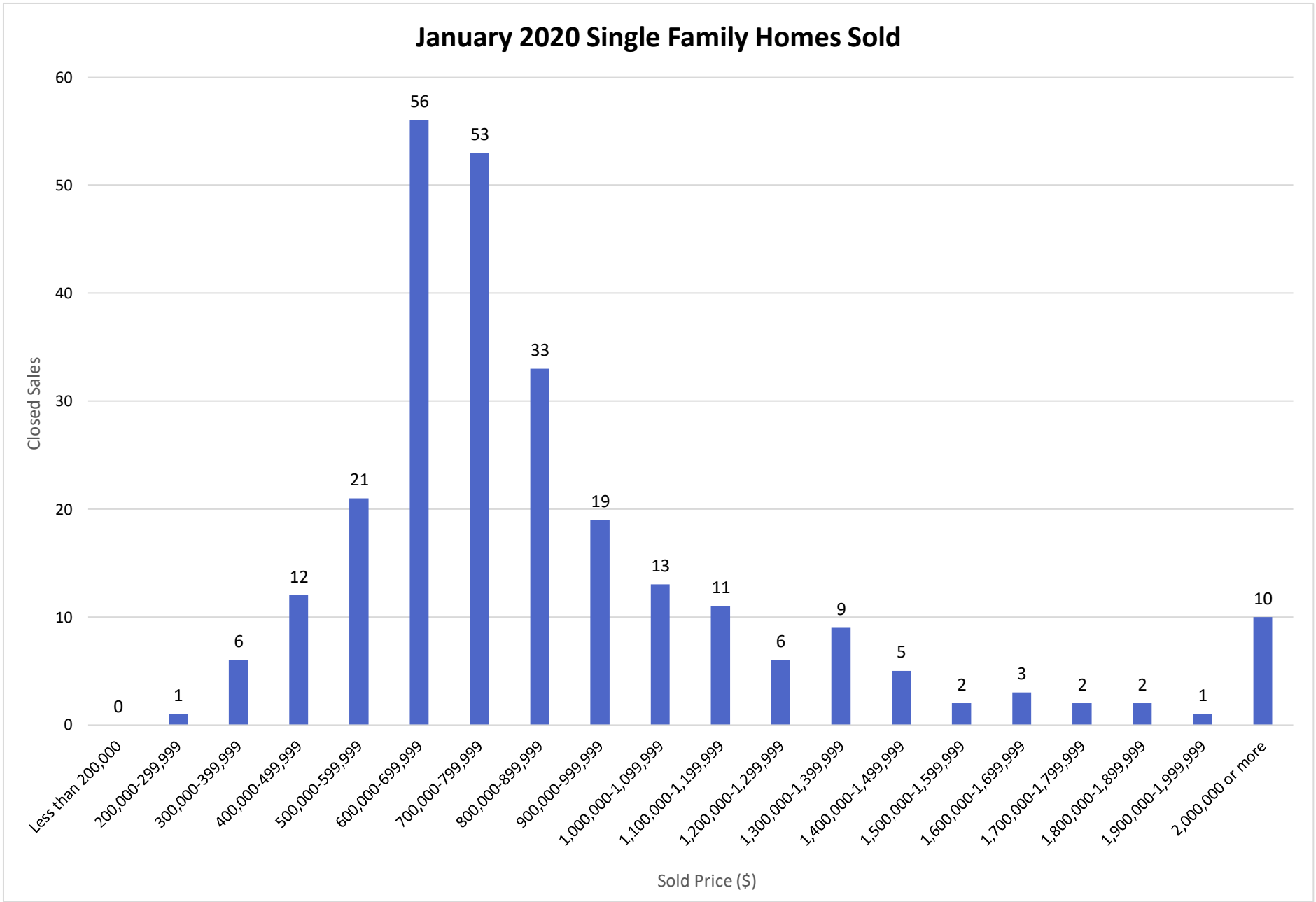

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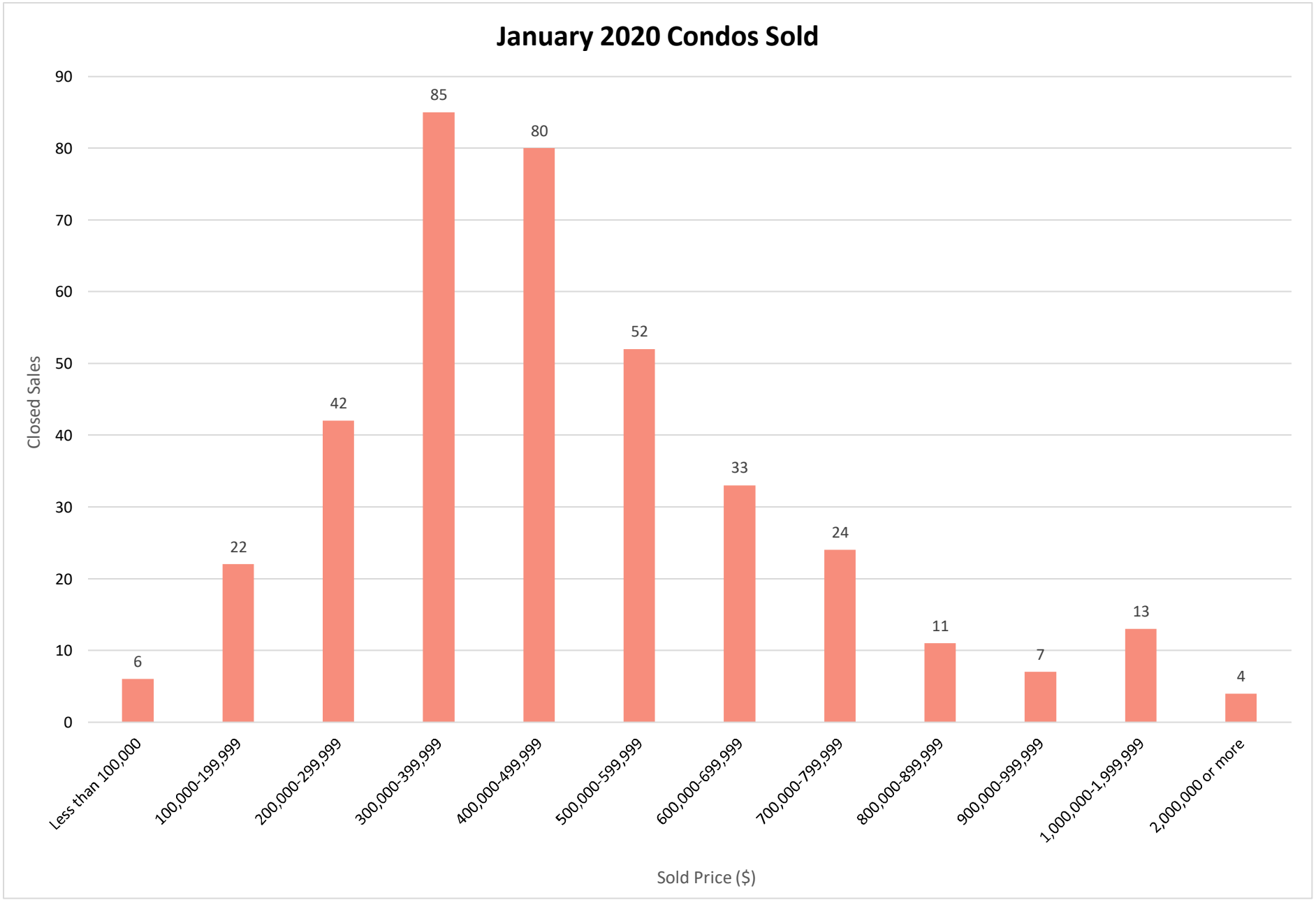

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